## First Quarterly Report 2010



# 浙江展望股份有限公司 ZHEJIANG PROSPECT COMPANY LIMITED\*

(a joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code : 8273)

\*for identification purpose only

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "EXCHANGE")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors of Zhejiang Prospect Company Limited collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to Zhejiang Prospect Company Limited. The directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this report is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this report misleading; and (3) all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

# HIGHLIGHTS

- Achieved a turnover of approximately RMB22.63 million for the three months ended 31st March, 2010, representing an approximately 23.9% increase as compared with that of the corresponding period in 2009.
- Recorded a net loss attributable to shareholders of approximately RMB0.28 million for the three months ended 31st March, 2010, representing an approximately 1,500% decrease as compared with that of the corresponding period in 2009.
- The Board does not recommend the payment of an interim dividend for the three months ended 31st March, 2010.

# FINANCIAL RESULT (UNAUDITED)

The board (the "Board") of directors (the "Directors") of Zhejiang Prospect Company Limited (the "Company") is pleased to announce the unaudited results of the Company for the three months ended 31st March, 2010 together with the unaudited comparative figures for the corresponding period in 2009, as follows:

|  |      | For the three m   | For the three months |  |
|--|------|-------------------|----------------------|--|
|  |      | ended 31st March, |                      |  |
|  |      | 2010              | 2009                 |  |
|  | Note | RMB'000           | RMB'000              |  |
| Turnover   | 3    | 22,635            | 18,261               |  |
| Cost of sales  |      | (19,671)          | (14,626)             |  |
| Gross profits  |      | 2,964             | 3,635                |  |
| Other revenue  |      | 167               | 100                  |  |
| Distribution costs   |      | (657)             | (828)                |  |
| Administrative expenses                                    |      | (1,949)           | (1,514)              |  |
| Other operating expenses                                   |      | (40)              | (29)                 |  |
| Profits from operations                                    |      | 485               | ١,364                |  |
| Finance costs  |      | (769)             | (1,344)              |  |
| Profits from ordinary activities before taxation           |      | (284)             | 20                   |  |
| Taxation   | 4    |                   |                      |  |
| Profits after tax  |      | (284)             | 20                   |  |
| Attributable to:   |      |                   |                      |  |
| Equity holders of the Company                              |      | (284)             | 20                   |  |
| Minority interest  |      |                   |                      |  |
| Dividend   | 5    |                   |                      |  |
| Earnings/(Losses) per share attributable to equity holders |      |                   |                      |  |
| Basic (RMB per share)                                      | 7    | (0.004)           | 0                    |  |

Notes:

### I. GENERAL

The Company was established in the People's Republic of China ("PRC") under the Company Law of the PRC as a joint stock limited company on 9th August, 2002. The H shares of the Company were listed on the Growth Enterprise Market (the "GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 18th February, 2004. The Company is principally engaged in the manufacturing and sale of universal joints for automobiles.

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The unaudited results have been prepared in accordance with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the GEM of the Stock Exchange.

The unaudited results have been prepared in accordance with generally accepted accounting principles in Hong Kong and comply with accounting standards issued by the Hong Kong Institute of Certified Public Accountants.

The accounting policies have been consistently applied by the Company and are consistent with those used in the 2009 annual report of the Company. The unaudited results are prepared under the historical cost convention.

## 3. TURNOVER

Turnover represents the aggregate of invoiced value of goods supplied to customers, which excludes value-added tax and is stated after deduction of all goods returns and trade discounts.

### 4. TAXATION

The provision for PRC enterprise income tax is calculated at a standard rate of 25% of the estimated assessable income for the three months ended 31st March, 2010 as determined in accordance with the relevant income tax rules and regulations of the PRC.

There was no material unprovided deferred taxation for the quarter ended 31st March, 2010 (2009: Nil).

#### 5. DIVIDEND

The Board does not recommend the payment of an interim dividend for the three months ended 31st March, 2010 (2009: Nil).

#### 6. RESERVES

There has been no movement of reserves, other than retained earnings, transfer to statutory surplus reserves and statutory public welfare fund, during the three months ended 31st March, 2010.

## 7. EARNINGS PER SHARE

The calculations of basic earnings per share for the quarters ended 31st March, 2010 and 31st March, 2009 are based on the unaudited net loss attributable to shareholders for the quarter ended 31st March, 2010 and unaudited net profit attributable to shareholders for the quarter ended 31st March, 2010 and RMB20,000 respectively over 76,600,000 shares issued and outstanding during these two periods respectively.

No diluted earnings per share has been disclosed as there were no diluting events existed during the quarters ended 31st March, 2010 and 31st March, 2009.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Business review and financial review

The Company's principal business objectives are to enhance "Zhanwang" as a leading brand name in the PRC automotive parts and components market and become a major player in the global market for the procurement and supply of universal joints. During the first three months of 2010, the Company followed the business strategies in expanding the production capacity of primary production, strengthening product research and development, expanding PRC and international markets and continually improving product quality.

Turnover for the first quarter of 2010 amounted to approximately RMB22.63 million (2009: RMB18.26 million), representing an approximately 23.9% increase as compared to that of previous period in 2009. The increase in turnover was mainly attributable to the economic recovery of Chinese economy which led to the increase in sale of universal joints.

The loss attributable to shareholders for the three months ended 31st March, 2010 amounted to approximately RMB0.28 million (2009: profit attributable to shareholders of approximately RMB0.02 million) representing 1,500% decrease than that of the previous period in 2009. The gross profit margin for the period decreased to 13% compared to 20% of the corresponding period in 2009 due to sharp increase of the cost of raw material especially steel. Finance cost decreased from approximately RMB1.34 million in the first quarter of 2009 to approximately RMB0.77 million in the first quarter of 2010 due to repayment of bank loan.

## Prospects

The Directors anticipate that the overall production capacity of universal joints will be approximately 10 million units per annum by 2010.

The Company is also actively developing new customers and markets and has successfully developed overseas markets in USA, Japan, Italy, Germany, India, South Africa and Middle East. The Company will continue to participate in overseas trade shows and promotion activities in order to increase direct exports.

During the period, the Company had developed 20 new products according to customers' requests and had manufactured more than 2.5 million pieces of universal joints.

# ACQUISITIONS, DISPOSALS AND SIGNIFICANT INVESTMENT

The Company did not have any significant acquisitions, disposals and investment during the reporting period.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

The Company has not purchased, sold or redeemed any of its listed securities during the three months ended 31st March, 2010.

# DIRECTORS' AND SUPERVISORS' INTERESTS IN SHARES OF THE COMPANY

As at 31st March, 2010, the interests and short positions of the Directors, chief executives and supervisors of the Company in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 & 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO) or which are required pursuant to Section 352 of the SFO to be entered in the register referred to therein, or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors as referred to in Rule 5.46 of the Rules Governing the Listing of Securities on the GEM (the "GEM Listing Rules"), were as follows:

## Long position in shares

|                     |                      |                 |               | Approximate   |  |
|---------------------|----------------------|-----------------|---------------|---------------|--|
|                     |                      |                 | Approximate   | percentage of |  |
|                     |                      |                 | percentage of | total         |  |
| Director/Supervisor |                      | No. and class   | domestic      | registered    |  |
| of the Company      | Capacity             | of securities   | shares        | share capital |  |
| Mr. Tang Li Min     | Beneficial owner     | 36,626,666      | 68.33%        | 47.82%        |  |
| (Note)              |                      | domestic shares |               |               |  |
|                     | Interest of children | 4,466,667       | 8.33%         | 5.83%         |  |
|                     | under 18             | domestic shares |               |               |  |
| Mr. Hong Guo Ding   | Beneficial owner     | 3,216,000       | 6.00%         | 4.20%         |  |
| 0 0                 |                      | domestic shares |               |               |  |
| Mr. Tang Cheng Fang | Beneficial owner     | 2,680,000       | 5.00%         | 3.50%         |  |
| 0 0 0               |                      | domestic shares |               |               |  |
| Mr. Fei Guo Yang    | Beneficial owner     | 1,720,000       | 2.00%         | 1.40%         |  |
| 0                   |                      | domestic shares |               |               |  |
| Mr. Feng Yun Lin    | Beneficial owner     | 1,720,000       | 2.00%         | 1.40%         |  |
| 0                   |                      | domestic shares |               |               |  |

Note: As Mr. Tang Li Min is the father of Mr. Tang Liu Jun, who is under the age of 18, Mr. Tang Li Min shall, apart from the 36,626,666 shares beneficially owned by him, be deemed under the provisions of the SFO to be interested in the 4,466,667 shares owned by Mr. Tang Liu Jun.

Saved as disclosed above, as at 31st March, 2010, none of the Directors, chief executives and supervisors of the Company has any interests and short positions in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 & 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO) or which are required pursuant to Section 352 of the SFO to be entered in the register referred to therein, or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors as referred to in Rule 5.46 of the GEM Listings Rules.

# INTEREST OF SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS

So far as was known to any Director or chief executive of the Company, as at 31st March, 2010, the following persons (other than the Directors, chief executives and supervisors of the Company as disclosed in the paragraph headed "Directors' and supervisors' interests in shares of the Company" above) had interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO:

## Other persons

## Long position in shares

| Names of<br>Shareholders                  | Capacity           | No. and class of securities  | Approximate<br>percentage of<br>shareholding<br>in the same<br>class of<br>securities | Approximate<br>percentage of<br>shareholding<br>in the total<br>registered<br>share capital |
|---|--------------------|------------------------------|---|---|
| Mr.Tang Liu Jun<br>(Note)                 | Beneficial owner   | 4,466,667<br>domestic shares | 8.33%   | 5.83%   |
| Ms.Tang Jing Jing<br>(Note)               | Beneficial owner   | 4,466,667<br>domestic shares | 8.33%   | 5.83%   |
| Greater China I Private<br>Placement Fund | Investment Manager | 1,360,000 H shares           | 5.91%   | 1.77%   |

Note: Mr. Tang Liu Jun is the son of Mr. Tang Li Min. Ms. Tang Jing Jing is the daughter of Mr. Tang Li Min.

Saved as disclosed above, as at 31st March, 2010, the Directors were not aware of any other person (other than the Directors, chief executives and supervisors of the Company as disclosed in the paragraph headed "Directors' and supervisors' interests in shares of the Company" above) who had interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO.

# **COMPETING INTERESTS**

None of the Directors, supervisors and management shareholders of the Company and their respective associates has any interest in any businesses which directly or indirectly compete with the business of the Company for the period ended 31st March, 2010.

# **AUDIT COMMITTEE**

The Company set up an audit committee (the "Committee") on 14th January, 2004 with written terms of reference in compliance with the GEM Listing Rules. The primary duties of the Committee are to review and provide supervision over the financial reporting process and internal control of the Company. The Committee comprises three independent non-executive Directors, Mr. Wang He Rong, Mr. Lu Guo Qing and Mr. Ma Hong Ming. The Committee has reviewed the first quarterly report of 2010 of the Company and has provided advice and comments thereon to the Board. The Committee is of the opinion that the first quarterly report of 2010 of the Company complies with applicable accounting standards, GEM Listing Rules, and that adequate disclosures have been made.

As at the date hereof, Mr. Tang Li Min, Mr. Hong Guo Ding, Mr. Fei Guo Yang and Mr. Hong Chun Qiang are executive Directors; Mr. Tang Cheng Fang and Mr. Li Zhang Rui are non-executive Directors; and Mr. Wang He Rong, Mr. Lu Guo Qing and Mr. Ma Hong Ming are independent non-executive Directors.

> By Order of the Board **Zhejiang Prospect Company Limited**\* **Tang Li Min** *Chairman*

Zhejiang Province, the PRC 13 May, 2010