



Excel

TECHNOLOGY

Excel Technology
International Holdings Limited

(Incorporated in Bermuda with limited liability)

Stock Code: 8048

ANNUAL REPORT **2011**

Characteristics of The Growth Enterprise Market ("GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "Directors") of Excel Technology International Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, there are no other matters the omission of which would make any statement herein or this report misleading.

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CORPORATE INFORMATION

EXECUTIVE DIRECTORS

ZEE CHAN Mei Chu, Peggy
FUNG Din Chung, Rickie
LEUNG Lucy, Michele
NG Wai King, Steve

NON-EXECUTIVE DIRECTOR

IP Tak Chuen, Edmond

INDEPENDENT NON-EXECUTIVE DIRECTORS

CHEONG Ying Chew, Henry
CHANG Ka Mun
WONG Mee Chun

COMPLIANCE OFFICER

FUNG Din Chung, Rickie

QUALIFIED ACCOUNTANT

TANG Lai Wah, BA(Hons), EMBA, DBA, FCCA, FCPA

COMPANY SECRETARY

TANG Lai Wah, BA(Hons), EMBA, DBA, FCCA, FCPA

AUTHORISED REPRESENTATIVES

FUNG Din Chung, Rickie
LEUNG Lucy, Michele

BERMUDA RESIDENT REPRESENTATIVES

COLLIS John Charles Ross
WHALEY Anthony Devon (*Deputy*)

AUDIT COMMITTEE

CHEONG Ying Chew, Henry
CHANG Ka Mun
WONG Mee Chun

REMUNERATION COMMITTEE

CHEONG Ying Chew, Henry
ZEE CHAN Mei Chu, Peggy
CHANG Ka Mun

NOMINATION COMMITTEE

WONG Mee Chun
CHEONG Ying Chew, Henry
LEUNG Lucy, Michele

AUDITORS

Grant Thornton Jingdu Tianhua
Certified Public Accountants
20th Floor, Sunning Plaza
10 Hysan Avenue
Causeway Bay
Hong Kong

LEGAL ADVISER

Baker & McKenzie

PRINCIPAL BANKER

The Hongkong and Shanghai Banking
Corporation Limited
The Bank of East Asia, Limited

PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Butterfield Fulcrum Group (Bermuda) Limited
Rosebank Centre
11 Bermudiana Road
Pembroke
Bermuda

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited
Rooms 1712 – 1716, 17th Floor, Hopewell Centre
183 Queen's Road East
Hong Kong

REGISTERED OFFICE

Clarendon House
2 Church Street
Hamilton HM11
Bermuda

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

5/F, 663 King's Road
North Point
Hong Kong

WEBSITE ADDRESS

www.excel.com.hk

FINANCIAL HIGHLIGHTS

	2011 HK\$'000	2010 HK\$'000
Revenue	512,900	280,576
Profit/(Loss) for the year attributable to:		
– Owners of the Company	2,591	6,036
– Non-controlling interests	(220)	(97)
	2,371	5,939
Earnings per share for profit attributable to the owners of the Company during the year		
– Basic and diluted	HK0.26 cents	HK0.61 cents
Total equity	116,370	107,638

CHAIRMAN'S STATEMENT

2011 proved to be a year of illusive growth and rough riding for the world economy due to the European sovereignty debt crisis. Our customers, who are mostly in the banking sector, took hard hits with loss provisions growing every time a European nation was downgraded in its credit ratings.

Starting in the third quarter of 2011, many multinational banks announced that they will cut back their overall spending and lower their head-counts, we began to see the tightening of the IT budgets in many such banks. IT projects were being slowed down, initiatives being shelved, and purchase of software and IT professional services began to level off. This translated into a much slower business momentum for the Group in the second half of the year.

Despite increasing our marketing and sales effort, the expansion of our customer base came in much slower than we expected. With the China credit market in turmoil, the Chinese banks are delaying their IT plans and business plans in coming to Hong Kong and going overseas. Foreign banks are also reducing their scale of expansion in China in view of the slower-than-expected loosening of the restrictions they face. All these factors cancelled out our additional efforts to gain new customers.

While we recorded a moderate growth in our enterprise software business, this had become intensively competitive over the past year. Many of the big name players such as IBM, Oracle and SAP were buying market shares through acquisitions and adopting aggressive pricing strategies in the Asia region. Such behaviors could be a result of their pessimistic view towards their European and American business. Their aggressive tactics, together with the tighter IT budgets of the banks, cut into our new business opportunities as well as hurting our margins.

Escalating personnel cost, mainly due to inflation and lack of supply, was also a major factor affecting our bottom-line. This will be a key area of attention for Management in the coming year.

The Management has the long term view that IT outsourcing will be a major growth area in our industry, especially in the non-banking sector even though we see some setbacks towards the tail end of 2011. We surely understand the fluctuation in the demands in this business follows closely to the economies in which our customers are in, but we are confident that this line of business will be the first one to rebound and come up strong again when the overall economic situation improves. The selling cycle is also much shorter in this business area than the enterprise software business.

Our diversification strategy has also been put into low gear. The China Support Hub project was making some but slow progress as the China company we invested was struggling with government and property regulations in clearing the design of the construction plans for the Support Hub. The Excel School of Banking and Technology, which will become an integral part of this development, has reduced its new recruit in-takes.

CHAIRMAN'S STATEMENT

Management believes that 2012 will be challenging as there are many uncertainties in the political and economic scenes in both China and Hong Kong. We will be actively seeking new opportunities to improve our business performance, as well as to provide better returns to all stakeholders.

I want to thank our staff for the hard work they put in, our board for the insights they share with us, our customers for the business they gave us, and our shareholders for their support. I look forward to a better 2012.

Zee Chan Mei Chu, Peggy

Chairman

Hong Kong

21 March 2012

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL PERFORMANCE

During the year ended 31 December 2011, the Group recorded a turnover of HK\$512,900,000, representing an increase of 83% compared with a turnover of HK\$280,576,000 in 2010. The increase of turnover was largely contributed from the systems integration business, which jumped by 125% to HK\$355,376,000 (2010: HK\$158,249,000). However, the very thin margin of the systems integration business was further eroded by the keen competitions in China, which cancelled out the contribution to our profits by this significant increase in business volume.

Sales of enterprise software products increased by 15% to HK\$98,920,000 (2010: HK\$85,971,000), and revenue on professional services business grew significantly by 71% to HK\$54,068,000 (2010: HK\$31,669,000). The ASP business remained stable with revenue of HK\$4,536,000 (2010: HK\$4,687,000).

For the year of 2011, the Group's profit attributable to the owners of the company was HK\$2,591,000, as compared with a profit of HK\$6,036,000 in the same period of 2010. The drop in profitability was mainly due to the increase in depreciation of computer equipment purchased to meet expansion needs; the increase in depreciation of the renovation work done for our new office in Hangzhou; the increase in amortization of development costs; as well as the unrealized fair value adjustment on financial assets due to the volatile investment market condition at the year end.

OPERATION REVIEW

The original forecast of our business in 2011 was conservative but optimistic as we were counting on to ride the economic recovery train. The momentum built up in the first half of the year was encouraging, and we were building up the pipeline of potential business which we believed could be realized in the latter half of the year. Unfortunately, the impact of the European sovereignty debt crisis started to sink in during the third quarter, and as a result, we could only maintain the profitability of the operations at the same level as that of previous year.

Looking across our business lines, we managed to attain a healthy growth on most of them. Demands for our enterprise software were steady throughout the year, and they came in quite evenly from countries and locations we serve across the region. In China, one of our key bank customers turned to us for more projects related to their lending business, as we have built up our reputation in this area with our Loans System. We had also gained a large Singaporean bank as a new customer, opting for our wealth management solution in Shanghai. Our Credit Collateral Monitoring System was successfully implemented by a regional bank in Singapore, making it the first installation outside Hong Kong.

In Hong Kong, the new version of our stock trading software, InterTrade, has acquired its first major bank customer, who plans to launch in 2012. Another bank from China implemented our Loans System to support the business in their newly incorporated local bank here.

Overall in 2011, we managed to maintain and grow modestly, our business in enterprise software and professional services, the two major units of our service business. In part, this is the downstream benefit of our enterprise software business in which we can derive recurring business in terms of software maintenance and enhancements. It is also attributable to our efforts in recruiting and training new staff to lower the rapidly rising people cost in our industry.

MANAGEMENT DISCUSSION AND ANALYSIS

FUTURE PROSPECTS

Management expects 2012 to be full of challenges.

With the political and economic uncertainties, we anticipate that IT spending will be drastically reduced. The hard hit will likely be the enterprise software purchase, which are considered capital expenditure and to be reduced by many companies in tough times like this. As such, we will put more focus on professional services as well as work closer with the sales teams of major IT vendors. We also need to expand our industry focus beyond banking, the sector easily affected by financial crisis such as the collapse of Lehman Brothers and the recent European debt issues.

IT service outsourcing – as part of our professional services – can be a winning strategy of our business in the coming year. Our suggestions to potential customers on switching to lower cost IT resources in China could be positioned as an effective element in their cost reduction plans. We will step up our marketing effort along this direction especially to the non-bank sector.

Besides IT service outsourcing, there are other forms of professional services we can provide, and one of them is the implementation of third party software products. Discussions have started since last year with a number of global IT vendors to resell their IT solutions (hardware and software products), and to provide the necessary IT skills to implement these solutions. It is expected some initial success could be realized soon in the area of accounting and business intelligence solutions.

As staff cost accounts for majority of our expenditure, we need to be more alert on the overall utilization of our staff resource especially when we are seeing a potential slowdown of our business. The Management will try re-deploy work to lower cost locations. Of course, it will require skills upgrade training and detailed planning.

While we are cautious about the outlook, the Management is confident that we should be able to handle the coming challenges as we did in previous occasions.

LIQUIDITY AND FINANCIAL RESOURCES

As at 31 December 2011, the Group was in a strong financial position with bank balances and cash of HK\$69,233,000 (2010: HK\$60,905,000).

As at 31 December 2011, the Group held unlisted private equity funds and unlisted equity investments with a fair value of US\$342,000 and at cost of US\$500,000 respectively for long-term strategic purposes and treated the two investments as available-for-sale financial assets.

As at 31 December 2011, the Group invested in the equity securities listed in Hong Kong of HK\$4,752,000 at fair value (2010: HK\$6,793,000).

The Group monitors its capital structure using the gearing ratio which is net debt divided by total equity. For this purpose, the Group defines net debt as debt, which comprises long-term and short-term borrowings, less cash and cash equivalents. Total equity comprises equity attributable to owners of the Company and non-controlling interests stated in the consolidated statement of financial position. During 2011, the Group's strategy remains unchanged from 2010, which is to maintain the gearing ratio of not more than 20% in order to support its business. As of 31 December 2011 and 31 December 2010, cash and cash equivalents exceeded debt, therefore the gearing ratio of the Group was zero.

MANAGEMENT DISCUSSION AND ANALYSIS

CAPITAL STRUCTURE

As at 31 December 2011, the Group's issued shares were 1,015,050,000 (2010: 985,050,000). On 28 June 2011, the Company entered into a placing agreement with the placing agent in respect of the placing of 30,000,000 new shares at an issue price of HK\$0.10 per share. On 30 June 2011, the placing was completed and 30,000,000 new shares were placed by the placing agent to not less than six independent placees at an issue price of HK\$0.10 per share resulting in raising proceeds, before expenses, of HK\$3,000,000. The related transaction costs amounting to HK\$94,000 have been recorded in the share premium account. The net proceeds of this placing of approximately HK\$2,906,000 were used for general working capital of the Group.

INVESTMENT

During the year, the Company has not made any significant investments.

SEGMENTAL PERFORMANCES

Hong Kong region turnover was HK\$123,015,000 in 2011, slightly increased by 36% compared with HK\$90,144,000 last year.

The PRC and Taiwan operations achieved 94% growth in turnover to HK\$413,598,000 (2010: HK\$212,667,000).

South East Asia region turnover was HK\$11,362,000, increased by 62% compared with last year (2010: HK\$6,995,000).

EMPLOYEES

To cope with the business turnaround and the increasing need of China, the Group has increased its head count from 459 at the beginning of the year to 535 as at 31 December 2011.

CORPORATE GOVERNANCE REPORT

(1) CORPORATE GOVERNANCE PRACTICES

The Board and senior management are committed to the principles of corporate governance and have dedicated significant efforts to provide transparency, accountability and independence.

The Code on Corporate Governance Practices ("CG Code") and Corporate Governance Report ("CG Report") as set out in Appendix 15 and Appendix 16 of the GEM Listing Rules, took effect from 1 January 2005 onwards. It sets out principles of good corporate governance and two levels of recommendation: Code Provisions and Recommended Best Practices. The Company has complied with the requirements of the CG Code and CG Report. There is no deviation from the Code Provisions in the CG Code as at 31 December 2011.

Amendments to the CG Code and CG Report issued by The Stock Exchange of Hong Kong Limited will become effective on 1 April 2012. The Company has early adopted part of new Code Provisions including the establishment of Nomination Committee; appointment of Independent Non-executive Director as the Chairman of the Remuneration Committee; and the revision of terms of reference of the three board committees: Audit Committee, Remuneration Committee and Nomination Committee.

(2) BOARD OF DIRECTORS

The Board is responsible for overall strategic policies of the Group to optimise return for the shareholders.

The Board has delegated the day-to-day operational responsibilities of the Group's business to the executive management team under the leadership of the Chief Executive Officer and various Board committees.

Board Composition

The Board currently comprises of the following members:

Executive Directors:

Zee Chan Mei Chu, Peggy
Leung Lucy, Michele
Fung Din Chung, Rickie
Ng Wai King, Steve

Non-executive Director:

Ip Tak Chuen, Edmond

Independent Non-executive Directors:

Cheong Ying Chew, Henry
Chang Ka Mun
Wong Mee Chun

CORPORATE GOVERNANCE REPORT

(2) BOARD OF DIRECTORS *(Continued)*

Board Meeting

The Board meets at least four times a year to review financial and operating performance and discuss Group direction and strategy.

Details of the attendance of the Board of Directors are as follows:

	21 Mar 2011	9 May 2011	8 Aug 2011	7 Nov 2011
Zee Chan Mei Chu, Peggy	✓	✓	✓	✓
Leung Lucy, Michele	✓	✓	✓	✓
Fung Din Chung, Rickie	✓	✓	✓	✓
Ng Wai King, Steve	✓	✓	✓	✓
Ip Tak Chuen, Edmond	✓	X	✓	✓
Cheong Ying Chew, Henry	✓	✓	✓	✓
Chang Ka Mun	✓	✓	✓	✓
Wong Mee Chun	X	✓	✓	✓

Directors are given notice of regular Board meetings at least 14 days in advance. The Directors will receive details of the agenda with comprehensive reports on the management's strategic plans, updates by business unit heads on their lines of business, financial objectives, plans and actions at least 3 days before a Board meeting.

All Directors have access to the Company Secretary who is responsible for ensuring that Board procedures are complied with and advises the Board on corporate governance and compliance matters.

The Executive Directors meet every two weeks to review company business pipeline, receivables, and business unit performance. Senior management meets with business unit management every two weeks to review project status and business unit issues. All these management meetings are minuted with proper central filing for attendants review and comment.

The Company has held several meetings, first with senior management, second with the audit committee, and subsequently with the Board, to discuss and review the Group's practice on corporate governance and make specific checks on the Group's compliance via a compliance matrix in accordance with the Listing Rules.

The Non-executive Directors have a balance of expertise in corporate finance, accounting, and China matters. They bring independent and invaluable advice and judgement on the Group's business expansion and risk management issues. The Executive Directors are seasoned practitioners in the information technology field and contribute to the Company with their industry and domain knowledge and management experience.

The Company confirmed that annual confirmations of independence were received from each of the Company's Independent Non-executive Directors pursuant to Rule 5.09 of the GEM Listing Rules and all Independent Non-executive Directors are considered to be independent.

CORPORATE GOVERNANCE REPORT

(3) CHAIRMAN AND CHIEF EXECUTIVE OFFICER

In order to comply with Code Provision A.2.1 of the CG Code regarding the segregation of the roles of Chairman and Chief Executive Officer of the Company, Mr. Fung Din Chung, Rickie, an Executive Director of the Company, has been appointed as the Chief Executive Officer of the Company effective from 1 April 2011. Ms. Zee Chan Mei Chu, Peggy remains as the Chairman and Executive Director of the Company.

(4) AUDIT COMMITTEE

The Audit Committee was established on 11 August 2000. The Audit Committee's principal duties are to review and supervise the financial reporting process and internal control procedures of the Group.

The Audit Committee is comprised of Mr. Cheong Ying Chew, Henry, Mr. Chang Ka Mun and Ms. Wong Mee Chun, all of whom are Independent Non-executive Directors. Mr. Cheong Ying Chew, Henry is the Chairman of the Audit Committee.

The Audit Committee meets four times a year to review with senior management and at least once a year with the Company's auditors for the Company's audit findings, accounting policies and standards, changes of accounting rules (if any), compliance to listing rules, internal and audit control, and budget and cash flow forecast.

The Group's unaudited quarterly and interim results and audited annual results during the year ended 31 December 2011 have been reviewed by the Audit Committee, who is of the opinion that such statements comply with the applicable accounting standards and that adequate disclosures have been made.

Details of the attendance of members at Audit Committee meeting are as follows:

	15 Mar 2011	3 May 2011	2 Aug 2011	1 Nov 2011
Cheong Ying Chew, Henry	✓	✓	✓	✓
Chang Ka Mun	✓	✓	✓	✓
Wong Mee Chun	✓	✓	✓	✓

The revised terms of reference of Audit Committee in accordance with the Code Provision C.3.3 of Amendments to the CG Code of the GEM Listing Rules was adopted on the Board Meeting held on 21 March 2012.

(5) REMUNERATION COMMITTEE

The Remuneration Committee was established on 10 May 2005. The Remuneration Committee is to make recommendations to the Board on the Company's policy and structure for all directors and senior management's remuneration.

The Remuneration Committee is comprised of Mr. Cheong Ying Chew, Henry and Mr. Chang Ka Mun, both are Independent Non-executive Directors, and Ms. Zee Chan Mei Chu, Peggy who is Executive Director. Mr. Cheong Ying Chew, Henry is the Chairman of the Remuneration Committee.

CORPORATE GOVERNANCE REPORT

(5) REMUNERATION COMMITTEE *(Continued)*

The Remuneration Committee should hold at least one regular meeting in a year. Additional meetings of the Remuneration Committee may be held as and when required.

During the year under review, details of the attendance of members at the Remuneration Committee meeting are as follows:

7 Nov 2011

Cheong Ying Chew, Henry	✓
Zee Chan Mei Chu, Peggy	✓
Chang Ka Mun	✓

The revised terms of reference of Remuneration Committee in accordance with the Code Provision B.1.2 of Amendments to the CG Code of the GEM Listing Rules was adopted on the Board Meeting held on 21 March 2012.

(6) NOMINATION COMMITTEE

The Nomination Committee was established on 21 March 2012. The Nomination Committee is to assist board of directors of the Company to deal with matters in relation to appointment of members of the Board.

The Nomination Committee is comprised of Ms. Wong Mee Chun and Mr. Cheong Ying Chew, Henry, both are Independent Non-executive Directors, and Ms. Leung Lucy, Michele who is Executive Director. Ms. Wong Mee Chun is the Chairman of the Nomination Committee.

The Nomination Committee should hold at least one regular meeting in a year. Additional meetings of Nomination Committee may be held as and when required.

The written terms of reference of Nomination Committee in accordance with the Code Provision A.5.2 of Amendments to the CG Code of the GEM Listing Rules was adopted on the Board Meeting held on 21 March 2012.

(7) NON-EXECUTIVE DIRECTOR

Code Provision A.4.1 provides that Non-executive Directors should be appointed for a specific term and subject to re-election. The Company's Non-executive Director is subject to retirement by rotation and re-election in accordance with the Company's Bye-laws.

(8) COMPLIANCE OF CODE FOR DIRECTORS' SECURITIES TRANSACTION

The Company has adopted a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiry of all directors, all directors of the Company have complied with the required standard of dealings and the code of conduct regarding securities transactions by directors adopted by the Company throughout the twelve months ended 31 December 2011.

CORPORATE GOVERNANCE REPORT

(9) AUDITORS' REMUNERATION

During the year under review, the Group has incurred an aggregate of HK\$837,000 to the independent auditors for their services of auditing.

(10) INTERNAL CONTROLS

The Board recognises that a sound and effective internal control system will contribute to the effectiveness and efficiency of operations, the reliability of financial reporting and the Group's compliance with applicable laws and regulations.

Management has established the Group's Internal Control Policies and Guidance for monitoring the internal control system.

The Board has delegated to management the implementation of such systems of internal controls as well as the review of relevant financial, operational and compliance controls and risk management procedures. Qualified personnel and individual business unit heads throughout the Group maintain and monitor the compliance to these controls on an ongoing basis and report variances to senior management.

Based on the assessment and review made by the Board and senior management on the effectiveness of the internal control system, the Audit Committee is satisfied that:

- The internal controls and accounting systems of the Group are designed to provide reasonable assurance that material assets are protected, business risks attributable to the Group are identified and monitored, material transactions are executed in accordance with management's authorisation and the accounts are reliable for publication; and
- There is an ongoing process in place for identifying, evaluating and managing the significant risks faced by the Group.

(11) COMMUNICATION WITH SHAREHOLDERS

The rights of Shareholders and the procedure for demanding a poll on resolutions at general meetings are contained in the Company's Bye-laws. Pursuant to the GEM Listing Rules, and vote of Shareholders at a general meeting must be taken by poll. In addition, an announcement on the poll vote results will be made by the Company following the relevant general meeting.

The general meetings of the Company provide an opportunity for communication between the Shareholders and the Board.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

EXECUTIVE DIRECTORS

Ms. ZEE CHAN Mei Chu, Peggy (Age 57)

Chairman

Ms. Chan is the founder of the Excel Group and is responsible for setting and implementing the corporate strategic directions of the Group. Ms. Chan has over 25 years of experience in business re-engineering, strategy studies, technology planning and systems development, serving major multi-national corporations and government agencies. Starting her career as a manager in Arthur Young & Company in Washington D.C., United States, Ms. Chan returned to Hong Kong in 1988 to establish the local office of an Australian software house, and later the Excel Group. She received the Hong Kong Young Entrepreneur Award in 1990.

Mr. FUNG Din Chung, Rickie (Age 56)

Chief Executive Officer

Mr. Fung is the Chief Executive Officer of the Excel Group and is responsible for business development and corporate marketing work for the Group. Mr. Fung has over 30 years of IT experience. Prior to joining the Excel Group in 1996, Mr. Fung worked for IBM Hong Kong for 17 years, holding various positions in technical service, training, marketing and management areas. Mr. Fung is a frequent speaker on various information technology subjects. Mr. Fung was appointed as an Executive Director of the Group in 2000.

Ms. LEUNG Lucy, Michele (Age 59)

Executive Vice President

Ms. Leung is in charge of the business development and operations in the Southeast Asia Region for the Group. She is also responsible for the development of wealth management related software products. Ms. Leung has over 25 years of experience in the development, conversion and migration of various computer systems in the credit card, retail banking, and insurance industries. Prior to joining the Excel Group in 1989, Ms. Leung worked for Mervyn's, United Grocers, Tymshare Transaction Services, Visa and the Bank of Montreal in the United States and Canada. Ms. Leung was appointed as an Executive Director of the Group in 2000.

Dr. NG Wai King, Steve (Age 53)

Executive Vice President – Chief Technology Officer

Dr. Ng is responsible for the setting the technology direction of its enterprise software development strategy. Leading a team of software engineers, Dr. Ng performs research and development of the Group's software infrastructure, which becomes the building blocks used by other software development teams in the Group. He has over 20 years of IT experience. Besides his strong technical capabilities, Dr. Ng also has extensive knowledge in banking, stock brokerage, portfolio management and treasury business. Prior to joining the Excel Group in 1996, Dr. Ng was the technology head for Citibank's Hong Kong Private Banking Group, in which, he managed a number of development projects for regional and global implementation. Dr. Ng was appointed as an Executive Director of the Group on 31 December 2005.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

NON-EXECUTIVE DIRECTOR

Mr. IP Tak Chuen, Edmond (Age 59)

Mr. Ip has been an Executive Director of Cheung Kong (Holdings) Limited since 1993 and Deputy Managing Director since 2005. Mr. Ip is also an Executive Director and Deputy Chairman of Cheung Kong Infrastructure Holdings Limited, the Senior Vice President and Chief Investment Officer of CK Life Sciences Int'l., (Holdings) Inc., a Non-executive Director of ARA Asset Management Limited (an Asian real estate fund management company listed in Singapore), TOM Group Limited, AVIC International Holding (HK) Limited, Real Nutraceutical Group Limited (formerly known as Ruinian International Limited), Shougang Concord International Enterprises Company Limited (all being listed companies), ARA Asset Management (Fortune) Limited as the manager of Fortune REIT (listed in Hong Kong and Singapore) and Hui Xian Asset Management Limited as the manager of Hui Xian REIT (listed in Hong Kong), and a Director of ARA Trust Management (Suntec) Limited as the manager of Suntec REIT (listed in Singapore). Mr. Ip holds a Bachelor of Arts degree in Economics and a Master of Science degree in Business Administration. He was appointed as a Non-executive Director of the Group on 21 February 2000.

INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. CHEONG Ying Chew, Henry (Age 64)

Mr. Cheong holds a Bachelor of Science (Mathematics) degree and a Master of Science (Operational Research and Management) degree. He is an Independent Non-executive Director of Cheung Kong (Holdings) Limited, Cheung Kong Infrastructure Holdings Limited, CNNC International Limited, Creative Energy Solutions Holdings Limited, Hutchison Telecommunications Hong Kong Holdings Limited, New World Department Store China Limited, SPG Land (Holdings) Limited and TOM Group Limited, all being listed in Hong Kong. Mr. Cheong is also an Independent Director of BTS Group Holdings Public Company Limited, a company listed in Thailand, and an Executive Director and the Deputy Chairman of Worldsec Limited, a company listed in London. He is also a Member of the Securities and Futures Appeals Tribunal and a Member of the Advisory Committee of the Securities and Futures Commission, and was previously a member of the Disciplinary Panel (Panel A) of the Hong Kong Institute of Certified Public Accountant. He was an Independent Non-executive Director of FPP Japan Fund Inc. (formerly known as "FPP Golden Asia Fund Inc." and "Jade Asia Pacific Fund Inc."), a company listed in Ireland, up until October 2008. Mr. Cheong was appointed as an Independent Non-executive Director of the Group on 30 May 2000.

Mr. CHANG Ka Mun (Age 52)

Mr. Chang is a Managing Director of Li & Fung Development (China) Limited. He is also a member of the National Committee of Chinese People's Political Consultative Conference and an Advisory Council Member of the Brookings Institution (CNAPS), USA. He was a member of the Preparatory Committee of Hong Kong Special Administrative Region, a member of the Committee on Economic Development of Hong Kong as well as the Basic Law Consultative Committee of the National People's Congress of the PRC. Mr. Chang was appointed as an Independent Non-executive Director of the Group on 30 May 2000.

Ms. WONG Mee Chun, JP (Age 59)

Ms. Wong has over 20 years of experience in finance, accounting and general management. Ms. Wong is a Justice of Peace, a member of the Public Service Commission and Fight Crime Committee of the HKSAR. She graduated from the London School of Economics and Political Science, University of London and qualified as a member of the Institute of Chartered Accountants in England and Wales with Coopers & Lybrand, London. She is also a member of the Hong Kong Institute of Certified Public Accountants. Ms. Wong was appointed as an Independent Non-executive Director of the Group on 9 August 2002.

PROFILE OF DIRECTORS AND SENIOR MANAGEMENT

SENIOR MANAGEMENT

Mr. CHEONG Ho Sang, Alfred (Age 55)

Director – Principal Consultant

Mr. Cheong is responsible for the development and implementation of banking software in the treasury and loans areas. He has over 31 years of working experience in IT especially in the banking industry where he has in-depth knowledge of corporate, investment and private banking products, accounting & MIS functions, and process management. Prior to joining the Excel Group in 2000, Mr. Cheong worked for Citibank and UBS AG in various senior management positions. At Citibank, he was in-charge of investment banking technology department for the Asia Pacific region. He was the technology head for Private Banking in Hong Kong and Singapore of UBS AG. Mr. Cheong is also a Certified Management Accountant (CMA) in Canada.

Dr. TANG Lai Wah, Venus (Age 54)

Group Financial Controller and Company Secretary

Dr. Tang has over 20 years of accounting and financial management experience in telecommunication, media and information technology industries. Prior to joining the Group in 2002, Dr. Tang had held managerial positions in several sizeable listed companies in Hong Kong, and she was the Group Financial Controller for Star Telecom Group and South China Media Group. Dr. Tang is a fellow member of the Association of Chartered Certified Accountants, a fellow of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Hong Kong Institute of Directors. Dr. Tang obtained her Bachelor degree in Accountancy with honors, Executive Master of Business Administration degree and Doctor of Business Administration degree from the City University of Hong Kong.

DIRECTORS' REPORT

The directors have pleasure in submitting their report and audited financial statements for the year ended 31 December 2011.

PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The principal activities of its principal subsidiaries are set out in note 16 to the financial statements.

RESULTS AND APPROPRIATIONS

The results of the Group for the year ended 31 December 2011 and the state of affairs of the Group and the Company at that date are set out in the financial statements on page 26 to 87.

The directors do not recommend the payment of a dividend.

FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the past five years is set out on page 88 of the annual report.

SHARE CAPITAL

Details of the movements in the share capital of the Company are set out in note 33 to the financial statements.

RESERVES

Details of the movements in the reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity on page 31 and note 35 to the financial statements respectively.

PROPERTY, PLANT AND EQUIPMENT

Details of the movements in the property, plant and equipment of the Group are set out in note 15 to the financial statements.

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Bye-laws, or the laws of Bermuda, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year ended 31 December 2011, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

DIRECTORS' REPORT

DIRECTORS

The directors who held office during the year and up to the date of this report were:

Executive Directors:

Zee Chan Mei Chu, Peggy (*Chairman*)

Fung Din Chung, Rickie (*Chief Executive Officer*)

Leung Lucy, Michele

Ng Wai King, Steve

Non-executive Director:

Ip Tak Chuen, Edmond

Independent Non-executive Directors:

Cheong Ying Chew, Henry

Chang Ka Mun

Wong Mee Chun

In accordance with the Company's Bye-laws, Mr. Fung Din Chung, Rickie, Ms. Leung Lucy, Michele, Mr. Ip Tak Chuen, Edmond and Ms. Wong Mee Chun will retire by rotation and, being eligible, offer themselves for re-election.

DIRECTORS' SERVICE CONTRACTS

The Company has entered into a service contract with each of Zee Chan Mei Chu, Peggy, Fung Din Chung, Rickie and Leung Lucy, Michele for a term of three years which commenced on 1 March 2000. The service contracts were renewed for further periods from 1 March 2003 to 31 December 2003, from 1 January 2004 to 31 December 2011 on a yearly basis. The service contracts will continue thereafter until terminated by either party giving not less than six months' written notice. This service contract is exempt from the shareholders' approval requirement under GEM 17.90 of the Listing Rules.

The Company has entered into a service contract with Ng Wai King, Steve for a term of one year which commenced on 1 January 2005. The service contract was renewed from 1 January 2006 to 31 December 2011 on a yearly basis. The service contract will continue thereafter until terminated by either party giving not less than six months' written notice. This service contract is exempt from the shareholders' approval requirement under GEM 17.90 of the Listing Rules.

Save as disclosed above, none of the directors proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation (other than statutory compensation).

DIRECTORS' REPORT

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SECURITIES

At 31 December 2011, the interests and short positions of the directors and the chief executives of the Company and their associates in the shares, underlying shares or debentures of the Company and its associated corporations, as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Futures Ordinance (the "SFO"), or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Rule 5.46 of the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the "GEM Listing Rules"), were as follows:

Long Positions

Ordinary shares of HK\$0.10 each of the Company

Name of director	Number of ordinary shares held			Total	Percentage of the issued share capital of the Company
	Beneficial owner	Held by family	Held by controlled corporation		
Zee Chan Mei Chu, Peggy	4,350,000	–	559,679,197 (note 1)	564,029,197	55.57%
Fung Din Chung, Rickie	24,691,498	–	–	24,691,498	2.43%
Leung Lucy, Michele	24,559,498	–	–	24,559,498	2.42%
Ng Wai King, Steve	4,184,998	–	–	4,184,998	0.41%
Wong Mee Chun	40,000	382,000 (note 2)	–	422,000	0.04%

Notes:

- (1) These shares were held by Passion Investment (BVI) Limited, a company incorporated in the British Virgin Islands which is wholly-owned by Zee Chan Mei Chu, Peggy.
- (2) These shares were held by the spouse of Wong Mee Chun.

Save as disclosed above, none of the directors nor their associates had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations as at 31 December 2011.

DIRECTORS' REPORT

SUBSTANTIAL SHAREHOLDERS

As at 31 December 2011, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO shows that the following shareholders had notified the Company of relevant interests and short positions in the issued share capital of the Company.

Long positions in the ordinary shares of HK\$0.10 each of the Company

Name of shareholder	Notes	Number of issued ordinary shares held	Percentage of the issued share capital of the Company
Zee Chan Mei Chu, Peggy	1	564,029,197	55.57%
Passion Investment (BVI) Limited	1	559,679,197	55.14%
Cheung Kong (Holdings) Limited	2	143,233,151	14.11%
Li Ka-Shing Unity Trustee Company Limited (as trustee of The Li Ka-Shing Unity Trust)	2	143,233,151	14.11%
Li Ka-Shing Unity Trustcorp Limited (as trustee of another discretionary trust)	2	143,233,151	14.11%
Li Ka-Shing Unity Trustee Corporation Limited (as trustee of The Li Ka-Shing Unity Discretionary Trust)	2	143,233,151	14.11%
Li Ka-shing	2	143,233,151	14.11%
Alps Mountain Agent Limited	2	71,969,151	7.09%
iBusiness Corporation Limited	2	67,264,000	6.62%

Notes:

- (1) These shares have been disclosed as directors' interests held by controlled corporation in the paragraph headed "Directors' and chief executive's interests or short positions in securities".
- (2) Mr. Li Ka-shing is the settlor of each of The Li Ka-Shing Unity Discretionary Trust ("DT1") and another discretionary trust ("DT2"). Each of Li Ka-Shing Unity Trustee Corporation Limited ("TDT1", which is the trustee of DT1) and Li Ka-Shing Unity Trustcorp Limited ("TDT2", which is the trustee of DT2) holds units in The Li Ka-Shing Unity Trust ("UT1") but is not entitled to any interest or share in any particular property comprising the trust assets of the said unit trust. The discretionary beneficiaries of each of DT1 and DT2 are, inter alia, Mr. Li Tzar Kuoi, Victor, his wife and children and Mr. Li Tzar Kai, Richard. Li Ka-Shing Unity Trustee Company Limited ("TUT1") as trustee of UT1 together with certain companies which TUT1 as trustee of UT1 is entitled to exercise or control the exercise of one-third or more of the voting power at their general meetings hold more than one-third of the issued share capital of Cheung Kong (Holdings) Limited ("CKH"). CKH is entitled to exercise or control the exercise of one-third or more of the voting power at the general meetings of Alps Mountain Agent Limited ("Alps") and iBusiness Corporation Limited ("iBusiness").

The entire issued share capital of each of TUT1, TDT1 and TDT2 are owned by Li Ka-Shing Unity Holdings Limited ("Unity Holdco"). Each of Mr. Li Ka-shing, Mr. Li Tzar Kuoi, Victor and Mr. Li Tzar Kai, Richard is interested in one-third of the entire issued share capital of Unity Holdco. TUT1 is only interested in the shares of CKH by reason only of its obligation and power to hold interests in those shares in its ordinary course of business as trustee and, when performing its functions as trustee, exercises its power to hold interests in the shares of CKH independently without any reference to Unity Holdco or any of Mr. Li Ka-shing, Mr. Li Tzar Kuoi, Victor and Mr. Li Tzar Kai, Richard as a holder of the shares of Unity Holdco as aforesaid.

By virtue of the SFO, each of Mr. Li Ka-shing, being the settlor and may being regarded as a founder of each of DT1 and DT2 for the purpose of the SFO, TUT1, TDT1, TDT2 and CKH is deemed to be interested in the 143,233,151 shares of the Company of which 71,969,151 shares are held by Alps and 67,264,000 shares are held by iBusiness.

Save as disclosed above, the Company has not been notified of any other interests or short positions in the issued share capital of the Company at 31 December 2011.

DIRECTORS' REPORT

SHARE OPTIONS

On 16 June 2000, the Company adopted a share option scheme (the "Old Scheme") and this scheme was substituted by a new share option scheme (the "New Scheme") pursuant to the shareholders' resolution in a special general meeting on 23 April 2002 for complying with the terms of the Rules Governing the Listing of Securities on the GEM. The Old Scheme was lapsed in 2006.

On 23 April 2002, the Company adopted a new share option scheme (the "New Scheme") which was approved in substitution of the Old Scheme. Options granted under the Old Scheme prior to its substitution which have not been fully exercised remain valid until such time that such options are fully exercised or have lapsed. Particulars of the Old Scheme and the New Scheme are set out in note 34 to the financial statements.

No share options were granted under the New Scheme since its adoption.

MAJOR CUSTOMERS AND SUPPLIERS

During the year, the aggregate turnover attributable to the Group's five largest customers was approximately 77.6% of the Group's total turnover and the Group's largest customer accounted for approximately 55.9% of the Group's turnover.

The aggregate purchases during the year attributable to the Group's five largest suppliers was approximately 70.6% of the Group's total purchases and the Group's largest supplier accounted for approximately 31.0% of the Group's total purchases.

At no time during the year, the directors, their associates or any shareholder (which to the knowledge of the directors owns more than 5% of the Company's share capital) had any interest in these major suppliers or customers.

ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Other than as disclosed above, at no time during the year was the Company, its holding company, or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

DIRECTORS' INTERESTS IN CONNECTED TRANSACTIONS

During the year ended 31 December 2011, the Group had no transaction with connected persons as defined in the GEM Listing Rules.

DIRECTORS' REPORT

DIRECTORS' INTERESTS IN COMPETING BUSINESS

Set out below is information disclosed pursuant to paragraph GEM 11.04 of the Listing Rules.

Ip Tak Chuen, Edmond, a Non-executive Director of the Company, is an Executive Director and the Deputy Managing Director of Cheung Kong (Holdings) Limited ("CKH"). Mr. Ip is also an Executive Director and the Deputy Chairman of Cheung Kong Infrastructure Holdings Limited ("CKI"), and a Non-executive Director of TOM Group Limited ("TOM Group"). Cheong Ying Chew, Henry, an Independent Non-executive Director of the Company, is also an Independent Non-executive Director of CKH, CKI, Hutchison Telecommunications Hong Kong Limited ("Hutchison") and TOM Group. Both CKH, CKI and Hutchison are engaged in information technology, e-commerce and new technology. TOM Group is engaged in providing Internet services.

Save as disclosed above, at 31 December 2011, none of the directors, the management shareholders or their respective associates (as defined in the GEM Listing Rules) had an interest in a business which causes or may cause significant competition with the business of the Group.

CONFIRMATION OF INDEPENDENCE

The Company confirmed that annual confirmations of independence were received from each of the Company's Independent Non-executive Directors pursuant to Rule 5.09 of the GEM Listing Rules and all Independent Non-executive Directors are considered to be independent.

AUDIT COMMITTEE

The Company established an audit committee on 11 August 2000 with written terms of reference in accordance with Rules 5.28 to 5.33 of the GEM Listing Rules. The audit committee comprises three members – Mr. Cheong Ying Chew, Henry, Mr. Chang Ka Mun and Ms. Wong Mee Chun, all of whom are Independent Non-executive Directors. Mr. Cheong Ying Chew, Henry is the chairman of the audit committee. The audit committee's principal duties are to review and supervise the financial reporting process and internal control procedures of the Group. The audit committee met on a quarterly basis during the year ended 31 December 2011.

AUDITORS

Grant Thornton Jingdu Tianhua has incorporated its practice and therefore will practise in the name of Grant Thornton Hong Kong Limited. A resolution will be submitted at the annual general meeting to appoint Messrs. Grant Thornton Hong Kong Limited as the auditors of the Company.

On behalf of the Board

Zee Chan Mei Chu, Peggy

Chairman

Hong Kong

21 March 2012

INDEPENDENT AUDITORS' REPORT



Member of Grant Thornton International Ltd

**To the members of Excel Technology International Holdings Limited
(incorporated in Bermuda with limited liability)**

We have audited the consolidated financial statements of Excel Technology International Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 26 to 87, which comprise the consolidated and company statements of financial position as at 31 December 2011, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' responsibility for the consolidated financial statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with Section 90 of the Bermuda Companies Act 1981, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITORS' REPORT



Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2011 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

Grant Thornton Jingdu Tianhua

Certified Public Accountants
20th Floor, Sunning Plaza
10 Hysan Avenue
Causeway Bay
Hong Kong

21 March 2012

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the year ended 31 December 2011

	Notes	2011 HK\$'000	2010 HK\$'000
Revenue	5	512,900	280,576
Other income	7	2,243	3,493
Change in inventories of hardware and software		(13,582)	(10,988)
Purchase of hardware and software		(333,732)	(144,057)
Professional fee		(15,554)	(10,872)
Employee benefits expense	13	(121,126)	(91,265)
Depreciation and amortisation		(3,623)	(2,006)
Other expenses		(24,619)	(20,051)
Finance costs	8	(293)	(277)
Share of (loss)/profit of an associate		(24)	105
Profit before income tax	9	2,590	4,658
Income tax (expense)/credit	10	(219)	1,281
Profit for the year		2,371	5,939
Other comprehensive income for the year, including reclassification adjustments and net of tax*			
Exchange gain on translation of financial statements of foreign operations		791	619
Change in fair value of available-for-sale financial assets		(476)	–
Impairment loss on available-for-sale financial assets transferred to profit or loss		476	–
Other comprehensive income for the year		791	619
Total comprehensive income for the year		3,162	6,558
Profit/(Loss) for the year attributable to:			
Owners of the Company	11	2,591	6,036
Non-controlling interests		(220)	(97)
		2,371	5,939
Total comprehensive income attributable to:			
Owners of the Company		3,025	6,392
Non-controlling interests		137	166
		3,162	6,558
Earnings per share for profit attributable to the owners of the Company during the year			
– Basic and diluted	12	HK0.26 cents	HK0.61 cents

* There is no tax effect on the component of other comprehensive income for the years ended 2011 and 2010.

The notes on pages 32 to 87 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 December 2011

	Notes	2011 HK\$'000	2010 HK\$'000
ASSETS AND LIABILITIES			
Non-current assets			
Property, plant and equipment	15	14,656	12,429
Interest in an associate	17	–	105
Available-for-sale financial assets	18	6,566	7,248
Goodwill	19	1,140	1,140
Development costs	20	4,737	5,043
Finance lease receivables	21	187	570
Deferred tax assets	32	1,900	1,300
		29,186	27,835
Current assets			
Inventories	22	653	14,235
Finance lease receivables	21	379	323
Amounts due from customers for contract work	23	34,489	21,774
Trade receivables	24	41,836	33,209
Other receivables, deposits and prepayments	25	13,270	21,725
Financial assets at fair value through profit or loss	26	4,752	6,793
Bank balances and cash	28	69,233	60,905
		164,612	158,964
Current liabilities			
Trade payables	29	27,140	20,797
Other payables and accrued charges	30	37,078	28,174
Borrowings	31	6,002	24,508
Amounts due to customers for contract work	23	6,892	4,228
Tax payables		316	–
		77,428	77,707
Net current assets		87,184	81,257
Total assets less current liabilities		116,370	109,092
Non-current liabilities			
Borrowings	31	–	1,454
Net assets		116,370	107,638
EQUITY			
Share capital	33	101,505	98,505
Reserves		5,599	2,668
Equity attributable to owners of the Company		107,104	101,173
Non-controlling interests		9,266	6,465
Total equity		116,370	107,638

Zee Chan Mei Chu, Peggy
Director

Fung Din Chung, Rickie
Director

The notes on pages 32 to 87 are an integral part of these financial statements.

STATEMENT OF FINANCIAL POSITION

as at 31 December 2011

	Notes	2011 HK\$'000	2010 HK\$'000
ASSETS AND LIABILITIES			
Non-current assets			
Interest in subsidiaries	16	—	—
Current assets			
Prepayments		150	151
Amounts due from subsidiaries	27	130,826	128,960
Bank balances and cash		166	143
		131,142	129,254
Current liabilities			
Other payables and accrued charges		498	354
Amounts due to subsidiaries	27	64,752	64,752
		65,250	65,106
Net current assets		65,892	64,148
Net assets		65,892	64,148
EQUITY			
Share capital	33	101,505	98,505
Reserves	35	(35,613)	(34,357)
Total equity		65,892	64,148

Zee Chan Mei Chu, Peggy
Director

Fung Din Chung, Rickie
Director

The notes on pages 32 to 87 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS*for the year ended 31 December 2011*

	2011 HK\$'000	2010 HK\$'000
Cash flows from operating activities		
Profit before income tax	2,590	4,658
Adjustments for:		
Depreciation	2,341	1,738
Amortisation of development costs	1,282	268
Provision for doubtful trade receivables	111	20
Provision for doubtful other receivables	–	517
Reversal of provision for impairment of trade receivables	(360)	–
Impairment loss on available-for-sale financial assets	476	32
Impairment loss on goodwill	–	551
(Gain)/Loss on disposal on available-for-sale financial assets	(183)	304
Write off of amounts due from customers for contract work	–	396
Net loss on disposal of property, plant and equipment	8	50
Fair value loss on financial assets at fair value through profit or loss	1,864	804
Loss/(Gain) on disposal of financial assets at fair value through profit or loss	46	(28)
Interest expense	293	277
Share of loss/(profit) of an associate	24	(105)
Gain on disposal of an associate	(41)	–
Dividend income	(133)	(150)
Interest income	(653)	(506)
Currency translation adjustment	(257)	–
Operating profit before working capital changes	7,408	8,826
Decrease in inventories	13,133	10,988
Decrease in finance lease receivables	327	283
Increase in amounts due from customers for contract work	(13,212)	(2,643)
Increase in trade receivables	(8,658)	(4,566)
Decrease/(Increase) in other receivables, deposits and prepayments	7,818	(11,352)
Increase/(Decrease) in trade payables	7,031	(1,953)
Increase in other payables and accrued charges	9,340	6,504
Decrease in amount due to an associate	–	(445)
Increase in amounts due to customers for contract work	2,727	740
Cash generated from operations	25,914	6,382
Interest paid	(293)	(277)
Tax refunded in other jurisdictions	–	43
<i>Net cash from operating activities</i>	25,621	6,148

CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 31 December 2011

	Note	2011 HK\$'000	2010 HK\$'000
Cash flows from investing activities			
Purchase of property, plant and equipment		(4,374)	(4,529)
Purchase of financial assets at fair value through profit or loss		(469)	(801)
Purchase of available-for-sale financial assets		–	(3,900)
Proceeds from disposal of property, plant and equipment		7	7
Proceeds from disposal of financial assets at fair value through profit or loss		600	811
Proceeds from disposal of an associate		122	–
Proceeds from disposal of available-for-sale financial assets		389	–
Dividend received		133	150
Interest received		653	361
Increase in development costs		(957)	(5,311)
Decrease/(Increase) in time deposits with maturity exceeding three months		3,540	(3,540)
<i>Net cash used in investing activities</i>		(356)	(16,752)
Cash flows from financing activities			
Proceeds from other borrowings		–	14,821
Repayment of other borrowings		(19,875)	–
Repayment of capital element of finance lease liabilities		(85)	(134)
Proceeds from issuance of share capital		3,000	–
Share issue expenses		(94)	–
Capital contribution by non-controlling interests of a subsidiary		2,664	–
<i>Net cash (used in)/from financing activities</i>		(14,390)	14,687
Net increase in cash and cash equivalents		10,875	4,083
Cash and cash equivalents at 1 January		57,365	51,892
Effect on foreign exchange rate changes, on cash held		993	1,390
Cash and cash equivalents at 31 December	28	69,233	57,365

The notes on pages 32 to 87 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the year ended 31 December 2011

	Equity attributable to owners of the Company					Non-controlling interests HK\$'000	Total equity HK\$'000
	Share capital HK\$'000	Share premium* HK\$'000	Investment revaluation reserve* HK\$'000	Exchange reserve* HK\$'000	Accumulated losses* HK\$'000	Total HK\$'000	
Balance at 1 January 2010	98,505	179,650	–	4,822	(188,196)	94,781	101,080
Profit/(Loss) for the year	–	–	–	–	6,036	6,036	5,939
Other comprehensive income							
Exchange gain on translation of financial statements of foreign operations	–	–	–	356	–	356	619
Total comprehensive income for the year	–	–	–	356	6,036	6,392	6,558
Balance at 31 December 2010 and 1 January 2011	98,505	179,650	–	5,178	(182,160)	101,173	107,638
Issue of share capital (note 33)	3,000	–	–	–	–	3,000	3,000
Share issuance expenses	–	(94)	–	–	–	(94)	(94)
Capital contribution by non-controlling interests of a subsidiary	–	–	–	–	–	–	2,664
Transactions with owners	3,000	(94)	–	–	–	2,906	5,570
Profit/(Loss) for the year	–	–	–	–	2,591	2,591	2,371
Other comprehensive income							
Exchange gain on translation of financial statements of foreign operations	–	–	–	434	–	434	791
Change in fair value of available-for-sale financial assets	–	–	(476)	–	–	(476)	(476)
Impairment loss on available-for-sale financial assets transferred to profit or loss	–	–	476	–	–	476	476
Total comprehensive income for the year	–	–	–	434	2,591	3,025	3,162
Balance at 31 December 2011	101,505	179,556	–	5,612	(179,569)	107,104	116,370

* These reserves accounts comprise the Group's reserves of HK\$5,599,000 (2010: HK\$2,668,000) in the consolidated statement of financial position.

The notes on pages 32 to 87 are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

1. GENERAL INFORMATION

Excel Technology International Holdings Limited (the “Company”) is incorporated in Bermuda as an exempted company with limited liability. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM11, Bermuda and, its principal place of business is Hong Kong. The Company’s shares are listed on the Growth Enterprise Market (the “GEM”) of The Stock Exchange of Hong Kong Limited.

In the opinion of the directors, the parent and ultimate parent of the Company is Passion Investment (BVI) Limited, a company incorporated in the British Virgin Islands.

The Company is an investment holding company. Its principal subsidiaries are engaged in the development, sale and implementation of enterprise software and the provision of systems integration, professional services and ASP services and investment holding. The Group’s operations are based in Hong Kong and The People’s Republic of China (“PRC”).

The financial statements for the year ended 31 December 2011 were approved for issue by the board of directors on 21 March 2012.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

The financial statements on pages 26 to 87 have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) and the disclosure requirements of the Hong Kong Companies Ordinance. The financial statements also include the applicable disclosure requirements of the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (“GEM Listing Rules”).

The significant accounting policies that have been used in the preparation of these financial statements are summarised below. These policies have been consistently applied to all the years presented unless otherwise stated. The adoption of new or amended HKFRSs and their impact on the Group’s financial statements, if any, are disclosed in note 3.

The financial statements have been prepared on the historical cost basis, except for financial instruments classified as available-for-sale financial assets and financial assets at fair value through profit or loss which are stated at fair values. The measurement bases are fully described in the accounting policies below.

It should be noted that accounting estimates and assumptions are used in the preparation of the financial statements. Although these estimates are based on management’s best knowledge and judgement of current events and actions, actual results may ultimately differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 4.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.2 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries made up to 31 December each year.

Subsidiaries are all entities (including special purpose entities) over which the Group has the power to control the financial and operating policies so as to obtain benefits from their activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

In consolidated financial statements, the results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Intra-group transactions, balances and unrealised gains and losses on transactions between group companies are eliminated in preparing the consolidated financial statements. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from the Group's perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Non-controlling interests represent the equity of a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at their proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity attributable to the owners of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the owners of the Company.

In the Company's statement of financial position, subsidiaries are carried at cost less any impairment loss unless the subsidiary is held for sale or included in a disposal group. Cost includes directly attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable at the reporting date. All dividends whether received out of the investee's pre or post-acquisition profits are recognised in the Company's profit or loss.

2.3 Business combination

Acquisitions of subsidiaries and businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.3 Business combination *(Continued)*

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed. If, after assessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value on the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

2.4 Associates

Associates are those entities over which the Group is able to exert significant influence, generally accompanying a shareholding of between 20% and 50% of voting rights but which are neither subsidiaries nor investment in a joint venture.

In consolidated financial statements, an investment in an associate is initially recognised at cost and subsequently accounted for using the equity method.

Under the equity method, the Group's interest in the associate is carried at cost and adjusted for the post-acquisition changes in the Group's share of the associate's net assets less any identified impairment loss, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). The profit or loss for the period includes the Group's share of the post-acquisition, post-tax results of the associate for the year, including any impairment loss on the investment in associate recognised for the year.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Where unrealised losses on assets sales between the Group and its associates are reversed on equity accounting, the underlying asset is also tested for impairment from the Group's perspective. Where the associate uses accounting policies other than those of the Group for like transactions and events in similar circumstances, adjustments are made, where necessary, to conform the associate's accounting policies to those of the Group when the associate's financial statements are used by the Group in applying the equity method.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate. For this purpose, the Group's interest in the associate is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associates. At each reporting date, the Group determines whether there is any objective evidence that the investment in associate is impaired. If such indications are identified, the Group calculates the amount of impairment as being the difference between the recoverable amount (higher of value in use and fair value less costs to sell) of the associate and its carrying amount. In determining the value in use of the investment, the Group estimates its share of the present value of the estimated future cash flows expected to be generated by the associate, including cash flows arising from the operations of the associate and the proceeds on ultimate disposal of the investment.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.5 Foreign currency translation

The financial statements are presented in Hong Kong Dollars (HK\$), which is also the functional currency of the Company.

In the individual financial statements of the consolidated entities, foreign currency transactions are translated into the functional currency of the individual entity using the exchange rates prevailing at the dates of the transactions. At the reporting date, monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at that date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the reporting date retranslation of monetary assets and liabilities are recognised in profit or loss.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

In the consolidated financial statements, all individual financial statements of foreign operations, originally presented in a currency different from the Group's presentation currency, have been converted into Hong Kong dollars. Assets and liabilities have been translated into Hong Kong dollars at the closing rates at the reporting date. Income and expenses have been converted into Hong Kong dollars at the exchange rates ruling at the transaction dates, or at the average rates over the reporting period provided that the exchange rates do not fluctuate significantly. Any differences arising from this procedure have been recognised in other comprehensive income and accumulated separately in the exchange reserve in equity.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 have been treated as assets and liabilities of the foreign operation and translated into Hong Kong dollars at the closing rates. Goodwill arising on the acquisitions of foreign operations before 1 January 2005 is translated at the foreign exchange rate that applied at the date of acquisition of the foreign operation.

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, or loss of significant influence over an associate that includes a foreign operation), all of the accumulated exchange differences in respect of that operation attributable to the Group are reclassified to profit or loss. Any exchange differences that have previously been attributed to non-controlling interests are derecognised, but they are not reclassified to profit or loss.

In the case of a partial disposal (i.e. no loss of control) of a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (i.e. of associates or jointly controlled entities not involving a change of accounting basis), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.6 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

As the Group's lease payments cannot be allocated reliably between the land and building elements, the entire lease payments are included in the cost of the leasehold land and buildings as a finance lease in property, plant and equipment (note 2.7).

Depreciation on property, plant and equipment is provided to write off the cost less their residual values over their estimated useful lives, using the straight-line method, at the following rates per annum:

Leasehold land and buildings	2.5%
Leasehold improvements	25%
Computer and office equipment	20 to 33 $\frac{1}{3}$ %
ASP software	20%
Furniture and fixtures	25%
Motor vehicles	30%

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

The assets' residual values, depreciation methods and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

The gain or loss arising on retirement or disposal is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the profit or loss.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other costs, such as repairs and maintenance are charged to the profit or loss during the financial period in which they are incurred.

2.7 Leasehold land and land use rights

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantively all the risks and rewards incidental to ownership of each element have been transferred to the Group. Specially, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment (note 2.6).

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.8 Goodwill

Set out below are the accounting policies on goodwill arising on acquisition of a subsidiary. Accounting for goodwill arising on acquisition of investment in an associate is set out in note 2.4.

Goodwill arising in a business combination is recognised as an asset at the date that control is acquired (the acquisition date). Goodwill is measured as the excess of the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the Group's interest in the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

If, after reassessment, the Group's interest in the fair value of the acquiree's identifiable net assets exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held equity interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Goodwill is stated at cost less accumulated impairment losses. Goodwill is allocated to cash-generating units and is tested annually for impairment (see note 2.21).

On subsequent disposal of a subsidiary, the attributable amount of goodwill capitalised is included in the determination of the amount of gain or loss on disposal. Goodwill relating to business combinations or investments in associates prior to 1 January 2001 continues to be held in reserves and will be charged to the retained profits at the time when the business or associate to which the goodwill relates is disposed of or when a cash-generating unit to which goodwill relates becomes impaired.

2.9 Research and development costs

Costs associated with research activities are expensed in profit or loss as they occur. Costs that are directly attributable to development activities are recognised as intangible assets provided they meet the following recognition requirements:

- (i) demonstration of technical feasibility of the prospective product for internal use or sale;
- (ii) there is an intention to complete the intangible asset and use or sell it;
- (iii) the Group's ability to use or sell the intangible asset is demonstrated;
- (iv) the intangible asset will generate probable economic benefits through internal use or sale;
- (v) sufficient technical, financial and other resources are available for completion; and
- (vi) the expenditure attributable to the intangible asset can be reliably measured.

Direct costs include employee costs incurred on development activities along with an appropriate portion of relevant overheads. The costs of development of internally generated software, products or knowhow that meet the above recognition criteria are recognised as intangible assets. They are subject to the same subsequent measurement method as acquired intangible assets.

All other development costs are expensed as incurred.

After initial recognition of the development costs, intangible assets with finite useful lives are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives. Amortisation commences when the intangible assets are available for use. The following useful lives are applied:

Capitalised development costs	3 years
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The assets' amortisation methods and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Intangible assets are tested for impairment as described below in note 2.21.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.10 Financial assets

The Group's accounting policies for financial assets other than investments in subsidiaries and an associate are set out below.

Financial assets are classified into the following categories:

- Financial assets at fair value through profit or loss
- Loans and receivables
- Available-for-sale financial assets

Management determines the classification of its financial assets at initial recognition depending on the purpose for which the financial assets were acquired and where allowed and appropriate, re-evaluates this designation at every reporting date.

All financial assets are recognised when, and only when, the Group becomes a party to the contractual provisions of the instrument. Regular way purchases of financial assets are recognised on trade date. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Derecognition of financial assets occurs when the rights to receive cash flows from the investments expire or are transferred and substantially all of the risks and rewards of ownership have been transferred.

At each reporting date, financial assets other than at fair value through profit or loss are reviewed to assess whether there is objective evidence of impairment. If any such evidence exists, an impairment loss is determined and recognised based on the classification of the financial asset.

(i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term, or it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent pattern of short-term profit-taking.

Subsequent to initial recognition, the financial assets are measured at fair value with changes in fair value recognised in profit or loss. Fair value is determined by reference to active market transactions. The fair value gain or loss does not include any dividend or interest earned on these financial assets. Dividend and interest income is recognised in accordance with the Group's policies in note 2.18 to these financial statements.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are subsequently measured at amortised cost using the effective interest method, less any impairment losses. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction cost. Interest is recognised in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.10 Financial assets *(Continued)*

(iii) Available-for-sale financial assets

Non-derivative financial assets that do not qualify for inclusion in any of the other categories of financial assets are classified as available-for-sale financial assets.

All financial assets within this category are subsequently measured at fair value. Gain or loss arising from a change in the fair value excluding any dividend and interest income is recognised in other comprehensive income and accumulated separately in the investment revaluation reserve in equity, except for impairment losses (see the policy below) and foreign exchange gains and losses on monetary assets, until the financial asset is derecognised, at which time the cumulative gain or loss is reclassified from equity to profit or loss. Interest calculated using the effective interest method is recognised in profit or loss.

The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the reporting date. The change in fair value attributable to translation differences that result from a change in amortised cost of the asset is recognised in profit or loss, and other changes are recognised in other comprehensive income.

For available-for-sale investments in equity securities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments, they are measured at cost less any identified impairment losses at each reporting date subsequent to initial recognition.

Impairment of financial assets

At each reporting date, financial assets other than at fair value through profit or loss are reviewed to determine whether there is any objective evidence of impairment.

Objective evidence of impairment of individual financial assets includes observable data that comes to the attention of the Group about one or more of the following loss events:

- Significant financial difficulty of the debtor;
- A breach of contract, such as a default or delinquency in interest or principal payments;
- It becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- Significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor;
- The disappearance of an active market for that financial asset because of financial difficulties; and
- A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.10 Financial assets *(Continued)*

Impairment of financial assets (Continued)

Loss events in respect of a group of financial assets include observable data indicating that there is a measurable decrease in the estimated future cash flows from the group of financial assets. Such observable data includes but not limited to adverse changes in the payment status of debtors in the Group and, national or local economic conditions that correlate with defaults on the assets in the Group.

If any such evidence exists, the impairment loss is measured and recognised as follows:

(i) Financial assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The amount of the loss is recognised in the profit or loss of the period in which the impairment occurs.

If, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that it does not result in a carrying amount of the financial asset exceeding what the amortised cost would have been had the impairment not been recognised at the date the impairment is reversed. The amount of the reversal is recognised in profit or loss of the period in which the reversal occurs.

(ii) Available-for-sale financial assets

When a decline in the fair value of an available-for-sale financial asset has been recognised in other comprehensive income and accumulated in equity and there is objective evidence that the asset is impaired, an amount is removed from equity and recognised in profit or loss as an impairment loss. That amount is measured as the difference between the asset's acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Reversals in respect of investment in equity instruments classified as available-for-sale and stated at fair value are not recognised in the profit or loss. The subsequent increase in fair value is recognised in other comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.10 Financial assets *(Continued)*

Impairment of financial assets (Continued)

(iii) Financial assets carried at cost

The amount of impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses are not reversed in subsequent periods.

Impairment losses of financial assets other than financial assets at fair value through profit or loss and trade receivables that are stated at amortised cost, are written off against the corresponding assets directly. Where the recovery of trade receivables is considered doubtful but not remote, the impairment losses for doubtful receivables are recorded using an allowance account. When the Group is satisfied that recovery of trade receivables is remote, the amount considered irrecoverable is written off against trade receivables directly and any amounts held in the allowance account in respect of that receivables are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

Impairment losses recognised in an interim period in respect of available-for-sale equity securities and unquoted equity securities carried at cost are not reversed in a subsequent period. Consequently, if the fair value of an available-for-sale equity security increases in the remainder of an annual period, or in a subsequent period, the increase is recognised in other comprehensive income.

2.11 Inventories

Inventories, which represent merchandise held for resale, are carried at the lower of cost and net realisable value. Cost, which comprises all costs of purchase and, where applicable, other costs that have been incurred in bringing the inventories to their present location and condition, is determined using the first in, first out method. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and applicable selling expenses.

2.12 Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand, demand deposits with banks and short term highly liquid investments with original maturities of three months or less that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.13 Financial liabilities

The Group's financial liabilities mainly include trade and other payables, finance lease liabilities and other borrowings. They are included in line items in the statement of financial position as trade and other payables or borrowings under current or non-current liabilities.

Financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument. All interest related charges are recognised in accordance with the Group's accounting policy for borrowing costs (see note 2.23).

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Trade payables

Trade payables are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method.

2.14 Financial guarantees issued

A financial guarantee contract is a contract that requires the issuer (or guarantor) to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee, the fair value of the guarantee is initially recognised as deferred income within trade and other payables. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group's policies applicable to that category of asset. Where no such consideration is received or receivable, an immediate expense is recognised in profit or loss on initial recognition of any deferred income.

The amount of the guarantee initially recognised as deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised if and when it becomes probable that the holder of the guarantee will call upon the Group under the guarantee and the amount of that claim on the Group is expected to exceed the current carrying amount (i.e. the amount initially recognised less accumulated amortisation), where appropriate.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.15 Leases

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

(i) Classification of assets leased to the Group

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases, with an exception as below.

Land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon, at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease (see note 2.6). For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

(ii) Assets acquired under finance leases

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments of such assets, are included in property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under financial leases.

Subsequent accounting for assets held under finance lease agreements corresponds to those applied to comparable acquired assets. The corresponding finance lease liability is reduced by lease payments less finance charges.

Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

(iii) Operating lease charges as the lessee

Where the Group has the right to use assets held under operating leases, payments made under the leases are charged to profit or loss on a straight line basis over the lease terms except where an alternative basis is more representative of the pattern of benefits to be derived from the leased assets. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals, if any, are charged to profit or loss in the accounting period in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.15 Leases *(Continued)*

(iv) Assets leased out under finance leases as the lessor

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income.

Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return on the net investment in the lease.

2.16 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

2.17 Share capital

Ordinary shares are classified as equity. Share capital is determined using the nominal value of shares that have been issued.

Any transaction costs associated with the issuing of shares are deducted from share premium (net of any related income tax benefit) to the extent they are incremental costs directly attributable to the equity transaction.

2.18 Revenue recognition

Revenue comprises the fair value for the consideration received or receivable for the sale of goods, rendering of services and the use by others of the Group's assets yielding interest, royalties and dividends, net of rebates and discounts. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised as follows:

In circumstances where the contract price can be allocated on a reasonable basis to the elements of resale of hardware and software products, sale of software licences and development of customised software, revenue is recognised as described below:

- (a) Revenue from resale of complementary hardware and software products is recognised when the goods are delivered and title has been passed;
- (b) Revenue from sale of software licences is recognised upon delivery of the software products to the customer when there are no post-delivery obligations;

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.18 Revenue recognition *(Continued)*

- (c) Revenue from the development of customised software is recognised by reference to the stage of completion of the customisation work (including post-delivery service support) at the reporting date, as measured by reference to services performed to date as a percentage of total services to be performed in relation to the design and prescribed services as agreed with customers to be rendered in different phases.

Where the contract price cannot be allocated into individual elements of the sale of enterprise software products and custom development, revenue from sale of enterprise software products and custom development is recognised by reference to the stage of completion of the sale of enterprise software products and custom development (including post-delivery service support) at the reporting date, as measured by reference to the costs incurred to date as compared to the total costs to be incurred under the transaction.

Maintenance service income is recognised on a straight line basis over the terms of the relevant maintenance service contracts. Where maintenance service income is not separately invoiced, it is unbundled from licence fees and deferred and recognised on a straight line basis over the period of the relevant maintenance service contracts.

Systems integration income is recognised when the services are provided.

Professional services income is recognised when the services are provided.

Application Service Provider ("ASP") services income is recognised when the services are provided.

Interest income is recognised on a time-proportion basis using the effective interest method.

Dividend is recognised when the right to receive payment is established.

2.19 Contract for services

Contract revenue on the rendering of services comprises the agreed contract amount. Costs of rendering services comprise labour and other costs of personnel directly engaged in providing the services and attributable overheads.

Revenue from the rendering of services is recognised based on the percentage of completion of the transaction, provided that the revenue, the costs incurred and the estimated costs to completion can be measured reliably. The percentage of completion is established by reference to the estimated stage of completion (see note 2.18).

Provision is made for foreseeable losses as soon as they are anticipated by management.

Where estimated value of work performed exceeds progress billings, the surplus is treated as an amount due from contract customers for contract work.

Where progress billings exceed estimated value of work performed, the surplus is treated as an amount due to contract customers for contract work.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.20 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Government grants are deferred and recognised in profit or loss over the period necessary to match them with the costs that the grants are intended to compensate.

2.21 Impairment of non-financial assets

Goodwill arising on an acquisition of a subsidiary, development costs, property, plant and equipment and the Company's interest in subsidiaries and associates are subject to impairment testing.

Goodwill and development costs with indefinite useful lives or those not yet available for use are tested for impairment at least annually, irrespective of whether there is any indication that they are impaired. All other assets are tested for impairment whenever there are indications that the asset's carrying amount may not be recoverable.

An impairment loss is recognised as an expense immediately for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of fair value, reflecting market conditions less costs to sell, and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For the purposes of assessing impairment, where an asset does not generate cash inflows largely independent from other assets, the recoverable amount is determined for the smallest group of assets that generate cash inflows independently (i.e. a cash-generating unit). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill in particular is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the group at which the goodwill is monitored for internal management purposes and is not larger than an operating segment.

Impairment losses recognised for cash-generating units, to which goodwill has been allocated, are credited initially to the carrying amount of goodwill. Any remaining impairment loss is charged pro rata to the other assets in the cash generating unit, except that the carrying value of an asset will not be reduced below its individual fair value less cost to sell, or value in use, if determinable.

An impairment loss on goodwill is not reversed in subsequent periods. In respect of other assets, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the asset's recoverable amount and only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Impairment losses recognised in an interim period in respect of goodwill are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.22 Employee benefits

Retirement benefits

Retirement benefits to employees are provided through defined contribution plans.

The Group operates a defined contribution retirement benefits scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance, for all of its employees who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees' basic salaries.

The employees of the Group's subsidiaries which operate in PRC and Singapore are required to participate in the central pension scheme operated by the local municipal government. These subsidiaries are required to contribute certain percentage of their payroll costs to the central pension scheme.

Contributions are recognised as an expense in profit or loss as employees render services during the year. The Group's obligations under these plans is limited to the fixed percentage contributions payable.

Short-term employee benefits

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the reporting date.

Non-accumulating compensated absences such as sick leave and maternity leave are not recognised until the time of leave.

Share-based employee compensation

All share-based payment arrangements granted after 7 November 2002 and had not vested on 1 January 2005 are recognised in the financial statements. The Group operates equity-settled share-based compensation plans for remuneration of its employees.

All employee services received in exchange for the grant of any share-based compensation are measured at their fair values. These are indirectly determined by reference to the share options awarded. Their value is appraised at the grant date and excludes the impact of any non-market vesting conditions (for example, profitability and sales growth targets).

All share-based compensation is recognised as an expense in profit or loss over the vesting period if vesting conditions apply, or recognised as an expense in full at the grant date when the equity instruments granted vest immediately unless the compensation qualifies for recognition as asset, with a corresponding increase in the share option reserve in equity. If vesting conditions apply, the expense is recognised over the vesting period, based on the best available estimate of the number of equity instruments expected to vest. Non-market vesting conditions are included in assumptions about the number of equity instrument that are expected to vest. Estimates are subsequently revised, if there is any indication that the number of equity instrument expected to vest differs from previous estimates.

At the time when the share options are exercised, the amount previously recognised in the share option reserve will be transferred to share premium. After vesting date, when the vested share options are later forfeited or are still not exercised at the expiry date, the amount previously recognised in the share option reserve will be transferred to accumulated losses.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.23 Borrowing costs

Borrowing costs incurred, net of any investment income earned on the temporary investment of the specific borrowings, for the acquisition, construction or production of any qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use. A qualifying asset is an asset which necessarily takes a substantial period of time to get ready for its intended use or sale. Other borrowing costs are expensed when incurred.

Borrowing costs are capitalised as part of the cost of a qualifying asset when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are being undertaken. Capitalisation of borrowing costs ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

2.24 Accounting for income taxes

Income tax comprises current tax and deferred tax.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting period, that are unpaid at the reporting date. They are calculated according to the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognised as a component of tax expense in profit or loss.

Deferred tax is calculated using the liability method on temporary differences at the reporting date between the carrying amounts of assets and liabilities in the financial statements and their respective tax bases. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences, tax losses available to be carried forward as well as other unused tax credits, to the extent that it is probable that taxable profit, including existing taxable temporary differences, will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised.

Deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither taxable nor accounting profit or loss.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates, except where the Group is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax is calculated, without discounting, at tax rates that are expected to apply in the period the liability is settled or the asset realised, provided they are enacted or substantively enacted at the reporting date.

Changes in deferred tax assets or liabilities are recognised in profit or loss, or in other comprehensive income or directly in equity if they relate to items that are charged or credited to other comprehensive income or directly to equity.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.24 Accounting for income taxes *(Continued)*

Current tax assets and current tax liabilities are presented net if, and only if,

- (a) the Group has the legally enforceable right to set off the recognised amounts; and
- (b) intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

The Group presents deferred tax assets and deferred tax liabilities net if, and only if,

- (a) the entity has a legally enforceable right to set off current tax assets against current tax liabilities; and
- (b) the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either:
 - (i) the same taxable entity; or
 - (ii) different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

2.25 Segment reporting

The Group identifies operating segments and prepares segment information based on the regular internal financial information reported to the executive directors for their decisions about resources allocation to the Group's business components and for their review of the performance of those components. The business components in the internal financial information reported to the executive directors are determined following the Group's major geographical areas.

The Group has identified the following reportable segments:

- Hong Kong (domicile)
- PRC and Taiwan
- South East Asia

Each reportable segment provides the following products and services:

- Enterprise software products
- Systems integration
- Professional services
- ASP services

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

2.25 Segment reporting *(Continued)*

Each of these operating segments is managed separately as each of the geographical areas requires different resources as well as marketing approaches. All inter-segment transfers are carried out at arms length prices. The geographical reportable segments are based on the location of assets.

The measurement policies the Group uses for reporting segment results under HKFRS 8 are the same as those used in its financial statements prepared under HKFRSs, except that corporate income and expenses which are not directly attributable to the business activities of any operating segment are not included in arriving at the operating results of the operating segment.

Segment assets include all assets but corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

Segment liabilities exclude corporate liabilities which are not directly attributable to the business activities of any operating segment and are not allocated to a segment.

No asymmetrical allocations have been applied to reportable segments.

2.26 Related parties

For the purposes of these financial statements, a party is considered to be related to the Group if:

- (i) the party has the ability, directly or indirectly through one or more intermediaries, to control the Group or exercise significant influence over the Group in making financial and operating policy decisions, or has joint control over the Group;
- (ii) the Group and the party are subject to common control;
- (iii) the party is an associate of the Group or a joint venture in which the Group is a venturer;
- (iv) the party is a member of key management personnel of the Group or the Group's parent, or a close family member of such an individual, or is an entity under the control, joint control or significant influence of such individuals;
- (v) the party is a close family member of a party referred to in (i) or is an entity under the control, joint control or significant influence of such individuals; or
- (vi) the party is a post-employment benefit plan which is for the benefit of employees of the Group or of any entity that is a related party of the Group.

Close family members of an individual are those family members who may be expected to influence, or be influenced by, that individual in their dealings with the entity.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

3. ADOPTION OF NEW OR AMENDED HKFRSs

In the current year, the Group has applied for the first time the following new standards, amendments and interpretations (the “new HKFRSs”) issued by the HKICPA, which are relevant to and effective for the Group’s financial statements for the annual period beginning on 1 January 2011:

HKAS 24 Related party disclosures (Revised)
Improvements to HKFRSs 2010

The adoption of the new HKFRSs had no material impact on how the results and financial position for the current and prior periods have been prepared and presented.

At the date of authorisation of these financial statements, certain new and amended HKFRSs have been published but are not yet effective, and have not been adopted early by the Group.

The directors anticipate that all of the pronouncements will be adopted in the Group’s accounting policy for the first period beginning after the effective date of the pronouncement. The directors are currently assessing the impact of these HKFRSs but are not yet in the position to state whether they would have any material impact on the Group’s financial statements.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

4.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Estimated impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy stated in note 2.21. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates about future cash flows and discount rates. In the process of estimating expected future cash flows management makes assumptions about future revenues and profits. These assumptions relate to future events and circumstances. The actual results may vary and may cause a material adjustment to the carrying amount of goodwill within the next financial year.

Determining the appropriate discount rate involves estimating the appropriate adjustment for market risk and for asset specific risk factors. Details of the estimates of the recoverable amounts of cash generating units containing goodwill are disclosed in note 19.

The Group has incurred an impairment loss of HK\$551,000 on goodwill in 2010 in order to reduce the carrying amount of goodwill to its recoverable amount.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS *(Continued)*

4.1 Critical accounting estimates and assumptions *(Continued)*

Allowance for bad and doubtful debts

The provisioning policy for bad and doubtful debts of the Group is based on the evaluation of collectability and ageing analysis of the trade receivables. A considerable amount of estimation and judgement is required in assessing the ultimate realisation of these receivables, including their current creditworthiness, past collection history and financial condition. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowance will be required.

Fair value of available-for-sale financial assets

The available-for-sale financial assets as recorded in the consolidated statement of financial position included an investment in unlisted private equity funds (the "Funds") amounting to HK\$2,666,000 (2010: HK\$3,348,000) which are stated at fair value.

The Funds' assets mainly represent investments in listed and unlisted companies in high growth technology industries (the "Investments"). The fair value of the Investments is reviewed by management of the Funds semi-annually on 30 June and 31 December, which estimation involves judgements of management of the Funds.

The fair value of the Funds as at reporting date represented the Group's share of net assets of the Fund by reference to its unaudited management accounts for the year ended 31 December 2011.

Deferred tax

At 31 December 2011, deferred tax assets of HK\$2,609,000 (2010: HK\$2,168,000) in relation to unused tax losses have been recognised in the Group's consolidated statement of financial position. No deferred tax asset has been recognised in respect of the remaining tax losses of HK\$74,155,000 (2010: HK\$83,385,000) due to the unpredictability of future profit streams. The realisability of the deferred tax asset mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less or more than expected, a material reversal or further recognition of deferred tax assets may arise, which would be recognised in the profit or loss for the period in which such a reversal or further recognition takes place.

4.2 Critical judgements in applying the entity's accounting policies

Research and development activities

Careful judgement by the Company's management is applied when deciding whether the recognition requirements for development costs have been met. This is necessary as the economic success of any product development is uncertain and may be subject to future technical problems at the time of recognition. Judgments are based on the best information available at each reporting date. In addition, all internal activities related to the research and development of new software, products or knowhow are continuously monitored by the Company's management.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

5. REVENUE AND TURNOVER

The Group's principal activities are disclosed in note 1 to these financial statements. Turnover of the Group is the revenue from these activities.

Revenue from external customers from the Group's principal activities recognised during the year is as follows:

	2011 HK\$'000	2010 HK\$'000
Enterprise software products	98,920	85,971
Systems integration	355,376	158,249
Professional services	54,068	31,669
ASP services	4,536	4,687
Total revenue	512,900	280,576

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

6. SEGMENT INFORMATION

The executive directors, being the chief operating decision maker, have identified the Group's three geographical areas as operating segments as further described in note 2.25.

These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results.

	2011			
	Hong Kong HK\$'000	PRC and Taiwan HK\$'000	South East Asia HK\$'000	Total HK\$'000
Revenue				
– From external customers	113,082	390,414	9,404	512,900
– From other segments	9,933	23,184	1,958	35,075
Reportable segment revenue	123,015	413,598	11,362	547,975
Reportable segment profit/(loss)	6,467	(6,324)	2,447	2,590
Interest income	267	347	39	653
Depreciation and amortisation of non-financial assets	1,919	1,667	37	3,623
Net loss on disposal of property, plant and equipment	8	–	–	8
Loss on disposal of financial assets at fair value through profit or loss	46	–	–	46
Fair value loss on financial assets at fair value through profit or loss	1,864	–	–	1,864
Impairment loss on available-for-sale financial assets	476	–	–	476
Gain on disposal of available-for-sale financial assets	183	–	–	183
Finance costs	3	290	–	293
Gain on disposal of an associate	–	41	–	41
Share of loss of an associate	–	24	–	24
Reportable segment assets	169,765	109,621	9,598	288,984
Additions to non-current segment assets (other than financial instruments and deferred tax assets) during the year	1,950	3,351	30	5,331
Reportable segment liabilities	19,144	141,305	12,165	172,614

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

6. SEGMENT INFORMATION (Continued)

	2010			
	Hong Kong HK\$'000	PRC and Taiwan HK\$'000	South East Asia HK\$'000	Total HK\$'000
Revenue				
– From external customers	79,847	194,728	6,001	280,576
– From other segments	10,297	17,939	994	29,230
Reportable segment revenue	90,144	212,667	6,995	309,806
Reportable segment profit/(loss)	6,608	(1,942)	(8)	4,658
Interest income	143	273	90	506
Depreciation and amortisation of non-financial assets	900	1,026	80	2,006
Net loss on disposal of property, plant and equipment	1	49	–	50
Gain on disposal of financial assets at fair value through profit or loss	28	–	–	28
Fair value loss on financial assets at fair value through profit or loss	804	–	–	804
Impairment loss on goodwill	–	551	–	551
Impairment loss on available-for-sale financial assets	32	–	–	32
Loss on disposal of available-for-sale financial assets	–	304	–	304
Finance costs	17	260	–	277
Share of profit of an associate	–	105	–	105
Reportable segment assets	158,087	111,562	7,511	277,160
Additions to non-current segment assets (other than financial instruments and deferred tax assets) during the year	5,202	4,718	25	9,945
Reportable segment liabilities	14,488	142,616	12,418	169,522

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

6. SEGMENT INFORMATION (Continued)

The totals presented for the Group's operating segments reconcile to the Group's key financial figures as presented in the financial statements as follows:

	2011 HK\$'000	2010 HK\$'000
Reportable segment revenue	547,975	309,806
Elimination of inter segment revenue	(35,075)	(29,230)
Group revenue	512,900	280,576

	2011 HK\$'000	2010 HK\$'000
Reportable segment assets	288,984	277,160
Consolidation	(95,186)	(90,361)
Group assets	193,798	186,799

	2011 HK\$'000	2010 HK\$'000
Reportable segment liabilities	172,614	169,522
Consolidation	(95,186)	(90,361)
Group liabilities	77,428	79,161

The Group's non-current assets (other than financial instruments and deferred tax assets) are divided into the following geographical areas:

	2011 HK\$'000	2010 HK\$'000
Hong Kong	11,467	11,449
PRC and Taiwan	9,028	7,223
South East Asia	38	45
Total	20,533	18,717

During 2011, HK\$286,767,000 or 55.91% of the Group's revenue depended on a single customer in the PRC and Taiwan segment (2010: HK\$141,525,000 or 50.44% in the PRC and Taiwan segment). At the reporting date, 5.86% of the Group's trade receivables was due from this customer (2010: 6.41%).

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

7. OTHER INCOME

	2011 HK\$'000	2010 HK\$'000
Other revenue		
Interest income	653	506
Dividend income from listed securities	133	150
Others	334	314
	1,120	970
Other net income		
Gain on disposal of an associate	41	–
Gain on disposal of available-for-sale financial assets	183	–
Gain on disposal of financial assets at fair value through profit or loss	–	28
Government grants received (note)	–	575
Reversal of provision for impairment of trade receivables	360	–
Net foreign exchange gain	381	1,920
Sundry income	158	–
	1,123	2,523
	2,243	3,493

Note: In 2010, the government grants were received from government of the PRC for subsidising the establishment of a network in research and development in information technology and provision of services and training to financial institutions in the PRC. At 31 December 2010, there were no unfulfilled conditions or contingencies relating to the grant received. There were no government grants received by the Group during the year ended 31 December 2011.

8. FINANCE COSTS

	2011 HK\$'000	2010 HK\$'000
Interest charges on:		
Finance charges on obligations under finance leases	3	17
Other interest expense	290	260
	293	277

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

9. PROFIT BEFORE INCOME TAX

Profit before income tax is arrived at after (crediting)/charging:

	2011 HK\$'000	2010 HK\$'000
Cost of inventories sold	347,314	155,045
Cost of services rendered	116,082	83,502
Depreciation:		
– Owned assets	2,341	1,694
– Leased assets	–	44
Amortisation of development costs	1,282	268
Auditors' remuneration	837	741
Net loss on disposal of property, plant and equipment	8	50
(Gain)/Loss on disposal of available-for-sale financial assets	(183)	304
Impairment loss on goodwill	–	551
Impairment loss on available-for-sale financial assets	476	32
Provision for doubtful trade and other receivables	111	537
Write off of amounts due from customers for contract work	–	396
Fair value loss on financial assets at fair value through profit or loss	1,864	804
Loss/(Gain) on disposal of financial assets at fair value through profit or loss	46	(28)
Operating lease charges on land and buildings	5,833	5,100

10. INCOME TAX EXPENSE/(CREDIT)

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profits for the year. In 2010, no provision for Hong Kong profits tax has been made in the financial statements as the Group's entities either incurred tax losses during the year or their estimated assessable profits for the years were wholly absorbed by unrelieved tax losses brought forward from previous years. Taxation on overseas profits has been calculated on the estimated assessable profits for the year at the rates prevailing in the countries in which the Group operates.

	2011 HK\$'000	2010 HK\$'000
Current tax		
– Hong Kong		
Current year	143	–
– Overseas		
Current year	676	19
	819	19
Deferred tax		
Current year	(600)	(1,300)
Total income tax expense/(credit)	219	(1,281)

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

10. INCOME TAX EXPENSE/(CREDIT) (Continued)

Reconciliation between tax expense/(credit) and accounting profit at applicable tax rates:

	2011 HK\$'000	2010 HK\$'000
Profit before income tax	2,590	4,658
Tax at the Hong Kong profits tax rate of 16.5% (2010: 16.5%)	427	769
Tax effect of non-taxable revenue	(1,191)	(1,601)
Tax effect of non-deductible expenses	2,538	2,163
Tax effect of unrecognised temporary differences	33	(8)
Tax effect of unrecognised tax losses	984	989
Utilisation of previously unrecognised tax losses	(2,158)	(3,588)
Effect of different tax rates of subsidiaries operating in other jurisdictions	(443)	(142)
Others	29	137
Income tax expense/(credit)	219	(1,281)

11. PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY

Of the consolidated profit attributable to owners of the Company of HK\$2,591,000 (2010: HK\$6,036,000), a loss of HK\$1,162,000 (2010: loss of HK\$1,002,000) has been dealt with in the financial statements of the Company.

12. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the profit attributable to owners of the Company of HK\$2,591,000 (2010: HK\$6,036,000) and the weighted average number of ordinary shares of 1,000,255,479 (2010: 985,050,000) in issue during the year.

Diluted earnings per share for the year ended 31 December 2011 and 2010 equates the basic earnings per share as there is no potential ordinary share in existence during the year.

13. EMPLOYEE BENEFITS EXPENSE (including directors' emoluments)

	2011 HK\$'000	2010 HK\$'000
Wages, salaries and other benefits	111,954	85,979
Termination benefits	155	–
Pension costs – defined contribution plans	9,017	5,286
	121,126	91,265

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

14. DIRECTORS' REMUNERATION AND SENIOR MANAGEMENT'S EMOLUMENTS

14.1 Directors' emoluments

	Directors' fees HK\$'000	Salaries and allowances HK\$'000	Benefit-in-kind HK\$'000	Contributions to defined contribution plan HK\$'000	Total HK\$'000
2011					
Executive directors:					
Zee Chan Mei Chu, Peggy	–	1,000	541	12	1,553
Fung Din Chung, Rickie	–	1,150	–	12	1,162
Leung Lucy, Michele	–	1,000	233	12	1,245
Ng Wai King, Steve	–	1,000	–	12	1,012
Non-executive director:					
Ip Tak Chuen, Edmond	–	–	–	–	–
Independent non-executive directors:					
Cheong Ying Chew, Henry	100	–	–	–	100
Chang Ka Mun	100	–	–	–	100
Wong Mee Chun	100	–	–	–	100
	300	4,150	774	48	5,272
2010					
Executive directors:					
Zee Chan Mei Chu, Peggy	–	1,000	498	12	1,510
Fung Din Chung, Rickie	–	1,000	–	12	1,012
Leung Lucy, Michele	–	1,000	204	12	1,216
Ng Wai King, Steve	–	1,000	–	12	1,012
Non-executive director:					
Ip Tak Chuen, Edmond	–	–	–	–	–
Independent non-executive directors:					
Cheong Ying Chew, Henry	100	–	–	–	100
Chang Ka Mun	100	–	–	–	100
Wong Mee Chun	100	–	–	–	100
	300	4,000	702	48	5,050

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

14. DIRECTORS' REMUNERATION AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

14.1 Directors' emoluments (Continued)

Benefit-in-kind represents the estimated rateable value of residential accommodation in respect of properties owned by the Group and occupied by two executive directors of the Company.

No emoluments were paid by the Group to the directors as an inducement to join or upon joining the Group or as compensation for loss of office during the year (2010: HK\$Nil).

There were no arrangements under which a director waived or agreed to waive any remuneration during the year (2010: HK\$Nil).

14.2 Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year included four (2010: four) directors whose emoluments are reflected in the analysis presented above. The emoluments payable to the remaining one (2010: one) individual during the year are as follows:

	2011 HK\$'000	2010 HK\$'000
Salaries and allowances and benefit-in-kind	1,200	1,200
Contributions to defined contribution plan	12	12
	1,212	1,212

The emoluments fell within the following band:

	Number of individual	
	2011	2010
Emolument band HK\$1,000,000 to HK\$1,500,000	1	1

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

15. PROPERTY, PLANT AND EQUIPMENT – GROUP

	Leasehold land and buildings HK\$'000	Leasehold improvements HK\$'000	Computer and office equipment HK\$'000	ASP software HK\$'000	Furniture and fixtures HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
At 1 January 2010							
Cost	7,856	4,259	25,548	7,187	1,294	618	46,762
Accumulated depreciation and impairment losses	(1,739)	(4,052)	(22,752)	(7,187)	(1,117)	(407)	(37,254)
Net book amount	6,117	207	2,796	–	177	211	9,508
Year ended 31 December 2010							
Opening net book amount	6,117	207	2,796	–	177	211	9,508
Exchange differences	–	3	173	–	5	6	187
Additions	–	21	4,485	–	23	–	4,529
Disposals	–	–	(56)	–	(1)	–	(57)
Depreciation	(103)	(161)	(1,354)	–	(42)	(78)	(1,738)
Closing net book amount	6,014	70	6,044	–	162	139	12,429
At 31 December 2010 and 1 January 2011							
Cost	7,856	4,394	29,937	7,187	1,326	625	51,325
Accumulated depreciation and impairment losses	(1,842)	(4,324)	(23,893)	(7,187)	(1,164)	(486)	(38,896)
Net book amount	6,014	70	6,044	–	162	139	12,429
Year ended 31 December 2011							
Opening net book amount	6,014	70	6,044	–	162	139	12,429
Exchange differences	–	–	199	–	5	5	209
Additions	–	452	3,886	–	36	–	4,374
Disposals	–	–	(15)	–	–	–	(15)
Depreciation	(196)	(77)	(1,985)	–	(49)	(34)	(2,341)
Closing net book amount	5,818	445	8,129	–	154	110	14,656
At 31 December 2011							
Cost	7,856	4,884	28,935	7,187	1,377	632	50,871
Accumulated depreciation and impairment losses	(2,038)	(4,439)	(20,806)	(7,187)	(1,223)	(522)	(36,215)
Net book amount	5,818	445	8,129	–	154	110	14,656

The Group's leasehold land and buildings are situated in Hong Kong and are held under long lease.

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for the year ended 31 December 2011

16. INTEREST IN SUBSIDIARIES – COMPANY

	2011 HK\$'000	2010 HK\$'000
Unlisted shares, at cost of US\$1	–	–
Less: Provision for impairment	–	–
Interest in subsidiaries	–	–

Particulars of the principal subsidiaries at 31 December 2011 are as follows:

Name of subsidiary	Place of incorporation/ registration	Nominal value of issued share capital/ registered capital	Percentage of issued share capital/registered capital held by the Company	Principal activities
Excel (BVI) Limited	British Virgin Islands*	5,000 shares of US\$1 each	100%#	Investment holding
Excel China Investment (BVI) Limited	British Virgin Islands*	5,000 shares of US\$1 each	100%	Investment holding
Excel Consulting and Solutions Sdn. Bhd.	Malaysia*	100,000 shares of RM1 each	100%	Development of computer software and provision of sale and marketing services
Excel Global IT Services Holdings Limited	British Virgin Islands*	500,000 shares of US\$1 each	100%	Investment holding
Excel Global IT Services (HK) Limited	Hong Kong*	10,000 shares of HK\$1 each	100%	Provision of professional services
Excel Investment China Limited	Hong Kong*	1,000 shares of HK\$1 each	100%	Investment holding
Excel International Limited	Hong Kong*	10,000 shares of HK\$1 each	100%	Inactive
Excel SSL Investment Limited	Hong Kong*	1,000 shares of HK\$1 each	100%	Investment holding
Excel System (Hong Kong) Limited	Hong Kong*	200,000 shares of HK\$1 each	100%	Systems integration
Excel System Limited	British Virgin Islands*	100 shares of US\$1 each	100%	Inactive

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

16. INTEREST IN SUBSIDIARIES – COMPANY (Continued)

Name of subsidiary	Place of incorporation/ registration	Nominal value of issued share capital/ registered capital	Percentage of issued share capital/registered capital held by the Company	Principal activities
Excel Technology International (BVI) Limited	British Virgin Islands*	1 share of US\$1 each	100%	Investment holding
Excel Technology International (Hong Kong) Limited	Hong Kong*	1,000 shares of HK\$1 each	100%	Development of computer software, systems integration and provision of maintenance services
Excelink Development Corporation	British Virgin Islands*	10,000 shares of US\$1 each	100%	Investment holding
Excelink Technology Pte Ltd.	Singapore*	S\$893,022	100%	Development of computer software and provision of sale and marketing services
HR21 Holdings Limited	British Virgin Islands*	50,000 shares of US\$1 each	93%	Investment holding
HR21 Limited	Hong Kong*	2 shares of HK\$1 each	93%	Development of computer software and provision of maintenance services
i21 Limited	Hong Kong*	14,000 shares of HK\$1 each	80.1%	ASP services provider
Infostar Ltd.	British Virgin Islands*	1 share of US\$1 each	100%	Investment holding
Wise Success Ltd.	British Virgin Islands*	5,000 shares of US\$1 each	100%	Investment holding
北京志鴻英華科技有限公司	PRC***	US\$2,200,000	65%	Systems integration, development of computer software and provision of maintenance services
深圳志鴻聯匯計算機系統有限公司	PRC***	RMB6,000,000	66%	Development of computer software and provision of maintenance services

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for the year ended 31 December 2011

16. INTEREST IN SUBSIDIARIES – COMPANY (Continued)

Name of subsidiary	Place of incorporation/ registration	Nominal value of issued share capital/ registered capital	Percentage of issued share capital/registered capital held by the Company	Principal activities
志鴻軟件(深圳)有限公司	PRC**	HK\$3,000,000	100%	Development of computer software and provision of maintenance services
志鴻六維軟件科技(上海)有限公司	PRC**	US\$350,000	100%	Provision of professional services
志鴻六維科技(杭州)有限公司	PRC**	US\$70,000	100%	Provision of professional services
新川資訊科技股份有限公司	Taiwan*	NT\$11,913,620	100%	Provision of professional services
東莞志鴻國際金融科技 孵化中心有限公司	PRC**	RMB10,000,000	100%	Provision of IT and related supporting services for the banking industry in PRC
北京志鴻銀通科技有限公司	PRC***	US\$1,230,000	65%	Inactive

Issued capital held directly by the Company

* Limited liability company

** Wholly-owned foreign enterprise

*** Sino-foreign equity joint venture enterprise

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in a list of excessive length.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

17. INTEREST IN AN ASSOCIATE – GROUP

	2011 HK\$'000	2010 HK\$'000
Share of net assets	–	105

In 2010 and prior to the disposal in 2011, the Group held a 45% interest in 深圳志鴻中科科技有限公司 (the "Associate"). The Associate is an unlisted sino-foreign equity venture enterprise established in the PRC and is engaged in the development of computer software services and provision of sale and marketing support. In October 2011, the Group transferred its entire interest in the Associate to a third party for proceeds of HK\$122,000. As a result, a gain on disposal of HK\$41,000 was recognised in profit or loss for the year.

18. AVAILABLE-FOR-SALE FINANCIAL ASSETS – GROUP

	2011 HK\$'000	2010 HK\$'000
Unlisted private equity fund, at fair value	2,666	3,348
Unlisted equity investments, at cost less impairment losses	3,900	3,900
	6,566	7,248

The unlisted private equity fund principally invests in high growth technology industries and is held for long-term strategic purposes. The fair value of the Group's investment in unlisted private equity fund has been measured as described in note 40.7.

The unlisted equity investments with carrying amount of HK\$3,900,000 (2010: HK\$3,900,000) were measured at cost less impairment losses as they do not have quoted market prices in active markets and the range of reasonable fair value estimates is so significant that the directors are of the opinion that their fair value cannot be measured reliably. The unlisted equity investments are engaged in the provision of credit facilities. As at the reporting date, the Group plans to hold the investments for the foreseeable future.

During the year ended 31 December 2010, the Group has disposed certain of its unlisted equity investments with carrying amount of HK\$304,000 at the time of disposal to an independent third party at nil consideration. A loss on disposal of HK\$304,000 was recognised in profit or loss for the year ended 31 December 2010.

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for the year ended 31 December 2011

19. GOODWILL – GROUP

The main changes in the carrying amounts of goodwill result from the impairment of previously recognised goodwill. The net carrying amount of goodwill can be analysed as follows:

	2011 HK\$'000	2010 HK\$'000
At the beginning of year		
Gross carrying amount	15,853	15,853
Accumulated impairment	(14,713)	(14,162)
	1,140	1,691
Net carrying amount at 1 January	1,140	1,691
Impairment loss	–	(551)
Net carrying amount at 31 December	1,140	1,140
At the end of year		
Gross carrying amount	15,853	15,853
Accumulated impairment	(14,713)	(14,713)
	1,140	1,140

The carrying amount of goodwill, net of any impairment loss, is allocated to the following cash generating unit:

	2011 HK\$'000	2010 HK\$'000
Provision of professional services in the PRC	1,140	1,140

The recoverable amounts of the goodwill relating to the provision of professional services in the PRC stated above (2010: PRC and Taiwan) were determined based on value-in-use calculations covering a detailed three-year (2010: three-year) budget plan, and at a discount rate of 5% (2010: 5%). Cash flows for the three-year (2010: three-year) period were extrapolated using a 5% to 28% (2010: nil% to 30%) growth rate in considering contracts obtained by the companies and economic conditions of the market. The estimated growth rates used are comparable to the growth rate for the industry. Management determined the budgeted gross margin on the basis of past performance and its expectation for market development.

For the provision of professional services in the PRC, management believes that any reasonably foreseeable change in any of the above key assumptions would not cause the aggregate carrying amount of the goodwill to exceed its aggregate recoverable amounts.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

19. GOODWILL – GROUP (Continued)

In 2010, the forecast for the Group's provision of professional services in the Taiwan unit was adjusted for the slowdown of market in Taiwan. Impairment testing taking into account these latest developments resulted in the impairment of goodwill associated with the cash generating unit and the related goodwill impairment loss of HK\$551,000 was included under "other expenses" in the statement of comprehensive income and attributed to the Group's provision of professional services in Taiwan.

Apart from the considerations described in determining the value in use of the cash generating units above, the Group's management is not currently aware of any other probable changes that would necessitate changes in its key estimates.

20. DEVELOPMENT COSTS – GROUP

	2011 HK\$'000	2010 HK\$'000
At 1 January		
Cost	36,396	31,085
Accumulated amortisation	(31,353)	(31,085)
Net book amount	5,043	–
Year ended 31 December		
Opening net book amount	5,043	–
Additions from internal developments	957	5,311
Amortisation charge	(1,282)	(268)
Exchange differences	19	–
Closing net book amount	4,737	5,043
At 31 December		
Cost	37,380	36,396
Accumulated amortisation	(32,643)	(31,353)
Net book amount	4,737	5,043

The development costs represented all direct costs incurred in the development of enterprise software products. The amortisation charge for the year is included in "depreciation and amortisation" in the consolidated statement of comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

21. FINANCE LEASE RECEIVABLES – GROUP

The analysis of the Group's amounts receivable under finance leases is as follows:

	2011 HK\$'000	2010 HK\$'000
Total minimum lease payments:		
Due within one year	405	240
Due in the second to fifth years	203	741
	608	981
Unearned finance income	(42)	(88)
	566	893
Present value of minimum lease payments:		
Due within one year	379	323
Due in the second to fifth years	187	570
	566	893
Less: Portion due within one year included under current assets	(379)	(323)
	187	570

The Group has entered into finance leasing arrangements for certain items of its computer equipment. The average term of finance leases entered into is 4 years. There are no unguaranteed residual values of assets leased under finance leases at the reporting date.

The interest rate inherent in the leases is fixed at the contract date for the entire lease term. The effective interest rate contracted at the reporting date ranged between 5.00% – 7.19% (2010: 5.00% – 7.19%) per annum.

Finance lease receivable balances are secured over the computer equipment leased. The Group is not permitted to sell or re-pledge the collateral in the absence of default by the lessee.

The Group has no allowance for doubtful debts on its finance lease receivables as the amounts in the current period are neither past due nor impaired.

22. INVENTORIES – GROUP

	2011 HK\$'000	2010 HK\$'000
Finished goods	653	14,235

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

23. AMOUNTS DUE FROM/(TO) CUSTOMERS FOR CONTRACT WORK – GROUP

Amounts due from customers for contract work represent the excess of the value of work performed over the amount of billing issued to customers.

Amounts due to customers for contract work represents the excess of billing over the value of work performed and the amounts received from customers before the related services have been rendered.

	2011 HK\$'000	2010 HK\$'000
Contracts in progress at the reporting date:		
Estimated contract costs plus recognised profits less recognised losses	77,958	89,030
Less: Progress billings	(50,361)	(71,484)
	27,597	17,546
Analysed for reporting purposes as:		
Amounts due from customers for contract work	34,489	21,774
Amounts due to customers for contract work	(6,892)	(4,228)
	27,597	17,546

All the amounts included in amounts due are expected to be billed and recovered/(credited) to the profit or loss within one year.

24. TRADE RECEIVABLES – GROUP

	2011 HK\$'000	2010 HK\$'000
Trade receivables		
From third parties	38,343	30,079
From a related party	3,777	3,653
	42,120	33,732
Less: Provision for impairment of receivables	(284)	(523)
	41,836	33,209

Trade receivables from third parties are due within 14 days to 60 days from the date of billing. Trade receivable from a related party is repayable on demand. Debtors with balances that are more than 90 days overdue are requested to settle all outstanding balances before any further credit is granted.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

24. TRADE RECEIVABLES – GROUP (Continued)

The directors of the Group considered that the fair values of trade receivables are not materially different from their carrying amounts because these balances have short maturity periods at their inception. All trade receivables are expected to be recovered within one year.

Based on the invoice dates, the ageing analysis of the trade receivables was as follows:

	2011 HK\$'000	2010 HK\$'000
0 – 30 days	22,136	16,815
31 – 60 days	12,174	8,307
61 – 90 days	255	1,344
Over 90 days	7,271	6,743
	41,836	33,209

At each reporting date the Group reviews receivables for evidence of impairment on both an individual and collective basis. The amount of impairment loss of impaired receivables, if any, is recognised based on the credit history of the customer, whether the customer is experiencing financial difficulties and was in default or delinquency of payments, and current market conditions.

The movement in the provision for impairment of trade receivables is as follows:

	2011 HK\$'000	2010 HK\$'000
Balance at the beginning of the year	523	503
Impairment loss recognised	111	20
Reversal of provision for impairment losses	(360)	–
Exchange differences	10	–
Balance at the end of the year	284	523

The ageing analysis of the Group's trade receivables based on due date is as follows:

	2011 HK\$'000	2010 HK\$'000
Neither past due nor impaired	20,939	15,125
1 - 90 days past due	13,992	17,367
Over 90 days past due	6,905	717
	41,836	33,209

As at 31 December 2011, trade receivables that were neither past due nor impaired related to a large number of diversified customers for whom there was no recent history of default.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

24. TRADE RECEIVABLES – GROUP (Continued)

Trade receivables that were past due but not impaired related to a large number of diversified customers that had a good track record of credit with the Group. Based on past credit history, management believe that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered to be fully recoverable. The Group did not hold any collateral in respect of trade receivables past due but not impaired.

25. OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS – GROUP

	2011 HK\$'000	2010 HK\$'000
Other receivables	808	1,605
Deposits	1,359	1,332
Prepayments	11,103	18,788
	13,270	21,725

Other receivables included an amount due from an associate amounting to HK\$Nil (2010: HK\$622,000). The amount due is unsecured, interest-free and fully repaid in 2011.

The directors of the Group considered that the fair values of other receivables, deposits and prepayments are not materially different from their carrying amounts because these balances have short maturity periods on their inception.

At 31 December 2011, the Group has not determined any other receivables as individually impaired and no specific allowance for doubtful debts was recognised (2010: HK\$517,000). The individually impaired receivables in 2010 related to third parties that were in financial difficulties and have not responded to repayment demands. The Group does not hold any collateral over these balances.

26. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS – GROUP

	2011 HK\$'000	2010 HK\$'000
Listed securities held for trading:		
Equity securities listed in Hong Kong	4,752	6,793

The fair value of the Group's investments in listed securities has been measured as described in note 40.7.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

27. AMOUNTS DUE FROM/(TO) SUBSIDIARIES – COMPANY

The amounts due are unsecured, interest-free and repayable on demand. Included in the amounts due from subsidiaries is a provision for doubtful debt of HK\$200,148,000 (2010: HK\$200,148,000). The carrying amount of the amounts due approximates its fair value.

28. CASH AND CASH EQUIVALENTS – GROUP

	2011 HK\$'000	2010 HK\$'000
Bank balances and cash	69,233	60,905
Less: Time deposits with maturity exceeding three months	–	(3,540)
Cash and cash equivalents per the consolidated statement of cash flows	69,233	57,365

Included in bank and cash balances of the Group is HK\$35,752,000 (2010: HK\$32,518,000) of bank balances denominated in Renminbi ("RMB") placed with banks in the PRC and bear interest at an effective interest rate of approximately 0.47% (2010: 0.59%) per annum. RMB is not a freely convertible currency. Under the Mainland China's Foreign Exchange Control Regulations and Administration of Settlement and Sales and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for foreign currencies through banks that are authorised to conduct foreign exchange business.

Included in bank balances and cash of the Group is HK\$3,286,000 (2010: HK\$2,277,000) of bank balances denominated in Malaysian Ringgit ("MYR") placed with banks in Malaysia and bear interest at an effective interest rate of approximately 1.36% (2010: 1.97%) per annum. In Malaysia, the Group is permitted to exchange MYR into foreign currencies.

29. TRADE PAYABLES – GROUP

The Group was granted by its suppliers credit periods ranging from 30 – 60 days. Based on the invoice dates, the ageing analysis of the trade payables were as follows:

	2011 HK\$'000	2010 HK\$'000
0 – 30 days	17,876	7,401
31 – 60 days	3,732	7,796
61 – 90 days	–	32
Over 90 days	5,532	5,568
	27,140	20,797

All amounts are short term and hence the carrying values of trade payables are considered to be a reasonable approximation of its fair value.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

30. OTHER PAYABLES AND ACCRUED CHARGES – GROUP

	2011 HK\$'000	2010 HK\$'000
Deferred income	18,663	17,272
Other payables	8,966	3,417
Accrued charges	9,449	7,485
	37,078	28,174

All amounts are short term and hence the carrying values of other payables and accrued charges are considered to be a reasonable approximation of its fair value.

At 31 December 2011, accrued charges included accrued salaries and allowance to certain directors of the Company amounted to HK\$300,000 (2010: HK\$300,000).

31. BORROWINGS – GROUP

	Notes	2011 HK\$'000	2010 HK\$'000
Non-current			
Other borrowings	31(a)	–	1,454
– A related company			
Current			
Finance lease liabilities	31(b)	–	85
Other borrowings	31(a)	–	8,260
– Third parties			
– Related companies		6,002	16,163
		6,002	24,508
Total borrowings		6,002	25,962

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for the year ended 31 December 2011

31. BORROWINGS – GROUP (Continued)

31(a) Other borrowings

As at 31 December 2011, the loans borrowed from related companies are unsecured, interest-free and are wholly repayable in 2012. As at 31 December 2010, the loans borrowed from related companies are unsecured, interest-free and repayable on demand, except for (1) an amount of HK\$1,454,000 which was wholly repayable in 2012; and (2) an amount of HK\$4,481,000 which was wholly repaid in 2011. The related companies are companies which are controlled by a non-controlling shareholder who can exercise significant influence to the Group.

The loans borrowed from third parties were unsecured, interest-free and fully repaid in 2011.

The carrying amounts of the amounts due approximate their fair values.

31(b) Finance lease liabilities

The analysis of the Group's obligations under finance leases is as follows:

	2011 HK\$'000	2010 HK\$'000
Total minimum lease payments:		
Due within one year	–	88
Future finance charges on finance lease	–	(3)
Present value of finance lease liabilities	–	85
	2011 HK\$'000	2010 HK\$'000
Present value of minimum lease payments:		
Due within one year included under current liabilities	–	85

The Group has entered into a finance lease for a motor vehicle. The lease period is for four years. The lease does not have options to renew or any contingent rental provisions. The finance lease bears interest at 5.25% per annum and was matured in July 2011. As at 31 December 2010, the carrying value of the finance lease approximates its fair value.

Finance lease liabilities are effectively secured by the underlying assets as the rights to the leased asset would be reverted to the lessor in the event of default by repayment by the Group.

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for the year ended 31 December 2011

32. DEFERRED TAXATION – GROUP

Deferred taxation is calculated on temporary differences under the liability method using a principal taxation rate of 16.5% (2010: 16.5%).

The movement during the year in the deferred tax assets is as follows:

	2011 HK\$'000	2010 HK\$'000
At 1 January	(1,300)	–
Recognised in profit or loss	(600)	(1,300)
At 31 December	(1,900)	(1,300)

The movement in deferred tax assets and liabilities (prior to offsetting of balances within the same taxation jurisdiction) during the year is as follows:

Deferred tax liabilities

	Accelerated tax depreciation HK\$'000
At 1 January 2010	854
Recognised in profit or loss	14
At 31 December 2010 and 1 January 2011	868
Recognised in profit or loss	(159)
At 31 December 2011	709

Deferred tax assets

	Tax losses HK\$'000
At 1 January 2010	(854)
Recognised in profit or loss	(1,314)
At 31 December 2010 and 1 January 2011	(2,168)
Recognised in profit or loss	(441)
At 31 December 2011	(2,609)

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for the year ended 31 December 2011

32. DEFERRED TAXATION – GROUP (Continued)

For the purpose of the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset in accordance with HKAS 12 *Income taxes* issued by the HKICPA. The amounts recognised in the consolidated statement of financial position are as follows:

	2011 HK\$'000	2010 HK\$'000
Deferred tax assets	(2,609)	(2,168)
Deferred tax liabilities	709	868
Net deferred tax assets recognised in the consolidated statement of financial position	(1,900)	(1,300)

Unrecognised deferred tax assets

At 31 December 2011, the Group had unused tax losses of approximately HK\$89,966,000 (2010: HK\$96,526,000) to carry forward against future taxable income. A deferred tax asset has been recognised in respect of approximately HK\$15,811,000 (2010: HK\$13,141,000) of such losses. No deferred tax asset has been recognised in respect of the remaining losses of approximately HK\$74,155,000 (2010: HK\$83,385,000) due to the unpredictability of future profit streams.

These tax losses do not expire under current legislation except losses of approximately HK\$10,536,000 (2010: HK\$6,805,000) which will expire as follows:

	2011 HK\$'000	2010 HK\$'000
Year of expiry:		
2011	–	385
2012	639	993
2013	559	1,389
2014	2,343	2,266
2015	1,832	1,772
2016	5,163	–
	10,536	6,805

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for the year ended 31 December 2011

33. SHARE CAPITAL – GROUP AND COMPANY

	2011		2010	
	Number of shares	HK\$'000	Number of shares	HK\$'000
Authorised:				
Ordinary shares of HK\$0.1 each				
At 1 January and 31 December	5,000,000,000	500,000	5,000,000,000	500,000
Issued and fully paid:				
At 1 January	985,050,000	98,505	985,050,000	98,505
Issue of shares upon placement of shares	30,000,000	3,000	–	–
At 31 December	1,015,050,000	101,505	985,050,000	98,505

On 28 June 2011, the Company entered into a placing agreement with the placing agent in respect of the placing of 30,000,000 new shares at an issue price of HK\$0.10 per share. On 30 June 2011, the placing was completed and 30,000,000 new shares were placed by the placing agent to not less than six independent placees at an issue price of HK\$0.10 per share resulting in raising proceeds, before expenses, of HK\$3,000,000. The related transaction costs amounting to HK\$94,000 have been recorded in the share premium account. The net proceeds of this placing of approximately HK\$2,906,000 were used for general working capital of the Group.

34. SHARE OPTION SCHEMES

On 16 June 2000, the Company adopted a share option scheme (the “Old Scheme”) and this scheme was substituted by a new share option scheme (the “New Scheme”) pursuant to the shareholders’ resolution in a special general meeting on 23 April 2002 for complying with the terms of the Rules Governing the Listing of Securities on the GEM. The Old Scheme was lapsed in 2006.

The New Scheme adopted on 23 April 2002 will expire on 22 April 2012. The purpose of the New Scheme is to provide the participants with an opportunity to acquire equity interests in the Company and with an incentive to continue contributing to the success of the Company. Under the New Scheme, the directors may grant options at their discretion to any eligible employees of the Group, including executive directors of the Company and its subsidiaries to subscribe for shares in the Company. The exercisable period of the options granted commences after a certain vesting period and ends on a date which is not later than 10 years from the date of the grant where the acceptance date should not be later than 14 days after the date of offer. A nominal consideration of HK\$1 is payable on acceptance of the grant of the options. The subscription price of the options shall not be less than the highest of (i) the closing price of the Company’s shares on the date of the grant; (ii) the average closing price of the Company’s shares for the five trading days immediately preceding the date of grant; and (iii) the nominal value of the Company’s shares. The maximum number of shares in respect of which options may be granted under the New Scheme may not exceed the nominal amount of 10% of the issued share capital of the Company. However, the total maximum number of shares which may be issued upon exercise of all outstanding options must not exceed 30% of the issued share capital from time to time. The number of shares in respect of which options may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue from time to time, without prior approval of the Company’s shareholders.

No share options were granted under the New Scheme since its adoption.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

35. RESERVES – COMPANY

	Share premium HK\$'000	Accumulated losses HK\$'000	Total HK\$'000
At 1 January 2010	179,650	(213,005)	(33,355)
Loss for the year	–	(1,002)	(1,002)
At 31 December 2010 and 1 January 2011	179,650	(214,007)	(34,357)
Loss for the year	–	(1,162)	(1,162)
Share issuance expenses (note 33)	(94)	–	(94)
At 31 December 2011	179,556	(215,169)	(35,613)

At 31 December 2011, there were no reserves available for distribution to owners of the Company (2010: HK\$Nil).

The application of the share premium account is governed by section 40 of the Bermuda Companies Act.

36. OPERATING LEASE COMMITMENTS

Group – as lessee

At the reporting date, the total future minimum lease payments under non-cancellable operating leases in respect of land and buildings which are payable by the Group are as follows:

	2011 HK\$'000	2010 HK\$'000
Within one year	6,092	5,301
In the second to fifth years	4,125	4,990
	10,217	10,291

The Group leases the land and buildings under operating leases. The leases run for an initial period of one to three (2010: one to three) years, with an option to renew the lease and renegotiated the terms at the expiry dates or at dates as mutually agreed between the Group and respective landlords. None of the leases include contingent rentals.

Company – as lessee

The Company does not have any significant operating lease commitments as lessee or lessor.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

37. RELATED PARTY TRANSACTIONS

37.1 Details of the transactions between the Group and its related parties are summarised below.

	2011 HK\$'000	2010 HK\$'000
Sale of enterprise software products – a non-controlling shareholder	17,758	5,798
Provision of professional services – an associate	1,794	1,169
Purchase of complementary hardware and software – a non-controlling shareholder	53,105	2,611

Sales to or purchases from the related parties stated above were conducted in the Group's normal course of business and at mutually agreed prices and terms.

Outstanding balances with related parties arising from sale and purchase of goods and services and loan advanced, included in trade and other receivables, and borrowings are as follows:

	2011 HK\$'000	2010 HK\$'000
Non-controlling shareholder of a subsidiary Trade receivables	3,777	3,653
Companies controlled by a non-controlling shareholder who can exercise significant influence to the Group Other borrowings	(6,002)	(17,617)
An associate Other receivables, deposits and prepayments	–	622

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

37. RELATED PARTY TRANSACTIONS (Continued)

37.2 Key management personnel remuneration

Key management of the Group are members of the board of directors, as well as certain senior management personnel. Included in staff costs are key management personnel remuneration which includes the following expenses:

	2011 HK\$'000	2010 HK\$'000
Short-term employee benefits		
Salaries and other benefits	7,204	6,982
Contribution to defined contribution plan	72	72
	<u>7,276</u>	<u>7,054</u>

38. FINANCIAL GUARANTEE CONTRACTS – GROUP AND COMPANY

At the reporting date, the Company had given corporate guarantee to a third party and a subsidiary of the Company in respect of all monies owed by and/or the obligations and liabilities of the subsidiary due to a third party under a service contract to the extent of HK\$600,000 (2010: HK\$600,000). At the reporting dates, no provision for the Group's and the Company's obligation under the guarantee contract has been made as there was no amount due by the subsidiary to the third party at the reporting dates and the directors considered that it was not probable that the service obligations by the subsidiary would not be met. The fair value of the guarantee is immaterial.

39. PLEDGE OF ASSETS

As at 31 December 2010, the Group's leasehold land and buildings with net carrying amount of HK\$6,014,000 was pledged to bank to secure unutilised banking facilities granted to the Group. The Group was not allowed to pledge the above assets as security for other borrowings or to sell them to another entity. These facilities were also secured by a corporate guarantee issued by the Company. The Group did not renew the banking facilities after its expiry in 2011 and all the pledged assets and corporate guarantee were released during the year ended 31 December 2011.

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

The Group is exposed to financial risks through its use of financial instruments in its ordinary course of operations and in its investment activities. The financial risks include market risk (including foreign currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

The Group actively and regularly reviews and manages its financial risk and takes actions to mitigate such risk. The Group adopts conservative strategies on its risk management and seeks to limit the Group's exposure to these risks to a minimum. The board of directors reviews and agrees policies for managing each of these risks.

There has been no change to the type of the Group's and the Company's exposure in respect of financial instruments or the manner in which it manages and measures the risks.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

(Continued)

40.1 Categories of financial assets and liabilities

The carrying amounts presented in the statement of financial position relate to the following categories of financial assets and financial liabilities:

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Financial assets				
Available-for-sale financial assets				
– Unlisted private equity fund, at fair value	2,666	3,348	–	–
– Unlisted equity investments, at cost less impairment losses	3,900	3,900	–	–
Financial assets at fair value through profit or loss				
– Listed equity securities held for trading	4,752	6,793	–	–
Loans and receivables				
– Finance lease receivables	566	893	–	–
– Amounts due from customers for contract work	34,489	21,774	–	–
– Trade receivables	41,836	33,209	–	–
– Other receivables and deposits	2,167	2,937	–	–
– Amounts due from subsidiaries	–	–	130,826	128,960
– Bank balances and cash	69,233	60,905	166	143
	159,609	133,759	130,992	129,103
Financial liabilities				
Financial liabilities measured at amortised cost				
– Trade payables	27,140	20,797	–	–
– Other payables and accrued charges	18,415	10,902	498	354
– Amounts due to subsidiaries	–	–	64,752	64,752
– Borrowings	6,002	25,962	–	–
	51,557	57,661	65,250	65,106

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

(Continued)

40.2 Foreign currency risk

Foreign currency risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to foreign currency risk arise from its overseas sales and purchases, which are primarily denominated in United States Dollars ("US\$") and Renminbi ("RMB"). These are not the functional currencies of certain Group entities to which these transactions relate.

The HK\$ is pegged to US\$ and the amounts denominated in US\$ is considered to be insignificant. In respect of trade receivables and payables denominated in RMB, the Group ensures that the net exposure is kept to an acceptable level by buying and selling the RMB at the rates adopted by the People's Bank of China where necessary to address short-term imbalances. The amounts denominated in RMB is considered to be insignificant at the reporting dates.

The Company has no exposure to foreign currency risk at the reporting date nor in comparative periods.

40.3 Interest rate risk

Interest rate risk relates to the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in the market interest rates. The Group's interest rate risk arises primarily from bank balances, finance lease receivables and finance lease liabilities. Borrowings bearing variable rates and fixed rates expose the Group to cash flow interest rate risk and fair value interest rate risk respectively. All of the Group's finance lease receivables and finance lease liabilities are at fixed rates. The exposure to interest rates for the Group's short-term bank deposits is considered immaterial. The Group therefore does not have significant exposure to interest rate risk at the reporting date nor in comparative periods.

The Company has no exposure to interest rate risk at the reporting date nor in comparative periods.

40.4 Other price risk

Other price risk relates to the risk that the fair values of equity securities will fluctuate because of changes in market prices (other than changes in interest rates and foreign exchange rates). The Group is exposed to change in market prices in respect of its investments in listed equity classified as financial assets at fair value through profit or loss.

To manage its market price risk arising from these investments, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the decision made by the board of directors. All the investments are equity securities listed in The Stock Exchange of Hong Kong Limited and are valued at quoted market prices at the reporting dates.

The sensitivity analyses below have been determined based on the exposure to equity price risks at the reporting date.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

(Continued)

40.4 Other price risk (Continued)

	Increase/ (Decrease) in price of listed equity securities %	2011	
		Effect on profit after income tax HK\$'000	Effect on component of equity HK\$'000
Market price of listed investment	+10	475	475
	-10	(475)	(475)

	Increase/ (Decrease) in price of listed equity securities %	2010	
		Effect on profit after income tax HK\$'000	Effect on component of equity HK\$'000
Market price of listed investment	+10	679	679
	-10	(679)	(679)

The assumed volatility of listed securities represent management's assessment of a reasonably possible change in these security prices over the next twelve month period.

40.5 Credit risk

Credit risk refers to the risk that the counterparty to a financial instrument would fail to discharge its obligation under the terms of the financial instrument and cause a financial loss to the Group. The Group's exposure to credit risk mainly arises from granting credit to customers in the ordinary course of its operations and its investing activities.

The Group's maximum exposure to credit risk on recognised financial assets is limited to the carrying amount at the reporting date as summarised in note 40.1.

In respect of credit risk associated with trade and other receivables, management closely monitors all outstanding debts and reviews the collectability of trade receivables periodically. As at the reporting date, the credit risk is considered negligible as the counterparties are reputable banks and multi-national companies with high quality external credit ratings.

The Group adopts conservative investment strategies with management monitoring the investment portfolio. Usually investments are in liquid securities quoted on recognised stock exchanges, except where entered into for long term strategic purposes.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

(Continued)

40.6 Liquidity risk

Liquidity risk relates to the risk that the Group will not be able to meet its obligations associated with its financial liabilities. The Group is exposed to liquidity risk in respect of settlement of trade payables and its financing obligations, and also in respect of its cash flow management. The Group's objective is to maintain an appropriate level of liquid assets and committed lines of funding to meet its liquidity requirements in the short and longer term.

The Group's prudent policy is to regularly monitor its current and expected liquidity requirements, to ensure that it maintains sufficient reserves of cash and cash equivalents to meet its liquidity requirements in the short term.

Analysed below is the Group's and Company's remaining contractual maturities for its non-derivative financial liabilities as at 31 December 2011. When the creditor has a choice of when the liability is settled, the liability is included on the basis of the earliest date on when the Group can be required to pay. Where the settlement of the liability is in instalments, each instalment is allocated to the earliest period in which the Group is committed to pay.

The contractual maturity analysis below is based on the undiscounted cash flows of the financial liabilities.

Group

	Within 1 year or on demand HK\$'000	Over 1 year but within 2 years HK\$'000	Total contractual undiscounted amount HK\$'000	Carrying amount HK\$'000
2011				
Trade payables	27,140	–	27,140	27,140
Other payables and accrued charges	18,415	–	18,415	18,415
Borrowings	6,236	–	6,236	6,002
	51,791	–	51,791	51,557
2010				
Trade payables	20,797	–	20,797	20,797
Other payables and accrued charges	10,902	–	10,902	10,902
Borrowings	24,978	1,586	26,564	25,962
	56,677	1,586	58,263	57,661

Company

At 31 December 2011 and 2010, the Company's contractual maturity for its financial liabilities are within one year or on demand. The carrying amounts of its financial liabilities approximate their contractual undiscounted cash flows.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

(Continued)

40.7 Fair value measurements recognised in the statement of financial position – Group

The following table presents financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

The financial assets and liabilities measured at fair value in the statement of financial position are grouped into the fair value hierarchy as follows:

		2011		
	Notes	Level 1 HK\$'000	Level 2 HK\$'000	Total HK\$'000
Assets				
Available-for-sale financial assets				
– Unlisted private equity fund	(a)	–	2,666	2,666
Listed securities held for trading	(b)	4,752	–	4,752
Net fair values		4,752	2,666	7,418

		2010		
	Notes	Level 1 HK\$'000	Level 2 HK\$'000	Total HK\$'000
Assets				
Available-for-sale financial assets				
– Unlisted private equity fund	(a)	–	3,348	3,348
Listed securities held for trading	(b)	6,793	–	6,793
Net fair values		6,793	3,348	10,141

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2011

40. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

(Continued)

40.7 Fair value measurements recognised in the statement of financial position – Group

(Continued)

(a) *Unlisted private equity fund*

The fair value of unlisted private equity fund is determined by reference to the net asset value of the underlying investment in the equity fund.

(b) *Listed securities*

The listed equity securities are denominated in Hong Kong dollars. Fair values have been determined by reference to their quoted bid prices at the reporting date.

41. CAPITAL MANAGEMENT

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return for shareholders by pricing goods and services commensurately with the level of risks.

The Group actively and regularly reviews and manages its capital structure and makes adjustments to it in light of changes in economic conditions.

Consistent with industry practice, the Group monitors its capital structure using gearing ratio which is net debt divided by total equity. For this purpose, the Group defines net debt as debt, which comprises long-term and short-term borrowings, less cash and cash equivalents. Total equity comprises equity attributable to owners of the Company and non-controlling interests stated in the consolidated statement of financial position. During 2011, the Group's strategy remains unchanged from 2010, which is to maintain the gearing ratio of not more than 20% in order to support its business. As of 31 December 2011 and 31 December 2010, cash and cash equivalents exceeded debt, therefore the gearing ratio of the Group was zero.

FINANCIAL SUMMARY

for the year ended 31 December 2011

	2007 HK\$'000	2008 HK\$'000	2009 HK\$'000	2010 HK\$'000	2011 HK\$'000
RESULTS					
Turnover	183,987	364,206	172,545	280,576	512,900
Profit/(Loss) before income tax	4,299	(1,992)	1,737	4,658	2,590
Income tax (expense)/credit	(921)	(47)	(38)	1,281	(219)
Profit/(Loss) for the year	3,378	(2,039)	1,699	5,939	2,371
ASSETS AND LIABILITIES					
Total assets	130,954	193,838	159,194	186,799	193,798
Total liabilities	(32,901)	(97,985)	(58,114)	(79,161)	(77,428)
Total equity	98,053	95,853	101,080	107,638	116,370