

## CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This annual report, for which the directors (collectively the "Directors" or individually a "Director") of Janco Holdings Limited (the "Company", and together with its subsidiaries, the "Group", "We", "our" or "us") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this annual report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this annual report misleading.



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### **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

#### **Executive directors**

Mr. Cheng Hon Yat (Chairman and Chief executive officer)

Mr. Chan Kwok Wai

Mr. Lo Wai Wah

Mr. Yau Sze Yeung

### **Independent Non-executive Directors**

Mr. Siu Wing Hay

Mr. Wong Yee Lut, Eliot

Mr. Luk Kin Ting

Mr. Lau Chi Kit (appointed on 13 March 2017)

#### **COMPANY SECRETARY**

Mr. Yau Sze Yeung, CPA

### **COMPLIANCE OFFICER**

Mr. Cheng Hon Yat

### **AUTHORISED REPRESENTATIVES**

Mr. Cheng Hon Yat Mr. Yau Sze Yeung

#### **BOARD COMMITTEES**

### **Audit Committee**

Mr. Siu Wing Hay (Chairman)

Mr. Wong Yee Lut, Eliot

Mr. Luk Kin Ting

Mr. Lau Chi Kit (appointed on 13 March 2017)

#### **Remuneration Committee**

Mr. Luk Kin Ting (Chairman)

Mr. Siu Wing Hay

Mr. Wong Yee Lut, Eliot

Mr. Lau Chi Kit (appointed on 13 March 2017)

#### **Nomination Committee**

Mr. Wong Yee Lut, Eliot (Chairman)

Mr. Siu Wing Hay

Mr. Luk Kin Ting

Mr. Lau Chi Kit (appointed on 13 March 2017)

#### **REGISTERED OFFICE**

Cricket Square Hutchins Drive PO Box 2681

Grand Cayman, KY1-1111

Cayman Islands

## HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 1608, 16th Floor Tower A, Manulife Financial Centre No. 223 Wai Yip Street Kwun Tong, Kowloon Hong Kong

### **LEGAL ADVISER**

As to Hong Kong Law

ONC Lawyers

19th Floor, Three Exchange Square

8 Connaught Place

Central

Hong Kong

As to Cayman Islands Law

Conyers Dill & Pearman

Cricket Square

**Hutchins Drive** 

PO Box 2681

Grand Cayman, KYI-1111

Cayman Islands

### **COMPLIANCE ADVISER**

Lego Corporate Finance Limited Room 1601, 16th Floor, China Building

29 Oueen's Road Central

Central

Hong Kong

#### **AUDITOR**

Deloitte Touche Tohmatsu, Certified Public Accountants

35th Floor, One Pacific Place

88 Queensway

Hong Kong

### **COMPANY'S WEBSITE**

www.jancofreight.com

### PRINCIPAL SHARE REGISTRAR

Codan Trust Company (Cayman) Limited

Cricket Square

**Hutchins Drive** 

PO Box 2681

Grand Cayman, KY1-1111

Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR

Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East

Hong Kong

### **PRINCIPAL BANKERS**

DBS Bank (Hong Kong) Limited 16th Floor, The Center 99 Queen's Road Central Hong Kong

The Hong Kong and Shanghai Banking Corporation Limited 1 Queen's Road Central Hong Kong

### STOCK CODE

8035

### **CHAIRMAN'S STATEMENT**

Dear Shareholders.

On behalf of the board of Directors ("**Board**") of the Company, I am pleased to present the annual report of the Group for the year ended 31 December 2016.

In 2016, the Group has achieved an important milestone — the shares of the Company (the "**Shares**") were successfully listed (the "**Listing**") on GEM of the Stock Exchange on 7 October 2016 (the "**Listing Date**").

Despite the keen competition in the freight forwarding industry in Hong Kong and the rising costs in operating the Group's business (such as the increasing wages and rental expenses), the Group is able to maintain stable revenue for the year ended 31 December 2016 when comparing to the year ended 31 December 2015. The total revenue of the Group increased by approximately 5.5% from approximately HK\$209.3 million for the year ended 31 December 2015 to approximately HK\$220.9 million for the year ended 31 December 2016. Although the Group's profits/loss attributable to the shareholders of the Company (the "**Shareholders**") decreased from a profit of approximately HK\$13.6 million for the year ended 31 December 2015 to a loss of approximately HK\$2.5 million for the year ended 31 December 2016, the loss attributable to the Shareholders was mainly due the non-recurring listing expenses of approximately HK\$16.4 million (2015: HK\$Nil) recognised during the year ended 31 December 2016. Excluding the aforementioned non-recurring listing expenses, the Group would have recorded a profit attributable to Shareholders of approximately HK\$13.9 million (2015: approximately HK\$13.6 million).

The increase in revenue was primarily resulting from the increase in demand for the Group's ocean freight forwarding and ancillary logistics services. On top of our core freight forwarding services, we strategically offer ancillary logistics services mainly at our warehouses located in Yau Tong, Tsing Yi and Kwai Chung to our customers who require customised value-added logistics services. The ancillary logistics services we offer include warehousing, repacking, labelling, palletising and local delivery within Hong Kong. We integrate our ancillary logistics services into our core freight forwarding services to strategically create a distinct corporate identity among our shipper customers, which further strengthen customer loyalty and enhance customer satisfaction, thereby strengthening our sales performance.

#### **2017 OUTLOOK**

Looking forward, we expect that the growth rate for Hong Kong export and import will remain low, and the uncertainty of trade barriers will also affect the freight forwarding industry. In order to sustain the business growth of the Group, we will continue to expand our core business in the freight forwarding and logistics industries by focusing more on customised logistics services ancillary to our freight forwarding services. In addition, we will also develop other freight forwarding and logistics-related business such as courier services and e-commerce business. We believe that we can expand our business by identifying our customers' needs and providing one-stop services to them.

Furthermore, we plan to launch marketing and promotion campaigns to enhance our exposure to more potential customers. We target to diversify and expand our customer base by offering a wider portfolio of cargo routes for our customers through building a more extensive network.

### **CHAIRMAN'S STATEMENT**

### **APPRECIATION**

On behalf of the Board, I would like to express my gratitude to our Shareholders, business partners and customers for their great and continuous support, and I also want to appreciate all employees of the Group for their hard work and contributions over the years. We will strive to achieve a better future through our joint efforts.

### **Cheng Hon Yat**

Chairman and Chief executive officer

Hong Kong, 20 March 2017

### **BUSINESS REVIEW**

We are a well established freight forwarding and logistics one-stop service provider founded and based in Hong Kong with a strategic focus in Asia. Freight forwarding services form our core business. We purchase cargo space from airlines, shipping liners, other freight forwarders or general sales agents and either sell it to direct shippers or on-sell it to other freight forwarders who act on behalf of their shipper customers. A majority of our customers are direct shipper customers. We offer air freight and ocean freight services and a majority of air and sea cargo space we sell are for goods exporting from Hong Kong to various destinations in Asia such as Bangladesh, Vietnam, Sri Lanka, Cambodia and Thailand.

On top of our core freight forwarding services, we strategically offer ancillary logistics services primarily at our warehouses located in Yau Tong, Tsing Yi and Kwai Chung in response to the rising demand from our customers who require customised value-added logistics services. The ancillary logistics services we offer include warehousing, repacking, labelling, palletising and local delivery within Hong Kong. We integrate our ancillary logistics services into our core freight forwarding services to strategically create a distinct corporate identity among our shipper customers.

Our competitive strengths are key factors contributing to our success to date. The Directors believe that the competitive strengths as set out under the section headed "Business" in the prospectus of the Company dated 30 September 2016 (the "**Prospectus**") will continue to enhance our presence and increase our market share in the freight forwarding and logistics industries.

#### **FINANCIAL REVIEW**

#### **Overview**

Our revenue was predominately generated from our freight forwarding services. For the year ended 31 December 2015 ("**FY2015**") and 31 December 2016 ("**FY2016**"), our total revenue amounted to approximately HK\$209.3 million and HK\$220.9 million, respectively. Our profit attributable to the Shareholders amounted to approximately HK\$13.6 million for FY2015, while our loss attributable to the Shareholders for FY2016 amounted to approximately HK\$2.5 million which was primarily attributable to the non-recurring listing expenses incurred of approximately HK\$16.4 million (2015: HK\$Nil).

### Revenue

We generate revenue from the provision of our core freight forwarding services and our ancillary logistics services. The revenue recorded represents the fair value of the consideration received or receivable and represents amounts receivable for services provided in our normal course of business and net of discount. Our revenue amounted to approximately HK\$209.3 million and HK\$220.9 million for FY2015 and FY2016, respectively. Our growth in total revenue from FY2015 to FY2016 was primarily attributable to the growth in revenue from our ocean freight forwarding and ancillary logistics services.

The following table sets forth a breakdown of our revenue by business segment during FY2015 and FY2016:

### Revenue by business segment

|                      | Year ended 31 December |       |          |       |
|----------------------|------------------------|-------|----------|-------|
|                      | 2016                   |       | 2015     |       |
|                      | HK\$'000               | %     | HK\$'000 |       |
|                      |                        |       |          |       |
| Freight forwarding — | 185,586                | 84.0  | 189,854  | 90.7  |
| Air freight          | 87,759                 | 39.7  | 101,947  | 48.7  |
| Ocean freight        | 97,827                 | 44.3  | 87,907   | 42.0  |
| Logistics            | 35,342                 | 16.0  | 19,462   | 9.3   |
|                      |                        |       |          |       |
| Total                | 220,928                | 100.0 | 209,316  | 100.0 |

Revenue of the Group increased by approximately 5.5% from approximately HK\$209.3 million for FY2015 to approximately HK\$220.9 million for FY2016. The increase in revenue was contributed by the increase in revenue from ocean freight forwarding services and ancillary logistics services, partially offset by the decrease in revenue from air freight forwarding services.

The decrease in revenue from air freight forwarding services was mainly due to the overall decrease in air freight charges resulting from the decrease in fuel price.

The increase in revenue from ocean freight forwarding services was mainly contributed by the increase in shipment volume from existing customers and new customers during FY2016.

Revenue from our ancillary logistics services increased for FY2016 mainly due to the increase in sales of our ancillary logistics services to our customers including a U.S. based major customer.

#### **Cost of Sales and Gross Profit**

Cost of sales by business segment

|                      | Υ        | ear ended 31 | December |       |
|----------------------|----------|--------------|----------|-------|
|                      | 2016     |              | 2015     |       |
|                      | HK\$'000 | %            | HK\$'000 | %     |
|                      |          |              |          |       |
| Freight forwarding — | 134,502  | 80.0         | 152,267  | 91.9  |
| Air freight          | 74,086   | 44.0         | 88,920   | 53.7  |
| Ocean freight        | 60,416   | 36.0         | 63,347   | 38.2  |
| Logistics            | 33,716   | 20.0         | 13,409   | 8.1   |
|                      |          |              |          |       |
| Total                | 168,218  | 100.0        | 165,676  | 100.0 |

Cost of sales increased by approximately 1.5% from approximately HK\$165.7 million for FY2015 to approximately HK\$168.2 million for FY2016. The increase in cost of sales was mainly attributable to the increase in local handling and documentation charges and lease payments for our warehouses, partially offset by the decrease in freight charges resulting from the decrease in fuel price.

Gross profit and gross profit margin by business segment

|                      | Year ended 31 December |      |   |      |
|----------------------|------------------------|------|---|------|
|                      | 2016                   |      | 2015                                    |      |
|                      | HK\$'000               | %    | HK\$'000                                | %    |
|                      |                        |      |   |      |
| Freight forwarding — | 51,084                 | 27.5 | 37,587                                  | 19.8 |
| Air freight          | 13,673                 | 15.6 | 13,027                                  | 12.8 |
| Ocean freight        | 37,411                 | 38.2 | 24,560                                  | 27.9 |
| Logistics            | 1,626                  | 4.6  | 6,053                                   | 31.1 |
|                      |                        |      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |      |
| Total                | 52,710                 | 23.9 | 43,640                                  | 20.8 |

Gross profit increased by approximately 20.9% from approximately HK\$43.6 million for FY2015 to approximately HK\$52.7 million for FY2016. Gross profit margin increased from 20.8% for FY2015 to 23.9% for FY2016. The increase in gross profit and gross profit margin was mainly due to the increase in shipment volume and the decrease in cost of sea cargo spaces charged by our suppliers.

#### Other income

Our other income decreased by around 73.1% from approximately HK\$26,000 for FY2015 to approximately HK\$7,000 for FY2016, which mainly consisted of interest income from bank deposits and other sundry income.

### Other gains and losses

Our other gains and losses decreased by around 179.2% from a gain approximately HK\$96,000 for FY2015 to a loss of approximately HK\$76,000 for FY2016, which mainly consisted of net exchange gains or losses and gain on disposal of property, plant and equipment.

### **Administrative expenses**

Administrative expenses increased by approximately 29.6% from approximately HK\$27.4 million for FY2015 to approximately HK\$35.5 million for FY2016. The increase in administrative expenses was mainly due to the increase in our staff costs as a result of the increase in salary paid to our staff and the increase in the number of senior staff for FY2016.

#### **Finance costs**

Our finance costs represent interest expenses on overdraft and finance lease. Interest rates underlying all obligations under our finance lease were fixed at respective contract rates ranging from 3.28% to 5.50% per annum during FY2015 and FY2016.

#### **Income tax expense**

Income tax expense represented the provision of Hong Kong profits tax calculated at 16.5% of the estimated assessable profits during FY2015 and FY2016, respectively.

### (Loss) profit and total comprehensive (expense) income attributable to owners

For FY2016, the Group recorded a loss attributable to owners of the Company of approximately HK\$2.5 million as compared to a profit of approximately HK\$13.6 million for FY2015. Such a loss was mainly due to the recognition of the one-off listing expenses of approximately HK\$16.4 million during FY2016 (FY2015: HK\$Nil). Excluding such one-off listing expenses, the Group would have recorded a profit attributable to owners of the Company of approximately HK\$13.9 million for FY2016.

#### **DIVIDEND**

No final dividend for the year ended 31 December 2016 was proposed by the Board (2015: HK\$Nil).

#### LIOUIDITY AND FINANCIAL RESOURCES

The current ratio of the Group as at 31 December 2016 was 5.3 times as compared to that of 1.6 times as at 31 December 2015. The increase was mainly due to increase in cash at bank resulted from the net proceeds received from the Listing. As at 31 December 2016, the Group had total bank balances and cash of approximately HK\$27.7 million (2015: HK\$5.6 million). In addition, the Group had approximately HK\$1 million obligations under finance lease as at 31 December 2016 (2015: HK\$1 million). The gearing ratio, calculated based on the total obligations under finance lease divided by total equity at the end of the year and multiplied by 100%, stood at approximately 1.1% as at 31 December 2016 (2015: approximately 3.2%). The Group's financial position is sound and strong. With available bank balances and cash and bank credit facilities, the Group has sufficient liquidity to satisfy its funding requirements.

### **COMMITMENTS**

The operating lease commitments of the Group were primarily related to the leases of its office premises and warehouses. The Group's operating lease commitments amounted to approximately HK\$40.9 million as at 31 December 2016 (2015: approximately HK\$14.4 million).

As at 31 December 2016, the Group did not have any material capital commitments (2015: HK\$Nil).

### **CAPITAL STRUCTURE**

The Shares were listed on the GEM on 7 October 2016. There has been no change in the Company's capital structure since the Listing. The capital structure of the Group consists of equity attributable to the owners of the Company which comprises of issued share capital and reserves. The Directors review the Group's capital structure regularly. As part of this review, the Directors consider the cost of capital and the risks associated with each class of capital. The Group will adjust its overall capital structure through the payment of dividends, issuance of new shares as well as the repayment of borrowings.

### **SEGMENTAL INFORMATION**

Segmental information is presented for the Group as disclosed in note 6 to the consolidated financial statements.

### CHARGE ON THE GROUP'S ASSETS AND CONTINGENT LIABILITIES

The Group has no charge on the Group's asset. Save as disclosed in note 31 to the consolidated financial statements, the Group has no material contingent liabilities as at 31 December 2016 and as at 31 December 2015, respectively.

### MATERIAL ACQUISITIONS AND DISPOSAL

Upon completion of the Reorganisation, the Company became the holding company of the companies now comprising the Group. Details of the Reorganisation are set out in the paragraph headed "Reorganisation" in the section headed "History, Development and Reorganisation" of the Prospectus.

Save as aforesaid, during the year ended 31 December 2016, the Group had no material acquisitions and disposals of subsidiaries, associates or joint ventures.

### **FUTURE PLANS**

Our long-term business objective is to become a leading one-stop service provider in the freight forwarding and logistics industries in Asia, while our ultimate business objective is to become a major market player in the global freight forwarding and logistics industries. We plan to achieve our objectives by further developing our freight forwarding business, logistics business and further enhancing our sales and marketing effort to boost our sales performance.

### **EXPOSURE TO EXCHANGE RATE FLUCTUATION**

As the Group's revenue generating operations are mainly transacted in HK\$ and USD, the Directors consider the impact of foreign exchange exposure to the Group is minimal. The management will consider hedging significant currency exposure should the need arise.

#### **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 December 2016, the Group employed 108 (2015: 87) full time employees. We determine the employee's remuneration based on factors such as their performance, qualification, position, duty, contributions, years of experience and local market conditions.

### COMPARISON OF BUSINESS OBJECTIVES WITH ACTUAL BUSINESS PROGRESS

An analysis comparing the business objectives as set out in the Prospectus with the Group's actual business progress for the period from the Listing Date to 31 December 2016 is set out below:

| Business objectives  | Actual progress   |
|--|---|
| Further developing the Group's freight forwarding business | The Group has used HK\$3.0 million to further developing the Group's freight forwarding business by gaining new customers and new services for existing customers such as logistics service or freight forwarding services with new destinations. |
| Further developing the Group's logistics business          | The Group has used HK\$1.5 million for recruiting 4 relevant staff, purchase of computer equipments, warehouse renovation and to further developing the Group's logistics business by gaining new customers.                                      |
| Further enhancing the Group sales and marketing effort     | The Group has used HK\$0.9 million for recruiting 3 senior level staff to cope with the business development.   |

### SIGNIFICANT INVESTMENTS AND PLAN FOR MATERIAL INVESTMENTS OR **CAPITAL ASSETS**

Save for investment in its subsidiaries by the Company, the Group did not have any significant investments held as at 31 December 2016. Save as disclosed in the Prospectus or otherwise in this annual report, the Group does not have any plans for material investments or capital assets as at 31 December 2016.

### **USE OF PROCEEDS**

The actual net proceeds from the Listing, after deducting the listing-related expenses, were approximately HK\$37.4 million. The amount was lower than the estimated net proceeds of approximately HK\$39.0 million as disclosed in the Prospectus. In the light of the difference between the actual and estimated amount of the net proceeds, the Group has adjusted the use of net proceeds in the same manner and in the same proportion as shown in the Prospectus.

After the Listing, a part of these net proceeds were used for the purposes in accordance with the future plans and use of proceeds as set out in the Prospectus. The unused amount of the net proceeds from the Listing as at 31 December 2016 was approximately HK\$31.6 million. In achieving the above business objectives, the Group has utilized the net proceeds from the Listing and its internal resources, and the Group might use both internal resources and net proceeds to finance its future plan in accordance with its use of proceeds schedule.

An analysis of the planned amount utilised up to 31 December 2016 is set out below:

|  | Adjusted use of actual net proceeds in the same manner and proportion as stated in the Prospectus up to 31 December 2016 HK\$ million | Actual utilised<br>amount as at<br>31 December<br>2016<br>HK\$ million | Unutilised<br>amount out of<br>the planned<br>amount as at<br>31 December<br>2016<br>HK\$ million |
|--|---|--|---|
| Further developing the Group's freight forwarding business | 3.0   | 3.0  | _   |
| Further developing the Group's logistics business          | 2.1   | 1.5  | 0.6<br>(Note i)   |
| Further enhancing the Group's sales and marketing effort   | 0.9   | 0.9  | -   |
| General working capital or other corporate purposes        | 0.4   | 0.4  |   |
|  | 6.4   | 5.8  | 0.6   |

The Group has used approximately HK\$0.3 million to purchase a new truck and approximately HK\$0.3 million for the rental of a new warehouse Note i: in the first quarter of 2017.

### **EXECUTIVE DIRECTORS**

**Mr. Cheng Hon Yat**, aged 56, is a founder of the Group and one of the controlling shareholders of the Company. He was appointed as the Director on 12 November 2015 and was re-designated as our executive Director on 8 April 2016. He also serves as the chairman of the Board and our chief executive officer. He is responsible for overseeing the overall corporate development, strategic planning and management of the Group.

Mr. Cheng has extensive experience in the freight forwarding and logistics industries and has engaged in such industries for over 35 years. Prior to establishing the Group in 1990, he worked as a clerk in Maersk Line (Hong Kong) Limited, being a company engaging in the provision of container shipping and terminals, freight forwarding services and logistics services, from September 1980 to August 1983. From August 1983 to October 1985, he worked as a sales manager in Hanford International Transport Limited, being a company engaging in freight forwarding. From October 1985 to April 1986, he worked as a sales manager in South East Cargo Services Limited, being a company engaging in freight forwarding. From April 1986 to November 1990, he worked as a branch manager in CF Ocean Service (Hong Kong) Limited, being a company engaging in freight forwarding. He was a director of JFX Limited ("JFXL") from November 1991 to February 2016. He currently serves as a director of all of our subsidiaries.

Mr. Cheng is currently a member in the logistics services advisory committee of the Hong Kong Trade Development Council. He completed his secondary education in 1979.

**Mr. Chan Kwok Wai**, aged 43, was appointed as the executive Director on 8 April 2016 and he also serves as the sales director of the Group. He is responsible for overseeing the freight forwarding business of the Group including daily business operations and developing and implementing strategic sales and marketing plans.

Mr. Chan has around 25 years of experience in the freight forwarding and logistics industries and over 20 years of experience in sales and marketing in such industries. Prior to joining the Group, he worked as a shipping clerk in Maersk Hong Kong Limited, being a company engaging in the provision of container shipping and terminals, freight forwarding services and logistics services from July 1991 to March 1993. He joined JFXL in April 1993 as a sales executive. He was promoted to assistant sales manager, sales manager and sales director of JFXL in January 1994, January 1995 and January 1999, respectively, and was later transferred to Janco Global Logistics Limited ("Janco Global Logistics") in September 2015.

Mr. Chan completed his secondary education in 1990s.

**Mr. Lo Wai Wah**, aged 46, was appointed as the executive Director on 8 April 2016 and he also serves as the logistics director of the Group. He is responsible for overseeing the logistics business of the Group including daily operations of the warehouses and the overall development of the logistics business.

Starting his career in quality assurance services field, Mr. Lo switched his career path to the logistics industry in 2000. Prior to joining the Group, he worked in TNT Express Worldwide (HK) Limited, being a company engaging in the provision of express and freight delivery services, from May 2000 to August 2005 with the last position as assistant duty operations manager. From August 2005 to December 2005, he worked as a duty manager in DHL Aviation (Hong Kong) Limited, being a company engaging in express logistics business. He joined JFXL in September 2006 as a logistics manager and was later transferred to Janco Logistics (HK) Limited in May 2014. He was promoted to logistics director of the Group in April 2016.

Mr. Lo graduated from City Polytechnic of Hong Kong with a bachelor's degree of arts in business studies in November 1993. He obtained a diploma in integrated certificate of shipping, import and export practice from School of Continuing Education in August 1998 and a dangerous goods diploma in initial training in dangerous goods handling from Cathay Pacific Airways Training School in Hong Kong in June 2005. He further obtained a master's degree of arts in international business management from City University of Hong Kong in November 2000 and a master's degree of science in industrial logistics systems from The Hong Kong Polytechnic University in December 2005.

Mr. Yau Sze Yeung, aged 39, was appointed as the executive Director on 8 April 2016 and he also serves as the financial controller and company secretary of the Group. He is responsible for overseeing the overall accounting and financial management and company secretarial matters of the Group.

Prior to joining the Group, Mr. Yau worked in Deloitte Touche Tohmatsu from September 2001 to October 2009 with the last position as manager. He worked in Man Wah Holdings Limited, being a company listed on the Stock Exchange (stock code: 1999) engaging in the production and sales of recliner sofas, as the financial controller from October 2009 to June 2011 and as the company secretary from December 2009 to June 2011. From June 2011 to July 2012, he worked as the chief financial officer in Interior Contract International Limited, being a company engaging in fitting-out decoration and contracting. From August 2012 to April 2015, he worked as the financial controller in Akei Plastic- Machine Manufactory Limited, being a company engaging in manufacturing extrusion blow moulding machines. Mr. Yau joined JFXL in July 2015 as the financial controller and was later transferred to Janco Global Logistics in September 2015.

Since 22 February 2017, Mr. Yau has been appointed as the independent non-executive director of Chi Ho Development Holdings Limited (Stock Code: 8423), being a company engaging in provision of renovation maintenance, alternation and addition works and listed on GEM.

Mr. Yau obtained a bachelor's degree of business administration in accountancy from City University of Hong Kong in November 2001. He has been a member of the Hong Kong Institute of Certified Public Accountants since January 2005.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. Siu Wing Hay**, aged 42, was appointed as the independent non-executive Director on 23 September 2016. He is the chairman of the audit committee and a member of the remuneration committee and nomination committee of the Board.

Mr. Siu has extensive experience in corporate finance industry and has engaged in such industry for over 18 years. He worked in Lippo Securities Holdings Limited from September 1997 to October 1998 and Horwath Capital Asia Limited from March 1999 to September 1999, both as corporate finance executive. From September 1999 to June 2011, he worked in Cinda International Capital Limited with the last position as executive director. He worked in Messis Capital Limited from June 2011 to December 2016 as managing director and responsible officer. Mr. Siu has worked for Red Sun Capital Limited as managing director and responsible officer since January 2017.

Mr. Siu obtained a bachelor's degree of business administration in finance from The Hong Kong University of Science and Technology in November 1997. He was admitted as a member of the Hong Kong Institute of Certified Public Accountants in March 2003. He was admitted as a member and a fellow of The Association of Chartered Certified Accountants in May 2001 and May 2006, respectively.

**Mr. Wong Yee Lut, Eliot**, aged 44, was appointed as the independent non-executive Director on 23 September 2016. He is the chairman of the nomination committee and a member of the audit committee and remuneration committee of the Board.

Mr. Wong has over 20 years of experience in financial practice. From March 1996 to July 2002, he worked as a manager in the accounting and financing department of Mitsubishi Australia Limited, being a subsidiary of Mitsubishi Corporation which is a global integrated business enterprise. He was then transferred to work in Shanghai Liangling Logistics in Shanghai, being a subsidiary of Mitsubishi Corporation, as an assistant general manager from July 2002 to July 2004. From July 2004 to October 2006, he worked as the China financial controller in Hogg Robinson Group, being an enterprise engaging in corporate business travel. In October 2006, he joined Suzhou Modern Terminals Limited, being a container terminal operator, as the financial controller. He was later transferred to Modern Terminals Limited, being a container terminal operator, in August 2011 and his current position is general manager for group finance.

Mr. Wong obtained a bachelor's degree of commerce from La Trobe University in Australia in April 1995. He completed a programme in executive master of business administration and obtained a master's degree in business administration from The Chinese University of Hong Kong in November 2015. He has been a Certified Practising Accountant of CPA Australia since March 2000.

**Mr. Luk Kin Ting**, aged 32, was appointed as the independent non-executive Director on 23 September 2016. He is the chairman of the remuneration committee and a member of the audit committee and nomination committee of the Board.

Mr. Luk was admitted as a solicitor in Hong Kong in October 2014. From August 2011 to July 2013, he worked in Vivien Chan & Co. as a trainee solicitor, primarily responsible for commercial, intellectual property issues and civil litigation matters. He has been travelling out of Hong Kong since then until he worked in Grandtone Engineering Limited, being a company engaging in construction, in February 2016. His current position in that company is vice president. From May 2016 to January 2017, he worked in K. K. Lai & Co., being a solicitors firm, as a consultant solicitor. He has also been working in Tennex Consultants Limited, being a company engaging in consultant and secretarial services, as an executive director since March 2016 and in PressLogic Limited., being a company engaging in electronic publication, as a vice president since November 2016.

Mr. Luk obtained a bachelor's degree of business administration in economics and accounting from The Hong Kong University of Science and Technology in April 2007. He obtained a Juris Doctor's degree from The Chinese University of Hong Kong in December 2009. He subsequently obtained a Postgraduate Certificate in Laws from The Chinese University of Hong Kong in July 2010 and a master's degree of laws in corporate law from the New York University in the U.S. in May 2011.

Since 30 June 2016, Mr. Luk has been appointed as the independent non-executive director of Sunrise (China) Technology Group Limited (formerly known as Sonavox International Holdings Limited until 4 January 2011) (Stock Code: 8226), being a company engaging in environmental-related businesses and listed on GEM.

**Mr. Lau Chi Kit**, aged 72, was appointed as an independent non-executive Director of the Company on 13 March 2017. He is the member of the audit committee, remuneration committee and nomination committee of the Board.

Mr. Lau retired from The Hongkong and Shanghai Banking Corporation Limited ("HSBC") in December 2000 after more than 35 years of service. Among the senior positions he held in HSBC, he was the assistant general manager and head of personal banking Hong Kong and assistant general manager and head of strategic implementation, Asia-Pacific Region. He is a fellow of the Hong Kong Institute of Bankers (the "Institute"). He was the chairman of the Institute's executive committee (from January 1999 to December 2000) and is currently the honorary advisor of the Institute's executive committee. He has served as a member of a number of committees appointed by the Government of Hong Kong, including the Advisory Council on the Environment (from October 1998 to December 2001), the Advisory Committee on Human Resources Development in the Financial Services Sector (from June 2000 to May 2001), the Corruption Prevention Advisory Committee of the Independent Commission Against Corruption (from January 2000 to December 2003), the Environment and Conservation Fund Committee (from August 2000 to October 2006), the Innovation and Technology Fund (Environment) Projects Vetting Committee (from January 2000 to December 2004) and the Law Reform Commission's Privacy Sub-committee (from February 1990 to March 2006). He has also served as the chairman of Business Environment Council Limited (from September 1998 to December 2001).

Currently, he is also an independent non-executive director of Highlight China IoT International Limited (formerly known as Ford Glory Group Holdings Limited) (stock code: 1682), Royale Furniture Holdings Limited (stock code: 1198), Leoch International Technology Limited (stock code: 842), Century Sunshine Group Holdings Limited (stock code: 509). He is also an executive director of Chinlink International Holdings Limited (stock code: 997). The shares of all these companies are listed on the Main Board of The Stock Exchange of Hong Kong Limited.

### **SENIOR MANAGEMENT**

**Ms. Leung Yui Yee Windy**, aged 50, is the sea freight manager of Janco Global Logistics and is mainly responsible for managing the ocean freight forwarding division including business development of cargo consolidation and pricing control of the ocean freight forwarding business.

Ms. Leung has over 25 years of experience in the freight forwarding industry. Prior to joining the Group, she worked as an operation supervisor in Air Sea Worldwide Logistics Limited, being a company engaging in the provision of ocean and air freight forwarding services and logistics services, from February 1991 to August 1992. From September 1992 to August 2011, she worked in Ensign Freight Limited, being a company engaging in the provision of ocean and air freight forwarding services and logistics services, with the last position as assistant manager in operation and customer service division. From September 2011 to May 2013, she worked as a marketing and sea operation manager in Oriental Sea Transport Service Limited, being a freight forwarding company. From May 2013 to June 2015, she worked as a Hong Kong station manager in RS Logistics Limited, being a freight forwarding and logistics service provider.

Ms. Leung obtained a professional diploma in logistics and import-export management from The Hong Kong Management Association in August 2008 and a bachelor's degree in business administration through distance learning from University of Management and Technology in the U.S. in September 2015.

#### **COMPANY SECRETARY**

Ms. Yau Sze Yeung is the company secretary of our Company. Details of his qualifications and experience are set out in the paragraph headed "Executive Directors" in this section.

This is the first environmental, social and governance report (the "**ESG Report**") released by the Group pursuant to the Environmental, Social and Governance Reporting Guide (the "**ESG Reporting Guide**") under Appendix 20 to the GEM Listing Rules, which sets out the Company's policies and practices in various aspects relating to environmental protection, working environment and community involvement for FY2016.

#### **ENVIRONMENTAL PROTECTION**

The Group undertakes environmental protection as part of its corporate responsibilities, and it is fully aware of the importance of sustainable environmental development in achieving sustainability in its operations. The Group has implemented a number of measures such as reducing carbon emission, increasing energy efficiency and conserving water resources in order to deliver our commitment to environmental protection. For FY2016, the Group is not aware of any material non-compliance with applicable standards, rules and regulations relating to the aspects discussed in this report.

#### **Emissions**

The Group has enhanced its management of emissions through technological and recycling solutions that seek to reduce the emission of relevant pollutants and greenhouse gases, waste and water management.

To reduce emissions from our vehicle fleets, the Group has acquired more efficient and environmental friendly trucks for our logistics business. In addition, in order to minimize greenhouse gas emission, the Group has developed business trip policy to avoid unnecessary travelling.

#### **Waste Management**

The Group has adopted the policy to reduce the use of paper in office. Internally, the Group encourages our employees to use recycle paper for internal documents and use electronic copy instead of printed copy for filing purpose. In addition, the Group sends our invoices and statements to our customers through electronic mean.

The Group always uses carton boxes when provide repacking services to our customers, in order to reduce the wastage of the carton boxes, the Group encourages our staff to fully utilities the space of each carton box when the Group repack the products. The Group also ensures that all carton boxes are reused.

#### **Use of Resources**

The Group values and encourages the economic and efficient use of resources, while enhancing its recycling efforts to prevent the waste of resources.

### **Energy**

The Group has established and implemented various energy saving measures to improve energy efficiency and reduce energy consumption of the Company's operations. The Group has used LED or other energy efficient luminaire in newly renovated offices and warehouses and adjusting the operating schedule of the air-conditioning and lighting system in warehouses. The Group has implemented and will continue with our plans to modernise and replace existing technologies with more energy-efficient, environmentally sensitive alternatives.

### **Water Management**

Water management is not a material area for freight forwarding and logistics business, and the Group has provided internal guidelines to our employees to use water resources effectively in order to reduce water wastage.

### **SOCIAL**

The Group aims to build a harmonious and prosperous community environment. Focusing on areas such as employment and labour regulations, operational practices and social participation, the Group sets out to build a mutually beneficial relationship with relevant social organisations and individuals, including the Group's investors, staff members, clients, suppliers, communities as well as the public and governing authorities. The Group remains committed to maximising corporate benefits, which form a part of comprehensive benefits for the society.

### **Employment**

The Group believes that our long-term growth depends on the expertise, experience and development of the Group's employees. The salaries and benefits of the Group's employees depend primarily on their duty, position, contributions, length of service with the Group and local market conditions. In order to improve our employees' skills and technical expertise, the Group provides regular training to our employees.

The Group mainly recruits through recruitment advertisements. The Group aims to attract, motivate and retain the best people for the Group's business operations. To achieve this, the Group provides a market competitive employment package consisting of monetary and non-monetary rewards for all the Group's employees. The Group comprehensive reward system offers discretionary incentive bonus scheme, sales commission and group medical insurance protection. Share options may also be offered to eligible employees.

As at year ended 31 December 2016, the Group had a total of 108 employees (2015: 87) all located in Hong Kong. The following table sets forth the number and breakdown of the Group's full-time employees by functions as at 31 December 2016:

|                            | Number of employees |
|----------------------------|---------------------|
| Management                 | 2                   |
| Finance and administrative | 18                  |
| Sales                      | 12                  |
| Operations                 | 76                  |
|                            |                     |
| Total                      | 108                 |

#### **Health and Safety**

The Group constantly complies with the internal safety policy to ensure the Group's safe operations and it contains a series of safety measures required to be taken.

In 2016, the Group implemented the procedures, rules and regulations under the Group's safety policy throughout the year, and the Group did not encounter any case about work-related fatality. The process of implementation will be reviewed regularly and supervised by spot check by the supervisors designated by the senior management.

The Group strictly adheres to all applicable labour legislation. No violation of labor laws was recorded in the reporting period.

### **Development and Training**

The Group attaches great importance to the improvement of staff quality and their relevant expertise, and works out training programs in a scientific manner for the employees of each position based on their business needs. In 2016, training activities provided by the Group to employees include:

- induction training for new staff;
- in-service and transferred staff skills training;
- professional job skills enhancement and technical backbone staff training;
- learning exchange opportunities like academic seminars and external specialized training organized by professional institutions; as well as training seminars organized by professionals;
- training by in-house trainers.

The Group's statistics of staff training by staff category completed during FY2016 is set out below:

|   | F          | or the year ended 31 Finance and | December 201   | 6                   |             |
|---|------------|----------------------------------|----------------|---------------------|-------------|
| Staff Category                                    | Management | administrative<br>Staff          | Sales<br>Staff | Operations<br>Staff | Total       |
| Staff Size (Persons)                              | 2          | 18                               | 12             | 76                  | 108         |
| No. of Persons trained Percent of Persons trained | 2 100%     | 18<br>100%                       | 12<br>100%     | 76<br>100%          | 108<br>100% |

### **Equal Opportunities, Diversity and Anti-discrimination**

The Group is an equal opportunities employer. The Group employment practices do not discriminate on grounds of gender, disability, pregnancy, family status, race, colour, religion, age, sexual orientation, national origin, trade union membership or other conditions recognized in law.

#### **Labour Standards**

The Group complies with the relevant requirements of national laws and regulations in its recruitment activities and clarify the relationship of work allocation between employers and employees from the perspective of system and mechanism. All employees are trained to follow Personal Data (Privacy) Ordinance to ensure all personal data is protected against unauthorised access. Moreover, the Group safeguards its employees' legal rights and interests and rigorously forbids child and forced labor.

The Group will conduct comprehensive self-examination in regard of employment matters from time to time to prevent any potential non-compliance.

### **OPERATIONAL PRACTICES**

The Group provides its customers with freight forwarding and logistics services in accordance with operational practices based on local and international laws. All staff members of the Group are required to abide by internal and external codes of integrity and conduct; any form of bribery, fraud, competitive conduct and corruption is strictly prohibited. Corporate reputation and product liability are of great importance to the Group, which is why the Group insists on purchasing from its shortlisted suppliers.

### **Supply Chain Management**

The Group has established and operated a material procurement management system and a supplier management system. Based on the material requirement plans developed by the respective production departments and the categories of materials required, the Group usually purchases materials through price rationing and sentinel procurement; the Group will shortlist and handpick suppliers through a screening and evaluation process based on quality and price.

### **Product Liability**

The Group is open to supervision from its customers and the public and is committed to offering quality services to its customers in accordance with applicable local and international laws. The Group sets out to deliver on its commitment to quality services, and undertakes not to profiteer through fraudulent or deceitful actions targeting on consumers.

The Group has formed a customer service team to handle customers' enquiries to ensure customers' satisfaction, and our management level staff will handle customers' complaints. For the year ended 31 December 2016, the Group has received less than 20 complaints and most of them have been resolved.

The Group exercises caution in its daily operations to safeguard client information, protect client information from unauthorised access, usage and leakage through various safety technologies and procedures. Usage of personal data is only permitted as legally prescribed under the Personal Data (Privacy) Ordinance, and only for related purposes. The Group makes sure that the personal and business data of our customers are properly applied, for authorised business purposes only, and accessible only by staff members to whom such information is deemed necessary. Furthermore, the Group adopts client management measures while appointing designated staff to be in charge of client data maintenance.

#### **Bribery**, corruption and other misconduct

The Group's employee handbook regulates the Group's employees' conduct with respect to conflicts of interest, bribery, corruption and other misconduct. The Group provides regular training for our employees to emphasise the importance of employees' conduct and refresh their knowledge on the reporting system on employees' misconduct. An effective whistle blowing policy is also in place to minimise the risk of fraudulent acts, criminal offences or wrongdoings occurring in the workplace.

### **OUR COMMUNITY**

The Group strives to build a corporate-community relationship that promotes harmony and prosperity; not only does the Group try to understand the needs of the community in which it operates by actively participating in community activities, it also takes concrete actions to ensure that community interests are considered when carrying out operational activities of the Group.

### **Community involvement**

The Group has been playing an active role in taking up its social responsibilities and it takes promoting the harmonious social development as an important direction for the corporate's long-term development. The Group also devotes sustained efforts to public welfare charity activities so as to serve the communities; these efforts include, but are not limited to, establishing relief fund for the needy in the surrounding communities where the Group's subsidiaries are located and the provision of educational assistance funds. Furthermore, the Group provided assistance to the sick and retired employees who have contributed to the enterprise, and their close relatives.

### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Directors consider that incorporating the core elements of good corporate governance in the management structure and internal control procedures of the Group would help to balance the interest of the Shareholders, customers and employees of the Company. The Board has adopted the principles and the code provisions of the Corporate Governance Code (the "CG Code") contained in Appendix 15 to the GEM Listing Rules to ensure that the Group's business activities and decision making processes are regulated in a proper and prudent manner in accordance with the requirements of the GEM Listing Rules. The Board has established an audit committee (the "Audit Committee"), a nomination committee (the "Nomination Committee") and a remuneration committee (the "Remuneration Committee") with specific written terms of reference. During the period from the Listing Date to 31 December 2016 (the "Reporting Period"), the Company has complied with all the code provisions (other than provision A.2.1) of the CG Code.

CG Code provision A.2.1 stipulates that the role of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Cheng Hon Yat ("Mr. Cheng") is the chairman of the Board and the chief executive officer of the Company. In view of Mr. Cheng being one of the co-founders of the Group and has been managing the Group's business and supervising over all strategic planning since its establishment, the Board believes that it is in the best interest of the Group to have Mr. Cheng taking up both roles for effective management and business development. Therefore the Directors consider that the deviation from the CG Code provision A.2.1 is appropriate in such circumstance.

The Board believes that the balance of power and authority is adequately ensured by the operations of the Board which comprises experienced and high-caliber individuals, with four of them being independent non-executive Directors.

#### SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted a code of conduct regarding securities transactions by the Directors on terms no less exacting than the required standard of dealings as set out in rules 5.48 to 5.67 of the GEM Listing Rules (the "**Model Code**"). The Company, having made specific enquiry of all the Directors, is not aware of any non-compliance with the required standard of dealings and its code of conduct regarding securities transactions by the Directors during the Reporting Period.

Pursuant to rule 5.66 of the Model Code, the Directors have also requested any employee of the Company or director or employee of a subsidiary of the Company who, because of his office or employment in the Company or a subsidiary, is likely to possess inside information in relation to the securities of the Company, not to deal in securities of the Company when he would be prohibited from dealing by the Model Code as if he were a Director.

### THE BOARD OF DIRECTORS

The business and affairs of the Group is governed by the Board which has the responsibility of leading and monitoring business and affairs of the Group. The Directors are collectively responsible for promoting the success of the Group by directing and supervising the Group's business and affairs. As at the date of this annual report, the Board comprises eight Directors. Since the Listing and up to the date of this annual report, the Board's composition is as follows:

#### **Executive directors**

Mr. Cheng Hon Yat (Chairman and Chief executive officer)

Mr. Chan Kwok Wai Mr. Lo Wai Wah

Mr. Yau Sze Yeung

### **Independent non-executive directors**

Mr. Siu Wing Hay

Mr. Wong Yee Lut, Eliot

Mr. Luk Kin Ting

Mr. Lau Chi Kit (appointed on 13 March 2017)

Details of the chairman and the other Directors of the Company are set out in the section headed "Directors and Senior Management" of this annual report.

In compliance with rules 5.05(1), (2) and 5.05A of the GEM Listing Rules, the Company has appointed four Independent non-executive Directors representing more than one-third of the Board and at least one of whom has appropriate professional qualifications, or accounting or related financial management expertise. The Company has received from each independent non-executive Director an annual confirmation of his independence, and the Company considers them to be independent in accordance with the various guidelines set out in rule 5.09 of the GEM Listing Rules.

With the various experience of both the executive Directors and the independent non-executive Directors, the Board considers that the Directors have a balance of skills and experience for the business of the Group.

Save as disclosed in the section headed "Directors and Senior Management" of this annual report, there is no financial, business, family or other material or relevant relationships among members of the Board and senior management.

### **BOARD MEETINGS**

The Board is scheduled to meet regularly at least four times a year, and the Directors will receive at least 14 days prior written notice of such meetings in compliance with code provision A.1.1 and A.1.3, respectively, of the Code. Agendas and accompanying papers shall be sent not less than 3 days before the date of Board meetings to ensure that the Directors are given sufficient time to review the documents.

During the Reporting Period, 1 Board meeting was held. The attendance record of each Director at the Board meeting is set out in the table below:

| Name of Directors                            | Number of attendance/<br>number of Board meetings |
|--|---|
| Executive Directors                          |   |
| Mr. Cheng Hon Yat                            | 1/1   |
| Mr. Chan Kwok Wai                            | 1/1   |
| Mr. Lo Wai Wah                               | 1/1   |
| Mr. Yau Sze Yeung                            | 1/1   |
| Independent non-executive Directors          |   |
| Mr. Siu Wing Hay                             | 1/1   |
| Mr. Wong Yee Lut, Eliot                      | 1/1   |
| Mr. Luk Kin Ting                             | 1/1   |
| Mr. Lau Chi Kit (appointed on 13 March 2017) | N/A   |

### **CORPORATE GOVERNANCE FUNCTIONS**

The Board is responsible for performing the corporate governance functions as set out in provision D.3.1 of the CG Code, such as developing and reviewing the Company's policies and practices on corporate governance, training and continuous professional development of the Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, etc. The Board will hold meetings from time to time whenever necessary. At least 14 days' notice of regular Board meetings will be given to all the Directors and they can include matters for discussion in the agenda as they think fit. The agenda accompanying Board papers are sent to all the Directors at least 3 days before the date of every Board meeting in order to allow sufficient time for the Directors to review the documents.

Minutes of every Board meeting are circulated to all Directors for their perusal and comments prior to confirmation of the minutes. The Board also ensures that the Directors are supplied in a timely manner with all necessary information in a form and of a quality appropriate to enable them to discharge their duties.

Every Board member has full access to the advices and services of the company secretary with a view to ensuring that the Board procedures, and all applicable rules and regulations are followed and they are also entitled to have full access to Board papers and related materials so that they are able to make an informed decision and to discharge their duties and responsibilities.

The Board and individual Directors also have separate and independent access to the Company's senior management.

### **FUNCTIONS OF THE BOARD**

The principal functions of the Board include:

- reviewing, approving and monitoring fundamental financial and business strategies and major corporate actions;
- approving major acquisitions or disposals, corporate or financial restructuring, issuance of the Shares and other equity or debt instruments, considering payment of dividends and other distribution to the Shareholders;
- assessing the risks facing the Group and reviewing and implementing appropriate measures to manage such risks;
- selecting and evaluating the performance and compensation of key management executives;
- approving nominations to the Board;
- reviewing and endorsing the recommended framework of remuneration of the Directors and key management executives by the Remuneration Committee; and
- assuming overall responsibility for corporate governance.

According to provision C.1.2 of the CG Code, the management shall provide all members of the Board with monthly updates. During the Reporting Period, the management have provided to all the Directors with updates on the position and prospects of the Group, which are considered to be sufficient to allow them to have a balanced and understandable assessment of the Group's performance, position and prospects to serve the purpose required by provision C.1.2.

### TERMS OF APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the Listing Date subject to renewal and termination by either party in accordance with the terms thereof and retirement and re-election provisions in accordance with the articles of association of the Company (the "Articles").

Under provision A.4.1 of the CG Code, the independent non-executive Directors should be appointed for a specific term subject to re-election. Each of the independent non-executive Directors has entered into an appointment letter with the Company for an initial term of one year commencing from the Listing Date (save for Mr. Lau Chi Kit which commenced from 13 March 2017) subject to renewal and termination by either party in accordance with the terms thereof and retirement and re-election provisions in the Articles.

Article 84 of the Articles provides that at each annual general meeting, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation and that every Director shall be subject to retirement by rotation at least once every three years. A retiring Director shall be eligible for re-election.

### **CONTINUOUS PROFESSIONAL DEVELOPMENT**

According to the code provision A.6.5 of the CG Code, all the Directors shall participate in continuous professional development to develop and refresh their knowledge and skills to ensure their contribution to the Board remains informed and relevant.

During the Reporting Period, all the Directors have participated in continuous professional development and the relevant details are set out below:

Attending seminar(s)/
Reading relevant materials
in relation to the business
or directors' duties

Name of Directors

Yes/No

### **Executive directors**

| Mr. Cheng Hon Yat (Chairman and chief executive officer) | Yes |
|--|-----|
| Mr. Chan Kwok Wai  | Yes |
| Mr. Lo Wai Wah   | Yes |
| Mr. Yau Sze Yeung  | Yes |

#### **Independent non-executive directors**

| Mr. Siu Wing Hay                             | Yes |
|--|-----|
| Mr. Wong Yee Lut, Eliot                      | Yes |
| Mr. Luk Kin Ting                             | Yes |
| Mr. Lau Chi Kit (appointed on 13 March 2017) | N/A |

### INDEPENDENT NON-EXECUTIVE DIRECTORS

During the Report Period, the Company has three independent non-executive Directors to comply with rule 5.05 of the GEM Listing Rules. An additional independent non-executive Director, Mr. Lau Chi Kit, was appointed on 13 March 2017. Furthermore, among the four independent non-executive Directors, at least one of them has appropriate professional qualifications or accounting or related financial management expertise as required by rule 5.05(2) of the GEM Listing Rules. In accordance with rule 5.09 of the GEM Listing Rules, the Company has received from each of its independent non-executive Directors the annual written confirmation of his independence. The Company, based on such confirmations, considers Mr. Siu Wing Hay, Mr. Wong Yee Lut, Eliot, Mr. Luk Kin Ting and Mr. Lau Chi Kit independent.

### **BOARD COMMITTEES**

During the Reporting Period, to assist the Board in its work, the Board is assisted by three board committees, namely the Audit Committee, the Remuneration Committee and the Nomination Committee, which are sufficiently resourced to fulfil their roles and their terms of reference have been approved by the Board and are available for review on the Company's website http://www.jancofreight.com and the Stock Exchange website (www.hkexnews.hk).

#### **Audit Committee**

The Company has established the Audit Committee on 23 September 2016 in compliance with rule 5.28 of the GEM Listing Rules. As at the date of this annual report, the Audit Committee comprises all the independent non-executive Directors, namely Mr. Siu Wing Hay, Mr. Wong Yee Lut, Eliot, Mr. Luk Kin Ting and Mr. Lau Chi Kit. Mr. Siu Wing Hay is the chairman of the Audit Committee. Written terms of reference in compliance with provision C.3.3 of the CG Code have been adopted. The primary duties of the Audit Committee are, among other things, to make recommendations to the Board on the appointment, re-appointment are removal of external auditor and to review and supervise the financial reporting process and internal control and risk management systems of the Group.

During the Reporting Period, 1 Audit Committee meeting was held. The attendance record of each Audit Committee member at the Audit Committee meeting is set out in the table below:

| Name of Directors                            | Number of attendance/<br>number of Audit<br>Committee meetings |
|--|--|
| Independent non-executive Directors          |  |
| Mr. Siu Wing Hay <i>(Chairman)</i>           | 1/1  |
| Mr. Wong Yee Lut, Eliot                      | 1/1  |
| Mr. Luk Kin Ting                             | 1/1  |
| Mr. Lau Chi Kit (appointed on 13 March 2017) | N/A  |

#### **Remuneration Committee**

The Company established the Remuneration Committee on 23 September 2016 which comprises Mr. Luk Kin Ting, Mr. Siu Wing Hay, Mr. Wong Yee Lut, Eliot and Mr. Lau Chi Kit, with Mr. Luk Kin Ting being the chairman. Written terms of reference in compliance with provision B.1.2 of the CG Code have been adopted. The primary duties of the Remuneration Committee are, among other things, to make recommendations to the Board on the remuneration packages of individual executive Directors and senior management and make recommendations to the Board of the remuneration of independent non-executive Directors.

Due to the fact that the Company was listed on 7 October 2016, no Remuneration Committee meeting has been held during the Reporting Period. Subsequent to the end of FY2016 and up to the date of this annual report, the first meeting of the Remuneration Committee was held on 20 March 2017.

### **Nomination Committee**

The Company has established the Nomination Committee on 23 September 2016 with written terms of reference. The Nomination Committee comprises Mr. Wong Yee Lut, Eliot, Mr. Siu Wing Hay, Mr. Luk Kin Ting and Mr. Lau Chi Kit, with Mr. Wong Yee Lut, Eliot being the chairman. Written terms of reference in compliance with provision A.5.2 of the CG Code have been adopted. The Nomination Committee is mainly responsible for making recommendations to the Board on appointment of Directors and succession planning for our Directors, and to assess the independence of the independent non-executive Directors.

Due to the fact that the Company was listed on 7 October 2016, no Nomination Committee meeting has been held during the Reporting Period. Subsequent to the end of FY2016 and up to the date of this annual report, the first meeting of the Nomination Committee was held on 20 March 2017.

### **ACCOUNTABILITY AND AUDIT**

### Directors' and auditor's responsibilities for the consolidated financial statements

All the Directors acknowledge their responsibility to prepare the Group's consolidated financial statements for each financial period to give a true and fair view of the state of affairs of the Group and of the results and cash flows for that period. In preparing the consolidated financial statements for FY2016, the Board has selected suitable accounting policies and applied them consistently, made judgments and estimates that are prudent, fair and reasonable and prepared the consolidated financial statements of the Group on a going concern basis.

The Directors are responsible for taking all reasonable and necessary steps to safeguard the assets of the Group and to prevent and detect fraud and other irregularities. The Directors continue to adopt the going concern approach in preparing the consolidated financial statements and are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The responsibilities of the Group's auditor, Messrs. Deloitte Touche Tohmatsu, with respect to financial reporting are set out in the section headed "Independent Auditor's Report" of this annual report.

### **Auditor's remuneration**

During FY2016, the remuneration paid or payable to the Group's auditor, Messrs. Deloitte Touche Tohmatsu, in respect of their audit and non-audit services was as follows:

|   | HK\$      |
|---|-----------|
|   | 4 400 000 |
| Audit services  | 1,400,000 |
| Non-audit services for acting as reporting accountant for the Listing and tax service | 2,530,000 |
|   |           |
| Total   | 3,930,000 |

#### **Internal Control and Risk Management**

The Board has overall responsibility for the establishment, maintenance and review of the Group's internal control system to safeguard the Shareholders' investments and the assets of the Group. The internal control system of the Group aims to facilitate effective and efficient operation which in turn minimises the risks to which the Group is exposed. The system can only provide reasonable but not absolute assurance against misstatement or losses.

The Board will from time to time conduct review of the implemented system and procedures, covering financial, operational and legal compliance controls and risk management system. The Board keeps monitoring the risk management system on an ongoing basis, ensuring a review of the effectiveness of the Group's risk management system is conducted regularly. The Directors consider that the Group has implemented appropriate procedures safeguarding the Group's assets against unauthorised use or misappropriation, maintaining proper accounting records, execution with appropriate authority and compliance of the relevant laws and regulations.

### **Company secretary**

Mr. Yau Sze Yeung was appointed as the company secretary of the Company on 8 April 2016. Mr. Yau has taken no less than 15 hours of relevant professional training for the year ended 31 December 2016. Please refer to the paragraph headed "Executive Directors" in the section headed "Directors and senior management" of this annual report for his profile.

### SHAREHOLDERS' RIGHTS

As one of the measures to safeguard Shareholders' interests and rights, the Shareholders are encouraged to participate at the general meetings of the Company and to vote thereat. All resolutions put forward at Shareholders' meeting will be voted by poll pursuant to the GEM Listing Rules except where the chairman decides to allow a resolution which relates purely to a procedural or administrative matter to be voted on by a share of hands, and the poll voting results will be posted on the websites of the Stock Exchange and the Company after the relevant Shareholders' meeting.

## PROCEDURES FOR SHAREHOLDERS TO CONVENE EXTRAORDINARY GENERAL MEETING

The following procedures for Shareholders to convene an extraordinary general meeting are subject to the Articles (as amended from time to time), and the applicable legislation and regulation, in particular the GEM Listing Rules (as amended from time to time):

- (a) any one or more Shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company (the "Eligible Shareholder(s)") shall at all times have the right, by written requisition to the Board or the Company Secretary, to require an extraordinary general meeting ("EGM") to be called by the Board for the transaction of any business specified in such requisition;
- (b) Eligible Shareholders who wish to convene an EGM must deposit a written requisition (the "Requisition") signed by the Eligible Shareholder(s) concerned to the head office and principal place of business of the Company in Hong Kong at Unit 1608, 16th Floor, Tower A, Manulife Financial Centre, No. 223 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong, or Hong Kong branch share registrar and transfer office of the Company, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong for the attention of the Board and/or the Company Secretary;
- (c) if within 21 days of the deposit of the Requisition the Board fails to proceed to convene such EGM, the Eligible Shareholder(s) himself/herself/themselves may do so in the same manner, and all reasonable expenses incurred by the Eligible Shareholder(s) concerned as a result of the failure of the Board shall be reimbursed to the Eligible Shareholder(s) concerned by the Company.

## PROCEDURES FOR SHAREHOLDERS TO PUT FORWARD PROPOSALS AT SHAREHOLDERS' MEETINGS

There are no provisions allowing the Shareholders to move new resolutions at the general meetings under the Companies Law (Revised) of Cayman Islands. However, pursuant to the Articles, the Shareholders who wish to move a resolution may by means of the Requisition convene an EGM following the procedures set out above.

### PROCEDURES FOR NOMINATION OF DIRECTOR

For any Shareholder who wishes to nominate a person to stand for election as a director at any general meeting of the Company, the following documents must be validly served on the company secretary at the Company's principal office in Hong Kong at Unit 1608, 16th Floor, Tower A, Manulife Financial Centre, No. 223 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong, or sent to the Hong Kong branch share registrar and transfer office of the Company, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, provided that the minimum length of the period, during which such documents are given, shall be at least seven days and that (if such documents are submitted after the despatch of the notice of the general meeting appointed for such election) the period for lodgement of such documents shall commence on the day after the despatch of the notice of the general meeting appointed for election of director and end no later than seven days prior to the date of such general meeting:

- (a) notice in writing signed by the Shareholder of his/her intention to propose such person for election (the "Nominated Candidate");
- (b) letter of consent signed by the Nominated Candidate of his/her willingness to be elected; and
- (c) the biographical details of the Nominated Candidate as required under rule 17.50(2) of the GEM Listing Rules for publication by the Company.

### PROCEDURES FOR RAISING ENQUIRIES

Shareholders could direct their questions about their shareholdings, share transfer, registration and payment of dividend to the Company's Hong Kong branch share registrar (details of which are set out in the section headed "Corporate Information" of this annual report).

Should there be any enquiries and concerns from the Shareholders, they may send in written enquiries addressed to the headquarters and principal place of business of the Company in Hong Kong at Unit 1608, 16th Floor, Tower A, Manulife Financial Centre, No. 223 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong for the attention of the Board and/ or the company secretary of the Company.

Shareholders are reminded to lodge their questions together with their detailed contact information for the prompt response from the Company if it deems appropriate.

### **INVESTORS RELATIONS**

The Company has established a range of communication channels between itself and the Shareholders, and investors. These include answering questions through the general meetings, the publication of annual, interim and quarterly reports, notices, announcements and circulars on the Company's website at www.jancofreight.com and meetings with investors and the Shareholders. News update of the Group's business development and operation are also available on the Company's website.

Since the Listing and up to the date of this annual report, there had been no change in the Company's constitutional documents.

### **COMPLIANCE OFFICER**

Mr. Cheng Hon Yat was appointed as the compliance officer of the Company on 8 April 2016. Please refer to the paragraph headed "Executive Directors" in the section headed "Directors and senior management" of this annual report for his profile.

The Directors are pleased to present the first annual report and the audited consolidated financial statements of the Group for FY2016.

### **CORPORATE REORGANISATION**

The Company was incorporated in the Cayman Islands as an exempted company with limited liability in the Cayman Islands. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The address of its headquarters and principal place of business in Hong Kong is Unit 1608, 16th Floor, Tower A, Manulife Financial Centre, No. 223 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong. The Shares were listed on GEM of the Stock Exchange since 7 October 2016.

Pursuant to the Reorganisation of the Group in the preparation for the Listing, the Company became the holding company of the companies now comprising the Group on 29 December 2015. Details of the Reorganisation are set out in the paragraph headed "Reorganisation" in the section headed "History, Development and Reorganisation" of the Prospectus.

#### PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. The activities of its principal subsidiaries are set out in note 32 to the consolidated financial statements.

#### **BUSINESS REVIEW**

Detailed business review is set out in the section headed "Management Discussion and Analysis" ("MD&A") of this annual report from pages 6 to 12. Future development of the company's business is set out in the MD&A and the section headed "Chairman's Statement" in this annual report from page 4 to page 5.

### **KEY RISKS AND UNCERTAINTIES**

The Group believes that the risk management practices are important and use its best effort to ensure it is sufficient to mitigate the risks present in our operations and financial position as efficiently and effectively as possible. Operational risk may arise when the Group has loss of (i) our customers; and (ii) senior managements employed by the Group which may adversely affect the Group's operations. In the event that the Group fails to identify suitable replacements for senior managements in a timely manner and at reasonable cost, the Group's competitiveness may be impaired and performance could be adversely affected. To retain our customers, we are trying to maintain stable business relationship with our suppliers in order to obtain cargo space at favourable prices, so that we can offer cargo space to our customers at competitive prices.

An analysis of the Group's financial risk management (included market risk, credit risk, and liquidity risk) objectives and policies are provided in note 25 to the consolidated financial statements. Other risks facing the Group are set out in the section headed "Risk Factors" in the Prospectus.

### **ENVIRONMENTAL POLICIES AND PERFORMANCE**

A fundamental task of the senior management of the Group have always been leading the management to concern about environmental protection, performing social responsibility as an enterprise citizen, strengthening corporate governance, promoting healthy and orderly development of the Group, and creating more economic value and social utility for stakeholders such as consumers, upstream suppliers, downstream distributors, shareholders, potential investors, management, employees, communities and even the environment.

More disclosures regarding our environmental policies and performance are set out in the ESG Report forming part of this annual report.

### **COMPLIANCE WITH LAWS AND REGULATIONS**

As far as the Board is aware, the Group has complied in material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Group.

### **KEY RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS**

During the year ended 31 December 2016, the Group has maintained a good relationship with its stakeholders, including employees, customers, suppliers, banks, regulators and shareholders. The Group will continue to ensure effective communication and maintain good relationship with each of its key stakeholders.

### KEY PERFORMANCE INDICATORS ("KPIS") WITH THE STRATEGY OF THE GROUP

The key financial performance indicators of the Group for the year ended 31 December 2016 are set out below:

| Strategy                            | KPIS   |
|-------------------------------------|--|
| Maximise value for the Shareholders | Gross profit margin = 23.9% (2015: 20.8%)  |
|                                     | Return on equity<br>= -2.9% (2015: 43.7%)  |
| Improve the Group's liquidity       | Net cash used in operating activities  = HK\$39.4 million (2015: Net cash from operating activities HK\$6.8 million) |
|                                     | Cash and cash equivalents = HK\$27.7 million (2015: HK\$5.6 million)   |

### **RESULTS**

The results of the Group for FY2016 are set out in the consolidated statement of profit or loss and other comprehensive income on page 46.

No final dividend for FY2016 was recommended by the Board.

### **ANNUAL GENERAL MEETING**

The forthcoming annual general meeting (the "2017 AGM") of the Company is scheduled to be held on Tuesday, 9 May 2017. A notice convening the 2017 AGM will be issued and despatched to the Shareholders.

The register of members of the Company will be closed from Tuesday, 2 May 2017 to Tuesday, 9 May 2017 (both dates inclusive) during which period no transfer of Shares will be registered. In order to be eligible to attend and vote at the 2017 AGM, all completed share transfer instruments accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at 22/F, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:30 p.m. on Friday, 28 April 2017.

### **RESERVES**

Details of movements in the reserves of the Group during FY2016 are set out in the consolidated statement of changes in equity on page 49 of this annual report.

#### **FINANCIAL SUMMARY**

A summary of the results, assets and liabilities of the Group for the last three financial years is set out on page 94.

### **MAJOR CUSTOMERS AND SUPPLIERS**

The Group's largest customer contributed 14.3% (2015: 17.1%) of the total revenue for FY2016 while the Group's top five largest customers accounted for 35.9% (2015: 40.5%) of the total revenue for FY2016.

Since the Group has a very wide base of suppliers, the aggregate purchase attributable to the Group's top five largest suppliers were 35.4% (2015: 35.8%) of the Group's total purchases for FY2016 with the largest supplier accounted for 10.1% (2015: 10.6%) of the total purchases.

To the best of the knowledge of the Directors, none of the Directors, their respective close associates (as defined in the GEM Listing Rules) or any Shareholders (which to the best knowledge of the Directors owns more than 5% of the Company's issued Shares) had any interests in any of the Group's top five largest customers or suppliers referred to above.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the Reporting Period, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

### SUFFICIENCY OF PUBLIC FLOAT

Throughout the FY2016 since the listing and up to the date of this annual report, based on the information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the Company's total issued share capital is held by the public.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's Articles, or the laws of Cayman Islands, which would oblige the Company to offer new Shares on a pro-rata basis to existing Shareholders.

### **SHARE CAPITAL**

Details of the Company's share capital are set out in note 23 to the consolidated financial statements.

### **SHARE OPTION SCHEME**

The share option scheme of the Company (the "Scheme") is a share incentive scheme prepared in accordance with Chapter 23 of the GEM Listing Rules and is established to recognise and acknowledge the contribution of the Directors and other employees and other eligible parties who have made valuable contribution to the Group. The Scheme was adopted on 23 September 2016 (the "Adoption"). There was no share options granted or agreed to be granted under the Scheme from the date of the Adoption to 31 December 2016 and up to the date of this annual report.

The following is a summary of the principal terms of the Scheme but it does not form part of, nor was it intended to be part of the Scheme nor should it be taken as affecting the interpretation of the rules of the Scheme:

### (a) Purpose

The Scheme is a share incentive scheme prepared in accordance with Chapter 23 of the GEM Listing Rules and is established to enable the Group to grant options to the eligible participants as incentives or rewards for their contribution to the Group and/or to enable the Group to recruit and retain high-caliber employees and attract human resources that are valuable to the Group or any entity in which any member of the Group holds any equity interest (the "Invested Entity").

### (b) The Participants of the Scheme

The Board may, at its discretion, offer to grant an option to the following parties (collectively the "**Eligible Participants**") to subscribe for such number of new Shares as the Board may determine at an exercise price determined in accordance with paragraph (e) below:

- (i) any employee (whether full time or part time), including the Directors (including any non-executive Director and independent non-executive Director) of the Company, its subsidiaries or any Invested Entity (an "eligible employee");
- (ii) any supplier of goods or services to any member of the Group or any Invested Entity;
- (iii) any customer of any member of the Group or any Invested Entity;
- (iv) any person or entity that provides research, development or other technological support to any member of the Group or any Invested Entity;
- (v) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity;
- (vi) any adviser (professional or otherwise), consultant, individual or entity who in the opinion of the Directors has contributed or will contribute to the growth and development of the Group;
- (vii) any other groups or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of the Group,

and, for the purpose of the Scheme, the offer for the grant of an option may be made to any company wholly owned by one or more of Eligible Participants.

#### (c) Maximum number of Shares available for issuance

- (a) The maximum number of the Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Scheme and any other share option schemes adopted by the Group shall not exceed 30% of the share capital of the company in issue from time to time. No option may be granted under the Scheme or any other share option scheme adopted by the Group if the grant of such option will result in such limit being exceeded.
- (b) The total number of the Shares which may be issued upon exercise of all the options (excluding, for this purpose, shares which would have lapsed in accordance with the terms of the Scheme or any other share option schemes of the Group) to be granted under the Scheme and any other share option schemes of the Group must not in aggregate exceed 10% of the total number of the Shares in issue as at Listing Date, being 60,000,000 Shares (the "General Scheme Limit") provided that:
  - i. subject to paragraph (a) above and without prejudice to sub-paragraph (ii) below, the Company may seek approval of the Shareholders in general meeting to refresh the General Scheme Limit provided that the total number of the Shares which may be allotted and issued upon exercise of all the options to be granted under the Scheme and any other share option schemes of the Group must not exceed 10% of the Shares in issue as at the date of approval of the limit and for the purpose of calculating the limit, options (including those outstanding, cancelled, lapsed or exercised in accordance with the Scheme and any other share option schemes of the Group will not be counted; and
  - ii. subject to paragraph (a) above and without prejudice to sub-paragraph (i) above, the Company may seek separate Shareholders' approval in general meeting to grant options under the Scheme beyond the General Scheme Limit or, if applicable, the extended limit referred to in paragraph (i) above to Eligible Participants specifically identified by the Company before such approval is sought.

### (d) Maximum number of options to any one individual

The total number of Shares issued and which may fall to be issued upon exercise of the options granted under the Scheme and any other share option schemes of the Group (including both exercised and outstanding options) to each Eligible Participant in any 12-month period shall not exceed 1% of the issued shares of the Company for the time being.

#### (e) Price of Shares

The subscription price of a share in respect of any particular option granted under the Scheme shall be such price as the Board in its discretion shall determine, save that such price shall not be less than the highest of:

- (i) the closing price of the Shares as stated in the Stock Exchange's daily quotation sheets for trade in one or more board lots of the Shares on the offer date, being the date on which an offer for the grant of an option is made to an Eligible Participant, which must be a business day, being a day on which the Stock Exchange is open for the business of dealing in securities;
- (ii) the average closing price of the Shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the offer date; and
- (iii) the nominal value of a Share.

### (f) Time of exercise of option and duration of the share option scheme

An option may be exercised in accordance with the terms of the Scheme at any time or times during the option period, being a period (which may not expire later than 10 years from the offer date of the Option) to be determined and notified by the Directors to the grantee thereof, and in the absence of such determination, from the date of acceptance of the offer of such option to the earlier of (i) the date on which such option lapses in accordance with the relevant provisions of the Scheme; and (ii) the date falling ten years from the offer date of such option. No option may be granted more than 10 years after the Adoption date. Subject to earlier termination by the Company in general meeting or by the Board, the Scheme shall be valid and effective for a period of 10 years from the Adoption date.

### (g) Acceptance and payment on acceptance

The options granted under the Scheme shall remain open for acceptance by the Eligible Participants concerned (and by no other person) for a period of up to 21 days from the date on which the options are offered to an Eligible Participant. Upon acceptance of the option, the Eligible Participant shall pay HK\$1 to the Company as consideration for the grant.

### (h) Remaining life of the Scheme

The Scheme will remain in force for a period of 10 years commencing from the Adoption date.

### DISTRIBUTABLE RESERVES OF THE COMPANY

Share premium and retained profit of the Company may be available for distribution to ordinary Shareholders provided that the Company will be able to pay its debts as they fall due in the ordinary course of business immediately following the date on which any such distribution is proposed to be paid. The Company's reserves available for distribution to Shareholders at 31 December 2016 amounted to approximately HK\$58.7 million.

#### **DIRECTORS**

Since the Listing and up to the date of this annual report, the Board's composition is as follows:

### **Executive Directors**

Mr. Cheng Hon Yat (Chairman and chief executive officer)

Mr. Chan Kwok Wai

Mr. Lo Wai Wah

Mr. Yau Sze Yeung

### **Independent non-executive Directors**

Mr. Siu Wing Hay

Mr. Wong Yee Lut, Eliot

Mr. Luk Kin Ting

Mr. Lau Chi Kit (appointed on 13 March 2017)

#### Retirement and re-election of Directors

In accordance with article 84 of the Articles, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation at each annual general meeting of the Company, provided that every Director shall be subject to retirement by rotation at least once every three years. A retiring Director shall be eligible for re-election and shall continue to act as a Director throughout the meeting at which he retires. The Directors to retire by rotation every year shall include (as far as necessary to ascertain the number of the Directors to retire by rotation) any Director who wishes to retire and not to offer himself for re-election. Any further Directors so to retire shall be those of the other Directors subject to retirement by rotation who have been longest in office since their last re-election or appointment and so that as between persons who became or were last re-elected Directors on the same day those to retire shall (unless they otherwise agree among themselves) be determined by lot. Any Director appointed by the Board pursuant article 83(3) of the Articles shall not be taken into account in determining which particular Directors or the number of the Directors who are to retire by rotation.

According to article 83(3) of the Articles, the Directors shall have the power from time to time and at any time to appoint any person as a Director either to fill a casual vacancy on the Board or as an addition to the existing Board. Any Director appointed by the Board to fill a casual vacancy shall hold office until the first general meeting of the Shareholders after his appointment and be subject to re-election at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election.

All the Directors will retire and, being eligible, offer themselves for re-election at the 2017 AGM pursuant to article 83(3) of the Articles.

As disclosed pursuant to rule 17.50(A) by the GEM Listing Rules, up to the date of this annual report, the information of Mr. Yau Sze Yeung and Mr. Luk Kin Ting has been updated. Details of which are set out in the section headed "Directors and Senior Management" of this annual report.

## **DIRECTORS' SERVICE AGREEMENTS**

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the Listing Date subject to renewal and termination by either party in accordance with the terms thereof, and retirement and re-election provisions in the Articles.

Each of the Independent Non-executive Directors has entered into an appointment letter with the Company for an initial term of one year commencing from the Listing Date (save for Mr. Lau Chi Kit which commenced from 13 March 2017) subject to renewal and termination by either party in accordance with the terms thereof, and retirement and re-election provisions in the Articles.

Save as disclosed above, none of the Directors proposed for re-election at the 2017 AGM has a service contract which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

#### INDEPENDENT NON-EXECUTIVE DIRECTORS' CONFIRMATION OF INDEPENDENCE

The Company has received from each of the independent non-executive Directors an annual confirmation of their independence pursuant to rule 5.09 of the GEM Listing Rules. The Nomination Committee has assessed the independence of the independent non-executive Directors and affirmed that all independent non-executive Directors remained independent.

## **DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES**

As at 31 December 2016, the interests or short positions of the Directors or chief executive of the Company in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO (i) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO); or (ii) which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (iii) which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code, were as follows:

## **Interests in the Company**

Long positions in the Shares

| Name of Director/<br>chief executive | Capacity/Nature of interest                 | Number of<br>Shares held | Percentage of<br>the Company's<br>issued share capital |
|--------------------------------------|---|--------------------------|--|
| Mr. Cheng                            | Interest in a controlled corporation (Note) | 450,000,000              | 75%  |

Note: These Shares are held by Million Venture Holdings Limited ("Million Venture"), which is wholly-owned by Mr. Cheng. By virtue of the SFO, Mr. Cheng is deemed to be interested in the Shares held by Million Venture.

#### Interests in associated corporation(s) of the Company

Long positions in the shares of the associated corporation(s)

| Name of Director/<br>chief executive | Name of associated corporation | Capacity/<br>Nature of interest |   | Percentage of shareholding |
|--------------------------------------|--------------------------------|---------------------------------|---|----------------------------|
| Mr. Cheng                            | Million Venture                | Beneficial owner                | 1 | 100%                       |

Save as disclosed above, as at 31 December 2016, none of the Directors nor the chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) (i) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and/or short positions which they are taken or deemed to have under such provisions of the SFO); or (ii) which were required to be recorded in the register required to be kept by the Company under Section 352 of the SFO; or (iii) which were otherwise required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 31 December 2016, so far as the Directors are aware, the following persons (other than the Director and the chief executive of the Company) had or deemed or taken to have an interest and/or short position in the Shares, the underlying Shares or the debentures of the Company which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were required to be recorded in the register of interests required to be kept by the Company under section 336 of the SFO:

## Long positions in the Shares

| Name of shareholder    | shareholder Capacity/Nature of interest    |             | Percentage of<br>the Company's<br>issued share capital |
|------------------------|--|-------------|--|
| Million Venture        | Beneficial owner Interest of spouse (Note) | 450,000,000 | 75%  |
| Ms. Tai Choi Wan, Noel |  | 450,000,000 | 75%  |

Note: Ms. Tai Choi Wan, Noel is the spouse of Mr. Cheng and is deemed, or taken to be, interested in the Shares in which Mr. Cheng is interested under the SFO.

Save as disclosed above, as at 31 December 2016, the Company has not been notified of any other persons (other than the Director or the chief executive of the Company) or entities who had or deemed or taken to have an interest or a short position in the Shares or underlying Shares of the Company which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were required to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

#### ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Save and except for the Scheme, at no time during the Reporting Period was the Company or any of its subsidiaries, a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### **DIRECTORS' INTERESTS IN CONTRACTS OF SIGNIFICANCE**

No transaction, arrangement or contract of significance in relation to the Group's business to which the Company or any of its subsidiaries or its parent company was a party and in which a Director of the Company or an entity connected with any of them had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the Reporting Period.

### CONTRACTS OF SIGNIFICANCE WITH CONTROLLING SHAREHOLDERS

During the Reporting Period, there had been no contract of significance between the Company or any of its subsidiaries and a controlling shareholder of the Company (as defined in the GEM Listing Rules) or any of its subsidiaries, nor any contract of significance for the provision of services to the Company or any of its subsidiaries by a controlling shareholder or any of its subsidiaries.

#### COMPETING INTEREST

For FY2016, the Directors were not aware of any business or interest of the Directors, the controlling Shareholders, and their respective close associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person has or may have with the Group.

A deed of non-competition (the "**Deed of Non-competition**") dated 30 September 2016 was executed in favour of the Company (for itself and as trustee for each of its subsidiaries) by Mr. Cheng and Million Venture (collectively the "**Controlling Shareholders**") regarding certain non-competition undertakings. The details of the Deed of Non-competition have been disclosed in the Prospectus under the section headed "Relationship with Controlling Shareholders".

Each of the Controlling Shareholders has given an annual declaration to the Company confirming that he/it has complied with the non-compete undertakings to the Company under the Deed of Non-competition. The independent non-executive Directors have reviewed the compliance with the Deed of Non-competition and are satisfied that the Controlling Shareholders have complied with the provisions of the Deed of Non-Competition during the Reporting Period

#### MANAGEMENT CONTRACTS

During the year ended 31 December 2016, there is no contract entered into by the Company relating to the management and administration of the entire or any substantial part of the business of the Group.

#### **EMOLUMENT POLICY**

The remuneration policy of the Group is to reward its employees and executives based on, among other things, their performance, qualification, competence displayed and market comparable. Remuneration package typically comprises of salaries, contribution to pension schemes and discretionary bonuses.

The Remuneration Committee will review annually the remuneration of all the Directors to ensure that it is attractive enough to attract and retain a competent team of executive members. The Director's fee for each of the Directors is subject to the Board's review from time to time in its discretion after taking into account the recommendation of the Remuneration Committee. The remuneration package of each of the Directors is determined by reference to market terms, seniority, experiences, duties and responsibilities of that Director within the Group.

#### COMPLIANCE ADVISER'S INTEREST

In accordance with rule 6A.19 of the GEM Listing Rules, the Company has appointed Lego Corporate Finance Limited to be the compliance adviser. As at 31 December 2016, as notified by Lego Corporate Finance Limited, save for the compliance adviser agreement entered into between the Company and the compliance adviser dated 22 April 2016, neither Lego Corporate Finance Limited nor any of its directors, employees or close associates had any interest in the securities of the Company.

## CONNECTED TRANSACTION AND CONTINUING CONNECTED TRANSACTION

Significant related party transactions entered into by the Group during FY2016 and FY 2015 are set out in note 29 to the consolidated financial statements.

The Directors consider that these significant related party transactions disclosed in note 29 to the consolidated financial statements did not fall under the definition of "connected transactions" or "continuing connected transactions" (as the case may be) under Chapter 20 of the GEM Listing Rules requiring compliance with any of the reporting, announcement or independent Shareholders' approval requirements under Chapter 20 of the GEM Listing Rules.

## **AUDIT COMMITTEE**

The Company has established the Audit Committee on 23 September 2016, with written terms of reference in compliance with rules 5.28 and 5.33 of the GEM Listing Rules. Details of the role and work performed by the Audit Committee are set out in the section headed "Corporate Governance Report" of this annual report. The Audit Committee has reviewed the audited consolidated financial statements of the Group for FY2016 and is of the view that the preparation of such statements complied with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosure has been made.

### PERMITTED INDEMNITY PROVISIONS

At no time during FY2016 and up to the date of this Directors' Report was there any permitted indemnity provision being in force for the benefit of any of the Directors (whether made by the Company or otherwise), or an associated company (if made by the Company).

An associated company is defined in Section 2(1) of the Hong Kong Companies Ordinance.

# REMUNERATION OF DIRECTORS AND FIVE INDIVIDUALS WITH HIGHEST EMOLUMENTS

Details of the remuneration of the Directors and the five highest paid individuals for the year are set out in notes 12 and 13 to the consolidated financial statements respectively.

## **CORPORATE GOVERNANCE**

The Company has complied with all code provisions (other than provision A.2.1 of the CG code) as set out in the CG code throughout Reporting Period.

Further information on the Company's corporate governance practices is set out in the section headed "Corporate Governance Report" of this annual report from pages 21 to 29.

## **ENVIRONMENTAL, SOCIETY AND CORPORATE RESPONSIBILITY**

The Group is committed to support environmental protection to ensure business development and sustainability. We implement green office practices to reduce the consumption of energy and natural resources. These practices include the use of energy-saving lightings and recycled paper, reduce energy consumption by switching off idle lightings, computers and electrical appliances and the use of environmentally friendly products whenever possible.

### **AUDITOR**

In November 2016, the Company appointed Deloitte Touche Tohmatsu as auditor of the Company.

A resolution will be submitted to the 2017 AGM to re-appoint Deloitte Touche Tohmatsu as auditor of the Company.

## **EVENTS AFTER THE REPORTING PERIOD**

The Board is not aware of any significant event requiring disclosure that has been taken place subsequent to 31 December 2016 and up to the date of this annual report.

On behalf of the Board Mr. Cheng Hon Yat Chairman

Hong Kong, 20 March 2017

# Deloitte.

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#### TO THE MEMBERS OF JANCO HOLDINGS LIMITED

駿高控股有限公司

(incorporated in the Cayman Islands with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of Janco Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 46 to 93, which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by HKICPA. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current reporting period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## **KEY AUDIT MATTERS (CONTINUED)**

## **Key audit matter**

How our audit addressed the key audit matter

#### **Revenue and cost of sales recognition**

We identified overstatement and accuracy of revenue as a key audit matter due to revenue being one of the key performance indicators of the Group and the large number of revenue transactions, with relatively small value each, may give rise to an inherent risk of misstatement. In addition, due to the nature of freight forwarding business, the recognition of corresponding cost of sales is another audit focus.

The Group is engaged mainly in the provision of 1) air freight forwarding services and 2) ocean freight forwarding services. Income from air and ocean freight forwarding services is recognised when the services are rendered and the timing of which usually coincides with the departure date of the carrier. Cost of sales are recognised accordingly to match with the corresponding revenue.

Referring to note 6 to the consolidated financial statements, revenue recognised in the provision of 1) air freight forwarding services amounting to HK\$87,759,000 and 2) ocean freight forwarding services amounting to HK\$97,827,000.

Our procedures in relation to the revenue and cost of sales recognition included:

- Understanding the recognition process of revenue and cost of sales and testing the respective key control activities;
- Performing an analysis on revenue, cost of sales, gross profit and gross profit margin with reference to historical trend; and
- Performing test of details, on a sample basis, by comparing the details and amounts of the transactions selected with the details and amounts shown on the underlying documentation, including the journal vouchers, sales and supplier invoices and airway bill/bill of lading.

## **KEY AUDIT MATTERS (CONTINUED)**

## **Key audit matter**

How our audit addressed the key audit matter

#### Allowance for bad and doubtful debts

We identified the allowance for bad and doubtful debts as a key audit matter due to the use of judgment and estimation by management in assessing the recoverability of trade receivables.

Referring to notes 5 and 17 of the consolidated financial statements, the Group makes allowance for bad and doubtful debts based on the evaluation of the credit history of trade debtors, including default or delay in payments, subsequent settlements and ageing analysis of trade receivables. As at 31 December 2016, the carrying amount of trade receivables was HK\$58,442,000 and there was no allowance for bad and doubtful debts.

Our procedures in relation to allowance for bad and doubtful debts included:

- Obtaining an understanding of how allowance for bad and doubtful debts is estimated by management;
- Testing the ageing analysis of trade receivables, on a sample basis, to the source documents including sales invoices and airway bill/bill of lading; and
- Assessing the reasonableness of allowance for bad and doubtful debts made by management with reference to the credit history of the trade debtors including default or delay in payments, settlement records, subsequent settlements and ageing.

### **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Chan Tsz Wai.

**Deloitte Touche Tohmatsu** 

Certified Public Accountants Hong Kong 20 March 2017

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

For the Year ended 31 December 2016

|                                       |       | 2016                 | 2015                 |
|---------------------------------------|-------|----------------------|----------------------|
|                                       | NOTES | HK\$'000             | HK\$'000             |
| Revenue                               |       | 220.020              | 200 217              |
| Cost of sales                         | 6     | 220,928<br>(168,218) | 209,316<br>(165,676) |
| Cost of sales                         |       | (100,210)            | (103,070)            |
| Gross profit                          |       | 52,710               | 43,640               |
| Other income                          | 7     | 7                    | 26                   |
| Other gains and losses                | 8     | (76)                 | 96                   |
| Administrative expenses               |       | (35,525)             | (27,386)             |
| Listing expenses                      |       | (16,367)             | _                    |
| Finance costs                         | 9     | (58)                 | (46)                 |
|                                       |       |                      |                      |
| Profit before taxation                |       | 691                  | 16,330               |
| Income tax expense                    | 10    | (3,214)              | (2,744)              |
|                                       |       |                      |                      |
| (Loss) profit and total comprehensive |       |                      |                      |
| (expense) income for the year         | 11    | (2,523)              | 13,586               |
|                                       |       |                      |                      |
| Attributable to:                      |       |                      |                      |
| Owners of the Company                 |       | (2,523)              | 13,623               |
| Non-controlling interests             |       | -                    | (37)                 |
|                                       |       |                      |                      |
|                                       |       | (2,523)              | 13,586               |
|                                       |       |                      |                      |
| (Loss) earnings per share             |       |                      |                      |
| — basic (HK cents)                    | 14    | (0.52)               | 3.03                 |

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2016

|   | NOTES | 2016<br>HK\$'000 | 2015<br>HK\$'000                               |
|---|-------|------------------|--|
| Non coment coasts                           |       |                  |  |
| Non-current assets                          | 1/(0) | 7.07/            | 4 100  |
| Property, plant and equipment               | 16(a) | 7,076            | 4,190  |
| Computer software                           | 16(b) | 389              | 362  |
| Rental deposits                             | 17    | 5,397            | 1,575  |
|   |       | 12,862           | 6,127  |
|   |       | · ·              | · · · · · · · · · · · · · · · · · · ·          |
| Current assets                              |       |                  |  |
| Trade receivables                           | 17    | 58,442           | 35,426   |
| Other receivables, deposits and prepayments | 17    | 6,709            | 17,765   |
| Amount due from ultimate holding company    | 18    | -                | 5  |
| Amounts due from related parties            | 18    | -                | 11,703   |
| Tax recoverable                             |       | 233              | 190  |
| Bank balances and cash                      | 19    | 27,685           | 5,556  |
|   |       | 93,069           | 70,645   |
|   |       |                  | <u>,                                      </u> |
| Current liabilities                         |       |                  |  |
| Trade payables                              | 20    | 10,881           | 16,569   |
| Other payables and accruals                 | 20    | 2,540            | 4,603  |
| Amount due to a director                    | 18    | -                | 6,658  |
| Amount due to a related party               | 18    | -                | 15,505   |
| Tax payable                                 |       | 3,795            | 747  |
| Obligations under finance leases            |       |                  |  |
| — due within one year                       | 21    | 350              | 763  |
|   |       | 17,566           | 44,845   |
| Net current assets                          |       | 75,503           | 25,800   |
|   |       |                  |  |
| Total assets less current liabilities       |       | 88,365           | 31,927   |

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2016

|                                  | NOTES | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|----------------------------------|-------|------------------|------------------|
|                                  | NOTES | TIKŞ 000         | 1110000          |
| Non-current liabilities          |       |                  |                  |
| Obligations under finance leases |       |                  |                  |
| — due after one year             | 21    | 615              | 232              |
| Deferred tax liabilities         | 22    | 778              | 613              |
|                                  |       |                  |                  |
|                                  |       | 1,393            | 845              |
|                                  |       |                  |                  |
|                                  |       | 86,972           | 31,082           |
|                                  |       |                  |                  |
| Capital and reserves             |       |                  |                  |
| Share capital                    | 23    | 6,000            | _                |
| Reserves                         |       | 80,972           | 31,082           |
|                                  |       |                  |                  |
| Total equity                     |       | 86,972           | 31,082           |

The consolidated financial statements on pages 46 to 93 were approved and authorised for issue by the Board of Directors on 20 March 2017 and are signed on its behalf by:

> **CHENG HON YAT,** DIRECTOR

YAU SZE YEUNG, DIRECTOR

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2016

|  |   | Attribut                     | able to owr                                | ers of the                   | Company                         |                      |  |                          |
|--|---|------------------------------|--|------------------------------|---------------------------------|----------------------|--|--------------------------|
|  | Share<br>capital<br>HK\$'000<br>(note 23) | Share<br>premium<br>HK\$'000 | Capital<br>reserve<br>HK\$'000<br>(note i) | Other<br>reserve<br>HK\$'000 | Retained<br>profits<br>HK\$'000 | Subtotal<br>HK\$'000 | Non-<br>controlling<br>interests<br>HK\$'000 | <b>Total</b><br>HK\$'000 |
| At 1 January 2015  | 1,007                                     | _                            | 9,600                                      | _                            | 5,714                           | 16,321               | 2  | 16,323                   |
| Profit and total comprehensive income for the year Acquisition of additional interest in Transpeed | -   | -                            | 5,876                                      | -                            | 7,747                           | 13,623               | (37)   | 13,586                   |
| Hong Kong Limited<br>(" <b>Transpeed Hong Kong</b> ")<br>Incorporation of Janco (BVI),             | 3   | -                            | -  | -                            | (38)                            | (35)                 | 35   | _                        |
| Marine Elite, Sunset Edge<br>and Wasco Global (note ii)<br>Arising from the Reorganisation         | 1,173                                     | _                            | _  | -                            | -                               | 1,173                | _  | 1,173                    |
| (as defined in note 2)   | (2,183)                                   | _                            | 2,183                                      | -                            | _                               | _                    | _  | _                        |
| At 31 December 2015<br>Loss and total comprehensive  | _   | -                            | 17,659                                     | -                            | 13,423                          | 31,082               | -  | 31,082                   |
| expense for the year<br>Deemed contribution by   | -   | _                            | _  | -                            | (2,523)                         | (2,523)              | -  | (2,523)                  |
| Mr. Cheng Hon Yat ("Mr. Cheng") (note 29(i)) Issue of shares in the Placing                        | -   | -                            | -  | 4,658                        | -                               | 4,658                | -  | 4,658                    |
| (as defined in note 1)<br>(note 23(iii))<br>Transaction costs directly<br>attributable to issue of | 1,500                                     | 60,000                       | _  | _                            | _                               | 61,500               | -  | 61,500                   |
| new shares in the Placing (as defined in note 1) Capitalisation Issue of shares                    | _   | (7,745)                      | -  | _                            | -                               | (7,745)              | -  | (7,745                   |
| (as defined in note 23(iv))  | 4,500                                     | (4,500)                      | _  | _                            | _                               | _                    | _  | _                        |
| At 31 December 2016  | 6,000                                     | 47,755                       | 17,659                                     | 4,658                        | 10,900                          | 86,972               | _  | 86,972                   |

#### notes:

<sup>(</sup>i) Capital reserve is comprised of (i) the profits derived from the Hong Kong Business (as defined in note 2) carried out by Janco International Freight Limited (subsequently renamed as JFX Limited) ("JFXL") prior to its transfer to Janco Global Logistics Limited ("Janco Global Logistics") as they legally belonged to JFXL and are non-distributable profits of the Group; and (ii) the difference between the nominal value of the aggregate share capital of the subsidiaries acquired by the Company upon the Reorganisation (as defined in note 2) and the nominal value of the Company's shares issued.

<sup>(</sup>ii) The combined share capital of HK\$1,173,000 arising from the incorporation of Janco (BVI) Group Ltd. ("Janco (BVI)"), Marine Elite Limited ("Marine Elite"), Sunset Edge Limited ("Sunset Edge") and Wasco Global Limited ("Wasco Global") was settled through the current account with Mr. Cheng (note 18).

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2016

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000  |
|--|------------------|-------------------|
|  |                  |                   |
| OPERATING ACTIVITIES   |                  |                   |
| Profit before taxation   | 691              | 16,330            |
| Adjustments for:   | 0.000            | 4.040             |
| Depreciation and amortisation  | 2,089            | 1,343             |
| Finance costs  | 58               | 46                |
| Gain on disposal of property, plant and equipment                                    | (230)            | (10)              |
| Interest income  | _                | (19)              |
| Operating each flows before movements in working conital                             | 2 400            | 17 700            |
| Operating cash flows before movements in working capital Increase in rental deposits | 2,608<br>(2,984) | 17,700<br>(1,072) |
| Increase in trade receivables  | (23,016)         | (4,478)           |
| Increase in other receivables, deposits and prepayments                              | (23,016)         | (4,476)           |
| Decrease (increase) in amounts due from related parties                              | 7,157            | (8,180)           |
| (Decrease) increase in trade payables  | (5,688)          | 6,954             |
| Decrease in other payables and accruals  | (2,063)          | (1,359)           |
| (Decrease) increase in amount due to a related party                                 | (14,268)         | 2,715             |
| (Decrease) increase in amount due to a related party                                 | (14,200)         | 2,710             |
| Cash (used in) generated from operations   | (39,325)         | 8,158             |
| Hong Kong Profits Tax paid   | (44)             | (1,358)           |
|  | (1.7)            | (1/000)           |
| NET CASH (USED IN) FROM OPERATING ACTIVITIES   | (39,369)         | 6,800             |
|  |                  |                   |
| INVESTING ACTIVITIES   | 44.000           |                   |
| Repayment from a former related party  | 11,289           | _                 |
| Repayment from a related party   | 4,859            | _                 |
| Repayment from ultimate holding company  | 5                | (4.000)           |
| Purchase of property, plant and equipment and computer software                      | (3,500)          | (1,980)           |
| Advance to a related party  Withdrawal of pladged bank denocit                       | (313)            | (77)              |
| Withdrawal of pledged bank deposit Interest received                                 | _                | 16,500<br>19      |
| Advance to a former related party  |                  | (9)               |
| Advance to a former related party  Advance to ultimate holding company               |                  | (5)               |
| Advance to ditimate moraling company   |                  | (3)               |
| NET CASH FROM INVESTING ACTIVITIES   | 12,340           | 14,448            |

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2016

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
|   |                  |                  |
| FINANCING ACTIVITIES                                      |                  |                  |
| Proceeds from issue of shares                             | 61,500           | _                |
| Expenses on issue of shares                               | (7,745)          | _                |
| Repayment to a director                                   | (2,000)          | (53,814)         |
| Repayment of obligations under finance leases             | (1,302)          | (1,145)          |
| Repayment to a related party                              | (1,237)          | (800)            |
| Interest paid   | (58)             | (46)             |
| Repayment of bank borrowings                              | _                | (415)            |
| Repayment to minority shareholders of Transpeed Hong Kong | _                | (96)             |
| Advance from a director                                   | _                | 34,933           |
| Advance from related parties                              | _                | 2,038            |
|   |                  |                  |
| NET CASH FROM (USED IN) FINANCING ACTIVITIES              | 49,158           | (19,345)         |
|   |                  |                  |
| NET INCREASE IN CASH AND CASH EQUIVALENTS                 | 22,129           | 1,903            |
| CASH AND CASH EQUIVALENTS AT 1 JANUARY                    | 5,556            | 3,653            |
|   |                  |                  |
| CASH AND CASH EQUIVALENTS AT 31 DECEMBER,                 |                  |                  |
| represented by bank balances and cash                     | 27,685           | 5,556            |

For the year ended 31 December 2016

## 1. GENERAL INFORMATION

The Company was established as an exempted company with limited liability on 12 November 2015 under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands and its shares have been listed on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "GEM Board") by way of placing (the "Placing") on 7 October 2016 (the "Listing"). The Company's registered office and the principal place of business are at Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands and Unit 1608, 16th Floor, Tower A, Manulife Financial Centre, No. 223 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong, respectively. Its immediate and ultimate holding company is Million Venture Holdings Limited ("Million Venture"), a company incorporated in the British Virgin Islands (the "BVI") and wholly owned by Mr. Cheng Hon Yat ("Mr. Cheng"), the controlling shareholder of the Group and a director of the Company.

The Company is an investment holding company. The principal activities of its subsidiaries are set out in note 32.

The consolidated financial statements are presented in Hong Kong dollar ("HK\$"), which is the same as the functional currency of the Company.

## REORGANISATION AND BASIS OF PRESENTATION OF THE CONSOLIDATED **FINANCIAL STATEMENTS**

In the preparation for the listing of the Company's shares on the GEM Board of the Stock Exchange, the companies now comprising the Group, which are wholly owned by Mr. Cheng, underwent a corporate reorganisation (the "Reorganisation"), in the year ended 31 December 2015 which principally involves the following steps:

- (i) Transfer of the Hong Kong Business (as defined below) from JFXL to Janco Global Logistics on 30 June 2015 and following this transfer, JFXL became an investment holding company (see below for more details);
- Incorporation of Janco (BVI) by Mr. Cheng for the acquisition of three investment holding BVI entities, namely Marine Elite, Sunset Edge and Wasco Global and three operating entities, namely Janco Global Logistics, Janco Logistics (HK) Limited ("Janco Logistics (HK)") and Transpeed Hong Kong from JFX Holding Limited ("JFX Holding"), a company also incorporated in the BVI and wholly owned by Mr. Cheng;
- Incorporation of Million Venture and the Company, as a wholly owned subsidiary of Million Venture, by Mr. Cheng to acquire Janco (BVI) on 29 December 2015; and
- Disposal of JFX Holding and its wholly owned subsidiaries, including JFXL, by Mr. Cheng to an independent (iv) third party on 31 December 2015.

Upon completion of the Reorganisation on 29 December 2015, the Company became a holding company of the companies now comprising the Group.

For the year ended 31 December 2016

# 2. REORGANISATION AND BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended 31 December 2015 have been prepared to present the financial performance, changes in equity and cash flows of the companies now comprising the Group, as if the group structure upon the completion of the Reorganisation had been in existence throughout the year ended 31 December 2015 or since the respective dates of incorporation, which is a shorter period.

### **Transfer of the Hong Kong Business**

JFXL is a private limited company incorporated in Hong Kong and was wholly owned by Mr. Cheng through JFX Holding. Prior to 1 July 2015, JFXL engaged in the provision of air and ocean freight forwarding services in Hong Kong, where the goods are handled in Hong Kong and shipped overseas from Hong Kong as the loading point (the "Hong Kong Business"), and also acted as an investment holding company holding a subsidiary established in the People's Republic of China (the "PRC") which engaged in the provision of air and ocean freight forwarding services in the PRC and some non-operating related investments, including a life insurance policy and certain structured foreign currency forward contracts. The Hong Kong Business was operated under a separate and distinct business unit in JFXL.

For the purpose of delineating the operations of freight forwarding business, on 29 June 2015, JFXL and Janco Global Logistics entered into a memorandum of understanding for the transfer of the Hong Kong Business and its related assets and liabilities from JFXL to Janco Global Logistics and the transfer was completed on 30 June 2015 with a formal business transfer agreement being signed and for a consideration of approximately HK\$15,377,000, which was determined with reference to the net assets value of the Hong Kong Business and its related assets and liabilities as of 30 June 2015. The consideration payable was transferred to the current account with JFX Holding on 15 September 2015 and the payment of such was waived by JFX Holding on the same date.

Since 1 July 2015, JFXL became an investment holding company and subsequently on 31 December 2015, it was disposed of to an independent third party through disposal of JFX Holding by Mr. Cheng. Mr. Cheng remained his directorship in the subsidiaries of JFX Holding until his resignation on 18 February 2016.

For the year ended 31 December 2016

## 2. REORGANISATION AND BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### **Application of merger accounting**

Since JFXL and Janco Global Logistics were under common control by Mr. Cheng, the transfer of the Hong Kong Business has been accounted for by Janco Global Logistics as a business combination involving entities under common control using the principles of merger accounting in accordance with Accounting Guideline 5 "Merger Accounting for Common Control Combinations" ("AG 5") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as if the transfer had been completed on 1 January 2015.

In applying AG 5, the consolidated statement of financial position of the Group as at 1 January 2015 already included the assets and liabilities of the Hong Kong Business as if it was within the Group on that date. The consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended 31 December 2015 also included the financial performance and cash flows of the Hong Kong Business prior to 30 June 2015 as if this transfer had been completed on 1 January 2015.

## 3. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

The Group has consistently applied all new and revised HKFRSs, Hong Kong Accounting Standards ("HKASs"), amendments and interpretations issued by the HKICPA, which are effective for the Group's financial year beginning on 1 January 2016 throughout the years ended 31 December 2016 and 2015.

The Group has not early applied the following new and amendments to HKFRSs that have been issued but not yet effective:

HKFRS 9 Financial Instruments<sup>2</sup>

HKFRS 15 Revenue from Contracts with Customers and the related Amendments<sup>2</sup>

HKFRS 16

Amendments to HKFRS 2 Classification and Measurement of Share-based Payment Transactions<sup>2</sup>

Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Amendments to HKFRS 4

Contracts<sup>2</sup>

Amendments to HKAS 7 Disclosure Initiative<sup>1</sup>

Amendments to HKAS 12 Recognition of Deferred Tax Assets for Unrealised Losses<sup>1</sup> Amendments to HKFRS 10 Sale or Contribution of Assets between an Investor and

and HKAS 28 its Associate or Joint Venture4

- Effective for annual periods beginning on or after 1 January 2017
- Effective for annual periods beginning on or after 1 January 2018
- Effective for annual periods beginning on or after 1 January 2019
- Effective for annual periods beginning on or after a date to be determined

For the year ended 31 December 2016

# 3. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (CONTINUED)

#### **HKFRS 9 Financial Instruments**

HKFRS 9 introduces new requirements for the classification and measurement of financial assets, financial liabilities, general hedge accounting and impairment requirements for financial assets.

Key requirement of HKFRS 9 that is relevant to the Group is in relation to the impairment of financial assets. HKFRS 9 requires an expected credit loss model, as opposed to an incurred credit loss model under HKAS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

Based on the Group's financial instruments and risk management policies as at 31 December 2016. The expected credit loss model may result in early provision of credit losses which are not yet incurred in relation to the Group's financial assets measured at amortised cost under HKFRS 9. However, it is not practicable to provide a reasonable estimate of the financial effect until the directors complete a detailed review.

#### **HKFRS 15 Revenue from Contracts with Customers**

HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 *Revenue*, HKAS 11 *Construction Contracts* and the related interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

In 2016, the HKICPA issued clarifications to HKFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

For the year ended 31 December 2016

# 3. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (CONTINUED)

#### **HKFRS 15** Revenue from Contracts with Customers (Continued)

The directors of the Company anticipate that the application of HKFRS 15 in the future may result in more disclosures, however, the directors of the Company do not anticipate that the application of HKFRS 15 will have a material impact on the timing and amounts of revenue recognised in the respective reporting periods.

#### **HKFRS 16 Leases**

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 Leases and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use and those classified as investment properties while other operating leases payments are currently presented as operating cash flows. Under the HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows.

Under HKAS 17, the Group has already recognised an asset and a related finance lease liability for finance lease arrangement. The application of HKFRS 16 may result in potential changes in classification of these assets depending on whether the Group presents right-of-use assets separately or within the same line item at which the corresponding underlying assets would be presented if they were owned.

In contrast to lessee accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by HKFRS 16.

As at 31 December 2016, the Group had non-cancellable operating lease commitments of HK\$40,937,000 as disclosed in note 26. A preliminary assessment indicates that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases upon the application of HKFRS 16. In addition, the application of new requirements may result changes in measurement, presentation and disclosure as indicated above. However, it is not practicable to provide a reasonable estimate of the financial effect until the directors complete a detailed review.

Except for the above, the directors of the Company anticipate that the application of the other new standards and amendments to HKFRSs will have no material impact on the consolidated financial statements of the Group.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the GEM Board ("**Listing Rules**") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis at the end of each reporting period as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2 Share-based Payment, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 Inventories or value in use in HKAS 36 Impairment of Assets.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

## **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of consolidation (Continued)**

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group assets, liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

## Merger accounting for business combination involving businesses under common control

The consolidated financial statements incorporate the financial statements items of the combining businesses in which the common control combination occurs as if they had been consolidated from the date when the combining businesses first came under the control of the controlling party.

The net assets of the combining businesses are consolidated using the existing book values from the controlling party's perspective. No amount is recognised in respect of goodwill or bargain purchase gain at the time of common control combination.

The consolidated statement of profit or loss and other comprehensive income includes the results of each of the combining businesses from the earliest date presented or since the date when the combining businesses first came under the common control, where this is a shorter period.

## **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for services provided in the normal course of business and net of discount.

Revenue is recognised when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group and when specific criteria have been met for each of the Group's activities, as described below.

Income from air and ocean freight forwarding services is recognised when the services are rendered and the timing of which usually coincides with the departure date of the carrier.

Income from warehousing and other ancillary logistics service is recognised when the services are rendered.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Revenue recognition (Continued)**

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

## The Group as lessee

Assets held under finance leases are initially recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the consolidated statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

## **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Retirement benefits costs**

Payments to the Mandatory Provident Fund Scheme (the "MPF Scheme") are recognised as an expense when employees have rendered service entitling them to the contributions.

## **Short-term employee benefits**

Short-term employee benefits are recognised at the undiscounted amount of the benefits expected to be paid as and when employees rendered the services. All short-term employee benefits are recognised as an expense unless another HKFRS requires or permits the inclusion of the benefit in the cost of an asset.

A liability is recognised for benefits accruing to employees (such as wages, salaries and annual leaves) after deducting any amount already paid.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before taxation' as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

## Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Taxation (Continued)**

Deferred tax (Continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

### Property, plant and equipment

Property, plant and equipment are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets. However, when there is no reasonable certainty that ownership will be obtained by the end of the lease term, assets are depreciated over the shorter of the lease term and their useful lives.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

## **Computer software**

## Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimates being accounted for on a prospective basis.

Computer software is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of computer software, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Impairment of tangible and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### Financial assets

The Group's financial assets are classified as loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Financial instruments (Continued)**

#### Financial assets (Continued)

Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition. Interest income is recognised on an effective interest basis for debt instruments.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed and determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, amount(s) due from ultimate holding company/related parties and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment (see accounting policy on impairment of financial assets below).

Interest income is recognised by applying the effective interest rate, except for short-term receivables, where the recognition of interest would be immaterial.

#### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty;
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial assets, such as trade receivables, assets are assessed for impairment on a collective basis even if they were assessed not to be impaired individually. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the respective credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Financial instruments (Continued)**

#### Financial assets (Continued)

Impairment of financial assets (Continued)

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

## Financial liabilities and equity instruments

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the group entities are recognised at the proceeds received, net of direct issue costs.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction cost and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition. Interest expense is recognised on an effective interest basis.

#### Financial liabilities at amortised cost

Financial liabilities at amortised cost (including trade payables, amount due to a director/a related party and obligations under finance leases) are subsequently measured at amortised cost, using the effective interest method

For the year ended 31 December 2016

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Financial instruments (Continued)**

#### Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset, the difference between the asset's carrying amount and the consideration received and receivable is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

### 5. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 4, the directors of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

### **Key sources of estimation uncertainty**

The following is the key assumption concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### Allowance for bad and doubtful debts

The policy for allowance of doubtful debts of the Group is based on the evaluation of collectability and aging analysis of the outstanding trade receivables; especially on the trade receivables which are past due, and on management's judgement. A considerable amount of judgement is required in assessing the ultimate realisation of these receivables with reference to the credit history of trade debtors, including default or delay in payments, subsequent settlements and ageing analysis of trade receivables. If the financial conditions of customers of the Group were to deteriorate, resulting in an impairment of their ability to make payments, allowance may be required. As at 31 December 2016, the carrying amount of trade receivables was HK\$58,442,000 (2015: HK\$35,426,000).

For the year ended 31 December 2016

## 6. REVENUE AND SEGMENT INFORMATION

Operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker (the "CODM"), being the executive directors of the Company, for the purposes of allocating resources and assessing performance.

Specifically, the Group's reportable and operating segments under HKFRS 8 "Operating Segments" are as follows:

- Air Freight provision of air freight forwarding services (i)
- (ii) Ocean Freight provision of ocean freight forwarding services
- (iii) Logistics provision of warehousing and other ancillary logistics services

The CODM makes decisions according to the operating results of each segment. No analysis of segment asset and segment liability is presented as the CODM does not regularly review such information for the purposes of resources allocation and performance assessment. Therefore, only segment revenue and segment results are presented.

## **Segment revenue and results**

The following is an analysis of the Group's revenue and results by operating segments:

For the year ended 31 December 2016

|                         | Air Freight<br>HK\$'000 | Ocean Freight HK\$'000 | <b>Logistics</b><br>HK\$'000 | <b>Elimination</b><br>HK\$'000 | <b>Total</b><br>HK\$'000 |
|-------------------------|-------------------------|------------------------|------------------------------|--------------------------------|--------------------------|
|                         |                         |                        |                              |                                |                          |
| Segment revenue         |                         |                        |                              |                                |                          |
| External sales          | 87,759                  | 97,827                 | 35,342                       | -                              | 220,928                  |
| Inter-segment sales     | 502                     | 6,039                  | 77                           | (6,618)                        | _                        |
|                         |                         |                        |                              |                                |                          |
|                         | 88,261                  | 103,866                | 35,419                       | (6,618)                        | 220,928                  |
| Or market war the       | 40.000                  | 00.044                 | =40                          |                                | 45.000                   |
| Segment results         | 12,299                  | 32,961                 | 560                          |                                | 45,820                   |
|                         |                         |                        |                              |                                |                          |
| Other income            |                         |                        |                              |                                | 7                        |
| Other gains and losses  |                         |                        |                              |                                | (76)                     |
| Administrative expenses |                         |                        |                              |                                | (28,635)                 |
| Listing expenses        |                         |                        |                              |                                | (16,367)                 |
| Finance costs           |                         |                        |                              |                                | (58)                     |
|                         |                         |                        |                              |                                |                          |
| Profit before taxation  |                         |                        |                              |                                | 691                      |

For the year ended 31 December 2016

## 6. REVENUE AND SEGMENT INFORMATION (CONTINUED)

**Segment revenue and results (CONTINUED)** 

For the year ended 31 December 2015

|                         | Air Freight<br>HK\$'000 | Ocean Freight<br>HK\$'000 | Logistics<br>HK\$'000 | Elimination<br>HK\$'000 | Total<br>HK\$'000 |
|-------------------------|-------------------------|---------------------------|-----------------------|-------------------------|-------------------|
| Segment revenue         |                         |                           |                       |                         |                   |
| External sales          | 101,947                 | 87,907                    | 19,462                | _                       | 209,316           |
| Inter-segment sales     | 1,033                   | 3,392                     | 77                    | (4,502)                 |                   |
|                         | 102,980                 | 91,299                    | 19,539                | (4,502)                 | 209,316           |
| Segment results         | 11,682                  | 21,316                    | 3,891                 | _                       | 36,889            |
| Other income            |                         |                           |                       |                         | 26                |
| Other gains and losses  |                         |                           |                       |                         | 96                |
| Administrative expenses |                         |                           |                       |                         | (20,635)          |
| Finance costs           |                         |                           |                       |                         | (46)              |
| Profit before taxation  |                         |                           |                       |                         | 16,330            |

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 4. Segment results mainly represented profit before taxation earned by each segment without allocation of other income, other gains and losses, certain administrative expenses, listing expenses and finance costs. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

## **Geographical information**

The Group's operations are solely located in Hong Kong.

## **Information about major customers**

Revenue from customer individually contributing over 10% of the Group's revenue is as follows:

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
| Customer A — revenue generated in all segments | 31,608           | 35,778           |

## 7. OTHER INCOME

|                                |  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--------------------------------|--|------------------|------------------|
| Bank interest income<br>Others |  | -<br>7           | 19<br>7          |
|                                |  | 7                | 26               |

For the year ended 31 December 2016

## 8. OTHER GAINS AND LOSSES

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
| Net exchange (losses) gains<br>Gain on disposal of property, plant and equipment | (306)<br>230     | 96<br>-          |
|  | (76)             | 96               |

## 9. FINANCE COSTS

|   | 2016<br>НК\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Interest expenses on: Obligations under finance leases Overdrafts | 54<br>4          | 46<br>-          |
|   | 58               | 46               |

## **10. INCOME TAX EXPENSE**

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Hong Kong Profits Tax:<br>Current tax<br>Underprovision in prior year | 2,864<br>185     | 2,429<br>-       |
| Deferred tax (note 22)  | 165              | 315              |
|   | 3,214            | 2,744            |

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit during the year ended 31 December 2016.

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Profit before taxation  | 691              | 16,330           |
| Tax at Hong Kong Profits Tax rate of 16.5%  | 114              | 2,694            |
| Tax effect of income not taxable for tax purpose Tax effect of expenses not deductible for tax purpose Underprovision in prior year | 2,874<br>185     | (3)<br>22<br>-   |
| Tax effect of tax losses not recognised Utilisation of tax losses previously not recognised   | 273              | 24               |
| Utilisation of deductible temporary differences previously not recognised   | (212)            | (2)              |
| Tax relief<br>Others  | (20)             | (40)<br>49       |
| Income tax expense for the year   | 3,214            | 2,744            |

For the year ended 31 December 2016

## 11. (LOSS) PROFIT FOR THE YEAR

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
| (Loss) profit for the year has been arrived at after charging: |                  |                  |
| Directors' remuneration (note 12)                              |                  |                  |
| Other staff costs:   | 4,631            | 2,474            |
| Salaries and other allowances                                  | 28,258           | 20,259           |
| Retirement benefits scheme contributions                       | 1,112            | 950              |
|  |                  |                  |
| Total staff costs  | 34,001           | 23,683           |
|  |                  |                  |
| Auditor's remuneration   | 1,400            | 300              |
| Depreciation and amortisation                                  | 2,089            | 1,343            |

## 12. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS

## (a) Executive directors

Directors' and chief executive's remuneration for the year, disclosed pursuant to the applicable Listing Rules and Hong Kong Companies Ordinance, is as follows:

|                             | Fee<br>HK\$'000 | Salaries<br>and other<br>allowances<br>HK\$'000 | Discretionary<br>bonus<br>HK\$'000<br>(note iii) | Retirement<br>benefits<br>scheme<br>contributions<br>HK\$'000 | Total<br>HK\$'000 |
|-----------------------------|-----------------|---|--|---|-------------------|
| Year ended 31 December 2016 |                 |   |  |   |                   |
| Executive directors:        |                 |   |  |   |                   |
| Mr. Cheng (note i)          | _               | 675   | 200  | 16  | 891               |
| Mr. Chan Kwok Wai (note ii) | _               | 396   | 776  | 18  | 1,190             |
| Mr. Lo Wai Wah (note ii)    | _               | 528   | 189  | 18  | 735               |
| Mr. Yau Sze Yeung (note ii) |                 | 756   | 906  | 18  | 1,680             |
| Total                       | _               | 2,355   | 2,071  | 70  | 4,496             |

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## 12. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS (Continued)

(a) Executive directors (Continued)

|                             | Fee<br>HK\$'000 | Salaries<br>and other<br>allowances<br>HK\$'000 | Discretionary<br>bonus<br>HK\$'000<br>(note iii) | Retirement<br>benefits<br>scheme<br>contributions<br>HK\$'000 | Total<br>HK\$'000 |
|-----------------------------|-----------------|---|--|---|-------------------|
| Year ended 31 December 2015 |                 |   |  |   |                   |
| Executive directors:        |                 |   |  |   |                   |
| Mr. Cheng (note i)          | _               | 175   | 50   | 9   | 234               |
| Mr. Chan Kwok Wai (note ii) | _               | 360   | 832  | 18  | 1,210             |
| Mr. Lo Wai Wah (note ii)    | _               | 492   | 123  | 18  | 633               |
| Mr. Yau Sze Yeung (note ii) | _               | 358   | 30   | 9   | 397               |
| Total                       | _               | 1,385   | 1,035  | 54  | 2,474             |

#### notes:

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

<sup>(</sup>i) Mr. Cheng was appointed as an executive director, the chairman and chief executive of the Company on 12 November 2015.

Mr. Chan Kwok Wai, Mr. Lo Wai Wah and Mr. Yau Sze Yeung were appointed as executive directors of the Company on 8 April 2016. (ii)

<sup>(</sup>iii) Discretionary bonus is determined based on individual performance.

For the year ended 31 December 2016

## 12. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS (CONTINUED)

(b) Independent non-executive directors

|                                      | Fee<br>HK\$'000 | Salaries<br>and other<br>allowances<br>HK\$'000 | Discretionary<br>bonus<br>HK\$'000 | Retirement<br>benefits<br>scheme<br>contributions<br>HK\$'000 | Total<br>HK\$'000 |
|--------------------------------------|-----------------|---|------------------------------------|---|-------------------|
| Year ended 31 December 2016          |                 |   |                                    |   |                   |
| Independent non-executive directors: |                 |   |                                    |   |                   |
| Mr. Siu Wing Hay (note)              | 45              | _   | _                                  | _   | 45                |
| Mr. Wong Yee Lut, Eliot (note)       | 45              | _   | _                                  | _   | 45                |
| Mr. Luk Kin Ting (note)              | 45              | _   | _                                  |   | 45                |
| Total                                | 135             | _   | _                                  | _   | 135               |

#### notes:

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during both years.

No emoluments were paid by the Group to any of the directors or the chief executive of the Company as an inducement to join or upon joining the Group or as compensation for loss of office.

No independent non-executive directors were appointed by the Company during the year ended 31 December 2015. Mr. Siu Wing Hay, Mr. Wong Yee Lut, Eliot and Mr. Luk Kin Ting were appointed as independent non-executive directors of the Company on 23 September 2016.

Mr. Lau Chi Kit was appointed as an independent non-executive director of the Company on 13 March 2017.

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#### 13. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees of the Group during the year include three (2015: two) executive directors of the Company (details of their emoluments are set out in note 12(a) above) for the year ended 31 December 2016. Details of the remuneration for the current year of the remaining two (2015: three) highest paid employees who are neither a director nor chief executive of the Company are as follows:

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
|  |                  |                  |
| Salaries and other allowances            | 774              | 1,093            |
| Discretionary bonus                      | 763              | 874              |
| Retirement benefits scheme contributions | 35               | 52               |
|  |                  |                  |
|  | 1,572            | 2,019            |

The emolument of each of them is not exceeding HK\$1,000,000.

During both years, no emoluments were paid by the Group to any of the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

### 14. (LOSS) EARNINGS PER SHARE

The calculation of the basic (loss) earnings per share for the year ended 31 December 2016 and 2015 is based on the loss for the year attributable to owners of the Company of HK\$2,523,000 and profit for the year attributable to owners of the Company of HK\$13,623,000, respectively.

The weighted average number of ordinary shares in issue during the year ended 31 December 2016 of approximately 485,246,000 (2015: 450,000,000) is based on the assumption that the Reorganisation and the Capitalisation Issue (as defined in note 23(iv)), had been completed on 1 January 2015.

No diluted (loss) earnings per share are presented for both years as there were no potential ordinary shares outstanding.

#### 15. DIVIDENDS

No dividend was paid or proposed for ordinary shareholders of the Company for both years, nor has any dividend been proposed since the end of the reporting period.

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# 16. PROPERTY, PLANT AND EQUIPMENT/COMPUTER SOFTWARE

### (a) Property, Plant and Equipment

|                         | Leasehold<br>improvements<br>HK\$'000 | Office<br>equipment<br>HK\$'000 | Furniture<br>and fixtures<br>HK\$'000 | Motor<br>vehicles<br>HK\$'000 | <b>Total</b><br>HK\$'000 |
|-------------------------|---------------------------------------|---------------------------------|---------------------------------------|-------------------------------|--------------------------|
|                         | 1110 000                              | 111/4 000                       | ΤΙΙΦ 000                              | ΤΙΚΨ 000                      | 111(\$ 000               |
| COST                    |                                       |                                 |                                       |                               |                          |
| At 1 January 2015       | 1,147                                 | 4,759                           | 1,914                                 | 5,846                         | 13,666                   |
| Additions               | <u> </u>                              | 1,012                           | 808                                   |                               | 1,820                    |
| At 31 December 2015     | 1,147                                 | 5,771                           | 2,722                                 | 5,846                         | 15,486                   |
| Additions               |                                       | 997                             | 2,345                                 | 1,502                         | 4,844                    |
| Disposals               | -                                     |                                 |                                       | (407)                         | (407)                    |
| At 31 December 2016     | 1,147                                 | 6,768                           | 5,067                                 | 6,941                         | 19,923                   |
| DEPRECIATION            |                                       |                                 |                                       |                               |                          |
| At 1 January 2015       | 1,119                                 | 4,037                           | 1,819                                 | 3,077                         | 10,052                   |
| Provided for the year   | 6                                     | 381                             | 99                                    | 758                           | 1,244                    |
| At 31 December 2015     | 1,125                                 | 4,418                           | 1,918                                 | 3,835                         | 11,296                   |
| Provided for the year   | 6                                     | 535                             | 508                                   | 909                           | 1,958                    |
| Eliminated on disposals | _                                     | _                               | _                                     | (407)                         | (407)                    |
| At 31 December 2016     | 1,131                                 | 4,953                           | 2,426                                 | 4,337                         | 12,847                   |
| CARRYING VALUES         |                                       |                                 |                                       |                               |                          |
| At 31 December 2016     | 16                                    | 1,815                           | 2,641                                 | 2,604                         | 7,076                    |
| At 31 December 2015     | 22                                    | 1,353                           | 804                                   | 2,011                         | 4,190                    |

The above items of property, plant and equipment are depreciated over their estimated useful lives, using straight-line method, at the following rates per annum:

| Leasehold improvements | Over the shorter of the term of the lease, or 20% |  |  |
|------------------------|---|--|--|
| Office equipment       | 20%   |  |  |
| Furniture and fixtures | 20%   |  |  |
| Motoryadaidaa          | 000/  |  |  |

Motor vehicles 20%

As at 31 December 2016 and 2015, the Group's motor vehicles were held under finance leases.

For the year ended 31 December 2016

# 16. PROPERTY, PLANT AND EQUIPMENT/COMPUTER SOFTWARE (CONTINUED)

### (b) Computer Software

|                       | HK\$'000 |
|-----------------------|----------|
| COST                  |          |
| At 1 January 2015     | 394      |
| Addition              | 160      |
|                       |          |
| At 31 December 2015   | 554      |
| Addition              | 158      |
| At 31 December 2016   | 712      |
| AAAODTIOATION         |          |
| AMORTISATION          | 00       |
| At 1 January 2015     | 93       |
| Provided for the year | 99       |
| At 31 December 2015   | 192      |
| Provided for the year | 131      |
| At 31 December 2016   | 323      |
| CARRYING VALUE        |          |
| CARRYING VALUE        | 200      |
| At 31 December 2016   | 389      |
| At 31 December 2015   | 362      |

The above computer software is amortised over its estimated useful life of five years using the straight-line method.

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## 17. TRADE AND OTHER RECEIVABLES

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Trade receivables                           | 58,442           | 35,426           |
| Amount due from JFX Holding (note)          | 30,442           | 11,289           |
| Rental deposits                             | 6,218            | 3,234            |
| Other prepayments and deposits              | 5,888            | 4,817            |
|   |                  |                  |
| Total trade and other receivables           | 70,548           | 54,766           |
| Analysed as:                                |                  |                  |
| Current assets:                             |                  |                  |
| Trade receivables                           | 58,442           | 35,426           |
| Other receivables, prepayments and deposits | 6,709            | 17,765           |
|   | 65,151           | 53,191           |
| Non-current assets:                         |                  |                  |
| Rental deposits                             | 5,397            | 1,575            |
|   |                  |                  |
|   | 70,548           | 54,766           |

note: The balance as at 31 December 2015 was non-trade in nature and mainly represents fund advanced to JFX Holding, a former related party controlled by Mr. Cheng in prior years. The balance was unsecured, non-interest bearing, repayable on demand and had been fully settled in March 2016.

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#### 17. TRADE AND OTHER RECEIVABLES (CONTINUED)

The Group allows a credit period of 15 to 90 days (2015: 15 to 90 days) to its customers for its trade receivables.

The following is an aged analysis of trade receivables presented based on invoice dates, which approximate the revenue recognition dates, at the end of each reporting period:

|              | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--------------|------------------|------------------|
|              |                  |                  |
| 0 – 30 days  | 16,059           | 16,864           |
| 31 – 60 days | 14,672           | 14,259           |
| 61 – 90 days | 7,891            | 3,051            |
| Over 90 days | 19,820           | 1,252            |
|              |                  |                  |
|              | 58,442           | 35,426           |

Included in the Group's trade receivables are receivables due from the following related parties:

#### Name of related party

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Fright Concept Lanka (Private) Limited ("Freight Concept Lanka") (note) | -                | 169              |

note: During the period from 1 January 2015 to 10 November 2015, Mr. Cheng held 40% equity interest in Freight Concept Lanka. On 11 November 2015, Mr. Cheng disposed of his entire equity interest in Freight Concept Lanka to an independent third party, but retained his directorship in Freight Concept Lanka until 25 February 2016.

Before accepting any new customer, the Group assesses the potential customer's credit quality and defines credit limits by customer. As at 31 December 2016, 59% (2015: 94%) of the Group's trade receivables amounting to HK\$34,655,000 (2015: HK\$33,341,000) are neither past due nor impaired since they have good credit quality with reference to the credit history of trade debtors, including default or delay in payments, subsequent settlements and ageing analysis of trade receivables.

included in the Group's trade receivables balance are debtors with aggregate carrying amounts of approximately HK\$23,787,000 (2015: HK\$2,085,000), which are past due as at the end of the reporting period for which the Group has not provided for impairment loss as the Group considered such balances could be recovered based on historical experiences and subsequent settlement. The Group does not hold any collateral over these balances.

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## 17. TRADE AND OTHER RECEIVABLES (CONTINUED)

Ageing of trade receivables which are past due but not impaired

|              | 2016<br>НК\$'000 | 2015<br>HK\$'000 |
|--------------|------------------|------------------|
|              |                  |                  |
| 31 – 60 days | 528              | 246              |
| 61 – 90 days | 3,439            | 611              |
| Over 90 days | 19,820           | 1,228            |
|              |                  |                  |
|              | 23,787           | 2,085            |

The Group's trade receivables denominated in currencies other than the functional currency of the relevant group entities are set out below:

|   | 2016<br>HK\$'000   | 2015<br>HK\$'000 |
|---|--------------------|------------------|
| United States dollar ("US\$") Renminbi ("RMB") Euro ("EUR") | 19,178<br>21<br>10 | 16,354<br>5<br>- |

## 18. AMOUNT(S) DUE FROM (TO) ULTIMATE HOLDING COMPANY/RELATED **PARTIES/A DIRECTOR**

|   | 2015<br>HK\$'000 |
|---|------------------|
| Amount due from ultimate holding company                      |                  |
| Million Venture   | 5                |
| Amounts due from related parties Janco Logistics Asia Limited |                  |
| (subsequently renamed as JLA Logistics Limited) (note)        | 4,546            |
| JFXL# (note)  | 7,157            |
|   | 11,703           |
| Amount due to a director                                      |                  |
| Mr. Cheng   | 6,658            |
| Amount due to a related party                                 |                  |
| Freight Concept Limited ("Freight Concept") (note)            | 15,505           |

The balances are non-trade in nature, unsecured, non-interest bearing and repayable on demand. The balances as at 31 December 2015, in particular, the amount due to a director amounting to HK\$2,000,000 and HK\$4,658,000 were repaid in cash and capitalised during the year ended 31 December 2016, respectively. Details are set out in note 29(i).

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## 18. AMOUNT(S) DUE FROM (TO) ULTIMATE HOLDING COMPANY/RELATED PARTIES/A DIRECTOR (CONTINUED)

Note: These companies were under common control by Mr. Cheng prior to 31 December 2015. Due to the directorship of Mr. Cheng therein, these companies were related parties of the Group from 31 December 2015 to 18 February 2016.

#### 19. BANK BALANCES AND CASH

As at 31 December 2016, bank balances and cash are comprised of cash on hand and bank balances and the bank balances carry interest at prevailing market interest rates which range from 0.01% to 0.25% (2015: 0.01% to 0.25%) per annum.

The Group's bank balances and cash that are denominated in currencies other than the functional currency of the relevant group entities are set out below:

| 2015<br>HK\$'000 | 2016<br>HK\$'000 |      |
|------------------|------------------|------|
| 1118 000         | HK\$ 000         |      |
| 2,343            | 5,125            | US\$ |
|                  | 97               | RMB  |

#### 20. TRADE PAYABLES/OTHER PAYABLES AND ACCRUALS

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
| Trade payables Accruals and receipts in advance from customers | 10,881<br>2,540  | 16,569<br>4,603  |
| Total trade payables and other payables and accruals           | 13,421           | 21,172           |

The credit period on trade payables is 15 to 30 days.

The following is an aged analysis of trade payables, presented based on the invoice date, at the end of each reporting period:

|              | 2016<br>НК\$'000 | 2015<br>HK\$'000 |
|--------------|------------------|------------------|
| 0 – 30 days  | 6,563            | 12,394           |
| 31 – 60 days | 1,647            | 2,997            |
| 61 – 90 days | 315              | 371              |
| Over 90 days | 2,356            | 807              |
|              | 10,881           | 16,569           |

Being receipt of trade receivables from the Group's customers by JFXL on behalf of Janco Global Logistics.

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### 20. TRADE PAYABLES/OTHER PAYABLES AND ACCRUALS (CONTINUED)

Included in the Group's trade payables are payables due to the following related parties:

#### Name of related party

|                                 | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---------------------------------|------------------|------------------|
| Freight Concept (note 18)       | -                | 894              |
| Freight Concept Lanka (note 17) | _                | 5                |
|                                 | _                | 899              |

The Group's trade payables denominated in currencies other than the functional currency of the relevant group entities are set out out below:

|                                   | 2016     | 2015     |
|-----------------------------------|----------|----------|
|                                   | HK\$'000 | HK\$'000 |
|                                   |          |          |
| US\$                              | 4,487    | 3,624    |
| RMB                               | 26       | 9        |
| EUR                               | 47       | 97       |
| Japanese Yen (" <b>JPY</b> ")     | 14       | _        |
| Bangladeshi Taka (" <b>BDT</b> ") | _        | 841      |
| British Pound Sterling ("GBP")    | _        | 166      |

As at 31 December 2016 and 2015, certain banks have given performance guarantees covering the Group for payment to their major suppliers.

#### 21. OBLIGATIONS UNDER FINANCE LEASES

|                                    | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|------------------------------------|------------------|------------------|
| Analysed for reporting purpose as: |                  |                  |
| Current liabilities                | 350              | 763              |
| Non-current liabilities            | 615              | 232              |
|                                    |                  |                  |
|                                    | 965              | 995              |

The Group leased its motor vehicles under finance leases. The lease terms are three to four years (2015: three years) and interest rates underlying all obligations under finance leases are fixed at respective contract dates ranging from 3.28% to 5.50% (2015: 3.28% to 4.95%) per annum during the year ended 31 December 2016.

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### 21. OBLIGATIONS UNDER FINANCE LEASES (CONTINUED)

|   |                  | se payments      | Present value of minimum lease payments |                  |  |
|---|------------------|------------------|---|------------------|--|
|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 | 2016<br>HK\$'000                        | 2015<br>HK\$'000 |  |
| Amounts payable under finance leases:                               |                  |                  |   |                  |  |
| Within one year   | 383              | 780              | 350                                     | 763              |  |
| Within a period of more than one year but not more than two years   | 383              | 233              | 365                                     | 232              |  |
| Within a period of more than two years but not more than five years | 255              | _                | 250                                     | _                |  |
| Less: future finance changes  | 1,021<br>(56)    | 1,013<br>(18)    | 965                                     | 995              |  |
| Present value of lease obligations                                  | 965              | 995              |   |                  |  |
| Less: Amount due for settlement within twelve months (shown under   |                  |                  |   |                  |  |
| current liabilities)  |                  |                  | (350)                                   | (763)            |  |
| Amount due for settlement after twelve months                       |                  |                  | 615                                     | 232              |  |

The Group's obligations under finance leases are secured by the lessors' titles to the leased assets. The finance lease obligations are all denominated in HK\$, which is the functional currency of the relevant group entity.

#### 22. DEFERRED TAX LIABILITIES

|                                    | Accelerated<br>tax<br>depreciation<br>HK\$'000 |
|------------------------------------|--|
| At 1 January 2015                  | 298  |
| Charge to profit or loss (note 10) | 315  |
| At 31 December 2015                | 613  |
| Charge to profit or loss (note 10) | 165  |
| At 31 December 2016                | 778  |

At 31 December 2016, the Group had unused tax losses of HK\$1,801,000 (2015: HK\$146,000), available to offset against future profits. No deferred taxation asset has been recognised due to the unpredictability of future profit streams. The tax losses may be carried forward indefinitely.

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#### 23. SHARE CAPITAL

The issued share capital of the Group as at 1 January 2015 represented the aggregate share capital of Janco Logistics (HK) of HK\$1,000,000 and Transpeed Hong Kong of HK\$7,000 subscribed by JFX Holding.

On 21 May 2015, JFX Holding acquired 30% equity interest in Transpeed Hong Kong at a consideration of HK\$3,000 from the two non-controlling shareholders. Since then, Transpeed Hong Kong became wholly owned by the Group.

Mr. Cheng, as the sole beneficial owner of JFX Holding, incorporated three BVI companies, namely Marine Elite, Sunset Edge and Wasco Global on 7 May 2015, 28 April 2015 and 12 May 2015 with 50,000 ordinary shares allotted of US\$1.00 each in order to hold the investments in Janco Global Logistics, Janco Logistics (HK) and Transpeed Hong Kong, respectively.

Janco (BVI) was also incorporated in the BVI on 5 November 2015 with 50,000 authorised shares of US\$1.00 each. Upon its incorporation, 1 share of US\$1.00 was allotted and issued as fully paid to Mr. Cheng.

As part of the Reorganisation and in consideration of the acquisition of Marine Elite, Sunset Edge and Wasco Global by Janco (BVI), Janco (BVI) allotted and issued a total of 99 ordinary shares of US\$1.00 each, credited as fully paid, to Mr. Cheng, at the direction of JFX Holding, on 29 December 2015.

Details of movements in the authorised and issued share capital of the Company since 12 November 2015 (date of incorporation) to 31 December 2015 and during the year ended 31 December 2016 are as follows:

|   | Number of<br>ordinary shares | <b>Amount</b><br>HK\$ |
|---|------------------------------|-----------------------|
| Ordinary shares of HK\$0.01 each                                    |                              |                       |
| Authorised:   |                              |                       |
| At 12 November 2015 (date of incorporation)                         |                              |                       |
| and 31 December 2015 (note i)                                       | 38,000,000                   | 380,000               |
| Increase in authorised share capital (note ii)                      | 1,462,000,000                | 14,620,000            |
| At 31 December 2016   | 1,500,000,000                | 15,000,000            |
| Issued and fully paid:  |                              |                       |
| Issue of share on 12 November 2015 (date of incorporation) (note i) | 1                            | _                     |
| Issue of shares to Million Venture on 29 December 2015 (note i)     | 99                           | _                     |
|   |                              |                       |
| At 31 December 2015 (note i)  | 100                          | 1                     |
| Issue of new shares in the Placing (note iii)                       | 150,000,000                  | 1,500,000             |
| Capitalisation Issue (note iv)                                      | 449,999,900                  | 4,499,999             |
| At 31 December 2016   | 600,000,000                  | 6,000,000             |
| Balance presented in HK\$'000                                       |                              | 6,000                 |

For the year ended 31 December 2016

### 23. SHARE CAPITAL (CONTINUED)

- The Company was incorporated in the Cayman Islands on 12 November 2015 with 38,000,000 authorised shares of HK\$0.01 each. Upon its incorporation, 1 share of HK\$0.01 was allotted and issued to a nominee subscriber, which was later transferred to Million Venture. Such share was paid up by Million Venture on 9 March 2016.
  - On 29 December 2015, the Company acquired the entire equity interest in Janco (BVI) from Mr. Cheng as part of the Reorganisation and the Company allotted and issued 99 ordinary shares of HK\$0.01 each, credited as fully paid, to Million Venture as the consideration.
  - As at 31 December 2015, the issued share capital of the Group represented the share capital of the Company of 100 ordinary shares of HK\$0.01 each
- Pursuant to the written resolution passed by the sole shareholder of the Company, Million Venture, dated 23 September 2016, the authorised share capital of the Company was increased from HK\$380,000 divided into 38,000,000 shares to HK\$15,000,000 divided into 1,500,000,000 shares by the creation of an additional 1,462,000,000 shares of HK\$0.01 each, all of which shall rank pari passu in all respects with the existing shares.
- On 7 October 2016, 150,000,000 ordinary shares of HK\$0.01 each of the Company were issued at a price of HK\$0.41 by way of placing. On the same date, the Company's shares were listed on the Stock Exchange. The proceeds of HK\$1,500,000, representing the par value of the shares of the Company, were credited to the Company's share capital. The remaining proceeds of HK\$60,000,000, before issuing expenses, were credited to the share premium account.
- Pursuant to the written resolution passed by the sole shareholder of the Company, Million Venture, dated 23 September 2016, conditional upon the share premium account of the Company being credited as a result of the placing of the Company's shares, the directors of the Company were authorised to capitalise an amount of HK\$4,499,999 standing to the credit of the share premium account of the Company and applied in paying up in full at par a total of 449,999,900 shares for allotment and issue to the sole shareholder of the Company (the "Capitalisation Issue"), all of which shall rank pari passu in all respects with the existing shares. The Capitalisation Issue was completed on 7 October 2016.

For the year ended 31 December 2016

#### 24. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure it will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior years.

The capital structure of the Group consists of net cash, which includes cash and cash equivalents, net of amount(s) due to a director/related parties and obligations under finance leases disclosed in notes 18 and 21 and equity attributable to owners of the Company, comprising issued share capital and reserves.

The management of the Group reviews the capital structure regularly. As part of this review, the management of the Group considers the cost of capital and the risks associated with each class of capital. Based on recommendations of the management of the Group, the Group will balance its overall capital structure through the payment of dividends, issue of new shares, issue of new debts or the redemption of existing debts.

#### 25. FINANCIAL INSTRUMENTS

#### **25a. Categories of financial instruments**

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
|   |                  |                  |
| Financial assets  |                  |                  |
| Loans and receivables (including cash and cash equivalents) | 90,801           | 64,412           |
|   |                  |                  |
| Financial liabilities                                       |                  |                  |
| Amortised cost  | 10,881           | 38,732           |
| Obligations under finance leases                            | 965              | 995              |
|   |                  |                  |
|   | 11,846           | 39,727           |

For the year ended 31 December 2016

#### 25. FINANCIAL INSTRUMENTS (CONTINUED)

#### 25b. Financial risk management objectives and policies

The Group's financial instruments include trade and other receivables, amount(s) due from (to) ultimate holding company/related parties/a director, bank balances and cash, trade payables and obligations under finance leases.

Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risk (currency risk and interest rate risk), credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Market risk

Currency risk

Transactions entered into by the Group with certain trade customers and suppliers are denominated in US\$, RMB, EUR, JPY, BDT and GBP and these foreign currencies expose the Group to market risk arising from changes in foreign exchange rates.

Management monitors closely foreign currency exposure and will consider hedging any significant exposures should the need arise.

The carrying amounts of the Group's monetary assets and monetary liabilities at the end of the reporting period that are denominated in above foreign currencies are as follows:

|      | Ass              | ets              | Liabilities      |                  |  |
|------|------------------|------------------|------------------|------------------|--|
|      | 2016<br>HK\$'000 | 2015<br>HK\$'000 | 2016<br>HK\$'000 | 2015<br>HK\$'000 |  |
|      |                  |                  |                  |                  |  |
| US\$ | 24,303           | 18,697           | (4,487)          | (3,624)          |  |
| RMB  | 118              | 13               | (26)             | (9)              |  |
| EUR  | 10               | _                | (47)             | (97)             |  |
| JPY  | _                | _                | (14)             | _                |  |
| BDT  | _                | _                | _                | (841)            |  |
| GBP  | _                | _                | -                | (166)            |  |

Since HK\$ is pegged to US\$, the risk of volatility between US\$ and HK\$ is limited and the directors of the Company consider that the risk is minimal at current stage. Accordingly, no sensitivity analysis for such currency risk is presented.

For the year ended 31 December 2016

## **25. FINANCIAL INSTRUMENTS (CONTINUED)**

### 25b. Financial risk management objectives and policies (Continued)

#### Market risk (Continued)

Currency risk (Continued)

The following table details the Group's sensitivity to a 5% increase or decrease in the exchange rate of HK\$ against RMB, EUR, JPY, BDT and GBP. The percentage is the sensitivity rate used which represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis adjusts their translation at the year end for a 5% change in foreign currency rates. A positive/negative number below indicates a decrease/an increase in post-tax profit for 2015 or an increase/a decrease in post-tax loss for 2016 where RMB, EUR, JPY, BDT and GBP strengthen 5% against HK\$. For a 5% weakening of RMB, EUR, JPY, BDT and GBP against HK\$, there would be an equal and opposite impact on the post-tax profit or loss.

|            | Increase (decrease) in<br>post-tax loss/<br>decrease (increase)<br>in post-tax profit |                  |
|------------|---|------------------|
|            | 2016<br>HK\$'000  | 2015<br>HK\$'000 |
|            |   |                  |
| RMB impact | (4)   | _                |
| EUR impact | 2   | 4                |
| JPY impact | 1   | _                |
| BDT impact | _   | 35               |
| GBP impact | _   | 7                |

#### Interest rate risk

The Group is exposed to fair value interest rate risk in relation to its obligations under finance leases as set out in note 21. The Group is also exposed to cash flow interest rate risk in relation to its variable-rate bank balances as set out in note 19. The management of the Group monitors interest rate exposure on ongoing basis and will consider hedging any significant interest rate risks.

No sensitivity analysis is presented since the directors of the Company consider that the exposure of cash flow interest rate risk arising from variable-rate bank balances is limited due to their short maturities.

For the year ended 31 December 2016

#### 25. FINANCIAL INSTRUMENTS (CONTINUED)

#### 25b. Financial risk management objectives and policies (Continued)

#### Credit risk

As at 31 December 2016 and 2015, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties and financial guarantee is arising from:

- the carrying amount of the respective recognised financial assets as stated in the consolidated statements of financial position; and
- the amount of contingent liabilities in relation to financial guarantee issued by the Group as set out in notes 29 and 31.

In order to minimise the credit risk, the management of the Group reviews the recoverable amount of each individual debt at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the management of the Group considers that the Group's credit risk is significantly reduced.

As at 31 December 2016, the Group had concentration of credit risk on trade receivables as 17% (2015: 26%) and 69% (2015: 42%) of the total trade receivables were due from the Group's largest customer and top five largest customers, respectively. The directors of the Company considered that the credit risk of amounts due from these customers is insignificant after considering their historical settlement record, credit quality and financial position.

As at 31 December 2015, the management of the Group considered that the credit risk arising from the contingent liabilities in relation to the financial guarantees issued by the Group was insignificant after considering the credit quality and financial positions of JFXL and Freight Concept. Such financial guarantees were released in April 2016.

The Group is exposed to concentration of credit risk on liquid funds which are deposited with several banks with high credit ratings. The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies.

For the year ended 31 December 2016

### 25. FINANCIAL INSTRUMENTS (CONTINUED)

# 25b. Financial risk management objectives and policies (Continued)

Weighted On demand

1.5

#### **Liquidity risk**

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the directors of the Company to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The management of the Group believes that the Group will have sufficient working capital for its future operational requirement.

The following table details the Group's remaining contractual maturity for its non- derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

Liquidity and interest risk table

Obligations under finance

Financial guarantee contracts (note)

leases

|  | average<br>interest rate       | or less than<br>1 month<br>HK\$'000 | 1 month to<br>3 months<br>HK\$'000 | 3 months<br>to 1 year<br>HK\$'000 | Over<br>1 year<br>HK\$'000 | undiscounted<br>cash flows<br>HK\$'000 | amount at<br>31.12.2016<br>HK\$'000             |
|--|--------------------------------|-------------------------------------|------------------------------------|-----------------------------------|----------------------------|--|---|
| 31 December 2016 Non-derivative financial liabilities Trade payables   | _                              | 10,881                              | _                                  | _                                 | _                          | 10,881                                 | 10,881  |
| Obligations under finance leases                                       | 2.2                            | 32<br>10,913                        | 64<br>64                           | 287<br>287                        | 638<br>638                 | 1,021<br>11,902                        | 965<br>11,846                                   |
|  | Weight<br>avera<br>interest ra |                                     |                                    | 3 months to<br>1 year<br>HK\$'000 | Over 1 year<br>HK\$'000    |  | Carrying<br>amount at<br>31.12.2015<br>HK\$'000 |
| 31 December 2015<br>Non-derivative financial<br>liabilities            |                                |                                     |                                    |                                   |                            |  |   |
| Trade payables Amount due to a director Amounts due to related parties | 6                              | - 16,56<br>- 6,65<br>- 15,50        | 58 -                               | -<br>-<br>-                       | -<br>-<br>-                | 16,569<br>- 6,658<br>- 15,505          | 16,569<br>6,658<br>15,505                       |

17,000

55,831

124

124

557

557

995

39,727

233

1,013

17,000

56,745

note: The amounts included above for financial guarantee obligation are the maximum amounts the Group could be required to settle under the arrangement for the full guaranteed amount if that amount is claimed by the counterparty to the guarantee. Such guaranteed were subsequently released in April 2016.

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### 25. FINANCIAL INSTRUMENTS (CONTINUED)

#### 25c. Fair value measurements of financial instruments

The fair values of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on a discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values due to the short-term maturities of these assets and liabilities.

#### **26. OPERATING LEASE COMMITMENTS**

During the year ended 31 December 2016, the Group as lessee had made minimum lease payments of HK\$19,488,000 (2015: HK\$10,075,000) under operating leases in respect of warehouses and office premises, and recognised in profit or loss.

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Within one year In the second to fifth year inclusive | 19,305<br>21,632 | 6,222<br>8,212   |
|   | 40,937           | 14,434           |

As at 31 December 2015, related parties of the Group controlled by Mr. Cheng, have entered into four operating leases on behalf of the Group. The commitments for future minimum lease payments under these non-cancellable operating leases which fall due as follows:

|   | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|---|------------------|------------------|
| Within one year In the second to fifth year inclusive | _<br>            | 5,306<br>1,127   |
|   | _                | 6,433            |

Leases are negotiated for terms ranged from one to three years (2015: two to three years) and rentals are fixed throughout the lease period.

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#### **27. RETIREMENT BENEFITS PLANS**

The Group operates the MPF Scheme for all qualifying employees in Hong Kong. The assets of the above scheme are held separately from those of the Group, in funds under the control of trustees. The Group contributes at the lower of HK\$1,500 per month or 5% of the relevant payroll costs to the MPF Scheme.

For the year ended 31 December 2016, the total expenses recognised in profit or loss of HK\$1,182,000 (2015: HK\$1,004,000) represent contributions paid or payable to the above scheme by the Group. As at 31 December 2016, contributions of HK\$285,000 (2015: HK\$170,000), due in respect of the corresponding reporting periods had not been paid over to the scheme.

At the end of each reporting period, there were no forfeited contributions which arose upon employees leaving the scheme prior to their interests in the Group's contributions becoming fully vested and which are available to reduce the contributions payable by the Group in future years.

#### 28. EQUITY-SETTLED SHARE OPTION SCHEME OF THE COMPANY

Pursuant to the written resolution of the sole shareholder of the Company dated 23 September 2016, the share option scheme (the "**Scheme**") was approved and adopted conditionally. The Scheme was established for the purpose of providing incentives or rewards for the contribution of directors of the Company and eligible persons, and will expire on 22 September 2026. Under the Scheme, the directors of the Company may at their discretion grant options to the eligible persons. The adoption of the Scheme became unconditional upon the success of the Listing on 7 October 2016.

Options granted must be taken up within 21 days of the date of grant. The maximum number of shares of the Company in respect of which options may be granted under the Scheme shall not exceed 30% of the issued share capital of the Company at any point in time. The total number of shares of the Company in respect of which options may be granted under the Scheme must not in aggregate exceed 10% of the total nominal value of the share capital of the Company in issue immediately following completion of the Placing. The maximum number of shares in respect of which options may be granted to any individual in any 12-month period shall not exceed 1% of the shares in issue on the last date of such 12-month period unless approval of the shareholders of the Company has been obtained in accordance with the Listing Rules.

Options may be exercised during such period (including the minimum period, if any, for which an option must be held before it can be exercised) as may be determined by the directors of the Company (which shall be less than ten years from the date of issue of the relevant option). Upon acceptance of the option, the grantee shall pay HK\$1.00 to the Company as consideration for the grant. The exercise price is determined by the directors of the Company, and will not be less than the higher of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.

As at 31 December 2016 and up to the date of approval of these consolidated financial statements for issuance, no share option has been granted, expired, lapsed or exercised.

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### 29. RELATED PARTY DISCLOSURES

#### (i) Transactions

Save as disclosed in other notes, during the year ended 31 December 2016, the Group entered into the following transactions with its related parties:

| Related parties       | Nature of transactions        | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|-----------------------|-------------------------------|------------------|------------------|
|                       |                               |                  |                  |
| Freight Concept       | Transportation and forwarding |                  |                  |
|                       | income                        | 2,745            | 18,981           |
|                       | Transportation and forwarding |                  |                  |
|                       | charges                       | (332)            | (2,286)          |
|                       |                               |                  |                  |
|                       |                               | 2,413            | 16,695           |
|                       |                               |                  |                  |
| Freight Concept Lanka | Transportation and forwarding |                  |                  |
|                       | income                        | 235              | 1,144            |
|                       | Transportation and forwarding |                  |                  |
|                       | charges                       | (24)             | (47)             |
|                       |                               |                  |                  |
|                       |                               | 211              | 1,097            |

During the year ended 31 December 2016, the amount due to Mr. Cheng, being the controlling shareholder of the Group and a director of the Company, amounting to HK\$4,658,000 was settled by capitalisation of the same amount in the other reserve account of the Company as deemed contribution.

#### (ii) Balances

Details of the balances with related parties are set out in the consolidated statement of financial position and notes 17, 18 and 20.

#### (iii) Pledge of assets and guarantees in support of the banking facilities

As at 31 December 2015, the Group had obtained a general banking facility from a bank which was secured by the followings:

- (i) A personal guarantee given by Mr. Cheng;
- (ii) A property held by Mr. Cheng; and
- (iii) Corporate guarantees issued by JFXL and Freight Concept.

The above guarantees provided by JFXL and Freight Concept were released in April 2016 and the guarantees provided by Mr. Cheng and securities charged by his property were released and replaced by a corporate guarantee provided by the Company upon the Listing.

As at 31 December 2015, Janco Global Logistics had given corporate guarantees to a bank to secure a general banking facility of HK\$17,000,000 granted to JFXL and Freight Concept. As at 31 December 2015, JFXL and Freight Concept had utilised the banking facilities to the extent of HK\$1,579,000 and HK\$473,000, respectively. Such corporate guarantees were released in April 2016.

For the year ended 31 December 2016

### 29. RELATED PARTY DISCLOSURES (CONTINUED)

#### (iv) Compensation of key management personnel

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
| Fees                                     | 135              | _                |
| Salaries and other allowances            | 2,355            | 1,385            |
| Discretionary bonus                      | 2,071            | 1,035            |
| Retirement benefits scheme contributions | 70               | 54               |
|  |                  |                  |
|  | 4,631            | 2,474            |

The remuneration of key management personnel is determined with regard to the performance of the individuals and market trends.

#### 30. MAJOR NON-CASH TRANSACTIONS

Finance lease arrangements in respect of motor vehicles with a total capital value of HK\$1,272,000, net of trade-in value of disposed motor vehicle of HK\$230,000 (2015: HK\$Nil) at the inception of the leases were entered into during the year ended 31 December 2016.

During the year ended 31 December 2016, the amount due to Mr. Cheng, being the controlling shareholder of the Group and a director of the Company, amounting to HK\$4,658,000 was settled by capitalisation of the same amount in the other reserve account of the Company as deemed contribution.

### 31. CONTINGENT LIABILITIES

As at 31 December 2015, Janco Global Logistics had given corporate guarantees to a bank to secure a general banking facility of HK\$17,000,000 granted to JFXL and Freight Concept as set out in note 29. As at 31 December 2015, JFXL and Freight Concept had utilised the banking facilities to the extent of HK\$1,579,000 and HK\$473,000, respectively. Such corporate guarantees were released in April 2016.

For the year ended 31 December 2016

## 32. PARTICULARS OF SUBSIDIARIES OF THE COMPANY

Particulars of the Company's subsidiaries as at 31 December 2016 are as follows:

| Name of subsidiary   | Place and date of incorporation | Place of operation |                                   |      | of fully paid attributabl | attributable  |  | Principal<br>activities |
|--|---------------------------------|--------------------|-----------------------------------|------|---------------------------|---|--|-------------------------|
|  |                                 |                    |                                   | 2016 | 2015                      |   |  |                         |
| Janco (BVI)*   | The BVI<br>5 November 2015      | The BVI            | US\$100                           | 100% | 100%                      | Investment holding  |  |                         |
| Marine Elite   | The BVI<br>7 May 2015           | The BVI            | US\$50,000                        | 100% | 100%                      | Investment holding  |  |                         |
| Sunset Edge  | The BVI<br>28 April 2015        | The BVI            | US\$50,000                        | 100% | 100%                      | Investment holding  |  |                         |
| Wasco Global   | The BVI<br>12 May 2015          | The BVI            | US\$50,000                        | 100% | 100%                      | Investment holding  |  |                         |
| Janco Global<br>Logistics  | Hong Kong<br>23 June 2015       | Hong Kong          | HK\$500,000<br>(2015: HK\$10,000) | 100% | 100%                      | Provision of air<br>and ocean freight<br>forwarding<br>services |  |                         |
| Janco Logistics<br>(HK)  | Hong Kong<br>21 March 2005      | Hong Kong          | HK\$1,000,000                     | 100% | 100%                      | Provision of warehousing and ancillary logistics services       |  |                         |
| Transpeed<br>Hong Kong   | Hong Kong<br>21 December 2012   | Hong Kong          | HK\$10,000                        | 100% | 100%                      | Provision of air freight forwarding services                    |  |                         |
| Janco Express Limited<br>(formerly known as<br>FC Global Logistics<br>Limited) | Hong Kong<br>25 February 2016   | Hong Kong          | HK\$10,000                        | 100% | N/A                       | Inactive  |  |                         |

Directly held by the Company

None of the subsidiaries had any debt securities outstanding at the end of the year or at any time during the year.

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### 33. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY

|  | 2016<br>HK\$'000 | 2015<br>HK\$'000 |
|--|------------------|------------------|
| Non-current assets   |                  |                  |
| Investment in a subsidiary — cost (note i)                 | 1                | 1                |
| Investment in a subsidiary — deemed contribution (note ii) | 42,394           |                  |
|  | 40.205           | 4                |
|  | 42,395           | l                |
| Current liabilities  |                  |                  |
| Other payables and accruals                                | 55               | _                |
| Amounts due to subsidiaries                                | 1,163            | -                |
|  | 1,218            | _                |
| Total assets less current liabilities                      | 41,177           | 1                |
|  | 11/111           |                  |
| Capital and reserves                                       |                  |                  |
| Share capital  | 6,000            | -                |
| Reserves   | 35,177           | 1                |
|  |                  |                  |
|  | 41,177           | 1                |

The movements in reserves are as follows:

|   | Share<br>premium<br>HK\$'000 | Capital<br>reserve<br>HK\$'000<br>(note i) | Other<br>reserve<br>HK\$'000 | Accumulated<br>losses<br>HK\$'000 | Total<br>HK\$'000 |
|---|------------------------------|--|------------------------------|-----------------------------------|-------------------|
| At 12 November 2015 (date of incorporation)         | _                            | _  | _                            | _                                 | _                 |
| Arising from the Reorganisation                     | _                            | 1  | _                            | _                                 | 1                 |
| At 31 December 2015                                 | _                            | 1  | _                            | _                                 | 1                 |
| Loss and total comprehensive expense for the year   | _                            | _  | _                            | (17,237)                          | (17,237)          |
| Deemed contribution by Mr. Cheng (note 29(i))       | _                            | _  | 4,658                        | _                                 | 4,658             |
| Issue of shares in the Placing (note 23(iii))       | 60,000                       | _  | _                            | _                                 | 60,000            |
| Transaction costs directly attributable to issue of |                              |  |                              |                                   |                   |
| new shares in the Placing                           | (7,745)                      | _  | _                            | -                                 | (7,745)           |
| Capitalisation Issue (note 23(iv))                  | (4,500)                      | -  | _                            | _                                 | (4,500)           |
| At 31 December 2016                                 | 47,755                       | 1  | 4,658                        | (17,237)                          | 35,177            |

#### notes:

<sup>(</sup>i) The amount of HK\$1,000 represents the difference between the nominal value of the share capital of Janco (BVI) of US\$100 acquired by the Company and the nominal value of the Company's shares issued at HK\$0.99.

<sup>(</sup>ii) The amount of HK\$42,394,000 represents the loan advanced to Janco (BVI) and such amount was capitalised as part of the interest in a subsidiary during the year ended 31 December 2016.

# **FINANCIAL SUMMARY**

|                                | For the y        | For the year ended 31 December |                  |  |  |
|--------------------------------|------------------|--------------------------------|------------------|--|--|
|                                | 2014<br>HK\$'000 | 2015<br>HK\$'000               | 2016<br>HK\$'000 |  |  |
| Revenue                        | 178,938          | 209,316                        | 220,928          |  |  |
| Profit before taxation         | 11,119           | 16,330                         | 691              |  |  |
| Income tax expense             | (1,840)          | (2,744)                        | (3,214)          |  |  |
|                                |                  |                                |                  |  |  |
| Profit (loss) for the year     | 9,279            | 13,586                         | (2,523)          |  |  |
| Profit (loss) attributable to: |                  |                                |                  |  |  |
| Owners of the Company          | 9,251            | 13,623                         | (2,523)          |  |  |
| Non-controlling interests      | 28               | (37)                           | _                |  |  |
|                                | 9,279            | 13,586                         | (2,523)          |  |  |

|                           | As at 31 December |                  |                  |  |
|---------------------------|-------------------|------------------|------------------|--|
|                           | 2014<br>HK\$'000  | 2015<br>HK\$'000 | 2016<br>HK\$'000 |  |
|                           |                   |                  |                  |  |
| Total assets              | 73,622            | 76,772           | 105,931          |  |
| Total liabilities         | (57,299)          | (45,690)         | (18,959)         |  |
|                           |                   |                  |                  |  |
|                           | 16,323            | 31,082           | 86,972           |  |
| Equity attributable to:   |                   |                  |                  |  |
| Owners of the Company     | 16,321            | 31,082           | 86,972           |  |
| Non-controlling interests | 2                 | _                | _                |  |
|                           |                   |                  |                  |  |
|                           | 16,323            | 31,082           | 86,972           |  |

note: Three years' financial summary is presented as the Company was newly listed on 7 October 2016 and it is not practicable for the Company to present the financial summary of the Group prior to 2014.