

## 東北虎藥業股份有限公司 NORTHEAST TIGER PHARMACEUTICAL CO., LTD.

(A joint stock limited company incorporated in the People's Republic of China) (Stock Code: 8197)



## **Interim Report 2008**

CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED ("STOCK EXCHANGE")

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This report, for which the directors ("Directors") of Northeast Tiger Pharmaceutical Co., Ltd. ("Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange ("GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief:- (1) the information contained in this report is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this report misleading; and (3) all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

### HIGHLIGHTS (Unaudited)

- Turnover of the Company for the six months ended 30 June, 2008 was approximately RMB30,255,000 (2007: RMB21,120,000), representing a increase of approximately 43% as compared with the same period in the previous year.
- Profit/(loss) attributable to shareholders of the Company ("Shareholders") for the six months ended 30 June, 2008 was approximately RMB1,540,000 (2007: RMB(2,314,000)).
- Earnings/(loss) per share ("Shares") of the Company for the six months ended 30 June, 2008 was approximately RMB0.2 cents.
- The Directors do not recommend the payment of any dividend for the six months ended 30 June, 2008.





## **RESULTS (UNAUDITED)**

The board of Directors ("Board") hereby announces the unaudited results of the Company for the six months ended 30 June, 2008, together with the comparative figures for the corresponding periods of the previous financial year, as follows:

|   |       | Six months<br>ended 30 June,<br>2008 2007 |                       |                           | months<br>30 June,<br>2007 |  |
|---|-------|---|-----------------------|---------------------------|----------------------------|--|
|   | Notes | RMB'000                                   | RMB'000               | RMB'000                   | RMB'000                    |  |
| <b>Turnover</b><br>Cost of sales  | b     | 30,255<br>(21,865)                        | 21,120<br>(17,266)    | 17,934<br>(13,212)        | 10,333<br>(8,254)          |  |
| Gross profit<br>Other revenue<br>Distribution and selling expenses<br>General, administrative and | С     | 8,390<br>(290)<br>(2,161)                 | 3,854<br>1<br>(1,658) | 4,722<br>(356)<br>(1,157) |                            |  |
| other operating expenses  |       | (4,392)                                   | (3,681)               | (2,457)                   | (1,754)                    |  |
| <b>Operating profit/(Loss)</b><br>Finance costs   | d     | 1,547<br>(7)                              | (1,484)<br>(830)      | 752<br>(3)                | (558)<br>(416)             |  |
| Profit/(Loss) before taxation<br>Taxation   | e     | 1,540                                     | (2,314)               | 749<br>-                  | (974)                      |  |
| Profit/(Loss) attributable to shareholders  |       | 1,540                                     | (2,314)               | 749                       | (974)                      |  |
| Dividends   |       | N/A                                       | N/A                   | N/A                       | N/A                        |  |
|   |       | RMB                                       | RMB                   | RMB                       | RMB                        |  |
| Earnings/(Loss) per Share -basic  | f     | 0.2 cents                                 | (0.6) cents           | 0.1 cents                 | (0.1) cents                |  |





## **CONDENSED BALANCE SHEET**

|  | Notes  | At<br>30 June, 31<br>2008<br>(Unaudited)<br><i>RMB'000</i> | At<br>December,<br>2007<br>(Audited)<br><i>RMB'000</i> |
|--|--------|--|--|
| NON-CURRENT ASSETS                               |        |  |  |
| Intangible assets, net                           | h      | -  | -  |
| Land use rights<br>Property, plant and equipment | i<br>j | 10,969<br>42,487   | 11,091<br>43,436                                       |
|  |        | 53,456   | 54,527   |
| CURRENT ASSETS                                   |        | 10,979   | 11,044   |
| Trade receivable, net                            | k      | 25,211   | 16,995   |
| Advance to staff                                 |        | 579  | 579  |
| Prepayment and other current assets              |        | 13,467   | 14,173   |
| Amounts due from related parties                 |        | -  | -  |
| Cash and bank deposits                           |        | 24,405   | 20,501   |
| LESS: CURRENT LIABILITIES                        |        | 74,641   | 63,292   |
| Short-term borrowings                            |        | 10,020   | 10,020   |
| Trade payable                                    | Ι      | 22,098   | 13,255   |
| Advance payments from customers                  |        | 139  | -  |
| Accruals and other payables                      |        | 15,177   | 15,421   |
|  |        | 47,434   | 38,696   |
| NET CURRENT ASSETS                               |        | 27,207   | 24,596   |
| NET ASSETS                                       |        | 80,663   | 79,123   |
| NON-CURRENT LIABILITIES<br>Long-term borrowings  |        |  |  |
|  |        | 80,663   | 79,123   |
| CAPITAL AND RESERVES                             |        |  |  |
| Share capital                                    | m      | 74,665   | 74,665   |
| Reserves   |        | 5,998  | 4,458  |
| TOTAL CAPITAL AND RESERVES                       |        | 80,663   | 79,123   |
|  |        |  |  |





## CONDENSED STATEMENT OF CASH FLOW

|  | Six months ended 30 June |             |
|--|--------------------------|-------------|
|  | 2008                     | 2007        |
|  | (Unaudited)              | (Unaudited) |
|  | RMB'000                  | RMB'000     |
| Net cash inflow from operating activities  | 4,159                    | (505)       |
| Net cash outflow from investing activities | (255)                    | (219)       |
| Net cash inflow from financing activities  |                          |             |
| Decrease in cash and cash equivalents      | 3,904                    | (724)       |
| Cash and cash equivalents at               |                          |             |
| beginning of period                        | 20,501                   | 16,678      |
| Cash and cash equivalents at end of period |                          |             |
| Represented by Cash and Bank Balances      | 24,405                   | 15,954      |





Notes:

#### a. Accounting policy and basis of presentation

The accounts have been prepared in accordance with accounting principles generally accepted in Hong Kong and comply with accounting standards issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention and certain fixed assets are stated at fair value.

In the current period, the Company adopted a number of new and revised Statements of Standard Accounting Practice ("SSAP") issued by the HKICPA. The Directors considered the adoption of these SSAPs had no material effect on the results of the current or prior accounting period. Accordingly, no prior period adjustment has been required.

The principal accounting policies used in the preparation of the unaudited financial statement of the Company for the six months ended 30 June, 2008 are consistent with those used in the audited accounts issued for the year ended 31 December, 2007.

#### b. Turnover

Sales of goods are recognised when the significant risks and rewards of ownership of goods have been transferred to the buyer.

#### c. Other revenue/(Expenses)

|                        | Six months<br>ended 30 June, |         | Three months<br>ended 30 Jun |         |
|------------------------|------------------------------|---------|------------------------------|---------|
|                        | 2008                         | 2007    | 2008                         | 2007    |
|                        | RMB'000                      | RMB'000 | RMB'000                      | RMB'000 |
| - Government subsidies | -                            | -       | -                            | -       |
| - Others               | (290)                        | 1       | (356)                        | _       |
|                        | (290)                        | 1       | (356)                        | _       |

Subsidy income is recognized upon granting of subsidy by the relevant authorities. During the period under review, donation to charities amounted to approximately RMB272,000.



#### d. Operating profit/(loss)

Operating profit is stated after charging the following items:

|                                     | Six months<br>ended 30 June, |                 | Three months ended 30 June, |                 |
|-------------------------------------|------------------------------|-----------------|-----------------------------|-----------------|
|                                     | 2008<br>RMB′000              | 2007<br>RMB'000 | 2008<br>RMB′000             | 2007<br>RMB′000 |
| - Interest Expenses                 | 760                          | 830             | 760                         | 416             |
| - Depreciation of Fixed Assets      | 1,240                        | 2,382           | 707                         | 1191            |
| - Amortization of Land Use Right    | 122                          | 132             | 61                          | 66              |
| - Amortization of Intangible Assets |                              | 22              | -                           | 22              |

#### e. Taxation

The Company was established in the Jilin High-Technology Development Zone, the PRC. It is subject to enterprise income tax at a rate of 15%.

The Company provides for taxation on the basis of its income for financial reporting purpose, adjusted for income and expense items which are not assessable or deductible for income tax purpose.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Initial recognition of assets or liabilities that affect neither accounting nor taxable profit is regarded as a temporary difference which is not provided for. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be used. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### f. Earnings per Share

The calculation of basic earnings per Share for a relevant period is based on unaudited profit attributable to Shareholders for the period, divided by the respective weighted average number of ordinary shares in issue during the period. The weighted average number of ordinary shares in issue for the six months and three months ended 30 June, 2008 are 746,654,240 and 746,654,240 respectively (2007: 746,654,240 and 746,654,240 respectively).

No diluted earnings per share were presented as there were no dilutive potential ordinary shares in existence during the relevant periods.





#### g. Segment reporting

No business segment information (primary segment information) has been disclosed as the Company is operating in a single business segment which is the development, manufacture and sale of medicine products in the PRC. Substantially all of the Company's revenues are generated in the PRC and all of the Company's assets are located in the PRC and therefore no geographical segment information has been disclosed.

#### h. Intangible assets, net

|                                     | As at       | As at        |
|-------------------------------------|-------------|--------------|
|                                     | 30 June,    | 31 December, |
|                                     | 2008        | 2007         |
|                                     | (Unaudited) | (Audited)    |
|                                     | RMB'000     | RMB'000      |
|                                     |             |              |
| Net book value, beginning of period | -           | 32           |
| Additions                           | -           | -            |
| Impairment losses                   | -           | -            |
| Amortisation                        | -           | (32)         |
|                                     |             |              |
| Net book value, end of period       | -           | -            |
|                                     |             |              |

### i. Land use rights

|  | As at<br>30 June,<br>2008<br>(Unaudited)<br><i>RMB'000</i> | As at<br>31 December,<br>2007<br>(Audited)<br><i>RMB'000</i> |
|--|--|--|
| Net book value, beginning of period<br>Additions<br>Disposal<br>Amortisation | 11,091<br>-<br>-<br>(122)                                  | 12,762<br>(1,425)<br>(246)                                   |
| Net book value, end of period  | 10,969   | 11,091   |



#### j. Fixed assets, net

|                                     | As at       | As at        |
|-------------------------------------|-------------|--------------|
|                                     | 30 June,    | 31 December, |
|                                     | 2008        | 2007         |
|                                     | (Unaudited) | (Audited)    |
|                                     | RMB'000     | RMB'000      |
| Net book value, beginning of period | 43,436      | 70,642       |
| Additions                           | 255         | 239          |
| Impairment losses                   | -           | (4,397)      |
| Disposals                           | -           | (18,026)     |
| Depreciation                        | (1,204)     | (5,022)      |
| Net book value, end of period       | 42,487      | 43,436       |

#### k. Accounts receivable, net

|  | As at       | As at        |
|--|-------------|--------------|
|  | 30 June,    | 31 December, |
|  | 2008        | 2007         |
|  | (Unaudited) | (Audited)    |
|  | RMB'000     | RMB'000      |
|  |             |              |
| Accounts receivable                      | 62,761      | 54,545       |
| Less: Provision for doubtful receivables | (37,550)    | (37,550)     |
|  |             |              |
|  | 25,211      | 16,995       |

Aging analysis of accounts receivable is as follow:

|                 | As at<br>30 June,<br>2008<br>(Unaudited)<br><i>RMB'000</i> | As at<br>31 December,<br>2007<br>(Audited)<br><i>RMB'000</i> |
|-----------------|--|--|
| Aged:           |  |  |
| 0-30 days       | 1,027  | 2,573  |
| 31-60 days      | 2,369  | 4,677  |
| 61-90 days      | 2,646  | 4,967  |
| 91-180 days     | 5,528  | 2,149  |
| 181 to 365 days | 2,020  | 2,629  |
| over 365 days   | 49,171   | 37,550   |
|                 | 62,761   | 54,545   |

To reduce exposure to credit risk, the Company closely monitors the outstanding balance owed by customers, follows up each debtor overdue more than 120 days and enforces collection of the outstanding balances through salesperson.





#### I. Accounts payable

The aging analysis of accounts payable is as follows:

|  | As at<br>30 June,<br>2008<br>(Unaudited)<br><i>RMB</i> <sup>*</sup> 000 | As at<br>31 December,<br>2007<br>(Audited)<br><i>RMB'000</i> |
|--|---|--|
| Aged:<br>0 to 1 month<br>1 to 6 months             | 2,186<br>6,343  | 2,022<br>8,148   |
| 6 to 12 months<br>1 to 2 years<br>2 years and over | 1,683<br>1,532<br>10,354  | 1,871<br>1,214<br>-  |
|  | 22,098  | 13,255   |

#### m. Share capital

|  | Six month<br>30 June<br>Number of<br>shares |                  | As c<br>31 Decemb<br>Number of<br>shares |                  |
|--|---|------------------|--|------------------|
| Issued and fully paid<br>(RMB0.10 each)<br>Beginning of period/year<br>Placing of shares<br>Repurchase of shares | 746,654,240<br>-<br>-                       | 74,665<br>-<br>- | 746,654,240<br>_<br>_                    | 74,665<br>-<br>- |
| End of period/year   | 746,654,240                                 | 74,665           | 746,654,240                              | 74,665           |





## **MOVEMENT IN RESERVES**

The movements of reserves are as follows:

|   | Capital Reserve             |   |                   |  |  |                                 |                              |
|---|-----------------------------|---|-------------------|--|--|---------------------------------|------------------------------|
|   | Share<br>premium<br>RMB'000 | Property<br>revaluation<br>Reserve<br>RMB'000 | Others<br>RMB'000 | Statutory<br>public<br>welfare fund<br>RMB'000 | Statutory<br>revenue<br>reserve<br>RMB'000 | Retained<br>earnings<br>RMB'000 | Total<br>reserves<br>RMB'000 |
| As at 1 January 2007                    | 19,027                      | -   | 11,326            | 3,928  | 5,757                                      | (39,667)                        | 371                          |
| Net profit for the period               | -                           | -   | -                 | -  | -  | (2,314)                         | (2,314)                      |
| Government Subsidies                    | -                           | -   | -                 | -  | -  | -                               | -                            |
| Profit appropriated to<br>reserve funds |                             | -   | -                 | -  | -  | -                               | -                            |
| As at 30 June 2007                      | 19,027                      | -   | 11,326            | 3,928  | 5,757                                      | (41,981)                        | (1,943)                      |
| As at 1 January 2008                    | 19,027                      | -   | 11,326            | 3,928  | 5,757                                      | (35,580)                        | 4,458                        |
| Net profit for the period               | -                           | -   | -                 | -  | -  | 1,540                           | 1,540                        |
| Government Subsidies                    | -                           | -   | -                 | -  | -  | -                               | -                            |
| Profit appropriated to<br>reserve funds |                             | -   | -                 | -  | -  | -                               |                              |
| As at 30 June 2008                      | 19,027                      | -   | 11,326            | 3,928  | 5,757                                      | (34,040)                        | 5,998                        |

## DIVIDENDS

The Board does not recommend the payment of any interim dividend for the six months ended 30 June, 2008 (2007: nil).

## **BUSINESS REVIEW AND PROSPECTS**

### **Business review**

For the period ended 30 June 2008, turnover amounted to approximately RMB30,255,000 (2007: RMB21,120,000), representing a increase of approximately 43% as compared with the corresponding period in 2008. The main reason attribute to such increase was the improvement of business operating environment and changing of products' sales mix.





During the period under review, Profit attributable to Shareholders amounted to approximately RMB1,540,000 (2007: loss RMB2,314,000). The main reasons for the improvement of profit attributable to Shareholders were due to the improvement of economic return in the domestic medical industry, decrease of depreciation of fixed assets of RMB1,142,000, as well as the increase of gross profit margin of 10% from 18% for corresponding period of last year to 28% for the reporting period.

### Prospects

Looking ahead, the Directors believed that the Company still facing numerous uncertain factors in its operations and production, including the uptrend in the cost of raw material, energy, power and transportation. Serious structural problems still exist in the domestic pharmaceutical industry. The mismatch between supply and demand in the pharmaceutical market still remains obvious, which results in more intense competition. These factors limit the rapid growth of the Company. However, with a rising living standard, aging population and higher awareness of health among people in the PRC, the Company should benefit from the steadily increasing demand for medical and health products.

To face with this challenge, the Company will prudently deploy its resources, monitor its operating costs, implement appropriate corrective cost control measures to save cost, and take full advantage of its own technology, products and quality to improve sales. In the meantime, in order to improve operating result and reward its shareholders, we strive to search for new business opportunities with our substantial shareholders.

## LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

As at 30 June 2008, the Company had total assets of approximately RMB128,097,000 which were financed by current liabilities of approximately RMB47,434,000 and shareholders equity of approximately RMB80,663,000.

The Company generally services its debts primarily through cash generated from its operations. The financial position of the Company remains healthy. As at 30 June, 2008, the Company had cash and bank balances of approximately RMB 24,405,000, and short-term borrowings of RMB10,020,000, including unsecured interest-free loan of RMB10,000,000 from China Hi-Tech Investment Company. Taken into consideration of its current financial resources, the Directors believe that the Company shall have adequate fund for its continual operation and development.

Except for the borrowings disclosed above, as at 30 June 2008, the Company did not have any committed borrowing facilities.





## DIRECTORS' AND SUPERVISORS' INTEREST IN SHARES, WARRANTS AND SHARE OPTIONS

As at 30 June, 2008, the interests and short positions of the Directors and supervisors of the Company ("Supervisor") in the Shares, underlying Shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO) or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) pursuant to rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors and Supervisors to be notified to the Company and the Stock Exchange, were as follows:

### Long positions in Shares

| Name of Directors or I<br>Supervisors | Number of Domestic<br>Shares held | Approximate<br>percentage<br>of shareholding<br>(%) |
|---------------------------------------|-----------------------------------|---|
| Xu Zhe                                | 183,482,440                       | 24.57%  |
| Xu Dao Tian                           | 150,644,480                       | 20.18%  |
| Zhang Ya Bin                          | 1,618,960                         | 0.22%   |
| Leng Zhan Ren                         | 1,349,140                         | 0.18%   |
|                                       | 337,095,020                       | 45.15%  |

Save as disclosed above, none of the Directors, Supervisors and the chairman or their respective associates had interests in any securities of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO to be entered in the register referred to therein; or (c) pursuant to rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors and Supervisors to be notified to the Company and the Stock Exchange.

# DIRECTORS' AND SUPERVISORS' RIGHT TO ACQUIRE SHARES OR DEBT SECURITIES

As at 30 June 2008, the Company was not a party to any arrangements to enable the Directors and Supervisors to acquire benefits by means of the acquisition of shares in, or debt securities, including debentures, of the Company or any other body corporate, and none of the Directors and Supervisors or their spouses or children under the age of 18 had any right to subscribe the securities of the Company, or had exercised any such right.



## SUBSTANTIAL SHAREHOLDERS

So far as was known to any Director or Supervisor, as at 30 June, 2008, the persons or companies (not being a Director or Supervisor of the Company) who had interests or short positions in the Shares or underlying Shares which would fall to be disclosed under Divisions 2 and 3 of Part XV of the SFO or who were directly or indirectly deemed to be interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company were as follow:

### Long positions in Shares

| Name     | Number of domestic<br>shares held | percentage of<br>shareholding<br>(%) |
|----------|-----------------------------------|--------------------------------------|
| Liu Yang | 194,194,580                       | 26.01                                |

Save as disclosed above, as at 30 June, 2008, the Directors were not aware of any other person who had an interest or short position in the Shares of the underlying Shares which would fall to be disclosed under Divisions 2 and 3 of Part XV of the SFO, or who was interested in 5% or more of the nominal value of any class of share capital, or options in respect of such capital, carrying rights to vote in all circumstances at general meetings of the Company.

## **COMPETING INTERESTS**

None of the Directors and Supervisors, the management shareholders of the Company and their respective associates (as defined in the GEM Listing Rules) has an interest in any business which competes or may compete with the business of the Company.

## AUDIT COMMITTEE

Pursuant to Rule 5.28 of the GEM Listing Rules, the Company has set up an audit committee. In compliance with Rule 5.29 of the GEM Listing Rules, the authority and responsibility of the audit committee has been properly written out. The primary duties of the audit committee are to review and supervise the financial reporting and internal control systems of the Company. The audit committee comprises Mr. Lam Kai Yeung, Ms. Niu Shu Min and Mr. Zhao Zhen Xing, all of whom are independent non-executive Directors.

The audit committee had conducted a meeting and reviewed the Company's unaudited results for the period ended 30 June, 2008 and was of the opinion that the preparation of unaudited results complied with applicable accounting standards, the relevant regulatory and legal requirements and that adequate disclosure had been made.



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## PRACTICES AND PROCEDURES OF THE BOARD

The Directors considered that during the period under review, the Company has compiled with the requirement of Board practices and procedures as set out in Rules 5.34 to 5.45 of the GEM Listing Rules.

## STANDARD OF DEALINGS AND MODEL CODE OF PRACTICE FOR SECURITIES TRANSACTION BY DIRECTORS

The Company has adopted a model code of practice with standards not lower than those required for securities transactions by directors. The Company has confirmed after making due enquiries with the Directors in accordance with the code of practice, that all the Directors have complied with the standard of dealings and model code of practice in relation to securities transaction by directors.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Since the H shares of the Company commenced trading on GEM on 28 February, 2002, the Company has not purchased, sold or redeemed any of the Company's listed securities.

On behalf of the Board, I would like to take this opportunity to express my sincere gratitude to all shareholders for their full support and to our staff for their unremitting efforts and contribution made to the Company.

By Order of the Board **Xu Zhe** *Chairman* 

Jilin, the PRC 8 August, 2008

As at the date of this report, the Board comprises the following Directors:

Executive Directors: Xu Zhe Du Li Hua Xu Dao Tian Leng Zhan Ren

Independent Non-Executive Directors: Lam Kai Yeung Niu Shu Min Zhao Zhen Xing

