

## CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

Hong Kong Exchanges and Clearing Limited and the Stock Exchange take no responsibility for the contents of this report, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.

This report, for which the directors (the "Directors") of KOALA Financial Group Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading and deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

The board of directors (the "Board") of the Company announces the unaudited condensed consolidated results of the Company and its subsidiaries (collectively referred to as the "Group") for the three months ended 31 March 2019, together with the comparative figures as follows:

# Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income (Unaudited)

For the three months ended 31 March 2019

	Notes	2019 HK\$'000	2018 HK\$'000
Revenue Cost of sales and services	3	5,748 (698)	15,434 (832)
Gross profit Other income and gains Selling and distribution expenses Administrative expenses Finance costs	3	5,050 3,337 - (6,330) (245)	14,602 8,013 (50) (5,445) (1,670)
Profit before taxation Taxation charge	4	1,812 (300)	15,450 (2,549)
Profit for the period		1,512	12,901
Other comprehensive expense Items that may be reclassified subsequently to profit or loss: Exchange differences on translating foreign operations  — Exchange differences arising during the period		-	(53)
Other comprehensive expense for the period		-	(53)
Total comprehensive income for the period		1,512	12,848

	Notes	2019 HK\$'000	2018 HK\$'000
Profit/(loss) for the period attributable to:			
Owners of the Company Non-controlling interests		1,850 (338)	11,335 1,566
		1,512	12,901
Total comprehensive income/(expense) for the period attributable to: Owners of the Company Non-controlling interests		1,850 (338)	11,308 1,540
		1,512	12,848
Earnings per share Basic	5	HK0.07 cents	HK0.46 cents
Diluted		N/A	N/A

# Condensed Consolidated Statement of Changes in Equity (Unaudited)

For the three months ended 31 March 2019

Attributable	to owners of	f the Company
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	Share capital HK\$'000	Share premium account HK\$'000	Convertible bonds reserve HK\$'000	Share option reserve HK\$'000	Exchange fluctuation reserve HK\$'000	Accumulated losses HK\$'000	<b>Total</b> HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
At 1 January 2018 Total comprehensive (expense)/	24,570	551,182	74,286	7,410	(292)	(449,728)	207,428	(6,238)	201,190
income for the period	-	-	-	-	(27)	11,335	11,308	1,540	12,848
At 31 March 2018	24,570	551,182	74,286	7,410	(319)	(438,393)	218,736	(4,698)	214,038
At 1 January 2019 Total comprehensive	27,833	653,399	-	7,410	-	(438,103)	250,539	7,026	257,565
income/(expense) for the period	-	-	-	-	-	1,850	1,850	(338)	1,512
At 31 March 2019	27,833	653,399	-	7,410	-	(436,253)	252,389	6,688	259,077

# Notes to Condensed Consolidated Financial Statements (Unaudited)

For the three months ended 31 March 2019

#### 1. GENERAL

The Company is a limited liability company incorporated in the Cayman Islands, and the issued shares of the Company are listed on GEM of the Stock Exchange.

The consolidated financial statements are presented in Hong Kong dollar ("**HK\$**"), which is the same as the functional currency of the Company.

#### 2. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance.

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that are measured at fair values at the end of each reporting period. Historical cost is generally based on the fair value of the consideration given in the exchange for goods.

The accounting policies and method of computation used in preparing the financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2018.

The condensed financial statements are unaudited but have been reviewed by the audit committee of the Company.

### 3. REVENUE, OTHER INCOME AND GAINS

Revenue, which is also the Group's turnover, represents the aggregate of income from provision of securities placing and brokerage services, interest income from loans receivable and rental income from lease of investment properties, analysed as follows:

	2019 HK\$'000	2018 HK\$'000
Revenue		
Provision of securities placing and brokerage services	2,587	11,909
Interest income from loans receivable	3,026	3,390
Rental income from lease of investment properties	135	135
Total revenue	5,748	15,434
	2010	0010
	2019 HK\$'000	2018 HK\$'000
Other income and gains  Exchange gain, net  Gain on change in fair value of financial assets at fair value through profit or loss	9	14
Net realised gain on sale of listed     securities	387	1,440
Net unrealised gain on listed securities	1,764	6,051
Interest income	1,015	342
Others	162	166
Total other income and gains	3,337	8,013

## 4. TAXATION CHARGE

Hong Kong Profits Tax is calculated at 16.5% on the estimated assessable profits for the period.

## 5. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is as follows:

	2019 HK\$'000	2018 HK\$'000
Earnings Earnings for the purpose of basic earnings per share	1,850	11,335
Effect of dilutive potential ordinary shares: Interest on convertible bonds	-	1,439
Earnings for the purpose of diluted earnings per share	N/A	N/A
	Number of shares '000	Number of shares '000
Number of shares  Weighted average number of ordinary shares for the purpose of basic earnings per share  Effect of dilutive potential ordinary shares:	2,783,360	2,457,044
Convertible bonds	-	187,282
Weighted average number of ordinary shares for the purpose of diluted earnings per share	2,783,360	2,644,326

The computation of diluted earnings per share does not assume the exercise of the Company's share options granted because the exercise price of those share options was higher than the average market price for shares of the Company for both of the three months ended 31 March 2019 and 31 March 2018.

Diluted earnings per share for the three months ended 31 March 2019 is not presented because there were no potential ordinary shares in issue during the period.

Diluted earnings per share for the three months ended 31 March 2018 is not presented because the impact of conversion of convertible bonds is regarded as anti-dilutive.

#### 6. DIVIDENDS

No dividend was paid or proposed during the three months ended 31 March 2019, nor has any dividend been proposed since the end of the reporting date (2018: Nil).

# MANAGEMENT DISCUSSION AND ANALYSIS BUSINESS REVIEW

During the period, the Group's businesses were organised in four operation's segments namely (i) Securities brokerage, underwriting and placements; (ii) Money lending; (iii) Securities investment and (iv) Investment in properties.

## Securities Brokerage, Underwriting and Placements

In November 2016, the Group completed the acquisition of 80% equity interest in KOALA Securities Limited ("KOALA Securities"). As at 31 December 2018, KOALA Securities is licensed to carry on Type 1 (Dealing in Securities) and Type 4 (Advising on Securities) regulated activities under the SFO. The Group is optimistic about the market condition of the securities brokerage, share placements, underwriting services and other related businesses. The Group will continue to allocate resources to this business segment. The Board expects such segment will become one of the major growth drivers to the Group.

Revenue from this business segment during the period was approximately HK\$2.6 million, representing a decrease of approximately HK\$9.3 million as compared to approximately HK\$11.9 million in the corresponding period of 2018. It accounted for approximately 45.0% (2018: 77.2%) of the Group's revenue during the period.

## **Money Lending**

In February 2016, the Group, through an indirect wholly-owned subsidiary of the Group, obtained a money lender's licence under the Money Lenders Ordinance (Chapter 163 of the Laws of Hong Kong). In developing the Group's money lending business, the Group targets corporations and individuals with financing needs. The Group will only advance new loans to those borrowers whose have good financial credit rating and all overdue balances are reviewed regularly by our senior management. The Board remains optimistic about the growth potentials in the money lending market of Hong Kong, and will take measures accordingly to improve our overall operational efficiency and strengthen our revenue base.

During the period, the Group recorded loan interest income of approximately HK\$3.0 million (2018: HK\$3.4 million) from granting loans to both corporate and individual clients. It accounted for approximately 52.6% of the Group's revenue during the period. The outstanding principal amount of loan receivables as at 31 March 2019 was HK\$57.6 million (2018: HK\$44.0 million). During the period, the Group did not record any doubtful or bad debt in its money lending activities.

#### **Securities Investment**

This business activity started in the third quarter of 2015. The investment scope includes short-term investments in listed securities in Hong Kong and other recognised overseas securities markets as well as other related investment products offered by banks and financial institutions. The Board expects that this business activity can generate additional investment returns on available funds of the Company from time to time.

As at 31 March 2019, the Group managed a portfolio of listed equity investment with fair value of approximately HK\$30.0 million (2018: HK\$27.5 million) which are classified as held-for-trading investments. During the period, the Group recorded a gain on fair value change of listed equity investments of approximately HK\$1.8 million (2018: gain of HK\$6.1 million) and a realised loss of approximately HK\$0.4 million (2018: gain of HK\$1.4 million).

## **Investment in Properties**

In the third quarter of 2016, the Group had acquired commercial properties for investment purpose. The properties are located in Hong Kong. It is currently leased by a listed company. The Group believes that these properties could generate stable rental income to the Group.

During the period, the rental income was approximately HK\$0.1 million (2018: HK\$0.1 million). It accounted for approximately 2.3% of the Group's revenue during the period.

#### **FINANCIAL REVIEW**

For the three months ended 31 March 2019, the revenue of the Group decreased to approximately HK\$1.5 million (2018: HK\$12.9 million), representing an decrease of approximately 88.3% when compared with that of 2018. The reason for the decrease in turnover were mainly due to the decrease of the segmental revenue from the segment of securities brokerage, share placements, underwriting services.

For the three months ended 31 March 2019, the Group's administrative expenses were approximately HK\$6.3 million (2018: HK\$5.4 million), which increased approximately 16.3% as compared with the corresponding period of last year.

For the three months ended 31 March 2019, the Group's finance costs amounted to approximately HK\$0.2 million (2018: HK\$1.7 million), representing a significant decrease of approximately 88.2%. The decrease in finance costs was mainly caused by a full conversion of convertible bonds by the bondholder on 30 May 2018.

Due to the above reasons, the Group recorded a net profit of approximately HK\$1.5 million for the three months ended 31 March 2019, representing a significant decrease as compared with a net profit of approximately HK\$12.9 million for the same period of 2018.

#### LOOKING AHEAD

Looking forward, the Group will continue to develop current businesses and at the same time proactively explore new business areas and seek suitable investment opportunities. Besides, the Group will continue to strictly control risks, strengthen internal management, integrate dominant resources and develop a cautious investment strategy in order to create a better return for its shareholders.

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES

None of the Directors nor chief executives of the Company had interests or short positions in any shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as at 31 March 2019.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 March 2019, the register of substantial shareholders maintained by the Company pursuant to section 336 of the SFO shows that the following shareholders had notified the Company of relevant interests and short positions in the issued share capital of the Company:

# Long positions in ordinary shares and underlying shares of the Company

Name	Capacity	Number of Ordinary shares held	Number of underlying shares held	Total	Percentage of issued share capital of the Company
Ms. Wong Ka Man	Beneficial owner	530,667,261	-	530,667,261	19.07%

Save as disclosed above, the Company has not been notified of any other interests or short positions in the issued share capital of the Company as at 31 March 2019.

#### DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Saved as disclosed above, at no time during the period were the rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Director or chief executive of the Company or their respective spouse or children under 18 years of age, or were any such rights exercised by them; or was the Company or its subsidiaries a party to any arrangement to enable the Directors to acquire such rights or benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### **DIRECTORS' INTEREST IN COMPETING BUSINESS**

None of the Directors or the management shareholders of the Company (as defined in the GEM Listing Rules) had an interest in a business, which competes or may compete with the business of the Group.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company during the period.

#### **AUDIT COMMITTEE**

The Company has an audit committee which was established in accordance with the requirements of the Code on Corporate Governance Practice as defined in the GEM Listing Rules for the purpose of reviewing and providing supervision over the Group's financial reporting processes and internal controls. The audit committee comprises Mr. Hung Cho Sing, Mr. Luk Kin Ting and Ms. Ng Yau Kuen, Carmen who are the independent non-executive Directors.

The Group's unaudited results for the three months ended 31 March 2019 have been reviewed by the audit committee, which was of the opinion that such financial statements complied with the applicable accounting standards and that adequate disclosures have been made.

By Order of the Board

KOALA Financial Group Limited

Kwan Kar Ching

Chairlady

Hong Kong, 15 May 2019

As at the date of this report, the Board comprises five Directors namely Ms. Kwan Kar Ching and Ms. Hsin Yi-Chin, being the executive Directors and Mr. Hung Cho Sing, Mr. Luk Kin Ting and Ms. Ng Yau Kuen, Carmen, being the independent non-executive directors.