

VODATEL

(Stock code: 8033)



**Annual Report
2012**



Characteristics of GEM

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

Contents

Corporate Information	2
Company Profile	3
Chairman's Statement	4
Management Discussion and Analysis	6
Biographical Details of Directors and Senior Management	11
Corporate Governance Report	15
Report of the Directors	22
Financial Information	
Independent Auditor's Report	29
Consolidated Income Statement	31
Consolidated Statement of Comprehensive Income	32
Consolidated Balance Sheet	33
Balance Sheet	35
Consolidated Statement of Changes in Equity	36
Consolidated Statement of Cash Flows	38
Notes to the Consolidated Financial Statements	39
Five Year Financial Summary	91
Definitions	92

Corporate Information

Directors

Executive Directors

José Manuel dos Santos

Yim Hong

Kuan Kin Man

Monica Maria Nunes

Independent Non-executive Directors

Fung Kee Yue Roger

Wong Tsu An Patrick

Tou Kam Fai

Authorised Representatives of the Company

Yim Hong

Monica Maria Nunes

Company Secretary

Foo Chun Ngai Redford, ACIS, ACS, FCCA, FCPA

Compliance Officer

Monica Maria Nunes

Audit Committee

Fung Kee Yue Roger

Wong Tsu An Patrick

Tou Kam Fai

Auditor

PricewaterhouseCoopers

Certified Public Accountants

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Central

Hong Kong

Registered Office

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Hamilton HM11

Bermuda

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Website

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Bankers

Banco Comercial de Macau, S.A.

Banco Nacional Ultramarino, S.A.

Share Registrars

HSBC Securities Services (Bermuda) Limited

6 Front Street

Hamilton HM11

Bermuda

Tricor Abacus Limited

26th Floor, Tesbury Centre

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Hong Kong

Company Profile

Headquartered in Macao and listed on GEM, the Group carries the vision to deliver high quality communications infrastructural solutions to customers, allowing them to manage their business and reach out for information, anywhere and anytime. The Group principally engages in the provision of network and systems infrastructure and applications, CNMS and customised software solutions.

The Group provides an integrated span of services in network and systems infrastructure and applications and software solutions, ranging from network and systems planning, design, provision of equipment and software, installation and implementation to maintenance and technical support for telecommunications service providers in PRC and enterprises customers in selected vertical markets. In Macao, the Group is also a leading provider of solutions in structured cabling, surveillance, trunking radio and networking solutions for different gaming and hotel operators, governmental authorities and enterprises.

The Group engages in the provision of self-developed CNMS for telecommunications service providers in PRC, which allows various operators to effectively and efficiently manage the performance of and traffic over the networks. The Group also provides data and environmental controlling solutions that allow users to readily and flexibly access, manage and utilise information/data and to conduct effective and improved environmental monitoring. The Group also designs and builds customised software for its clientele base.

The Group currently has operating subsidiaries in Macao, Hong Kong, Guangzhou and Shanghai, providing a full range of products, solutions and support services. The Group also operates a service hub from Guangzhou that offers general 24-hour nationwide support services. The Group has also established representative offices in different major cities in PRC, namely Beijing, Shanghai, Nanchang, Shenyang, Zhengzhou, Guangzhou, Chongqing and Wuhan, offering products/solutions information and local support services.

Chairman's Statement

Dear fellow Members,

Our Results

I am pleased to deliver you another year of solid results at Vodatel. During 2012, we reported revenue of HK\$272,374,000. Although it represented a drop as compared to the preceding year, due to the strategic emphasis on self-developed software and maintenance support services, our operating performance improved. Coupled with another year of hefty dividends from TTSA, net profit for the Year reached HK\$29,747,000, or a growth of 17.15% over 2011. Our balance sheet continued to be solid, with equity base edging up to HK\$298,415,000 subsequent to the revaluation of the carrying value of the investments in TTSA. Cash balances (cash and yield-enhanced financial investments) remained strong at approximately HK\$139,490,000.

Our Dividends to our Members

For 2012, the Board proposes that a final dividend of HK\$0.01 per Share be paid out. As the assets of the Group remained healthy and the underlying trends in our businesses are encouraging and are expected to continue this positive momentum, the Board proposes that a special dividend of HK\$0.01 per Share be paid out. Together with the interim dividend, total dividends for the Year aggregated HK\$0.025 per Share.

Our Business

Over the years, we continued to massage the strategic transformation of our core businesses and made substantial progress against our strategy for solid organic growth. We continue to operate under a "Multiple Branding" philosophy, with "Vodatel", "Mega Datatech" and "Tidestone" each positioned to achieve differentiation in product and service offerings, yet complementing one another so that in aggregate, there will be realisation of synergy, scale advantages, breadth of products, depth of market knowledge and competency of people. And in our investment frontier, we continue to capitalise on our ten years of investing experience in Timor-Leste by identifying more investment and business opportunities in the areas of telecommunications, utilities and infrastructure.

Information technology is ever changing. We need to be vigilant and to continually strive for a fresh and open perspective when conducting our businesses. While being flexible, our commitment to delivering quality turnkey solutions, customised software and services to our clients has not changed. We have just become simpler and leaner by focusing on markets where we have competitive advantages, redirecting our resources to provide high quality products and services to our premium clientele and planning, training and actively providing our team with the best tools to compete.

Our top priority is to ensure that we stay focused on enhancing the value of our Members. It is therefore, vital that we have the appropriate controls over risks in place – both with our businesses and financials – making us resilient to changing market environments. We will continue to partner with top-tier suppliers, seize and assess every business and investment opportunity, exercise tight cost controls and practise prudent financial management.

Our Appreciation

Finally, I greatly appreciate the support of our Members, customers, business partners and dedicated team of employees who have put their trust and uttermost effort to make Vodatel a success. On behalf of the Board, I would like to extend my great thanks to all of you.

José Manuel dos Santos
Chairman

Macao, 19th March 2013

Management Discussion and Analysis

REVIEW OF BUSINESS ACTIVITIES

During the Year, the Group continued to focus its business in three principle markets, namely Macao/Hong Kong, Mainland China and Timor-Leste. Operating under the “Multiple Branding” philosophy, “Vodatel” focuses investment opportunities and on the provision of business and communications solutions in security and high-performance networking infrastructure in Macao, Hong Kong, Mainland China and Timor-Leste; “Mega Datatech” aims at the provision of enterprise information technology infrastructure, development of customised applications and maintenance support services in Macao; and “Tidestone” targets at the provision of self-developed CNMS in Hong Kong and Mainland China.

Business in Macao and Hong Kong

During the Year, VHL is again selected as one of the key service providers to the Government of Macao, the six gaming operators in Macao and through its subsidiary, a provider to regional-based telecommunications service providers in Hong Kong for the provision of solutions in the areas of networking infrastructure, surveillance and communications equipment and ancillary services. VHL is proud to secure from a gaming operator a contract to install communications equipment and provide ancillary services at its flagship gaming and entertainment hub in the Macao peninsula. This win is of significance as it is the first win of its kind by VHL in the gaming sector.

MDL continued to be positioned as a “One-Stop Shopper” and actively sourced products and solutions from different vendors that will fit the needs and requirements or further enhance the performance of the existing systems of its customers. MDL continued to be well-received by its customers, in particular the Government of Macao. Serving approximately twenty-five bureaus and offices, the Government of Macao represented over 60% of the total new orders secured during the Year for the provision of solutions and maintenance support services. The balance was awarded by different gaming and hotel operators, utilities and educational institutions, with a handful projects from UM to do cabling works and install server and storage systems, data and office networks, firewall and storage and backup systems at its new campus in Hengqin Island.

In 2011, MDL successfully added the Financial Services Bureau to its clientele list and during the Year, secured two landmark projects from the bureau, namely the e-Procurement application system and the central procurement application system. Other landmark projects won included the customer resources management system for Civic and Municipal Affairs Bureau, e-Office application system for Public Administration and Civil Service Bureau and the emergency support backup system for Public Security Forces Affairs Bureau. These wins, not only translated to revenue for the Group, represented the higher-margin software development projects that MDL has been strategically positioned to focus on and the confidence of the Government of Macao in entrusting some of the more critical applications to be developed and delivered by MDL.

Business in Mainland China

In Mainland China, the main focus of the subsidiaries of VHL is to provide network maintenance support services to various telecommunications service providers, with a number of maintenance contracts secured from telecommunications service providers in the provinces of Liaoning and Hebei and in the municipality of Shanghai. Total maintenance contracts awarded exceeded HK\$11,000,000 during the Year.

TSTSH continued to be positioned as one of the core research and development hubs within the Group, with in-house research and development teams in Shanghai, Nanchang, Chongqing and Guangzhou. During the Year, TSTSH remained focused on expanding the functionalities of its CNMS and on optimising the features of its existing modules, while realigning its marketing strategy to include both direct marketing and channel sales. Direct marketing is being deployed primarily with telecommunications service providers. Today, key market footholds of TSTSH include telecommunications service providers in the provinces of Guangdong, Jiangxi, Jiangsu and Shandong, municipalities of Chongqing and Shanghai and autonomous regions of Inner Mongolia and Xinjiang Uygur. For non-telecommunications clients, such as armed police force and manufacturers of dairy, additives, wines and staple food, and locations where TSTSH does not currently have strong presence, channel sales strategy is being deployed to sell the products and services to end-users on a nationwide basis.

Due to the maturity of its products, positive market responses and the adoption of different marketing strategies, TSTSH and its subsidiary secured over HK\$28,000,000 worth of contracts during the Year, or a growth of over 40% over the preceding year. Moreover, with the completion and final acceptance of many projects that the segment of CNMS secured during previous years received, the segment of CNMS reported revenue of HK\$25,253,000, or approximately 1.5 times over 2011. The segment of CNMS also made a turnaround and achieved profit before income tax of HK\$5,219,000 as compared to loss before income tax of HK\$6,091,000 in 2011.

Investments Holding Activities

TTSA

During the Year, TTSA continued to deliver strong results. Revenue hit record high of HK\$578,604,000, representing a growth of 9.74% over the preceding year. However, the Government of Timor-Leste early terminated the exclusive concession contract to provide exclusively telecommunications services in Timor-Leste in March 2012 and issued two new licences to an Indonesian telecommunications operator and a Vietnamese telecommunications operator. Consequently, in anticipation of new competition, TTSA introduced some aggressive marketing campaigns during the Year to strengthen its foothold and penetration rate. While the number of mobile customers grew by a further 5% to approximately 632,000, net profit of TTSA reported a decrease, the first time since its incorporation, from HK\$192,207,000 to HK\$168,193,000, or a 12.49% drop.

With the liberalisation of the telecommunications market and new competition expected to commence during 2013, TTSA plans to initiate more prudent financial management, including partial repayment of its loans.

Management Discussion and Analysis

Despite the presence of two new competitors in the market, the Group is still confident about the prospects of TTSA and the telecommunications market in Timor-Leste. Consequently, in January 2013, the Group exercised its pre-emptive rights and increased its shareholding in TTSA by 0.96% at a consideration of HK\$4,709,000. The shareholding of the Group in TTSA has now been increased from 16.90% to 17.86%. Completion of the transaction took place on 14th February 2013. The acquisition also resulted in the revaluation to the carrying value of the Group in TTSA from HK\$5,785,000 to HK\$83,217,000.

Vodacabo

When Vodacabo was first established in 2010, it engaged primarily in the construction of telecommunications towers and energy structures and the laying of optic fibre rings. Today, Vodacabo has expanded its product offerings to include also installation works of transmission networks, backbone networks, international links and landscape and concrete slabs and higher-margin consultancy services, such as network audits. Since its incorporation, Vodacabo generated total net profit of HK\$11,871,000. Given the encouraging results and balancing the need of working capital, Vodacabo declared its first dividends, paying out an aggregate HK\$1,550,000 of dividends to its shareholders against their operating performance for the Year. In January 2013, the Group received its pro-rata share of the dividends of HK\$465,000.

Vodacabo started a strong year of 2013 with over HK\$13,000,000 of secured contracts. Going forward, Vodacabo will capitalise its established position with TTSA to capture more business opportunities and will also take advantage of the liberalisation of the telecommunications market to promote its products and services offerings to the two new players.

MTNHL

Subsequent to the change of hands in 2011, MTNHL has now evolved to become a company that engaged in three principal activities, namely 1. development, provision and sale of mobile and Internet communication telecommunications and other related services; 2. trading of electronic parts and components in relation to display modules and touch panel modules, and provision of professional solution with engineering services; and 3. property development and investment properties. During the Year, MTNHL completed a very substantial acquisition with the acquisition of 75% of ETC. ETC is principally engaged in the trading of electronic parts and components in relation to display modules and touch panel modules and in the provision of professional solutions with engineering services to meet the needs of individual customers including ZTE, Tian Ma, Lenovo, Huawei, Konka, LG and Haier, to name a few. For the nine-month period ended 31st December 2012, attributable to the acquisition, turnover of MTNHL surged to HK\$282,051,000, or a whopping increase of twelve times over the same period of the preceding year.

REVIEW OF OPERATING RESULTS

Turnover and Profitability

The Government of Macao remained the largest customer of the Group. Although stronger revenue registered by TSTSH, in the absence of any large-scale infrastructure project in Macao, the Group reported revenue of HK\$272,374,000 for the Year, or a drop of 5.92% as compared to 2011 of HK\$289,506,000. Nevertheless, attributed to increasing number of software development projects at MDL and TSTSH and higher number of contracts to provide maintenance support services at VHL and MDL, both works carried higher margins, gross profit margin of the Group hiked up by 1.70% from 25.18% to 26.88%. Therefore, despite a decrease in revenue, gross profit for the Year reached HK\$73,213,000, or a slight improvement over the preceding year of HK\$72,889,000.

To alleviate inflationary pressures from human resources and rents, the Group realigned its human resources across different entities and continued to exercise tighter costs control. Although the Group was able to contain the increase of its selling and marketing costs and administrative expenses to HK\$1,943,000, or an average 2.40% increase from HK\$80,882,000 in 2011 to HK\$82,825,000 during the Year, the Group has yet to reach a stable operating scale of self-sufficiency, in particular for its operations in Macao, which could be achieved through more aggressive organic growth.

TTSA continued to be the major contributor to the Group, bringing in dividend income of HK\$32,407,000 during the Year. Improved gross profit margin, stronger dividend income, higher finance income generated from investments in yield-enhanced fixed income financial instruments and better operating results at Vodacabo, the Group reported profit before income tax of HK\$31,357,000 for the Year. Net profit reached HK\$29,747,000, or an increase of 17.15% over the preceding year.

Capital Structure and Financial Resources

Another year of profit and the revaluation of the carrying value of the Group in TTSA from HK\$5,785,000 to HK\$83,217,000 significantly drove up the equity base of the Group from HK\$208,145,000 as at 31st December 2011 to HK\$298,415,000 as at 31st December 2012. Consequently, net asset value jumped up to approximately HK\$0.49 per Share.

Due to the revaluation of the carrying value of the Group in TTSA, available-for-sale financial assets more than doubled to reach HK\$171,110,000. Included in the figure was carrying cost of TTSA of HK\$83,217,000, carrying cost of MTNHL of HK\$26,732,000 and yield-enhanced financial investments of approximately HK\$61,161,000.

Level of inventories stood at HK\$8,606,000 as at 31st December 2012. Maintaining low level of inventories is consistent with the policy employed by the Group to place orders to suppliers only upon confirmation of orders from customers so as to avoid ageing and obsolete stocks. Trade receivables edged up to HK\$129,054,000 as at 31st December 2012, majority of which were within three months.

The Group continued to maintain a debt-free capital structure with no external borrowing. Cash and yield-enhanced financial instruments combined stood at approximately HK\$139,490,000 as at 31st December 2012 as compared to approximately HK\$125,000,000 as at 31st December 2011.

Management Discussion and Analysis

Employees' Information

As at 31st December 2012, the Group had 308 employees, of which 193, 9 and 106 employees were based in Mainland China, Hong Kong and Macao respectively.

The remuneration and bonus policies of the Group were basically determined by the performance of individual Directors and employees.

The Company adopted the New Scheme whereby certain employees of the Group may be granted Options. Details of the Old Scheme and the New Scheme are set out under the section "Options" in the report of the Directors.

The Group also provided various training programmes and product orientation for the marketing and technical employees so as to improve their overall qualifications and to continuously keep them abreast of industry and technological changes.

Capital Commitments and Significant Investments

As at 31st December 2012, the Group had significant investments of which the details are set out in note 18 to the consolidated financial statements. Save as disclosed, the Group did not have any significant capital commitments and significant investments.

Charges on Group Assets

As at 31st December 2012, bank deposit of approximately HK\$615,000 was pledged for issuing performance bonds against certain projects in Mainland China. Save as disclosed, the Group did not have any charges on assets of the Group.

Details of Material Acquisitions and Disposals

During the Year, the Group had no material acquisitions or disposals. On 29th January 2013, the Group acquired 4,205 ordinary shares of US\$10 each in the share capital of TTSA with a purchase price of approximately HK\$4,709,000.

Details of Future Plans for Material Investment or Capital Assets

The Directors do not have any future plans for material investments or capital assets.

Foreign Exchange Exposure

The Group mainly earns revenue and incurs cost in HK\$, MOP, US\$ and RMB. The Group earned net foreign exchange gains of HK\$81,000 during the Year.

Biographical Details of Directors and Senior Management

EXECUTIVE DIRECTORS

José Manuel DOS SANTOS, aged 65, was first appointed as an executive Director on 13th December 1999. He is the founder of the Group and Chairman of the Company. He has experience of over forty years in the telecommunications industry in the Asia Pacific region. He served in a senior position at Direcção dos Serviços de Correios e Telecomunicações, the telecommunications authority of the Government of Macao, prior to the founding of Zetronic and subsequently the Group. He is a member of Conselho de Ciência e Tecnologia and a member of Fundo Para o Desenvolvimento das Ciências e da Tecnologia in Macao. He is the sole director of ERL, which is a Substantial Shareholder.

YIM Hong, aged 55, was first appointed as an executive Director on 14th December 1999. He is the managing director of the Company in charge of overall operations. He graduated from Queen Mary and Westfield College of the University of London, UK with a Bachelor of Science degree. With more than thirty years of experience in the IT industry, he joined the Group in 1998. Prior to joining the Group, he was the area business director at Newbridge Networks (Asia) Limited and the country manager at 3Com Asia Limited.

KUAN Kin Man, aged 47, was first appointed as an executive Director on 14th December 1999. He is the general manager of the Group in charge of sales and marketing. In 1985, he joined Zetronic as an engineer and was transferred into marketing later. He joined Vodatel Systems (the assets and liabilities of which were assigned to VHL on 1st July 1998) on 8th July 1992 to assume the role of sales manager and was promoted to general manager in 1994.

Monica Maria NUNES, aged 44, was first appointed as an executive Director on 13th December 1999. She is the finance director of the Company and the Compliance Officer. She graduated from the University of Calgary, Canada with a Bachelor of Commerce degree. She joined the Group in 1999 and has over twenty years of accounting and banking experience. She holds a Certified Management Accountant Designation of Certified Management Accountants of Alberta, Canada. She is an associate of the Chartered Institute of Management Accountants and is entitled to use the description Chartered Management Accountant. She is also entitled to hold and use the designation of Chartered Global Management Accountant.

Biographical Details of Directors and Senior Management

INDEPENDENT NON-EXECUTIVE DIRECTORS

FUNG Kee Yue Roger, aged 60, was first appointed as an independent non-executive Director on 30th September 2004. He was the managing director of Mitel Networks Asia Pacific Limited, a wholly-owned subsidiary of Mitel Networks Corporation in Canada. Prior to Mitel, he was the President of Newbridge Networks Asia Pacific Limited. He graduated from the University of Toronto, Canada with a Bachelor of Applied Science degree in industrial engineering. He was a member of Professional Engineers Ontario, Canada. He has more than thirty years of experience in the telecommunications and electronics industry.

WONG Tsu An Patrick, aged 39, was first appointed as an independent non-executive Director on 4th June 2008. He is the founder and Chief Executive Officer of Tenacity International Limited, for which he is responsible for its overall strategic development, management and operations. Prior to founding the Tenacity International Limited, he has over ten years of investment experience from USA and Asia, working as a portfolio manager for growth-orientated funds at Trust Company of the West, a multi billion US\$ (www.tcw.com) fund management company headquartered in Los Angeles, USA. He is a member of the Young Presidents' Organization and also a certified public accountant in USA (qualified by the State Board of Accountancy of the State of Colorado). He is a member of Zhejiang Province Committee, Chinese People's Political Consultative Conference since January 2013.

TOU Kam Fai, aged 55, was first appointed as an independent non-executive Director on 13th May 2009. He first started his own business in seafood processing and trading in 1992 and has since accumulated over fifteen years of experience in the industry with business dealings in the Asia Pacific region and North America. He also liaises business activities between the Bolivarian Republic of Venezuela and PRC and is an investor in both countries.

SENIOR MANAGEMENT (By alphabetical order)

CHAN Chi Pio, aged 43, is the technical support manager of the Group. He joined the Group in 1992 after having graduated from Huaqiao University, PRC with a Bachelor of Science degree in the same year.

CHEONG Kuan Pat, aged 48, is the general manager of MDL. He graduated from CUM, PRC with a Master of Business Administration degree. He is the Vice President of Computer Chamber of Macau since 2006. He has been working in the IT industry in Macao for over twenty years. He joined MDL in 1993 as the chief of product sales and marketing department.

CHUI Yiu Sui, aged 43, is the assistant general manager of MDL. He graduated from CUM, PRC with a degree of Bachelor of Arts. He joined MDL in 1993 as an assistant software manager and was gradually promoted to managerial positions.

SENIOR MANAGEMENT (By alphabetical order) (Continued)

FOO Chun Ngai Redford, aged 39, is the Company Secretary. He joined the Company in September 2003. He is responsible for company secretarial matters and overall financial and accounting management of the Group. He graduated from the University of Hong Kong, PRC with a degree of Bachelor of Business Administration in Accounting and Finance. He is a fellow of the Association of Chartered Certified Accountants and HKICPA. He is also an associate of the Institute of Chartered Secretaries and Administrators and the Hong Kong Institute of Chartered Secretaries. Before joining the Company, he worked for another company listed on GEM as the company secretary and qualified accountant and for an international renowned accounting firm.

HO Wai Sam Paul, aged 50, is the director of technical services of the Group. He graduated from CUM, PRC with a Master of Business Administration degree. He had worked in Companhia de Telecomunicações de Macau S.A.R.L. for eighteen years and was head of transport networks covering the international and national engineering such as optical fibre, synchronous and plesiochronous digital hierarchy transmission, submarine cable, microwave and satellite earth station. He joined the Group in June 2000.

KUOK Cheong Ian, aged 65, is the general manger of ZHMDSL in charge of software research and development. He holds a Master Degree in Business Administration from Barrington University, USA. Before joining the Group, he worked for a number of companies including Heng Va Company Limited and Talent Rank Limited as the technical director and general manager respectively.

LOI Man Keong, aged 42, is the sales manager of MDL. He obtained a degree of Bachelor of Economics from JU, PRC and a degree of Bachelor of Laws from China University of Political Science and Law, PRC. He joined MDL in 1994 as a sales executive and was promoted to sales manager in 2006 responsible for product sales of MDL.

Manouchehr MEHRABI, aged 54, is the senior network consultant of the Group. He obtained his Bachelor of Computer Science degree from Concordia University, Canada in Montreal and his Master of Science degree in Telecommunications from Queen Mary and Westfield College of the University of London, UK. Over the years, he has filled a number of IT positions, including programmer, database administrator, field engineer, system manager, and network consultant. He joined the Group in June 2000.

Biographical Details of Directors and Senior Management

SENIOR MANAGEMENT (By alphabetical order) (Continued)

MOK Chi Va, aged 47, is the deputy general manager, sales and marketing, Macao of the Group. He has obtained a Diploma in Business Administration jointly organised by UM, PRC and Macau Management Association and a Master of Business Administration - International Business degree from West Coast Institute of Management and Technology, the Commonwealth of Australia. He first joined the Group on 3rd July 2000 as the business development manager principally in charge of the business of MIHL and was appointed as an executive director of MIHL on 29th January 2003. He was transferred back to the Group on 1st July 2007. Prior to joining the Group, he worked for Charter Kingdom Limited as operation manager and Tung Tat E&M Engineering Co. Limited as project manager.

NG Ka Leung, aged 43, is the assistant technical director of the Group. He graduated from UM, PRC with a Bachelor of Science degree in 1994. He has been with the Group since 1995.

WANG Qing, aged 42, is the regional business manager of the Group. He graduated from Nanjing University of Posts and Telecommunications, PRC with a Bachelor of Science degree in 1992. He joined the Group in 1994. He was an engineer at a telecommunications equipment firm before joining the Group.

WONG Chi Ping, aged 63, is the business development director of the Group. He has over thirty years of experience in the audio and electronic industries in PRC. Prior to joining the Group in 1999, he worked for Zetronic for over ten years responsible for the operations and marketing of voice telecommunications business.

WONG Wai Kan, aged 48, is the senior regional business director of the Group in Mainland China. He graduated from JU, PRC with a Bachelor of Science degree. He has been with the Group since 1993. He worked in the fields of purchasing and banking before joining the Group.

WU Wenhua, aged 49, is currently the chief executive officer of TSTSH in charge of overall operations, overseeing the sales and marketing, technical development and management of TSTSH. With a doctoral degree from the University of Waterloo, Canada, he has previously worked for international software development corporations, where he has accumulated over fifteen years of product development experience, in particular, development of network management systems for telecommunications service providers. He has established good connections with different telecommunications service providers in PRC.

Corporate Governance Report

1 Corporate governance practices

The Company applied the principles in the Code by complying with the Code throughout the Year, except that:

- (a) the Nomination Committee did not review the structure, size and composition (including the skills, knowledge and experience) of the Board in the Year;
- (b) not all Directors participated in continuous professional development;
- (c) the independent non-executive Directors did not attend the AGM;
- (d) the management is yet to provide all Directors with monthly updates; and
- (e) there were slight differences between the terms of reference of the Audit Committee and the minimum requirements stated in the Code.

A.5.2(a) The Board considers that such review will be necessary only when casual vacancy exists.

A.6.5 The Directors consider that briefing received from the Company Secretary is sufficient for them to render their contribution to the Board.

A.6.7 The independent non-executive Directors consider that such attendance could not help to develop a balanced understanding of the views of the Members because not many members attended the AGM in past few years.

C.1.2 Management considers that quarterly updates and periodic instant updates when developments arising out of the ordinary business instead of monthly updates are sufficient for the Board to discharge its duties.

C.3.3(e)(i) The terms of reference of the Audit Committee were amended in accordance and C.3.7 with the Code on 10th August 2012.

2 Directors' securities transactions

The Company has adopted Rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct regarding Directors' securities transactions.

The Company has made specific enquiry of all Directors that they have complied with the required standard of dealings and its code of conduct regarding Directors' securities transactions.

There is no event of non-compliance with the required standard of dealings.

Corporate Governance Report

3 Board

The Directors were:

Chairman:	José Manuel dos Santos
Executive Directors:	Yim Hong Kuan Kin Man Monica Maria Nunes
Independent non-executive Directors:	Fung Kee Yue Roger Wong Tsu An Patrick Tou Kam Fai

Four meetings were held during the Year.

The attendance record of each Director was as follows:

	Board	AGM
José Manuel dos Santos	4/4	Present
Yim Hong	4/4	Present
Kuan Kin Man	4/4	Present
Monica Maria Nunes	4/4	Present
Fung Kee Yue Roger	4/4	Absent
Wong Tsu An Patrick	4/4	Absent
Tou Kam Fai	4/4	Absent

Matters reserved for the Board are as follows:

- (a) Approval of interim and final financial statements.
- (b) Approval of the interim dividend and recommendation of the final dividend.
- (c) Approval of any significant changes in accounting policies or practices.
- (d) Appointment or removal of the Company Secretary.
- (e) Remuneration of the Auditor where, as is usual, Members have delegated this power to the Board and recommendations for the appointment or removal of Auditor following recommendations of the Audit Committee.
- (f) Resolutions and corresponding documentations to be put forward to Members at general meetings.
- (g) Approval of all circulars and listing particulars.
- (h) Approval of press releases concerning matters decided by the Board.
- (i) Board appointments and removals and any special terms and conditions attached to the appointment subject to the recommendations of the Nomination Committee and the Remuneration Committee.
- (j) Terms of reference of Chairman, other executive Directors and Chief Executive.
- (k) Terms of reference and membership of Board committees.

3 Board (Continued)

- (l) Approval of the long term objectives and commercial strategies of the Group.
- (m) Approval of the annual operating and capital expenditure budgets.
- (n) Changes relating to the capital structure or its status of the Group.
- (o) Terms and conditions of Directors and senior executives.
- (p) Changes to the management and control structure of the Group.
- (q) Major capital projects.
- (r) Material contracts, either by reason of size or strategy, of the Company or any subsidiary in the ordinary course of business, for example, bank borrowings and acquisition or disposal of property, plant and equipment.
- (s) Contracts of the Company or any subsidiary not in the ordinary course of business, for example, loans and repayments, foreign currency transactions, major acquisitions or disposals.
- (t) Major investments.
- (u) Risk management strategy.
- (v) Treasury policies, including foreign currency exposure.
- (w) Review of the overall corporate governance arrangements of the Company.
- (x) Major changes to the rules of the Company pension scheme, and changes of trustees and changes in the fund management arrangements.
- (y) Major changes to employee share schemes and the allocation of executive Options.
- (z) Formulation of policy regarding charitable donations.
- (aa) Political donations.
- (ab) Approval of the principal professional advisors of the Company.
- (ac) Prosecution, defence or settlement of litigation.
- (ad) Internal control arrangements.
- (ae) Directors' and officers' liability insurance.

Matters not mentioned above will be delegated to the management.

The Company confirmed that it has received from each of the independent non-executive Directors an annual confirmation of his independence pursuant to rule 5.09 of the GEM Listing Rules and it still considers the independent non-executive Directors to be independent.

There is no financial, business or other material/relevant relationships among the Directors.

José Manuel dos Santos, Yim Hong, Kuan Kin Man, Fung Kee Yue Roger, Wong Tsu An Patrick and Tou Kam Fai did not comply with Code A.6.5.

Corporate Governance Report

3 Board (Continued)

Monica Maria Nunes complied with Code A.6.5 by attending seminars organised by an international renowned accounting firm.

During the Year, the Board determined the policy for the corporate governance of the Company, and duties performed by the Board under Code D.3.1.

4 Chairman and Chief Executive

Chairman: José Manuel dos Santos
Chief Executive: Yim Hong

The roles of the Chairman and the Chief Executive are segregated and are not exercised by the same individual.

5 Non-executive Directors

Wong Tsu An Patrick was re-appointed for a two-year term expiring on 3rd June 2014. Fung Kee Yue Roger was re-appointed for a two-year term expiring on 29th September 2014. Tou Kam Fai was re-appointed for a two-year term expiring on 12th May 2013. Each Director's fee is HK\$10,000 per month.

6 Remuneration of Directors

The Remuneration Committee is to assist the Board in determining the policy and structure for the remuneration of executive Directors, evaluating the performance of executive Directors, reviewing incentive schemes and Directors' service contracts and fixing the remuneration packages for all Directors and senior management.

The members of the Remuneration Committee during the Year and up to the date of this report are:

José Manuel dos Santos	(Chairman) (chairmanship and membership up to 21st March 2012)
Wong Tsu An Patrick	(Chairman) (chairmanship from 22nd March 2012 onwards)
Fung Kee Yue Roger	
Tou Kam Fai	

One meeting was held during the Year.

The attendance record of each Director was as follows:

José Manuel dos Santos	1/1
Fung Kee Yue Roger	1/1
Wong Tsu An Patrick	1/1
Tou Kam Fai	1/1

During the Year, the Remuneration Committee determined the policy and structure for the remuneration of the Directors; evaluated their performance and approved the bonuses for the year ended 31st December 2011 and the salary increment for the Year of all the executive Directors for the consideration of the Board.

7 Nomination of Directors

The purpose of the Nomination Committee is to assist, identify, screen and recommend to the Board appropriate candidates to serve as Directors, to oversee the process for evaluating the performance of the Board and to develop, recommend to the Board and monitor nomination guidelines for the Company.

The members of the Nomination Committee during the Year and up to the date of this report are:

José Manuel dos Santos (Chairman)
Fung Kee Yue Roger
Wong Tsu An Patrick
Tou Kam Fai

One meeting was held during the Year.

The attendance record of each Director was as follows:

José Manuel dos Santos	1/1
Fung Kee Yue Roger	1/1
Wong Tsu An Patrick	1/1
Tou Kam Fai	1/1

During the Year, the Nomination Committee recommended José Manuel dos Santos, Yim Hong, Kuan Kin Man and Tou Kam Fai to be reappointed in the AGM.

8 Auditor's remuneration

Remuneration of audit is HK\$1,530,000 for the Year.

Corporate Governance Report

9 Audit Committee

The Audit Committee is to assist the Board to deal with the matters concerning the Auditor, to review the financial information of the Company, and to oversee the financial reporting system and internal control procedures of the Company.

The members of the Audit Committee during the Year and up to the date of this report are:

Wong Tsu An Patrick (Chairman)
Fung Kee Yue Roger
Tou Kam Fai

Four meetings were held during the Year. Record of individual attendance was as follows:

Fung Kee Yue Roger	4/4
Wong Tsu An Patrick	4/4
Tou Kam Fai	4/4

During the Year, the Audit Committee reviewed the financial reports for the Year, for the six months ended 30th June 2012 and for the quarters ended 31st March 2012 and 30th September 2012. The Audit Committee also reviewed and discussed the report of the Auditor to the Audit Committee for the Year and reviewed the Auditor's statutory audit plan for the Year.

10 Other specific disclosures

The Directors are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with HKFRS and the disclosure requirements of CO, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The Auditor's responsibility is to express an opinion on these consolidated financial statements based on its audit and to report its opinion solely to the Members, as a body, in accordance with section 90 of the CA 1981 and for no other purpose. It does not assume responsibility towards or accept liability to any other person for the contents of the independent Auditor's report.

The Board has conducted a review of the effectiveness of the system of internal control of the Group.

11. Members' rights

Members holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Company Secretary, to require a special general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Board fails to proceed to convene such meeting the requisitionists themselves may do so in accordance with the provisions of Section 74(3) of the CA 1981.

Enquiries in written form may be put to the Board by sending a letter detailing such enquiries to the Company Secretary at Room 713B, 7th Floor, Block B, Sea View Estate, 2-8 Watson Road, North Point, Hong Kong.

Procedures for Members to propose a person for election as a Director are made available on the website of the Company. Members with other proposals could require a special general meeting to be called.

12. Investor relations

There is no changes in the memorandum of association of the Company and the Bye-laws during the Year.

On behalf of the Board

José Manuel dos Santos
Chairman

Macao, 19th March 2013

Report of the Directors

The Directors submit their report together with the audited financial statements for the Year.

Principal activities and geographical analysis of operations

The principal activity of the Company is investment holding. The activities of the subsidiaries are set out in note 10 to the financial statements.

An analysis of the performance of the Group for the Year by operating segment is set out in note 5 to the financial statements.

Results and appropriations

The results of the Group for the Year are set out in the consolidated income statement on page 31.

The Directors recommend the payment of a final dividend of HK\$0.01 per Share and a special dividend of HK\$0.01 per Share, totalling HK\$12,276,000.

Reserves

Movements in the reserves of the Group and of the Company during the Year are set out in note 25 to the financial statements.

Property, plant and equipment

Details of the movements in property, plant and equipment of the Group are set out in note 15 to the financial statements.

Share capital

Details of the movements in share capital of the Company are set out in note 22 to the financial statements.

Distributable reserves

Distributable reserves of the Company as at 31st December 2012, calculated under CA 1981 (as amended), amounted to HK\$184,028,000 (2011: HK\$176,707,000).

Five year financial summary

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 91 of the annual report.

Purchase, sale or redemption of listed securities

The Company did not redeem any of the Shares during the Year. Neither the Company nor any of its subsidiaries purchased or sold any of the Shares during the Year.

Options

Options were granted to Directors, employees and consultants at the invitation of the Directors under the Old Scheme. The Old Scheme was to provide incentives and rewards to Participants thereunder for their contribution to the Group and/or to enable the Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Group. The New Scheme was to reward Participants who have contributed or will contribute to the Group and to encourage Participants to work towards enhancing the value of the Company and the Shares for the benefit of the Company and the Members as a whole.

The total number of Shares available for issue under the New Scheme as at 31st December 2012 was 61,381,900, representing 10% of the issued share capital of the Company as at 31st December 2012.

Pursuant to the Old Scheme, the total number of Shares issued and to be issued upon exercise of the Options granted and to be granted to each Participant, including exercised, cancelled and outstanding Options, in any twelve-month period up to the date of grant must not exceed 1% of the Shares in issue at the date of grant. This also applies to the New Scheme.

Options shall be exercised in a period of three years commencing on the date on which the Option is granted and accepted by the Grantee.

Pursuant to both the Old Scheme and the New Scheme, the Grantee shall pay HK\$1 to the Company by way of consideration for the grant.

The Subscription Price shall be no less than the highest of 1. the closing price of the Shares as stated in the daily quotation sheets issued by the Exchange on the Offer Date (under the Old Scheme)/Date of Grant (under the New Scheme), which must be a Business Day; 2. the average closing price of the Shares as stated in the daily quotation sheets issued by the Exchange for the five Business Days immediately preceding the Offer Date (under the Old Scheme)/Date of Grant (under the New Scheme); and 3. the nominal value of a Share on the Date of Grant.

The Old Scheme was terminated in the Year. The New Scheme was adopted for period of ten years commencing on 22nd June 2012.

Details of the Options outstanding as at 31st December 2012 which were granted under the Old Scheme are as follows:

	Number of Options			Subscription Price HK\$	Grant date	Exercisable from	Exercisable until
	held as at 1st January 2012	Expired during the Year	held as at 31st December 2012				
José Manuel dos Santos	800,000	—	800,000	0.38	14th June 2010	15th June 2010	14th June 2013
Yim Hong	800,000	—	800,000	0.38	14th June 2010	15th June 2010	14th June 2013
Kuan Kin Man	800,000	—	800,000	0.38	14th June 2010	15th June 2010	14th June 2013
Monica Maria Nunes	800,000	—	800,000	0.38	14th June 2010	15th June 2010	14th June 2013
Fung Kee Yue Roger	500,000	—	500,000	0.38	14th June 2010	15th June 2010	14th June 2013
Wong Tsu An Patrick	500,000	—	500,000	0.38	14th June 2010	15th June 2010	14th June 2013
Tou Kam Fai	500,000	—	500,000	0.38	14th June 2010	15th June 2010	14th June 2013
Continuous contract employees	11,502,000	(616,000)	10,886,000	0.38	14th June 2010	15th June 2010	14th June 2013
Consultants	120,000	—	120,000	0.38	14th June 2010	15th June 2010	14th June 2013
	<u>16,322,000</u>	<u>(616,000)</u>	<u>15,706,000</u>				

Report of the Directors

Directors

The Directors during the Year and up to the date of this report were:

Executive Directors

José Manuel dos Santos (Chairman)

Yim Hong

Kuan Kin Man

Monica Maria Nunes

Independent non-executive Directors

Fung Kee Yue Roger

Wong Tsu An Patrick

Tou Kam Fai

In accordance with Article 87 of the Bye-laws, Fung Kee Yue Roger retires by rotation at the forthcoming AGM and, being eligible, offers himself for re-election.

Fung Kee Yue Roger, Wong Tsu An Patrick and Tou Kam Fai are independent non-executive Directors. Wong Tsu An Patrick was re-appointed for a two-year term expiring on 3rd June 2014. Fung Kee Yue Roger was re-appointed for a two-year term expiring on 29th September 2014. Tou Kam Fai was re-appointed for a two-year term expiring on 12th May 2013.

Directors' service contracts

None of the Directors who were proposed for re-election at the forthcoming AGM has a service contract with the Company which is not determinable within one year without payment of compensation, other than statutory compensation.

Directors' interests in contracts

Details of José Manuel dos Santos's interest in contracts of significance in relation to the business of the Group are set out in note 32 to the financial statements.

Save for contracts amongst group companies and the aforementioned transaction, no other contracts of significance to which the Company or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted as at 31st December 2012 or at any time during the Year.

Biographical details of Directors and senior management

Brief biographical details of Directors and senior management (including the professional qualifications of the Company Secretary and the Compliance Officer) are set out on pages 11 to 14.

Directors' and Chief Executives' interests and short positions in Shares, underlying Shares and debentures of the Company or any Associated Corporation

As at 31st December 2012, the relevant interests and short positions of the Directors or Chief Executive in the Shares, underlying Shares and debentures of the Company or its Associated Corporations which will be required to be notified to the Company and the Exchange pursuant to Divisions 7 and 8 of Part XV of SFO (including interests and short positions which he took or deemed to have taken under such provisions of SFO) or required pursuant to Section 352 of SFO, to be entered in the register referred to therein or required, pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors to be notified to the Company and the Exchange were as follows:

Aggregate long positions in the Shares

Name of Director	Nature of interest	Number of Shares held	Number of underlying Shares (in respect of Options held)	Approximate % of the issued share capital of the Company
José Manuel dos Santos	Settlor of a discretionary trust (note 1)	301,538,000	—	49.12
	Personal (note 2)	—	800,000	0.13
Yim Hong	Personal (note 3)	7,357,500	800,000	1.33
Kuan Kin Man	Personal (note 4)	22,112,500	800,000	3.73
Monica Maria Nunes	Personal (note 5)	2,452,500	800,000	0.53
Fung Kee Yue Roger	Personal (note 6)	210,000	500,000	0.12
Wong Tsu An Patrick	Personal (note 7)	—	500,000	0.08
Tou Kam Fai	Personal (note 8)	—	500,000	0.08

Report of the Directors

Directors' and Chief Executives' interests and short positions in Shares, underlying Shares and debentures of the Company or any Associated Corporation (Continued)

Aggregate long positions in the Shares (Continued)

Notes:

- 1 As at 31st December 2012, these Shares were held in the name of ERL. The entire issued share capital in ERL was held by OHHL, a company wholly-owned by HSBCITL, which is a trustee of the existing trust whereby the family members of José Manuel dos Santos (the settlor of the trust) were the discretionary objects and which assets included a controlling stake of 49.12% of the issued share capital of the Company.
- 2 The personal interest of José Manuel dos Santos comprised 800,000 underlying Shares in respect of Options granted to him by the Company. The aforesaid interest was held by José Manuel dos Santos as beneficial owner.
- 3 The personal interest of Yim Hong comprised 7,357,500 Shares and 800,000 underlying Shares in respect of Options granted to him by the Company. The aforesaid interest was held by Yim Hong as beneficial owner.
- 4 The personal interest of Kuan Kin Man comprised 22,112,500 Shares and 800,000 underlying Shares in respect of Options granted to him by the Company. The aforesaid interest was held by Kuan Kin Man as beneficial owner.
- 5 The personal interest of Monica Maria Nunes comprised 2,452,500 Shares and 800,000 underlying Shares in respect of Options granted to her by the Company. The aforesaid interest was held by Monica Maria Nunes as beneficial owner.
- 6 The personal interest of Fung Kee Yue Roger comprised 210,000 Shares and 500,000 underlying Shares in respect of Options granted to him by the Company. The aforesaid interest was held by Fung Kee Yue Roger as beneficial owner.
- 7 The personal interest of Wong Tsu An Patrick comprised 500,000 underlying Shares in respect of Options granted to him by the Company. The aforesaid interest was held by Wong Tsu An Patrick as beneficial owner.
- 8 The personal interest of Tou Kam Fai comprised 500,000 underlying Shares in respect of Options granted to him by the Company. The aforesaid interest was held by Tou Kam Fai as beneficial owner.

Substantial Shareholders' interests and short positions in the Shares and underlying Shares

The register of Substantial Shareholders required to be kept under section 336 of Part XV of SFO showed that as at 31st December 2012, the Company was notified of the following Substantial Shareholders' interests, being 5% or more of the issued share capital of the Company. These interests were in addition to those disclosed above in respect of the Directors and Chief Executive:

Aggregate long positions in the Shares

Name	Nature of interest	Number of Shares held	Approximate % of the issued share capital of the Company
ERL	Corporate interest (note 1)	301,538,000	49.12
OHHL	Corporate interest (note 1)	301,538,000	49.12
HSBCITL	Corporate interest (note 1)	301,538,000	49.12
Lei Hon Kin	Family interest (note 2)	302,338,000	49.26

Notes:

- As at 31st December 2012, these Shares were held in the name of ERL. The entire issued share capital in ERL was held by OHHL, a company wholly-owned by HSBCITL, being the trustee of the existing trust.
- Lei Hon Kin, the spouse of José Manuel dos Santos, was deemed to be interested in all the interests of José Manuel dos Santos.

Management contracts

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Year.

Major suppliers and customers

The percentages of purchases and sales for the Year attributable to the major suppliers and customers of the Group were as follows:

Purchases	
– the largest supplier	19.85%
– five largest suppliers in aggregate	56.43%
Sales	
– the largest customer	26.10%
– five largest customers in aggregate	54.39%

None of the Directors, their Associates or any Member (which to the knowledge of the Directors owns more than 5% of the share capital of the Company) had an interest in these major suppliers or customers.

Report of the Directors

Connected transactions

Certain related party transactions as disclosed in note 32 to the financial statements also constituted exempted connected transactions under Chapter 20 of the GEM Listing Rules.

Sufficiency of public float

Based on the information that was publicly available to the Company and within the knowledge of the Directors, it was confirmed that there was sufficient public float of at least 25% of the issued Shares as at 19th March 2013.

Competing business

As at 31st December 2012, none of the Directors, or any person who was (or group of persons who together were) entitled to exercise or control the exercise of 5% or more of the voting power at general meetings of the Company and which was (or were) able, as a practical matter, to direct or influence the management of the Company or any of their respective Associates had any interest in a business, which competed or might compete with the business of the Group.

Corporate governance report

The corporate governance report is set out on pages 15 to 21.

Subsequent events

On 29th January 2013, the Company announced to exercise its pre-emptive right pursuant to the bye-laws of TTSA to acquire a further 4,205 ordinary shares of US\$10 each in the share capital of TTSA, representing 0.96% of the total issued share capital of TTSA, with a purchase price of approximately HK\$4,709,000 from an independent third party.

Auditor

The financial statements were audited by PricewaterhouseCoopers who retires and, being eligible, offers itself for re-appointment.

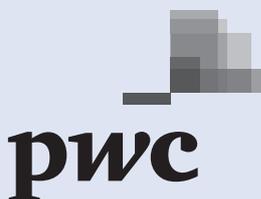
On behalf of the Board

José Manuel dos Santos

Chairman

Macao, 19th March 2013

Independent Auditor's Report



羅兵咸永道

TO THE SHAREHOLDERS OF VODATEL NETWORKS HOLDINGS LIMITED
(incorporated in Bermuda with limited liability)

We have audited the consolidated financial statements of Vodatel Networks Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 31 to 90, which comprise the consolidated and company balance sheets as at 31st December 2012, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

Independent Auditor's Report



羅兵咸永道

TO THE SHAREHOLDERS OF VODATEL NETWORKS HOLDINGS LIMITED (CONTINUED)
(incorporated in Bermuda with limited liability)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31st December 2012, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

PricewaterhouseCoopers
Certified Public Accountants

Hong Kong, 19th March 2013

Consolidated Income Statement

	Note	Year ended 31st December	
		2012 HK\$'000	2011 HK\$'000
Revenue	5	272,374	289,506
Cost of sales	7	(199,161)	(216,617)
Gross profit		73,213	72,889
Selling and marketing costs	7	(6,439)	(6,472)
Administrative expenses	7	(76,386)	(74,410)
Other income	6	33,618	31,037
Operating profit		24,006	23,044
Finance income		4,263	1,691
Finance costs		(7)	—
Finance income - net	9	4,256	1,691
Share of profit of associates	11	3,095	1,522
Profit before income tax		31,357	26,257
Income tax expense	12	(1,610)	(864)
Profit for the Year		29,747	25,393
Profit/(loss) attributable to:			
Owners of the Company		29,274	26,685
Non-controlling interests		473	(1,292)
		29,747	25,393
Earnings per Share attributable to owners of the Company during the Year (expressed in HK cents per Share)			
Basic and diluted earnings per Share	13	4.77	4.35

The notes on pages 39 to 90 are an integral part of these consolidated financial statements.

		Year ended 31st December	
		2012 HK\$'000	2011 HK\$'000
Dividends	28	15,345	3,069

Consolidated Statement of Comprehensive Income

	Note	Year ended 31st December	
		2012 HK\$'000	2011 HK\$'000
Profit for the Year		29,747	25,393
OCI:			
Change in value of available-for-sale financial assets	25(a)	66,465	11,962
Revaluation transfer – gross	25(a)	466	—
Released upon disposal of subsidiaries	25(a)	(164)	—
Currency translation differences	25(a)	(108)	191
OCI for the Year, net of tax		66,659	12,153
Total comprehensive income for the Year		96,406	37,546
Attributable to:			
– Owners of the Company		95,933	38,689
– Non-controlling interests		473	(1,143)
Total comprehensive income for the Year		96,406	37,546

Consolidated Balance Sheet

As at 31st December			
	Note	2012 HK\$'000	2011 HK\$'000
Assets			
Non-current assets			
Property, plant and equipment	15	1,705	1,297
Investments in associates	11	3,600	2,131
Available-for-sale financial assets	16(a),18	151,429	69,914
		156,734	73,342
Current assets			
Inventories	20	8,606	13,074
Trade receivables	16(a),19	129,054	104,368
Other receivables, deposits and prepayments	16(a),19	23,365	18,144
Available-for-sale financial assets	16(a),18	19,681	—
Pledged bank deposits	16(a),17,21	615	610
Cash and cash equivalents	16(a),17,21	78,328	98,752
		259,649	234,948
Liabilities			
Current liabilities			
Trade and bills payables	26	58,524	49,658
Other payables and accruals	26	53,508	45,549
Current income tax liabilities		5,936	4,938
		117,968	100,145
Net current assets		141,681	134,803
Total assets less current liabilities		298,415	208,145

Consolidated Balance Sheet

		As at 31st December	
	Note	2012 HK\$'000	2011 HK\$'000
Financed by:			
Equity			
Equity attributable to owners of the Company			
Shares	22	61,382	61,382
Other reserves	25(a)	231,993	165,334
Retained earnings/(accumulated losses)			
– Proposed final dividend	28	6,138	3,069
– Proposed special dividend	28	6,138	—
– Others		(8,751)	(22,680)
		296,900	207,105
Non-controlling interests		1,515	1,040
Total equity		298,415	208,145

The notes on pages 39 to 90 are an integral part of these consolidated financial statements.

The financial statements on pages 39 to 90 were approved by the Board on 19th March 2013 and were signed on its behalf.

José Manuel dos Santos
Director

Monica Maria Nunes
Director

Balance Sheet

As at 31st December			
	Note	2012 HK\$'000	2011 HK\$'000
Assets			
Non-current assets			
Investments in subsidiaries	10(a)	76,937	76,937
Current assets			
Amounts due from subsidiaries	10(b),16(b)	200,768	184,473
Other receivables and deposits	19	263	99
Cash and cash equivalents	16(b),17,21	89	560
		201,120	185,132
Liabilities			
Current liabilities			
Amounts due to subsidiaries	10(b),16(b)	26,513	17,861
Other payables and accruals	26	1,254	1,239
		27,767	19,100
Net current assets		173,353	166,032
Total assets less current liabilities		250,290	242,969
Financed by:			
Equity			
Equity attributable to owners of the Company			
Shares	22	61,382	61,382
Other reserves	25(b)	176,274	176,274
Retained earnings			
– Proposed final dividend	28	6,138	3,069
– Proposed special dividend	28	6,138	—
– Others		358	2,244
Total equity		250,290	242,969

The notes on pages 39 to 90 are an integral part of these financial statements.

The financial statements on pages 39 to 90 were approved by the Board on 19th March 2013 and were signed on its behalf.

José Manuel dos Santos
Director

Monica Maria Nunes
Director

Consolidated Statement of Changes in Equity

	Note	Attributable to owners of the Company				Non-controlling interests HK\$'000	Total equity HK\$'000
		Share capital HK\$'000	Other reserves (Note 25) HK\$'000	Accumulated losses HK\$'000	Total HK\$'000		
Balance as at 1st January 2011		61,382	153,330	(43,227)	171,485	2,183	173,668
Comprehensive income							
Profit for the year ended 31st December 2011		—	—	26,685	26,685	(1,292)	25,393
OCI							
Revaluation of available-for-sale financial assets	25	—	11,962	—	11,962	—	11,962
Currency translation differences – Group		—	42	—	42	149	191
Total OCI, net of tax		—	12,004	—	12,004	149	12,153
Total comprehensive income		—	12,004	26,685	38,689	(1,143)	37,546
Total contributions by and distributions to owners of the Company recognised directly in equity							
Dividends paid relating to 2010		—	—	(3,069)	(3,069)	—	(3,069)
Total contributions by and distributions to owners of the Company		—	—	(3,069)	(3,069)	—	(3,069)
Balance as at 31st December 2011		61,382	165,334	(19,611)	207,105	1,040	208,145

	Attributable to owners of the Company						
	Note	Share capital HK\$'000	Other reserves (Note 25) HK\$'000	(Accumulated losses)/ retained earnings HK\$'000	Total HK\$'000	Non-controlling interests HK\$'000	Total equity HK\$'000
Balance as at 1st January 2012		61,382	165,334	(19,611)	207,105	1,040	208,145
Comprehensive income							
Profit or loss		—	—	29,274	29,274	473	29,747
OCI							
Revaluation of available-for-sale financial assets	25	—	66,465	—	66,465	—	66,465
Revaluation transfer – gross	25	—	466	—	466	—	466
Released upon disposal of subsidiaries	25	—	(164)	—	(164)	—	(164)
Currency translation differences – Group	25	—	(108)	—	(108)	2	(106)
Total OCI, net of tax		—	66,659	—	66,659	2	66,661
Total comprehensive income		—	66,659	29,274	95,933	475	96,408
Total contributions by and distributions to owners of the Company recognised directly in equity							
Dividends paid relating to 2011	28	—	—	(3,069)	(3,069)	—	(3,069)
Dividends paid relating to 2012	28	—	—	(3,069)	(3,069)	—	(3,069)
Total contributions by and distributions to owners of the Company		—	—	(6,138)	(6,138)	—	(6,138)
Balance as at 31st December 2012		61,382	231,993	3,525	296,900	1,515	298,415

The notes on pages 39 to 90 are an integral part of these consolidated financial statements.

Consolidated Statement of Cash Flows

	Note	Year ended 31st December	
		2012 HK\$'000	2011 HK\$'000
Cash flows from operating activities			
Cash used in operations	29	(16,791)	(21,548)
Interest paid		(7)	—
Income tax paid		(612)	(658)
Net cash used in operating activities		(17,410)	(22,206)
Cash flows from investing activities			
Proceeds from sale of available-for-sale financial assets		15,638	1,601
Purchases of available-for-sale financial assets	18	(49,716)	(33,506)
Purchases of property, plant and equipment	15	(1,145)	(775)
Distributions from an associate	11	1,626	—
Interest received	9	4,263	1,691
Dividends received	6	32,575	30,670
Net cash generated from/(used in) investing activities		3,241	(319)
Cash flows from financing activities			
Proceeds from borrowings		1,995	—
Repayments of borrowings		(1,995)	—
Pledged bank deposits		(5)	(67)
Dividends paid to Members		(6,138)	(3,069)
Net cash used in financing activities		(6,143)	(3,136)
Net decrease in cash and cash equivalents			
		(20,312)	(25,661)
Cash and cash equivalents at beginning of Year		98,752	124,246
Exchange (losses)/gains on cash and cash equivalents		(112)	167
Cash and cash equivalents at end of Year		78,328	98,752

The notes on pages 39 to 90 are an integral part of these consolidated financial statements.

Notes to the Consolidated Financial Statements

1 General information

The Group carries the vision to deliver high quality communications infrastructural solutions to customers, allowing them to manage their business and reach out for information, anywhere and anytime. The Group principally engages in the provision of network and systems infrastructure and applications, CNMS and customised software solutions.

The Group provides an integrated span of services in network and systems infrastructure and applications and software solutions, ranging from network and systems planning, design, provision of equipment and software, installation and implementation to maintenance and technical support for telecommunications service providers in PRC and enterprises customers in selected vertical markets. In Macao, the Group is also a leading provider of solutions in structured cabling, surveillance, trunking radio and networking solutions for different gaming and hotel operators, governmental authorities and enterprises.

The Group engages in the provision of self-developed CNMS for telecommunications service providers in PRC, which allows various operators to effectively and efficiently manage the performance of and traffic over the networks. The Group also provides data and environmental controlling solutions that allow users to readily and flexibly access, manage and utilise information/data and to conduct effective and improved environmental monitoring. The Group also designs and builds customised software for its clientele base.

The Company is a limited liability company incorporated in Bermuda. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM11, Bermuda.

The Company has its listing on GEM.

These financial statements are presented in thousands of units of HK\$ (HK\$'000), unless otherwise stated. These financial statements are approved for issue by the Board on 19th March 2013.

2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies were consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

The consolidated financial statements of the Company were prepared in accordance with HKFRS. The consolidated financial statements were prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets.

The preparation of financial statements in conformity with HKFRS required the use of certain critical accounting estimates. It also required management to exercise its judgement in the process of applying the accounting policies of the Group. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates were significant to the consolidated financial statements are disclosed in note 4.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(a) Basis of preparation (Continued)

(i) *Changes in accounting policy and disclosures - Amended Standards not adopted by the Group*

The following revised amendments to standards are mandatory for the first time for the financial year beginning 1st January 2012.

- Amendment to HKFRS 7, 'Financial instruments: Disclosures' on transfer of financial assets was effective for annual periods beginning on or after 1st July 2011. This is not currently applicable to the Group, as it has no transfer of financial assets.
- Amendment to HKFRS 1, 'First time adoption', on hyperinflation and fixed dates was effective for annual periods beginning on or after 1st July 2011. This is not relevant to the Group as the Group is not first-time adopter of financial statements.
- Amendment to HKAS 12, 'Income taxes', on deferred tax is effective for annual periods beginning on or after 1st January 2012. This is not currently applicable to the Group, as it has no investment properties.

(ii) *Changes in accounting policy and disclosures - New standards and interpretation not yet adopted*

The following new or revised standards, amendments and interpretation to standards were issued but are not effective for the financial year beginning 1st January 2012 and have not been early adopted:

HKAS 1 (Amendment)	Presentation of Items of OCI (effective for periods beginning on or after 1st July 2012)
HKAS 19 (Revised 2011)	Employee Benefits' (effective for periods beginning on or after 1st January 2013)
HKAS 27 (Revised 2011)	Separate Financial Statements (effective for periods beginning on or after 1st January 2013)
HKAS 28 (Revised 2011)	Investments in Associates and Joint Ventures (effective for periods beginning on or after 1st January 2013)
HKFRS 1 (Amendment)	Government Loans' (effective for periods beginning on or after 1st January 2014)
HKFRS 7 (Amendment)	Disclosures – Offsetting Financial Assets and Financial Liabilities (effective for periods beginning on or after 1st January 2013)

2 Summary of significant accounting policies (Continued)

(a) Basis of preparation (Continued)

(ii) Changes in accounting policy and disclosures - New standards and interpretation not yet adopted (Continued)

The following new or revised standards, amendments and interpretation to standards were issued but are not effective for the financial year beginning 1st January 2012 and have not been early adopted: (Continued)

HKFRS 9	Financial Instruments (effective for periods beginning on or after 1st January 2015)
HKFRS 10	Consolidated Financial Statements (effective for periods beginning on or after 1st January 2013)
HKFRS 11	Joint Arrangements (effective for periods beginning on or after 1st January 2013)
HKFRS 12	Disclosures of Interests in Other Entities (effective for periods beginning on or after 1st January 2013)
HKFRS 13	Fair Value Measurement (effective for periods beginning on or after 1st January 2013)
Hong Kong (IFRIC) Interpretation 20	Stripping Costs in the Production Phase of a Surface Mine (effective for periods beginning on or after 1st January 2013)
Amendment to HKFRS 1	First time adoption on government loans (effective for periods beginning on or after 1st January 2013)
Amendments to HKFRS 7 and HKFRS 9	Mandatory Effective Date of HKFRS 9 and Transition Disclosures (effective for periods beginning on or after 1st January 2015)
Amendments to HKFRS 10, HKFRS 11 and HKFRS 12	Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (effective for periods beginning on or after 1st January 2013)
Amendment to HKAS 32	Financial instruments: Presentation on asset and liability offsetting (effective for periods beginning on or after 1st January 2014)
Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011)	Investment Entities (effective for periods beginning on or after 1st January 2014)
HKFRS (Amendment)	Annual improvements 2009 – 2011 Cycle (effective for periods beginning on or after 1st January 2013)

The Group will adopt the above new or revised standards, amendments and interpretation to existing standards as and when they become effective. The Group has already commenced the assessment of the impact to the Group and is not yet in a position to state whether these would have a significant impact on its results of operations and financial position.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(b) Subsidiaries

(i) Consolidation

Subsidiaries were all entities (including special purpose entities) over which the Group had the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that were currently exercisable or convertible were considered when assessing whether the Group controlled another entity. The Group also assessed existence of control where it did not have more than 50% of the voting power but was able to govern the financial and operating policies by virtue of de-facto control.

De-facto control might arise from circumstances where it did not have more than 50% of the voting power but was able to govern the financial and operating policies by virtue of de-facto control.

Subsidiaries were fully consolidated from the date on which control was transferred to the Group. They were de-consolidated from the date that control ceased.

Inter-company transactions, balances, income and expenses on transactions between Group companies were eliminated. Profits and losses resulting from inter-company transactions that were recognised in assets were also eliminated. Accounting policies of subsidiaries were changed where necessary to ensure consistency with the policies adopted by the Group.

2 Summary of significant accounting policies (Continued)

(b) Subsidiaries (Continued)

(i) Consolidation (Continued)

Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that did not result in loss of control were accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary was recorded in equity. Gains or losses on disposals to non-controlling interests were also recorded in equity.

Disposal of subsidiaries

When the Group ceased to have control, any retained interest in the entity was re-measured to its fair value at the date when control was lost, with the change in carrying amount recognised in profit or loss. The fair value was the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in OCI in respect of that entity were accounted for as if the Group had directly disposed of the related assets or liabilities. This might mean that amounts previously recognised in OCI were reclassified to profit or loss.

(ii) Separate financial statements

Investments in subsidiaries were accounted for at cost less impairment. Cost also included direct attributable costs of investment. The results of subsidiaries were accounted for by the Company on the basis of dividend and receivable.

Impairment testing of the investments in subsidiaries was required upon receiving dividends from these investments if the dividend exceeded the total comprehensive income of the subsidiary in the period the dividend was declared or if the carrying amount of the investment in the separate financial statements exceeded the carrying amount in the consolidated financial statements of the net assets of the investee including goodwill.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(c) Associates

Associates were all entities over which the Group had significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates were accounted for using the equity method of accounting. Under the equity method, the investment was initially recognised at cost, and the carrying amount was increased or decreased to recognise the share of the profit or loss of the investee of the investor after the date of acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in OCI is reclassified to profit or loss where appropriate.

The share of post-acquisition profit or loss of the Group was recognised in the income statement, and its share of post-acquisition movements in OCI was recognised in OCI with a corresponding adjustment to the carrying amount of the investment. When the share of losses of the Group in an associate equaled or exceeded its interest in the associate, including any other unsecured receivables, the Group did not recognise further losses, unless it had incurred legal or constructive obligations or made payments on behalf of the associate.

The Group determined at each reporting date whether there was any objective evidence that the investment in the associate was impaired. If this was the case, the Group calculated the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognised the amount adjacent to “share of profit of associates” in the income statement.

Profits and losses resulting from upstream and downstream transactions between the Group and its associates were recognised in the financial statements of the Group only to the extent of interests in the associates of unrelated investors. Unrealised losses were eliminated unless the transaction provided evidence of an impairment of the asset transferred. Accounting policies of associates were changed where necessary to ensure consistency with the policies adopted by the Group.

(d) Segment reporting

Operating segments were reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who was responsible for allocating resources and assessing performance of the operating segments, was identified as the executive Directors that made strategic decisions.

2 Summary of significant accounting policies (Continued)

(e) Foreign currency translation

(i) *Functional Currency and presentation currency*

Items included in the financial statements of each of the entities of the Group were measured using the Functional Currency. The consolidated financial statements were presented in HK\$, which was the Functional Currency of the Company and presentation currency of the Group.

(ii) *Transactions and balances*

Foreign currency transactions were translated into the Functional Currency using the exchange rates prevailing at the dates of the transactions or valuation where items were re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies were recognised in the income statement.

All foreign exchange gains and losses were presented in the income statement within "administrative expenses".

Changes in the fair value of monetary securities denominated in foreign currency classified as available-for-sale were analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost were recognised in profit or loss, and other changes in carrying amount were recognised in OCI.

Translation differences on non-monetary financial assets, such as equities classified as available-for-sale, were included in OCI.

(iii) *Group companies*

The results and financial position of all the Group entities (none of which had the currency of a hyper-inflationary economy) that had a Functional Currency different from the presentation currency were translated into the presentation currency as follows:

- (I) assets and liabilities for each balance sheet presented were translated at the closing rate at the date of that balance sheet;
- (II) income and expenses for each income statement were translated at average exchange rates (unless this average was not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses were translated at the rate on the dates of the transactions); and
- (III) all resulting exchange differences were recognised in OCI.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(e) Foreign currency translation (Continued)

(iv) Disposal of foreign operation

On the disposal of a foreign operation (that is, a disposal of the entire interest of the Group in a foreign operation), all of the exchange differences accumulated in equity in respect of that operation attributable to the equity holders of the Company are reclassified to profit or loss.

(f) Property, plant and equipment

Property, plant and equipment were stated at historical cost less depreciation. Historical cost included expenditure that was directly attributable to the acquisition of the items.

Subsequent costs were included in the carrying amount of the asset or recognised as a separate asset, as appropriate, only when it was probable that future economic benefits associated with the item would flow to the Group and the cost of the item could be measured reliably. The carrying amount of the replaced part was derecognised. All other repairs and maintenance were charged to the income statement during the financial period in which they were incurred.

Depreciation on assets was calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

- Leasehold improvements Five years or over the lease terms, whichever is shorter
- Furniture, fixtures and office equipment Two to five years
- Motor vehicles Five years
- Demonstration equipment Three years

The residual values and useful lives of the assets were reviewed, and adjusted if appropriate, at the end of each reporting period.

The carrying amount of an asset was written down immediately to its recoverable amount if the carrying amount of the asset was greater than its estimated recoverable amount (note 2(g)).

Gains and losses on disposals were determined by comparing the proceeds with the carrying amount and were recognised within “administrative expenses” in the income statement.

2 Summary of significant accounting policies (Continued)

(g) Impairment of non-financial assets

Assets were reviewed for impairment whenever events or changes in circumstances indicated that the carrying amount might not be recoverable. An impairment loss was recognised for the amount by which the carrying amount of the asset exceeded its recoverable amount. The recoverable amount was the higher of the fair value of an asset less costs to sell and value in use. For the purposes of assessing impairment, assets were grouped at the lowest levels for which there were separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment were reviewed for possible reversal of the impairment at each reporting date.

(h) Financial assets

(i) Classification

The Group classified its financial assets as loans and receivables and available-for-sale. The classification depended on the purpose for which the financial assets were acquired. Management determined the classification of its financial assets at initial recognition.

(I) Loans and receivables

Loans and receivables were non-derivative financial assets with fixed or determinable payments that were not quoted in an active market. They were included in current assets, except for the amounts that were settled or expected to be settled more than twelve months after the end of the reporting period. These were classified as non-current assets. The loans and receivables of the Group comprised "trade receivables", "other receivables and deposits", "pledged bank deposits" and "cash and cash equivalents" in the balance sheet (notes 2(k) and 2(l)).

(II) Available-for-sale financial assets

Available-for-sale financial assets were non-derivatives that were either designated in this category or not classified in any of the other categories. They were included in non-current assets unless the investment matured or management intended to dispose of it within twelve months of the end of the reporting period.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(h) Financial assets (Continued)

(ii) Recognition and measurement

Regular way purchases and sales of financial assets were recognised on the trade-date – the date on which the Group committed to purchase or sell the asset. Investments were initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets were derecognised when the rights to receive cash flows from the investments expired or were transferred and the Group transferred substantially all risks and rewards of ownership. Available-for-sale financial assets were subsequently carried at fair value. Loans and receivables were subsequently carried at amortised cost using the effective interest method.

When securities classified as available-for-sale were sold or impaired, the accumulated fair value adjustments recognised in equity were included in the income statement as “other income”.

Interest on available-for-sale securities calculated using the effective interest method was recognised in the income statement as part of finance income. Dividends on available-for-sale equity instruments were recognised in the income statement as part of other income when the right of the Group to receive payments was established.

(i) Impairment of financial assets

(i) Assets carried at amortised cost

The Group assessed at the end of each reporting period whether there was objective evidence that a financial asset or group of financial assets was impaired. A financial asset or group of financial assets was impaired and impairment losses were incurred only if there was objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) had an impact on the estimated future cash flows of the financial asset or group of financial assets that could be reliably estimated.

Evidence of impairment might include indications that the debtors or a group of debtors was experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they would enter bankruptcy or other financial reorganisation, and where observable data indicate that there was a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlated with defaults.

2 Summary of significant accounting policies (Continued)

(i) Impairment of financial assets (Continued)

(i) *Assets carried at amortised cost (Continued)*

For loans and receivables category, the amount of the loss was measured as the difference between the carrying amount of the asset and the present value of estimated future cash flows (excluding future credit losses that were not incurred) discounted at the original effective interest rate of the financial asset. The carrying amount of the asset was reduced and the amount of the loss was recognised in the consolidated income statement. If a loan had a variable interest rate, the discount rate for measuring any impairment loss was the current effective interest rate determined under the contract. As a practical expedient, the Group might measure impairment on the basis of the fair value of an instrument using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreased and the decrease could be related objectively to an event occurring after the impairment was recognised (such as an improvement in the credit rating of the debtor), the reversal of the previously recognised impairment loss was recognised in the consolidated income statement.

(ii) *Assets classified as available-for-sale*

The Group assessed at the end of each reporting period whether there was objective evidence that a financial asset or a group of financial assets was impaired. For debt securities, the Group used the criteria referred to in (i) above. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost was also evidence that the assets were impaired. If any such evidence existed for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - was removed from equity and recognised in profit or loss. Impairment losses recognised in the consolidated income statement on equity instruments were not reversed through the consolidated income statement. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increased and the increase could be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss was reversed through the consolidated income statement.

(j) Inventories

Inventories were stated at the lower of cost and net realisable value. Cost was determined using the weighted average basis. The cost comprised invoiced cost of inventories. Net realisable value was the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(k) Trade and other receivables

Trade receivables were amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables was expected in one year or less (or in the normal operating cycle of the business if longer), they were classified as current assets. If not, they were presented as non-current assets.

Trade and other receivables were recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

(l) Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents included cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

(m) Share capital

Shares were classified as equity.

(n) Trade payables

Trade payables were obligations to pay for goods or services that were acquired in the ordinary course of business from suppliers. Accounts payable were classified as current liabilities if payment was due within one year or less (or in the normal operating cycle of the business if longer). If not, they were presented as non-current liabilities.

Trade payables were recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

(o) Borrowings

Borrowings were recognised initially at fair value, net of transactions costs incurred. Borrowings were subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value was recognised in the income statement over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities were recognised as transaction costs of the loan to the extent that it was probable that some or all of the facility would be drawn down. In this case, the fee was deferred until the draw-down occurred. To the extent there was no evidence that it was probable that some or all of the facility would be drawn down, the fee was capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it related.

Borrowings were classified as current liabilities unless the Group had an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period.

2 Summary of significant accounting policies (Continued)

(p) Borrowing costs

Borrowing costs were recognised in profit or loss in the period in which they were incurred.

(q) Current and deferred income tax

The tax expense for the period comprised current tax. Tax was recognised in the income statement, except to the extent that it related to items recognised in OCI or directly in equity. In this case the tax was also recognised in OCI or directly in equity, respectively.

(i) Current income tax

The current income tax charge was calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the regions where the subsidiaries and associates of the Company operated and generated taxable income. Management periodically evaluated positions taken in tax returns with respect to situations in which applicable tax regulation was subject to interpretation. It established provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

(ii) Deferred income tax

Inside basis differences

Deferred income tax was recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax was not accounted for if it arose from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affected neither accounting nor taxable profit or loss. Deferred income tax was determined using tax rates (and laws) that were enacted or substantively enacted by the balance sheet date and were expected to apply when the related deferred income tax asset was realised or the deferred income tax liability was settled.

Deferred income tax assets were recognised only to the extent that it was probable that future taxable profit would be available against which the temporary differences could be utilised.

Outside basis differences

Deferred income tax was provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference was controlled by the Group and it was probable that the temporary difference would not reverse in the foreseeable future.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(r) Employee benefits

(i) Pension obligations

Group companies operated various pension schemes. The schemes were generally funded through payments to insurance companies. The Group had defined contribution plans.

A defined contribution plan was a pension plan under which the Group paid fixed contributions into a separate entity. The Group had no legal or constructive obligations to pay further contributions if the fund did not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Group paid contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group had no further payment obligations once the contributions were paid. The contributions were recognised as employee benefit expense when they were due. Prepaid contributions were recognised as an asset to the extent that a cash refund or a reduction in the future payments was available.

(ii) Termination benefits

Termination benefits were payable when employment was terminated by the Group before the normal retirement date, or whenever an employee accepted voluntary redundancy in exchange for these benefits. The Group recognised termination benefits when it was demonstrably committed to a termination when the entity had a detailed formal plan to terminate the employment of current employees without possibility of withdrawal. Benefits falling due more than twelve months after the end of the reporting period were discounted to their present value.

(iii) Bonus plan

The Group recognised a liability and an expense for bonuses, based on a formula that took into consideration the profit attributable to the Members after certain adjustments. The Group recognised a provision where contractually obliged or where there was a past practice that created a constructive obligation.

2 Summary of significant accounting policies (Continued)

(s) Share-based payments

(i) Equity-settled share-based payment transactions

The Group operated an equity-settled, share-based compensation plan, under which the entity received services from Directors, employees and consultants as consideration for equity instruments (Options) of the Company. The fair value of the employee services received in exchange for the grant of the Options was recognised as an expense. The total amount to be expensed was determined by reference to the fair value of the Options granted:

- (I) including any market performance conditions (for example, the share price of an entity);
- (II) excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining as an employee of the entity over a specified time period); and
- (III) including the impact of any non-vesting conditions (for example, the requirement for employees to save).

(ii) Share-based payment transactions among group entities

The grant by the Company of Options over its equity instruments to the employees of subsidiary undertakings in the Group was treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, was recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

(t) Provisions

Provisions were recognised when: the Group had a present legal or constructive obligation as a result of past events; it was probable that an outflow of resources would be required to settle the obligation; and the amount was reliably estimated. Provisions were not recognised for future operating losses.

Where there were a number of similar obligations, the likelihood that an outflow would be required in settlement was determined by considering the class of obligations as a whole. A provision was recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations might be small.

Provisions were measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflected current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time was recognised as interest expense.

Notes to the Consolidated Financial Statements

2 Summary of significant accounting policies (Continued)

(u) Revenue recognition

Revenue was measured at the fair value of the consideration received or receivable, and represented amounts receivable for goods and services supplied, stated net of discounts returns and value added tax. The Group recognised revenue when the amount of revenue could be reliably measured; when it was probable that future economic benefits would flow to the entity; and when specific criteria were met for each of the activities of the Group, as described below. The Group based its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue from the design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services was recognised upon the satisfactory completion of installation, which generally coincided with the time when the systems were delivered to customer.

The Group sold maintenance services to the end-users. These services were provided as a fixed-price contract, with contract terms generally ranging from less than one year to three years. Revenue from fixed-price contracts for delivering maintenance services was generally recognised in the period the services were provided, using a straight-line basis over the term of the contract.

Revenue from software implementation was recognised when such implementation was accepted by the customer.

(v) Interest income

Interest income was recognised using the effective interest method. When loans and receivables were impaired, the Group reduced the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continued unwinding the discount as interest income. Interest income on impaired loan and receivables was recognised using the original effective interest rate.

(w) Dividend income

Dividend income was recognised when the right to receive payment was established.

(x) Leases

Leases in which a significant portion of the risks and rewards of ownership were retained by the lessor were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to the income statement on a straight-line basis over the period of the lease.

2 Summary of significant accounting policies (Continued)

(y) Dividend distribution

Dividend distribution to the Members was recognised as a liability in the financial statements of the Group and the Company in the period in which the dividends were approved by the Members.

3 Financial risk management

(a) Financial risk factors

The activities of the Group exposed it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The overall risk management programme of the Group focused on the unpredictability of financial markets and sought to minimise potential adverse effects on the financial performance of the Group.

Risk management was carried out by the Directors. The Directors identified and evaluated financial risks in close co-operation with the operating units of the Group.

(i) Market risk

(l) Foreign exchange risk

The Group operated internationally and was exposed to foreign exchange risk arising from various currency exposures, primarily with respect to US\$, MOP and RMB. Foreign exchange risk arose from future commercial transactions, recognised assets and liabilities and net investments in foreign operations.

The Group had certain investments in foreign operations, whose net assets were exposed to foreign currency translation risk. Fluctuation in such currencies will be reflected in the movement of the translation reserve.

Management considered that foreign exchange risk related to financial assets denominated in US\$ and MOP was minimal, since these currencies were pegged to HK\$ and exchange rate fluctuation was minimal throughout the Year.

As at 31st December 2012, if HK\$ had weakened/strengthened by 5% against RMB with all other variables held constant, post-tax profit for the Year would have been HK\$1,232,000 (2011: HK\$617,000) higher/lower, mainly as a result of foreign exchange gains/losses on translation of RMB-denominated financial assets and liabilities.

Notes to the Consolidated Financial Statements

3 Financial risk management (Continued)

(a) Financial risk factors (Continued)

(i) Market risk (Continued)

(II) Price risk

The Group was exposed to equity and debt securities price risk because investments held by the Group were classified on the consolidated balance sheet as available-for-sale. The Group was not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, corporate bonds and debentures, the Group diversified its portfolio. Diversification of the portfolio was done in accordance with the limits set by the Group.

With all other variables held constant, if the quoted price of available-for-sale financial assets measured at fair value had been 10% higher/lower than the actual closing price as at 31st December 2012, the equity as at 31st December 2012 would increase/decrease by approximately HK\$7,220,000 (2011: HK\$6,267,000).

(III) Cash flow and fair value interest rate risk

As the Group had no significant interest-bearing assets and liabilities, the income and operating cash flows of the Group were substantially independent of changes in market interest rates.

(ii) Credit risk

Credit risk was managed on group basis, except for credit risk relating to accounts receivable balances. Each local entity was responsible for managing and analysing the credit risk for each of their new clients before standard payment and delivery terms and conditions were offered. Credit risk arose from cash and cash equivalents, pledged bank deposits, as well as credit exposures to customers, including outstanding receivables. Risk control assessed the credit quality of the customer, banks and financial institutions, taking into account its financial position, past experience and other factors. Individual risk limits were set based on internal or external ratings in accordance with limits set by the Board. The utilisation of credit limits was regularly monitored.

3 Financial risk management (Continued)

(a) Financial risk factors (Continued)

(iii) Liquidity risk

Prudent liquidity risk management implied maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. Due to the dynamic nature of the underlying business, the Directors maintained flexibility in funding by maintaining availability under committed credit lines.

Management monitored rolling forecasts of the liquidity requirements of the Group to ensure it had sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Group did not breach borrowing covenants (where applicable) on any of its borrowing facilities. Such forecasting took into consideration the debt financing plans of the Group, covenant compliance, compliance with internal balance sheet ratio targets and, if applicable external regulatory or legal requirements – for example, currency restrictions.

Surplus cash held by the operating entities over and above balance required for working capital management were transferred to interest bearing bank accounts, with appropriate maturities to manage its overall liquidity position. As at 31st December 2012, the Group held cash and cash equivalents of HK\$78,328,000 (2011: HK\$98,752,000).

Notes to the Consolidated Financial Statements

3 Financial risk management (Continued)

(a) Financial risk factors (Continued)

(iii) Liquidity risk (Continued)

The table below analysed the financial liabilities of the Group and the Company into relevant maturity groupings based on the remaining period at the balance sheet dates to the contractual maturity date. The amounts disclosed in the table were the contractual undiscounted cash flows.

	Less than one year HK\$'000
Group	
As at 31st December 2012	
Trade and bills payables	58,524
Other payables	3,039
As at 31st December 2011	
Trade and bills payables	49,658
Other payables	3,244
Company	
As at 31st December 2012	
Amounts due to subsidiaries	26,513
As at 31st December 2011	
Amounts due to subsidiaries	17,861
Other payables	15

(b) Capital management

The objectives of the Group when managing capital were to safeguard the ability of the Group to continue as a going concern in order to provide returns for Members and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group might adjust the amount of dividends paid to Members, return capital to Members, issue new Shares or sell assets to reduce debt.

3 Financial risk management (Continued)

(c) Fair value estimation

The table below analysed financial instruments carried at fair value, by valuation method. The different levels were defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level one).
- Inputs other than quoted prices included within level one that were observable for the asset or liability, either directly (that was, as prices) or indirectly (that was, derived from prices) (level two).
- Inputs for the asset or liability that were not based on observable market data (that was, unobservable inputs) (level three).

The following table presents the assets of the Group that were measured at fair value as at 31st December 2012 and 2011.

	2012			2011
	Level one HK\$'000	Level two HK\$'000	Total HK\$'000	Level one HK\$'000
Assets				
Available-for-sale financial assets				
– Equity securities	29,082	83,217	112,299	39,631
– Debt investments	43,118	—	43,118	23,042
	<u>72,200</u>	<u>83,217</u>	<u>155,417</u>	<u>62,673</u>

The fair value of financial instruments traded in active markets was based on quoted market prices at the balance sheet date. A market was regarded as active if quoted prices were readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represented actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group was the current bid price. These instruments were included in level one. Instruments included in level one comprised primarily equity investments classified as available-for-sale.

The fair value of financial instruments that were not traded in an active market was determined by using valuation techniques. The Group used its judgement to select a variety of methods and make assumptions that were mainly based on market conditions existing at the end of each reporting period. When there were recent transactions, management made reference to such transaction price in estimating the fair value of these financial instruments. The instruments were included in level 2.

Available-for-sale financial assets that were not quoted in an active market were measured at cost less impairment (note 18).

Notes to the Consolidated Financial Statements

4 Critical accounting estimates and judgements

Estimates and judgements were continually evaluated and were based on historical experience and other factors, including expectations of future events that were believed to be reasonable under the circumstances.

(a) Critical accounting estimates and assumptions

The Group made estimates and assumptions concerning the future. The resulting accounting estimates would, by definition, seldom equal the related actual results. The estimates and assumptions that had a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

(i) *Income taxes*

The Group was subject to income taxes in a few jurisdictions. Significant judgement was required in determining the worldwide provision for income taxes. There were many transactions and calculations for which the ultimate tax determination was uncertain. The Group recognised liabilities for anticipated tax audit issues based on estimates of whether additional taxes would be due. Where the final tax outcome of these matters was different from the amounts that were initially recorded, such differences would impact the current and deferred income tax assets and liabilities in the period in which such determination was made.

(ii) *Fair value of available-for-sale financial assets*

The fair value of financial instruments that were not traded in an active market was determined by using valuation techniques. The Group used its judgement to select a variety of methods and make assumptions that were mainly based on market conditions existing at the end of each reporting period. When there were recent transactions, management made reference to such transaction price in estimating the fair value of these financial instruments.

(b) Critical judgement in applying the accounting policies of the entity - impairment of available-for-sale equity investments

The Group followed the guidance of HKAS 39 to determine when an available-for-sale equity investment was impaired. This determination required significant judgement. In making this judgement, the Group evaluated, among other factors, the duration and extent to which the fair value of an investment was less than its cost; and the financial health of and short-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow.

5 Segment information

The executive Directors were the chief operating decision-makers of the Group. Management determined the operating segments based on the information reviewed by the executive Directors for the purposes of allocating resources and assessing performance.

The executive Directors considered the business from both a geographic and product perspective. From a product perspective, management assessed the performance of the segment of design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services and the segment of CNMS. The first segment was further evaluated on a geographic basis (Mainland China, and Hong Kong and Macao).

The executive Directors assessed the performance of the operating segments based on a measure of adjusted EBITDA. This measurement basis excluded the effects of non-recurring income and expenditure from the operating segments such as profit on disposal of available-for-sale financial assets. Interest income and expenditures were not allocated to segments, as this type of activity was managed by the executive Directors, who managed the cash position of the Group.

Revenue

The revenue from external parties reported to the executive Directors was measured in a manner consistent with that in the income statement.

	Revenue from external customers	
	2012 HK\$'000	2011 HK\$'000
Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services:		
– Mainland China	52,058	37,825
– Hong Kong and Macao	195,063	241,344
CNMS	25,253	10,337
Total	272,374	289,506

Notes to the Consolidated Financial Statements

5 Segment information (Continued)

EBITDA

	Adjusted EBITDA	
	2012 HK\$'000	2011 HK\$'000
Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services:		
Mainland China	4,381	685
Hong Kong and Macao	17,327	30,368
CNMS	5,530	(5,931)
Total	27,238	25,122
Depreciation	(685)	(556)
Finance income - net	4,256	1,691
Profit on disposal of available-for-sale financial assets	187	—
Profit on disposal of subsidiaries	361	—
Profit before income tax	31,357	26,257

Other profit and loss disclosures

	2012			2011		
	Depreciation HK\$'000	Finance income - net HK\$'000	Share of profit of associates HK\$'000	Depreciation HK\$'000	Finance income HK\$'000	Share of profit of associates HK\$'000
Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services:						
– Mainland China	(44)	97	—	(86)	131	—
– Hong Kong and Macao	(317)	4,146	3,095	(292)	1,542	1,522
CNMS	(324)	13	—	(178)	18	—
Total	(685)	4,256	3,095	(556)	1,691	1,522

5 Segment information (Continued)

Assets

	2012			2011		
	Total assets HK\$'000	Investments in associates HK\$'000	Additions to non-current assets HK\$'000	Total assets HK\$'000	Investments in associates HK\$'000	Additions to non-current assets HK\$'000
Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services:						
– Mainland China	41,186	—	346	37,025	—	53
– Hong Kong and Macao	187,301	3,600	349	190,051	2,131	272
CNMS	16,786	—	450	11,300	—	450
Total	245,273	3,600	1,145	238,376	2,131	775
Unallocated						
Available-for-sale financial assets	171,110			69,914		
Total assets per the balance sheet	416,383			308,290		

The amounts provided to the executive Directors with respect to total assets were measured in a manner consistent with that of the consolidated financial statements. These assets were allocated based on the operations of the segment and the physical location of the asset.

Investments in equity and debt instruments (classified as available-for-sale financial assets) held by the Group were not considered to be segment assets but rather were managed centrally.

Notes to the Consolidated Financial Statements

5 Segment information (Continued)

Entity-wide information

Breakdown of the revenue from all services is as follows:

Analysis of revenue by category

	2012 HK\$'000	2011 HK\$'000
Revenue from design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services	247,121	279,169
Revenue from CNMS	25,253	10,337
	<u>272,374</u>	<u>289,506</u>

The entity is domiciled in Bermuda. There was no revenue from external customers in Bermuda for the Year and the year ended 31st December 2011, and the total of revenue from external customers from other regions was HK\$272,374,000 (2011: HK\$289,506,000). The breakdown of the total of revenue from external customers from other regions is disclosed above.

As at 31st December 2012 and 2011, there was no non-current assets located in Bermuda, and the total of non-current assets other than financial instruments located in other regions was HK\$5,305,000 (2011: HK\$3,428,000).

Revenue of approximately HK\$71,085,000 (2011: HK\$70,250,000) was derived from one single external customer. The revenue was attributable to the segment of design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services in Hong Kong and Macao.

6 Other income

	2012 HK\$'000	2011 HK\$'000
Dividend income on available-for-sale financial assets	32,575	30,670
Profit on disposal of available-for-sale financial assets	187	—
Profit on disposal of subsidiaries	361	—
Others	495	367
	<u>33,618</u>	<u>31,037</u>

7 Expenses by nature

	2012 HK\$'000	2011 HK\$'000
Auditor's remuneration		
– Charge for the Year	1,530	1,530
– Under-provision in prior year	—	150
Changes in inventories	172,612	186,705
Depreciation (note 15)	685	556
Employee benefit expense and independent non-executive Directors' emoluments (note 8)	54,375	52,272
(Reversal of impairment)/impairment of inventories	(3,166)	15
Reversal of impairment of trade receivables, net (note 19)	(1,188)	(748)
Loss on disposal of property, plant and equipment (note 29)	58	—
Operating lease payments	3,049	2,772
Transportation expenses	1,916	2,064
Other expenses	52,115	52,183
Total cost of sales, selling and marketing costs and administrative expenses	281,986	297,499

8 Employee benefit expense and independent non-executive Directors' emoluments

	2012 HK\$'000	2011 HK\$'000
Wages and salaries	50,922	49,274
Directors' fees	880	880
Social security costs	2,448	2,002
Pension costs – defined contribution plans	125	116
	54,375	52,272

(a) Pensions – defined contribution plans

There were no forfeited contributions.

Contributions totaling HK\$125,000 (2011: HK\$116,000) were payable to the fund as at 31st December 2012.

Notes to the Consolidated Financial Statements

8 Employee benefit expense and independent non-executive Directors' emoluments (Continued)

(b) Directors' emoluments

The remuneration of every Director for the Year is set out below:

Name	Fees HK\$'000	Salary HK\$'000	Discretionary bonuses HK\$'000	Employer's contribution to pension scheme HK\$'000	Total HK\$'000
José Manuel dos Santos	130	4,130	500	—	4,760
Yim Hong (note (i))	130	1,761	500	20	2,411
Kuan Kin Man	130	815	500	—	1,445
Monica Maria Nunes	130	815	500	13	1,458
Fung Kee Yue Roger	120	—	—	—	120
Wong Tsu An Patrick	120	—	—	—	120
Tou Kam Fai	120	—	—	—	120

The remuneration of every Director for the year ended 31st December 2011 is set out below:

Name	Fees HK\$'000	Salary HK\$'000	Discretionary bonuses HK\$'000	Employer's contribution to pension scheme HK\$'000	Total HK\$'000
José Manuel dos Santos	130	4,063	250	—	4,443
Yim Hong (note (i))	130	1,693	250	18	2,091
Kuan Kin Man	130	800	250	—	1,180
Monica Maria Nunes	130	800	250	13	1,193
Fung Kee Yue Roger	120	—	—	—	120
Wong Tsu An Patrick	120	—	—	—	120
Tou Kam Fai	120	—	—	—	120

Note:

- (i) Also managing director

No Director waived or agreed to waive any of their emoluments in respect of the Year (2011: Nil).

8 Employee benefit expense and independent non-executive Directors' emoluments (Continued)

(c) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the Year included four (2011: four) Directors whose emoluments were reflected in the analysis presented above. The emoluments payable to the remaining one (2011: one) individual during the Year are as follows:

	2012 HK\$'000	2011 HK\$'000
Basic salaries and allowances	<u>926</u>	<u>908</u>

The emoluments fell within the band between HK\$500,001 and HK\$1,000,000.

(d) Remuneration payable to members of senior management by band

	Number of individual	
	2012	2011
Emolument band < HK\$500,000	3	4
HK\$500,001 – HK\$1,000,000	<u>11</u>	<u>11</u>

9 Finance income and costs

	2012 HK\$'000	2011 HK\$'000
Interest expense:		
– Bank borrowings wholly repayable within five years	(7)	—
Finance cost	<u>(7)</u>	<u>—</u>
Finance income:		
– Interest income on short-term bank deposits	752	621
– Interest income on available-for-sale financial assets	2,430	934
– Others	1,081	136
Finance income	<u>4,263</u>	<u>1,691</u>
Net finance income	<u>4,256</u>	<u>1,691</u>

Notes to the Consolidated Financial Statements

10 Investments in and amounts due from/to subsidiaries – Company

(a) Investments in subsidiaries

	2012 HK\$'000	2011 HK\$'000
Investments, at cost, unlisted shares	73,918	73,918
Capital contribution relating to share-based payment	3,019	3,019
	76,937	76,937

Investments in group undertakings are recorded at cost, which was the fair value of the consideration paid.

The following is a list of the principal subsidiaries as at 31st December 2012:

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Approximate effective interest held
泰思通軟件(江西)有限公司	PRC, limited liability company	Research and development of software and related software consultancy services in Mainland China	RMB5,000,000	76%
泰思通軟件(上海)有限公司 ("TSTSH")	PRC, limited liability company	Investment holding, research and development of software and related software consultancy services in Mainland China	US\$1,510,000	76%
廣州市愛達利發展有限公司 ("GVDL")	PRC, limited liability company	Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services in Mainland China	RMB3,000,000	54%
廣州市圖文資訊有限公司 ("GZIC")	PRC, limited liability company	Provision of Internet related data services in Mainland China	RMB1,000,000	44% (note (i))
廣州愛達利科技有限公司	PRC, limited liability company	Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services in Mainland China	HK\$3,000,000	100%

10 Investments in and amounts due from/to subsidiaries - Company (Continued)

(a) Investments in subsidiaries (Continued)

The following is a list of the principal subsidiaries as at 31st December 2012: (Continued)

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital/ registered capital	Approximate effective interest held
Guangzhou Thinker Vodatel Limited	PRC, limited liability company	Research and development of wireless data communications and Internet related products in Mainland China	US\$1,505,000	82%
Mega Datatech Limited ("MDL")	Macao, limited liability company	Provision of computer software, hardware and system integration in Macao	MOP100,000	100%
Power Express (Macao) Limited	Macao, limited liability company	Investment holding in Timor-Leste	MOP1,685,400	100%
Tidestone Science and Technology (Hong Kong) Company Limited	Hong Kong, limited liability company	Investment holding in Mainland China and software consultancy services in Hong Kong	1,000 ordinary shares of HK\$1 each	76%
Vodatel Holdings Limited ("VHL")	BVI, limited liability company	Investment holding and design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services in Macao	10,000 ordinary shares of US\$1 each	100% (note (ii))
VDT Operator Holdings Limited	BVI, limited liability company	Investment holding in Hong Kong and Timor-Leste	1,000 ordinary shares of US\$1 each	100%
Vodatel Networks (H.K.) Limited	Hong Kong, limited liability company	Sale of data networking systems and provision of related engineering services in Hong Kong	2 ordinary shares of HK\$1 each	100%
Vodatel Systems Inc.	BVI, limited liability company	Design, sale and implementation of network and systems infrastructure; customer data automation, customisation and integration; and provision of technical support services in Macao	1,000 ordinary shares of US\$1 each	100%
Vodatel Systems Inc. – Macao Commercial Offshore	Macao, limited liability company	Document scanning services in Hong Kong	MOP100,000	100%
Vodatel Systems (HK) Limited	BVI, limited liability company	Provision of warehouse services in Hong Kong	1,000 ordinary shares of US\$1 each	100%
Zhuhai MegaSoft Software Development Co., Ltd. ("ZHMSDL")	PRC, limited liability company	Research and development of software and related software consultancy services in Mainland China	HK\$3,200,000	100%

Notes:

- (i) GVDL held 81.82% interest directly in GZIC.
- (ii) Shares held directly by the Company.

Notes to the Consolidated Financial Statements

10 Investments in and amounts due from/to subsidiaries - Company (Continued)

(b) Amounts due from/to subsidiaries

The amounts due from/to subsidiaries were unsecured, interest free, denominated in HK\$ and repayable on demand. The carrying amounts of these balances approximated their fair values due to their short maturities.

11 Investments in associates – Group

	2012 HK\$'000	2011 HK\$'000
As at 1st January	2,131	609
Share of profit	3,095	1,522
Distributions from an associate	(1,626)	—
As at 31st December	3,600	2,131

The share of the results of the Group of its associates, all of which were unlisted, and their aggregated assets and liabilities, are as follows:

Name	Place of incorporation	Assets	Liabilities	Revenue	Profit	Effective interest held
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	
2011						
Source Tech Limited ("STL")	Macao	826	193	1,216	25	45%
Vodacabo, S A ("Vodacabo")	Timor-Leste	4,525	4,200	13,408	1,497	30%
		<u>5,351</u>	<u>4,393</u>	<u>14,624</u>	<u>1,522</u>	
2012						
STL	Macao	745	85	1,008	27	45%
Vodacabo	Timor-Leste	4,497	1,571	12,357	3,068	30%
		<u>5,242</u>	<u>1,656</u>	<u>13,365</u>	<u>3,095</u>	

12 Income tax expense

Hong Kong profits tax was provided at the rate of 16.5% (2011: 16.5%) on the estimated assessable profit for the Year. Taxation on overseas profits was calculated on the estimated assessable profit for the Year at the rates of taxation prevailing in the regions in which the Group operated.

	2012 HK\$'000	2011 HK\$'000
Current tax:		
Current tax on profits for the Year		
– Macao complementary profits tax	109	505
– Mainland China corporate income tax	1,670	19
Adjustments in respect of prior years	(169)	340
Income tax expense	1,610	864

The tax on the profit before income tax of the Group differed from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the consolidated entities as follows:

	2012 HK\$'000	2011 HK\$'000
Profit before income tax	31,357	26,257
Tax calculated at the domestic tax rates applicable to profits in the respective regions	2,946	(1,161)
Tax effects of:		
– Income not subject to tax	(3,286)	(1,247)
– Expenses not deductible for tax purposes	1,257	436
– Utilisation of previously unrecognised tax losses	(662)	(14)
– Tax losses for which no deferred income tax asset was recognised	1,524	2,510
Adjustment in respect of prior years	(169)	340
Tax charge	1,610	864

The weighted average applicable tax rate was 7.72% (2011: 4.74%). The change was caused by a change in the profitability of the subsidiaries of the Company in the respective regions.

There was no taxation impact relating to components of OCI during the Year (2011: Nil).

Notes to the Consolidated Financial Statements

13 Earnings per Share

(a) Basic

Basic earnings per Share was calculated by dividing the profit attributable to owners of the Company by the weighted average number of Shares in issue during the Year.

	2012 HK\$'000	2011 HK\$'000
Profit attributable to owners of the Company	29,274	26,685
Weighted average number of Shares in issue (thousands)	613,819	613,819

(b) Diluted

Diluted earnings per Share was calculated by adjusting the weighted average number of Shares outstanding to assume conversion of all dilutive potential Shares. The Company had Options as dilutive potential Shares. A calculation was done to determine the number of Shares that could have been acquired at fair value (determined as the average annual market Share price of the Shares) based on the monetary value of the subscription rights attached to the outstanding Options. The number of Shares calculated as above was compared with the number of Shares that would have been issued assuming the exercise of the Options. The conversion of all potential Shares arising from the Options would have an anti-dilutive effect on the earnings per Share for the Year and the year ended 31st December 2011. Accordingly, diluted earnings per Share was identical to basic earnings per Share for the Year and the year ended 31st December 2011.

14 Net foreign exchange gains/(losses)

The exchange differences credited/(charged) to the income statement are included as follows:

	2012 HK\$'000	2011 HK\$'000
Administrative expenses	81	(314)

15 Property, plant and equipment – Group

	Leasehold improvements HK\$'000	Furniture, fixtures and office equipment HK\$'000	Motor vehicles HK\$'000	Demon- stration equipment HK\$'000	Total HK\$'000
As at 1st January 2011					
Cost	1,763	9,378	2,445	251	13,837
Accumulated depreciation	(1,732)	(8,540)	(2,260)	(251)	(12,783)
Net book amount	31	838	185	—	1,054
Year ended					
31st December 2011					
Opening net book amount	31	838	185	—	1,054
Exchange differences	—	20	4	—	24
Additions	—	564	102	109	775
Depreciation charge (note 7)	(14)	(485)	(45)	(12)	(556)
Closing net book amount	17	937	246	97	1,297
As at 31st December 2011					
Cost	3,301	10,744	2,586	843	17,474
Accumulated depreciation	(3,284)	(9,807)	(2,340)	(746)	(16,177)
Net book amount	17	937	246	97	1,297
Year					
Opening net book amount	17	937	246	97	1,297
Exchange differences	—	4	2	—	6
Additions	—	889	91	165	1,145
Disposals	—	(58)	—	—	(58)
Depreciation charge (note 7)	(12)	(526)	(55)	(92)	(685)
Closing net book amount	5	1,246	284	170	1,705
As at 31st December 2012					
Cost	3,301	10,933	2,578	1,008	17,820
Accumulated depreciation	(3,296)	(9,687)	(2,294)	(838)	(16,115)
Net book amount	5	1,246	284	170	1,705

Depreciation expense was charged in “administrative expenses”.

Notes to the Consolidated Financial Statements

16 Financial instruments by category – Group and Company

(a) Group

	Loans and receivables HK\$'000	Available- for-sale HK\$'000	Total HK\$'000
As at 31st December 2012			
Assets as per balance sheet			
Available-for-sale financial assets	—	171,110	171,110
Trade and other receivables and deposits	149,959	—	149,959
Pledged bank deposits	615	—	615
Cash and cash equivalents	78,328	—	78,328
Total	228,902	171,110	400,012

	Financial liabilities at amortised cost HK\$'000
Liabilities as per balance sheet	
Trade, bills and other payables	61,563

	Loans and receivables HK\$'000	Available- for-sale HK\$'000	Total HK\$'000
As at 31st December 2011			
Assets as per balance sheet			
Available-for-sale financial assets	—	69,914	69,914
Trade and other receivables and deposits	114,881	—	114,881
Pledged bank deposits	610	—	610
Cash and cash equivalents	98,752	—	98,752
Total	214,243	69,914	284,157

	Financial liabilities at amortised cost HK\$'000
Liabilities as per balance sheet	
Trade, bills and other payables	52,902

16 Financial instruments by category – Group and Company (Continued)

(b) Company

	Loans and receivables	
	2012 HK\$'000	2011 HK\$'000
Assets as per balance sheet		
Amounts due from subsidiaries	200,768	184,473
Cash and cash equivalents	89	560
Total	200,857	185,033
	Financial liabilities at amortised cost	
	2012 HK\$'000	2011 HK\$'000
Liabilities as per balance sheet		
Amounts due to subsidiaries	26,513	17,861
Other payables	—	15
Total	26,513	17,876

Notes to the Consolidated Financial Statements

17 Credit quality of financial assets – Group and Company

The credit quality of financial assets that were neither past due nor impaired could be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates:

Pledged bank deposits

	Group	
	2012 HK\$'000	2011 HK\$'000
Banks with external credit rating (Moody's)		
A1	615	—
Aa3	—	610
	615	610

Cash and cash equivalents

	Group		Company	
	2012 HK\$'000	2011 HK\$'000	2012 HK\$'000	2011 HK\$'000
Banks with external credit rating (Moody's)				
A1	10,191	18,207	—	—
A2	8,423	30,482	—	—
A3	41,182	23,199	—	—
Aa1	—	4,198	—	—
Aa2	1,769	—	—	—
Aa3	3,151	8,825	89	560
Ba2	547	12,538	—	—
Ba3	8,842	—	—	—
Baa3	3,061	275	—	—
Bank in Mainland				
China without external credit rating	2	—	—	—
Cash	1,160	1,028	—	—
	78,328	98,752	89	560

18 Available-for-sale financial assets – Group

	2012 HK\$'000	2011 HK\$'000
As at 1st January	69,914	26,047
Additions	49,716	33,506
Disposals	(14,985)	—
Redemption	—	(1,601)
Net gains transfer to equity (note 25(a))	66,465	11,962
As at 31st December	171,110	69,914
Less: non-current portion	(151,429)	(69,914)
Current portion	19,681	—

The Group removed losses of HK\$466,000 (2011: Nil) from equity into the income statement. Available-for-sale financial assets included the following:

	2012 HK\$'000	2011 HK\$'000
Listed securities:		
– Equity securities – Hong Kong	29,082	39,631
– Corporate bonds (note a)	40,656	20,639
– Debentures with fixed interest of 3.75% and maturity date in May 2013	2,462	2,403
Unlisted securities		
– Equity securities	84,674	7,241
– Debt securities with fixed interest ranging from 4.21% - 4.74% and maturity dates between January 2013 and February 2013	14,236	—
	171,110	69,914
Market value of listed securities	72,200	62,673

Note:

- (a) The corporate bonds were debt investments with fixed interest ranging from approximately 4.63% to 8.00% and maturity dates between December 2014 and April 2016.

Notes to the Consolidated Financial Statements

18 Available-for-sale financial assets - Group (Continued)

Available-for-sale financial assets were denominated in the following currencies:

	2012 HK\$'000	2011 HK\$'000
HK\$	26,733	39,631
Pound sterling, the lawful currency of UK	—	2,222
MOP	1,456	1,456
RMB	26,864	8,029
US\$	116,057	18,576
	171,110	69,914

The maximum exposure to credit risk at the reporting date was the carrying value of the debt securities classified as available-for-sale.

None of these financial assets was either past due or impaired.

As at 31st December 2012, the carrying amounts of interests in the following company exceeded 10% of total assets of the Group.

Name	Place of incorporation	Principal activities	Particulars of issued shares held	Approximate effective interest held
Timor Telecom, S.A. ("TTSA")	Timor-Leste	Provision of telecommunication services	74,360 ordinary shares of US\$10 each	16.90%

19 Trade and other receivables, deposits and prepayments – Group and Company

	Group		Company	
	2012 HK\$'000	2011 HK\$'000	2012 HK\$'000	2011 HK\$'000
Trade receivables	197,114	173,624	—	—
Less: provision for impairment of trade receivables	(68,060)	(69,256)	—	—
Trade receivables – net	129,054	104,368	—	—
Other receivables, deposits and prepayments	20,019	12,688	263	99
Loan receivable	3,346	5,456	—	—
	23,365	18,144	263	99
	152,419	122,512	263	99

The loan receivable was granted to a shareholder of an associate of the Group. The loan receivable was interest-bearing at 30% per annum, denominated in US\$, repayable by 30th June 2012 and guaranteed by a company owned by the borrower. The carrying amount of loan receivable approximated its fair value due to its short maturity.

The carrying amounts of the trade, other receivables and deposits approximated their fair values.

Notes to the Consolidated Financial Statements

19 Trade and other receivables, deposits and prepayments – Group and Company (Continued)

Sales of the Group were on receipts in advance, letter of credit documents against payment and open terms credit. The credit terms granted to customers varied and were generally the result of negotiations between individual customers and the Group. As at 31st December 2012 and 2011, the ageing analysis of the trade receivables based on invoice date was as follows:

	2012 HK\$'000	2011 HK\$'000
Within three months	83,948	95,648
> Three months but ≤ six months	14,998	4,671
> Six months but ≤ twelve months	4,247	1,686
Over twelve months	93,921	71,619
	197,114	173,624

As at 31st December 2012, trade receivables of HK\$129,054,000 (2011: HK\$104,368,000) were past due but not impaired. These related to a number of independent customers for whom there was no recent history of default. The ageing analysis of these trade receivables was as follows:

	2012 HK\$'000	2011 HK\$'000
Within three months	83,948	95,648
> Three months but ≤ six months	14,998	4,671
> Six months but ≤ twelve months	4,247	1,686
Over twelve months	25,861	2,363
	129,054	104,368

As at 31st December 2012, trade receivables of HK\$68,060,000 (2011: HK\$69,256,000) were impaired. The amount of the provision was HK\$68,060,000 as of 31st December 2012 (2011: HK\$69,256,000). The ageing of these receivables was more than twelve months.

The carrying amounts of the trade and other receivables, deposits and prepayments of the Group were denominated in the following currencies:

	2012 HK\$000	2011 HK\$000
HK\$	5,884	7,138
US\$	41,206	25,846
MOP	80,666	72,824
RMB	24,663	16,704
	152,419	122,512

19 Trade and other receivables, deposits and prepayments – Group and Company (Continued)

Movements on the Group provision for impairment of trade receivables were as follows:

	2012 HK\$000	2011 HK\$000
As at 1st January	69,256	69,849
Translation difference	23	470
Provision for receivables impairment	1,874	473
Receivables written off during the Year as uncollectible	(31)	(315)
Unused amounts reversed	(3,062)	(1,221)
As at 31st December	<u>68,060</u>	<u>69,256</u>

The creation and release of provision for impaired receivables were included in “administrative expenses” in the income statement (note 7). Amounts charged to the allowance account were generally written off, when there was no expectation of recovering additional cash.

The other classes within trade and other receivables, deposits and prepayments did not contain impaired assets.

The maximum exposure to credit risk at the reporting date was the carrying value of each class of receivable mentioned above. The Group did not hold any collateral as security.

20 Inventories – Group

	2012 HK\$'000	2011 HK\$'000
Networking equipment	<u>8,606</u>	<u>13,074</u>

The cost of inventories recognised as expense and included in “cost of sales” amounted to HK\$172,612,000 (2011: HK\$186,705,000).

A reversal of provision of HK\$3,166,000 as at 31st December 2012 (2011: provision of HK\$15,000) was included in cost of sales in the income statement.

Notes to the Consolidated Financial Statements

21 Pledged bank deposits, cash and cash equivalents – Group and Company

	Group		Company	
	2012 HK\$'000	2011 HK\$'000	2012 HK\$'000	2011 HK\$'000
Cash at banks and on hand	65,612	60,150	89	560
Short-term bank deposits	13,331	39,212	—	—
	78,943	99,362	89	560
Less: Pledged bank deposits	(615)	(610)	—	—
Cash and cash equivalents	78,328	98,752	89	560

Bank deposits were pledged for issuing performance bonds against certain projects.

Cash and cash equivalents included the following for the purposes of the statement of cash flows:

	Group	
	2012 HK\$'000	2011 HK\$'000
Cash and cash equivalents	78,328	98,752

22 Shares

	Number of Shares	Ordinary Shares HK\$'000
As at 1st January 2011, 31st December 2011 and 2012	613,819,000	61,382

The total authorised number of Shares was 2,000,000,000 (2011: 2,000,000,000) with a par value of HK\$0.10 per Share (2011: HK\$0.10 per Share). All issued Shares were fully paid.

23 Share-based payments – Group

Options were granted to Directors, certain consultants and employees. The exercise price of the granted Options was equal to the market price of the Shares on the date of the grant. The Options were exercisable starting three years from the grant date. The Group had no legal or constructive obligation to repurchase or settle the Options in cash.

Movements in the number of Options outstanding and their related exercise prices were as follows:

	2012		2011	
	Subscription price in HK\$ per Option	Options	Subscription price in HK\$ per Option	Options
As at 1st January	0.38	16,322,000	0.38	16,930,000
Expired	0.38	(616,000)	0.38	(608,000)
As at 31st December	0.38	15,706,000	0.38	16,322,000

Options outstanding were exercisable.

Options outstanding as at 31st December 2012 had an expiry date on 14th June 2013 at a Subscription Price of HK\$0.38 per Option.

24 Retained earnings – Group and Company

	Group HK\$'000	Company HK\$'000
As at 1st January 2011	(43,227)	6,446
Profit for the year ended 31st December 2011	26,685	1,936
Dividends paid relating to 2010	(3,069)	(3,069)
As at 31st December 2011	(19,611)	5,313
Profit for the Year	29,274	13,459
Dividends paid relating to 2011	(3,069)	(3,069)
Dividends paid relating to 2012	(3,069)	(3,069)
As at 31st December 2012	3,525	12,634

Notes to the Consolidated Financial Statements

25 Other reserves – Group and Company

(a) Group

	Contributed surplus HK\$'000	Other reserve HK\$'000	Capital redemption reserve HK\$'000	Available- for-sale investments HK\$'000	Merger reserve HK\$'000 (note (i))	Statutory reserve HK\$'000 (note (ii))	Translation HK\$'000	Total HK\$'000
As at 1st January 2011	97,676	4,178	702	11,768	35,549	49	3,408	153,330
Revaluation								
- gross (note 18)	—	—	—	11,962	—	—	—	11,962
Currency translation differences	—	—	—	—	—	—	42	42
As at 31st December 2011	97,676	4,178	702	23,730	35,549	49	3,450	165,334
Revaluation								
- gross (note 18)	—	—	—	66,465	—	—	—	66,465
Revaluation transfer								
- gross	—	—	—	466	—	—	—	466
Released upon disposal of subsidiaries	—	—	—	—	—	—	(164)	(164)
Currency translation differences	—	—	—	—	—	—	(108)	(108)
As at 31st December 2012	<u>97,676</u>	<u>4,178</u>	<u>702</u>	<u>90,661</u>	<u>35,549</u>	<u>49</u>	<u>3,178</u>	<u>231,993</u>

Notes:

- (i) The merger reserve of the Group included the difference between the nominal value of the share capital of a subsidiary acquired and the nominal value of the Shares in exchange thereof together with an existing balance on the share premium account of a subsidiary.
- (ii) The Macao Decreto-Lei n°40/99/M Código Comercial (Commercial Code) required a company incorporated in Macao to set aside a minimum of 25% of the profit after income tax expense to the statutory reserve each financial year until the balance of the reserve reached a level equivalent to 50% of the capital of the company. Statutory reserve represented the amount set aside and not distributable to the Members.

25 Other reserves – Group and Company (Continued)

(b) Company

	Contributed surplus HK\$'000 (note)	Other reserve HK\$'000	Capital redemption reserve HK\$'000	Total HK\$'000
Balance as at 1st January 2011, 31st December 2011 and 2012	<u>171,394</u>	<u>4,178</u>	<u>702</u>	<u>176,274</u>

Note:

The contributed surplus represented the difference between the consolidated shareholders' funds of the subsidiaries and the nominal value of the Shares issued for the acquisition at the time of the group reorganisation and the entire amount standing to the credit of share premium account of the Company reduced and credited to contributed surplus. Under CA 1981 (as amended), contributed surplus was distributable to the Members, subject to the condition that the Company could not declare or pay a dividend, or make a distribution out of contributed surplus if it was, or would after the payment be, unable to pay its liabilities as they become due, or the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium account.

Distributable reserves of the Company as at 31st December 2012 amounted to approximately HK\$184,028,000 (2011: HK\$176,707,000).

26 Trade, bills and other payables and accruals – Group and Company

	Group		Company	
	2012 HK\$'000	2011 HK\$'000	2012 HK\$'000	2011 HK\$'000
Trade and bills payables	58,524	49,658	—	—
Other payables and accruals	53,508	45,549	1,254	1,239
	112,032	95,207	1,254	1,239

Notes to the Consolidated Financial Statements

26 Trade, bills and other payables and accruals – Group and Company (Continued)

As at 31st December 2012, the ageing analysis of the trade and bills payables (including amounts due to related parties of trading in nature) based on invoice date was as follows:

	2012 HK\$'000	2011 HK\$'000
Within three months	50,513	38,829
> Three months but ≤ six months	1,038	688
> Six months but ≤ twelve months	138	182
Over twelve months	6,835	9,959
	58,524	49,658

27 Deferred income tax – Group

Deferred income tax assets were recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefit through future taxable profits was probable. The Group did not recognise deferred income tax assets of HK\$8,162,000 (2011: HK\$8,374,000) in respect of losses amounting to HK\$41,254,000 (2011: HK\$43,453,000) that could be carried forward against future taxable income. Losses amounting to HK\$227,000 (2011: HK\$254,000), HK\$2,796,000 (2011: HK\$2,796,000), HK\$3,999,000 (2011: HK\$4,231,000), HK\$2,148,000 (2011: HK\$6,001,000), HK\$6,049,000 (2011: HK\$9,552,000) and HK\$3,374,000 (2011: Nil) expire in the years ending 31st December 2013, 2014, 2015, 2016, 2017 and 2018 respectively, and the remaining tax losses of HK\$22,661,000 (2011: HK\$18,456,000) would not expire.

There was no other material unprovided deferred income tax as at 31st December 2012.

28 Dividends

The dividends paid in the Year and the year ended 31st December 2011 were HK\$6,138,000 (HK\$0.01 per Share) and HK\$3,069,000 (HK\$0.005 per Share) respectively. A final dividend in respect of the Year of HK\$0.01 per Share and a special dividend of HK\$0.01 per Share, amounting to a total dividend of HK\$12,276,000 are to be proposed at the coming AGM. The Company will give notice of the closure of its register of Members once the date of the AGM is determined. Such notice will be given at least ten Business Days before such closure, pursuant to Rule 17.78 of the GEM Listing Rules. These financial statements do not reflect these dividends payable.

	2012 HK\$'000	2011 HK\$'000
Interim dividend paid of HK\$0.005 (2011: Nil) per Share	3,069	—
Proposed final dividend of HK\$0.01 (2011: HK\$0.005) per Share	6,138	3,069
Proposed special dividend of HK\$0.01 each (2011: Nil) per Share	6,138	—
	15,345	3,069

The aggregate amounts of the dividends paid and proposed during the Year and the year ended 31st December 2011 are disclosed in the consolidated income statement in accordance with CO.

29 Cash used in operations

	2012 HK\$'000	2011 HK\$'000
Profit before income tax	31,357	26,257
Adjustments for:		
– Depreciation of property, plant and equipment (note 15)	685	556
– Profit on disposal of available-for-sale financial assets (note 6)	(187)	—
– Loss on disposal of property, plant and equipment (note 7)	58	—
– Profit on disposal of subsidiaries (note 6)	(361)	—
– Dividend income on available-for-sale financial assets (note 6)	(32,575)	(30,670)
– Finance income – net (note 9)	(4,256)	(1,691)
– Share of profit from associates (note 11)	(3,095)	(1,522)
– (Reversal of impairment)/impairment of inventories (note 7)	(3,166)	15
– Reversal of impairment of trade receivables, net (note 19)	(1,188)	(748)
	(12,728)	(7,803)
Changes in working capital (excluding the effects of exchange differences on consolidation)		
– Inventories	7,634	16,966
– Trade and other receivables, deposits and prepayments	(28,720)	(35,565)
– Trade and bills payables	8,866	(1,577)
– Other payables and accruals	8,157	6,431
Cash used in operations	(16,791)	(21,548)

- (a) In the statement of cash flows, proceeds from sale of property, plant and equipment comprised:

Group	2012 HK\$'000	2011 HK\$'000
Net book amount (note 15)	58	—
Loss on disposal of property, plant and equipment (note 7)	(58)	—
Proceeds from disposal of property, plant and equipment	—	—

Notes to the Consolidated Financial Statements

29 Cash used in operations (Continued)

(b) Disposal of subsidiaries

Group	2012 HK\$'000
Cash consideration	1
Less: net liabilities relating to subsidiaries disposed of	
Cash at bank	(1)
Other receivables	(1)
Accruals and other payables	198
Translation reserve	164
Profit on disposal of subsidiaries (note 6)	361

30 Contingencies

The Company gave guarantees in the ordinary course of business amounting to approximately HK\$118,591,000 (2011: HK\$119,124,000) to its subsidiaries.

The Company executed guarantees amounting to approximately HK\$2,961,000 (2011: HK\$6,169,000) with respect to banking facilities and trade credits made available to its subsidiaries.

It was not anticipated that any material liabilities would arise from the contingent liabilities.

31 Operating lease commitments – Group company as lessee

The Group leased various offices and a warehouse under non-cancellable operating lease agreements. The leases had varying terms and renewal rights.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	2012 HK\$'000	2011 HK\$'000
No later than one year	2,356	1,198
Later than one year and no later than five years	691	487
	3,047	1,685

32 Related party transactions

The following transactions were carried out with related parties:

(a) Sale of goods and services

	2012 HK\$'000	2011 HK\$'000
Sale of goods:		
– An entity controlled by key management personnel	332	83
Sale of services:		
– STL (management services)	23	23
Total	355	106

Goods were sold based on the price lists in force and terms that would be available to third parties. Goods were sold to an entity controlled by key management personnel on normal commercial terms and conditions. The entity controlled by key management personnel is a firm belonging to José Manuel dos Santos, a Director. Sales of services were negotiated with related parties at terms determined and agreed by both parties and carried out in the normal course of business.

(b) Purchases of goods

	2012 HK\$'000	2011 HK\$'000
– An entity controlled by key management personnel	182	78

Goods were bought from an entity controlled by key management personnel on normal commercial terms and conditions. The entity controlled by key management personnel is a firm belonging to José Manuel dos Santos, a Director.

(c) Sale of subsidiaries

On 31st March 2012, two subsidiaries with aggregate net liabilities of HK\$196,000 were disposed to a close family member of José Manuel dos Santos, a Director at consideration of HK\$1,000.

Notes to the Consolidated Financial Statements

32 Related party transactions (Continued)

(d) Operating lease payments

	2012 HK\$'000	2011 HK\$'000
– A Director	<u>910</u>	<u>887</u>

Operating lease payments were paid to a Director, José Manuel dos Santos, on normal commercial terms and conditions.

(e) Key management compensation

Management considered remuneration to all key management of the Group is disclosed in note 8 to the financial statements.

(f) Year-end balances

	2012 HK\$'000	2011 HK\$'000
Receivables from related parties:		
– An entity controlled by key management personnel	99	—
Payables to related parties:		
– An entity controlled by key management personnel	350	350
– Directors	<u>2,809</u>	<u>1,542</u>

The receivables from related parties arose mainly from sale transactions. These balances were denominated in MOP and HK\$, unsecured in nature, bore no interest and repayable on demand. No provisions were held against receivables from related parties (2011: Nil).

The payables to related parties arose mainly from purchase transaction and discretionary bonuses. The payables bore no interest.

33 Events after the balance sheet date

On 29th January 2013, the Company announced to exercise its pre-emptive right pursuant to the by-laws of TTSA to acquire a further 4,205 ordinary shares of US\$10 each in the share capital of TTSA, representing 0.96% of the total issued share capital of TTSA, with a purchase price of approximately HK\$4,709,000 from an independent third party.

Five Year Financial Summary

	Year ended 31st December				
	2012 HK\$'000	2011 HK\$'000	2010 HK\$'000	2009 HK\$'000	2008 HK\$'000
Results					
Profit/(loss) attributable to:					
– Equity holders	29,274	26,685	25,933	34,173	(6,887)
– Non-controlling interests	473	(1,292)	(1,989)	(1,316)	(1,435)
Assets and liabilities					
Total assets	416,383	308,290	268,840	225,883	219,325
Total liabilities	(117,968)	(100,145)	(95,172)	(83,215)	(113,119)
Total equity	298,415	208,145	173,668	142,668	106,206

Definitions

In this annual report (excluding the “Independent Auditor’s Report to the shareholders of the Company”), unless the context otherwise requires, the following expressions shall have the following meanings:

“AGM”	annual general meeting
“Associate”	has the meaning ascribed thereto in the GEM Listing Rules
“Associated Corporation”	a corporation: <ol style="list-style-type: none">1 which is a subsidiary or holding company of the Company or a subsidiary of the holding company of the Company; or2 (not being a subsidiary of the Company) in which the Company has an interest in the shares of a class comprised in its share capital exceeding in nominal value one-fifth of the nominal value of the issued share of that class
“Audit Committee”	the audit committee of the Company
“Auditor”	the auditor of the Company
“Board”	the board of Directors (not applicable to Main Board)
“Business Day”	any day (excluding Saturday and Sunday) on which licensed banks are generally open for business in Hong Kong
“BVI”	the British Virgin Islands
“Bye-law”	the bye-laws of the Company
“CA 1981”	the Companies Act 1981 of Bermuda
“Chief Executive”	a person who either alone or together with one or more other persons is or will be responsible under the immediate authority of the Board for the conduct of the business of the Company
“CNMS”	customer network management system
“CO”	the Companies Ordinance (Chapter 32 of the Laws of Hong Kong) as amended from time to time
“Code”	the code provisions of the Code of Corporate Governance Practices (on and before 31st March 2012) or Corporate Governance Code (on and after 1st April 2012) set out in Appendix 15 of the GEM Listing Rules
“Company”	Vodatel Networks Holdings Limited
“Company Secretary”	the company secretary of the Company

“Compliance Officer”	the compliance officer of the Company
“CUM”	City University of Macau
“Date of Grant”	in respect of an option and unless otherwise specified in the letter of grant, the Business Day on which the Board resolves to make an Offer to a Participant, whether or not the Offer is subject to Members’ approval on the terms of the New Scheme
“Director”	the director of the Company
“EBITDA”	earnings before interest, tax, depreciation and amortisation
“ERL”	Eve Resources Limited, a company incorporated in BVI with limited liability
“ETC”	ETC Technology Limited, a company incorporated in Hong Kong with limited liability
“Exchange”	The Stock Exchange of Hong Kong Limited, a company incorporated in Hong Kong with limited liability
“Functional Currency”	the currency of the primary economic environment in which an entity operates
“GEM”	the Growth Enterprise Market operated by the Exchange
“GEM Listing Rules”	the Rules Governing the Listing of Securities on GEM made by the Exchange from time to time
“Grantee”	any Participant who has been offered and has accepted an offer of the grant of an Option made pursuant to both the Old Scheme and the New Scheme in accordance with its terms, or (where the context so permits) any person who is entitled to any such Option in consequence of the death of the original Grantee
“Group” or “Vodatel”	the Company and its subsidiaries
“GVDL”	廣州市愛達利發展有限公司, details of which can be referred to in note 10(a) to the financial statements
“GZIC”	廣州市圖文資訊有限公司, details of which can be referred to in note 10(a) to the financial statements
“HK cent”	Hong Kong Cent, where 100 HK cents equal HK\$1
“HK\$”	Hong Kong Dollar, the lawful currency of Hong Kong
“HKAS”	Hong Kong Accounting Standard

Definitions

“HKFRS”	financial reporting standards and interpretations issued by HKICPA. They comprise 1. Hong Kong Financial Reporting Standards, 2. HKAS, and 3. Interpretations
“HKICPA”	the Hong Kong Institute of Certified Public Accountants, established under the Professional Accountants Ordinance (Chapter 50 of the Laws of Hong Kong)
“Hong Kong”	the Hong Kong Special Administrative Region of PRC (not applicable to Hong Kong Accounting Standard, Hong Kong Exchanges and Clearing Limited, Hong Kong Financial Reporting Standards, Hong Kong (IFRIC) Interpretation, the Hong Kong Institute of Certified Public Accountants, the Hong Kong Institute of Chartered Secretaries, The Stock Exchange of Hong Kong Limited, Tidestone Science and Technology (Hong Kong) Company Limited and the University of Hong Kong)
“HSBCITL”	HSBC International Trustee Limited, a company incorporated in BVI with limited liability
“JU”	Jinan University
“Macao”	the Macao Special Administrative Region of PRC (not applicable to Vodatel Systems Inc. - Macao Commercial Offshore)
“Main Board”	the stock market operated by the Exchange prior to the establishment of GEM (excluding the options market) and which stock market continues to be operated by the Exchange in parallel with GEM. For the avoidance of doubt, the Main Board excludes GEM
“Mainland China”	PRC, other than the regions of Hong Kong, Macao and Taiwan
“MDL”	Mega Datatech Limited, details of which can be referred to in note 10(a) to the financial statements
“Member”	the holder of the Shares
“MIHL”	AGTech Holdings Limited, a company incorporated in Bermuda with limited liability and ordinary shares of HK\$0.002 each in the share capital of MIHL are listed on GEM
“MOP”	Patacas, the lawful currency of Macao

“MTNHL”	Mobile Telecom Network (Holdings) Limited, a company incorporated in the Cayman Islands with limited liability and ordinary shares of US\$0.01 each in the share capital of MTNHL are listed on GEM
“New Scheme”	the share option scheme approved by the Members at the AGM on 22nd June 2012
“Nomination Committee”	the nomination committee of the Company
“OCI”	other comprehensive income
“Offer”	the offer of the grant of an option under the New Scheme
“Offer Date”	the date of which the offer of the grant of an Option made pursuant to the Old Scheme is made to a Participant
“OHHL”	Ocean Hope Holdings Limited, a company incorporated in BVI with limited liability
“Old Scheme”	the share option scheme approved by the Members at a special general meeting on 5th November 2002
“Option”	a right to subscribe for the Shares granted pursuant to the Old Scheme
“Participant”	for the Old Scheme, any employee of the Group, including Directors, at the time when the Option is granted to such employee, and certain consultants, suppliers or customers of the Group and in addition, for the New Scheme, also including any advisors, distributors, contractors, agents, business partners, joint venture business partners, promoters and service providers of the Group who, in the sole discretion of the Board, have contributed or will contribute or can contribute to the Group
“PRC”	The People’s Republic of China
“Remuneration Committee”	the remuneration committee of the Company
“RMB”	Renminbi, the lawful currency of Mainland China
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended from time to time
“Share”	ordinary share of HK\$0.10 each in the share capital of the Company
“STL”	Source Tech Limited, details of which can be referred to in note 11 to the financial statements

Definitions

“Subscription Price”	the price per Share at which a Grantee may subscribe for Shares on the exercise of an option under both the Old Scheme and the New Scheme
“Substantial Shareholder”	in relation to a company means a person who is entitled to exercise, or control the exercise of, 10% or more of the voting power at any general meeting of the Company
“Timor-Leste”	The Democratic Republic of Timor-Leste
“TSTSH”	泰思通軟件(上海)有限公司, details of which can be referred to in note 10(a) to the financial statements
“TTSA”	Timor Telecom, S.A., details of which can be referred to in note 18 to the financial statements
“UK”	The United Kingdom of Great Britain and Northern Ireland
“UM”	University of Macau
“US\$”	United States Dollar, the lawful currency of USA
“USA”	The United States of America
“VHL”	Vodatel Holdings Limited, details of which can be referred to in note 10(a) to the financial statements
“Vodacabo”	Vodacabo, S A, details of which can be referred to in note 11 to the financial statements
“Year”	the year ended 31st December 2012
“Zetronic”	Zetronic Communications (Macau) Limited, a company incorporated in Macao with limited liability
“ZHMSDL”	Zhuhai MegaSoft Software Development Co. Ltd., details of which can be referred to in note 10(a) to the financial statements