

# LARRY JEWELRY

INTERNATIONAL COMPANY LIMITED

Incorporated in Bermuda with limited liability Stock Code: 8351

# 2018

FIRST QUARTERLY REPORT

## CHARACTERISTICS OF THE GEM (“GEM”) OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Main Board. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the main board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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*This report, for which the directors (the “Directors”) of Larry Jewelry International Company Limited (the “Company”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the “GEM Listing Rules”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquires, confirm that to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

The board of Directors (the “Board”) presents the unaudited condensed consolidated results of the Company and its subsidiaries (collectively referred to as the “Group”) for the three months ended 31 March 2018 together with the unaudited comparative figures for the corresponding period in 2017 as follows:

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 31 March 2018

		Three months ended 31 March	
	Notes	2018 HK\$'000 (unaudited)	2017 HK\$'000 (unaudited)
Revenue	3	108,219	111,965
Cost of sales		<u>(68,282)</u>	<u>(72,664)</u>
Gross profit		39,937	39,301
Other income		1,647	473
Selling and distribution expenses		(32,383)	(35,080)
Administrative and other operating expenses		(20,793)	(21,616)
Finance costs		<u>(7,467)</u>	<u>(366)</u>
Loss before tax	4	(19,059)	(17,288)
Income tax (expense)/credit	5	<u>(1,188)</u>	<u>(361)</u>
Loss for the period attributable to owners of the Company		(20,247)	(17,649)
Other comprehensive income (expense) <i>Item that may be reclassified subsequently to profit or loss:</i>			
Exchange differences on translation of foreign operations		<u>3,986</u>	<u>4,153</u>
Total comprehensive expense for the period attributable to owners of the Company		<u>(16,261)</u>	<u>(13,496)</u>
		<b>HK cents</b>	<b>HK cents</b>
Loss per share attributable to owners of the Company during the period			
— Basic	7	<u>(0.57)</u>	<u>(0.52)</u>
— Diluted	7	<u>N/A</u>	<u>N/A</u>

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 31 March 2018

	Share capital	Share premium	Capital contribution reserve	Merger reserve	Contributed surplus	Share option reserve	Exchange reserve	Accumulated losses	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2018 (audited)	<u>33,784</u>	<u>354,608</u>	<u>3,988</u>	<u>(830)</u>	<u>629,505</u>	<u>58,697</u>	<u>(6,629)</u>	<u>(1,224,187)</u>	<u>(151,064)</u>
Loss for the period	-	-	-	-	-	-	-	(20,247)	(20,247)
Exchange differences arising on translation of foreign operations	-	-	-	-	-	-	3,986	-	3,986
Total comprehensive expense for the period	-	-	-	-	-	-	3,986	(20,247)	(16,261)
Issue of new share upon conversion of convertible bonds	2,400	69,600	-	-	-	-	-	-	72,000
At 31 March 2018 (unaudited)	<u>36,184</u>	<u>424,208</u>	<u>3,988</u>	<u>(830)</u>	<u>629,505</u>	<u>58,697</u>	<u>(2,643)</u>	<u>(1,244,434)</u>	<u>(95,325)</u>
At 1 January 2017 (audited)	<u>33,704</u>	<u>350,520</u>	<u>3,988</u>	<u>(830)</u>	<u>629,505</u>	-	<u>(20,077)</u>	<u>(407,980)</u>	<u>588,830</u>
Loss for the period	-	-	-	-	-	-	-	(17,649)	(17,649)
Exchange differences arising on translation of foreign operations	-	-	-	-	-	-	4,153	-	4,153
Total comprehensive expense for the period	-	-	-	-	-	-	4,153	(17,649)	(13,496)
At 31 March 2017 (unaudited)	<u>33,704</u>	<u>350,520</u>	<u>3,988</u>	<u>(830)</u>	<u>629,505</u>	-	<u>(15,924)</u>	<u>(425,629)</u>	<u>(575,334)</u>

## NOTES TO THE FINANCIAL RESULTS

### 1. GENERAL INFORMATION

The Company is a public limited company incorporated in Bermuda and its shares are listed on GEM. The addresses of the registered office and principal place of business of the Company are Clarendon House, 2 Church Street, Hamilton HM11, Bermuda and 13/F., Pacific House, 20 Queen's Road Central, Hong Kong, respectively.

The Company is an investment holding company. Its principal subsidiaries are engaged in design and retailing of jewelry products and sale of Chinese pharmaceutical products, dried seafood, health products and foodstuffs in Hong Kong, Macau and the People's Republic of China (the "PRC").

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The unaudited condensed consolidated results have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations (hereinafter collectively referred to as the "HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), the disclosure requirements of the Hong Kong Companies Ordinance and the GEM Listing Rules.

The unaudited condensed consolidated results have been prepared under historical cost convention.

The principal accounting policies used in the unaudited condensed consolidated results for the three months ended 31 March 2018 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2017, except for the new and revised HKFRSs issued by the HKICPA that are adopted for the first time for the current accounting period of the Group. The adoption of these new and revised HKFRSs has had no material effect on the amounts reported in these condensed consolidated results and/or disclosures set out in these condensed consolidated results. The Group has not early adopted any new HKFRSs that have been issued but are not yet effective.

### 3. REVENUE

Revenue represents revenue arising on retailing of jewelry products and sale of pharmaceutical and health foods products for the period. An analysis of the Group's revenue for the period is as follows:

	Three months ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
<b>Revenue</b>		
Retailing of jewelry products	22,130	29,912
Sales of pharmaceutical and health foods products	86,089	82,053
	<u>108,219</u>	<u>111,965</u>

### 4. LOSS BEFORE TAX

	Three months ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Loss before tax is arrived at after charging (crediting):		
Auditors' remuneration	17	121
Cost of inventories recognised as expense	68,282	72,664
Depreciation for property, plant and equipment	5,873	5,086
Employee benefit expense	18,781	22,363
Net exchange loss (gain)	(67)	659
Operating lease payments in respect of rented premises	17,940	18,395

## 5. INCOME TAX EXPENSE/(CREDIT)

	Three months ended 31 March	
	2018	2017
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Hong Kong Profits Tax — current year	1,188	363
Deferred taxation — current year	—	(2)
	<hr/>	<hr/>
	<b>1,188</b>	<b>361</b>
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## 6. DIVIDENDS

The Board has not declared the payment of a dividend for the three months ended 31 March 2018 (three months ended 31 March 2017: Nil).

## 7. LOSS PER SHARE

The calculation of the basic loss per share is based on the loss attributable to owners of the Company for the three months ended 31 March 2018 of approximately HK\$20,247,000 (2017: HK\$17,649,000) and the weighted average number of ordinary shares for the three months ended 31 March 2018 of 3,539,281,959 (2017: 3,370,393,075) in issue.

The computation of diluted loss per share for the period does not assume the conversion of the Company's outstanding convertible bonds, warrants or share option (2017: outstanding convertible bonds) since their exercise would result in a decrease in loss per share.

## MANAGEMENT DISCUSSION AND ANALYSIS

### BUSINESS REVIEW AND PROSPECTS

The Group's business can be broadly categorised into two main sectors: (i) jewelry and (ii) pharmaceutical.

#### *Jewelry*

The jewelry segment focuses on design and sale of jewelry products under the "Larry Jewelry" brand. The Group focuses on the development of products that are unique in design and of superb craftsmanship to meet the needs of individuals who have a discerning taste in jewelries.

The luxury goods market in Hong Kong remained soft in the first quarter of 2018, and the Group recorded a drop in revenue of about 26.0% for the three months ended 31 March 2018 as compared to the corresponding period in 2017. Despite the weak sales performance in Hong Kong, the Group managed to achieve a better profit margin in both Hong Kong and Singapore market.

The Group remains cautiously optimistic in the luxury jewelry market in the long-run. The Group will explore opportunities to broaden the geographic base of customers to markets outside Hong Kong and Singapore and increase its visibility across South East Asian countries. The Group also seeks to achieve a diversified customer base through the introduction of new distinctive and unique product designs to more youthful, cosmopolitan audience.

#### *Pharmaceutical*

The acquisition of the entire issued share capital in and the shareholder's loan to Tung Fong Hung Investments Limited ("TFH") was completed on 22 August 2016. Since then, TFH became the wholly-owned subsidiary of the Group.

TFH and its subsidiaries are principally engaged in the business of sourcing, processing, re-packaging and retailing of Chinese pharmaceutical products, dry seafood, health products and foodstuff in the brand name of "Tung Fong Hung" ("東方紅") in Hong Kong, Macau and the mainland China. In Hong Kong, Tung Fong Hung Medicine Company Limited, the retailing arm of TFH, is a licensed manufacturer of nine type of traditional Chinese medicine ("TCM") under the Chinese Medicine Ordinance. TFH has 15 retail shops in Hong Kong, 3 retail shops in Macau and 39 retail outlets in the mainland China. The head office of TFH is located at Tai Po Industrial Estate in Hong Kong.



Looking ahead, TFH shall review the sales network and customer focus of TFH and to introduce more locally made products to suit the needs of domestic market through its newly refurbished food and TCM production facilities.

In light of the recent business environment and financial resources on hand, the Group will continue to seek for suitable business opportunities to diversify the Group's existing business stream to enhance the long-term benefits of the Company and the shareholders of the Company as a whole.

## **FINANCIAL REVIEW**

### ***Revenue***

The Group's revenue for the three months ended 31 March 2018 was approximately HK\$108,219,000, as compared to approximately HK\$111,965,000 recorded in the corresponding period last year. This represents a decrease of about 3.3%.

### ***Gross Profit***

Gross profit for the three months ended 31 March 2018 was approximately HK\$39,937,000, increased approximately 1.6% from approximately HK\$39,301,000 in the corresponding period last year. The Group's gross profit margin as reported in the condensed consolidated statement of profit or loss was approximately 36.9% compared to approximately 35.1% for the corresponding period last year.

### ***Selling and Distribution Expenses***

The Group's selling and distribution expenses for the three months ended 31 March 2018 decreased by about 7.7% to approximately HK\$32,383,000 as compared to approximately HK\$35,080,000 for the corresponding period last year.

### ***Administrative and Other Operating Expenses***

The Group's administrative and other operating expenses for the three months ended 31 March 2018 decreased by about 3.8% to approximately HK\$20,793,000 compared to approximately HK\$21,616,000 for the corresponding period last year.

### ***Finance Costs***

The Group record finance costs of approximately HK\$7,467,000 for the three months ended 31 March 2018 increased by approximately HK\$7,101,000 as compared to approximately HK\$366,000 for the corresponding period last year, which was mainly due to increase in imputed interests on convertible bonds and other borrowing.

### ***Loss Attributable to Owners of the Company***

Accordingly, loss attributable to owners of the Company was approximately HK\$20,247,000 for the three months ended 31 March 2018, as compared to the loss of approximately HK\$17,649,000 for the corresponding period last year.

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATIONS

As at 31 March 2018, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) ("SFO")) which would have: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO) or (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein or (c) to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, were as follows:

### INTERESTS AND SHORT POSITIONS IN THE SECURITIES OF THE COMPANY

Name of director	Nature of interests	Number or attributable number of shares		Approximate percentage or attributable percentage of shareholding (%)
		Long position	Short position	
<b>Shares</b>				
Mr. Chan Wing Chung	Personal	420,000	–	0.01
Mr. Shum Lok To	Personal	2,700,000	–	0.07
<b>Share Options</b>				
Mr. Chan Wing Chung	Personal	32,000,000 (Note 1)	–	0.88
Mr. Wong Kui Shing Danny	Personal	33,000,000 (Note 1)	–	0.91
Mr. Tso Ping Cheong Brian	Personal	2,000,000 (Note 1)	–	0.06

Note:

- (1) The interest relates to share options granted on 22 August 2017 by the Company to the Directors. The share options are exercisable at a subscription price of HK\$0.34 for each Share during the period from 1 September 2017 to 21 August 2027.

Save as disclosed above, as at 31 March 2018, none of the Directors or chief executive of the Company had any interests or short positions in any Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to the GEM Listing Rules or to be entered in the register referred to in the SFO.

Save as disclosed above, at no time during the period was the Company, its subsidiaries or its other associated corporations a party to any arrangement to enable the Directors or chief executives of the Company (including their spouse and children under 18 years of age) to acquire benefits by means of the acquisition of shares or underlying shares in, or debentures of, the Company or its associated corporation.

### **SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SHARES**

As at 31 March 2018, the following persons/corporations (other than the Directors or chief executive of the Company) had interests or short positions in the Shares and the underlying Shares of the Company, which were notified to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the SFO and entered in the register maintained by the Company pursuant to Section 336 of the SFO:

## LONG POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

Name of director	Capacity of interests	Number of issued ordinary shares held	Number of underlying shares	Approximate percentage to total issued shares at 30 September 2017
Mr. Tse Young Lai ("Mr. Tse") (Note 1)	Beneficial owner	–	200,000,000	5.53%
Best Fine International Limited ("Best Fine") (Note 2)	Beneficial owner	–	936,000,000	25.86%
China Huarong Asset Management Co., Limited ("CHAMCL") (Note 2)	Interest of controlled corporation	–	936,000,000	25.86%
China Huarong International Holdings Limited ("CHIHIL") (Note 2)	Interest of controlled corporation	–	936,000,000	25.86%
Right Select International Limited ("Right Select") (Note 2)	Interest of controlled corporation	–	936,000,000	25.86%
Fullink Management Limited (Note 3)	Beneficial owner	265,300,000	–	7.33%
Mr. Tsang, Michael Manheem (Note 3)	Interest of controlled corporation	265,300,000	–	7.33%

Notes:

1. These interests represented the interests in underlying shares in respect of the convertible bonds issued by the Company to Mr. Tse pursuant to the conditional placing agreement dated 16 May 2017 (as supplemented on 19 May 2017). For details, please refer to the Company announcements dated 16 May 2017 and 19 May 2017.
2. These interests represented the interests in underlying shares in respect of the convertible bonds and warrants issued by the Company to Best Fine pursuant to the conditional placing agreement dated 16 May 2017 (as supplemented on 19 May 2017). For details, please refer to the Company announcements dated 16 May 2017 and 19 May 2017.

Best Fine is wholly-owned by Right Select which is wholly-owned by CHIHL which is ultimately owned by CHAMCL. Therefore, under the SFO, Right Select are deemed to be interested in all the underlying Shares held by Best Fine and CHIHL and CHAMCL are deemed to be interested in all the underlying Shares in which Right Select had interest or deemed interest.

3. These shares are held by Fullink Management Limited, which is beneficially owned as to 40% by Mr. Tsang, Michael Manheem.

Save as disclosed above, as at 31 March 2018, the Company had not been notified by any parties (other than the Directors or chief executive of the Company) who had interests or short positions in the Shares or underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were required to be recorded in the register maintained by the Company pursuant to Section 336 of the SFO.

## CHANGES IN INFORMATION OF DIRECTORS

There is no change in information of directors for the three months period ended 31 March 2018.

## **DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS**

No transactions, arrangements or contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which a Director or the Director's connected party had a material interest, whether directly or indirectly, subsisted at the end of the three months ended 31 March 2018 or at any time during the three months ended 31 March 2018.

## **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY**

The Company did not redeem any of its Shares listed on GEM nor did the Company or any of its subsidiaries purchase or sell any of the Company's listed securities during the three months ended 31 March 2018.

## **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

None of the Directors or the controlling shareholders of the Company (as defined in the GEM Listing Rules) or their respective associates (as defined in the GEM Listing Rules) had any interest in a business which causes or may cause a significant competition with the business of the Group and any other conflicts of interest which any such person has or may have with the Group during the three months ended 31 March 2018.

## **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted a code of conduct for securities transactions by Directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. The Company had made specific enquiry of all Directors and all the Directors confirmed that they had complied with the required standard of dealings and its code of conduct regarding securities transactions by directors during the three months ended 31 March 2018.

## **CORPORATE GOVERNANCE PRACTICES**

The Company has complied with the code provisions as set out in the Corporate Governance Code as contained in Appendix 15 to the GEM Listing Rules during the three months ended 31 March 2018.

## AUDIT COMMITTEE

As at the date of this report, the audit committee of the Company (the “Audit Committee”) comprises three independent non-executive Directors namely Mr. Shum Lok To (chairman of the Audit Committee), Mr. Ong Chi King and Mr. Tso Ping Cheong Brian. The unaudited condensed consolidated results of the Group for the three months ended 31 March 2018 and this report have been reviewed by the Audit Committee.

By order of the Board  
**Larry Jewelry International Company Limited**  
**Wong Kui Shing Danny**  
*Executive Director*

Hong Kong, 14 May 2018

*As at the date of this report, the Board comprises Mr. Chan Wing Chung and Mr. Wong Kui Shing Danny as executive Directors and Mr. Ong Chi King, Mr. Shum Lok To and Mr. Tso Ping Cheong Brian as independent non-executive Directors.*