



# GLORY MARK HI-TECH (HOLDINGS) LIMITED

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 8159



FIRST QUARTERLY REPORT **2011**

## **CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET (“GEM”) OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “EXCHANGE”)**

**GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.**

**Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.**

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*This report, for which the directors of the Company collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

**GLORY MARK HI-TECH (HOLDINGS) LIMITED**

First Quarterly Report 2011

The Board of Directors of Glory Mark Hi-Tech (Holdings) Limited (the "Company") is pleased to announce the unaudited condensed consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the three months ended 31 March 2011 together with the comparative unaudited figures for the corresponding period in 2010 as follows:

**CONDENSED CONSOLIDATED INCOME STATEMENT – UNAUDITED***For the three months ended 31 March 2011*

	Notes	Three months ended 31 March	
		2011 (Unaudited) HK\$'000	2010 (Unaudited) HK\$'000
Revenue	3	<b>89,022</b>	94,542
Cost of sales		<b>(80,991)</b>	(82,239)
Gross profit		<b>8,031</b>	12,303
Other income		<b>633</b>	1,162
Selling and distribution expenses		<b>(2,809)</b>	(2,924)
Administrative expenses		<b>(7,065)</b>	(6,960)
(Loss)/Profit before taxation	5	<b>(1,210)</b>	3,581
Taxation	6	<b>(371)</b>	(409)
(Loss)/Profit for the period		<b>(1,581)</b>	3,172
<b>Other comprehensive income for the period:</b>			
Exchange differences arising from translation of foreign operations		<b>405</b>	115
Total comprehensive (expense)/income for the period		<b>(1,176)</b>	3,287
(Loss)/Profit for the period attributable to:			
– Equity holders of the Company		<b>(1,583)</b>	3,100
– Non-controlling interests		<b>2</b>	72
		<b>(1,581)</b>	3,172
Total comprehensive (expense)/income attributable to:			
– Equity holders of the Company		<b>(1,178)</b>	3,215
– Non-controlling interests		<b>2</b>	72
		<b>(1,176)</b>	3,287
(Loss)/Earnings per share			
Basic	8	<b>HK(0.25) cents</b>	HK0.48 cents

## NOTES:

### 1. GENERAL AND BASIS OF PRESENTATION

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law (2001 Second Revision) of the Cayman Islands. The shares of par value of HK\$0.1 each of the Company (the "Share") are listed on the Growth Enterprise Market operated by The Stock Exchange of Hong Kong Limited (the "Exchange") on 4 January 2002.

The consolidated financial statements are presented in Hong Kong dollars. The functional currency of the Company is United States dollars ("USD"). As the Company is listed in Hong Kong, the directors consider that it is appropriate to present the consolidated financial statements in Hong Kong dollars.

The Company acts as an investment holding company.

The unaudited three-months consolidated financial statements have been prepared in accordance with the applicable disclosure requirements of Chapter 18 of the Rules Governing the Listing of Securities on the Growth Enterprise Market ("GEM") of the Exchange and with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and accounting principles generally accepted in Hong Kong.

### 2. PRINCIPAL ACCOUNTING POLICIES

The unaudited three-months consolidated financial statements have been prepared under the historical cost convention except for investment properties, which are measured at fair value. The accounting policies adopted are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2010 ("the 2010 Financial Statements"), except for the amendments and interpretations of HKFRSs ("the New HKFRSs") issued by HKICPA which have become effective in this period as detailed in the notes of the 2010 Financial Statements. The adoption of the New HKFRSs has no material impact on the accounting policies in the Group's condensed consolidated financial statements for the period.

### 3. REVENUE

Revenue represents the amounts received and receivable, net of discounts and returns, from the sales of connectivity products mainly for computers, computer peripheral products, multi-media consumable electronics products, communication products, automobile electronics accessories, wire harness and medical equipments and subcontracting service rendered during the period under review.

## 4. SEGMENT INFORMATION

The Group determines its operating segments based on the reports regularly reviewed by the directors, who are the chief operating decision makers, for the purpose of allocating resources to segments and assessing their performance.

Segment information reported internally for the purposes of resource allocation and performance assessment is analysed based on the class of customers, the same information is also reported to the chief operating decision makers. The Group is currently engaged in the sales of connectivity products to two classes of customers, namely, original equipment manufacturer customers ("OEM customers") and retail distributors. The Group's operating segments under HKFRS 8 are as follows:

### Business segments

	Three months ended 31 March			
	2011		2010	
	HK\$'000 (Unaudited)	%	HK\$'000 (Unaudited)	%
OEM customers	67,547	75.9%	76,813	81.2%
Retail distributors	21,475	24.1%	17,729	18.8%
	<b>89,022</b>	<b>100.0%</b>	<b>94,542</b>	<b>100.0%</b>

### Geographical segments

Sales analysis by geographical customer market:–

	Three months ended 31 March			
	2011		2010	
	HK\$'000 (Unaudited)	%	HK\$'000 (Unaudited)	%
Taiwan	36,211	40.7%	45,967	48.6%
Japan	25,303	28.4%	19,362	20.5%
The United States of America (the "USA")	9,220	10.4%	9,416	9.9%
Korea	16,394	18.4%	16,251	17.2%
Others	1,894	2.1%	3,546	3.8%
	<b>89,022</b>	<b>100.0%</b>	<b>94,542</b>	<b>100.0%</b>

## 5. (LOSS)/PROFIT BEFORE TAXATION

(Loss)/profit from operations has been arrived at after charging:-

	Three months ended	
	31 March	
	2011	2010
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Depreciation and amortisation	3,269	2,802

## 6. TAXATION

The taxation provided represents the People's Republic of China ("PRC") enterprise income tax, which is calculated at the prevailing rates.

No provision for Hong Kong Profits Tax has been made in the financial statements as the Group has no assessable profit in Hong Kong for the period.

No provision for deferred taxation has been made in the financial statements as there was no material timing difference arising during the period and at the balance sheet date.

## 7. DIVIDEND

The directors do not recommend the payment of an interim dividend for the three months ended 31 March 2011 (three months ended 31 March 2010 – nil).

## 8. (LOSS)/EARNINGS PER SHARE

The calculation of basic loss per share for the three months ended 31 March 2011 is based on the unaudited consolidated loss attributable to shareholders of approximately HK\$1,583,000 (for the three months ended 31 March 2010 – profit: HK\$3,100,000) and on the weighted average number of 640,000,000 shares (2010 – 640,000,000 shares).

## 9. RELATED PARTY TRANSACTIONS

During the period, the Group entered into the following transactions with related parties:

Name of related party	Nature of transactions	Three months ended	
		31 March	
		2011	2010
		HK\$'000	HK\$'000
		(Unaudited)	(Unaudited)
Glory Mark Electronic Limited (incorporated in Taiwan)	Rental paid (Note a)	40	37
Billion Mass Limited ("Billion Mass")	Rental paid (Note a)	204	231
San Chen Company ("San Chen")	Rental paid (Note a)	40	37
Directors	Remuneration	1,501	1,501

Note:

(a) These transactions were based on amounts agreed between the parties concerned.

Mr. Steve Pang Kuo-Shi ("Mr. Pang"), Mr. Wong Chun and Mr. Hsia Chieh-Wen, the directors and the shareholders of the Company, together hold 100% interest in GM Enterprises and Billion Mass and 79% interest in GM (Taiwan). Mr. Pang holds 40% interest in San Chen.

## 10. RESERVES

There was no movement in reserves of the Group during the three months ended 31 March 2011 other than loss attributable to shareholders of approximately HK\$1,583,000 (for the three months ended 31 March 2010 – profit of approximately HK\$3,100,000).

## MANAGEMENT DISCUSSION AND ANALYSIS

### Period under Review

#### *Revenue and loss*

The revenue of the Group for the three months ended 31 March 2011 ("the period under review") was approximately HK\$89.0 million (three months ended 31 March 2010: approximately 94.5 million), decreased by approximately 5.8%.

Suffered from the significant increase in material and manpower costs, the Group recorded a loss attributable to shareholders of approximately HK\$1,583,000 during the period under review (three months ended 31 March 2010: profit of approximately HK\$3,100,000).

The revenue from OEM customers during the period under review was HK\$67.5 million, decreased by 12.1% as compared to the last corresponding period. The revenue to retail distributors was HK\$21.5 million, up 21.1%.

The revenue from Japan, and Korea increased by 30.7% and 0.9% respectively whereas the revenue from Taiwan, USA and the other regions decreased by 21.2%, 2.1% and 46.6% respectively as compared to the last corresponding period.

Attributed to its tight cost control measures, all the other costs of the Group during the period under review were kept at an efficient level.

#### *Liquidity and financial resources*

The Group continues to maintain a strong financial position. As at 31 March 2011, the Group's net current assets, cash and bank balances and shareholders' funds amounted to approximately HK\$88.2 million, HK\$56.1 million and HK\$180.3 million respectively (31 December 2010: HK\$89.1 million, HK\$94.2 million and HK\$181.5 million respectively). The current ratio, expressed at current assets over current liabilities, was 1.60 (31 December 2010: 1.64). The Group had no interest bearing borrowing at 31 March 2011 (31 December 2010: Nil).



## **Outlook**

It is anticipated that the increasing material and labour costs and appreciation of renminbi will continue to affect the results of the Group in coming seasons. The Group will take the following measures to alleviate these adverse effects:

- To source for lower cost manufacturing sites
- To continue to enhance the management system of the Group to improve operating efficiency
- To further tighten cost control
- To invest in higher value-added business

Having considered the unfavourable economic situations, the management maintains a conservative view as to the results of coming quarters.

## **DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES AND UNDERLYING SHARES**

As at 31 March 2011, the interests of the directors, the chief executive and their associates in the shares and underlying shares of the Company and its associated corporations, as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Future Ordinance, or as otherwise notified to the Company and the Exchange pursuant to the required standards of dealing by directors of listed issuer as referred to the Rules 5.46 to Rules 5.67 of Chapter 5 of the of the GEM Listing Rules, were as follows:

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES AND UNDERLYING SHARES (Continued)

### (a) Ordinary shares of HK\$0.1 each of the Company

Name of director	Capacity	Number of Issued Ordinary Shares held	Percentage of Issued share capital of the Company
Mr. Wong Chun ("Mr. Wong")	Beneficial owner	116,894,000	18.26%
Mr. Hsia Chieh-Wen ("Mr. Hsia")	Beneficial owner	69,888,000	10.92%
Mr. Wong Kwong Chi	Interest of Spouse	63,800,000	0.99%

Other than as disclosed above, none of the directors and the chief executive, nor their associates had any interests or short positions in any shares or underlying shares of the Company and its associated corporations as at 31 March 2011.

## SHARE OPTION SCHEME

Pursuant to the Company's share option scheme adopted on 13 December 2001 (the "Scheme") for the purpose of providing incentives to directors and eligible employees, the Company may grant options to directors and full-time employees of the Group to subscribe for shares of the Company.

The total number of shares in respect of which options may be granted under the Scheme cannot exceed 30% of the shares of the company in issue at any point in time, without prior approval from the Company's shareholders. The number of shares in respect of which options may be granted to any individual in any one year cannot exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to substantial shareholders or independent non-executive directors or their associates in excess of 0.1% of the Company's share capital or with a value in excess of HK\$5 million must be approved in advance by the Company's shareholders.

## SHARE OPTION SCHEME (Continued)

A nominal consideration of HK\$1 is payable on acceptance of the grant of an option. Options may be exercised at any time from the thirteenth month from the date of grant to the fifth anniversary of the date of grant. The exercise price is determined by the directors of the Company, and will be at least the highest of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant, and (iii) the nominal value of the shares. No share option was granted under the Scheme since its adoption.

No share option was granted under the Scheme since its adoption.

## SUBSTANTIAL SHAREHOLDERS

Other than the interests disclosed under the section headed "Directors' and Chief Executive's Interests in Shares and Underlying Shares" above, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the Securities and Futures Ordinance discloses the following person as having a modifiable interest or short positions in the issued share capital of the Company as at 31 March 2011.

<b>Name of Substantial Shareholder</b>	<b>Capacity</b>	<b>Number of Issued Ordinary Shares held</b>	<b>Percentage of Issued Share Capital of the Company</b>
HSBC International Trustee Limited (Note)	Trustee	279,616,000	43.69%

Note: HSBC International Trustee Limited is the trustee of the discretionary trust, the Pang's Family Trust, and is deemed to be interested in 279,616,000 Shares held by Modern Wealth Assets Limited, a wholly owned subsidiary of the True Profit Management Limited which in turn is a wholly owned subsidiary of HSBC International Trustee Limited. Mr. Pang Kuo-Shi, an executive director of the Company, is also a director of Modern Wealth Assets Limited and his wife is a beneficiary of the Pang's Family Trust.

## COMPLIANCE WITH GEM LISTING RULES 5.48 TO RULES 5.67

The Company has adopted a code of conduct regarding directors' securities transactions on terms no less exacting than the required standard of dealings as set out in Rules 5.48 to Rules 5.67 of the GEM Listing Rules. The directors, upon specific enquiry being made, confirm that during the three months ended 31 March 2011, they have complied with the required standard of dealings and the Company's code of conduct regarding directors' securities transactions.

## PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Company's bye-laws, or the laws of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## INTERESTS IN COMPETITORS

During the three months ended 31 March 2011, none of the directors or the management shareholders or their respective associates of the Company had an interest in a business, which competes or may compete with the business of the Group.

## CONNECTED TRANSACTIONS AND DIRECTORS' INTERESTS IN CONTRACTS

Save as disclosed in note 9 above:

- (i) there was no transaction, which was needed to be disclosed as connected transactions in accordance with the requirements of the GEM Listing Rules; and
- (ii) no contract of significance to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of or at any time during the period under review.

## AUDIT COMMITTEE

The Audit Committee of the Company comprises three members, Mr. Lau Ho Kit, Ivan, Dr. Lui Ming Wah, S.B.S., JP and Mr. Wong Kwong Chi, who are all independent non-executive directors of the Company. The primary duties of the Audit Committee are to review and supervise the financial reporting and internal control procedures of the Company. The first quarterly results presented herein have not been audited but have been reviewed by the Audited Committee members who have provided advice and comments thereon.

## PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's shares during the three months ended 31 March 2011.

On behalf of the Board

**Pang Kuo-Shi**

*Chairman*

Hong Kong Special Administrative Region of the PRC

13 May 2011

*As at the date of this report, the board of Directors comprises Messrs. Pang Kuo-Shi also known as Steve Pang, Wong Chun, Hsia Chieh-Wen also known as Paul Hsia and Wong Ngok Chung being Executive Directors and Dr. Lui Ming Wah, S.B.S., JP, Mr. Lau Ho Kit, Ivan and Mr. Wong Kwong Chi being Independent Non-Executive Directors.*