

上海復旦張江生物醫藥股份有限公司 Shanghai Fudan-Zhangjiang Bio-Pharmaceutical Co., Ltd.*

(a joint stock limited company incorporated in the People's Republic of China)

(STOCK CODE: 8231)

FIRST QUARTERLY REPORT

For the three months ended 31 March 2010

^{*} For identification purpose only

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This report, for which the directors (the "Directors") of Shanghai Fudan-Zhangjiang Bio-Pharmaceutical Co., Ltd. (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: 1. the information contained in this report is accurate and complete in all material respects and not misleading; 2. there are no other matters the omission of which would make any statement in this report misleading; and 3. all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

MANAGEMENT DISCUSSION AND ANALYSIS

Financial review for the three months ended 31 March 2010

For the three months ended 31 March 2010, the Group recognized a turnover of approximately RMB13,409,000, comparing to a turnover of RMB9,118,000 for the same period in 2009. This shows an increase of 47%.

The total turnover for the three months ended 31 March 2010 came from the sale of medical products and the provision of related ancillary services and revenue recognized from exclusive rights. In contrast, RMB2,000,000 (or 22% of the total turnover) was derived from the income of technology transfer, and the rest of RMB7,118,000 (or 78% of the total turnover) came from the sale of medical products and provision of related ancillary services for the same period last year.

For the three months ended 31 March 2010, the Group incurred cost of sales of approximately RMB3,747,000, comparing to RMB2,796,000 for the same period in 2009. Gross profit margin has grown up to 72% from 69% for the same period in 2009.

For the three months ended 31 March 2010, operating loss of the Group was approximately RMB3,384,000, comparing to RMB6,335,000 for the same period in 2009. Operating loss has reduced by 47% from that of the corresponding period last year. Of the various costs and expenses presented before operating loss, research and development costs have decreased by 25%, distribution and marketing costs have increased by 69%, administrative expenses have decreased by 9%, and other operating expenses has decreased by 97%, whereas other income has increased by 12%, respectively, comparing with those of the same period in 2009. The rate of increase of distribution and marketing costs has exceeded that of the total turnover, is mainly because there's no distribution and marketing costs for Libod® (里葆多®) for the same period last year while the related distribution and marketing costs over the turnover is relatively higher. Besides, the total turnover for the same period last year had included an income from technology transfer of RMB2,000,000, which did not involve any input of distribution and marketing costs.

A loss attributable to the shareholders of the Company of approximately RMB3,320,000 was recorded in the unaudited consolidated statement of comprehensive income for the three months ended 31 March 2010, compared with RMB6,581,000 for the same period in 2009.

Business review

During the period under review, the Group has been making progress in the areas of R&D and commercialization pursuing the projected plans.

In the area of R&D, Clinical trial phase III for Hemoporfin (海姆泊芬), a photodynamic new drug for the treatment of Port Wine Stain has been completed, and application for the New Drug Certificate will be made soon.

Pre-clinical study for rhTNFR(m):Fc (High bio-activity recombinant human TNF receptor 2-Fc fusion protein mutant 高活性重組人腫瘤壞死因子受體突變體-Fc 融合蛋白) for the treatment of arthritis has been completed, and application for clinical study is about to be submitted. Application for a PCT patent for the project has been made.

In respect of commercialization, since the launch of ALA (艾拉®) for the treatment of dermal HPV infectious disease and proliferative disease as represented by Condyloma acuminate, and Libod® (里葆多®) for the treatment of tumors, sales revenue of the products has been increasing steadily.

Future prospects

The Group has accumulated extensive experiences in R&D, and has taken a leading position in the pharmaceutical industry in the PRC. In the future, the Group will continue devoting efforts to R&D on projects with proprietary intellectual property rights. In particular, drugs for the treatment of dermal diseases and tumors will be of the most importance.

In the area of commercialization, the Group has realized production and sales on diagnostic products, ALA, and Libod® for the treatment of tumor. The revenue has been increasing steadily. It is expected that the future sales will be increasing extensively. The Group has successfully accomplished the transformation from pure R&D to a combination of R&D and commercialization. An intact system of R&D, production, sales and marketing combined orderly has been formed. The Group will be able to progress to a better development stage.

DIRECTORS', CHIEF EXECUTIVE'S AND SUPERVISORS' INTERESTS IN SHARES OF THE COMPANY

As at 31 March 2010, the interests (including interests in shares and / or short positions) of the Directors, the Chief Executive and the Supervisors and their respective associates in the shares or debentures of the Company and its associated corporations, if any, (a) as notified to the Company and the Stock Exchange pursuant to: Divisions 7 and 8 of Part XV of the Securities and Futures Ordinance ("SFO"); (b) as recorded in the register maintained by the Company under Section 352 of the SFO; or (c) as required pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by Directors, were as follows:

Name of Directors	Class of shares	Number of Shares held	Capacity	Type of interest	Percentage in the respective class of share capital	Percentage in total share capital
Wang Hai Bo	Domestic Shares	51,886,430 (L)	Beneficial owner	Personal	10.13%	7.31%
Su Yong	Domestic Shares	18,312,860 (L)	Beneficialr owne	Personal	3.58%	2.58%
Zhao Da Jun	Domestic Shares	15,260,710 (L)	Beneficial owner	Personal	2.98%	2.15%
Fang Jing	Domestic Shares	5,654,600 (L)	Beneficial owner	Personal	1.10%	0.80%

Note: The letter "L" stands for long position.

SUBSTANTIAL SHAREHOLDERS

So far as the Directors are aware, as at 31 March 2010, the persons other than a director, chief executive or supervisor of the Company who have interests and/or short positions in the shares or underlying shares of the Company subject to disclosure under Divisions 2 and 3 of Part XV of the SFO are listed as follows (the interests in shares and short positions, if any, disclosed herein are in addition to those disclosed in respect of the Directors, Chief Executive and Supervisors):

Name of substantial shareholders	Class of shares	Number of shares held	Capacity	t	Percentage in the respective class of share capital	Percentage in total share capital
Shanghai Industrial Investment (Holdings) Co., Ltd.	Domestic Shares	139,578,560 (L)	Interest of controlled corporation	Corporate	27.26%	29.60%
, , ,	H Shares	70,564,000 (L)	·		35.64%	
Shanghai Pharmaceutical Co., Ltd.	Domestic Shares	139,578,560 (L)	Beneficial Owner	Corporate	27.26%	19.66%
S.I. Pharmaceutical Holdings Ltd.	H Shares	65,856,000 (L)	Beneficial Owner	Corporate	33.26%	9.28%
SIIC Medical Science and Technology (Group) Limited	H Shares	4,708,000 (L)	Beneficial Owner	Corporate	2.38%	0.66%
China General Technology (Group) Holding, Limited	Domestic Shares	130,977,816 (L)	Beneficial Owner	Corporate	25.58%	18.45%
Shanghai Zhangjiang (Group) Co. Ltd.	Domestic Shares	105,915,096 (L)	Interest of controlled corporation	Corporate	20.69%	14.92%
Shanghai Zhangjiang Hi-Tech Park Development Corp.	Domestic Shares	105,915,096 (L)	Beneficial Owner	Corporate	20.69%	14.92%
Fudan University	Domestic Shares	30,636,286 (L)	Beneficial Owner	Corporate	5.98%	4.31%

COMPETING INTERESTS

Save as disclosed in the following table, none of the Directors, the management shareholders of the Company and their respective associates had any interest in a business which competes or may compete with the businesses of the Group.

Shanghai Pharmaceutical Co., Ltd.

Investee company	Nature of business	Shareholding interests
Shanghai Huashi Pharmaceutical Hi-Tech Industrial Development Co., Ltd. (上海華氏醫藥高科技 實業發展有限公司)	R&D of drugs	100%

China General Technology (Group) Holding, Ltd.

Investee company	Nature of business	Shareholding interests
Hainan Sanyang Pharmaceutical Co., Ltd.	Drug manufacturing	80.55%
(海南三洋藥業有限公司)		

PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES

Neither the Company nor its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the three months ended 31 March 2010.

AUDIT COMMITTEE

The audit committee comprises three independent non-executive Directors of the Company, namely Mr. Pan Fei, who is the chairman, Mr. Weng De Zhang, who is the vice chairman, and Mr. Cheng Lin. Mr. Pan Fei holds a recognized professional qualification as prescribed by the GEM Listing Rules.

The Audit Committee has reviewed the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters with the management team of the Company, including a review of the first quarterly report for the three months ended 31 March 2010 before proposing to the Board for approval.

UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

INCOME		Unaudited Three months ended 31 March		
	Note	2010 <i>RMB′000</i>	2009 RMB'000	
Turnover Cost of sales	2	13,409 (3,747)	9,118 (2,796)	
Gross profit		9,662	6,322	
Other income Research and development costs Distribution and marketing costs Administrative expenses Other operating expenses		1,904 (4,390) (7,855) (2,678) (27)	1,696 (5,860) (4,637) (2,942) (914)	
Operating loss Finance costs		(3,384) (599)	(6,335) (676)	
Loss before income tax Income tax expenses	3	(3,983)	(7,011) 	
Loss for the period		(3,983)	(7,011)	
Other comprehensive income Available-for-sale investments			1,598	
Total comprehensive loss for the period		(3,983)	(5,413)	
Loss attributable to:				
Shareholders of the Company Minority interests		(3,320) (663)	(6,581) (430)	
		(3,983)	(7,011)	
Total comprehensive loss attributable to Shareholders of the Company Minority interests	to:	(3,320) (663)	(5,108) (305)	
		(3,983)	(5,413)	
Basic and diluted loss per share for loss attributable to the shareholders of the Company (RMB)	4	(0.0047)	(0.0093)	

NOTES

1. Accounting policies and basis of preparation

The unaudited consolidated first quarterly financial information of the Group has been prepared in accordance with IAS 34. The accounting policies adopted in preparing the unaudited consolidated financial information for the three months ended 31 March 2010 are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2009.

The unaudited consolidated financial information includes the financial information of the Company and its subsidiaries made up to 31 March. Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. All intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated; unrealized losses are also eliminated but considered an impairment indicator of the asset transferred. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

2. Turnover

The Group is principally engaged in research, development and selling of self-developed bio-pharmaceutical know-how, carrying out contracted research for customers, manufacturing and selling of medical products and the provision of related ancillary services in the PRC. Turnover recognized during the reporting period is as follows:

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Unaudited		
Three months ended		
31 March		
2010	2009	
RMB'000	RMB'000	
12,527	7,118	
882	_	
	2,000	
13,409	9,118	
	Three months 31 Ma 2010 RMB'000 12,527 882	

(a) On 18 April 2009, the Company signed a contract with a pharmaceutical company to offer the exclusive distribution rights of Doxorubicin Liposome Injection products from the contract effective day to 31 December 2014, for a total consideration of RMB20,000,000, of which an amount of RMB882,000 is recognized as revenue within the period under review.

3. Income tax expense

Unaudited
Three months ended
31 March
2010 2009
RMB'000 RMB'000

Income tax expense

Under the Corporate Income Tax Law of the People's Republic of China, as the Company was certified as a New and High Technology Enterprise, it is entitled to a reduced income tax rate of 15%. The corporate income tax rate applicable to the subsidiaries is 25%. In 2009, the Company obtained an approval for an income tax incentive of two-year full exemption followed by a three-year 50% reduction, with year 2008 being the first tax-free year.

4. Loss per share

The calculation of the basic loss per share for the three months ended 31 March 2010 was based on the unaudited loss attributable to shareholders of the Company of approximately RMB3,320,000 (2009: loss attributable to shareholders of the Company of approximately RMB6,581,000) and the weighted average number of 710,000,000 shares during the three months ended 31 March 2010 (2009: 710,000,000 shares).

Diluted loss per share has not been calculated for the three months ended 31 March 2010 and three months ended 31 March 2009 as there were no dilutive potential ordinary shares during the periods then ended.

5. Dividend

The Board of Directors does not recommend the payment of an interim dividend for the three months ended 31 March 2010 (2009: Nil).

6. Consolidated statement of changes in equity

Unaudited

	Attributable to shareholders of the Company					
	Share capital RMB'000	Capital accumulation reserve RMB'000	Statutory common reserve fund RMB'000	Accumulated losses RMB'000	Minority interests RMB'000	Total RMB'000
Balance at 1 January 2009 Comprehensive loss	71,000	141,945	2,829	(142,187)	2,296	75,883
Loss for the period	_	_	_	(6,581)	(430)	(7,011)
Other comprehensive income Available-for-sale investment		1,473			125	1,598
Total comprehensive loss	_	1,473	_	(6,581)	(305)	(5,413)
Balance at 31 March 2009	71,000	143,418	2,829	(148,768)	1,991	70,470
Balance at 1 January 2010	71,000	211,367	2,829	(149,507)	32,679	168,368
Comprehensive loss Loss for the period				(3,320)	(663)	(3,983)
Total comprehensive loss	_	_	_	(3,320)	(663)	(3,983)
Transactions with owners Acquisition of minority interests (a)		(127)			(721)	(848)
Total transactions with owners	_	(127)	_	_	(721)	(848)
Balance at 31 March 2010	71,000	211,240	2,829	(152,827)	31,295	163,537

(a) In January 2010, the Company entered into a share transfer agreement with Shanghai Zhangjiang (Group) Co., Ltd. ("SZCL") to acquire all SZCL's 31.25% interests in the Company's subsidiary Morgan-Tan. The consideration is RMB848,000. After the acquisition, Morgan-Tan became a wholly owned subsidiary of the Company. SZCL is the parent company of Shanghai Zhangjiang Hi-Tech Park Development Corp., one of the Company's shareholders.

> By Order of the Board Wang Hai Bo Chairman

As at the date of the publication of this report, the Board comprises:

Mr. Wang Hai Bo (Executive Director)

Mr. Su Yong (Executive Director)

Mr. Zhao Da Jun (Executive Director)

Ms. Fang Jing (Non-executive Director)

Mr. Zhou Jie (Non-executive Director)

Mr. Guo Jun Yu (Non-executive Director)

Mr. Hao Hong Quan (Non-executive Director)

Mr. Zhu Ke Qin (Non-executive Director)

Mr. Pan Fei (Independent Non-executive Director)

Mr. Cheng Lin (Independent Non-executive Director)

Mr. Weng De Zhang (Independent Non-executive Director)

Shanghai, the PRC

10 May 2010