



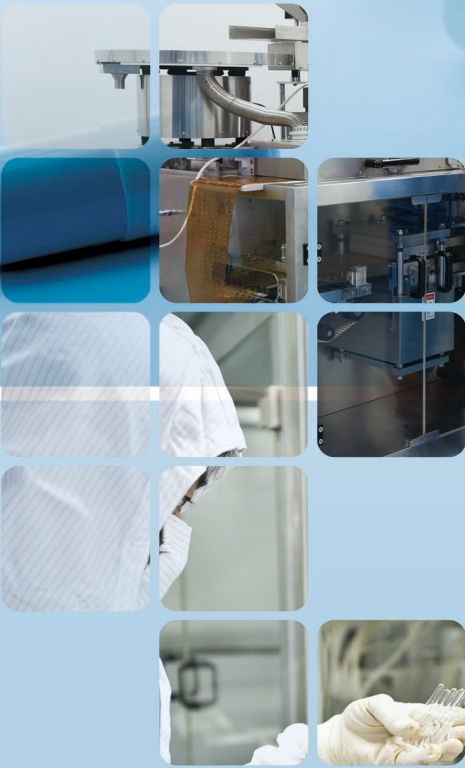
# 山東羅欣藥業集團股份有限公司

SHANDONG LUOXIN PHARMACEUTICAL GROUP STOCK CO., LTD.\*

(a joint stock limited company established in the People's Republic of China with limited liability)

Stock Code: 8058

ANNUAL REPORT 2014



\* For identification purposes only



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*This report, for which the directors (the “Directors” or “Director” for anyone of them) of Shandong Luoxin Pharmaceutical Group Stock Co., Ltd.\* (formerly known as: Shandong Luoxin Pharmacy Stock Co., Ltd.\*) (the “Company” or “Luoxin Pharmacy”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “GEM Listing Rules”) for the purpose of giving information with regard to the Group. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and is not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

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## CORPORATE INFORMATION

### DIRECTORS

#### Executive Directors

Liu Baoqi  
Li Minghua  
Han Fengsheng  
Chen Yu  
Liu Zhenteng

#### Non-executive Directors

Yin Chuangui  
Liu Zhenhai

#### Independent non-executive Directors

Foo Tin Chung, Victor  
Fu Hongzheng  
Prof. Chen Yun Zhen  
Prof. Du Guanhua

### SUPERVISORS

Sun Song  
Wan Jian  
Song Liang Wei  
Liu Zhenfei

### COMPLIANCE OFFICER

Liu Baoqi

### COMPANY SECRETARY

Lau Hon Kee, Keith Vingo (*FCPA, CPA(Aust.)*)

### AUTHORISED REPRESENTATIVES

Liu Baoqi  
Lau Hon Kee, Keith Vingo (*FCPA, CPA(Aust.)*)

### REGISTERED OFFICE

Luoqi Road, Linyi High and New  
Technology Industries Development Zone,  
Shandong Province, PRC

### MEMBERS OF THE AUDIT COMMITTEE

Foo Tin Chung, Victor (*chairman of the audit committee*)  
Fu Hongzheng  
Prof. Chen Yun Zhen  
Prof. Du Guanhua

### LEGAL ADVISER TO THE COMPANY

Howse Williams Bowers  
27/F, Alexandra House  
18 Charter Road, Central Hong Kong

### AUDITORS

HLB Hodgson Impey Cheng Limited  
31/F, Gloucester Tower  
The Landmark  
11 Pedder St., Central  
Hong Kong

### H-SHARE SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited  
Rooms 1712-16, 17th Floor  
Hopewell Centre  
183 Queen's Road East  
Hong Kong

### PRINCIPAL BANKERS

China Construction Bank  
Linyi City Luozhuang District Branch  
The Centre of Longtan Road  
Luozhuang District, Linyi City  
Shandong Province, PRC

Industrial and Commercial Bank of China  
Linyi City Luozhuang District Branch  
Baoquan Road, Luozhuang District  
Linyi City, Shandong Province, PRC

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Rm1110, 11/F, Tower B  
Southmark, 11 Yip Hing Street  
Wong Chuk Hang, Hong Kong

### STOCK CODE

8058



## CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the board of Directors (the "Board"), it is my pleasure to present the annual report of the Company and its subsidiaries (collectively the "Group") for the year ended 31 December 2014 (hereafter referred as the "Year") for your review.

With an aim of maximising shareholders' value, our Company is devoted to enhancing the capabilities in research and development, increasing production capacity and consolidating sales network development, focusing on speeding up product structure adjustment and production of compressed antibiotic products, expediting of market development of products for respiratory and digestive systems. The profit margins and competitiveness of our core operations improved in an ongoing manner. Through dedication and concerted efforts of management and employees, the Company achieved rapid growth and healthy development. For the year ended 31 December 2014, turnover increased by 9.38% to RMB2,766,788,000, whereas profit attributable to shareholders increased by 3.49% to RMB443,553,000.

In the past year, we endeavoured to implement the targets of the Twelfth Five-Year Plan. Our capabilities in, among others, management, market network development, technology development, elite team building, spiritual civilisation development, brand building and goodwill have improved rapidly, which further enhanced our ability to withstand risks as well as our overall strength. To cope with business development and the ever increasing market demand, Shandong Yuxin Pharmaceutical Co., Ltd.\* (formerly known as "Shandong Yuxin Pharmacy Co., Ltd.\*") (山東裕欣藥業有限公司), a new member of the Company, has been granted the Drug Manufacturing Certificate (藥品生產許可證), the Sanitation License of Disinfectant Manufacturers (消毒產品生產企業衛生許可證); further assistance is received from the completion and commission of its infusion workshop, spray workshop, inhalator powder workshop and ancillary facilities. We have also been expediting the construction of the new lyophilized powder injection workshop. The construction of pharmaceutical raw materials project of Shandong Hengxin Pharmaceutical Co., Ltd.\* (formerly known as "Shandong Hengxin Pharmacy Co., Ltd.\*") (山東恒欣藥業有限公司) is on fast track. Specifically, the synthetic raw materials workshop of the first phase of the project is in operation. In addition, preparations that passed the new GMP certification included lyophilized powder injection, powder injection, tablets, capsules, small-volume injections, granules, dry suspension agent, large-volume injections and bulk pharmaceuticals (including sterile bulk medicines). These projects expand the categories of new products of the Company and rapidly increase the integrated production capability. The Company established a wholly-owned subsidiary named Luoxin Biological Technology (Shanghai) Co., Ltd.\* (羅欣生物科技(上海)有限公司) in ZJ Innopark in Shanghai, which would be responsible for R&D of the Group's high-tech solution and high-tech talents training, that formed a trio-partnership with the headquarter and further strengthened the development of new medicines. A number of the Company's new products were derived from successful research and development results, which were subsequently commercialised. Tens of products received invention patents and Scientific and Technological Progress Awards granted by the State. The technology centre of the Company was recognised as a "State-Accredited Enterprise Technology Centre" by National Development and Reform Commission, Ministry of Science and Technology, Ministry of Finance, General Administration of Customs and State Administration of Taxation. Together with the already established "State-province Joint Engineering Laboratory" (國家地方聯合工程實驗室), an "Industrial Model Enterprise in the National Integrated Platform for New Pharmaceutical Research, Development and Technology (Shandong)" (國家綜合性新藥研發技術大平台(山東)產業化示範企業), "National Post-Doctoral Research Workshop" (國家博士後科研工作站), "Key High-Tech Enterprise under the State Torch Program" (國家火炬計劃重點高新技術企業), "Shandong Key Lyophilized Powder Injection Pharmaceutical Laboratory" (山東省凍乾粉針劑藥物重點實驗室), "Shandong Key Lyophilized Powder Injection Pharmaceutical Engineering Laboratory" (山東省凍乾粉針劑藥物工程實驗室), "Taishan Scholar – Pharmaceutical expert



## CHAIRMAN'S STATEMENT

consultant” (泰山學者—藥學特聘專家) and “Enterprise Academician Workstation of Shandong Province” (山東省企業院士工作站), they all enabled the Group to build a stronger platform of talent introduction and technology improvement for the Group, which, in turn, strengthened the Company's research and development capabilities. At present, the Company has an extensive and seamless sales network throughout China and a sound marketing management system. It has formed various sales channels for business solicitation, hospital end operation, logistics delivery, third terminal and bulk pharmaceuticals. The Group made an investment on the acquisition of a pharmaceutical trading company in Jinan, namely Shandong Jinke Pharmaceutical Co., Ltd.\* (山東金訶藥業有限公司). That company had been renamed to Jinan Luoxin Pharmacy Company Limited (濟南羅欣醫藥有限公司). The acquisition would be an effective way to facilitate the development of product marketing and expansion of pharmaceutical distribution network.

As the Company gained predominance in various aspects, we can thus maintain our rapid and sustainable development. Our advantages include: 1. our remarkable results in successful research and development as well as marketing of State level new medicine; 2. our competitive edge arising from continuous development of new medicine; 3. our experienced management in the pharmaceutical industry; 4. our strength in research and development, and our strong support for research and development as a result of our collaboration with domestic universities and research institutes; 5. our extensive sales and marketing network; 6. our prominent cost advantage achieved by one-stop vertical production ranging from active pharmaceutical ingredients to pharmaceutical finished products in various dosage forms.

We believe that the pharmaceutical industry will maintain rapid growth in 2015. Particularly with acceleration of medical reform implementation by the State, proactive introduction of new cooperative medical initiatives, further input into the pharmaceutical industry, improvement in public health services as well as the trend towards an aging population, the charging forward of urbanisation, we expect overall market expenditure on medical and pharmaceutical treatment will increase dramatically. Such huge market potential will enable well-established enterprises to enter a new era of rapid development. China is one of the countries that consume a lot of pharmaceuticals, the room for development is extensive. The pharmaceutical industry has been included into the list of supported industries in the Twelfth Five-Year Plan of the PRC central government. The PRC central government will allocate more resources to pharmaceutical and medical equipment industries. Looking ahead to 2015, the Company is on course to embark on a new voyage where it is facing certain new challenges as well as development opportunities. We strongly believe that the Company will be able to maintain faster and better development.

The rapid development and advancement of Luoxin Pharmacy always depends on sustained efforts of the management and employees, as well as incessant support from all shareholders, customers, suppliers and business partners. I would like to extend my gratitude to all the Directors for their contribution. I would also like to extend my sincere gratitude on behalf of the Board to all those who have devoted their efforts to facilitate the growth of the Company and giving tremendous support for the advancement of our Company.

Liu Baoqi  
*Chairman*

10 March 2015



# PROFILES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

## EXECUTIVE DIRECTORS

**Mr. Liu Baoqi** (劉保起), aged 53, is an executive Director and the chairman of the Company. He is responsible for the strategic planning and overall management of the Company. Mr. Liu completed his tertiary course in Economics and Management from the School of Shandong Provincial Communist Party (中共山東省委黨校) in 1996. Mr. Liu obtained the qualification of pharmacist. He has about 20 years of experience in the medical and pharmaceutical industry in the PRC. Mr. Liu joined Shandong Luoxin Factory (the predecessor of the Company) in 1995. Before joining Shandong Luoxin Factory, Mr. Liu worked for Linyi Luozhuang Pharmacy Company (“Linyi Luozhuang”, the predecessor of Luoxin Pharmaceutical Group Co., Ltd. (formerly known as “Luoxin Pharmacy Group Co., Ltd.”) (“Luoxin Pharmaceutical Group”, previously known as Linyi Luoxin Pharmacy Company Limited (“Linyi Luoxin”)) from 1988 to 1995. Mr. Liu was named as the Outstanding Young Entrepreneur in Linyi City (臨沂市優秀青年企業家) and one of the Ten Outstanding Young Persons in Linyi City (臨沂市十大傑出青年) in May and October 1996 respectively. Mr. Liu is also a delegate of Shandong Province and the Linyi City People’s Congress. Mr. Liu is currently the chairman of the board of director of Shandong Luoxin Holding Company Limited\* (山東羅欣控股有限公司), Luoxin Pharmaceutical Group, Shandong Luosheng Pharmacy Company Limited\* (山東羅盛醫藥有限公司) and Shandong Mingxin Pharmacy Company Limited\* (山東明欣醫藥有限公司). Mr. Liu is interested in 51.73% of the registered share capital of Shandong Luoxin Holding Company Limited. Mr. Liu is the uncle of Mr. Liu Zhenhai, and the father of Mr. Liu Zhenteng and Mr. Liu Zhenfei.

**Ms. Li Minghua** (李明華), aged 49, is an executive Director, the general manager, the chief executive officer and head of the research and development department of the Company. She is responsible for assisting the chairman of the Company in the Company’s overall business development and operation. She graduated from Shenyang Pharmacy University (瀋陽藥科大學) with a bachelor’s degree in Pharmacy. Ms. Li is a senior professional engineer in medicine in the PRC certified by Hei Long Jiang Human Resource Department (黑龍江人事廳) and a registered practising pharmacist. Before joining the Company in 2001, Ms. Li had over 15 years’ experience working in several pharmaceutical enterprises in the PRC. Ms. Li was granted the Qi Lu Female Inventor award (齊魯巾幗發明家) in 2010. She was accredited as Outstanding Engineer of Shandong Province (山東省優秀工程師) in 2011 and was granted the Adultescent Professional with Outstanding Contribution of Shandong Province (山東省有突出貢獻的中青年專家). In 2014, Ms. Li was granted Shandong Province Fumin Xinglu Labour Medal (山東省富民興魯勞動獎章). She is a delegate of the Fei County People’s Congress. Ms. Li is currently a director of Shandong Yuxin Pharmaceutical Co., Ltd\* (formerly known as “Shandong Yuxin Pharmacy Co., Ltd.\*”) (山東裕欣藥業有限公司).

**Mr. Han Fengsheng** (韓風生), aged 39, is an executive Director and the secretary of the Board. Mr. Han graduated from the Dalian University (大連大學) majoring in Computer Science. Before joining the Company in November 2001, Mr. Han had over 5 years’ experience working in the information technology department of Linyi Luozhuang Pharmacy Company (the predecessor of Linyi Luoxin). Mr. Han is a member of the National Committee of the Chinese People’s Political Consultative Conference of Luo Zhuang District.

**Mr. Chen Yu** (陳雨), aged 46, is an executive Director and the vice general manager who is responsible for production management. Mr. Chen completed post-graduate education in Nanjing Chemical Power College (南京化工動力專科學校), and was named a Heat Supply and Ventilation Engineer by Liaoning Province Human Resources Bureau. Mr. Chen has over 19 years of experience in the PRC medicine manufacturing industry.

**Mr. Liu Zhenteng** (劉振騰), aged 29, was appointed as executive director of the Company from 1 July 2013. Mr. Liu Zhenteng obtained his bachelor’s degree in Accountancy from Macquarie University (澳洲麥格理大學) and MBA from University of New South Wales, Australia (澳洲新南威爾斯大學). After his graduation from Macquarie University, Mr. Liu Zhenteng worked as an analyst with a securities company for a year in Hong Kong and after obtaining his MBA, he worked as a researcher in a private equity company for another year in Shanghai. Mr. Liu is responsible for finance, human resources and strategy planning of the Company. Mr. Liu Zhenteng is the son of Mr. Liu Baoqi, the chairman of the Board.



## PROFILES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

### NON-EXECUTIVE DIRECTORS

**Mr. Yin Chuangui** (尹傳貴), aged 58, is a non-executive Director, and was the authorized representative of Linyi City People's Hospital ("Linyi People Hospital"), a promoter and an initial management shareholder of the Company. Mr. Yin graduated from the Weifang Medical College (濰坊醫學院) with a bachelor's degree specialising in Health Management. In May 2001, Mr. Yin was nominated by Linyi People Hospital as a non-executive Director.

**Mr. Liu Zhenhai** (劉振海), aged 39, was re-designated as non-executive Director from of the Company 1 July 2013. He has about 15 years of experience in the medical and pharmaceutical industry in the PRC. Mr. Liu Zhenhai is also a delegate of the Linyi City Luo Zhuang District People's Congress. Mr. Liu Zhenhai is currently the director of Luoxin Pharmaceutical Group, Shandong Luosheng Pharmacy Company Limited\* (山東羅盛醫藥有限公司) and Shandong Mingxin Pharmacy Company Limited\* (山東明欣醫藥有限公司). Mr. Liu Zhenhai is the nephew of Mr. Liu Baoqi.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Foo Tin Chung Victor** (傅天忠), aged 46, was appointed as an independent non-executive Director in April 2005 and carried on this role after the Company's listing on GEM in December 2005. Mr. Foo obtained a bachelor degree of commerce in accounting and information system from the University of New South Wales in Australia in April 1994 and a master degree in business administration from the Australian Graduate School of Management in July 2007. He has been a member of the Australia Society of Certified Practising Accountants since January 1998 and an associate member of the Hong Kong Institute of Certified Public Accountants since July 1999. Mr. Foo has been an independent non-executive director of Ngai Shun Holdings Limited (stock code: 1246) since March 2015, the company secretary of China Grand Pharmaceutical and Healthcare Holdings Limited (stock code: 512) since 2011, and the company secretary of Huisheng International Holdings Limited (stock code: 1340) since 2013. Mr. Foo was an executive director of Jinheng Automotive Safety Technology Holdings Limited (stock code: 872) but resigned in September 2014. Shares of all these companies are listed on the Stock Exchange.

**Mr. Fu Hongzheng** (付宏征), aged 51, was appointed as the independent non-executive Director in June 2001 and has carried on this role after the Company's listing on GEM in December 2005. Mr. Fu graduated from Pharmacy School of Yanbian University (延邊大學藥學院) in 1985 with a bachelors' degree and got his master's degree from the Shenyang Medical University (瀋陽醫科大學) in 1991.

**Prof. Chen Yun Zhen** (陳允震), aged 52, has been appointed as independent non-executive director on 31 December 2012. Prof. Chen is the supervisor of PhD candidates, professor and supervising doctor of Shandong University. Prof. Chen graduated at medical faculty of Shandong University in 1985 and has been working at the Orthopedic Department of Qilu Hospital since July 1985. Currently Prof. Chen is the deputy supervisor of Orthopedic Department, supervisor of Orthopedic Trauma Department and supervisor of Spinal Column and Spinal Cord Injury Research Centre of Qilu Hospital.

**Prof. Du Guanhua** (杜冠華), aged 58, was appointed as independent non-executive director from 1 July 2013. Prof. Du is a professor, tutor to PhD candidates, pharmacology researcher and Deputy Director of Institute of Materia Medica of Chinese Academy of Medical Sciences (中國醫學科學院) and Union Medical College (中國協和醫科大學). Prof. Du is also a supervisor of the National Centre of Drug Screening (國家藥物篩選中心) and the president of the Chinese Pharmacological Society (中國藥理學會). Prof. Du obtained Bachelor of Pharmacy from Shandong University, Medical Master from Tongji Medial College and PhD from Union Medical College. Prof. Du is also the independent non-executive director of Hebei Changshan Biochemical Pharmaceutical Co., Ltd. (河北常山生化藥業股份有限公司), listed in Shenzhen Stock Exchange ChiNext Board (Stock Code 300255) since October 2014, and Shandong Xinhua Pharmaceutical Co., Ltd. (山東新華製藥股份有限公司) listed in Shenzhen Stock Exchange Main Board (Stock Code 000756) and Hong Kong Stock Exchange Main Board (Stock Code 0719) effective from 20 March 2015.





## PROFILES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

### SUPERVISORS

**Mr. Sun Song (孫松)**, aged 44, is the supervisor and the manager of the Company's bulk medicine workshop. Mr. Sun graduated from the University of Hei Long Jiang (黑龍江大學) in 1993 majoring in Organic Chemistry.

**Mr. Wang Jian (王健)**, aged 54, was appointed as a supervisor of the Company with effect from 30 November 2010. Mr. Wang graduated with a Master's degree in research from Shenyang Pharmacy University (瀋陽藥科大學). Mr. Wang worked as the head of research and development department and the general manager of Guangzhou Bidi Pharmacy Co., Ltd (廣州彼迪藥業有限公司) prior to 1999 and has been individually researching in new medicine since 1999. Mr. Wang currently holds 16,640,136 Domestic Shares, representing approximately 3.74% of all Domestic Shares or approximately 2.73% of all Domestic Shares and H-Share.

**Ms. Song Liang Wei (宋良偉)**, aged 34, was nominated by the staff congress of the Company and appointed as a supervisor of the Company with effect from 30 November 2010. Ms. Song is the manager of the New Medicine Research and Development Technical Centre of the Company. Ms. Song graduated with a diploma in professional pharmacy from Shandong University. Before joining the Company, Ms. Song worked at Linyi People Hospital.

**Mr. Liu Zhenfei (劉振飛)**, aged 27, joined Luoxin Pharmaceutical Group, a previous controlling shareholder of the Company, as sales executive in 2011 and appointed as the supervisor of the Company from 1 July 2013. Mr. Liu Zhenfei obtained a bachelor's degree of Business Administration from Macquarie University, Australia. Mr. Liu Zhenfei is the son of Mr. Liu Baoqi, the chairman of the Board.

### SENIOR MANAGEMENT

**Mr. Lau Hon Kee, Keith Vingo (劉漢基)**, FCPA, CPA (Aust.), aged 44, is the financial controller and company secretary of the Company. Mr. Lau is responsible for accounting, financial reporting and corporate governance of the Company. Mr. Lau holds a Bachelor's degree in Commerce from Australian National University and Master's degree in Professional Accounting from Hong Kong Polytechnic University. Mr. Lau had been serving as an independent non-executive director of Strong Petrochemical Holdings Limited since November 2008 until December 2011, a company listed on the Stock Exchange. Mr. Lau is a Fellow CPA of the Hong Kong Institute of Certified Public Accountants and a CPA of CPA Australia. Before joining the Company in March 2003, Mr. Lau had over 10 years' experience in finance and accounting field, and held senior management position in several service and manufacturing companies.



# MANAGEMENT DISCUSSION AND ANALYSIS

## INTRODUCTION

In 2014, the development of the pharmaceutical industry in the PRC remains promising, underpinned by the advanced medical reforms actively implemented by the government and the tightening of regulations. Other boosts to the industry include escalating efforts of investing in the pharmaceutical industry, basic public health services and perennial growth in fiscal input in medical health services. The industry also witnessed improvements in the expansion of medical insurance coverage, rural health services and new rural cooperative medical services model. These, along with rapid aging of population, urbanisation and the steady growth of the global pharmaceutical market, will contribute to the bright prospects of the PRC's pharmaceutical industry in 2015.

As a leading modern pharmaceutical enterprise in the PRC, the Group has always focused on the strategies of strengthening science and technology innovation, expediting research and development ("R&D"), distribution capability and production optimisation; striving to provide reliable and high-tech pharmaceutical products as well as strengthening marketing and distribution systems. During the period under review, the Group took full advantage from opportunities arisen from growth in the market and satisfied market demands by investing additional resources in enhancing its production capabilities and technology application, and gearing up the implementation of technological achievement, securing new spots of growth and pressing the reform and team building process, thereby laying a solid foundation for sustainable future development of the Group.

## BUSINESS REVIEW

For the year ended 31 December 2014, amid the pressure from the market environment brought by the commencement of bidding system for basic drugs procurement, surging production costs and drug-price cuts, the Group upheld its underlying development strategies and endeavoured to achieve the targets of the 12th Five-Year Plan. It managed to maintain stable and healthy development in R&D, management, production, human resources and market network. The outstanding results were attributable to the support and cooperation of all shareholders, customers, suppliers, business partners and the public, as well as the concerted and unremitting efforts of the management and staff of the Group. Riding on the success obtained, the Group will speed up product development and further expand its marketing channels to accelerate corporate brand enhancement and strengthen the overall competitiveness of the enterprise, with an aim of building a world-class pharmaceutical brand.

### **Research and Development**

#### *1. Building platform for technology research and development*

During the period under review, the enterprise technology centre of the Company was recognised as a "State-Accredited Enterprise Technology Centre" by National Development and Reform Commission, Ministry of Science and Technology, Ministry of Finance, General Administration of Customs and State Administration of Taxation; and was approved as "Model Engineering Technology Research Centre of Shandong Province" by Department of Science & Technology of Shandong province. Currently, the Company has obtained approval to establish several scientific research platforms which included a state-accredited enterprise technology centre, a state-province joint engineering laboratory, an "Industrial Model Enterprise in the National Integrated Platform for New Pharmaceutical Research, Development and Technology (Shandong)" (國家綜合性新藥研發技術大平台(山東)產業化示範企業), "National Post-Doctoral Research Workshop" (國家博士後科研工作站), "Key High-Tech Enterprise under the State Torch Programme" (國家火炬計劃重點高新技術企業), "Shandong Key Lyophilized Powder Injection



## MANAGEMENT DISCUSSION AND ANALYSIS

Pharmaceutical Laboratory” (山東省凍乾粉針劑藥物重點實驗室), “Shandong Key Lyophilized Powder Injection Pharmaceutical Engineering Laboratory”(山東省凍乾粉針劑藥物工程實驗室) · “Taishan Scholar – Pharmaceutical expert consultant” (泰山學者－藥學特聘專家) and “Enterprise Academician Workstation of Shandong Province” (山東省企業院士工作站). Together they form an even stronger platform for talent accumulation, research and development and technology advancement, and in turn strengthen the research and development capabilities and overall competitiveness of the Group.

### 2. *New products*

During the period under review, Shandong Yuxin Pharmaceutical Co., Ltd.\* (formerly known as “Shandong Yuxin Pharmacy Co., Ltd.\*”) (山東裕欣藥業有限公司) obtained one pharmaceutical production approval and five antiseptic germicide production approvals, while the Company obtained three pharmaceutical production approvals. As at 31 December 2014, the Group had obtained 291 pharmaceutical production approvals and five antiseptic germicide production approvals.

Newly granted pharmaceutical production approvals during the period under review were as follows:

- (1) The Lansoprazole for injection (with enhanced indications) developed by the Group obtained supplemental production approval from China Food and Drug Administration (“CFDA”) on 1 August 2014.

Lansoprazole is the upgraded product of Omeprazole, and a national healthcare product. It was developed by the Group and included in the State Key New Products Programme, the National Major Innovative Drug Projects of Major Science and Technology projects of the 12th Five-Year Plan, and obtained 3 invention patents registered in the PRC in 2011. It was also being honoured with an Award of Excellence of National Patents and the 3rd prize of Science and Technology Award by Chinese Pharmaceutical Association in 2013. The Group took the initiative to establish a national standard for the product, and made a huge investment since 2011 to launch clinical research for three indications namely “gastric ulcer with hemorrhage (伴有出血的胃潰瘍), acute stress ulcer (急性應激性潰瘍) and acute gastric mucosal lesions (急性胃粘膜病變)” based on existing indications. In August 2014, the Group obtained exclusive production approvals in respect of three indications namely “gastric ulcer with hemorrhage, acute stress ulcer and acute gastric mucosal lesions” from CFDA, offering pharmaceutical products with broader treatment for clinical trials.

- (2) The raw material of Biapenem developed by the Group obtained production approval from CFDA on 8 December 2014.
- (3) The Biapenem for injection developed by the Group obtained production approval from CFDA on 8 December 2014. The product is chiefly for treatment of septicemia caused by sensitive bacteria, pneumonia, pulmonary abscess, secondary infections caused by chronic respiratory diseases, refractory interstitial cystitis, pyelonephritis, peritonitis and pelvic inflammatory disease etc.
- (4) The Doxofylline and glucose injection developed by Shandong Yuxin Pharmaceutical Co., Ltd.\* (formerly known as “Shandong Yuxin Pharmacy Co., Ltd.\*”) (山東裕欣藥業有限公司) (a Group’s subsidiary) obtained production approval from CFDA on 25 May 2014. The product is chiefly for treatment of bronchial asthma, chronic asthmatic bronchitis and dyspnoea caused by other bronchial spasms.



## MANAGEMENT DISCUSSION AND ANALYSIS

### 3. *Patents and achievements*

- (1) During the period under review, the Group had 63 invention patents pending for registration in the PRC. As at 31 December 2014, the Group had 102 invention patents registered in the PRC.
- (2) As at 31 December 2014, the Group had 46 certificates of new drug.
- (3) During the period under review, the Group had one product being admitted to the National Major Innovative Drug Projects of the 12th Five-Year Plan, one product being admitted to the State Torch Programme and 33 research projects being admitted to various major construction projects at national, provincial and municipal levels and independent innovation projects, and won certain science and technology awards.

As at 31 December 2014, the Group had five products being admitted to the State Torch Programme and two products to the State Key New Products Programme.

### ***Production and Management***

1. The Group continued to implement effective strategies in seven integral systems, namely management, culture, corporate organisation, capital operation, science and technology innovation, human resources and marketing. These strategies have effectively contributed to the development of the Group and further enhanced its risk resistance capacities and overall competencies. The Company has been named as one of the “Top 100 Pharmaceutical Companies in China” (中國製藥工業百強企業) since 2006. From 2011 onward, the Company has been named as the “Best Industrial Enterprise in terms of Pharmaceutical Product R&D and Production Line in China” (中國醫藥研發產品線最佳工業企業). These recognitions demonstrated the growth in the overall corporate strength of the Group.
2. *Construction of Production Facilities*
  - (1) Pharmaceutical preparations: Shandong Yuxin Pharmaceutical Co., Ltd.\* (formerly known as “Shandong Yuxin Pharmacy Co., Ltd.\*”) (山東裕欣藥業有限公司) was granted the Drug Manufacturing Certificate, Sanitation License of Disinfectant Manufacturers. The construction of its infusion workshop, spray workshop, inhalator powder workshop and ancillary facilities was completed and put into operation. It has also been expediting the construction of the new lyophilized powder injection workshop.
  - (2) Pharmaceutical raw materials: the synthetic raw materials workshop in respect of the phase 1 of the pharmaceutical raw materials project of Shandong Hengxin Pharmaceutical Co., Ltd.\* (formerly known as “Shandong Hengxin Pharmacy Co., Ltd.\*”) (山東恒欣藥業有限公司) has been put into operation.
  - (3) Preparations that passed the new GMP certification included lyophilized powder injection, powder injection, tablets, capsules, low-volume injections, granules, dry suspension agent, large-volume injections and bulk pharmaceuticals (including sterile bulk medicines).

# MANAGEMENT DISCUSSION AND ANALYSIS

## 3. External Investment

- (1) The Company established a wholly-owned subsidiary named Luoxin Biological Technology (Shanghai) Co., Ltd.\* (羅欣生物科技(上海)有限公司) in ZJ Innopark in Shanghai with registered capital of RMB30 million, which would be responsible for R&D of the Group's high-tech solution and high-tech talents training, that formed a trio-partnership with the headquarter and further strengthened the development in new medicines.
- (2) During the period under review, the Group made a RMB3.71 million investment on the acquisition of a pharmaceutical trading company in Jinan, namely Shandong Jinke Pharmaceutical Co., Ltd.\* (山東金訶藥業有限公司). That company had been renamed to Jinan Luoxin Pharmacy Company Limited (濟南羅欣醫藥有限公司). The acquisition would be an effective way to facilitate the development of product marketing and expansion of pharmaceutical distribution network. The investment was completed on 9 February 2015.

## Sales and Marketing

The Group continued to integrate marketing resources and contemplated to form a competent, 10,000-people strong sales team to increase the market share and competitiveness of its products. At present, the Group has an extensive and seamless sales network throughout the PRC under a well-established marketing management system and has accelerated the development in the rural market and formed an OTC (over-the-counter) sales network, aiming to build the third terminal direct sales network.

During the period under review, the Group's turnover was RMB2,766,788,000, representing an increase of 9.38% from RMB2,529,464,000 in the corresponding period of last year. The increase was mainly attributable to the production approvals for new system specified medicines and the market development of our key products. For instance, since the addition of three indications of Lansoprazole, market demand had substantially increased and the market coverage of our products had also been expanded so that the market share of our products had gradually increased.

A breakdown of segmental turnover by pharmaceutical indications and usage for the years ended 31 December is shown as follows:

Indications and usage	Turnover	Percentage	Turnover	Percentage	Change
	for 2014 (RMB'000)	of total turnover	for 2013 (RMB'000)	of total turnover	
System specified medicine	1,188,868	42.97%	956,226	37.80%	24.33%
Anti-biotic medicine	1,045,736	37.80%	1,084,839	42.89%	(3.60%)
Other system specified medicine	532,184	19.23%	488,399	19.31%	8.97%
<b>Total</b>	<b>2,766,788</b>	<b>100%</b>	<b>2,529,464</b>	<b>100.00%</b>	<b>9.38%</b>



## MANAGEMENT DISCUSSION AND ANALYSIS

Turnover growth in the system specified medicine and other system specified medicine segments were mainly attributable to newly granted production approvals and new products being launched to the market and becoming new spots of growth within these product categories, as well as that extra effort had been spent by the Company to explore market for key products, resulting in their gradual gain in market share. The fall in turnover of the anti-biotic medicine was mainly as a result of the adverse effect from the State's policy to restrict the usage of anti-biotic.

### **Financial Review**

For the year ended 31 December 2014, the Group's audited turnover was approximately RMB2,766,788,000, representing an increase of approximately 9.38% from approximately RMB2,529,464,000 for the corresponding period of last year. The increase was attributable to the Group's launch of high value-added products, upgrade of product portfolio and acceleration of the development of its sales network to increase the market share of its products thereby boosting its turnover.

For the year ended 31 December 2014, the audited cost of sales was approximately RMB874,060,000, representing a decrease of 1.17% from approximately RMB884,393,000 for the corresponding period of last year.

For the year ended 31 December 2014, the audited gross profit margin was 68.41%, representing an increase of 3.37% from 65.04% for the corresponding period of last year. The increase was attributable to the Company's launch of high value-added products and upgrade of product portfolio.

For the year ended 31 December 2014, the audited operating cost was approximately RMB1,470,110,000, representing an increase of 22.16% from approximately RMB1,203,459,000 for the corresponding period of last year. The increase in operating cost was due to the change of sales portfolio which was related to a different cost model of sales and marketing expenditure, and an increase in R&D expenses on products that might be launched in future.

For the year ended 31 December 2014, the audited profit attributable to the shareholders was approximately RMB443,553,000, representing an increase of 3.49% from approximately RMB428,585,000 for the corresponding period of last year. Weighted average earnings per share were RMB0.73 for the year ended 31 December 2014.

### **Liquidity and Financial Resources**

The Group's working capital is generally financed by its internally generated cash flow. As at 31 December 2014, the Group's cash and cash equivalents amounted to approximately RMB160,512,000 (as at 31 December 2013: RMB187,004,000). As at 31 December 2014, the Group did not have any borrowings (as at 31 December 2013: nil).

### **Pledged Bank Deposits/Cash and Cash Equivalents**

As at 31 December 2014, the Group's bank deposits of approximately RMB29,189,000 were pledged as security for remittance under acceptance (as at 31 December 2013: bank deposits of approximately RMB6,405,000 were pledged as security for remittance under acceptance).



# MANAGEMENT DISCUSSION AND ANALYSIS

## **Financial Assets at Fair Value through Profit or Loss**

As at 31 December 2014, the Group had financial assets at fair value through profit or loss of investment amount of approximately RMB1,210,000,000 (as at 31 December 2013: RMB1,155,000,000). Such financial assets comprised six investments in wealth management products, offered by licensed banks in the PRC. A summary of the financial assets as at 31 December 2014 is as follows:

<b>Investment Amount (RMB)</b>	<b>Investment period</b>	<b>Fixed investment return per annum</b>
260,000,000	5/2014 – 5/2015	5.85%
80,000,000	9/2014 – 3/2015	5.00%
450,000,000	10/2014 – 1/2015	4.70%
50,000,000	10/2014 – 1/2015	4.60%
280,000,000	11/2014 – 5/2015	4.50%
90,000,000	12/2014 – 2/2015	5.50%

The relevant amounts of the financial assets, being the Group's operating cash flow surplus, were previously held by the Group as cash or bank deposits prior to making the said investments with an aim to optimise utilisation of the Group's operating cash flow surplus.

## **Major Acquisitions and Disposals**

For the year ended 31 December 2014, the Group did not have any major acquisitions or disposals.

## **Significant Investments**

For the year ended 31 December 2014, the Group did not make any significant investments.

## **Contingent Liabilities**

As at 31 December 2014, the Group did not have any substantial contingent liabilities.

## **Exchange Risk**

The Group operates and conducts business in the PRC, and all the Group's transactions, assets and liabilities are denominated in RMB. Most of the Group's cash and cash equivalents and pledged deposits are denominated in RMB, while bank deposits are placed with banks in the PRC. Any remittance from the PRC is subject to the restrictions on foreign exchange control imposed by the PRC government.



## MANAGEMENT DISCUSSION AND ANALYSIS

### ***Employees and Remuneration Policy***

The Directors believe that employees' quality is the most important factor in maintaining the sustained development and growth of the Group and in raising its profitability. The Group determines its employees' salaries based on their performance, work experience and the prevailing salaries in the market, while other remuneration and fringe benefits are maintained at an appropriate level. The Group has established a remuneration committee to make recommendations on the overall strategy for remuneration policy.

## PROSPECTS

Looking ahead, the development of pharmaceutical industry is one of the key priorities in future state policies, thus making the prospects of the industry very optimistic. Being one of the key industries favoured by the 12th Five-Year Plan, pharmaceutical industry will share more resources from the Central Government in pharmaceutical and medical equipment, and a modern market system for circulation of pharmaceutical products will also be established during the 12th Five-Year Plan period so as to enhance industry concentration. The Group is confident in maintaining its sustained and healthy development.

In addition, the "Guiding Opinions on Speeding up of the Restructuring of the Pharmaceutical Industry" (關於加快醫藥行業結構調整的指導意見) (the "Opinions") jointly published by the Ministry of Industry and Information Technology and the Ministry of Health and CFDA of the PRC in November 2010 sets out the goals of speeding up the restructuring of the pharmaceutical industry, cultivating independent innovation capabilities and enhancing production concentration. The Opinions are beneficial to the development of innovative enterprises as a whole and provides more room for the growth of competitive enterprises.

In the future, the Group will continue to pursue the strategic direction of a "technology driven enterprise with determination and efforts" under the favourable operating environment. By fully leveraging on the opportunities arising from the integration of the pharmaceutical industry, the Group will continue to expand its investments in scientific researches to consolidate its standing in scientific researches and technologies, and to enhance the capabilities of its R&D team. The Group strives for developing more products of higher technology, better quality and higher added-value. The Group also aims at reducing production costs and expanding production scale so as to create its competitiveness in economies of scale, low production costs and differentiation. With the completion and commencement of production in the Group's new production bases of "Yuxin" (裕欣) and "Hengxin" (恒欣), our production capacity will be enhanced to satisfy growing market demands for pharmaceutical products. The new production bases are capable of increasing the number of new dosage types and effectively expand the R&D scope of new drugs, thus facilitating the Group's overall business development. The Group will also speed up the establishment of its sales teams and proactively broaden its sales network so as to enhance the market share of its products and continue to improve its core competitiveness.

The Group expects that "Luoxin" will be built into a pharmaceutical enterprise with worldwide recognition through the above strategies.





## CORPORATE GOVERNANCE REPORT

Pursuant to Rule 18.44 of the GEM Listing Rules, the Board presents this corporate governance report to disclose its corporate governance practices adopted during the year ended 31 December 2014 to the shareholders. This report highlights some of the most important corporate governance practices of the Company.

### THE CORPORATE GOVERNANCE POLICY

The Board considers that good corporate governance of the Company is the key to safeguarding the interests of shareholders and enhancing the performance of the Company. The Board is committed to maintaining and ensuring high standards of corporate governance and will continuously review and improve the corporate governance practices and standards of the Company to ensure that business activities and decision making processes are regulated in a proper and prudent manner.

The executive Directors, according to the corporate governance policy, perform different duties in their specialist area, which are marketing, research and development, finance and accounting and general administration.

The Board has also established the Audit Committee, under its authorised terms of reference, to review the Company's existing internal control policies and procedures, and the relationship with the Company's auditors in order to maintain that the Board is managing the Company under the corporate governance policy.

In the opinion of the Board, the Company complied with all the code provisions as set out in Corporate Governance Code and Corporate Governance Report ("Corporate Governance Code") contained in the Appendix 15 of the GEM Listing Rules.

### THE BOARD

The Board currently comprises of 5 executive Directors, namely, Mr. Liu Baoqi (the chairman), Ms. Li Minghua (the chief executive officer), Mr. Han Fengsheng, Mr. Chen Yu and Mr. Liu Zhenteng, 2 non-executive Directors, namely, Mr. Yin Chuangui and Mr. Liu Zhenhai and 4 independent non-executive Directors, namely, Mr. Foo Tin Chung, Victor, Mr. Fu Hongzheng, Prof. Chen Yun Zhen and Prof. Du Guanhua. As the Company was established in the PRC, 4 supervisors, namely, Mr. Sun Song, Mr. Wang Jian, Ms. Song Liang Wei and Mr. Liu Zhenfei were also appointed to monitor the decision making of the Board.

Biographical details of the Directors and supervisors and their respective relationships (if any) have been set out in the section "Profiles of Directors, supervisors and senior management" in this report.

In accordance with Article 96 of the articles of association of the Company (the "Articles of Association"), the current service term of the Directors is for a period of 3 years running from 1 July 2013, the date on which the above Directors were duly re-elected and appointed.

The Board is responsible for the overall strategic development and operation of the Company. The Board is also responsible for the financial performance and internal control policies and procedures of the Company's business operation.



# CORPORATE GOVERNANCE REPORT

## COMMITMENTS

The Board will meet at least every quarter, to review the overall development, operation and financial performance of such period and other matters of the Company that require the approval of the Board. All Board members are given access to board materials and are given reasonable time to review the information and sufficient time for consideration. The chairman of the Board is responsible for preparing the agenda of the Board meetings.

Moreover, Board meets regularly to discuss the daily operation issues of the Company. For those non-executive and independent non-executive Directors who are not personally present at such Board meetings, conference calls will be arranged so as to enable the Company to seek advice actively from them.

## APPOINTMENT OF DIRECTORS

The Directors all carried out their duties in a dedicated, diligent and proactive manner with reasonable prudence. They carried out their duties imposed by the Company Law of the PRC, the Hong Kong Companies Ordinance (Cap.622) (“Companies Ordinance”), the predecessor Hong Kong Companies Ordinance (Cap. 32) before 3 March 2014, the Articles of Association and the GEM Listing Rules, complied with relevant requirements and strictly implemented resolutions passed at general meetings.

Executive Directors were appointed based on their expertise and are responsible for different areas of the Company’s business. The non-executive Directors and supervisors were mostly appointed through nominations made by certain initial management shareholders, promoters or staff unions, who could monitor the decision making of the Board and operation of the Company.

Two of the promoters, Linyi People’s Hospital and Pingyi People Hospital sold their shares in the Company to independent investors and Linyi Luoxin (or known as “Luoxin Pharmaceutical Group” today, and previously controlling shareholder until May 2014) during October 2007. But as they played a role in the Company’s performance and transactions from 2008 to 2014, and will continue to play their role in subsequent events in 2015, the non-executive Director nominated by them will remain on the Board until further arrangement.

The independent non-executive Directors also serve important role in the Board. They bring independent judgment on issues of strategic direction and future development; opine on connected transactions and risk management on audit issues. One of the independent non-executive Directors is a qualified accountant and the rest of them possess the qualification set out in GEM Listing Rules as at the date of this report. The Board has received annual confirmation in respect of the independence of each of the independent non-executive Directors pursuant to Rule 5.09 of the GEM Listing Rules and believes that their independence is in compliance with the GEM Listing Rules as at the date of this report.

Under the code provision A.4.3 of the Corporate Governance Code, serving more than nine years could be relevant to the determination of a non-executive Director’s independence and that any further appointment of such independent non-executive Director should be subject to a separate resolution to be approved by shareholders.



## CORPORATE GOVERNANCE REPORT

Mr. Foo Tin Chung, Victor (傅天忠), being an independent non-executive Director eligible for re-election at the forthcoming annual general meeting, is an independent non-executive Director who was appointed in April 2005 and carried on this role after the Company's listing on GEM in December 2005. He has provided his annual confirmation of independence to the Company pursuant to Rule 5.09 of the GEM Listing Rules. Mr. Foo Tin Chung, Victor continues to demonstrate the attributes of an independent non-executive Director and there is no evidence that his tenure has had any impact on his independence. The Board considers that Mr. Foo Tin Chung, Victor continues to be independent and should be re-elected as he has met all the guidelines for assessing independence set out in Rule 5.09 of the GEM Listing Rules. The Board believes that he will continue to bring independent and objective perspectives to the Company's affairs free of any relationship which could materially interfere with the exercise of his independent judgment. A separate resolution will be proposed for Mr. Foo Tin Chung, Victor's re-election at the forthcoming annual general meeting.

Mr. Fu Hongzheng (付宏征), being an independent non-executive Director eligible for re-election at the forthcoming annual general meeting, is an independent non-executive Director who was appointed in June 2001 and carried on this role after the Company's listing on GEM in December 2005. He has provided his annual confirmation of independence to the Company pursuant to Rule 5.09 of the GEM Listing Rules. Mr. Fu Hongzheng continues to demonstrate the attributes of an independent non-executive Director and there is no evidence that his tenure has had any impact on his independence. The Board considers that Mr. Fu Hongzheng continues to be independent and should be re-elected as he has met all the guidelines for assessing independence set out in Rule 5.09 of the GEM Listing Rules. The Board believes that he will continue to bring independent and objective perspectives to the Company's affairs free of any relationship which could materially interfere with the exercise of his independent judgment. A separate resolution will be proposed for Mr. Fu Hongzheng's re-election at the forthcoming annual general meeting.

The Board will consider the past performance, qualification, general market conditions and the Articles of Association in selecting and recommending candidates for directorships. All Directors are regularly updated on governance and regulatory matters and are entitled to have access to independent professional advice pursuant to the internal policies of the Company.

# CORPORATE GOVERNANCE REPORT

## BOARD MEETINGS

During the year ended 31 December 2014, the Board has held 4 meetings. Directors were given sufficient time to review documents and information relating to matters discussed during such meetings.

Details of Directors' attendance at Board meetings held in 2014 are as follows:

Board Meetings	Dates of meeting (2014)			
	18 March	7 May	5 August	4 November
<i>Executive Directors</i>				
Mr. Liu Baoqi	✓	✓	✓	✓
Ms. Li Minghua	✓	✓	✓	✓
Mr. Han Fengsheng	✓	✓	✓	✓
Mr. Chen Yu	✓	✓	✓	✓
Mr. Liu Zhenteng	✓	✓	✓	✓
<i>Non-executive Directors</i>				
Mr. Yin Chuangui	x	✓	✓	x
Mr. Liu Zhenhai	✓	x	✓	✓
<i>Independent non-executive Directors</i>				
Mr. Foo Tin Chung, Victor	✓	✓	✓	✓
Mr. Fu Hongzheng	✓	✓	✓	✓
Prof. Chen Yun Zhen	✓	✓	✓	✓
Prof. Du Guanhua	✓	✓	✓	✓

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' ATTENDANCE AT THE GENERAL MEETINGS

During the year ended 31 December 2014, three general meetings were held and details of Directors' attendance are as follows:

Name of Directors	Dates of meeting (2014)		
	27 May AGM	27 May EGM	12 August EGM
<i>Executive Directors</i>			
Mr. Liu Baoqi	✓	✓	x
Ms. Li Minghua	✓	✓	x
Mr. Han Fengsheng	✓	✓	✓
Mr. Chen Yu	✓	✓	x
Mr. Liu Zhenteng	✓	✓	x
<i>Non-executive Directors</i>			
Mr. Yin Chuangui	✓	✓	x
Mr. Liu Zhenhai	✓	✓	x
<i>Independent non-executive Directors</i>			
Mr. Foo Tin Chung, Victor	✓	✓	x
Mr. Fu Hongzheng	✓	✓	x
Prof. Chen Yun Zhen	✓	✓	x
Prof. Du Guanhua	✓	✓	x

Code provision A.6.7 stipulates that independent non-executive Directors and non-executive Directors should attend general meetings of the Company. Owing to overseas engagement, the two non-executive Directors and four independent non-executive Directors were unable to attend the EGM of the Company held on 12 August 2014 in person. However, in order to understand the view of the shareholders, they joined the EGM by telephone.

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' TRAINING

During the year ended 31 December 2014, all the Directors have fulfilled the training requirement under paragraph A.6 of the Corporate Governance Code. The summary of the Directors who attended the types of training is as follows:

Name of Directors	Types of Training				
	A	B	C	D	E
<i>Executive Directors</i>					
Mr. Liu Baoqi	✓	✓	✓	✓	✓
Ms. Li Minghua	✓	✓	✓	✓	✓
Mr. Han Fengsheng	✓	✓	✓	✓	✓
Mr. Chen Yu	✓	✓	✓	✓	✓
Mr. Liu Zhenteng	✓	✓	✓	✓	✓
<i>Non-executive Directors</i>					
Mr. Yin Chuangui	x	x	✓	✓	x
Mr. Liu Zhenhai	x	x	✓	✓	x
<i>Independent non-executive Directors</i>					
Mr. Foo Tin Chung, Victor	x	x	✓	✓	✓
Mr. Fu Hongzheng	x	x	✓	✓	x
Prof. Chen Yun Zhen	✓	✓	✓	✓	x
Prof. Du Guanhua	✓	✓	✓	✓	x

- A. Attending seminars or workshops on marketing issue of the industry, organised internally or by external providers.
- B. Attending seminars or workshops on products research & development and technologies updates of the industry, organised internally or by external providers.
- C. Attending seminars or workshops on the Listing Rules, corporate governance and compliance issues, new or amended law, legislation or ordinances of both of the PRC and Hong Kong, organized internally or by external providers. Topics covered continue disclosures obligation, Corporate Governance Code, connected transaction, Environmental & Social Responsibility Reporting and Internal Control Reporting.
- D. Attending seminars or workshops on directors' duties and undertakings, organised internally or by external providers.
- E. Attending internal workshops and top level discussions on marketing and production, corporate finance, internal control and budgeting issues.

## DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a model code of conduct for securities dealings by Directors on terms no less exacting than the required standard of dealings as set out in Rules 5.48 to 5.67 of the GEM Listing Rules. The Company has confirmed, after making specific enquiries with the Directors, that the Directors have complied with the required standard of dealings and such code of conduct in relation to securities dealings by Directors for the year ended 31 December 2014.



## CORPORATE GOVERNANCE REPORT

### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Under paragraph A.2.1 of the Corporate Governance Code, “the roles of chairman and chief executive officer should be separated and should not be performed by the same individual”. During the year ended 31 December 2014, Mr. Liu Baoqi served as chairman of the Board and Ms. Li Minghua served as the general manager and chief executive officer of the Company.

### COMMITTEES

As part of corporate governance practices, the Board has established the following committees which are all chaired by and comprise of the independent non-executive Directors.

#### AUDIT COMMITTEE

The audit committee of the Company (“Audit Committee”) was established on 20 November 2005 and its members during the year ended 31 December 2014 included:

Mr. Foo Tin Chung, Victor (*Chairman*)  
Mr. Fu Hongzheng  
Prof. Chen Yun Zhen  
Prof. Du Guanhua

The Company has established the Audit Committee with written terms of reference in compliance with paragraph C.3 of the Corporate Governance Code. The terms of reference adopted on 20 November 2005 were amended and restated on 13 March 2012. The duties of the Audit Committee are to review and supervise the financial reporting process and the Company’s internal control policies and procedures and the relationship with the Company’s auditors. The appointments of the Audit Committee members are based on their broad experience in the medicinal field and professional knowledge in financial reporting and management.

The Audit Committee meets regularly to review financial reporting matters, internal control policies and procedural issues; and see how the Company can comply with these requirements. The Audit Committee also acts as the communication bridge between the Board and the auditors in relation to the planning and scope of audit work. The audited results of the Group for the year ended 31 December 2014 have been reviewed and discussed by the Audit Committee before any disclosure and release of information.

# CORPORATE GOVERNANCE REPORT

During the year ended 31 December 2014, the Audit Committee held four meetings and details of attendances of the meetings are shown below:

Audit Committee Meetings	Dates of meeting (2014)			
	17 March	5 May	4 August	3 November
<i>Independent non-executive Directors</i>				
Mr. Foo Tin Chung, Victor	✓	✓	✓	✓
Mr. Fu Hongzheng	✓	✓	✓	✓
Prof. Chen Yun Zhen	✓	✓	✓	✓
Prof. Du Guanhua	✓	✓	✓	✓

## REMUNERATION COMMITTEE

The remuneration committee of the Company ("Remuneration Committee") was established on 20 November 2005 and its members during the year ended 31 December 2014 included:

Mr. Foo Tin Chung, Victor (*Chairman*)  
 Mr. Fu Hongzheng  
 Prof. Chen Yun Zhen  
 Prof. Du Guanhua

The Company established the Remuneration Committee with written terms of reference in compliance with paragraph B.1 of the Corporate Governance Code. The terms of reference adopted on 20 November 2005 were amended and restated on 13 March 2012. The duties of the Remuneration Committee include evaluating the performance and making recommendations on the remuneration package of the Directors and senior management and evaluating and making recommendations on other employee benefit arrangements.

The appointments of the Remuneration Committee members are based on their broad experience in the medicinal field and knowledge of financial management, in particular, remuneration to local workforces. Amongst the members of the Remuneration Committee, Mr. Fu Hongzheng is experienced medical professionals in the PRC. Prof. Chen and Prof. Du are both practising doctors and medical scholars.

The Remuneration Committee reviews the Directors' salaries based on their professional and education background, work experience and the prevailing salaries in the market.



# CORPORATE GOVERNANCE REPORT

During the year ended 31 December 2014, the Remuneration Committee held four meetings and details of the attendances of the meetings are shown below:

Remuneration Committee Meetings	Dates of meeting (2014)			
	17 March	5 May	4 August	3 November
<i>Independent non-executive Directors</i>				
Mr. Foo Tin Chung, Victor	✓	✓	✓	✓
Mr. Fu Hongzheng	✓	✓	✓	✓
Prof. Chen Yun Zhen	✓	✓	✓	✓
Prof. Du Guanhua	✓	✓	✓	✓

## NOMINATION COMMITTEE

The nomination committee of the Company ("Nomination Committee") was established on 13 March 2012 and its members during the year ended 31 December 2014 include:

Mr. Foo Tin Chung, Victor (*Chairman*)  
 Mr. Fu Hongzheng  
 Prof. Chen Yun Zhen  
 Prof. Du Guanhua

The Company established the Nomination Committee with written terms of reference in compliance with paragraph A.5 of the Corporate Governance Code. The terms of reference were adopted on 13 March 2012. The duties of the Nomination Committee include reviewing the structure, size and composition of the Board, making recommendations on any proposed changes to the Board, identifying individuals suitably qualified to become Board members, assessing the independence of independent non-executive Directors, and making recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors.

The Nomination Committee, when reviewing the appointment of Directors, will also consider the benefit of diversity of the board, including the wide range of backgrounds, such as professional and education backgrounds, geographical residence, nationality and gender.

The appointments of the Nomination Committee members are based on their broad experience in the medicinal field and knowledge of directors' duties, in particular, the making of recommendations on board composition with focus on different skills and knowledge of the Directors.

On 31 March 2012, the Nomination Committee issued nomination procedures in respect of shareholders' nomination of candidates for the Company's Directors.

# CORPORATE GOVERNANCE REPORT

During the year ended 31 December 2014, the Nomination Committee held two meetings and details of the attendances of the meetings are shown below:

<b>Nomination Committee Meetings</b>	<b>Dates of meeting (2014)</b>	
	<b>17 March</b>	<b>4 August</b>
<i>Independent non-executive Directors</i>		
Mr. Foo Tin Chung, Victor	✓	✓
Mr. Fu Hongzheng	✓	✓
Prof. Chen Yun Zhen	✓	✓
Prof. Du Guanhua	✓	✓

## SHAREHOLDERS' RIGHTS

### **Extraordinary General Meeting**

According to Article 59 of the Articles of Association, shareholders of the Company holding 10% or more of the total voting shares of the Company shall have the right to convene an extraordinary general meeting. Shareholders who would like to convene an extraordinary general meeting should send a written notice to the Board, which shall convene an extraordinary general meeting within two months after the receipt of the said written notice.

Shareholders of the Company who wish to make such proposal to convene an extraordinary general meeting should approach the Company Secretary for redirecting the proposal to the Board.

### **Making Proposals at Shareholders' Meetings**

According to Article 61 of the Articles of Association, when the Company convenes an annual general meeting, shareholders holding 5% or more of the total voting shares of the Company shall have the right to propose new resolutions, and the Company shall include such proposed resolutions in the agenda for such annual general meeting if they are matters falling within the functions and powers of and to be dealt with by shareholders at general meetings.

Shareholders who would like to convene an extraordinary general meeting or to propose new resolutions in annual general meeting should approach the Company Secretary whom shall direct such request to the Board.



## CORPORATE GOVERNANCE REPORT

Contact details of the Company Secretary:

The Company Secretary  
Shandong Luoxin Pharmaceutical Group Stock Co., Ltd.  
Room 110, Tower B, Southmark,  
11 Yip Hing Street, Wong Chuk Hang,  
Hong Kong

Email: keith.vingo.lau@luoxin.cn

### ***Enquiries to the board***

Shareholders who would like to send enquiries to the Board could approach the Company Secretary in writing and the Board will reply the enquiries in a timely manner.

Contact details of the Company Secretary:

The Company Secretary  
Shandong Luoxin Pharmaceutical Group Stock Co., Ltd.  
Rm1110, 11/F, Tower B  
Southmark, 11 Yip Hing Street  
Wong Chuk Hang, Hong Kong

Email: keith.vingo.lau@luoxin.cn

## INVESTOR RELATIONSHIP AND COMMUNICATION

The Company is committed to a policy of open and regular communication and reasonable disclosure of information to its shareholders and public investors. Information of the Company is disseminated to shareholders and interested parties in the following manner:

- delivery of the quarterly, interim and annual results and reports to all shareholders and interested parties; and
- publication of announcements on the quarterly, interim and annual results on the Stock Exchange websites, and issuance of other announcements and shareholders' circulars in accordance with the continuing disclosure obligation under the GEM Listing Rules.

The Company has appointed the investor relationship division of Quam (H.K.) Limited as the Company's investor relationship service provider. All of the Company's investor relationship information can be found on:

<http://shandongluoxin.quamir.com>



# CORPORATE GOVERNANCE REPORT

## CONSTITUTIONAL DOCUMENTS

Certain amendments were made to the Articles of Association in association with changes of the Company name and its registered address. The amendments were approved during the extraordinary general meeting held on 12 August 2014.

## ACCOUNTABILITY AND AUDIT

The Board is responsible for overseeing preparation by management of accounts for each financial period. The Board is also committed to making appropriate announcements, in accordance with the GEM Listing Rules, and to disclose all information that is necessary for shareholders to assess the financial performance and other matters of the Company.

During the year ended 31 December 2014, the Board reviewed the engagement of auditors and their remuneration. The auditor of the Company would receive approximately HK\$1,000,000 for audit and related services and approximately HK\$183,000 for other services.

The accounts for the year ended 31 December 2014 were audited by HLB Hodgson Impey Cheng Limited whose term of office will expire upon the forthcoming annual general meeting of the Company. The Audit Committee has recommended to the Board that HLB Hodgson Impey Cheng Limited be nominated for re-appointment as auditors of the Company at the forthcoming AGM.

## INTERNAL CONTROL

The Board is also responsible for regularly reviewing the internal control policies of the Group. Senior management members are required to work in accordance with the internal policies and procedures implemented by the Group. The Group has developed and established internal control policies and procedures prior to listing the H-Share of the Company on GEM in December 2005. This set of policies and procedures monitor the operation of the Company in three areas, namely: sales and account receivables cycles, purchase and account payables cycles, and other policy and procedures, including statutory and regulatory reporting and disclosure requirements. Emphasis has been placed on the level of approval on the utilisation of the Company's resources and compliance with financial reporting and disclosure requirements. The Audit Committee also advises on internal control issues and take an active role in communicating best practice in internal controls of the Group to the Directors and senior management of the Company.

The Board has carried out an annual review of the existing internal control systems of the Group in accordance with Code Provision C.2.1 of the Corporate Governance Code, including financial, operational and compliance controls and risk management functions of the Group. During the year ended 31 December 2014, the Board has reviewed the effectiveness of the Group's internal control systems and considered that they are adequate and effective.

The Board will continue reviewing the policies and procedures in order to maintain a high level of internal control over its operation.



## REPORT OF THE DIRECTORS

The Board is pleased to present the report of the Directors for the year ended 31 December 2014.

### THE STRATEGY TO GENERATE THE VALUE

The Company is committed to launching new medicines, with its strong product research and development support, at their highest yield of product lifecycle, which would maintain the growing return to the shareholders and advance medicine supplies to the community.

### PRINCIPAL ACTIVITIES AND GEOGRAPHICAL ANALYSIS OF OPERATIONS

The principal activities of the Company and the Group are the manufacture and sale of pharmaceutical products.

### RESULTS AND DIVIDENDS

The results of the Group for the year ended 31 December 2014 are set out in the consolidated statement of profit or loss and other comprehensive income on page 45 of this annual report.

The Directors recommend the payment of a final dividend of RMB0.3 per ordinary share, totaling RMB182,880,000. Such recommendation is subject to the approval of the shareholders of the Company at the forthcoming annual general meeting of the Company.

### CLOSURE OF REGISTER OF MEMBERS

#### ***Annual General Meeting***

The register of members of the Company will be closed from 8 May 2015 to 8 June 2015 (both days inclusive) in order to ascertain the shareholders who are eligible to attend and vote at the forthcoming annual general meeting. All properly completed H-Share transfer forms accompanied by the relevant share certificates must be lodged with the Registrar of H-shares in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on 7 May 2015, for registration.

#### ***Entitlement to Final Dividend***

The Board has recommended the payment of a final dividend of RMB0.3 per share in respect of the year ended 31 December 2014. Subject to the approval of shareholders at the forthcoming annual general meeting, the dividend cumulative and ex-date will be 9 June 2014 and 10 June 2015 respectively. The register of members of the Company for entitlement of dividend will be closed from 12 June 2015 to 17 June 2015 (both days inclusive) in order to determine the shareholders who are eligible for the final dividend. All properly completed H-Share transfer forms accompanied by the relevant share certificates must be lodged with the Registrar of H-Share in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on 11 June 2015, for registration.



## REPORT OF THE DIRECTORS

### WITHHOLDING OF INCOME TAX FOR NON-RESIDENT CORPORATE SHAREHOLDERS AND NON-RESIDENT INDIVIDUAL SHAREHOLDERS IN RESPECT OF THE PROPOSED FINAL DIVIDEND

#### ***Non-resident Corporate Shareholders***

Pursuant to the Law on Corporate Income Tax of the PRC and the relevant implementing regulations, which came into force on 1 January 2008, the Company is required to withhold corporate income tax at the rate of 10% before distributing the final dividend to non-resident corporate shareholders whose names appear on the H-Share register of members on 17 June 2015. The Company will distribute the final dividend to such non-resident corporate shareholders after withholding a 10% income tax. In order to determine the list of holders of H-Share who are entitled to receive the final dividend, the H-Share register of members of the Company will be closed from 12 June 2015 to 17 June 2015, both days inclusive, during which period no transfer of the Company's H-Share will be effected. In order for holders of H-Share to be qualified for the final dividend, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's H-Share registrar in Hong Kong, Computershare Hong Kong Investors Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on 11 June 2015, for registration.

#### ***Non-resident Individual Shareholders***

Pursuant to the regulation promulgated by the State General Administration of Taxation of the PRC (Guo Shui Han [2011] No.348), the Company is required to withhold and pay the non-resident individual income tax for the non-resident individual H shareholders and the non-resident individual H shareholders are entitled to certain tax preferential treatments according to the double tax treaties between those countries where the non-resident individual H shareholders are residents and China and the provisions in respect of double tax treaties between the mainland China and Hong Kong or Macau. The Company would withhold and pay the individual income tax at the tax rates of 10% on behalf of the non-resident individual H shareholders who are Hong Kong residents, Macau residents or residents of those countries having double tax treaties with China for personal income tax rates of lower than 10% in respect of dividends. For non-resident individual H shareholders who are residents of those countries having agreements with China for personal income tax rates of lower than 10% in respect of dividends. The Company would make applications on their behalf to seek entitlement of the relevant agreed preferential treatments pursuant to the Notice of the State Administration of Taxation in relation to the Administrative Measures on Preferential Treatment Entitled by Non-residents under Tax Treaties (Tentative) (Guo Shui Fa [2009] No.124) (《國家稅務總局關於印發〈非居民享受稅收協議待遇管理辦法(試行)〉的通知》(國稅發[2009]124號)). For non-resident individual H shareholders who are residents of those countries having double tax treaties with China for personal income tax rates in respect of dividends of higher than 10% but lower than 20%, the Company would withhold the individual income tax at the agreed-upon effective tax rate. For non-resident individual H shareholders who are residents of those countries without any double tax treaties with China or having double tax treaties with China for personal income tax in respect of dividends of 20% and other situations, the Company would withhold the individual income tax at a tax rate of 20%.



## REPORT OF THE DIRECTORS

In order to determine the list of holders of H-Share of the Company who are entitled to receive the final dividend, the H-Share register of members of the Company will be closed from 12 June 2015 to 17 June 2015, both days inclusive, during which period no transfer of the Company's H-Share will be effected.

The Company will determine the country of domicile of the individual H shareholders based on the registered address as recorded in the register of members of the Company (the "Registered Address") on 17 June 2015 and will withhold and pay the individual income tax based on the register of members of the Company as at 17 June 2015. If the country of domicile of the individual H shareholder is not the same as the Registered Address, the individual H shareholder shall notify the Company's H-Share registrar and provide relevant supporting documents to the Company's H-Share registrar in Hong Kong, Computershare Hong Kong Investors Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on 11 June 2015, for registration. If the individual H shareholders do not provide the relevant supporting documents to the share registrar of the Company's H-Share within the time period stated above, the Company will determine the country of domicile the individual H shareholders based on the recorded Registered Address on 17 June 2015.

The Company will strictly comply with the relevant PRC tax laws and regulations to withhold for payment such appropriate income tax and the final dividend will only be payable to the shareholders whose names appear on the Company's H-Share register of members on 17 June 2015.

The Company will have no liability in respect of any claims arising from any delay in, or inaccurate determination of the status of the shareholders or any disputes over the mechanism of withholding.

## RESERVES

Movements in the reserves of the Company during the year ended 31 December 2014 are set out in Note 35 to the accounts.

## PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group and the Company are set out in Note 20 to the accounts.

## SHARE CAPITAL

Details of the movements in share capital of the Company are set out in Note 34 to the accounts.

# REPORT OF THE DIRECTORS

## GEARING RATIO

The Directors of the Company review the capital structure regularly. As part of this review, the Directors consider the cost of capital and the risk associated with each class of capital. During the year ended 31 December 2014, the Group's strategy, which was unchanged from previous years, was to reduce the gearing ratio. This ratio is calculated base on total debt and total assets.

The gearing ratio as at 31 December 2014 and 2013 are as follows:

	As at 31 December	
	2014	2013
	RMB'000	RMB'000
Total debt	—	—
Total assets	3,073,693	2,667,700
Gearing ratio	N/A	N/A

## DISTRIBUTABLE RESERVES

According to the Company Law of the PRC, the distributable reserves of the Company as at 31 December 2014 amounted to RMB2,253,266,000 (2013: RMB1,967,620,000).

## FIVE YEARS FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on pages 127 to 128 of this report.

## COMPARISON BETWEEN BUSINESS OBJECTIVE AND ACTUAL BUSINESS PROGRESS

An outstanding business objective stated in the prospectus but which remains unfulfilled is the commencement of promotion activities and production of Rhodiola for Injection.

Promotional activities for Rhodiola for Injection, including press releases and other target-customer oriented promotional activities, have not yet officially commenced as the Company has not obtained production approval. Nonetheless, the patent in respect of Rhodiola for Injection, which was obtained by the Company on 10 May 2006, was widely reported.

Production of Rhodiola for Injection has not yet commenced either as the Company is in the process of obtaining production approval from the relevant PRC authority.





## REPORT OF THE DIRECTORS

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

The Group has not redeemed, purchased or sold any of its listed securities during the year ended 31 December 2014.

### SHARE OPTIONS

The Group has not adopted any share option plan since its establishment.

### DIRECTORS

The Directors during the year ended 31 December 2014 were:

*Executive directors*

Liu, Baoqi (劉保起)  
Li, Minghua (李明華)  
Han, Fengsheng (韓風生)  
Chen, Yu (陳雨)  
Liu, Zhenteng (劉振騰)

*Non-executive directors*

Yin, Chuangui (尹傳貴)  
Liu, Zhenhai (劉振海)

*Independent non-executive directors*

Fu, Hongzheng (付宏征)  
Foo, Victor Tin Chung (傅天忠)  
Prof. Chen Yun Zhen (陳允震)  
Prof. Du Guanhua (杜冠華)

In accordance with Article 96 of the Articles of Association adopted by the shareholders of the Company on 20 November 2005, the current service term of the Directors is for a period of 3 years running from 1 July 2013.

Mr. Liu, Baoqi (劉保起), Ms. Li, Minghua (李明華), Mr. Han Fengsheng (韓風生) and Mr. Chen Yu (陳雨), being executive Directors, retired and were re-elected on 10 June 2013 with a term of three years commencing from 1 July 2013. Mr. Liu, Zhenteng (劉振騰) was appointed as executive director on 10 June 2013 with a term of three years commencing from 1 July 2013.



## REPORT OF THE DIRECTORS

Mr. Yin, Chuangui (尹傳貴), being non-executive Directors, retired and were re-elected on 10 June 2013 with a term of three years commencing from 1 July 2013. Mr. Liu, Zhenhai (劉振海), was re-designated as non-executive Directors on 10 June 2013 with a term of three years commencing from 1 July 2013.

Mr. Fu, Hongzheng (付宏征), Mr. Foo, Victor Tin Chung (傅天忠) and Prof. Chen Yun Zhen (陳允震), being independent non-executive Directors retired and were re-elected on 10 June 2013 with a term of three years commencing from 1 July 2013. Prof. Du Guanhua (杜冠華) was appointed on 10 June 2013 with a term of three years commencing from 1 July 2013.

Under the code provision A.4.3 of the Corporate Governance Code, serving more than nine years could be relevant to the determination of a non-executive Director's independence and that any further appointment of such independent non-executive Director should be subject to a separate resolution to be approved by shareholders.

Mr. Foo Tin Chung, Victor (傅天忠), being an independent non-executive Director eligible for re-election at the forthcoming annual general meeting, is an independent non-executive Director who was appointed in April 2005 and carried on this role after the Company's listing on GEM in December 2005. He has provided his annual confirmation of independence to the Company pursuant to Rule 5.09 of the GEM Listing Rules. Mr. Foo Tin Chung, Victor continues to demonstrate the attributes of an independent non-executive Director and there is no evidence that his tenure has had any impact on his independence. The Board considers that Mr. Foo Tin Chung, Victor continues to be independent and should be re-elected as he has met all the guidelines for assessing independence set out in Rule 5.09 of the GEM Listing Rules. The Board believes that he will continue to bring independent and objective perspectives to the Company's affairs free of any relationship which could materially interfere with the exercise of his independent judgment. A separate resolution will be proposed for Mr. Foo Tin Chung, Victor's re-election at the forthcoming annual general meeting.

Mr. Fu Hongzheng (付宏征), being an independent non-executive Director eligible for re-election at the forthcoming annual general meeting, is an independent non-executive Director who was appointed in June 2001 and carried on this role after the Company's listing on GEM in December 2005. He has provided his annual confirmation of independence to the Company pursuant to Rule 5.09 of the GEM Listing Rules. Mr. Fu Hongzheng continues to demonstrate the attributes of an independent non-executive Director and there is no evidence that his tenure has had any impact on his independence. The Board considers that Mr. Fu Hongzheng continues to be independent and should be re-elected as he has met all the guidelines for assessing independence set out in Rule 5.09 of the GEM Listing Rules. The Board believes that he will continue to bring independent and objective perspectives to the Company's affairs free of any relationship which could materially interfere with the exercise of his independent judgment. A separate resolution will be proposed for Mr. Fu Hongzheng's re-election at the forthcoming annual general meeting.



## REPORT OF THE DIRECTORS

### DIRECTORS' SERVICE CONTRACTS

Each of the executive Directors, non-executive Directors, independent non-executive Directors and supervisors of the Company has entered into a service contract with the Company commencing from 1 July 2013 for a term of three years.

Save as disclosed above, none of the Directors and supervisors of the Company has entered into service contracts with the Company which were not terminable by the Company within one year without compensation (other than statutory compensation).

### DIRECTORS' AND CHIEF EXECUTIVE'S INTEREST IN CONTRACTS

Save as disclosed above, none of the Directors and supervisors of the Company had a material interest, either directly or indirectly, in any contracts of significance in relation to the Company's business during the year ended 31 December 2014.

### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND/OR SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES OR DEBENTURES OF THE COMPANY AND ANY ASSOCIATED CORPORATION

As at 31 December 2014, the interests and short positions of each of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company and any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules were as follows:

1. Long position of domestic shares of the Company ("Domestic Shares") as at 31 December 2014:

Name of Director	Capacity/Nature of interest	Number of Domestic Shares	Approximate % of total issued Domestic Shares	Approximate % of Company's share capital
Mr. Liu Baoqi (Note 1)	Interest of controlled corporation	325,639,949	73.17%	53.42%

## REPORT OF THE DIRECTORS

2. Interest in Shandong Luoxin Holdings Co., Ltd.\* (山東羅欣控股有限公司) (“Luoxin Holdings”) as at 31 December 2014:

Name of Director	Capacity/Nature of interest	Number of shares in Luoxin Holdings	Approximate % of issued share capital of Luoxin Holdings
Liu Baoqi (Note 1)	Beneficial Owner	25,865,000	51.73%
Li Minghua (Note 2)	Beneficial Owner	7,450,000	14.90%
Liu Zhenhai (Note 3)	Beneficial Owner	5,000,000	10.00%
Han Fengsheng (Note 4)	Beneficial Owner	1,000,000	2.00%

*Note 1:*

As at 31 March 2014, these 325,639,949 Domestic Shares were registered in the name of Luoxin Pharmaceutical Group Co., Ltd. (“Luoxin Pharmaceutical Group”, formerly known as Linyi Luoxin Pharmacy Company Limited). Liu Baoqi (“Mr. Liu”) is interested in 51.73% of the registered share capital of Luoxin Pharmaceutical Group. On 21 May 2014, these 325,639,949 Domestic Shares were sold to Luoxin Holdings. As at 31 December 2014, Mr. Liu was interested in 51.73% of the registered share capital of Luoxin Holdings and was entitled to exercise or control the exercise of one-third or more of the voting power at the general meeting of Luoxin Holdings. For the purpose of the SFO, Mr. Liu is deemed to be interested in the entire 325,639,949 Domestic Shares held by Luoxin Holdings.

*Note 2:*

As at 31 March 2014, Li Minghua (“Ms. Li”) was interested in 16.00% of the registered share capital of Luoxin Holdings. On 23 June 2014, Ms. Li sold 550,000 shares of Luoxin Holdings to another independent third party. As at 31 December 2014, Ms. Li was interested in 14.90% of the registered share capital of Luoxin Holdings.

*Note 3:*

As at 31 December 2014, Liu Zhenhai was interested in 10.00% of the registered share capital of Luoxin Holdings.

*Note 4:*

As at 31 December 2014, Han Fengsheng was interested in 2.00% of the registered share capital of Luoxin Holdings.

Save as disclosed above, none of the Directors or chief executives of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules.

## REPORT OF THE DIRECTORS

### SUBSTANTIAL SHAREHOLDERS' INTERESTS AND/OR SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES OF THE COMPANY

In respect of the register of substantial shareholders (not being a Director or chief executive of the Company) required to be kept under section 336 of Part XV of the SFO shows that as at 31 December 2014, the Company had been notified of the following substantial shareholders' interests and short positions. These interests are in addition to those disclosed above in respect of the Directors and chief executive of the Company.

1. Long position of Domestic Shares, as at 31 December 2014:

Name	Capacity/Nature of interest	Number of Domestic Shares	Approximate % of total issued Domestic Shares	Approximate % of Company's share capital
Luoxin Holdings	Beneficial owner	325,639,949	73.17%	53.42%

2. Long position of H-Share, as at 31 December 2014:

Name	Capacity/Nature of interest	Number of H-Share	Approximate % of total issued H-Shares	Approximate % of Company's share capital
GL Capital Management GP Limited (Note 6)	Interest of controlled corporation	19,786,000	12.02	3.25
Lion River I N.V. (Note 7)	Interest of controlled corporation	19,786,000	12.02	3.25
GL Partners Capital Management Limited (Note 7)	Interest of controlled corporation	19,786,000	12.02	3.25
Assicurazioni Generali S.p.A (Note 8)	Interest of controlled corporation	19,786,000	12.02	3.25
Li Zhenfu (Note 9)	Interest of controlled corporation	19,786,000	12.02	3.25
Deutsche Bank Aktiengesellschaft	NIL (Note 10)	6,801,653	4.13	1.12

## REPORT OF THE DIRECTORS

### Note 6:

GL Trade Investment Limited (“GL Trade Investment”) held 19,786,000 H-Shares of the Company. GL Trade Investment is a company incorporated in the Cayman Islands and is an indirect wholly owned subsidiary of GL Capital Management GP Limited (“GL Capital Management”). By virtue of the SFO, GL Capital Management is deemed to be interested in 19,786,000 H-Shares of the Company.

### Note 7:

GL Capital Management is owned as to 51% by GL Partners Capital Management Limited (“GL Partners”) and 49% by Lion River I N.V. By virtue of the SFO, each of GL Partners and Lion River I N.V. is deemed to be interested in 19,786,000 H-Shares of the Company.

### Note 8:

Lion River I N.V. is wholly-owned by Assicurazioni Generali, S.p.A. (“Assicurazioni”). By virtue of the SFO, Assicurazioni is deemed to be interested in 19,786,000 H-Shares of the Company.

### Note 9:

Li Zhenfu held as to 70% of the shareholding of GL Partners and by virtue of the SFO, he is deemed to be interested in 19,786,000 H-Shares of the Company.

### 3. Short position of H-Shares, as at 31 December 2014:

Name	Capacity/Nature of interest	Number of H-Shares	Approximate % of total issued H-Shares	Approximate % of Company's share capital
Deutsche Bank Aktiengesellschaft	NIL (Note 10)	846,000	0.51	0.14

### Note 10:

As shown on the form of Disclosure of interests filed by Deutsche Bank Aktiengesellschaft on 8 December 2014.

Save as disclosed above, no other interests or short positions in the shares or underlying shares of the Company were recorded in the register required to be kept by the Company under section 336 of Part XV of the SFO.

## CONTRACTS OF SIGNIFICANCE

During the year ended 31 December 2014, the Company did not enter into any significant contract. However, the framework agreements of continuing connected transactions, entered into between the Company and (i) Luoxin Pharmaceutical Group, the controlling shareholder of the Company until May 2014; (ii) Shandong Luosheng Pharmacy Co., Ltd. (“Shandong Luosheng”); and (iii) Shandong Mingxin Pharmacy Co., Ltd. (“Shandong Mingxin”), both being the fellow subsidiaries of the Company until May 2014 in 2012, which remained effective during the year ended 31 December 2014. Please refer to the section on Connected Transactions and Continuing Connected Transactions for details.



## REPORT OF THE DIRECTORS

### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2014.

### MAJOR SUPPLIERS AND CUSTOMERS

The percentages of purchases and sales for the year ended 31 December 2014 attributable to the Group's major suppliers and customers are as follows:

#### Purchases

– the largest supplier	8.1%
– five largest suppliers combined	24.8%

#### Sales

– the largest customer	7.5%
– five largest customers combined	15.1%

Two (2013: three) of the five largest customers of the Company are Luoxin Pharmaceutical Group and Shandong Luosheng (2013: Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin) which are the related parties of the Company. Luoxin Pharmaceutical Group is the largest customer of the Company for the year ended 31 December 2014. For further details, please refer to Note 38 to the accounts.

During the year ended 31 December 2014, the sales of chemical medicines to Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin amounted to approximately RMB206,829,000, RMB48,194,000 and RMB31,181,000 respectively.

The percentages of purchases and sales attributable to the Group's five largest suppliers and customers were less than 30% for the year ended 31 December 2014.

# REPORT OF THE DIRECTORS

## CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

During the year ended 31 December 2014, the Company had the following non-exempt, continuing connected transactions, details of which are set out below:

Nature of transaction	Annual Cap for the financial years ending 31 December		
	2012	2013	2014
Sales of chemical medicines from the Company to Luoxin Pharmaceutical Group pursuant to a framework agreement dated 8 August 2012	RMB825 million	RMB990 million	RMB1,188 million
Sales of chemical medicines by the Company to Shandong Luosheng pursuant to a framework agreement dated 8 August 2012	RMB180 million	RMB180 million	RMB180 million
Sales of chemical medicines by the Company to Shandong Mingxin pursuant to a framework agreement dated 8 August 2012	RMB165 million	RMB165 million	RMB165 million

Luoxin Pharmaceutical Group was the single largest and a controlling shareholder of the Company until May 2014, which held approximately 53.42% of the issued share capital of the Company. Shandong Luosheng and Shandong Mingxin were fellow subsidiaries of the Company until May 2014, of which Luoxin Pharmaceutical Group is holding 51% of the share capital of both companies. They are therefore connected persons of the Company pursuant to Rule 20.11 of the GEM Listing Rules. The sale of the chemical medicines from the Company to Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin pursuant to the respective framework agreements constitute continuing connected transactions of the Company. All the framework agreements took effect from 1 January 2013 and will expire on 31 December 2015. The chemical medicines are provided to each of Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin respectively by the Company on normal commercial terms of suppliers offer to third parties for sale of chemical medicines of comparable application and quantity and on terms no less favourable to the Company than terms available to or from independent third parties customers. The price is agreed upon between the parties for each transaction by reference to the aforementioned pricing policy through arm's length negotiations and the respective payments by Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin to the Company will be on deferred basis according to normal credit terms within 90 days. Further details about the framework agreements are set out in the announcement issued by the Company on 8 August 2012 and circular issued by the Company on 13 September 2012.





## REPORT OF THE DIRECTORS

On 21 May 2014, the Domestic Shares of the Company held by Luoxin Pharmaceutical Group were sold to Luoxin Holdings. However, Mr. Liu remains as the director and controlling shareholder of Luoxin Pharmaceutical Group. The transactions with Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin remains as continuing connected transactions in 2014 and 2015.

During the year ended 31 December 2014, the sales of chemical medicines by the Company to Luoxin Pharmaceutical Group, Shandong Luosheng and Shandong Mingxin amounted to RMB206,829,165, RMB48,193,566 and RMB31,180,933 (2013: RMB326,789,119, RMB39,400,802 and RMB27,134,968) respectively, which did not exceed the annual cap for the relevant transactions. Further details are set out in Note 38 to the consolidated financial statements. The Company received confirmation from auditors that these transactions comply with the matters stated in Rule 20.53 of the GEM Listing Rules. The independent non-executive Directors, who are not interested in any of the above continuing connected transactions, have reviewed and confirmed that the above continuing connected transactions have been entered into by the Company:

1. in the ordinary and usual course of the business of the Company;
2. on nominal commercial terms or better; and
3. in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interest of the shareholders of the Company as a whole.

The Directors have received a letter from the auditors in respect of the continuing connected transactions as required by Rule 20.54 of the GEM Listing Rules.

The Company had complied with the relevant requirements under chapter 20 of The GEM Listing Rules during the year.

## SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the Company's total issued share capital was held by the public as at the date of this report.

## COMPETING INTERESTS

Set out below is information disclosed pursuant to paragraph 11.04 of GEM Listing Rules:

### ***Luoxin Pharmaceutical Group***

Luoxin Pharmaceutical Group which previous held 53.42% of the Company's issued share capital, was the controlling shareholder of the Company in May 2014. The chairman and executive director of the Company, Mr. Liu Baoqi, is also the chairman and executive director of Luoxin Pharmaceutical Group, and a controlling shareholder thereof. He holds 51.73% of the registered capital of Luoxin Pharmaceutical Group.



## REPORT OF THE DIRECTORS

The principal activities of Luoxin Pharmaceutical Group, apart from being a controlling shareholder of the Company, are trading medical equipment, Chinese medicines and health and beauty products, which are not directly or indirectly in competition with the Company's business. The Company is principally engaged in the manufacturing and trading of antibiotics and system specified medicines. Luoxin Pharmaceutical Group also engages in the trading of chemical medicines, but is restricted only to those products which are purchased from the Company under the continuing connected transactions as disclosed above. Save as trading of chemical medicines purchased from the Company, Luoxin Pharmaceutical Group does not sell any chemical medicine. The customers to whom Luoxin Pharmaceutical Group sells chemical medicines are those hospitals in Linyi City District, which are at or below county level, that the Group does not have direct access to. Luoxin Pharmaceutical Group does not engage in the manufacturing of medicines whether by itself or through any subsidiary or associate company. Luoxin Pharmaceutical Group can only be regarded as participating in the manufacturing of medicines indirectly through the Group by reason of it being a controlling shareholder of the Company. The Company's targeted markets and customers are hospitals of all sizes and at all levels throughout the PRC. Luoxin Pharmaceutical Group's targeted markets and customers are small and medium sized hospitals at or below county level, mainly in Linyi City District.

Notwithstanding the non-competition undertakings entered into by Luoxin Pharmaceutical Group in 2002 (as supplemented by a memorandum in 2005), whereby it agreed not to engage in any business which would be in competition with that of the Company, the Company entered into certain continuing connected transactions with Luoxin Pharmaceutical Group. The Company has been selling chemical medicines to Luoxin Pharmaceutical Group under these agreements. It is a unique feature of the PRC medicine market that certain customer groups would only deal with certain medicine traders. Owing to this unique feature, certain hospitals at or below county level in Linyi City District would not purchase medicines directly from the Company. However Luoxin Pharmaceutical Group may have business dealings with these hospitals. In those circumstances, Luoxin Pharmaceutical Group becomes the bridge between the Company and those hospitals and sells the Company's chemical medicine products to them. Therefore, the Company entered into the said continuing connected transactions with Luoxin Pharmaceutical Group for the distribution of the Company's chemical medicines to these customers.

The Directors considered that not only were the continuing connected transactions not a breach of the non-competition undertaking on the part of Luoxin Pharmaceutical Group, but rather a perfect opportunity that promoted cooperation between the Company and Luoxin Pharmaceutical Group in opening up the chemical medicine market. It would also broaden the ultimate client base for both the Company and Luoxin Pharmaceutical Group with hospitals at or below county level in Linyi City District. Without this opportunity and cooperation, neither the Company nor Luoxin Pharmaceutical Group have been able to sell chemical medicines to those hospitals. In reaching the above conclusion, the Directors have taken into account the following:

- i. Since 2005, there has been no sale of chemical medicines by Luoxin Pharmaceutical Group other than the chemical medicines purchased from the Company under the continuing connected transactions. As such, Luoxin Pharmaceutical Group has not resumed its chemical medicines business that is directly or indirectly in competition with the Company's business; and



## REPORT OF THE DIRECTORS

- ii. the continuing connected transactions bring mutual benefits to the Group and Luoxin Pharmaceutical Group. On one hand, the Group generates considerable revenue by distributing through Luoxin Pharmaceutical Group to particular groups of customers that the Group would not be able to gain access to without Luoxin Pharmaceutical Group. On the other hand, Luoxin Pharmaceutical Group generates revenue by selling the Group's products whilst pursuant to the undertakings, Luoxin Pharmaceutical Group is restricted from selling chemical medicine products produced by other manufacturers.

Revenue generated by the sale of products to Luoxin Pharmaceutical Group amounted to approximately 22%, 13% and 7% of the total revenue of the Company in each of the three years ended 31 December 2012, 2013 and 2014 respectively.

Despite the fact that the Group currently relies on Luoxin Pharmaceutical Group for a sizeable portion of its revenue, the Directors believe that it can source other distributors and distribute its chemical medicine products to markets other than hospitals at or below county level in Linyi City District, even if Luoxin Pharmaceutical Group ceases to distribute products of the Group. Having said that, the Company and Luoxin Pharmaceutical Group are in a good business relationship and there is no indication that Luoxin Pharmaceutical Group will cease to cooperate with the Group.

In view of the above, the Directors consider there is no competing interest between the Group and Luoxin Pharmaceutical Group. None of the Directors, the controlling Shareholders of the Company or their respective close associates (as defined in the GEM Listing Rules) had any interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Company.

## AUDITORS

The accounts for the year ended 31 December 2014 were audited by HLB Hodgson Impey Cheng Limited whose term of office will expire upon the forthcoming AGM. A resolution for the appointment of HLB Hodgson Impey Cheng Limited as the auditors of the Company for the subsequent year is to be proposed at the forthcoming AGM.

On behalf of the Board

**Liu Baoqi**

*Chairman*

PRC, 18 March 2015

# INDEPENDENT AUDITORS' REPORT



國衛會計師事務所有限公司  
**Hodgson Impey Cheng Limited**

31/F, Gloucester Tower  
The Landmark  
11 Pedder Street  
Central  
Hong Kong

## TO THE SHAREHOLDERS OF SHANDONG LUOXIN PHARMACEUTICAL GROUP STOCK CO., LTD.

(Formerly known as: Shandong Luoxin Pharmacy Stock Co., Ltd.)

(Incorporated in the People's Republic of China with limited liability)

We have audited the consolidated financial statements of Shandong Luoxin Pharmaceutical Group Stock Co., Ltd. (formerly known as: Shandong Luoxin Pharmacy Stock Co., Ltd.) (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 45 to 126, which comprise the consolidated and Company statements of financial position as at 31 December 2014, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## INDEPENDENT AUDITORS' REPORT

### OPINION

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 December 2014 and of its profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

**HLB Hodgson Impey Cheng Limited**

*Certified Public Accountants*

**Hon Koon Fai, Alex**

Practising Certificate Number: P05029

Hong Kong, 10 March 2015

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2014

	Notes	2014 RMB'000	2013 RMB'000
Turnover	7	2,766,788	2,529,464
Cost of sales		(874,060)	(884,393)
Gross profit		1,892,728	1,645,071
Other revenue	7	78,743	49,838
Other income	9	26,585	12,046
Selling and distribution expenses		(1,259,076)	(1,066,095)
General and administrative expenses		(211,034)	(137,364)
Finance costs	8	(21)	(9)
Profit before taxation	9	527,925	503,487
Taxation	10	(84,060)	(74,785)
Profit for the year		443,865	428,702
Other comprehensive income for the year, net of tax		–	–
Total comprehensive income for the year		443,865	428,702
Profit for the year attributable to:			
– Owners of the Company		443,553	428,585
– Non-controlling interests		312	117
		443,865	428,702
Total comprehensive income attributable to:			
– Owners of the Company		443,553	428,585
– Non-controlling interests		312	117
		443,865	428,702
Earnings per share attributable to owners of the Company (RMB)	15		
– Basic and diluted		0.728	0.703

All of the Group's operations are classed as continuing.

The accompanying notes form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2014

	Notes	2014 RMB'000	2013 RMB'000
<b>Non-current assets</b>			
Available-for-sale financial assets	17	41,000	41,000
Purchased technical know-how	18	–	17
Prepayments to acquire technical know-how	19	17,404	15,405
Property, plant and equipment	20	544,275	330,740
Construction-in-progress	21	219,902	268,584
Prepaid lease payments	22	51,470	50,936
Deferred tax assets	23	523	1,216
Goodwill	24	165	165
		<b>874,739</b>	<b>708,063</b>
<b>Current assets</b>			
Inventories	25	278,283	223,194
Trade and bills receivables	27	324,797	278,144
Other receivables, deposits and prepayments	28	178,812	109,890
Financial assets at fair value through profit and loss	29	1,227,361	1,155,000
Pledged bank deposits	30	29,189	6,405
Cash and bank balances	30	160,512	187,004
		<b>2,198,954</b>	<b>1,959,637</b>
<b>Current liabilities</b>			
Trade and bills payables	31	179,119	165,957
Other payables and accruals	32	430,578	298,690
Deposits received		52,006	26,718
Dividend payable		2,592	18,000
Tax payable		41,802	51,724
		<b>706,097</b>	<b>561,089</b>
<b>Net current assets</b>		<b>1,492,857</b>	<b>1,398,548</b>
<b>Total assets less current liabilities</b>		<b>2,367,596</b>	<b>2,106,611</b>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2014

	Notes	2014 RMB'000	2013 RMB'000
<b>Non-current liability</b>			
Deferred income	33	20,380	20,380
<b>Net assets</b>		<b>2,347,216</b>	<b>2,086,231</b>
<b>Capital and reserves</b>			
Share capital	34	60,960	60,960
Other reserves		73,562	68,736
Retained earnings			
– Proposed final dividend		182,880	182,880
– Others		2,026,018	1,770,171
Equity attributable to owners of the Company		2,343,420	2,082,747
Non-controlling interests		3,796	3,484
<b>Total equity</b>		<b>2,347,216</b>	<b>2,086,231</b>

Approved by the Board of Directors on 10 March 2015 and signed on its behalf by:

**Liu Baoqi**  
Director

**Liu Zhenteng**  
Director

The accompanying notes form an integral part of these consolidated financial statements.



# STATEMENT OF FINANCIAL POSITION

As at 31 December 2014

	Notes	2014 RMB'000	2013 RMB'000
<b>Non-current assets</b>			
Interests in subsidiaries	16	133,009	103,009
Available-for-sale financial assets	17	41,000	41,000
Purchased technical know-how	18	—	17
Prepayments to acquire technical know-how	19	11,764	13,033
Property, plant and equipment	20	389,319	260,615
Construction-in-progress	21	97,330	162,723
Prepaid lease payments	22	18,447	18,860
Deferred tax assets	23	523	1,216
		<b>691,392</b>	<b>600,473</b>
<b>Current assets</b>			
Inventories	25	321,693	222,158
Amounts due from subsidiaries	26	225,079	116,132
Trade and bills receivables	27	308,295	240,689
Other receivables, deposits and prepayments	28	86,155	66,139
Financial assets at fair value through profit and loss	29	1,227,361	1,155,000
Pledged bank deposits	30	26,250	6,405
Cash and bank balances	30	63,042	179,054
		<b>2,257,875</b>	<b>1,985,577</b>
<b>Current liabilities</b>			
Trade and bills payables	31	150,530	139,014
Other payables and accruals	32	302,591	239,172
Deposits received		51,388	25,353
Dividend payable		2,592	18,000
Tax payable		39,908	47,899
		<b>547,009</b>	<b>469,438</b>
<b>Net current assets</b>		<b>1,710,866</b>	<b>1,516,139</b>
<b>Total assets less current liabilities</b>		<b>2,402,258</b>	<b>2,116,612</b>

# STATEMENT OF FINANCIAL POSITION

As at 31 December 2014

	Notes	2014 RMB'000	2013 RMB'000
<b>Non-current liability</b>			
Deferred income	33	20,380	20,380
<b>Net assets</b>		<b>2,381,878</b>	<b>2,096,232</b>
<b>Capital and reserves</b>			
Share capital	34	60,960	60,960
Other reserves		67,652	67,652
Retained earnings			
– Proposed final dividend		182,880	182,880
– Others		2,070,386	1,784,740
<b>Total equity</b>		<b>2,381,878</b>	<b>2,096,232</b>

Approved by the Board of Directors on 10 March 2015 and signed on its behalf by:

**Liu Baoqi**  
Director

**Liu Zhenteng**  
Director

The accompanying notes form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2014

	Share capital RMB'000	Share premium RMB'000	Statutory surplus reserve fund RMB'000	Statutory public welfare fund RMB'000	Retained earnings RMB'000	Attributable to owners of the Company RMB'000	Non-controlling interests RMB'000	Total RMB'000
At 1 January 2013	60,960	31,139	30,609	6,033	1,708,301	1,837,042	1,897	1,838,939
Profit for the year	-	-	-	-	428,585	428,585	117	428,702
Other comprehensive income for the year	-	-	-	-	-	-	-	-
Total comprehensive income for the year	-	-	-	-	428,585	428,585	117	428,702
Transfer from retained earnings to statutory surplus reserve fund	-	-	955	-	(955)	-	-	-
Capital injection by non-controlling interests	-	-	-	-	-	-	1,470	1,470
Dividend paid	-	-	-	-	(182,880)	(182,880)	-	(182,880)
At 31 December 2013 and 1 January 2014	60,960	31,139	31,564	6,033	1,953,051	2,082,747	3,484	2,086,231
Profit for the year	-	-	-	-	443,553	443,553	312	443,865
Other comprehensive income for the year	-	-	-	-	-	-	-	-
Total comprehensive income for the year	-	-	-	-	443,553	443,553	312	443,865
Transfer from retained earnings to statutory surplus reserve fund	-	-	4,826	-	(4,826)	-	-	-
Dividend paid	-	-	-	-	(182,880)	(182,880)	-	(182,880)
<b>At 31 December 2014</b>	<b>60,960</b>	<b>31,139</b>	<b>36,390</b>	<b>6,033</b>	<b>2,208,898</b>	<b>2,343,420</b>	<b>3,796</b>	<b>2,347,216</b>
<b>Representing:</b>								
Proposed 2014 final dividends					182,880			
Others					2,026,018			
Retained earnings as at 31 December 2014					2,208,898			

The accompanying notes form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2014

	Notes	2014 RMB'000	2013 RMB'000
<b>Operating activities</b>			
Profit before taxation		527,925	503,487
Adjustments for:			
Interest income		(2,139)	(6,215)
Finance costs		23	9
Gain on financial assets at fair value through profit or loss		(71,070)	(41,256)
Reversal of obsolete inventories written down	25	(37)	–
Reversal of impairment loss recognised in respect of trade receivables	27	(1,512)	(4,309)
Reversal of impairment loss recognised in respect of other receivables	28	(1,096)	–
Depreciation of property, plant and equipment	20	57,173	27,445
Loss on disposal of property, plant and equipment		392	55
Write-down of obsolete inventories	25	–	292
Impairment loss recognised in respect of trade receivables	27	1,359	1,510
Impairment loss recognised in respect of other receivables	28	815	57
Impairment loss recognised in respect of prepayments to acquire technical know-how		6,004	3,212
Amortisation of prepaid lease payments	22	1,100	1,303
Amortisation of purchased technical know-how	18	17	230
Operating cash flows before working capital changes		518,954	485,820
Net cash paid of financial assets at fair value through profit or loss		(1,291)	(513,744)
Increase in inventories		(55,052)	(35,142)
(Decrease)/Increase in trade and bills receivables		(46,500)	37,537
(Decrease)/Increase in other receivables, deposits and prepayments		(69,456)	65,158
Increase/(decrease) in trade and bills payables		13,162	(51,536)
Increase/(decrease) in deposits received		25,288	(237)
Increase in other payables and accruals		131,888	164,251
Cash generated from operations		516,993	152,107
Interest paid		(23)	(9)
PRC income tax paid		(93,289)	(72,646)
<b>Net cash generated from operating activities</b>		<b>423,681</b>	<b>79,452</b>

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2014

Notes	2014 RMB'000	2013 RMB'000
<b>Investing activities</b>		
Interest received	2,139	6,215
Increase in prepayments to acquire technical know-how	(8,003)	(2,372)
Purchase of property, plant and equipment	(66,373)	(82,093)
Purchase of prepaid lease payments	(819)	–
Additions of construction-in-progress	(168,168)	(41,658)
Proceeds from disposal of property, plant and equipment	12,123	–
Purchase of available-for-sale financial asset	–	(40,000)
<b>Net cash used in investing activities</b>	<b>(229,101)</b>	<b>1,187,396</b>
<b>Financing activities</b>		
Dividend paid	(198,288)	(164,880)
Capital injection from non-controlling interest of a subsidiary	–	1,470
(Increase)/decrease in pledged bank deposits	(22,784)	95,535
<b>Net cash used in financing activities</b>	<b>(221,072)</b>	<b>(67,875)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(26,492)</b>	<b>(148,331)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>187,004</b>	<b>335,335</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>160,512</b>	<b>187,004</b>
<b>Analysis of balances of cash and cash equivalents:</b>		
Cash and bank balances	160,512	187,004

The accompanying notes form an integral part of these consolidated financial statements.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 1. GENERAL INFORMATION

The Company was established as a collectively-owned enterprise under the name of Shandong Luoxin Factory in the People's Republic of China (the "PRC") on 14 December 1995 and was converted into a joint stock co-operative enterprise on 12 July 1997. On 19 November 2001, Shandong Luoxin Factory underwent a corporate reorganisation and was transformed into a joint stock limited liability company by way of promotion with a registered capital of Renminbi ("RMB") 46,000,000. Subsequent to the above reorganisation, the name of the Company was changed to Shandong Luoxin Pharmacy Stock Co., Ltd.. The H-Shares of the Company have been listed on the Growth Enterprise Market ("GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 9 December 2005. Pursuant to the Extraordinary General Meeting held on 12 August 2014, the name of the Company change to Shandong Luoxin Pharmaceutical Group Stock Co., Ltd..

The Company's registered office is located at Luoqi Road, Linyi High and New Technology Industries Development Zone, Shandong Province, the PRC.

The principal activities of the Company are manufacturing and selling of pharmaceutical products. The principal activities of the subsidiaries are described in Note 16.

The consolidated financial statements are presented in RMB and all values are rounded to the nearest thousand (RMB'000), unless otherwise stated.

These consolidated financial statements were approved for issue by the Board of Directors on 10 March 2015.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

In the current year, the Group has applied for the first time, the following new and revised standards, amendments and interpretations ("new HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), which are effective for the Group's financial year beginning on 1 January 2014.

HKFRS 10, HKFRS 12 and HKAS 27 (Amendments)	Investment Entities
HKAS 32 (Amendments)	Offsetting Financial Assets and Financial Liabilities
HKAS 39 (Amendments)	Novation of Derivatives and Continuation of Hedge Accounting
HK(IFRIC) – Int 21	Levies



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### ***Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011) – Investment Entities***

The amendments to HKFRS 10 define an investment entity and require a reporting entity that meets the definition of an investment entity not to consolidate its subsidiaries but instead to measure its subsidiaries at fair value through profit or loss in its financial statements.

To qualify as an investment entity, a reporting entity is required to:

- obtain funds from one or more investors for the purpose of providing them with professional investment management services;
- commit to its investor(s) that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and
- measure and evaluate performance of substantially all of its investments on a fair value basis.

Consequential amendments have been made to HKFRS 12 and HKAS 27 to introduce new disclosure requirements for investment entities.

The directors of the Company do not anticipate that the investment entities amendments will have any effect on the Group’s consolidated financial statements as the Company is not an investment entity.

### ***Amendments to HKAS 32 Offsetting Financial Assets and Financial Liabilities***

The amendments to HKAS 32 clarify existing application issues relating to the offset of financial assets and financial liabilities requirements. Specifically, the amendments clarify the meaning of “currently has a legally enforceable right of set-off” and “simultaneous realisation and settlement”.

The directors of the Company do not anticipate that the application of these amendments to HKAS 32 will have a significant impact on the Group’s consolidated financial statements as the Group does not have any financial assets and financial liabilities that qualify for offset.

### ***Amendments to HKAS 39 Novation of Derivatives and Continuation of Hedge Accounting***

The amendments to HKAS 39 provide relief from the requirement to discontinue hedge accounting when a derivative hedging instrument is novated under certain circumstances. The amendments also clarify that any change to the fair value of the derivative hedging instrument arising from the novation should be included in the assessment of hedge effectiveness.

The directors of the Company do not anticipate that the application of these amendments to HKAS 39 will have any effect on the Group’s consolidated financial statements as the Group does not have any derivatives that are subject to novation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### **HK (IFRIC) – Int 21 Levies**

HK (IFRIC) – Int 21 Levies addresses the issue of when to recognise a liability to pay a levy. The interpretation defines a levy, and specifies that the obligating event that gives rise to the liability is the activity that triggers the payment of the levy, as identified by legislation. The interpretation provides guidance on how different levy arrangements should be accounted for, in particular, it clarifies that neither economic compulsion nor the going concern basis of financial statements preparation implies that an entity has a present obligation to pay a levy that will be triggered by operating in a future period.

The directors of the Company anticipate that the application of HK (IFRIC) – Int 21 will have no effect on the Group’s consolidated financial statements as the Group does not have any levy arrangements.

Except for the above, the application of these new HKFRSs had no material impact on the Group’s consolidated financial performance and positions for the current and prior years. Accordingly, no prior period adjustments had been required.

The Group has not early applied the following new and revised standards, amendments or interpretations that have been issued but are not yet effective.

HKFRS 9	Financial Instruments <sup>1</sup>
HKFRS 14	Regulatory Deferral Accounts <sup>2</sup>
HKFRS 15	Revenue from Contracts with Customers <sup>3</sup>
HKFRS 11 Amendments	Accounting for Acquisitions of Interests in Joint Operations <sup>5</sup>
HKAS 16 and HKAS 38 Amendments	Clarification of Acceptable Methods of Depreciation and Amortisation <sup>5</sup>
HKAS 16 and HKAS 41 Amendments	Agriculture: Bearer Plants <sup>5</sup>
HKAS 19 Amendments	Defined Benefit Plans: Employee Contributions <sup>4</sup>
HKAS 27 Amendments	Equity Method in Separate Financial Statements <sup>5</sup>
HKFRS 10 and HKAS 28 Amendments	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>5</sup>
Annual to HKFRSs	Annual Improvements to HKFRS 2010-2012 Cycle <sup>6</sup>
Annual to HKFRSs	Annual Improvements to HKFRS 2011-2013 Cycle <sup>4</sup>
Annual to HKFRSs	Annual Improvements to HKFRS 2012-2014 Cycle <sup>5</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for first annual HKFRS financial statements beginning on or after 1 January 2016

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2017

<sup>4</sup> Effective for annual periods beginning on or after 1 July 2014

<sup>5</sup> Effective for annual periods beginning on or after 1 January 2016

<sup>6</sup> Effective for annual periods beginning on or after 1 July 2014, with limited exceptions





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### **HKFRS 9 Financial Instruments**

HKFRS 9 issued in 2009 introduced new requirements for the classification and measurement of financial assets. HKFRS 9 was amended in 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition.

Key requirements of HKFRS 9 are described below:

- All recognised financial assets that are within the scope of HKAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent reporting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods. In addition, under HKFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, HKFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability’s credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value of financial liabilities attributable to changes in the financial liabilities’ credit risk are not subsequently reclassified to profit or loss. Under HKAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss was presented in profit or loss.

HKFRS 9 is effective for annual periods beginning on or after 1 January 2018, with earlier application permitted.

The Directors anticipate that HKFRS 9 that will be adopted in the Group’s consolidated financial statements for the annual period beginning 1 January 2018 and that the application of new standard may have a significant impact on amounts reported in respect of Group’s financial assets. However, it is not practical to provide a reasonable estimate of that effect until a detailed review has been completed.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### **HKFRS 14 Regulatory Deferral Accounts**

HKFRS 14 Regulatory Deferral Accounts, describes regulatory deferral account balances as amounts of expense or income that would not be recognised as assets or liabilities in accordance with other standards, but that qualify to be deferred in accordance with IFRS/HKFRS 14 because the amount is included, or is expected to be included, by the rate regulator in establishing the price(s) that an entity can charge to customers for rate regulated goods or services.

The amendments to HKFRS 14 apply prospectively for annual periods beginning on or after 1 January 2016. The Directors do not anticipate that the application of these amendments to HKFRS 14 will have a material impact on the Group’s consolidated financial statements.

### **HKFRS 15 Revenue from Contracts with Customers**

In July 2014, HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 Revenue, HKAS 11 Construction Contracts and the related Interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when ‘control’ of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

The Directors anticipate that the application of HKFRS 15 in the future may have a material impact on the amounts reported and disclosures made in the Group’s consolidated financial statements. However, it is not practicable to provide a reasonable estimate of the effect of HKFRS 15 until the Group performs a detailed review.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### ***Amendments to HKFRS 11 Accounting for Acquisitions of Interests in Joint Operations***

The amendments to HKFRS 11 provide guidance on how to account for the acquisition of a joint operation that constitutes a business as defined in HKFRS 3 Business Combinations. Specifically, the amendments state that the relevant principles on accounting for business combinations in HKFRS 3 and other standards (e.g. HKAS 36 Impairment of Assets regarding impairment testing of a cash generating unit to which goodwill on acquisition of a joint operation has been allocated) should be applied. The same requirements should be applied to the formation of a joint operation if and only if an existing business is contributed to the joint operation by one of the parties that participate in the joint operation.

A joint operator is also required to disclose the relevant information required by HKFRS 3 and other standards for business combinations.

The amendments to HKFRS 11 apply prospectively for annual periods beginning on or after 1 January 2016. The Directors do not anticipate that the application of these amendments to HKFRS 11 will have a material impact on the Group’s consolidated financial statements.

### ***Amendments to HKAS 16 and HKAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation***

The amendments to HKAS 16 prohibit entities from using a revenue-based depreciation method for items of property, plant and equipment. The amendments to HKAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortisation of an intangible asset. This presumption can only be rebutted in the following two limited circumstances:

- (a) when the intangible asset is expressed as a measure of revenue; or
- (b) when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

The amendments apply prospectively for annual periods beginning on or after 1 January 2016. Currently, the Group uses the straight-line method for depreciation and amortisation for its property, plant and equipment, and intangible assets respectively. The Directors believe that the straight-line method is the most appropriate method to reflect the consumption of economic benefits inherent in the respective assets and accordingly, the Directors do not anticipate that the application of these amendments to HKAS 16 and HKAS 38 will have a material impact on the Group’s consolidated financial statements.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### ***Amendments to HKAS 16 and HKAS 41 Agriculture: Bearer Plants***

The amendments to HKAS 16 and HKAS 41 define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property, plant and equipment in accordance with HKAS 16, instead of HKAS 41. The produce growing on bearer plants continues to be accounted for in accordance with HKAS 41.

The Directors do not anticipate that the application of these amendments to HKAS 16 and HKAS 41 will have a material impact on the Group’s consolidated financial statements as the Group is not engaged in agricultural activities.

### ***Amendments to HKAS 19 Defined Benefit Plans: Employee Contributions***

The amendments to HKAS 19 clarify how an entity should account for contributions made by employees or third parties to defined benefit plans, based on whether those contributions are dependent on the number of years of service provided by the employee.

For contributions that are independent of the number of years of service, the entity may either recognise the contributions as a reduction in the service cost in the period in which the related service is rendered, or to attribute them to the employees’ periods of service using the projected unit credit method; whereas for contributions that are dependent on the number of years of service, the entity is required to attribute them to the employees’ periods of service.

The Directors do not anticipate that the application of these amendments to HKAS 19 will have a significant impact on the Group’s consolidated financial statements as the Group does not have any defined benefit plans.

### ***Amendments to HKAS 27 Equity Method in Separate Financial Statements***

The amendments allow an entity to account for investments in subsidiaries, joint ventures and associates in its separate financial statements:

- At cost,
- In accordance with HKFRS 9 Financial Instruments (or HKAS 39 Financial Instruments: Recognition and Measurement for entities that have not yet adopted HKFRS 9), or
- Using the equity method as described in HKAS 28 Investments in Associates and Joint Ventures.

The accounting option must be applied by category of investments.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### **Amendments to HKAS 27 Equity Method in Separate Financial Statements** (Continued)

The amendments also clarify that when a parent ceases to be an investment entity, or becomes an investment entity, it shall account for the change from the date when the change in status occurred.

In addition to the amendments to HKAS 27, there are consequential amendments to HKAS 28 to avoid a potential conflict with HKFRS 10 Consolidated Financial Statements and to HKFRS 1 First time Adoption of Hong Kong Financial Reporting Standards.

The Directors do not anticipate that the application of these amendments to HKAS 27 will have a material impact on the Group’s consolidated financial statements.

### **Amendments to HKFRS 10 and HKAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture**

Amendments to HKAS 28:

- The requirements on gains and losses resulting from transactions between an entity and its associate or joint venture have been amended to relate only to assets that do not constitute a business.
- A new requirement has been introduced that gains or losses from downstream transactions involving assets that constitute a business between an entity and its associate or joint venture must be recognised in full in the investor’s financial statements.
- A requirement has been added that an entity needs to consider whether assets that are sold or contributed in separate transactions constitute a business and should be accounted for as a single transaction.

Amendments to HKFRS 10:

- An exception from the general requirement of full gain or loss recognition has been introduced into HKFRS 10 for the loss control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method.
- New guidance has been introduced requiring that gains or losses resulting from those transactions are recognised in the parent’s profit or loss only to the extent of the unrelated investors’ interests in that associate or joint venture. Similarly, gains and losses resulting from the remeasurement at fair value of investments retained in any former subsidiary that has become an associate or a joint venture that is accounted for using the equity method are recognised in the former parent’s profit or loss only to the extent of the unrelated investors’ interests in the new associate or joint venture.
- The Directors do not anticipate that the application of these amendments to HKFRS 10 and HKAS 28 will have a material impact on the Group’s consolidated financial statements.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

### 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

#### ***Annual Improvements to HKFRSs 2010-2012 Cycle***

The Annual Improvements to HKFRSs 2010-2012 Cycle include a number of amendments to various HKFRSs, which are summarised below.

The amendments to HKFRS 2 (i) change the definitions of ‘vesting condition’ and ‘market condition’; and (ii) add definitions for ‘performance condition’ and ‘service condition’ which were previously included within the definition of ‘vesting condition’. The amendments to HKFRS 2 are effective for share-based payment transactions for which the grant date is on or after 1 July 2014.

The amendments to HKFRS 3 clarify that contingent consideration that is classified as an asset or a liability should be measured at fair value at each reporting date, irrespective of whether the contingent consideration is a financial instrument within the scope of HKFRS 9 or HKAS 39 or a non-financial asset or liability. Changes in fair value (other than measurement period adjustments) should be recognised in profit and loss. The amendments to HKFRS 3 are effective for business combinations for which the acquisition date is on or after 1 July 2014.

The amendments to HKFRS 8 (i) require an entity to disclose the judgements made by management in applying the aggregation criteria to operating segments, including a description of the operating segments aggregated and the economic indicators assessed in determining whether the operating segments have ‘similar economic characteristics’; and (ii) clarify that a reconciliation of the total of the reportable segments’ assets to the entity’s assets should only be provided if the segment assets are regularly provided to the chief operating decision-maker.

The amendments to the basis for conclusions of HKFRS 13 clarify that the issue of HKFRS 13 and consequential amendments to HKAS 39 and HKFRS 9 did not remove the ability to measure short term receivables and payables with no stated interest rate at their invoice amounts without discounting, if the effect of discounting is immaterial. As the amendments do not contain any effective date, they are considered to be immediately effective.

The amendments to HKAS 16 and HKAS 38 remove perceived inconsistencies in the accounting for accumulated depreciation/amortisation when an item of property, plant and equipment or an intangible asset is revalued. The amended standards clarify that the gross carrying amount is adjusted in a manner consistent with the revaluation of the carrying amount of the asset and that accumulated depreciation/amortisation is the difference between the gross carrying amount and the carrying amount after taking into account accumulated impairment losses.

The amendments to HKAS 24 clarify that a management entity providing key management personnel services to a reporting entity is a related party of the reporting entity. Consequently, the reporting entity should disclose as related party transactions the amounts incurred for the service paid or payable to the management entity for the provision of key management personnel services. However, disclosure of the components of such compensation is not required.

The Directors do not anticipate that the application of these amendments will have a material effect on the Group’s consolidated financial statements.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### ***Annual Improvements to HKFRSs 2011-2013 Cycle***

The Annual Improvements to HKFRSs 2011-2013 Cycle include a number of amendments to various HKFRSs, which are summarised below.

The amendments to HKFRS 3 clarify that the standard does not apply to the accounting for the formation of all types of joint arrangement in the financial statements of the joint arrangement itself.

The amendments to HKFRS 13 clarify that the scope of the portfolio exception for measuring the fair value of a group of financial assets and financial liabilities on a net basis includes all contracts that are within the scope of, and accounted for in accordance with, HKAS 39 or HKFRS 9, even if those contracts do not meet the definitions of financial assets or financial liabilities within HKAS 32.

The amendments to HKAS 40 clarify that HKAS 40 and HKFRS 3 are not mutually exclusive and application of both standards may be required. Consequently, an entity acquiring investment property must determine whether:

- (a) the property meets the definition of investment property in terms of HKAS 40; and
- (b) the transaction meets the definition of a business combination under HKFRS 3.

The Directors do not anticipate that the application of these amendments will have a material effect on the Group’s consolidated financial statements.

### ***Annual Improvements to HKFRSs 2012-2014 Cycle***

The Annual Improvements to HKFRSs 2012-2014 Cycle include a number of amendments to various HKFRSs, which are summarised below.

The amendments to HKFRS 5 introduce specific guidance in HKFRS 5 for when an entity reclassifies an asset (or disposal group) from held for sale to held for distribution to owners (or vice versa), or when held-for-distribution accounting is discontinued. The amendments apply prospectively.

The amendments to HKFRS 7 provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of the disclosures required in relation to transferred assets and clarify that the offsetting disclosures (introduced in the amendments to HKFRS 7 Disclosure – Offsetting Financial Assets and Financial Liabilities issued in December 2011 and effective for periods beginning on or after 1 January 2013) are not explicitly required for all interim periods. However, the disclosures may need to be included in condensed interim financial statements to comply with HKAS 34 Interim Financial Reporting.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (Continued)

### *Annual Improvements to HKFRSs 2012-2014 Cycle* (Continued)

The amendments to HKAS 19 clarify that the high quality corporate bonds used to estimate the discount rate for post-employment benefits should be issued in the same currency as the benefits to be paid. These amendments would result in the depth of the market for high quality corporate bonds being assessed at currency level. The amendments apply from the beginning of the earliest comparative period presented in the financial statements in which the amendments are first applied. Any initial adjustment arising should be recognised in retained earnings at the beginning of that period.

The amendments to HKAS 34 clarify the requirements relating to information required by HKAS 34 that is presented elsewhere within the interim financial report but outside the interim financial statements. The amendments require that such information be incorporated by way of a cross reference from the interim financial statements to the other part of the interim financial report that is available to users on the same terms and at the same time as the interim financial statements.

The Directors do not anticipate that the application of these will have a material effect on the Group’s consolidated financial statements.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs (which also include Hong Kong Accounting Standards (“HKASs”) and interpretations) issued by the HKICPA, accounting principles generally accepted in Hong Kong, the applicable disclosure required by the Hong Kong Companies Ordinance (Cap. 32) and the applicable disclosure provisions of The Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “GEM Listing Rules”).

The preparation of consolidated financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the consolidated financial statements and estimates with a significant risk of material adjustments in the next year are discussed in Note 4 to the consolidated financial statements.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Basis of preparation***

The consolidated financial statements has been prepared under the historical cost convention excepted for certain financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below. The Financial Information is presented in RMB and all values are rounded to the nearest thousand except when otherwise stated.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in HKAS 2 or value in use in HKAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Basis of consolidation***

The consolidated financial statements incorporate the financial statements of the Company and entities (including special purpose entities) controlled by the Company (its subsidiaries). Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvements with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Group, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Group has, or does not have, the current liability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meeting.

Consolidation of a subsidiary begins when the Group obtain control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributable to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributable to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Basis of consolidation*** (Continued)

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income and expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### ***Business combinations***

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value, except that:

- deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with HKAS 12 Income Taxes and HKAS 19 Employee Benefits respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or sharebased payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with HKFRS 2 Share-based Payment at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with HKFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Business combinations*** (Continued)

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at their fair value or, when applicable, on the basis specified in another HKFRS.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with the corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the "measurement period" (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with HKAS 39, or HKAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control), and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Goodwill**

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit, and then to the other assets of the unit on a pro rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

### **Property, plant and equipment**

Property, plant and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are expensed in profit or loss during the period in which they are incurred.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate cost to their residual values over their estimated useful lives, as follows:

Buildings	20 – 40 years
Plant and machinery	10 years
Motor vehicles	5 years
Office equipment	5 years

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Construction-in-progress***

Construction-in-progress comprises buildings, plant and machinery on which construction work or installation has not been completed and which, upon completion, management intends to use for long-term purpose. It is stated at cost which includes construction expenditure incurred, interest on loan and other direct costs attributable to the construction or installation less any accumulated impairment losses. On completion, the buildings, plant and machinery are transferred to respective categories at cost less any accumulated impairment losses.

### ***Leasehold land***

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as “prepaid lease payments” in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment.

### ***Purchased technical know-how***

Purchased technical know-how is stated at cost less accumulated amortisation and any accumulated impairment losses. It is recognised as an intangible asset if it is probable that the future economic benefits that are attributable to the asset will flow to the Group and amortised on a straight-line basis over its estimated economic life of a period of five years since the commencement of related production. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

### ***Impairment of tangible and intangible assets other than goodwill***

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Impairment of tangible and intangible assets other than goodwill*** (Continued)

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or the cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

### ***Financial instruments***

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

### ***Financial assets***

The Group's financial assets are classified into loans and receivables, financial assets at fair value through profit or loss and available-for-sale financial assets ("AFS financial assets"). The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Financial instruments** (Continued)

#### *Financial assets* (Continued)

##### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at fair value through profit or loss.

##### Financial assets at fair value through profit or loss

Financial assets are classified as at fair value through profit or loss when the financial asset is either held for trading or it is designated as at fair value through profit or loss.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and HKAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at fair value through profit or loss.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Financial instruments** (Continued)

#### *Financial assets* (Continued)

Financial assets at fair value through profit or loss (Continued)

Financial assets at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the “other gains and losses” line item. Fair value is determined in the manner described in Note 5.

#### *AFS financial assets*

AFS financial assets are non-derivatives that are either designated as available-for-sale or are not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss.

Equity and debt securities held by the Group that are classified as AFS financial assets and are traded in an active market are measured at fair value at the end of each reporting period. Changes in the carrying amount of AFS monetary financial assets relating to interest income calculated using the effective interest method and dividends on AFS equity investments are recognised in profit or loss. Other changes in the carrying amount of AFS financial assets are recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

Dividends on AFS equity investments are recognised in profit or loss when the Group’s right to receive the dividends is established.

AFS equity investments that do not have a quoted market price in the active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity investments are measured at cost less any identified impairment losses at the end of each reporting period.

#### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (including trade and bills receivables, other receivables, pledged bank deposits, cash and bank balances) are measured at amortised cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Financial instruments** (Continued)

#### *Financial assets* (Continued)

##### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected. For AFS equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial assets, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 180 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### *Financial instruments* (Continued)

#### *Financial assets* (Continued)

##### *Impairment of financial assets* (Continued)

When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity investments, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve. In respect of AFS debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

#### *Financial liabilities and equity instruments*

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

The Group's financial liabilities are generally classified into financial liabilities at fair value through profit or loss and other financial liabilities.

#### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Financial instruments** (Continued)

#### *Financial liabilities and equity instruments* (Continued)

Financial liabilities at fair value through profit or loss

Financial liabilities are classified as at fair value through profit or loss when the financial liability is either held for trading or it is designated as at fair value through profit or loss on initial recognition.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and HKAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability.

Other financial liabilities

Other financial liabilities (including trade and bills payables and other payables and accruals) are subsequently measured at amortised cost using the effective interest method.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Financial instruments** (Continued)

#### *Financial liabilities and equity instruments* (Continued)

##### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition. Interest expense is recognised on an effective interest basis other than financial liabilities classified as at fair value through profit or loss.

##### *Derecognition*

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety, the Group allocates the previous carrying amount of the financial asset between the part it continues to recognise, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss. A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Dividend distribution***

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's accounts in the period in which the dividends are approved by the Company's shareholders.

### ***Research and development costs***

Research costs are expensed as incurred. Development costs incurred on development projects relating to the design and testing of new or improved products are recognised as an intangible asset when it is probable that the project will be success consisting its commercial and technological feasibility, and costs can be measured reliably. Such development costs are recognised as an asset and amortised from the commencement of the commercial production of the product on a straight-line basis over a period of not more than five years to reflect the pattern in which the related economic benefits are recognised. Development costs that do not meet the above criteria are expensed as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

### ***Inventories***

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method. The cost of finished goods and work-in-progress comprises materials, direct labour and an appropriate proportion of all production overhead expenditure. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

### ***Cash and cash equivalents***

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

### ***Provisions***

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Income tax***

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from “profit before taxation” as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group’s liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax for the year is recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

### **Employee benefits**

#### *Employee leave entitlements*

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### *Pension obligations*

Payments to defined contribution retirement plans are charged as an expense when employees have rendered service entitling them to the contributions.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Borrowing costs***

Borrowings costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### ***Government grants***

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grants will be received.

Government grant relating to purchase of property, plant and equipment is included in non-current liabilities as deferred income and is expensed in profit or loss on a straight-line basis over the expected useful lives of the related assets.

### ***Foreign and presentation currency***

#### *Functional and presentation currency*

Items included in the accounts of the Group are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The accounts are presented in RMB, which is the Group's functional and presentation currency.

#### *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of profit or loss and other comprehensive income.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### ***Related party transactions***

A party is considered to be related to the Group if:

- (a) the party or a close member of that person's family is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the reporting entity.
- (b) an entity is related to the Group if any of the following conditions applies:
  - (i) the entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
  - (ii) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) both entities are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group. If the Group is itself such a plan, the sponsoring employers are also related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close family members of an individual are those family members who may be expected to influence, or be inflecting by, that person in their dealings with the entity.

A transaction is considered to be a related party transaction when there is a transfer of resources or obligations between related parties.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In the application of the Group's accounting policies, which are described in Note 3, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

### ***Taxation***

The Group is subject to PRC enterprise income tax and value-added tax. Since PRC tax rules are complicated and there may be new PRC tax rules and regulations from time to time, the Group recognised tax liabilities based on estimates of tax liabilities. Where the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

### ***Useful lives of property, plant and equipment***

In accordance with HKAS 16, the Group estimates the useful lives of property, plant and equipment in order to determine the amount of depreciation expenses to be recorded. The useful lives are estimated at the time the asset is acquired based on historical experience, the expected usage, wear and tear of the assets, as well as technical obsolescence arising from changes in the market demands. The Group also performs annual reviews on whether the assumptions made on useful lives continue to be valid.

### ***Provision for obsolete inventories***

The management of the Group reviews an aging analysis at the end of each reporting period, and makes provision for obsolete and slow-moving inventory items. The management estimates the net realisable value for such finished goods based primarily on the latest invoice prices and current market conditions. The Group carries out an inventory review on a product-by-product basis at the end of each reporting period and makes provision for obsolete items.

### ***Trade and other receivables***

The debt profile of trade and other debtors is reviewed on a regular basis to ensure that the trade and other debtor balances are collectible and follow up actions are promptly carried out if the agreed credit periods have been exceeded. However from time to time, the Group may experience delays in collection. Where recoverability of trade and other debtor balances are called into doubts, specific provisions for trade and other receivables are made based on credit status of the debtors, the aged analysis of the receivable balances and write-off history. Certain receivables may be initially identified as collectible, yet subsequently become uncollectible and result in a subsequent write-off of the related receivable to the consolidated statement of profit or loss and other comprehensive income. Changes in the collectibility of trade and other receivables for which provision are not made could affect the results of operations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

### *Fair value of financial instruments*

The fair value of financial instruments that are not traded in an active market is determined by valuation techniques. The Group uses its judgement to select a variety of methods and make assumptions that are primarily based on market conditions existing at the end of each reporting period.

## 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK MANAGEMENT

### (a) *Categories of financial instruments*

	2014 RMB'000	2013 RMB'000
<b>The Group</b>		
<b>Financial assets</b>		
Available-for-sale investments	41,000	41,000
Loan and receivables (including cash and cash equivalents)	588,037	510,370
Financial assets at fair value through profit or loss	1,227,361	1,155,000
<b>Financial liabilities</b>		
Amortised cost	612,289	455,222
<b>The Company</b>		
<b>Financial assets</b>		
Available-for-sale investments	41,000	41,000
Loan and receivables (including cash and cash equivalents)	679,937	580,382
Financial assets at fair value through profit or loss	1,227,361	1,155,000
<b>Financial liabilities</b>		
Amortised cost	455,713	368,761



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK MANAGEMENT

(Continued)

### (b) *Financial risk management objectives and policies*

The main risks arising from the Group's financial instruments are market risk (including interest rate risk, foreign currency risk, and other price risk), credit risk, concentration risk, and liquidity risk. The Board of Directors review and agree policies for managing each of these risks and they are summarised below.

There has been no change to the types of the Group's exposure in respect of financial instruments or the manner in which it manages and measures the risks.

#### *Market risk*

The Group's activities expose it primarily to the financial risks of changes in interest rates and foreign currency exchange rates.

#### *Interest rate risk management*

The Group considers that there is no significant cash flow interest rate risk and fair value interest rate risk as the Group does not have variable rate and fixed rate borrowings. The Group did not enter into interest rate swap to hedge against its exposures to changes in fair values of the borrowings.

The Group's exposure to market risk for changes in interest rates relates primarily to the bank balances. Floating-rate interest income is charged to the consolidated statement of profit or loss and other comprehensive income as incurred.

#### *Foreign currency risk management*

The Group operates and conducts business in the PRC and most the Group's transactions, assets and liabilities are primarily denominated in RMB. Insignificant amount of assets and liabilities are denominated in Hong Kong Dollars (the "HKD"), which expose the Group to foreign currency risk. The Group does not have any formal hedging policy.

No sensitivity analysis on foreign currency risk is performed since the Group's has no material foreign currency denominated monetary assets and liabilities at the end of the reporting period.

#### *Other price risk*

The Group is exposed to equity price risk mainly through its investment. The management manages this exposure by maintaining a portfolio of investments with different risk and return profiles. In addition, the management of the Group would monitor the price risk and will consider hedging the risk exposure should the need arise.

#### *Sensitivity analysis on change in fair value of financial assets at fair value through profit or loss*

The sensitivity analyses below have been determined based on the exposure to price risk at the end of the reporting period.

If prices had been 10% higher/lower (2013: 10%):

- post-tax profit for the year ended 31 December 2014 would increase/decrease by RMB122,736,100 (2013: RMB115,500,000). This is mainly due to the changes in fair value of financial assets designated as financial assets at fair value through profit or loss investments.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK MANAGEMENT

(Continued)

**(b) Financial risk management objectives and policies** (Continued)

*Credit risk*

As at 31 December 2014, the Group's and the Company's maximum exposure to credit risk which will cause a financial loss to the Group and the Company due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

The Group and the Company have put in place policies to ensure that sales of products are made to customers with an appropriate credit history and the Group and the Company perform periodic credit evaluation of its customers. The Group's and the Company's historical experience in collection of trade and other receivables falls within the recorded allowances and the Directors are of the opinion that adequate provision for uncollectible trade and other receivables has been made in the accounts. In this regard, the Directors of the Company consider that the Group's and the Company's credit risk is significantly reduced.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies. Other than concentration of credit risk on liquid funds which are deposited with several banks with high credit ratings, the Group and the Company do not have any other significant concentration of credit risk. Trade receivables consist of a large number of customers.

*Concentration risk*

Other than sales of chemical medicine to Luoxin Pharmaceutical Group Company Limited\* (formerly known as: Luoxin Pharmacy Group Company Limited\*) (the "Luoxin Pharmaceutical Group") during year ended 31 December 2013 as describe in Note 38, no other customers whose revenues individually represents greater than 10% of the total revenue of the Groups for the year ended 31 December 2013 and 2014.

Other than trade receivable from the Luoxin Pharmaceutical Group with carrying amount of approximately RMB 57,798,000 as at 31 December 2014 as describe in Note 38, no other trade receivable from individual customer represents greater than 10% of the total trade receivables of the Groups as at 31 December 2013 and 2014.

*Liquidity risk*

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework to meet the Group's and the Company's short, medium and long-term funding and liquidity management requirements. The Group and the Company manage liquidity risk by maintaining adequate reserves, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK MANAGEMENT

(Continued)

**(b) Financial risk management objectives and policies** (Continued)

*Liquidity risk* (Continued)

The following table details the Group's and the Company's remaining contractual maturity for its financial liabilities based on the agreed repayment terms. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group and the Company can be required to pay. The tables include both interest and principal cash flows.

	Weighted Average Effective interest rate %	On demand or within 1 year RMB'000	Over 1 year RMB'000	Total undiscounted cash flows RMB'000	Total carrying amount RMB'000
<b>The Group</b>					
<b>As at 31 December 2014</b>					
<b>Non-derivative financial liabilities</b>					
Trade and bills payables	-	179,119	-	179,119	179,119
Other payables and accruals	-	430,578	-	430,578	430,578
Dividend payable	-	2,592	-	2,592	2,592
		<u>612,289</u>	<u>-</u>	<u>612,289</u>	<u>612,289</u>
<b>As at 31 December 2013</b>					
<b>Non-derivative financial liabilities</b>					
Trade and bills payables	-	165,957	-	165,957	165,957
Other payables and accruals	-	271,265	-	271,265	271,265
Dividend payable	-	18,000	-	18,000	18,000
		<u>455,222</u>	<u>-</u>	<u>455,222</u>	<u>455,222</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK MANAGEMENT

(Continued)

### (b) Financial risk management objectives and policies (Continued)

Liquidity risk (Continued)

	Weighted Average Effective interest rate %	On demand or within 1 year RMB'000	Over 1 year RMB'000	Total undiscounted cash flows RMB'000	Total carrying amount RMB'000
<b>The Company</b>					
<b>As at 31 December 2014</b>					
<b>Non-derivative financial liabilities</b>					
Trade and bills payables	-	150,530	-	150,530	150,530
Other payables and accruals	-	302,591	-	302,591	302,591
Dividend payable	-	2,592	-	2,592	2,592
		<u>455,713</u>	<u>-</u>	<u>455,713</u>	<u>455,713</u>
<b>As at 31 December 2013</b>					
<b>Non-derivative financial liabilities</b>					
Trade and bills payables	-	139,014	-	139,014	139,014
Other payables and accruals	-	211,747	-	211,747	211,747
Dividend payable	-	18,000	-	18,000	18,000
		<u>368,761</u>	<u>-</u>	<u>368,761</u>	<u>368,761</u>

Fair value of financial instruments

The fair value of financial assets and financial liabilities are determined as follows:

- (i) the fair value of financial assets and financial liabilities with standard terms and conditions and traded in active markets are determined with reference to quoted market bid prices and ask prices respectively.
- (ii) the fair values of derivative instruments are calculated using quoted prices. Where such prices are not available, a discounted cash flow analysis is performed using the applicable yield curve for the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives.
- (iii) the fair values of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 5. FINANCIAL INSTRUMENTS AND CAPITAL RISK MANAGEMENT

(Continued)

### (b) *Financial risk management objectives and policies* (Continued)

*Fair value of financial instruments* (Continued)

Some of the Group's financial asset are measured at fair value at the end of each reporting period. The following table give information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used).

	2014 RMB'000	2013 RMB'000	Fair value hierarchy	Valuation technique(s) and key input(s)
Financial assets held for trading	1,227,361	1,155,000	Level 2	Based on discounted cash flow from financial institutions

The most significant input is interest rate of the underlying assets.

There were no transfers between Levels 1 and 2 in the both years.

The directors consider that the carrying amounts of financial assets and liabilities recognised in the consolidated financial statements approximate their fair value.

### (c) *Capital risk management*

The Group's objectives when managing capital are to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The capital structure of the Group consists of debt and equity attributable to owners of the Company, comprising issued share capital, reserves and retained earnings.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 6. SEGMENT INFORMATION

Information reported to the Board of Directors of the Company, being the chief operating decision makers, for the purposes of resource allocation and assessment of segment performance focuses on types of goods delivered.

The Group currently operates in one business segment in the manufacturing and selling of pharmaceutical products in the PRC. A single management team reports to the chief operating decision makers who comprehensively manage the entire business. The reportable operating results report to the chief operating decision makers are the net profit of the Group and the reportable assets and liabilities report to the chief operating decision makers are the Group's assets and liabilities.

### *Revenue from major products*

The Group's revenue from its major product is as follows:

	2014 RMB'000	2013 RMB'000
Pharmaceutical products	<u>2,766,788</u>	<u>2,529,464</u>

### *Information about major customers*

Included in revenues arising from sales of pharmaceutical products of approximately RMB2,766,788,000 (2013: RMB2,529,464,000) are revenues of approximately RMB206,829,000 (2013: RMB326,789,000) which arose from sales to the Group's largest customer. No individual customer contributed over 10% of the total revenue of the Group.

### *Geographical information*

The Group mainly operates in the PRC. During the year ended 31 December 2014, except for revenue of approximately RMB671,000 (2013: RMB2,278,000) is generated from external customers located in overseas, all of the Group's revenue is derived from external customers located in the PRC. The non-current assets of the Group are all located in the PRC in each of the year ended 31 December 2014 and 2013.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 7. TURNOVER AND OTHER REVENUE

Turnover and other revenue recognised are as follows:

	2014 RMB'000	2013 RMB'000
<b>Turnover</b>		
Sales of manufactured pharmaceutical products	<u>2,766,788</u>	<u>2,529,464</u>
<b>Other revenue</b>		
Interest income on bills receivables	40	1,096
Interest income on bank deposits	2,099	5,119
Gain on financial assets at fair value through profit or loss	71,070	41,256
Sundry income	<u>5,534</u>	<u>2,367</u>
	<u>78,743</u>	<u>49,838</u>
Total revenue	<u>2,845,531</u>	<u>2,579,302</u>

The sales of product mix of the Group are as follows:

	2014 RMB'000	2013 RMB'000
System specified medicine	1,188,868	956,226
Anti-biotic medicine	1,045,736	1,084,839
Other system specified medicine	<u>532,184</u>	<u>488,399</u>
	<u>2,766,788</u>	<u>2,529,464</u>

## 8. FINANCE COSTS

	2014 RMB'000	2013 RMB'000
Bills payables wholly repayable within six months	<u>21</u>	<u>9</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 9. PROFIT BEFORE TAXATION

Operating profit of the Group was determined after charging/(crediting) the following:

	2014 RMB'000	2013 RMB'000
Cost of inventories recognised as an expenses	834,627	848,019
Depreciation of property, plant and equipment (Note 20)	57,173	27,445
Amortisation of purchased technical know-how (Note 18)	17	230
Amortisation of prepaid lease payments (Note 22)	1,100	1,303
Write-down of obsolete inventories (Note 25)	–	292
Impairment loss recognised in respect of trade receivables (Note 27)	1,359	1,510
Impairment loss recognised in respect of other receivables (Note 28)	815	57
Employees benefit expenses (excluding Directors' and supervisors' remuneration)	870,240	651,907
Loss on disposal of property, plant and equipment	392	55
Research and development costs	121,997	70,616
Rental expenses	602	216
Advertising costs	4,345	28,052
Auditors' remuneration	1,000	800
and after crediting:		
<b>Other income</b>		
Waiver of trade payables	965	1,495
Government grant	21,362	2,090
Penalty income	1,613	4,152
Reversal of obsolete inventories written-down (Note 25)	37	–
Reversal of impairment loss recognised in respect of trade receivables (Note 27)	1,512	4,309
Reversal of impairment loss recognised in respect of other receivables (Note 28)	1,096	–
	<b>26,585</b>	<b>12,046</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 10. TAXATION

(i) No provision for Hong Kong profits tax has been made as the Group did not carry on any business in Hong Kong during the year (2013: Nil).

(ii) As described in the paragraph below, the Company is subjected to the PRC enterprise income tax at a rate of 15% (2013: 15%). The subsidiaries of the Group are subjected to the PRC enterprise income tax at a rate of 25% (2013: 25%).

The Company received confirmation from the recognition authority that the Company has been recognised as the High and New Technology Enterprise. Pursuant to the new Enterprise Income Tax Law, the enterprise income tax applicable to the High and New Technology Enterprise is reduced to be levied at 15%. The Company has since been enjoying the tax concession rate of 15% for three years effective from 1 January 2012.

(iii) **The PRC value-added tax**

The Group is subjected to the PRC value-added tax ("VAT") at 17% (2013: 17%) of revenue from sale of goods in the PRC. Input VAT paid on purchases can be used to offset output VAT levied on sales to determine the net VAT recoverable/payable.

(iv) The amount of taxation charged to the consolidated statement of profit or loss and other comprehensive income represents:

	2014 RMB'000	2013 RMB'000
Current taxation – Enterprise income tax	83,367	74,029
Deferred taxation (Note 23)	693	756
	84,060	74,785

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 10. TAXATION (Continued)

The taxation on the Group's profit before taxation differs from the theoretical amount that would arise using the taxation rate in the PRC as follows:

	2014 RMB'000	2013 RMB'000
Profit before taxation	<u>527,925</u>	<u>503,487</u>
Calculated at a taxation rate of 25% (2013: 25%)	131,981	125,872
Tax effect of income not taxable for tax purpose	(17,959)	(6,864)
Tax effect of expenses not deductible for tax purpose	22,388	6,179
Tax effect of tax concession	(50,457)	(51,158)
Tax effect of unutilised tax losses	1,429	–
Tax effect of temporary difference	<u>(3,322)</u>	<u>756</u>
Taxation charge for the year	<u>84,060</u>	<u>74,785</u>

## 11. DIVIDENDS

A dividend in respect of 2014 of RMB0.3 per share (2013: RMB0.3 per share), amounting to a total dividend of RMB182,880,000 (2013: RMB182,880,000) is to be proposed at the annual general meeting of the Company on 8 June 2015. These consolidated financial statements do not reflect this dividend payable.

	2014 RMB'000	2013 RMB'000
Proposed final dividend of RMB0.3 per ordinary share (2013: Final dividends declared and approved of RMB0.3 per ordinary share)	<u>182,880</u>	<u>182,880</u>

## 12. EMPLOYEE BENEFIT EXPENSES

	2014 RMB'000	2013 RMB'000
Salaries and wages	265,010	641,160
Pension costs – defined contribution plans	<u>8,885</u>	<u>10,747</u>
	<u>273,895</u>	<u>651,907</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 13. PENSION AND RETIREMENT BENEFIT COSTS

The Group has provided for pension and retirement benefit costs to all qualified employees in the PRC in accordance with the regulations set by the PRC local government which is calculated based on 30% on the employees' salary or the monthly average salaries set out by the PRC local government.

Commencing 2003, the Group has participated in a Mandatory Provident Fund Scheme (the "MPF Scheme") in Hong Kong for all qualified Hong Kong employees, which is a defined contribution scheme managed by independent trustees. Monthly contributions are made to the MPF Scheme based on 5% of the Hong Kong employees' relevant income as defined under the Mandatory Provident Fund Schemes Ordinance. Both the Group's and the employees' contributions are subject to a cap of RMB799 (equivalent to HK\$1,000) per month before 1 June 2012, RMB999 (equivalent HK\$1,250) per month with effect from 1 June 2012 and RMB1,198 (equivalents HK\$1,500) per month with effect from 1 June 2014, and thereafter contributions are voluntary.

During the year ended 31 December 2014, the Group has contributed approximately RMB11,905 (2013: RMB11,986) to the MPF Scheme.

## 14. DIRECTORS', SUPERVISORS' AND SENIOR MANAGEMENT'S EMOLUMENTS

- (i) The aggregate amounts of emoluments paid and payable to the Directors and supervisors of the Company are as follows:

	2014 RMB'000	2013 RMB'000
Basic salaries and allowances	1,104	1,066
Retirement benefit costs	74	56
	<u>1,178</u>	<u>1,122</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 14. DIRECTORS', SUPERVISORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

- (i) The aggregate amounts of emoluments paid and payable to the Directors and supervisors of the Company are as follows: (Continued)

Individual emoluments paid and payable to the Directors and supervisors for the year ended 31 December 2014 are as follows:

	Fees RMB'000	Salaries and other benefits RMB'000	Contribution to retirement benefits schemes RMB'000	Total RMB'000
<b>Executive Directors</b>				
Liu Baoqi	–	372	9	381
Li Minghua	–	120	9	129
Liu Zhenteng	–	96	9	105
Han Fengsheng	–	60	9	69
Chen Yu	–	60	9	69
<b>Non-executive Directors</b>				
Yin Chuangui	24	–	–	24
Liu Zhenhai	24	–	9	33
<b>Independent non-executive Directors</b>				
Foo Tin Chung, Victor	144	–	–	144
Fu Hongzheng	24	–	–	24
Prof. Chen Yun Zhen	24	–	–	24
Prof. Du Guanhua	24	–	–	24
<b>Supervisors</b>				
Liu Zhenfei	24	–	–	24
Sun Song	–	60	9	69
Wang Jian	24	–	–	24
Song Liangwei	24	–	9	33
	<b>336</b>	<b>768</b>	<b>72</b>	<b>1,176</b>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 14. DIRECTORS', SUPERVISORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

- (i) The aggregate amounts of emoluments paid and payable to the Directors and supervisors of the Company are as follows: (Continued)

Individual emoluments paid and payable to the Directors and supervisors for the year ended 31 December 2013 are as follows:

	Fees RMB'000	Salaries and other benefits RMB'000	Contribution to retirement benefits schemes RMB'000	Total RMB'000
<b>Executive Directors</b>				
Liu Baoqi	–	372	8	380
Li Minghua	–	120	8	128
Liu Zhenhai (re-designated as non-executive director on 1 July 2013)	–	48	4	52
Liu Zhenteng (appointed on 1 July 2013)	–	48	4	52
Han Fengsheng	–	60	8	68
Chen Yu	–	60	8	68
<b>Non-executive Directors</b>				
Yin Chuangui	24	–	–	24
Liu Zhenhai	12	–	–	12
<b>Independent non-executive Directors</b>				
Foo Tin Chung, Victor	118	–	–	118
Fu Hongzheng	24	–	–	24
Li Hongjian (resigned on 1 July 2013)	12	–	–	12
Prof. Chen Yun Zhen (appointed on 31 December 2012)	24	–	–	24
Prof. Du Guanhua (appointed on 1 July 2013)	12	–	–	12
<b>Supervisors</b>				
Liu Zhenfei (appointed on 1 July 2013)	12	–	–	12
Sun Song	–	60	8	68
Guan Yonghua (resigned on 1 July 2013)	12	–	–	12
Wang Jian	24	–	–	24
Song Liangwei	–	24	8	32
	274	792	56	1,122

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 14. DIRECTORS', SUPERVISORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

- (i) The aggregate amounts of emoluments paid and payable to the Directors and supervisors of the Company are as follows: (Continued)

The number of Directors and supervisors whose emoluments fell within the following band is as follows:

	Number of individuals	
	2014	2013
Nil – RMB794,000 (equivalent to Nil – HK\$1,000,000)	15	18

None of the Directors have waived or agreed to waive any emoluments during the year.

- (ii) The five individuals whose emoluments were the highest in the Group for the year include four (2013: one) Director whose emoluments are reflected in the analysis presented above. The emoluments payable (excluding amounts paid or payable by way of commissions on sales generated by the individual) to the remaining one (2013: four) non-director, highest paid individual during the year are as follows:

	2014	2013
	RMB'000	RMB'000
Basic salaries and allowances	686	1,255
Retirement benefit costs	13	37
	699	1,292

The number of non-director, highest paid individuals whose emoluments fell within the following band is as follows:

	Number of individuals	
	2014	2013
Nil – RMB794,000 (equivalent to Nil – HK\$1,000,000)	1	4

- (iii) During the year, no emoluments have been paid to the Directors of the Company or the five highest individuals as an inducement to join or as compensation for loss of office (2013: Nil).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 14. DIRECTORS', SUPERVISORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Continued)

- (iv) Ms. Li Minghua was also the chief executive of the Company during the years ended 31 December 2014 and 2013.

The number of senior management (excluding directors and supervisors) whose emolument fell within the following band is as follows:

	Number of individuals	
	2014	2013
Nil – RMB794,000 (equivalent to Nil – HK\$1,000,000)	1	1

## 15. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the year.

	2014	2013
Profit attributable to owners of the Company (RMB'000)	443,865	428,585
Weighted average number of ordinary shares in issue ('000)	609,600	609,600
Basic and diluted earnings per share (RMB)	0.728	0.703

## 16. INTERESTS IN SUBSIDIARIES

### *The Company*

	2014 RMB'000	2013 RMB'000
Cost of investments in subsidiaries, unlisted in PRC	133,009	103,009

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 16. INTERESTS IN SUBSIDIARIES (Continued)

### The Company (Continued)

As at 31 December 2014 and 2013, the Company had interests in the following subsidiaries:

Name of the entity	Form of business structure	Place of incorporation and operation	Paid-up capital	Proportion of registered capital held by the Company		Proportion of voting power held		Principal activities
				2014	2013	2014	2013	
Sichuan Luoxin Pharmacy Company Limited* (四川羅欣醫葯有限公司) ("Sichuan Luoxin")	Incorporated	PRC	RMB6,000,000	51%	51%	51%	51%	Wholesale of biochemical products and Chinese medicine
Shandong Yuxin Pharmaceutical Company Limited* (Formerly known as: Shandong Yuxin Pharmacy Company Limited*) (山東裕欣葯業有限公司) ("Shandong Yuxin")	Incorporated	PRC	RMB50,000,000	100%	100%	100%	100%	Wholesale and manufacture of biochemical products and Chinese medicine
Shandong Hengxin Pharmaceutical Company Limited*# (Formerly known as: Shandong Hengxin Pharmacy Company Limited*) (山東恆欣葯業有限公司) ("Shandong Hengxin")	Incorporated	PRC	RMB50,000,000	100%	100%	100%	100%	Wholesale and manufacture of biochemical products and Chinese Medicine
Luoxin Biological Technology (Shanghai) Co., Ltd.*# (羅欣生物科技(上海)有限公司) ("Biological Technology")	Incorporated	PRC	RMB30,000,000	100%	100%	100%	100%	Development, technology transfer, technology consultancy and technology services of biological products, pharmaceutical products and medical equipments

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 16. INTERESTS IN SUBSIDIARIES (Continued)

### *The Company* (Continued)

The subsidiaries had no debt securities outstanding at the end of the reporting period or at any time during the year.

# Shandong Hengxin, Shandong Yuxin and Biological Technology were incorporated on 11 April 2012, 19 December 2012 and 25 June 2014 respectively.

\* The English name represents the translated name of the subsidiary as no English name has been registered.

The table below shows details of non-wholly owned subsidiary of the Group that have material non-controlling interest:

Name of subsidiary	Profit allocated to non-controlling interest		Accumulated non-controlling interests		Percentage of equity interest held by non-controlling interest	
	2014	2013	2014	2013	2014	2013
	RMB'000	RMB'000	RMB'000	RMB'000	%	%
Sichuan Luoxin	<u>312</u>	<u>117</u>	<u>3,796</u>	<u>3,484</u>	<u>49</u>	<u>49</u>

Summarised financial information in respect of each of the Group's subsidiary that has material non-controlling interest is set out below. The summarised financial information below represents amounts before intra-group eliminations.

### *Sichuan Luoxin*

	2014	2013
	RMB'000	RMB'000
Current assets	37,000	25,828
Non-current assets	263	409
Current liabilities	(29,517)	(19,128)
Equity attributable to owners of the company	<u>7,746</u>	<u>7,109</u>
Revenue	112,489	98,661
Expenses	111,853	98,145
Profit for the year	636	380
Total comprehensive income for the year	—	—
Net cash generated from/(used in) operating activities	3,397	(7,201)
Net cash (used in)/generated from investing activities	(13)	120
Net cash (used in)/generated from financing activities	(2,939)	9,000
Net (decreased)/increased in cash and cash equivalents	<u>(445)</u>	<u>1,919</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 17. AVAILABLE-FOR-SALE FINANCIAL ASSETS

### *The Group and the Company*

Available-for-sale investments comprise:

	2014 RMB'000	2013 RMB'000
Unlisted securities – Equity securities (Note)	<u>41,000</u>	<u>41,000</u>

Note:

Amount of RMB1,000,000 represents 10% of the capital of 山東羅欣陽光包裝制品有限公司, a company involved in the production and selling of plastic and packaging materials.

Amount of RMB40,000,000 represents 40% of the capital of the Second Hospital of Fei County (費縣第二醫院). The Directors of the Company confirmed that the Group does not involve into the daily operation decision and financial decision of the Second Hospital of Fei County, therefore the Group does not have any control and significant influence on the Second Hospital of Fei County.

The Directors of the Company is of the opinion that no impairment is required at the end of the reporting period.

The equity securities do not have a quoted market price in an active market are stated at cost less impairment at the end of the reporting period because the range of reasonable fair value estimates is so significant that the Directors of the Company are of the opinion that the fair value cannot be reliably measured.

Up to the date of this report, the Group did not have intension to dispose those available-for-sale investments stated above.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 18. PURCHASED TECHNICAL KNOW-HOW

### *The Group and the Company*

	RMB'000
<b>Cost:</b>	
At 1 January 2013	17,450
Additions	—
	<hr/>
At 31 December 2013 and 1 January 2014	<b>17,450</b>
Additions	—
	<hr/>
At 31 December 2014	<b>17,450</b>
	<hr/>
<b>Accumulated amortisation and impairment:</b>	
At 1 January 2013	17,203
Charge for the year	230
	<hr/>
At 31 December 2013 and 1 January 2014	<b>17,433</b>
Charge for the year	17
	<hr/>
At 31 December 2014	<b>17,450</b>
	<hr/>
<b>Net book value:</b>	
<b>At 31 December 2014</b>	<b>—</b>
	<hr/>
At 31 December 2013	17
	<hr/>

## 19. PREPAYMENTS TO ACQUIRE TECHNICAL KNOW-HOW

### *The Group and the Company*

As at 31 December 2014 and 2013, the amounts are prepayments to third parties to acquire technical know-how. As at 31 December 2014 and 2013, amount of RMB6,004,000 and RMB5,642,000 respectively was impaired. The Directors of the Company have considered that the amount of the prepayment to acquire technical know-how of RMB6,004,000 (2013: RMB5,642,000) was not recoverable as the research and development process was not successful and would not bring any future economic benefit to the Group and the Company. The Directors of the Company are of the opinion that no further impairment was recognised because the remaining research and development process was considered to be successful and would bring future economic benefit to the Group and the Company.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 20. PROPERTY, PLANT AND EQUIPMENT

### The Group

	<b>Buildings</b> RMB'000	<b>Plant and machinery</b> RMB'000	<b>Motor vehicles</b> RMB'000	<b>Office equipment</b> RMB'000	<b>Total</b> RMB'000
<b>Cost:</b>					
At 1 January 2013	183,567	171,709	20,959	20,589	396,824
Additions	45,528	30,030	4,029	2,506	82,093
Disposals	–	(140)	–	(19)	(159)
Transfer from construction-in-progress (Note 21)	67	2,385	–	–	2,452
At 31 December 2013 and 1 January 2014	<b>229,162</b>	<b>203,984</b>	<b>24,988</b>	<b>23,076</b>	<b>481,210</b>
Additions	2,652	51,947	10,248	1,526	66,373
Disposals	(3,323)	(23,840)	(1,341)	(46)	(28,550)
Transfer from construction-in-progress (Note 21)	46,065	169,905	–	880	216,850
At 31 December 2014	<b>274,556</b>	<b>401,996</b>	<b>33,895</b>	<b>25,436</b>	<b>735,883</b>
<b>Accumulated depreciation and impairment:</b>					
At 1 January 2013	23,672	77,324	11,429	10,704	123,129
Charge for the year	4,857	18,373	414	3,801	27,445
Written back on disposals	–	(86)	–	(18)	(104)
At 31 December 2013 and 1 January 2014	<b>28,529</b>	<b>95,611</b>	<b>11,843</b>	<b>14,487</b>	<b>150,470</b>
Charge for the year	8,209	42,396	4,146	2,422	57,173
Written back on disposals	(729)	(14,002)	(1,270)	(34)	(16,035)
At 31 December 2014	<b>36,009</b>	<b>124,005</b>	<b>14,719</b>	<b>16,875</b>	<b>191,608</b>
<b>Net carrying value:</b>					
<b>At 31 December 2014</b>	<b>238,547</b>	<b>277,991</b>	<b>19,176</b>	<b>8,561</b>	<b>544,275</b>
At 31 December 2013	200,633	108,373	13,145	8,589	330,740

As at 31 December 2014 and 2013, all buildings of the Group are located in the PRC.

Depreciation expense of RMB27,025,000 (2013: RMB17,100,000) has been expensed in cost of sales and RMB30,148,000 (2013: RMB10,345,000) have been included in administrative expenses for the year.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 20. PROPERTY, PLANT AND EQUIPMENT (Continued)

### The Company

	<b>Buildings</b>	<b>Plant and machinery</b>	<b>Motor vehicles</b>	<b>Office equipment</b>	<b>Total</b>
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>Cost:</b>					
At 1 January 2013	183,567	171,709	20,276	20,402	395,954
Additions	1,329	5,243	4,029	2,494	13,095
Disposals	–	(140)	–	(19)	(159)
Transfer from construction-in-progress (Note 21)	67	56	–	–	123
At 31 December 2013 and 1 January 2014	<b>184,963</b>	<b>176,868</b>	<b>24,305</b>	<b>22,877</b>	<b>409,013</b>
Additions	2,648	22,449	9,350	866	35,313
Disposals	(3,323)	(23,840)	(1,341)	(46)	(28,550)
Transfer from construction-in-progress (Note 21)	9,154	135,407	–	880	145,441
At 31 December 2014	<b>193,442</b>	<b>310,884</b>	<b>32,314</b>	<b>24,577</b>	<b>561,217</b>
<b>Accumulated depreciation and impairment:</b>					
At 1 January 2013	23,672	77,324	11,218	10,624	122,838
Charge for the year	4,345	17,276	275	3,768	25,664
Written back on disposals	–	(86)	–	(18)	(104)
At 31 December 2013 and 1 January 2014	<b>28,017</b>	<b>94,514</b>	<b>11,493</b>	<b>14,374</b>	<b>148,398</b>
Charge for the year	4,999	28,203	3,989	2,343	39,534
Written back on disposals	(728)	(14,002)	(1,270)	(34)	(16,034)
At 31 December 2014	<b>32,288</b>	<b>108,715</b>	<b>14,212</b>	<b>16,683</b>	<b>171,898</b>
<b>Net carrying value:</b>					
<b>At 31 December 2014</b>	<b>161,154</b>	<b>202,169</b>	<b>18,102</b>	<b>7,894</b>	<b>389,319</b>
At 31 December 2013	156,946	82,354	12,812	8,503	260,615

As at 31 December 2014 and 2013, all buildings of the Company are located in the PRC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 21. CONSTRUCTION-IN-PROGRESS

### *The Group*

	RMB'000
At 1 January 2013	229,378
Additions	41,658
Transfer to property, plant and equipment (Note 20)	<u>(2,452)</u>
At 31 December 2013 and 1 January 2014	<b>268,584</b>
Additions	<b>168,168</b>
Transfer to property, plant and equipment (Note 20)	<b><u>(216,850)</u></b>
<b>At 31 December 2014</b>	<b><u>219,902</u></b>

Analysis of construction-in-progress as follows:

	2014 RMB'000	2013 RMB'000
Construction cost of buildings	122,573	107,342
Cost of plant and machinery	<u>97,329</u>	<u>161,242</u>
	<b><u>219,902</u></b>	<b><u>268,584</u></b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 21. CONSTRUCTION-IN-PROGRESS (Continued)

### *The Company*

	RMB'000
At 1 January 2013	102,344
Additions	60,502
Transfer to property, plant and equipment (Note 20)	(123)
	<hr/>
At 31 December 2013 and 1 January 2014	<b>162,723</b>
Additions	<b>80,048</b>
Transfer to property, plant and equipment (Note 20)	<b>(145,441)</b>
	<hr/>
<b>At 31 December 2014</b>	<b>97,330</b>
	<hr/>

Analysis of construction-in-progress as follows:

	2014 RMB'000	2013 RMB'000
Construction cost of buildings	6,644	3,784
Cost of plant and machinery	90,686	158,939
	<hr/>	<hr/>
	<b>97,330</b>	<b>162,723</b>
	<hr/>	<hr/>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 22. PREPAID LEASE PAYMENTS

### *The Group*

Prepaid lease payments represent 48-year to 70-year land use rights in the PRC expiring from November 2050 to September 2079. This payment is recognised as an expense over the leasehold period.

	RMB'000
At 1 January 2013	53,351
Amortisation of prepaid lease payments	<u>(1,303)</u>
At 31 December 2013 and 1 January 2014	<b>52,048</b>
Addition of prepaid lease payments	<b>1,649</b>
Amortisation of prepaid lease payments	<u><b>(1,100)</b></u>
<b>At 31 December 2014</b>	<b><u>52,597</u></b>

Analysed for reporting purposes as:

	2014 RMB'000	2013 RMB'000
Current assets (included in other receivables, deposits and prepayments)	<b>1,127</b>	1,112
Non-current assets	<u><b>51,470</b></u>	<u>50,936</u>
	<b><u>52,597</u></b>	<b><u>52,048</u></b>
	<b>2014 RMB'000</b>	<b>2013 RMB'000</b>
Long-term lease	<b>8,948</b>	9,087
Medium-term lease	<u><b>43,649</b></u>	<u>42,961</u>
	<b><u>52,597</u></b>	<b><u>52,048</u></b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 22. PREPAID LEASE PAYMENTS (Continued)

### *The Company*

Prepaid lease payments represent 50-year to 70-year land use rights in the PRC expiring from November 2050 to September 2079. This payment is recognised as an expense over the leasehold period.

	RMB'000
At 1 January 2013	19,687
Amortisation of prepaid lease payments	<u>(414)</u>
At 31 December 2013 and 1 January 2014	<b>19,273</b>
Amortisation of prepaid lease payments	<b><u>(413)</u></b>
<b>At 31 December 2014</b>	<b><u>18,860</u></b>

Analysed for reporting purposes as:

	2014 RMB'000	2013 RMB'000
Current assets (included in other receivables, deposits and prepayments)	413	413
Non-current assets	<u>18,447</u>	<u>18,860</u>
	<b><u>18,860</u></b>	<b><u>19,273</u></b>

	2014 RMB'000	2013 RMB'000
Long-term lease	8,948	9,087
Medium-term lease	<u>9,912</u>	<u>10,186</u>
	<b><u>18,860</u></b>	<b><u>19,273</u></b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 23. DEFERRED TAX ASSETS

### *The Group and the Company*

Deferred taxation is calculated in full on temporary differences under the liability method using a principal taxation rate of 25% (2013: 25%).

The movements in the deferred tax assets are as follows:

	2014 RMB'000	2013 RMB'000
At the beginning of the year	1,216	1,972
Deferred taxation charged to the consolidated statement of profit or loss and other comprehensive income (Note 10)	<u>(693)</u>	<u>(756)</u>
At the end of the year	<u>523</u>	<u>1,216</u>

	Provisions RMB'000	Amortisation charge on purchased technical know-how RMB'000	Total RMB'000
At 1 January 2013	1,636	336	1,972
Charged to the consolidated statement of profit or loss and other comprehensive income	<u>(672)</u>	<u>(84)</u>	<u>(756)</u>
At 31 December 2013 and 1 January 2014	<u>964</u>	<u>252</u>	<u>1,216</u>
Charged to the consolidated statement of profit or loss and other comprehensive income	<u>(441)</u>	<u>(252)</u>	<u>(693)</u>
<b>At 31 December 2014</b>	<u>523</u>	<u>–</u>	<u>523</u>

All deferred tax assets are to be recovered after more than 12 months.

At 31 December 2013 and 2014, the Group did not have any deductible temporary differences. No deferred tax asset has been recognised in relation to such deductible temporary difference as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 24. GOODWILL

### *The Group*

The carrying amount of goodwill was allocated to cash-generating unit as follows:

	2014 RMB'000	2013 RMB'000
Wholesales of biochemical products and Chinese medicine	<u>165</u>	<u>165</u>

At the end of the reporting period, the Group assessed the recoverable amount of goodwill, and determined that goodwill associated with the Group's wholesales of biochemical products and Chinese medicine activity was not impaired. The recoverable amount was assessed by reference to the cash-generating unit's value in use.

The recoverable amount of this cash-generating unit is determined based on a value in use calculation which uses cash flow projections based on financial budgets approved by the Directors covering a five-year period, and a discount rate of 12%.

Cash flow projections during the budget period are based on the same expected gross margins and raw material price inflation throughout the budget period. The Directors believe that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause the carrying amount of the unit to exceed the aggregate recoverable amount of the cash-generating unit.

## 25. INVENTORIES

### *The Group*

	2014 RMB'000	2013 RMB'000
Raw materials	62,862	39,807
Work-in-progress	13,641	85,861
Finished goods	<u>202,592</u>	<u>98,375</u>
	279,095	224,043
Less: Write down of obsolete inventories	<u>(812)</u>	<u>(849)</u>
	<u>278,283</u>	<u>223,194</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 25. INVENTORIES (Continued)

### *The Group* (Continued)

Movements in the write down of obsolete inventories are as follows:

	2014 RMB'000	2013 RMB'000
Balance at the beginning of the year	849	557
Write-down of obsolete inventories during the year	–	292
Reversal of obsolete inventories written-down	(37)	–
	<u>812</u>	<u>849</u>
Balance at the end of the year		

The reversal of obsolete inventories written-down arose from sales of obsolete inventories recognised during the year.

The Directors of the Company have assessed the net realisable values and conditions of the Group's inventories as at 31 December 2014 and have considered a write-down of obsolete inventories of approximately RMB812,000 (2013: RMB849,000) be made in respect of the net realisable value of the inventories.

### *The Company*

	2014 RMB'000	2013 RMB'000
Raw materials	41,550	29,629
Work-in-progress	11,387	85,309
Finished goods	269,568	108,069
	<u>322,505</u>	<u>223,007</u>
Less: Write down of obsolete inventories	(812)	(849)
	<u>321,693</u>	<u>222,158</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 25. INVENTORIES (Continued)

### *The Company* (Continued)

Movements in the write down of obsolete inventories are as follows:

	2014 RMB'000	2013 RMB'000
Balance at the beginning of the year	849	557
Write-down of obsolete inventories during the year	–	292
Reversal of obsolete inventories written-down	(37)	–
	<u>812</u>	<u>849</u>

The reversal of obsolete inventories written-down arose from sales of obsolete inventories recognised during the year.

The Directors of the Company have assessed the net realisable values and conditions of the Company's inventories as at 31 December 2014 and have considered a write-down of obsolete inventories of approximately RMB812,000 (2013: RMB849,000) be made in respect of the net realisable value of the inventories.

## 26. AMOUNTS DUE FROM SUBSIDIARIES

### *The Company*

	Highest balances during the year RMB'000	2014 RMB'000	2013 RMB'000
Sichuan Luoxin	27,018	21,445	11,550
Shandong Hengxin	160,328	107,724	49,802
Shandong Yuxin	95,910	95,910	54,780
		<u>225,079</u>	<u>116,132</u>

The amounts due are unsecured, interest-free and recoverable on demand.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 27. TRADE AND BILLS RECEIVABLES

### *The Group*

	2014 RMB'000	2013 RMB'000
Trade receivables	307,210	260,093
Bills receivables	18,902	19,702
	<u>326,112</u>	<u>279,795</u>
Less: Provision for impairment loss recognised in respect of trade receivables	(1,315)	(1,651)
	<u>324,797</u>	<u>278,144</u>

The following is an analysis of trade and bills receivables by age, presented based on the invoice date, net of provision for impairment loss:

	2014 RMB'000	2013 RMB'000
1 to 90 days	264,058	219,494
91 to 180 days	50,829	44,876
181 to 365 days	9,910	13,774
	<u>324,797</u>	<u>278,144</u>

Customers are generally granted with credit term of 90-180 days. Bills receivables are all due to mature within 180 days. Trade and bills receivables as at 31 December 2014 and 2013 are denominated in RMB.

As at 31 December 2014, amount of approximately RMB86,678,000 was receivable from three connected parties (Note 38). The amounts due are unsecured, interest-free and receivable within 90 days.

As at 31 December 2013, amount of approximately RMB26,667,000 was receivable from two connected parties (Note 38). The amounts due are unsecured, interest-free and receivable within 180 days.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 27. TRADE AND BILLS RECEIVABLES (Continued)

### *The Group* (Continued)

- (a) Included in the Group's trade and bills receivables balance are debtors with a carrying amount of approximately RMB9,910,000 (2013: RMB13,774,000) which are past due at the reporting date for which the Group has not provided for impairment loss. The Group has recognised provision for impairment loss of 100% against all receivables over 365 days because historical experience has been that receivables that are past due beyond 365 days are not recoverable. The Group does not hold any collateral over these balances.

Details of the aging analysis of trade and bills receivables which are past due but not impaired are as follows:

	2014 RMB'000	2013 RMB'000
181 to 365 days	<b>9,910</b>	13,774

- (b) Movements in the provision for impairment loss recognised in respect of trade receivables are as follows:

	2014 RMB'000	2013 RMB'000
Balance at the beginning of the year	<b>1,651</b>	4,512
Impairment loss recognised during the year	<b>1,359</b>	1,510
Written off during the year	<b>(183)</b>	(62)
Reversal of impairment loss recognised in respect of trade receivables	<b>(1,512)</b>	(4,309)
Balance at the end of the year	<b>1,315</b>	1,651

In determining the recoverability of trade receivables, the Group considers any change in the credit quality of the trade receivables from the date credit was initially granted up to the reporting date. Accordingly, the Directors of the Company have considered provision for impairment is values be made in respect of trade receivables to their recoverable values and believed that there is no further credit provision required in excess of the provision for impairment loss recognised in respect of trade receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 27. TRADE AND BILLS RECEIVABLES (Continued)

### The Company

	2014 RMB'000	2013 RMB'000
Trade receivables	292,584	227,405
Bills receivables	16,914	14,515
	<u>309,498</u>	<u>241,920</u>
Less: Provision for impairment loss recognised in respect of trade receivables	(1,203)	(1,231)
	<u>308,295</u>	<u>240,689</u>

The following is an analysis of trade and bills receivables by age, presented based on the invoice date, net of provision for impairment loss:

	2014 RMB'000	2013 RMB'000
1 to 90 days	250,172	187,654
91 to 180 days	48,264	39,448
181 to 365 days	9,859	13,587
	<u>308,295</u>	<u>240,689</u>

Customers are generally granted with credit term of 90-180 days. Bills receivables are all due to mature within 180 days. Trade and bills receivables as at 31 December 2014 and 2013 are denominated in RMB.

As at 31 December 2014, amount of approximately RMB86,678,000 was receivable from three connected parties (Note 38). The amounts due are unsecured, interest-free and receivable within 90 days.

As at 31 December 2013, amount of approximately RMB26,667,000 was receivable from two connected parties (Note 38). The amounts due are unsecured, interest-free and receivable within 180 days.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 27. TRADE AND BILLS RECEIVABLES (Continued)

### *The Company* (Continued)

- (a) Included in the Company's trade and bills receivables balance are debtors with a carrying amount of approximately RMB9,859,000 (2013: RMB13,587,000) which are past due at the reporting date for which the Company has not provided for impairment loss. The Company has recognised provision for impairment loss of 100% against all receivables over 365 days because historical experience has been that receivables that are past due beyond 365 days are not recoverable. The Company does not hold any collateral over these balances.

Details of the aging analysis of trade and bills receivables which are past due but not impaired are as follows:

	2014 RMB'000	2013 RMB'000
181 to 365 days	<u>9,859</u>	<u>13,587</u>

- (b) Movements in the provision for impairment loss recognised in respect of trade receivables are as follows:

	2014 RMB'000	2013 RMB'000
Balance at the beginning of the year	1,231	4,371
Impairment loss recognised during the year	1,247	1,231
Written off during the year	(183)	(62)
Reversal of impairment loss recognised in respect of trade receivables	<u>(1,092)</u>	<u>(4,309)</u>
Balance at the end of the year	<u>1,203</u>	<u>1,231</u>

In determining the recoverability of trade receivables, the Company considers any change in the credit quality of the trade receivables from the date credit was initially granted up to the reporting date. Accordingly, the Directors of the Company have considered provision for impairment in values be made in respect of trade receivables to their recoverable values and believed that there is no further credit provision required in excess of the provision for impairment loss recognised in respect of trade receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 28. OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

### *The Group*

	2014 RMB'000	2013 RMB'000
Other receivables and deposits	84,396	40,593
Prepayments (Note)	95,884	71,073
	<u>180,280</u>	<u>111,666</u>
Less: Provision for impairment loss recognised in respect of other receivables	(1,468)	(1,776)
	<u>178,812</u>	<u>109,890</u>

Note:

Prepayments mainly comprised of prepayment of value-added tax, acquisition of plant and machinery or consumables, raw materials, packing materials and consumables, and acquisition of prepaid lease payments of approximately RMB Nil (2013: RMB11,750,000), RMB14,032,000 (2013: RMB16,532,000) and RMB34,865,000 (2013: RMB35,665,000) respectively.

### *The Company*

	2014 RMB'000	2013 RMB'000
Other receivables and deposits	28,884	39,878
Prepayments (Note)	58,739	28,037
	<u>87,623</u>	<u>67,915</u>
Less: Provision for impairment loss recognised in respect of other receivables	(1,468)	(1,776)
	<u>86,155</u>	<u>66,139</u>

Note:

Prepayments mainly comprised of prepayment of value-added tax, and acquisition of plant and machinery, raw materials, packing materials and consumables of approximately RMB14,032,000 (2013: RMB11,626,000), RMB1,127,000 (2013: RMB15,997,000) respectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 28. OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS (Continued)

### *The Group and Company*

Movements in the provision for impairment loss recognised in respect of other receivables are as follows:

	2014 RMB'000	2013 RMB'000
Balance at the beginning of the year	1,776	1,719
Impairment loss recognised during the year	815	57
Written off during the year	(27)	–
Reversal of impairment loss recognised in respect of other receivables	(1,096)	–
Balance at the end of the year	<u>1,468</u>	<u>1,776</u>

The reversal of impairment loss recognised due to the recovery of other receivables during the year.

In determining the recoverability of other receivables, the Company considers any change in the credit quality of the other receivables. Included in the provision for impairment loss recognised in respect of other receivables are individually impaired other receivables with a balance of approximately RMB1,468,000 (2013: RMB1,776,000) which have been in financial difficulty. The impairment recognised represents the difference between the carrying amount of these other receivables and the present value of the expected recoverable amounts. The Company does not hold any collateral over these balances.

## 29. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2014 RMB'000	2013 RMB'000
Held for trading	<u>1,227,361</u>	<u>1,155,000</u>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

### 29. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

#### **2014**

As at 31 December 2014, the financial assets at fair value through profit or loss represent six principal and return-protected financial products (“Financial Products 2014”) issued by several financial institutions in the PRC. The Financial Products 2014 were all matured within one year and were classified as current assets.

These financial products were classified as financial assets designated as at financial assets at fair value through profit or loss. The Directors of the Company recognised the fair value of the Financial Products 2014 as at the end of reporting period with reference to the discounted cash flow provided by those financial institutions.

#### **2013**

As at 31 December 2013, the financial assets at fair value through profit or loss represent four principal and return-protected financial products (“Financial Products 2013”) issued by several financial institutions in the PRC. The Financial Products 2013 were all matured within one year and were classified as current assets.

These financial products were classified as financial assets designated as at financial assets at fair value through profit or loss. The Directors of the Company estimated that the fair value of the Financial Products 2013 as at the end of reporting period were approximate to their carrying amounts with reference to the indicative values provided by those financial institutions.

### 30. PLEDGED BANK DEPOSITS/CASH AND BANK BALANCES

#### ***The Group and the Company***

As at 31 December 2014, bank deposits of the Group approximately RMB29,189,000 (2013: RMB6,405,000) are pledged as collateral for bills payables.

As at 31 December 2014, bank deposits of the Company approximately RMB26,250,000 (2013: RMB6,405,000) are pledged as collateral for bills payables.

The annual effective interest rate on pledged bank deposits is 3.08% (2013: 3.08%).

Cash and cash equivalents of the Group and the Company are denominated in RMB and HKD and bank deposits are placed with banks in the PRC and in Hong Kong. The remittance of funds out of the PRC is subject to the exchange control restrictions imposed by the PRC government.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 31. TRADE AND BILLS PAYABLES

### *The Group*

	2014 RMB'000	2013 RMB'000
Trade payables	149,930	159,552
Bills payables	29,189	6,405
	<u>179,119</u>	<u>165,957</u>

The following is an analysis of trade and bills payables by age based on the invoice date:

	2014 RMB'000	2013 RMB'000
1 to 90 days	139,080	116,267
91 to 180 days	14,425	18,952
181 to 365 days	4,181	10,491
Over 365 days	21,433	20,247
	<u>179,119</u>	<u>165,957</u>

Trade and bills payables as at 31 December 2014 and 2013 are denominated in RMB.

The average credit period on trade and bills payables is 90 days. Bills payables are all due to mature within 180 days. The Group has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 31. TRADE AND BILLS PAYABLES (Continued)

### The Company

	2014 RMB'000	2013 RMB'000
Trade payables	124,280	132,609
Bills payables	26,250	6,405
	<u>150,530</u>	<u>139,014</u>

The following is an analysis of trade and bills payables by age based on the invoice date:

	2014 RMB'000	2013 RMB'000
1 to 90 days	117,228	90,721
91 to 180 days	9,954	18,775
181 to 365 days	2,869	9,322
Over 365 days	20,479	20,196
	<u>150,530</u>	<u>139,014</u>

Trade and bills payables as at 31 December 2014 and 2013 are denominated in RMB.

The average credit period on trade and bills payables is 90 days. Bills payables are all due to mature within 180 days. The Company has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

## 32. OTHER PAYABLES AND ACCRUALS

### The Group

	2014 RMB'000	2013 RMB'000
Accrued salaries	52,058	63,704
Other payables	348,243	207,561
Received in advance	30,277	27,425
	<u>430,578</u>	<u>298,690</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 32. OTHER PAYABLES AND ACCRUALS (Continued)

### The Company

	2014 RMB'000	2013 RMB'000
Accrued salaries	49,070	58,780
Other payables	223,316	152,967
Received in advance	30,205	27,425
	<u>302,591</u>	<u>239,172</u>

## 33. DEFERRED INCOME

### The Group and the Company

During the years ended 31 December 2002 and 2003, the Company received government subsidies in cash of RMB20,380,000 pursuant to an approval obtained from the local government authority. The grants were to enable the Company to construct a new manufacturing plant to produce Chinese medicines. As at 31 December 2014 and 2013, the Company has not commenced the construction of the new manufacturing plant.

## 34. SHARE CAPITAL

	Number of shares RMB'000	Nominal value		Total RMB'000
		Domestic Shares RMB'000	H-Shares RMB'000	
Registered, issued and fully paid: At 31 December 2013 (nominal value of RMB0.10 each)	609,600	44,504	16,456	60,960
<b>At 31 December 2014</b> (nominal value of RMB0.10 each)	<u>609,600</u>	<u>44,504</u>	<u>16,456</u>	<u>60,960</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 35. RESERVES

### The Group

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity to the consolidated financial statements.

### The Company

The movements of reserves of the Company are as follows:

	Share Premium RMB'000	Statutory surplus reserve fund RMB'000 (Note (i))	Statutory public welfare fund RMB'000 (Note (ii))	Retained earnings RMB'000	Total RMB'000
At 1 January 2013	31,139	30,480	6,033	1,710,174	1,777,826
Profit attributable to owners of the Company	-	-	-	440,326	440,326
Other comprehensive income for the year	-	-	-	-	-
Total comprehensive income for the year	-	-	-	440,326	440,326
Dividend paid	-	-	-	(182,880)	(182,880)
At 31 December 2013 and 1 January 2014	<b>31,139</b>	<b>30,480</b>	<b>6,033</b>	<b>1,967,620</b>	<b>2,035,272</b>
Profit attributable to owners of the Company	-	-	-	468,526	468,526
Other comprehensive income for the year	-	-	-	-	-
Total comprehensive income for the year	-	-	-	468,526	468,526
Dividend paid	-	-	-	(182,880)	(182,880)
<b>At 31 December 2014</b>	<b>31,139</b>	<b>30,480</b>	<b>6,033</b>	<b>2,253,266</b>	<b>2,320,918</b>
Representing:					
Proposed 2014 final dividends				182,880	
Others				2,070,386	
Retained earnings as at 31 December 2014				<b>2,253,266</b>	



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 35. RESERVES (Continued)

### *The Company* (Continued)

Notes:

- (i) Pursuant to the PRC regulations and the Articles of Association of the Group's entities in the PRC, the entities in the PRC are required to transfer 10% of its net profit, as determined under the PRC accounting regulations, to statutory surplus reserve fund until the fund aggregates to 50% of the entity's registered capital. The transfer to this reserve must be made before distribution of dividends to shareholders.

During the year ended 31 December 2014, appropriation of RMB4,826,000 (2013: RMB955,000) was made by a subsidiary of the Company.

During the years ended 31 December 2014 and 2013, no appropriation has been made by the Company because the statutory surplus reserve fund of the Company has reached 50% of the Company's registered capital.

The statutory surplus reserve fund shall only be used to make good previous years' losses, to expand the entity's production operations, or to increase the capital of the entity. Upon approval by a resolution passed at a shareholders' general meeting, the entity may transform its statutory surplus reserve fund into share capital and issue bonus shares to existing shareholders in proportion to their original shareholdings or to increase the nominal value of each share currently held by them, provided that the balance of the reserve fund after such issue is not less than 25% of the registered capital.

- (iii) Pursuant to the PRC regulations and the Articles of Association of the Group's entities in the PRC, the contribution to statutory public welfare fund by the entities is voluntary. This fund can only be used to provide staff welfare facilities and other collective benefits to the company's employees. This fund is non-distributable other than in liquidation. The Directors consider that no provision to be made for the years ended 31 December 2014 and 2013.

## 36. BANKING FACILITIES

### *The Group*

The Group had aggregate banking facilities of approximately RMB29,189,000 (2013: RMB6,405,000) which were fully utilised as at 31 December 2014.

As at 31 December 2014, RMB29,189,000 (2013: RMB6,405,000) of the banking facilities were secured by pledged bank deposits of approximately RMB29,189,000 (2013: RMB6,405,000).

### *The Company*

The Company had aggregate banking facilities of approximately RMB26,250,000 (2013: RMB6,405,000) which were fully utilised as at 31 December 2014.

As at 31 December 2014, RMB26,250,000 (2013: RMB6,405,000) of the banking facilities were secured by pledged bank deposits of approximately RMB26,250,000 (2013: RMB6,405,000).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 37. COMMITMENTS AND CONTINGENCIES

The Group had the following significant capital commitments:

### (a) Operating leases

At 31 December 2014, the total future minimum lease payments under non-cancellable operating leases in respect of land and buildings are payable as follows:

	2014 RMB'000	2013 RMB'000
Within one year	867	100
In the second to fifth year, inclusive	398	—
	<u>1,265</u>	<u>100</u>

The Group leases office premises under operating lease arrangements which are negotiated and fixed for an average term of a year. The lease payments are fixed and pre-determined.

### (b) Capital commitments

Capital commitments outstanding at 31 December 2014, not provided for in the consolidated financial statements were as follows:

	2014 RMB'000	2013 RMB'000
Contracted but not provided for:		
– Purchase of technical know-how	39,056	2,930
– Purchase of property, plant and equipment	301,805	327,260
	<u>340,861</u>	<u>330,190</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2014

## 38. RELATED PARTY TRANSACTIONS

Key management compensation for the year ended 31 December 2014 and 2013 was disclosed in Note 14(i).

Apart from those as disclosed under Note 27 and elsewhere in the consolidated financial statements, the Group had the following material transactions with related parties during the year:

	2014 RMB'000	2013 RMB'000
Sales of chemical medicines to Luoxin Pharmaceutical Group Co., Ltd.(formerly known as: Luoxin Pharmacy Group Company Limited ("Luoxin Pharmaceutical Group")) (Note (i))	206,829	326,789
Sales of chemical medicines to Shandong Luosheng Pharmacy Co., Ltd. ("Shandong Luosheng") (Note (ii))	48,194	39,401
Sales of chemical medicines to Shandong Mingxin Pharmacy Co., Ltd. ("Shandong Mingxin") (Note (iii))	31,181	27,135

Notes:

- (i) Luoxin Pharmaceutical Group is the promoter of the Company. Mr. Liu Baoqi is the Director and controlling shareholder for both Luoxin Pharmaceutical Group and the Company. Mr. Liu Zhenhai is the Director for both Luoxin Pharmaceutical Group and the Company. As at 31 December 2014, amount of approximately RMB57,798,000 (2013: RMB21,896,000) due from Luoxin Pharmaceutical Group is included in trade and bills receivables, the terms of the outstanding balance is set out in Note 27.
- (ii) Shandong Luosheng is the fellow subsidiary of which Luoxin Pharmaceutical Group is holding 51% of the equity interests of Shandong Luosheng Pharmacy Co., Ltd.. Mr. Liu Baoqi and Mr. Liu Zhenhai are the Directors for both Shandong Luosheng and the Company. As at 31 December 2014, amount of approximately RMB7,771,000 (2013: RMB Nil) due from Shandong Luosheng is included in trade and bills receivables, the terms of the outstanding balance is set out in Note 27.
- (iii) Shandong Mingxin is the fellow subsidiary of which Luoxin Pharmaceutical Group is holding 51% of the equity interests of Shandong Mingxin. Mr. Liu Baoqi and Mr. Liu Zhenhai are the Directors for both Shandong Mingxin and the Company. As at 31 December 2014, amount of approximately RMB21,109,000 (2013: RMB4,771,000) due from Shandong Mingxin is included in trade and bills receivables, the terms of the outstanding balance is set out in Note 27.

The above transactions constitute connected transactions under GEM Listing Rules. Please also refer to "Connected Transactions and Continuing Connected Transactions" under "Report of the Directors".

## 39. CONTINGENT LIABILITIES

The Group and the Company had no material contingent liabilities as at 31 December 2014.

## 40. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved and authorised for issue by the Board of Directors on 10 March 2015.

## FIVE YEARS FINANCIAL SUMMARY

	For the year ended 31 December				
	2014 RMB'000	2013 RMB'000	2012 RMB'000	2011 RMB'000	2010 RMB'000
<b>Results</b>					
Turnover	<b>2,766,788</b>	2,529,464	2,228,257	1,626,848	1,342,254
Cost of sales	<b>(874,060)</b>	<u>(884,393)</u>	<u>(725,977)</u>	<u>(624,217)</u>	<u>(591,944)</u>
Gross profit	<b>1,892,728</b>	1,645,071	1,502,280	1,002,631	750,310
Other revenue	<b>78,743</b>	49,838	29,878	9,023	7,705
Other income	<b>26,585</b>	12,046	6,267	15,614	3,303
Selling and distribution expenses	<b>(1,259,076)</b>	(1,066,095)	(896,150)	(403,313)	(218,663)
General and administrative expenses	<b>(211,034)</b>	(137,364)	(124,031)	(127,621)	(94,399)
Share of profit of an associate	–	–	–	5,873	2,672
Finance costs	<b>(21)</b>	(9)	(90)	(168)	(174)
Profit before taxation	<b>527,925</b>	503,487	518,154	502,039	450,754
Taxation	<b>(84,060)</b>	<u>(74,785)</u>	<u>(78,045)</u>	<u>(75,355)</u>	<u>(67,360)</u>
Profit for the year	<b>443,865</b>	<u>428,702</u>	<u>440,109</u>	<u>426,684</u>	<u>383,394</u>
Profit attributable to:					
Equity holders of the Company	<b>443,553</b>	428,585	439,874	426,556	383,122
Non-controlling interests	<b>312</b>	<u>117</u>	<u>235</u>	<u>128</u>	<u>272</u>
	<b>443,865</b>	<u>428,702</u>	<u>440,109</u>	<u>426,684</u>	<u>383,394</u>
Dividends	<b>182,880</b>	<u>182,880</u>	<u>182,880</u>	<u>121,920</u>	<u>12,192</u>
Earnings per share attributable to owners of the Company (RMB)	<b>0.728</b>	<u>0.703</u>	<u>0.722</u>	<u>0.700</u>	<u>0.629</u>



## FIVE YEARS FINANCIAL SUMMARY

	As at 31 December				
	2014 RMB'000	2013 RMB'000	2012 RMB'000	2011 RMB'000	2010 RMB'000
<b>Assets &amp; Liabilities</b>					
Total assets	<b>3,073,693</b>	2,667,700	2,288,547	1,937,283	1,570,906
Total liabilities	<b>(726,477)</b>	(581,469)	(449,608)	(411,533)	(447,980)
	<b>2,347,216</b>	2,086,231	1,838,939	1,525,750	1,122,926
<b>Capital and reserves</b>					
Equity attributable to owners of the Company	<b>2,343,420</b>	2,082,747	1,837,042	1,519,088	1,121,392
Non-controlling interests	<b>3,796</b>	3,484	1,897	6,662	1,534
	<b>2,347,216</b>	2,086,231	1,838,939	1,525,750	1,122,926