



My Heart Bodibra Group Limited  
心心芭迪貝伊集團有限公司

(incorporated in the Cayman Islands with limited liability)  
Stock Code: 8297



2017  
First Quarterly Report

## **CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET (“GEM”) OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)**

**GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.**

**Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.**

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*This report, for which the directors (the “**Directors**”) of My Heart Bodibra Group Limited (the “**Company**”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market (the “**GEM Listing Rules**”) of the Stock Exchange for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

The board of directors (the “**Board**”) of the Company (together with its subsidiaries, the “**Group**”) is pleased to announce the unaudited condensed consolidated results of the Group for the three months ended 30 June 2017, together with the comparative unaudited figures for the corresponding period in year 2016 as follows:

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 30 June 2017

	Notes	For the three months ended 30 June	
		2017 (Unaudited) HK\$'000	2016 (Unaudited) HK\$'000
<b>Revenue</b>	3	<b>21,366</b>	19,222
Cost of sales		<b>(4,015)</b>	(3,410)
<b>Gross profit</b>		<b>17,351</b>	15,812
Other income, gain and loss		<b>3</b>	(52)
Selling expenses		<b>(8,801)</b>	(8,004)
Administrative expenses		<b>(5,324)</b>	(3,600)
Listing expenses		<b>(6,155)</b>	(3,702)
Finance cost		<b>(18)</b>	(26)
<b>(Loss)/profit before taxation</b>		<b>(2,944)</b>	428
Income tax expense	4	<b>5,544</b>	(573)
<b>Profit/(loss) for the period</b>		<b>2,600</b>	(145)
<b>Other comprehensive income/ (expense):</b>			
Item that may be subsequently reclassified to profit or loss:			
Exchange difference arising on translation of foreign operations		<b>21</b>	(118)
<b>Total comprehensive income/ (expense) attributable to owners of the Company</b>		<b>2,621</b>	(263)
<b>Basic earnings/(loss) per share (HK cents)</b>	5	<b>0.72</b>	(0.04)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 30 June 2017

	Share capital (Unaudited) HK\$'000	Capital reserve (Unaudited) HK\$'000	Translation reserve (Unaudited) HK\$'000	Retained profits (Unaudited) HK\$'000	Total (Unaudited) HK\$'000
At 1 April 2016 (audited)	1,135	–	108	16,452	17,695
Loss for the period	–	–	–	(145)	(145)
Exchange difference arising on translation of foreign operations	–	–	(118)	–	(118)
Total comprehensive expense for the period	–	–	(118)	(145)	(263)
At 30 June 2016 (unaudited)	1,135	–	(10)	16,307	17,432
At 1 April 2017 (audited)	–	<b>(34)</b>	<b>56</b>	<b>2,509</b>	<b>2,531</b>
Profit for the period	–	–	–	<b>2,600</b>	<b>2,600</b>
Exchange difference arising on translation of foreign operations	–	–	<b>21</b>	–	<b>21</b>
Total comprehensive income for the period	–	–	<b>21</b>	<b>2,600</b>	<b>2,621</b>
At 30 June 2017 (unaudited)	–	<b>(34)</b>	<b>77</b>	<b>5,109</b>	<b>5,152</b>

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months ended 30 June 2017

## 1. GENERAL INFORMATION

The Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands under the Cayman Companies Law on 27 May 2016 and its shares are listed on GEM of the Stock Exchange on 13 July 2017. Its immediate and ultimate holding company is Global Succeed Group Limited (“**Global Succeed**”) (incorporated in British Virgin Islands) and joint-controlled by Mr. Chan Lin So, Alan and Mr. Yiu Koon Pong. The address of the Company’s registered office is at Clifton House, 75 Fort Street, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands. The Company’s principal place of business is 11/F, Linkchart Centre, 2 Tai Yip Street, Kwun Tong, Kowloon, Hong Kong.

The Company is an investment holding company and its principal subsidiaries are mainly engaged in the business of manufacturing and retail sales of lingerie products in Hong Kong and the People’s Republic of China (the “**PRC**”).

The unaudited condensed consolidated financial statements are presented in Hong Kong dollars (“**HK\$**”), which is the same as the functional currency of the Company.

Pursuant to the reorganisation of the Group (the “**Reorganisation**”) in connection with the listing of the shares of the Company (the “**Shares**”) on GEM, the Company became the holding company of the companies comprising the Group on 19 July 2016. Details of the Reorganisation are set out under the section headed “History, Development and Reorganisation” in the prospectus of the Company dated 26 June 2017 (the “**Prospectus**”).

## 2. BASIS OF PREPARATION

The unaudited condensed consolidated results have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations (hereinafter collectively referred to as the “**HKFRSs**”) issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”), the disclosure requirements of the Hong Kong Companies Ordinance and the GEM Listing Rules.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months ended 30 June 2017

The unaudited condensed consolidated results have been prepared under historical cost convention.

The principal accounting policies used in the unaudited condensed consolidated results for the three months ended 30 June 2017 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2017, except for the new and revised HKFRSs issued by the HKICPA that are adopted for the first time for the current accounting period of the Group. The adoption of these new and revised HKFRSs has had no material effect on the amounts reported in these condensed consolidated results and/or disclosures set out in these condensed consolidated results. The Group has not early adopted any new HKFRSs that have been issued but are not yet effective.

## 3. REVENUE

Revenue represents the aggregation of net amounts received and receivable during the period. An analysis of the Group's revenue from external customers for the period is as follows:

	For the three months ended 30 June	
	2017 (Unaudited) HK\$'000	2016 (Unaudited) HK\$'000
Sales of lingerie products with shaping functions	18,241	16,250
Sales of other complementary and ancillary products	2,118	1,753
Income from unused credit packages	1,007	1,219
	<b>21,366</b>	19,222

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months ended 30 June 2017

## 4. INCOME TAX EXPENSE

	For the three months ended 30 June	
	2017 (Unaudited) HK\$'000	2016 (Unaudited) HK\$'000
Current tax:		
Hong Kong Profits Tax	–	567
PRC EIT	98	6
	98	573
Overprovision in prior year:		
Hong Kong Profits Tax	(5,642)	–
	(5,544)	573

Hong Kong Profits tax is calculated at the rate of 16.5% on the estimated assessable profits for both periods.

The Group recognised an overprovision of Hone Kong Profits Tax amounting to approximately HK\$5.6 million during the three months ended 30 June 2017 upon the receipt of Notices of Revised Assessment/Notice of Refund with respect to the Company's subsidiary, My Heart Lingerie Limited, from the Hong Kong Inland Revenue Department ("IRD") for the years of assessment from 2009/10 to 2015/16 on 29 June 2017. It has now been established to the IRD's satisfaction that the relevant tax matter has been resolved.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and the Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiary is 25%. No provision for Enterprise Income Tax as the PRC subsidiaries of the Company did not have any assessable profits for both periods.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months ended 30 June 2017

## 5. EARNINGS/(LOSS) PER SHARE

The calculation of the basic earnings/(loss) per share is based on the profit/(loss) attributable to owners of the Company for the three months ended 30 June 2017 of approximately HK\$2,600,000 (2016: loss of approximately HK\$145,000) and the weighted average number of ordinary shares for the three months ended 30 June 2017 of 360,000,000 (2016: 360,000,000) in issue.

The number of ordinary shares for the purpose of calculating basic earnings/(losses) per share has been determined on the assumption that the Reorganisation and the capitalisation issue as disclosed in the Prospectus had been effective since 1 April 2016.

No diluted earnings/(loss) per share are presented for both periods as there were no potential ordinary shares in issue.

## 6. DIVIDENDS

The Board does not recommend the payment of dividend for the three months ended 30 June 2017 (for the three months ended 30 June 2016: Nil).



# MANAGEMENT DISCUSSION AND ANALYSIS

## **BUSINESS REVIEW**

The Group is a leading retailer of lingerie with shaping functions in Hong Kong, with production facilities in the PRC and Hong Kong. The Group principally offer a wide range of our own branded lingerie that are designed with shaping functions which aim to achieve better body appearances, including bras and panties, body shaping underwear and chest support vests. The Group also sell other products without shaping functions, which primarily include breast cream, panties, nude bras, swimwear, bras straps and pads, and waist bands.

The Group experienced an increase in revenue and recorded a net profit for the three months ended 30 June 2017 as compared to a loss recorded for the corresponding period in year 2016. Such turnaround from loss to profit was mainly attributable to (i) the increase in revenue as a result of the increase in sales volume; and (ii) the recognition of a one-off tax refund that was recently approved by the IRD.

The Company has successfully listed its shares on GEM on 13 July 2017 by way of public offer, enhancing capital strength for its future plans. Going forward, the Directors and the management will continue to devote their best efforts to develop the business to adhere to the future plans stated in the Prospectus. From time to time, the Directors will seek for business opportunities to increase the Group's revenue and to control the Group's overall costs to an acceptable and satisfactory level to increase shareholders' returns.

## **REVENUE**

During the reporting period, the Group's revenue principally represents income derived from the sale of lingerie products with shaping functions and other complementary and ancillary products, recorded a total amount of approximately HK\$21.4 million, representing an increase of approximately 11.5% compared with the revenue of approximately HK\$19.2 million for the corresponding period in year 2016 as a result of the increase in sales volume.

# MANAGEMENT DISCUSSION AND ANALYSIS

## **COST OF SALES AND GROSS PROFIT**

Cost of sales comprised of approximately HK\$4.0 million for the three months ended 30 June 2017, (2016: approximately HK\$3.4 million) representing an increase of approximately 17.6% as compared to the corresponding period in year 2016. The gross profit increased by 9.7% from approximately HK\$15.8 million for the three months ended 30 June 2016 to approximately HK\$17.4 million for the corresponding period in year 2017. The increase in cost of sales of 17.6% was higher than the percentage increase in revenue of 11.5% mainly due to the increase in the total number of staff hired and the cost of materials for production in view of the increase in sales and demands for the products as well as the salary increment of the production staff.

## **EXPENSES**

Selling and marketing costs during the reporting period increased by approximately HK\$0.8 million from approximately HK\$8.0 million for the three months ended 30 June 2016 to approximately HK\$8.8 million for the corresponding period in year 2017 which was mainly due to increase in rental and related expenses, staff costs and marketing expenses for the relevant activities. Such increase was in line with the increase in revenue for the three months ended 30 June 2017.

Administrative and listing expenses increased by approximately HK\$4.2 million from approximately HK\$7.3 million for the three months ended 30 June 2016 to approximately HK\$11.5 million for the corresponding period in year 2017, primarily due to the increase in staff costs, rental and related expenses, professionals fees and listing expenses incurred for the initial public offering of the Company.

# MANAGEMENT DISCUSSION AND ANALYSIS

## **INCOME TAX EXPENSE**

Income tax expense decreased by approximately HK\$6.1 million from approximately HK\$0.6 million for the three months ended 30 June 2016 to approximately HK\$(5.5) million for the corresponding period in year 2017. The decrease was mainly due to an approval of a one-off tax repayable by the IRD. Consequently the Group recognised an overprovision of Hong Kong Profits Tax amounting to HK\$5.6 million during the three months ended 30 June 2017 upon the receipt of Notices of Revised Assessment/Notice of Refund with respect to the Company's subsidiary, My Heart Lingerie Limited, from the IRD for the years of assessment from 2009/10 to 2015/16 on 29 June 2017. It has now been established to the IRD's satisfaction that the relevant tax matter has been resolved.

## **PROFIT/(LOSS) ATTRIBUTABLE TO OWNERS OF THE COMPANY**

Profit attributable to owners of the Company for the three months ended 30 June 2017 amounted to approximately HK\$2.6 million, whereas there was a loss attributable to owners of the Company of HK\$0.1 million recorded for the corresponding period in year 2016. The increase in profitability was principally attributable to the increase in revenue as a result of the increase in sales volume and the recognition of a one-off tax refund that approved by the IRD during the reporting period.

# OTHER INFORMATION

## DISCLOSURE OF INTERESTS

### (a) Interests of Directors and chief executives

The Company was listed on the GEM of the Stock Exchange on 13 July 2017. As at the date of this report, the interests or short positions of the Directors and chief executives of the Company in the Shares, underlying Shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) (the “SFO”)), which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by directors as referred to in Rule 5.46 of the GEM Listing Rules were as follows:

#### *Long positions in the Shares of the Company*

<b>Name of Directors</b>	<b>Nature of interest/ holding capacity</b>	<b>Number of ordinary shares held</b>	<b>Percentage of issued share capital of the Company</b>
Mr. Chan Lin So Alan (“Mr. Chan”) (Note 1)	Interest in a controlled corporation	360,000,000	75%
Mr. Yiu Koon Pong (“Mr. Yiu”) (Note 1)	Interest in a controlled corporation	360,000,000	75%

Note:

- (1) Global Succeed is beneficially owned as to 50% by Mr. Chan and 50% by Mr. Yiu. By virtue of SFO, Mr. Chan and Mr. Yiu are deemed to be interested in the shares held by Global Succeed.

## OTHER INFORMATION

Save as disclosed above, as at the date of this report, none of the Directors nor chief executives of the Company had or was deemed to have any other interests or short positions in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by directors as referred to in Rule 5.46 of the GEM Listing Rules.

### (b) Interests of Substantial Shareholders of the Company

So far as is known to the Directors, as at the date of this report, the following entities (not being Directors or chief executive of the Company) had, or were deemed to have, interests or short positions (directly or indirectly) in the Shares or underlying Shares of the Company that would fall to be disclosed to the Company and the Stock Exchange under the provision of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO were as follows:

#### *Long positions in the Shares of the Company*

<b>Name of Shareholder</b>	<b>Nature of interest/ holding capacity</b>	<b>Number of shares</b>	<b>Percentage of issued share capital of the Company</b>
Global Succeed	Beneficial owner (Note 1)	360,000,000	75%

Note:

- (1) Global Succeed is the direct shareholder of the Company.

## OTHER INFORMATION

Save as disclosed above, as at the date of this report, the Directors were not aware of any other persons (other than the Directors or the chief executive of the Company) who had, or was deemed to have, interest or short positions in the Shares or underlying Shares of the Company would fall to be required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

### SHARE OPTION SCHEME

The Company has conditionally adopted a share option scheme (the “**Share Option Scheme**”) on 19 June 2017. For the principal terms of the Share Option Scheme, please refer to “Other Information — 12. Share Option Scheme” in Appendix IV to the Prospectus.

Up to the date of this report, no share option had been granted by the Company under the Share Option Scheme.

### COMPETING INTERESTS

None of the Directors or the controlling shareholder of the Company or any of their respective associates (as defined in the GEM Listing Rules) had any business or interest in a business that compete or may compete with the business of the Group and any other conflicts of interest which any such person has or may have with the Group during the three months ended 30 June 2017.

### INTEREST OF THE COMPLIANCE ADVISER

In accordance with Rule 6A.19 of the GEM Listing Rules, the Company has appointed Lego Corporate Finance Limited (“**Lego**”) as the compliance adviser. Lego, has declared its independence pursuant to Rule 6A.07 of the GEM Listing Rules. Except for the compliance adviser agreement entered into between the Company and the compliance adviser dated 20 July 2016, none of the compliance adviser or its directors, employees or close associates (as defined under the GEM Listing Rules) had any interests in relation to the Company or in the share capital of any member of the Company which is required to be notified to the Group pursuant to Rule 6A.32 of the GEM Listing Rules as at the date of this report.

### CODE OF CORPORATE GOVERNANCE PRACTICES

The Company endeavors to adopt prevailing best corporate governance practices. For the three months ended 30 June 2017, the Company had complied with all the code provisions set out in the Corporate Governance Code as contained in Appendix 15 of the GEM Listing Rules and there has been no deviation in relation thereto.

# OTHER INFORMATION

## **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted a code of conduct regarding securities transactions by the Directors (the “**Code of Conduct**”) on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules (the “**Required Standard Dealings**”). The Company had also made specific enquiry of all the Directors and each of them was in compliance with the Code of Conduct and Required Standard Dealings during the three months ended 30 June 2017. Further, the Company was not aware of any non-compliance with the required standard of dealings regarding securities transactions by the Directors for the three months ended 30 June 2017.

## **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES**

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the three months ended 30 June 2017.

## **AUDIT COMMITTEE**

The financial information in this report has not been audited by the auditor of the Company. Pursuant to Rule 5.28 of the GEM Listing Rules, the Company established the audit committee (the “**Audit Committee**”) with written terms of reference aligned with the provision of the code provisions set out in Appendix 15 of the GEM Listing Rules. The primary duties of the Audit Committee are to review and supervise the financial reporting process and internal control procedures of the Group. As at the date of this report, the Audit Committee comprises Mr. Wong Tin King Richard, Mr. Li Fu Yeung and Ms. Chow Ting Hei Haily Josephine, being the independent non-executive Directors.

The Audit Committee has reviewed the unaudited condensed consolidated results of the Company for the three months ended 30 June 2017 and is of the opinion that such results complied with the applicable accounting standards and the requirements under the GEM Listing Rules, and that adequate disclosures have been made.

By Order of the Board  
**My Heart Bodibra Group Limited**  
**Chan Lin So Alan**  
*Chairman and Executive Director*

Hong Kong, 14 August 2017