

## 吉林省輝南長龍生化藥業股份有限公司 Jilin Province Huinan Changlong Bio-pharmacy Company Limited

(a joint stock limited company incorporated in the People's Republic of China) (Stock Code: 8049)

Interim Report 2013

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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This report, for which the directors of Jilin Province Huinan Changlong Bio-pharmacy Company Limited (the "Directors") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM (the "GEM Listing Rules") for the purpose of giving information with regard to Jilin Province Huinan Changlong Bio-pharmacy Company Limited and its subsidiary ("the Group"). The directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this report is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this report misleading; and (3) all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

### UNAUDITED INTERIM RESULTS

The directors of Jilin Province Huinan Changlong Bio-pharmacy Company Limited ("the Company") are pleased to announce the unaudited consolidated financial statements of the Company and its subsidiaries (the "Group") for the six months and three months ended 30 June 2013 together with the comparative figures for the corresponding periods in 2012 as follows:

### CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED)

For the six months and three months ended 30 June 2013 and 30 June 2012

		Six months ended 30 June 2013 2012		Three n ended 3 2013	
	Note	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000
Turnover Cost of sales	3	213,266 (39,807)	140,595 (22,693)	114,257 (19,602)	72,561 (12,427)
Gross profit Other revenue Distribution and selling	3	173,459 12,065	117,902 7,788	94,655 2,237	60,134 1,386
costs Administrative expenses		(125,903) (8,414)	(78,037) (8,867)	(54,182) (4,087)	(29,157) (4,099)
Profit from operations Finance costs	5	51,207 (197)	38,786 (150)	38,623 (104)	28,264 (150)
Profit before taxation Taxation	6	51,010 (7,652)	38,636 (5,795)	38,519 (5,777)	28,114 (4,217)
Profit attributable to equity holders of the Company		43,358	32,841	32,742	23,897
Earnings per share – Basic	7	7.73 cents	5.86 cents	5.84 cents	4.26 cents
Dividends	8		7,003		7,003

Note: Calculation of the earnings per share in 2012 and 2013 was based on 560,250,000 shares and 560,250,000 shares respectively.

# **CONDENSED CONSOLIDATED BALANCE SHEET** As at 30 June 2013 and 31 December 2012

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2

		30 June 2013	31 December 2012
	Note	(Unaudited) RMB'000	(Audited) RMB'000
Assets and liabilities Non-current assets Bearer biological assets	9 10	2,814	2,850
Property, plant and equipment Prepaid lease payments Construction in progress Intangible assets	10 11 12 13	104,216 17,789 100,941 14,149	107,462 17,789 66,777 15,855
Total non-current assets		239,909	210,733
<b>Current assets</b> Inventories Trade receivables Other receivables, deposits and prepayments Prepaid lease payments Loans receivables Available-for-sale financial assets Cash and cash equivalents	14 15 11	30,007 147,303 92,005 453 39,732 15,500 79,157	35,342 106,209 54,209 453 39,732 - 89,374
Total current assets		404,157	325,319
<b>Current liabilities</b> Trade payables Other payables, deposits received and accruals Deferred income Income tax payable Other tax payables Bank Borrowings Loans from government authority Dividend payable	16	11,528 143,919 313 5,474 12,305 6,000 - 2,337	7,953 83,589 313 9,933 11,095 6,000 666 2,337
Total current liabilities		181,876	121,886
Net current assets		222,281	203,433
Total assets less current liabilities		462,190	414,166
<b>Non-current liabilities</b> Loan from government authority Deferred income Deferred tax liabilities		9,450 15,063 61 24,574	4,784 15,063 61 19,908
Net assets		437,616	394,258
Equity: <b>Share capital</b> Reserves	17	56,025 381,591	56,025 338,233
Total equity		437,616	394,258
Interim Report 2013			

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# CONDENSED CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)

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For the six months ended 30 June 2013 and 30 June 2012

	For the six n 30 June 2013 RMB'000	aonths ended 30 June 2012 RMB'000
Net cash inflow from operating activities Net cash outflow from investing activities Net cash outflow from financing activities	9,283 (15,500) (4,000)	25,600 (9,261) 
(Decrease)/Increase in cash and cash equivalents Cash and cash equivalents at beginning of the period	(10,217) 89,374	16,339 70,059
Cash and cash equivalents at end of the period	79,157	86,398
Analysis of balances of cash and cash equivalents Cash and bank balances	79,157	86,398

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

For the six months ended 30 June 2013 and 30 June 2012

	PRC statutory funds Statutory					
	Share capital RMB'000	premium	Exchange reserve RMB'000	surplus reserve	Retained profits RMB'000	<b>Total</b> RMB'000
At 1 January 2012 (Audited) Net profit for the six months ended 30 June 2012	56,025	51,098	-	33,242	202,142	342,507
(Unaudited)					32,841	32,841
At 30 June 2012 (Unaudited)	56,025	51,098		33,242	234,983	375,348
Net profit for the six months ended 31 December 2012 (Unaudited) Exchange differences arising on translation or overseas	_	_	_	_	25,913	25,913
operations recognised directly in equity	_	_	_	_	_	_
Disposal of a subsidiary Appropriation to statutory	-	-	-	-	-	-
surplus reserve Special Dividend					(7,003)	(7,003)
Balance as at 31 December 2012 (Audited)	56,025	51,098		33,242	253,893	394,258
Net profit for the six months ended 30 June 2013 (Unaudited)					43,358	43,358
At 30 June 2013 (Unaudited)	56,025	51,098		33,242	297,251	437,616

# NOTES TO CONDENSED INTERIM ACCOUNTS:

### 1. ORGANISATION AND OPERATIONS

The Company was established as a state-owned enterprise in the People's Republic of China (the "PRC") in 1989. On 29 December 1995, under the relevant provisions of the Company Law of the PRC, the Company was re-organized from a state-owned enterprise to a limited liability company. On 16 August 1996, with the approval of the Economic Restructuring Commission of Jilin Province, the Company was further converted into a joint stock limited company. On 20 April 1999, the Company made a bonus issue from capitalisation of retained profits at the proportion of one bonus share for every two existing shares. The Company's H shares were listed on the Growth Enterprise Market of the Stock Exchange of Hong Kong Limited on 24 May 2001.

The Group is principally engaged in the manufacture and distribution of biochemical medicines in the PRC under the brandnames of Changlong and Shendi.

### 2. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The unaudited condensed consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and interpretations issued by Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance.

The unaudited condensed consolidated financial statements have been prepared under the historical cost convention, as modified for the revaluation of financial instruments which have been measured at fair value.

The accounting policies adopted in preparing the unaudited condensed consolidated financial statements for the period under review are consistent with those followed in the Company's 2012 annual report.

The condensed consolidated financial statements for the six months ended 30 June 2013 are unaudited and have been reviewed by the audit committee of the Company.

# 3. TURNOVER AND REVENUE

The Group's turnover comprises the invoiced value of merchandise sold net of value—added tax and after allowances for returns and discounts.

	Six months ended 30 June		Three mont 30 Ju	
	2013 RMB′000	2012 RMB'000	2013 RMB'000	2012 RMB'000
<b>Turnover</b> Sales of medicine	213,266	140,595	114,257	72,561
<b>Other revenue</b> Other income	12,065	7,788	2,237	1,386
Total revenue for the year	225,331	148,383	116,494	73,947

### 4. SEGMENT INFORMATION

The Group has only one business segment which is in the manufacture and distribution of biochemical medicines in the PRC. For the six months ended 30 June 2013, turnover of the Group is generated entirely from sales in the PRC and all identifiable assets of the Group are located in PRC. Accordingly, no business or geographical segmental analysis is prepared for the period.

### 5. PROFIT FROM OPERATIONS

The Group's profit from operations is arrived at after charging:

	Six months ended 30 June		Three mont 30 Ju	
	2013	2012	2013	2012
	RMB'000	RMB'000	RMB'000	RMB'000
Depreciation Amortisation of purchased	3,222	3,015	1,611	1,508
know-how and prescription Amortization of prepaid lease	1,430	1,821	715	910
payments	_	125		62

6. TAXATION

Taxation in the unaudited condensed consolidated income statement represents:

		Six months ended 30 June		hs ended une
	2013 RMB′000	2012 RMB'000	2013 RMB'000	2012 RMB'000
PRC income tax	7,652	5,795	5,777	4,217

The PRC income tax is computed according to the relevant laws and regulations in the PRC. The applicable income tax rate was 15% (2012: 15%).

The Group did not have any significant unprovided deferred taxation for the six months and three months ended 30 June 2013 (2012: Nil).

### 7. EARNINGS PER SHARE

The calculation of basic earnings per share for the six months and three months ended 30 June 2013 is based on the unaudited profit attributable to shareholders of approximately RMB43,358,000 and RMB32,742,000 respectively (2012: RMB32,841,000 and RMB23,897,000) and on the weighted average of 560,250,000 and 560,250,000 (2012: 560,250,000 and 560,250,000) shares in issue during the two period ended 30 June 2013 respectively.

There is no diluted earnings per share because there were no dilutive potential shares in existence during the relevant periods.

### 8. DIVIDENDS

The Board does not recommend the payment of an interim dividend for the six months ended 2013 (2012: Nil).

# 9. BEARER BIOLOGICAL ASSETS

	30 June 2013 (Unaudited) RMB'000	31 December 2012 (Audited) RMB'000
Ginseng Vineyard	2,281 533	2,317 533
	2,814	2,850

### Interim Report 2013 7

### 10. PROPERTY, PLANT AND EQUIPMENT

The movements of property, plant and equipment of the Group were:

	30 June 2013	31 December 2012
	(Unaudited) RMB′000	(Audited) RMB'000
Net book value, beginning of period/year Transferred from construction in progress	107,462	82,728 29,862
Additions & Disposals Depreciation	(24) (3,222)	(6,147)
Net book value, end of period/year	104,216	107,462

### 11. PREPAID LEASE PAYMENTS

	30 June 2013 (Unaudited) RMB'000	31 December 2012 (Audited) RMB'000
Net book value, beginning of period/year Additions Amortisation	18,242 _ 	2,223 16,254 (235)
Net book value, end of period/year	18,242	18,242
Net book value at end of period/year Portion classified as current assets	18,242 (453)	18,242 (453)
Non-current assets	17,789	17,789

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The Group's medium-term land use rights are located in the PRC.

# 12. CONSTRUCTION IN PROGRESS

	30 June 2013 (Unaudited) RMB'000	31 December 2012 (Audited) RMB'000
Net book value, beginning of period/year Transfer to property, plan and equipment Additions Disposals Government subsidy	66,777 _ 34,164 _ _	32,712 (29,862) 69,305 (68) (5,310)
Net book value, end of period/year	100,941	66,777

# 13. INTANGIBLE ASSETS

	30 June 2013 (Unaudited) RMB'000	31 December 2012 (Audited) RMB'000
Cost:		
At 1 January	71,985	71,985
Additions		
At 30 June 2013/31 December 2012	71,985	71,985
Accumulated amortization:		
At 1 January	56,130	53,271
Amortisation for the period/year	1,706	2,859
At 30 June 2013/31 December 2012	57,836	56,130
Net book value:		
At 30 June 2013/31 December 2012	14,149	15,855

Purchased know-how and prescription were all acquired by cash from independent third parties.

Interim Report 2013	39
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### 14. INVENTORIES

	30 June 2013 (Unaudited) RMB'000	31 December 2012 (Audited) RMB'000
Inventories comprise:		
At cost:		
Raw materials	8,489	10,529
Work in progress	15,681	15,642
Finished goods	7,796	11,130
	31,966	37,301
Less: provision for obsolete and slow-moving inventories	(1,959)	(1,959)
	30,007	35,342

As at 30 June 2013, inventories amounting to approximately RMB30,007,000 (2012: RMB37,563,000) were carried at net realizable value.

### 15. TRADE RECEIVABLES

Trade receivables are stated at cost less provision for doubtful debts. Provisions for doubtful debts are made based upon the directors' knowledge of the customers, the creditworthiness and settlement history, and the aging of the outstanding trade receivables.

The following is an aged analysis of trade receivables, net of provision for impairment for trade receivables, at the balance sheet dates:

	30 June	31 December
	2013	2012
	(Unaudited)	(Audited)
	RMB'000	RMB'000
Current	47,575	34,303
31-90 days	34,642	24,978
91-180 days	28,625	20,640
More than 180 days	36,461	26,288
	147,303	106,209

The directors consider the carrying amount of trade receivables approximates their fair value.

### 16. TRADE PAYABLES

The following is an aged analysis of trade payables at the balance sheet dates:

	30 June 2013	31 December 2012
	(Unaudited)	(Audited)
	RMB'000	RMB'000
Current	3,575	2,971
31-90 days	2,857	679
More than 90 days	5,096	4,303
	11,528	7,953

Trade payables principally comprise amounts outstanding for trade purchases. The directors consider that the carrying amount of trade payables approximates their fair value.

### 17. SHARE CAPITAL

	30 June	31 December
	2013	2012
	(Unaudited)	(Audited)
	RMB'000	RMB'000
Registered, issued and fully paid: 387,750,000 domestic shares of RMB0.10 each 172,500,000 H shares of RMB0.10 each	38,775 17,250	38,775 17,250
	56,025	56,025

### 18. CAPITAL COMMITMENTS

As at 30 June 2013, the Group had capital commitments contracted for but not provided for in respect of the following:

	30 June 2013	31 December 2012
	(Unaudited) RMB'000	(Audited) RMB'000
Acquisition of intangible assets Acquisition of construction in progress	2,940 9,330	2,940 9,330
	12,270	12,270

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# MANAGEMENT DISCUSSION AND ANALYSIS

# **OPERATING RESULTS**

For the six months ended 30 June 2013, the Group recorded a turnover of approximately RMB213,266,000, representing an increase of 51.7% from RMB140,595,000 for the corresponding period in 2012. Profit attributable to shareholders for the six months ended 30 June 2013 was RMB10,517,000, representing an increase of RMB43,358,000 from RMB32,841,000 for the corresponding period in 2012.

The gross profit margin for the six months ended 30 June 2013 was approximately 81.3% representing a 2.5% decrease as compared to that of 83.8% for the period ended 30 June 2012. The Board believes that there were no significant fluctuation for the production and material cost.

The selling expense as a percentage of turnover was 59% in 2013. This represented an increase from 55% when compared to the same period last year. General and administrative expenses decreased from RMB8,867,000 for the six months ended 30 June 2012 to RMB8,414,000 for the same period in 2013.

### **BUSINESS REVIEW**

### **Production Facilities**

During the year, the new production line for solid dosage obtained the Grood Manufacturing Practice and started production. In the meantime, four new production lines for Small volume Parenteral Solution (小溶量注射劑), subpackaging of sterile powder for injection (凍乾粉針分裝), subpackaging of Tou Bao Sterile Bulk (頭孢無菌原料藥) were established in the Huinan economic development zone. This has further expanded our production capacity.

# LIQUIDITY AND FINANCIAL RESOURCES

The Group has maintained a sound financial position during this period. For the six months ended 30 June 2013, the Group's primary source of funds was cash from the operating activities. As at 30 June 2013, the Group had cash and bank balances and consolidated net asset value of approximately RMB79, 157,000 and RMB437,616,000 respectively.

For the six months ended 30 June 2013, the Group mainly generated revenue and incurred costs in Hong Kong dollars and Renminbi. The Directors consider the impact on foreign exchange exposure of the Group is minimal.

As at 30 June 2013, the Group had no material contingent liabilities.

### **GEARING RATIO**

As at 30 June 2013, the Group had short-term bank borrowings of RMB6,000,000 (2012: RMB7,326,000) and a gearing ratio of approximately 1.4%. The calculation of the gearing ratio was based on the short-term bank loans and shareholders' equity as at 30 June 2013.

### **CAPITAL COMMITMENTS**

Details of the capital commitments of the Company as at 30 June 2013 are set out in note 18 to the financial statement.

### **CAPITAL STRUCTURE**

During the six months ended 30 June 2013, there was no change in the Company's share capital. As at 30 June 2013, the Group's operations were financed mainly by shareholders' equity. The Group will continue to adopt its treasury policy of placing the Group's cash and cash equivalents in interest bearing deposits, and to fund the operation with internal resources.

### **FUTURE PROSPECTS**

There has been an increase in the Group's turnover and profit attributable to equity holders of the Company as compared with the same period last year. In addition, the sales of Hai Kun Shen Xi capsule has reached approximately RMB145,000,000 for the six months ended 30 June 2013 as compared to approximately RMB92,183,000 for the six month ended 30 June 2012.

The Directors would like to take this opportunity to express their gratitude to the management and staff for their dedication and contribution to the Group, and to thank our fellow business partners and equity holders for their continuing support. The Directors will endeavor to explore every potential opportunity for business growth, creating a promising future and successful results in the years ahead.

## DIRECTORS' INTERESTS IN SHARES

At 30 June 2013, the interests and short positions of the Directors, supervisors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO") as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the minimum standards of dealing by directors as referred to in Rule 5.46 to 5.67 of the GEM Listing Rules were as follows:

### Long positions in shares

Director	Type of Interests	Capacity	Number of Domestic Shares	Percentage of Domestic Shares	Percentage of total registered Share Capital
Mr. Zhang Hong	Personal	Beneficial owner	101,937,000	26.29	18.19
Mr. Zhang Xiao Guang	Personal	Beneficial owner	42,315,000	10.91	7.55
Mr. Wu Guo Wen	Personal	Beneficial owner	900,000	0.232	0.161
Mr. Chen Qi Ming	Personal	Beneficial owner	300,000	0.077	0.054

Save as disclosed above, as at 30 June 2013, none of the Directors, supervisors and chief executives of the Company has any interests and short positions in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the minimum standards of dealing by directors as referred to in Rule 5.46 to 5.67 of the GEM Listing Rules.

# DIRECTORS' RIGHTS TO ACQUIRE SHARES

Apart from as disclosed under the headings "Directors' interests in shares" above, at no time during the period were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director and chief executives or their respective spouses or children under 18 years of age, or were any such rights exercised by them; or was the Company, its holding company, or any of its subsidiaries a party to any arrangement to enable the directors, supervisors and chief executives to acquire such rights in any other body corporate.

### INTERESTS DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS

As at 30 June 2013, the following persons (other than the Directors, supervisors and chief executives of the Company) had interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO.

### Long positions in shares

Name of shareholder	Capacity/Nature of Interest	Number of Domestic Shares	Percentage of Domestic Shares	Percentage of total registered Share Capital
Huinan County SAB (Note)	Beneficial owner	81,975,000	21.14	14.63

Note: Apart from the equity interest in the Company, Huinan County SAB does not have any direct or indirect interest in the Company, including representation in the Board of Directors.

Save as disclosed above, as at 30 June 2013, the Directors were not aware of any other person (other than the Directors, supervisors and chief executives of the Company) who had interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO.

### **COMPETING INTEREST**

During the period under review, none of the Directors, the management shareholders, the significant shareholders or the substantial shareholders (as defined in the GEM Listing Rules) of the Company had any interest in a business, which competes or may compete with the business of the Group.

### CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY DIRECTORS

During the six months ended 30 June 2013, the Company has adopted a code of conduct regarding securities transactions by directors on terms no less than the required standard of dealings as set out in rules 5.48 to 5.67 of the GEM Listing Rules. The Company has also made specific enquiry of all Directors and the Company was not aware of any non-compliance with the required standard of dealings and its code of conduct regarding securities transactions by Directors.

# **BOARD PRACTICES AND PROCEDURES**

During the period under review, the Company had not fully complied with the board practices and procedures as set out in Rules 5.34 of the GEM Listing Rules in respect of the Code on Corporate Governance Practices (the "CCGP"). The main deviations from the code provision set out in the CCGP were as follows:

Under the code provision A.2.1, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Zhang Hong assumes the role of both the chairman and the chief executive officer of the Company. The Board is of the view that this has not compromised accountability and independent decision making for the following reasons:

- the Audit Committee composes exclusively of independent non-executive directors;
- the independent directors have free and direct access to the Company's external auditors and independent professional advice when considered necessary.

Mr. Zhang Hong, the chairman, is a substantial shareholder of the Company and has considerable industry experience. He is motivated to contribute to the growth and profitability of the Group. The Board is of the view that it is in the best interests of the Group to have an executive chairman so that the Board can have the benefit of a chairman who is knowledgeable about the business of the Group and is most capable to guide discussions and brief the Board in a timely manner on pertinent issues and developments to facilitate open dialogue between the Board and the management.

# AUDIT COMMITTEE

The Company set up an audit committee (the "Committee") on 24 May 2001 with written terms of reference in compliance with the requirements as set out in Rules 5.28 and 5.29 of the GEM Listing Rules. The audit committee comprise three independent non executive directors, namely Shen Yu Xiang, Xue Chang Qing and Yan Li Jin, Shen Yu Xiang is the Chairman of the audit committee. The primary duties of the Committee are to review and provide supervision over the financial reporting procedures and internal control system of the Group.

The committee has reviewed with the management the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters, including a review of the unaudited results of the Group for the period ended 30 June 2013.

### EMPLOYEES AND REMUNERATION POLICIES

As at 30 June 2013, the Group had 450 employees (30 June 2012: 422 employees). Remuneration is determined by reference to market terms and the performance, qualifications and experience of individual employee. Discretionary bonuses based on individual performance will be paid to employees as recognition of and reward for their contribution. Other benefits include contributions to retirement scheme and medical scheme.

### PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES

During the six months ended 30 June 2013, neither the Company nor its subsidiaries purchased, sold or redeemed any of the Company's listed shares.

By order of the Board **Zhang Hong** *Chairman* 

Jilin, the PRC 13 August 2013

As at the date of this report, the Board comprises six executive directors, being Zhang Hong, Zhang Xiao Guang, Tian Xin Guo, Chen Qi Ming, Wu Guo Wen, Zhao Bao Gang and three independent non-executive directors, being Shen Yu Xiang, Xue Chang Qing and Yan Li Jin.