



China Smartpay Group Holdings Limited

(Incorporated in the Cayman Islands with limited liability)

(Stock Code : 8325)

FIRST QUARTERLY REPORT 2017





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This report, for which the directors (the “Directors”) of China Smartpay Group Holdings Limited (the “Company”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the “GEM Listing Rules”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive; and there are no other matters the omission of which would make any statement herein or this report misleading.

FINANCIAL HIGHLIGHTS

- The Group's revenue amounted to approximately HK\$124.26 million for the three months ended 30 June 2017. The Group's gross profit amounted to approximately HK\$52.04 million, which represented an increase of approximately 4% as compared with the Group's gross profit recorded in the corresponding period in 2016.
- The Group reported a loss amounted to approximately HK\$56.84 million for the three months ended 30 June 2017 as compared with a profit of approximately HK\$1.98 million recorded in the corresponding period in 2016. The Group reported a loss attributable to equity holders of the Company for the period ended 30 June 2017 amounted to approximately HK\$58.26 million (2016: profit attributable to equity holders approximately HK\$1.27 million).
- The Group recognised share-based compensation cost, fair value loss on contingent consideration (which resulted from acquisition of prestige benefits business), fair value loss on financial assets at fair value through profit or loss and interest expenses related to bonds and convertible bonds amounted to approximately HK\$15.87 million, HK\$2.00 million, HK\$36.58 million and HK\$11.90 million for the period ended 30 June 2017 respectively (2016: approximately HK\$10.60 million, Nil, gain of approximately HK\$12.70 million and Nil). Except for above expenses, the Group reported a profit for the period amounted to approximately HK\$9.51 million (2016: loss approximately HK\$0.12 million).
- Loss per share for the loss attributable to equity holders of the Company for the three months ended 30 June 2017 was approximately 3.99 HK cents (2016: earnings per share 0.09 HK cents).
- The Board does not recommend the payment of an interim dividend for the three months ended 30 June 2017 (2016: Nil).

FIRST QUARTERLY RESULTS (UNAUDITED)

The board of directors of the Company (the “Board”) is pleased to present the unaudited condensed consolidated financial results of the Company and its subsidiaries (collectively referred to as the “Group”) for the three months ended 30 June 2017 together with the comparative figures for the corresponding period in 2016 as follows:

CONDENSED CONSOLIDATED INCOME STATEMENT

For the three months ended 30 June 2017

	Note	Unaudited Three months ended 30 June	
		2017 HK\$'000	2016 HK\$'000
Revenue	2	124,255	105,884
Cost of services rendered and cost of goods sold		(72,214)	(56,016)
Gross profit		52,041	49,868
Other income		2,495	706
General administrative expenses		(58,012)	(51,414)
Selling and distribution costs		(8,742)	(7,350)
Finance costs	4	(11,936)	(315)
Fair value loss on contingent consideration - consideration shares		(1,995)	–
Fair value gain on derivative financial instruments	9	7,975	–
Fair value (loss) gain on financial assets at fair value through profit or loss		(36,576)	12,700
Loss on disposal of subsidiaries		(10)	–
Loss on disposal of equity interest in a joint venture		(78)	–
Share of results of joint ventures		(74)	55
Share of results of associates		(754)	(492)

CONDENSED CONSOLIDATED INCOME STATEMENT *(continued)*

For the three months ended 30 June 2017 *(continued)*

		Unaudited	
		Three months ended 30 June	
	<i>Note</i>	2017	2016
		HK\$'000	<i>HK\$'000</i>
(Loss) Profit before tax	4	(55,666)	3,758
Income tax expenses	5	(1,178)	(1,779)
(Loss) Profit for the period		(56,844)	1,979
Attributable to:			
Equity holders of the Company		(58,255)	1,265
Non-controlling interests		1,411	714
		(56,844)	1,979
(Loss) Earnings per share for (loss) profit attributable to equity holders of the Company			
Basic and diluted	7	(3.99) HK cents	0.09 HK cents

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three months ended 30 June 2017

	Unaudited	
	Three months ended 30 June	
	2017	2016
	HK\$'000	HK\$'000
(Loss) Profit for the period	(56,844)	1,979
Other comprehensive income (loss)		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Increase in fair value on available-for-sale financial assets	24,290	–
Share of other comprehensive income of associates		
– exchange difference on translation	630	–
Share of other comprehensive income of joint ventures		
– exchange difference on translation	181	–
Exchange difference on translation of foreign subsidiaries	26,531	(27,022)
Total comprehensive loss for the period	(5,212)	(25,043)
Total comprehensive loss attributable to:		
Equity holders of the Company	(7,527)	(25,211)
Non-controlling interests	2,315	168
	(5,212)	(25,043)



NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED QUARTERLY FINANCIAL STATEMENT

For the three months ended 30 June 2017

1. CORPORATE INFORMATION AND BASIS OF PREPARATION

Corporate information

The Company was incorporated in the Cayman Islands on 12 December 2007 as an exempted company with limited liability under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The Company's shares are listed on the GEM of the Stock Exchange on 28 August 2009.

Basis of preparation

The unaudited condensed first quarterly financial statements of the Company for the three months ended 30 June 2017 (the "First Quarterly Financial Statements") have been prepared in accordance with the applicable disclosure requirements of Chapter 18 of the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "GEM Listing Rules").

The preparation of the First Quarterly Financial Statements requires the management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The First Quarterly Financial Statements include an explanation of events and transactions that are significant to an understanding of the financial performances of the Group since 31 March 2017, and therefore, do not include all of the information required for full set of financial statements prepared in accordance with the Hong Kong Financial Reporting Standards ("HKFRS") which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards and Interpretation issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). They shall be read in conjunction with the Group's audited consolidated financial statements for the year ended 31 March 2017 (the "2016/2017 Annual Financial Statements").

The First Quarterly Financial Statements have been prepared on the historical costs basis except for certain financial instruments which were stated at fair value.



1. **CORPORATE INFORMATION AND BASIS OF PREPARATION** *(continued)*

Basis of preparation *(continued)*

The accounting policies and methods of computation applied in the preparation of the First Quarterly Financial Statements are consistent with those applied in preparing the 2016/2017 Annual Financial Statements.

Adoption of new/revised HKFRSs

The adoption of the new/revised HKFRSs that are relevant to the Group and effective from the current period had no significant effects on the results and financial position of the Group for the current and prior accounting period.

At the date of authorisation of the First Quarterly Financial Statements, the Group has not early adopted any new/revised HKFRSs that have been issued but are not yet effective for the current period. The Directors are in process of assessing the possible impact on the future adoption of these new/revised HKFRSs, but are not yet in a position to reasonably estimate their impact on the Group's consolidated financial statements.

2. REVENUE

Revenue is analysed by category as follows:

	Unaudited Three months ended 30 June	
	2017 HK\$'000	2016 HK\$'000
Prepaid cards and internet payment business		
Card issuing service fee income	70	150
Management fee income of prepaid cards	7,113	24,654
Merchant service fee income	18,792	8,214
Interest income from accumulated unutilised float funds	1,762	3,355
Software development income	1,045	–
Sales and service fee income of POS machines	1,520	889
Prestige benefits business		
Issuance income of prestige benefits cards	43,607	21,769
Hotel booking agency service income	17,555	3,534
E-commerce and trade financing business		
Sales of goods	6,259	18,603
Loan interest income	10,612	1,008
Third party card acquiring business		
Third party card acquiring transaction fee income	11,714	18,421
Foreign exchange rate discount income	3,630	5,287
Marketing service income	576	–
	124,255	105,884



3. SEGMENT REPORTING

The Directors have been identified as the chief operating decision makers to evaluate the performance of operating segments and to allocate resources to those segments. Based on risks and returns and the Group's internal financial reporting, the Directors consider that the operating segments of the Group comprise:

- (i) prepaid cards and internet payment business in the People's Republic of China (the "PRC");
- (ii) prestige benefits business in the PRC;
- (iii) e-commerce and trade financing business among Hong Kong and the PRC;
- (iv) third party card acquiring business in Thailand; and
- (v) securities investment business in Hong Kong.

In addition, the Directors consider that the Group's place of domicile is Hong Kong, where the central management and control is located.

Segment results, which are the measures reported to the chief operating decision makers for the purposes of resources allocation and assessment of segment performance, represent the profit earned or loss incurred by each segment without allocation of other income, gain or loss, finance costs, general administrative expenses incurred by corporate office, share of results of joint ventures and associates and income tax.

In determining the Group's geographical segments, revenue is attributed to the segments based on the location where services are provided. The geographical segment information is reflected within operating segment information as the Group's five distinctive business activities are provided in three different locations.

3. SEGMENT REPORTING (continued)

Three months ended 30 June 2017 (unaudited)

	Prepaid cards and internet payment business HK\$'000	Prestige benefits business HK\$'000	E-commerce and trade financing business HK\$'000	Third party card acquiring business HK\$'000	Securities investment business HK\$'000	Consolidated HK\$'000
Segment revenue	30,302	61,162	16,871	15,920	-	124,255
Segment results	5,775	5,187	(3,626)	2,287	(36,610)	(26,987)
Unallocated other income						2,495
Unallocated finance costs						(11,936)
Unallocated other expenses and losses						(24,302)
Fair value loss on contingent consideration-consideration shares						(1,995)
Fair value gain on derivative financial instruments						7,975
Loss on disposal of subsidiaries						(10)
Loss on disposal of equity interest in a joint venture						(78)
Share of results of joint ventures						(74)
Share of results of associates						(754)
Loss before tax						(55,666)
Income tax expenses						(1,178)
Loss for the period						(56,844)

3. SEGMENT REPORTING (continued)

Three months ended 30 June 2016 (unaudited)

	Prepaid cards and internet payment business HK\$'000	Prestige benefits business HK\$'000	E-commerce and trade financing business HK\$'000	Third party card acquiring business HK\$'000	Securities investment business HK\$'000	Consolidated HK\$'000
Segment revenue	37,262	25,303	19,611	23,708	-	105,884
Segment results	6,741	1,373	768	3,664	12,689	25,235
Unallocated other income						706
Unallocated finance costs						(315)
Unallocated other expenses and losses						(21,431)
Share of results of joint ventures						55
Share of results of associates						(492)
Profit before tax						3,758
Income tax expenses						(1,779)
Profit for the period						1,979

4. (LOSS) PROFIT BEFORE TAX

	Unaudited	
	Three months ended 30 June	
	2017	2016
	HK\$'000	HK\$'000
This is stated after charging:		
Finance costs		
Effective interest on convertible bonds (<i>Note 9</i>)	3,036	–
Finance costs on other long-term liabilities	41	40
Interest on bonds	8,859	–
Interest on interest-bearing borrowings	–	275
	11,936	315
Other items		
Amortisation of intangible assets	1,995	2,928
Cost of goods sold	6,076	19,320
Depreciation of property, plant and equipment	2,282	1,429
Operating lease charges on premises	2,842	3,456
Staff costs, including directors' emoluments and share-based compensation cost	38,139	29,191
Share-based compensation cost to service providers	2,418	5,287

5. TAXATION

	Unaudited	
	Three months ended 30 June	
	2017	2016
	HK\$'000	HK\$'000
Current tax		
PRC Enterprise Income Tax	2,230	993
Thailand Enterprise Income Tax	272	556
	2,502	1,549
Deferred tax		
Origination and reversal of temporary difference	(1,324)	–
Withholding tax on undistributed earnings of a foreign subsidiary	–	230
Income tax expenses for the period	1,178	1,779

(i) Hong Kong Profits Tax

Hong Kong Profits Tax has not been provided as the Group's operation in Hong Kong had incurred losses for taxation purposes for the periods ended 30 June 2017 and 2016.

(ii) Income taxes outside Hong Kong

The Company and its subsidiaries established in the British Virgin Islands ("BVI") are exempted from the payment of income tax in the Cayman Islands and the BVI respectively.

The Group's operations in the PRC are subject to enterprise income tax ("PRC Enterprise Income Tax") of the PRC at 25% (2016: 25%), except for 開聯通支付服務有限公司 (Open Union Payment Services Limited*, "Open Union") and 上海靜元信息技術有限公司 (Shanghai Jingyuan Message Technology Limited*) (2016: Open Union) which is subject to PRC Enterprise Income Tax at a preferential rate of 15% (2016: 15%) for high and new technology enterprises.

The Group's operations in Thailand are subject to Thailand Enterprise Income Tax at 20% (2016: 20%).

5. TAXATION *(continued)*

(ii) Income taxes outside Hong Kong *(continued)*

The Group's operation in Singapore is subject to Singapore Income Tax at 17% (2016: 17%).

The Group's operation in Korea is subject to Korea Corporate Income Tax ranged from 10% to 22% (2016: Nil).

Dividends payable by a foreign invested enterprise in the PRC or Thailand to its foreign investors are subject to a 10% withholding tax, unless any foreign investor's jurisdiction of incorporation has a tax treaty with the PRC or Thailand that provides for a different withholding arrangement.

* *English translation for identification purpose only.*

6. DIVIDEND

The Board does not recommend the payment of an interim dividend for the three months ended 30 June 2017 (2016: Nil).

7. (LOSS) EARNING PER SHARE

Basic (loss) earnings per share for the three months ended 30 June 2017 is calculated based on the unaudited consolidated loss for the period attributable to the equity holders of the Company of approximately HK\$58,255,000 (2016: consolidated profit of approximately HK\$1,265,000) and on the weighted average number of 1,461,165,438 ordinary shares (2016: 1,448,263,774 ordinary shares) in issue during the period.

Diluted (loss) earnings per share is the same as basic (loss) earnings per share as the effect of potential ordinary shares is anti-dilutive during the periods ended 30 June 2017 and 2016 respectively.

8. MOVEMENT OF EQUITY

	Attributable to equity holders of the Company										
	Share capital	Share premium	Capital reserve	Exchange reserve	Statutory reserve	Share option reserve	Fair value reserve	Accumulated losses	Total	Non-controlling interests	Total equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
For the three months ended 30 June 2017											
At 1 April 2017 (audited)	14,611	1,329,806	6,996	(99,344)	6,256	192,747	-	(215,816)	1,235,256	60,406	1,295,662
Loss for the period	-	-	-	-	-	-	-	(58,255)	(58,255)	1,411	(56,844)
Total other comprehensive income											
Items that may be reclassified subsequently to profit or loss:											
Increase in fair value on available-for-sale financial assets	-	-	-	-	-	-	24,290	-	24,290	-	24,290
Share of other comprehensive income of associates – exchange difference on translation	-	-	-	630	-	-	-	-	630	-	630
Share of other comprehensive income of joint ventures – exchange difference on translation	-	-	-	181	-	-	-	-	181	-	181
Exchange difference on translation of foreign subsidiaries	-	-	-	25,627	-	-	-	-	25,627	994	26,621
Total comprehensive loss for the period	-	-	-	26,438	-	-	24,290	(58,255)	(7,527)	2,415	(5,212)
Transaction with owners											
Contribution and distributions	-	-	-	-	-	15,874	-	-	15,874	-	15,874
Recognition of share-based compensation cost	-	-	-	-	-	-	-	-	-	-	-
Changes in ownership interests	-	-	-	-	-	-	-	-	-	-	-
Non-controlling interests arising from acquisition of a subsidiary (Note 10)	-	-	-	-	-	-	-	-	-	47,397	47,397
At 30 June 2017 (unaudited)	14,611	1,329,806	6,996	(72,906)	6,256	208,621	24,290	(274,071)	1,243,603	110,118	1,353,721



8. MOVEMENT OF EQUITY *(continued)*

<Remark 1>

In accordance with the relevant laws and regulations in Thailand, Oriental City Group (Thailand) Company Limited is required to appropriate not less than 5% of its net profit to the statutory reserve upon each dividend distribution, until the statutory reserve reaches 10% of its registered authorised capital. The statutory reserve is not available for dividend distribution.

<Remark 2>

As at 31 March 2017, the Group held 15% interest in the ordinary share capital of Nexion Technologies Limited (“Nexion”), a company incorporated in the Cayman Islands with its principal subsidiaries engaged in the business of provisions of cyber infrastructure solutions, research and development and cyber security solutions services.

On 16 June 2017, Nexion completed its public offer and was listed on the GEM by issuing 150,000,000 ordinary shares of HK\$0.48 each. After completion of the public offer together with the capitalisation issue, the equity interest in Nexion (Stock code: 8420) held by the Group decreased to 11.25%, which represented 67,500,000 ordinary shares held. The fair value of the equity interest in Nexion as at 30 June 2017 was approximately HK\$33,750,000 and the fair value increase of approximately HK\$24,290,000 was recognised in other comprehensive income.

9. BONDS/CONVERTIBLE BONDS

In July 2016, the Company entered into subscription agreements with three independent third parties to subscribe:

- (i) bonds with coupon interest rate of 9% per annum (the “First Bonds”) in the principal amount of US\$32 million (equivalent to approximately HK\$248 million) which will mature on the third anniversary of the issue date; and
- (ii) convertible bonds with coupon interest rate of 4% per annum (the “First Convertible Bonds”) in the principal amount of US\$8 million (equivalent to approximately HK\$62 million) which will mature on the third anniversary of the issue date. Based on the initial conversion price of HK\$1.90 per share, the holder of the First Convertible Bonds could convert into a maximum of 32,631,578 ordinary shares of the Company in any time on or after the date of issuance of the First Convertible Bonds up to and inclusive of the maturity date. The net price per conversion share under the First Convertible Bonds to be issued is approximately HK\$1.87.

The issuance of the First Bonds and the First Convertible Bonds were completed on 1 August 2016 and 12 August 2016, respectively. Details of the subscription of the First Bonds and the First Convertible Bonds including their major terms (including covenants, undertaking and security) are set out in the announcement of the Company dated 31 July 2016.

In August 2016, the Company entered into further subscription agreements with an independent third party to subscribe:

- (i) bonds with coupon interest rate of 9% per annum (the “Second Bonds”) in the principal amount of US\$16 million (equivalent to approximately HK\$124 million) which will mature on the third anniversary of the issue date; and



9. BONDS/CONVERTIBLE BONDS *(continued)*

- (ii) convertible bonds with coupon interest rate of 4% per annum (the “Second Convertible Bonds”) in the principal amount of US\$4 million (equivalent to approximately HK\$31 million) which will mature on the third anniversary of the issue date. Based on the initial conversion price of HK\$1.90 per share, the holder of the Second Convertible Bonds could convert into a maximum of 16,315,789 ordinary shares of the Company, in any time on or after the date of issuance of the Second Convertible Bonds up to and inclusive of the maturity date. The net price per conversion share under the Second Convertible Bonds to be issued is approximately HK\$1.87.

The issuance of the Second Bonds and the Second Convertible Bonds were completed on 4 August 2016 and 12 August 2016, respectively. Details of the subscription of the Second Bonds and the Second Convertible Bonds including their major terms (including covenants, undertaking and security) are set out in the announcement of the Company dated 2 August 2016.

The Company may redeem the First Convertible Bonds and/or the Second Convertible Bonds (collectively the “Convertible Bonds”), in whole but not in part, (i) on the first anniversary of the issue date of the Convertible Bonds, at a redemption price equals to 102% of the outstanding principal amount of the Convertible Bonds or (ii) on the second anniversary of the issue date of the Convertible Bonds, at a redemption price equals to 105% of the outstanding principal amount of the Convertible Bonds, in each case together with accrued and unpaid interest, default interest and costs and expenses reasonably incurred and are due and payable under the instruments of the Convertible Bonds to the redemption date.

9. BONDS/CONVERTIBLE BONDS (continued)

The conversion price will be subject to the adjustment in certain circumstances. In the case of (i) offer of new shares for subscription by way of rights, or grant of options or warrants to subscribe for new shares; (ii) issuance of any securities, which are convertible into or exchangeable for or carrying rights of subscription of new shares, by the Company wholly for cash; (iii) modification of the rights of conversion or exchange or subscription attached to any of (ii); (iv) issuance of shares wholly for cash; and (v) issuance of shares by the Company for the acquisition of asset, the adjustment to the conversion price of the Convertible Bonds will take place only where the issue price or total effective consideration per share for shares to be allotted and issued by the Company upon conversion of the Convertible Bonds is less than 95% of the current market price per share.

The carrying amounts of the Convertible Bonds recognised are calculated as follow:

Derivative Component, classified as financial liabilities at fair value through profit or loss

	Conversion option HK\$'000	Early redemption option HK\$'000	Total HK\$'000
At the issue date	32,821	(5,999)	26,822
Fair value changes	(3,820)	(4,797)	(8,617)
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At 31 March 2017 (Audited)	29,001	(10,796)	18,205
Fair value changes	(13,036)	5,061	(7,975)
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At 30 June 2017 (Unaudited)	15,965	(5,735)	(10,230)

9. BONDS/CONVERTIBLE BONDS (continued)

Liability Component, classified as financial liability at amortised costs

	<i>HK\$'000</i>
Nominal value of the Convertible Bonds issued	93,000
Derivative Component	(26,822)
Transaction costs allocated	(1,237)
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At the issue date	64,941
Effective interest expenses	5,343
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At 31 March 2017 (Audited)	70,284
Effective interest expenses (Note 4)	3,036
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At 30 June 2017 (Unaudited)	73,320

10. ACQUISITION OF A SUBSIDIARY

On 5 July 2016, 上海啟峻投資有限公司 (Shanghai Qijun Investment Limited*, "Qijun Investment") and 上海誠富創業投資有限公司 (Shanghai Chengfu Chuangye Investment Limited*, "Chengfu Investment"), an independent third party, entered into two loan agreements (the "Previous Loan Agreements"), pursuant to which Qijun Investment agreed to grant to Chengfu Investment loans of approximately RMB31 million (equivalent to approximately HK\$35.7 million) (the "Previous Loan A") and approximately RMB9 million (equivalent to approximately HK\$10.4 million) (the "Previous Loan B") respectively, which bear an interest rate of 12.5% per annum for a term of one year from the date of drawdown.

10. ACQUISITION OF A SUBSIDIARY *(continued)*

Prior to entering into the Previous Loan Agreements, on 15 May 2016, Chengfu Investment entered into share transfer agreements with (i) 深圳市長亮科技股份有限公司 (Shenzhen Changliang Technology Co., Limited*, “Changliang Technology”) (the “SPA One”) and (ii) 深圳市鼎恒瑞祥投資企業(有限合夥) (Shenzhen Dinghengruixiang Investment Limited (Limited Partnership)*, “Dingheng Investment”) (the “SPA Two”) respectively, pursuant to which Changliang Technology and Dingheng Investment agreed to sell and Chengfu Investment agreed to acquire 31.63% and 9.25% shareholding interest in 上海銀商資訊有限公司 (China Union Loyalty Co., Limited*, “China Union Loyalty”), a service provider of single-merchant prepaid cards in the PRC, at consideration of approximately RMB154.8 million (equivalent to approximately HK\$178.3 million), plus accrued interest arising from the SPA One (the “Accrued Interest A”), and approximately RMB45.2 million (equivalent to approximately HK\$52.1 million), plus accrued interest arising from the SPA Two (the “Accrued Interest B”). After completion of the acquisition of shares in the SPA One and the SPA Two, which was completed on 30 June 2017, Chengfu Investment’s shareholding in China Union Loyalty had been increased from 8.01% to 48.89%.

On 18 August 2016, Qijun Investment and Chengfu Investment further entered into two loan agreements, pursuant to which Qijun Investment agreed to grant to Chengfu Investment further loans of approximately RMB123.8 million (equivalent to approximately HK\$142.6 million) plus the Accrued Interest A (collectively the “Loan A”) and approximately RMB36.2 million (equivalent to approximately HK\$41.7 million) plus the Accrued Interest B (collectively the “Loan B”) respectively, which bear an interest rate of 12.5% per annum for a term of one year from the date of drawdown.



10. ACQUISITION OF A SUBSIDIARY *(continued)*

Further on 18 August 2016, Qijun Investment entered into an agreement (the “Capital Injection Agreement”) with Chengfu Investment and the equity holders of Chengfu Investment pursuant to which Qijun Investment shall capitalise a sum equivalent to the aggregate amount of the Previous Loan A, the Previous Loan B, the Loan A and the Loan B (collectively the “Total Loan”) as equity interest in Chengfu Investment (the “Chengfu Capital Injection”). Details of the capital injection into Chengfu Investment, including their major terms were set out in the announcement of the Company dated 18 August 2016.

On 30 June 2017, all of the conditions precedent under the Capital Injection Agreement have been fulfilled and the completion of the Chengfu Capital Injection took place and approximately RMB210.1 million (equivalent to HK\$242 million) of the Total Loan had been paid. Upon the completion of the Chengfu Capital Injection, approximately RMB54.6 million (equivalent to approximately HK\$62.9 million) was recognised as the registered capital of Chengfu Investment and the remaining balance of the Total Loan of approximately RMB155.5 million (equivalent to HK\$179.1 million) was recognised as the capital reserve of the Chengfu Investment. Accordingly, the Group, via Qijun Investment, held approximately 83.62% of the enlarged equity interests of Chengfu Investment. Details of the completion of the capital injection were set out in the announcement of the Company dated 30 June 2017.

* *English translation for identification purpose only.*

10. ACQUISITION OF A SUBSIDIARY (continued)

In the opinion of the Directors, the acquisition does not constitute business combination as defined in HKFRS 3 (Revised): Business Combinations. Therefore, the acquisition has been accounted for as acquisition of assets and liabilities during the period.

The following summarised the consideration paid and the amounts of the assets acquired and liabilities assumed of Chengfu Investment at the date of acquisition:

	<i>HK\$'000</i>
Consideration	
Cash paid	242,042
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Recognised amounts of identifiable assets acquired and liabilities assumed	
Interests in an associate	288,242
Bank balances and cash	7
Trade and other receivables	3,337
Trade and other payables	(2,147)
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Total identifiable net assets	289,439
Non-controlling interests recognised	(47,397)
<hr/>	
	242,042
<hr/>	
Net cash flow of acquisition of a subsidiary	
Net cash acquired from the subsidiary	7
Cash consideration paid	(242,042)
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Net outflow of cash and cash equivalents	(242,035)
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11. OTHER AND SUBSEQUENT EVENTS

- (a) On 14 June 2017, Keen Best Investments Limited (“Keen Best”), the indirect wholly-owned subsidiary of the Company entered into a memorandum of understanding (the “MOU”) with i) China Minsheng Financial Holding Corporation Limited (“China Minsheng”), an independent third party and the issued shares of which are listed on the Main Board of the Stock Exchange and ii) four management personnel of 重慶市眾網小額貸款有限公司 (Massnet Microcredit Company (Chongqing) Limited, “Massnet Microcredit”) (the “Massnet Microcredit Management”), pursuant to which:
- i) Keen Best shall dispose 74.33% and 6.67% of the issued shares of Union Evernew Investment Limited (“Union Evernew”), an immediate holding company of Massnet Microcredit, to China Minsheng and the Massnet Microcredit Management, at consideration of RMB278,750,000 (equivalent to approximately HK\$321,084,000) and RMB21,600,000 (equivalent to approximately HK\$24,880,000), respectively (together as the “Proposed Disposal”); and
 - ii) Pursuant to the MOU, as a condition precedent to the completion of final agreement on the Proposed Disposal, Union Evernew shall acquire 9.8% equity interest of Massnet Microcredit from Haitong International Financial Solutions Limited, the minority shareholder of Massnet Microcredit, at a consideration not more than RMB31,752,000 (equivalent to approximately HK\$36,574,000) (the “Share Purchase”).

Upon completion of the Share Purchase and the Proposed Disposal, the Group’s equity interests in Union Evernew will be decreased to 19%. Accordingly, Union Evernew and its subsidiary, Massnet Microcredit, will cease to be a subsidiary of the Company and become associates of the Group. Details of the transaction are set out in the Company’s announcement dated 14 June 2017. These transactions are not yet completed at the date of approving the First Quarter Financial Statements.

11. EVENTS OTHER AND SUBSEQUENT *(continued)*

- (b) On 19 July 2017, the Company entered into a subscription agreement (“Subscription Agreement”) with an independent third party (the “Subscriber”), pursuant to which the Subscriber conditionally agreed to subscribe for, and the Company conditionally agreed to issue and allot, 150,000,000 ordinary shares at the subscription price of HK\$1.25 per share (the “Subscription”). The Subscription Shares would be issued and allotted to the Subscriber in two tranches. Details of the Subscription are set out in the Company’s announcement dated 19 July 2017.

On 3 August 2017, all conditions set out in the Subscription Agreement had been satisfied and the first tranche of the Subscription (the “Tranche One Subscription”) has been completed by issuing and allotting 100,000,000 ordinary shares at HK\$1.25 per share. Upon completion of the Tranche One Subscription, the number of issued shares of the Company increased from 1,461,165,438 shares to 1,561,165,438 shares. The completion of the second tranche of the Subscription is expected to be taken place on 17 August 2017. Details of the completion of subscription of the Tranche One Subscription were set out in the announcement of the Company dated 3 August 2017.



MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

The Group has been engaged in the following businesses during the three months ended 30 June 2017 (the “Review Period”):

The Group offers a wide range of value-added and internet payment services to its customers and controls one of the only six payment service licences for nationwide prepaid cards and internet payment services in the PRC. It has always been the Company’s intention to provide its users with a one-stop solution combining payment, benefits and credit services.

For prepaid cards and internet payment services business, the Group has witnessed a rapid growth in our key strategic businesses. Internet payment transaction volume has rapidly grown as compared with the same period for the last year. Transaction volumes growth for both of our healthcare and corporate benefits payment solutions have also been on a healthy trajectory.

For prestige benefits business, the Company designs, sells, and manages prepaid benefits packages to banks and card issuing organisations which will in turn offer the packages to their own premium members of cardholders. The total revenue for this segment for the three months ended 30 June 2017 stands at over HK\$61 million, representing a growth of over 142% compared with correspondence period.

The Company is adjusting the strategies for the e-commerce and trade financing business by co-operating with strong strategic partners. As disclosed in the Company’s announcement dated 14 June 2017, the Group is selling part of our stakes in Massnet Microcredit Company (Chongqing) Limited (重慶市眾網小額貸款有限公司), a company incorporated in the PRC with limited liability to China Minsheng Financial Holding Corporation Limited (Stock Code: 245), a company listed on the Main Board of the Stock Exchange and controlled by China Minsheng Investment Group (“CMIG”). CMIG is a leading international private investment group founded in Shanghai with registered capital of RMB50 billion. The joint establishment of CMIG by 59 renowned private enterprises was initiated by the All-China Federation of Industry and Commerce (ACFIC) and approved by the State Council of the PRC.



MANAGEMENT DISCUSSION AND ANALYSIS *(continued)*

BUSINESS REVIEW *(continued)*

For third party card acquiring business, we faced serious challenge for the Review Period due to significant raise of issuer reimbursement fee on certain types of payment cards by Unionpay International (“UPI”). While the Group also raised the merchant discount rate (the “MDR”) to key merchants respectively by following up the UPI fee raised, major local acquirers/competitors did not follow nor raise the MDR to key merchants strategically in order to gain market share at the expense of the Group, but the Group managed to recover and regain most of the business by launching major marketing promotion and incentive campaigns to key merchants by June 2017.

For the investment business, our pre-IPO investment in Nexion Technologies Limited (Stock Code: 8420), an internet security specialist, has contributed to its successful initial public offering on 16 June 2017.

BUSINESS OUTLOOK

For payment and benefits business, the Group focuses on business areas with rapid growth potentials to consolidate its market position. For credit business, the Group will continue to expand its internet-based credit services that can complement with the payment and benefits businesses.

For third party card acquiring business, we will continue to migrate from traditional card-related businesses to innovative financial technology businesses. We are currently seeking for funding as we expected to be used in various information technology investments relating to transaction management systems for connecting to UPI and point-of-sales (“POS”) terminals, and recruitment of new IT professionals.

With the implementation and installation of the Group’s technically sophisticated POS, the Group is also prepared to launch an innovative coupons promotion and redemption program with business partners in the PRC targeted to Chinese tourists abroad, in which Chinese tourists/customers are able to shop, enjoy and redeem their shopping/gift coupons (issued by business entities in the PRC) through their mobile phones at the Group’s POS installed at participating merchants throughout Thailand.

To minimize the Group’s reliance of a few major business partners and customers during the past years, namely, UPI and King Power Group, the Group has been expanding global partnership in third party card acquiring services by teaming up with global payment networks such as Visa International and Mastercard International in order to render eventual one-stop quality payment solution and services to merchants throughout Thailand so as to serve diversified international tourists/cardholders in addition to Chinese tourists.



MANAGEMENT DISCUSSION AND ANALYSIS *(continued)*

BUSINESS OUTLOOK *(continued)*

To exploit the business opportunities under the One Belt One Road national policy of the PRC government, the Group is also expanding its UPI business across a network of franchises in the key markets along the Silk Road Economic Belt. The Group chooses to tap into Cambodia as the next international market of the Group after Thailand so as to leverage on Cambodia's close economic relationship with the PRC and its development direction which is similar to that of Thailand in order to further expand its payment platform experience. The Group envisages that the tourism market and investment opportunities of the PRC and Cambodia will continue to grow significantly in the coming years.

For investment business, the Group will continue to capitalise on financial investment opportunities in the Company's related industries or markets to enhance capital returns and to facilitate future growth and development of our core business segments.

FINANCIAL REVIEW

The e-commerce and trading financing services, the card acquiring transaction fee income and the foreign exchange rate discount income generated from the third party card acquiring business in Thailand, the prepaid cards and internet payment business and the prestige benefits business all contributed to the total revenue of the Group for the Review Period. Total revenue of the Group for the Review Period amounted to approximately HK\$124 million, of which approximately HK\$17 million was attributed to the e-commerce and trading financing services business, approximately HK\$30 million was attributed to the prepaid cards and internet payment business; approximately HK\$16 million was attributed to the third party card acquiring business in Thailand; and approximately HK\$61 million was attributed to the prestige benefits business respectively.

The income generated from the prepaid cards and internet payment business and prestige benefits business was driven by the volume of prepaid cards and internet payment activities. The revenue of prepaid cards and internet payment business and prestige benefits business for the Review Period amounted to approximately HK\$91 million, representing 74% of total revenue of the Group.

For third party card acquiring business in Thailand, the revenue dropped by approximately 33% as compared to the corresponding period of last year. The decrease was mainly attributed to the decrease in transaction volume of some major merchants during the Review Period due to significant raise of UPI fee and competition, but the decrease in volume was corrected by June 2017 with major marketing promotion and incentive campaigns to merchants involved.



FINANCIAL REVIEW *(continued)*

Cost of Goods Sold/Cost of Services Rendered

Total cost of goods sold and cost of services rendered was amounted to approximately HK\$72 million, represented an increase of approximately 29% as compared to the corresponding period of last year. Cost of goods sold for the e-commerce and trading financing services business represent the cost for goods traded. The cost of service rendered comprised the information network cost and costs of licence fee of the third party card acquiring business in Thailand.

General Administrative Expenses

The general administrative expenses of the Group for the Review Period were approximately HK\$58 million, representing an increase of approximately 13% as compared to the corresponding period of last year. The increase was primarily attributable to an increase in overall staff costs, as well as the newly acquired/incorporated subsidiaries.

Selling and Distribution Costs

The selling and distribution costs for the Review Period amounted to approximately HK\$9 million, representing an increase of approximately 19% as compared to the corresponding period of last year. The increase was mainly due to higher selling and distribution costs from newly acquired/incorporated subsidiaries and also the promotion campaigns for our third party card acquiring business in Thailand.

Finance Costs

The finance costs for the Review Period amounted to approximately HK\$12 million, representing an increase of approximately 3,689% as compared to the corresponding period of last year. The increase was mainly due to the increase in interest expense on convertible bonds and interest expense on bonds.

Loss for the Period

During the Review Period, the Group reported a net loss attributable to equity holders of the Company amounted to approximately HK\$58 million, representing an increase of approximately 4,705% as compared to the corresponding period of last year. Basic loss per share was approximately 3.99 HK cents compared with basic earnings per share of 0.09 HK cents in the corresponding period of last year.



DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITION IN THE SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2017, the interests of the Directors and chief executive of the Company in the shares, underlying shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO), or were required pursuant to section 352 of the SFO, to be entered in the register referred to therein, or were required, pursuant to Rule 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

(a) Long positions in ordinary shares of HK\$0.01 each of the Company ("Shares")

Name	Capacity	Number of Shares	Percentage of shareholding
Dr. Cao Guoqi ("Dr. Cao")	Corporate – Interest of controlled corporation (<i>Note 1</i>)	150,000	0.01%
	Beneficial owner (<i>Note 2</i>)	21,000,000	1.44%
	Interest of spouse (<i>Note 3</i>)	1,370,000	0.09%
Mr. Fung Weichang ("Mr. Fung")	Beneficial owner (<i>Note 2</i>)	2,000,000	0.14%
Mr. Zhang Huaqiao ("Mr. Zhang")	Beneficial owner	6,460,000	0.44%
	Beneficial owner (<i>Note 2</i>)	31,000,000	2.12%
Mr. Xiong Wensen ("Mr. Xiong")	Beneficial owner (<i>Note 2</i>)	13,600,000	0.93%
Mr. Song Xiangping ("Mr. Song")	Beneficial owner (<i>Note 2</i>)	5,000,000	0.34%
Dr. Zhou Jinhuang ("Dr. Zhou")	Beneficial owner (<i>Note 2</i>)	1,400,000	0.10%



DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITION IN THE SHARES, UNDERLYING SHARES AND DEBENTURES *(continued)*

(a) Long positions in ordinary shares of HK\$0.01 each of the Company ("Shares")
(continued)

Notes:

1. These 150,000 Shares were held by Probest Limited ("Probest") which in turn is wholly owned by Dr. Cao. As Dr. Cao is the controlling shareholder of Probest, he is deemed to be interested in these 150,000 Shares held by Probest under the SFO.
2. These Shares represent the options of shares granted to Dr. Cao, Mr. Fung, Mr. Zhang, Mr. Xiong, Mr. Song and Dr. Zhou pursuant to the Company's share option scheme. Accordingly, they are deemed to be interested in these Shares under the SFO.
3. These 1,370,000 Shares were held by Ms. Zheng Lu who is the wife of Dr. Cao. Accordingly, Dr. Cao is deemed to be interested in these 1,370,000 Shares held by Ms. Zheng Lu under the SFO.

(b) **Associated corporations**

Save as disclosed above, as at 30 June 2017, so far as is known to any of the Directors or the chief executive of the Company, none of the Directors or chief executive of the Company had any interests or short positions in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO), or were required, pursuant to Rule 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange.



DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed above, at no time during the Review Period, the Directors and the chief executive of the Company (including their spouse and children under 18 years of age) had any interest in, or had been granted, or exercised, any rights to subscribe for shares (or warrants or debentures, if applicable) of the Company and/or its associated corporations (within the meaning of the SFO).

Save as disclosed above and in the share option scheme of the Company, at no time during the Review Period was the Company, any of its subsidiaries, its associated companies, its fellow subsidiaries or its holding companies a party to any arrangements to enable the Directors or the chief executive of the Company to hold any interests or short positions in the shares or underlying shares in, or debentures of, the Company and/or its associated corporations (within the meaning of the SFO).

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES DISCLOSEABLE UNDER THE SFO

As at 30 June 2017, so far as is known to the Directors, the following persons (other than a Director or chief executive of the Company) had an interest or short position in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company under Section 336 of the SFO:

The Company

Long positions in Shares

Name	Capacity	Number of Shares	Percentage of shareholding
Mr. Zhang Chang (<i>Note 1</i>)	Beneficial owner and corporate – interest of controlled corporation	260,090,000	17.80%
Mr. Cheng Nga Ming Vincent (“Mr. Cheng”) (<i>Note 2</i>)	Corporate – interest of controlled corporation	174,500,000	11.94%

Notes:

1. Of 260,090,000 Shares, 170,000,000 Shares were held by Sino Starlet Limited (“Sino Starlet”) which is wholly owned by Mr. Zhang Chang. As Mr. Zhang Chang is the controlling shareholder of Sino Starlet, he is deemed to be interested in these 170,000,000 Shares held by Sino Starlet under the SFO.
2. The 174,500,000 Shares were held by Tian Li Holdings Limited (“Tian Li”). Tian Li is a company owned as to 70% and 30% by Mr. Cheng and Ms. Cheng Nga Yee (“Ms. Cheng”) respectively. Ms. Cheng is the sister of Mr. Cheng who is the controlling shareholder of Tian Li. Mr. Cheng is deemed to be interested in the 174,500,000 Shares held by Tian Li under the SFO.



COMPETING INTERESTS

During the Review Period, none of the Directors or the controlling shareholders of the Company or their respective associates (as defined in the GEM Listing Rules) had an interest in any business which competes or may compete, either directly or indirectly, with the business of the Group nor any conflicts of interest which has or may have with the Group.

PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the Review Period.

CORPORATE GOVERNANCE CODE

The Company is governed by the Board, which is responsible for overseeing the overall strategy and development of the Company, as well as monitoring the internal control policies and evaluating the financial performance of the Group. The Board sets the overall strategies and directions for the Group with a view to developing its business and enhancing its corporate value. Major corporate matters that are specifically delegated by the Board to the management include the preparation of annual and interim accounts for approval by the Board before publication, execution of business strategies and initiatives adopted by the Board, implementation of adequate internal control systems and risk management procedures, and compliance with relevant statutory requirements and rules and regulations. During the Review Period, the Company has complied with all the code provisions as set out in Appendix 15 to the GEM Listing Rules.

Besides, as part of the corporate governance practices, the Board has established a nomination committee, a remuneration committee, an audit committee, an internal control committee and a compliance committee. The Board is responsible for developing and reviewing the Group's policies and practices on corporate governance and reviewing and monitoring the training and continuous professional development of our Directors. The internal control committee is vested with the responsibility of reviewing and monitoring the training and continuous professional development of the Group's senior management whilst the compliance committee is responsible for developing, reviewing and monitoring the code of conduct applicable to our Directors and the Group's employees and reviewing the Company's compliance with Corporate Governance Code as set out in Appendix 15 to the GEM Listing Rules and the disclosure in the Company's Corporate Governance Report.



CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the required standard of dealings as set out in Rules 5.46 to 5.67 of the GEM Listing Rules as the code of conduct regarding the Directors' securities transactions in securities of the Company. Having made specific enquiry of all Directors, the Company not aware of any non-compliance with the required standard of dealings as set out in the adopted code of conduct regarding Directors' securities transactions from 1 April 2017 to 30 June 2017.

AUDIT COMMITTEE

The Company has established an audit committee (the "Audit Committee") with written terms of reference in compliance with the GEM Listing Rules. The Audit Committee comprises Dr. Yuan Shumin, Mr. Lu Dongcheng and Mr. Wang Yiming, all of whom are independent non-executive Directors. Dr. Yuan Shumin has been appointed as the chairman of the Audit Committee.

The primary responsibilities of the Audit Committee are (i) to review the annual report and accounts, half yearly reports and quarterly reports and provide advice, comments thereon to the Board and (ii) review and supervise the financial reporting process and internal control system of the Group.

The Group's unaudited quarterly results for the Review Period have been reviewed by the Audit Committee, which was of the opinion that such results complied with the applicable accounting standards, the GEM Listing Rules and legal requirements, and that adequate disclosures had been made.

On behalf of the Board

Zhang Huaqiao

Chairman

Hong Kong, 14 August 2017

As at the date of this report, the Board comprises (i) five executive directors, namely, Mr. Zhang Huaqiao, Dr. Cao Guoqi, Mr. Fung Weichang, Mr. Xiong Wensen and Mr. Song Xiangping; (ii) one non-executive director, namely, Mr. Xie Zhichun; and (iii) four independent non-executive directors, namely, Mr. Wang Yiming, Mr. Lu Dongcheng, Dr. Yuan Shumin and Dr. Zhou Jinhuang.