# MEDIC SKIN

# MEDICSKIN HOLDINGS LIMITED 密迪斯肌控股有限公司

(Incorporated in the Cayman Islands with limited liability)

## STOCK CODE : 8307





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Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "**Directors**") of Medicskin Holdings Limited (the "**Company**") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "**GEM Listing Rules**") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive; there are no other matters the omission of which would make any statement herein or this report misleading.

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## **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS** Executive Directors

Dr. Kong Kwok Leung *(Chairman)* Mr. Lo Kwok Bun *(Chief Executive Officer)* Ms. Kong Chung Wai

#### **Independent Non-executive Directors**

Mr. Chan Cheong Tat Mr. Lee Ka Lun Mr. Leung Siu Cheung

#### BOARD COMMITTEES Audit Committee

Mr. Chan Cheong Tat *(Chairman)* Mr. Lee Ka Lun Mr. Leung Siu Cheung

#### **Remuneration Committee**

Mr. Leung Siu Cheung *(Chairman)* Dr. Kong Kwok Leung Mr. Lo Kwok Bun Mr. Chan Cheong Tat Mr. Lee Ka Lun

#### **Nomination Committee**

Dr. Kong Kwok Leung *(Chairman)* Ms. Kong Chung Wai Mr. Chan Cheong Tat Mr. Lee Ka Lun Mr. Leung Siu Cheung

#### **COMPLIANCE OFFICER**

Ms. Kong Chung Wai

#### **COMPANY SECRETARY**

Ms. Sin Chui Pik Christine CPA, FCCA

#### AUTHORISED REPRESENTATIVES

Ms. Kong Chung Wai Ms. Sin Chui Pik Christine

#### HONG KONG LEGAL ADVISER

Howse Williams Bowers 27th Floor, Alexandra House 18 Chater Road Central Hong Kong

#### **PRINCIPAL BANKERS**

Hang Seng Bank Limited 83 Des Voeux Road Central Hong Kong

The Hongkong and Shanghai Banking Corporation Limited 1 Queen's Road Central Hong Kong

#### **REGISTERED OFFICE**

P.O. Box 309 Ugland House Grand Cayman, KY1-1104 Cayman Islands

#### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

21st Floor, New World Tower II 16-18 Queen's Road Central Hong Kong

# PRINCIPAL SHARE REGISTER AND TRANSFER OFFICE

Maples Fund Services (Cayman) Limited P.O. Box 1093, Boundary Hall Cricket Square Grand Cayman, KY1-1102 Cayman Islands

#### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

#### AUDITOR

Deloitte Touche Tohmatsu 35/F, One Pacific Place 88 Queensway Hong Kong

#### **COMPLIANCE ADVISER**

Shenwan Hongyuan Capital (H.K.) Limited (formerly known as "Shenyin Wanguo Capital (H.K.) Limited") Level 19 28 Hennessy Road Hong Kong

#### **COMPANY WEBSITE**

www.medicskin.com

#### GEM STOCK CODE

8307

## **CHAIRMAN'S STATEMENT**

Dear Shareholders,

On behalf of the board of Directors (the "**Board**") of the Company, it is my pleasure to present this annual report and the audited consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "**Group**") for the year ended 31 March 2016 to you.

#### A YEAR IN REVIEW

The year 2015 was a challenging year for both the Group and the Hong Kong retail and services section as a whole. Both the global economy and the economy of the People's Republic of China (the "**PRC**") continued to slow down. The PRC economy grew by 6.9% in 2015, compared with 7.3% a year earlier, marketing its slowest growth in a quarter of a century. The prolonged stock market slump and the volatility of equity markets in Hong Kong and the PRC and the social issues in Hong Kong also caused the decline in the general consumer sentiment in Hong Kong during the year under review. As one of the medical skin care service providers in Hong Kong, our business was inevitably affected. Moreover, competition in the industry became more and more intensified. Nevertheless, the Group, as one of the pioneers in the medical skin care industry in Hong Kong, would make the best use of our advantages and continue to seek opportunities to grow despite of the circumstances.

This year is the Group's first anniversary since the listing of the Company's shares (the "**Shares**") on GEM on 18 December 2014 (the "**Listing**"). During the year under review, the Group devoted itself to implement the plans as planned in the Listing to provide professional, reliable and convenient services to clients.

To expand and strengthen our presence in Hong Kong, we seek suitable and strategic locations for opening new medical skin care centres ("**Medicskin Centre(s**)"). During the year under review, the Group was in the process of relocating its Medicskin Centre in Central from Tak Shing House to New World Tower II, which occupies the whole 21st Floor of New Would Tower II, with around 5,000 square feet in gross floor area. The new Central Medicskin Centre was opened in May 2016, with elegant décor which provides better facilities and a more comfortable environment to our clients, enhancing our clients' experiences. We believe this in turn will enhance clients' satisfaction and in long term bring additional revenue to the Group.

To keep abreast of the latest industry knowledge in order to offer the most suitable and updated services to our clients, the Group continuously performs market research on the development of, and evaluate the effects of the latest products, skills and treatment devices and technology. During the year under review, the Group used approximately HK\$2.6 million for purchase of medical equipment and introduced certain new treatment services. We believe that the introduction of new medical devices is one of the driving forces for the growth of the Group's business and is a significant way to maintain the Group's competitiveness and its forefront position in the industry.

## **CHAIRMAN'S STATEMENT**

During the year ended 31 March 2016, the revenue of the Group amounted to HK\$60.1 million, representing a decrease of 9.9% from HK\$66.7 million of last corresponding year. The Group's net profit declined 27.3% from HK\$3.3 million of last corresponding year to HK\$2.4 million. Earnings per share for the year was HK0.59 cent as compared to HK0.94 cent of last corresponding year. To reward the Shareholders, in addition to the special dividends of HK3.0 cents per share in aggregate paid during the year, the Board is pleased to recommend a final cash dividend of HK0.25 cent per share and a special cash dividend of HK2.25 cents per Share for the year ended 31 March 2016.

#### OUTLOOK

It is expected that since Hong Kong, the PRC and the global economies will continue to fluctuate in the year to come and there will be increasingly fierce competition in the medical skin care industry, the Group's business more or less will be affected. Nevertheless, with the higher growth rate of female population in Hong Kong, continuous aging trend in the population of Hong Kong and growing emphasis on a person's physical appearance in the society, medical skin care services is becoming more commonplace and it is expected that more people will seek skin care services for improvement of their appearance in pursuit of beauty and to improve their self-esteem, thereby supporting growth of the medical skin care industry in Hong Kong. Continuing technological innovation and improvement of treatment equipment by manufacturers also offer growth opportunities within the industry for all players.

The government of Hong Kong has been considering to tighten up the regulation of the beauty industry and is currently reviewing the existing legislation with a view to enacting laws or amending the existing legislation to distinguish between medical treatment and beauty treatment and to implement regulatory controls over certain cosmetic procedures in order to protect the interests and safety of the public. Such review or amendment of the existing legislation may introduce a change in compliance standards in connection with delivery of treatments, and ultimately bring higher level of confidence to customers, enhance the level of safety in the industry and increase the total spending in the market.

Online consumption is a trend in the digital era and influences the local retail market. Traditional retail businesses are losing market share as people all over the world increasingly purchase goods over the Internet. The Group will continue to explore and launch new skincare products to enhance the quality, effectiveness and variety of our products and explore different sales channel and platform for sale of its skincare products to enhance our competitiveness.

The Group will continue using its best endeavors to provide the highest quality medical skin care services and products to the clients and strengthening its market position so as to grow its brand and business.

#### APPRECIATION

On behalf of the Board, I wish to take this opportunity to express my sincere gratitude to the Shareholders, business partners, suppliers and clients for their continued support to the Group. I would also like to express my heartfelt appreciation to the management and the staff for their diligence and valuable contribution throughout the year. In the future, we will thrive continuously to expand our business and use our best endeavor to provide the highest quality medical skin care services.

#### Dr. Kong Kwok Leung

Chairman

Hong Kong, 17 June 2016

#### **BUSINESS REVIEW**

The Group is a medical skin care group operating two Medicskin Centres in Hong Kong that primarily focus on the treatment of skin diseases and problems and/or the improvement of appearance of clients. The Group provides services to clients for the treatment of, inter alia, skin diseases and problems such as acne, pigmentation, rosacea, dermatitis, eczema and warts, as well as for the improvement of appearance through, inter alia, skin rejuvenation, facial sculpturing and body contouring treatments, treatments of acne scars and enlarged pores, removal of undesirable naevi, and hair removal.

During the year ended 31 March 2016, the revenue of the consultation service, prescription and dispensing service and treatment service accounted for approximately 5.9%, 44.8%, and 49.3% of the total revenue of the Group respectively. For the year ended 31 March 2016, the revenue of the Group decreased by approximately HK\$6.6 million, or 9.9%, to approximately HK\$60.1 million, when compared to the year ended 31 March 2015. The decrease in revenue was primarily attributable to the decrease in general consumer sentiment due to the slowdown of economic growth in Hong Kong, the PRC and the global economy and the increasingly intensified competition in the industry.

During the year ended 31 March 2016, the Group used approximately HK\$2.6 million for purchase of medical equipment and introduced certain new treatment services. Among the new treatment services, we introduced (i) "enLIGHTen ™" treatment device deploying dual wave length and dual pulse laser featuring picosecond technology, which is a safer and more effective way than traditional lasers to treat pigmented lesion by breaking down melanin, targeting benign pigmented lesion, and (ii) "Clear + Brilliant ®" treatment device deploying fractional lasers with laser energy of various wave lengths, which can reduce pore size and enhance skin texture and can be coupled with other antioxidant cream to illuminate the skin targeting skin aging and pigmentary issues. We believe that the introduction of new medical devices is one of the driving forces for the growth of the Group's business and is a significant way to maintain the Group's competitiveness and its forefront position in the industry.

Moreover, during the year ended 31 March 2016, the Group was in the process of relocating its Medicskin Centre in Central from Tak Shing House to New World Tower II, which occupies the whole 21st Floor of New World Tower II, with around 5,000 square feet in gross floor area. The new Central Medicskin Centre was opened in May 2016, with elegant décor which provides better facilities and a more comfortable environment to our clients, enhancing our clients' experiences. We believe this in turn will enhance clients' satisfaction and in long term bring additional revenue to the Group.

#### **FINANCIAL REVIEW**

#### Revenue

The Group's revenue decreased by approximately HK\$6.6 million, or 9.9%, from approximately HK\$66.7 million for the year ended 31 March 2015 to approximately HK\$60.1 million for the year ended 31 March 2016. The decrease was primarily attributable to the decrease in general consumer sentiment due to the slowdown of economic growth in Hong Kong, the PRC and the global economy and the increasingly intensified competition in the industry which in turn decreased the client flow as well as the frequency of client visits.

#### Inventories used

The Group's cost of inventories used was approximately HK\$7.7 million and approximately HK\$8.5 million for the years ended 31 March 2016 and 2015 respectively, representing 12.8% and 12.7% of the revenue for the respective years.

#### Staff costs

Staff costs increased by approximately HK\$1.6 million, or 5.1%, from approximately HK\$31.1 million for the year ended 31 March 2015 to approximately HK\$32.7 million for the year ended 31 March 2016. The increase was primarily attributable to the new hiring and the annual revision of remuneration to the staff and doctors during the year.

#### Depreciation of property, plant and equipment

Depreciation expenses decreased by approximately HK\$0.5 million or 20.0%, from approximately HK\$2.5 million for the year ended 31 March 2015 to approximately HK\$2.0 million for the year ended 31 March 2016. The decrease was primarily attributable to certain assets which became fully depreciated during the year.

#### Other expenses

Other expenses increased by approximately HK\$3.8 million, or 39.6%, from approximately HK\$9.6 million for the year ended 31 March 2015 to approximately HK\$13.4 million for the year ended 31 March 2016. The increase was primarily attributable to (i) the increase in recurring professional fees of approximately HK\$1.5 million since the Listing; (ii) increase in marketing expenses and operating costs by approximately HK\$1.4 million in relation to sale of skincare products; and (iii) increase in rental expenses, building management fee and air conditioning charges by approximately HK\$0.8 million.

#### Listing expenses

During the year ended 31 March 2016, no non-recurring listing fees was recognised as expenses in connection with the Listing (2015: approximately HK\$9.2 million).

#### Income tax expense

Income tax expense decreased by approximately HK\$0.3 million, or 11.5%, from approximately HK\$2.6 million for the year ended 31 March 2015 to approximately HK\$1.3 million for the year ended 31 March 2016. The decrease was primarily attributable to the decrease in profit before tax, excluding the effect of non-deductible expenses such as share-based payments and listing expenses.

#### Profit for the year

As a result of the foregoing, the profit for the year decreased by approximately HK\$0.9 million, or 27.3%, from approximately HK\$3.3 million for the year ended 31 March 2015 to approximately HK\$2.4 million for the year ended 31 March 2016.

#### DIVIDENDS

Details of the dividends declared and distributed by the Company during the year ended 31 March 2016 are set out in note 15 to the consolidated financial statements.

The Board recommends the payment of a final dividend of HK0.25 cent per ordinary share of the Company and a special dividend of HK2.25 cents per ordinary share of the Company for the year ended 31 March 2016 to the Shareholders whose names appear on the register of members of the Company on Thursday, 4 August 2016. Subject to the approval of the Shareholders at the annual general meeting of the Company for the year ended 31 March 2016 (the "**AGM**"), and the fulfilment of conditions of declaration and payment of special dividend out of share premium account of the Company ("**Share Premium Account**"), the special dividend will be paid out of the Share Premium Account pursuant to the Articles of Association and the final dividend and special dividend will be posted on Friday, 19 August 2016 by ordinary mail to the Shareholders.

As far as the Company is aware, as at the date of this report, there was no arrangement under which any Shareholder has waived or agreed to waive any dividend proposed to be distributed for the year ended 31 March 2016.

#### CAPITAL STRUCTURE, LIQUIDITY AND FINANCIAL RESOURCES

The Company's shares were successfully listed on GEM of the Stock Exchange on 18 December 2014. There has been no change in the capital structure of the Group since then. The capital of the Group only comprises of ordinary shares.

The total equity of the Group as at 31 March 2016 was approximately HK\$37.8 million (2015: approximately HK\$47.2 million). The Group generally finances its operation with internally generated cash flows. The Group had bank balances and cash of approximately HK\$30.0 million as at 31 March 2016 (2015: approximately HK\$48.0 million), with no external borrowing (2015: Nil). As at 31 March 2016, the Group had net current assets of approximately HK\$28.3 million (2015: approximately HK\$43.2 million).

Cash generated from operations for the year ended 31 March 2016 was approximately HK\$3.8 million (2015: approximately HK\$10.9 million). With the healthy bank balances and cash on hand, the Group's liquidity position remains strong and it has sufficient financial resources to fund its future plans and to meet its working capital requirement. As at 31 March 2016, the Group had unused banking facilities of HK\$4.0 million (2015: Nil).

#### SIGNIFICANT INVESTMENTS HELD BY THE GROUP

During the year ended 31 March 2016, there was no significant investment held by the Group.

#### FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Save as disclosed above and in the prospectus issued by the Company dated 12 December 2014 (the "**Prospectus**"), the Group does not have other plans for material investments and capital assets.

# MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

The Group did not have any material acquisitions or disposals of subsidiaries and affiliated companies during the year ended 31 March 2016.

#### COMMITMENTS

The contractual commitments of the Group were primarily related to the leases of its office premises and Medicskin Centres. As at 31 March 2016, the Group's operating lease commitments amounted to approximately HK\$18.7 million (2015: approximately HK\$3.4 million).

As at 31 March 2016, the Group had capital commitments in respect of acquisition of property, plant and equipment of approximately HK\$465,000 (2015: Nil).

#### **CONTINGENT LIABILITIES**

As at 31 March 2016, the Group did not have material contingent liabilities.

#### CHARGES ON THE GROUP'S ASSETS

Details of charges on the Group's assets are set out in note 20 to the consolidated financial statements.

#### FOREIGN EXCHANGE EXPOSURE

The Group carries out its business in Hong Kong and most of its transactions are denominated in Hong Kong. The Group currently does not have significant foreign currency exposure. The management continually assesses and monitors the foreign exchange exposure and, if necessary, will hedge its foreign exchange exposure by entering forward foreign exchange contracts.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The Board, as assisted by the audit committee of the Company (the "Audit Committee"), oversees the Group's internal control and risk management system, and conducts periodic reviews of such system to ensure good corporate governance practice. The supervision process and outcome of the latest review is set out in more detail in the section headed "Internal Control and Risk Management" in corporate governance report in this annual report (the "Corporate Governance Report"). The following is a discussion of the principal risks and uncertainties facing the Group. The Board meets periodically to discuss these risks, and where appropriate, will monitor the situation closely and adopt any necessary risk mitigation measures.

#### **Industry risk**

The medical skin care industry is sensitive to negative media reports or allegations, which may affect consumer confidence, reputation and market perception of the industry. The industry is also subject to rapidly changing market trends and intense competition amongst different players, including both medical skin care service providers and beauty parlours without medical staff. This may materially and adversely affect the Group's business performance. To maintain competitiveness, our doctors seek to keep abreast of the latest and most suitable treatment products and technology available.

#### **Regulatory and political risk**

The Hong Kong government has been reviewing existing laws and regulations which may affect compliance standards of certain procedures, such as those carried out by the Group. However, we are committed to health and safety and most of our treatment services are only performed by doctors.

Our operations are based in Hong Kong and are vulnerable to economic, social and political conditions, such as social unrest or civil disturbance, especially those which may disrupt our clients' and staff's access to our centres and in turn our business performance.

#### **Economy risk**

The continued growth in revenue from the Group's operations is highly dependent on the sustainable growth of consumer spending on medical skin care services and products. However, there is no assurance that the local economy can sustain a stable growth in consumer spending. Moreover, if the local economy slows down, it is highly likely that consumer demand and spending on medical skin care services and products may be reduced. Any continued economic slowdown or recession may result in a decrease in consumer spending in relation to medical skin care services and products, and may lead to a material adverse effect upon the Group's business and results of operations.

#### **Reputation risk**

The Group's success depends to a significant extent on the recognition of the Group's brand and reputation in the medical skin care services industry as a reliable services provider. Any litigation claims or complaints from the Group's clients in relation to the quality of services or products provided by the Group's Medicskin Centres may adversely affect the reputation and image of the Group, and may in turn, materially and adversely affect the demand for the Group's services.

#### Severe communicable and uncontrollable disease

As a substantial part of the Group's revenue is derived from clients in Hong Kong which is in close proximity to the PRC, any outbreak of severe communicable disease in Hong Kong or the PRC may have an adverse effect on the economic conditions and consumer environment in Hong Kong and our future growth and overall financial position will be adversely affected.

#### **Financial risk**

#### Credit risk

To minimise credit risk, the Group has monitoring procedures to ensure there is follow-up action to recover overdue debts. The Group also reviews the recoverable amount of each individual debt at the end of each reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. The Board therefore considers that the Group's credit risk is significantly reduced.

#### Liquidity risk

The Group monitors and maintains a level of cash and cash equivalents which it deems adequate to finance the Group's operations and mitigate the effects of cash flow fluctuations. As at 31 March 2016 and 2015, the Group had no external borrowing.

#### Interest risk

The Group is exposed to cash flow interest rate risk in relation to floating rate bank balances. It does not currently have any interest rate hedging policy, but closely monitors its exposure to interest rate risk due to changes in market rates and will consider hedging changes should the need arise.

#### **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 March 2016, the Group employed a total of 49 full-time and 3 part-time employees (2015: 54 full-time and 4 part-time employees). The staff costs, including Directors' emoluments, of the Group were approximately HK\$32.7 million for the year ended 31 March 2016 (2015: approximately HK\$31.1 million). Remuneration is determined with reference to factors such as comparable market salaries and the performance, time commitment and responsibilities of each individual. Employees are provided with relevant in-house and/or external trainings from time to time. In addition to a basic salary, year-end bonuses are offered to those staff with outstanding performance to attract and retain eligible employees to contribute to the Group.

#### COMPARISON OF BUSINESS OBJECTIVES WITH ACTUAL BUSINESS PROGRESS

An analysis comparing the business objectives as set out in the Prospectus with the Group's actual business progress for the period from the date of the Listing to 31 March 2016 is set out below:

Business objectives		Actual progress			
(i)	Expand and strengthen our presence in Hong Kong	<ul> <li>The Group used approximately HK\$2.8 million for relocation of its Central Medicskin Centre to another prime location within the Central district. As at 31 March 2016, the new Central Medicskin Centre was under renovation.</li> </ul>			
		<ul> <li>The Group is in the process of exploring and identifying a location for potential new Medicskin Centre as well as assessing the market conditions.</li> </ul>			
(ii)	Enhance quality and variety of our services and products offering	The Group used approximately HK\$4.1 million for enhancement of quality and variety of its services and products offerings in which HK\$3.4 million was used for purchase of new medical devices and HK\$0.7 million was used for development and procurement of new skin care products.			
(iii)	Maintain and enhance our professional expertise	The Group has organised and provided trainings to our doctors and professional staff.			

#### **USE OF PROCEEDS**

The net proceeds from the Placing (as defined in the Prospectus) were approximately HK\$22.9 million, which was based on the placing price of HK\$0.6 per share and the actual expenses related to the Listing. After the Listing, these proceeds were and will be used for the purposes in accordance with the future plans as set out in the Prospectus.

The net proceeds from the Placing from the date of the Listing to 31 March 2016 were used as follows:

	Planned use of proceeds as shown in the Prospectus from the date of the Listing to 31 March 2016 (adjusted on a pro rata basis based on the actual net proceeds) <i>HK\$'000</i>	Actual use of proceeds from the date of the Listing to 31 March 2016 <i>HK\$'000</i>	Unutilised amount as at 31 March 2016 HK\$'000 (note a)
Expand and strengthen our presence in Hong Kong	11,804	(2,774)	9,030
Enhance quality and variety of our services (note b)	4,072	(4,072)	-
Repayment of debts	4,777	(4,777)	-
Working capital	2,293	(2,293)	
	22,946	(13,916)	9,030

Notes:

(a) The unused proceeds are deposited in a licensed bank in Hong Kong.

(b) Actual use of proceeds on expand and strengthen our presence in Hong Kong was lower than the planned use of proceeds because as at 31 March 2016, the relocation of the Group's Central Medicskin Centre was still in progress; and the Group is still in the process of exploring and identifying location for potential new Medicskin Centre as well as assessing the market conditions.

The Directors submit their report together with the audited consolidated financial statements of the Group for the year ended 31 March 2016.

#### **CORPORATE REORGANISATION**

The Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands on 20 June 2014.

Pursuant to a reorganisation (the "**Reorganisation**") to rationalise the structure of the Group in preparation for the listing of the Shares on GEM, the Company became the holding company of its subsidiaries now comprising the Group on 12 July 2014.

Details of the Reorganisation are set out in note 2 to the consolidated financial statements.

The Shares of the Company were listed on GEM on 18 December 2014 through the Placing.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Company is an investment holding company. The Group is principally engaged in the provision of medical skin care services. Details of the Group's subsidiaries as at 31 March 2016 are set out in note 31 to the consolidated financial statements.

Details of the business review, including analysis of the Group's performance using financial key performance indicators, principal risks and uncertainties faced by the Group and an indication of likely future developments in the Group's business are set out in the Chairman's Statement and Management Discussion and Analysis on page 3 to 11.

#### **Environmental policies and performance**

The Group is committed to the long term sustainability of the environment and communities in which it engages. The Group strives to minimize its impact on the environment by reducing its use of electricity and water and encouraging recycle of office supplies and other materials. The Group has complied with all relevant laws and regulations regarding environmental protection, health and safety, workplace conditions and employment.

#### Compliance with the laws and regulations

The Group recognises the importance of compliance with regulatory requirements and the risks of non-compliance with the applicable laws and regulations. During the year ended 31 March 2016 and up to the date of this report, the Group has complied in material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Group. There was no material breach or non-compliance with the applicable laws and regulations by the Group for the year ended 31 March 2016 and up to the date of this report.

#### Relationship with employees, clients, suppliers and other stakeholders

The Group understands the success of the Group's business depends on the support from its key stakeholders, including employees, clients, suppliers, banks, regulators and Shareholders. During the year ended 31 March 2016, there were no material and significant disputes between the Group and its key stakeholders. The Group will continue to ensure effective communication and maintain good relationship with each of its key stakeholders.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 March 2016 are set out in the consolidated statement of profit or loss and other comprehensive income on pages 37.

The Board recommends the payment of a final dividend of HK0.25 cent per Share and a special dividend of HK2.25 cents per Share for the year ended 31 March 2016. Subject to the approval of the Shareholders at the AGM, the proposed final dividend and special dividend will be posted on Friday, 19 August 2016 by ordinary mail to the Shareholders whose names appear on the register of members of the Company on Thursday, 4 August 2016. Based on 400,000,000 ordinary shares of the Company in issue as of the date of this report, the total dividend will amount to HK\$10 million.

#### **ANNUAL GENERAL MEETING**

The AGM will be held on Wednesday, 27 July 2016. A notice convening the meeting will be issued and sent to the Shareholders in due course.

#### **CLOSURE OF REGISTER OF MEMBERS**

For determining the entitlement to attend and vote at the AGM, the register of members of the Company will be closed from Monday, 25 July 2016 to Wednesday, 27 July 2016, both dates inclusive, during which period no transfer of shares can be registered. In order to be eligible to attend and vote at the AGM, all transfers accompanied by the relevant share certificates must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:30 p.m. on Friday, 22 July 2016.

For determining the entitlement to the proposed final dividend and special dividend, the register of members of the Company will be closed on Tuesday, 2 August 2016 to Thursday, 4 August 2016, both dates inclusive, during which period no transfer of shares will be registered. In order to qualify for the entitlement to the proposed final dividend and special dividend, all transfers of shares, accompanied by the relevant share certificates, must be lodged with the Company's branch share registrar and transfer office in Hong Kong, Tricor Investor Services Limited at the above address for registration not later than 4:30 p.m. on Monday, 1 August 2016.

#### FINANCIAL SUMMARY

A summary of the published results, assets and liabilities of the Group for the last four financial years is set out on page 79. The summary does not form part of the audited consolidated financial statements.

#### RESERVES

Movements in the reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity on page 40 and on page 78, respectively.

#### **PROPERTY, PLANT AND EQUIPMENT**

Details of the movements during the year in the property, plant and equipment of the Group are set out in note 17 to the consolidated financial statements.

#### BANK LOANS AND OTHER BORROWINGS

As at 31 March 2016, the Group did not have bank loans or other borrowings.

#### **SHARE CAPITAL**

Details of the movements during the year in the share capital of the Company are set out in note 25 to the consolidated financial statements.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year ended 31 March 2016, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the articles of association of the Company (the "**Articles of Association**") or the laws of the Cayman Islands that would oblige the Company to offer new shares on a pro rata basis to existing Shareholders.

#### DISTRIBUTABLE RESERVES OF THE COMPANY

Pursuant to the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, share premium and retained profits of the Company are distributable to the shareholders. As at 31 March 2016, the Company's reserves available for distribution to the Shareholders amounted to approximately HK\$34.0 million.

#### MAJOR CLIENTS AND SUPPLIERS

For the year ended 31 March 2016, the percentage of revenue derived from our five largest clients in aggregate was less than 2% (2015: 2%).

For the year ended 31 March 2016, our largest supplier accounted for approximately 15.2% (2015: 14.7%) of our total purchases. For the year ended 31 March 2016, our five largest suppliers in aggregate accounted for approximately 61.3% (2015: 57.1%) of our total purchases.

None of the Directors, their respective close associates or any Shareholders which to the Directors' knowledge own more than 5% of the Company's issued share capital have an interest in any of the Group's five largest suppliers during the year ended 31 March 2016.

#### DIRECTORS

The Directors during the year and up to the date of this report were as follows:

#### **Executive Directors**

Dr. Kong Kwok Leung *(Chairman)* Mr. Lo Kwok Bun *(Chief Executive Officer)* Ms. Kong Chung Wai

#### Independent Non-executive Directors

Mr. Chan Cheong Tat Mr. Lee Ka Lun Mr. Leung Siu Cheung

Pursuant to the Articles of Association, Dr. Kong Kwok Leung ("**Dr. Kong**") and Mr. Chan Cheong Tat will retire and, being eligible, offer themselves for re-election at the forthcoming AGM.

#### DIRECTORS' SERVICE CONTRACTS

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the date of the Listing and continuing thereafter until terminated by either party by giving not less than three months' notice in writing to the other.

Each of the independent non-executive Directors has entered into a service agreement with the Company for a term of three years commencing from the date of the Listing, provided that either the Company or the independent non-executive Directors may terminate such appointment at any time by giving at least three months' notice in writing to the other.

Save as aforesaid, none of the Directors proposed for re-election at the forthcoming AGM of the Company has a service contract with the Company or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation (other than statutory compensation).

There are no directors' service contracts that are exempt under Rule 17.91 of the GEM Listing Rules.

#### DIRECTORS' INTERESTS IN CONTRACTS

Save as disclosed in the section headed "Continuing Connected Transactions" below and in note 30 to the consolidated financial statements and those exempted from the reporting, annual review, announcement and independent shareholders' approval requirements under the GEM Listing Rules, no contract of significance to the business of the Group to which the Company, its holding companies, its subsidiaries, or its controlling shareholders was a party subsisted at the end of the year or at any time during the year ended 31 March 2016, and no Directors are or were materially interested either directly or indirectly in any such contract.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the independent non-executive Directors, an annual confirmation of his independence pursuant to Rule 5.09 under the GEM Listing Rules. The Company considers all of the independent non-executive Directors are independent.

#### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or existed during the year ended 31 March 2016.

#### PERMITTED INDEMNITY PROVISION

A permitted indemnity provision for the benefit of the Directors is currently in force and was in force during the year ended 31 March 2016. The Company has arranged for appropriate insurance cover for Directors' and officers' liabilities in respect of legal actions against its Directors and senior management arising out of corporate activities.

#### **EMOLUMENT POLICY**

We have established a remuneration committee (the "**Remuneration Committee**") in compliance with the GEM Listing Rules. The primary duties of the Remuneration Committee are to review and make recommendations to the Board on the remuneration policy and other remuneration related matters, including benefits-in-kind and other compensation payable to the Directors and senior management, after consultation with the chairman and/or chief executive officer.

Under the remuneration policy of the Company, the Remuneration Committee will consider factors such as corporate and individual performance, salaries paid by comparable companies, time commitment, responsibilities and employment conditions elsewhere in the Group in assessing the amount of remuneration payable to the Directors and senior management.

#### NON-COMPETITION UNDERTAKINGS

Pursuant to the deed of non-competition dated 11 December 2014, each of Dr. Kong and Topline Worldwide Limited ("**Topline**"), a company wholly owned by Dr. Kong has jointly and severally agreed and undertaken with the Company (for the benefit of itself and each of its subsidiaries), inter alia, that with effect from the date of the deed of non-competition until the earlier of the date on which Dr. Kong and Topline cease to be controlling shareholders of the Group and the date on which the shares of the Company cease to be listed on the Stock Exchange, he/it will not and will procure that none of his/its associates (other than the Group) will, on its own account or with each other or in conjunction with or on behalf of any person, firm or company, carry on or be engaged in, or be interested in, directly or indirectly, whether as a shareholder (other than being a Director or a shareholder of the Group or its subsidiaries), Director, employee or otherwise, in any business that competes or may compete, directly or indirectly, with any businesses as may from time to time be carried on by the Group in Hong Kong (other than as a holder of not more than 5% of the issued shares or stock of any class or debentures of any company listed on any recognised stock exchange).

#### **COMPETING INTERESTS**

The Directors are not aware of any business or interest of the Directors nor the controlling shareholders of the Company nor any of their respective close associates (as defined under the GEM Listing Rules) that competes or may compete, either directly or indirectly, with the business of the Group, or of any other conflicts of interest which any such person has or may have with the Group during the year ended 31 March 2016.

#### DISCLOSURE OF INTERESTS

#### (A) Directors' and Chief Executive' Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 31 March 2016, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("**SFO**")), as recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors of listed issuers as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules were as follows:

#### Long position

#### (a) Ordinary shares of the Company

Name of Director	Capacity/Nature of interest	Number of shares	Percentage of issued share capital
Dr. Kong <i>(note)</i>	Interest in a controlled corporation	290,000,040	72.50%

*Note:* The 290,000,040 shares are registered in the name of Topline. Under the SFO, Dr. Kong is deemed to be interested in all the shares of the Company registered in the name of Topline.

#### (b) Options to subscribe for ordinary shares of the Company

Particulars of the Directors' interests in Share Option Scheme were as follows:

				Number of share options						
Name of Director	Grant date	Exercise price per share	Vesting period	Exercise period	As at 1.4.2015	Granted	Exercised	Cancelled	Lapsed	As at 31.3.2016
Chan Cheong Tat	17.08.2015	0.67	17.08.2015– 16.08.2016	17.08.2016 16.08.2017	-	400,000	-	-	-	400,000
Lee Ka Lun	17.08.2015	0.67	17.08.2015– 16.08.2016	17.08.2016 16.08.2017	-	400,000	-	-	-	400,000
Leung Siu Cheung	17.08.2015	0.67	17.08.2015– 16.08.2016	17.08.2016- 16.08.2017	-	400,000	-	-	-	400,000
					-	1,200,000	-	-	-	1,200,000

Save as disclosed above, as at 31 March 2016, none of the Directors and chief executive of the Company had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors of listed issuers as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules.

# (B) Substantial Shareholders' and Other Persons' Interests and Short Positions in Shares and Underlying Shares

As at 31 March 2016, the following persons (other than a Director or chief executive of the Company) had interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

#### Long position in the ordinary shares of the Company

Name	Capacity/Nature of interest	Number of shares	Percentage of issued share capital
Topline <i>(note)</i>	Beneficial owner	290,000,040	72.50%

*Note:* The entire issued share capital of Topline is beneficially owned by Dr. Kong. Therefore Dr. Kong is deemed to be interested in all the shares of the Company held by Topline.

Save as disclosed above, as at 31 March 2016, no other interests or short positions in the shares or underlying shares of the Company were recorded in the register required to be kept by the Company under section 336 of the SFO.

#### SHARE OPTION SCHEME

The Company adopted a share option scheme (the "**Share Option Scheme**") on 3 December 2014 to provide incentive and/or to reward eligible persons for their contribution to, and continuing efforts to promote the interest of, the Group. The terms of the Scheme are in accordance with the provisions of Chapter 23 of the GEM Listing Rules. The following is a summary of the principal terms of the Share Option Scheme:

#### (a) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to provide incentive and/or to reward eligible persons for their contribution to, and continuing efforts to promote the interest of, the Group.

#### (b) Who may join

Subject to the terms of the Share Option Scheme, the Board shall be entitled to make an offer to any employee (whether full time or part-time employee) of the Company and its subsidiaries; any executive Directors and non-executive Directors (including independent non-executive Directors) of the Company and any of its subsidiaries; and any person or entity acting in their capacities as advisers or consultants or other contractors or business partners of the Group.

#### (c) Maximum number of shares

The total number of shares in respect of which options may be granted under the Share Option Scheme and any other share options schemes of the Company shall not exceed 10% of the total number of shares in issue immediately following completion of the Placing and the Capitalisation Issue (as defined in note 25), unless the Company seeks the approval of the shareholders in general meeting for refreshing the 10% limit under the Share Option Scheme.

#### (d) Maximum entitlement of each eligible person

No option shall be granted to any eligible person if any further grant of options would result in the shares issued and to be issued upon exercise of all options granted and to be granted to such person (including exercised, cancelled and outstanding options) in the 12-month period up to and including such further grant would exceed 1% of the total number of shares in issue.

#### (e) Time of acceptance and exercise of an option

An offer of grant of an option may be accepted by an eligible person within the date as specified in the offer issued by the Company, being a date not later than 21 days after (i) the date on which the offer was issued, or (ii) the date on which the conditions (if any) for the offer are satisfied, provided that such date shall not be more than 10 years after the date of adoption of the Share Option Scheme.

A consideration of HK\$1 is payable for each acceptance of grant of option(s). Such consideration shall generally not be refundable.

Subject to the other provisions of the Share Option Scheme, an option may be exercised in whole or in part by the grantee (or his personal representatives) at any time before the expiry of the period to be determined and notified by the Board to the grantee which in any event shall not be longer than 10 years commencing on the offer date and expiring on the last day of such 10-year period subject to the provisions for early termination as contained in the Share Option Scheme and provided that the Board may determine the minimum period for which the option has to be held or other restrictions before the exercise of the subscription right attaching thereto.

#### (f) Subscription price for shares

The subscription price of a share in respect of any particular option granted under the Share Option Scheme shall be a price determined by the Board and notified to an eligible person, and shall be at least the highest of:

- (1) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet on the offer date, which must be a business day;
- (2) the average of the closing price of the shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the offer date; and
- (3) the nominal value of a share.

#### (g) Period of the Share Option Scheme

Subject to earlier termination by the Company in general meeting or the Board, the Share Option Scheme shall be valid and effective for a period of 10 years commencing on the date of adoption of the Share Option Scheme, after which period no further option shall be granted. Subject to the above, in all other respects, in particular, in respect of options remaining outstanding on the expiration of the 10-year period referred to in this paragraph, the provisions of the Share Option Scheme shall remain in full force and effect.

As at 31 March 2016, there was an aggregate of 2,000,000 outstanding options to subscribe for 2,000,000 shares of the Company pursuant to the Share Option Scheme.

#### INTERESTS OF COMPLIANCE ADVISER

As at 31 March 2016, as notified by the Company's compliance adviser, Shenwan Hongyuan Capital (H.K.) Limited (formerly known as "Shenyin Wanguo Capital (H.K.) Limited") (the "**Compliance Adviser**"), neither the Compliance Adviser nor its directors, employees or its close associates (as defined under the GEM Listing Rules) had any interests in relation to the Company which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

#### AUDIT COMMITTEE

The Company had established the Audit Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules. Details of the role and work performed by the committee are set out in the Corporate Governance Report.

The Audit Committee has reviewed the audited consolidated financial statements of the Group for the year ended 31 March 2016 and is of the view that such results complied with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosure has been made.

#### **RETIREMENT BENEFIT SCHEMES**

Other than operating a Mandatory Provident Fund Scheme under the Mandatory Provident Fund Schemes Ordinance, the Group has not operated any other retirement benefit schemes for its employees. Particulars of the retirement benefit schemes are set out in note 26 to the consolidated financial statements.

#### **RELATED PARTY TRANSACTIONS**

Details of related party transactions of the Group during the year ended 31 March 2016 are set out in note 30 to the consolidated financial statements. Such transactions were either (i) fully exempt from the reporting, announcement, annual review and independent shareholders' approval requirements under Chapter 20 of the GEM Listing Rules, or (ii) continuing connected transactions under the Cooperation Agreement, as set out in the section headed "Continuing Connected Transactions" below.

#### CONTINUING CONNECTED TRANSACTIONS

Medicskin Laboratories Limited ("**Medicskin**"), a wholly owned subsidiary indirectly held by the Company, has entered into a cooperation agreement with Dr. Kong and his sole proprietorship for a term of three years commencing from 1 April 2014 ("**Dr. Kong's Cooperation Agreement**"). Under Dr. Kong's Cooperation Agreement, effective from 1 April 2014, Dr. Kong (through his sole proprietorship) shall perform his obligations (including, inter alia, providing medical and treatment services to the clients at the Medicskin Centres) in consideration of the professional fees from Medicskin, and Medicskin shall perform its obligations (including, inter alia, the provision of management and administrative services and granting the sole proprietorship licences to use the name "Medicskin") in consideration of the sole proprietorship paying Medicskin the fees during the term of Dr. Kong's Cooperation Agreement.

The fees charged by Medicskin are equivalent to all the fees received from clients for the services provided by his sole proprietorship at the Medicskin Centres. The professional fees to which Dr. Kong (through his sole proprietorship) is entitled is determined on the basis of a monthly fixed fee of HK\$130,000 as well as a monthly incentive fee. The monthly incentive fee is calculated with reference to the amount of revenue received from clients at the Medicskin Centres generated directly by Dr. Kong and/or his sole proprietorship. When such revenue generated by Dr. Kong and/or his sole proprietorship exceeds a certain threshold, the excess amount, after deducting the cost of associated consumables used in the treatments, is multiplied by a certain percentage to arrive at the monthly incentive fee. Such percentage is commensurate to those typically offered to other doctors under other cooperation agreements. Dr. Kong may also be entitled to a year-end bonus payable at our discretion. Pursuant to the terms of Dr. Kong's Cooperation Agreement, all the fees received from clients for the services provided by Dr. Kong and/or his sole proprietorship are effectively transferred to Medicskin in the form of the fees.

Details of other material terms under Dr. Kong's Cooperation Agreement are set out in the Prospectus under the heading of "Connected Transactions".

Dr. Kong is a controlling shareholder and an executive Director and is therefore a connected person of the Company as defined under the GEM Listing Rules. As such, the sole proprietorship set up by Dr. Kong is also a connected person of the Company. Accordingly, the transactions contemplated under Dr. Kong's Cooperation Agreement constitutes continuing connected transactions of the Company under Chapter 20 of the GEM Listing Rules.

The annual caps for the amount of professional fees payable by Medicskin to Dr. Kong (through his sole proprietorship) under Dr. Kong's Cooperation Agreement for the three years ending 31 March 2017 are determined on the basis of the fixed formula stated in Dr. Kong's Cooperation Agreement which comprises a monthly fixed fee of HK\$130,000 and a monthly incentive fee calculated with reference to the amount of revenue generated directly by Dr. Kong and/or his sole proprietorship.

During the year ended 31 March 2016, pursuant to Dr. Kong's Cooperation Agreement, the total fees paid by Dr. Kong's sole proprietorship to Medicskin and the total professional fees paid by Medicskin to Dr. Kong's sole proprietorship approximately amounted to HK\$19,298,000 (2015: HK\$19,751,000) and HK\$5,071,000 (2015: HK\$5,205,000) respectively.

The annual caps in relation to the continuing connected transactions under Dr. Kong's Cooperation Agreement are as follows:

	Year ending 31 March		
	2015	2017	
	HK\$'000	HK\$'000	HK\$'000
Amount of fees payable by Dr. Kong			
(through his sole proprietorship) to Medicskin	22,500	28,000	35,000
Amount of professional fees payable by Medicskin to			
Dr. Kong (through his sole proprietorship)	6,000	7,500	9,000

As the applicable percentage ratios (other than the profits ratio) as defined under the GEM Listing Rule 19.07 calculated with reference to the annual caps on an annual basis under Dr. Kong's Cooperation Agreement are more than 5%, the continuing connected transactions contemplated under Dr. Kong's Cooperation Agreement will be subject to the reporting, announcement, annual review, circular and independent shareholders' approval requirements under the GEM Listing Rules.

Pursuant to Rule 20.103 of the GEM Listing Rules, the Company had applied for, and the Stock Exchange had agreed to grant a waiver to exempt the Company from strict compliance with the announcement, circular and independent shareholders' approval requirements under the GEM Listing Rules, in respect of the transactions under Dr. Kong's Cooperation Agreement.

The independent non-executive Directors have reviewed the continuing connected transactions and confirmed that the transactions have been entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms or, on terms no less favourable to the Group than terms available to or from independent third parties; and
- (iii) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders as a whole.

Pursuant to the GEM Listing Rules, the Company has engaged the Company's external auditor to perform procedures in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants (the "**HKICPA**") in respect of these continuing connected transactions of the Group. The auditor has reported its factual findings to the Board that in relation to the continuing connected transactions:

- (i) nothing has to come to their attention that causes them to believe that the continuing connected transactions have not been approved by the Board;
- (ii) for transactions involving provision of services by the Group, nothing has come to their attention that causes them to believe that the transactions were not, in all material respects, in accordance with the Group's pricing policies;

- (iii) nothing has come to their attention that causes them to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions; and
- (iv) with respect to the aggregate amount of the continuing connected transactions, nothing has come to their attention that causes them to believe that such transactions have exceeded the maximum aggregate annual value disclosed in the Prospectus.

The Company confirms that it has complied with the disclosure requirements, where appropriate, in accordance with Chapter 20 of the GEM Listing Rules.

#### **EQUITY-LINKED AGREEMENT**

Save as disclosed in Share Option Scheme above, no equity-linked agreements were entered into during the year ended 31 March 2016 or subsisted as at 31 March 2016.

#### SUFFICIENCY OF PUBLIC FLOAT

As at the date of this report, based on the information that is publicly available to the Company and to the best knowledge of the Directors, the Directors confirm that the Company maintained the amount of public float as required under the GEM Listing Rules.

#### EVENTS AFTER THE REPORTING PERIOD

There was not significant event occurred after the reporting period.

#### AUDITOR

Messrs. Deloitte Touche Tohmatsu was appointed by the Board as the auditor of the Company and there has been no change in auditor since the date of the Listing.

Messrs. Deloitte Touche Tohmatsu will retire, and being eligible, offer themselves for re-appointment at the forthcoming AGM. A resolution for their re-appointment as auditor of the Company will be proposed at the forthcoming AGM. The consolidated financial statements for the year ended 31 March 2016 have been audited by Messrs. Deloitte Touche Tohmatsu.

By Order of the Board **Dr. Kong Kwok Leung** *Chairman and Executive Director* 

17 June 2016

#### **CORPORATE GOVERNANCE PRACTICES**

The Board is committed to maintaining a good corporate governance standard, with the chairman being primarily responsible for establishing relevant practices and procedures. The Board believes that a good corporate governance standard will provide a framework for the Group to formulate its business strategies and policies, and manage the associated risks through effective internal control procedures. It will also enhance the transparency of the Group and strengthen accountability to the Shareholders and creditors. Therefore the Board has reviewed and will continue to review and improve the Company's corporate governance practices from time to time.

The Company adopted the Corporate Governance Code (the "**CG Code**") contained in Appendix 15 to the GEM Listing Rules as its own code of corporate governance and the Board is satisfied that the Company had complied with the CG Code during the year 31 March 2016.

#### DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by the Directors, its employees, and the directors and employees of its subsidiaries and holding companies, who may likely possess inside information on the Company or its securities, on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. The Company had also made specific enquiry of all the Directors and the Company was not aware of any non-compliance with the required standard of dealings regarding securities transactions by the Directors during the year ended 31 March 2016.

#### BOARD OF DIRECTORS Board Composition

As at 31 March 2016, the Board comprised of three executive Directors and three independent non-executive Directors. The composition of the Board is as follows:

#### **Executive Directors**

Dr. Kong *(Chairman)* Mr. Lo Kwok Bun *(Chief Executive Officer)* Ms. Kong Chung Wai

#### Independent Non-executive Directors

Mr. Chan Cheong Tat Mr. Lee Ka Lun Mr. Leung Siu Cheung

#### Functions, Roles and Responsibilities of the Board

The Board is responsible for leadership and control of the Group and is collectively responsible for promoting the success of the Group by directing and supervising the Group's affairs. The Board focuses on formulating the Group's overall strategies, authorising the development plan and budget; monitoring financial and operating performance; reviewing the effectiveness of the internal control system; supervising and managing management's performance of the Group; and setting the Group's values and standards. The Board delegates the day-to-day management, administration and operation of the Group to the chief executive officer and senior management. The delegated functions are reviewed by the Board periodically to ensure that they accommodate the needs of the Group. The abovementioned personnel should report back and obtain prior approval from the Board before making any significant decisions or entering into any significant commitments on the Company's behalf, and they may not exceed any authority given to them by resolutions of the Board or the Company.

The independent non-executive Directors bring a wide range of business and financial expertise, experience and independent judgement to the Board, on issues of strategic direction, policies, development, performance and risk management. Through active participation in Board meetings, taking the lead in managing issues involving potential conflict of interests and serving on Board committees, they scrutinise the Company's performance in achieving corporate goals and objectives and monitor performance reporting. By doing so, they are able to contribute positively to the Company's strategy and policies through independent, constructive and informed comments at Board and committee meetings.

Each Director has confirmed that he/she can give sufficient time and attention to the Company's affairs, and has regularly provided information on the number and nature of offices held in public companies or organisations and other significant commitments, including the identity of such companies or organisations and an indication of the time involved.

The Company has arranged appropriate insurance cover for Directors' liabilities in respect of legal actions against them for corporate activities.

#### **Board/Board Committee Meetings**

The Board regularly meets in person or through other electronic means of communication at least four times a year to, among other matters, review past financial and operating performance and discuss the Group's direction and strategy. An agenda and accompanying papers together with all appropriate information are sent to all Directors at least three days before each Board or committee meetings or as to ensure timely access to relevant information. Appropriate notice of at least 14 days for regular Board meetings and reasonable notice for other Board committee meetings are given to all Directors, who are all given an opportunity to attend and include matters in the agenda for discussion. Senior management is invited to join Board meetings to enhance communication between the Board and management; the Board and each Director also have separate and independent access to senior management whenever necessary. The company secretary takes detailed minutes of the meetings and keeps records of matters discussed and decisions resolved at the meetings, including any concerns raised or dissenting views expressed by Directors, and the voting results of Board meetings fairly reflect Board consensus. Both draft and final versions of the minutes are sent to all Directors for their comments and records respectively, within a reasonable time after each meeting, and such minutes are open for inspection with reasonable advance notice by any Director. Directors are entitled to have access to board papers and related materials, and any queries will be responded to fully.

Upon reasonable request to the Board, the Directors can seek independent professional advice in performing their duties at the Company's expense, if necessary. According to the current Board's practice, should a potential conflict of interest involving a substantial shareholder or Director of the Company arise, the matter is discussed in a Board meeting, as opposed to being dealt with by written resolution. Independent Non-executive Directors with no conflict of interest should be present at such meetings. When the Board considers any proposal or transaction in which a Director has a conflict of interest, the Director declares his interest and abstains from voting.

#### Directors' Attendance at Board/Board Committee Meetings

A summary of all Directors' attendance at the Board meeting and Board committee meetings held during the year ended 31 March 2016 is set out in the following table:

		Number of meetings attended Audit Remuneration Nomination			
Name of Director	Board meetings	Committee meetings	Committee meeting	Committee meeting	
Dr. Kong	7/7	N/A	2/2	1/1	
Mr. Lo Kwok Bun	7/7	N/A	2/2	N/A	
Ms. Kong Chung Wai	7/7	N/A	N/A	1/1	
Mr. Chan Cheong Tat	7/7	5/5	2/2	1/1	
Mr. Lee Ka Lun	7/7	5/5	2/2	1/1	
Mr. Leung Siu Cheung	7/7	5/5	2/2	1/1	

#### **CORPORATE GOVERNANCE FUNCTIONS**

No corporate governance committee of the Company has been established. In compliance with code provision D.3 of the CG Code, the Board as a whole is responsible for performing the corporate governance duties including: (a) to develop and review the Company's policies and practices on corporate governance; (b) to review and monitor the training and continuous professional development of Directors and senior management; (c) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements; (d) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and (e) to review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

#### CHAIRMAN AND CHIEF EXECUTIVE

In accordance with provision A.2.1 of the CG Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual and their respective responsibilities should be clearly defined in writing. Dr. Kong is the chairman of the Board who is primarily responsible for providing leadership to the Board, overseeing the overall operation of the Group and leading and directing the Group's overall business and development strategies. Dr. Kong also chairs the Board and nomination committee (the "**Nomination Committee**") meetings and briefs the Board members and Nomination Committee members on the issues arising at the respective meetings to ensure that Directors receive adequate information in a timely manner which is accurate, clear, complete and reliable. He encourages all Directors to make full and active contribution to the Board's affairs and takes the lead to ensure that it acts in the Company's best interest. He aims to ensure constructive relations between executive and non-executive Directors. Mr. Lo Kwok Bun is the chief executive officer of the Company who is primarily responsible for day-today management and operation; overseeing risk management; corporate communication and marketing; product development; information technology and accounting matters of the Group.

Code provision A.2.7 of the CG Code requires the chairman of the Board to hold meetings at least annually with the non-executive Directors (including independent non-executive Directors) without the executive Directors present. During the year ended 31 March 2016, four meetings between the chairman of the Board and the non-executive Directors were held. All independent non-executive Directors attended the meetings.

#### APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the date of the Listing and continuing thereafter until terminated by either party by giving not less than three months' notice in writing to the other.

Each of the independent non-executive Directors has entered into a service agreement with the Company for a term of three years commencing from the date of the Listing, provided that either the Company or the independent non-executive Directors may terminate such appointment at any time by giving at least three months' notice in writing to the other.

By virtue of article 16.2 of the Articles of Association, the Directors shall have power at any time and from time to time to appoint any person to be a Director, either to fill a casual vacancy or as an addition to the existing Directors. In compliance with the code provision A.4.2 of the CG Code, any Director so appointed shall hold office only until the next general meeting of the Company and shall then be eligible for re-election at that meeting. The Board has delegated the power to the Nomination Committee to make recommendations to the Board on the appointment and re-appointment of Directors. The responsibilities of the Nomination Committee are set out in the subheading "Nomination Committee" below. Directors to be appointed will have a formal letter of appointment setting out the key terms and conditions of their appointment.

In compliance with the code provision A.4.2 of the CG Code, every Director shall be subject to retirement by rotation at least once every three years. Furthermore, pursuant to article 16.18 of the Articles of Association, at every annual general meeting of the Company one-third of the Directors for the time being shall retire from office by rotation. A retiring Director shall retain office until the close of the meeting at which he/she retires and shall be eligible for reelection thereat.

#### DIRECTORS' CONTINUOUS PROFESSIONAL DEVELOPMENT

According to the code provision A.6.5 of the CG Code, all Directors shall participate in continuous professional development to develop and refresh their knowledge and skills to ensure their contribution to the Board remains informed and relevant. The Company would arrange and/or introduce suitable training and information for the Directors to ensure they are fully aware of their responsibilities under statute and common law, the GEM Listing Rules and other applicable legal and regulatory requirements. During the year ended 31 March 2016, the Company had arranged a seminar on the GEM Listing Rules, the Hong Kong Companies Ordinance (the "**Companies Ordinance**") and the SFO for the Directors. All Directors attended the seminar.

All Directors, namely Dr. Kong, Mr. Lo Kwok Bun, Ms. Kong Chung Wai, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung, have confirmed that they had participated in continuous professional development by attending seminars and reading materials during the year ended 31 March 2016, and have provided a record of their training to the Company, in compliance with the code provision A.6.5 of the CG Code.

#### **BOARD COMMITTEES**

The Board has established three committees, namely, the Audit Committee, Remuneration Committee and Nomination Committee, to oversee particular aspects of the Company's affairs. All Board committees are established with written terms of reference, which have complied with the CG Code and are available on the Stock Exchange website at www.hkexnews.hk and the Company's website at www.medicskin.com and are available to shareholders upon request. The Board committees are provided with sufficient resources to discharge their duties and, upon reasonable request, are able to seek independent professional advice in appropriate circumstances, at the Company's expense. The Board committees will report back to the Board on their decisions or recommendations.

#### AUDIT COMMITTEE

The Company had established the Audit Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules. The primary duties of the Audit Committee are to review and supervise the financial reporting process and internal control system of the Company, make recommendations to the Board on the appointment, reappointment and removal of the external auditor, and review the Company's financial information.

The Audit Committee currently consists of three independent non-executive Directors, namely, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung. Mr. Chan Cheong Tat is the chairman of the Audit Committee.

During the year ended 31 March 2016, five meetings of the Audit Committee were held to review and discuss the annual/interim/quarterly results and continuing connected transactions of the Group and discuss with the external auditor regarding the audit approach, and the nature and scope of the audit for the year ended 31 March 2016. Two meetings were attended by the Company's external auditor so that the members of the Audit Committee could exchange their views and concerns on the financial reporting process of the Group with the auditors. All members of the Audit Committee attended the meetings.

Details of the attendance of the members of the Audit Committee in the said meeting are set out under the subheading "Directors' Attendance at Board/Board Committee Meetings" above.

The Audit Committee has reviewed the consolidated financial statements of the Group for the year ended 31 March 2016 and this annual report and is of the view that such results complied with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosure had been made. The Audit Committee has also reviewed the effectiveness of the internal control system of the Group, as detailed in the section headed "Internal Control and Risk Management" below.

#### **REMUNERATION COMMITTEE**

The Company had established the Remuneration Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules.

The primary duties of the Remuneration Committee are to review and make recommendations to the Board on the remuneration policy and other remuneration related matters, including benefits-in-kind and other compensation payable to the Directors and senior management.

The Remuneration Committee currently consists of two executive Directors and three independent non-executive Directors, namely, Dr. Kong, Mr. Lo Kwok Bun, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung. Mr. Leung Siu Cheung is the chairman of the Remuneration Committee.

During the year ended 31 March 2016, two meetings of the Remuneration Committee was held. The meetings of the Remuneration Committee were held to make recommendations to the Board on the Company's policy and structure for remuneration of the Directors and the senior management and on the establishment of a procedure for developing policy on such remuneration; to determine the remuneration packages of all the executive Directors and the senior management; and to make recommendations to the Board on the remuneration of the independent non-executive Directors. All members of the Remuneration Committee attended the meetings.

#### NOMINATION COMMITTEE

The Company had established the Nomination Committee on 3 December 2014 with written terms of reference in compliance with the GEM Listing Rules. The primary duty of the Nomination Committee is to make recommendations to the Board regarding the structure, size and composition of the Board and candidates to fill vacancies on the Board.

The Nomination Committee currently consists of two executive Directors and three independent non-executive Directors, namely, Dr. Kong, Ms. Kong Chung Wai, Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung. Dr. Kong is the chairman of the Nomination Committee.

During the year ended 31 March 2016, one meeting of the Nomination Committee was held. The meeting of the Nomination Committee was held to review the structure and composition of the Board, and to review and make recommendations to the Board on adoption of the Board diversity policy. All members of the Nomination Committee attended the meeting.

The Board adopted the Board diversity policy which aims to set out its approach to achieve diversity on the Board. The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. The Board has in its composition a balance of skills, expertise, qualifications, experience and diversity of perspectives necessary for independent decision making and fulfilling its business needs. The Board will consider a number of aspects when selecting candidates, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. All Board appointments will ultimately be based on merit and the contribution that the selected candidates will bring to the Board, having due regard for the benefits of diversity on the Board.

#### ACCOUNTABILITY AND AUDIT Financial Reporting

The Board is responsible for overseeing the preparation of financial statements on a going concern basis, with supporting assumptions or qualifications as necessary, for each financial period with a view to ensuring that such financial statements give a true and fair view of the state of affairs of the Group and of the results and cash flow for the financial year.

Management of the Company has provided such explanation and information to the Board to enable the Board to make an informed assessment of the financial and other information put before the Board for approval. This includes monthly management updates to the Board, with a balanced, understandable and sufficiently detailed assessment of the Company's performance, position and prospects, enabling the Board and each Director to discharge their duties under the GEM Listing Rules.

The Group accounts are prepared in accordance with the GEM Listing Rules, the Companies Ordinance, all relevant statutory requirements and applicable accounting standards. The Group has selected appropriate accounting policies and has applied them consistently based on prudent and reasonable judgements and estimates. The Directors endeavor to ensure a balanced, clear and understandable assessment of the Group's position and prospects in the annual reports, interim reports, quarterly reports, price-sensitive announcements and other disclosures required under the GEM Listing Rules and other regulatory requirements.

The Directors acknowledge their responsibility for the preparation of consolidated financial statements of the Group that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the HKICPA and the disclosure requirements of the GEM Listing Rules and the Companies Ordinance, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The responsibility of the Company's auditor, Messrs. Deloitte Touche Tohmatsu, is set out in the section headed "Independent Auditor's Report" on page 36 of this annual report.

#### **Internal Control and Risk Management**

The Board is responsible for maintaining a sound and effective internal control system to safeguard the Company's assets and shareholders' interests. The Group has an Audit Committee to assist the Board by providing independent view of the effectiveness of the financial reporting process and internal control and risk management systems, and overseeing the audit process.

The Board convened meetings periodically to discuss business risk, financial risk, compliance risks and operation and other risks. The Board, through the Audit Committee, has conducted a review of the effectiveness of the internal control system of the Group, covering all material controls such as financial, operational and compliance controls and risk management functions, and considered that the internal control system and procedures of the Group, including the adequacy of resources, qualifications and experience of staff of the accounting and financial reporting function, and their training programs and budget, are adequate and effective and have complied with the provisions of the CG Code during the year.

Subsequent to 31 March 2016, the Company engaged Shinewing Risk Services Limited as the internal auditor of the Group.

#### AUDITOR'S REMUNERATION

The Audit Committee is responsible for making recommendation to the Board on the appointment, reappointment and removal of the external auditor, and to approve the remuneration and terms of engagement of the external auditor, and any questions of its resignation or dismissal.

Messrs. Deloitte Touche Tohmatsu was appointed by the Board as the auditor of the Company. The remuneration paid or payable to Deloitte Touche Tohmatsu for services rendered for the year ended 31 March 2016 were as follows:

 Audit services
 480

 Non-audit services
 480

 - other services (review of preliminary results announcement, review of continuing connected transactions and tax services)
 46

#### **COMPANY SECRETARY**

Ms. Sin Chui Pik Christine ("**Ms. Sin**"), an employee of the Company, was appointed by the Board as the company secretary of the Company ("**Company Secretary**") on 23 June 2014. The biographical details of Ms. Sin are set out under the section headed "Biographical Details of Directors and Senior Management".

The primary duties of the Company Secretary include, but are not limited to, the following: (a) to ensure the Board procedures are followed and that the activities of the Board are carried out efficiently and effectively; (b) to assist the chairman to prepare agendas and Board papers for meetings and disseminate such documents to the Directors and Board committees in a timely manner; (c) to timely disseminate announcements and information relating to the Group; and (d) to maintain formal minutes of the Board meetings and other Board committee meetings.

Ms. Sin has confirmed that she had received no less than 15 hours of relevant professional training for the year ended 31 March 2016, in compliance with Rule 5.15 of the GEM Listing Rules.

#### SHAREHOLDERS' RIGHTS

The general meetings of the Company provide an opportunity for communication between the Shareholders and the Board. An annual general meeting of the Company shall be held in each year and at the place as may be determined by the Board. Each general meeting, other than an annual general meeting, shall be called an extraordinary general meeting ("**EGM**").

To ensure compliance with the CG Code, the notice of the meeting, the annual report and the circular containing information on the proposed resolutions will be sent to the Shareholders at least 20 clear business days before the annual general meeting. Voting at the forthcoming AGM will be by way of a poll. An explanation of the detailed procedures of conducting a poll will be provided to the Shareholders at the commencement of the AGM to ensure that the Shareholders are familiar with such procedures.

Poll results will be counted by the Company's Hong Kong branch share registrar and transfer office, Tricor Investor Services Limited, and will be posted on the websites of the Company and of the Stock Exchange on the day the shareholders' meeting is held. The general meetings of the Company provide an opportunity for communication between the Shareholders and the Board. The chairman of the Board as well as the chairmen of the Remuneration Committee, Nomination Committee and Audit Committee, or in their absence, other members of the respective committees, are available to answer questions at the shareholders' meetings. The Company will also arrange for the external auditor of the Company to attend the annual general meetings to answer relevant questions if necessary.

Separate resolutions are proposed at shareholders' meetings on each substantial issue, including the election of individual Directors.

#### SHAREHOLDERS COMMUNICATION POLICY

The Company has established a shareholders communication policy to set out the Company's procedures in providing the Shareholders and the investment community with ready, equal and timely access to balanced and understandable information about the Company, in order to enable the Shareholders to exercise their rights in an informed manner and to allow the Shareholders and the investment community to engage actively with the Company.

#### Rights to convene an EGM

Pursuant to Article 12.3 of the Articles of Association, any two or more members holding at the date of the deposit of the requisition not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company, shall at all times have the right, by written requisition sent to the Company's principal office as set out in the manner below, to require an EGM to be called by the Board for the transaction of any business specified in such requisition.

The written requisition must state the objects of the meeting, be signed by the requisitionist(s), be marked for the attention of the Board or the Company Secretary and be deposited at the Company's principal place of business in Hong Kong at 21st Floor, New World Tower II, 16-18 Queen's Road Central, Hong Kong.

If within 21 days from the date of the deposit of the requisition the Board fails to proceed to convene such meeting to be duly held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them may convene a meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed by the Company to the requisitionist(s).

The notice period to be given to shareholders for general meetings varies as follows:

- (a) At least 14 days' notice in writing if the proposal constitutes an ordinary resolution of the Company;
- (b) At least 21 days' notice in writing if calling for an annual general meeting or the proposal constitutes a special resolution of the Company in EGM.

#### **Right to Put Enquiries to the Board**

Shareholders have the right to put enquiries to the Board. All enquiries shall be in writing and sent by post to the principal place of business of the Company in Hong Kong or by e-mail to christine.sin@medicskin.com for the attention of the Company Secretary.

#### **Right to Put Forward Proposals at General Meetings**

There are no provisions allowing the Shareholders to propose new resolutions at the general meetings under the Cayman Islands Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised). However, the Shareholders may follow the procedure set out in the section headed "Rights to convene an EGM" above for including a resolution at an EGM. The requirements and procedures are set out above.

#### Right to Propose a Person for Election as a Director

Detailed procedures for a Shareholder to propose a person for election as a Director are available on the Company's website.

#### **INVESTOR RELATIONS**

The Company has established a range of communication channels between itself and its Shareholders, investors and other stakeholders. These include the annual general meeting, the annual, interim and quarterly reports, notices, announcements and circulars and the Company's website at www.medicskin.com.

#### CONSTITUTIONAL DOCUMENTS

For the year ended 31 March 2016, there had been no significant change in the Company's constitutional documents.

## **BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT**

#### **EXECUTIVE DIRECTORS**

**Dr. Kong Kwok Leung**(江覺亮), aged 62, is an executive Director and the chairman of the Company as well as the founder of the Group. Dr. Kong is the uncle of Ms. Kong Chung Wai, an executive Director. He is responsible for overseeing the overall operation of the Group and leading and directing the Group's overall business and development strategies. He is also the chairman of the Nomination Committee and a member of the Remuneration Committee. Dr. Kong graduated from the Faculty of Medicine of The University of Hong Kong in November 1978 and obtained a Bachelor of Medicine and Bachelor of Surgery (MBBS (HK)). He subsequently obtained a Diploma in Dermatology from the University of London in September 1995 and a Postgraduate Diploma in Practical Dermatology from Cardiff University in October 2007. He had also obtained the qualifications of Diploma in Child Heath from Royal College of Physicians of London in January 1985. Dr. Kong has been in private medical practice for more than three decades and has around 20 years of practising experience in the medical skin care services sector. In 1996, Dr. Kong founded the Group by setting up Medicskin to provide skin treatment services.

**Mr. Lo Kwok Bun** (盧國斌), aged 63, is an executive Director and the chief executive officer of the Group. Mr. Lo joined the Group in May 2013 and is responsible for the day-to-day management and operations overseeing risk management, corporate communication and marketing, product development, information technology and accounting matters of the Group. He is also a member of the Remuneration Committee. Mr. Lo obtained a Bachelor of Science in Management from the Massachusetts Institute of Technology in Cambridge, Massachusetts, USA in June 1978. Mr. Lo has substantial experience in the technology and financial services sector. He had held senior positions with several multi-national banks including the Vice President of The Citibank Private Bank and the Technology Head of the Asia Pacific Division of Private Banking Group of Citibank Private Bank. Mr. Lo was later employed by the HSBC Group from January 1995 to September 2008. During this period, he acted as (i) the Managing Director and Regional Head of eBusiness & Technology Services at HSBC Private Bank (Suisse) SA; (ii) the Managing Director and Head of Information Technology & Systems at HSBC Republic Bank (Suisse) SA.; and (iii) the Director & Head of Information Technology/Systems in HSBC Investment Bank Asia Limited.

**Ms. Kong Chung Wai** (江聰慧), aged 38, is an executive Director and the legal and compliance officer of the Group. Ms. Kong is the niece of Dr. Kong, the chairman of the Company and an executive Director. She joined the Group in 2001 and is mainly responsible for overseeing the general compliance matters of the Group. She is also a member of the Nomination Committee. Ms. Kong obtained a Bachelor of Business Administration in Accounting from the Hong Kong University of Science and Technology in November 2000 and a Bachelor of Laws degree from the University of London in August 2010. Ms. Kong has been a fellow member of the Association of Chartered Certified Accountants since 2010 and has accumulated over 15 years of accounting, auditing and compliance experience.

## **BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT**

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. Chan Cheong Tat** (陳昌達), aged 66, was appointed as an independent non-executive Director on 3 December 2014. He is also the chairman of the Audit Committee and a member of the Remuneration Committee and Nomination Committee. Mr. Chan graduated from Central Queensland University with a master degree in financial management in October 1995 through distance learning. He has also been an associate of The Institute of Chartered Secretaries and Administrators (U.K.) since 1974 and The Hong Kong Institute of Chartered Secretaries since 1994. Mr. Chan is also a fellow member of the HKICPA, the Association of Chartered Certified Accountants and the Australian Society of Certified Practising Accountants for over 26 years. Mr. Chan has over 32 years of work experience in the Hong Kong Inland Revenue Department. He was an Assistant Commissioner and was responsible for tax compliance before he retired in 2005. Mr. Chan has been the sole director of a tax consultancy company, C T Tax Consultants Limited (stock code: 1058) since March 2006 and Man Sang International Limited (stock code: 938) since January 2015. He was an independent non-executive director of Guangdong Tannery Limited (stock code: 475) from October 2006 to December 2011 and Wasion Group Holdings Limited (stock code: 3393) from May 2014 to May 2015.

**Mr. Lee Ka Lun**(李家麟), aged 61, was appointed as an independent non-executive Director on 3 December 2014. He is also a member of the Audit Committee, Remuneration Committee and Nomination Committee. Mr. Lee obtained a Higher Diploma in Accountancy from the Hong Kong Polytechnic (currently known as the Hong Kong Polytechnic University) in November 1978 and has been an associate of the Association of Certified Accountants since 1980 and a fellow member of the Chartered Association of Certified Accountants since 1980. Mr. Lee has over 25 years of experience in the banking and auditing fields. He joined Lloyds TSB Bank Plc (which was then known as Hill Samuel Bank Limited) in 1982 as an Accountant. He was then promoted to Regional Director — Finance and Operation of Lloyds TSB's operations in Asia in 1987 and had been the Regional Deputy Chief Executive of Lloyds TSB Bank plc from 1991 until 2007. Mr. Lee has also been a responsible officer of Asia Investment Research Limited licensed under the SFO to carry on Type 4 (advising on securities) and Type 9 (asset management) regulated activities since July 2008. He also serves as an independent non-executive director of the following four listed companies in Hong Kong:

Name of company	Stock code	Date of appointment	
Yuexiu Property Company Limited	0123	April 2000	
Chow Sang Sang Holdings International Limited	0116	September 2004	
REXLot Holdings Limited	0555	April 2007	
Chong Hing Bank Limited	1111	February 2014	

**Mr. Leung Siu Cheung** (梁兆祥), aged 64, was appointed as an independent non-executive Director on 3 December 2014. He is also the chairman of the Remuneration Committee and a member of the Audit Committee and Nomination Committee. Mr. Leung completed the Law Society Solicitors Qualifying Examinations in 1982 and obtained a Master of Laws in Chinese and Comparative Law from the City University of Hong Kong in 2004. Mr. Leung is a member of the Law Society of Hong Kong and has been a practising solicitor in Hong Kong since October 1983. Mr. Leung has also been a qualified solicitor in England and Wales since 1990, Australian Capital Territory since 1991 and New South Wales of Australia since 1997. He has been a partner of Lo, Chan & Leung, Solicitors and Notaries since 1986. He has over 32 years of professional experience in the legal field and his major area of practice is banking and finance, civil litigation and conveyancing.

### **BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT**

#### SENIOR MANAGEMENT AND COMPANY SECRETARY

**Ms. Sze Betty Suet Ling** (施雪玲), aged 36, is the head of business and product development of the Group. She joined the Group in January 2013 and is mainly responsible for overseeing the business development and execution of the Group's corporate communication and product research and development plans. Ms. Sze is also the Medicskin Centre Manager, mainly responsible for planning and coordinating the day-to-day centre operations, staff supervision and evaluations as well as fiscal management for the Medicskin Centre. Ms. Sze obtained a bachelor's degree of Science with a major in Nutritional Sciences from The University of British Columbia in May 2002 and an International Advanced Diploma in Administrative Management from the Institute of Administrative Management in March 2006. Ms. Sze has over 14 years of experience in the field of product development for skincare brands, retail brand management and skincare business development. Before joining the Group, Ms. Sze was employed as an Executive Trainee of Glycel (Hong Kong) Co. Ltd. in February 2004 and was subsequently promoted to be the Business Development Executive in April 2005. Ms. Sze resigned from Glycel (Hong Kong) Co. Ltd. in April 2007. From June 2007 to December 2012, Ms. Sze worked as Product Manager of Belle Cosmetic Limited.

**Ms. Sin Chui Pik Christine** (洗翠碧), aged 37, is the chief financial officer and Company Secretary of the Group. She joined the Group in March 2014 and is responsible for overseeing the financial and accounting matters of the Group and engaging in company secretarial functions for the Company. Ms. Sin obtained her bachelor's degree of Business Administration in Accounting from The Hong Kong Baptist University in December 2001. Ms. Sin has been a member of the HKICPA, a member and subsequently fellow of the Association of Chartered Certified Accountants since December 2007, April 2007 and April 2012 respectively. She has accumulated over 14 years of accounting and auditing experience. Before joining the Group, Ms. Sin worked for Deloitte Touche Tohmatsu, an international public accounting and auditing firm from 2001 to 2004 and from 2005 to 2014, where she most recently served as a Manager. She also worked as an Accountant of Jetcrown Industrial (Macao Commercial Offshore) Limited from 2004 to 2005.

### **INDEPENDENT AUDITOR'S REPORT**



#### TO THE BOARD OF DIRECTORS OF MEDICSKIN HOLDINGS LIMITED

(incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Medicskin Holdings Limited (the "**Company**") and its subsidiaries (collectively referred to as the "**Group**") set out on pages 37 to 78, which comprise the consolidated statement of financial position as at 31 March 2016, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors of the Company determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on the consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors of the Company, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 March 2016, and of its financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

**Deloitte Touche Tohmatsu** *Certified Public Accountants* Hong Kong 17 June 2016

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2016

	Notes	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Revenue	8 & 9	60,073	66,738
Other income, gains and losses	10	(566)	387
Inventories used		(7,697)	(8,478)
Staff costs		(32,727)	(31,100)
Depreciation of property, plant and equipment		(2,015)	(2,454)
Other expenses		(13,391)	(9,618)
Finance costs	11	-	(439)
Listing expenses		-	(9,152)
Profit before tax	13	3,677	5,884
Income tax expense	14	(1,323)	(2,556)
Profit and total comprehensive income for the year			
attributable to owners of the Company		2,354	3,328
Earnings per share, basic (HK cent)	16	0.59	0.94
Earnings per share, diluted (HK cent)	16	0.59	N/A

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2016

	Notes	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Non-current assets			
Property, plant and equipment	17	5,488	4,094
Rental deposits		2,822	_
Deposits paid for purchase of property, plant and equipment		1,305	
		9,615	4,094
Current assets			
Inventories	18	2,958	2,444
Trade receivables	19	311	313
Other receivable, deposits and prepayments		1,871	3,282
Tax recoverable		812	167
Pledged bank deposits	20	8,500	_
Bank balances and cash	20	30,032	48,023
		44,484	54,229
Coverent lie littles			
Current liabilities	21	508	418
Trade payables			
Accrued liabilities	22	2,021	3,200
Deferred revenue	23	7,675	7,395
Dividend payable	15	6,000	
		16,204	11,013
Net current assets		28,280	43,216
Total assets less current liabilities		37,895	47,310
			,
Non-current liability			
Deferred tax liability	24	127	127
		127	127
Net assets		37,768	47,183

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2016

	Note	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
Capital and recorder			
Capital and reserves			
Share capital	25	4,000	4,000
Reserves		33,768	43,183
Equity attributable to owners of the Company		37,768	47,183

The consolidated financial statements on pages 37 to 78 were approved and authorised for issue by the Board of Directors on 17 June 2016 and are signed on its behalf by:

Kong Kwok Leung DIRECTOR Lo Kwok Bun DIRECTOR

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 March 2016

		Attribu	utable to owne	rs of the Comp Share	any	
	Share	Share	Capital	options	Retained	
	capital	premium	reserve	reserve	profits	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	ΠΚΦ ΟΟΟ	TIK\$ 000	(note)	ΠΚΦ 000	TIK\$ 000	ΠΚΦ ΟΟΟ
At 1 April 2014	_	_	1,580	_	8,806	10,386
Profit and total comprehensive income						
for the year	-	_	-	_	3,328	3,328
Recognition of equity-settled share-based						
payments <i>(note 27)</i>	-	_	999	_	_	999
Issue of shares (note 25)	667	39,334	_	_	_	40,001
Capitalisation issue (note 25)	3,333	(3,333)	_	_	_	-
Transaction costs attributable to	·	,				
issue of shares	-	(4,331)	_	_	_	(4,331)
Dividend recognised as distribution						
(note 15)	_	_	_	_	(3,200)	(3,200)
At 31 March 2015	4,000	31,670	2,579	_	8,934	47,183
Profit and total comprehensive income	,		,			
for the year	-	_	_	_	2,354	2,354
Recognition of equity-settled share-based						
payments <i>(note 27)</i>	-	_	1,003	228	_	1,231
Dividend recognised as distribution			.,			-,
(note 15)	-	_	_	_	(13,000)	(13,000)
Transfer to retained profits	-	-	(3,400)	_	3,400	
At 31 March 2016	4,000	31,670	182	228	1,688	37,768

Note: The capital reserve represents equity-settled share-based payments as detailed in note 27.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 March 2016

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
OPERATING ACTIVITIES		
Profit before tax	3,677	5,884
Adjustments for:		
Allowance for bad and doubtful debts	15	65
Finance leases charges	-	9
Interest expenses on borrowings	-	430
Interest income on bank deposits	(225)	(64)
Share-based payment expenses	1,231	999
Depreciation of property, plant and equipment	2,015	2,454
Allowance for inventories	83	208
Loss on write-off of property, plant and equipment	33	2
Gain on disposal of property, plant and equipment	_	(360)
Operating cash flows before movements in working capital	6.829	9,627
Increase in inventories	(597)	(515)
(Increase) decrease in trade receivables	(13)	238
(Increase) decrease in other receivable, deposits and prepayments	(1,411)	205
Increase (decrease) in trade payables	90	(11)
(Decrease) increase in accrued liabilities	(1,369)	305
Increase in deferred revenue	280	1,006
Cash generated from operations	3,809	10,855
Income tax paid	(1,968)	(4,437)
NET CASH FROM OPERATING ACTIVITIES	1,841	6,418
INVESTING ACTIVITIES		
Interest received	225	64
Increase in pledged bank deposits	(8,500)	_
Purchase of property, plant and equipment	(3,252)	(1,293)
Deposits paid for purchase of property, plant and equipment	(1,305)	_
Repayment from a director	_	505
NET CASH USED IN INVESTING ACTIVITIES	(12,832)	(724)

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 March 2016

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
FINANCING ACTIVITIES		
Interest paid	-	(430)
Dividend paid	(7,000)	(217)
Proceeds from issue of shares	-	40,001
Transaction costs attributable to issue of shares	-	(4,331)
New borrowings raised	-	713
Repayments of borrowings	-	(18,544)
Finance lease charges paid	-	(9)
Repayments of obligations under finance leases		(322)
NET CASH (USED IN) FROM FINANCING ACTIVITIES	(7,000)	16,861
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(17,991)	22,555
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	48,023	25,468
CASH AND CASH EQUIVALENTS AT END OF THE YEAR, REPRESENTED BY Bank balances and cash	30,032	48,023

For the year ended 31 March 2016

#### 1. GENERAL

The Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands under the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands on 20 June 2014. The shares of the Company have been listed on the Growth Enterprise Market ("**GEM**") of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") since 18 December 2014. The addresses of the registered office and principal place of business of the Company are disclosed in the corporation information section of the annual report.

The Company is an investment holding company. The Group is principally engaged in the provision of medical skin care services in Hong Kong.

The functional currency of the Company is Hong Kong dollars, which is the same as the presentation currency of the consolidated financial statements.

### 2. REORGANISATION AND BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

In preparation for the listing ("**Listing**") of the Company's shares on the GEM of the Stock Exchange, the entities now comprising the Group underwent a group reorganisation ("**Reorganisation**") which involves setting up of the Company as new parent of the Group. The principle steps of the Reorganisation are as follows:

- (a) Throughout the year ended 31 March 2015, the business of the Group was conducted by Medicskin Laboratories Limited ("**Medicskin**").
- (b) Five practising medical practitioners employed by Medicskin terminated their employment agreements with Medicskin with effect from 1 April 2014. Medicskin entered into a cooperation agreement and the supplemental cooperation agreements with each of the practising medical practitioners of Medicskin including Dr. Kong Kwok Leung ("Dr. Kong"), the ultimate controlling party of the Group (the "Cooperation Agreements") and their respective sole proprietorships for the operation of the Group's medical skin care centres and all the Cooperation Agreements came into effect on 1 April 2014. As represented by the directors of the Company ("Directors"), having considered the views of senior counsel relating to the uncertainty under the Hong Kong Medical Clinics Ordinance (Cap. 343) of the Laws of Hong Kong ("Clinics Ordinance"), the entering into the Cooperation Agreements can remove any possible uncertainty which may arise from the interpretation of the Group's operation. Further details in this regard are set out in the prospectus issued by the Company dated 12 December 2014 (the "Prospectus").
- (c) On 20 June 2014, the Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands with an authorised share capital of HK\$380,000 divided into 38,000,000 shares of HK\$0.01 each. On 20 June 2014, one subscriber share was allotted and issued. Such one share was transferred to Topline Worldwide Limited ("Topline") on 20 June 2014. Topline is wholly owned by Dr. Kong.
- (d) On 12 July 2014, the Company issued and allotted a further 99 shares of which 97 of such shares were issued and allotted to Topline and 2 of such shares were issued and allotted to Attractive Beauty (as defined in note 27).
- (e) On 12 July 2014, Tally Scholar Limited ("Tally Scholar"), the immediate holding company of Multiple Profit Limited ("Multiple Profit") prior to the Reorganisation, transferred its entire issued shareholding in Multiple Profit to the Company at a cash consideration of HK\$1.

For the year ended 31 March 2016

### 2. REORGANISATION AND BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

#### (Continued)

Pursuant to the Reorganisation detailed above, the Company became the holding company of the companies now comprising the Group on 12 July 2014. Its immediate and ultimate holding company is Topline, a company incorporated in the British Virgin Islands ("**BVI**"). The ultimate controlling party is Dr. Kong. The Company and its subsidiaries have been under the common control of Dr. Kong throughout the year ended 31 March 2015 or since their respective date of incorporation, where there is a shorter period.

The Group resulting from the Reorganisation is regarded as a continuing entity. Accordingly, the consolidated financial statements have been prepared on the basis as if the Company had always been the holding company of the Group. The consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended 31 March 2015 included the results, changes in equity and cash flows of the companies now comprising the Group as if the current group structure had been in existence throughout the year ended 31 March 2015, or since their respective dates of incorporation, where there is a shorter period.

# 3. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

In the current year, the Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (the "**HKICPA**").

Amendments to HKAS 19	Defined benefit plans: Employee contributions
Amendments to HKFRSs	Annual improvements to HKFRSs 2010 – 2012 cycle
Amendments to HKFRSs	Annual improvements to HKFRSs 2011 – 2013 cycle

The application of these new and revised HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

The Group has not early applied the following new and revised HKFRSs that have been issued but are not yet effective:

Amendments to HKFRS 10, HKFRS 12 and HKAS 28	Investment entities: Applying the consolidation exception <sup>1</sup>
Amendments to HKAS 10 and HKAS 28	Sale or contribution of assets between an investor and its associate or joint venture <sup>3</sup>
Amendments to HKFRS 11	Accounting for acquisitions of interests in joint operations <sup>1</sup>
Amendments to HKAS 1	Disclosure initiative <sup>1</sup>
Amendments to HKAS 16 and HKAS 38	Clarification of acceptable methods of depreciation and amortisation <sup>1</sup>
Amendments to HKAS 16 and HKAS 41	Agriculture: Bearer plants <sup>1</sup>

For the year ended 31 March 2016

### 3. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS

("HKFRSs") (Continued)

Amendments to HKAS 27	Equity method in separate financial statements <sup>1</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2012–2014 cycle <sup>1</sup>
HKFRS 9	Financial instruments <sup>2</sup>
HKFRS 15	Revenue from contracts with customers <sup>2</sup>
HKFRS 16	Leases <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2016.

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2018.

<sup>3</sup> Effective for annual periods beginning on or after a date to be determined.

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2019.

#### **HKFRS 16 Leases**

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. It distinguishes leases and service contracts on the basis of whether an identified asset is controlled by a customer. Subject to limited exceptions for short-term leases and low value assets, distinctions of operating and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees. However, the standard does not significantly change the accounting of lessors.

Application of HKFRS 16 will result in the Group's recognition of right-of-use assets and corresponding liabilities in respect of many of the Group's lease arrangements. These assets and liabilities are currently not required to be recognised but certain relevant information is disclosed as commitments to these financial statements. The Directors anticipate that the application of HKFRS 16 in the future will have a material impact on the Group's consolidated financial statements; however, it is not practicable to provide a reasonable estimate of the effect until the Group performs a detailed review.

The Directors anticipate that the application of other new or revised standards will have no material impact on the Group's financial statements.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "**GEM Listing Rules**") and by the Hong Kong Companies Ordinance ("**CO**").

For the year ended 31 March 2016

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

The disclosure requirements set out in the GEM Listing Rules regarding annual accounts have been amended with reference to certain requirements of the new CO and to streamline with HKFRSs and have become effective for the financial year ended 31 March 2016. Accordingly the presentation and disclosure of information in the consolidated financial statements for the financial year ended 31 March 2016 have been changed to comply with these new requirements. Comparative information in respect of the financial year ended 31 March 2015 are presented or disclosed in the consolidated financial statements based on the new requirements. Information previously required to be disclosed under the predecessor CO or GEM Listing Rules but not under the new CO or amended GEM Listing Rules are not disclosed in these consolidated financial statements.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. Fair value for measurement and/or disclosure purposes in the consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 or value in use in HKAS 36.

The principal accounting policies adopted are set out below.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group assets, liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

For the year ended 31 March 2016

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts received and receivable for goods sold and services provided in the normal course of business, net of discounts and refund.

Revenue from provision of consultation services ("**Consultation Service**") are recognised when services are provided.

Revenue from provision of medical skin care treatments ("**Treatment Service**") are recognised when services are provided. Prepayments received are initially recorded as deferred revenue in the consolidated statement of financial position, and subsequently recognised as revenue when the services are provided to clients.

Revenue from prescription and dispensing of medication and/or skincare products including sale of skincare products ("**Prescription and Dispensing Service**") are recognised when delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the medication and skincare products;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the medication and skincare products sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Property, plant and equipment

Property, plant and equipment are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

For the year ended 31 March 2016

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued) Property, plant and equipment (Continued)

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### Impairment of tangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### Leasing

Lease are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

For the year ended 31 March 2016

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued) Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. HK\$) using exchange rates prevailing at the end of each reporting period. Income and expenses items are translated at the average exchange rates for the period. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity, and will be reclassified from equity to profit or loss upon disposal of the foreign operation.

#### **Retirement benefits costs**

Payments to Mandatory Provident Fund Scheme (the "**MPF Scheme**") are recognised as an expense when employees have rendered services entitling them to the contributions.

### Share-based payment arrangements

#### Equity-settled share-based payment transactions

Share options issued to employees and other eligible persons are measured at the fair value of the share options at the grant date. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in the share option reserve will be transferred to retained profits.

For the Share Reward (as defined in note 27) granted to a medical practitioner of the Group by the shareholder (i.e. Dr. Kong) for services rendered to the Group, the fair value of services received is determined by reference to the fair value of the Share Reward at the grant date. The fair value of services received is expensed on a straight-line basis over the vesting period, with a corresponding increase in capital reserve as deemed contribution from the shareholder.

The Group shall recognise, as a minimum, the services received measured at the grant date fair value of the Share Reward granted, unless the Share Reward does not vest because of failure to satisfy a vesting condition (other than a market condition) that was specified at the grant date. In addition, an expense is recognised for the effect of modifications to the terms and conditions on which the Share Reward was granted, if any, that increases the total fair value of the Share Reward or are otherwise beneficial to the employee as measured at the date of the modification.

For the year ended 31 March 2016

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued) Borrowing costs

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other year and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax are recognised in profit or loss.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost of inventories are determined on a weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

For the year ended 31 March 2016

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued) Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### Financial assets

The Group's financial assets are classified as loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade receivables, other receivable, deposits, pledged bank deposits and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment (see accounting policy on impairment of loans and receivables below).

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

#### Impairment of loans and receivables

Loans and receivables are assessed for indicators of impairment at the end of each reporting period. Loans and receivables are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the loans and receivables, the estimated future cash flows of the loans and receivables have been affected.

For loans and receivables, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For the year ended 31 March 2016

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

#### Financial assets (Continued)

#### Impairment of loans and receivables (Continued)

For trade receivables that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of loans and receivables is reduced by the impairment loss directly with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Financial liabilities and equity instruments

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the group entities are recognised at the proceeds received, net of direct issue costs.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

#### Financial liabilities

Financial liabilities (including trade payables, accrued liabilities and dividend payable) are subsequently measured at amortised cost using the effective interest method.

For the year ended 31 March 2016

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued) Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of consideration received and receivable is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### 5. CRITICAL ACCOUNTING JUDGEMENT

The following is the critical judgement, apart from those involving estimates, that management of the Group has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

As described in note 4, revenue from Treatment Service is recognised when services are provided. Part of the revenue from Treatment Service is deriving from prepaid treatment packages and these prepaid treatment packages have a valid service period ranging from a few months to two years from the date of purchase. Prepayments received are initially recorded as deferred revenue in the consolidated statement of financial position, and subsequently recognised as revenue when the services are provided to clients. As represented by the Directors, at its discretion, may extend the service period and allow clients to enjoy the services under the prepaid treatment packages after the expiry dates as stated on the treatment consent forms. Therefore, the Directors consider the general practice and grace period normally adopted by the Group as well as historical customer behaviour and usage pattern of the prepaid treatment packages and the recognition criteria under HKAS 18 "Revenue". After careful consideration of these factors, the Directors consider that it is appropriate to recognise any unused packages as revenue in the profit or loss upon the second anniversary of the contractual expiry date of the relevant package. For the year ended 31 March 2016, revenue from unused packages in respect of Treatment Service amounting to approximately HK\$565,000 (2015: HK\$256,000) was recognised in the consolidated statement of profit or loss and other comprehensive income.

For the year ended 31 March 2016

### 6. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged during the year.

The existing capital structure of the Group consists of equity attributable to owners of the Company, comprising share capital and reserves.

Management of the Group reviews the capital structure on a regular basis. As part of this review, management of the Group considers the cost of capital and the risks associated with each class of capital. Based on recommendations of management of the Group, the Group will balance its overall capital structure through the payment of dividends and new shares issue.

#### 7. FINANCIAL INSTRUMENTS Categories of financial instruments

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
<i>Financial assets</i> Loans and receivables (including cash and cash equivalents)	42,383	50,808
Financial liabilities Amortised cost	8,529	3,618

#### Financial risk management objectives and policies

The Group's major financial instruments include trade receivables, other receivable, deposits, pledged bank deposits, bank balances and cash, trade payables, accrued liabilities and dividend payable. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Market risk

#### Interest rate risk

The Group is exposed to cash flow interest rate risk in relation to floating-rate bank balances (see note 20 for details of these bank balances).

The Group currently does not have any interest rate hedging policy. However, management closely monitors its exposure to interest rate risk as a result of change on market interest rate and will consider hedging changes in market interest rates should the need arise.

Management considers the Group's exposure to cash flow interest rate risk of floating-rate bank balances is not significant, hence no sensitivity analysis is presented for the year ended 31 March 2016.

For the year ended 31 March 2016

#### 7. FINANCIAL INSTRUMENTS (Continued) Financial risk management objectives and policies (Continued)

#### Currency risk

As at 31 March 2015, the Group had a bank balance denominated in Renminbi ("**RMB**"), which exposed the Group to foreign currency risk.

#### Sensitivity analysis

The following table details the Group's sensitivity to a 5% increase and decrease in HK\$ against RMB. 5% represent management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated bank balance and adjusts their translation at the end of the reporting period for a 5% change in foreign currency rate. A negative number below indicates a decrease in post-tax profit where HK\$ strengthen 5% against RMB. For a 5% weakening of HK\$ against RMB, there would be an equal and opposite impact on the profit and the balance below would be positive.

	RMB impact	
	2016	2015
	HK\$'000	HK\$'000
Decrease in post-tax profit	N/A	(227)

#### Credit risk

At the end of the reporting period, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

In order to minimise the credit risk, the Group has monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual debt at the end of the reporting periods to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the management of the Group considers that the Group's credit risk is significantly reduced.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

Other than the concentration of credit risk on liquid funds which are deposited with several banks with high credit ratings, the Group does not have any other significant concentration of credit risk, with exposure spread over a number of counterparties.

#### Liquidity risk

In the management of liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. As at 31 March 2016, the Group had unused banking facilities of HK\$4,000,000 (2015: Nil).

For the year ended 31 March 2016

### 7. FINANCIAL INSTRUMENTS (Continued)

#### Financial risk management objectives and policies (Continued)

#### Liquidity risk (Continued)

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate at the end of the reporting period.

#### Liquidity tables

	Weighted average effective interest rate %	Repayable on demand or repayable in 1 to 3 months HK\$'000	Total undiscounted cash flows HK\$'000	Carrying amount at the end of the reporting date HK\$'000
At 31 March 2016				
Non-derivative financial liabilities				
Trade payables	N/A	508	508	508
Accrued liabilities	N/A	2,021	2,021	2,021
Dividend payable	N/A	6,000	6,000	6,000
		8,529	8,529	8,529
At 31 March 2015				
Non-derivative financial liabilities				
Trade payables	N/A	418	418	418
Accrued liabilities	N/A	3,200	3,200	3,200
		3,618	3,618	3,618

#### Fair value

The fair values of financial assets and financial liabilities have been determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

Management of the Group considers that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values.

For the year ended 31 March 2016

### 8. **REVENUE**

The Group's revenue represents revenue arising from provision of Consultation Service, Prescription and Dispensing Service and Treatment Service during the year, net of discounts and refund.

### 9. SEGMENT INFORMATION

The Group's operating activities are attributable to a single operating segment focusing on Consultation Service, Prescription and Dispensing Service and Treatment Service. This operating segment has been identified on the basis of internal management reports prepared in accordance with the Group's accounting policies set out in note 4. Dr. Kong and Mr. Lo Kwok Bun, two of the directors of the Company, have been identified as the chief operating decision makers ("**CODM**"). The CODM review the Group's revenue analysis by services and products in order to assess performance and allocation of resources.

Other than revenue analysis, no operating results or other discrete financial information is available for the assessment of performance and allocation of resources. The CODM review the results of the Group as a whole to make decisions. Accordingly, other than entity wide information, no analysis of this single operating segment is presented.

#### Revenue from major products and services

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Consultation Service	3,524	4,201
Prescription and Dispensing Service	26,895	30,736
Treatment Service	29,654	31,801
	60,073	66,738

#### **Geographical information**

The Group's operations are located in Hong Kong. All of the Group's revenue from external customers based on the location of the Group's operations is from Hong Kong.

The geographical location of the Group's non-current assets is situated in Hong Kong based on physical location of assets.

#### Information about major customers

During each of the years ended 31 March 2016 and 2015, there was no revenue from any customer who individually contributing over 10% of the total revenue of the Group.

For the year ended 31 March 2016

### **10. OTHER INCOME, GAINS AND LOSSES**

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Interest income on bank deposits	225	64
Loss on write-off of property, plant and equipment	(33)	(2)
Gain on disposal of property, plant and equipment	-	360
Net foreign exchange (loss) gain	(747)	30
Allowance for bad and doubtful debts	(15)	(65)
Others	4	_
11. FINANCE COSTS	(566)	387
	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Interests on:		
Borrowings wholly repayable within five years	-	430
Finance leases wholly repayable within five years	-	9
	_	439

For the year ended 31 March 2016

### 12. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS Directors' emoluments

During the year, the emoluments paid or payable to the Directors were as follows:

	Executive directors		Independent non-executive directors				
	Dr. Kong <i>HK\$'000</i> (note i)	Mr. Lo Kwok Bun <i>HK\$'000</i>	Ms. Kong Chung Wai <i>HK\$'000</i>	Mr. Chan Cheong Tat <i>HK\$'000</i>	Mr. Lee Ka Lun <i>HK\$'000</i>	Mr. Leung Siu Cheung <i>HK\$'000</i>	Total <i>HK\$'000</i>
For the year ended 31 March 2016							
Fee	60	60	60	173	173	173	699
Other emoluments:							
Salaries	-	1,080	765	-	-	-	1,845
Performance bonus (note iv)	-	140	142	-	-	-	282
Share-based payments	-	-	-	46	46	46	138
Contributions to retirement							
benefits scheme	3	18	18	-	-	-	39
Total emoluments	63	1,298	985	219	219	219	3,003

	Ex	xecutive director	S	Independer	nt non-executive	e directors	
	Dr. Kong <i>HK\$'000</i> (note i)	Mr. Lo Kwok Bun <i>HK\$'000 (note ii)</i>	Ms. Kong Chung Wai <i>HK\$'000</i> (note ii)	Mr. Chan Cheong Tat <i>HK\$'000</i> (note iii)	Mr. Lee Ka Lun <i>HK\$'000 (note iii)</i>	Mr. Leung Siu Cheung HK\$'000 (note iii)	Total <i>HK\$'000</i>
For the year ended 31 March 2015							
Fee	17	17	17	43	43	43	180
Other emoluments:							
Salaries	-	700	518	-	-	-	1,218
Performance bonus (note iv)	-	115	129	-	-	-	244
Contributions to retirement							
benefits scheme	1	18	18	-	-	_	37
Total emoluments	18	850	682	43	43	43	1,679

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#### 12. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued) Directors' emoluments (Continued)

Notes:

- (i) Dr. Kong was appointed as an executive director and the chairman of the Company on 20 June 2014 and 3 December 2014 respectively. Since 1 April 2014, Dr. Kong has commenced receiving professional fees for services as a medical practitioner provided to the Group and became one of the five individuals with highest emoluments in the Group during each of the years ended 31 March 2016 and 2015. Accordingly, the fees paid to Dr. Kong's sole proprietorship is included in "employees' emoluments" set out below.
- (ii) Mr. Lo Kwok Bun and Ms. Kong Chung Wai were appointed as executive directors on 12 July 2014.
- (iii) Mr. Chan Cheong Tat, Mr. Lee Ka Lun and Mr. Leung Siu Cheung were appointed as independent non-executive directors on 3 December 2014.
- (iv) The performance bonuses are discretionary and are determined by reference to the performance of the individual Directors.

Mr. Lo Kwok Bun is also the chief executive officer of the Company and his emoluments disclosed above include those for services rendered by him as the chief executive officer.

Ms. Kong Chung Wai is also the compliance officer of the Company and her emoluments disclosed above include those for services rendered by her as the compliance officer.

During each of the years ended 31 March 2016 and 2015, no emolument was paid by the Group to the Directors as an inducement to join or upon joining the Group or as compensation for loss of office. None of the Directors waived any emoluments during the years.

#### **Employees' emoluments**

During the years ended 31 March 2016 and 2015, the five highest paid individuals included Dr. Kong for his service rendered pursuant to the Cooperation Agreements.

During the year ended 31 March 2016, the five highest paid individuals of the Group included one director of the Company.

The emoluments of the remaining four highest paid individuals (2015: five) for the year were as follows:

	2016 HK\$′000 (note ii)	2015 <i>HK\$′000</i> (note ii)
Salaries, allowances and other benefits Performance related incentive payments:	5,369	6,165
Performance bonus (note i)	7,730	8,078
Share-based payments	1,048	999
Contributions to retirement benefits scheme	72	88
	14,219	15,330

Notes:

(i) The performance related incentive payments are determined by reference to the performance of individuals.

(ii) The amounts included the total professional fees paid to Dr. Kong's sole proprietorship amounting to approximately HK\$5,071,000 (2015: HK\$5,205,000), which included fixed fee, incentive fee and contributions to retirement benefits scheme of HK\$1,569,000, HK\$3,484,000 and HK\$18,000 (2015: HK\$1,560,000, HK\$3,627,000 and HK\$18,000) respectively.

For the year ended 31 March 2016

### 12. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued) Employees' emoluments (Continued)

Their emoluments were within the following bands:

	2016	2015
Nil to HK\$1,000,000	-	_
HK\$1,000,001 to HK\$1,500,000	1	2
HK\$1,500,001 to HK\$2,000,000	1	1
HK\$5,000,001 to HK\$5,500,000	1	1
HK\$5,500,001 to HK\$6,000,000	-	1
HK\$6,000,001 to HK\$6,500,000	1	_

During each of the years ended 31 March 2016 and 2015, no emolument was paid by the Group to the five highest paid individual as an inducement to join or upon joining the Group or as compensation for loss of office.

### **13. PROFIT BEFORE TAX**

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Profit before tax has been arrived at after charging:		
Auditor's remuneration	500	550
Allowance for inventories	83	208
Staff costs		
Directors' emoluments (note 12)	3,003	1,679
Other staff costs		
- salaries, allowance and other benefits	27,967	27,766
– share-based payments (note 27)	1,093	999
- contributions to retirement benefits schemes	664	656
	32,727	31,100
Depreciation of property, plant and equipment		
– owned assets	2,015	2,359

95

2,454

\_

2,015

- leased assets

For the year ended 31 March 2016

### **14. INCOME TAX EXPENSE**

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
Income tax expense comprises:		
Hong Kong Profits Tax		
Current year	1,250	2,656
Underprovision in prior years	73	15
	1,323	2,671
Deferred tax credit (note 24)	-	(115)
	1,323	2,556

Hong Kong Profits Tax is calculated at 16.5% on the estimated assessable profits for the year.

The income tax expense for the year can be reconciled to the profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
Profit before tax	3,677	5,884
Tax at Hong Kong Profits Tax rate of 16.5%	607	971
Tax effect of expenses that are not deductible	629	1,675
Tax effect of income not taxable for tax purpose	(37)	(16)
Tax losses not recognised	6	_
Underprovision in prior years	73	15
Others	45	(89)
Income tax expense for the year	1,323	2,556

For the year ended 31 March 2016

### **15. DIVIDENDS**

During the year ended 31 March 2015, a dividend of HK\$3,200,000 was distributed by Multiple Profit to its then shareholders.

A final dividend in respect of the year ended 31 March 2015 of HK0.25 cent per share, amounting to HK\$1,000,000, was declared by the Board of Directors (the "**Board**") and distributed by the Company to the shareholders during the year ended 31 March 2016.

On 11 November 2015, a special dividend of HK1.5 cents per share, amounting to HK\$6,000,000, was declared by the Board. The dividend was distributed by the Company to the shareholders on 10 December 2015.

On 4 March 2016, a special dividend of HK1.5 cents per share, amounting to HK\$6,000,000, was declared by the Board. The Dividend was distributed by the Company to the shareholders on 7 April 2016.

Subsequent to the end of the reporting period, a final dividend of HK0.25 cent and a special dividend of HK2.25 cents per share in respect of the year ended 31 March 2016, amounting to HK\$1,000,000 and HK\$9,000,000 respectively, have been proposed by the Directors and are subject to approval by the shareholders in the forthcoming general meeting.

#### **16. EARNINGS PER SHARE**

The calculation of the basic and diluted earnings per share is based on the following data:

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
<b>Earnings:</b> Earnings for the purpose of calculating basic and diluted/basic		
earnings per share (profit for the year attributable to owners of the Company)	2,354	3,328
	_,	5,520
	<i>'000</i>	'000
Number of shares:		
Weighted average number of ordinary shares for the purpose of calculating basic and diluted/basic earnings per share	400,000	352,510

The number of ordinary shares for the purpose of calculating basic earnings per share for the prior year had been determined on the assumption that the Reorganisation and the Capitalisation Issue (as defined in note 25) had been effective on 1 April 2014.

In current year, the computation of diluted earnings per share does not consider the effect of the Company's outstanding share options as the adjusted exercise price of those options were higher than the average market price of shares.

No diluted earnings per share for prior year was presented as there was no potential ordinary shares in issue for prior year.

For the year ended 31 March 2016

### 17. PROPERTY, PLANT AND EQUIPMENT

	Leasehold improvements HK\$'000	Office equipment HK\$'000	Medical equipment HK\$'000	Motor vehicles HK\$'000	<b>Total</b> <i>HK\$'000</i>
COST					
At 1 April 2014	4,164	1,743	13,490	450	19,847
Additions	33	151	1,489	-	1,673
Write-off	(169)	(9)	(2,158)	-	(2,336)
Disposals			(1,300)		(1,300)
At 31 March 2015	4,028	1,885	11,521	450	17,884
Additions	_	64	2,619	759	3,442
Write-off	(33)	(120)	(689)	(450)	(1,292)
At 31 March 2016	3,995	1,829	13,451	759	20,034
ACCUMULATED DEPRECIATION					
At 1 April 2014	3,091	799	10,590	450	14,930
Provided for the year	750	479	1,225	-	2,454
Eliminated on write-off	(168)	(8)	(2,158)	-	(2,334)
Eliminated on disposals			(1,260)		(1,260)
At 31 March 2015	3,673	1,270	8,397	450	13,790
Provided for the year	241	214	1,434	126	2,015
Eliminated on write-off	(12)	(111)	(686)	(450)	(1,259)
At 31 March 2016	3,902	1,373	9,145	126	14,546
CARRYING VALUES					
At 31 March 2016	93	456	4,306	633	5,488
At 31 March 2015	355	615	3,124	_	4,094

The above items of property, plant and equipment are depreciated on a straight-line basis after taking into account of their residual values at the following rates per annum:

Leasehold improvements	Over the term of the lease
Office equipment	20%-33%
Medical equipment	20%
Motor vehicles	20%

For the year ended 31 March 2016

### **18. INVENTORIES**

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
Medication and skincare products	2,269	1,750
Treatment consumables	689	694
	2,958	2,444

### **19. TRADE RECEIVABLES**

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Trade receivables Less: Allowance for bad and doubtful debts	332 (21)	384 (71)
	311	313

The clients of the Group would usually settle payments by cash, credit cards, Easy Pay System ("**EPS**") or medical cards. For credit card and EPS payments, the banks will normally settle the amounts a few days after the trade date. Payments by clients using medical cards will normally be settled by the medical card issuing companies within 60 to 90 days from the invoice dates.

The following is an aged analysis of trade receivables net of allowance for bad and doubtful debts presented based on the trade dates for the receivables from the clients settling payments by credit cards and EPS and invoice dates for the receivables from the clients and medical card issuing companies at the end of the reporting period, which approximate the respective revenue recognition dates.

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
0–30 days	278	292
31–60 days	33	21
Total	311	313

Before accepting any medical cards, the Group assesses the credit quality of the companies issuing the medical cards by evaluating their historical credit records and defines credit limits by corporates. Recoverability and credit limit of the corporates are reviewed by the Group regularly.

The Group's trade receivables were not past due nor impaired at the end of the reporting period and were due from debtors which do not have historical default of payments.

For the year ended 31 March 2016

### **19. TRADE RECEIVABLES** (Continued)

Movement in allowance for bad and doubtful debts

	2016	2015
	HK\$'000	HK\$'000
Beginning of the year	71	34
Allowance for bad and doubtful debts	15	65
Bad debt written off against allowance	(65)	(28)
At the end of the year	21	71

During the year ended 31 March 2016, the Group made an allowance of approximately HK\$15,000 (2015: HK\$65,000) in respect of the trade receivables which was past due at the end of the reporting period. Management of the Group considered the related receivables may be impaired due to no settlement after the follow-up actions being taken by the Group to recover the overdue debts and specific allowance is made. In determining the recoverability of a trade receivable, the Group considers any change in credit quality of the trade receivables from the date credit was initially granted up to the end of each reporting period. Management of the Group believes that no further credit provision is required in excess of the allowance for bad and doubtful debts.

### 20. PLEDGED BANK DEPOSITS AND BANK BALANCES AND CASH

Pledged bank deposits and bank balances and cash comprise cash held by the Group and short-term bank deposits at variable market interest rates with an original maturity of three months or less. For the year ended 31 March 2016, the deposits carried an average effective interest rate of 0.52% (2015: 0.37%) per annum.

As at 31 March 2015, a bank balance of approximately HK\$4,544,000 was denominated in RMB.

As at 31 March 2016, the Group pledged its bank balances of HK\$8.5 million (2015: Nil) as securities for credit card settlement services provided by a bank to the Group and will be released upon expiry of the relevant services.

For the year ended 31 March 2016

### **21. TRADE PAYABLES**

The average credit period on purchase of goods is 30 days. The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period:

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
0–30 days	508	418
2. ACCRUED LIABILITIES		
	2016	2015
	HK\$'000	HK\$'000
Accrued staff costs	1,163	1,432
Other accruals	858	1,768
	2,021	3,200
3. DEFERRED REVENUE		
	2016	2015
	HK\$'000	HK\$'000
The movement of deferred revenue is as follows:		
Beginning of the year	7,395	6,389
Receipts from sales of prepaid treatment packages	15,782	16,738
Revenue recognised upon provision of Treatment Service	(14,937)	(15,476
Revenue recognised upon the second anniversary of the contractual expiry date of prepaid treatment packages	(565)	(256
		×
At the end of the year	7,675	7,395

For the year ended 31 March 2016

### 24. DEFERRED TAX LIABILITY

The deferred tax liability recognised and movements thereon during the year are as follows:

	Accelerated tax depreciation HK\$'000
At 1 April 2014	242
Credit to profit or loss (note 14)	(115)
At 31 March 2015 and 2016	127

#### **25. SHARE CAPITAL**

The share capital at 1 April 2014 represented the issued and fully paid share capital of Multiple Profit. As at 1 April 2014, 1 share of US\$1 each was issued by Multiple Profit and the share was fully paid by the shareholder.

The share capital at 31 March 2015 and 2016 represented the issued share capital of the Company as detailed below.

	Number of shares	Share capital HK\$'000
Ordinary shares of HK\$0.01 each		
Authorised:		
On date of incorporation on 20 June 2014 (note a)	38,000,000	380
Increase on 3 December 2014 (note b)	962,000,000	9,620
At 31 March 2015 and 2016	1,000,000,000	10,000
Issued:		
1 share allotted and issued, fully paid at par on the date of incorporation		
(note a)	1	_
Issue of shares on 12 July 2014 pursuant to the Reorganisation (note c)	99	_
Issue of shares (note d)	66,668,000	667
Capitalisation issue (note e)	333,331,900	3,333
At 31 March 2015 and 2016	400,000,000	4,000

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### 25. SHARE CAPITAL (Continued)

Notes:

- (a) The Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands with an authorised share capital of HK\$380,000 divided into 38,000,000 shares of HK\$0.01 each. On 20 June 2014, one subscriber share was allotted and issued.
- (b) Pursuant to the written resolutions passed by the shareholders on 3 December 2014, the authorised share capital of the Company was increased from HK\$380,000 divided into 38,000,000 ordinary shares to HK\$10,000,000 divided into 1,000,000,000 ordinary shares by the creation of additional 962,000,000 new ordinary shares which shall, when issued, rank pari passu in all respects with the existing issued ordinary shares.
- (c) On 12 July 2014, the Company issued and allotted a further 99 shares of which 97 of such shares were issued and allotted to Topline and 2 of such shares were issued and allotted to Attractive Beauty pursuant to the Reorganisation.
- (d) On 17 December 2014, the Company placed 66,668,000 new shares at HK\$0.6 per share for a total gross proceeds of approximately HK\$40,001,000. The proceeds will be used to finance the implementation plan as set forth in the section headed "Statement of Business Objective and Use of Proceeds" of the Prospectus.
- (e) Pursuant to the written resolutions passed by the shareholders of the Company on 3 December 2014, after the share premium account of the Company being credited as a result of the Placing of the Company's shares, the Directors were authorised to capitalise the amount of HK\$3,333,319 from the share premium account of the Company and to apply such amount as to pay up in full at par a total 333,331,900 ordinary shares of HK\$0.01 each for allotment and issue to the persons whose names appear on the register of members of the Company at the close of business on 3 December 2014 in proportion to their then existing shareholdings in the Company (the "Capitalisation Issue").

#### **26. RETIREMENT BENEFITS PLANS**

The Group operates a defined contribution scheme, MPF Scheme, for all qualifying employees in Hong Kong. The MPF Scheme was established under the Mandatory Provident Fund Schemes Ordinance in December 2000. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees.

The Group contributes 5% of relevant payroll costs to the scheme, which contribution is matched by employees. The maximum monthly contribution made by the Group is limited to HK\$1,250 per employee from 1 April 2014 to 30 May 2014 and HK\$1,500 per employee from 1 June 2014, while an employee can contribute more than HK\$1,250 per month from 1 April 2014 to 30 May 2014 and HK\$1,500 per employee from 1 June 2014 if the employee is willing to do so.

For the year ended 31 March 2016, the total cost of HK\$703,000 (2015: HK\$693,000) charged to the consolidated statement of profit or loss and other comprehensive income represented contributions paid or payable to the MPF Scheme by the Group.

For the year ended 31 March 2016

#### 27. SHARE-BASED PAYMENT TRANSACTIONS Share Option Scheme

The company adopted a share option scheme ("**Share Option Scheme**") on 3 December 2014 to provide incentive and/or to reward eligible persons for their contribution to, and continuing efforts to promote the interest of, the Group. The terms of the Share Option Scheme are in accordance with the provisions of Chapter 23 of the GEM Listing Rules.

At 31 March 2016, the number of shares in respect of which options had been granted and remained outstanding under the Share Option Scheme was 2,000,000 (2015: Nil), representing 0.5% (2015: Nil) of the shares of the Company in issue at that date. The total number of shares in respect of which options may be granted under the Share Option Scheme is not permitted to exceed 10% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company in issue at any point in time, without prior approval from the Company is shareholders. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to a director of the Company, Chief executive or substantial shareholder (or any of their respective associates) of the Company shall not be valid unless it has been approved by the independent non-executive directors of the Company, excluding any independent non-executive director of the Company's share capital or with a value in excess of 0.1% of the Company's share capital or with a value in excess of HK\$5 million must be approved in advance by the Company's shareholders.

An offer of grant of an option may be accepted by an eligible person within the date as specified in the offer issued by the Company, being a date not later than 21 days after (i) the date on which the offer was issued, or (ii) the date on which the conditions (if any) for the offer are satisfied, provided that such date shall not be more than ten years after the date of adoption of the Share Option Scheme. A consideration of HK\$1.00 is payable for each acceptance of grant of option(s). Such consideration shall generally not be refundable. Subject to the other provisions of the Share Option Scheme, an option may be exercised in whole or in part by the grantee (or his personal representatives) at any time before the expiry of the period to be determined and notified by the Board to the grantee which in any event shall not be longer than 10 years commencing on the offer date and expiring on the last day of such 10-year period subject to the provisions for early termination as contained in the Share Option Scheme and provided that the Board may determine the minimum period for which the option has to be held or other restrictions before the exercise of the subscription right attaching thereto.

The exercise price is determined by the Directors, and will not be less than the higher of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.

For the year ended 31 March 2016

### 27. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

Share Option Scheme (Continued)

A summary of the share options granted under the Share Option Scheme are as follows:

			Number of share options							
Type of Participants	Grant date	Exercise price per share HK\$	Vesting period	Exercise period	As at 1.4.2015	Granted	Exercised	Cancelled	Lapsed	As at 31.3.2016
Directors	17.08.2015	0.67	17.08.2015– 16.08.2016	17.08.2016– 16.08.2017	-	1,200,000	-	-	-	1,200,000
Others	17.08.2015	0.67	17.08.2015- 16.08.2016	17.08.2016– 16.08.2017	-	800,000	-	-	-	800,000
					-	2,000,000	-	-	-	2,000,000
Exercisable at the end of the year					_					_
Weighted average exercise price					-	HK\$0.67	-	-	-	HK\$0.67

During the year ended 31 March 2016, an aggregate of 2,000,000 (2015: Nil) share options were granted to certain directors of the Company and certain doctors of the Group. For the share options granted during the year, the granted share options will vest over 1 year commencing from 17 August 2015 to 16 August 2016.

The estimated fair value of the share options granted on 17 August 2015 was approximately HK\$367,000. The fair value was calculated using the binomial option pricing model.

The inputs into the model were as follows:

Closing share price at date of grant	HK\$0.67
Exercise price	HK\$0.67
Option life	2 years
Expected volatility	49.9%
Dividend yield	0.37%
Risk free interest rate	0.44%

The variables and assumptions used in computing the fair value of the share options are based on the Directors' best estimate. Changes in variables and assumptions may result in changes in the fair value of the options. Expected volatility was determined by historical daily volatilities of the Company's share prices as at the valuation date.

During the year ended 31 March 2016, the Group recognised approximately HK\$228,000 (2015: Nil) as an expense in the consolidated statement of profit or loss and other comprehensive income in relation to share options granted by the Company.

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#### 27. SHARE-BASED PAYMENT TRANSACTIONS (Continued) Share Reward

On 8 August 2012, a service agreement (the "**Service Agreement**") was entered into between Medicskin and Dr. Lam Yee Ming Alice ("**Dr. Lam**") pursuant to which Medicskin employed Dr. Lam as an employee for a term of 5 years commencing from 1 September 2012 and ending on 31 August 2017 (the "**5 Year Term**").

On 20 August 2012, Topline, which was wholly owned by the Group's controlling shareholder, Dr. Kong, had entered into an agreement with Attractive Beauty Limited ("**Attractive Beauty**", a company wholly owned by Dr. Lam) pursuant to which Attractive Beauty acquired two ordinary shares of Tally Scholar (representing 2% of the then issued share capital of Tally Scholar) for a consideration of HK\$1,600,000 (the "**S&P Agreement**").

Also, Dr. Kong, Topline, Dr. Lam and Attractive Beauty entered into a supplemental agreement on 20 August 2012 (the "**Share Reward Agreement**") and a deed of amendment and restatement on 28 June 2014 (the "**Deed**") which supplemented the above mentioned agreements. The major terms of the Share Reward Agreement as amended and restated pursuant to the Deed are summarised below:

- 1. In consideration of the satisfactory service by Dr. Lam and Dr. Lam & Co (a sole proprietorship established by Dr. Lam) to Medicskin during the 5 Year Term pursuant to the Service Agreement and the relevant Cooperation Agreement which was entered into among Medicskin, Dr. Lam and Dr. Lam & Co ("Dr. Lam Cooperation Agreement"), Dr. Lam shall be entitled to purchase up to 5% of the existing issued share capital of Tally Scholar or the Company (the "5% Share Entitlement", calculated on a time proportional basis by reference to the aggregate length of service provided over the 5 Year Term) from Dr. Kong and/or Topline. The purchase of such 5% Share Entitlement by Dr. Lam shall be fully financed by Dr. Kong (the "Financing") as follows:
  - (a) subject to the terms relating to the early termination of the Service Agreement or Dr. Lam Cooperation Agreement as discussed below, 2% of the existing issued share capital of Tally Scholar will be transferred to Dr. Lam pursuant to the S&P Agreement, while the related Financing shall become without recourse at the end of the first two years in the 5 Year Term (the "First 2 Year Term", that is, on 31 August 2014);
  - (b) subject to the terms relating to the early termination of the Service Agreement or Dr. Lam Cooperation Agreement as discussed below, the next 1% of the existing issued share capital of Tally Scholar or equivalent percent of share capital of the Company will be transferred to Dr. Lam upon Listing or completion of First 2 Year Term, whichever is earlier, while the related Financing shall become without recourse at the end of the anniversary of the First 2 Year Term (that is, on 31 August 2015);
  - (c) the remaining 2% of the existing issued share capital of Tally Scholar or equivalent percent of share capital of the Company will be transferred to Dr. Lam at the completion of the 5 Year Term and the related Financing shall become without recourse at the end of the 5 Year Term (that is, on 31 August 2017);

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### 27. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

2. Pursuant to the terms of Share Reward Agreement as amended and restated pursuant to the Deed, upon the occurrence of early termination of the Service Agreement or Dr. Lam Cooperation Agreement for whatever reason during the 5 Year Term, the proportion of shares transferred to Dr. Lam or Attractive Beauty in advance which Dr. Lam is not entitled to receive as a result of early termination of Service Agreement or Dr. Lam Cooperation Agreement shall be transferred back to Dr. Kong or Topline and the related Financing will also be returned to Dr. Kong.

Hereinafter, the above-mentioned share entitlement is referred to as "Share Reward".

The following table discloses movements of the Share Reward held by Dr. Lam during the year:

	Outstanding at	Vested	Outstanding at
	1 April 2015	during the year	31 March 2016
Share Reward	2.42%	1.00%	1.42%
	Outstanding at	Vested	Outstanding at
	1 April 2014	during the year	31 March 2015
Share Reward	3.42%	1.00%	2.42%

Fair value of the Share Reward granted is expensed over the vesting period, with a corresponding credit to the Group's capital reserve. For the year ended 31 March 2016, share-based payment expense of approximately HK\$1,003,000 (2015: HK\$999,000) was recognised with a corresponding credit recognised in the Group's capital reserve.

On 31 August 2014, pursuant to the terms of Share Reward Agreement as amended and restated pursuant to the Deed, 1 ordinary share of the Company (representing 1% of the issued share capital of the Company) was transferred to Dr. Lam by Topline for a consideration of HK\$800,000.

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### 28. OPERATING LEASE COMMITMENTS The Group as lessee

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Minimum lease payments paid under operating leases during the year in respect of rented premises included in other expenses	5,286	4,594

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
Within one year In the second to fifth year inclusive	7,533 11,174	3,388 
	18,707	3,388

Operating lease payments represent rentals payable by the Group for its office premises and Medicskin Centres. Leases are negotiated for the lease terms of one to three years (2015: two to three years) and rentals are fixed throughout the lease terms.

### **29. CAPITAL COMMITMENTS**

	2016 <i>HK\$'000</i>	2015 <i>HK\$′000</i>
Capital expenditure contracted for but not provided		
for in the consolidated financial statements in respect of		
purchase of property, plant and equipment	465	_

For the year ended 31 March 2016

### **30. RELATED PARTY TRANSACTIONS**

#### (a) Transactions

During the year, the Group entered into the following transactions with related parties:

Name of related party	Nature of transactions	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Dr. Kong	Sales of goods	102	_
Beauty Tech Investment Limited	Purchase of goods		774

Beauty Tech Investment Limited was a fellow subsidiary of the Company and ultimately controlled by Dr. Kong.

During the year ended 31 March 2015, pursuant to the agreement entered among a bank and the Group for the credit card settlement services to the Group, Dr. Kong provided a guarantee to the bank. Dr. Kong did not charge the Group for the guarantee provided. The guarantees was released during the year ended 31 March 2016.

During the year ended 31 March 2016, pursuant to the Cooperation Agreement entered into by the Group with Dr. Kong and his sole proprietorship, the total professional fees paid to Dr. Kong's sole proprietorship amounted to approximately HK\$5,071,000 (2015: HK\$5,205,000).

#### (b) Non-trade balances

As at 31 March 2016 and 2015, the Group had no outstanding balance with related parties.

#### (c) Compensation of key management personnel

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Short-term benefits Post-employment benefits	4,769 75	3,048 71
	4,844	3,119

The remuneration of Directors and key executives is determined having regard to the performance of the individuals.

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### **31. PARTICULARS OF SUBSIDIARIES**

Particulars of the subsidiaries of the Company at 31 March 2016 and 2015 are as follows:

Name of subsidiary	incorporation/	Principal country of operation	Type of legal entity	Issued and fully paid up share capital/ registered capital	Proportion of nominal value of share capital/registered capital held by the Company Directly Indirectly			Principal activities	
					2016	2015	2016	2015	
Multiple Profit	1 February 2012 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	100%	-	-	Investment holding
Medicskin	12 July 2000 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$10,000	-	-	100%	100%	Provision of medical skin care services
Beauty Snow Development Limited	1 September 2014 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	100%	-	-	Investment holding
Beauty Choice Investment Limited	19 September 2014 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$1	-	-	100%	100%	Sale of skincare products
Active True Mark Limited	22 April 2015 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	-	-	-	Investment holding
Amazing Queen Limited	30 January 2015 Hong Kong	Hong Kong	Private limited company	Ordinary share HK\$1	-	-	100%	-	Investment holding
Internet Plus Beauty (Shenzhen) Trading Company Limited ("Internet Plus")	19 August 2015 Shenzhen	People's Republic of China	Wholly foreign owned enterprise	RMB500,000*	-	-	100%	-	Not yet commence business
High Rank Ventures Limited	1 July 2015 BVI	Hong Kong	BVI business company	Ordinary share US\$1	100%	-	-	-	Not yet commence business

\* As at 31 March 2016, registered capital of RMB75,000 was paid. The shareholder of Internet Plus is required to pay the registered capital up to RMB500,000 on or before 19 August 2017.

None of the subsidiaries had any debt securities subsisting at the end of the year or at any time during the year.

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### 32. STATEMENT OF FINANCIAL POSITION OF AND RESERVES OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period includes:

	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Non-current asset		
Unlisted investment in a subsidiary	2,553	2,461
Current assets		
Deposit and prepayments	188	179
Amounts due from subsidiaries	43,956	45,081
Bank balances	50	_
	44,194	45,260
Current liabilities		
Accrued liabilities	107	708
Dividend payable	6,000	_
	6,107	708
Net current assets	36,087	44,552
Total assets less current liabilities	40,640	47,013
Capital and reserves		
Share capital	4,000	4,000
Reserves	36,640	43,013
Total equity	40,640	47,013

For the year ended 31 March 2016

### 32. STATEMENT OF FINANCIAL POSITION OF AND RESERVES OF THE COMPANY

#### (Continued)

**Movement in reserves** 

			Share		
	Share	Retained	options	Other	
	premium	earnings	reserve	reserve	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
				(note)	
At 20 June 2014					
(date of incorporation)	_	_	_	_	_
Profit for the period	_	8,882	_	_	8,882
Arising on the reorganisation	_	_	_	2,461	2,461
Issue of shares	39,334	_	_	_	39,334
Capitalisation issue	(3,333)	_	_	_	(3,333)
Transaction costs attributable to					
issue of shares	(4,331)	_		_	(4,331)
At 31 March 2015	31,670	8,882	-	2,461	43,013
Profit for the year	_	6,399	_	_	6,399
Recognition of equity-settled		,			,
share-based payments	_	_	228	_	228
Dividend recognised as distribution	_	(13,000)	_	_	(13,000)
At 31 March 2016	31,670	2,281	228	2,461	36,640

Note: The other reserve represents the total equity of Multiple Profit upon the Company became the holding company of Multiple Profit.

# FINANCIAL SUMMARY

	For the year ended 31 March					
	2013	2014	2015	2016		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000		
RESULTS						
Revenue	51,607	65,041	66,738	60,073		
Profit before tax	17,440	17,354	5,884	3,677		
Income tax expenses	(2,908)	(3,617)	(2,556)	(1,323)		
Profit for the year attributable to						
owners of the Company	14,532	13,737	3,328	2,354		
		As at 31 M	/larch			
	2013	2014	2015	2016		
	HK\$'000	HK\$'000	HK\$'000	HK\$′000		
ASSETS AND LIABILITIES						
Total assets	22,779	39,713	58,323	54,099		
Total liabilities	(16,579)	(29,327)	(11,140)	(16,331)		
Total equity attributable to						
owners of the Company	6,200	10,386	47,183	37,768		