

(incorporated in the Cayman Islands with limited liability) Stock Code: 8218

INTERIM REPORT 2016



CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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This report, for which the directors (the "Directors") of Echo International Holdings Group Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.



FINANCIAL HIGHLIGHTS

- Recorded an unaudited revenue of approximately HK\$21.56 million for the six months ended 30 September 2016, representing a decrease of approximately 42.00% over the same period of the previous year.
- Recorded an unaudited loss attributable to the owners of the Company of approximately HK\$5.46 million for the six months ended 30 September 2016 (2015: unaudited loss attributable to the owners of the Company approximately HK\$4.08 million).
- Basic and diluted loss per share for the six months ended 30 September 2016 were HK0.68 cents (2015: basic loss per share HK0.51 cents).
- The Board does not recommend the payment of interim dividend for the six months ended 30 September 2016 (2015: Nil).

INTERIM RESULTS

The board of Directors (the "Board") is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively the "Group") for the three months and six months ended 30 September 2016 (the "Period") and the comparative unaudited figures for the corresponding period in 2015, as follows:

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months and six months ended 30 September 2016

		Unaudited three months ended 30 September		Unau six mont 30 Sep	hs ended
	Notes	2016 HK\$'000	2015 HK\$'000	2016 HK\$'000	2015 HK\$'000
Revenue Cost of sales	3	10,383 (6,960)	13,944 (10,144)	21,556 (14,728)	37,167 (30,379)
Gross profit Other revenue and gains Selling and distribution expenses Administrative and other expenses Finance costs	4	3,423 142 (419) (5,661) (321)	3,800 105 (497) (5,333) (98)	6,828 288 (727) (11,222) (623)	6,788 184 (862) (10,071) (115)
Loss before taxation Taxation	5 6	(2,836)	(2,023)	(5,456)	(4,076)
Loss for the period Other comprehensive income/(loss) for the period, net of tax: Items that may be reclassified subsequently to profit or loss: Exchange differences on translation of foreign		(2,836)	(2,023)	(5,456)	(4,076)
operations		417	(775)	(686)	(675)
Total comprehensive loss for the period		(2,419)	(2,798)	(6,142)	(4,751)
Loss for the period attributable to owners of the Company		(2,836)	(2,023)	(5,456)	(4,076)
Total comprehensive loss for the period attributable to owners of the Company		(2,419)	(2,798)	(6,142)	(4,751)
Loss per share — Basic and diluted (HK cents)	8	(0.35) cents	(0.25) cents	(0.68) cents	(0.51) cents

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF **FINANCIAL POSITION**

As at 30 September 2016

	Notes	Unaudited 30 September 2016 <i>HK\$'000</i>	Audited 31 March 2016 <i>HK</i> \$'000
Non-current assets Property, plant and equipment	9	1,385	1,523
Current assets Inventories Trade receivables Amount due from a related company Deposits, prepayments and	10	16,698 5,694 689	17,883 7,433 136
other receivables		4,673	5,687
Income tax recoverable Pledged time deposits Cash and bank balances		2,007 4,669	2,003 9,718
		34,442	42,860
Current liabilities Trade payables Accrual and other payables Trade deposit received Debenture Obligations under finance leases	11 12	1,515 2,503 1,488 8,000 117	2,654 3,239 935 10,000 117
		13,623	16,945
Net current assets		20,819	25,915
Total assets less current liabilities		22,204	27,438
Non-current liability Obligations under finance leases		166	224
Net assets		22,038	27,214
Capital and reserves Share capital Reserves	13	2,000 20,038	2,000 25,214
Total equity		22,038	27,214

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 September 2016 (Unaudited)

	Share capital HK\$'000	Share premium <i>HK\$'000</i>	Contribution reserve HK\$'000	Capital reserve HK\$'000	Share option reserve HK\$'000	Exchange reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000
At 1 April 2016, audited Total comprehensive loss	2,000	28,840	4,836	(89)	4,769	(153)	(12,989)	27,214
for the period Employee share option benefits					966	(686)	(5,456)	(6,142) 966
At 30 September 2016, unaudited	2,000	28,840	4,836	(89)	5,735	(839)	(18,445)	22,038
For the six months	ended .	30 Sept	ember 20	15 (Unau	ıdited)			
					Share		Retained earnings/	
	Share	Share	Contribution	Capital	option	Exchange	(accumulated	
	capital	premium	reserve	reserve	reserve	reserve	losses)	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April 2015, audited Total comprehensive loss	2,000	28,840	4,836	(89)	2,839	750	750	39,926
for the period	-	-	-	-	-	(675)	(4,076)	(4,751)
Employee share option benefits					967			967
At 30 September 2015, unaudited	2,000	28,840	4,836	(89)	3,806	75	(3,326)	36,142

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF **CASH FLOWS**

For the six months ended 30 September 2016

	Unaudited six months ended 30 September	
	2016 HK\$'000	2015 HK\$'000
Net cash used in operating activities Net cash (used in)/generated from	(1,540)	(3,735)
investing activities Net cash (used in)/generated from	(258)	8,039
financing activities	(2,730)	9,856
Net increase/(decrease) in cash and cash equivalents Effect of foreign currency exchange rate changes Cash and cash equivalents at beginning of period,	(4,528) (521)	14,160 (626)
audited	9,718	885
Cash and cash equivalents at end of period, unaudited	4,669	14,419
Analysis of the balances of cash and cash equivalents Cash and bank balances	4,669	14,419

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1 CORPORATE INFORMATION

The Company is incorporated in the Cayman Islands as an exempted company with limited liability. The Company's shares have been listed on the GEM since 11 October 2013 (the "Listing Date") (the "Listing").

The unaudited condensed consolidated financial statements are presented in Hong Kong Dollars ("HK\$"), which is same as the functional currency of the Company.

The principal activities of the Group are engaged in the manufacturing and trading of electronic products and accessories.

2 BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The unaudited condensed consolidated interim financial statements have been prepared in accordance with the Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the disclosure requirements set out in Chapter 18 of the Rule Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange of Hong Kong Limited.

The unaudited condensed consolidated financial statements have been prepared under historical cost basis except for certain financial assets and financial liabilities, which are measured at fair values. The accounting policies and method of computation used in preparing the unaudited condensed consolidated results are consistent with those used in the audited financial statements for the year ended 31 March 2016 except in relation to the new and revised standards, amendments and interpretations ("new and revised HKFRSs") issued by the HKICPA that are adopted for the first time for the current period's financial statements. The adoption of these new and revised HKFRSs has had no material impact on the unaudited condensed consolidated financial statements. The unaudited condensed consolidated interim results have not been reviewed by the Company's auditors, but have been reviewed by the Company's audit committee.

The Group has not early adopted any new Hong Kong Financial Reporting Standards ("HKFRS") that have been issued but are not yet effective.

3 SEGMENT INFORMATION

Information reported internally to the directors of the Group (chief operating decision maker) for the purpose of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided.

An analysis of the Group's revenue of each significant category for the Period is as follows:

	Unaudited six months ended 30 September		
	2016	2015	
	HK\$'000	HK\$'000	
Sales of electronic products	21,350	36,851	
Subcontracting income	206	316	
	21,556	37,167	

Specifically, the Group's reportable and operating segments under HKFRS 8 are as follows:

- indent trading of electronic products.
- manufacturing and trading of electronic products and accessories.

The Group reportable segments are strategic business units that operate different activities. They are managed separately because each business has different market and requires different marketing strategies.

Segment revenues reported below represents revenue generated from external customers. There were no inter-segment sale for both period.

Segment result represents the profit/(loss) generated by each segment without allocation of corporate income and central administration costs including directors' emoluments, share based payment, finance costs and income tax expense. This is the measure reported to the chief operating decision maker for the purpose of resource allocation and assessment of segment performance.

3 SEGMENT INFORMATION (CONTINUED)

Segment revenues and results

The following is an analysis of the Group's turnover and results from continuing separations by reportable and operating segments:

For the six months ended 30 September 2016 (Unaudited)

	Indent trading of electronic products HK\$'000	Manufacturing and trading of electronic products and accessories HK\$'000	Total <i>HK\$'0</i> 00
Revenue	1,651	19,905	21,556
Segment results	522	(1,311)	(789)
Unallocated other revenue and gains Unallocated selling and distribution expenses Unallocated administrative and other expenses			141 (429) (3,756)
Loss from operations Finance costs			(4,833) (623)
Loss before taxation Taxation			(5,456)
Loss for the period			(5,456)

SEGMENT INFORMATION (CONTINUED) -3

Segment revenues and results (continued)

For the six months ended 30 September 2015 (Unaudited)

	Indent trading of electronic products HK\$'000	Manufacturing and trading of electronic products and accessories HK\$'000	Total <i>HK\$</i> *000
Revenue	14,436	22,731	37,167
Segment results	425	(2,004)	(1,579)
Unallocated other revenue and gains Unallocated selling and distribution expenses Unallocated administrative and other expenses			106 (414) (2,074)
Loss from operations Finance costs			(3,961) (115)
Loss before taxation Taxation			(4,076)
Loss for the period			(4,076)

3 SEGMENT INFORMATION (CONTINUED)

Geographical information

	Revenue from external customers Unaudited		
	six months ended 3	0 September	
	2016	2015	
	HK\$'000	HK\$'000	
Hong Kong	1,307	15,642	
Asian Countries, other than Hong Kong (Note 1)	2,426	2,386	
European Countries (Note 2)	12,572	13,177	
North and South American Countries (Note 3)	4,902	5,507	
Others	349	455	
	21,556	37,167	

Notes:

- Asian Countries include the People's Republic of China ("PRC"), India, Malaysia, Singapore and Taiwan.
- 2. European Countries include Belgium, Bulgaria, Denmark, Finland, Germany, Italy, Portugal, Russia, Slovakia, Spain, Sweden, Switzerland and United Kingdom.
- 3. North and South American Countries include Argentina, Brasil, Canada and the United States.

The Group's geographical segments are also classified by the location of assets, information about its non-current assets by geographical location are detailed below:

	Unaudited 30 September 2016 HK\$'000	Audited 31 March 2016 HK\$'000
Hong Kong People's Republic of China ("PRC")	1,248 137	1,243 280
	1,385	1,523

OTHER REVENUE AND GAINS

	Unaudito six months ended 3 2016 HK\$'000	
Bank interest income Sundry income	5 283	38 146
	288	184
LOSS BEFORE TAXATION		
	Unaudito six months ended 3 2016 <i>HK\$</i> '000	
Loss before taxation is arrived after charging:		
Finance costs Interest on: Bank borrowings wholly repayable within five years Debenture interest Obligation under finance leases	618 5 623	31 79 5 115
Other items Depreciation of property, plant and equipments Costs of inventories sold Loss on disposal of fixed assets	233 14,515 	157 30,203 –
TAXATION		
	Unaudito six months ended 3 2016 <i>HK\$'000</i>	
Current tax — Hong Kong — PRC		

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6 TAXATION (CONTINUED)

Hong Kong Profits Tax is calculated at 16.5% of the estimate assessable profits arising in Hong Kong for the six months ended 30 September 2016 and 2015.

PRC subsidiary is subjected to PRC enterprise income tax at 25%.

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands for the six months ended 30 September 2016 and 2015.

7 DIVIDENDS

The Board does not recommend the payment of interim dividend for the six months ended 30 September 2016 (2015: Nil).

8 LOSS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of basic loss per share is based on the loss for the Period attributable to owners of the Company and the weighted average number of the Company's ordinary shares in issue during the Period.

		Unaudited six months ended 30 September 2016 2015		
	Note	HK\$'000	HK\$'000	
Loss for the period attributable to owners of the Company		(5,456)	(4,076)	
		Unaud six months ended 2016 No. of shares		
Weighted average number of ordinary shares and dilutive potential ordinary share in issue	(a) (b)	800 000 000	900 000 000	
during the period	(a), (b)	800,000,000	800,000,000	

Note:

- (a) On 15 July 2015, a share subdivision on the basis that every one issued and unissued shares of HK\$0.01 each be subdivided into four subdivided shares of HK\$0.0025 each took effect.
- (b) The diluted loss per share is the same as the basic loss per share for the six months ended 30 September 2016 and 2015 because the Company's share options outstanding during those periods were either anti-dilutive or have no potential dilutive effects.

PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 September 2016, the Group acquired property, plant and equipment amounting to HK\$0.26 million (six months ended 30 September 2015: HK\$0.04 million) and disposed property, plant and equipment amounting to HK\$0.15 million for the six months ended 30 September 2016 (the corresponding period in 2015:

10 TRADE RECEIVABLES

Details of the ageing analysis are as follows:

	Unaudited 30 September 2016 <i>HK\$'</i> 000	Audited 31 March 2016 HK\$'000
0 to 30 days 31 to 60 days 61 to 90 days 91 to 180 days Over 180 days	4,297 258 300 - 839 - 5,694	5,215 1,195 368 189 466

The Company normally allows a credit period ranging from 0 to 90 days.

Trade receivables as at 30 September 2016 are denominated in HK\$ and USD.

11 TRADE PAYABLES

Details of the ageing analysis are as follows:

	Unaudited	Audited
	30 September	31 March
	2016	2016
	HK\$'000	HK\$'000
Within 30 days	1,223	1,834
31 to 60 days	211	493
61 to 90 days	6	216
91 to 180 days	22	52
Over 180 days	53	59
	1,515	2,654

The average credit period on purchase of certain goods is generally within 30 days to 90 days.

Trade payables as at 30 September 2016 are denominated in HK\$, USD and RMB.

12 **DEBENTURE**

	As at	As at
	30 September	31 March
	2016	2016
	HK\$'000	HK\$'000
Debenture — non-secured, due within one year	8,000	10,000

The contractual interest rates per annum in respect of debenture were as follows:

	As at 30 September 2016	As at 31 March 2016
Debenture	14.4%	12%

The fair vales of the short-term borrowings approximate their carrying amounts.

Debenture is denominated in Hong Kong dollars with total principal amounts approximately HK\$8,000,000 (2015: HK\$10,000,000) bearing fixed interest rate at 14.4% p.a. that was issued on 1 September 2016 and will be matured on 28 February 2017. This debenture is due within six months period.

13 **SHARE CAPITAL**

1	Ordinary shares of HKD0.0025 each Unaudited six months ended 30 September 2016 Number of Nominal shares value '000 HK\$'000		Ordinary s HKD0.00 Audi year e 31 Marc Number of shares '000	25 each ted nded
Authorised: At beginning of the period/year Share subdivision (1 share into 4 subdivided shares on 15 July 2015)	4,000,000	10,000	1,000,000	10,000
At end of the period/year	4,000,000	10,000	4,000,000	10,000
Issued and fully paid: At beginning of the period/year Share subdivision (1 share into 4 subdivided shares)	800,000	2,000	200,000	2,000
At end of the period/year	800,000	2,000	800,000	2,000

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally in regard to the Company's residual assets.

14 FINANCIAL INSTRUMENTS

Fair value measurement

The fair values of financial assets and financial liabilities are determined as follows:

- the fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices; and
- the fair values of other financial assets and financial liabilities are determined in (ii) accordance with generally accepted pricing models based on discounted cash flow analysis.

The carrying amount of other financial assets and liabilities carried at amortised cost, approximate their respective fair values due to the relatively short-term nature of these financial instruments.

The following provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable as at 31 March 2016 and 30 September 2016.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than guoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the assets or liability that are not based on observable market data (unobservable inputs).

No analysis is disclosed since the Group has no financial instruments that are measured subsequent to initial recognition at fair value at the end of the reporting period.

15 COMMITMENTS

At the end of reporting period, the Group had total future minimum lease payable under non-cancellable operating lease falling due as follows:

Unaudited	Audited
30 September	31 March
2016	2016
HK\$'000	HK\$'000
2,597	3,548
40	1,084
2,637	4,632
	30 September 2016 <i>HK\$'000</i> 2,597 40

The Group did not have any significant capital commitments as at 30 September 2016 and 31 March 2016.

16 **CONTINGENT LIABILITIES**

The Group had no material contingent liabilities as at 30 September 2016 and 31 March 2016.

17 RELATED PARTY TRANSACTIONS

Save as disclosed elsewhere in the interim consolidated financial statements, the Company had the following material transactions with related parties during the period:

(a) Significant related party transactions

During the period, the Group entered into the following transactions with related parties:

	Unaudited		
	six months ended	l 30 September	
	2016 2		
	HK\$'000	HK\$'000	
Nature of related party transactions			
Rental paid to Mobile Computer			
Land Limited (Note 4)	240	-	
Sales to Mobile Computer			
Land Limited (Note 4)	770	_	
Rental paid to Progress International			
Holdings Limited (Note 1)	_	192	
Salary paid to Mr. Lo Ding Kwong (Note 2)	_	270	
Consultancy fee paid to Vashion Assets			
Management Limited (Note 3)	600	600	

- Note 1: In the opinion of the Directors, the above transaction is entered into in the term agreed by the company with reference to the terms for the similar transactions in the market and is carried out in the ordinary course of the Group's business.
- Note 2: Mr. Lo Ding Kwong is the son of Ms. Cheng Yeuk Hung.
- Note 3: Ms. Zhou Jia Lin is a director of Vashion Assets Management Limited.

 Ms. Zhou Jia Lin was appointed as non-executive director on 22 October 2014.
- Note 4: Its major shareholder is Mr. Lo Ding Kwong, who is the son of Ms. Cheng Yeuk Hung.

(b) Key management personnel compensation

Remuneration for key personnel management, including amount paid to the Company's directors and certain of the highest paid employees is as follows:

	Unaudited six months ended 30 September		
	2016	2015	
	HK\$'000	HK\$'000	
Salaries and allowances	1,158	1,161	
Retirement scheme contributions	27	36	
	1,185	1,197	

MANAGEMENT DISCUSSION AND ANALYSIS

Business Review

Revenue for the six months ended 30 September 2016 ("Six Month Period") was approximately HK\$21.56 million, representing a decrease of approximately 42.00% when compared with the same period last year. Loss attributable to owners of the Company for the Six Month Period was approximately HK\$5.46 million whilst for the same period last year, the loss attributable to owners of the Company was approximately HK\$4.08 million.

Given the slow pace of economic recovery along with the continued slackness in the U.S. and European markets, the sales of electronic products have become increasingly challenging. Notwithstanding the challenging market conditions encountered during the Six Month Period under review, the Group continues to provide electronics products and the subcontracting services on PCB assemblies and manufacture of electronic products to customers in its principal markets, i.e. the U.S.A. and the European countries including Belgium, Bulgaria, Denmark, Finland, Germany, Italy, Portugal, Russia, Slovakia, Spain, Sweden, Switzerland and United Kingdom.

In view of challenging market conditions as mentioned above, while the Group will continue to focus on its core business of the sales of electronic products, it will explore new business opportunities to broaden its source of income and maximize profit and return for the Group and the shareholders of the Company. The Group will also increase its market share and attract new customers to enlarge its client base through conducting more promotional and marketing activities and designing and developing new electronic products.

Sales of Electronic Products

Revenue from this segment during the Six Month Period was approximately HK\$21.35 million, representing a decrease of approximately 42.06% when compared with the same period last year. Decrease in sales of electronics products was mainly due to the decrease in the revenue from indent trading of electronic products and manufacturing and trading of electronic products and accessories by approximately HK\$12.78 million and HK\$2.83 million respectively as compared with the corresponding period in 2015. The decrease in the revenue from indent trading of electronic products is mainly attributable to the decreasing purchase orders from the Group's customers. Such decrease was mainly due to the decrease in sales of control board for the Six Month Period by approximately HK\$2.12 million as compared with the corresponding period in 2015. Decrease in control board was a result of decrease in volume sold, which mainly led to the decrease in the revenue from manufacturing and trading of electronic products and accessories for the Six Month Period

Subcontracting income

Revenue from this segment during the Six Month Period was approximately HK\$0.21 million, representing a decrease of approximately 34.81% when compared with the same period last year. The decrease was mainly due to the decrease in orders from providing subcontracting services in the PRC.

Financial review

The Group's revenue for the six months ended 30 September 2016 was approximately HK\$21.56 million, representing a decrease of approximately 42.00% from approximately HK\$37.17 million of the same period in 2015. Such decrease was mainly due to the decrease in sales of electronic products by approximately HK\$15.50 million.

The overall gross profit margin of the Group increased from approximately 18.26% for the six months ended 30 September 2015 to 31.68% for the six months ended 30 September 2016. The increase in the Group's gross profit margin for the six months ended 30 September 2016 was primarily due to the increase in sales orders of the higher margin products, namely charger board.

Selling and distribution expenses for the six months ended 30 September 2016 were approximately HK\$0.73 million (approximately HK\$0.86 million for the six months ended 30 September 2015), representing a decrease of approximately 15.66%. Such decrease was mainly due to the commission fee amounting to HK\$0.14 million for the six months ended 30 September 2016 (approximately HK\$0.33 million for the six months ended 30 September 2015).

Administrative and other expenses for the six months ended 30 September 2016 were approximately HK\$11.22 million (approximately HK\$10.07 million for the six months ended 30 September 2015), representing an increase of approximately 11.43%. Such increase was mainly due to the increase in professional fee amounting to HK\$1.82 million for the six months ended 30 September 2016 (approximately HK\$0.99 million for the six months ended 30 September 2015) and staff salaries to approximately HK\$4.47 million for the six months ended 30 September 2016 (approximately HK\$4.37 million for the six months ended 30 September 2015).

Loss attributable to the owners of the Company amounted to approximately HK\$5.46 million for the six months ended 30 September 2016 (approximately HK\$4.08 million of loss attributable to owners of the Company for the six months ended 30 September 2015). Loss per share attributable to owners of the Company was approximately HK0.68 cents for the six months ended 30 September 2016 (approximately HK0.51 cents loss per share attributable to owners of the Company for the six months ended 30 September 2015).

The cash and cash balance decreased from approximately HK\$9.72 million as at 31 March 2016 to HK\$4.67 million as at 30 September 2016 was mainly due to the net effect of the repayment of HK\$10 million 12% Debenture and the issue of HK\$8 million 14.4% Debenture.

IPO PROCEEDS AND USE OF THE IPO PROCEEDS

The Company received IPO net proceeds of approximately HK\$25.12 million (the "Proceeds").

As at 13 August 2015, the Company utilized approximately HK\$6.18 million of the Proceeds, details of which are tabulated below:

Intended use disclosed in the Prospectus	Amount of Proceeds allocated as provided in the Prospectus HK\$ million (approximately)	As at 3 December 2014 Utilized amount HK\$ million (approximately)	As at 3 December 2014 New allocation of the unutilized proceeds HK\$ million (approximately)	Utilized amount during the period from 4 December 2014 to 13 August 2015 HK\$ million (approximately)	Unutilized amount under the new allocation as at 13 August 2015 HK\$ million (approximately)
Expansion and upgrade of					
the production facilities	8.85	0.33	5.52	-	5.52
Setting up production facilities					
for plastic parts	10.20	-	5.00	-	5.00
Strengthening the Group's position in its established markets and					
expanding its customer base	3.90	0.41	8.70	0.28	8.42
Working capital and funding for					
other general corporate purposes	2.17	2.17	2.99	2.99	
Total	25.12	2.91	22.21	3.27	18.94

During the period from 1 April 2015 up to 13 August 2015, the Company only applied a total of approximately HK\$0.06 million out of the Proceeds to strengthen the Group's position in its established markets and expand its customer base.

As disclosed in the announcement of the Company published on 13 August 2015, the Group was cautions about the expansion in the production facilities, and would like to downsize its plans for expansion and upgrade of the production facilities and setting up production facilities for plastic parts. To effectively utilize its proceeds and improve the return to shareholders, the Company re-allocated the unutilized proceeds in the total sum of HK\$15 million originally earmarked for expansion and upgrade of the production facilities, setting up production facilities for plastic parts and strengthening the Group's position in its established markets and expand its customer base to repayment of bank overdraft (HK\$10 million) and working capital and funding for other general corporate purposes (HK\$5.00 million).

The details of the utilization of the Proceeds during the period from 13 August 2015 up to 31 March 2016 and as at the date of this report are as follows:

Intended use disclosed in the Announcement In the Announcement Utilized amount Unutilized amount Unutilized amount Unutilized amount Utilized amount Utilized amount Utilized amount Unutilized amount		New allocation of the				
Intended use disclosed in the Announcement in the Announcement HK\$ million (approximately) (ap		unutilized	•	•		
Intended use disclosed in the Announcement Announcement Announcement Announcement Announcement Announcement Announcement Announcement Announcement AK\$ million MK\$ million MK\$ million MK\$ million (approximately) (approximately) (approximately) (approximately) (approximately) (approximately) Expansion and upgrade of the production facilities Setting up production facilities for plastic parts 1.00 - 1.00 - 1.00 - 1.00 Strengthening the Group's position in its established markets and expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00			-			
Announcement Announcement HK\$ million HK\$ million HK\$ million HK\$ million (approximately) (approximately) (approximately) (approximately) (approximately) Expansion and upgrade of the production facilities Setting up production facilities for plastic parts 1.00 - 1.00 - 1.00 - 1.00 Strengthening the Group's position in its established markets and expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00		provided	31 Mar	ch 2016	of this	report
HK\$ million HK\$ mi	Intended use disclosed in the	in the	Utilized	Unutilized	Utilized	Unutilized
Expansion and upgrade of the production facilities	Announcement	Announcement	amount	amount	amount	amount
Expansion and upgrade of the production facilities		HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
the production facilities		(approximately)	(approximately)	(approximately)	(approximately)	(approximately)
Setting up production facilities for plastic parts 1.00 - 1.00 - 1.00 Strengthening the Group's position in its established markets and expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00 Working capital and funding for other general corporate purposes 5.00 5.00	Expansion and upgrade of					
for plastic parts 1.00 - 1.00 - 1.00 Strengthening the Group's position in its established markets and expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00	the production facilities	-	-	-	-	-
Strengthening the Group's position in its established markets and expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00	Setting up production facilities					
in its established markets and expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00	for plastic parts	1.00	-	1.00	-	1.00
expanding its customer base 2.94 0.06 2.88 0.05 2.83 Repayment of bank overdraft 10.00 10.00 Working capital and funding for other general corporate purposes 5.00 5.00	Strengthening the Group's position					
Repayment of bank overdraft 10.00 10.00 – – – – Working capital and funding for other general corporate purposes 5.00 5.00 – – – –	in its established markets and					
Working capital and funding for other general corporate purposes 5.00 5.00	expanding its customer base	2.94	0.06	2.88	0.05	2.83
other general corporate purposes 5.00 5.00	Repayment of bank overdraft	10.00	10.00	-	-	-
	Working capital and funding for					
Total 10.04 1E.0C 2.00 0.0F 2.03	other general corporate purposes	5.00	5.00			
10tdi 18.94 13.00 3.88 0.05 3.83	Total	18.94	15.06	3.88	0.05	3.83

SHARE OPTIONS SCHEMES

The Company has two share option schemes namely, the pre-IPO share option scheme (the "Pre-IPO Share Option Scheme") and the share option scheme (the "Share Option Scheme") which were both adopted on 27 September 2013.

Pre-IPO Share Option Scheme

The Company has adopted the Pre-IPO Share Option Scheme on 27 September 2013 under which the Company has granted options to certain Directors of the Group to subscribe for an aggregate of 80,000,000 shares of the Company (the "**Shares**") with an exercise price of HK\$0.15, which is equal to the placing price as defined in the Prospectus.

As at 30 September 2016, details of the share options granted under the Pre-IPO Share Option Scheme are as follows:

	Outstanding as at 31 March				Outstanding as at 30 September		Approximate percentage of issued capital of the Company upon exercise of all the
Directors	2016	Exercised	Lapsed	Cancelled	2016	Exercise period	options
Mr. Lo Yan Yee	22,800,000	-	-	-	22,800,000	11 October 2016 – 11 October 2023	2.59%
Ms. Cheng Yeuk Hung	22,800,000	-	-	-	22,800,000	11 October 2016 – 11 October 2023	2.59%
Mr. Lo Ding To	12,000,000				12,000,000	11 October 2016 – 11 October 2023	1.36%
Employee	57,600,000 22,400,000	-	-	-	57,600,000 22,400,000	11 October 2016 – 11 October 2023	2.55%
	80,000,000				80,000,000		9.09%

Share Option Scheme

During the six months period ended 30 September 2016, no option was granted, exercised or lapsed under the Share Option Scheme.

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITION IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 September 2016, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong) ("**SFO**") which (i) are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (iii) were recorded in the register required to be kept under Section 352 of the SFO, or (iii) have to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by directors as referred to in Rule 5.46 of the GEM Listing Rules are as follows:

(i) Long positions in the Shares

Name of Director	Company/ associated corporation	Capacity	Number of Shares	Approximate percentage of interest
Ms. Cheng Yeuk Hung	Company	Personal interest	232,560,000	29.07%
Mr. Lo Yan Yee	Company	Interest of spouse	232,560,000	29.07%

Note: Mr. Lo Yan Yee is the executive Director and the spouse of Ms. Cheng Yeuk Hung, and is deemed under the SFO to be interested in those 232,560,000 shares in which Ms. Cheng Yeuk Hung is interested.

Long position in underlying shares of the Company (ii)

Name	Capacity	Description of equity derivatives	Number of underlying shares
Mr. Lo Yan Yee (executive Director)	Personal Interest of spouse	Options Options	22,800,000
			45,600,000
Ms. Cheng Yeuk Hung (executive Director)	Personal Interest of spouse	Options Options	22,800,000
			45,600,000
Mr. Cheng Kwing Sang, Raymond (chief executive officer)	Personal	Options	22,400,000
Mr. Lo Ding To (executive Director)	Personal	Options	12,000,000

Save as disclosed above, as at 30 September 2016, none of the Directors or chief executive of the Company has any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Exchange pursuant to the minimum standard of dealings by Directors of the Company as referred to in Rule 5.46 of the GEM Listing Rules, or required to be notified to the Company and the Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 30 September 2016, so far as is known to the Directors, the following persons (other than a director or chief executive of the Company) had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept under section 336 of the SFO:

Name	Capacity and nature of interest	Number of shares	Percentage of the Company's issued share capital	Long/Short position
Adamas Asset Management (HK) Limited	Investment Manager	79,234,000	9.90%	Long position

Save as disclosed above, as at 30 September 2016, the Directors are not aware of any other persons who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept under section 336 of the SFO.

PURCHASE, SALES OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 September 2016.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the standards set out in Rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct regarding securities transactions by the Directors. Having made specific enquiry to all Directors, the Company was not aware of any non-compliance with the required standards of dealings and its code of conduct regarding securities transactions by Directors during the six months ended 30 September 2016.

CODE ON CORPORATE GOVERNANCE PRACTICES

The Company's corporate governance practices are based on the principles and the code provisions (the "Code") as set out in Appendix 15 of the GEM Listing Rules. The principles adopted by the Company emphasize a quality board, transparency and accountability to shareholders. The Company has complied with the Code during the six months ended 30 September 2016.

DIRECTORS' INTERESTS IN CONTRACTS

Other than as disclosed under the heading "Related Party Transactions" as set out in note 17 to the interim consolidated financial statements, no Director had a material interest in any contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the six months period ended 30 September 2016.

COMPETING BUSINESS

For the six months ended 30 September 2016, the Directors are not aware of any business or interest of the Directors, the controlling shareholder(s) of the Company and their respective associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person has or may have with the Group.

AUDIT COMMITTEE

The Company has set up an audit committee (the "Committee") with written terms of reference in compliance with the GEM Listing Rules, for the purpose of reviewing and providing supervision over the financial reporting process and internal control of the Group. The Committee comprises three independent non-executive directors of the Company, namely Mr. Lam Wai Yuen, Mr. Ang Chuk Pai, and Mr. Cheung Chin Wa, Angus. The unaudited condensed consolidated results of the Group for the six months ended 30 September 2016 have been reviewed by the Committee, which was of the opinion that the preparation of such results complied with the applicable accounting standards, the GEM Listing Rules and legal requirements, and adequate disclosures have been made.

> By Order of the Board Echo International Holdings Group Limited Chena Yeuk Huna Executive Director

Hong Kong, 10 November 2016

As at the date of this report, the executive Directors are Mr. Lo Yan Yee, Ms. Cheng Yeuk Hung, and Mr. Lo Ding To, the non-executive Director is Ms. Zhou Jia Lin, Mr. Chan Chun Kit and Mr. Leung Kwok Kuen Jacob, and the independent nonexecutive Directors are Mr. Lam Wai Yuen, Mr. Ang Chuk Pai and Mr. Cheung Chin Wa, Angus.

This report will be published on the Stock Exchange's website at www.hkexnews.hk and the Company's website at www.echogroup.com.hk.