



# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

The principal means of information dissemination on GEM is publication on the Internet website operated by the Stock Exchange. Listed companies are not generally required to issue paid announcements in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website in order to obtain up-to-date information on GEM-listed issuers.



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#### **DIRECTORS**

#### **Executive directors**

Mr. Chen Ping (Chairman)
Ms. Dong Danqing
Mr. Chao Hong Bo
Ms. Geng Hui
Mr. Jin Lian Fu
Mr. Xia Zhen Hai

#### Independent non-executive directors

Mr. Zhang De Xin Mr. Cai Xiao Fu Mr. Gu Yu Lin

#### **SUPERVISORS**

#### **Supervisors**

Mr. Xie Jian Ping Mr. Wang Li Jun Ms. Liu Chun Fang

#### **Independent supervisors**

Mr. Feng Pei Xian Ms. Wang Xiao Li

## **AUTHORISED REPRESENTATIVE**

Mr. Chen Ping Ms. Chan Ching Yi, Yvonne FCCA

### **COMPLIANCE OFFICER**

Mr. Chao Hong Bo

### **QUALIFIED ACCOUNTANT**

Ms. Chan Ching Yi, Yvonne FCCA

#### **COMPANY SECRETARY**

Ms. Chan Ching Yi, Yvonne FCCA

#### **AUDIT COMMITTEE**

Mr. Gu Yu Lin Mr. Zhang De Xin Mr. Cai Xiao Fu

#### **REGISTERED OFFICE**

4th Floor 108 Gu Cui Road Hangzhou City Zhejiang Province The People's Republic of China

# PRINCIPAL PLACE OF BUSINESS IN CHINA

13/F, Block A
No. 1 Xi Yuan Eight Road
Xihu District
Hangzhou City
Zhejiang Province
The People's Republic of China

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1116-1119 Sun Hung Kai Center 30 Harbour Road Wanchai Hong Kong

# HONG KONG SHARE REGISTRAR AND TRANSFER OFFICE

Hong Kong Registrars Limited Rooms 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

#### **AUDITORS**

SHINEWING (HK) CPA Limited 43/F., The Lee Gardens 33 Hysan Avenue Causeway Bay, Hong Kong

#### PRINCIPAL BANKER

Shanghai Pudong Development Bank Hangzhou Branch 129 Yanan Road Hangzhou City Zhejiang Province The People's Republic of China

## STOCK CODE

8106



I would like to present hereby on behalf of the board of directors (the "Board") of Zheda Lande Scitech Limited (the "Company") the 2010 Annual Report of the Company and its subsidiaries (together the "Group").

#### FINANCIAL HIGHLIGHTS

I hereby announce that for the year ended 31 December 2010, the Group realized a turnover of approximately RMB141,427,000 with a net loss attributable to owners of the Company of approximately RMB874,000.

The Board does not recommend a payment for final dividends for the financial year ended 31 December 2010.

### **OPERATIONS REVIEW AND FUTURE PROSPECTS**

In 2010, the Company continued to explore and develop new business. Although the Company did not make significant progress in its business according to the plan as set at the beginning of the year, we had gained better knowledge of the industry through practical experience. At present, market competition is relatively fierce, we are aiming to launch more unique and refined products in line with the macro plan of the major operators with our segmentation marketing strategy. We will continue with our hard work and we hope that our shareholders and staff will continue to have confidence in us and give us full support.

Owing to the increasingly fierce competition among companies engaging in telecommunication value-added business, as well as change in telecommunication policy and operation mechanism for telecommunication operators in recent years, thus exposed traditional value-added business and business model to severe challenges. As a result, our future development will mainly focus on the transformation from a traditional value-added content service provider to an internet service provider with self-developed technology and advantage products as well as our own group of customers.

For financial management, we will adhere to our policy to reduce cost, control expenditure etc so as to improve our financial situation.

Finally, on behalf of the Board and the management, I would like to thank all our business partners, customers and shareholders for their valuable support.

#### **Chen Ping**

Chairman

31 March 2011 Hangzhou, the PRC

#### **REVIEW OF OPERATIONS**

#### 1. Review of operating results for the year

For the year ended 31 December 2010, the consolidated turnover of the Group was approximately RMB141,427,000, representing a increase of approximately RMB35,361,000, or approximately 33.34% as compared with that of 2009.

The net loss attributable to owners of the Company for the year ended 31 December 2010 was approximately RMB874,000, comparing to the net loss attributable to owners of the Company for the year ended 31 December 2009 of approximately RMB6,085,000.

During the year, the Company's business promotion continued to strengthen, however, business income has not been improved so much. The whole profitability of the Group's business is currently inadequate.

#### 2. Product and business development

During the year, the Company maintained a sound cooperation relationship with the operators and continued to innovate telecommunication value-added business and optimize existing products. The 114 Bai Shi Tong Alliance business has become a well-known product in the industry. Meanwhile, SMS business card, map business card, personal communication assistant and other businesses have rolled out more refined and user friendly functions and application. The Company is endeavour to develop customer-end application or embedded application for terminal communication.

Being an agent of the ECP products of Zhejiang Telecom, the Company has combined the special feature of the ECP products with its own products. The Company has also promoted its application in the taxation, industrial and commerce industry for better, more efficient and professional communication.

The Jiaoyubao Platform developed by the Company has received positive feedback, which provide a platform featuring communication, education and entertainment for the parents, students and schools. It has gained its reputation for its abundant education resources, information application and interactive communication.

For internet application, the Company has subsequently launched its 114 business information as well as industry & commerce information platform with an aim to forge a business on-demand information platform.

During the year, the Company commenced a good cooperation relationship with ZTE for distribution of communication products to Guangdong area and accomplished sales of tens of thousands of communication terminals.

#### 3. Investment and cooperation

During the year, the Company disposed of 55% equity of Chengdu Lande E & I Technology Company Limited while collaborating with ZTE for distribution of communication products to Guangdong area.

During the year, the Company maintained a satisfactory relationship with the major operators and technical institutions.

#### 4. Employees information

As at 31 December 2010, the total number of employees of the Group was approximately 250 (2009: 340).

During the year, the staff costs of the Group amounted to approximately RMB13,437,000 (2009: RMB17,900,000).

The Group formulated its human resources management strategies under the guidance of the Group's development strategy, aiming at targets established under its long-term planning. As an important part of the Group's development strategy, the human resources management strategy played an important supporting and propelling role in realizing the overall development strategy of the Group. The Group builds its human resources management structure from an overall strategic perspective, having the incentive mechanism combined with other links of human resources management and promoting one another.

The Group opened up as many entrances as possible and established multiple recruitment channels to set up a talent-attracting mechanism. It also emphasized better use of human resources, and cultivating an agreeable mechanism for application and cultivation of talent.

The Group has set up an annual target salary system featuring performance assessment combined with remuneration management. The annual target salary is determined and paid out in accordance with the assessment results, whereby a comprehensive assessment is made on an employee after reasonable evaluation on his/her performance, capability and attitude. With these two things closely linked to each other, we have been able to effectively encourage our staff and guarantee the accomplishment of the Group's targets.

The Group attached great concern on the personal development of our staff and provided them with many types of training to improve themselves in terms of quality and skills. Through assessment on the responsibilities and capabilities of our staff, hiring professional consultancy companies to design staff training system, we tailored training courses for each individual, so as to make them better fit in their posts and help them grow in every aspect of their professional career. Only when the employees receive satisfactory improvement, can our Company have a bright future.

The Group currently has not issued any options nor does it have any bonus scheme.

#### **REVIEW OF FINANCIAL POSITIONS**

- The Group maintained creditable financial conditions. For the year ended 31 December 2010, the Group was mainly financed by proceeds generated from daily operations.
- As at 31 December 2010, the Group's cash and bank deposits balances amounted to approximately RMB26,999,000 (2009: RMB25,909,000).
- As at 31 December 2010, the Group had no short-term borrowings (2009: Nil).
- As at 31 December 2010, the Group had a total asset value of approximately RMB114,484,000 (2009: RMB109,524,000).
- As at 31 December 2010, the Group had current liabilities of approximately RMB30,246,000 (2009: RMB23,555,000).
- As at 31 December 2010, the Group had owner's equity of approximately RMB79,272,000 (2009: RMB80,146,000).
- As at 31 December 2010, the Group had non-controlling interests of approximately RMB4,966,000 (2009: RMB5,823,000).
- As at 31 December 2010, the Group had a gearing ratio (i.e. the ratio of liabilities to total assets) of approximately 26.42% (2009: 21.51%).
- As at 31 December 2010, the Group had a net current ratio (i.e. the ratio of current liabilities to current assets) of approximately 29.08% (2009: 23.87%).
- As all of the Group's account payables of purchases and account receivables of sales are in Renminbi, there is no foreign exchange risk.
- As at 31 December 2010, the Group had bank deposits pledged in amounted to approximately RMB2,200,000 to secure the bills payable of the Group (2009: Nil).

## **FUTURE PROSPECTS**

#### 1. Orders in hand/Status in sales contract

The Group will continue to develop and operate the respective business of our value-added service business while actively exploring new markets. The Company will also increase investment in product R&D and innovation. At present, SMS Business card, 114 Bai Shi Tong and map business card etc have generated more stable income. Jiaoyubao and ECP industry applications are also being progressively put on trial and promotion.

For application business, we will focus on reinforcing cooperation with telecommunication operators in respect of system maintenance and software upgrading and development so as to maintain a stable income. We will also leverage on our computer software distribution business and communication terminal business for their stable source of corporate customers to promote our business.

#### 2. Prospects of new business and new products

In the coming year, apart from reinforcing our existing business and optimizing our products, we will continue to strengthen our cooperation with the operators and timely develop new products in line with their planning. Meanwhile, we have to gather together our experiences accumulated over the years in the telecommunication industry, to move towards the direction of becoming an internet service provider and to develop our core technology and maintain and develop our own group of users.

On the basis of maintaining a smooth business development, we will reinforce promotion of our key products such as 114 Bai Shi Tong Alliance business and ECP industry application and consider change of our marketing method and business model.

#### **DIRECTORS**

#### **Executive directors**

Mr. Chen Ping, aged 46, is the chairman and the chief executive officer of the Company. He is an advisor to students seeking their master degree and an associate professor at Zhejiang University. Mr. Chen graduated from the Department of Computer Science at Zhejiang University with a bachelor degree and a master degree in computer applications in July 1987 and December 1989, respectively. Since graduation from Zhejiang University, Mr. Chen has been involved in the R&D of computer networking and communication platforms, particularly in wireless data communication platforms and was awarded the Zhejiang Province Science and Technology Advancement Second Prize and Third Prize in 1993. Mr. Chen had previously conducted classroom lectures in the Department of Computer Science and Technology at Zhejiang University for 7 years up to 1997. Mr. Chen published two computers networking academic textbooks and a number of academic research papers in China. Mr. Chen joined the Company in May 1997.

**Ms. Dong Danqing,** aged 39, graduated from Zhejiang University with a bachelor degree in history and a master degree in business administration. She currently serves as the vice president and board secretary of Insigma Technology Co. Ltd., the substantial shareholder of the Company and a company listed on the Shanghai Stock Exchange. Ms. Dong is also a director of United Mechanical & Electrical Co., Ltd., a company listed on the Shenzhen Stock Exchange. Ms. Dong has profound knowledge and deep understanding of the capital operation, and has extensive and substantial experience in the corporate governance for listed companies. Ms. Dong joined the Company in November 2009.

**Mr. Chao Hong Bo,** aged 47, received a bachelor degree of engineering from Beijing University of Posts and Telecommunications in 1985 and a master degree of economics from Renmin University of China in 1987. After graduation, Mr. Chao worked as a research assistant in State Bureau of Commodity Prices of the PRC until 1993. During the period between 1993 and 1999, Mr. Chao was the vice editorial director of National Development and Reform Commission of the PRC (previously known as (State Planning Commission of the PRC)). From 1999 to 2001, he has been serving as the chief executive director of Guoheng Shengxing Media Science Group Company Limited, a substantial Shareholder of the Company. Mr. Chao has been appointed as an executive Director with effect from 20 July 2007.

**Ms. Geng Hui,** aged 40, graduated from Zhejiang University with a master degree in engineering management. Ms. Geng was the assistant manager of the corporate management department and investment development department of Shenzhen Special Economic Zone Development (Group) Company as well as the manager of the customer service and sales department and assistant general manager of United Securities Co., Ltd., Hua Qiang Road North, Shenzhen branch. In February 2004, she was appointed as the manager of the finance department of Insigma Technology Co. Ltd. and was promoted to the financial controller in April 2005.

**Mr. Jin Lian Fu,** 64, vice president of the Company, is responsible for administrative management and project management. Mr. Jin graduated from the faculty of Applied Mathematics of Zhejiang University. He is also an associate professor and an advisor to master degree undergraduates at Computing faculty of Zhejiang University. Mr. Jin joined the Company in May 1997.

Mr. Xia Zhen Hai, aged 37, graduated with a PhD degree in engineering from Zhejiang University. He is also now the senior member of International Financial Management Association. From 2001 to 2005, Mr. Xia served at the Shanghai office of JS Cresvale Securities International Limited. From 2005 to 2007, he was the representative of Samsung Securities Co. Ltd., Shanghai office. Mr. Xia is now the legal representative and executive director of the Shanghai Longtail Investment Management Co., Ltd. Mr. Xia was appointed as an executive director in September 2007.

#### Independent non-executive directors

Mr. Zhang De Xin, 80, graduated from the faculty of Electrical & Mechanical Engineering at Zhejiang University in July 1953 and at Tsing Hua University in June 1956 respectively. He attended Illinois Institute of Technology in the United States from June 1982 to May 1984 to conduct research in the fields of Electrical & Mechanical as well as Computer Engineering. Professor Zhang has served as a professor at Zhejiang University's faculties of Electrical & Mechanical Engineering, Wireless Engineering and Computer Science for 37 years since 1956. He has also been a committee member of Zhejiang Political Consultative Conference for two terms in 1988 and 1993. Moreover, Professor Zhang has been involved in numerous research projects and studies in computing networks. Professor Zhang is awarded winner of the Zhejiang Province Science and Technology Advancement in 1989, 1991 and 1993 for three times. Mr. Zhang joined the Company in October 2001.

**Mr. Cai Xiao Fu,** 71, is a senior engineer and the chairman of Zhejiang Province Software Industry Association, inspecting and monitoring the development of Zhejiang Province IT industry. Mr. Cai graduated from Tsing Hua University's faculty of Control Automation in July 1963. He attended the Polytechnic of Cranfield in the United Kingdom during October 1981 to January 1984 to research aeronautics and computer simulation devices. Mr. Cai joined the Company in October 2001.

**Mr. Gu Yu Lin,** 40, graduated from the Faculty of Finance and Accounting of Fudan University in June 1997. Mr. Gu is an assistant accountant. Mr. Gu is currently working in the general office of Zhejiang University. He has been the independent supervisor of the Company before and was appointed as an independent non-executive director since September 2004. Mr. Gu is the chairman of the audit committee of the Company.

#### **SUPERVISORS**

#### **Supervisors**

**Mr. Xie Jian Ping**, aged 47, graduated from Shanghai College of Railway Public Security (上海鐵路公安專科學校) majoring in public order management. Between 1984 and 1998, he served as a public security officer in Hangzhou Public Security Bureau. In 1999. Mr. Xie joined the Company as an office manager. He was then promoted as the manager of the procurement department and is currently the manager of data communication product department of the Company.

**Mr. Wang Li Jun**, aged 37, graduated from Hangzhou Shipping Industrial College (杭州船舶工業學校) in 1991 majoring in computer science. Prior to joining the Group in June 2007, Mr. Wang served in a number of information technology and software companies and was responsible for corporate operations and technology development. In June 2007, Mr. Wang joined the Company as a product manager. He is currently the product director and assistant to general manager of 浙江蘭創通信有限公司, a 85% subsidiary of the Company. Save as disclosed herein, Mr. Wang has not previously held any position with the Company or any of its subsidiaries. He did not hold any directorships in any other listed public companies in the last three years.

Ms. Liu Chun Fang, aged 43, graduated from Central University of Finance and Economics (中央財經大學) in 1995 majoring in finance and accounting. Ms. Liu was an accountant in the Technology Service Company under the Administrative Bureau of Chinese Academy of Sciences. She is currently a deputy manager of the finance department of Guoheng Fashion Media Science Group Company Limited (國恆時尚傳媒科技集團股份有限公司), a Shareholder holding approximately 9.57% of the issued share capital of the Company as at the Latest Practicable Date. Save as disclosed herein, Ms. Liu has not previously held any position with the Company or any of its subsidiaries. She did not hold any directorships in any other listed public companies in the last three years.

#### **Independent supervisors**

**Mr. Feng Pei Xian**, 73, graduated from Dong Kung College. He was the assistant chief engineer of the 52nd Research Officer of Ministry of Information Industry of the Research Institute and Chief Editor of "External Computer Equipment". Mr. Feng is now the Chief Secretariat of the Zhexiang Computer User Association and senior reporter of the China Computer News in Zhexiang. Mr. Feng joined the Company in April 2001.

**Ms. Wang Xiao Li**, aged 42, graduated from Zhejiang Finance Institute in 1996 majoring in accounting. Ms. Wang obtained the certificate of intermediate accounting and has 14 years of experience in financial management. Ms. Wang is currently the head of finance in 浙江浩天信息科技有限公司. Save as disclosed herein, Ms. Wang has not previously held any position with the Company or any of its subsidiaries. Ms. Wang did not hold any directorships in any other listed public companies in the last three years.

#### SENIOR MANAGEMENT

**Mr. Chen Ping,** aged 46, is the chairman and the chief executive officer of the Company. He is an advisor to students seeking their master degree and an associate professor at Zhejiang University. Mr. Chen graduated from the Department of Computer Science at Zhejiang University with a bachelor degree and a master degree in computer applications in July 1987 and December 1989, respectively. Since graduation from Zhejiang University, Mr. Chen has been involved in the R&D of computer networking and communication platforms, particularly in wireless data communication platforms and was awarded the Zhejiang Province Science and Technology Advancement Second Prize and Third Prize in 1993. Mr. Chen had previously conducted classroom lectures in the Department of Computer Science and Technology at Zhejiang University for 7 years up to 1997. Mr. Chen published two computers networking academic textbooks and a number of academic research papers in China. Mr. Chen joined the Company in May 1997.

**Mr. Jin Lian Fu,** 64, vice president of the Company, is responsible for administrative management and project management. Mr. Jin graduated from the faculty of Applied Mathematics of Zhejiang University. He is also an associate professor and an advisor to master degree undergraduates at Computing faculty of Zhejiang University. Mr. Jin joined the Company in May 1997.

**Mr. Luo An,** 47, vice president of the Company, is an engineer and the general manager of Hangzhou Huaguang Computer Engineering Co., Ltd., a subsidiary of the Company. Mr. Luo is a graduate of master in Software Computing and Theoretical Science of Zhejiang University. Mr. Luo had worked at managements positions in 浙江天昌集團高科技開發公司 and 湖州軍普電腦公司 respectively. Mr. Luo has over 10 years of management experience in the field of information technology. Mr. Luo joined the Company in September 2009.

**Mr. Wang Lin Hua,** 35, is the Company's financial controller and vice president, is responsible for the whole spectrum of corporate finance. Mr. Wang graduated from the Xian University of Finance and Economics in Accounting, and is a graduate of master in professional accounting in Zhongnan University of Economics and Law, and he has many years of experience in corporate finance management. Mr. Wang joined the Company in January 2008.

**Mr. Wang Yong Gui,** 36, is the secretary to the board of directors and vice president of the Company. He graduated from the Institute of Managerial Economics in the Industrial University of Shenyang, with a specialized bachelor's degree in the International Finance. He has abundant experience in corporate governance of listed company and investment and financing. Mr. Wang had worked in the securities department of Wafangdian Bearing Company Limited. Mr. Wang joined the Company in July 2002.

**Mr. Gao Zhan,** aged 40, is the vice president of the Company and general manager of 浙江蘭創通信有限公司. Mr. Gao graduated from the Department of Electronic Engineering of Hanzhou Institute of Electronic with a bachelor's degree in radio technology. Mr. Gao has been in the areas of data service and telecommunication value-added service for many years and has extensive experiences in planning, operation, management and market operation of broadband data service and value-added business. Mr. Gao joined the Company in April 2005.

**Ms. Chan Ching Yi,** aged 36, is the qualified accountant and company secretary of the Company. She is a member of the HKICPA and a fellow of the Association of Chartered Certified Accountants. Ms. Chan holds a bachelor's degree in accountancy and has accumulated more than 14 years of financial and auditing experience. She is currently the company secretary of Kingdom Holdings Limited (stock code: 528) and Shifang Holding Limited (stock code: 1831), both companies listed on the Main Board of the Stock Exchange.



During the report year, the Company pursues the company mission of honesty and diligence so as to ensure that the Company can develop stable. The Company is devoted to advance the Company's operation more in both transparent and systematic ways, and establishes a proper system of corporate governance which is in compliance with PRC Company Laws and the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") and Appendix 15 to the GEM Listing Rules "Code of Corporate Governance Practices" (the "Code"). The Company undertakes to refrain from spoiling the shareholder's interests and company's value.

In the year, the Company ensures to keep conducts pursuant to the Code and put the principles on daily management system into application. The Company also amended and supplemented the Rules and Regulations of Shareholders Meetings, Rules and Regulations of Board Meetings and the Rules and Regulations of Supervisory Meetings. The amendment scope included protection on beneficiary interests of the Shareholders, the proceedings at Board Meeting and voting procedures and investor relations, etc.

#### SUMMARY OF CORPORATE GOVERNANCE STATUS

The following is management structure of the Company:



Set out below is a summary of the Company's corporate governance status as compared to provision of the Code:

**Status of Company's Corporate Governance** 

Code

Α.	Dire	ctor	
	A.1	Board of directors	The Company's Board assumes responsibility for leadership and control the Company.
		A.1.1	During report period, four Board meetings were held altogether. The attendance of directors was as follows:
			Number of meetings attended/
			number of meetings held
Exec	cutive	director	
Cher	n Ping (	(Chairman)	4/4
	g Danqi	_	3/4
Chao Hong Bo		Во	4/4
Geng Hui		n (regioned on 14 May	4/4
Hu Yang Jun (resigned on 14 May 20 Xia Zhen Hai		, ,	2010) 1/4 4/4
		appointed on 21 Septe	
OIII L	lair r a	(appointed on 21 dopte	17.1
Inde	pende	nt non-executive dire	ctor
Zhan	ng De X	in	4/4
Cai >	Kiao Fu		4/4
Gu Y	'u Lin		3/4
		A.1.2	The Company sets up the office of Board secretary, which is responsible for preparing the matters of Board of directors. So the proposed agenda of Board meetings will solicit and collect director's opinion in advance. This guarantees all directors have an opportunity to put forward any topic.
		A.1.3	The Company observes requirement of the Code, gives 14 days notice of periodic Board meeting, the time of meeting, the place, topic are sent to every director, through fax and post and the director signs for the receipt.

	A.1.4	The Board secretary and directors have established effective connection; the former offered one's own specialized suggestion, for directors' reference.
	A.1.5	All minutes are filed and preserved, available for the directors' and relevant personnel's consulting at any time.
	A.1.6	Matters raised in the meeting and opinions from directors are recorded and are further confirmed in written form for future reference.
	A.1.7	If director needs to consult the opinion of independent professional firms, its expenses are undertaken by the Company.
	A.1.8	If the topic relates to a director and substantial shareholder, the involving director and shareholder will not participate in voting.
A.2	Chairman and Chief Executive Officer	Chairman and Chief Executive Officer of the Company are held by the same person. It guarantees the rights and accountability is in balance.
	A.2.1	The office of the Chairman is served by Mr. Chen Ping, whereas the office of the Chief Executive Officer is also served by him. The Company has a discrepancy with the provision of the Code. Nevertheless, the scope of official duty of the two positions are segregated properly in accordance with the Articles of Association and the management system of the Company, ensuring the balance of power and authorization.
	A.2.2 and A.2.3	The stated items of director's meeting agenda are supported by written materials which will be sent to directors at least 5 days before meeting, the director has an opportunity for sufficient consideration of agenda. The Chairman explains at the meeting in detail.

A.2.4 to A.2.6	The Chairman appoints the secretary of Board to be responsible
	for agenda, and authorizes director's meeting agenda each time
	in person to ensure the effective operation of the Board. The
	Chairman puts into the affairs of the Board with full strength and
	set up proper governance procedures to ensure the Company's
	interests.

- A.3 Board composition The members of the Board possess appropriate skills and experience. The independent non-executive directors constitute 1/3 of the Board and can make professional judgment effectively and independently.
  - A.3.1 The independent non-executive directors are expressly recorded as such in the Company's communication list.
  - A.3.2 There are three independent non-executive directors of the Company, being 1/3 of the Board.
- Appointments, re-election of directors need to be approved by shareholders' meetings. The term of each director is three years, and removal and can be re-elected in succession. According to the stipulations of Articles of Association, the Company cannot terminate the office of a director without course. The resignation and termination of a director should need reasonable explanation.
  - A.4.1 The Articles of Association stipulates that the terms of all directors are three years and can continue to hold office when re-elected.
  - A.4.2 Any director to be appointed for replacing in vacancy must be thereafter elected in the Company's following shareholders' meeting. The Company does not require the rotation of directors in three years. Instead, directors are elected by shareholders' meeting, and can be reappointed.

A.5	Director's responsibilities	Each director understands the responsibility and requisite skill for acting as director when appointed. The Company will circulate the update requirements to the directors at the appropriate time, or organizing essential training to them.
	A.5.1	Director appointed by the Company will be arranged with director's training, so that responsibility and obligation are made known to director.
	A.5.2	The three non-executive directors have the opportunity to offer their professional, independent suggestion to the Company, and supervise Company's daily operation.
	A.5.3	In the report period, every director of the Company put into more energy in the affairs of the Company actively, commit one's duty perseveringly.
	A.5.4	The Company adopts the required standard of dealings to bind on directors. The same standard applies also to supervisors and senior executives. After the Company's inquiries, directors, supervisors and senior executives confirmed that they complied with the required standard of dealings.
A.6	Supply of and access of information	The Company offers essential and sufficient information to directors in time, so that they have sufficient time to consider and understand situation under which decision is to be made.
	A.6.1	Meeting documents are sent to every director 5 days before the meeting.
	A.6.2	Before meeting, intact and reliable meeting materials are provided which leads the director to make the decision when fully understanding the situation. Directors can further inquire about the details at the same time.
	A.6.3	Directors have the right to consult the documents of Board and relevant materials. The Company will respond in time to the inquiry of directors.

В.	Remuneration of directors and senior executive	The remunerations of the executive directors and senior management, who receives payments from the Company, are based an annual salary system. Other directors receive their remunerations from other entities.
	B.1.1	The Company sets up the remuneration committee, make concrete scope of its job duty. The committee is comprised by Mr. Cai Xiao Fu and Mr. Gu Yu Lin, who are independent non-executive directors.
	B.1.2	Remuneration committee will convene proper meeting for discussion and seek the opinion of Chairman and Chief Executive Officer.
	B.1.3 and B.1.4	Scope of official duty of remuneration committee of the Company accords with the Code. Details can be referred to the proceeding regulations of the Company's remuneration committee.
	B.1.5	Remuneration committee has the right to review the salary system of the Company and associated documents.

## C. Accountability and Audit

C.1	Financial Reporting	
	C.1.1	The management submits financial information such as business plan, financial budget, final financial statements, etc. to the Board regularly, for the directors to review.
	C.1.2	Directors know their responsibility of preparation of the financial statements.
	C.1.3	Announcements issued by the Company were approved by directors.
C.2	Internal controls	
	C.2.1	During report period, the Board held one meeting to appraise the validity of control inside the Company in an all-round way, supervisors and part of the senior executives seated in the meeting. The meeting confirmed that the procedures of internal control inside the Company are legally compliant and effective.
	C.2.2	The Board's annual review for the year ended 31 December 2010 an mentioned in C.2.1 above has satisfactorily covered the adequacy of resources, qualifications and experience of staff of the Group's accounting and financial reporting function and their training programmes and budget.
C.3	Audit Committee	
	C.3.1	Minutes are prepared by the secretary of the Board, and are signed and confirmed by the members of audit committee.
	C.3.2	Audit committee is made up of three independent non-executive directors, and none of them was a partner of any of the previous auditors.

C.3.3 and C.3.4	Audit committee shows the clear scope of official duty, is open for investor's inquiring of the Company.
C.3.5	In the year, audit committee recommend SHINEWING (HK) CPA Limited as the auditors of the Company, and got the approval of the Board.
C.3.6	Audit committee has the right to access to Company resources, so as to ensure it exercises authority. Relevant expenses are paid by the Company.

## D. Delegation by the board

## D.1 Functions of management of the Board

D.1.1 and D.1.2	The duties of the Board are based on the requirement of the
	Company Law. Every committee follows and exercises authority in
	its authorized range. The management exercises its right according
	to the requirement of the Company Law.

### D.2 Board committees

D.2.1 and D.2.2	The Company sets up audit committee, remuneration committee,
	all having clear scope of official duty. All decisions and suggestions
	made by the committees have to be approved by the Board, unless
	there are legal or regulatory restrictions on their ability to do so.

#### E. Communication with shareholder

E.1.1 The Chairman is responsible for chairing shareholders' meeting,

each of matters to be considered independently at the meeting

will be voted separately.

E.1.2 In the annual general meeting, the chairmen of audit committee

and remuneration committees are arranged to attend, all directors,

supervisors and senior executives will seat in the meeting.

E.2 Voting by poll

E.2.1 & E.2.2 & E.2.3 The Company states clearly in the relevant circular that sends to

the shareholders, in accordance with the requirements of Rule 17.47(4) of the GEM Listing Rules, the voting procedure. Voting will be conducted with written documents to ensure proper recording. There is assigned personnel that counts the voting results at the meeting, and the vote proportion of each draft resolution is

announced by the Chairman finally.

#### **DIRECTOR'S TRANSACTION IN SECURITIES**

The Company has adopted the "Compulsory Transaction Guidelines Standards" to bind the directors. The standards are also applicable to supervisors and senior management level. Having enquires by the Company, all directors, supervisors and senior management confirmed that they have complied with the "Compulsory Transaction Guidelines Standards" in the year.

#### **BOARD OF DIRECTORS**

The current Board was appointed in the Extraordinary General Meeting held on 21 September 2010. Nine directors were appointed and entered into a three year service agreement with the Company with the provision of re-election for appointment.

On 14 May 2010, Mr. Hu Yang Jun resigned as executive director. The Board appointed Mr. Jin Lian Fu as executive director with effect from 21 September 2010.



The current members of the Board include:

# Executive directors Independent non-executive directors

Mr. Chen Ping (Chairman)

Mr. Zhang De Xin

Ms. Dong Danqing

Mr. Cai Xiao Fu

Mr. Chao Hong Bo

Mr. Gu Yu Lin

Ms. Geng Hui Mr. Jin Lian Fu Mr. Xia Zhen Hai

Pursuant to Rule 5.09 of the GEM Listing Rules, during the year, each of the existing three independent non-executive directors, being Mr. Zhang De Xin, Mr. Cai Xiao Fu and Mr. Gu Yu Lin, had provided a confirmation of their independence to the Company confirming that there were no circumstances which might affect their qualification to service as the Company's independent non-executive directors. The Company considers that its three independent non-executive directors are independent.

For the year 2010, the remuneration of directors of the Company mainly comprised of basic salaries. Details of directors' remuneration are as follows:

Name of Directors	Remuneration (RMB'000)	Directors' fees (RMB'000)
Chen Ping (Chairman)	99	_
Dong Danqing	22	_
Chao Hong Bo	22	_
Geng Hui	22	_
Hu Yang Jun (resigned on 14 May 2010)	22	_
Jin Lian Fu (appointed on 21 September 2010)	126	_
Xia Zhen Hai	22	_
Zhang De Xin	_	22
Cai Xiao Fu	_	22
Gu Yu Lin	_	22

#### **AUDIT COMMITTEE**

The Company established an audit committee upon listing and stipulates duty and accountabilities in compliance with the requirements as set out in Rules 5.28 and 5.29 of the GEM Listing Rules. The main duty of the audit committee is to audit and to provide supervision over the financial reporting process and internal control system of the Company. The audit committee comprises three independent non-executive directors, with Mr. Gu Yu Lin, who possesses the requisite professional qualification and financial experience, as the chairman. Mr. Zhang De Xin and Mr. Cai Xiao Fu are members of the audit committee.

During the year, the audit committee convened four meetings and reviewed the final results for the year 2009 and the first three quarterly results for the year 2010. The audit committee also discussed and communicated with the auditors in relation to the financial positions and internal audit of the Company.

The following are the details of the audit committee meetings in the year:

	Number of meetings attended/	
Audit Committee Members	number of meetings held	
Gu Yu Lin	4/4	
Zhang De Xin	4/4	
Cai Xiao Fu	4/4	

An audit committee meeting is held on 31 March 2011 to consider and discuss the results, financial conditions, principal accounting and internal audit affairs for the year ended 31 December 2010. Questions focused on auditor's report are asked on relevant financial officers.

### **REMUNERATION COMMITTEE**

According to relevant rules of the Code, the Company has established the remuneration committee. The remuneration committee comprises Mr. Gu Yu Lin and Mr. Cai Xiao Fu, who are independent non-executive directors. The remuneration committee has made up accountabilities and is responsible for the determination of the whole remuneration policy and system of the Company, and the remuneration standard of the director and senior executive. It supervises and fosters the Company to comply with those relevant PRC social insurances schemes and policies of community funds. The remuneration committee will combine the result of appraisal of the Company's achievement, to re-assess the Company's remuneration level and individual salary standard of the employees.

### **NOMINATION COMMITTEE**

The recommended best practices of the Code A.4.4, requires that "Issuers should establish a nomination committee. A majority of the members of the nomination committee should be independent non-executive director". However, the Company has not set up a nomination committee. Present terms of appointment of directors are generated according to the Articles of Association, which stipulates the terms of appointment and duties of directors clearly. Furthermore, the Company is now actively considering the setting up of a nomination committee so that the recommended best practices can be followed.

#### **AUDITORS' REMUNERATION**

During the year, the Group incurred approximately RMB581,000 for remunerations in respect of audit services provided by the Company's auditors.

#### COMMUNICATIONS BETWEEN SHAREHOLDERS AND INVESTORS

In respect of enquires raised from investors, the Company always feedback based on the rationale of transparency and accountability. The Company provides an investor column concerned to investors for questions feedback in the Company's website and has designated persons to answer investors' enquiries.

On behalf of the Board **Chen Ping** *Chairman* 

31 March 2011 Hangzhou, the PRC



The Board is pleased to present its annual report and the audited consolidated financial statements of the Group for the year ended 31 December 2010.

### **PRINCIPAL ACTIVITIES**

The Company is principally engaged in the provision of telecommunication solutions, trading of hardware and computer software, provision of telecommunication value-added services and investment holding. The businesses of the Company's subsidiaries are set out in note 34 to the consolidated financial statements.

An analysis of the Group's turnover and loss for year on business segment activities basis has been set out in note 7 to the consolidated financial statements.

#### **RESULTS AND APPROPRIATIONS**

The Group's results for the year ended 31 December 2010 and its state of affairs as at that date are set out in the consolidated financial statements on pages 36 to 91 of the annual report.

The Board does not recommend the payment of a final dividend and other appropriations for the year.

## PROFIT AVAILABLE FOR DISTRIBUTION

At 31 December 2010, the Group did not have profit available for distribution to owners of the Company (2009: Nil).

#### PLANT AND EQUIPMENT

Details of movements in the plant and equipment of the Group during the year are set out in note 14 to the consolidated financial statements.



### **BORROWINGS AND INTERESTS CAPITALISATION**

The Group did not neither have bank loans nor capitalized any interest during the year.

#### SHARE CAPITAL

Details of the Company's share capital are set out in note 25 to the consolidated financial statements.

#### **RESERVES**

Details of the reserves of the Group are set out in the consolidated financial statements on pages 36 to 91 of the annual report.

#### **RETIREMENT PLAN**

Details of the retirement benefit schemes of the Group are set out in note 32 to the consolidated financial statements.

#### MAJOR CUSTOMERS AND SUPPLIERS

During the year, the five largest customers of the Group in aggregate accounted for approximately 37% of the Group's turnover and the largest customer of the Group accounted for approximately 14% of the Group's turnover for the year.

The five largest suppliers of the Group in aggregate accounted for approximately 89% of the Group's direct purchases and the largest supplier of the Group accounted for approximately 48% of the Group's direct purchases for the year.

None of the directors, their respective associates, or any shareholders (which to the knowledge of the directors own more than 5% of the Company's issued share capital) had any interest in any of the five largest customers and five largest suppliers of the Group for the year ended 31 December 2010.

#### **FINANCIAL SUMMARY**

A summary of the Group's results for each of the five years ended 31 December 2010 and the Group's assets and liabilities as at 31 December 2006, 2007, 2008, 2009 and 2010 is set out on page 92 of the annual report.



#### **DIRECTORS AND SUPERVISORS**

The directors and supervisors of the Company during the year and up to the date of this report were:

#### **Executive directors**

Mr. Chen Ping (Chairman)

Ms. Dong Danging

Mr. Chao Hong Bo

Ms. Geng Hui

Mr. Hu Yang Jun (resigned on 14 May 2010)

Mr. Jin Lian Fu (appointed on 21 September 2010)

Mr. Xia Zhen Hai

#### Independent non-executive directors

Mr. Zhang De Xin

Mr. Cai Xiao Fu

Mr. Gu Yu Lin

#### **Supervisors**

Mr. Huo Zhong Hui	(resigned on 21 September 2010)
Mr. Zheng Bing	(resigned on 21 September 2010)
Ms. Xue Yun	(resigned on 21 September 2010)
Mr. Xie Jian Ping	(appointed on 21 September 2010)
Mr. Wang Li Jun	(appointed on 21 September 2010)
Ms. Liu Chun Fang	(appointed on 21 September 2010)

### **Independent supervisors**

Mr. Wang Hui (resigned on 21 September 2010)

Mr. Feng Pei Xian

Ms. Wang Xiao Li (appointed on 21 September 2010)

#### **DIRECTORS' AND SUPERVISORS' SERVICE CONTRACTS**

An Extraordinary General Meeting was held on 21 September 2010 for re-elections and appointment of directors and supervisors. Nine directors and five supervisors were appointed. Each appointed director and supervisor has entered into a three year service agreement with the Company, Mr. Hu Yang Jun resigned as an executive director on 14 May 2010 and Mr. Jin Lian Fu was appointed as an executive director on 21 September 2010.

All appointments are subject to termination in certain circumstances as stipulated in the relevant service agreement. In the event that the appointment of the director or supervisor is terminated in the annual general meeting of the Company without any reason, the relevant director or supervisor may claim for compensation form the Company.

Saved as disclosed above, none of the directors or supervisors has a service contract with the Company or any of its subsidiaries which is not determinable by the Group within one year without payment other than statutory compensation.



# BIOGRAPHICAL DETAILS OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Biographical details of the directors, supervisors and senior management are set out on pages 8 to 12 of the annual report.

# DIRECTORS' AND SUPERVISORS' REMUNERATION AND HIGHEST PAID EMPLOYEES

Details of the Directors' and supervisors' remuneration and that of the highest paid employees are set out in notes 8 and 9 to the consolidated financial statements respectively.

# DIRECTORS' SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS IN SECURITIES

Save as disclosed below, as at 31 December 2010, none of the directors, supervisors or chief executives had interest in any securities of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Future Ordinance (the "SFC")) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) pursuant to the Model Code for Securities Transactions by Directors of Listed Companies relating to securities transactions by directors to be notified to the Company and the Stock Exchange:

#### Long position in shares

Name	Type of interests	Capacity	Number of Domestic Shares held	Percentage of beneficial interests in the Company's share capital
Director & Chief Executive Officer				
Chen Ping	Personal	Beneficial owner	36,392,320	10.21%
Director				
Jin Lian Fu	Personal	Beneficial owner	3,411,790	0.96%



#### **DIRECTORS' AND SUPERVISORS' INTERESTS IN CONTRACTS**

No contracts of significance to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

# DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' RIGHTS TO ACQUIRE SHARES

Save as disclosed herein, during the year ended 31 December 2010, none of the directors, supervisors or chief executives was granted options to subscribe for shares of the Company. As at 31 December 2011, none of the directors, supervisors or chief executives or any of their spouses and children under 18 years of age had any interest in, or had been granted any interest in, or had been granted, or exercised, had any rights to subscribe for shares (or warrants or debentures, if applicable) or to acquire shares of the Company.

### **COMPETING INTERESTS**

None of the directors or the management shareholders of the Company and their respective associates (as defined under the GEM Listing Rules had any interest in a business which competes or may compete with the business of the Group.

# INTEREST DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS

Save as disclosed below, so far as was known to any directors, supervisors or chief executives, as at 31 December 2010, no persons or companies (other than the interests as disclosed above in respect of the directors) who had equity interests or short positions in the shares or underlying share of the Company which would fall to be disclosed under Division 2 and 3 or Part XV of the SFO; or who were deemed to be directly or indirectly interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group; or who were substantial shares as recorded in the register maintained under section 336 of the SFO:

# **Report of the Directors**

#### Long position in shares

		Percentage of beneficial interests in		
		Number of	the Company's	
Shareholder	Capacity	shares held	share capital	
Insigma Technology Co. Ltd	Beneficial owner	81,802,637	22.94%	
		Domestic Shares		
Shanghai Longtail Investment	Beneficial owner	34,117,808	9.57%	
Management Co., Ltd.		Domestic Shares		
Guoheng Fashion Media	Beneficial owner	34,117,800	9.57%	
Technology Group Co. Ltd		Domestic Shares		
Fong For	Beneficial owner	21,735,000	6.10%	
		H Shares		
Wu Zhong Hao	Beneficial owner	16,490,280	4.63%	
J		Domestic Shares		
Liu Qiao Ping	Beneficial owner	10,235,340	2.87%	
J		Domestic Shares		
Shi Chun Hua	Beneficial owner	7,235,812	2.03%	
5 5	2000.01	Domestic Shares	2.0070	

## **RELATED AND CONNECTED PARTY TRANSACTIONS**

Except otherwise disclosed in note 31 to the consolidated financial statements, the Group had no transactions which need to be disclosed as connected transaction in accordance with the requirements of the GEM Listing Rules.



### **SHARE OPTION SCHEME**

Pursuant to the Company's conditional share option scheme conditionally approved by a resolution of the shareholders of the Company dated 20 April 2002 (the "Share Option Scheme"), the Company may grant options to any employees (including directors) of the Company or its subsidiaries as incentive or rewards for their contribution to the Group to subscribe for the H Shares in the Company for a non-refundable consideration of HK\$1 for each lot of share options granted payable on acceptance of the option offer. The Share Option Scheme will remain valid for a period of ten years commencing on the date it becomes unconditional. Options granted are exercisable at any time not more than ten years from the date of grant of the options. The subscription price is not less than the higher of (a) the closing price of the Company's H Shares as quoted on the date of the grant of the options, (b) the average closing prices of the Company's H Shares for the five business days immediately proceeding the date of the grant of the options and (c) the nominal value of the H Shares. However, for employees who are PRC national and have taken up any options to subscribe for the Company's H Shares, they shall not be entitled to exercise the options until:

- (1) The current restrictions imposed by the relevant PRC laws and regulations restricting PRC national from subscribing for and dealing in H Shares or any laws and regulations with similar effects have been abolished or removed; and
- (2) The China Securities Regulatory Commission or other relevant government authorities in the PRC have approved the new issue of H Shares upon the exercise of any options which may be granted under the Share Option Scheme.

The total number of H Shares subject to the Share Option Scheme and other share option schemes must not, in aggregate, exceed 30% of H Shares of the Company (or its subsidiaries) in issue from time to time.

The total number of H Shares available for issue under options granted under the Share Option Scheme and any other scheme must not, in aggregate, exceed 10% of the number of the H Shares of the Company (or its subsidiaries) in issue as of the date of approval of the Share Option Scheme. The Company may seek approval from shareholders in general meeting for renewing the 10% limit or for granting further options beyond the 10% limit, provided that the options in excess of the 10% limit are granted only to participants specifically identified by the Company before such approval in sought.

No option had been granted by the Company under the Share Option Scheme since its adoption.



#### SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the directors, at least 25% of the Company's total issued share capital was held by the public as at the date of this report.

## **PURCHASE, SALE OR REDEMPTION OF SECURITIES**

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any listed securities of the Company during the year ended 31 December 2010.

#### **PRE-EMPTIVE RIGHTS**

There is no provision regarding pre-emptive rights in the Company's Articles of Association.

#### **AUDIT COMMITTEE**

The Company established an audit committee in November, 2001 with written terms of reference in compliance with the requirements as set out in Rules 5.23 and 5.24 of the GEM Listing Rules. The primary duties of the audit committee are to review the Group's annual report and accounts, half-year report and quarterly reports and provide advice and comments thereon to the Board and to review and to provide supervision over the financial reporting process and internal control system of the Group. The audit committee comprises three independent non-executive directors, Mr. Gu Yu Lin, Mr. Zhang De Xin and Mr. Cai Xiao Fu whereas Mr. Gu Yu Lin is the chairman. During the year, the audit committee reviewed the first quarterly report, half-year report, the third quarterly report of the Group for the year 2010 and the annual report of the Group for the year 2010.

#### **AUDITORS**

During the year, SHINEWING (HK) CPA Limited was reappointed as auditors of the Company.

On behalf of the Board

**Chen Ping** 

Chairman

31 March 2011 Hangzhou, the PRC

## **Report of the Supervisory Committee**

The Supervisor Committee is pleased to present the annual report for the year of 2010.

#### SUPERVISORY COMMITTEE OPERATION REVIEW

In the year, the supervisors of the Company convoked four meetings to review the quarterly results and the audited annual financial statements and attended every board meeting held.

During the year, the Supervisory Committee has examined the legitimacy and validity, pursuant to the investiture of the shareholders' meeting and Articles of Association, upon convocation and voting procedures of meetings of the Board. They inspected whether the resolutions passed by Board correspond with the PRC laws and the stipulations of Articles of Association or not, and adduced feasible proposals. The Supervisory Committee considered that the convocation and the voting procedures of the Board meetings correspond with the PRC laws and Articles of Association. The shareholders' meeting's resolution can be executed effectively. The Supervisory Committee can obtain the respect and its suggestions were accepted.

## **FINANCIAL POSITION OF COMPANY**

In the year, the Supervisory Committee has supervised and inspected the operating results of the Company. It is considered that the report issued by the auditors presents truly, precisely and fairly the operating results of the Group. The consolidated financial statements of the Group were prepared in accordance with International Financial Reporting Standards and the PRC Accounting Regulations, and has compiled with PRC statutory regulations correlated with accounting matters.

# INTEGRITY OF AVOCATION OF DIRECTORS AND SENIOR MANAGEMENT

In the year, the Supervisory Committee executed its obligations and supervised on the integrity of avocation of the Board and senior management, in order to raise the Board's and senior management's onus to perform their duties with good faith and due diligence, and avoid the operational risk incurable to the Group because of personal fault.

During the year, the Supervisory Committee inspected and found that the Board and the managers did not violate China laws, regulations, and Articles of Association when executing their duties, and there was no occurrence of impairment to shareholders' benefit either.

By order of the Supervisory Committee

Mr. Xie Jian Ping

Chairman of the Supervisory Committee

31 March 2011 Hangzhou, the PRC

## **Independent Auditor's Report**



SHINEWING (HK) CPA Limited 43/F., The Lee Gardens 33 Hysan Avenue Causeway Bay, Hong Kong

# TO THE MEMBERS OF ZHEDA LANDE SCITECH LIMITED

浙江浙大網新蘭德科技股份有限公司

(established as a joint stock limited company in the People's Republic of China)

We have audited the consolidated financial statements of Zheda Lande Scitech Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on page 36 to 91, which comprise the consolidated statement of financial position as at 31 December 2010, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

# DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards promulgated by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the consolidated financial statements are free from material misstatement.

## **Independent Auditor's Report**

#### **AUDITOR'S RESPONSIBILITY** (Cont'd)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 December 2010 and of the Group's loss and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### SHINEWING (HK) CPA Limited

Certified Public Accountants

**Pang Wai Hang** 

Practising Certificate Number: P05044

Hong Kong 31 March 2011

# ZHEDA LANDE SCITECH LIMITED ANNUAL REPORT 2010

# **Consolidated Statement of Comprehensive Income**

		2010	2009
	NOTES	RMB'000	RMB'000
Turnover	7	141,427	106,066
Cost of sales		(111,499)	(64,511)
Gross profit		29,928	41,555
Other operating income		17,215	2,445
Distribution and selling expenses		(6,139)	(11,361)
General and administrative expenses		(42,368)	(37,226)
Share of result of an associate	17	492	(33)
Loss before taxation		(872)	(4,620)
Taxation	10	(232)	(783)
Loss for the year and total comprehensive			
expense for the year	11	(1,104)	(5,403)
Attributable to:			
Owners of the Company		(874)	(6,085)
Non-controlling interests		(230)	682
		(1,104)	(5,403)
Loss per share		RMB	RMB
Basic and diluted	13	0.25 cents	1.71 cents

## **Consolidated Statement of Financial Position**

As at 31 December 2010

		2010	2009
	NOTES	RMB'000	RMB'000
Non-current assets			
Plant and equipment	14	5,001	5,569
Intangible assets	15	2,188	2,487
Goodwill	16	956	956
Interest in an associate	17	2,341	1,849
		10,486	10,861
Current assets			
Inventories	18	3,790	1,028
Amounts due from customers for contract work	19	50	200
Trade receivables	20	14,736	18,038
Prepayments and other receivables	21	55,909	52,895
Amount due from an associate	22	314	593
Pledged bank deposits	23	2,200	_
Bank balances and cash	23	26,999	25,909
		103,998	98,663
Current liabilities			
Amounts due to customers for contract work	19	_	617
Trade and other payables	24	24,661	20,749
Receipt in advance from customers		3,821	130
Current tax liabilities		1,764	2,059
		30,246	23,555
Net current assets		73,752	75,108
NET ASSETS		84,238	85,969
Capital and reserves			
Paid-in capital	25	35,655	35,655
Reserves	26	43,617	44,491
Equity attributable to owners of the Company		79,272	80,146
Non-controlling interests		4,966	5,823
TOTAL EQUITY		84,238	85,969

The consolidated financial statements on pages 36 to 91 were approved and authorised for issue by the Board of Directors on 31 March 2011 and are signed on its behalf by:

# ZHEDA LANDE SCITECH LIMITED ANNUAL REPORT 2010

# **Consolidated Statement of Changes In Equity**

<u>-</u>							
		Non-					
	Paid-in	Share	surplus	Accumulated		controlling	
	capital	premium	reserve	losses	Total	interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2009	35,655	76,570	10,567	(36,561)	86,231	12,755	98,986
Total comprehensive expense							
for the year	-	-	-	(6,085)	(6,085)	682	(5,403)
Acquisition of subsidiaries (note 28)	-	-	-	-	-	551	551
Disposal of subsidiaries (note 29)	-	-	-	-	_	(8,165)	(8,165)
At 31 December 2009	35,655	76,570	10,567	(42,646)	80,146	5,823	85,969
Total comprehensive expense for the year	-	-	-	(874)	(874)	(230)	(1,104)
Disposal of a subsidiary (note 29)	_	-	_	_	_	(627)	(627)
At 31 December 2010	35,655	76,570	10,567	(43,520)	79,272	4,966	84,238

## **Consolidated Statement of Cash Flows**

	2010 RMB'000	2009 RMB'000
OPERATING ACTIVITIES		
Loss before taxation	(872)	(4,620)
Adjustments for:		
Amortisation of intangible assets	299	330
Write back of impairment loss on trade receivables	(4,552)	_
Write back of impairment loss on other receivables	(10,765)	(22)
Depreciation of plant and equipment	1,548	2,350
Discount on acquisition of subsidiaries	-	(708)
(Gain) loss on disposal of subsidiaries	(34)	969
Impairment losses on trade receivables	-	4,834
Impairment losses on other receivables	16,237	356
Interest income	(134)	(109)
Loss on disposal of plant and equipment	45	313
Share of result of an associate	(492)	33
Operating cash flows before movements in working capital	1,280	3,726
(Increase) decrease in inventories	(2,762)	8,159
Decrease in amounts due from customers for contract work	150	1,146
Decrease in trade receivables	7,717	9,948
Increase in prepayments and other receivables	(16,831)	(3,892)
Decrease (increase) in amount due from an associate	279	(593)
(Increase) decrease in amounts due to customers for		
contract work	(617)	617
Increase (decrease) in trade and other payables	4,696	(20,936)
Increase (decrease) in receipt in advance from customers	3,691	(2,859)
Cash used in operations	(2,397)	(4,684)
PRC income tax paid	(396)	(255)
NET CASH USED IN OPERATING ACTIVITIES	(2,793)	(4,939)

## **Consolidated Statement of Cash Flows**

	Notes	2010 RMB'000	2009 RMB'000
INVESTIMO ACTIVITIES	Notes	NIVID 000	HIVID 000
INVESTING ACTIVITIES	00	(54)	10.500
Net cash (outflow) inflow from disposal of subsidiaries	29	(51)	13,500
Repayment from related parties		7 720	0.170
(included in other receivables)		7,730	8,172 155
Proceeds from disposal of plant and equipment  Interest received		134	109
	28	134	
Net cash outflow on acquisition of subsidiaries	20	(2.200)	(5,373)
Increase in pledged bank deposits		(2,200)	(2.050)
Purchase of plant and equipment		(1,090)	(3,050)
Purchase of intangible assets			(700)
NET CASH FROM INVESTING ACTIVITIES		4,523	12,813
FINANCING ACTIVITIES			
Repayment to related parties			
(included in other payables)		(640)	(7,393)
NET CASH USED IN FINANCING ACTIVITIES		(640)	(7,393)
NET INCREASE IN CASH AND			
CASH EQUIVALENTS		1,090	481
		.,555	
CASH AND CASH EQUIVALENTS AT THE			
BEGINNING OF THE YEAR		25,909	25,428
CASH AND CASH EQUIVALENTS AT THE END OF			
		26,999	25,000
THE YEAR, represented by bank balances and cash		20,999	25,909

For the year ended 31 December 2010

#### 1. GENERAL

Zheda Lande Scitech Limited (the "Company") was established in the People's Republic of China (the "PRC") as a joint stock company with limited liability and its shares are listed on the Growth Enterprise Market ("GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The addresses of the registered office and principal place of business of the Company are disclosed in the corporate information section of the annual report.

The Company is principally engaged in the provision of telecommunication solutions, trading of hardware and computer software, provision of telecommunication value-added services, and investment holding. The principal activities of its subsidiaries are set out in note 34.

The consolidated financial statements are presented in Renminbi ("RMB"), which is the same as the functional currency of the Company and its subsidiaries (collectively referred to as the "Group").

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs")

In the current year, the Group has applied the following new and revised standards, amendments to standards and interpretations ("new and revised IFRSs") issued by the International Accounting Standards Board (the "IASB") and the International Financial Reporting Interpretations Committee ("IFRIC") of the IASB.

IFRSs (Amenaments)	Amendment to IFRS 5 as part of improvement to IFRSs 200
IFRSs (Amendments)	Improvements to IFRSs 2009
IAS 27 (Revised)	Consolidated and Separate Financial Statements
IAS 39 (Amendment)	Eligible Hedged Items
IFRS 1 (Revised)	First-time Adoption of International Financial Reporting
	Standards
IFRS 1 (Amendment)	Additional Exemptions from First-time Adopters
IFRS 2 (Amendment)	Group Cash-settled Share-based Payment Transactions
IFRS 3 (Revised)	Business Combinations
IFRIC – Int 17	Distributions of Non-cash Assets to Owners

For the year ended 31 December 2010

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (Cont'd)

#### IFRS 3 (Revised 2008) Business Combinations

The Group applies IFRS 3 (Revised) Business Combinations prospectively to business combinations for which the acquisition date is on or after 1 January 2010.

As there was no transaction during the current year to which IFRS 3 (Revised) is applicable, the application of IFRS 3 (Revised) and the consequential amendments to other IFRSs had no effect on the consolidated financial statements of the Group for the current or prior accounting periods.

#### IAS 27 (as revised in 2008) Consolidated and Separate Financial Statements

The requirements in IAS 27 (Revised) Consolidated and Separate Financial Statements in relation to accounting for changes in ownership interests in a subsidiary after control is obtained and for loss of control of a subsidiary are also applied prospectively by the Group on or after 1 January 2010.

When control of a subsidiary is lost as a result of a transaction, event or other circumstance, the revised standard requires the Group to derecognise all assets, liabilities and non-controlling interests at their carrying amounts and to recognise the fair value of the consideration received. Any retained interest in the former subsidiary is recognised at its fair value at the date control is lost. The resulting difference is recognised as a gain or loss in profit or loss.

These changes have been applied prospectively from 1 January 2010 in accordance with the relevant transitional provisions and had no effect on the disposal of subsidiary during the year ended 31 December 2010 as disclosed on note 29.

Result of the Group in the future periods may be affected by future transactions for which IFRS 3 (Revised), IAS 27 (Revised) and the consequential amendments to the other IFRSs are applicable.

For the year ended 31 December 2010

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (Cont'd)

IAS 27 (as revised in 2008) Consolidated and Separate Financial Statements (Cont'd)

The Group has not early applied the following new and revised standards, amendments or interpretations that have been issued but are not yet effective.

IFRSs (Amendments)	Improvements to IFRSs issued in 2010 except for
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the amendments to IFRS 3 (as revised in 2008),

IFRS 7, IAS 1 and IAS 281

IFRS 1 (Amendment) Limited Exemption from Comparative IFRS 7 Disclosures

for First-time Adopters<sup>3</sup>

IFRS 1 (Amendment) Severe Hyperinflation and Removal of Fixed Dates

for First-time Adopters<sup>5</sup>

IFRS 7 (Amendment) Financial Instruments: Disclosures – Transfers of

Financial Assets<sup>5</sup>

IFRS 9 Financial Instruments<sup>7</sup>

IAS 12 (Amendment) Deferred Tax: Recovery of Underlying Assets<sup>6</sup>

IAS 24 (As revised in 2009) Related Party Disclosures<sup>4</sup>

IAS 32 (Amendment) Financial Instruments: Presentation – Classification of

Rights Issues<sup>2</sup>

IFRIC-INT 14 (Amendment) Prepayments of a Minimum Fundings Requirement<sup>4</sup>

IFRIC-INT 19 Extinguishing Financial Liabilities with Equity Instruments<sup>7</sup>

- Effective for annual periods beginning on or after 1 July 2010 or 1 January 2011, as appropriate.
- Effective for annual periods beginning on or after 1 February 2010.
- <sup>3</sup> Effective for annual periods beginning on or after 1 July 2010.
- <sup>4</sup> Effective for annual periods beginning on or after 1 January 2011.
- <sup>5</sup> Effective for annual periods beginning on or after 1 July 2011.
- <sup>6</sup> Effective for annual periods beginning on or after 1 January 2012.
- <sup>7</sup> Effective for annual periods beginning on or after 1 January 2013.

For the year ended 31 December 2010

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (Cont'd)

IFRS 9 Financial Instruments issued in November 2009 and amended in October 2010 introduces new requirements for the classification and measurement of financial assets and financial liabilities and for derecognition.

- IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at fair values at the end of subsequent accounting periods.
- The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

The directors anticipate that IFRS 9 that will be adopted in the Group's consolidated financial statements for annual period beginning 1 January 2013 and that the application of the new standard will have a significant impact on amounts reported in respect of the Groups' financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

For the year ended 31 December 2010

# 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (Cont'd)

The amendments to IFRS 7 titled Disclosures – Transfers of Financial Assets increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

The directors do not anticipate that these amendments to IFRS 7 will have a significant effect on the Group's disclosures regarding transfers of trade receivables previously effected. However, if the Group enters into other types of transfers of financial assets in the future, disclosures regarding those transfers may be affected.

IAS 24 Related Party Disclosures (as revised in 2009) modifies the definition of a related party and simplifies disclosures for government-related entities. The disclosure exemptions introduced in IAS 24 (as revised in 2009) do not affect the Group because the Group is not a government-related entity.

The directors of the Company anticipate that the application of other new and revised standards, amendments or interpretations will have no material impact on the results and the financial position of the Group.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values, as explained in the accounting policies set out below.

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards issued by the IASB. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the GEM of the Stock Exchange and by the Hong Kong Companies Ordinance.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Basis of consolidation (Cont'd)

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein.

#### Allocation of total comprehensive income to non-controlling interests

Total comprehensive income and expense of a subsidiary is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance. Prior to 1 January 2010, losses applicable to the non-controlling interests in excess of the non-controlling interests in the subsidiary's equity were allocated against the interests of the Group except to the extent that the non-controlling interests had a binding obligation and were able to make an additional investment to cover the losses.

Changes in the Group's ownership interests in existing subsidiaries prior to 1 January 2010

Increases in interests in existing subsidiaries were treated in the same manner as the acquisition of subsidiaries, with goodwill or a bargain purchase gain being recognised where appropriate. For decreases in interests in subsidiaries, regardless of whether the disposals would result in the Group losing control over the subsidiaries, the difference between the consideration received and the adjustment to the non-controlling interests based on the share of net assets to the non-controlling interests was recognised in profit or loss.

#### **Business combination**

Business combinations that took place prior to 1 January 2010

Acquisition of businesses was accounted for using the purchase method. The cost of the acquisition was measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree, plus any costs directly attributable to the business combination. The acquiree's identifiable assets, liabilities and contingent liabilities that met the relevant conditions for recognition were generally recognised at their fair value at the acquisition date.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

**Business combination** (Cont'd)

Business combinations that took place prior to 1 January 2010 (Cont'd)

Goodwill arising on acquisition was recognised as an asset and initially measured at cost, being the excess of the cost of the acquisition over the Group's interest in the recognised amounts of the identifiable assets, liabilities and contingent liabilities recognised. If, after reassessment, the Group's interest in the recognised amounts of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the acquisition, the excess was recognised immediately in profit or loss.

The minority interest in the acquiree was initially measured at the minority interest's proportionate share of the recognised amounts of the assets, liabilities and contingent liabilities of the acquiree.

Contingent consideration was recognised, if and only if, the contingent consideration was probable and could be measured reliably. Subsequent adjustments to contingent consideration were recognised against the cost of the acquisition.

Business combinations achieved in stages were accounted for as separate steps. Goodwill was determined at each step. Any additional acquisition did not affect the previously recognised goodwill.

#### Goodwill

Goodwill arising on an acquisition of a business is carried at cost less any accumulated impairment loss and is presented separately in the consolidated statement of financial position.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units, or groups of cash-generating units, that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated statement of comprehensive income. An impairment loss for goodwill is not reversed in subsequent periods.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Goodwill (Cont'd)

On disposal of the relevant cash-generating unit, the attributable amount of goodwill capitalised is included in the determination of the amount of profit or loss on disposal.

The Group's policy for goodwill arising on the acquisition of an associate is described below.

#### Investments in associates

An associate is an entity over which the investor has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, investments in associates are carried in the consolidated statement of financial position at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the associates, less any identified impairment loss. When the Group's share of losses of an associate equals or exceeds its interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. An additional share of losses is provided for and a liability is recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of that associate.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount, any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

Where a group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognsied in the Group's consolidated financial statements only to the extent of the interest in the associate that are not related to the Group.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold and services provided in the normal course of business, net of discounts and sales related taxes.

- (i) Income from provision of telecommunication solutions
  - Income from provision of telecommunication solutions is recognised based on the stage of completion. The stage of completion is determined by making reference to testing criteria as certified by the customers.
- (ii) Income from trading of hardware and computer software
  - Revenue is recognised when the significant risks and rewards of ownership of the goods are transferred to the customers, which generally coincides with the time when the goods are delivered and the title has passed to the customers.
- (iii) Income from provision of telecommunication value-added services
  - Income from provision of telecommunication value-added services is recognised, net of discounts, when an arrangement exists, service is rendered, fixed or determined and collectibility is probable.
- (iv) Interest income

Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Plant and equipment

Plant and equipment including supply of goods and administrative purposes are stated at cost less subsequent accumulated depreciation and accumulated impairment losses.

Depreciation is provided to write off the cost of items of plant and equipment over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An item of plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period in which the item is derecognised.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Intangible assets

Intangible assets acquired separately

Intangible assets acquired separately and with finite useful lives are carried at costs less accumulated amortisation and any accumulated impairment loss. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the followings have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets is measured at cost less accumulated amortisation and accumulated impairment losses (if any), on the same basis as intangible assets acquired separately.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Construction contracts**

Where the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the end of the reporting period, as measured by the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs, except where this would not be representative of the stage of completion. Variations in contract work, claims and incentive payments are included to the extent that the amount can be measured reliably and its receipt is considered probable.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognsied as an expense immediately.

Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is shown as amounts due from customers for contract work. For contracts where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is shown as amounts due to customers for contract work. Amounts received before the related work is performed are included in the consolidated statement of financial position, as a liability, as advances received. Amounts billed for work performed but not yet paid by the customer are included in the consolidated statement of financial position under trade and other receivables.

#### **Inventories**

Inventories are stated at the lower of cost or net realisable value. Cost is calculated using first-in-first-out method.

#### Cash and cash equivalents

Bank balances and cash in the consolidated statement of financial position comprise cash at banks and on hand and short-term deposits with a maturity of three months or less. For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits as defined above.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Financial instruments**

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### Financial assets

The Group's financial assets are classified as loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, amount due from an associate and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment loss (see accounting policy on impairment of financial assets below).

#### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Financial instruments (Cont'd)

Financial assets (Cont'd)

Impairment of financial assets (Cont'd)

For all financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as trade and other receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, an impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade and other receivables and amount due from an associate, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable or an other receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Financial instruments (Cont'd)

Financial liabilities and equity

Financial liabilities and equity instruments issued by a group entity are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. The Group's financial liabilities are generally classified as other financial liabilities.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or where appropriate, a shorter period.

Interest expense is recognised on an effective interest basis.

#### Other financial liabilities

Other financial liabilities including trade and other payables are subsequently measured at amortised cost, using the effective interest rate method.

#### Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

#### Derecognition

Financial assets are derecognised when the rights to receive cash flows from the assets expire or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received. On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Financial instruments (Cont'd)

Derecognition (Cont'd)

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessee

Operating lease payments are recognised as expenses on a straight-line basis over the term of the relevant leases. Benefits received and receivable as an incentive to enter into an operating lease are recognised as a reduction of rental expense over the lease term on a straight-line basis.

#### **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Other government grants are recognised as revenue over the periods necessary to match them with the costs for which they are intended to compensate, on a systematic basis. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

#### Retirement benefit costs

Payment to state-managed retirement benefit scheme are charged as expenses when employees have rendered service entitling them to the contributions.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover and settle the carrying amount of its assets and liabilities. Deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly to equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

For the year ended 31 December 2010

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Impairment losses on tangible and intangible assets other than goodwill (see the accounting policy in respect of goodwill above)

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

In addition, intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that they may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately in profit or loss..

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of impairment loss is recognised as income immediately in profit or loss.

For the year ended 31 December 2010

#### 4. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 3, the directors of the Company are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affect both current and future periods.

The followings are the key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing an adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### **Construction contracts**

Revenue from individual contract is recognised under the percentage of completion method which requires estimation made by management. Anticipated losses are fully provided on contracts when identified. The Group's management estimates the contract revenue, contract costs and foreseeable losses of construction work based on the budgets prepared for the contracts. Because of the nature of the activities undertaken in construction businesses, management reviews and revises the estimates of both contract revenue and contract costs in the budget prepared for each contract as the contract progresses, where the actual contract revenue are less than expected or actual contract costs are more than expected, a loss may arise.

#### **Estimated impairment of goodwill**

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, an impairment loss may arise. As at 31 December 2010, the carrying amount of goodwill is approximately RMB956,000 (2009: RMB956.000). Details of the recoverable amount calculation are disclosed in note 16 and no impairment loss had been provided for the year ended 31 December 2010 (2009: Nil).

For the year ended 31 December 2010

#### 4. KEY SOURCES OF ESTIMATION UNCERTAINTY (Cont'd)

#### Estimated impairment of trade and other receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 December 2010, the carrying amounts of trade receivables and other receivables are approximately RMB14,736,000 (net of impairment loss of approximately RMB26,800,000), respectively (2009: the carrying amounts of trade receivables and other receivables are approximately RMB18,038,000 (net of impairment loss of approximately RMB9,440,000) and RMB46,410,000 (net of impairment loss of approximately RMB9,440,000) and RMB46,410,000 (net of impairment loss of approximately RMB21,328,000), respectively).

#### **Estimated impairment of intangible assets**

The Group tests whether intangible assets have suffered any impairment annually. The recoverable amounts of intangible assets have been determined based on their value in use, which have been estimated using discounted cash flow method. The directors consider that the recoverable amount exceeded the carrying amount of the intangible assets and no impairment was recognised during the year. Where the actual future cash flows is different from the original estimate, impairment loss may arise. As at 31 December 2010, the carrying amount of intangible assets is approximately RMB2,188,000 (2009: RMB2,487,000). No impairment loss had been provided for the year ended 31 December 2010 (2009: Nii).

#### 5. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of cash and cash equivalents and equity attributable to owners of the Company, comprising paid in capital and reserve.

The directors of the Company review the capital structure on a semi-annual basis. As part of this review, the directors consider the cost of capital and the risks associated with each class of capital. Based on recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt.

For the year ended 31 December 2010

#### 6. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### a. Categories of financial instruments

	2010	2009
	RMB'000	RMB'000
Financial assets		
Loans and receivables		
(including cash and cash equivalents)	92,114	93,392
Financial liabilities		
At amortised cost	24,661	20,749

#### b. Financial risk management objectives and policies

The Group's major financial instruments include trade receivables, other receivables, amount due from an associate, bank balances and cash and trade and other payables. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risks (currency risk and interest rate risk), credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### (i) Credit risk

The Group's maximum exposure to credit risk in the event of the counterparties' failure to perform their obligations as at 31 December 2010 in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated statement of financial position. The Group reviews the recoverable amount of each individual trade debt at the end of each reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

The Group's concentration of credit risk by geographical location is mainly in the PRC which accounted for 100% of trade and other receivables as at 31 December 2010 and 2009. The Group has no significant concentration of credit risk by any single debtor, with exposure spreading over a number of counterparties and customers.

Bank balances are placed in various authorised institutions and directors of the Company consider the credit risk for such is minimal.

For the year ended 31 December 2010

# 6. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

#### b. Financial risk management objectives and policies (Cont'd)

#### (ii) Currency risk

The Group's principal businesses are conducted and recorded in RMB. Since the impact of foreign exchange exposure is minimal, no hedging against foreign currency exposure has been carried out by the directors of the Company.

#### (iii) Interest rate risk

The Group's exposure to interest rate risk is through the impact of rate changes on interest-bearing financial assets and liabilities. Interest bearing financial assets are mainly balances with banks which are all short-term in nature. There were no interest-bearing financial liabilities as at 31 December 2010. The management monitors the movement in market interest rates and reviews such impact on the Group on a continuous basis to ensure that any future variations in interest rate will not have a significant adverse impact on the results of the Group.

Since the Company's exposure to interest rate risk is minimal, no sensitivity analysis has been prepared.

#### (iv) Liquidity risk

In the management of liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The Group regularly reviews its major funding positions to ensure it has adequate financial resources in meeting its financial obligations. The directors of the Company are satisfied that the Group will be able to meet in full its financial obligations as and when fall due in the foreseeable future. The Group's contractual maturity for all its financial liabilities are based on the agreed repayment terms and the undiscounted cash flows of financial liabilities based on the earliest date or while the Group can be required to pay. They are all within one year or on demand.

For the year ended 31 December 2010

# 6. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

c. Fair values of financial assets and financial liabilities

The fair value of other financial assets and financial liabilities is determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values due to their short-term maturities.

#### 7. TURNOVER AND SEGMENT INFORMATION

Turnover comprises income from provision of telecommunication solutions, trading of hardware and computer software and provision of telecommunication value-added services, net of business tax and discounts during the year.

The Group's operating segments, based on information reported to the chief operating decision maker, being the executive directors of the Company, for the purpose of resource allocation and performance assessment are as follows:

- 1. Provision of telecommunication solutions
- 2. Trading of hardware and computer software
- 3. Provision of telecommunication value-added services

The following is analysis of the Group's revenue and results by reportable segment.

For the year ended 31 December 2010

#### 7. TURNOVER AND SEGMENT INFORMATION (Cont'd)

(a) Segment revenues and results

For the year ended 31 December

	Provis	ion of			Provis	ion of		
	telecommunication					elecommunication		idated
	50101	10115	and comput	er software	value-auue	u services	COIISOI	luateu
	2010	2009	2010	2009	2010	2009	2010	2009
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Segment turnover	428	15,538	110,526	45,154	30,473	45,374	141,427	106,066
Segment results	(2)	(2,813)	(287)	(14,352)	6,400	14,932	6,111	(2,233)
Unallocated revenue							13,155	2,445
Unallocated expenses							(20,138)	(4,832)
Loss before taxation							(872)	(4,620)

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 3.

Segment profit/loss represent the profit earned by/loss from each segment without allocation of central administration costs, write back of/impairment loss on other receivables, directors' salaries, bank interest income, share of result of an associate, government grants, gain/loss on disposal of subsidiaries and discount on acquisition of subsidiaries. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

For the year ended 31 December 2010

#### 7. TURNOVER AND SEGMENT INFORMATION (Cont'd)

#### (b) Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable segment:

	Provis	Provision of Provision of						
	telecomm	nunication	Trading of	hardware	telecomm	nunication		
	solu	tions	and comput	er software	value-adde	ed services	Consolidated	
	2010	2009	2010	2009	2010	2009	2010	2009
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
As at 31 December								
Segment assets	65	1,314	27,480	21,311	8,041	14,216	35,586	36,841
Unallocated assets							78,898	72,683
Total assets							114,484	109,524
Segment liabilities	11	1,219	12,310	8,810	4,020	2,725	16,341	12,754
Unallocated liabilities							13,905	10,801
Total liabilities							30,246	23,555

For the purposes of monitoring segment performance and allocating resources between segments:

- all assets are allocated to reportable segments other than pledged bank deposits, bank balances and cash, interest in an associate, amount due from an associate, balances with related parties and other receivables which are unable to allocate into reportable segments. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable segments; and
- all liabilities are allocated to reportable segments other than current tax liabilities and balances with related parties. Liabilities for which reportable segments are jointly liable are allocated on the basis of the revenues earned by individual reportable segments.

For the year ended 31 December 2010

#### 7. TURNOVER AND SEGMENT INFORMATION (Cont'd)

#### Other segment information:

#### For the year ended 31 December

	telecomm	Provision of telecommunication Trading of hardware solutions and computer software		Provis telecomm value-adde		Consolidated			
	2010 RMB'000	2009 RMB'000	2010 RMB'000	2009 RMB'000	2010 RMB'000	2009 RMB'000	2010 RMB'000	2009 RMB'000	
Amounts included in the measure				TIME 000	TIME COO	TIME COO	Timb 000	TIME 000	
Addition to non-current assets Depreciation and amortisation (Write back of) impairment loss	5 6	614 272	697 921	3,336 1,075	388 870	1,600 1,283	1,090 1,797	5,550 2,630	
on trade receivables Loss on disposal of plant	(4,552)	-	-	3,907	-	927	(4,552)	4,834	
and equipment									
Amortisation Interest in an associate	50 2,341	50 1,849	- (20)	- (04)	- (404)	- (60)	50 2,341	50 1,849	
Interest income Taxation Impairment losses on	2	(10) 27	(30) 186	(31) 58	(104) 44	(68) 698	(134) 232	(109) 783	
other receivables Share result of an associate	16,237 492	356 (33)	-	-	-	-	16,237 492	356 (33)	
(Gain) loss on disposal of subsidiaries Write back of impairment loss	-	320	-	649	(34)	-	(34)	969	
on other receivables	-	-	(10,765)	(22)	-	-	(10,765)	(22)	

Non-current assets excluded goodwill and interest in an associate.

#### (d) **Geographical information**

Both revenue and non-current assets of the Group's operating segment are derived from or located in the PRC. Accordingly, no geographical information is presented.

#### Information about major customer (e)

Revenues from customers of the corresponding years contributing over 10% of the total sales of the Group are as follows:

	2010	2009
<u></u>	RMB'000	RMB'000
Customer A (note)	19,125	N/A

Note: The corresponding revenue did not contribute over 10% of the total sales of the Group.

For the year ended 31 December 2010

#### 8. DIRECTORS' AND SUPERVISORS' EMOLUMENTS

The details of emoluments of each of ten (2009: ten) directors and nine (2009: five) supervisors for the years ended 31 December 2010 and 2009 are set out below:

		Salaries and	Contributions to retirement benefits	
	Fees	other benefits	scheme	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors:				
Mr. Chen Ping	-	99	-	99
Mr. Chao Hong Bo	-	22	-	22
Ms. Geng Hui	-	22	-	22
Mr. Xia Zhen Hai	-	22	-	22
Ms. Dong Danqing	-	22	-	22
Mr. Jin Lian Fu (Note 4)	-	126	-	126
Mr. Hu Yang Jun (Note 3)	-	22	-	22
Independent non-executive directors: Mr. Cai Xiao Fu Mr. Zhang De Xin Mr. Gu Yu Lin	22 22 22	- - -	- - -	22 22 22
Supervisors				
Mr. Feng Pei Xian	-	3	-	3
Mr. Huo Zhong Hui (Note 5)	-	3	-	3
Mr. Wang Hui (Note 5)	-	3	-	3
Ms. Xue Yun (Note 5)	-	3	-	3
Mr. Zheng Bing (Note 5)	-	3	-	3
Mr. Xie Jian Ping (Note 4)	-	3	-	3
Mr. Wang Xiao Li Jun (Note 4)	-	3	-	3
Mr. Liu Chun Fang (Note 4)	-	3	-	3
Ms. Wang Xiao Li (Note 4)	-	3		3
Total	66	362	-	428



For the year ended 31 December 2010

#### 8. DIRECTORS' AND SUPERVISORS' EMOLUMENTS (Cont'd)

For the year ended 31 December 2009

			Contributions	
			to retirement	
		Salaries and	benefits	
	Fees	other benefits	scheme	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors:				
Mr. Chen Ping	_	132	_	132
Mr. Shi Lie (Note 1)	_	22	_	22
Mr. Hu Yang Jun	_	22	_	22
Mr. Chao Hong Bo	_	22	_	22
Ms. Geng Hui	_	22	_	22
Mr. Xia Zhen Hai	_	22	_	22
Ms. Dong Danqing (Note 2)	-	11	-	11
Independent non-executive				
directors:				
Mr. Cai Xiao Fu	22	-	_	22
Mr. Zhang De Xin	22	_	_	22
Mr. Gu Yu Lin	22	-	-	22
Supervisors:				
Mr. Huo Zhong Hui	_	3	_	3
Mr. Feng Pei Xian	_	3	_	3
Mr. Wang Hui	_	3	_	3
Ms. Xue Yun	_	3	_	3
Mr. Zheng Bing	_	3	_	3
Total	66	268	_	334

None of the directors or supervisors waived or agreed to wavie any emoluments paid by the Group for the two years ended 31 December 2010.

Note 1: Resigned on 13 November 2009

Note 2: Appointed on 13 November 2009

Note 3: Resigned on 14 May 2010

Note 4: Appointed on 21 September 2010

Note 5:

Resigned on 21 September 2010

No emoluments were paid or payable to any directors or supervisors as an inducement to join or upon for joining the Group or as compensation for loss of office for the two years ended 31 December 2010.

For the year ended 31 December 2010

#### 9. EMPLOYEES' EMOLUMENTS

Details of the emoluments of the five highest paid individuals (including directors, supervisors and employees) were as follows:

During the year, the five highest paid individuals include two directors (2009: one) of the Company, whose emoluments have been included in Note 8 above. The emoluments of the remaining three (2009: four) individuals were as follows:

	2010	2009
	RMB'000	RMB'000
Salaries and other benefits	466	602
Contributions to retirement benefits scheme	32	26
	498	628

The emoluments of each of these individuals for both years were less than HK\$1,000,000 or equivalent to approximately RMB860,000 (2009: RMB880,000).

No emoluments were paid or payable to the five highest paid individuals as an inducement to join or upon for joining the Group or as compensation for loss of office for the two years ended 31 December 2010.

#### 10. TAXATION

	2010	2009
	RMB'000	RMB'000
The tax charge comprises:		
PRC Enterprise Income Tax ("EIT")		
- current year	529	770
(over) underprovision in prior years	(297)	13
	232	783

Under the Law of the PRC on EIT (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC enterprises is 25% for the two years ended 31 December 2010.

The Company and certain of its subsidiaries were subject to EIT at a rate of 15% (2009: 15%) as they were classified as Advanced and New Technology Enterprise.

For the year ended 31 December 2010

#### **10. TAXATION** (Cont'd)

No provision for Hong Kong Profits Tax has been made for the subsidiary established in Hong Kong as the subsidiary did not has any assessable profits subject to Hong Kong Profits Tax during the two years ended 31 December 2010.

The tax charge for the years can be reconciled to the loss before taxation per the consolidated statement of comprehensive income as follows:

	2010 RMB'000	2009 RMB'000
Loss before taxation	(872)	(4,620)
Tax at the domestic income tax rate of 15% (2009: 15%)	(131)	(693)
Tax effect of share of results of associates	(74)	5
Tax effect of expenses not deductible for tax purpose	2,753	1,484
Tax effect of income not taxable for tax purpose	(2,332)	(545)
Tax effect of tax losses not recognised	578	1,015
Effect of difference tax rates of subsidiaries	(265)	(496)
(Over) underprovision in respect of prior years	(297)	13
Tax charge for the year	232	783

For the year ended 31 December 2010

### 11. LOSS FOR THE YEAR

Loss for the year has been arrived at after charging (crediting):

	2010	2009
	RMB'000	RMB'000
Salaries and other benefits (including directors' and		
supervisors' emoluments)	12,028	15,390
Contributions to retirement benefits scheme	1,409	2,510
Total staff costs	13,437	17,900
Amortisation of intangible assets	299	330
Auditors' remuneration	581	550
Depreciation of plant and equipment	1,548	2,350
Impairment loss on trade and other receivables	16,237	5,190
Loss on disposal of plant and equipment	45	313
Operating lease rental for office premises	2,261	2,201
Research and development costs recognised as expenses	7,150	7,665
Bank interest income	(134)	(109)
Government grants (Note 2)	(1,472)	(396)
Subsidy income (Note 1)	_	(1,093)
Write back of impairment loss on trade and other receivable		
(included in other operating income)	(15,317)	(22)
Discount on acquisition of subsidiaries		
(included in other operating income)	_	(708)
(Gain) loss on disposal of subsidiaries	(34)	969
Cost of inventories recognised as an expense	103,903	30,774

For the year ended 31 December 2010

## 11. LOSS FOR THE YEAR (Cont'd)

Notes:

- 1. Pursuant to Guo Fa 【2000】 No. 18 issued by the State Council, a subsidiary of the Group is subject to value-added tax ("VAT") at a rate of 17% on sales of self-developed software, and is granted VAT refund of the amount of actual tax burden exceeding 3% on sales of self-developed software. Included in subsidy income was the VAT refund with an amount of approximately RMB1,093,000 for the year ended 31 December 2009, VAT refund is recorded as income upon receipt.
- 2. Government grants represented the amount received in the current year towards certain research and development activities. There are no unfulfilled conditions or contingencies relating to those grants.

## 12. DIVIDEND

No dividend was paid or proposed during the year ended 31 December 2010, nor has any dividend been proposed since the end of the reporting period (2009: Nil).

## 13. LOSS PER SHARE

The calculations of the basic loss per share are based on loss for the year attributable to owners of the Company of approximately RMB874,000 (2009: RMB6,085,000) and on the weighted average number of 356,546,000 (2009: 356,546,000) shares in issue during the year ended 31 December 2010.

Diluted loss per share was the same as basic loss per share for the two years ended 31 December 2010 as there were no diluting events existed during both years.

# ZHEDA LANDE SCITECH LIMITED ANNUAL REPORT 2010

# **Notes to the Consolidated Financial Statements**

For the year ended 31 December 2010

## 14. PLANT AND EQUIPMENT

			Office	
			furniture,	
			fixtures	
	Leasehold	Motor	and other	
	improvements	vehicles	equipment	Total
	RMB'000	RMB'000	RMB'000	RMB'000
COST				
At 1 January 2009	3,229	2,146	15,605	20,980
Arising from acquisition of				
subsidiaries (note 28)	_	145	77	222
Additions	505	980	1,565	3,050
Disposals	-	(1,441)	(2,789)	(4,230)
Disposals of subsidiaries (note 29)			(2,558)	(2,558)
At 31 December 2009	3,734	1,830	11,900	17,464
Additions	64	_	1,026	1,090
Disposals	_	_	(1,509)	(1,509)
Disposal of a subsidiary (note 29)	_	_	(949)	(949)
At 31 December 2010	3,798	1,830	10,468	16,096
ACCUMULATED DEPRECIATION				
At 1 January 2009	3,229	1,454	10,012	14,695
Provided for the year	8	243	2,099	2,350
Eliminated on disposals	_	(1,067)	(2,695)	(3,762)
Eliminated on disposal of				
subsidiaries (note 29)		_	(1,388)	(1,388)
At 31 December 2009	3,237	630	8,028	11,895
Provided for the year	98	232	1,218	1,548
Eliminated on disposals	_	_	(1,464)	(1,464)
Eliminated on disposal of				
a subsidiary (note 29)	_	_	(884)	(884)
At 31 December 2010	3,335	862	6,898	11,095
CARRYING VALUES				
At 31 December 2010	463	968	3,570	5,001
At 31 December 2009	497	1,200	3,872	5,569



## 14. PLANT AND EQUIPMENT (Cont'd)

Depreciation is provided to write off the cost of items of plant and equipment over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method, as follows:

Leasehold improvements3-6 yearsMotor vehicles5 yearsOffice furniture, fixtures and other equipment5 years

## 15. INTANGIBLE ASSETS

			Self-	
		Computer	developed	
	Patents	software	software	Total
	RMB'000	RMB'000	RMB'000	RMB'000
COST				
At 1 January 2009	250	12,274	11,360	23,884
Additions	_	2,500	-	2,500
Disposal of subsidiaries		(3,000)	_	(3,000)
At 31 December 2009 and				
31 December 2010	250	11,774	11,360	23,384
AMORTISATION				
At 1 January 2009	13	12,194	11,360	23,567
Provided for the year	50	280	-	330
Eliminated on disposal				
of subsidiaries		(3,000)	_	(3,000)
At 31 December 2009	63	9,474	11,360	20,897
Provided for the year	50	249	_	299
At 31 December 2010	113	9,723	11,360	21,196
CARRYING VALUES				
At 31 December 2010	137	2,051	_	2,188
At 31 December 2009	187	2,300	-	2,487

For the year ended 31 December 2010

## 15. INTANGIBLE ASSETS (Cont'd)

The above intangible assets have definite useful lives. Such intangible assets are amortised on straight-line basis over their estimated useful lives as follows:

Patents 5 to 10 years
Computer software 3 to 10 years
Self-developed software 3 years

During the year ended 31 December 2010, the directors of the Company conducted a review on the computer software with reference to the recoverable amount. The recoverable amount of the computer software has been determined on the basis of value-in-use calculations, which use cash flow projections based on financial budgets approved by management covering a 10-year period with discount rate of 18.2% (2009: 18.2%). The cash flows beyond the 5-year period are constant with zero growth rate. Other key assumptions for the value-in-use calculation relate to the estimation of cash inflows/outflows which included budgeted sales and gross margin, such estimation is based on the management's past performance and expectations for the market development. Management believes that any reasonably possible change in any of these assumptions would not cause the carrying amount of the computer software to exceed its recoverable amount.

## 16. GOODWILL

	RMB'000
COST	
At 1 January 2009, 31 December 2009 and 31 December 2010	956
For the purpose of impairment testing, goodwill arising from the acquisition of	subsidiaries has
been allocated to each appropriation units (the "COLIS") in the appropriate of the	la a a manager conta a 41 a m

been allocated to cash generating units (the "CGUs") in the provision of telecommunication value-added services segment. During the years ended 31 December 2010 and 31 December 2009, the management of the Group determined that there was no impairment of any of its CGUs containing goodwill.

For the year ended 31 December 2010

## 16. GOODWILL (Cont'd)

The basis of the recoverable amount of the CGUs and the major underlying assumptions are summarised below:

The recoverable amount of CGUs has been determined on the basis of value in use calculations, which uses cash flow projections based on financial budgets approved by management covering a five-year period, and discount rate of 13.88% (2009: 13.88%). Cash flow projections during the budget period are based on the budgeted sales, expected gross margins and the general price inflation which affects general expenses during the budget period. Budgeted sales have been estimated for the first three years with annual growth rates ranging from 4.9% to 5.1% (2009: 4.9% to 5.1%). The forecast sales beyond the third year is constant with zero growth rate (2009: zero). The growth rates and expected cash inflow/outflows which include budgeted sales and gross margin and general expenses have been determined based on industry growth forecasts, past performance of respective subsidiary and the telecommunication value-added services segment of the Group and management's expectations for the market development. Management believes that any reasonably possible change in any of these assumptions would not cause the carrying amount of the subsidiary to exceed its recoverable amount.

## 17. INTEREST IN AN ASSOCIATE

	2010	2009
	RMB'000	RMB'000
Unlisted investments, at cost	1,882	1,882
Share of post-acquisition results net of dividends received	459	(33)
	2,341	1,849

As at 31 December 2010 and 2009, the Group had interest in the following associate:

Name of entity	Form of business structure	Place of incorporation and operation	Proportion of nominal value of issued capital held by the Group	Principal activity
Zhejiang Lande Congheng Network Service Company Limited ("Congheng")	Incorporated	PRC	20%	Provision of telecommunication solutions and other related services, and trading of hardware and computer software

For the year ended 31 December 2010

## 17. INTEREST IN AN ASSOCIATE (Cont'd)

During the year ended 31 December 2009, the Group disposed of its 31% equity interest in a 51% held subsidiary, Congheng to independent third parties. After the completion of the disposal, the Group still held 20% equity interests in Congheng, and the Group still has significant influence over Congheng's financial and operating policies. Therefore, Congheng is classified as an associate of the Group.

The summarised unaudited financial information in respect of the Group's associates is set out below:

	2010	2009
	RMB'000	RMB'000
Total assets	18,987	16,593
Total liabilities	(7,282)	(7,348)
Net assets	11,705	9,245
Group's share of net assets of associates	2,341	1,849
Revenue	28,126	6,499
Profit (loss) for the year/period	2,462	(168)
Group's share of results of associates for the year/period	492	(33)

## 18. INVENTORIES

	2010	2009
	RMB'000	RMB'000
Computer software and hardware	3,790	1,028

For the year ended 31 December 2010

## 19. AMOUNTS DUE FROM (TO) CUSTOMERS FOR CONTRACT WORK

	2010	2009
	RMB'000	RMB'000
Contracts in progress at the end of the reporting period		
Contract costs incurred plus recognised profits		
less recognised losses	200	4,721
Less: progress billings	(150)	(5,138)
	50	(417)
Analysed for reporting purposes as:		
Amounts due from customers for contract work	50	200
Amounts due to customers for contract work	_	(617)
	50	(417)

At 31 December 2010, there were no retentions held by customers for contract work (2009: Nil).

## 20. TRADE RECEIVABLES

	2010	2009
	RMB'000	RMB'000
Trade receivables	19,553	27,478
Less: Impairment losses	(4,817)	(9,440)
	14,736	18,038

There were no specific credit period granted to customers except for an average credit period of 60 – 90 days to its trade customers under trading of hardware and computer software segment. Ageing analysis of the trade receivables net of impairment losses as at the end of reporting period, presented based on the due date is as follows:

	2010	2009
	RMB'000	RMB'000
Current	12,143	16,824
Less than 3 months	2,278	82
More than 3 months but less than 1 year	315	340
More than 1 year but less than 2 years	_	475
More than 2 years	-	317
	14,736	18,038

The Group did not hold any collateral over these trade receivables balances. Based on past experience, management considers the unimpaired balances fully recoverable as relevant customers have a good track record and are of a good credit standing.

For the year ended 31 December 2010

## 20. TRADE RECEIVABLES (Cont'd)

The ageing analysis of trade receivables which are past due but not impaired

	2010	2009
	RMB'000	RMB'000
Less than 3 months	2,278	82
More than 3 months but less than 1 year	315	340
More than 1 year but less than 2 years	-	475
More than 2 years	-	317
	2,593	1,214

Included in the Group's trade receivables balance are debtors with aggregate carrying amount of approximately RMB2,593,000 (2009: RMB1,214,000) which are past due as at the end of the reporting period for which the Group has not provided for impairment loss.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

Movements in the impairment losses of trade receivables are as follows:

	2010	2009
	RMB'000	RMB'000
Balance at beginning of the year	9,440	16,395
Arising on acquisition of subsidiaries	_	3,411
Impairment losses recognised during the year	_	4,834
Amounts written off as uncollectible	_	(14,709)
Amounts recovered during the year	(4,552)	_
Eliminated on disposal of subsidiaries	(71)	(491)
Balance at end of the year	4,817	9,440

Before accepting any new customer, the Group will apply an internal credit assessment policy to assess the potential customer's credit quality and define credit limits by customer. Included in the impairment losses are individually impaired trade receivables with an aggregate balance of approximately RMB4,817,000 (2009: RMB9,440,000) which were long outstanding. The Group did not hold any collateral over these balances.

For the year ended 31 December 2010

## 21. PREPAYMENTS AND OTHER RECEIVABLES

	2010	2009
	RMB'000	RMB'000
Prepayment to suppliers	8,044	4,043
Advance to employees	2,511	2,442
Other receivables	72,154	67,738
	82,709	74,223
Less: Impairment losses	(26,800)	(21,328)
	55,909	52,895

Movement in the impairment losses of other receivables:

	2010	2009
	RMB'000	RMB'000
Balance at beginning of the year	21,328	26,059
Arising on acquisition of subsidiaries	_	338
Impairment losses recognised during the year	16,237	356
Eliminated on disposal of subsidiaries	_	(5,403)
Amounts recovered during the year	(10,765)	(22)
Balance at the end of the year	26,800	21,328

As at 31 December 2010, included in other receivables amounting to approximately RMB948,000 (2009: RMB8,678,000) were balances due from related parties (note 31 (a)).

The amounts of advance to employees and other receivables are unsecured, interest-free and repayable on demand.

Included in the impairment losses are individually impaired other receivables with an aggregate balance of approximately RMB26,800,000 (2009: RMB21,328,000) which were long outstanding. The Group did not hold any collateral over these balances.

## 22. AMOUNT DUE FROM AN ASSOCIATE

The amount due from an associate was unsecured, interest-free and repayable on demand.

For the year ended 31 December 2010

## 23. PLEDGED BANK DEPOSITS/BANK BALANCES AND CASH

Bank balances and pledged bank deposits carried interest at average market rate of 0.36% per annum (2009: 0.36%).

Pledged bank deposits represents deposits pledged to a bank to secure the bills payable of the Group and are therefore classified as current assets. The pledged bank deposits will be released upon the settlement of the bills payable of the Group.

## 24. TRADE AND OTHER PAYABLES

	2010	2009
	RMB'000	RMB'000
Trade and bills payables	9,334	3,457
Other payables and accruals	15,327	17,292
	24,661	20,749

Ageing analysis of the trade payables presented based on the invoice date is as follows:

	2010	2009
	RMB'000	RMB'000
Less than one year	9,212	3,238
Over one year but less than two years	_	125
Over two years but less than three years	_	34
More than three years	122	60
	9,334	3,457

There was no specific credit period for payment granted by suppliers. The Group has financial risk management policies in place to ensure that all payables are settled within the credit timeframe.

As at 31 December 2010, included in other payables amounting to approximately RMB8,102,000 (2009: RMB8,742,000) are balances due to related parties (note 31 (a)).

For the year ended 31 December 2010

## 25. PAID-IN CAPITAL

	Number of shares		Amount	
	2010	2009	2010	2009
	'000	'000	RMB'000	RMB'000
Registered, issued and fully paid:				
Domestic shares with par				
value of RMB0.1 each				
At 1 January and at 31 December	244,421	244,421	24,442	24,442
Overseas public shares ("H" shares)				
with par value of RMB0.1 each	112,125	112,125	11,213	11,213
At 31 December	356,546	356,546	35,655	35,655

## 26. RESERVES

## (a) Basis of appropriations to reserves

The transfer to statutory surplus reserve is based on the net profit under the financial statements prepared in accordance with the PRC accounting standards.

## (b) Statutory surplus reserve

In accordance with the Company Law in the PRC and the Articles of Association of the Company and its subsidiaries, the Company and its subsidiaries are required to appropriate 10% of their annual statutory net profit (after offsetting any prior years' losses) to the statutory surplus reserve.

When the balance of the statutory surplus reserve reaches 50% of the paid-in capital/share capital, any further appropriation is optional. The statutory surplus reserve can be utilised to offset prior years' losses, if any, or to increase capital after properly approved. However, except for offset prior years' losses, such statutory surplus reserve must be maintained at a minimum of 25% of paid-in capital/share capital after such usage.

## 27. UNPROVIDED DEFERRED TAX

At 31 December 2010, the Group had unused tax losses amounted to approximately RMB21,188,000 (2009: RMB19,837,000) available for offset against future profits. No deferred tax asset has been recognised in respect of the unused tax losses due to the unpredictability of future profit streams. The tax losses can be carried forward for five years from the respective years in which the loss arose.

For the year ended 31 December 2010

## 28. ACQUISITION OF SUBSIDIARIES

During the year ended 31 December 2010, there was no acquisition of subsidiaries recorded.

During the year ended 31 December 2009, the Group acquired the entire equity interests in 杭州華 光計算機工程有限公司and its subsidiary, 杭州華光軟件有限公司 (collectively known as "Huaguang Group") from independent third parties, at an aggregate consideration of RMB10,000,000. This acquisition has been accounted for using the purchase method. The amount of discount arising as a result of the acquisition was approximately RMB708,000.

	RMB'000
Net assets acquired:	
Plant and equipment	222
Inventories	9,187
Amounts due from customers for contract work	699
Trade receivables	2,719
Prepayments and other receivables	5,701
Bank balances and cash	4,627
Trade and other payables	(8,162)
Receipt in advance from customers	(3,425)
Current tax liabilities	(309)
Non-controlling interests	(551)
	10,708
Discount on acquisition	(708)
Total consideration	10,000
Satisfied by:	
Cash	10,000
Net cash outflow arising on acquisition:	
Cash consideration paid	(10,000)
Bank balances and cash acquired	4,627
	(5,373)

The discount on acquisition is attributable to the ability of the Group in negotiating the agreed terms of the transaction with the vendors.

The Huaguang Group contributed the revenue of approximately RMB31,163,000 and loss of approximately RMB685,000 to the Group's revenue and loss for the period from the date of acquisition to 31 December 2009.

For the year ended 31 December 2010

## 28. ACQUISITION OF SUBSIDIARIES (Cont'd)

If the acquisition had been completed on 1 January 2009, the Group's total turnover for the year would have been increased by approximately RMB56,845,000 and loss for the year ended 31 December 2009 would have been increased by approximately RMB576,000. The pro forma information is for illustrative purposes only and is not necessarily an indication of turnover and results of operations of the Group that actually would have been achieved had the acquisition been completed on 1 January 2009, nor is it intended to be a projection of future results.

#### 29. DISPOSAL OF SUBSIDIARIES

(a) On 31 December 2010, the Group disposed of its 55% entire equity interest in Chengdu Lande E&I Technology Company Limited ("Chengdu Lande") to independent third parties, at an aggregate consideration of RMB800,000. The net assets of Chengdu Lande at the date of disposal were as follows:

	RMB'000
Net assets disposed of:	
Intangible assets	_
Plant and equipment	65
Trade receivables	137
Prepayments and other receivables	615
Bank balances and cash	851
Trade and other payables	(144)
Tax payables	(131)
Non-controlling interests	(627)
	766
Gain on disposal	34
Total consideration	800
Satisfied by:	
Cash	800
Net cash outflow arising on disposal:	
Cash consideration	800
Bank balances and cash disposed of	(851)
	(51)

During the year ended 31 December 2010, Chengdu Lande contributed profit of approximately RMB514,000 to the Group's profit, contributed net operating cash inflow of approximately RMB51,060, and paid approximately RMB3,500 and nil in respect of investing activities and financing activities, respectively.

For the year ended 31 December 2010

## 29. DISPOSAL OF SUBSIDIARIES (Cont'd)

(b) During the year ended 31 December 2009, the Group disposed of its 31% equity interest in Congheng to independent third parties, at an aggregate consideration of RMB2,600,000. The net assets of Congheng at the date of disposal were as follows:

	RMB'000
Net assets disposed of:	
Plant and equipment	522
Amounts due from customers for contract work	702
Trade receivables	8,675
Prepayments and other receivables	2,029
Bank balances and cash	3,318
Trade and other payables	(4,162
Receipt in advance from customers	(475
Current tax liabilities	(1,196
Non-controlling interests	(4,611
	4,802
Transfer to interest in an associate (Note 17)	(1,882
Loss on disposal	(320
Total consideration	2,600
Satisfied by:	
Cash	2,600
Net cash outflow arising on disposal:	
Cash consideration	2,600
Bank balances and cash disposed of	(3,318
	(718

During the year ended 31 December 2009, Congheng contributed profit of approximately RMB2,298,000 to the Group's loss, contributed net operating cash outflow of approximately RMB4,379,000, paid approximately RMB261,000 for investing activities and received approximately RMB4,418,000 in respect of financing activities.



## 29. DISPOSAL OF SUBSIDIARIES (Cont'd)

(c) During the year ended 31 December 2009, the Group disposed of its entire equity interests in 浙江思創信息技術有限公司 and its subsidiary, 浙江浙大網新思創健康科技有限公司 (collectively known as "Sichuang Group") to independent third parties, at an aggregate consideration of RMB15,000,000. The net assets of Sichuang Group at the date of disposal were as follows:

RMB'000
648
1,007
23,073
782
(5,427)
(880)
(3,554)
15,649
(649)
15,000
15,000
15,000
(782)
14,218

During the year ended 31 December 2009, Sichuang Group contributed loss of approximately RMB1,671,000 to the Group's loss, contributed net operating cash inflow of approximately RMB403,000, paid approximately RMB13,000 for investing activities and received approximately RMB35,000 in respect of financing activities.

For the year ended 31 December 2010

## 30. OPERATING LEASE COMMITMENTS

## The Group as lessee

The Group leases its office premises under operating lease arrangements, with leases negotiated for terms ranging from one to nine years and rentals are under fixed rate throughout the lease period.

At the end of the reporting period, the total future minimum lease payments under non-cancellable operating leases which fall due as follows:

	2010	2009
	RMB'000	RMB'000
Within one year	1,002	1,517
In the second to fifth year inclusive	1,772	2,222
Over five years	1,329	1,772
	4,103	5,511

## 31. RELATED AND CONNECTED PARTY TRANSACTIONS

## (a) Balances with related parties

Amounts due from (to) related parties included in prepayments and other receivables (other payables) as detailed in notes 21 and 24 respectively are set out below:

Name of related party	Relationship	2010	2009
		RMB'000	RMB'000
Insigma Technology Co. Ltd.	A substantial shareholder of the Company	(8,102)	(8,492)
浙大網新互聯網資訊技術 有限公司 (「網新互聯網」)	Controlled by the substantial shareholder of the Company	-	(250)
Minority shareholders of subsidiaries		948	8,678

The above balances are unsecured, interest-free and repayable on demand.



## 31. RELATED AND CONNECTED PARTY TRANSACTIONS (Cont'd)

- (b) During the year ended 31 December 2010, the Group paid a total amount of approximately RMB510,000 (2009: RMB790,000) for the telecommunication solution service provided by an associate, Congheng.
- (c) During the year ended 31 December 2009, the Group purchased intangible assets from 網 新互聯網 Internet with a total amount of approximately RMB500,000.

## (d) Compensation of key management personnel

The remuneration of directors, supervisors and other members of key management during the year was as follows:

	2010	2009
	RMB'000	RMB'000
Short-term benefits	1,041	1,271
Post-employment benefits	32	50
	1,073	1,321

The remuneration of directors, supervisors and key management was determined by the remuneration committee having regard to the performance of individual and market trends.

## (e) Cross guarantee arrangements

In priors years during the year ended 31 December 2006, the Company entered into a series of agreements, with the following related parties over which directors of the Company have control to provide corporate guarantee to banks with respect to the loan facilities granted to two such related parties of a maximum amount of RMB80,000,000 in aggregate and another related party will provide corporate guarantee to banks with respect to the loan facilities granted to the Company of a maximum amount of RMB100,000,000.

For the year ended 31 December 2010

## 31. RELATED AND CONNECTED PARTY TRANSACTIONS (Cont'd)

## (e) Cross guarantee arrangements (Cont'd)

Parties involved in such arrangements are summarised as follows:

Name of party	Relationship with the Company	Nature of transactions	Maximum amount of guarantee RMB'000
Zheda Insigma Group Co. Ltd. (浙江浙大網新集團有限公司)	Common controlled by a director of the Company and a shareholder of substantial shareholder of the Company	Providing guarantee on the Company's banking facilities	100,000
Zhejiang University Innovation Tuling Information Technology Company Limited (浙江浙大網新圖靈信息 科技有限公司)	Company controlled by director of the Company	The Company providing guarantee on banking facilities	50,000
Zheda Innovation Q Ware Technology Co. Ltd. (浙江浙大網新快威科技 有限公司)	Company controlled by directors of the Company	The Company providing guarantee on banking facilities	30,000

None of the loan facilities guaranteed by the Company have been utilised during the year and all the guarantee arrangements expired during the year ended 31 December 2009.

## 32. RETIREMENT BENEFIT SCHEMES

The employees of the Group are required to participate in a central pension scheme operated by the local municipal governments. The companies in the Group are required to contribute a specified percentage of its payroll costs to the central pension scheme. The contributions are charged to the consolidated statement of comprehensive income as they become payable in accordance with the rules of the central pension scheme.

The total cost charged to consolidated statement of comprehensive income of approximately RMB1,409,000 (2009: RMB2,510,000) represents contributions payable to this scheme by the Group in respect of the current accounting period.



## 33. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Statement of financial position of the Company at the end of the reporting period is as follows:

		2010	2009
	NOTES	RMB'000	RMB'000
Non-current assets			
Plant and equipment		2,604	2,847
Intangible assets		554	654
Interests in subsidiaries	(a)	21,380	21,930
Interest in an associate		1,000	1,000
		25,538	26,431
Current assets			
Inventories		1,912	_
Trade receivables		3,696	3,261
Prepayments and other receivables		42,326	42,119
Amounts due from subsidiaries	(a)	3,169	1,378
Amount due from an associate	(b)	314	593
Bank balances and cash		7,876	12,044
		59,293	59,395
_			
Current liabilities			
Trade and other payables		9,265	11,824
Receipt in advance from customers		1,962	_
Current tax liabilities		20	20
		11,247	11,844
Net current assets		48,046	47,551
NET ASSETS		73,584	73,982
Capital and reserves			
Paid-in capital		35,655	35,655
Reserves	(c)	37,929	38,327
TOTAL EQUITY		73,584	73,982

For the year ended 31 December 2010

## 33. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Cont'd)

Notes:

## (a) Interests in subsidiaries

		2010	2009
	Note	RMB'000	RMB'000
Unlisted investments, at cost		21,380	21,930
Amounts due from subsidiaries – current	(i)	3,169	1,378
		24,549	23,308
Analysed for reporting purposes as:			
Non-current asset		21,380	21,930
Current asset		3,169	1,378
		24,549	23,308

- (i) The amounts due from subsidiaries are unsecured, interest-free and with repayable on demand.
- (b) Amount due from an associate

Amount due from an associate is unsecured, interest-free and repayable on demand.

## (c) Reserves

	Attributable to owners of the Company					
	Share	surplus	Accumulated			
	premium	reserve	losses	Total		
	RMB'000	RMB'000	RMB'000	RMB'000		
At 1 January 2009	76,570	7,934	(28,576)	55,928		
Total comprehensive expense						
for the year			(17,601)	(17,601)		
At 31 December 2009	76,570	7,934	(46,177)	38,327		
Total comprehensive expense						
for the year	_	_	(398)	(398)		
At 31 December 2010	76,570	7,934	(46,575)	37,929		



## 34. SUBSIDIARIES

Details of the Company's subsidiaries as at 31 December 2010 and 2009 are as follows:

Name	Issued share Place of capital/Paid up Proportion of establishment/ issued registered ownership interest operations share capital held by Company Directly Indirectly		Principal activities		
Chengdu Lande <sup>#</sup>	PRC	Registered capital of RMB1,000,000	55%	-	Provision of telecommunication related services
Hangzhou Trust Communication Service Company Limited 杭州群思特通信服務 有限公司	PRC	Registered capital of RMB1,000,000	55%	-	Provision of telecommunication related services
浙江蘭創通信有限公司	PRC	Registered capital of RMB10,000,000	85%	-	Provision of telecommunication related services
杭州英納特信息科技 有限公司	PRC	Registered capital of RMB2,000,000	75%	-	Provision of internet image packaging
杭州華光計算機工程 有限公司	PRC	Registered capital of RMB10,000,000	100%	-	Trading of hardware and computer software
杭州華光軟件有限公司	PRC	Registered capital of RMB500,000	-	70%	Trading of hardware and computer software
浙大蘭德科訊有限公司	Hong Kong	Share capital of HKD800,000	100%		Inactive

Disposed of on 31 December 2010

All subsidiaries are limited liability companies.

None of the subsidiaries had any debt securities subsisting at the end of the year or at any time during the year ended 31 December 2010 and 2009.

# **Financial Summary**

## **CONSOLIDATED RESULTS**

	Year ended 31 December				
	2010	2009	2008	2007	2006
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Turnover	141,427	106,066	121,547	131,442	163,752
Cost of sales	(111,499)	(64,511)	(76,489)	(88,964)	(122,070)
Gross profit	29,928	41,555	45,058	42,478	41,682
Other operating income	17,215	2,445	15,513	10,951	12,783
Distribution and selling					
expenses	(6,139)	(11,361)	(9,926)	(12,795)	(12,533)
General and administrative					
expenses	(42,368)	(37,226)	(56,655)	(51,509)	(61,275)
Finance costs	_	_	_	(2,781)	(4,527)
Share of results of associates	492	(33)	(379)	901	1,783
Loss before taxation	(872)	(4,620)	(6,389)	(12,755)	(22,087)
Taxation	(232)	(783)	(515)	(1,232)	(3,002)
Loss for the year and total					
comprehensive expense					
for the year	1,104	(5,403)	(6,904)	(13,987)	(25,089)
Attributable to:					
<ul> <li>Owners of the Company</li> </ul>	(874)	(6,085)	(7,356)	(12,856)	(21,017)
<ul> <li>Non-controlling interests</li> </ul>	(230)	682	452	(1,131)	(4,072)
	(1,104)	(5,403)	(6,904)	(13,987)	(25,089)
Loss per share					
Basic and diluted (RMB'cents)	0.25	1.71	2.16	3.79	6.19

## **CONSOLIDATED ASSETS AND LIABILITIES**

	At 31 December				
	2010	2009	2008	2007	2006
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Total assets	114,484	109,524	131,341	179,796	239,084
Total liabilities	(30,246)	(23,555)	(32,355)	(78,568)	(123,131)
Non-controlling interests	(4,966)	(5,823)	(12,755)	(13,920)	(15,789)
Shareholders' equity	79,272	80,146	86,231	87,308	100,164

# **Notice of Annual General Meeting**

**NOTICE IS HEREBY GIVEN** that an annual general meeting (the "Annual General Meeting") of Zheda Lande Scitech Limited (the "Company") will be held at 13/F, Block A, No. 1 Xi Yuan Eight Road, Xihu District, Hangzhou City, Zhejiang Province, the People's Republic of China (the "PRC") on Friday, 27 May 2011 at 2:00 p.m. for the following purposes:

- 1. To pass the following matters as ordinary resolutions:
  - (1) To consider and approve the Report of the Directors for the year 2010;
  - (2) To consider and approve the Report of the Supervisory Committee for the year 2010;
  - (3) To consider and approve the Audited Consolidated Financial Statements of the Company and its subsidiaries for the year 2010;
  - (4) To consider and approve the appointment of the auditors of the Company and to authorise the board of directors to fix their remunerations;
  - (5) To consider and approve the Profit after Taxation Appropriation Plan and Final Dividend Distribution Plan for the year 2010;
  - (6) To consider and approve the Financial Report for the year 2010 and the Financial Budget Report for the year 2011.

# **Notice of Annual General Meeting**

2. To pass the following matters as a special resolution:

To consider and resolve that, subject to the approval of China Securities Regulatory Commission and/or other relevant statutory authorities in the PRC and/or the Growth Enterprises Market of The Stock Exchange of Hong Kong Limited for the proposed issue, listing and dealing of new H shares and/or Domestic Shares, the board of directors be authorised to:

- (1) to place and/or issue H Shares and/or Domestic Shares within a period until the conclusion of the next annual meeting or their resolution is revoked or varied in general meeting, whichever is the earliest, from the date of this resolution, provided that the total number of H shares and/or Domestic Shares to be placed and/or issued shall not exceed 20% (the "20% limit") of the number of H Shares and/or Domestic Shares of the Company in issue at the date of passing this resolution respectively;
- subject to the 20% Limit, to decide the number of H Shares and/or Domestic Shares to be placed and/or issued and to deal with any matter arising from or related to the placing or issue of the new Shares mentioned above;
- (3) to amend, in accordance with the increase in the registered capital of the Company, the relevant articles contained in the Articles of Association in relation to the registered capital of the Company and other articles that require corresponding amendments; and
- (4) if any chronological variation of the wordings or numbering of the articles contained in the Articles of Association of the Company is necessary upon application to the companies examination and approval authority by the State Council and China Securities Regulatory Commission for examination and approval, to make corresponding amendments to the Articles of Association as required by such authority and China Securities Regulatory Commission.

By order of the Board

Chen Ping

Chairman

31 March 2011, Hangzhou, the PRC

# **Notice of Annual General Meeting**

Registered office in the PRC:
4th Floor
108 Gu Cui Road
Hangzhou City
PRC

Place of business in Hong Kong: Unit 1116-1119 Sun Hung Kai Center 30 Harbour Road Wanchai Hong Kong

#### Notes:

- 1. A member entitled to attend and vote at the above meeting is entitled to appoint one or more than one proxy to attend and vote on his behalf. A proxy need not be a member of the Company.
- 2. To be valid, a form of H shares proxy and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy of such authority, must be deposited with the Company's H Share Registrar, Hong Kong Registrars Limited, Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not less than 24 hours before the time for holding the above meeting or appointed time of voting.
- 3. Shareholders or their proxies shall present proofs of identities upon attending the above meeting.
- 4. The Register of Members will be closed from 27 April 2011 to 27 May 2011 (both days inclusive), during which period no transfer of shares will be registered. In order to attend the above meeting all transfer documents accompanied by relevant share certificates must be lodged with the Company's H Share Registrar not later than 4:30 p.m. on 26 April 2010 in order to be registered as a member of the Company.
- 5. Shareholders entitled to attend the above meeting are requested to deliver the reply slip for attendance to the Company to be received by the Company 20 days before the date of meeting.