



2019

Third Quarterly Report



正美丰业

ZMFY Automobile Glass Services Limited

正美豐業汽車玻璃服務有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 8135

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CORPORATE INFORMATION

DIRECTORS

Executive Directors

Mr. Xia Xiufeng
(Chairman and Chief Executive Officer)
Mr. Lo Chun Yim
Mr. Lu Yongmin

Non-Executive Director

Mr. Liu Mingyong

Independent Non-Executive Directors

Mr. Jiang Bin
Mr. Luo Wenzhi
Mr. Wang Liang
(appointed on 17 June 2019)

LEGAL ADVISERS

Loong & Yeung (as to Hong Kong Law)
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AUDITOR

BDO Limited
Certified Public Accountants
25/F, Wing On Centre
111 Connaught Road Central
Hong Kong

AUTHORISED REPRESENTATIVES

(for the purpose of the GEM Listing Rules)

Mr. Xia Xiufeng
Mr. Lo Chun Yim

COMPANY SECRETARY

Mr. Chan Tsz Kit
HKICPA, AICPA, ACCA

COMPLIANCE OFFICER

Mr. Xia Xiufeng

AUDIT COMMITTEE MEMBERS

Mr. Jiang Bin *(Chairman)*
Mr. Luo Wenzhi
Mr. Liu Mingyong
Mr. Wang Liang
(appointed on 17 June 2019)

REMUNERATION COMMITTEE MEMBERS

Mr. Luo Wenzhi *(Chairman)*
Mr. Xia Xiufeng
Mr. Wang Liang
(appointed on 17 June 2019)

CORPORATE INFORMATION (CONTINUED)

NOMINATION COMMITTEE MEMBERS

Mr. Wang Liang (*Chairman*)
(*appointed on 17 June 2019*)
Mr. Jiang Bin
Mr. Lu Yongmin

REGISTERED OFFICE

20/F Winbase Center
208 Queen's Road
Central
Hong Kong

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

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PRINCIPAL PLACES OF BUSINESS IN HONG KONG

20/F Winbase Centre
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PRINCIPAL BANKERS

China Construction Bank
Beijing Rural Commercial Bank

HONG KONG SHARE REGISTRAR

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WEBSITE ADDRESS

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STOCK CODE

8135

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the nine months and three months ended 30 September 2019

Third Quarterly Results

The unaudited condensed consolidated results of ZMFY Automobile Glass Services Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”) for the nine months and three months ended 30 September 2019, together with the comparative unaudited figures for the corresponding periods in 2018, are as follows:

	Notes	Nine months ended 30 September		Three months ended 30 September	
		2019 (unaudited) RMB' 000	2018 (unaudited) RMB' 000	2019 (unaudited) RMB' 000	2018 (unaudited) RMB' 000
Revenue	6	78,581	121,538	28,142	46,097
Cost of sales		(54,498)	(66,031)	(19,757)	(25,132)
Gross profit		24,083	55,507	8,385	20,965
Other gain/(loss), net	7	477	139	(1,590)	25
Selling and distribution costs		(13,201)	(17,266)	(4,166)	(5,376)
Administrative expenses		(17,447)	(23,079)	(5,621)	(8,220)
		(6,088)	15,301	(2,992)	7,394
Finance income		79	68	30	12
Finance cost		(577)	(258)	(232)	(117)
Finance cost, net	8	(498)	(190)	(202)	(105)
(Loss)/Profit before income tax		(6,586)	15,111	(3,194)	7,289
Income tax expense	9	(1,083)	(4,344)	(158)	(539)
(Loss)/Profit for the period		(7,669)	10,767	(3,352)	6,750

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (CONTINUED)

For the nine months and three months ended 30 September 2019

	Notes	Nine months ended 30 September		Three months ended 30 September	
		2019 (unaudited) RMB' 000	2018 (unaudited) RMB' 000	2019 (unaudited) RMB' 000	2018 (unaudited) RMB' 000
Other comprehensive income:					
<i>Items that will not be reclassified to profit or loss:</i>					
Disposal of investments in equity instruments designated at fair value through other comprehensive income		32	–	–	–
Change in fair value of investments in equity instruments designated at fair value through other comprehensive income		–	193	–	–
<i>Items that may be reclassified subsequently to profit or loss:</i>					
Currency translation differences		389	(1,868)	415	(881)
Total comprehensive (loss)/income for the period		(7,248)	9,092	(2,937)	5,869
(Loss)/Profit attributable to:					
Owners of the Company		(7,058)	10,047	(3,153)	5,866
Non-controlling interests		(611)	720	(199)	884
		(7,669)	10,767	(3,352)	6,750
Total comprehensive (loss)/income attributable to:					
Owners of the Company		(6,637)	8,372	(2,738)	4,985
Non-controlling interests		(611)	720	(199)	884
		(7,248)	9,092	(2,937)	5,869
(Loss)/Earnings per share attributable to owners of the Company for the period (expressed in RMB cents per share)					
Basic		(0.89)	1.31	(0.40)	0.76
Diluted	11	(0.89)	1.30	(0.40)	0.76

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine months ended 30 September 2018

	Attributable to owners of the Company											Total equity
	Share capital	Share premium	Capital reserve	PRC statutory reserve	Shares held for award scheme	Employee share-based payment reserve	FVOCI reserve	Exchange reserve	Accumulated losses	Subtotal	Non-controlling interests	
	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000
Balance at												
31 December 2017												
as originally presented	6,257	311,715	(47,484)	7,117	(9,968)	5,493	-	2,361	(81,550)	193,941	1,244	195,185
Initial application of Hong Kong Financial Reporting Standards ("HKFRSs") 9	-	-	-	-	-	-	(992)	-	773	(219)	-	(219)
Restated balance at												
1 January 2018	6,257	311,715	(47,484)	7,117	(9,968)	5,493	(992)	2,361	(80,777)	193,722	1,244	194,966
Comprehensive income												
Profit for the period	-	-	-	-	-	-	-	-	10,047	10,047	720	10,767
Other comprehensive income												
Change in fair value of investments in equity instruments designated at fair value through other comprehensive income	-	-	-	-	-	-	193	-	-	193	-	193
Currency translation differences	-	-	-	-	-	-	-	(1,868)	-	(1,868)	-	(1,868)
Total comprehensive income	-	-	-	-	-	-	193	(1,868)	10,047	8,372	720	9,092

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

For the nine months ended 30 September 2018

	Attributable to owners of the Company											Non-controlling interests	Total equity
	Share capital	Share premium	Capital reserve	PRC statutory reserve	Shares held for award scheme	Employee share-based payment reserve	FVOCI reserve	Exchange reserve	Accumulated losses	Subtotal			
	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000
Transactions with equity owners of the Company recognised directly in equity													
Issuance of new shares, net of transaction cost	115	4,149	-	-	-	-	-	-	-	4,264	-	-	4,264
Equity-settled share-based payment expenses	-	-	-	-	-	(2,550)	-	-	-	(2,550)	-	-	(2,550)
Vesting of award shares	-	-	-	-	1,823	(2,943)	-	-	1,120	-	-	-	-
Disposal of a subsidiary	-	-	-	(212)	-	-	-	-	212	-	-	-	-
Appropriation to PRC statutory reserve ²	-	-	-	1,958	-	-	-	-	(1,958)	-	-	-	-
Balance at 30 September 2018													
(Unaudited)	6,372	315,864	(47,484)	8,863	(8,145)	-	(799)	493	(71,356)	203,808	1,964	-	205,772

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

For the nine months ended 30 September 2019

	Attributable to owners of the Company									
	Share capital	Share premium	Capital reserve	PRC			Accumulated losses	Subtotal	Non-controlling interests	Total equity
				statutory reserve	FVOCI reserve	Exchange reserve				
RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	
Balance at 31 December 2018 as originally presented (Audited)	6,372	315,864	(47,484)	9,744	(435)	647	(60,812)	223,896	1,845	225,741
Initial application of Hong Kong Financial Reporting Standards ("HKFRSs") 16	-	-	-	-	-	-	(539)	(539)	-	(539)
Restated balance at 1 January 2019	6,372	315,864	(47,484)	9,744	(435)	647	(61,351)	223,357	1,845	225,202
Comprehensive income										
Loss for the period	-	-	-	-	-	-	(7,058)	(7,058)	(611)	(7,669)
Other comprehensive income										
Disposal of investments in equity instruments designated at fair value through other comprehensive income	-	-	-	-	435	-	(403)	32	-	32
Currency translation differences	-	-	-	-	-	389	-	389	-	389
Total comprehensive income	-	-	-	-	435	389	(7,461)	(6,637)	(611)	(7,248)
Transactions with equity owners of the Company recognised directly in equity										
Appropriation to PRC statutory reserve	-	-	-	-	-	-	-	-	-	-
Balance at 30 September 2019 (Unaudited)	6,372	315,864	(47,484)	9,744	-	1,036	(68,812)	216,720	1,234	217,954

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION

1. CORPORATE INFORMATION

ZMFY Automobile Glass Services Limited (the “**Company**”) is a limited liability company incorporated in the Cayman Islands and its shares are listed on GEM of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”). The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company is an investment holding company. The principal activities of its subsidiaries (together with the Company referred to as the “**Group**”) are sales of automobile glass with installation/repair services, trading of automobile glass, installation services of photovoltaic system, business consultancy services and finance lease business in the People’s Republic of China (the “**PRC**”).

The condensed consolidated financial information are unaudited but have been reviewed by the audit committee of the Company (the “**Audit Committee**”).

2. BASIS OF PREPARATION

The condensed consolidated financial information have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“**HKASs**”) and Interpretations (hereinafter collectively referred to as the “**HKFRSs**”) and have been prepared under the historical cost convention, except for certain financial instruments which are measured at fair value, as appropriate. They are presented in Renminbi (“**RMB**”) and all values are rounded to the nearest thousand except when otherwise indicated.

The preparation of condensed consolidated financial information in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

3. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of the condensed consolidated financial information are applied consistently with those applied in the Group's audited consolidated financial statements for the year ended 31 December 2018, except for those that relate to new standards or interpretations effective for the first time for the period beginning on or after 1 January 2019.

Application of new and amendments to HKFRSs

In the current period, the Group has applied the following new and amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants which are mandatory effective for the annual period beginning on 1 January 2019 for the preparation of the Group's condensed consolidated financial information:

Annual Improvements to HKFRSs 2015-2017 Cycle	Amendments to HKFRS 3, Business Combinations
Annual Improvements to HKFRSs 2015-2017 Cycle	Amendments to HKAS 12, Income Taxes
Annual Improvements to HKFRSs 2015-2017 Cycle	Amendments to HKAS 23, Borrowing Costs
Amendments to HKFRS 9	Payment Features with Negative Compensation
HKFRS 16	Leases
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments

Except for the effects of the application of HKFRS 16, the application of other new and amendments to HKFRSs in the current period has had no material effect on the Group's financial performance and positions for the current and prior periods and/or disclosures set out in these condensed consolidated financial information.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY

HKFRS 16, Leases

HKFRS 16, which superseded HKAS 17 “Leases” and related interpretations on and after 1 January 2019, introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Specifically, under HKFRS 16, a lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Accordingly, a lessee should recognise depreciation of the right-of-use asset and interest on the lease liability, and also classifies cash repayments of the lease liability into a principal portion and an interest portion and presents them in the statement of cash flows. Also, the right-of-use asset and the lease liability are initially measured on a present value basis. The measurement includes non-cancellable lease payments and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease. This accounting treatment is significantly different from the lessee accounting for leases that are classified as operating leases under the predecessor standard, HKAS 17.

In respect of lessor accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY (CONTINUED)

HKFRS 16, Leases (Continued)

HKFRS 16 will primarily affect the Group's accounting as a lessee of leases for offices which are currently classified as operating leases. The application of the new accounting model is expected to lead an increase in both assets and liabilities and to impact on the timing of the expense recognition in the statement of profit or loss over the period of the lease. The interest expense on the lease liability and the depreciation expense on the right-of-use asset under HKFRS 16 will replace the rental charge under HKAS 17. A preliminary assessment indicates that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding lease liability in respect of all the leases unless they qualify for low value or short-term leases upon the application of HKFRS 16. In addition, the application of new requirement may result changes in measurement, presentation and disclosure as indicated above.

The Group has adopted HKFRS 16 "Leases" from 1 January 2019 which resulted in changes in accounting policies and adjustments to the amounts recognised in these unaudited condensed consolidated financial information. In accordance with the transition provisions in HKFRS 16, the Group has adopted the new rules retrospectively and restated the Group's accumulated losses at the date of initial application (1 January 2019).

The lease liabilities were discounted at an incremental borrowing rate at 1 January 2019.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY (CONTINUED)

Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Nine months ended 30 September	
	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000
(Decrease)/increase in comprehensive income:		
Decrease in rental expense	(2,399)	(1,829)
Increase in depreciation	2,205	1,862
Increase in finance cost	359	369
Total increase in loss attributable to owners of the Company	165	402
Increase in loss per share (expressed in RMB cents per share)		
Basic and Diluted	(0.02)	(0.05)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY (CONTINUED)

Condensed Consolidated Statement of Financial Position

	As at 30 September 2019 (Unaudited) RMB' 000	As at 31 December 2018 (Unaudited) RMB' 000
Increase in right-of-use assets	11,441	9,684
Decrease in prepayments for rental (included in trade and other receivables)	(1,859)	(1,528)
Increase in lease liabilities – current	2,616	2,379
Increase in lease liabilities – non-current	7,671	6,316
Increase in accumulated losses	(705)	(539)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY (CONTINUED)

The following table summarises the impact, net of tax, of transition to HKFRS 16 on the opening balance of accumulated losses as at 1 January 2019 as follows:

	RMB' 000
Accumulated losses	
Balance as at 31 December 2018	(60,812)
Initial application of Hong Kong Financial Reporting Standards ("HKFRSs") 16	(539)
Restated balance as at 1 January 2019	(61,351)

Annual Improvements to HKFRSs 2015-2017 Cycle, Amendments to HKFRS 3, Business Combination

The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKFRS 3 which clarifies that when a joint operator of a business obtains control over a joint operation, this is a business combination achieved in stages and the previously held equity interest should therefore be remeasured to its acquisition date fair value.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY (CONTINUED)

Annual Improvements to HKFRSs 2015-2017 Cycle, Amendments to HKAS 12, Income Taxes

The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKAS 12 which clarify that all income tax consequences of dividends are recognised consistently with the transactions that generated the distributable profits, either in profit or loss, other comprehensive income or directly in equity.

Annual Improvements to HKFRSs 2015-2017 Cycle, Amendments to HKAS 23, Borrowing Costs

The amendments issued under the annual improvements process make small, non-urgent changes to standards where they are currently unclear. They include amendments to HKAS 23 which clarifies that a borrowing made specifically to obtain a qualifying asset which remains outstanding after the related qualifying asset is ready for its intended use or sale would become part of the funds an entity borrows generally and therefore included in the general pool.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

4. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICY (CONTINUED)

Amendments to HKFRS 9, Prepayment Features with Negative Compensation

The amendments clarify that prepayable financial assets with negative compensation can be measured at amortised cost or at fair value through other comprehensive income if specified conditions are met – instead of at fair value through profit or loss.

HK(IFRIC)-Int 23, Uncertainty over Income Tax Treatments

The interpretation supports the requirements of HKAS 12 “Income Taxes”, by providing guidance over how to reflect the effects of uncertainty in accounting for income taxes.

Under the interpretation, the entity shall determine whether to consider each uncertain tax treatment separately or together based on which approach better predicts the resolution of the uncertainty. The entity shall also assume the tax authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If the entity determines it is probable that the tax authority will accept an uncertain tax treatment, then the entity should measure current and deferred tax in line with its tax filings.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

5. BASIS OF CONSOLIDATION

The condensed consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Inter-company transactions and balances between group companies together with unrealised profits are eliminated in full in preparing the condensed consolidated financial information. Unrealised losses are also eliminated unless the transaction provides evidence of impairment on the asset transferred, in which case the loss is recognised in profit or loss.

The results of subsidiaries acquired or disposed of during the periods are included in the condensed consolidated statement of profit or loss and other comprehensive income from the dates of acquisition or up to the dates of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

Acquisition of subsidiaries or businesses is accounted for using the acquisition method. The cost of an acquisition is measured at the aggregate of the acquisition-date fair value of assets transferred, liabilities incurred and equity interests issued by the Group, as the acquirer. The identifiable assets acquired and liabilities assumed are principally measured at acquisition-date fair value. The Group's previously held equity interest in the acquiree is re-measured at acquisition-date fair value and the resulting gains or losses are recognised in profit or loss. The Group may elect, on a transaction-by-transaction basis, to measure the non-controlling interests that represent present ownership interests in the subsidiary either at fair value or at the proportionate share of the acquiree's identifiable net assets. All other non-controlling interests are measured at fair value unless another measurement basis is required by HKFRSs. Acquisition-related costs incurred are expensed unless they are incurred in issuing equity instruments in which case the costs are deducted from equity.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

5. BASIS OF CONSOLIDATION (CONTINUED)

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the Group's interest and the non-controlling interest are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of.

Subsequent to acquisition, the carrying amount of non-controlling interests that represent present ownership interests in the subsidiary is the amount of those interests at initial recognition plus such non-controlling interest's share of subsequent changes in equity. Total comprehensive income is attributed to such non-controlling interests even if this results in those non-controlling interests having a deficit balance.

6. SEGMENT REPORTING

The chief operating decision-maker ("**CODM**") has been identified as the Executive Directors and the Chief Financial Officer collectively. CODM reviews the Group's internal reporting in order to assess performance and allocate resources.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

6. SEGMENT REPORTING (CONTINUED)

The Group launched the business consultancy services through the acquisition of CAS Valley Company Inc. on 18 September 2017 and established finance lease services in January 2018. Information reported to CODM for the purpose of resource allocation and assessment of segment performance is now based on the business segments of the Group. No geographical analysis of information is presented to the CODM for such purposes as the Group's major operations and assets were situated in the PRC. CODM considered the performance and business prospects of the operations relating to sales of automobile glass with installation/repair services and trading of automobile glass in the PRC in a collective manner, hence these operations constituted the automobile glass operating segment. The photovoltaic system segment mainly represented the provision of installation services of photovoltaic system in the PRC. Business consultancy services became a business segment in 2017 and finance lease services became a business segment in 2018. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented four reportable segments – "Automobile glass", "Photovoltaic system", "Business consultancy services" and "Finance lease services" in its condensed consolidated financial information for the nine months ended 30 September 2019. No operating segments have been aggregated to form a reportable segment for the purpose of segment reporting in the condensed consolidated financial information.

Segment assets and liabilities are not regularly reported to the Group's CODM and therefore information of reportable segment assets and liabilities is not presented in the condensed consolidated financial information.

As at 30 September 2019 and 2018, the Group's non-current assets were entirely located in the PRC. There is one external customer contributing 10% or more of the Group's revenue for the nine months ended 30 September 2019 (for the nine months ended 30 September 2018: Nil).

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

6. SEGMENT REPORTING (CONTINUED)

	Automobile glass		Photovoltaic system		Business consultancy services		Finance lease services		Reportable segments total	
	Nine months ended		Nine months ended		Nine months ended		Nine months ended		Nine months ended	
	30 September		30 September		30 September		30 September		30 September	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	RMB' 000	
Revenue										
- Sales of automobile glass with installation/repair services	61,606	66,174	-	-	-	-	-	-	61,606	66,174
- Trading of automobile glass	5,826	7,936	-	-	-	-	-	-	5,826	7,936
- Installation services of photovoltaic system	-	-	996	1,067	-	-	-	-	996	1,067
- Business consultancy services	-	-	-	-	1,805	43,632	-	-	1,805	43,632
- Finance lease services	-	-	-	-	-	-	8,610	3,078	8,610	3,078
	67,432	74,110	996	1,067	1,805	43,632	8,610	3,078	78,843	121,887
Inter-segment sales	(262)	(349)	-	-	-	-	-	-	(262)	(349)
Reportable segment revenue	67,170	73,761	996	1,067	1,805	43,632	8,610	3,078	78,581	121,538
Gross profit of reportable segments	14,147	15,005	35	376	1,345	37,077	8,556	3,049	24,083	55,507
(Loss)/Profit before income tax of reportable segments	(590)	(7,358)	(637)	(33)	(10,404)	20,018	7,413	2,059	(4,218)	14,686
Depreciation	(3,920)	(3,260)	(5)	(5)	(430)	(463)	-	-	(4,355)	(3,728)
Amortisation	-	-	-	-	-	-	-	-	-	-
Interest expense	(435)	(68)	-	-	-	(10)	(132)	(2)	(567)	(80)
Interest income	31	13	8	3	3	43	36	9	78	68
Capital expenditure	(394)	(415)	-	-	-	(158)	-	-	(394)	(573)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

6. SEGMENT REPORTING (CONTINUED)

A reconciliation of results of reportable segments to (loss)/profit for the nine months ended 30 September 2019 and 2018 is as follows:

	Nine months ended 30 September	
	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000
Total of (loss)/profit before income tax of reportable segments	(4,218)	14,686
Finance cost	(9)	(178)
Unallocated expenses	(2,359)	603
(Loss)/Profit before income tax of the Group	(6,586)	15,111

7. OTHER GAIN OR LOSS, NET

	Nine months ended 30 September		Three months ended 30 September	
	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000
Gain on disposal of a subsidiary	-	112	-	-
(Loss)/Gain on disposals of property, plant and equipment	(1)	2	2	(7)
Loss allowance on finance lease receivables	609	-	(1,507)	-
Others	(131)	25	(85)	32
	477	139	(1,590)	25

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

8. FINANCE COST, NET

	Nine months ended 30 September		Three months ended 30 September	
	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000
Finance cost:				
Interest expense on bank and other borrowings	(76)	(85)	(20)	(28)
Interest expense on shareholder's loan	(10)	(173)	-	(89)
Imputed interest expense on interest-free deposits from finance lease customers	(132)	-	(47)	-
Imputed interest expense on operating lease liabilities	(359)	-	(165)	-
	(577)	(258)	(232)	(117)
Finance income:				
Interest income on bank deposits	79	68	30	12
	(498)	(190)	(202)	(105)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

9. INCOME TAX EXPENSE

	Nine months ended 30 September		Three months ended 30 September	
	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000
Current income tax				
– PRC profits tax	930	4,176	530	483
Deferred tax	153	168	(372)	56
Income tax expense	1,083	4,344	158	539

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profit arising in Hong Kong for the nine months ended 30 September 2019 (Nine months ended 30 September 2018: Nil). Taxes on profits assessable in the PRC have been calculated at the prevailing tax rates, based on existing legislation, interpretations and practices in respect thereof.

All of the PRC subsidiaries are subject to the PRC corporate income tax at a rate of 25% for the nine months ended 30 September 2019 (Nine months ended 30 September 2018: 25%), except for Shangshi Kuaiche Enterprise Service (Hengqin) Company Limited (“**Shangshi Kuaiche (Hengqin)**”), which was qualified as an enterprise of Industries Encouraged to Develop (鼓勵類產業企業) in the PRC and hence entitled to 10% tax reduction since 2017 to 2020. For the nine months ended 30 September 2019, Shangshi Kuaiche (Hengqin) enjoyed a reduced corporate income tax of 15% as a result of the above reduction on the statutory tax rate. Shangshi Kuaiche (Hengqin) Beijing branch is qualified as Small Low-Profit Enterprise (小型微利企業) in the PRC and hence entitled to 50% reduction on the assessable profits followed by 20% corporate income tax rate since 2017 to 2019.

The Group is not subject to any taxation under the jurisdiction of the Cayman Islands and British Virgin Islands during the nine months ended 30 September 2019 (Nine months ended 30 September 2018: Nil).

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

10. DIVIDENDS

The Directors did not recommend the payment of any dividend for the nine months ended 30 September 2019 (Nine months ended 30 September 2018: Nil).

11. (LOSS)/EARNINGS PER SHARE

The calculation of basic and diluted (loss)/earnings per share attributable to owners of the Company are based on the following data:

	Nine months ended 30 September		Three months ended 30 September	
	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000	2019 (Unaudited) RMB' 000	2018 (Unaudited) RMB' 000
(Loss)/Profit attributable to owners of the Company for the purpose of basic and diluted (loss)/earnings per share	(7,058)	10,047	(3,153)	5,866
	Number of shares Nine months ended 30 September		Number of shares Three months ended 30 September	
	2019 (Unaudited) '000	2018 (Unaudited) '000	2019 (Unaudited) '000	2018 (Unaudited) '000
Weighted average number of ordinary shares for the purpose of basic (loss)/earnings per share	793,200	768,886	793,200	771,180
Effect of dilutive potential ordinary shares in respect of shares award	–	6,609	–	–
Weighted average number of ordinary shares for the purpose of diluted (loss)/earnings per share	793,200	775,495	793,200	771,180

NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

11. (LOSS)/EARNINGS PER SHARE (CONTINUED)

For the nine months ended 30 September 2019, basic loss per share is based on the loss for the period attributable to owners of the Company of approximately RMB7,058,000 and on the weighted average number of ordinary shares of 793,200,000 used in basic loss per share calculation. Diluted loss per share is equal to basic loss per share.

For the nine months ended 30 September 2018, diluted earnings per share is based on the profit for the period attributable to owners of the Company of approximately RMB10,047,000 and on the adjusted weighted average number of 775,495,000 ordinary shares outstanding during the nine months period, being the weighted average number of ordinary shares of 768,886,000 used in basic earnings per share calculation and adjusted for the effects of deemed vesting of awarded shares of 6,609,000 existed during the aforementioned period.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

The Group's total revenue for the nine months ended 30 September 2019 (the "Period") amounted to approximately RMB78,581,000 representing a decrease of approximately RMB42,957,000 or 35.3% as compared to that of approximately RMB121,538,000 for the nine months ended 30 September 2018, which was mainly due to a business slowdown experienced by the business consultancy segment. Overall gross profit decreased by approximately RMB31,424,000 or 56.6% to approximately RMB24,083,000 for the Period from approximately RMB55,507,000 for the nine months ended 30 September 2018. The gross profit margin for the Period decreased to approximately 30.6% from approximately 45.7% for the nine months ended 30 September 2018.

The loss attributable to owners of the Company for the Period amounted to approximately RMB7,058,000, representing a decrease of approximately RMB17,105,000 as compared to a profit of approximately RMB10,047,000 for the nine months ended 30 September 2018.

The substantial decline in revenue and net profit were mainly attributable to the following reasons:

- (i) the continued deficit, although such deficit dropped by 92.0% from loss before income tax of RMB7,358,000 in the nine months ended 30 September 2018 to RMB590,000 for the Period, resulting from the automobile glass business of the Company due to the unfavourable business environment that persisted during the Period; and
- (ii) business consultancy service sector of the Company is further experiencing difficult market environment, causing a substantial decrease in the year-to-date revenue in this sector and leading to loss for the Period as the operating costs in this sector were mainly fixed costs in nature.

Revenue

Sales of Automobile Glass with Installation/Repair Services and Trading of Automobile Glass

Revenue from sales of automobile glass with installation/repair services and trading of automobile glass decreased by approximately RMB6,591,000 or 8.9% from approximately RMB73,761,000 for the nine months ended 30 September 2018 to approximately RMB67,170,000 for the Period. The decrease was mainly due to the continuous decline in the demand of automobile glass in the PRC and the intensified competition in the automobile market in Beijing.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Gross profit from sales of automobile glass with installation/repair services and trading of automobile glass for the Period amounted to approximately RMB14,147,000 (for the nine months ended 30 September 2018: RMB15,005,000), representing a decrease of approximately RMB858,000 or 5.7% as compared to that of the nine months ended 30 September 2018. Gross profit margin had slightly increased from approximately 20.3% for the corresponding period in 2018 to approximately 21.1% for the Period.

Provision of Installation Services of Photovoltaic System

The provision of installation services of photovoltaic system by the Group is mostly conducted in an one-off or ad-hoc nature. Accordingly, it is considered as a supplementary income source of the Group. During the Period, revenue from the provision of installation services of photovoltaic system by the Group amounted to approximately RMB996,000. (for the nine months ended 30 September 2018: RMB1,067,000).

Business Consultancy Services

For the Period, this segment generated a revenue of approximately RMB1,805,000, representing a substantial decrease of 95.9% from that of the nine months ended 30 September 2018 and resulted in loss before income tax of approximately RMB10,404,000. During the nine months ended 30 September 2018, revenue and profit before income tax generated were approximately RMB43,632,000 and RMB20,018,000 respectively. The decrease in revenue and profit before income tax was mainly attributable to the underperformance of relevant operating subsidiaries, and among other reasons, the overall industry slowdown experienced in the segment.

Finance Lease Services

On 5 January 2018, the Group launched the finance lease services business, for which it derived revenue from the provision of finance lease services to its industrial customers in the PRC. For the Period, revenue and profit before income tax generated from finance lease services were approximately RMB8,610,000 and RMB7,413,000 respectively. During the nine months ended 30 September 2018, revenue and profit before income tax generated were approximately RMB3,078,000 and RMB2,059,000 respectively.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Other Gain or Loss

A net gain of approximately RMB477,000 was recorded for the Period, mainly due to the reversal of loss allowance on finance lease receivables of approximately RMB609,000 as a result of recent collection of repayment from finance lease clients.

Loss allowance on finance lease receivables

The Group's finance lease customers are grouped under a provision matrix into five internal credit rating buckets (namely: Normal, Special-mentioned, Substandard, Doubtful and Loss) based on shared credit risk characteristics by reference to past default experience and current past due exposure of the customers. The estimated loss rates are estimated based on historically observed default rates over the expected life of the debtors, the realisation of collateral and guarantee and study of other corporates' default and recovery data from international credit-rating agencies, and are adjusted for forward-looking information that is available without undue cost or effort.

The customers of finance lease receivables as at 30 September 2019 were categorised based on the internal credit rating and the estimated loss rate of 2.49% to 8.24% was applied. A net reversal of loss allowance previously provided during the past periods of approximately RMB609,000 was recognised as a gain during the Period, while total finance lease receivables balance declined to approximately RMB85,876,000 as at 30 September 2019 from that of approximately RMB99,104,000 as at 31 December 2018.

Going forward and as the Group further develops its business, the Directors believe that impairment losses may arise (or decline) to reflect (i) an increase of finance lease receivables and a growing customer base; and (ii) an increase (or decline) in individual impairment allowance as subsequent collection of receivables takes place.

Selling and Distribution Costs

Selling and distribution costs of the Group decreased by approximately RMB4,065,000 or 23.5% from approximately RMB17,266,000 for the nine months ended 30 September 2018 to approximately RMB13,201,000 for the Period. The decrease was mainly a result of staff reduction and other cost cutting efforts made by the Company in all of its subsidiaries.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Administrative Expenses

The Group's administrative expenses mainly consist of professional fees, staff costs (including directors' remunerations), depreciation and rental expenses. The total administrative expenses decreased by approximately RMB5,632,000 or 24.4% from approximately RMB23,079,000 for the nine months ended 30 September 2018 to approximately RMB17,447,000 for the Period. The decrease was mainly a result of staff reduction and other cost cutting efforts made by the Company in all of its subsidiaries, particularly with respect to the business consultancy services segment.

Finance Cost, Net

Net finance cost for the Period amounted to approximately RMB498,000 (for the nine months ended 30 September 2018: RMB190,000). The increase in net finance cost was mainly attributable to the imputed interest expense on interest-free deposits from finance lease customers of approximately RMB132,000 and the imputed interest expense on operating lease liabilities of approximately RMB359,000, as a result of application of HKFRS 9 and HKFRS 16 respectively.

Income Tax Expense

Income tax expense decreased by approximately RMB3,261,000 or 75.1% from approximately RMB4,344,000 for the nine months ended 30 September 2018 to approximately RMB1,083,000 for the Period. The decrease in income tax expense was mainly attributable to a decreased level of taxable income during the Period.

(Loss)/Profit for the Period

The Group recorded a net loss of approximately RMB7,669,000 for the Period, as compared with the net profit of approximately RMB10,767,000 for the nine months ended 30 September 2018. The decrease in net profit for the Period was mainly attributable to the underperformance and massive loss generated by the business consultancy segment which was historically a major profit contributor to the Company.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Charges on the Group's assets

As at 30 September 2019, the Group did not have any material charge on its assets (31 December 2018: Nil).

Contingent Liabilities

On 24 December 2014, Xinyi Glass issued an originating summons (the "**Originating Summons**") and instituted proceedings in the Court of First Instance of the Hong Kong Special Administrative Region against the Company, the vendor of the Daqing Property, the holder of the convertible bonds of the Company, certain existing and former executive and non-executive Directors and independent non-executive Directors (the "**Defendants**") with respect to the acquisition of a property in Daqing Property Acquisition. For details of the Legal Proceeding, please refer to the annual report of the Company for the year ended 31 December 2018.

Pursuant to the Originating Summons, Xinyi Glass contended that the terms of the Daqing Property Acquisition might not serve the best interests of the Company and the shareholders as a whole and it doubted on the legality surrounding the Daqing Acquisition. Accordingly, Xinyi Glass sought the following orders:

- (i) the acquisition agreement to be declared void or, in the alternative, voidable;
- (ii) the convertible bonds of the Company issued to satisfy the consideration of the Daqing Acquisition and the conversion shares already allotted and issued to the vendor of the Daqing property as at the date of the Originating Summons be declared void or, in the alternative, voidable;
- (iii) in the event that the acquisition agreement and the convertible bonds are declared voidable, the Company and the vendor be compelled to terminate and/or rescind the same; and
- (iv) in the alternative, damages from certain existing and former executive Directors, non-executive Directors and independent non-executive Directors.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

The litigation is still ongoing but no step has been taken by Xinyi Glass to prosecute the same against all the Defendants for more than three years since 12 November 2015. Management has consulted legal advisors in both the PRC and Hong Kong in response to the Originating Summons. The Directors have thoroughly revisited the situation based on the advice of the PRC and Hong Kong legal advisors during the year ended 31 December 2018, and considered that the demands (i) to (iii) are still unattainable and demand (iv) does not impact the Company nor the Group. Accordingly, the Directors considered that the pending litigation will not have any material adverse impact to the consolidated financial statements as at 30 September 2019.

Save as disclosed above, as at 30 September 2019, the Group did not have any other significant contingent liabilities (as at 31 December 2018: Nil).

Foreign Exchange Risk

The Group mainly operates in the PRC with most of the transactions settled in Renminbi. Part of the Group's cash and bank deposits are denominated in Hong Kong Dollars. During the Period, the Group did not hedge any exposure in foreign currency risk.

Material Acquisition and Disposal

The Group did not have any major acquisition and disposal during the Period.

PROSPECTS

Going forward, the Board will try its best endeavour to seek suitable merger and acquisition opportunities and/or business collaboration to further expand into the financial services industry. Apart from strengthening the Group's automobile glass services and business consultancy services, the Group has a plan to further develop the finance lease services, corporate finance advisory services and asset management services in the future, and expects to generate a stable stream of income from providing such services.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Corporate Governance

Recognising the importance of a listed company's responsibilities to enhance its transparency and accountability, the Company is committed to maintaining a high standard of corporate governance in the interests of its shareholders. The Company devotes to best practice on corporate governance and to comply to the extent practicable, with the code provisions as set out in the Corporate Governance Code (the "**CG Code**") contained in Appendix 15 to the GEM Listing Rules.

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Xia is the chairman of our Board and the chief executive officer of the Company. During the period from 1 January 2018 to 23 March 2018, Mr. Xia was the chairman and non-executive Director of the Group. Following the resignation of Ms. Xia Lu as an executive Director and chief executive officer of the Group on 23 March 2018, Mr. Xia was re-designated as an executive Director and chief executive officer of the Group on the same date. Given the fact that Mr. Xia joined the Group since July 2015, all the other Directors believe that the vesting of the roles of chairman and chief executive officer in Mr. Xia is beneficial to the business operations and management of our Group and will provide a strong and consistent leadership to our Group.

As at the date of this report, the Board has seven members, which comprises three executive Directors, one non-executive Director and three independent non-executive Directors, and fulfils the requirement of Rules 5.05(1) and 5.05(A) of the GEM Listing Rules. Further, each of the Audit Committee, Nomination Committee and Remuneration Committee (collectively, the "**Committees**") will have no less than three members. Each of the Nomination Committee and Remuneration Committee comprises a majority of independent non-executive Directors, and the Audit Committee comprises non-executive Directors only, which fulfils the requirements of the terms of reference of the Committees and complies with Chapter 5 and code provision A5.1 of the Appendix 15 of the GEM Listing Rules.

The Company will continue to review its corporate governance practices in order to enhance its corporate governance standard, to comply with the increasingly tightened regulatory requirements and to meet the rising expectations of shareholders and investors.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Dividends

The Directors did not recommend the payment of any dividend for the nine months ended 30 September 2019 (30 September 2018: Nil).

Directors' Interests in Competing Interests

For the Period, the Directors were not aware of any business or interest of each of the Directors, or the controlling shareholders of the Company and their respective close associates (as defined under the GEM Listing Rules) that competes or may compete with the business of the Group and any other conflicts of interest which any such person has or may have within the Group.

Purchase, Sale or Redemption of the Company's Listed Securities

During the Period, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company Or Any Associated Corporations

As at 30 September 2019, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange, pursuant to the required standard of dealings by directors of listed issuer as referred to in Rule 5.46 of the GEM Listing Rules, were as follows:

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Long positions in the ordinary shares of the Company (the “shares”) and underlying shares of the Company

Name of Director	Nature of interest	Number of Shares and underlying shares held	Approximate percentage of Shareholding (%)
			(Note 4)
Xia Xiufeng	Beneficial interest	1,000,000 (Note 1)	0.13%
	Interest in a controlled corporation	216,000,000 (Note 1)	27.23%
Lo Chun Yim	Interest in controlled corporations	166,307,500 (Note 2)	20.97%
Lu Yongmin	Interest in a controlled corporation	48,281,475 (Note 3)	6.09%

Notes:

- (1) Mr. Xia Xiufeng was beneficially holding 1,000,000 Shares of the Company and indirectly holding 216,000,000 shares of the Company through Lu Yu Global Limited (“**Lu Yu**”). Lu Yu, a company incorporated in the British Virgin Islands (the “**BVI**”) on 21 April 2011 and an investment holding company, was wholly and beneficially owned by Mr. Xia. Mr. Xia was therefore deemed to be interested in the 216,000,000 Shares held by Lu Yu by virtue of the SFO.
- (2) The 166,307,500 Shares represent 106,000,000 Shares held by Rise Grace, 29,562,500 Shares held by Urban Emotions Ltd (“**Urban**”) and 30,745,000 Shares held by Mind Phenomenon Ltd (“**Mind Phenomenon**”). Rise Grace is a company incorporated in Hong Kong on 5 November 2009 and an investment holding company. Rise Grace was wholly and beneficially owned by Diamond Galaxy Limited, which was in turn wholly and beneficially owned by Mr. Lo Chun Yim (“**Mr. Lo**”), an executive Director of the Company. Urban was a company incorporated in the BVI with limited liability which was directly wholly-owned by Mr. Lo Chun Yim.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

On the other hand, Mind Phenomenon was a Company incorporated in the British Virgin Islands with limited liability, of which Mr. Lo purchased the entire issued share capital of Mind Phenomenon on 28 March 2019. Accordingly, Mr. Lo was deemed to be interested in all the Shares in which Rise Grace, Urban and Mind Phenomenon were interested by virtue of the SFO. On 7 August 2018, Rise Grace pledged 106,000,000 Shares to Dongxing Securities (Hong Kong) Financial Holdings Limited. The pledge has been released on 26 July 2019.

- (3) These Shares were held by YinHe Holding Limited (“**YinHe**”), a company incorporated in the BVI and an investing holding company, was wholly owned by Mr. Lu Yongmin, an executive Director of the Company. Mr. Lu Yongmin was deemed to be interested in all the Shares held by YinHe by virtue of the SFO.
- (4) The approximate percentage of shareholding is calculated based on the total number of issued shares of the Company as at 30 September 2019.

Save as disclosed above, as at 30 September 2019, none of the Directors or the chief executives of the Company had any other interests or short positions in any shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors of listed issuers as referred to in Rule 5.46 of the GEM Listing Rules.

Substantial Shareholders’ and Other Persons’ Interests and Short Positions in the Shares and Underlying Shares of the Company

So far as is known to the Directors, as at 30 September 2019, the following persons (not being a Director or chief executive of the Company) had, or were deemed to have interests or short positions in the Shares or underlying Shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO:

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Long positions in the shares and underlying shares of the Company

Name of shareholder	Nature of interest	Number of Shares and underlying Shares held	Approximate percentage of shareholding (%)
			(Note 7)
Lu Yu (Note 1)	Beneficial owner	216,000,000	27.23%
Rise Grace (Note 2)	Beneficial owner	106,000,000	13.36%
Diamond Galaxy Limited (Note 2)	Interest in a controlled corporation	106,000,000	13.36%
Xinyi Automobile Glass (BVI) Company Limited ("Xinyi Glass (BVI)") (Note 3)	Beneficial owner	120,360,000	15.17%
Xinyi Glass Holdings Limited ("Xinyi Glass Holdings") (Note 3)	Interest in a controlled corporation	120,360,000	15.17%
YinHe (Note 4)	Beneficial owner	48,281,475	6.09%
Ms. Lu Hong (Note 5)	Interest of spouse	48,281,475	6.09%
Ms. Hong Man Chu (Note 6)	Interest of spouse	166,307,500	20.97%

Notes:

- (1) Lu Yu, a company incorporated in the BVI on 21 April 2011 and an investment holding company, was wholly and beneficially owned by Mr. Xia Xiufeng. Mr. Xia Xiufeng was deemed to be interested in the 216,000,000 Shares held by Lu Yu by virtue of the SFO.
- (2) These Shares were held by Rise Grace, a direct wholly-owned subsidiary of Diamond Galaxy Limited, which was in turn wholly-owned by Mr. Lo Chun Yim. Therefore, each of Mr. Lo Chun Yim and Diamond Galaxy Limited was deemed to be interested in all the Shares in which Rise Grace was interested by virtue of the SFO.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

- (3) Xinyi Glass (BVI), a company incorporated in the BVI on 13 June 2012 and an investment holding company, was wholly and beneficially owned by Xinyi Glass Holdings. Therefore, Xinyi Glass Holdings was deemed to be interested in all the shares in which Xinyi Glass (BVI) was interested by virtue of the SFO.
- (4) YinHe, a company incorporated in the BVI and an investing holding company, was wholly and beneficially owned by Mr. Lu Yongmin. Mr. Lu Yongmin was deemed to be interested in the 48,281,475 Shares held by YinHe by virtue of the SFO.
- (5) Ms. Lu Hong is the spouse of Mr. Lu Yongmin and she was therefore deemed to be interested in the Shares in which Mr. Lu Yongmin was interested by virtue of the SFO.
- (6) Ms. Hong Man Chu is the spouse of Mr. Lo Chun Yim and she was therefore deemed to be interested in the shares in which Mr. Lo Chun Yim is interested by virtue of the SFO.
- (7) The approximate percentage of shareholding is calculated based on the total number of issued shares of the Company as at 30 September 2019.

Save as disclosed above, as at 30 September 2019, the Directors were not aware of any other persons (other than Directors or chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept pursuant to section 336 of the SFO.

Model Code for Directors' Securities Transactions

The Company has adopted a code of conduct regarding Directors' securities transactions on terms no less exacting than the required standard of dealings as set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiry with all the Directors, all the Directors confirmed that they have complied with the required standard of dealings and the code of conduct concerning securities transactions by Directors throughout the Period.

MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Audit Committee

The Audit Committee was established with written terms of reference in compliance with Rules 5.28 to 5.33 of the GEM Listing Rules and the CG Code. The primary duties of the Audit Committee are mainly to review the accounting policy, financial position and financial reporting procedures of the Group; to communicate with external audit firms; to assess the performance of internal financial and audit personnel; and to assess the internal control and review the risk management systems of the Group. The Audit Committee has four members comprising Mr. Jiang Bin (Chairman), Mr. Luo Wenzhi, Mr. Liu Mingyong and Mr. Wang Liang. The Audit Committee has reviewed the unaudited condensed consolidated financial information of the Group for the Period and was of the opinion that preparation of such results complied with the applicable accounting standard.

By order of the Board
ZMFY Automobile Glass Services Limited
Xia Xiufeng
Executive Director

Hong Kong, 8 November 2019

As at the date of this report, the executive Directors are Mr. Xia Xiufeng (Chairman and Chief Executive Officer), Mr. Lo Chun Yim and Mr. Lu Yongmin; the non-executive Director is Mr. Liu Mingyong; and the independent non-executive Directors are Mr. Jiang Bin, Mr. Luo Wenzhi and Mr. Wang Liang.