



中国优通控股  
China UT Holding

# China U-Ton Holdings Limited 中國優通控股有限公司

*(Incorporated in the Cayman Islands with limited liability)*

Stock Code: 8232

**2013**  
**ANNUAL REPORT**

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# CORPORATE INFORMATION

## Board of Directors

### Executive Directors

Jiang Changqing (姜長青) (Chairman)  
Guo Aru (郭阿茹)  
Li Qingli (李慶利)

### Independent Non-Executive Directors

Meng Fanlin (孟繁林)  
Wang Haiyu (王海玉)  
Li Xiaohui (李曉慧)

### Company Secretary

Pang Chun Kit (彭俊傑) (ACCA, HKICPA)

### Compliance Officer

Li Qingli (李慶利)

### Audit Committee

Li Xiaohui (李曉慧) (Chairlady)  
Meng Fanlin (孟繁林)  
Wang Haiyu (王海玉)

### Nomination Committee

Meng Fanlin (孟繁林) (Chairman)  
Li Xiaohui (李曉慧)  
Wang Haiyu (王海玉)

### Remuneration Committee

Wang Haiyu (王海玉) (Chairman)  
Meng Fanlin (孟繁林)  
Li Xiaohui (李曉慧)

### Company's Website

[www.chinauton.com](http://www.chinauton.com)

## Authorised Representatives

Jiang Changqing  
Pang Chun Kit

## Auditor

Deloitte Touche Tohmatsu

## Legal Adviser

Li & Partners

## Compliance Adviser

Guotai Junan Capital Limited

## Registered Office

Clifton House  
75 Fort Street  
P.O. Box 1350  
Grand Cayman KY1-1108  
Cayman Islands

## Head Office, Headquarters and Principal Place of Business in the PRC

Room 103, Huaibei Road 465,  
Yuhua District, Shijiazhuang  
Hebei Province  
China

## Principal Place of Business in Hong Kong

Room 2404  
24/F, Great Eagle Centre  
23 Harbour Road  
Wanchai  
Hong Kong

**Principal Bankers**

Bank of China (Hong Kong) Limited  
1 Garden Road,  
Hong Kong

China Construction Bank  
Shijiazhuang Guangan Dajie Branch  
No.26, Guangan Dajie, Shijiazhuang  
Hebei Province  
China

Industrial and Commercial Bank of China  
Beijing Beitaipingzhuang Branch  
No.33, North Road, Beitaipingzhuang  
Beijing  
China

**Principal Share Registrar and Transfer Office**

Appleby Trust (Cayman) Ltd.  
Clifton House  
75 Fort Street  
P.O. Box 1350  
Grand Cayman KY1-1108  
Cayman Islands

**Hong Kong Branch Share Registrar  
and Transfer Office**

Tricor Investor Services Limited  
26th Floor, Tesbury Centre  
28 Queen's Road East  
Wanchai  
Hong Kong

**Place of Listing**

The Stock Exchange of Hong Kong Limited

**Stock Code**

8232

# CHAIRMAN'S STATEMENT

Dear shareholders,

On behalf of the Board of Directors (the "Board") of China U-Ton Holdings Limited (the "Company"), I am pleased to present the audited annual results of the Company and its subsidiaries (collectively, the "Group") for the year ended 31 December 2013.

During the year, benefiting from the PRC's favorable telecommunication industry development, the optical fiber deployment business of the Group continued to expand and achieved lucrative results. For the year ended 31 December 2013, revenue of the Group was approximately RMB377,619,000, increased substantially by approximately 53.3% year-on-year, reaching a historical record high level since its inception. Gross profit increased notably to RMB147,615,000 from RMB109,289,000 for the same period last year, net profit for the Group recorded a growth of 29.7% to approximately RMB85,234,000. Earnings per share was approximately RMB5.1 cents.

With Hebei Province as our base, the Group is gradually expanding its business to the southern region of the Yangtze River as planned to actively explore new markets. On 2 May 2013 and 15 May 2013, we announced to acquire 51% issued capital of each of Hunan San Cheng and Chongqing Wuyang at a cash consideration of RMB2,510,000 and RMB12,250,000 respectively. Such acquisitions not only help the Group enter into the related markets and expand its customer base, but also enhance the business and relation networks of the Group, increase revenue contribution to the Group broaden the customer base of the Group. Chongqing Wuyang was awarded the Grade B Enterprise Qualification Certificate of Integrated Telecommunication and Information Network Systems by the Ministry of Industry and Information Technology of the PRC and has won a number of tenders for optical fiber deployment projects in Chongqing. Currently, the awareness of micro-ducts and mini-cables system integration technology is relatively low in the new markets such as Sichuan Province, Guizhou Province, Chongqing and Hunan Province and most of our optical fiber deployment projects are using the traditional deployment method which has a lower profit margin. However, leveraging our successful experience in the markets such as Beijing, Hebei Province and Liaoning Province, the Group is actively approaching the local government authorities in the above mentioned new markets to accelerate the process of obtaining the rights in using public sewer systems to introduce the micro-ducts and mini-cables system technology to such new markets. Looking forward, we will continue to pursue our plans of entering into the major markets in southern China like Guangzhou, Shenzhen and Yunnan by way of submitting tenders, mergers and acquisitions or cooperation with local enterprises engaging in the optical fiber deployment business to further penetrate into the southern China market.

### Future Plans and Prospects

The PRC's "Broadband China" (寬頻中國) strategy, 4G policies will continue to create good opportunities for the Group's business development. Premier Li Keqiang said in an executive meeting of the State Council held on 12 July 2013 that the government would boost information technology consumption, launch the "broadband China" strategy and accelerate the construction and upgrade of network and telecommunication infrastructure with a target of achieving an annual growth rate of over 20% in information technology consumption in the later three years of the "12th Five Year Plan" period, i.e. between 2016 and 2018. Meanwhile, the general expansion of coverage of 3G networks and government's striving to grant 4G licenses have also been put on the agenda. It is believed that telecommunication operators will continue to invest in construction and upgrade of information and mobile telecommunication networks in the future. As optical fiber cables are the backbone of connecting mobile telecommunication base stations, and broadband/telecommunication networks, deployment services of optical fibers are always required by telecommunication operators no matter for their base station construction, network construction or later stage maintenance. Accordingly, the Group believes that the rapid development of telecommunication and information technology will continue to bring forth considerable development opportunities to us and the Group will grow further under such favourable business environment.

The Group recognises that there are limited resources of sewer systems, so we will reserve the use rights as a strategic objective for development. Currently, the Group is actively communicating with the government departments in different provinces to strive for the obtaining of exclusive rights in using the sewer systems as a foundation for entering the aforesaid markets. Through continuous accumulation of the use rights in each region, the Group will strengthen its competitive advantage and lay the foundation for future regional expansion. With the Group's micro-ducts and mini-cables system technology as well as the exclusive sewer systems usage rights, we believe that we will be able to accurately grasp the potential of the optical fiber deployment market and create more brilliant performance. Moreover, the Group will continue to engage in research and development and innovations, and to pursue excellence in quality, for a better positioning in the industry. In addition, the Group would pay attention to other potential telecommunication business opportunity. More efforts will be made to strengthen internal control and management, strictly control production cost and operating expenses, so as to increase the overall profitability of the Group and maximize the returns for shareholders.

### Appreciation

Finally, the Board would like to express sincere thanks to our customers, business partners, suppliers and shareholders for their persistent support to the Group, and our appreciation for the efforts and endeavors made by our management and staffs during the past year to achieve remarkable results for the Group.

### Jiang Changqing

*Chairman and Executive Director*

Hong Kong, 24 March 2014

# GROUP STRUCTURE OF MAJOR OPERATING SUBSIDIARIES





**2013**

Further expand our coverage to Hunan and Chongqing by acquiring 2 subsidiaries namely Chongqing Wuyang and Hunan Sancheng

**2011**

Acquired Shijiazhuang Qiushi to venture into low-voltage equipment integration services business

**2006**

Successfully completed the first micro-ducts and mini-cables deployment project in Xingtai

**2001**

Established in the PRC

**June 2012**

Successfully listed on the GEM Board of the Stock Exchange  
Being granted the Grade A certificate for Telecommunication Network System Integration Enterprise (通信信息網絡系統集成企業資質證書甲級資質), qualified to conduct all kinds of telecommunication network construction projects in the PRC

**2007 and 2008**

Successfully obtained 17 patents relating to micro-duct and mini-cable deployment technology

**2004**

Secured exclusive right to use sewage system in Baoding

# FINANCIAL HIGHLIGHTS & SUMMARY

## FINANCIAL HIGHLIGHTS

in RMB'000	2013	Year ended 31 December		
		2012	2011	2010
Revenue	<b>377,619</b>	246,368	161,734	51,547
Cost of Sales/services	<b>(230,004)</b>	(137,079)	(86,692)	(28,215)
Gross Profit	<b>147,615</b>	109,289	75,042	23,332
Other gains and losses	<b>(625)</b>	931	10,879	13,747
Listing Expenses	—	(10,411)	(9,068)	—
Profit (loss) for the year attributable to equity holders of the Company	<b>85,234</b>	<u>65,708</u>	<u>55,381</u>	<u>(1,272)</u>

## FINANCIAL SUMMARY

in RMB'000	2013	Year ended 31 December		
		2012	2011	2010
<b>RESULTS</b>				
Revenue	<b>377,619</b>	246,368	161,734	51,547
Profit before income tax	<b>101,773</b>	75,133	61,029	3,119
Income tax expenses	<b>(12,490)</b>	(9,425)	(4,191)	(1,542)
Profit for the year	<b>89,283</b>	<u>65,708</u>	<u>56,838</u>	<u>1,577</u>

in RMB'000	2013	At 31 December		
		2012	2011	2010
<b>ASSETS AND LIABILITIES</b>				
Total assets	<b>692,936</b>	453,530	223,175	102,503
Total liabilities	<b>292,916</b>	<u>151,281</u>	<u>111,006</u>	<u>67,241</u>
Net assets	<b>400,020</b>	<u>302,249</u>	<u>112,169</u>	<u>35,262</u>

# MANAGEMENT DISCUSSION AND ANALYSIS

## (I) Business Review

The Group is principally engaged in providing deployment services of optical fibers in the PRC. The Group utilizes its proprietary micro-ducts and micro-cables system deployment technology and integrates it with the traditional deployment method to provide efficient and low-cost optical fiber network construction and capacity expansion services for densely populated areas and areas which are insufficient of pipelines. In recent years, driven by the emerging modes of consumption such as household broadband access, internet videos, online shopping, micro media, mobile games and mobile videos, the information and telecommunication industry has experienced rapid development. The Ministry of Industry and Information Technology of the People's Republic of China (the "MIIT") estimates that the value of information technology consumption for the period between January and May 2013 has reached RMB1.38 trillion, representing an increase of 19.8% over the same period of the previous year. Telecommunication operators are increasing the investments in optical fiber network development and upgrade projects to tap the significant market potential which drives the demand for the Group's principal business – deployment services of optical fibers and thus enables us to achieve significant growth in revenue. The Group has seized the market opportunities and actively explored new markets. Following the successful expansion in Sichuan market at the end of 2012, the Group acquired 51% of the issued share capital of each of two telecommunication construction companies, Chongqing Wuyang Communication Technology Co. Ltd (重慶五洋通信技術有限公司) ("Chongqing Wuyang") and Hunan San Cheng Communication Construction Co. Ltd (湖南三成通信建設有限公司) ("Hunan San Cheng") in the first half of 2013. Leveraging the well-established local business relations and networks of the two companies in their respective markets, the Group could penetrate into Chongqing, Guizhou and Hunan markets within a relatively short period of time to further expand its business scope and increase its market share. Revenue contributed by Chongqing Wuyang and Hunan San Cheng for the year ended 31 December 2013 amounted to approximately RMB43,081,000 and approximately RMB22,460,000 respectively. In addition, customer base of the Group can be further broadened.

During the year ended 31 December 2013, the Group completed 371 projects of deployment services of optical fibers (2012: 104 projects) and most of these projects of deployment services of optical fibers were completed in the fourth quarter of 2013. As at 31 December 2013, the Group had 159 projects in progress and 26 projects of deployment services of optical fibers to be commenced. In addition, the Group entered into additional 15 contracts of deployment services of optical fibers from 1 January 2014 to 24 March 2014.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Revenue

During the year ended 31 December 2013, the Group's revenue significantly increased by 53.3% over the same period last year to approximately RMB377,619,000 (2012: RMB246,368,000). During the year ended 31 December 2013, the provision of deployment services of optical fibers and low-voltage equipment integration services accounted for 83.5% and 16.5% of our total revenue, respectively. In 2013, service areas in respect of our deployment services of optical fibers further expanded outside Hebei Province, driving the substantial increase in revenue from this business segment by 80.5% to RMB315,392,000 (2012: RMB174,706,000), which was mainly due to geographical expansion in 2013. The low-voltage equipment integration service, with revenue decreased by 13.2% to RMB62,227,000 from RMB71,662,000 in 2012.

	2012 RMB'000	2013 RMB'000	% Change
Deployment services of optical fibers	174,706	315,392	80.5
Low-voltage equipment integration services	71,662	62,227	(13.2)
Total	<u>246,368</u>	<u>377,619</u>	<u>53.3</u>

### Gross profit and gross profit margin

The overall gross profit increased by 35.1% to RMB147,615,000 in 2013 from RMB109,289,000 in 2012. The gross profit margin decreased by 5.3 percent point over the same period last year to 39.1% in 2013. It was mainly due to two reasons. Firstly, projects of deployment services of optical fibers were less complex than that for the year ended 31 December 2012. Secondly, the revenue of the two new subsidiaries (namely Chongqing Wuyang and Hunan San Cheng) were arising from traditional deployment construction service of optical fibers and the related gross profit margin was comparatively low. In addition, these two subsidiaries had sub-contracted some of the works to the local construction companies or teams which in turn further reduced their profit margin.

The following table sets forth the gross profit of our businesses:

	2012 RMB'000	2013 RMB'000	% Increase (decrease)
Deployment services of optical fibers	85,542	124,039	45.0
Low-voltage equipment integration services	23,747	23,576	(0.7)
Total	<u>109,289</u>	<u>147,615</u>	<u>35.1</u>

The following table sets forth the gross profit margin of our businesses:

	2012	2013	Increase (decrease) percent point
	%	%	
Deployment services of optical fibers	49.0	<b>39.3</b>	(9.7)
Low-voltage equipment integration services	33.1	<b>37.9</b>	4.8
<b>Total</b>	<b>44.4</b>	<b>39.1</b>	<b>(5.3)</b>

### Deployment services of optical fiber

The Group completed 41 projects during the year ended 31 December 2013 and had 27 projects in progress of micro-ducts and mini-cables system integration projects as at 31 December 2013, with construction contract revenue decreased by 16.3% over the same period last year to RMB86,831,000 (2012: RMB103,790,000). The revenue of the two new subsidiaries (namely Chongqing Wuyang and Hunan San Cheng) were arising from traditional deployment construction service of optical fibers and the related gross profit margin was comparatively low. Further, the Group completed 330 projects during the year ended 31 December 2013 and had 132 projects in progress of traditional deployment projects as at 31 December 2013, with revenue increasing by 260.7% over the same period of last year to RMB221,524,000 (2012: RMB61,420,000).

### Turnover

	2012 RMB'000	2013 RMB'000	% Increase (decrease)
<b>Deployment services of optical fibers - Construction contract revenue</b>			
- Traditional deployment methods	61,420	<b>221,524</b>	260.7
- Micro-ducts and mini-cables system integration methods	103,790	<b>86,831</b>	(16.3)
<b>Sub-total</b>	<b>165,210</b>	<b>308,355</b>	86.6
<b>Others</b>			
- Services income	8,441	<b>6,012</b>	(28.8)
- Sales of goods	990	<b>931</b>	(6.0)
- Rental income	65	<b>94</b>	44.6
<b>Sub-total</b>	<b>9,496</b>	<b>7,037</b>	(25.9)
<b>Total</b>	<b>174,706</b>	<b>315,392</b>	80.5

## MANAGEMENT DISCUSSION AND ANALYSIS

### Gross profit & Gross profit margin

The following table sets forth the gross profit of each type of deployment services of optical fiber:

	2012 RMB'000	2013 RMB'000	% Increase (decrease)
<b>Gross profit by services</b>			
Construction contract revenue			
- Traditional deployment methods	24,803	81,674	229.3
- Micro-ducts and mini-cables system integration methods	55,081	39,777	(27.8)
Sub-total	79,884	121,451	52.0
Services income	4,160	2,068	(50.3)
Sales of goods	463	456	(1.5)
Rental income	35	64	82.9
	<u>84,542</u>	<u>124,039</u>	<u>46.7</u>

The following table sets forth the gross profit margin of each type of our services:

	2012 %	2013 %
<b>Gross profit margin by services</b>		
Construction contract revenue		
- Traditional deployment methods	40.4	36.9
- Micro-ducts and mini-cables system integration methods	53.1	45.8
Sub-total of construction contract revenue	48.4	39.4
Services income	49.3	34.4
Sales of goods	46.8	49.0
Rental income	53.8	68.1
<b>Total</b>	<u>48.4</u>	<u>39.3</u>

The following table sets forth our revenue and gross profit margin (GP %) from construction contract by major location for the year indicated.

	For the year ended 31 December			
	2012 RMB'000	GP %	2013 RMB'000	GP %
Hebei Province	118,067	49.3	127,223	42.3
Beijing	10,845	55.7	10,476	30.9
Liaoning Province	24,543	46.7	23,742	46.9
Sichuan Province	9,300	40.8	81,043	45.6
Guizhou Province	—	—	13,508	23.7
Chongqing	—	—	42,402	24.8
Hunan Province	79	—	9,352	25.9
Others	2,376	57.2	609	34.8
Total construction contract revenue and gross profit margin	<u>165,210</u>	<u>48.4</u>	<u>308,355</u>	<u>39.4</u>

### Major customer and service network

Our major customers include China Mobile Communications Corporation (“China Mobile”), a major telecommunication operator in China, and other regional telecommunication operators. During the year, sales to China Mobile accounted for 35.1% of the Group’s total revenue (2012: 50.3%). As the Group maintained a favourable position in terms of resource in the industry of both micro-ducts and mini-cables system deployment technology, we obtained our contracts of that kind mainly through negotiated tender, while for traditional deployment business we mainly compete for contracts through open tender.

As at 31 December 2013, the Group’s service network covered Beijing, Chongqing and 11 provinces in China, including Hebei, Shandong, Shaanxi, Hunan, Jiangxi, Liaoning, Anhui, Henan, Guizhou, Sichuan and Inner Mongolia.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Contract progress

Depending on the complexity of projects, the construction period for deployment of optical fibers was approximately seven to nine months. The following table sets forth the details of backlog revenue:

	As at 31 December 2013			
	Number of projects	Total contractual amount RMB'000	Recognised revenue RMB'000	Backlog revenue RMB'000
Micro-ducts and mini-cables				
System integration method	31	79,008	43,648	35,360
(i) Projects in progress	27	71,119	43,648	27,471
(ii) Projects to be commenced	4	7,889	—	7,889
Traditional deployment method	154	167,907	71,644	96,263
(i) Projects in progress	132	129,497	71,644	57,853
(ii) Projects to be commenced	22	38,410	—	38,410
<b>Total</b>	<b>185</b>	<b>246,915</b>	<b>115,292</b>	<b>131,623</b>

Additional contracts obtained by the Group subsequent to 31 December 2013 and as at 24 March 2014 was amounted to approximately RMB74,527,000 and in which contract of micro-ducts and mini-cables system integration method amount to approximately RMB55,946,000.

In addition, the estimated amount for the tender succeeded but the Group has not entered into any contract as at 24 March 2014 amounted to approximately RMB119,680,000.

### Micro-ducts and mini-cables system integration method

Traditionally, optical fibers are deployed by way of direct burial which requires excavation of roads. Therefore, it not only takes time to apply for the relevant permits, but also may cause traffic congestion and environmental pollution. This deployment method is very inconvenient in populated areas with high density of buildings, which is an insurmountable problem for telecommunication operators in achieving network upgrade and capacity expansion. Taking the advantage of this market insufficiency, the Group applied the micro-ducts and mini-cables system deployment technology by using existing public sewer pipeline system as the routing to deploy optical fibers. The technology avoids excavation and subsequent reinstatement of roads, and significantly reduces the construction period and construction costs, which has an absolute advantage in metropolitan areas. It provides a high-efficiency, comparatively low-cost, convenient-construction-and-maintenance solution for telecommunication operators. With the Group's vigorous promotion and active improvement on related technologies, the micro-ducts and mini-cables system deployment method is recognised and welcomed by our major customers, especially when applying in the network construction in metropolitan areas.



As a pioneer to micro-ducts and mini-cables system deployment technology in China, the Group keeps ahead of its peers with a number of advantages in terms of resources and technologies. One of the preconditions to apply micro-ducts and mini-cables system deployment technology is to obtain the usage rights of the public sewer systems. As the inherent issue of exclusiveness in using public sewer pipeline system arises once the Group commenced operations, hence, we regard the use rights as a resource investment. At present, the Group has obtained the exclusive rights in using the sewer systems in 10 districts or cities including Changping district of Beijing, Xuanhua district of Zhangjiakou, Chengde, Qinhuangdao, Baoding, Xingtai, Shahe, Handan, Jinan and Meishan, and the non-exclusive right in Hengshui. Meanwhile, relying on our successful track records and exclusive technologies, we also actively approach government departments in other provinces and accumulate the usage rights of public sewer systems in various districts to further consolidate our competitive strength. In addition, the Group has actively involved in the research and development of micro-ducts and mini-cables system related products as well as the upgrade of deployment technologies. Currently, we have owned a total of 29 appearance design, utility and invention patents. Among these 29 appearance design and patents, six are jointly owned by a major telecommunication operator and the Group. Especially in the production of micro-ducts products, the Group has a patented formula which is effective for reducing the wear and tear of micro-ducts under harsh environment (such as sewers) whilst maintaining stable signal transmission. Therefore, the Group's solutions are not only welcomed by telecommunication operators, but also recognised by government departments in different areas.

### **Low-voltage equipment integration business**

Low-voltage equipment integration service of the Group mainly provides intelligent management and monitoring solutions, such as Enterprise Resources Planning System, intelligent office, intelligent building management systems, building safety systems as well as road safety monitoring system for industrial commerce and public institutions. Depending on the complexity of projects, installation period for low-voltage equipment integration projects typically ranges from 1 month to half a year. The Group completed 13 projects during the year ended 31 December 2013 and two projects in progress as at 31 December 2013 with total backlog revenue amounted to RMB3,370,000. The Group had 1 contract to be commenced amounted to RMB2,070,580. The revenue decreased during the year ended 31 December 2013 due to the slight change of the Group's business strategy to concentrate on the customers with stronger financial background in order to improve our financial position and gross profit margin and therefore fewer low-voltage equipment integration service provided during the year.

# MANAGEMENT DISCUSSION AND ANALYSIS

## (II) Financial Review

	2012	2013	%
	RMB'000	RMB'000	Increase (decrease)
Turnover	246,368	377,619	53.3
Cost of Sales	137,079	230,004	67.8
Gross Profit	109,289	147,615	35.1
Gross Profit margin	44.4%	39.1%	(5.3)
Net Profit	65,708	89,283	35.9
Net Profit margin	26.7%	23.6%	(3.1)
Basic earnings per share (cents)	4.4	5.1	15.9
Profit for the year attributable to equity holders	65,708	85,234	29.7
Return on equity (Note 1)	21.7%	21.3%	(0.4)

Note 1: Being dividing net profit for the year by the total equity.

### Turnover

The Group's turnover for the year of 2013 was approximately RMB377,619,000, representing an increase of approximately 53.3% over the corresponding period of the previous year. The increase in the Group's turnover was due to increase of turnover from construction revenue of deployment services of optical fiber.

### Deployment of optical fibers

#### Construction contract revenue

The construction contract revenue, being the income generated from our provision of the deployment services of optical fibers, was approximately RMB308,355,000 and RMB165,210,000, representing approximately 81.7% and 67.3% of the total revenue of the Group for the year ended 31 December 2013 and 2012, respectively. The increase in construction revenue for the year ended 31 December 2013 as compared to the same period in 2012 was mainly due to the increase in the revenue derived from the provision of deployment services of optical fibers in Chongqing, Sichuan, Hunan and Guizhou as a result of geographical expansion of our business.

#### Services income

The services income, representing the income generated from our provision of the maintenance services in respect of optical fiber networks to the telecommunication operators in the PRC irrespective of whether or not the deployment works thereof are carried out by us, was approximately RMB6,012,000 and RMB8,441,000, for the year ended 31 December 2013 and 2012 respectively. The services income decreased was mainly due to last year, there was a service income from Jinan of Shandong Province amounted to RMB2,500,000 and there was no such service provided in current year. Our maintenance services mainly cover regular inspection of the deployed cables, repair and re-connection of optical fibers and testing of the signal transmission.

## Sales of goods

We sell certain ancillary products including micro-ducts and spare parts to clients and anti-corrosive steel wires to local telecommunication operators. We outsource the manufacturing process of micro-ducts to manufacturers by providing them with steel wires and coating materials of our own recipe for their reprocessing of steel wires into anti-corrosive steel wires.

The income from sales of goods was approximately RMB931,000 and RMB990,000 for the year ended 31 December 2013 and 2012 respectively.

The slight decrease in sales of goods for the year ended 31 December 2013 as compared to the same period in 2012 was mainly due to the decrease in the sales of the ancillary products in relation to our deployment projects of optical fibers.

## Rental income

The rental income, representing the income generated from the sub-lease of the underground area to our clients for their deployment of telecommunication networks therein and rental income from sub-lease of motor vehicles to our clients, which was amounted to approximately RMB94,000 and RMB65,000 for the year ended 31 December 2013 and 2012 respectively.

## Low-voltage equipment integration services

The income from low-voltage equipment integration services decreased during the year ended 31 December 2013 was mainly due to the slight change of the Group's business strategy to concentrate on the customers with stronger financial background in order to improve our financial position and gross profit margin and therefore fewer low voltage equipment integration service provided during the year.

## Cost of sales

The Group's cost of sales for the year of 2013 was approximately RMB230,004,000, representing an increase of approximately 67.8% over the corresponding period of the previous year. The increase in the Group's cost of sales was mainly due to increase of construction revenue of deployment services of optical fiber. The following tables summarised the details of cost of sales:

	2012		2013	
	RMB'000	%	RMB'000	%
Labour costs	65,881	48.1	<b>185,393</b>	<b>80.6</b>
Material costs	54,692	39.9	<b>27,803</b>	<b>12.1</b>
Others	16,506	12.0	<b>16,808</b>	<b>7.3</b>
	<u>137,079</u>	<u>100.0</u>	<u><b>230,004</b></u>	<u><b>100.0</b></u>

### Gross profit and gross profit margin

The Group's gross profit for the year ended 31 December 2013 was approximately RMB147,615,000, representing an increase of approximately 35.1% over the corresponding period of the previous year. Gross profit margin decreased in approximately 5.3 percent point to 39.1% in 2013 from 44.4%, due to the increase of construction contract revenue from traditional deployment method of which the gross profit margin is comparatively lower.

The gross profit margin of construction contracts of deployment services of optical fibers using traditional deployment methods decreased from 40.4% in the year ended 31 December 2012 to 36.9% in the year ended 31 December 2013. There were more projects in Chongqing, Hunan and Guizhou of which gross profit margin was 24.8%, 25.9% and 23.7% respectively and gross profit margin of projects in Shijiazhuang of Hebei decrease as those projects were less complex than that of previous years. Besides, some of the works of projects in Chongqing, Hunan and Guizhou had been sub-contracted to local construction companies or teams, gross profit margin was comparatively lower accordingly.

The gross profit margin of construction contracts of deployment services of optical fibers using micro-ducts and mini-cables system integration methods decreased from 53.1% in the year ended 31 December 2012 to 45.8% in the year ended 31 December 2013. The decrease was primarily attributable to the fact that in last year, there were more complex projects with relatively higher gross profit margin in particular the projects in Chengde and Hengshui of Hebei Province as well as Shenyang of Liaoning Province. In year of 2013, these projects were comparatively less complex.

The gross profit margin of services income decreased from 49.3% in the year ended 31 December 2012 to 34.4% in the year ended 31 December 2013. Such decrease was mainly attributable to the increase in average cost of maintenance services during current period.

The gross profit margin of sales of goods increased from 46.8% in the year ended 31 December 2012 to 49.0% in the year ended 31 December 2013. Such increase was mainly attributable to the sales of ancillary products to our clients at relatively higher unit selling price during the period.

The gross profit margin of rental income increased as average cost of rental income decreased in 2013.

The gross profit margin of low voltage equipment integration services increased slightly from 33.1% in the year ended 31 December 2012 to 37.9% in the year ended 31 December 2013. Such increase was mainly attributable to the lower cost of sales/services during the year.

### Other income

Other income mainly included the bank interest income, government grants and imputed interest income on trade receivable. Such imputed interest income and government grants were new in 2013 and caused the overall other income increased in 2013.

### Other gains and losses

Other gains and losses mainly included impairment loss on trade receivables, net foreign exchange loss and fair value adjustment on initial recognition of other borrowings. The amount was changed from gains to losses which was mainly due to impairment loss on trade receivables in 2013.

### **Marketing and distribution expenses and administrative expenses**

The Group's marketing and distribution expenses and administrative expenses for the year ended 31 December 2013 were approximately RMB39,924,000, representing an increase of approximately RMB17,510,000 from approximately RMB22,414,000 for the corresponding period of the previous year. The increase was mainly because of expansion of business of the Group and the two new subsidiaries were acquired during the year ended 31 December 2013. In addition, there was a non-cash equity-settled share-based expenditure (share option expenditure) amounted to RMB1,202,000 included in administrative expenses.

### **Finance cost**

Finance cost included interest charged from bank and other borrowings, corporate bond and imputed interest expenses on other borrowings. The finance cost increased mainly due to the fact that average principal sum of bank and other borrowings was higher in the year ended 31 December 2013.

### **Income tax expenses**

The income tax expenses increased by RMB3,065,000 to RMB12,490,000 for the year ended 31 December 2013, which was increased by 32.5% when compared with that of year 2012. It was mainly due to the taxable profit of PRC subsidiaries increased greatly for the year ended 31 December 2013.

### **Net Profit**

For the year ended 31 December 2013, the Group recorded a net profit attributable to equity holders of the Company of approximately RMB85,234,000 as compared to approximately RMB65,708,000 for the corresponding period of the previous year.

Basic earnings per share and return on equity were increased resulting from net effect of increase of net profit in 2013.

### **Trade and bill receivables and amount due from customers for contract works**

There was an increase in trade and bills receivables as at 31 December 2013 of approximately RMB64,118,000 as compared to 31 December 2012 which was mainly due to the net effect of the settlement from customers and new trade and bills receivables provided during the year ended 31 December 2013. In addition, there was an increase in amount due from customers for contract works as at 31 December 2013 of approximately RMB114,721,000 as compared to 31 December 2012 which was mainly due to revenue arising from the year ended 31 December 2013. Such revenue generated had not been certified by the customers or underlying construction had not been completed as at 31 December 2013. Since approximately half of the revenue for year ended 31 December 2013 was arising from fourth quarter of year 2013, both trade and bill receivables and amount due from customers for contract works increased greatly accordingly. As at 24 March 2014, the customers settled trade receivable and amount due from customers for contract works amounted to RMB13,586,000 and RMB21,851,000 respectively, and in the sum of RMB35,603,000.

## MANAGEMENT DISCUSSION AND ANALYSIS

The following table summarises the details of trade and bills receivables:

Types of customers	Amount of trade and bills receivables as at 31 Dec 2013	Percentage %	Subsequent settlement as at 24 March 2014
	RMB'000		RMB'000
China Mobile Group	42,132	24.9	1,362
Other telecommunication operators	1,294	0.8	318
State owned enterprises and governments	20,413	12.0	1,142
Listed companies	19,244	11.3	1,649
Others	86,446	51.0	9,115
	<u>169,529</u>	100.0	<u>13,586</u>

Most of the amount of trade and bills receivables of others types of customers are mainly arising from the local telecommunication construction companies, telecommunication equipment companies and telecommunication integration system companies. Among the respective total balance of RMB86,446,000, approximately RMB77,482,000 were within 90 days aged as at 31 December 2013. The collection period of the majority of trade receivables ranges from 30 to 180 days from the invoice date.

The following table summarises the details of amount due from customers for contract works:

Types of customers	Amount due from customers for contract works as at 31 December 2013	Percentage %	Completed projects but had not been certified by customers as at 31 Dec 2013	Projects in progress as at 31 Dec 2013	Amount certified by customers subsequent to 31 Dec 2013 and as at 24 March 2014	Subsequent settlement as at 24 March 2014
	RMB'000		RMB'000	RMB'000	RMB'000	RMB'000
China Mobile Group	159,606	62.7	68,874	90,732	2,424	4,517
Other telecommunication operators	18,270	7.2	17,834	436	2,504	705
Others	76,590	30.1	59,606	16,985	—	16,629
	<u>254,466</u>	100.0	<u>146,314</u>	<u>108,153</u>	<u>4,928</u>	<u>21,851</u>

Most of the amount due from customers for contract works of other types of customers are mainly arising from the local telecommunication construction companies and telecommunication equipment companies in which the ultimate customers were telecommunication operators.

## Liquidity and financial resources

As at 31 December 2013, the Group had net current assets of approximately RMB343,682,000 (31 December 2012: RMB246,381,000) which comprised cash and cash equivalents amounted to approximately RMB161,709,000 as at 31 December 2013 (31 December 2012: RMB130,300,000). As at 31 December 2013, the Group had non-current liabilities amounted to approximately RMB13,694,000 (31 December 2012: RMB4,113,000), and its current liabilities amounted to approximately RMB279,222,000 (31 December 2012: RMB147,168,000), consisting mainly of payables, bank and other borrowings arising in the normal course of operation. Accordingly, the current ratio, being the ratio of current assets to current liabilities, was around 2.2 as at 31 December 2013 (31 December 2012: 2.7).

The Group had bank and other borrowings as at 31 December 2013 were RMB24,300,000 and RMB59,098,000 respectively and in the sum of RMB83,398,000. Such borrowings are repayable not exceeding 1 year. No financial instruments were used for hedging purposes, nor were there any foreign currency net investments hedged by current borrowings and/or other hedging instruments. As at 31 December 2013, carrying amount of bonds amounted to RMB7,240,000. The Group finances its operation primarily with the use of banking facilities, internally-generated cashflows, and maintains a net cash position to meet potential needs for business expansion and development.

## Gearing ratio

The gearing ratio of the Group, calculated as total debt (including bank and other borrowings and bonds) over shareholders' fund, was approximately 22.7% as at 31 December 2013 (2012: approximately 19.8%).

## Treasury policies

The Group has adopted a prudent financial management approach towards its treasury policies and thus maintained a healthy liquidity position throughout the year under review. The Group strives to reduce exposure to credit risk by performing ongoing credit assessments and evaluations of the financial status of its customers. To manage liquidity risk, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and other commitments can meet its funding requirements from time to time.

## Foreign exchange exposure

The Group's businesses are principally operated in China, accordingly virtually all of its transactions are conducted in RMB and major of the Group's assets and liabilities are also denominated in RMB. The Group is also subject to foreign exchange rate risk arising from future commercial transactions and recognised assets and liabilities which are denominated in a currency other than RMB which is the functional currency of our Group.

For the year ended 31 December 2013, we had bank balances and cash, other payables and other borrowings which are denominated in foreign currencies and consequently we have foreign exchange risk exposure from conversion of amount denominated in foreign currencies as at the report date. During the twelve months ended 31 December 2013, the Group did not engage in any derivatives activities and did not commit to any financial instruments to hedge its exposure to foreign currency risk.

### Capital structure

The shares of the Company were listed on GEM of the Stock Exchange on 12 June 2012. There has been no change in the capital structure of the Company since that date. The capital of the Company comprises ordinary shares and capital reserves.

There was no interest capitalised by the Group during the year of 2013 (2012: Nil).

During the year ended 31 December 2013, the Company granted 8,400,000 share options to the eligible participant. For further details, please refer to the consolidated financial statements and report of the Directors in this annual report.

### Capital commitments

As at 31 December 2013, the Group had capital commitments amounted to RMB621,000 (2012: RMB1,600,000).

### Dividend

The Board does not recommend the payment of final dividend for the year ended 31 December 2013 (2012: Nil).

### Information on employees

As at 31 December 2013, the Group had 427 employees (2012: 248), including the executive Directors. Total staff costs (including Directors' emoluments) were approximately RMB31,240,000, as compared to approximately RMB17,751,000 for the year ended 31 December 2012. The emoluments of the Directors for the year ended 31 December 2013 and 2012 amounted to RMB1,543,000 and RMB851,000 respectively. Remuneration is determined with reference to market norms and individual employees' performance, qualification and experience.

On top of basic salaries, bonuses may be paid by reference to the Group's performance as well as individual's performance. Other staff benefits include contributions to Mandatory Provident Fund scheme in Hong Kong and various welfare plans including the provision of pension funds, medical insurance, unemployment insurance and other relevant insurance for employees who are employed by our Group pursuant to the PRC rules and regulations and the existing policy requirements of the local PRC Government as well as share options.

The salaries and benefits of the Group's employees are kept at a competitive level and employees are rewarded on a performance-related basis within the general framework of the Group's salary and bonus system, which is reviewed annually. The Group also operates a share option scheme adopted by the Company on 27 May 2012 ("Share Option Scheme") where options to subscribe for shares may be granted to the Directors and employees of the Group.

### Significant investments held

Except for investments in subsidiaries, during the year ended 31 December 2013, the Group did not hold any significant investment in equity interest in any other company.



### **Future plans for material investments and capital assets**

Save as disclosed above, the Group did not have any plans for material investments and capital assets.

### **Material acquisitions and disposals of subsidiaries and affiliated companies**

During the year ended 31 December 2013, the Group acquired 51% interest in each of two telecommunication construction companies (namely Chongqing Wuyang and Hunan San Cheng).

### **Charges of assets**

As at 31 December 2013, the Group had pledged bank deposit amounted to approximately RMB28,000,000 (2012: RMB20,271,000) and trade receivables amounted to RMB5,400,000 (2012: RMB16,137,000) to facilitate the bank borrowings. In addition, there was restricted bank deposits amounted to RMB1,620,000 and RMB400,000 to secure the Group's bill facilities and other business transactions as at 31 December 2013.

### **Contingent liabilities**

Save as disclosed herein, the Group had no contingent liabilities as at 31 December 2013 (2012: Nil).

# DIRECTORS AND SENIOR MANAGEMENT PROFILE

## DIRECTORS

Our Board of Directors is responsible and has general powers for the management and conduct of the business. The following table sets forth information regarding members of the Board as at the date of this report:

Name	Appointment Date	Age
<b>Executive Directors</b>		
Jiang Changqing (姜長青) (Chairman)	31 March 2011	48
Guo Aru (郭阿茹)	31 March 2011	48
Li Qingli (李慶利)	31 March 2011	45
<b>Independent Non-executive Directors</b>		
Meng Fanlin (孟繁林)	27 May 2012	69
Wang Haiyu (王海玉)	27 May 2012	61
Li Xiaohui (李曉慧)	27 May 2012	46

### Chairman & Executive Director

Mr. Jiang Changqing (姜長青), aged 48, is our founder, chairman, and was appointed as a Director on 31 March 2011 and redesignated as an executive Director with effect from 27 May 2012. He joined Hebei Changtong as a director since its incorporation in June 2000 and joined Beijing U-Ton in July 2010 when he was firstly appointed as the manager, and has been appointed as the director of Beijing U-Ton since April 2011 and has been primarily responsible for overall corporate strategies, planning, management and business development of our Group. Mr. Jiang was a director of Hebei Deer between April 2005 and October 2010 and a director of Partnerfield since December 2010. Mr. Jiang has approximately 20 years' working experience in the telecommunications industry specialising in optical fiber deployment technology and has over five years' experience in in-sewer deployment methods such as in-sewer, pipe jacking and cable troughing which utilise micro-ducts, mini-cables and related techniques. Prior to the establishment of our Group, Mr. Jiang worked at Hengshui Technology Intelligence Office (衡水科技情報所) from March 1998 to June 2000 responsible for the management of the operation. Mr. Jiang worked in a department of People's Liberation Army of the PRC from October 1981 to June 1993 and was mainly responsible for coaching telecommunication equipment maintenance and construction. Mr. Jiang obtained a diploma in law through self-studying from the Hebei University (河北大學) in June 1996.

### Executive Directors

Ms. Guo Aru (郭阿茹), aged 48, is the spouse of Mr. Jiang. Ms. Guo was appointed as a Director on 31 March 2011 and redesignated as an executive Director with effect from 27 May 2012 and is primarily responsible for the research and development of new equipment and technology for our Group. Ms. Guo joined our Group as a manager in 2007. Ms. Guo was a director of Beijing U-Ton between July 2010 and April 2011 and a director of Partnerfield since December 2010. From July 1986 to September 2006, Ms. Guo worked as a mathematics teacher in No. 4 and No. 7 Middle School of Hengshui City in Hebei Province. Ms. Guo is certified as a senior communications engineer (通信高級工程師) by Gansu Province Title Reform Organisation (甘肅省職稱改革工作小組) in November 2008. Ms. Guo obtained a diploma in mathematics from the Hengshui University (衡水學院) in July 1986. Through self-studying and with the support of Mr. Jiang, Ms. Guo has invented several connectors for the purposes of protecting optical fibers, of which seven were granted patents in the PRC and are being transferred to our Group (please see the section headed “Further information about the business of our Group — Intellectual property rights of our Group” in Appendix IV to the Prospectus for further details about such patents).

Mr. Li Qingli (李慶利), aged 45, was appointed as a Director on 31 March 2011 and redesignated as an executive Director with effect from 27 May 2012 and is mainly responsible for the management of the low-voltage equipment integration services of our Group. Mr. Li has been a director of Shijiazhuang Qiushi responsible for its daily operations and management since its incorporation in March 1999. Mr. Li has been a director of Hebei Deer since its incorporation in October 2003 and a director of Partnerfield since September 2005. Mr. Li worked at Shijiazhuang Changan Xunbo Telecommunication Equipment Operation Office (石家莊市長安迅波通信器材經營處) from March 1994 to March 1999. Mr. Li worked as an external welfare officer at Plant 4511 (4511廠) from September 1991 to March 1994. Mr. Li obtained a diploma in wireless construction from the Guilin University of Electronic Technology (桂林電子科技大學) (formerly known as Guilin Institute of Electronic Technology (桂林電子工業學院)) in June 1991. Mr. Li obtained a Qualification Certificate of Junior Professional Rank (初級專業技術職務任職) from The Title Reform Leading Group Office of Shijiazhuang (石家莊職稱改革領導小組辦公室) in December 1994 qualifying him as an assistant engineer specialising in electrons.

### Independent Non-executive Directors

Mr. Meng Fanlin (孟繁林), aged 69, was appointed as our independent non-executive Director on 27 May 2012. Prior to joining our Group, Mr. Meng worked for China Mobile Communications Corporation’s Hebei branch Qinhuangdao office (河北移動通信秦皇島分公司) as a senior consultant from December 2003 to January 2005 and as a general manager from July 1999 to December 2003. Mr. Meng had also worked for China Telecom Group’s Langfang city telecommunication office (中國電信廊坊市電信局) as the director from November 1998 to July 1999. Mr. Meng had worked for Post and Telecommunication Administration of Hebei Qinhuangdao (秦皇島市郵電局) as vice head and acting head from September 1983 to October 1998 primarily responsible for production management, and as the head of the telecommunication department from October 1980 to February 1983 and was a technician from July 1966 to September 1980. Mr. Meng obtained a bachelor’s degree in local telecommunications (市內電話通信) from Jilin University (吉林大學) (formerly known as Changchun Post and Telecommunication Institute (長春郵電學院)) in July 1966.

## DIRECTORS AND SENIOR MANAGEMENT PROFILE

Mr. Wang Haiyu (王海玉), aged 61, was appointed as our independent non-executive Director on 27 May 2012. Mr. Wang is a registered qualification certificate constructor (中華人民共和國一級建造師) by Ministry of Housing and Urban-Rural Development of the PRC (中華人民共和國住房和城鄉建設部) with profession in signal communication, a senior engineer (高級工程師) and telecommunication and national bid evaluation expert (通信建設評標專家) by the Ministry of Information Industry. Mr. Wang had worked for Fifth Construction Bureau of China International Telecommunication Construction Corporation (“CITCC”) (中國通信建設集團有限公司第五工程局) which does not have any current or prior relationship with our Group, as the bureau’s chief from November 2007 to March 2011. Mr. Wang had also worked as a general manager of the engineering department of CITCC from February 2006 to November 2007 and as the head of the engineering and marketing department of CITCC from September 2001 to February 2006. Mr. Wang had also worked for Second Construction Bureau of CITCC (中國通信建設集團有限公司第二工程局) as a senior engineer, department head and assistant of bureau chief from February 1978 to December 2000. Mr. Wang received his bachelor’s degree in telecommunications from the Nanjing University of Posts and Telecommunications (南京郵電大學) in 1978. Mr. Wang is currently working for the Fifth Construction Bureau of CITCC as a senior consultant. As confirmed by Mr. Wang and the said company the position is an honorary role and Mr. Wang is not engaging in any daily business operation activities or decision making in CITCC.

Ms. Li Xiaohui (李曉慧), aged 46, was appointed as our independent non-executive Director on 27 May 2012. Ms. Li is a Certified Public Accountant in China and is a non-practising member of the Chinese Institute of Certified Public Accountants. Ms. Li has been a lecturer since 2004 and the vice dean since July 2006 of the department of accountancy of the Central University of Finance and Economics (中央財經大學). Ms. Li had worked for the Chinese Institute of Certified Public Accountants (中國註冊會計師協會) from July 2001 to August 2003 with the responsibilities of researching and formulating independent auditing principles. From 1999 to 2004, Ms. Li wrote books and other publications in relation to auditing, accounting and risk management. Ms. Li had also worked for the Hebei Province Finance Department (河北省財政廳) from January 1997 to August 1998. Ms. Li had worked at Canshi Certified Public Accountants (滄獅會計師事務所) as a partner from August 1996 to January 1997 and Canzhou Certified Public Accountants (滄洲會計師事務所) as an external affairs manager from April 1993 to July 1996. Ms. Li is a member of the Technical Consultation Committee (技術指導委員會) of the Chinese Institute of Certified Public Accountants, the Professional Supervision Committee (監督專業委員會) of the Accounting Society of China (中國會計學會), the CERM (China) Committee of the Asia Association of Risk and Crisis Management (“AARCM”) (亞洲風險與危機管理協會), a certified senior enterprise risk manager by AARCM, and the Practice Guidance Committee (執業指導委員會) of the Beijing Institute of Certified Public Accountants (北京註冊會計師協會). Ms. Li obtained her bachelor’s degree in economics from Yangzhou University (揚州大學) (formerly known as Yangzhou Normal Institute (揚州師範學院)) in June 1989. Ms. Li obtained her master’s degree in economics from Renmin University of China (中國人民大學) in January 1993. Ms. Li was awarded the degree of Doctor of Economy by the Central University of Finance and Economics (中央財經大學) in July 2001. Ms. Li is an independent non-executive director of Poly Culture Group Corporation Limited, a company listed on the Stock Exchange (stock code: 3636), an independent director of Beijing Orient National Communication Science Technology Co., Limited, a company listed on Shenzhen Stock Exchange (stock code: 300166), independent director of Jiangsu Welle Environmental Co., Limited, a company listed on Shenzhen Stock Exchange (stock code: 300190), independent director of Kailuan Energy Chemical Co., Limited, a company listed on Shanghai Stock Exchange (stock code: 600997) and independent director of Bank of Beijing Co., Ltd., a company listed on Shanghai Stock Exchange (stock code: 601169). Ms. Li also served as an independent non-executive director of China Titans Energy Technology Group Co., Limited from November 2009 to May 2013.

### Senior Management

Mr. Pang Chun Kit (彭俊傑), aged 41, was appointed as our chief financial officer on 1 May 2011 and company secretary on 27 May 2012 and is primarily responsible for the financial management, merger & acquisition and company secretarial work of our Group. Mr. Pang is a member of Hong Kong Institute of Certified Public Accountants (formerly known as Hong Kong Society of Accountants) and Association of Chartered Certified Accountants. Mr. Pang had worked for China Grand Forestry Green Resources Group Limited, a company listed on the Stock Exchange (stock code: 0910), as its chief financial officer from February 2007 to December 2010, company secretary from September 2010 to December 2010, and executive director from January 2009 to August 2011. Mr. Pang had also worked for Lingbao Gold Company Ltd, a company listed on the Stock Exchange (stock code: 3330) as a chief financial officer, qualified accountant and joint company secretary from June 2005 to March 2007. Mr. Pang had also worked for Deloitte Touche Tohmatsu and Lawrence T. Lau and Company as an auditor from September 1997 to June 2005. Mr. Pang was a former audit manager of Deloitte Touche Tohmatsu. Mr. Pang received his bachelor's degree in accountancy from the Hong Kong Polytechnic University in November 1997.

Mr. Wang Yongtian (王永田), aged 33, was appointed as general manager of our Group on 10 October 2012 and is primary responsible for merger and acquisition as well as investor relationship management. Mr. Wang was an assistant vice president of investment banking department of ICBC International Capital Limited between July 2009 and October 2012. Mr. Wang had also worked for ICEA Capital Limited between July 2008 and July 2009. Mr. Wang had also worked for asset management department of AIG between November 2007 and June 2008. Mr. Wang received his Ph.D Financial Mathematics from Swansea University in 2008, MSc Mathematics and Computing for Finance from University of Swansea in 2005 and BSc Information and Computing Science from Hebei University in 2003.

Mr. Dong Baoyi (董寶義), aged 65, was appointed as our technical director in November 2006 and was promoted as our chief technical officer in March 2011 and is mainly responsible for technology development and management of our Group. Mr. Dong worked for China Netcom's Tangshan branch as an assistant manager from March 2005 to November 2006 and was primarily responsible for management assistance. Mr. Dong had worked for the Post and Telecommunication Administration of Tangshan city (唐山市郵電局) as a vice department head of long-distance machinery department (長遠機械科), vice manager and manager of telecommunication department from April 1981 to March 2005 and was primarily responsible for telecommunication equipment management and monitoring of its maintenance and repair. Mr. Dong worked for the local telecommunication bureau in Xingyi City, Guizhou Province, as a technician from December 1968 to March 1981 and was primarily responsible for telecommunication equipment maintenance and repair. Mr. Dong obtained a diploma in telecommunication enterprise and power source facilities (電信企業動力和電源設備) from Shijiazhuang Post and Telecommunication School (石家莊郵電學校) in July 1968 and obtained a diploma in economic management (經濟管理) through distance learning from the Hebei Provincial Committee Party School of Correspondence Education (河北省委黨校函授學院) in July 2005.

## DIRECTORS AND SENIOR MANAGEMENT PROFILE

Our executive Directors and senior management are responsible for the day-to-day management of our business. The following table sets out certain information concerning our senior management as at the date of this report:

<b>Name</b>	<b>Age</b>	<b>Positions within the Company</b>
Pang Chun Kit (彭俊傑)	41	Chief Financial Officer and Company Secretary of the Group
Wang Yongtian (王永田)	33	General Manager of the Group
Dong Baoyi (董寶義)	65	Chief Technical Officer of the Group

### **Company Secretary**

Mr. Pang Chun Kit (彭俊傑) has been the company secretary of our Company since 27 May 2012. His biographical details are set out in the section “Directors and Senior Management Profile” on pages 24 to 28 in this annual report.

# CORPORATE GOVERNANCE REPORT

## Corporate Governance Code

Adapting and adhering to recognised standards of corporate governance principles and practices has always been one of the top priorities of the Company. The board of directors of the Company (the “Board”) believes that good corporate governance is one of the areas that lead to the success of the Company and in balancing the interests of shareholders, customers and employees, and the Board is devoted to ongoing enhancements of the efficiency and effectiveness of such principles and practices.

During the year ended 31 December 2013, the Company had complied with the code provisions (“Code Provisions”) set out in the Corporate Governance Code contained in Appendix 15 to the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the “GEM Listing Rules”), except code provision A.2.1 as more particularly described below.

A.2.1 provides that the roles of chairman and chief executive officer should be separated and should not be performed by the same individual. The Board considers that the Company is still in its growing stage and it would be beneficial to the Group for Mr. Jiang Changqing (“Mr. Jiang”) to assume both roles as the chief executive officer and chairman of the Company, since the two roles tend to reinforce each other and are mutually enhancing in respect of the Group’s continual growth and development. When the Group has developed to a more sizeable organization, the Board will consider splitting the two roles to be assumed by two individuals. With the strong business experience of the Directors, they do not expect any issues would arise due to the combined role of Mr. Jiang. The Group also has in place an internal control system to perform the check and balance function. There are also three independent non-executive Directors on the Board offering strong, independent and differing perspectives. The Board is therefore of the view that there are adequate balance-of-power and safeguards in place to enable the Company to make and implement decisions promptly and effectively.

## Code of Conduct for Securities Transactions by Directors

The Company has adopted a code of conduct regarding securities transactions by Directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiries to all the Directors, the Company was not aware of any non-compliance with the required standard of dealings and its code of conduct regarding securities transactions by Directors during the year ended 31 December 2013.

## The Board of Directors

### Composition

The Board currently comprises six Directors, of which three are executive Directors, and three are independent non-executive Directors. The composition of the Board is as follows:

#### *Executive Directors:*

Jiang Changqing (姜長青) (Chairman)

Guo Aru (郭阿茹)

Li Qingli (李慶利)

#### *Independent Non-executive Directors:*

Meng Fanlin (孟繁林)

Wang Haiyu (王海玉)

Li Xiaohui (李曉慧)

During the year ended 31 December 2013, there was no change in the composition of the Board.

The biographical details of each Director are set out in the section “Directors and Senior Management Profile” on pages 24 to 28 in this annual report.

During the year ended 31 December 2013, the Company has complied with new code provision relating to board diversity and issued a board diversity policy in September 2013. The Nomination Committee will monitor the implementation of the Board diversity policy and review the same as appropriate.

### Board Meetings

The Board is scheduled to meet regularly at least four times a year at approximately quarterly intervals, to discuss the overall strategy as well as the operational and financial performance of the Company. Other Board meetings will be held when necessary. Such Board meetings involve the active participation, either in person or through other electronic means of communication, of a majority of Directors. During the year ended 31 December 2013, 4 Board meetings were held and the attendance records of individual Directors are set out below:

	<b>Number of Meetings Attended/Held</b>
<b>Executive Directors</b>	
Jiang Changqing (姜長青) (Chairman)	4/4
Guo Aru (郭阿茹)	4/4
Li Qingli (李慶利)	4/4
<b>Independent Non-executive Directors</b>	
Meng Fanlin (孟繁林)	4/4
Wang Haiyu (王海玉)	4/4
Li Xiaohui (李曉慧)	4/4

There are 3 independent non-executive Directors and it represents more than one third of the Board, and all of them have appropriate professional qualifications.



Appropriate notices are given to all Directors in advance for attending regular and other Board meetings. Meeting agendas and other relevant information are provided to the Directors in advance of Board meetings. All Directors are consulted to include additional matters in the agenda for Board meetings.

Directors have access to the advice and services of the company secretary with a view to ensuring that Board procedures, and all applicable rules and regulations, are followed.

Both draft and final versions of the minutes are sent to all Directors for their comment and records. Minutes of Board meetings are kept by the company secretary and such minutes are open for inspection at any reasonable time on reasonable prior notice by any Director.

### **General Meetings**

Annual general meeting was held on 24 May 2013, all the executive directors and independent non-executive directors attended.

### **Responsibilities of the Board and Management**

The Board primarily oversees and manages the Company's affairs, including the responsibilities for the adoption of long-term strategies and appointment and supervision of senior management to ensure that the operation of the Group is conducted in accordance with the objective of the Group. The Board is also responsible for determining the Company's corporate governance policies which include: (i) to develop and review the Company's policies and practices on corporate governance; (ii) to review and monitor the training and continuous professional development of Directors and senior management; (iii) to review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and (iv) to review the Company's disclosure in the Corporate Governance Report. During the year ended 31 December 2013, the Board had appointed an internal auditor to, amongst others, conduct a review on existing corporate governance policies and raise recommendation to improve the corporate governance.

While at all times the Board retains full responsibility for guiding and monitoring the Company in discharging its duties, certain responsibilities are delegated to various Board committees which have been established by the Board to deal with different aspects of the Company's affairs. Unless otherwise specified in their respective written terms of reference as approved by the Board, these Board committees are governed by the Company's articles of association as well as the Board's policies and practices (in so far as the same are not in conflict with the provisions contained in the articles of association). With the new composition of members of the nomination committee, remuneration committee and audit committee, the independent non-executive Directors will be able to effectively devote their time to perform the duties required by the respective Board committees.

The Board has also delegated the responsibility of implementing its strategies and the day-to-day operation to the management of the Company under the leadership of the executive Directors. Clear guidance has been given as to the matters that should be reserved to the Board for its decision which include matters on, inter alia, capital, finance and financial reporting, internal controls, communication with shareholders, Board membership, delegation of authority and corporate governance.

The Board acknowledges its responsibility for the preparation of the financial statements which give a true and fair view in accordance with International Financial Reporting Standards and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The financial statements set out on pages 51 to 112 were prepared on the basis set out in Note 3 to the Consolidated Financial Statements. Financial results of the Group are announced in a timely manner in accordance with statutory and/or regulatory requirements. The declaration of reporting responsibility issued by the external auditors of the Company on the Company's financial statements is set out in the Independent Auditors' Report on pages 49 to 50.

Having made reasonable enquiries, the Board is not aware of any material uncertainties relating to events or conditions which may cast significant doubt over the Group's ability to continue as a going concern. Accordingly, the Board has continued to adopt the going concern basis in preparing the financial statements.

There is no non-compliance with rules 5.05(1), (2) and 5.05A of the GEM Listing Rules. Except as disclosed in the section "Directors and Senior Management Profile" above, there is no financial, business family or other material relationship among members of the Board.

### Confirmation of Independence

Each of the independent non-executive Directors has made an annual confirmation of independence pursuant to Rule 5.09 of the GEM Listing Rules. The Company, on the basis of the aforesaid annual confirmations, is of the view that all independent non-executive Directors meet the independence guidelines set out in Rule 5.09 of the GEM Listing Rules and are independent in accordance with the terms of the guidelines.

### Continuous Professional Development

For the year ended 31 December 2013, all Directors namely Mr. Jiang Changqing, Ms. Guo Aru, Mr. Li Qingli, Mr. Meng Fanlin, Mr. Wang Haiyu and Ms. Li Xiaohui have been given relevant guideline materials and physically attended a training regarding the duties and responsibilities of being a Director, the relevant laws and regulations applicable to the Directors, duty of disclosure of interest and business of the Group. Particulars of which are as follows:

Directors	Type of trainings
<b>Executive Directors</b>	
Jiang Changqing	A,B
Guo Aru	A,B
Li Qingli	A,B
<b>Independent Non-Executive Directors</b>	
Meng Fanlin	A,B
Wang Haiyu	A,B
Li Xiaohui	A,B

A: attending seminars and/or conferences

B: reading materials relevant to the business of the Group or to the Director's duties and responsibilities

Such induction materials and briefings will also be provided to newly appointed Directors shortly upon their appointment as Directors. Continuing briefings and professional development to Directors will be arranged whenever necessary.

All Directors have provided record of training attendance and the Company will continue to arrange and/or fund the training in accordance with paragraph A.6.5 of the Code Provisions.

### **Appointment, Re-election and Removal**

All independent non-executive Directors have entered into letters of appointment with the Company for a specific term of three years, subject to re-election.

In accordance with the articles of association of the Company, at each annual general meeting (“AGM”) one third of the Directors for the time being shall retire from office by rotation. However, if the number of Directors is not a multiple of three, then the number nearest to but not less than one third shall be the name of retiring Directors. The Directors who shall retire in each year will be those who have been longest in the office since their last re-election or appointment but as between persons who become or were last re-elected Directors on the same day those to retire will (unless they otherwise agree among themselves) be determined by lot. Such retiring Directors may, being eligible, offer themselves for re-election at the same AGM. All Directors appointed by the Board to fill a casual vacancy shall hold office until the first general meeting of shareholders after their appointment and be subject to re-election at such meeting and all Directors appointed by the Board as an addition to the existing Board shall hold office only until the next following AGM and shall then be eligible for re-election.

### **Nomination Committee**

The Company established a nomination committee pursuant to a resolution of the Directors passed on 27 May 2012 with written terms of reference in compliance with paragraph A.5.2 of the Code Provisions. Its terms of reference are available on the websites of the Company and the Stock Exchange.

The primary duties of the nomination committee are to review the structure, size and composition of the Board on regular basis; to identify individuals suitably qualified to become Board members; to assess the independence of independent non-executive Directors; and to make recommendations to the Board on relevant matters relating to the appointment or re-appointment of Directors. The nomination committee comprises three independent non-executive Directors, namely Mr. Meng Fanlin (Chairman), Ms. Li Xiaohui and Mr. Wang Haiyu.

During the year ended 31 December 2013, no nomination committee meeting was held during this period as the Company has not appointed any new director.

The Company has adopted the board diversity policy in September 2013 and will strive to select the most appropriate candidate to be appointed as a member of the Board. When identifying suitable candidates for directorship, the nomination committee will carry out the selection process by making reference to not only the skills, experience, education background, professional knowledge, personal integrity and time commitments but also the gender, age, cultural background and ethnicity of the proposed candidates, and also the Company’s needs and other relevant statutory requirements and regulations required for the positions. The decision will be made in accordance with the strength of and contribution to the Board by the candidate. All candidates must be able to meet the standards as set forth in Rules 5.01 and 5.02 of the GEM Listing Rules. A candidate who is to be appointed as an independent non-executive Director should also meet the independence criteria set out in Rule 5.09 of the GEM Listing Rules. Qualified candidates will then be recommended to the Board for approval.

## Remuneration Committee

The Company established a remuneration committee pursuant to a resolution of the Directors passed on 27 May 2012 with written terms of reference in compliance with Rule 5.34 and Rule 5.35 of the GEM Listing Rules. The written terms of reference of the remuneration committee was adopted in compliance with paragraph B1.2. of the Code Provisions. Its terms of reference are available on the websites of the Company and the Stock Exchange.

The primary duties of the remuneration committee are to make recommendations to the Board on the overall remuneration policy and structure relating to all Directors and senior management of the Group and to ensure none of the Directors determine their own remuneration. The emoluments of executive Directors are determined based on the skills, knowledge, individual performance as well as contributions, the scope of responsibility and accountability of such Directors, taking into consideration of the Company's performance and prevailing market conditions. The remuneration policy of independent non-executive Directors is to ensure that the independent non-executive Directors are adequately compensated for their efforts and time dedicated to the Company's affairs including their participation in respective Board committees. The emoluments of independent non-executive Directors are determined with reference to their skills, experience, knowledge, duties and market trends. As at 31 December 2013, the remuneration committee consists of three independent non-executive Directors namely Mr. Wang Haiyu (Chairman), Ms. Li Xiaohui and Mr. Meng Fanlin.

Details of remuneration of Directors are set out in Note 12 to the consolidated financial statements.

During the year ended 31 December 2013, 1 remuneration committee meeting was held and all remuneration committee members attended.

During the year, the remuneration committee reviewed and approved the remuneration packages of, and the grant of share options under the Company's share option scheme to, the Directors and senior management of the Company. On 13 June 2013, the Company granted a total of 8,400,000 share options at an exercise price of HK\$0.82.

Pursuant to code provision B.1.5 of the CG Code, the remuneration of the members of the senior management by band for the year ended 31 December 2013 is set out below:

In the band of	Number of individuals
Nil to HK\$1,000,000	1
HK\$1,500,001 to HK\$2,000,000	1
HK\$2,000,001 to HK\$3,000,000	1

## Audit Committee

The Company established an audit committee pursuant to a resolution of the Director passed on 27 May 2012 with written terms of reference in compliance with Rule 5.28 and Rule 5.29 of the GEM Listing Rules. The written terms of reference of the audit committee was adopted in compliance with paragraph C3.3 and C3.7 of the Code Provisions. Its terms of reference are available on the websites of the Company and the Stock Exchange.

The primary duties of the audit committee are, among other things, to make recommendation to the Board on the appointment, re-appointment and removal of external auditor, review the financial statements and to render material advice in respect of financial reporting and overseas internal control procedures of the Company. As at 31 December 2013, the audit committee consists of three independent non-executive Directors, namely Ms. Li Xiaohui (Chairlady), Mr. Wang Haiyu and Mr. Meng Fanlin.

The audit committee reports to the Board and has held regular meetings since its establishment to review and make recommendations to improve the Group's financial reporting process and internal controls.

During the year, the audit committee reviewed with the management of the Company the accounting principles and practices adopted by the Group, and discussed internal controls and financial reporting matters. The audit committee also met with the external auditors and reviewed the annual, interim and quarterly reports of the Company.

During the year ended 31 December 2013, four audit committee meetings were held and the attendance records of individual committee members are set out below:

	<b>Number of Meetings Attended/Held</b>
Li Xiaohui (Chairman)	4/4
Wang Haiyu	4/4
Meng Fanlin	4/4

Our Group's annual results for the year ended 31 December 2013 have been reviewed by the audit committee. The audit committee is of the opinion that the financial statements of the Company and the Group for the year ended 31 December 2013 comply with applicable accounting standards, GEM Listing Rules and the legal requirements, and that adequate disclosures have been made.

During the year ended 31 December 2013, the board has not taken a different view from the audit committee on the selection, appointment, resignation or dismissal of external auditors.

## **Auditors' Remuneration**

During the year, the Company engaged Messrs. Deloitte Touche Tohmatsu as the external auditors.

As at 31 December 2013, the fees paid and payable to the Group's auditors in respect of their assurance services (including audit and interim review services) provided to the Group were as follows:

	<b>Amount (RMB)</b>
<b>Types of services</b>	
Audit services	1,300,000
Interim review services	300,000
Others	125,000
	<hr/>
Total	<u>1,725,000</u>

The reporting responsibilities of Deloitte Touche Tohmatsu are set out in the Independent Auditors' Report on pages 49 to 50.

## Company Secretary

Mr. Pang Chun Kit, being our company secretary, is primarily responsible for the company secretarial work of our Group. Mr. Pang is also our company's chief financial officer. The Company confirms that Mr. Pang has for the year 2013 attended no less than 15 hours of relevant professional training.

## Internal Controls

The Board is responsible for maintaining a sound and effective internal control system in order to safeguard the interests of the shareholders and the assets of the Company against unauthorized use or disposition, ensuring maintenance of proper books and records for the provision of reliable financial information, and ensuring compliance with the relevant rules and regulations.

The Board has conducted a review of the effectiveness of the Group's internal control system for the year ended 31 December 2013 by an external internal control auditor and will continue to assess the effectiveness of internal controls by considering reviews performed by the Audit Committee, executive management and external internal control auditor every year.

## Shareholders' Rights

The following procedures for shareholders of the Company to convene an extraordinary general meeting ("EGM") of the Company are prepared in accordance with the Company's articles of association as follows:

- (1) One or more shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings, shall have the right, by written notice, to require an EGM to be called by the Directors of the Company for the transaction of any business specified in such requisition.
- (2) Such requisition shall be made in writing to the Board or the company secretary of the Company at the following addresses:

### *Principal place of business of the Company in Hong Kong*

Address:	Room 2404, 24/F, Great Eagle Centre, 23 Harbour Road, Wanchai, Hong Kong
Email:	ir@chinauton.com
Attention:	Mr. Pang Chun Kit

### *Registered office of the Company*

Address:	Clifton House 75 Fort Street P.O. Box 1350 Grand Cayman KY1-1108 Cayman Islands
Attention:	Mr. Pang Chun Kit

- (3) The EGM shall be held within two months after the deposit of such requisition.
- (4) If within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

The requisition will be verified with the Company's branch share registrar in Hong Kong and upon their confirmation that the requisition is proper and in order, the Board will be asked to convene an EGM by serving sufficient notice in accordance with the statutory requirements to all the shareholders.

The notice period to be given to all the shareholders in respect of the EGM varies according to the nature of the resolutions as follows:

- (1) At least 14 days' notice in writing if no special resolution is to be considered at the EGM.
- (2) At least 21 days' notice in writing if a special resolution is to be considered at the EGM.

For matters in relation to the Board, the shareholders can contact the Company at the following:

Address:	Room 2404, 24/F, Great Eagle Centre, 23 Harbour Road, Wanchai, Hong Kong
Email:	ir@chinauton.com
Tel:	3460 3561
Fax:	3460 3590
Attention:	Mr. Pang Chun Kit

### **Investor Relations and Communication**

The Board recognises the importance of good communications with all shareholders. The Company believes that maintaining a high level of transparency is a key to enhance investor relations. The Company is committed to a policy of open and timely disclosure of corporate information to its shareholders and investment public.

The Company updates its shareholders on its latest business developments and financial performance through its corporate publications including annual reports and public announcements. Extensive information about the Company's activities for the year ended 31 December 2013 has been provided in this Annual Report. While the AGM provides a valuable forum for direct communication between the Board and its shareholders, the Company also maintains its website ([www.chinauton.com](http://www.chinauton.com)) to provide an alternative communication channel for the public and its shareholders. All corporate communication and Company's latest updates are available on the Company's website for public's information.

During the year ended 31 December 2013, there has been no significant change in the Company's constitutional documents.

Hong Kong, 24 March 2014

# REPORT OF THE DIRECTORS

The directors of the Company (the “Directors”) have pleasure in presenting their annual report together with the audited consolidated financial statements of the Company and its subsidiaries (collectively, the “Group”) for the year ended 31 December 2013 (the “Consolidated Financial Statements”).

## Principal Activities

The principal activity of the Company is investment holding and those of the principal subsidiaries of the Company are set out in Note 38 to the Consolidated Financial Statements.

## Subsidiaries

Details of the Company’s subsidiaries as at 31 December 2013 are set out in Note 38 of the Consolidated Financial Statements.

## Comparison between Future Plans and Prospects and Actual Business Progress and Use of Proceeds

### Comparison of Future Plans with the Actual Business Progress

The following is a comparison of the Group’s business plan as set out in the Prospectus with actual business progress for the period ended 31 December 2013 (the “Period”). Capitalised terms used herein shall have the same meanings as those defined in the Prospectus unless the content requires otherwise.

#### Business plan up to 31 December 2013 as set out in the Prospectus

1. Further strengthening our deployment services of optical fibers in the PRC
  - (i) Investment in equipment
  - (ii) Market expansion
  - (iii) Securing strategic assets/rights
  - (iv) Acquisition
  - (v) Human resources
  - (vi) Research and development

#### Actual business progress up to 31 December 2013

The Group has purchased various equipments, spare parts of equipments and motor vehicles for construction projects.

The Group has built sixteen experimental sections in various provinces. In addition, the Group has established two representative offices in Chongqing and Tianjin.

The Group has signed one co-operation memorandum with a governmental department and the Group is communicating with various relevant governmental departments in various cities of the PRC.

The Group has completed two acquisitions (51% interest in each of Chongqing Wuyang and Hunan San Cheng).

The Group has employed additional technical staff and provided relevant training to new and existing staff.

The Group has continued to conduct research and development on technology related to micro-ducts and mini-cables system integration methods, especially apply in sewer system.



2. Expanding our business of low-voltage equipment integration services in the PRC

(i) Sales and marketing

The Group has employed additional staff to strengthen sales and marketing network. In addition, the Group is conducting research on appropriate sales and marketing activities to promote reputation.

As of the date of this report, the Directors had no intention to make any changes to the business plan.

**Use of Proceeds**

The net proceeds from the Placing were approximately HK\$108.7 million (equivalent to approximately RMB88.7 million). The net proceeds from the Listing Date to 31 December 2013 had been applied as follows:

	<b>Use of proceeds from the Listing Date to period ended 31 December 2013 as shown in the Prospectus HK\$ million</b>	<b>Actual use of proceeds from the Listing Date to 31 December 2013 HK\$ million</b>
1. Further strengthening our deployment services of optical fibers in the PRC		
(i) Investment in equipment	21.30	2.18
(ii) Market expansion	14.28	6.42
(iii) Securing strategic assets/rights	23.42	—
(iv) Acquisition	12.20	12.20
(v) Human resources	2.60	2.6
(vi) Research and development	2.5	2.5
Sub-total	76.3	25.9
2. Expanding our business of low-voltage equipment integration services in the PRC		
(i) Sales and marketing	2.4	1.08
3. Repayment of bank and other borrowings	14.3	14.3
4. General working capital (Note)	8.4	8.4
Total	101.4	49.68

Note: The amount of general working capital had been reduced from HK\$11.1 million to HK\$8.4 million to reflect the difference between the estimated amount of net proceeds shown in the Prospectus of HK\$111.4 million and the final net proceeds of HK\$108.7 million.

## Results and Appropriations

The results of the Group for the year ended 31 December 2013 and the state of affairs of the Group as at 31 December 2013 are set out in the Consolidated Financial Statements on pages 51 to 112.

The Directors do not recommend the payment of final dividend for the year ended 31 December 2013 (2012: Nil).

## Four Years Financial Summary

A summary of the results and assets and liabilities of the Group for the last four financial years is set out on page 8. This summary does not form part of the Consolidated Financial Statements.

## Share Capital

Details of movements in share capital of the Company during the year are set out in Note 28 to the Consolidated Financial Statements.

## Reserves

Details of movements in reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity and in Note 36 to the Consolidated Financial Statements respectively.

## Distributable Reserves

As at 31 December 2013, the Company have reserve available for distribution amounted to RMB624,000, calculated in accordance with the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

The Company was incorporated in the Cayman Islands on 7 March 2011. As at 31 December 2013, the Company had accumulated loss of RMB17,376,000.

## Major Customers and Suppliers

Sales to the Group's five largest customers accounted for approximately 49.3% of the total sales for the Period and sales to the largest customer included therein amounted to approximately 19.2%. Purchases from the Group's five largest suppliers accounted for approximately 55.3% of the total purchases for the Period and purchases from the largest supplier included therein amounted to approximately 16.4%.

To the best knowledge of the Directors, neither the Directors, their associates, nor any shareholders who owned more than 5% of the Company's issued share capital, had any beneficial interest in any of the Group's five largest customers or suppliers during the year.

## Property, Plant and Equipment

Details of movements in property, plant and equipment during the Period are set out in Note 15 to the Consolidated Financial Statements.

## Borrowings

Particulars of borrowings of the Group as at the end of reporting period are set out in Note 24 to the Consolidated Financial Statements. As at 31 December 2013, the Group pledged deposit and trade receivables amounted to approximately RMB28,000,000 and RMB5,400,000 respectively (2012: pledged deposit of RMB20,271,000 and trade receivables of RMB16,137,000).

## Interests of the Compliance Adviser

As notified by Guotai Junan Capital Limited, the compliance adviser of the Company, neither Guotai Junan Capital Limited nor its directors or employees or associates had any interests in any class of securities of the Company or any other company in the Group (including options or rights to subscribe for such securities) as at 31 December 2013.

Pursuant to the agreement dated 7 June 2012 entered into between Guotai Junan Capital Limited and the Company, Guotai Junan Capital Limited received and will receive fees for acting as the compliance adviser of the Company.

## Directors and Directors' Service Contracts

The Directors of the Company who hold office during the year and up to the date of this report are:

### Executive Directors

Jiang Changqing (Chairman)  
Guo Aru  
Li Qingli

### Independent Non-executive Directors

Meng Fanlin  
Wang Haiyu  
Li Xiaohui

Each of the executive Directors has entered into a service contract with the Company for a term of three years and shall continue thereafter until terminated by not less than three months' notice in writing served by either party on the other.

Each of the independent non-executive Directors has entered into a letter of appointment with the Company for a term of three years, subject to retirement by rotation and re-election at annual general meeting and until terminated by not less than three months' notice in writing served by either party on the other.

No Director has a service contract which is not determinable by the Company or any of its subsidiaries within 1 year without payment of compensation, other than statutory compensation.

## REPORT OF THE DIRECTORS

The Company has received annual confirmation of independence from each of the independent non-executive Directors pursuant to Rule 5.09 of the GEM Listing Rules and all of them are considered to be independent.

In accordance with the Company's Articles of Association, one third of the existing executive Directors and all the independent non-executive Directors shall retire from office, at the forthcoming annual general meeting.

### **Directors' Interests in Contracts**

Save as aforesaid, there was no contract of significance to which the Company or its holding company or any of its subsidiaries was a party and in which a Director of the Company had a material interest subsisted at the end of the year or at any time during the year.

### **Contract of Significance**

Save as disclosed, there was no contract of significance between the Company or any of its subsidiaries, and a controlling shareholder of the Company or any of its subsidiaries.

### **Biographies of Directors and Senior Management**

The biographical details of the Directors and senior management of the Group are disclosed in the section headed "Directors and Senior Management Profile" on pages 24 to 28 of this annual report.

### **Connected Transactions**

The Company had not entered into any connected transaction during the year, which is required to be disclosed under the GEM Listing Rules. As Mr. Jiang and Mr. Li are Directors and thus connected persons of the Company, the related party transactions set out in Note 32 to the Consolidated Financial Statements constitute connected transactions of the Company. Given that the financial assistance under such transactions are provided by Mr. Jiang and Mr. Li on normal commercial terms and without grant of security over assets of the Group, such connected transactions are exempted from all reporting, announcement and independent shareholders' approval requirements pursuant to Rule 20.65(4) of the GEM Listing Rules.

### **Share Option Scheme**

The Company's existing Share Option Scheme was approved for adoption pursuant to the written resolutions of all of our Shareholders passed on 27 May 2012 for the purpose of providing our Company with a flexible means of giving incentive to, rewarding, remunerating, compensating and/or providing benefits to eligible participants and for such other purposes as the Board shall approve from time to time.

Subject to the terms of the Share Option Scheme, the board may, at their absolute discretion, grant or invite any person belonging to any of the following classes to take up options to subscribe for shares: (a) any employee, supplier service provider, customer, partner or joint-venture partner of the Group (including any director, whether executive and whether independent or not, of the Group) who is in full-time or part-time employment with the Company or any subsidiaries, (b) any person who have contributed or may contribute to the Group.

The maximum number of shares which may be issued upon exercise of all outstanding options granted under the Share Option Scheme and any other share option schemes of the Company must not exceed 30% of the total number of shares in issue from time to time.

The total number of share which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of the Company must not exceed 10% of the total number of shares in issue on 12 June 2012 unless the Company seeks the approval of the shareholders in general meeting for refreshing the 10% limit under the Share Option Scheme provided that options lapsed in accordance with the terms of the Share Option Scheme or any other share option schemes of the Company will not be counted for the purpose of calculating 10% limit.

Details of the principal terms of the Share Option Scheme are set out in paragraph headed “Share Option Scheme” in section headed “Statutory and General Information” in Appendix IV to the Prospectus. The principal terms of the Share Option Scheme are summarised as follows:

The Share Option Scheme was adopted for a period of 10 years commencing from 27 May 2012 and remains in force until 26 May 2022. The Company may, by resolution in general meeting or at such date as the Board determined, terminate the Share Option Scheme without prejudice to the exercise of options granted prior to such termination.

The exercise price per share of the Company for each option granted shall be determined by the Board in its absolute discretion but in any event shall be at least the higher of:

- (1) the closing price of the shares as stated in the daily quotations sheets issued by the Stock Exchange on the date of offer for the grant of option (“Date of Grant”) which must be a trading day;
- (2) the average closing price of the shares as stated in the daily quotations sheets issued by the Stock Exchange for the five trading days immediately preceding the Date of Grant; and
- (3) the nominal value of the shares on the Date of Grant.

Upon acceptance of the options, the grantee shall pay HK\$1.00 to the Company as consideration for the grant. The acceptance of an offer of the grant of the option must be made within the date as specified in the offer letter issued by the Company. The exercise period of any option granted under the Share Option Scheme shall not be longer than 10 years commencing on the date of grant and expiring on the last day of such 10-year period subject to the provisions for early termination as contained in the Share Option Scheme.

The total number of new shares of the Company that may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share options schemes of the Company shall not exceed 168,000,000 shares, which represents 10% of the shares in issue of the Company as at the date of this report.

## REPORT OF THE DIRECTORS

The maximum number of shares issued and to be issued upon exercise of the options granted and to be granted to each grantee under the Share Option Scheme (including exercised, cancelled and outstanding options) in any 12-month period shall not exceed 1% of the total number of Shares in issue. Any further grant of options in excess of this 1% limit shall be subject to issuance of a circular by the Company and approved by its shareholders in accordance with the GEM Listing Rules.

During the year, options to subscribe for 8,400,000 shares were granted under the Share Option Scheme. The exercise price per share for each option so granted is HK\$0.82. No options were exercised, cancelled or lapsed during the year. As at 31 December 2013, the number of shares comprised in the outstanding options was 15,120,000.

Details of the movement of the Share Options during the year ended 31 December 2013 were as follows:

Name or category of participant	Date of grant	Option exercisable and vesting period	Exercise price HK\$	Closing price as at date of grant	Number of options				
					Oustanding as at 01/01/2013	Granted during the year	Exercised during the year	Forfeited during the year	Oustanding as at 31/12/2013
Employee	14/8/2012	15/8/2012 to 14/8/2022	0.65	0.65	6,720,000	—	—	—	6,720,000
Employee	23/6/2013	4/6/2013 to 3/6/2018	0.82	0.82	—	8,400,000	—	—	8,400,000
Total	N/A	N/A	N/A	N/A	<u>6,720,000</u>	<u>8,400,000</u>	<u>—</u>	<u>—</u>	<u>15,120,000</u>

Additional particulars of the Company's Share Option Scheme are set out in Note 29 to the Consolidated Financial Statements.

Apart from the aforesaid share option schemes, at no time during the year ended 31 December 2013 was any of the Company and its holding companies, subsidiaries and fellow subsidiaries a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate, and none of the Directors, or their spouses or children under the age 18, had any right to subscribe for the shares in, or debentures of, the Company, or had exercise any such right.

### Directors' and Chief Executives' Interests or Short Positions in Shares, Underlying Shares and Debentures

As at 31 December 2013, so far as it is known to the Directors, the Directors and the chief executive of the Company had the following interests and short positions in the shares, underlying shares or the debentures of the Company or any of its associated corporations within the meaning of part XV of the Securities and Futures Ordinance (the "SFO"), which would have to be notified to the Company and the Stock Exchange pursuant to the provision of Divisions 7 and 8 of Part XV of the SFO (including interests and/or short positions of which they were taken or deemed to have under such provisions of the SFO) and/or required to be entered in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules:

Name of Director	Name of Group member/associated corporation	Capacity/nature of interest	Number and class of securities (Note 1)	Approximate percentage of shareholding
Jiang Changqing (Note 2 and Note 3)	Our Company	Interest of a controlled corporation	1,062,980,000 Shares (L)	63.27%
	Our Company	Family	10,195,000 Shares (L)	0.61%
	Bright Warm Limited	Beneficial owner	1 share (L)	100%
Guo Aru (Note 3)	Our Company	Family	1,062,980,000 Shares (L)	63.27%
	Our Company	Beneficial owner	10,195,000 Shares (L)	0.61%
	Bright Warm Limited	Family	1 share (L)	100%
Li Qingli (Note 4)	Our Company	Interest of a controlled corporation	151,000,000 Shares (L)	8.99%
	Ordillia Group Limited	Beneficial owner	1,000 shares (L)	100%

Notes:

- The letter "L" denotes the Directors' long position in the Shares of our Company or the relevant associated corporation.
- The 1,062,980,000 Shares are held by Bright Warm Limited, the entire issued capital of which is beneficially owned by Jiang Changqing, one of the controlling shareholders of our Company and an executive Director.
- Guo Aru is the spouse of Jiang Changqing. Therefore, Guo Aru is deemed to be interested in the 1,062,980,000 Shares owned by Jiang Changqing in the Company and 1 share owned by Jiang Changqing in Bright Warm Limited by virtue of the SFO. Moreover, Guo Aru held 10,195,000 Shares directly. Jiang Chongqing is deemed to be interested in the 10,195,000 Shares held by Guo Aru.
- The Shares are held by Ordillia Group Limited, the entire issued capital of which is beneficially owned by Li Qingli, an executive Director.

## REPORT OF THE DIRECTORS

Save as disclosed above, as at 31 December 2013, none of the Directors and chief executives of the Company had any other interests or short positions in any shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required, pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules relating to the required standard of dealings by the directors to be notified to the Company and the Stock Exchange.

### Substantial Shareholders' Interests and/or Short Position in Shares and Underlying Shares of the Company

As at 31 December 2013, so far as was known to the Directors, the following persons/entities (other than the Directors or chief executive of the Company) had, or were deemed to have, interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

Name of Shareholder	Name of Group member	Capacity/nature of interest	Number and class of securities (Note 1)	Approximate percentage of shareholding
Bright Warm Limited (Note 2)	Our Company	Beneficial owner	1,062,980,000 Shares (L)	63.27%
Ordillia Group Limited (Note 3)	Our Company	Beneficial owner	151,000,000 Shares (L)	8.99%
Ren Yanping (Note 4)	Our Company	Family	151,000,000 Shares (L)	8.99%

Notes:

1. The letter "L" denotes the person's long position in the shares of our Company or the relevant Group member.
2. Bright Warm Limited is a company incorporated in the BVI and the entire issued share capital of which is beneficially owned by Jiang Changqing, one of the controlling shareholders of our Company and an executive Director. Therefore, Jiang Changqing is also deemed to be interested in the 1,062,980,000 Shares owned by Bright Warm Limited by virtue of the SFO.
3. Ordillia Group Limited is a company incorporated in the BVI and the entire issued share capital of which is beneficially owned by Li Qingli, an executive Director. Therefore, Li Qingli is also deemed to be interested in the 151,000,000 Shares owned by Ordillia Group Limited by virtue of the SFO.
4. Ren Yanping is the spouse of Li Qingli. Therefore, Ren Yanping is deemed to be interested in the 151,000,000 Shares owned by Li Qingli by virtue of the SFO.



Save as disclosed above, as at 31 December 2013, the Directors were not aware of any other persons/entities (other than the Directors and chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

### **Competition and Conflict of Interests**

During the year ended 31 December 2013, none of the Directors, the controlling shareholders or substantial shareholders of the Company or any of their respective associates has engaged in any business that competes or may compete with the business of the Group or has any other conflict of interests with the Group.

### **Purchase, Sale or Redemption of the Company's Listed Securities**

During the year ended 31 December 2013, the Company did not redeem any of its listed securities, and neither did the Company nor any of its subsidiaries purchase or sell any of the Company's listed securities.

### **Events after the Reporting Period**

There was no significant event affecting the Company and its subsidiaries which have occurred after the reporting period of the Group.

### **Pre-Emptive Rights**

There is no provision for the pre-emptive rights under the Company's Articles of Association, or the laws of the Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

### **Sufficiency of Public Float**

Based on information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained the prescribed public float under the GEM Listing Rules since the Listing Date up to the date of this annual report.

### **Corporate Governance Report**

Details of the Group's corporate governance practices can be found in the Corporate Governance Report contained on pages 29 to 37 in this annual report.

### **Closure of the Register of Members**

To determine the eligibility of the shareholders of the Company to attend the AGM to be held on 6 June 2014, the register of members will be closed from 4 June 2014 to 6 June 2014, both days inclusive, during which period no transfer of shares will be effected. In order to be entitled to attend and vote at the annual general meeting, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's share registrars, Tricor Investor Services Limited, 26th Floor, Tesbury Centre 28 Queen's Road East Wanchai, Hong Kong (address to be changed to 22nd Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong), for registration not later than 4:30 p.m. on 3 June 2014.

### **Annual General Meeting**

The AGM will be held on 6 June 2014, the notice of which will be published and dispatched to the shareholders of the Company in the manner required by the GEM Listing Rules accordingly.

### **Auditors**

A resolution to re-appoint the retiring auditors, Messrs. Deloitte Touche Tohmatsu, is to be proposed at the forthcoming annual general meeting of the Company. There was no change in auditors in the past 3 years.

By order of the Board

**China U-Ton Holdings Limited**

**Jiang Changqing**

*Executive Director*

Hong Kong, 24 March 2014



## **TO THE SHAREHOLDERS OF CHINA U-TON HOLDINGS LIMITED**

(incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of China U-Ton Holdings Limited (the “Company”) and its subsidiaries (collectively referred to as the “Group”) set out on pages 51 to 112, which comprise the consolidated statement of financial position as at 31 December 2013, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Directors’ Responsibility for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors of the Company determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor’s Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with International Standards on Auditing issued by the International Auditing and Assurance Standards Board. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors of the Company, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## INDEPENDENT AUDITOR'S REPORT

### **TO THE SHAREHOLDERS OF CHINA U-TON HOLDINGS LIMITED** *(Continued)*

(incorporated in the Cayman Islands with limited liability)

#### **Opinion**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 December 2013, and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

**Deloitte Touche Tohmatsu**

*Certified Public Accountants*

Hong Kong

24 March 2014

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	Year ended 31 December	
		2013 RMB'000	2012 RMB'000
Revenue	5	377,619	246,368
Cost of sales/services		<u>(230,004)</u>	<u>(137,079)</u>
Gross profit		147,615	109,289
Other income	7	3,024	622
Other gains and losses	8	(625)	931
Marketing and distribution expenses		(7,695)	(6,262)
Administrative expenses		(32,229)	(16,152)
Research and development expenses		(2,200)	(627)
Listing expenses		—	(10,411)
Finance costs	9	<u>(6,117)</u>	<u>(2,257)</u>
Profit before taxation	10	101,773	75,133
Income tax expense	11	<u>(12,490)</u>	<u>(9,425)</u>
Profit and total comprehensive income for the year		<u><b>89,283</b></u>	<u>65,708</u>
Profit and total comprehensive income for the year attributable to:			
Equity holders of the Company		85,234	65,708
Non-controlling interests		<u>4,049</u>	<u>—</u>
		<u><b>89,283</b></u>	<u>65,708</u>
		RMB	RMB
Earnings per share	14		
Basic (cents)		<u>5.1</u>	<u>4.4</u>
Diluted (cents)		<u>5.1</u>	<u>4.4</u>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 31 DECEMBER 2013

	Notes	At 31 December 2013	
		2013 RMB'000	2012 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment	15	21,870	12,157
Goodwill	16	34,080	30,099
Intangible assets	17	86	93
Trade receivables	19	13,928	16,492
Deferred tax assets	27	68	106
Deposits paid for acquisition of property, plant and equipment		—	1,034
		<b>70,032</b>	<b>59,981</b>
<b>Current assets</b>			
Inventories	18	3,377	3,128
Trade and bill receivables	19	155,601	88,919
Other receivables, deposits and prepayments	20	17,731	10,912
Amounts due from customers for contract work	21	254,466	139,745
Restricted bank deposits	22	30,020	20,545
Bank balances and cash	22	161,709	130,300
		<b>622,904</b>	<b>393,549</b>
<b>Current liabilities</b>			
Trade and other payables	23	173,913	75,449
Amounts due to related parties	32(b)	4,164	1,900
Bank and other borrowings	24	83,398	59,703
Provision	25	222	112
Income tax payables		17,525	10,004
		<b>279,222</b>	<b>147,168</b>
<b>Net current assets</b>		<b>343,682</b>	<b>246,381</b>
<b>Total assets less current liabilities</b>		<b>413,714</b>	<b>306,362</b>
<b>Non-current liabilities</b>			
Bonds	26	7,240	—
Deferred tax liabilities	27	6,454	4,113
		<b>13,694</b>	<b>4,113</b>
<b>Net assets</b>		<b>400,020</b>	<b>302,249</b>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 31 DECEMBER 2013

	Notes	At 31 December	
		2013 RMB'000	2012 RMB'000
<b>Capital and reserves</b>			
Share capital/Issued equity	28	136,982	136,982
Reserves		251,703	165,267
Equity attributable to equity holders of the Company		388,685	302,249
Non-controlling interests		11,335	—
<b>Total equity</b>		<b>400,020</b>	<b>302,249</b>

The consolidated financial statements on pages 51 to 112 were approved and authorised for issue by the Board of Directors on 24 March 2014 are signed on its behalf by:

**Jiang Changqing**  
DIRECTOR

**Li Qingli**  
DIRECTOR

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2013

	Attributable to the holders of the Company							
	Share capital issued equity	Capital reserves	Share options reserve	Statutory surplus reserves	Accumulated profits	Total	Non-controlling interests	Total equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	(Note 28)		(Note 29)	(Note (b))				
Balance at 1 January 2012	—	42,146	—	9,347	60,676	112,169	—	112,169
Profit and total comprehensive income for the year	—	—	—	—	65,708	65,708	—	65,708
Issue of shares to initial shareholders pursuant to the capitalisation issue (Note 28)	102,783	(102,783)	—	—	—	—	—	—
Capital contribution by equity participants (Note (a))	—	15,000	—	—	—	15,000	—	15,000
Issue of shares pursuant to the placing (Note 28)	34,199	82,077	—	—	—	116,276	—	116,276
Transaction costs attributable to issue of shares	—	(8,298)	—	—	—	(8,298)	—	(8,298)
Recognition of equity-settled share-based payments (Note 29)	—	—	1,394	—	—	1,394	—	1,394
Appropriations	—	—	—	17,113	(17,113)	—	—	—
Balance at 31 December 2012	136,982	28,142	1,394	26,460	109,271	302,249	—	302,249
Profit and total comprehensive income for the year	—	—	—	—	85,234	85,234	4,049	89,283
Recognition of equity-settled share-based payments (Note 29)	—	—	1,202	—	—	1,202	—	1,202
Acquisition of subsidiaries (Note 35)	—	—	—	—	—	—	7,286	7,286
Appropriations	—	—	—	9,981	(9,981)	—	—	—
Balance at 31 December 2013	136,982	28,142	2,596	36,441	184,524	388,685	11,335	400,020

## Notes:

- (a) On 4 June 2012, the outstanding amounts due to Mr. Jiang Changqing (“Mr. Jiang”) and Ms. Guo Aru (“Ms. Guo”) of approximately RMB20,000,000 were waived by such related parties and recognised as capital contribution from shareholders after netting off the tax impact of RMB5,000,000. Mr. Jiang and Ms. Guo are the directors of the Company (the “Directors”).
- (b) In accordance with the Articles of Association of the Company’s subsidiaries established in the People’s Republic of China (the “PRC”), these entities are required to transfer 10% of the profit after taxation determined in accordance with the relevant regulations and the accounting principles generally accepted in the PRC (“PRC GAAP”) to the statutory surplus reserve until the reserve reaches 50% of the registered capital of respective entities. Transfer to this reserve must be made before distributing dividends to equity holders. The statutory surplus reserve can be used to make up for previous year’s losses, expand the existing operations or convert into additional capital of these entities.



# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	Year ended 31 December	
		2013 RMB'000	2012 RMB'000
<b>Operating activities</b>			
Profit before taxation		101,773	75,133
Adjustments for:			
Provision of warranty costs		110	52
Provision of employee injury		—	10
Depreciation of property, plant and equipment		3,008	1,499
Amortisation of intangible assets		106	12
Loss on disposal of property, plant and equipment		—	592
Fair value adjustment on initial recognition of other borrowings		(2,580)	(1,826)
Gain on sales of scrap material		—	(23)
Recognition of equity-settled share-based payments		1,202	1,394
Interest income		(2,495)	(622)
Finance costs		6,117	2,257
Impairment loss on trade receivables		1,776	—
Fair value gain on contingent consideration		(53)	—
Exchange losses		788	—
Operating cash flows before movements in working capital		109,752	78,478
Movements in working capital:			
Increase in inventories		(249)	(259)
Increase in trade and bill receivables		(40,208)	(39,095)
Increase in other receivables, deposits and prepayment		(6,819)	(8,230)
Increase in amounts due from customers for contract work		(88,991)	(76,265)
Increase in trade and other payables		58,749	17,819
Cash generated from (used in) operations		32,234	(27,552)
Income tax paid		(4,977)	(3,027)
<b>Net cash generated from (used in)     operating activities</b>		<b>27,257</b>	<b>(30,579)</b>

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	Year ended 31 December	
		2013 RMB'000	2012 RMB'000
<b>Investing activities</b>			
Interest received		848	622
Payment for property, plant and equipment		(11,253)	(7,824)
Payment for intangible assets		(19)	(94)
Deposits paid for acquisition of property, plant and equipment		—	(1,010)
Proceeds from disposal of property, plant and equipment		30	74
Net cash outflow on acquisition of subsidiaries	35	(8,072)	—
Advances to independent third parties		(638)	(3,649)
Repayment from independent third parties		3,649	—
Placement of restricted bank deposits		(30,020)	(20,270)
Withdrawal of restricted bank deposits		20,545	5,052
<b>Net cash used in investing activities</b>		<b>(24,930)</b>	<b>(27,099)</b>
<b>Financing activities</b>			
Interest paid		(4,586)	(913)
Issue of shares		—	116,276
Transaction costs for issue of shares		—	(8,298)
Issue of bonds		7,953	—
Transaction costs for issue of bonds		(795)	—
Proceeds from new bank and other borrowings raised		125,445	118,975
Repayments of bank and other borrowings		(100,329)	(64,678)
Repayments to related parties		(1,900)	(25,984)
Advances from related parties		4,164	8,800
<b>Net cash generated from financing activities</b>		<b>29,952</b>	<b>144,178</b>
<b>Net increase in cash and cash equivalents</b>		<b>32,279</b>	<b>86,500</b>
<b>Effects of exchange rate changes</b>		<b>(870)</b>	<b>—</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b>130,300</b>	<b>43,800</b>
<b>Cash and cash equivalents at the end of the year, represented by bank balances and cash</b>		<b>161,709</b>	<b>130,300</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 1. GENERAL

China U-Ton Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 7 March 2011 as an exempted company with limited liability under the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

The Company is an investment holding company. The principal activities and other details of the Company's principal subsidiaries are set out in Note 38.

The consolidated financial statements are presented in Renminbi (“RMB”), which is the functional currency of the Company.

In preparation for the listing of the Company's shares on the Growth Enterprise Market (the “GEM”) of The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”), the Group has undertaken certain reorganisation and restructuring (the “Group Reorganisation”), which were set out in the prospectus dated 6 June 2012 (“Prospectus”). The Company's shares were listed on the GEM of the Hong Kong Stock Exchange on 12 June 2012.

In the opinion of the Directors, Bright Warm Limited is the Company's immediate and ultimate holding company. Bright Warm Limited was a private company incorporated in the British Virgin Islands.

## 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”)

### New and revised IFRSs adopted during the reporting period

The Group has applied the following new and revised IFRSs for the first time in the current year:

Amendments to IFRSs	Annual Improvements to IFRSs 2009 – 2011 Cycle
Amendments to IFRS 7	Disclosures – Offsetting Financial Assets and Financial Liabilities
Amendments to IFRS 10, IFRS 11 and IFRS 12	Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance
IFRS 10	Consolidated Financial Statements
IFRS 11	Joint Arrangements
IFRS 12	Disclosure of Interests in Other Entities
IFRS 13	Fair Value Measurement
IAS 19 (as revised in 2011)	Employee Benefits
IAS 27 (as revised in 2011)	Separate Financial Statements
IAS 28 (as revised in 2011)	Investments in Associates and Joint Ventures
Amendments to IAS 1	Presentation of Items of Other Comprehensive Income
IFRIC-Int 20	Stripping Costs in the Production Phase of a Surface Mine

In addition, the Group has early adopted the Amendments to IAS 36 “Recoverable Amount Disclosures for Non-Financial Assets”.

Except for described below, the application of other new or revised IFRSs in the current year has had no material effect on the amounts reported in these consolidated financial statements and/or disclosures set out in these consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

### 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs") (Continued)

#### *Impact of the application of IFRS 12*

IFRS 12 is a new disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the application of IFRS 12 has resulted in more extensive disclosures in the consolidated financial statements (please see Note 38 for details).

#### *Impact of the application of Amendments to IAS 1 "Presentation of Items of Other Comprehensive Income"*

Upon the adoption of the amendments to IAS 1, the Group's "consolidated statement of comprehensive income" is renamed as the "consolidated statement of profit or loss and other comprehensive income". Other than this change of name, the application of the amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income of the Group.

#### *Impact of the early application of Amendments to IAS 36 "Recoverable Amount Disclosures for Non-Financial Assets"*

As a consequence of issuing IFRS 13 in 2011, some of the disclosure requirements in IAS 36, including the recoverable amount disclosures for non-financial assets were amended. In May 2013, the International Accounting Standards Board issued further amendments to IAS 36 which will become effective for annual periods beginning on or after 1 January 2014. The further amendments to IAS 36, in particular, revise certain disclosure requirements relating to the recoverable amount for non-financial assets. After evaluating both amendments, the Directors decided to early adopt the latest amendments to IAS 36. The application of the amendments to IAS 36 does not result in any impact on the amounts reported in these consolidated financial statements. The disclosure of recoverable amounts for non-financial assets has been prepared in accordance with these latest amendments to IAS 36.

## 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) *(Continued)*

### **New and revised IFRSs in issue but not yet effective**

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

Amendments to IFRS 10, IFRS 12 and IAS 27	Investment Entities <sup>1</sup>
Amendments to IAS 19	Defined Benefit Plans: Employee Contributions <sup>2</sup>
Amendments to IFRS 9 and IFRS 7	Mandatory Effective Date of IFRS 9 and Transition Disclosures <sup>3</sup>
IFRS 9	Financial Instruments <sup>3</sup>
Amendments to IAS 32	Offsetting Financial Assets and Financial Liabilities <sup>1</sup>
Amendments to IAS 39	Novation of Derivatives and Continuation of Hedge Accounting <sup>1</sup>
Amendments to IFRSs	Annual Improvements to IFRSs 2010-2012 Cycle <sup>4</sup>
Amendments to IFRSs	Annual Improvements to IFRSs 2011-2013 Cycle <sup>2</sup>
IFRS 9	Financial Instruments <sup>3</sup>
IFRIC 21	Levies <sup>1</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2014

<sup>2</sup> Effective for annual periods beginning on or after 1 July 2014

<sup>3</sup> Available for application - the mandatory effective date will be determined when the outstanding phases of IFRS 9 are finalised

<sup>4</sup> Effective for annual periods beginning on or after 1 July 2014, with limited exceptions

The Directors anticipate that the application of the above new and revised IFRSs will have no material impact on the amounts reported in these consolidated financial statements and/or disclosures set out these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Hong Kong Stock Exchange and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for contingent consideration that is measured at fair value (see accounting policy on business combinations below). Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 “Share-based Payment”, leasing transactions that are within the scope of IAS 17 “Leases”, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 “Inventories” or value in use in IAS 36 “Impairment of Assets”.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income and expense of a subsidiary is attributed to the equity holders of the Company and to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred.

At the acquisition date, the acquiree's identifiable assets, liabilities and contingent liabilities are recognised at their fair value, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 "Income Taxes" and IAS 19 "Employee Benefits" respectively;
- liabilities or equity instruments related to share-based payment transactions of the acquiree or the replacement by the Group of an acquiree's share-based payment awards are measured in accordance with IFRS 2 "Share-based Payment" at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations" are measured in accordance with IFRS 5.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after assessment, the Group's interest in the fair value of the acquiree's identifiable net assets exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at their fair value or another measurement basis required by another standard.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with the corresponding adjustments made against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the "measurement period" (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.



### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Business combinations** *(Continued)*

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), and additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.

#### **Merger accounting for business combination involving entities under common control**

The consolidated financial statements incorporate the financial statement items of the combining entities or businesses in which the common control combination occurs as if they had been combined from the date when the combining entities or businesses first came under the control of the controlling party.

The net assets of the combining entities or businesses are consolidated using the existing book values from the controlling party's perspective. No amount is recognised in respect of goodwill or excess of acquirer's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over cost at the time of common control combination, to the extent of the continuation of the controlling party interest.

The consolidated statement of profit or loss and other comprehensive income includes the results of each of the combining entities or businesses from the earliest date presented or since the date when the combining entities or businesses first came under the common control, where this is a shorter period, regardless of the date of the common control combination.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Goodwill

Goodwill arising on an acquisition of a business is carried at cost less any accumulated impairment losses, if any, and is presented separately in the consolidated statement of financial position.

For the purpose of impairment testing, goodwill arising from an acquisition is allocated to each of the relevant cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the acquisition.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently whenever there is an indication that the unit may be impaired. For goodwill arising on an acquisition in a financial year, the cash-generating unit to which goodwill has been allocated is tested for impairment before the end of that financial year. When the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated to reduce the carrying amount of any goodwill allocated to the unit first, and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated statement of profit or loss and other comprehensive income. An impairment loss for goodwill is not reversed in subsequent periods.

On subsequent disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the amount of profit or loss on disposal.

### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold and services provided in the normal course of business, net of discounts and sales related taxes.

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Revenue recognition** *(Continued)*

Revenue from sale of goods is recognised when the goods are delivered and title has passed.

The Group's policy for the recognition of revenue from construction services is described in the accounting policy for construction contracts below.

Service income is recognised when services are provided.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably. Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### **Construction contracts**

Where the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the end of the reporting period, as measured by the proportion that contract costs incurred for work performed to date relative to the estimated total contract costs, except where this would not be representative of the stage of completion. Variations in contract work, claims and incentive payments are included to the extent that the amount can be measured reliably and its receipt is considered probable.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings or amounts certified by owners for work performed, the surplus is shown as amounts due from customers for contract work. For contracts where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is shown as the amounts due to customers for contract work. Amounts received before the related work is performed are included in the consolidated statement of financial position, as a liability, as advances received. Amounts billed or certified by owners for work performed but not yet paid by the customers are included in the consolidated statement of financial position under trade and other receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### *The Group as lessor*

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Contingent rents are recognised as income in the year in which they are earned.

#### *The Group as lessee*

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Contingent rentals are recognised as expenses in the period in which they are incurred.

#### *Leasehold land and building*

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment.

### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

### **Retirement benefit costs**

Payments to defined contribution retirement benefit plans and the Mandatory Provident Fund Scheme are charged as an expense when employees have rendered service entitling them to the contributions. Payments made to state-managed retirement benefit schemes are dealt with as payments to defined contribution plans where the Group's obligations under the schemes are equivalent to those arising in a defined contribution retirement benefit plan.

### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred taxation.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before taxation as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Taxation** *(Continued)*

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred taxation is calculated at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Current and deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority to the same group entity and the Group intends to settle its current tax assets and liabilities on a net basis.

### **Property, plant and equipment**

Property, plant and equipment are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation is provided to write off the cost of items of property, plant and equipment over their estimated useful lives after taking into account of their estimated residual values, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period in which the item is derecognised.

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Intangible assets**

##### *Research and development expenditure*

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

##### *Intangible assets acquired separately*

Intangible assets acquired separately and with finite useful lives are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives.

##### *Intangible assets acquired in a business combination*

Intangible assets acquired in a business combination are recognised separately from goodwill and are initially recognised at their fair value at the acquisition date (which is regarded as their cost). Subsequent to initial recognition, intangible assets with finite useful lives are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives.

The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured at the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss in the period when the asset is derecognised.

#### **Impairment losses on tangible and intangible assets other than goodwill**

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Impairment losses on tangible and intangible assets other than goodwill** *(Continued)*

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs of completion and the estimated cost necessary to make the sale.

### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

### *Warranty*

Provisions for warranty costs are recognised at the date of completion of construction contracts and at the Directors' best estimate of the expenditure required to settle the Group's obligation.

### **Share options granted to employees**

The fair value of services received determined by reference to the fair value of share options granted at the date of grant is recognised as an expense in full at the grant date when the share options granted vest immediately, with a corresponding increase in equity (share options reserve).

When share options are exercised, the amount previously recognised in share options reserve will be transferred to share premium/capital reserve. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share options reserve will be transferred to accumulated profits.



### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Financial instruments**

Financial assets and financial liabilities are recognised on the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value.

#### **Financial assets**

The Group's financial assets are classified into loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At the end of each reporting period subsequent to initial recognition, loans and receivables (including trade and bill receivables, other receivables, restricted bank deposits, and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment loss on financial assets below).

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised by applying the effective interest method.

#### *Impairment of loans and receivables*

Loans and receivables are assessed for indicators of impairment at the end of each reporting period. Loans and receivables are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the loans and receivables have been affected.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Financial instruments** *(Continued)*

#### **Financial assets** *(Continued)*

##### *Impairment of loans and receivables (Continued)*

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of loans and receivables, such as trade receivables, assets that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the credit period and observable changes in national or local economic conditions that correlate with default on receivables.

An impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate.

The carrying amount of the loans and receivables is reduced by the impairment loss directly for all loans and receivables with the exception of trade and other receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade and other receivable is considered not recoverable, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

If, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment losses was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### **Financial liabilities and equity instruments**

Financial liabilities and equity instruments issued by the group entities are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of the group entities after deducting all of its liabilities.

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Financial instruments** *(Continued)*

#### **Financial liabilities and equity instruments** *(Continued)*

##### *Financial liabilities at amortised cost*

Financial liabilities (including trade and other payables, amounts due to related parties, bank and other borrowings and bonds) are subsequently measured at amortised cost using effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts), through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

##### *Equity instruments*

Equity instruments issued by the group entities are recorded at the proceeds received, net of direct issue costs.

##### *Derecognition*

Financial assets are derecognised when the rights to receive cash flows from the assets expire or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets. On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

### 4. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, the Directors are required to make estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 4. KEY SOURCES OF ESTIMATION UNCERTAINTY *(Continued)*

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### **Impairment, useful lives and residual values of property, plant and equipment**

The Directors assesses whether there are any indicators of impairment for an asset at the end of each reporting period. The asset is tested for impairment when there are indicators that the carrying amounts may not be recoverable. The Directors based on physical damage and technical obsolescence to assess whether the indicators of impairment for an asset exist.

Useful lives and residual values are reviewed by the Directors at the end of each reporting period. In determining the useful life and residual value of an item of property, plant and equipment, the Directors consider various factors, such as technical or commercial obsolescence arising from changes or improvements in production, or from a change in the market demand for the product or service output of the asset, expected usage of the asset, expected physical wear and tear, the care and maintenance of the asset. The estimation of the useful life of the asset is based on the experience of the Group with similar assets that are used in a similar way. Adjustments to depreciation is made in the period which the revised estimate takes place if the estimated useful lives and/or the residual values of items of property, plant and equipment are different from the previous estimation.

At 31 December 2013, the property, plant and equipment of the Group amounted to RMB21,870,000 (31 December 2012: RMB12,157,000). Any change in the Directors' assessment on impairment, useful lives and residual values of property, plant and equipment will affect the depreciation and the impairment loss to be charged in the profit or loss on a prospective basis.

### **Impairment of goodwill**

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, a material impairment loss may arise.

As at 31 December 2013, the carrying amount of goodwill is RMB34,080,000 (31 December 2012: RMB30,099,000). Details of the recoverable amount calculation are disclosed in Note 16.

## 4. KEY SOURCES OF ESTIMATION UNCERTAINTY *(Continued)*

### **Impairment on doubtful receivables**

In determining whether there is objective evidence of impairment on doubtful receivables, the Group takes into consideration of the aged analysis of trade receivables and the estimation of future cash flows recoverable from these receivables. A considerable amount of judgment is required in assessing the ultimate realisation of these receivables, including the current creditworthiness and the past collection history of each customer. The amount of the impairment on doubtful receivables is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, an allowance for doubtful debts may arise.

As at 31 December 2013, the carrying amount of trade receivables is RMB169,240,000 (31 December 2012: RMB105,411,000), which are after impairment on doubtful receivables of RMB1,958,000 (31 December 2012: RMB182,000) (see Note 19).

### **Provision for warranty**

The Group typically provides warranties for one year, after the completion of construction projects, to the customers. Provision for warranty costs are recognised at the date of completion of the relevant projects and at the Directors' best estimate of the expenditure required to settle the Group's obligation.

In making the provision, the Directors consider the actual product failure rates for similar projects, material usage and service delivery costs incurred in servicing these warranty claims, as well as latest project costs which may suggest that past cost information may differ from future claims. In this regard, Directors are satisfied that adequate provision for warranty had been made in light of the historical statistics of the Group. Where the actual claims are more than expected, an additional provision for warranty may arise.

As at 31 December 2013, the carrying amount of the provision for warranty are RMB222,000 (31 December 2012: RMB112,000).

### **Construction contracts**

Revenue and profit recognition on construction contracts are recognised by reference to the stage of completion of the contract activity at the end of each reporting period, which is measured as total contract costs incurred for work performed to date relative to estimated total contract costs to be incurred upon completion of the construction contract.

In estimating the total contract costs, management considers the actual costs incurred for similar completed contracts as well as market prices of raw materials, subcontract labor costs and other related costs that will affect the estimation of budget cost, based on past experience and current market information.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 4. KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

### Construction contracts (Continued)

As market conditions keep changing, actual costs incurred upon completion of the project may differ significantly from that initially estimated, which would affect the amounts due from/to customers for contract work, contract revenue and profit recognised in the period which such changes take place.

As at 31 December 2013, the carrying amount of the amounts due from customers for contract work is RMB254,466,000 (31 December 2012: RMB139,745,000).

## 5. REVENUE

An analysis of the Group's revenue for the year is as follows:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Sales of goods	5,175	14,454
Construction contract revenue	366,338	223,408
Services income	6,012	8,441
Rental income	94	65
	<u>377,619</u>	<u>246,368</u>

The above rental income was generated from certain using right of sewer sub-rent to telecommunication operators in the PRC. In accordance with those sub-rent agreements, the rental income was recognised based on the actual distance of sewer used by the telecommunication operators.

## 6. SEGMENT INFORMATION

The chairman of the Company is the chief operating decision maker of the Group. He reviewed the sales of major products for the purpose of resources allocation and performance assessment. Accordingly, the Group does not have any identifiable segment or any discrete information for segment reporting purpose.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 6. SEGMENT INFORMATION *(Continued)*

### Revenue from major products and services

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Deployment services of optical fibers		
– sales of goods	931	990
– provision of services	308,355	165,210
Low-voltage equipment integration services		
– sales of goods	4,244	13,464
– provision of services	57,983	58,198
Pipeline maintenance service	6,012	8,441
Rental income	94	65
	<u>377,619</u>	<u>246,368</u>

### Geographical disclosures

The Group operates in the PRC. All of the non-current assets of the Group at the end of the reporting period are located in the PRC.

All of the Group's revenue generated from external customers located in the PRC in both years.

### Information about major customers

Revenue from the customer of the corresponding year contributed over 10% of the total revenue of the Group is as follows:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Customer A	132,395	123,999
Customer B	72,338	—

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 7. OTHER INCOME

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Other income comprises:		
Bank interest income	848	622
Imputed interest income on trade receivables (Note 19)	1,647	—
Government grants (Note)	529	—
	<u>3,024</u>	<u>622</u>

Note: The amount mainly represents the incentives in relation to encouragement for the listing of the Company's shares on the GEM of Hong Kong Stock Exchange.

## 8. OTHER GAINS AND LOSSES

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Other gains (losses) comprise:		
Impairment loss on trade receivables	(1,776)	—
Provision of employee injury	—	(10)
Net foreign exchange loss	(1,482)	(316)
Loss on disposal of property, plant and equipment	—	(592)
Fair value adjustment on initial recognition of other borrowings (Note 24)	2,580	1,826
Gain on sales of scrap material	—	23
Fair value gain on contingent consideration	53	—
	<u>(625)</u>	<u>931</u>

## 9. FINANCE COSTS

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Finance costs comprise interest expenses on:		
Bank borrowings wholly repayable within five years	3,546	679
Other borrowings	2,199	1,578
Bonds	372	—
	<u>6,117</u>	<u>2,257</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 10. PROFIT BEFORE TAXATION

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Profit before taxation has been arrived at after charging:		
Depreciation of property, plant and equipment	3,008	1,499
Amortisation of intangible assets (Note (a))	106	12
Operating lease rentals in respect of offices	2,093	1,292
Cost of inventories recognised as expense	27,803	54,692
Research expenses	2,200	627
Provision of warranty costs	110	52
Staff costs:		
Directors' emoluments (Note 12)	1,543	851
Other staff costs	29,697	16,900
Total staff costs (Note (b))	31,240	17,751

Notes:

- (a) The amortisation of intangible assets was further analysed as follows:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Amortisation included in:		
Cost of sales/services	80	—
Administrative expenses	26	12
	106	12

- (b) The total staff costs include retirement benefit cost of RMB3,232,000 (2012: RMB1,829,000) and equity-settled share-based payment expense of RMB1,202,000 (2012: RMB1,394,000) for the year ended 31 December 2013.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 11. INCOME TAX EXPENSE

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
<b>Current tax:</b>		
PRC enterprise income tax	10,254	5,523
<b>Deferred tax (Note 27):</b>		
Current year	2,236	3,902
	<b>12,490</b>	<b>9,425</b>

Other than set out below, the PRC enterprise income tax for the Group's subsidiaries established in the PRC is 25%:

- (a) Pursuant to a certificate issued by Beijing Municipal Science and Technology Commission dated 14 September 2011, 北京優通泰達電氣新技術發展有限公司 Beijing U-Ton Teda Electrical New Technology Development Co., Ltd. ("Beijing U-Ton") the Company's wholly-owned subsidiary, had been designated as a High and New Technology Enterprise and its PRC enterprise income tax rate is 15% for three years since the year of 2011.
- (b) Pursuant to a certificate issued by the local tax authority, in accordance with the Measures on Authorised Methods of EIT Collection (Trial) (企業所得徵收辦法(試行)), the taxable income of Hebei Changtong Communication Engineering Co., Ltd ("Hebei Changtong"), the Company's wholly-owned subsidiary, was derived based on 8% of its total revenue.
- (c) Pursuant to the PRC enterprise income tax assessment form issued by the local tax authority, in accordance with the Measures on Authorised Methods of EIT Collection (Trial) (企業所得徵收辦法(試行)), the taxable income of Shijiazhuang Qiushi Communication Facilities Co., Ltd ("Shijiazhuang Qiushi"), the Company's wholly-owned subsidiary, was computed based on 7% of its total revenue.

The PRC enterprise income tax computation bases of Hebei Changtong and Shijiazhuang Qiushi as set out in (b) and (c) above are subject to the approval of relevant PRC tax authorities on a year-by-year basis.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 11. INCOME TAX EXPENSE (Continued)

The tax charge for the year can be reconciled to the profit before taxation per consolidated statement of profit or loss and other comprehensive income as follows:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Profit before taxation	<u>101,773</u>	<u>75,133</u>
PRC enterprise income tax at applicable tax rate of 25%	25,443	18,784
Tax effect on:		
Expenses not deductible for tax purposes	4,176	4,805
Income not subject to tax	(294)	(588)
Concessionary rates granted to a PRC subsidiary	(963)	(1,515)
Taxable income estimated on total revenue	(18,597)	(14,998)
Tax losses not recognised as deferred tax assets	384	1,021
Withholding tax on undistributed profit of PRC entities	<u>2,341</u>	<u>1,916</u>
Tax charge for the year	<u>12,490</u>	<u>9,425</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 12. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS

### Directors and Chief executive

The emoluments paid or payable to each of the Directors and the chief executive by the group companies during the year were as follows:

Name of director	Directors' fees RMB'000	Basic salaries and allowances RMB'000	Discretionary performance bonus RMB'000 (Note)	Retirement benefit contribution RMB'000	Total RMB'000
<b>Year ended 31 December 2013</b>					
Executive directors:					
Mr. Jiang	400	107	—	5	512
Ms. Guo	300	144	—	19	463
Mr. Li Qingli ("Mr. Li")	300	78	—	10	388
Independent directors:					
Meng Fanlin	60	—	—	—	60
Wang Haiyu	60	—	—	—	60
Li Xiaohui	60	—	—	—	60
	<u>1,180</u>	<u>329</u>	<u>—</u>	<u>34</u>	<u>1,543</u>
<b>Year ended 31 December 2012</b>					
Executive directors:					
Mr. Jiang	133	187	25	22	367
Ms. Guo	100	144	—	19	263
Mr. Li	100	53	—	8	161
Independent directors:					
Meng Fanlin	20	—	—	—	20
Wang Haiyu	20	—	—	—	20
Li Xiaohui	20	—	—	—	20
	<u>393</u>	<u>384</u>	<u>25</u>	<u>49</u>	<u>851</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 12. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS *(Continued)*

### Directors and Chief executive *(Continued)*

Mr. Jiang is also the Chief Executive of the Company and his emoluments disclosed above include those for services rendered by him as the Chief Executive.

Note: The discretionary performance bonus is determined by reference to the performance of the Directors.

During the reporting period, no emoluments were paid by the Group to the Directors as an inducement to join or upon joining the Group or as compensation for loss of office.

No Directors waived any emoluments during the reporting period.

### Employee

The five highest paid individuals of the Group in the year included three Directors (2012: three Directors). The emoluments of the remaining two (2012: two) highest paid individuals for the reporting period are as follows:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Salary	2,450	833
Recognition of equity-settled share-based payments	1,202	1,394
Retirement benefit contributions	13	51
	<u>3,665</u>	<u>2,278</u>

During the reporting period, no emoluments were paid by the Group to the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

The emoluments of the remaining two (2012: two) highest paid individuals are within the following band:

	Year ended 31 December	
	2013	2012
Nil to HK\$1,000,000	—	1
HK\$1,500,001 to HK\$2,000,000	1	—
HK\$2,500,001 to HK\$3,000,000	1	1
	<u>1</u>	<u>1</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 15. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and building RMB'000	Motor vehicles RMB'000	Machinery RMB'000	Office equipment RMB'000	Total RMB'000
<b>COST</b>					
At 1 January 2012	700	2,257	4,695	2,205	9,857
Additions	—	3,982	3,474	415	7,871
Disposals	—	(98)	(1,323)	(113)	(1,534)
At 31 December 2012	700	6,141	6,846	2,507	16,194
Additions	2,847	6,577	1,893	970	12,287
Acquisition of subsidiaries (Note 35)	—	220	98	146	464
Disposals	—	(212)	—	(103)	(315)
At 31 December 2013	3,547	12,726	8,837	3,520	28,630
<b>ACCUMULATED DEPRECIATION AND IMPAIRMENT</b>					
At 1 January 2012	202	700	1,036	1,468	3,406
Charge for the year	23	520	613	343	1,499
Eliminated on disposal	—	(25)	(734)	(109)	(868)
At 31 December 2012	225	1,195	915	1,702	4,037
Charge for the year	61	1,433	999	515	3,008
Eliminated on disposal	—	(188)	—	(97)	(285)
At 31 December 2013	286	2,440	1,914	2,120	6,760
<b>CARRYING AMOUNT</b>					
At 31 December 2013	3,261	10,286	6,923	1,400	21,870
At 31 December 2012	475	4,946	5,931	805	12,157

The above items of property, plant and equipment are depreciated using the straight-line method after taking into account of their estimated residual values at the following rates per annum:

Leasehold land and building	3.23%
Motor vehicles	19.40%
Machinery	9.70% - 31.70%
Office equipment	19.40%

The leasehold land and building is located in Hengshui City Hebei Province, the PRC. The lease payment of the land element cannot be allocated reliably from the building and the leasehold land and building is accounted for as property, plant and equipment in its entirety. The land use right has a term of 50 years and will be expired on 1 May 2052.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 16. GOODWILL

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
<b>Cost and carrying amounts</b>		
Balance at beginning of the reporting period	30,099	30,099
Addition recognised from business combinations occurred during the year (Note 35)	3,981	—
Balance at end of the reporting period	<u>34,080</u>	<u>30,099</u>

The Group tests goodwill annually for impairment, or more frequently if there are indications that goodwill might be impaired.

For the purposes of impairment testing, goodwill has been allocated to the following cash generating unit ("CGU").

	At 31 December	
	2013 RMB'000	2012 RMB'000
Low-voltage equipment integration services located in Shijiazhuang, the PRC	30,099	30,099
Deployment services of optical fibers located in: Chongqing, the PRC (Note 35)	3,654	—
Hunan, the PRC (Note 35)	327	—
	<u>34,080</u>	<u>30,099</u>

The recoverable amounts of the CGUs are determined from value in use calculations. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to selling price and direct costs. The Directors estimate discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. This growth rate is based on the relevant industry growth forecasts and does not exceed the average long-term growth rate for the relevant industry. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

For the purpose of impairment testing, the Group prepares cash flow projection covering a 5-year period. The calculation uses cash flow projections based on financial budgets approved by management covering a 5-year period and discount rate of 18% (31 December 2012: 19%) for low-voltage equipment integration services and 21% to 25% for deployment services of optical fibers. The cash flows beyond the 5-year period are extrapolated by assuming a growth rate of 3% in revenue in the CGU (31 December 2012: 3%).

The Directors believe that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause the carrying amount of the unit to exceed the aggregate recoverable amount of the CGU.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 17. INTANGIBLE ASSETS

The movements of the Group's intangible assets for the year are set out as follows:

	<b>Backlog contracts</b>	<b>Software licenses</b>	<b>Total</b>
	RMB'000	RMB'000	RMB'000
<b>COST</b>			
At 1 January 2012	1,528	17	1,545
Addition	—	94	94
At 31 December 2012	1,528	111	1,639
Acquisition of subsidiary (Note 35) (Note)	80	—	80
Addition	—	19	19
Written off	(1,608)	—	(1,608)
At 31 December 2013	—	130	130
<b>ACCUMULATED AMORTISATION</b>			
At 1 January 2012	1,528	6	1,534
Charge for the year	—	12	12
At 31 December 2012	1,528	18	1,546
Charge for the year	80	26	106
Written off	(1,608)	—	(1,608)
At 31 December 2013	—	44	44
<b>CARRYING VALUE</b>			
At 31 December 2013	—	86	86
At 31 December 2012	—	93	93

The software licenses have finite useful lives and are amortised on a straight-line basis over 5 years.

Note: All backlog contracts were completed during the year ended 31 December 2013.

## 18. INVENTORIES

	<b>At 31 December</b>	
	<b>2013</b>	2012
	<b>RMB'000</b>	RMB'000
Raw materials	<b>2,024</b>	1,817
Finished goods	<b>1,353</b>	1,311
	<b>3,377</b>	3,128

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 19. TRADE AND BILL RECEIVABLES

	At 31 December	
	2013 RMB'000	2012 RMB'000
Trade receivables - current portion	157,270	89,101
Less: Allowance for impairment of receivables	(1,958)	(182)
	<u>155,312</u>	<u>88,919</u>
Bill receivable	289	—
	<u>155,601</u>	<u>88,919</u>
Trade receivables - non-current portion	13,928	16,492
	<u>169,529</u>	<u>105,411</u>

Included in the Group's trade receivables is a non-interest bearing trade receivable repayable by installments over a period of 10 years commencing from 2012. A fair value adjustment at an effective interest rate of 8.4% amounting to RMB6,692,000 has been recognised at initial recognition. The imputed interest of RMB1,647,000 (Year ended 31 December 2012: nil) was credited as income for the reporting period. An analysis of the remaining contractual maturity of this receivable is set out below:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Receivable:		
Within one year	2,955	3,119
In the second to fifth year inclusive	10,974	13,252
Over five years	2,954	3,240
	<u>16,883</u>	<u>19,611</u>
Less: current portion	(2,955)	(3,119)
Non-current portion	<u>13,928</u>	<u>16,492</u>

The collection period of the majority of the trade receivables ranges from 30 to 180 days from the invoice date during the reporting period. No interest is charged on the outstanding balance. There is no credit term granted to customers.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 19. TRADE AND BILL RECEIVABLES (Continued)

The following is an aged analysis of trade and bill receivables by invoice/completion certificate after deducting the allowance for trade receivables at the end of the reporting period, which approximated the respective revenue recognition dates:

	At 31 December	
	2013 RMB'000	2012 RMB'000
Within 90 days	106,547	77,718
91 to 180 days	6,584	784
181 to 365 days	17,959	2,913
1 to 2 years	19,697	4,292
2 to 3 years	1,859	93
Total trade and bill receivables	152,646	85,800
Trade receivable repayable by installments	16,883	19,611
Total trade receivables	169,529	105,411

Included in the Group's trade receivable balance are debtors with aggregate carrying amount of RMB148,824,000 (31 December 2012: RMB78,875,000) which are past due as at the reporting date for which the Group has not provided for impairment loss. The Group does not hold any collateral over these balances.

	At 31 December	
	2013 RMB'000	2012 RMB'000
Within 90 days	105,039	73,403
91 to 180 days	6,509	637
181 to 365 days	17,310	2,195
1 to 2 years	19,173	2,640
2 to 3 years	793	—
	148,824	78,875

In determining the recoverability of trade receivables, the Group considers any change in the credit quality of the trade receivables at the end of each reporting period.

In addition, the Group reviews the recoverable amount of each individual trade receivable at the end of reporting period and assesses portfolio of receivable on a collective basis to ensure that adequate impairment losses are made for irrecoverable amounts. The Directors believe that no further allowance is required in excess of the provision for impairment of receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 19. TRADE AND BILL RECEIVABLES *(Continued)*

Movements of allowance for impairment of receivables are set out as follow:

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Balance at beginning of the reporting period	182	207
Additions recognised	1,776	—
Amounts written off as uncollectible	—	(25)
Balance at end of the reporting period	<u>1,958</u>	<u>182</u>

At 31 December 2013, retentions held by customers for contract works included in trade receivables amounted to RMB6,488,000 (31 December 2012: RMB6,925,000).

## 20. OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

	At 31 December	
	2013 RMB'000	2012 RMB'000
Other receivables - non-trade	638	3,649
Advances to suppliers	4,490	3,518
Tender deposits	2,643	1,584
Performance deposits	7,391	781
Other deposits	637	306
Others	1,932	1,074
	<u>17,731</u>	<u>10,912</u>

The non-trade other receivables represent the amounts advance to independent third parties for their short term financing purpose. The amounts are unsecured, interest-free and expected to be recovered within twelve months from the end of respective reporting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 21. AMOUNTS DUE FROM CUSTOMERS FOR CONTRACT WORK

	At 31 December	
	2013	2012
	RMB'000	RMB'000
Contracts in progress at the end of the reporting period		
Contract costs incurred plus recognised profit or loss	270,255	139,745
Less: progress billings	(15,789)	—
	<u>254,466</u>	<u>139,745</u>
Analysed for reporting purpose as:		
Amounts due from customers for contract work	<u>254,466</u>	<u>139,745</u>

## 22. RESTRICTED BANK DEPOSITS/BANK BALANCES AND CASH

The restricted bank deposits were mainly used to secure the Group's bill facilities and bank borrowings, and these bank deposits will be released upon the settlement of relevant bill facilities and bank borrowings set out in Note 24.

Restricted bank deposits and bank balances carry prevailing market interest rates from 0.35% to 3.1% per annum as at 31 December 2013 (31 December 2012: 1.26% per annum).

Bank balances and cash comprise cash and short-term deposits held by the Group with an original maturity of three months or less.

At the end of the reporting period, included in bank balances and cash are the following amounts denominated in currencies other than the functional currency of the relevant group entities to which they relate.

	At 31 December	
	2013	2012
	RMB'000	RMB'000
Bank balances and cash denominated in:		
USD	93	96
HKD	27,785	39,836
EUR	163	161
	<u>28,041</u>	<u>40,093</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 23. TRADE AND OTHER PAYABLES

	At 31 December	
	2013 RMB'000	2012 RMB'000
Trade payables	135,363	54,323
Bill payables	1,620	—
Amounts due to non-controlling shareholders	4,841	—
Other payables	7,647	4,993
Other tax payables	13,702	7,728
Accrued payroll	10,740	8,405
	<b>173,913</b>	<b>75,449</b>

Amounts due to non-controlling shareholders represent advances to non-controlling shareholders of certain subsidiaries of the Company. The amounts are unsecured, interest-free and repayable on demand.

The Group has financial risk management policies in place to ensure that payables are settled within the credit timeframe.

The following is an aged analysis of trade payables based on invoice date at the end of the reporting period:

	At 31 December	
	2013 RMB'000	2012 RMB'000
Within 90 days	117,817	37,453
91 to 180 days	3,917	6,357
181 to 365 days	7,419	6,829
1 to 2 years	5,328	3,684
2 to 3 years	882	—
	<b>135,363</b>	<b>54,323</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 24. BANK AND OTHER BORROWINGS

	At 31 December	
	2013 RMB'000	2012 RMB'000
Secured bank borrowings	24,300	26,184
Other borrowings - interest free	41,098	18,519
Other borrowings - interest bearing	18,000	15,000
	<u>83,398</u>	<u>59,703</u>

At 31 December 2013, bank borrowings of RMB4,000,000 (31 December 2012: RMB12,884,000) and RMB18,300,000 (31 December 2012: RMB8,300,000) are carried at floating rates, secured by a charge over certain of the Group's trade receivables and bank deposits with carrying amounts of RMB5,400,000 (31 December 2012: RMB16,137,000) and RMB28,000,000 (31 December 2012: RMB20,271,000) respectively, at 31 December 2013.

In addition, there is a bank borrowing of RMB2,000,000 carried at floating rate and secured by Ms. Guo's personnel properties as at 31 December 2013 (31 December 2012: RMB5,000,000).

All the secured bank borrowings are repayable within one year from the end of the reporting period. The effective interest rates are from 6.0% to 7.8% (31 December 2012: 6.6% to 7.2%) per annum.

All bank borrowings are denominated in RMB.

During the reporting period, the Group received advances from independent third parties, with principal amounts of RMB43,000,000 (31 December 2012: RMB33,000,000) in aggregate. These balances were unsecured, interest-free and were repayable one year from the date of drawdown. Fair value adjustment at an effective interest rate of 6.00% (31 December 2012: 5.43%) amounting to RMB2,580,000 (31 December 2012: RMB1,826,000) was credited as income.

As at 31 December 2013, the other borrowing of RMB18,000,000 (31 December 2012: RMB15,000,000) represents the advances received from independent third parties which carried a fixed interest from 7.8% to 9.6% (31 December 2012: 9.6% to 12%) per annum. These borrowings are secured by personal guarantee of Mr. Jiang and are repayable one year from the date of drawdown. The other borrowings are denominated in RMB.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 25. PROVISION

	At 31 December	
	2013 RMB'000	2012 RMB'000
Balance at beginning of year	112	60
Amounts recognised during the year	110	52
Balance at end of year	<u>222</u>	<u>112</u>

Provision for warranty costs are recognised at the date of completion of the relevant construction projects and at the Directors' best estimate of the expenditure required to settle the Group's obligation.

At the end of the reporting period, the Directors re-assess the sufficiency of the provision for warranty costs.

## 26. BONDS

On 26 July 2013, the Directors approved the issue of a bond of a face value of HK\$10 million (approximately RMB7.95 million). The bond is unsecured with a maturity period of two years and carried a fixed rate of 6% per annum. Interest is repayable annually. The effective interest rate is approximately 11.91% per annum after the adjustment for the issue costs. The net proceeds, after deducting the issue costs, amounted to HK\$9 million (approximately RMB7.16 million).

The movement of the bonds during the reporting period is as follows:

	2013 RMB'000
Principal amount	7,953
Less: Direct issue costs	<u>(795)</u>
	7,158
Effective interest recognised	372
Exchange gain	<u>(82)</u>
	7,448
Less: Amount repayable within one year	<u>(208)</u>
Amount repayable after one year	<u>7,240</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 27. DEFERRED TAXATION

	At 31 December	
	2013 RMB'000	2012 RMB'000
Presented in the consolidated financial statements as:		
Deferred tax assets	68	106
Deferred tax liabilities	(6,454)	(4,113)
	<b>(6,386)</b>	<b>(4,007)</b>

The following are the deferred tax assets and liabilities recognised and movements thereon during the year:

	Fair value adjustments on intangible assets on business combination	Allowance on trade receivables	Undistributed accumulated profits of the PRC entities from 1 January 2008	Tax losses	Others	Total
	RMB'000	RMB'000	RMB'000 (Note)	RMB'000	RMB'000	RMB'000
At 1 January 2012	—	55	(2,197)	1,957	80	(105)
Credit (charge) to profit or loss	—	—	(1,916)	(1,957)	(29)	(3,902)
At 31 December 2012	—	55	(4,113)	—	51	(4,007)
Acquisition of subsidiaries	(143)	—	—	—	—	(143)
Credit (charge) to profit or loss	143	(46)	(2,341)	—	8	(2,236)
At 31 December 2013	—	9	(6,454)	—	59	(6,386)

Note: Deferred taxation in respect of the temporary differences attributable to the undistributed accumulated profits earned after 1 January 2008 by PRC subsidiaries has been provided for based on a certain percentage of undistributed profit of these subsidiaries generated from 1 January 2008 onwards in accordance with the Group's dividend policy at a withholding tax rate of 10%. The Directors consider the amount will be probably reversed in the foreseeable future upon distribution of profit by the respective group entities.

No deferred tax liability has been recognised in respect of undistributed accumulated profits of PRC subsidiaries of RMB193,640,000 (31 December 2012: RMB123,418,000) as at 31 December 2013, respectively because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 28. SHARE CAPITAL/ISSUED EQUITY

	Number of shares	Share capital RMB'000
<b>Authorised</b>		
Ordinary shares of HK\$0.10 each at 1 January 2012	1,000,000	81
Addition (Note (a))	<u>3,999,000,000</u>	<u>325,919</u>
At 31 December 2012 and 2013	<u>4,000,000,000</u>	<u>326,000</u>
<b>Issued and fully paid</b>		
At 1 January 2012	1,000	—
Issue of shares pursuant to the capitalisation issue (Note (b))	1,259,999,000	102,783
Issue of shares pursuant to the placing (Note (c))	<u>420,000,000</u>	<u>34,199</u>
At 31 December 2012 and 2013	<u>1,680,000,000</u>	<u>136,982</u>

Notes:

- (a) On 27 May 2012, by resolution of the shareholders of the Company, the authorised share capital of the Company was increased from HK\$100,000 to HK\$400,000,000 divided into 4,000,000,000 shares by the creation of additional 3,999,000,000 Shares of HK\$0.10 each.
- (b) Pursuant to the shareholders' written resolutions dated 27 May 2012, 1,259,999,000 shares were issued and allotted to the shareholders by way of capitalisation of the sum of HK\$125,999,900 standing to the credit of the share premium account of the Company, such shares ranking pari passu in all respect with the then existing issued shares of the Company.
- (c) On 11 June 2012, 420,000,000 new shares of HK\$0.10 each were issued for cash at a price of HK\$0.34 per share. The new shares issued rank pari passu in all respect with the existing shares in issue.

## 29. SHARE-BASED PAYMENT TRANSACTIONS

The Company's share option scheme (the "Scheme"), was adopted pursuant to a resolution passed on 27 May 2012 for the primary purpose of providing incentives to directors and eligible employees. Under the Scheme, the Board of Directors of the Company may grant options to eligible employees, including directors of the Company and its subsidiaries, to subscribe for shares in the Company.

At 31 December 2013, the number of shares in respect of which options had been granted and remained outstanding under the Scheme was 15,120,000 (31 December 2012: 6,720,000), representing 0.9% (31 December 2012: 0.4%) of the shares of the Company in issue at that date. The total number of shares in respect of which options may be granted under the Scheme is not permitted to exceed 10% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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## 29. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

The following table discloses details of the Group's share options held by the eligible participant and movements in such holdings under the Scheme during the year.

	Date of grant	Exercise period	Exercise price HK\$	Number of Options ('000)			
				Outstanding at 1 January 2013	Granted during the year	Exercised during the year	Outstanding at 31 December 2013
Share option	14.8.2012	15.8.2012 to 14.8.2022	0.65	6,720	—	—	6,720
Share option	3.6.2013	4.6.2013 to 3.6.2018	0.82	—	8,400	—	8,400
Exercisable at end of the year							15,120
Weighted average exercise price				0.65	0.82	—	0.74

The following table discloses details of the Group's share options held by the eligible participant and movements in such holdings under the Scheme during the prior year.

	Date of grant	Exercise period	Exercise price HK\$	Number of Options ('000)			
				Outstanding at 1 January 2012	Granted during the year	Exercised during the year	Outstanding at 31 December 2012
Share option	14.8.2012	15.8.2012 to 14.8.2022	0.65	—	6,720	—	6,720
Exercisable at end of the year							6,720
Weighted average exercise price				—	0.65	—	0.65

There was no share options exercised during both reporting periods.

The estimated fair values of the options granted during the reporting period is approximately RMB1,202,000 (31 December 2012: RMB1,394,000). All options vested on the grant date and the estimated fair values were recognised as expense to the profit or loss accordingly.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 29. SHARE-BASED PAYMENT TRANSACTIONS *(Continued)*

The following assumptions were used to calculate the fair value of share options:

	2013	2012
Share Price (HK\$)	0.82	0.65
Option Strike Price (HK\$)	0.82	0.65
Assumed Time to Maturity	5 years	5 years
Risk-free Interest Rate	0.30%	0.26%
Annualised Volatility	38%	49%
Expected Dividend Yield	1.51%	1.15%

Expected volatility was determined by using the historical volatility of the Company and other comparable companies, since there is insufficient historical data for the Company. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

The Binomial Model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the Directors' best estimation. Changes in variables and assumptions may result in changes in the fair value of the options.

## 30. RETIREMENT BENEFIT PLANS

According to the relevant laws and regulations in the PRC, the Company's PRC subsidiaries are required to participate in a defined contribution retirement scheme administrated by the local municipal government. The group entities in the PRC contribute funds which are calculated on certain percentage of the average employee salary as agreed by local municipal government to the scheme to fund the retirement benefits of the employees. The principal obligation of the Group with respect to the retirement benefit scheme is to make the required contributions under the scheme.

The Group also participates in a defined contribution scheme, Mandatory Provident Fund Scheme (the "MPF Scheme"), established under the Hong Kong Mandatory Provident Fund Ordinance in December 2000. The assets of the scheme are held separately from those of the Group, in funds under the control of independent trustees.

The retirement benefit cost charged to profit or loss represents contributions payable to the funds by the Group at rate specified in the rules of the schemes. For members of the MPF Scheme, the Group contributes 5% of relevant payroll costs to the MPF Scheme, which contribution is matched by the employee. The maximum monthly amount of contribution is limited to HK\$1,250 per employee.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 31. OPERATING LEASE COMMITMENT

### The Group as a lessee

At the end of the reporting period, the Group had future minimum lease payments under non-cancelable operating leases in respect of leased properties are as follows:

	At 31 December	
	2013 RMB'000	2012 RMB'000
Within one year	1,787	1,154
In the second to fifth year inclusive	903	45
	<u>2,690</u>	<u>1,199</u>

Operating lease payments represent rentals payable by the Group for office premises. Leases are negotiated for a lease term ranging from one to five years and rentals are fixed at the date of signing of lease agreements.

The operating lease payments disclosed above do not include amounts which are related to the using right of sewer. The Group has entered into several agreements for exclusive sewer using rights with local governments in certain target cities. In accordance with those lease agreements, the rentals were charged based on the actual distance of sewer used by the Group.

### The Group as a lessor

The Group has entered into certain agreements to sub-rent the sewer using rights to telecommunication operators in the target cities. In accordance with those sub-rent agreements, the rental income was recognised based on the actual distance of sewer used by the telecommunication operators.

## 32. RELATED PARTY BALANCES AND TRANSACTIONS

- (a) During the reporting period, the following parties are identified as related party to the Group and the respective relationships are set out below:

Name of related party	Relationship
Mr. Li	Beneficial shareholder and director of the Company
Mr. Jiang	Beneficial shareholder and director of the Company

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 32. RELATED PARTY BALANCES AND TRANSACTIONS (Continued)

- (b) At the end of the reporting period, the Group has amounts payable to the following related parties and the details are set out below:

	At 31 December	
	2013 RMB'000	2012 RMB'000
Non-trade nature:		
Mr. Li	37	1,900
Mr. Jiang	4,127	—
	<u>4,164</u>	<u>1,900</u>

The amounts are unsecured, interest-free and repayable on demand.

- (c) The remuneration paid and payable to the key management of the Company who are also the Directors for the year is set out in Note 12.

## 33. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of net debt, which includes the borrowings disclosed in Note 24, net of bank balances and cash and equity attributable to equity holders of the Company, comprising share capital/issued equity, reserves and accumulated profits.

The Directors review the capital structure on a regular basis. As part of this review, the Directors consider the cost of capital and the risks associated with each class of capital, and take appropriate actions to balance its overall capital structure.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 34. FINANCIAL INSTRUMENTS

### (a) Categories of financial instruments

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
Financial assets		
Loans and receivables (including bank balances and cash)	<u>372,567</u>	<u>261,326</u>
Financial liabilities		
Liabilities measured at amortised cost	<u>255,013</u>	<u>129,324</u>

### (b) Financial risk management objectives and policies

The Group's major financial instruments include trade and bill receivables, other receivables, restricted bank deposits, bank balances and cash, trade and other payables, amount due to related parties, bank and other borrowings and bonds. Details of these financial instruments are set out in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management of the Group manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Market risk

The Group's activities expose primarily to the market risks of changes in interest rates and foreign currency exchange rates risks (see below).

There has been no significant change to the Group's exposure to market risks or the manner in which it manages and measures the risk over the year.

#### *Interest rate risk management*

The Group's fair value interest rate risk relates primarily to interest free other borrowings and fixed rate interest bearing other borrowings from independent third parties and bonds (see Notes 24 and 26 for details of these borrowings and bonds).

For cashflow interest rate risk, interest bearing financial instruments are mainly bank deposits and secured bank borrowings which are all short term in nature and carry market interest rates. The Directors consider, the Group is not exposed to significant cash flow interest rate risk as the amount involved is not material. Accordingly, no sensitivity analysis is presented. The Group currently does not have an interest rate hedging policy and will consider hedging the risk exposures should the need arise.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 34. FINANCIAL INSTRUMENTS *(Continued)*

### (b) Financial risk management objectives and policies *(Continued)*

#### Market risk *(Continued)*

##### *Foreign currency risk management*

The Group has bank balances, other receivables, other payables and bonds which are denominated in foreign currencies and consequently it has foreign exchange risk exposure resulting from translation of amount denominated in foreign currencies. The Group does not hedge its exposure in this respect but monitor these closely. The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

	At 31 December	
	2013	2012
	RMB'000	RMB'000
Financial assets (bank balance and other receivables)		
USD	93	96
HKD	28,324	43,501
EUR	163	161
	<u>          </u>	<u>          </u>
Financial liabilities (bonds and other payables)		
HKD	10,601	2,831
	<u>          </u>	<u>          </u>



## 34. FINANCIAL INSTRUMENTS *(Continued)*

### (b) Financial risk management objectives and policies *(Continued)*

#### Market risk *(Continued)*

##### *Foreign currency sensitivity*

The following table details the Group's sensitivity to a 5% increase and decrease in RMB against foreign currencies. 5% is the sensitivity rate used which represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 5% change in foreign currency rates. A negative number below indicates a decrease in profit for the year where RMB strengthens 5% against foreign currencies. For a 5% weakening of RMB against foreign currencies, there would be an equal and opposite impact on the profit, and the balances below would be positive.

	Year ended 31 December	
	2013 RMB'000	2012 RMB'000
USD	(4)	(4)
HKD	(665)	(1,552)
EUR	(6)	(6)
	(6)	(6)

In the opinion of the Directors, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

#### Credit risk management

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in a financial loss to the Group. The Group has adopted procedures in monitoring its credit risk.

The Group's current credit practices include assessment and evaluation of customer's credit reliability and periodic review of their financial status to determine credit limit to be granted. The Group's maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at end of the financial year in relation to each class of recognised financial assets is the carrying amount of those financial assets as stated in the consolidated statements of financial position.

The Group is exposed to high concentration of credit risk as the Group relies on the major telecommunication operators in PRC. At 31 December 2013, the largest debtors accounted for approximately 25% (31 December 2012: 38%) of the Group's total trade and bill receivables respectively. The Group has explored new markets and new customers and launched new products in order to minimise the concentration of credit risk.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 34. FINANCIAL INSTRUMENTS (Continued)

### (b) Financial risk management objectives and policies (Continued)

#### Credit risk management (Continued)

The credit risk on liquid funds is limited because the banks are with good reputation.

#### Liquidity risk management

The Group's objective is to maintain a balance between continuity of funding and the flexibility through the use of borrowings. The Directors closely monitor the liquidity position and expect to have adequate sources of funding to finance the Group's projects and operations.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows. To the extent that interest flows are at variable rates, the undiscounted amount is derived from interest rate existed at the end of the reporting period.

	Weighted average interest rate %	On demand or repayable less than 1 year RMB'000	1 to 5 years RMB'000	Total undiscounted cash flows RMB'000	Carrying amount RMB'000
Trade and other payables	—	67,721	—	67,721	67,721
Amounts due to related parties	—	1,900	—	1,900	1,900
Bank borrowings-variable rate	6.60	27,219	—	27,219	26,184
Other borrowings-fixed rate	9.82	15,450	—	15,450	15,000
Other borrowings-interest free	—	19,000	—	19,000	18,519
At 31 December 2012		<u>131,290</u>	<u>—</u>	<u>131,290</u>	<u>129,324</u>
Trade and other payables		160,211	—	160,211	160,211
Amounts due to related parties		4,164	—	4,164	4,164
Bank borrowings-variable rate	6.47	25,871	—	25,871	24,300
Other borrowings-fixed rate	8.80	19,584	—	19,584	18,000
Other borrowings-interest free		43,000	—	43,000	41,098
Bonds	11.91	472	8,334	8,806	7,240
At 31 December 2013		<u>253,302</u>	<u>8,334</u>	<u>261,636</u>	<u>255,013</u>

## 34. FINANCIAL INSTRUMENTS *(Continued)*

### (b) Financial risk management objectives and policies *(Continued)*

#### Liquidity risk management *(Continued)*

The amounts included above for variable interest rate instruments for non-derivative financial liabilities is subject to change if changes in variable interest rates differ to those estimates of interest rates determined at the end of the reporting period.

### (c) Fair value

The Group measures its contingent consideration in a business combination at fair value at the end of the reporting period on a recurring basis. Discounted cash flow method was used by the Group to capture the present value of the expected future economic benefit that will flow out of the Group arising from contingent consideration based on an appropriate discount rate of 10%. As at 31 December 2013, the fair value of contingent consideration in relation to the acquisition of Chongqing Wuyang (as defined in Note 35) is estimated to be nil. The fair value of RMB53,000 (representing a contingent consideration liability) recognised on the date of acquisition has been credited in the other gains and losses during the year ended 31 December 2013.

The fair value of financial assets and financial liabilities recorded at amortised cost is determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The Directors consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated statement of financial position approximate their respective fair values at the end of each reporting period.

## 35. ACQUISITION OF SUBSIDIARIES

On 2 May 2013, the Group acquired 51% equity interest in 湖南三成通信建設有限公司 (Hunan Sang Cheng Communication Construction Co. Ltd) (“Hunan Sang Cheng”) from an independent third party for a cash consideration of RMB2,510,000. Hunan Sang Cheng is principally engaged in communication construction and sale of communication equipment.

On 15 May 2013, the Group acquired 51% equity interest in 重慶五洋通信技術有限公司 (Chongqing Wuyang Communication Technology Co. Ltd) (“Chongqing Wuyang”) for a combined consideration of cash of RMB9,000,000 and a contingent consideration based on Chongqing Wuyang’s profit guarantee provided by the vendor, an independent third party.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

### 35. ACQUISITION OF SUBSIDIARIES (Continued)

In accordance with the signed agreement, the vendor of Chongqing Wuyang agreed to commit to the following profit guarantee: (1) The audited net profit of Chongqing Wuyang for the year ending 31 December 2013 (calculated on yearly basis according to the IFRSs) would not be less than RMB10,000,000; (2) The compound growth rate of the audited net profit of Chongqing Wuyang for the year ending 31 December 2014 and 2015 (calculated on yearly basis according to the IFRSs) would not be less than 20%. If Chongqing Wuyang fails to achieve the profit guarantee stated in (1) and (2), the Group is not requested to make further cash payment of RMB3,250,000 to the vendor and the vendor undertakes to pay the Group 51% of any profit guarantee shortfall, respectively.

#### Consideration transferred

	Hunan Sang Cheng RMB'000	Chongqing Wuyang RMB'000	Total RMB'000
Cash consideration paid	2,510	9,000	11,510
Fair value of contingent consideration	—	53	53
	<u>2,510</u>	<u>9,053</u>	<u>11,563</u>

Acquisition-related costs have been excluded from the cost of acquisition and have been recognised as administrative expenses in profit or loss in current period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 35. ACQUISITION OF SUBSIDIARIES (Continued)

The values of the assets and liabilities of Hunan San Cheng and Chongqing Wuyang at the date of acquisition are as follows:

	Hunan San Cheng RMB'000	Chongqing Wuyang RMB'000	Total RMB'000
Current assets			
Cash and cash equivalents	250	3,188	3,438
Trade and other receivables	4,493	19,546	24,039
Amounts due from customers for contract work	2,222	23,508	25,730
Non-current assets			
Property, plant and equipment	164	300	464
Intangible assets - backlog contracts	—	80	80
Current liabilities			
Trade and other payables	(2,725)	(33,771)	(36,496)
Income tax payables	—	(2,244)	(2,244)
Non-current liabilities			
Deferred tax liabilities	(123)	(20)	(143)
Net assets	<u>4,281</u>	<u>10,587</u>	<u>14,868</u>

The trade and other receivables acquired at the date of acquisition with a fair value of RMB24,039,000 had gross contractual amounts of RMB24,503,000. The best estimate at acquisition dates of the cash flows not expected to be collected is RMB464,000.

### Non-controlling interests

The non-controlling interest (49%) in Hunan San Cheng and Chongqing Wuyang recognised at the acquisition date was measured based on the proportionate share of the acquirees' net identifiable assets which amounted to approximately RMB2,098,000 and approximately RMB5,188,000 respectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 35. ACQUISITION OF SUBSIDIARIES (Continued)

### Goodwill arising on acquisition

	Hunan San Cheng RMB'000	Chongqing Wuyang RMB'000	Total RMB'000
Consideration	2,510	9,053	11,563
Plus: non-controlling interests	2,098	5,188	7,286
Less: net assets acquired	(4,281)	(10,587)	(14,868)
Goodwill arising on acquisition	<u>327</u>	<u>3,654</u>	<u>3,981</u>

Goodwill arose on the acquisition of Hunan San Cheng and Chongqing Wuyang is attributable to its anticipated profitability and enhances the Group's competitiveness in Hunan and Chongqing and will promote the Group's micro-ducts and mini-cable system integration methods for optical fibers deployment projects in the PRC.

None of the goodwill arising on these acquisitions is expected to be deductible for tax purposes.

### Net cash outflow arising on acquisition

	Hunan San Cheng RMB'000	Chongqing Wuyang RMB'000	Total RMB'000
Consideration paid in cash	2,510	9,000	11,510
Less: cash and cash equivalents acquired	(250)	(3,188)	(3,438)
	<u>2,260</u>	<u>5,812</u>	<u>8,072</u>

### Impact of acquisitions on the results of the Group

Included in the revenue and profit for the year was approximately RMB22,460,000 and RMB1,895,000 respectively attributable to the additional business generated by Hunan San Cheng. Included in the revenue and profit for the year was approximately RMB43,081,000 and RMB6,332,000 respectively attributable to the additional business generated by Chongqing Wuyang.

Had the acquisition of Hunan San Cheng and Chongqing Wuyang been effected at 1 January 2013, the revenue of the Group for the year would have been approximately RMB414,064,000, and the profit for the year ended 31 December 2013 would have been approximately RMB91,913,000. The pro-forma information is for illustrative purposes only and is not necessarily an indication of revenue and results of operations of the Group that actually would have been achieved had the acquisition been completed at 1 January 2013, nor is intended to be a projection of future results.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 35. ACQUISITION OF SUBSIDIARIES (Continued)

### Impact of acquisitions on the results of the Group (Continued)

In determining the 'pro-forma' revenue and profit of the Group, had Hunan San Cheng and Chongqing Wuyang been acquired on 1 January 2013, the Directors have calculated amortisation of intangible asset acquired on the basis of their fair values rather than the carrying amounts recognised in the pre-acquisition financial statements.

## 36. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

The Company's statement of financial position as at 31 December 2013 is disclosed as below:

	Notes	At 31 December	
		2013 RMB'000	2012 RMB'000
<b>Non-current assets</b>			
Investment in unlisted shares in a subsidiary, at cost		47,004	47,004
Amounts due from subsidiaries	(a)	50,000	—
		<u>97,004</u>	<u>47,004</u>
<b>Current assets</b>			
Other receivables, deposits and prepayments		126	3,649
Amounts due from subsidiaries		29,504	24,149
Restricted bank deposits		—	20,271
Bank balances and cash		24,110	57,812
		<u>53,740</u>	<u>105,881</u>
<b>Current liabilities</b>			
Other payables		3,302	1,998
<b>Net current assets</b>		<u>50,438</u>	<u>103,883</u>
<b>Total assets less current liabilities</b>		<u>147,442</u>	<u>150,887</u>
<b>Non-current liabilities</b>			
Bonds		7,240	—
<b>Net assets</b>		<u>140,202</u>	<u>150,887</u>
<b>Capital and reserves</b>			
Share capital (Note 28)		136,982	136,982
Share premium	(b)	18,000	18,000
Share options reserve (Note 29)		2,596	1,394
Accumulated losses	(b)	(17,376)	(5,489)
		<u>140,202</u>	<u>150,887</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 36. STATEMENT OF FINANCIAL POSITION OF THE COMPANY *(Continued)*

Notes:

- (a) The amounts due from subsidiaries are interest bearing at 8% per annum and with a maturity of 3 years.
- (b) Movement in share premium and accumulated losses.

	<b>Share premium RMB'000</b>	<b>Accumulated losses RMB'000</b>
Balance at 1 January 2012	47,004	—
Loss and total comprehensive expense for the year	—	(5,489)
Issue of shares to initial shareholders pursuant to the capitalisation issue (Note 28)	(102,783)	—
Issue of shares pursuant to the placing (Note 28)	73,779	—
	<hr/>	<hr/>
Balance at 31 December 2012	18,000	(5,489)
Loss and total comprehensive expense for the year	—	(11,887)
	<hr/>	<hr/>
Balance at 31 December 2013	<u>18,000</u>	<u>(17,376)</u>

## 37. CAPITAL COMMITMENTS

	<b>31 December</b>	
	<b>2013</b>	2012
	<b>RMB'000</b>	RMB'000
Capital expenditure in respect of the acquisition of property, plant and equipment contracted for but not provided in the consolidated financial statements	<u>621</u>	<u>1,600</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

## 38. PARTICULAR OF PRINCIPAL SUBSIDIARIES

The Company has direct and indirect interests in the following entities comprising the Group:

Name of entity	Place and date of incorporation/ establishment	Issued and fully paid up share capital/ registered capital	Proportion ownership interest and voting rights held by the Group		Principal activities
			2013	2012	
Partnerfield Investments Ltd ("Partnerfield")	British Virgin Islands 7 July 2005	USD35,625	100%	100%	Investment holdings
Hebei Deer City Network Technology Co., Ltd	The PRC 20 October 2003	RMB33,231,790	100%	100%	Research and development of the technology for optical fiber cable installation in duct
Hebei Changtong	The PRC 22 June 2001	RMB50,000,000	100%	100%	Deployment of underground optical fibers
Beijing U-Ton	The PRC 22 January 2007	RMB10,000,000	100%	100%	Deployment of underground optical fibers
Shijiazhuang Qiushi	The PRC 25 March 1999	RMB10,180,000	100%	100%	Installation of low-voltage equipment and accessories
Chongqing Wuyang	The PRC 21 November 2002	RMB5,000,000	51% (Note)	—	Deployment of underground optical fibers
Hunan Sancheng	The PRC 10 May 2012	RMB5,000,000	51% (Note)	—	Deployment of underground optical fibers

Note: The Directors assessed whether or not the Group has control over Chongqing Wuyang and Hunan Sancheng based on whether the Group has the practical ability to direct the relevant activities of these two companies unilaterally. In making their judgment, the Directors consider the Group's absolute size of holding in these companies and the relative size of dispersion of the shareholdings owned by the other shareholders. After assessment, the Directors conclude that the Group has sufficiently dominant voting interest to direct the relevant activities of these companies and therefore the Group has control over these companies.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013

### 38. PARTICULAR OF PRINCIPAL SUBSIDIARIES (Continued)

Except Partnerfield which is directly held by the Company, the rest of the above entities are indirectly held by the Company.

The Directors considered Chongqing Wuyang acquired during the reporting period is the Group's subsidiary that has material non-controlling interests. The details of the non-controlling interests of Chongqing Wuyang are set out below:

Name of subsidiary	Place of establishment and operation	Proportion ownership interest held by non-controlling interests	Profit allocated to non-controlling interests	Accumulated non-controlling interests
		2013 %	2013 RMB'000	2013 RMB'000
Chongqing Wuyang	PRC	<b>49.00</b>	<b>3,179</b>	<b>8,367</b>

The summarised financial information of Chongqing Wuyang before intragroup eliminations after the date of acquisition is set out below:

	Chongqing Wuyang RMB'000
Current assets	61,449
Non-current assets	264
Current liabilities	44,700
Revenue	43,081
Profit and total comprehensive income for the year	6,332
Net cash used in operating activities	(4,310)
Net cash used in investing activities	(64)
Net cash inflow from financing activities	5,095
Net cash inflow	877