# FIRST QUARTERLY REPORT 2019-20

## GAIN PLUS HOLDINGS LIMITED 德益控股有限公司

(incorporated in the Cayman Islands with limited liability) Stock code: 8522

## CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

Hong Kong Exchanges and Clearing Limited and the Stock Exchange take no responsibility for the contents of this report, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.

This report, for which the directors (the "Directors") of Gain Plus Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

This report is prepared in English language and translated into Chinese. In the event of any inconsistencies between the Chinese and the English version, the latter shall prevail.

#### **Highlights**

For the three months ended 30 June 2019 (the "Period"):

- Revenue of the Group was approximately HK\$213.4 million, increased approximately
   95.5% as compared to the corresponding period in 2018.
- Profit attributable to owners of the Company was approximately HK\$7.4 million (2018: approximately HK\$4.5 million).
- The Directors did not recommend the payment of dividend for the Period.

#### **Results**

The board of Directors (the "Board") is pleased to announce the unaudited consolidated financial results of the Company and its subsidiaries (collectively the "Group") for the Period, together with the unaudited comparative figures for the corresponding period in 2018, as follows:

## Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the three months ended 30 June 2019

Three	months ended
	30 June

	Notes	2019 HK\$'000 (Unaudited)	2018 HK\$'000 (Unaudited)
		(Orladdited)	(Orladaltod)
Revenue	3	213,354	109,141
Cost of services		(196,691)	(100,721)
Gross profit		16,663	8,420
Other income and gains and losses		84	45
Impairment losses, net of reversal		(61)	_
Administrative expenses		(2,718)	(3,067)
Listing expenses		(4,256)	_ [
Finance costs		(67)	(18)
Profit before taxation		9,645	5,380
Income tax expense	4	(2,237)	(897)
Profit and total comprehensive income for the			
period attributable to owners of the Company		7,408	4,483
Basic earnings per share	5	HK2.0 cents	HK1.2 cents

#### Unaudited Condensed Consolidated Statement of Changes in Equity

For the three months ended 30 June 2019

	Reserves					
	Share capital HK\$'000	Share premium HK\$'000	Capital reserve HK\$'000	Other reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
At 1 April 2019 (Audited) Profit and total comprehensive	3,720	132,532	(48,883)	(3,337)	75,528	159,560
income for the period	-				7,408	7,408
At 30 June 2019 (Unaudited)	3,720	132,532	(48,883)	(3,337)	82,936	166,968
At 1 April 2018 (Audited and restated) Profit and total	3,720	132,532	(48,883)	(3,337)	37,260	121,292
income for the period	_	_	_	_	4,483	4,483
At 30 June 2018 (Unaudited)	3,720	132,532	(48,883)	(3,337)	41,743	125,775

## Notes to the Unaudited Condensed Consolidated Financial Information

#### 1. General Information

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands on 4 July 2017 and its shares have been listed on GEM of the Stock Exchange with effect from 13 February 2018. The address of the Company's registered office is P.O. Box 1350, Clifton House, 75 Fort Street, Grand Cayman, KY1-1108, Cayman Islands and the principal place of business is Unit 1323A, Level 13, Landmark North, 39 Lung Sum Avenue, Sheung Shui, the New Territories, Hong Kong.

The Company is an investment holding company. The principal activities of the Group is provision of building construction services and repair, maintenance, addition and alteration services ("RMAA Services").

The condensed consolidated financial information has not been audited by the auditor of the Company.

The unaudited condensed consolidated financial information of the Group is presented in Hong Kong dollars ("HK\$"), which is also the same as the functional currency of the Group.

#### 2. Basis of Preparation

The unaudited condensed consolidated financial information of the Group have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by Hong Kong Institute of Certified Public Accountants ("HKICPA"), the applicable disclosure requirements of the GEM Listing Rules and the Hong Kong Companies Ordinance.

The accounting policies applied in the preparation of the unaudited condensed consolidated financial information are consistent with those adopted in the Group's annual financial statements for the year ended 31 March 2019. The application of the new and revised HKFRSs issued by the HKICPA in the current period has had no material effect on the amounts reported and/or disclosures set out in these condensed consolidated financial information but the application may have impact on the disclosures in the consolidated financial statements for the year ending 31 March 2020.

The Group has not early applied the new and revised HKFRSs that have been issued but are not yet effective.

#### 3. Revenue

#### Disaggregation of revenue from contracts with customers

	Three months ended 30 June	
	2019	2018
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Type of services		
Provision of building construction services	76,914	14,778
Provision of RMAA Services	136,440	94,363
Total	213,354	109,141
Timing of revenue recognition		
Overtime	213,354 109,14	

#### 4. Income Tax Expense

	Three months ended 30 June	
	2019 HK\$'000	2018 HK\$'000
	(Unaudited)	(Unaudited)
Current Tax		
Hong Kong Profits Tax  Deferred Tax	2,139 98	834 63
	2,237	897

Hong Kong Profits Tax has been provided at the rate of 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million for the Period (2018: at a single flat rate of 16.5%).

#### 5. Earnings Per Share

Three	months	ended
	30 June	

	2019 (Unaudited)	2018 (Unaudited)
Profit for the year attributable to owners of the Company for the purpose of calculating basic earnings per share (HK\$'000)	7,408	4,483
Weighted average number of ordinary shares for the purpose of calculating basic earnings per share	372,000,000	372,000,000
Basic earnings per share	HK2.0 cents	HK1.2 cents

No diluted earnings per share is presented as these was no potential ordinary shares in issue during both periods.

#### 6. Dividend

No dividend were paid, declared or proposed during the Period. The Directors of the Company have determined that no dividend will be paid in respect of Period.

#### **Management Discussion and Analysis**

#### **Business Review and Outlook**

Our Group is an established construction contractor in Hong Kong founded in 2004, principally engaged in subcontracting works providing RMAA Services and building construction services. Our RMAA Services include general upkeep, restoration and improvement of existing facilities and components of buildings and their surroundings; and our building construction services primarily consist of building works and civil works for new buildings such as lift tower, soccer field and walkways.

Looking forward, the Directors consider that the future opportunities and challenges which the Group face will be affected by the availability of construction projects from the public and private sectors in Hong Kong.

With the Group's reputation in the Hong Kong construction industry, long-term relationship with certain major customers, suppliers and subcontractors, and the experienced and professional management team, the Directors consider that the Group is well-positioned to compete against its competitors under future challenges that are commonly faced by all competitors. The Group will continue to strengthen the market position in the industry and expand the market share and further strengthen our manpower by utilising the net proceeds from the listing of the shares of the Company (the "Shares") on GEM on 13 February 2018 (collectively, the "Listing on GEM").

On 26 July 2019, our Group submitted a formal application to the Stock Exchange for the proposal transfer of listing of the Shares from GEM to main board operated by Stock Exchange (the "Main Board") (collectively, the "Transfer of Listing"). The Directors are of the view that the Listing on GEM is of assistance to the Group to gain public recognition and profile. After the Listing on GEM, the Group has achieved business growth with increasing revenue and profit. The Directors consider that since the Main Board is perceived to enjoy more premium status by investors, the Transfer of Listing, if approved and proceeded, will further promote the Group's corporate profile and recognition among public investors and increase attractiveness of the Shares to the public investors and thus broaden the Company's investor base and enhance the trading liquidity of the Shares. Furthermore, obtaining a listing status on the Main Board will strengthen the Group's position in the industry and enhance the Group's competitive strengths in retaining staff and attracting customers. Therefore, the Directors are of the view that the Transfer of Listing will be beneficial to the future growth, financing flexibility and business development of the Group which will create a long-term value to the shareholders.

#### **Financial Review**

#### Revenue

Our revenue increased from approximately HK\$109.1 million for the three months ended 30 June 2018 to approximately HK\$213.4 million for the Period. The increase was mainly attributable to the increase in revenue derived from RMAA Services due to increase in value of work recognised of projects namely maintenance and repair work for Hong Kong government properties on Hong Kong Islands and RMAA services of all aided schools at New Territories East and West. Our revenue rendered from building construction services increased from approximately HK\$14.8 million for the three months ended 30 June 2018 to approximately HK\$76.9 million for the Period. The increase was mainly attributable to increase in value of work recognised of projects namely superstructure and external works in relation to construction of two 6-storey columbarium blocks, demolition of staff quarters and road enhancement works.

#### **Cost of Services**

Our cost of services increased from approximately HK\$100.7 million for the three months ended 30 June 2018 to approximately HK\$196.7 million for the Period, which is in line with the increase in revenue for the three months ended 30 June 2018 as compared to that for the Period.

#### **Gross Profit**

Our gross profit increased from approximately HK\$8.4 million for the three months ended 30 June 2018 to approximately HK\$16.7 million for the Period. Our gross profit margin increased slightly from approximately 7.7% for the three months ended 30 June 2018 to approximately 7.8% for the Period.

#### Other Income and gains and losses

Our other income increased from approximately HK\$45,000 for the three months ended 30 June 2018 to approximately HK\$84,000 for the Period. The increase was mainly attributable to the increase in gain on disposal of plant and equipment.

#### **Administrative Expenses**

Our Group's administrative expenses decreased from approximately HK\$3.1 million for the three months ended 30 June 2018 to approximately HK\$2.7 million for the Period. The decrease was mainly attributable to the decrease in entertainment expenses and directors' emoluments.

#### **Listing Expenses**

For the Period, the Group recognised non-recurring listing expenses of approximately HK\$4.3 million in relation to the Transfer of Listing. No such expenses were incurred for the period ended 30 June 2018

#### **Finance Costs**

Our Group's finance costs increased by approximately HK\$49,000 for the Period, which was mainly due to increase in interest on bank borrowings as a result of new bank borrowings.

#### **Income Tax Expense**

The income tax expenses increased by approximately HK\$1.3 million for the Period. Our effective tax rate was approximately 23.2% for the Period, which was higher than the statutory tax rate of 16.5%, primarily due to the non-deductible expenses of listing expenses in relation to the Transfer of Listing of approximately HK\$4.3 million. Excluding the abovementioned, the effective tax rate would be approximately 16.1% which slightly lower than statutory tax rate as under two-tiered profits tax rate regime, the first HK\$2 million of estimated assessable profits should be taxed at 8.25%.

#### **Profit for the Period**

Our Group's net profit increased from approximately HK\$4.5 million for the three months ended 30 June 2018 to approximately HK\$7.4 million for the Period. Such increase was mainly attributable to the increase in revenue and cost of services as explained above and partially offset by the listing expenses in relation to the Transfer of Listing.

#### **Corporate Governance Code**

The Company endeavors to adopt prevailing best corporate governance practices. During the Period, the Company had complied with all the code provisions set out in the Corporate Governance Code as contained in Appendix 15 of the GEM Listing Rules and there has been no deviation in relation thereto.

#### **Directors' Securities Transactions**

The Company has adopted a code of conduct regarding securities transactions by the Directors (the "Code of Conduct") on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules (the "Required Standard Dealings"). The Company had also made specific enquiry of all the Directors and each of them was in compliance with the Code of Conduct and Required Standard Dealings during the Period and up to the date of this report.

### Directors' and Chief Executives' Interests in Shares, Underlying Shares and Debentures

As at 30 June 2019, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO")) which had to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions in which they are taken or deemed to have taken under such provisions), or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein or which were required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 and 5.67 of the GEM Listing Rules, were as follows:

#### (i) Long position in the Shares

Name of Directors	Nature of interest	Number and class of securities (Note 1)	Approximate percentage of shareholding
Mr. Tsang Chiu Kwan (Note 2)	Interest in controlled corporation	104,625,000 ordinary Shares (L)	28.125%
Mr. Tsang Man Ping (Note 3)	Interest in controlled corporation	104,625,000 ordinary Shares (L)	28.125%

#### Notes:

- 1. The letter (L) denotes the person's long interest in our Shares.
- Mr. Tsang Chiu Kwan beneficially owns the entire issued share capital of Universe King International Investment Limited ("Universe King") and is deemed, or taken to be, interested in all the Shares held by Universe King for purposes of the SFO.
- Mr. Tsang Man Ping beneficially owns the entire issued share capital of Great Star Investment Group Limited ("Great Star") and is deemed, or taken to be, interested in all the Shares held by Great Star for purposes of the SFO.

#### (ii) Long position in the ordinary shares of associated corporation

	Name of			
	associated		Number of	Percentage
Name of Directors	corporation	Nature of interest	Shares held	of interest
Mr. Tsang Chiu Kwan	Universe King	Beneficial Owner	1,000	100%
Mr. Tsang Man Ping	Great Star	Beneficial Owner	1,000	100%

Save as disclosed above and so far as is known to the Directors, as at 30 June 2019, none of the Directors nor chief executives of the Company had or was deemed to have any other interests or short positions in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by directors as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules.

### Substantial Shareholders' Interests and Short Positions in Shares and Underlying Shares

As at 30 June 2019, so far as is known to the Directors, the following persons had an interest or a short position in the Shares or the underlying Shares which would be required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, which were recorded in the register of the Company required to be kept under section 336 of the SFO, or, who were directly or indirectly, be interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group:

			Approximate
		Number of	percentage of
Name of shareholders	Nature of interest	Shares (Note 1)	shareholding
Mr. Tsang Chiu Kwan (Note 2)	Interest in controlled	104,625,000	28.125%
	corporation	Shares (L)	
Ms. Leung Wai Ling	Interest of spouse	104,625,000	28.125%
("Ms. Leung") (Note 3)		Shares (L)	
Universe King	Beneficial owner	104,625,000	28.125%
		Shares (L)	
Mr. Tsang Man Ping (Note 4)	Interest in controlled	104,625,000	28.125%
	corporation	Shares (L)	
Ms. Wong Lin Fun	Interest of spouse	104,625,000	28.125%
("Ms. Wong") (Note 5)		Shares (L)	
Great Star	Beneficial owner	104,625,000	28.125%
		Shares (L)	
Mr. Lai Wai Lam Ricky	Interest in controlled	62,775,000	16.875%
("Mr. Lai") (Note 6)	corporation	Shares (L)	
Ms. Chu Siu Ping	Interest of spouse	62,775,000	16.875%
("Ms. Chu") (Note 7)		Shares (L)	
Giant Winchain Limited	Beneficial owner	62,775,000	16.875%
("Giant Winchain")		Shares (L)	

#### Notes:

- 1. The letter (L) denotes the person's long interest in our Shares.
- Mr. Tsang Chiu Kwan beneficially owns the entire issued share capital of Universe King and is deemed, or taken to be, interested in all the Shares held by Universe King for purposes of the SFO.

- Ms. Leung is the spouse of Mr. Tsang Chiu Kwan and is deemed, or taken to be, interested in all the Shares held by Mr. Tsang Chiu Kwan for purposes of the SFO.
- Mr. Tsang Man Ping beneficially owns the entire issued share capital of Great Star and is deemed, or taken to be, interested in all the Shares held by Great Star for purposes of the SFO.
- Ms. Wong is the spouse of Mr. Tsang Man Ping and is deemed, or taken to be, interested in all the Shares held by Mr. Tsang Man Ping for purposes of the SFO.
- Mr. Lai beneficially owns the entire issued share capital of Giant Winchain and is deemed, or taken to be, interested in all the Shares held by Giant Winchain for purposes of the SFO.
- Ms. Chu is the spouse of Mr. Lai and is deemed, or taken to be, interested in all the Shares held by Mr. Lai for purposes of the SFO.

Save as disclosed above and so far as is known to the Directors, the Directors are not aware of any person who, as at 30 June 2019, had an interest or short position in the Shares or the underlying Shares which would be required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, which were recorded in the register of the Company required to be kept under section 336 of the SFO, or, who were directly or indirectly, be interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group.

#### **Directors' Rights to Acquire Securities or Debenture**

Save as disclosed above, at no time during the Period were any rights to acquire benefits by means of the acquisition of Shares in or debentures of the Company or of any other body corporate granted to any Directors or their respective spouse or children under 18 years of age, or were any such rights exercised by them; or was the Company, its holding company or any of its subsidiaries a party to any arrangement to enable the Directors, their respective spouse or children under 18 years of age to acquire such rights in the Company or any other body corporate.

#### Purchase, Sale or Redemption of the Listed Securities of the Company

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Period and up to the date of this report.

#### **Directors' Interests in Competing Interests**

During the Period, none of the Directors or the controlling shareholders or substantial shareholders (as defined in the GEM Listing Rules) of the Company or their respective close associates (as defined in the GEM Listing Rules) were considered to have any interests in a business which competed or was likely to compete, either directly or indirectly, with the business of the Group and/or caused, or was likely to cause any other conflicts of interest with the Group, as required to be disclosed under Rule 11.04 of the GEM Listing Rules.

#### Interest of Compliance Adviser

As notified by the Company's compliance adviser, Innovax Capital Limited (the "Compliance Adviser"), as at 30 June 2019, except for the compliance adviser agreement entered into between the Company and the Compliance Adviser dated 15 August 2017, the Compliance Adviser and its directors, employees or close associates did not have any interests in relation to the Company, which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

#### **Share Option Scheme**

The share option scheme of the Company (the "Share Option Scheme") is a share incentive scheme prepared in accordance with Chapter 23 of the GEM Listing Rules. The Share Option Scheme was adopted on 23 January 2018. As of the date of this report, no option has been granted, agreed to be granted, exercised, cancelled or lapsed under the Share Option Scheme.

#### **Audit Committee**

The audit committee of the Company (the "Audit Committee") has been established on 23 January 2018 in compliance with Rules 5.28 and 5.29 of the GEM Listing Rules. Written terms of reference in compliance with code provision C.3.3 of the Corporate Governance Code and Corporate Governance Report, as set out in Appendix 15 to the GEM Listing Rules have been adopted. The primary duties of the Audit Committee are, among other things, to review and supervise the Company's financial reporting process, the risk management and internal control systems of the Group. The Audit Committee comprises three independent non-executive Directors, namely Mr. Chen Yeung Tak, as the chairman of the Audit Committee, Mr. So Chun Man and Ms. Li Amanda Ching Man. The Audit Committee has reviewed the unaudited condensed financial information of the Company for the Period and is of the opinion that such results complied with the applicable accounting standards and the requirements under the GEM Listing Rules, and that adequate disclosures have been made.

By Order of the Board

Gain Plus Holdings Limited

Tsang Chiu Kwan

Chairman

Hong Kong, 7 August 2019

As at the date of this report, the executive Directors are Mr. Tsang Chiu Kwan, Mr. Tsang Man Ping and Mr. Lee Alexander Patrick and the independent non-executive Directors are Mr. So Chun Man, Mr. Chen Yeung Tak and Ms. Li Amanda Ching Man.