## 富銀融資租賃(深圳)股份有限公司 FY Financial (Shenzhen) Co., Ltd.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

Stock Code: 8452

**2017 Third Quarterly Report** 

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET OF THE STOCK EXCHANGE (THE "GEM")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of the GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on the GEM, there is a risk that securities traded on the GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

This report, for which all the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or in this report misleading.

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## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three months and nine months ended 30 September 2017

	Three mon	nths ended	Nine months ended		
	30 Sep	tember	30 September		
	2017	2016	2017	2016	
	RMB	RMB	RMB	RMB	
Notes	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Revenue 3	26,627,362	16,043,619	66,498,866	49,817,475	
Direct costs	(4,604,501)	(2,455,914)	(16,797,542)	(5,876,859)	
				<u> </u>	
Gross profit	22,022,861	13,587,705	49,701,324	43,940,616	
Other income and gains 3	400,525	403,110	1,946,796	986,096	
Operating expenses	(2,363,855)	(1,800,325)	(6,225,520)	(5,150,547)	
Administrative expenses	(6,468,408)	(4,788,793)	(17,637,725)	(12,934,499)	
(Provision for)/reversal of					
impairment loss					
on accounts receivable, net	(220,739)	(390,648)	(2,721,921)	195,151	
Listing expenses	_	_	(9,400,117)	(3,848,127)	
Profit before income tax 4	13,370,384	7,011,049	15,662,837	23,188,690	
Income tax expense 5	(3,673,527)	(1,781,397)	(5,169,295)	(6,814,633)	
Profit and total					
comprehensive income					
for the period attributable					
to equity owners of the Company	9,696,857	5,229,652	10,493,542	16,374,057	
	RMB cents	RMB cents	RMB cents	RMB cents	
Earnings per share: 6					
- Basic	2.7	1.9	3.4	6.1	
- Diluted	2.7	1.9	3.4	6.1	

For the nine months ended 30 September 2017

#### 1. CORPORATE INFORMATION

The Company was established in the People's Republic of China (the "PRC") on 7 December 2012 as a sino-foreign equity joint venture enterprise and was converted to a joint stock company with limited liability under the Company Law of the PRC on 10 September 2015. The address of its registered office is Room 201, Block A, No.1, Qianwan First Road, Qianhai Shenzhen-Hong Kong Cooperation Zone, Shenzhen, Guangdong, the PRC and the principal place of business is Room 3001, Shenzhen International Culture Building, Futian Road, Futian District, Shenzhen, Guangdong, the PRC. The Company's overseas-listed foreign shares ("H Shares") have been listed on the GEM of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 23 May 2017 (the "Listing Date").

The Company is principally engaged in financial leasing and provision of advisory services. The Group is principally engaged in financial leasing, provision of factoring and advisory services in the PRC.

As at the date of this report, the Company's ultimate parent company is Ningbo Qinggang Investment Co., Ltd (寧波青剛投資有限公司), a company established in the PRC.

#### 2. BASIS OF PREPARATION

The unaudited condensed consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") which collective term includes all applicable individual HKFRS, Hong Kong Accounting Standard ("HKAS") and interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "GEM Listing Rules").

The unaudited consolidated financisl statements for the nine months ended 30 September 2017 have not been audited by the Company's auditors, but have been reviewed by the audit committee of the Company.

The unaudited condensed consolidated financial statements have been prepared in accordance with the same accounting policies adopted in the audited financial statements for the year ended 31 December 2016 as set out in the Appendix I of the prospectus of the Company dated 10 May 2017, except for the accounting policy changes and new and revised HKFRSs issued by the HKICPA, which are effective for the Group's financial year beginning on 1 January 2017.

The unaudited condensed consolidated financial statements are presented in RMB, which is also the functional currency of the Company, unless otherwise indicated.

For the nine months ended 30 September 2017

## 3. REVENUE AND OTHER INCOME AND GAINS

An analysis of the revenue from the Group's principal activities (note 1) and other income and gains is as follows:

	Three mon	ths ended	Nine months ended		
	30 Sep	tember	30 September		
	2017	2016	2017	2016	
	RMB	RMB	RMB	RMB	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Revenue					
Finance lease income	19,012,016	7,425,568	48,726,970	29,195,212	
Factoring income	1,732,430	2,043,579	4,181,056	9,965,982	
Advisory service fee income	5,953,725	6,589,678	13,680,629	10,966,857	
Business tax and surcharge	(70,809)	(15,206)	(89,789)	(310,576)	
	26,627,362	16,043,619	66,498,866	49,817,475	
Other income and gains					
Bank interest income	53,453	7,049	66,222	64,677	
Interest income from available-					
for-sale financial assets	_	2,464	519,231	9,642	
Interest income from short-term					
investments	7,120	_	382,627	_	
Recharge of insurance premium					
(note)	326,106	320,782	867,959	562,201	
Others	13,846	72,815	110,757	349,576	
	400,525	403,110	1,946,796	986,096	

Note: The amount mainly represented the mark-up on recharge of insurance premium for the lease assets paid by the Group and recharged to its finance lease customers.

For the nine months ended 30 September 2017

## 4. PROFIT BEFORE INCOME TAX

	Three mon	ths ended	Nine months ended		
	30 Sep	tember	30 Sep	tember	
	2017	2016	2017	2016	
	RMB	RMB	RMB	RMB	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Profit before income tax is					
arrived at after charging:					
Costs of borrowings included					
in direct costs:	4,604,501	2,455,914	16,797,542	5,876,859	
- Interest expenses on					
interest-bearing bank and					
other borrowings**	3,537,242	2,432,472	15,730,283	3,793,369	
- Arrangement fee for					
corporate guarantee**	_	_	_	361,644	
- Bank charges and other expenses	571,480	_	571,480	306,187	
<ul> <li>Interest charge on amount</li> </ul>					
due to an intermediate					
holding company**	495,779	23,442	495,779	1,415,659	
Depreciation of plant					
and equipment*	67,036	63,440	198,980	239,000	
Operating lease rentals in respect	ŕ	,	ŕ	,	
of land and buildings	340,982	331,309	1,007,843	1,072,419	
Loss on disposal of plant	ŕ	·		, ,	
and equipment	4,929	_	5,651	399	
Exchange loss	51,426	_	836,896	_	
Staff costs (including directors'					
emoluments) comprise:	4,709,103	4,129,638	13,458,130	10,528,013	
- Salaries, allowances					
and benefits in kind	3,653,807	3,375,900	10,549,664	8,728,116	
- Discretionary bonuses	295,515	114,450	685,193	125,247	
<ul> <li>Contributions to defined</li> </ul>					
contribution retirement plan	759,781	639,288	2,223,273	1,674,650	

<sup>\*</sup> Depreciation charges are recognised in the condensed consolidated statement of comprehensive income as administrative expenses for the three months and nine months ended 30 September 2017 and 2016.

<sup>\*\*</sup> These items represent the finance costs of the Group.

For the nine months ended 30 September 2017

## 5. INCOME TAX EXPENSE

	Three mon	ths ended	Nine months ended		
	30 Sep	tember	30 September		
	2017	2016	2017	2016	
	RMB	RMB	RMB	RMB	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Income tax					
- Current period	3,786,707	1,781,397	5,361,423	4,595,275	
- Under-provision in					
prior years	_	_	(25,675)	_	
Deferred tax					
- (Credited)/charged for					
the period	(113,180)	_	(166,453)	2,219,358	
Income tax expense	3,673,527	1,781,397	5,169,295	6,814,633	

The Company and its subsidiaries were established in the PRC which are subject to the enterprise income tax in the PRC.

Provision for the enterprise income tax in the PRC is calculated based on a statutory tax rate of 25% of the estimated assessable profits as determined in accordance with the relevant income tax law in the PRC in the periods.

For the nine months ended 30 September 2017

#### 6. EARNINGS PER SHARE

#### Basic earnings per share

The basic earnings per share for the period are calculated based on the following data:

	Three mon	iths ended	Nine months ended		
	30 Sep	tember	30 September		
	<b>2017</b> 2016		2017	2016	
	RMB	RMB	RMB	RMB	
	(Unaudited) (Unaudited)		(Unaudited)	(Unaudited)	
Profit attributable to equity					
owners of the Company	9,696,857	5,229,652	10,493,542	16,374,057	

	Numbers of shares					
	Three mon	iths ended	Nine months ended			
	30 Sep	tember	30 September			
	<b>2017</b> 2016		2017	2016		
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)		
Weighted average number of ordinary shares for the						
purpose of calculating						
basic earnings per share	359,340,000	269,500,000	312,610,037	269,500,000		

### Diluted earnings per share

There were no potential dilutive ordinary shares outstanding during the three months and nine months ended 30 September 2017 and 2016, and hence the diluted earnings per share are the same as basic earnings per share.

#### 7. DIVIDENDS

No dividends were paid, declared or proposed during the nine months ended 30 September 2017 (nine months ended 30 September 2016: nil). The directors (the "Directors") of FY Financial (Shenzhen) Co., Ltd. (the "Company", together with its subsidiaries, the "Group") do not recommend the payment of a dividend in respect of the nine months ended 30 September 2017 (nine months ended 30 September 2016: nil).

For the nine months ended 30 September 2017

## 8. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the nine months ended 30 September 2017

Equity attributable to owners of the Company

		Equity attributa	ible to owners of the	Equity attributable to owners of the Company				
					(Accumulated losses)/			
	Share	Merger	Capital	Statutory	retained	Total		
	capital	reserve	reserve	reserve	profits	equity		
	RMB	RMB	RMB	RMB	RMB	RMB		
At 1 January 2016 (audited)	269,500,000	1,582,035	26,667,317	602,652	(5,236,474)	293,115,530		
Profit and total comprehensive								
income for the period	_		_		16,374,057	16,374,057		
At 30 September 2016 (unaudited)	269,500,000	1,582,035	26,667,317	602,652	11,137,583	309,489,587		
At 1 January 2017 (audited)	269,500,000	1,582,035	26,667,317	2,578,936	8,956,450	309,284,738		
Profit and total comprehensive								
income for the period	_	_	_	_	10,493,542	10,493,542		
Transactions with owners:								
Issuance of H Shares	89,840,000	_	13,951,150	_	_	103,791,150		
Share issue expenses	_	_	(9,521,628)	_	_	(9,521,628)		
	89,840,000	_	4,429,522	_	_	94,269,522		
At 30 September 2017 (unaudited)	359,340,000	1,582,035	31,096,839	2,578,936	19,449,992	414,047,802		

<sup>\*</sup> All percentages calculated in this report are calculated by increasing the number to the nearest million.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

For the nine months ended 30 September 2017, the Group continued to engage in financial leasing, commercial factoring and advisory services in the PRC.

On 6 July 2017, the Company established a wholly-owned subsidiary in Tianjin, namely Tianjin Fuyin Leasing Co., Ltd (天津富銀租賃有限公司), with a registered capital of RMB170.00 million, to expand its finance leasing business.

During the reporting period, the Company continued to fully utilize the Group's diversified customer base and the relationship with its customers to expand the medical device trading business while stably developing finance leasing services for the fast-moving consumer products, electronic products, medical, new energy and transportation industries, gradually build the medical 4S business model, steadily push forward the small-sized and commercial vehicle businesses, and build the relevant business and risk control teams.

#### FINANCIAL REVIEW

#### Overall performance

During the reporting period, the Group maintained a steady growth in its revenue and recorded a revenue of approximately RMB66.50 million, representing an increase of approximately 33.48% from approximately RMB49.82 million for the same period of last year. The revenue growth was mainly due to the expansion of the financial leasing business. During the reporting period, the Group recorded a profit of approximately RMB10.49 million after deducting listing expenses, representing a decrease of approximately 35.92% from approximately RMB16.37 million for the same period of last year. The decrease in profit was mainly attributed to the listing expenses of approximately RMB9.40 million for the nine months ended 30 September 2017, representing an increase of approximately 144.16% from approximately RMB3.85 million for the same period of last year. Taking no account of the impact of the listing expenses, the Group would have recorded profit of approximately RMB19.89 million, representing a year-on-year decrease of approximately 1.63%. The decrease was mainly attributable to the increase of the direct costs and expenses.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### **Direct costs**

The Group's main cost items were interest expenses on bank borrowing. During the reporting period, the Group's direct costs amounted to approximately RMB16.80 million, representing an increase of approximately 185.71% from approximately RMB5.88 million for the same period of last year, which was mainly due to the increase in interest-bearing bank borrowings.

#### Other income and gains

During the reporting period, the Group's other income and gains amounted to approximately RMB1.95 million, representing an increase of approximately 96.97% from approximately RMB0.99 million for the same period of last year. The increase was primarily attributable to the increase in recharge on insurance premium and financing income.

#### Operating expenses

During the reporting period, the Group's operating expenses amounted to approximately RMB6.23 million, representing an increase of approximately 20.97% from approximately RMB5.15 million for the same period of last year, which was mainly due to the increase in salaries and benefits as a result of the increase in the total number of the sales personnel of the Group.

#### Administrative expenses

During the reporting period, the Group's administrative expenses amounted to approximately RMB17.64 million, representing an increase of approximately 36.43% from approximately RMB12.93 million for the same period of last year. The increase was mainly due to the increase in salaries and benefits as a result of the increase in the total number of administrative staff of the Group.

#### Provision for/reversal of impairment loss on accounts receivables

During the reporting period, the Group's provision for impairment loss on accounts receivable was approximately RMB2.72 million, while reversal of impairment loss on accounts receivable was approximately RMB0.20 million for the same period of last year, which was mainly due to an increase in the financial leasing projects launched and the early settlement of several finance lease contracts during the reporting period, respectively.

#### Listing expenses

During the reporting period, the Group incurred listing expenses of approximately RMB9.40 million, which was non-recurring in nature.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### Income tax expense

During the reporting period, the Group's income tax expense was approximately RMB5.17 million, representing a decrease of approximately 24.08% from approximately RMB6.81 million for the same period of last year, which was mainly due to the increase in costs and expenses and the decrease in profit before income tax.

#### ADVANCE TO AN ENTITY

Pursuant to the Rules 17.15 and 17.17 of the GEM Listing Rules, a disclosure obligation shall be fulfilled where the relevant advance to an entity from the Group exceeds 8% under the assets ratio as defined under Rule 19.07(1) of the GEM Listing Rules. In this regard, the Company published an announcement dated 6 August 2017 (the "Announcement") in relation to the finance lease agreements with and advance to Zhuhai Coslight Battery Company Limited (珠海光宇電池有限公司) (the "Lessee").

As disclosed in the Announcement, from 7 September 2015 to 23 June 2017, the Company entered into certain new sale-leaseback transactions with the Lessee and direct leasing transactions with, among others, the Lessee, pursuant to which the Company would purchase either from the Lessee (in sale-leaseback transactions) or the relevant suppliers (in direct leasing transactions) the lease assets and would lease to the Lessee such lease assets for a term of 36 months in return for lease payments.

As at 30 September 2017, the amount due to the Company from the Lessee exceeded 8% of the total assets of the Group. As such, the Company has further disclosure obligations under Rule 17.22 of the GEM Listing Rules.

The table below sets out the details of the new sale-leaseback transactions and direct leasing transactions:

Amount due to Approximately RMB114.44 million

the Company as at 30 September 2017:

Financing term: 36 months from the respective dates of advance, or such other date as agreed

between the Company and the Lessee

Effective interest rate Ranging from approximately 4.89% to approximately 5.48%

per annum:

Repayment term: The customer shall pay the finance lease principal amount and finance lease

interest income (VAT inclusive) by 36 monthly instalments payable on the first day (in respect of the direct leasing transactions) or the last day (in respective of the sale-leaseback reconceptions) of the respective instalment periods during

the respective financing terms

Collateral: Certain production equipment and other ancillary, additional or substitution

property of and rights in and interest accrued upon the production equipment

#### **CORPORATE GOVERNANCE**

#### Compliance with Corporate Governance Code

The Group is committed to achieving high standards of corporate governance and a high level of transparency to safeguard the interests of its shareholder and enhance its corporate value by observing the principles and code provisions of the Corporate Governance Code (the "CG Code") contained in Appendix 15 to the GEM Listing Rules. During the period from the Listing Date to 30 September 2017, the Group had complied with all the code provisions as set out in the CG Code.

#### **Audit Committee**

The audit committee of the Company consists of three independent non-executive Directors, namely Mr. Fung Che Wai Anthony (the chairman of the audit committee), Mr. Hon Leung and Mr. Liu Shengwen. The audit committee, together with the management of the Company, has reviewed the accounting principles and policies adopted by the Group and unaudited condensed consolidated quarterly financial statements for the nine months ended 30 September 2017, together with the quarterly report.

#### **Required Standard of Dealings**

The Company has adopted a code of conduct for securities transactions by Directors and supervisors of the Company (the "Code of Conduct") on terms no less exacting than the required standard of dealings as set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Specific enquiries have been made to all Directors and supervisors of the Company (the "Supervisors"), and all Directors and Supervisors have confirmed that they had complied with the Code of Conduct throughout the period from the Listing Date to 30 September 2017.

#### **DISCLOSURE OF INTEREST**

Interests and short positions held by substantial shareholders and other persons in the shares and underlying shares of the Company

As at 30 September 2017, to the best knowledge of the Directors, the following persons or corporations (other than Directors, Supervisors or chief executive of the Company) had or deemed to have any interest or short position in the shares and underlying shares of the Company which had to be disclosed to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance ("SFO") and were recorded in the register kept by the Company pursuant to Section 336 of the SFO:

					Number of	
			Number of		shares held	
			shares held		or deemed to	Percentage
			or deemed to	Percentage to	hold in the	to total share
			hold in the	relevant class	total share	capital of
		Nature of	relevant class	of shares	capital of	the Company
Name of shareholder	Class of shares	interest	of shares (1)	(approx.)	the Company (1)	(approx.)
Hong Kong Shanshan Resources Company Limited	Unlisted Foreign Shares	Beneficial owner	149,500,000 (L)	100%	149,500,000 (L)	41.60%
("Shanshan HK") (2) (3) (4) (5)						
Ningbo Shanshan Co., Ltd. ("Shanshan") (2)	Unlisted Foreign Shares	Interest of a controlled corporation	149,500,000 (L)	100%	149,500,000 (L)	41.60%
	Domestic Shares	Interest of a controlled corporation	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%
Shanshan Group Co., Ltd. ("Shanshan Group") (3)	Unlisted Foreign Shares	Interest of a controlled corporation	149,500,000 (L)	100%	149,500,000 (L)	41.60%
	Domestic Shares	Interest of a controlled corporation	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%

					Number of	
			Number of		shares held	
			shares held		or deemed to	Percentage
			or deemed to	Percentage to	hold in the	to total share
			hold in the	relevant class	total share	capital of
		Nature of	relevant class	of shares	capital of	the Company
Name of shareholder	Class of shares	interest	of shares (1)	(approx.)	the Company (1)	(approx.)
Ningbo Yonggang Clothing	Unlisted Foreign	Interest of	149,500,000 (L)	100%	149,500,000 (L)	41.60%
Investment Co., Ltd.	Shares	a controlled				
("Ningbo Yonggang") (4)		corporation				
	Domestic Shares	Interest of	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%
		a controlled	, , , , ,		, , , , ,	
		corporation				
Shanshan Holding Co., Ltd.	Unlisted Foreign	Interest of	149,500,000 (L)	100%	149,500,000 (L)	41.60%
("Shanshan Holding") (5)	Shares	a controlled				
		corporation				
	Domestic Shares	Interest of	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%
		a controlled				
		corporation				
Ningbo Qinggang	Unlisted Foreign	Interest of	149,500,000 (L)	100%	149,500,000 (L)	41.60%
Investment Co., Ltd.	Shares	a controlled	, , ,		, , , , , ,	
("Qinggang Investment") (6)		corporation				
, ,	Damastia Okama		0.000.000 (1)	4.070/	0.000.000.(1.)	0.500/
	Domestic Shares	Interest of	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%
		a controlled				
		corporation				
Mr. Zheng Yonggang (7)	Unlisted Foreign	Interest of	149,500,000 (L)	100%	149,500,000 (L)	41.60%
	Shares	a controlled				
		corporation				
	Domestic Shares	Interest of	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%
		a controlled				
		corporation				

					Number of	
			Number of		shares held	
			shares held		or deemed to	Percentage
			or deemed to	Percentage to	hold in the	to total share
			hold in the	relevant class	total share	capital of
		Nature of	relevant class	of shares	capital of	the Company
Name of shareholder	Class of shares	interest	of shares (1)	(approx.)	the Company (1)	(approx.)
Ms. Zhou Jiqing (7)	Unlisted Foreign	Interest of	149,500,000 (L)	100%	149,500,000 (L)	41.60%
	Shares	a controlled				
		corporation				
	Domestic Shares	Interest of	2,000,000 (L)	1.67%	2,000,000 (L)	0.56%
		a controlled				
		corporation				
Beijing Municipality Dayuan	Domestic Shares	Beneficial	80,000,000 (L)	66.67%	80,000,000 (L)	22.26%
Tiandi Properep Development		owner				
Co., Ltd. ("Dayuan Tiandi") (8)						
Mr. Zhao Dehua (8)	Domestic Shares	Interest of	80,000,000 (L)	66.67%	80,000,000 (L)	22.26%
		a controlled				
		corporation				
Mr. Gong Liang (8)	Domestic Shares	Interest of	80,000,000 (L)	66.67%	80,000,000 (L)	22.26%
		a controlled				
		corporation				
KKC Capital SPC - KKC	H Shares	Beneficial	9,408,000 (L)	10.47%	9,408,000 (L)	2.62%
Capital High Growth Fund		owner			,	
Segregated Portfolio (9)						
KKC Capital Limited (10)	H Shares	Investment	9,408,000 (L)	10.47%	9,408,000 (L)	2.62%
		manager	-,, (-)		-,, (=)	
Avia Asset Management	H Shares	Investment	9,408,000 (L)	10.47%	9,408,000 (L)	2.62%
Limited (11)	11 Onares	manager	3,400,000 (L)	10.47 /0	3,400,000 (L)	2.0270
		manager				
Mr. Chiu Wai Lap(11)	H Shares	Interest of	9,408,000 (L)	10.47%	9,408,000 (L)	2.62%
		a controlled				
		corporation				

					Number of	
			Number of		shares held	
			shares held		or deemed to	Percentage
			or deemed to	Percentage to	hold in the	to total share
			hold in the	relevant class	total share	capital of
		Nature of	relevant class	of shares	capital of	the Company
Name of shareholder	Class of shares	interest	of shares (1)	(approx.)	the Company (1)	(approx.)
Tiger Capital Fund SPC - Tiger Global SP (12)	H Shares	Beneficial owner	13,718,000 (L)	15.27%	13,718,000 (L)	3.82%
A Plus Capital Management Limited (12)	H Shares	Investment manager	13,718,000 (L)	15.27%	13,718,000 (L)	3.82%
Full House Asset Management Company Limited (13)	H Shares	Investment manager	17,118,000 (L)	19.05%	17,118,000 (L)	4.76%

#### Notes:

- (1) The letter "L" denotes the person's long position in shares. As at 30 September 2017, the Company issued a total of 359,340,000 shares, including 120,000,000 domestic shares, 89,840,000 H Shares and 149,500,000 unlisted foreign shares.
- (2) Shanshan is a joint stock limited company established in the PRC whose shares are listed on the Shanghai Stock Exchange (Stock Code: 600884) and is the sole shareholder of Shanshan HK. Shanshan is also indirectly interested in 80% of the equity interest of Shanghai Shanshan Chuanghui Venture Investment Management Co. Ltd. (上海杉杉創暉創業投資管理有限公司) which is the general partner of Nantong Shanshan Venture Capital Centre (Limited Partnership) (南通杉杉創業投資中心(有限合夥)) ("Nantong Shanshan"). By virtue of the SFO, Shanshan is deemed to be interested in the Shares held by Shanshan HK and Nantong Shanshan.
- (3) Shanshan Group holds 23.79% of the registered share capital of, and (together with Shanshan Holding) controls the majority of the board of directors of Shanshan. By virtue of the SFO, Shanshan Group is deemed to be interested in the shares held by Shanshan HK and Nantong Shanshan.
- (4) Ningbo Yonggang is interested in 12.96% of the registered capital of Shanshan Group, which (together with Shanshan Holding) controls the majority of the board of directors of Shanshan. By virtue of the SFO, Ningbo Yonggang is deemed to be interested in the shares held by Shanshan HK and Nantong Shanshan.
- (5) Shanshan Holding directly holds approximately 16.09% of the registered share capital of Shanshan and indirectly holds approximately 23.79% of the registered share capital of Shanshan through (i) Ningbo Yonggang (a corporation of which Shanshan Holdings is interested in 96.93% of its registered capital), and (ii) Shanshan Group (a corporation of which Shanshan Holding directly holds 67.14% and indirectly holds 12.96% through Ningbo Yonggang). By virtue of the SFO, Shanshan Holding is deemed to be interested in the shares held by Shanshan HK and Nantong Shanshan.
- (6) Qinggang Investment owns approximately 61.81% of the registered capital of Shanshan Holding. By virtue of the SFO, Qinggang Investment is deemed to be interested in the shares held by Shanshan HK and Nantong Shanshan.

- (7) Qinggang Investment is owned as to 51% by Mr. Zheng Yonggang and 49% by Ms. Zhou Jiqing. By virtue of the SFO, Mr. Zheng Yonggang and Ms. Zhou Jiqing are deemed to be interested in the shares held by shanshan HK and Nantong Shanshan.
- (8) Dayuan Tiandi is owned as to 55% by Mr. Zhao Dehua and 45% by Mr. Gong Liang. By virtue of the SFO, Mr. Zhao Dehua and Mr. Gong Liang are deemed to be interested in the shares held by Dayuan Tiandi.
- (9) According to the information available on the website of the Stock Exchange, 9,408,000 H Shares were held by KKC Capital SPC KKC Capital High Growth Fund Segregated Portfolio as beneficial owner.
- (10) According to the information available on the website of the Stock Exchange, 9,408,000 H Shares were held by KKC Capital Limited as investment manager.
- (11) According to the information available on the website of the Stock Exchange, 9,408,000 H Shares were held by Avia Asset Management Limited as investment manager and Avia Asset Management Limited was wholly owned by Mr. Chiu Wai Lap.
- (12) According to the information available on the website of the Stock Exchange, 13,718,000 H Shares were held by Tiger Capital Fund SPC Tiger Global SP as beneficial owner and Tiger Capital Fund SPC Tiger Global SP was directly wholly owned by A Plus Capital Management Limited.
- (13) According to the information available on the website of the Stock Exchange, 17,118,000 H Shares were held by Full House Asset Management Company Limited as investment manager.

Save as disclosed above, as at 30 September 2017, the Directors were not aware of any other person or corporation which had any interest or short position in the shares or underlying shares of the Company which had to be required to be disclosed to the Company and the Stock Exchange under Divisions 2 and 3 of Part XV of the SFO, or is, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company, or interested in any share option in connection with such capital.

## Interests and short positions held by Directors, Supervisors and chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations

As at 30 September 2017, none of the Directors, Supervisors and chief executive of the Company had (a) any interest and short position (including any interest and/or short position deemed or taken to be owned by them under the SFO requirements) in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which had to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO; or (b) any interest and short position which had to be recorded in the register mentioned in Section 352 of the SFO; or (c) any interest and short position which had to be notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors and supervisors of listed issuers as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules.

#### DIVIDEND

The Board did not recommend any dividend for the nine months ended 30 September 2017 (nine months ended 30 September 2016: nil).

#### **COMPETING INTERESTS**

The Directors have confirmed that, as at 30 September 2017, none of the Directors, controlling shareholders of the Company and their respective close associates (as defined in the GEM Listing Rules) had any interests in any business (other than the Group) which competes or may compete with the business of the Group or any other conflicts of interest which such person has or may have with the Group which must be disclosed in this report.

#### INTEREST OF COMPLIANCE ADVISER

The Company has appointed Dongxing Securities (Hong Kong) Company Limited ("Dongxing Securities") as the compliance adviser of the Company pursuant to Rule 6A.19 of the GEM Listing Rules. As advised by Dongxing Securities, as at the date of this report, save for the compliance adviser agreement entered into between the Company and Dongxing Securities dated 14 September 2016, Dongxing Securities or its directors, employees or close associates did not own any interest in the share capital of the Company or any member of the Group which had to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the period from the Listing Date to 30 September 2017, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any listed securities of the Company.

By Order of the Board

FY Financial (Shenzhen) Co., Ltd.

Mr. Zhuang Wei

Chairman

Hong Kong, 8 November 2017

As at the date of this report, the Board comprises:

Executive Directors:

Mr. Li Peng (李鵬)

Mr. Weng Jianxing (翁建興)

Non-executive Directors:

Mr. Zhuang Wei (莊巍)

Mr. Qian Cheng (錢程)

Ms. Hui Ying (惠穎)

Mr. Sun Luran (孫路然)

Independent non-executive Directors:

Mr. Fung Che Wai Anthony (馮志偉)

Mr. Hon Leung (韓亮)

Mr. Liu Shengwen (劉升文)