

# 東北虎藥業股份有限公司 NORTHEAST TIGER PHARMACEUTICAL CO., LTD.

(A joint stock limited company incorporated in the People's Republic of China) (Stock Code: 8197)



# **Third Quarterly Report 2012**

Characteristics of The Growth Enterprise Market ("GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange")

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This report, for which the directors (the "Directors") of Northeast Tiger Pharmaceutical Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, there are no other matters the omission of which would make any statement herein or this report misleading.

# HIGHLIGHTS (Unaudited)

- Turnover of the Company for the nine months ended 30 September, 2012 was approximately RMB793,000 (2011: RMB1,429,000), representing a decrease of approximately 44.51% as compared with the same period in the previous year.
- Profit/(Loss) attributable to shareholders of the Company ("Shareholders") for the nine months ended 30 September, 2012 was approximately RMB7,813,000 (2011: RMB(6,227,000).
- Earnings/(Loss) per share ("Shares") of the Company for the nine months ended 30 September, 2012 was approximately RMB1.05 cents.
- The Directors do not recommend the payment of any dividend for the nine months ended 30 September, 2012.

# **RESULTS (UNAUDITED)**

The board of Directors (<sup>\*</sup>Board<sup>\*</sup>) hereby announces the unaudited results of the Company for the nine months ended 30 September, 2012, together with the comparative figures for the corresponding periods of the previous financial year, as follows:

	Notes				onths ended eptember, 2011 RMB'000
Turnover Cost of sales	b	793 (540)	1,429 (1,391)	204 (55)	99 (82)
Gross profit Other revenue Distribution and selling expenses General, administrative and other operating expenses	с	253 14,430 (623) (4,880)	38 11 (2,386) (1,387)	149 4,746 (96) (991)	17 (772) (1,240)
Operating profit/(loss) Finance costs	d	9,180 (1,367)	(3,724) (2,503)	3,808 (449)	(1,995) (825)
Profit/(loss) before taxation Taxation	е	7,813	(6,227)	3,359	(2,820)
Profit/(loss) after taxation		7,813	(6,227)	3,359	(2,820)
Other comprehensive income			-	-	-
Total comprehensive income/(loss) attributable to shareholders		7,813	(6,227)	3,359	(2,820)
Dividends		N/A	N/A	N/A	N/A
		RMB	RMB	RMB	RMB
Earnings/(loss) per Share - basic	f	1.05 cents	(0.83) cents	0.45 cents	(0.38) cents

Notes:

## a. Accounting policy and basis of presentation

The accounts have been prepared in accordance with accounting principles generally accepted in Hong Kong and comply with accounting standards issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention and certain fixed assets are stated at fair value.

In the current period, the Company adopted a number of new and revised Statements of Standard Accounting Practice ("SSAP") issued by the HKICPA. The Directors considered the adoption of these SSAPs had no material effect on the results of the current or prior accounting period. Accordingly, no prior period adjustment has been required.

The principal accounting policies used in the preparation of the unaudited financial statement of the Company for the nine months ended 30 September, 2012 are consistent with those used in the audited accounts issued for the year ended 31 December, 2011.

## b.

Turnover The principal activities of the Group are the production and sales of Chinese medicine products.

Turnover represents the sales value of goods supplied to customers and service income (net of sales tax, value-added tax and discounts). The amount of each significant category of revenue recognised in turnover during the Relevant Period is as follows:

Sales of Chinese medicine products

	Nine months ended 30 September, 2012 2011 RMB'000 RMB'000		Three months ended 30 September 2012 2011 RMB'000 RMB'000		
-Chinese herb products -Others	304 489	1,429	204	99	
	793	1,429	204	99	

All of the Company's revenues are generated in the PRC.

For the nine months ended 30 September, 2012, there are four customers individually contributed to 10% or more to the Group's revenue. Total sales to these customers amounted to approximately RNB793.000. There are no other customers individually contributed to 10% or more to the Group's revenue

For the nine months ended 30 September, 2011, there are four customers individually contributed to 10% or more to the Group's revenue. Total sales to this customers amounted to approximately RMB1,429,000.

The management considers these customers have the strong financial background and good creditability, there are no significant credit risks.

## Other revenue C.

	30 Sep	Nine months ended 30 September,		Three months ended 30 September,		
	2012 RMB'000	2011 RMB'000	2012 RMB'000	2011 RMB'000		
-Government subsidies -Rental income -Write-off bad debt recovered -Others	1,070 13,360	- - 11	250 4,496			
	14,430	11	4,746			

Subsidy income is recognized upon granting of subsidy by the relevant authorities.

## d.

**Operating profit/(loss)** Operating profit/(loss) is stated after charging the following items:

	Nine months ended 30 September, 2012 2011 RMB'000 RMB'000		Three months ended 30 September, 2012 2011 RMB'000 RMB'000	
-Interest expenses	1,367	2,503	449	825
-Depreciation of Fixed assets	2,087	2,129	695	695
-Amortization of land use right	184	183	61	61

## e.

Taxation The Company was established in the Jilin High-Technology Development Zone, the PRC. It is subject to enterprise income tax at a rate of 25%.

The Company provides for taxation on the basis of its income for financial reporting purpose, adjusted for income and expense items which are not assessable or deductible for income tax purpose.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Initial recognition of assets or liabilities that affect neither accounting nor taxable profit is regarded as a temporary difference which is not provided for. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance theat date. balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be used. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## f.

Earnings/(loss) per Share The calculation of basic earnings per Share for a relevant period is based on unaudited profit attributable to Shareholders for the period, divided by the respective weighted average number of ordinary shares in issue during the period. The weighted average number of ordinary shares in issue for the nine months ended 30 September, 2012 are 746,654,240 (2011: 746,654,240).

No diluted earnings per share were presented as there were no dilutive potential ordinary shares in existence during the relevant periods.

## q.

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Segment reporting No business segment information (primary segment information) has been disclosed as the Company is operating in a single business segment which is the development, manufacture and sale of medicine products in the PRC. Substantially all of the Company's revenues are generated in the PRC and all of the Company's assets are located in the PRC and therefore no geographical segment information has been disclosed.

## **MOVEMENT IN RESERVES**

The movements of reserves are as follows:

	Capital Re	Capital Reserve				
	Share premium RMB'000	Others RMB'000	Statutory public welfare fund RMB'000	Statutory revenue reserve RMB'000	Retained earning RMB'000	Total reserves RMB'000
As at 1 January, 2011	19,027	11,326	-	9,685	(51,841)	(11,803)
Total comprehensive income/ (loss) for the period		-	-	-	(6,227)	(6,227)
As at 30 September, 2011	19,027	11,326	-	9,685	(58,068)	(18,030)
As at 1 January, 2012	19,027	11,326	-	9,685	(43,979)	(3,941)
Total comprehensive income/ (loss) for the period		-	-	-	7,813	7,813
As at 30 September, 2012	19,027	11,326	-	9,685	(36,166)	3,872

## DIVIDENDS

The Board does not recommend the payment of any interim dividend for the nine months ended 30 September, 2012 (2011: nil).

# **BUSINESS REVIEW AND PROSPECTS**

## Business review

The Company is an investment holding company. The year 2012 was an important one in which the Company embarked on a new development. At a time when its existing manufacture and sale of Chinese medicines under the brand name of "Northeast Tiger" businesses were under extreme difficulties, the Company had, upon considering the long-term interests of all shareholders, decided to switch to a new direction and venture into the highly promising breeding of underground ginseng and related Chinese medicine herbs business. After carrying out in-depth studies and probing of the industry, and with much active lobbying, searching and surveying, On 27 September 2010, Antao County Northeast Tiger Xinxing New Product Co., Ltd. (安圖縣東北荒和與特產有限公司), a wholly-owned subsidiary of the Company entered into the Agreement with the Vendor, pursuant to which the Vendor has agreed to transfer to the Antao County Northeast Tiger Xinxing New Product Co., Ltd. the Forest Concession Right of the Forest Land at the consideration of approximately RMB173,530,000 (equivalent to approximately K\$197,193,182) for a term of approximately 70 years until 31 December 2080. The acquisition has been approved at the Extraordinary General Meeting by shareholders of the Company on 6 October 2011.

The Forest Land is situated at福滿林場山泉村(Fu Man Lin Chang Shan Quan Cun\*), Antao County, Jilin Province, the PRC. As at the Latest Practicable Date, the Forest Land has not yet been developed and it is now covered with natural forest and underground ginseng underneath the Forest Land. The area of the Forest Land is approximately 2,533.10 hectares (consisting of 2,125.10 hectares located in山泉村(Shan Quan Chu\*) and 408 hectares located in鹿柴山(Lucaishan\*).

The acquired the Forest Concession Right of the Forest Land by the Group can be used to develop three major industries on the Forest Land, namely (A) breeding of traditional Chinese medicine herbs, (B) regeneration logging (更新採伐) on mature timber and (C) tourism industry.

# A. Breeding and processing of Traditional Chinese Medicine

Chinese medicine herbs including underground ginseng (林下参), asarum (細辛), acanthopanax (刺五加), fritillaria ussuriensis maxim (平貝母), fragrant solomonseal rhizome (玉竹), and forest frog (林蛙) can be planted or breed on the Forest Land taking into account the weather and soil conditions of the Forest Land. Wild schisandra chinensis (野生五味子) can also be artificially cultivated and managed on the Forest Land.

(i) Underground Ginseng (林下參)

Ginseng is regarded as "King of Herbs" (百草之王) and is a precious Chinese medicine herbs. There are more than 4,000 years of history of using ginseng. Underground ginseng refers to a method where seeding of ginseng seeds is through manual methods on the mountainous area. Ginseng seeds are grown for 10 to 20 years or above without any human interruption. Underground ginseng can be as good as wild ginseng. The nutrition effect of underground ginseng was developed in 1990. At first, transplantation of family ginseng (家參) was developed. In view of the increasing demand for ginseng, seeding of ginseng seeds through manual methods and allow ginseng to grow naturally became the trend. In 2004, PRC Government announced 14 cities or counties in Changbai Mountain areas as place of origin of ginseng and "Changbai Mountain Ginseng", 《關於振興人參產業的意見》(Opinion Regarding Reinforcing Ginseng Industry) was introduced in 2011. In the above opinion, the brand "Changbai Mountain Ginseng", the above opinion, the brand "Changbai Mountain Ginseng" has to be reinforced in full gear and through various policies, industry production chain will be reinforced. As such, GAP underground ginseng will be further developed in the near future.

(ii) Asarum (細辛)

Asarum belongs to Aristolochiaceae (馬篼鈴科) and asarum, the perennial herb for medicinal plant which is suitable for undergrowth. Wild species are the A. Heterotropoides Fr (遼細辛) which spreads over the Northeast part of the PRC and A. sieboldi Miq (華細辛) spreads over the Shanxi Province of the PRC. Normally, the quality of A. Heterotropoides Fr is better than A. sieboldi Miq, therefore, the breeding is mainly on A. Heterotropoides Fr. Asarum is not only for the domestic demand, but there is also a great demand of asarum from other countries and asarum has been a quick selling product in the traditional Chinese medicine herbs market. Upon conducting a site visit of the Forest Land, the Forest Land suitable for undergrowth of asarum is up to 400 hectares (the available area is 160 hectares), with the production cycle of 4 years. At present, the price of dry asarum be harvested in 3-4 years, and this kind of breeding can produce fresh asarum of approximately 2.5kg per square meter on the Forest Land.

(iii) Acanthopanax senticosus (刺五加)

Acanthopanax senticosus is acanthopanax and deciduous shrub with perennial rootstock. It is mainly distributed in three provinces of Northeast part of the PRC (Heilongjiang, Jilin and Liaoning), also in Hebei Province and Shanxi Province. Cortex of Acanthopanax Senticosus (cortex acanthopanacis) is a common valuable Chinese material for producing Chinese medicine. Acanthopanax Senticosus is suitable to be planted in a sparse forestland and the harvesting cycle is normally about 4-6 years. Before the freeze-up starting from late October each year, 133 acanthopanax senticosuses per mu can be planted in the Forest Land and can be harvested once every 5 years. According to on-site investigation of the Forest Land, approximately 350 hectares (the available area is 140 hectares) is suitable for breeding of acanthopanax senticosus. The production value of acanthopanax senticosus is approximately RMB1064 per mu.

(iv) Fritillaria Ussuriensis Maxim (平貝母)

Fritillaria Ussuriensis Maxim' is a perennial plant of liliaceae and its subterranean stem can be for medicinal use. Fritillaria Ussuriensis Maxim has 60 days of growth period, can be interplanted or planted in forest land. Artificially cultivated Fritillaria Ussuriensis Maxim can be harvested once in two years. It is estimated that planted use level is 0.35-0.75kg/m<sup>2</sup>, with the output of unit area of 1-2.5kg/m<sup>2</sup>. According to on-site investigation of the Forest Land, approximately 100 hectares is suitable for planting Fritillaria Ussuriensis Maxim and it is estimated that the production cycle is about 2 years. It is estimated that approximately RMB7,000 production value can be generated on each mu of the Forest Land.

(v) Fragrant Solomonseal Rhizome (玉竹)

Fragrant Solomonseal Rhizome is a perennial plant of liliaceae and its subterranean stem can be for medical use. It is suitable to survive in a cool, damp, shade environment and is wild in darkness place in valley, river, underwood, brushwood and by a mountain road side. It is suitable to grow in subacid yellow sand soil and can be planted in uncultivated or idle hillside. Fragrant Solomonseal Rhizome can be harvested after 2-3 years' planting. According to onsite investigation of the Forest Land, there is an area of 100 hectares suitable for planting fragrant solomonseal rhizome in the Forest Land and the production cycle is approximately 8 years. The current market price of fragrant Solomonseal Rhizome is approximately RMB24.30 per kg.



(vi) Management and Conservation of Wild Schisandra Chinensis (野生五味子) Schizandra (北五味子) is a common valuable Chinese medicinal material. Schisandra chinensis is nourishing and is the first choice for producing health care products and drugs that are beneficial to brain, can soothe the nerves and regulate the nervous system. Schizandra can also serve as a processing raw material for fruit wines and fruit drinks. Schizandra is a multi-functional, multi-use wild pant with high development and utilization value, a broad application prospect and beneficial in resource conservation. According to on-site investigation, 125 tones (50 kg per hectare) of fresh fruit of schizandra can be produced annually, meaning 25 tones of dry schizandra can be produced. The current market price of dry Schizandra is approximately RMB40-50 per kg. Planting (cultivating) the materials in the Forest Land can enhance taste of produc, prolong or shorten harvest time. according to market quotations because of less manpower and material resources. lands while protecting species resources.

(vii) Forest frog's oviduct (林蛙油) of Changbai Mountain "the Chinese Pharmacology" records: forest frog's oviduct is "can Run lung, promotes saliva or body fluids, the intensifier and nutritious high quality goods for the feeble human body". The forest frog for producing forest frog's oviduct (林 蛙油) mainly produces in our country Northeast's Changbai Mountain area, is the Northeast area unique frog Variety. The current market price of forest frog's oviduct is approximately RMB5200 per kg.

## Β. Tourism Industry

Tourism industry The tourism industry in Jilin Province has been developing gradually in these years. In order to develop local economy, the local county government of Jilin Province has been developing forest tourism and eco-tourism to attract local tourists from other parts of the PRC. Changbai Mountain (長白山) is a famous tourist spot in Jilin Province in view of its beautiful scenery and unique environment. Mingyue Town (明月鎮) of Antao Country has rich natural resources that can develop tourism industry. There are three scenery districts nearly, namely Fu Man Natural Scenery District福濤生態景區, Mingyue Lake Scenery District (明月湖景區) and Hexi Ski Scenery District (河西滑雪場景 區) which is under development. As the Forest Land is geographically near to Mingyue Town, developing relevant tourist facilities for tourists' leisure use can be a good investment option. investment option.

C. Timber logging The area of the Forest Land is 2,529.6 hectares, of which approximately 200,258 m<sup>3</sup> is forest stock volume, so developing timber logging. As per consultation with Antao County Forestry Bureau, timber logging is subject to Forestry Fee (育林費) representing 21% of sales amount and no other taxes are required, however, logging permits and transported to parmit the obtained. transportation permit must be obtained.

Based on the specific natural and geographic circumstance of Jinlin Province, and the situation of the Group, at present, will focus on breeding and processing of traditional Chinese medicine, especially breeding and processing of underground Ginseng.

The year 2012 saw the unprecedented challenges encountered by pharmaceutical enterprises in China as the State's medical and health system has entered its final stage. By and large, it was a relatively difficult year as, on one hand, enterprises were struck by heightening inflationary pressure, surging prices in raw materials, labors, production and packaging costs, while on the other hand, the NDRC issued the Notice of Adjustment on the Maximum Retail Price of Certain Pharmaceuticals Related to Antibiating and Cardiovacular Privational Children and Children and Cardiovacular Privational Children and Children and Cardiovacular Privational Children and Children to Antibiotics and Cardiovascular Drugs' ( 關於調整部分 #本類和循環系統算器最高 零售價格的通知) on 28 March 2011, which stipulated that the maximum retail prices of major antibiotics and medicines for long term use in the PRC be reduced by more than 20% on average, resulting in a sharp decline in the selling price of the majority of pharmaceutical products during the year.

At the same time, along with the progression and stricter enforcement of the reform of the medical and health system, the State gradually tightened the tendering and purchasing measures of provincial pharmaceutical products. Subsequent to Fujian, Sichuan and Chongaing, an increasing number of provinces adopted the new low-price bidding model and reviewed their prices annually, thus intensifying the market competition and driving the prices of pharmaceutical products to confinue falling.

In face of rising costs and decreasing prices, gross profit margin and profitability of pharmaceutical enterprises were under direct impact, and the overall industry is facing extraordinary challenges. Under the influences of the policy and market competition, during the year under review, as the corresponding period in 2011, turnover amounted to approximately RMB793,000 (2011: RMB1,429,000), representing a decrease of approximately 44.51%; Other income amounted to approximately RMB793,000 (2011: RMB1,429,000), corresponding period in 2011, a decrease of approximately 44.51%; Other income amounted to approximately RMB793,000 (2011: RMB1,070,000 from rential income of RMB1,070,000 from renting out of redundant plant, and recovery of write-off bad debt amounted to RMB13,360,000. Distribution and selling expenses amounted to RMB623,000, decreased respectively of 73.89% due to the drop of sales; General, administrative and other operating expenses increase dramatically to RMB4,880,000 due to developing our breeding and processing of underground ginseng and related Chinese medicine herbs business, relative administrative expenses increased respectively. Finance costs decreased 45.39% due to partial repayment of loans as well as drop of interest rate. Total comprehensive income attributable to Shareholders amounted to approximately RMB7,813,000 (2011: total comprehensive loss: RMB6,227,000).

# Northeast Tiger Pharmaceutical Co., Ltd.

## Prospects

**Prospects** Currently, the State is finalizing the overall requirements for the reform of the medical and health system: domestic pharmaceutical companies are required to undergo restructuring, strengthen their own research and development capacity, promote new drugs and technology research and development, foster merger and reorganization and increase product quality and international competitiveness, aiming at rationalizing industry structure through five-years' adjustment, while improving the degree of concentration in the industry to promote a long-term stable and healthy growth of the industry with enhanced strength. With broader implementation of the basic drugs system, it is expected that the local primary health care market in the PRC will maintain a rapid growth. Pharmaceutical producers and agents of certain scale and strength will be benefited whilst the degree of concentration of various sub-sectors will be further improved. In addition, China is facing the issue of aging coupled with the society's general increasing awareness in health, which will foster the continuous growth of the domestic pharmaceutical consumption directly. directly.

However, as the reform of the medical and health system was fully enforced, domestic pharmaceutical companies will be required to face and overcome the distress brought by the restructuring in the short-and mid-term. To stand out from the crowd during the industry consolidation, we must promptly transform our business model to enhance production capacity and product quality and to cope with the market changes and develop new strategies while market profits have shrunk gradually. Under the current situation, the Group will remain cautious and press ahead its market development and product and its core competitiveness. core competitiveness.

Jilin Province is located in the Northeast part of the PRC and is regarded one of the most important provinces in terms of the development of forestry industry in the PRC. According to the information published by Jilin Province Forestry Bureau (吉林省林葉麗), the forestry area in Jilin Province is approximately 9,288 million hectares, of which dpproximately 8,202 million hectares are covered with forest, representing a forest coverage rate of approximately 43.4%. Jilin Province has a total of 34 natural reserve areas of approximately 2.25 million hectares, representing approximately 11.9% of the total area of Jilin Province. Among these 34 natural reserve areas, 7 of which are classified as National level natural reserve areas (看餐自然保護區) and the remaining. In Jilin Province, there are 46 provincial levels or above forest parks and the total areas are approximately 2.06 million hectares, 29 of which are classified as National level natural reserve areas (看餐自然保護區) and the total areas are approximately 2.06 million hectares, 29 of which are classified as Rates and the classified as Provincial levels or above forest parks and the total areas are approximately 2.06 million hectares, 20 of which are classified as Rates and 46 forest parks (國家發 Among the 46 forest parks, 29 of which are classified as National level forest parks (國家級森 林公園) and 17 of which are classified as Provincial level forest parks (省級森林公園).

Antao Country is located in the southwestern part of 延邊朝鮮自治區(Yanbian Chaosian Autonomous Prefecture\*), Jilin Province, the PRC. Antao County has an area of 7,438 km², Yanbian Prefecture and Antao County are mainly mountainous areas located in Jilin Province, the PRC. To strive for developing local economy, the local governments of these two areas always encourage all kinds of enterprises to develop forest land resources. At present, the planting of organic food and organic Chinese medicine herbs and forest activities have become the hotspots of local economic growth in Yanbian Prefecture and Antao County. After many years of efforts in attracting outside capital investment, the local government of these two areas have gathered experiences in developing mountainous areas and forest land with private enterprises.

Jilin Province is geographically located in the middle latitude area of Northern continent. Its eastern part is near to Yellow Sea (黃海) and Japan Sea (日本海) and is relatively humid. Its western part is far away from the sea and is nearly to Mongolia Highland (蒙古高原) and is relatively dry. As a result of its unique geographical location, the four seasons in Jilin Province is particularly distinctive. The average yearly temperature in Jilin Province is 2-6 degree celsius. Sun light over a year is in average about 2200-3000 hours, yearly rainfall is about 400-900 mm. As the eastern part of Jilin Province is near to the sea, there are approximately 130 non-frozen days annually and approximately 150 non-frozen days annually in the western part of Jilin Province.

According to the Research on Local Chinese Medicines Herbs (道地藥材的成因研究) and According to the Research on Local Chinese Medicines Herbs (這地樂材的成因研究) and Research on Relationship between Local Chinese Medicines Herbs and Environment (道 地藥材與環境相關性研究), normally the breeding of Chinese medicine herbs is affected by factors like sunlight, temperature and rainfall. The traditional Chinese herbs materials including underground ginseng, Asarum (避辛), Acanthopanax senticosus (刺五加), Fritillaria Ussuriensis Maxim (平貝母), Fragrant Solomonseal Rhizome (玉竹), Wild Schisandra Chinensis (野生五味子) etc. to be bred on the Forest Land is recognized as local Chinese medicine herbs suitable for breeding in Jilin Province by the State and the weather condition is suitable for breeding of underground ginseng.

The Directors consider the potential for future growth of ginseng industry can be attributed to a combination of the competitive strengths, including the following:

- upon conducting the feasibility study report and valuation of the Forest Concession Right, underground ginseng currently underneath the Forest Land is of high quality and can generate immediate cash after being sold; (1)
- (2) as the economy of the PRC is developing and people start to have more concern on their health, they are willing to spend on purchasing health-related products or health supplement to improve their health. Ginseng has long been regarded as having a high nutrition value and can cure different kinds of health problems and is wildly used in Chinese pharmaceutical products;

- (3) Jilin Province is a province suitable for breeding of underground ginseng and there are no other provinces in the PRC where the climatic environment is suitable for breeding of underground ginseng, therefore, the Directors consider that the competition in ginseng industry is not as severe as other pharmaceutical companies in the PRC; and
- (4) the Company is a famous pharmaceutical company in Jilin Province and the Directors consider that engaging in ginseng industry can expand the business scope of the Group and strengthen its corporate identity as a pharmaceutical enterprise.

The Group's vision is to become one of the leading pharmaceutical enterprises in Jilin Province, the PRC. To achieve this, the Group plans to accomplish its goal through the following strategies:

- (1) expanding production capacities of breeding of underground ginseng:
- (2) maintaining the quality of ginseng seedlings and seeds so that high quality ginseng can be produced;
- (3) continuing to focus on production safety, environmental protection, operational excellence and community relations; and
- (4) strengthening its research and development and develop more ginseng-related products.

The performance of original business of the Group has fallen short of expectation and has not been able to bring about material breakthrough to the Group's business development. For these reasons, we are planning to shift the business direction to focus our resources in developing our breeding and processing of underground ginseng and related Chinese medicine herbs business. With the industry experience and connections of the Group's management, we are fully confident of the long-term development of the underground ginseng and related Chinese medicine herbs business and so our business transformation to advise device a device a back to become a longing and divergified extrementions to the sources. is indeed a wise decision. In a bid to become a leading and diversified enterprise in the industry, we shall strive to seize opportunities in the field by actively seeking new merger and acquisition targets and developing diversified product range as a way to enhance the Group's competitiveness and increase its income sources.

LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE As at 30 September, 2012, the Company had total assets of approximately RMB155,548,000 which were financed by long term liabilities of approximately RMB46,000,000 which included unsecured unlimited-term and interest-free loan of RMB10,000,000 from China Hi-Tech Investment Company, short term liabilities of approximately RMB31,011,000 and shareholders' equity of approximately RMB78,537,000

The Company generally services its debts primarily through cash generated from its operations. The financial position of the Company remains healthy. As at 30 September, 2012, the Group had cash and bank balances of approximately RMB2,795,000. The Group expects to collect more outstanding accounting receivables back till the end of year. Meanwhile, substantial shareholders of the Company have expressed their intention to provide all necessary financial support to the Group. Taken into consideration of its current financial resources, the Directors believe that the Company shall have adequate fund for its continual operation and development.

**DIRECTORS' AND SUPERVISORS' INTEREST IN SHARES, WARRANTS AND SHARE** OPTIONS As at 30 September, 2012, the interests and short positions of the Directors and supervisors of the Company ('Supervisor') in the Shares, underlying Shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ('SFO')) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO) or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) pursuant to rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors and Supervisors to be notified to the Company and the Stock Exchange, were as follows: Exchange, were as follows:

## Long positions in Shares

Name of Directors or Supervisors	umber of Domestic Shares held	Approximate percentage of shareholding (%)
Liu Yang Guo Feng Zhang Ya Bin	194,194,580 183,482,440 1,618,960	26.01 24.57 0.22
	379,295,980	50.80



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# Northeast Tiger Pharmaceutical Co., Ltd.

Save as disclosed above, none of the Directors, Supervisors and the chairman or their respective associates had interests in any securities of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO to be entered in the register referred to therein; or (c) pursuant to rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors and Supervisors to be patient to the Company and the Stock Exchange notified to the Company and the Stock Exchange.

# DIRECTORS' AND SUPERVISORS' RIGHT TO ACQUIRE SHARES OR DEBT SECURITIES As at 30 September, 2012, the Company was not a party to any arrangements to enable

the Directors and Supervisors to acquire benefits by means of the acquisition of shares in, or debt securities, including debentures, of the Company or any other body corporate, and none of the Directors and Supervisors or their spouses or children under the age of 18 had any right to subscribe the securities of the Company, or had exercised any such right.

**SUBSTANTIAL SHAREHOLDERS** So far as was known to any Director or Supervisor, as at 30 September, 2012, the Directors were not aware of any persons or companies (not being a Director or Supervisor of the Company) who had an interest or short position in the Shares of the underlying Shares which would fall to be disclosed under Divisions 2 and 3 of Part XV of the SFO, or who was interested in 5% or more of the nominal value of any class of share capital, or options in respect of such capital, carrying rights to vote in all circumstances at general meetings of the Company.

**COMPETING INTERESTS** None of the Directors and Supervisors, the management shareholders of the Company and their respective associates (as defined in the GEM Listing Rules) has an interest in any business which competes or may compete with the business of the Company.

AUDIT COMMITTEE Pursuant to Rule 5.28 of the GEM Listing Rules, the Company has set up an audit committee. In compliance with Rule 5.29 of the GEM Listing Rules, the authority and responsibility of the audit committee has been properly written out. The primary duties of the audit committee are to review and supervise the financial reporting and internal control systems of the Company. The audit committee comprises Mr. Lam Kai Yeung, Ms. Niu Shu Min and Mr. Zhao Zhen Xing, all of whom are independent non-executive Directors.

The audit committee had conducted a meeting and reviewed the Company's unaudited results for the period ended 30 September, 2012 and was of the opinion that the preparation of unaudited results complied with applicable accounting standards, the relevant regulatory and legal requirements and that adequate disclosure had been made.

CODE ON CORPORATE GOVERNANCE PRACTICES The Directors considered that during the period under review, the Company has complied with the code provisions in the Code on Corporate Governance Practices as set out in Appendix 15 of the GEM Listing Rules.

STANDARD OF DEALINGS AND MODEL CODE OF PRACTICE FOR SECURITIES TRANSACTION BY DIRECTORS The Company has adopted a model code of practice with standards not lower than those required for securities transactions by directors. The Company has confirmed after making due enquiries with the Directors in accordance with the code of practice, that all the Directors have complied with the standard of dealings and model code of practice in relation to securities transaction by directors.

**PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES** Since the H shares of the Company commenced trading on GEM on 28 February, 2002, the Company has not purchased, sold or redeemed any of the Company's listed securities.

On behalf of the Board, I would like to take this opportunity to express my sincere gratitude to all shareholders for their full support.

> By Order of the Board Liu Yang Chairman

Jilin, the PRC 14 November, 2012

As at the date of this report, the Company's executive directors are Liu Yang, Guo Feng, and Jin Xin and the Company's independent non-executive directors are Lam Kai Yeung, Niu Shu Min and Zhao Zhen Xing.

