

# **Reach New Holdings Limited**

# 新達控股有限公司

(Incorporated in the Cayman Islands with limited liability)



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This report, for which the directors (the "Directors") of Reach New Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

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## **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### **Executive Directors:**

Mr. Lam Kai Yuen ("Mr. Gabi Lam") (Chief executive officer) Mr. Lam Kai Cheong ("Mr. Jeffrey Lam")

#### **Non-executive Director**

Mr. Lam Cheung Chuen ("Mr. Lam") (Chairman)

#### **Independent non-executive Directors**

Mr. Moy Yee Wo, Matthew ("Mr. Moy") Mrs. So Chan Wai Hang ("Mrs. So") Mr. Ho Yuk Hay ("Mr. Ho")

#### **AUDIT COMMITTEE**

Mr. Ho Yuk Hay *(Chairman)* Mr. Moy Yee Wo, Matthew Mrs. So Chan Wai Hang

#### **NOMINATION COMMITTEE**

Mr. Moy Yee Wo, Matthew *(Chairman)* Mrs. So Chan Wai Hang Mr. Ho Yuk Hay

#### **REMUNERATION COMMITTEE**

Mrs. So Chan Wai Hang *(Chairlady)* Mr. Moy Yee Wo, Matthew Mr. Ho Yuk Hay

#### **REGISTERED OFFICE**

PO Box 1350 Clifton House 75 Fort Street Grand Cayman KY1-1108 Cayman Islands

# HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

Sun Tin Lun Industrial Centre No. 6 Taihao Road Sandong Digital Industrial Park Sandong Town, Huizhou City Guangdong Province, PRC

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Estera Trust (Cayman) Limited PO Box 1350 Clifton House 75 Fort Street Grand Cayman KY1-1108 Cayman Islands

# BRANCH SHARE REGISTRAR AND TRANSFER OFFICE IN HONG KONG

Tricor Investor Services Limited Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

#### **PRINCIPAL BANKERS**

Hang Seng Bank Limited Bank of China, Huizhou Industrial Park Branch Industrial and Commercial Bank of China

#### **COMPANY SECRETARY**

Mr. Chan Fei Fei (Certified Public Accountant)

#### **COMPLIANCE OFFICER**

Mr. Lam Kai Yuen

#### **AUTHORISED REPRESENTATIVES**

Mr. Lam Kai Yuen Mr. Chan Fei Fei *(Certified Public Accountant)* 

#### **AUDITOR**

McMillan Woods (Hong Kong) CPA Limited (formerly known as Links CPA Limited) Certified Public Accountants

#### **COMPLIANCE ADVISER**

Alliance Capital Partners Limited

#### **COMPANY'S WEBSITE**

www.sthl.com.hk (information of this website does not form part of this report)

#### **STOCK CODE**

8471



#### CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the board (the "Board") of directors (the "Directors") of Reach New Holdings Limited (the "Company", and together with its subsidiaries, the "Group"), I am pleased to present the annual report of the Company for the year ended 31 December 2019.

The PRC garment accessories market has been facing numerous challenges during 2019. Our business was inevitably affected by the keen price competition in the market, the pressure of increasing operating costs, the continuous cost reduction measures taken by the Group's customers given the advent of trade protectionism and intensifying trade disputes between the PRC and the United States of America and the potential decline in the macro-economic situation in the PRC. During 2019, the Group recorded revenue of approximately RMB76.1 million, representing a decrease of approximately 23.1% as compared to that of last year. While the Group's gross profit for 2019 was approximately RMB21.7 million, representing a decrease of approximately 26.1% as compared to that of last year.

With the rich industry experience and expertise of our Directors and management, we managed the Group's operations with the best effort to alleviate the impact from those challenges in the market.

In order to deal with the challenging market conditions, the Group will continue to undertake cost control measures and broaden customer base and product offerings. We will endeavor to maintain our growth in our comprehensive labelling solution services, production management and customer services and enhance our overall competitiveness and market share. In addition, the Group will continue to explore new business opportunities to strengthen our income stream, including sales of garment products through different channels.

We foresee that the coming years should continue to be challenging for the garment accessory market, we shall continue to capture market opportunities so as to achieve a sustainable business growth and long-term benefits for our shareholders.

Finally, on behalf of the Board and the management, I wish to extend my sincere appreciation to all of our staff for their tireless efforts, diligence and contribution during 2019, and express my utmost gratitude to all shareholders, investors, customers, suppliers and business partners for their continued and valuable support and trust to the Group.

# REACH NEW HOLDINGS LIMITED LAM CHEUNG CHUEN

Chairman and non-executive Director

Hong Kong, 23 March 2020



#### **BUSINESS REVIEW AND OUTLOOK**

The Group is an established labelling solution provider and a one-stop garment accessories manufacturer and supplier based in the PRC. The Group mainly engages in the production of three types of products, which are (i) printed products (e.g. hangtags, price tags and stickers), (ii) woven labels (e.g. woven brand labels, woven size labels and badges) and (iii) printed labels (e.g. printed brand labels, printed size labels and care content labels). The Group also sources and sells other garment accessories, such as tapes, hanging tablets, string locks, leather badge, buttons and metal products, to the customers in the PRC. The Group's customers include (i) garment brand companies, (ii) sourcing companies designated by garment brand companies and (iii) garment manufacturers in the PRC.

Looking forward, the Directors consider that the future opportunities and challenges facing the Group will continue to be affected by the development of the garment accessory market in the PRC as well as factors affecting the labour costs and material costs. The Directors are of the view that further development of garment market in the PRC, shortening of garment updating cycle and the multifunction of labels remains to be the key driver for the growth of the PRC garment accessories industry.

With the Group's experienced management team and reputation in the market, the Directors consider that the Group is well-positioned to compete against its competitors under such future challenges that are commonly faced by all competitors, and the Group will continue to adopt a positive yet prudent approach in its business strategies aiming to enhance the Group's profitability and the shareholders' value in the long run.

#### **FINANCIAL REVIEW**

#### Revenue

For the year ended 31 December 2019, the Group recorded revenue of approximately RMB76.1 million, a decrease of approximately 23.1% comparing with that of approximately RMB98.9 million for the year ended 31 December 2018. A breakdown on revenue of the Group by product types for 2019 and 2018 is summarised as below:

#### For the year ended 31 December

Product types	2019		201	8
	RMB'000	%	RMB'000	%
Printed products	29,776	39.1	43,821	44.3
Woven labels	15,791	20.7	21,461	21.7
Printed labels	21,215	27.9	24,238	24.5
Others (note)	9,336	12.3	9,419	9.5
	76,118	100	98,939	100.0

Note: Others mainly include tapes, string locks, leather badge, buttons and metal products, etc..



The decrease in the Group's revenue was mainly due to the continuous cost reduction measures taken by the Group's customers given the advent of trade protectionism and intensifying trade disputes between the PRC and the United States of America ("USA"). In addition, a potential decline in the macro-economic situation in the PRC starting in the second guarter of 2019 also drove down the demand.

Due to the above mentioned economic atmosphere and the keen price competition in garment market, some of our customers in the PRC are facing the drop of garment sales order, and the Group's product is in correlation relationship with our customers garment sales order and hence, the Group's revenue decreased.

Moreover, some of our customers shift their production base to the South East Asia for the purpose of lower production cost and to lesser impact to the trade war between the USA and the PRC, and hence, the Group's sales decreased.

The Group will put more resources and effort in exploring the potential customers in the PRC and at the same time to explore the potential PRC and foreign garment brand companies in order to expand the sales and enhance its profitability. In addition, the Group will continue to explore new business opportunities to strengthen our income stream, including sales of garment products through different channels.

#### Cost of sales and gross profit

The Group's cost of sales primarily consists of material costs, direct labour costs, subcontracting costs, rental and rates, depreciation on machinery and utilities. During the year ended 31 December 2019, the cost of sales of the Group decreased by approximately 21.8% and approximately RMB15.2 million as compared with the corresponding period in 2018, which was generally in line with the drop of revenue during the year.

During the year ended 31 December 2019, the Group's revenue decreased by approximately 23.1% while the cost of sales decreased by approximately 21.8% as compared with that of the previous year, as a result, the Group's gross profit margin decreased from approximately 29.6% for the year ended 31 December 2018 to approximately 28.5% for the year ended 31 December 2019.

#### Other income, gains and losses

During the year ended 31 December 2019, the Group recorded an other income of approximately RMB0.2 million comparing with an other income of approximately RMB1.3 million for the year ended 31 December 2018.

#### **Distribution and selling expenses**

Distribution and selling expenses increased to approximately RMB5.3 million for the year ended 31 December 2019 from approximately RMB5.0 million for the year ended 31 December 2018. Despite the drop of revenue during the year, the Group keep on putting resources and effort in sales and marketing to explore potential customers in the PRC market targeting to gain market share in keen competition.

#### **Administrative expenses**

Administrative expenses decreased to approximately RMB21.0 million for the year ended 31 December 2019 from approximately RMB26.5 million for the year ended 31 December 2018, which was mainly due to cost cutting exercise implemented during the period. The drop of headcount of our administration staffs together with streaming workflow helped to decrease our administrative expenses. Administrative expenses consist primarily of staff costs and benefits, depreciation (excluding depreciation for plant and machinery), office expenses and other general administrative expenses.



#### **Income Tax expense**

Income tax expense of the Group decreased from approximately RMB1.9 million for the year ended 31 December 2018 to approximately RMB0.7 million for the year ended 31 December 2019. The decrease was mainly due to the decrease in profit before tax for a PRC subsidiary.

#### Loss for the year

As a result of the foregoing, the loss for the year ended 31 December 2019 amounted to approximately RMB5.1 million, comparing with loss of approximately RMB2.8 million for the year ended 31 December 2018.

#### **LIQUIDITY AND FINANCIAL RESOURCES**

As at 31 December 2019, the Group had total assets of approximately RMB74.4 million (2018: approximately RMB82.4 million), which was financed by total liabilities and shareholders' equity (comprising share capital and reserves) of approximately RMB7.8 million (2018: approximately RMB10.6 million) and approximately RMB66.6 million (2018: approximately RMB71.8 million), respectively.

The Group maintained sufficient working capital as at 31 December 2019 with bank and cash balances of approximately RMB41.4 million (2018: approximately RMB41.7 million). The Board of Directors will continue to follow a prudent treasury policy in managing its cash balances and maintain a strong and healthy liquidity to ensure that the Group is well placed to take advantage of growth opportunities for the business.

#### **GEARING RATIO**

The gearing ratio of the Group as at 31 December 2019 was nil (2018: nil) as the Group had no outstanding loans and borrowings nor bank overdrafts as at 31 December 2019.

#### **TREASURY POLICIES**

The Group has adopted a prudence financial management approach towards its treasury policies and thus maintained a healthy liquidity position throughout the Year. The Group strives to reduce exposure to credit risk by performance ongoing credit assessments and evaluations of the financial status of its customers. To manage liquidity risk, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and other commitments can meet its funding requirements from time to time.

#### **PLEDGE OF ASSETS**

As at 31 December 2019, the Group did not pledge any assets (2018: nil) as securities for any facilities granted to the Group.

#### **FOREIGN EXCHANGE EXPOSURE**

The business operations of the Group's subsidiaries were conducted mainly in the PRC with revenues and expenses of the Group's subsidiaries denominated mainly in RMB. As at 31 December 2019, the Group's cash and bank deposits, were denominated in RMB and HKD. Any significant exchange rate fluctuations of HKD against RMB as the functional currency may have a financial impact to the Group.

As at 31 December 2019, the Directors considered the Group's foreign exchange risk to be insignificant. During the year ended 31 December 2019, the Group did not use any financial instruments for hedging purposes.



#### **CAPITAL STRUCTURE**

The Shares were successfully listed on GEM of the Stock Exchange on 21 July 2017. There has been no change in the capital structure of the Group since then. The share capital of the Group comprises ordinary Shares only.

As at 31 December 2019, the Company's issued share capital was HK\$8,000,000 and the number of its issued ordinary Shares was 800,000,000 of HK\$0.01 each.

#### **DIVIDEND**

No dividend in respect of the year ended 31 December 2019 (31 December 2018: nil) were declared and approved by the directors.

#### **COMMITMENTS**

The operating lease commitments of the Group were primarily related to the leases of its premises for factory and office. The Group's operating lease commitments amounted to nil as at 31 December 2019 (2018: approximately RMB2.8 million).

#### **SEGMENTAL INFORMATION**

Segmental information is presented for the Group as disclosed on note 7 to the consolidated financial statements of this report.

#### **FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS**

Save as disclosed in the prospectus of the Company dated 30 June 2017 (the "**Prospectus**") and this report, the Group did not have any plan for material investments or capital assets as of 31 December 2019.

# MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

During the financial year ended 31 December 2019, the Group did not have any material acquisitions or disposals of subsidiaries, associates or joint ventures.

#### **CONTINGENT LIABILITIES**

As at 31 December 2019, the Group did not have any material contingent liabilities (2018: Nil).

#### **EMPLOYMENTS AND REMUNERATION POLICIES**

As at 31 December 2019, the Group employed a total of 254 employees (2018: 302 employees) in mainland China and Hong Kong. The staff costs, including Directors' emoluments, of the Group were approximately RMB25.6 million for the year ended 31 December 2019 (2018: approximately RMB33.3 million). Directors' emoluments for the year ended 31 December 2019 amounted to approximately RMB3.3 million (2018: approximately RMB3.3 million) which included emoluments of the independent non-executive Directors for a total amount of approximately RMB0.5 million (2018: approximately RMB0.5 million).



The Group promotes individuals based on their performance and development potential in the positions held. In order to attract and retain high quality staff, competitive remuneration package is offered to employees (with reference to market norms and individual employees' performance, qualification and experience). On top of basic salaries, discretionary bonuses may be paid with reference to the Group's performance as well as individual's performance. Other staff benefits include provision of retirement benefits, medical benefits and sponsorship of training courses. Share options may also be granted to eligible employees by reference to the Group's performance as well as individual contribution.

#### SIGNIFICANT INVESTMENTS HELD

The Group did not hold any significant investments during the year ended 31 December 2019.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The Group's key risk exposure are summarised as follows:

- (i) The Group has not entered into long-term contracts with the customers of the Group and it is difficult for the Group to forecast future order quantities;
- (ii) Increases in the prices of raw materials may materially and adversely affect the Group's business, financial condition and results of operations;
- (iii) The Group may experience a shortage of labour or our labour costs may continue to increase;
- (iv) The Group faces intense competition in the garment accessories industry in the PRC;
- (v) The Group may lose its customers if its customers move their factories from the PRC;
- (vi) The Group may exposed to environmental liabilities;
- (vii) The Group may be subject to potential labour disputes and labour strikes.

For other risks and uncertainties facing the Group, please refer to the section headed "Risk Factors" in the Prospectus.

#### **KEY PERFORMANCE INDICATORS**

The key financial performance indicators of the Group for the year ended 31 December 2019 is set out in the section headed "Five Years' Financial Summary" of the annual report.



#### **ENVIRONMENTAL POLICIES AND PERFORMANCE**

The Group's operations are subject to certain environment requirements pursuant to the laws in the PRC, including primarily those in relation to prevention and reduction of pollution, water pollution control and waste disposal control.

The Group recognises its responsibility to protect the environment from its business activities. The Group continually seeks to identify and manage environmental impacts attributable to its operational activities in order to minimise these impacts if possible. The Group aims to promote efficient use of resources and adopting green technologies for emission reduction. For instance, the Group seeks to replace the equipment by the environmental friendly machines in order to minimise overall exhaust emission.

For further information in relation to the environmental policies and performance of the Group, please refer to the section headed "ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT" of the annual report.

#### **COMPLIANCE WITH LAWS AND REGULATIONS**

To the best of the Director's knowledge, information and belief, having made all reasonable enquiries, the Group has complied in material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Company and its subsidiaries during the Year.

#### **KEY RELATIONSHIP WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS**

The Group maintains good relationship with its customers. The sales personnel and merchandisers make regular phone calls to the customers and visit them overseas periodically. If there is any complaint from customers, it will be reported to the management and immediate remedial action will be taken.

The Group also maintains a good relationship with its suppliers. During the year ended 31 December 2019, no complaint was received from the suppliers and there was no disputed debts or unsettled debts and all the debts are settled on or before due dates or a latest date as mutually agreed.

During the year ended 31 December 2019, there was no dispute on salary payments and all accrued remunerations were settled on or before their respective due dates, as stipulated under individual employee's employment contract. The Group also ensures that all the employees are reasonably remunerated by regular review the policies on salary increment, promotion, bonus, allowances and all other related benefits.

In view of the above and as at the date of the annual report, there is no circumstance or any event which will have a significant impact on the Group's business and on which the Group's success depends.



#### **EVENTS AFTER THE REPORTING PERIOD**

As per the Company's announcement for "CHANGE OF PRINCIPAL PLACE OF BUSINESS IN HONG KONG" dated 31 December 2019, the principal place of business of the Company in Hong Kong will be changed to Room 203, 2nd Floor, K83, 83 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong with effect from 1 January 2020.

As per the Company's announcement for "IMPACT OF NOVEL CORONAVIRUS (COVID-19) EPIDEMIC ON BUSINESS OPERATIONS" dated 17 February 2020, since the outbreak of the novel coronavirus (COVID-19) epidemic (the "**Epidemic**"), a number of provinces and municipalities in the People's Republic of China ("**PRC**") have taken emergency public health measures and various actions to prevent the spread of the Epidemic, including imposing restriction on the work resumption date after the Chinese New Year Holidays.

The Group's factories located in Huizhou of Guangdong Province (the "Huizhou Factories") have, after around three weeks' production halt, resumed production on 17 February 2020 after the Chinese New Year Holidays and the suspension period prescribed by the relevant government authority. However, due to the suspension or limited service of transportation facilities in certain area, certain workers are unable to return to the Huizhou Factories as planned, which result in a temporarily drop in the production capacity of the Huizhou Factories.

#### **COMPARISON OF BUSINESS OBJECTIVES WITH ACTUAL BUSINESS PROGRESS**

An analysis comparing the business objectives as set out in the Prospectus with the Group's actual business progress for the period from the Listing Date to 31 December 2019 is set out below:

Business objectives	Actual business progress up to 31 December 2019
Upgrading production facilities and digital printing technology	The Group will upgrade the production, facilities and digital printing technology according to the implementation plan as set out in the Prospectus.
Developing the capability of applying RFID technology to the products of the Group	The Group will develop the capability of applying RFID technology to the products of the Group according to the implementation plan as set out in the Prospectus.
Enhancing the heat transfer printing production facilities	The Group has enhanced its heat transfer printing production facilities by acquiring certain relevant machines and hiring additional staff for heat transfer printing production.
Upgrading the information technology system	The Group will upgrade the information technology system according to the implementation plan as set out in the Prospectus.
Expanding the sales and marketing department	The Group will expand the sales and marketing departments according to the implementation plan as set out in the Prospectus.



#### **USE OF PROCEEDS**

The net proceeds from the Listing, after deducting listing-related expenses, were approximately HK\$37.6 million. After the Listing, a part of these proceeds have been applied for the purposes in accordance with the future plans and use of proceeds as set out in the Prospectus.

An analysis of the planned usage of net proceeds up to 31 December 2019 as stated in the Prospectus and the actual utilisation of the net proceeds from the Listing and up to 31 December 2019 is set out below:

Use of net proceeds	Total planned amount to be used HKS'million	Planned use of proceed up to 31 December 2019 HKS'million	Actual amount utilised up to 31 December 2019 HKS'million	as at 31 December 2019 HKS'million
Upgrading our production facilities and				
digital printing technology	17.0	17.0	1.8	15.2
Developing the capability of applying				
RFID technology to our products	3.0	3.0	0.5	2.5
Enhancing our heat transfer printing				
production facilities	6.0	6.0	4.1	1.9
Upgrading our information technology systems	5.3	5.3	2.1	3.2
Expansion on our sales and marketing department	3.0	3.0	0.9	2.1
General working capital	3.3	_	3.3	
Total	37.6	34.3	12.7	24.9

Actual amount of use of proceeds was lower as compared to the planned amount of use of proceeds which was mainly attributable to a longer time is needed for the Directors to identify and to compare the price and specifications of suitable machines, with application of digital printing technology and RFID technology and heat transfer production where the upgrading and developing of production lines are scheduled to be carried out in coming future.

The business objectives, future plans and planned use of proceeds as stated in the Prospectus were based on the best estimation and assumption of future market conditions made by the Group at the time of preparing the Prospectus while the proceeds were applied based on the actual development of the Group's business and the industry.

All the unutilised balances of the net proceeds have been placed in licensed banks in Hong Kong or PRC as at 31 December 2019.



#### **DIRECTORS**

#### **Chairman and non-executive Director**

Mr. Lam Cheung Chuen (林長泉先生), aged 66

Mr. Lam is a founder of STL Garment Accessories and STL Apparel Accessories. He is one of the Controlling Shareholders of the Company. He is the father of Mr. Gabi Lam and Mr. Jeffrey Lam, the executive Directors. He was appointed as the Director on 22 January 2016 and was re-designated as the non-executive Director on 26 January 2017. He also serves as the chairman of the Board. He is responsible for overseeing the overall corporate development and strategic planning of the Group.

Mr. Lam completed his primary school education in the PRC in July 1966 and was conferred Honorary University Fellowship of Hong Kong Baptist University in September 2015. Mr. Lam has over 26 years of experience in the garment accessories manufacturing industry. Since the establishment of STL Garment Accessories in December 2001 and until Mr. Gabi Lam joined in March 2006 and took up the management of the Group in August 2006, Mr. Lam had overseen the day-to-day management of STL Garment Accessories. Mr. Lam currently serves as a director of all of the subsidiaries of Company, namely New Forest, Smart Trend, STL Garment Accessories and STL Apparel Accessories.

Mr. Lam has been an independent non-executive director of Ten Pao Group Holdings Limited (Stock code: 1979) since November 2015. Mr. Lam was a special committee member of the 11th session of and is a member of the 12th session of Huizhou City Committee of Guangdong Province of the Chinese People's Political Consultative Conference (中國人民政治協商會議廣東省惠州市委員會).

Mr. Lam holds a number of social titles including the president of the 6th council of Huizhou City Huicheng District Foreign Investment Enterprise Association (惠州市惠城區外商投資企業協會), the vice president of the 6th council of Huizhou City Foreign Investment Enterprise Association (惠州市外商投資企業協會), a chairman of the Huizhou Division of the Federation of Hong Kong Industries of Pearl River Delta Council\* (香港工業總會珠三角工業協會), the director of the Hong Kong Shine Tak Foundation (香港善德基金會) and the permanent honorary chairman of Hong Kong Baptist University Foundation (香港浸會大學基金).

#### **Executive Directors**

### Mr. Lam Kai Yuen (林啟源先生), aged 36

Mr. Gabi Lam was appointed as the Director on 22 January 2016 and was re-designated as the executive Director on 26 January 2017. He is responsible for overseeing the overall strategic planning, business development and day-to-day management of the Group's operations.

Mr. Gabi Lam obtained a bachelor's degree of business in management with distinction from the Queensland University of Technology in October 2004. He then obtained a master's degree of business in entrepreneurship from the University of Queensland in December 2005. Mr. Gabi Lam has over 12 years of experience in the garment accessories manufacturing industry since he joined the Group in March 2006. He was then appointed as the general manager of STL Garment Accessories and STL Apparel Accessories in August 2006, being responsible for overseeing the factory operations of these companies, and gradually took up the management of the Group from Mr. Lam.

Mr. Gabi Lam currently serves as a director of all of the subsidiaries of the Company, namely New Forest, Smart Trend, STL Garment Accessories and STL Apparel Accessories. He is also the chief executive officer of the Group. Mr. Gabi Lam is the son of Mr. Lam and the elder brother of Mr. Jeffrey Lam.

\* for identification purpose only



#### Mr. Lam Kai Cheong (林啟昌先生), aged 30

Mr. Jeffrey Lam was appointed as the Director on 22 January 2016 and was re-designated as the executive Director on 26 January 2017. He is responsible for overseeing the overall strategic planning, business development and day-to-day management of the Group's operations.

Mr. Jeffrey Lam graduated from the University of Bath with a bachelor's degree of science in accounting and finance in June 2012. Mr. Jeffrey Lam has around 6 years of experience in the garment accessories manufacturing industry. He was appointed as director of STL Apparel Accessories in April 2007 and joined STL Garment Accessories in August 2012 as general manager assistant, assisting Mr. Gabi Lam in overseeing the factory operations of these companies.

Mr. Jeffrey Lam currently serves as a director of three subsidiaries of the Company, namely Smart Trend, STL Garment Accessories and STL Apparel Accessories. He is also the accounting manager of Smart Trend. He is the son of Mr. Lam and the younger brother of Mr. Gabi Lam.

#### **Independent non-executive Directors**

Mr. Moy Yee Wo, Matthew (梅以和先生), aged 41

Mr. Moy Yee Wo, Matthew was appointed as the independent non-executive Director on 24 June 2017. He is the chairman of the nomination committee and a member of the audit committee and remuneration committee.

Mr. Moy graduated from the Hong Kong University of Science and Technology with a bachelor's degree of business administration in accounting in November 2001 and a master's degree of business administration in April 2008. He has been a certified public accountant of the Hong Kong Institute of Certified Public Accountants since July 2005.

Mr. Moy has over 12 years of experience in various sections of the finance industry including audit, corporate finance and asset management. Prior to joining the Group, Mr. Moy worked for Deloitte Touche Tohmatsu from September 2001 to July 2006, and his last position held was senior accountant in the audit department. He then worked for UBS Securities Co. Limited as an associate from June 2008 to October 2008, and participated in a telecommunication restructuring project. From October 2008 to April 2009, he worked for Business Development Asia (HK) Limited as an associate and participated in various merger and acquisition transactions. He also worked as a type 9 (asset management) licensed representative in VL Asset Management Limited from July 2011 to August 2012, managing an equity portfolio. From August 2012 to January 2019, he served as the chief financial officer and company secretary of China Silver Group Limited, a company listed on the Stock Exchange (stock code: 815). Since 12 February 2019, he has been the chief financial officer and company secretary of WE Solutions Limited, a company listed on the Stock Exchange (stock code: 860). Since 22 February 2017, Mr. Moy has also been an independent non-executive director of Chi Ho Development Holdings Limited, a company listed on the Stock Exchange (stock code: 8423) since March 2017.



#### Mrs. So Chan Wai Hang (蘇陳偉香女士), also known as Ms. Chan Wai Hang (陳偉香女士), BBS, aged 70

Mrs. So Chan Wai Hang was appointed as the independent non-executive Director on 24 June 2017. She is the chairlady of the remuneration committee and a member of the audit committee and nomination committee.

Mrs. So completed her secondary education in Hong Kong in July 1967 and was conferred Honorary University Fellowship of Hong Kong Baptist University in September 2016. She has extensive experience in the manufacturing industry and has been engaged in such business for over 38 years. She has been the managing director of Yue Wing Cheong Manufactory Limited, which principally engages in the business of manufacturing handbags, since November 1980, during which she has been responsible for the overall management and strategic development of the company. She has also been the vice chairlady of Winnie Sanitary Product Limited since February 2013 which principally engage in the business of manufacturing sanitary products and she has been responsible for the overall management and strategic development of the company. Mrs. So was awarded Bronze Bauhinia Star by the Government of Hong Kong on 1 July 2015.

#### Mr. Ho Yuk Hay (何旭晞先生), aged 40

Mr. Ho Yuk Hay was appointed as the independent non-executive Director on 24 June 2017. He is the chairman of the audit committee and a member of the remuneration committee and nomination committee.

Mr. Ho graduated from the Hong Kong Polytechnic University with a bachelor's degree of arts in accountancy in November 2001 and a master's degree in corporate governance in October 2012. He has been a certified public accountant of the Hong Kong Institute of Certified Public Accountants since January 2005. He has also been associate of the Hong Kong Institute of Chartered Secretaries and the Institute of Chartered Secretaries and Administrators since February 2013.

Mr. Ho has over 17 years of experience in auditing and accounting. He worked for Deloitte Touche Tohmatsu from September 2001 to April 2011, and his last position held was senior manager in the audit department. He then worked for Sino Splendid Holdings Limited (formerly known as HONGKONG.COM CORPORATION and China.com Inc.), a company listed on the Stock Exchange (stock code: 8006), as financial controller from April 2011 to September 2012 and as the chief financial officer from September 2012 to October 2015. He also worked for Sinoref Holdings Limited (now known as Cybernaut International Holdings Company Limited), a company listed on the Stock Exchange (stock code: 1020), as executive director from October 2013 to October 2014 and as company secretary from February 2014 to January 2015. He has been the financial controller of GCL New Energy Holdings Limited, a company listed on the Stock Exchange (stock code: 451), since October 2015.



#### **Senior Management**

**Mr. Chan Fei Fei (陳非非先生) ("Mr. Chan")**, aged 38, is the financial controller of the Group and is primarily responsible for overseeing the financial management of the Group. Mr. Chan joined the Group on 1 September 2016. He graduated from the Hong Kong Polytechnic University with a bachelor's degree of arts in accountancy in December 2005. He passed the third level in accounting examined by London Chamber of Commerce and Industry Examinations Board with credit in 2001. He has been a certified public accountant of the Hong Kong Institute of Certified Public Accountants since February 2009.

Mr. Chan has over 11 years of experience in auditing, accounting and financial management. Prior to joining the Group, he worked for Deloitte Touche Tohmatsu from August 2005 to December 2010, and his last position held was senior in the audit department. During the period between December 2010 and May 2011, he joined Casablanca International Limited as finance manager. From May 2011 to July 2012, he worked as financial controller of Interior Contract International Limited. He then worked as financial control director of Toneluck Industrial Limited from August 2012 to September 2014. From January 2015 to June 2015, he worked as finance manager of Sin Tin Lun (H.K.) Garment Accessories Company Limited. Since 27 September 2019, Mr. Chan has also been an independent non-executive director of Janco Holdings Limited, a company listed on the Stock Exchange (stock code: 8035).

Save as the above, each of the senior management has not held directorships in the last three years in other public companies the securities of which are listed on any securities market in Hong Kong or overseas.

<sup>\*</sup> for identification purpose only



Pursuant to Rule 18.44(2) of the GEM Listing Rules, the Board is pleased to present the corporate governance report of the Company for the year ended 31 December 2019.

#### **CORPORATE GOVERNANCE CODE**

The Directors and the management of the Group recognise the importance of sound corporate governance to the long-term success and continuing development of the Group. Therefore, the Board is committed to upholding good corporate standards and procedures, so as to improve the accountability system and transparency of the Group, protect the interests and create value for shareholders of the Company.

The Company's corporate governance practices are based on the principles and code provisions as set out in the Corporate Governance Code and Corporate Governance Report (the "CG Code") as set out in Appendix 15 of the GEM Listing Rules. During the year ended 31 December 2019, to the best knowledge of the Board, the Company has complied with the applicable code provisions of the CG Code.

#### **CHAIRMAN AND CHIEF EXECUTIVE OFFICER**

Mr. Lam is the chairman of the Board and Mr. Gabi Lam is the chief executive officer of the Group during the Year.

#### **BOARD OF DIRECTORS**

The key responsibilities of the Board include formulation of the Group's overall strategies, the setting of management targets and supervision of management performance. The management is delegated with the authority and responsibility by the Board for the management and administration of the Group. In addition, the Board has also delegated various responsibilities to the board committees of the Company (the "Board Committees"). Further details of the Board Committees are set out below in this annual report.

#### **Corporate Governance Functions**

The Board is responsible for performing the corporate governance duties as set out in paragraph D.3.1 of the CG Code, which include the following:

- 1. to develop and review the policies and practices on corporate governance of the Group and make recommendations;
- 2. to review and monitor the training and continuous professional development of the Directors and senior management;
- 3. to review and monitor the Group's policies and practices on compliance with legal and regulatory requirements;
- 4. to develop, review and monitor the code of conduct and compliance manual (if any) applicable to the Directors and employees; and
- 5. to review the Company's compliance with the CG Code and disclosure in the corporate governance report of the Company.



#### **Composition of the Board**

Up to the date of this annual report, the Board comprises six Directors, including one non-executive Director, two executive Directors and three independent non-executive Directors (the "INED"). The composition of the Board is set out as follow:

#### **Non-executive Director**

Mr. Lam Cheung Chuen

#### **Executive Directors**

Mr. Lam Kai Yuen Mr. Lam Kai Cheong

#### **Independent non-executive Directors**

Mr. Moy Yee Wo, Matthew Mrs. So Chan Wai Hang Mr. Ho Yuk Hay

In compliance with rules 5.05(1) and 5.05(2) of the GEM Listing Rules, the Board consisted of three INEDs during the Year, with at least one independent non-executive Director possessing appropriate professional qualifications or accounting or related financial management expertise. During the Year and as of the date of this report, the number of INEDs represents more than one-third of the Board as required under rule 5.05A of the GEM Listing Rules. As such, there is a strong independent element in the Board to provide independent iudgement.

In accordance with code provision A.4.1 of the CG Code, the Company has entered into a letter of appointment with each of the INEDs under which each INED is appointed for a fixed term (subject to re-election). Each of the letter of appointment is for a fixed term of one year initially commencing from the Listing Date and renewable automatically for successive term of one year unless terminated by either party in accordance with the terms thereof. Specific enquiry has been made by the Company of each of the INEDs to confirm their independence pursuant to rule 5.09 of the GEM Listing Rules. In this connection, the Company has received confirmations from all of the three INEDs as to their independence. Based on the confirmations received, the Company considers all the INEDs to be independent under the GEM Listing Rules.

Pursuant to Article 84 of the articles of association of the Company (the "Articles"), one-third of the Directors shall retire from office by rotation at each annual general meeting and every Director shall be subject to retirement by rotation at least once every 3 years. However, a retiring Director shall be eligible for re-election.

Saved as disclosed below and in the section "Biographical Details of Directors and Senior Management" in this annual report, there is no financial, business, family or other material or relevant relationship among members of the Board and senior management.

#### **Board Diversity Policy**

The composition of the Board reflects the necessary balance of skills and experience desirable for effective leadership of the Company and independence in decision making. Pursuant to the CG Code, the Board has adopted a board diversity policy (the "Board Diversity Policy"). The Company recognises and benefits from the diversity of Board members. While appointments of all members of the Board will continue to be made on a merit basis, the Company will ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the needs of the Group's business. Selection of candidates will be based on a range of perspectives, including but not limited to cultural, educational background, experience (professional or otherwise), skills and knowledge.



#### **Board and General Meetings**

During the Year, four Board meetings were held. The annual general meeting of the Company will be held on 4 May 2020 (the "2020 AGM").

The attendance record of each Director at the Board meeting for the Year is set out in the table below:

Number of Attendance/ number of Board Meetings **Executive Directors** Mr. Lam Kai Yuen 11/11 Mr. Lam Kai Cheong 11/11 Non-executive Director Mr. Lam Cheung Chuen 11/11 Independent non-executive Directors Mr. Moy Yee Wo, Matthew 11/11 Mrs. So Chan Wai Hang 11/11 Mr. Ho Yuk Hay 11/11

#### **CODE OF CONDUCT FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Group has adopted a code of conduct regarding securities transactions by the Directors as the required standard of dealings set out in Rules 5.46 to 5.67 of the GEM Listing Rules (the "Model Code"). The Company has also made specific enquiry of all the Directors and the Company was not aware of any non-compliance with the Model Code by the Directors during the year ended 31 December 2019.

#### **Corporate Governance Functions and Conduct of Meetings**

No corporate governance committee has been established and the Board is responsible for performing the corporate governance functions as set out in provision D.3.1 of the Code, such as developing and reviewing the Company's policies and practices on corporate governance, reviewing and monitoring the training and continuous professional development of the Directors and senior management, and reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements, etc.

Provision A.1.3 of the Code stipulates that at least 14 days' notice should be given for a regular Board meeting. For other Board and committee meetings, reasonable notices are required to be given. An agenda and accompanying board papers are sent to all Directors at least three days before each Board meeting to keep the Directors appraised of the latest developments and financial position of the Company and to enable them to make informed decisions. All the Directors are given an opportunity to include matters in the agenda for regular Board meetings. The Directors also have separate independent professional advice at the Company's expense to assist them in performing their duties to the Company if necessary. Minutes of all Board meetings recording sufficient details of matters considered and decisions made are duly kept by the secretary of the meetings and open for inspection on reasonable notice by the Directors.



#### DIRECTORS' CONTINUING PROFESSIONAL DEVELOPMENT PROGRAMME

The Group acknowledges the importance of continuing professional development for the Directors for a sound and effective internal control system and corporate governance. In this regard, the Group has always encouraged the Directors to attend relevant training courses to receive the latest news and knowledge regarding corporate governance.

All the Directors understand the importance of continuous professional development and are committed to participate any suitable training to develop and refresh their knowledge and skills.

The Company has maintained the training record in respect of each Director. There are also arrangements in place for providing continuing briefing and professional development to Directors by the Company whenever necessary.

#### **BOARD COMMITTEES**

The Board has established a number of functional committees in compliance with the relevant GEM Listing Rules and to assist the Board to discharge its duties. Currently, three committees have been established. An audit committee (the "Audit Committee") has been established on 24 June 2017 with its terms of reference in compliance with Rules 5.28 to 5.33 of the GEM Listing Rules, and paragraphs C3.3 and C3.7 of the CG Code; a remuneration committee (the "Remuneration Committee") has been established on 24 June 2017 with its terms of reference in compliance with paragraph B1.2 of the CG Code; and a nomination committee (the "Nomination Committee") has been established on 24 June 2017 with its terms of reference in compliance with paragraph A5.2 of the CG Code. The functions and responsibilities of these committees have been set out in the relevant terms of reference which are of no less stringent than that stated in the CG Code. The relevant terms of reference of each of the three committees can be found on the Group's website (www.sthl.com.hk) and the website of the Stock Exchange.

All committees have been provided with sufficient resources and support from the Group to discharge their duties.

#### **AUDIT COMMITTEE**

The Company has established an audit committee (the "Audit Committee") on 24 June 2017 with its written terms of reference in compliance with paragraphs C3.3 and C3.7 of the CG Code. The Audit Committee consists of three members, namely Mr. Ho Yuk Hay, Mr. Moy Yee Wo, Matthew and Mrs. So Chan Wai Hang, all being independent non-executive Directors. Mr. Ho Yuk Hay currently serves as the chairman of the Audit Committee, who has appropriate professional qualifications and experience in accounting matters. The members of the Audit Committee shall comprise non-executive Directors and shall be appointed or removed by the Board. If any member of the Audit Committee ceases to be a Director, he/she will cease to be a member of the Audit Committee automatically. The Audit committee has reviewed the consolidated financial statements for the year ended 31 December 2019.

The Audit Committee must comprise a minimum of three members, at least one of whom is an INED with appropriate professional qualifications or accounting or related financial management expertise as required under Rule 5.28 of the GEM Listing Rules. In addition, the majority of the Audit Committee shall be INEDs.



With reference to the terms of reference, the primary responsibilities of the Audit Committee are, among others, the following (for the complete terms of reference, please refer to the Group's website at www.sthl.com.hk or the website of the Stock Exchange):

- 1. to make recommendations to the Board on the appointment, re-appointment and removal of the Company's external auditor, and approve the remuneration and terms of engagement of the Company's external auditor;
- 2. to review and monitor the Company's external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards;
- 3. to develop and implement policy on engaging the Company's external auditor to supply non-audit services, if any;
- 4. to monitor integrity of the Company's financial statements, annual report and accounts, half-year report and quarterly report and review significant financial reporting judgments contained in them;
- 5. to discuss with the Company's external auditors questions and doubts arising in the audit of annual accounts;
- 6. to review the statement about the Company's internal control system as included in the Company's annual report prior to submission for the Board's approval;
- 7. to review the Company's financial reporting, financial controls, and unless expressly addressed by a separate board risk committee, or by the board itself, to review the Company's risk management and internal control systems;
- 8. to discuss the risk management and internal control systems with the Company's management to ensure that management has performed its duty to have effective systems;
- 9. to consider major investigation findings on risk management and internal control matters as delegated by the Board or on its own initiative and management's response to these findings;
- 10. to review the financial and accounting policies and practices of the Group;
- 11. to review the external auditor's management letter, any material queries raised by the auditor to the management in respect of accounting records, financial accounts or systems of control and management's response;
- 12. to ensure that the Board will provide a timely response to the issues raised in the external auditor's management letter;
- 13. to report to the Board on that matters pursuant to the terms of reference of the Audit Committee and consider other topics as defined by the Board; and
- 14. to review arrangements that employees of the Company can use, in confidence, to raise concerns about possible improprieties in financial reporting, internal control or other matters.

The Board is of the view that the Audit Committee has properly discharged its duties and responsibilities during the Year and up to the date of this report.



The members of the Audit Committee should meet at least twice a year. During the Year, four Audit Committee meetings were held.

The attendance records of the members of the Audit Committee are summarised below:

Members of the Audit Committee	Number of attendance
Mr. Ho Yuk Hay (Chairman)	5/5
Mr. Moy Yee Wo, Matthew	5/5
Mrs. So Chan Wai Hang	5/5

The following is a summary of the works performed by the Audit Committee during the Year:

- (a) reviewed the Group's consolidated financial result for the year ended 31 December 2019, for the three months ended 31 March 2019 for the six months ended 30 June 2019 and the nine months ended 30 September 2019 before submission to the Board, with a focus on compliance with accounting standards, the GEM Listing Rules and other requirements in relation to financial reporting of the Audit Committee;
- (b) discussed the effectiveness of the internal controls system throughout the Group, including financial, operational and compliance controls, and risk management;
- (c) reviewed the accounting principles and practices adopted by the Group and other financial reporting matters; and
- (d) reviewed the new auditor's competence for the audit of financial year ended 31 December 2019 as per the Company's announcement for "Change of Auditor" dated 1 November 2019.

There is no disagreement between the Directors and the Audit Committee regarding the selection and appointment of the external auditor. The Audit Committee has reviewed with the management and the Company's auditor the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters including the audited financial statements for the Year.

#### **REMUNERATION COMMITTEE**

The Remuneration Committee comprises three members, namely Mrs. So Chan Wai Hang (Chairlady), Mr. May Yee Wo, Matthew and Mr. Ho Yuk Hay, all being independent non-executive Directors of the Company.

With reference to the terms of reference of the Remuneration Committee, the primary responsibilities of the Remuneration Committee include, among other things, the following (for the complete terms of references, please refer to the Group's website at www.sthl.com.hk or the website of the Stock Exchange):

- 1. to consult the chairman of the Board and/of chief executive about their remuneration proposals for other executive Directors;
- 2. to make recommendations to the Board on the Company's policy and structure for all Directors' and senior management remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy;
- 3. to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives;
- 4. to make recommendations to the Board on the remuneration packages of individual executive Directors and senior management;
- 5. to make recommendations to the Board on the remuneration of non-executive Directors;



- 6. to consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the Group;
- 7. to review and approve compensation payable to executive Directors and senior management for any loss or termination of office or appointment to ensure that it is consistent with contractual terms and is otherwise fair and not excessive;
- 8. to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms and are otherwise reasonable and appropriate; and
- 9. to ensure that no Directors or any of his associates is involved in deciding his own remuneration.

The members of the Remuneration Committee should meet at least once a year. During the Year, a meeting of the Remuneration Committee was held and has, inter alia, reviewed the remuneration packages for individual executive Directors and senior management and making recommendations to the Board.

The attendance records of the members of the Remuneration Committee are summarised below:

# Members of the Remuneration CommitteeNumber of attendanceMrs. So Chan Wai Hang (Chairlady)1/1Mr. Moy Yee Wo, Matthew1/1Mr. Ho Yuk Hay1/1

The emolument payable to the Directors depends on their respective contractual terms under the service contracts or the appointment letters (as the case may be), and as recommended by the Remuneration Committee. Details of the Directors' emoluments are set out in note 11 to the consolidated financial statements.

#### **NOMINATION COMMITTEE**

The Nomination Committee comprises three members, namely Mr. Moy Yee Wo, Matthew (Chairman), Mrs. So Chan Wai Hang and Mr. Ho Yuk Hay, all being independent non-executive Directors of the Company.

With reference to the terms of reference of the Nomination Committee, the primary responsibilities of the Nomination Committee include, among other things, the following (for the complete terms of reference please refer to the Group's website at www.sthl.com.hk or the website of the Stock Exchange):

- 1. to review the structure, size and composition (including the skills, knowledge and experience) of the Board and make recommendations on proposed changes, if any, to the Board to complement the Company's corporate strategy;
- 2. to review the Company's board diversity policy and the progress on achieving the objectives set for implementing the said policy;
- 3. to identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships;
- 4. to assess the independence of INEDs; and
- 5. to make recommendations to the Board on the appointment or re-appointment of the Directors and succession planning for the Directors, in particular the chairman and the chief executive.



The members of the Nomination Committee should meet at least once a year. During the year, a meeting of the Nomination Meeting was held and has, inter alia, reviewed the structure, size and composition of the Board, assessed the independence of the INEDs and considered the Directors to retire and re-appoint at the 2020 AGM.

The attendance records of the members of the Nomination Committee are summarised below:

# Members of the Nomination CommitteeNumber of attendanceMr. Moy Yee Wo, Matthew (Chairman)1/1Mr. Ho Yuk Hay1/1Mrs. So Chan Wai Hang1/1

#### **Nomination policy**

The Board has adopted a nomination policy, which establishes written guidelines to the Nomination Committee to identify individuals suitably qualified to become Board members and make recommendations to the Board on the selection of individuals nominated for directorships with reference to the formulated criteria. The Board is ultimately responsible for selection and appointment of new Directors.

The Board, through the delegation of its authority to the Nomination Committee, has used its best efforts to ensure that Directors appointed to the Board possess the relevant background, experience and knowledge in business, finance and management skills critical to the Group's business to enable the Board to make sound and well considered decisions. Collectively, they have competencies in areas which are relevant and valuable to the Group.

#### **Nomination Criteria**

In evaluating and selecting any candidate for the directorship, the following criteria should be considered:

- (i) the candidate's character and integrity;
- (ii) the candidate's qualifications including professional qualifications, skills, knowledge and experience, and diversity aspects under the Board Diversity Policy (as defined below) that are relevant to the Company's business and corporate strategy;
- (iii) any measurable objectives adopted for achieving diversity on the Board;
- (iv) for independent non-executive Directors, whether the candidate would be considered independent with reference to the independence guidelines set out in the GEM Listing Rules;
- (v) any potential contributions the candidate can bring to the Board in terms of qualifications, skills, experience, independence and gender diversity;
- (vi) willingness and ability of the candidate to devote adequate time to discharge duties as a member of the Board and/or Board committee(s) of the Company; and
- (vii) such other perspectives that are appropriate to the Company's business and succession plan and where applicable may be adopted and/or amended by the Board and/or the Nomination Committee from time to time for nomination of directors and succession planning.



#### **Nomination Procedures**

The Company has put in place the following director nomination procedures:

#### **Appointment of New and Replacement Directors**

- (i) If the Board determines that an additional or replacement Director is required, it will deploy multiple channels for identifying suitable director candidates, including referral from Directors, shareholders, management, advisors of the Company and external executive search firms.
- (ii) Upon compilation and interview of the list of potential candidates, the relevant Nomination Committee will shortlist candidates for consideration by the Nomination Committee/Board based on the selection criteria and such other factors that it considers appropriate. The Board has the final authority on determining suitable director candidate for appointment.

#### Re-election of Directors and Nomination from Shareholders

- (i) Where a retiring Director, being eligible, offers himself for re-election, the Board shall consider and, if consider appropriate, recommend such retiring Director to stand for re-election at a general meeting. A circular containing the requisite information on such retiring Director will be sent to shareholders prior to a general meeting in accordance with the GEM Listing Rules.
- (ii) Any shareholder of the Company who wishes to nominate a person to stand for election as a Director at a general meeting must lodge with the company secretary of the Company within the lodgement period specified in the relevant shareholder circular (a) a written nomination of the candidate, (b) written confirmation from such nominated candidate of his willingness to stand for election, and (c) biographical details of such nominated candidate as required under the GEM Listing Rules. Particulars of the candidate so proposed will be sent to all shareholders for information by a supplementary circular

#### **Board diversity policy**

The Board has adopted a board diversity policy (the "Board Diversity Policy") pursuant to requirement of the CG Code. The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance.

With a view to achieving a sustainable and balanced development, the Company sees increasing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and its sustainable development.

In designing the Board's composition, Board diversity has been considered from a wide range of aspects, including but not limited to gender, age, cultural background and educational background, ethnicity, professional experience and qualifications, skills, knowledge and length of service, and any other factors that the Board may consider relevant and applicable from time to time. High emphasis is placed on ensuring a balanced composition of skills and experience at the Board level in order to provide a range of perspectives, insights and challenge that enable the Board to discharge its duties and responsibilities effectively, support good decision making in view of the core businesses and strategy of the Group, and support succession planning and development of the Board. For achieving an optimal Board, additional measurable objectives and specific diversity targets may be set and reviewed from time to time to ensure their appropriateness.

Selection of candidates will be based on the Company's nomination policy and will take into account this policy. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board, having due regard to the benefits of diversity on the Board and also the needs of the Board without focusing on a single diversity aspect.



The Board will take opportunities to increase the proportion of female members over time when selecting and making recommendation on suitable candidates for Board appointments. The Board would ensure that appropriate balance of gender diversity is achieved with reference to stakeholders' expectation and international and local recommended best practices, with the ultimate goal of bringing the Board to gender parity. The Board also aspires to having an appropriate proportion of directors who have direct experience in the Group's core markets, with different ethnic backgrounds, and reflecting the Group's strategy.

#### **DIVIDEND POLICY**

As at the date of this report, the Board has adopted a dividend policy (the "Dividend Policy") in compliance with E.1.5 of the CG Code, which establishes an appropriate procedure on declaring and recommending the dividend payment of the Company. Summary of the Dividend Policy is set out below:

- (i) In deciding whether to propose a dividend and in determining the dividend amount, the Board shall take into account, among other things of the Group:
  - a. operating and financial results;
  - b. cash flow situation;
  - c. business conditions and strategies;
  - d. future operations and earnings;
  - e. taxation consideration;
  - f. interim dividend paid, if any;
  - g. capital requirement and expenditure plans;
  - h. interests of shareholders:
  - i. statutory and regulatory restrictions;
  - j. any restrictions on payment of dividends; and
  - k. any other factors that the Board may consider relevant.
- (ii) The payment of the dividend by the Company is also subject to any restrictions under the Companies Law of the Cayman Islands and the Articles. Any final dividends declared by the Company must be approved by an ordinary resolution of the shareholders at an annual general meeting and must not exceed the amount recommended by the Board. The Board may from time to time pay to the shareholders such interim and/or special dividends as it considers to be justified by the profits of the Group.
- (iii) The Board endeavours to strike a balance between the shareholders' interests and prudent capital management with a sustainable Dividend Policy. The Board will review the Dividend Policy from time to time and may exercise at its sole and absolute discretion to update, amend and/or modify the policy at any time as it deems fit and necessary.



The Company will review the Dividend Policy from time to time and there can be no assurance that a dividend will be proposed or declared in any specific periods.

#### **AUDITORS' REMUNERATION**

The amount of fees charged by the external auditor generally depends on the scope and volume of the external auditor's work performed.

For the year ended 31 December 2019, the remuneration paid or payable to the external auditor of the Company in respect of the statutory audit services and non-audit services for the Group are as follows:

	Fees paid	Fees paid/payable for the services rendered		
	for the servi			
	2019	2018		
	HK\$'000	HK\$'000		
Statutory audit services	700	1,050		

#### **COMPANY SECRETARY**

Mr. Chan Fei Fei was appointed as the company secretary of the Company on 26 January 2017. Please refer to the section "Biographical details of Directors and Senior Management" for his biographical information.

All Directors have access to the advice and services of the company secretary. The company secretary reports to the Chairman of the Board and are responsible for ensuring that board procedures are followed, and for facilitating communications among Directors as well as with shareholders of the Company and management. During the year ended 31 December 2019, the company secretary has taken no less than 15 hours of relevant professional training.

#### **COMPLIANCE OFFICER**

Mr. Gabi Lam, an executive Director of the Board, is the compliance officer of the Group. Please refer to the section "Biographical details of Directors and Senior Management" for her biographical information.

#### INTERNAL CONTROL AND RISK MANAGEMENT

The Board has overall responsibility for the establishment, maintenance and review of the Group's internal control system to safeguard shareholder investments and the assets of the Group. The internal control system of the Group aims to facilitate effective and efficient operation which in turn minimises the risks to which the Group is exposed. The system can only provide reasonable but not absolute assurance against misstatement or losses.

The Board has conducted a review of the implemented system and procedures, covering financial, operational and legal compliance controls and risk management functions. The Directors consider that the Group has implemented appropriate procedures safeguarding the Group's assets against unauthorised use or misappropriation, maintaining proper accounting records, execution with appropriate authority and compliance of the relevant laws and regulations.



The Group recognises that good risk management is essential for the long-term development on the Group's business. The management is responsible to establish, implement, review and evaluate effectiveness of the internal control system underpinning the risk management framework. Upon taking into full account of the new requirements effective from 1 January 2016 under the GEM Listing Rules brought by the Stock Exchange relating to risk management and internal control, the management has formulated the risk management and control framework. All employees are committed to implementing the risk management framework into the daily operation.

#### **OBJECTIVES OF RISK MANAGEMENT AND INTERNAL CONTROL**

The Group has adopted a three-tier risk management approach to identify, assess, mitigate and handle risks. At the first line of defence, business units are responsible for identifying, assessing and monitoring risks associated with each business or deal. The management, as the second line of defence, defines rule sets and models, provides technical support, develops new systems and oversees portfolio management. It ensures that risks are within the acceptable range and that the first line of defence is effective. As the final line of defence, the audit committee of the Company, with the professional advices and opinions from the external professional company by whom internal audit work of the Group was conducted on annual basis, ensures that the first and second lines of defence are effective through constant inspection and monitoring.

#### DIRECTORS' AND AUDITORS' RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The Directors acknowledge and understand their responsibility for preparing the consolidated financial statements and to ensure that the consolidated financial statements of the Group are prepared in a manner which reflects the true and fair view of the state of affairs, results and cash flows of the Group and are in compliance with the relevant accounting standards and principles, applicable laws and disclosure provisions required under the GEM Listing Rules.

The Directors are of the view that the consolidated financial statements of the Group for the year has been prepared on this basis.

To the best knowledge of the Directors, there is no uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern, therefore the Directors continue to adopt the going concern approach in preparing the consolidated financial statements.

Statement of the Company's external auditors' responsibilities in respect of the consolidated financial statements is set out in the Independent Auditors' Report of this annual report.

#### **GENERAL MEETINGS WITH SHAREHOLDERS**

The annual general meeting ("AGM") is a forum in which the Board and the shareholders communicate directly and exchange views concerning the affairs and overall performance of the Group, and its future developments, etc.

At the AGM, the shareholders will be given the opportunity to raise questions to the Directors (including the INEDs). The external auditor of the Company is also invited to be present at the AGM to address the queries of the shareholders concerning the audit procedures and the auditor's report.

The forthcoming AGM of the Company (the "2020 AGM") will be held on 4 May 2020, the notice of which shall be sent to the shareholders of the Company in accordance with the Articles, the GEM Listing Rules and other applicable laws and regulations.



#### **SHAREHOLDERS' RIGHTS**

#### Procedures for convening an extraordinary general meeting upon shareholders' requisition

The shareholders shall be entitled to convene an extraordinary general meeting (the "EGM") on requisition by shareholders pursuant to Article 64 of the Articles that the Board may, whenever it thinks fit, convene an EGM on the requisition of one or more shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the company secretary of the Company for the purpose of requiring an EGM to be called by the Board for the transaction of any business specified in such requisition, and such meeting shall be held within 2 months after the deposit of such requisition. If, within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionists themselves may convene a meeting in accordance with the Articles and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisition(s) by the Company.

#### **Procedures for Shareholders' Nomination of Directors**

Pursuant to Article 113 of the Articles, no person, other than a retiring Director, shall, unless recommended by the Board for election, be eligible for election to the office of Director at any general meeting, unless notice in writing of the intention to propose that person for election as a Director (signed by a member duly qualified to attend and vote at the meeting), notice in writing by that person of his willingness to be elected and the biographical details of that person as required under Rule 17.50(2) of the GEM Listing Rules for publication by the Company shall have been lodged at the head office or at the registration office of the Company, provided that the minimum length of the period during which such notices to the Company may be given shall be at least 7 days and that (if such notices are submitted after the dispatch of the notice of the general meeting appointed for such election) the period for lodgment of the notices required under this Article will commence on the day after the dispatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such general meeting.

#### Procedures for directing shareholders' enquiries to the Board

Shareholders should direct their questions about their shareholdings, share transfer, registration and payment of dividend to the Company's Hong Kong share registrar (details of which are set out in the section headed "Corporate Information" of this annual report).

Should there be any enquiries and concerns from shareholders, they may send in written enquiries addressed to the head office and principal place of business of the Company in Hong Kong at Room 203, 2nd Floor, K83, 83 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong by post for the attention of the Board and/or the Company Secretary.

Shareholders are reminded to lodge their questions together with their detailed contact information for the prompt response from the Company.

#### **Investor Relations**

The Company has established a range of communication channels between itself and its shareholders, and investors. These include answering questions through the annual general meeting, the publication of annual, interim and quarterly reports, notices, announcements and circulars, the Company's website at www.sthl.com.hk and meetings with investors and shareholders. News update of the Group's business development and operation are also available on the Company's website.



#### 1. ABOUT THIS REPORT

Reach New Holdings Limited (the "Company") is pleased to present our Environmental, Social and Governance ("ESG") Report ("ESG Report") for the financial year ended 31 December 2019. The report involves environmental and social impacts, policies and initiatives of the Company and our subsidiaries ("the Group") to demonstrate our continuous commitment to sustainability.

The present scope of ESG reporting covers the operating core activities of the Group's headquarters and subsidiaries, which include labelling solution management and garment accessories production. This report highlights our sustainability activities spanning over the period from 1 January 2019 to 31 December 2019.

The ESG Report is prepared in accordance with the "Environmental, Social and Governance Reporting Guide" (the "ESG Reporting Guide") under Appendix 20 of the GEM Listing Rules. Those aspects and key performance indicators ("KPI") defined in the ESG Reporting Guide which are considered to be relevant and material to the Group's businesses and operations will be presented under the four subject areas, namely: Environmental Protection, Employment and Labour Practices, Operating Practices and Community Investment. A complete list of index in compliance with the ESG Reporting Guide is also available at the end of this report for reference.

In order to define what are relevant and material to our business in relation to sustainability, the Group has to understand what issues our stakeholders are most concerned with. We define our stakeholders as people who affect our business and people who are affected by our business. Our stakeholders include the shareholders, employees, suppliers, customers and community. In our daily business, we actively exchange information with our stakeholders through our transparent platform while we are devoted to continuous improvement of our communication system. We are committed to maintain long-term partnerships with our stakeholders and are actively engaged in addressing their concerns with follow-up actions.

If you, as one of our stakeholders, have any questions about the content of the ESG Report or comments on the Group's sustainability issues, please contact us via info@sthl.com.hk.



#### 2. ENVIRONMENTAL PROTECTION

#### 2.1 Corporate Environmental Policy

Being the foundation of a sustainable economy, a sustainable environment is crucial to the well-being of human beings. In accordance with our environmental vision, the Group is committed to upholding high environmental standards to fulfil relevant requirements under applicable laws or ordinances during the operation of the business, including all necessary requirements under the Environmental Protection Law of the People's Republic of China ("PRC"). As at 31 December 2019, the Group was in compliance with the applicable regulations and rules governing air and greenhouse gas emission, discharges into water and land, and generation of hazardous and non-hazardous waste. We have received FSC certification for our products which meet the requirements of chain-of custody by purchasing FSC certified mixed and recycled paper, production and sales of FSC certified mixed and recycled printed paper products. We have also achieved Oeko-Tex standard 100 Confidence in Textiles which certified that our woven labels made of white & dyed polyester yarn (with disperse dyestuffs) and woven badges made of white and dyed polyester yarn (with disperse dyestuffs) and polyester interlining in black and white meet the human ecological requirements of the Oeko-Tex Standard 100.

#### 2.2 Energy Efficiency Management

Electricity consumption of our plant is the major contribution to our greenhouse gas emission and energy footprints. In 2019, the Group adopted a number of energy-saving initiatives and efficiency practices to enhance our employee's awareness for greenhouse gas emission reduction and energy saving, including:

- · electrical machinery improvement;
- encouraging digital printing to reduce the utilisation of water, electricity, screen films and other resources;
- encouraging the employees to turn off IT devices when not in use;
- setting office machines such as copiers and TV monitors to turn off automatically after office hours;
- maintaining an indoor temperature at an optimal level for comfort; and
- putting up signage emphasizing the importance of energy saving.

By adopting the above practices, our employee's awareness for greenhouse gas emission reduction and energy saving is enhanced.

#### 2.3 Non-Hazardous Waste Management

Believing that every small step will make a difference, the Group is as committed as ever to conserving precious resources by taking eco-friendly measures to reduce disposal of non-hazardous waste throughout our operation.

We encourage paperless solution for as documents storage, material sharing or internal administrative documents. When using paper, employees are encouraged to use double-sided paper, black and white or recycled papers when printing or photocopying documents. It considerably improves operational efficiency while helping create a paperless operation system. Most of the used paper can be recycled and such materials were collected by waste collector.



#### 2.4 Environmental Performance

The Group considers environmental stewardship an essential component of our corporate responsibility and are therefore exceptionally committed to promoting environmental protection activities in harmony with economic development.

In accordance with the ESG Reporting Guide, our environmental performance of "Energy Use and Emissions" and "Use of Resources" during the reporting period are presented as below.

#### Table 1 — Energy Use and Emissions

Energy Use and Emissions	Unit	2019
Electricity Consumption	kWh	2,753,931
Electricity Consumption Intensity	kWh/revenue (in RMB)	0.036
Greenhouse Gas Emissions	CO <sub>2</sub> e (tonne)	100
Nitrogen Oxides	g	44,392
Sulphur Oxides	g	77,686
Particulate Matter	g	394,200

#### Table 2 — Use of Resources

Use of Resources	Unit	2019
Paper	tonne	682

In the future, the Group will continue to raise employees' awareness in environmental protection on an ongoing basis and perform our business with an environmentally conscious approach.

#### 3. EMPLOYMENT AND LABOUR PRACTICES

#### 3.1 Employment and Labour

Human capital has always been considered by the Group as the most important asset for our long-term operation and business development, thus the Group is committed to upholding an open, fair, just and reasonable human resource policy.

Equality and diversity is highly respected in our corporate philosophy during the process of employment, remuneration, promotion and termination. According to our employee inclusion policy, we strictly follow the relevant laws and regulations and our employment policies to select candidates based on skillsets, experience and expertise and offer equal employment opportunities to different genders, age groups and nationalities. It is the Group's policy to prohibit the use of child and forced labour and our human resource department is responsible to closely monitor the practical situation in order to comply with the applicable regulations related to child labour and forced labour.

The Group safeguards the rights of our employees by strictly complying with the requirements under the employment-related legislations in Hong Kong and the Labour Law of the PRC and offers a competitive remuneration package, including internal promotion opportunities and performance-based bonus, to recruit and retain our experienced employees.



Employees hired by the Group are mainly located in Hong Kong and China. In Hong Kong, the Group safeguards the rights of our employees by strictly complying with relevant employment laws and regulations, including the Mandatory Provident Fund Schemes Ordinance by participating in the Mandatory Provident Fund retirement benefit scheme for our eligible employees, the Minimum Wage Ordinance, Employment Ordinance and the Employees' Compensation Ordinance by offering competitive wages, medical insurance, disability and invalidity coverage, maternity leave and other compensation to our employees. In China, we have participated in welfare schemes concerning pension insurance, unemployment insurance, maternity insurance, occupational injury insurance and medical insurance in accordance with the local regulations including the Regulations on the Administration of Housing Provident Funds and the Social Insurance Law of the PRC.

The Group also reviews the corporate policy of employment and labour regularly to ensure that the Group has fully complied with the local labour legislations and regulations.

As at 31 December 2019, the Group was in compliance with the relevant laws and regulations that have a significant impact on the Group relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare and relating to preventing child and forced labour in all material respects.

In accordance with the ESG Reporting Guide, the details of the workforce of the Group during the reporting period of 2019 are tabulated as well as presented in graphs below.

#### **Summary of employment performance indicators:**

	2019
Total Number of Employees	254
By Gender	
Female	148 (58.3%)
Male	106 (41.7%)
By Age	
18 or below	0
19 to 40	150
41 to 60	102
Over 60	2

#### **Diversity**

			201					
Number of Employees by Employee Category	Gender			Age Gr	oup	ıp qı		
	Female	Male	18 or Below	19 to 40	41 to 60	Over 60		
Senior level	9	15	0	10	12	2		
Ordinary level	139	91	0	140	90	0		

2019



#### **Turnover Rate**

	2019
Number and Rate (%) of Employee Turnover	57/254 (22.4%)
By Gender	
Female	32/148 (21.6%)
Male	25/106 (23.6%)

#### 3.2 Training and Development

Believing that the competence, work experience and skill-sets of our staff, including sales and marketing staff, procurement staff, production staff and quality control staff, plays an important role in maintaining our operation efficiency. We ensure that our professional training and development programs continuously evolve to keep pace with the industry latest standards and create a listening culture through support and coaching.

Every new joiner will be provided proper orientation training and mentoring in order to help them adapt to the new working environment affirmatively and quickly. Continuous trainings are also committed by the Group in different ways including onthe-job training, comprehensive training for specific skill development, and professional training for relevant employees.

In 2019, we organized an internal training for our management in different departments and in different management level for the updated management skill in the aspect of customer management, supplier management, effectiveness and efficiency of communication skill, key performance index for assessment of staff performance and efficiency of daily operation flow. Throughout the training, we also updated our management in relation to the Group's internal control procedures and delivered the importance of cost effectiveness in different processes of operation.

Through a variety of on-the-job learning sessions, we are able to nurture and retain excellent talents and strengthen the competitiveness of the Group.



In accordance with the ESG Reporting Guide, the details of the of training and development programs provided by the Group during the reporting period of 2019 are presented as below.

Table 4 — Training and Development

Employee Training	Unit	2018	2019
Average hours of training received per employees	hours	3.27	3.89
Average hours of training per employee by gender			
Female	hours	2.80	3.29
Male	hours	3.90	4.71
Average hours of training per employee by ranking			
Senior level	hours	11.46	11.46
Ordinary level	hours	2.56	3.09
Percentage of training by gender			
Female	%	82.2	84.5
Male	%	84.4	86.8
Percentage of training by ranking			
Senior level	%	95.8	100
Ordinary level	%	82.0	82.6

#### 3.3 Health and Work Safety

It is important for the Group as a production-driven enterprise to ensure the occupational health and safety of our employees. In compliance with the industry standards and the statutory requirements under the Production Safety Law of the People's Republic of China (《中華人民共和國安全生產法》), the Group is committed to providing our employees with a healthy and safe workplace in the course of its business. On the one hand, the Group has offered our employees with personal protective equipment based on their various positions. For example, the staff at production line will be provided with dust-proof masks and earplugs. On the other hand, the Group has organised regular safety education programs for our employees to raise their safety awareness over the course of production activities. In addition, the plant sites will organise fire drills and fire safety training each year to enhance the fire safety awareness of our employees.

The Group cares about the physical and mental health of our employees and provides our employees with regular health checks. By providing a full-range health service platform for our employees, the Group maintains the health level of our employees with precautions against the spread of diseases, thus ensuring the healthy conditions of our employees. The Group offers our employees an extensive range of fringe benefits, including lucky money or festive gifts to our employees on Chinese New Year, Mid-autumn Festival, Women's Days, and other statutory holidays.



The outbreak of the novel coronavirus (2019-nCoV) in Wuhan, China has become the latest challenge for the health of our staffs both in Hong Kong and China. The Group has several policy to protect its staff:

- All public area would be performed disinfection on timely basis;
- Provide mask and disinfection supplies to all staff;
- Request each staff to report their health status every day; and
- Request each Department Head to monitor the health status of its staff on timely basis.

As at 31 December 2019, the Group has complied with all applicable laws and regulations in relation to providing a safe working environment and protecting employees from occupational hazards in all material respects.

### 4. OPERATING PRACTICES

The Group has developed a series of management systems and procedures to be aligned with the Corporate Governance required by HKEX.

### 4.1 Supply Chain Management

Over the course of selecting potential suppliers, our procurement department is required to analyse their competitiveness, and identified suppliers will be further approved by the production department of the plant sites and other related departments following their consensus. In this case, they will qualify as a member on the qualified supplier list of the Group. As at 31 December 2019, the Group has over 300 suppliers which are all located in the PRC.

In accordance with the requirements under the ISO 9001:2008 quality management system, the Group has established a set of selection and assessment standards, and would investigate into the operating conditions, the quality management system, production capacities, services and delivery capabilities of the potential suppliers, such findings will serve as bases for selecting strategic suppliers. By introducing a regular assessment scheme, we conduct regular reviews and inspections over the performance of our suppliers in various aspects. Our regular assessment indicators cover quality, pricing, delivery schedule, services, etc. for the purposes of achieving risk control over the supply chain. We would also inspect suppliers' qualification certificates such as FSC certificate and Oeko-Tex certificate. Persisting in our stringent approval system for all strategic suppliers, the Group will promote the quality management of our suppliers of raw materials and green management, while timely disqualifying unfit suppliers.

### 4.2 Quality Management System

We have implemented and maintained a quality management system of high standard. We maintain the quality by achieving ISO 9001:2008 certification continuously to demonstrate that we have ability to consistently provide services that meet our customers' needs and fulfill applicable statutory and regulatory requirements.



### 4.3 Intellectual Property Rights

The Group is committed to complying with the relevant intellectual property right ("IP rights") laws by maintaining effective control over production management. As at 31 December 2019, the Group had registered five trademarks which are material to the Group's business. The Group values and protects its intellectual properties through periodic trademark renewals.

In order to ensure that the customer's IP rights are properly protected during the outsourcing processes to subcontractors, a confidentiality agreement regarding IP rights must be signed before business engagement. Internally, we enter into standard employment contracts with our employees which contain provisions on IP rights and confidentiality. Each employee of the Group has signed a written confirmation to (i) confirm that all IP rights created or made during their employment with the Group shall belong to us; and (ii) agree not to use or disclose the confidential information relating to the product designs without authorisation of the Group. When the products designs are provided by the customers to the Group for product development, IP rights of such designs belongs to the customers. IP rights also belong to customers when the Group provides design inputs or polish the original product design from customers.

Due to the nature of our business, the Group may be subject to risks in relations to the IP rights of the garment brand companies and the Group may be exposed to claims in respect of the infringement of third party IP rights. Therefore, to ensure that the trademarks or the designs and specifications provided by our customers do not infringe third party's IP rights during the course of business, we have implemented the following internal control measures:

- (i) obtain the relevant certificates, licences or authorisations to check if our customers have the right to authorise us to manufacture products with the relevant trademarks, designs or specifications;
- (ii) our sales and marketing department check the trademarks, designs or specifications through online databases maintained by IP rights registries in various countries to ascertain the name of the owners of the IP rights; external legal counsel will be consulted, if necessary; and
- (iii) incorporate terms in agreements with our customers and require them to, among others, (a) undertake that it is the registered owner/authorised licensee of the registered owner of the trademarks, designs or specifications; (b) hold us harmless from and against any and all third party claims and any associated cost, including legal costs, arising from the use of the products sold by our customers.



### 4.4 Anti-Corruption

The Group is committed to upholding a high standard of business ethics and to standards to prohibit bribery and corrupt practices. The Group has developed a series of company policies on anti-fraud, anti-bribery, anti-extortion and anti-money laundering with reference to the Prevention of Bribery Ordinance (Cap 201 of the laws of Hong Kong). These policies apply to all members of the Group, and we also encourage all of our business partners to abide by the principles of the policies. The Group conducts periodic and systematic fraud risk assessments and will effectively communicate its anti-fraud policy and procedures to all levels of employees. The Group continues to monitor the effectiveness of its control related to mitigating fraud risk and remedy any deficiencies identified internally and by any external parties in a timely manner. During the reporting period, we were in compliance with the applicable rules and regulations relating to bribery, extortion, fraud and money laundering in all material respects. No legal case concerned with corrupt practices was brought against the Group or any of our employees in 2019.

With principles of "Commitment, Assurance of High Quality, Fair Deals and Faithfulness", all employees perform their duties with utmost level of good faith, determination and professionalism, and ensure that the reputation of the Group will not be tarnished because of misconduct and corruption behavior.

### 4.5 Whistle-Blowing Policy

In order to encourage our employees to report illegality, irregularity, malpractice, unethical acts or behaviours, inappropriate conducts or actions, the Group has set up a new whistle-blowing policy and procedures during the reporting period, by provoking disclosure of relevant information via a confidential reporting channel available to all employees. The policy aims to encourage our employees to report behaviour that is not in line with the principles of ethics and the Group's policy such as events that are non-compliant with the Group's policy, laws, rules, regulations, general practice of financial reporting and internal control.

The Group is committed to handling the reports with due care and conducting a detailed investigation seriously for each reasonably established report. Additionally, the Group is fully aware that we are obligated to refer the matter to the legal enforcement parties or regulators if the Group considers necessary.

The Group has addressed the "whistle-blowers" concerns in a fair and reasonable manner. All "whistle-blowers" who report in good faith are reasonably protected from retaliation or adverse consequence of their employment regardless of whether the allegation is substantiated.

The policy of "Whistle-Blowing" and its procedures, which apply to all levels of the members of the Group, have been documented in the employee handbook and have been circulated among employees for their reference.

#### 5. COMMUNITY INVESTMENT

The Group adopts people-oriented management policy. Besides providing fringe benefits and packages to our employees, the Group will conduct an investigation into employees with difficulties on a regular basis each year, and those employees who suffer severe health issues or experience family-related misfortunes will receive specific assistance.

In 2019, continuing our objections as in the past, the Group donated to non-profit and charitable organizations of RMB160,000.



### 6. THE STOCK EXCHANGE ESG REPORTING GUIDE CONTENT INDEX

Aspects, General		Relevant Section	
Disclosures and KPIs	Description	in the ESG Report	Remarks
A. Environmental			
Aspect A1: Emissions			
General Disclosure	Information on:	Environmental Protection: 2.1, 2.2 & 2.3	
	(a) the policies; and		
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer		
	relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste		
KPI A1.1	Types of emissions and respective emissions data	Environmental Protection: 2.4	
KPI A1.2	Greenhouse gas emissions in total and, where appropriate, intensity	Environmental Protection: 2.4	
KPI A1.3	Total hazardous waste produced and, where appropriate, intensity	-	The Group has not identified any hazardous waste that was produced by our core business
KPI A1.4	Total non-hazardous waste produced and, where appropriate, intensity	-	No significant non-hazardous waste was produced by our core business



Aspects, General Disclosures and KPIs	Description	Relevant Section in the ESG Report	Remarks
KPI A1.5	Description of measures to mitigate emissions and results achieved	Environmental Protection: 2.2	
KPI A1.6	Description of how hazardous and non-hazardous wastes are handled, reduction initiatives and results achieved	Environmental Protection: 2.3	
Aspect A2: Use of Reso	urces		
General Disclosure	Policies on the efficient use of resources including energy, water and other raw materials	Environmental Protection: 2.1, 2.2 & 2.3	
KPI A2.1	Direct and/or indirect energy consumption by type in total and intensity	Environmental Protection: 2.4	
KPI A2.2	Water consumption in total and intensity	-	The Group believes that our water consumption is mainly used for commercial purpose and is not identified as material aspect in the Group's business
KPI A2.3	Description of energy use efficiency initiatives and results achieved	Environmental Protection: 2.2	



Aspects, General Disclosures and KPIs	Description	Relevant Section in the ESG Report	Remarks
KPI A2.4	Description of whether there is any issue in sourcing water that is fit for purpose water efficiency initiatives and results achieved	_	The Group believes that our water consumption is mainly for commercial use and is not identified as material aspect in the Group's business
KPI A2.5	Total packaging material used for finished products, and if applicable, with reference to per unit produced	_	Use of packaging material is not applicable to our core business and is not identified as material aspect in the Group's business
Aspect A3: The Environ	nment and Natural Resources		
General Disclosure	Policies on minimizing the issuer's significant impact on the environment and natural resources	Environmental Protection: 2.1 & 2.4	
KPI A3.1	Description of the significant impacts of activities on the environment and natural resources and actions taken to manage them	Environmental Protection: 2.2 & 2.3	



geographical region

Aspects, General **Disclosures and KPIs Description** in the ESG Report **Remarks** B. Social **Aspect B1: Employment** General Disclosure Information on: **Employment and Labour** Practices: 3.1 (a) the policies; and compliance with relevant (b) laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti - discrimination, and other benefits and welfare KPI B1.1 Total workforce by gender, **Employment and Labour** employment type, age group Practices: 3.1 and geographical region KPI B1.2 Employee turnover rate by **Employment and Labour** Practices: 3.1 gender, age group and

**Relevant Section** 



Aspects, General Disclosures and KPIs	Description	Relevant Section in the ESG Report	Remarks
Aspect B2: Health and	Safety		
General Disclosure	Information on:	Employment and Labour Practices: 3.3	
	(a) the policies; and		
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer		
	relating to providing a safe working environment and protecting employees from occupational hazards		
KPI B2.1	Number and rate of work- related fatalities	-	No work-related fatalities were recorded during the reporting period.
KPI B2.2	Lost days due to work injury	-	No lost days due to work injury were recorded during the reporting period
KPI B2.3	Description of occupational health and safety measures adopted, how they are implemented and monitored	Employment and Labour Practices: 3.3	
Aspect B3: Developme	ent and Training		
General Disclosure	Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities	Employment and Labour Practices: 3.2	
KPI B3.1	The percentage of employees trained by gender and employee category	Employment and Labour Practices: 3.2	



Aspects, General		Relevant Section		
<b>Disclosures and KPIs</b>	Description	in the ESG Report	Remarks	
KPI B3.2	The average training hours completed per employee b gender and employee category	Employment and Labour by Practices: 3.2		
Aspect B4: Labour Star	dards			
General Disclosure	Information on:	Employment and Labour Practices: 3.1		
	(a) the policies; and			
	(b) compliance with relevan laws and regulations tha have a significant impac on the issuer	at		
	relating to preventing child an forced labour	d		
KPI B4.1	Description of measures to review employment practices to avoid child and forced labour	Employment and Labour Practices: 3.1		
KPI B4.2	Description of steps taken to eliminate child and forced labour practices when discovered	-	No such incidents were reported during the reporting period.	
Aspect B5: Supply Chai	n Management			
General Disclosure	Policies on managing environmental and social risks of the supply chain	Operating Practices: 4.1		
KPI B5.1	Number of suppliers by geographical region	Operating Practices: 4.1		



Aspects, General Disclosures and KPIs			Remarks
KPI B5.2	Description of practices relati to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitor	e re	
Aspect B6: Product Res	ponsibility		
General Disclosure	Information on:  (a) the policies; and	-	No applicable regulations have been identified for the Group's operation and
	(b) compliance with releva laws and regulations th have a significant impa on the issuer	at	compliance purpose
	relating to health and safety, advertising, labelling and p matters relating to produc services provided and met redress	ets and	
KPI B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons		No incidents were reported during the reporting period.
KPI B6.2	Number of products and serv related complaints receive and how they are dealt wi	ed	No complaints were reported during the reporting period.
KPI B6.3	Description of practices relati to observing and protectir intellectual property rights	ng	
KPI B6.4	Description of quality assuran process and recall procedures	nce –	No recall procedures are required throughout the Group's operation.



Aspects, General Disclosures and KPIs	Description	Relevant Section in the ESG Report	Remarks
KPI B6.5	Description of consumer data protection and privacy policies, how they are implemented and monitored	Operating Practices: 4.3	
Aspect B7: Anti-corrup	tion		
General Disclosure	Information on:	Operating Practices: 4.4	
	(a) the policies; and		
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer		
	relating to bribery, extortion, fraud and money laundering		
KPI B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases	Operating Practices: 4.4	
KPI B7.2	Description of preventive measures and whistle- blowing procedures, how they are implemented and monitored	Operating Practices: 4.5	



Aspects, General		Relevant Section		
Disclosures and KPIs	Description	in the ESG Report	Remarks	
Aspect B8: Community	Investment			
General Disclosure	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities takes communities' interests into consideration	Community Investment: 5		
KPI B8.1	Focus areas of contribution	Community Investment: 5		
KPI B8.2	Resources contributed to the focus areas	Community Investment: 5		



The Directors are pleased to present their report and the audited consolidated financial statements for the financial year ended 31 December 2019 as follows:

### **Significant Changes in Constitutional Documents**

Save for the adoption of the amended and restated memorandum and articles of association of the Company for the purpose of the Listing, there had been no significant changes in the constitutional documents of the Company during the year.

### **CORPORATE REORGANISATION**

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 22 January 2016.

In preparing for the listing of the shares on GEM on the Listing Date, the Group underwent the Corporate Reorganisation and the Company became the holding company of the companies comprising the Group upon the completion of the Corporate Reorganisation on 30 November 2016.

Details of the Corporate Reorganisation are set out in the section headed "History, Development and Reorganisation" in the Prospectus. The Shares of the Company have been listed on GEM since 21 July 2017.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Group is an established labelling solution provider and a one-stop garment accessories manufacturer and supplier based in the PRC. We mainly engage in the production of three types of products, which are (i) printed products (e.g. hangtags, price tags and stickers), (ii) woven labels (e.g. woven brand labels, woven size labels and badges) and (iii) printed labels (e.g. printed brand labels, printed size labels and care content labels). We also source and sell other garment accessories, such as tapes, hanging tablets, string locks, leather badge, buttons and metal products, to the customers of the Group in the PRC. The customers of the Group include (i) garment brand companies, (ii) sourcing companies designated by the garment brand companies and (iii) garment manufacturers in the PRC.

Further discussion and analysis of these activities as required by Schedule 5 to the Hong Kong Companies Ordinance (Chapter 622 of the laws of Hong Kong) (the "Companies Ordinance"), including a discussion of the principal risks and uncertainties facing the Group, key performance indicators, environmental policies of the Group, compliance with laws and regulations by the Group, its relationship with customers, suppliers, subcontractors and employees and an indication of likely future developments in the Group's business, can be found in the Management Discussion and Analysis set out on pages 4 to 11 of this annual report. This discussion forms part of this directors' report.

#### **SEGMENT INFORMATION**

An analysis of the Group's performance for the Year by operating segment is set out in note 7 to the consolidated financial statements.



### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2019 are set out in the consolidated statement of profit or loss and other comprehensive income on page 66 of this annual report.

The Board did not recommend payment of a final dividend for the year ended 31 December 2019.

### **FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group is set out on page 114 of this annual report.

### PROPERTY, PLANT AND EQUIPMENT

Details of the movement during the Year in the property, plant and equipment of the Group are set out in note 14 to the consolidated financial statements of this annual report.

#### **SHARE CAPITAL**

Details of the movements during the Year in the share capital of the Company are set out in note 21 to the consolidated financial statements.

#### DISTRIBUTABLE RESERVES OF THE COMPANY

As at 31 December 2019, the Company has no reserves available for distribution to the shareholders, calculated in accordance with the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

### **SHARE OPTION SCHEME**

The Company conditionally adopted a share option scheme on 24 June 2017 (the "Scheme"). The terms of the Scheme are in accordance with the provision of Chapter 23 of the GEM Listing Rules.

No share option has been granted since the adoption of the Scheme and there was no share option outstanding as at 31 December 2019.

The following is a summary of the principal terms of the Scheme but it does not form part of, nor was it intended to be part of the Scheme nor should it be taken as affecting the interpretation of the rules of the Scheme:

### (a) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to enable our Group to grant options to the eligible participants as incentives or rewards for their contribution to our Group and/or to enable our Group to recruit and retain high-calibre employees and attract human resources that are valuable to our Group or any entity in which any member of our Group holds any equity interest (the "Invested Entity"). As at the Latest Practicable Date, there was no Invested Entity other than members of our Group, and our Group has not identified any potential Invested Entity for investment.



### (b) The Participants of the Scheme

Our Directors shall, in accordance with the provisions of the Share Option Scheme and the GEM Listing Rules, be entitled but shall not be bound at any time within a period of 10 years commencing from the date of the adoption of the Share Option Scheme to make an offer to any of the following classes:

- (i) any employee (whether full time or part time, including the directors (including any non-executive Director and independent non-executive Director)) of our Company, any of our subsidiaries (within the meaning of the Companies Ordinance) or any Invested Entity (an "eligible employee");
- (ii) any supplier of goods or services to any member of our Group or any Invested Entity;
- (iii) any customer of any member of our Group or any Invested Entity;
- (iv) any person or entity that provides research, development or other technological support to any member of our Group or any Invested Entity;
- (v) any shareholder of any member of our Group or any Invested Entity or any holder of any securities issued by any member of our Group or any Invested Entity;
- (vi) any adviser (professional or otherwise), consultant, individual or entity who in the opinion of our Directors has contributed or will contribute to the growth and development of our Group; and
- (vii) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of our Group,

and, for the purpose of the Share Option Scheme, the offer for the grant of an option may be made to any company wholly owned by one or more eligible participants.

For the avoidance of doubt, the grant of any option by our Company for the subscription of Shares or other securities of our Group to any person who falls within any of the above classes of eligible participants shall not, by itself, unless our Directors otherwise determine, be construed as a grant of option under the Share Option Scheme.

The eligibility of any of the eligible participants to an offer under the Share Option Scheme shall be determined by our Directors from time to time on the basis of our Directors' opinion as to his contribution to the development and growth of our Group.



### (c) Maximum number of Shares

- (i) The maximum number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option scheme adopted by our Group shall not exceed 30% of the share capital of our Company in issue from time to time.
- (ii) The total number of Shares which may be allotted and issued upon exercise of all options (excluding, for this purpose, options which have lapsed in accordance with the terms of the Share Option Scheme and any other share option scheme of our Group) to be granted under the Share Option Scheme and any other share option scheme of our Group must not in aggregate exceed 10% of the total number of Shares in issue at the time dealings in the Shares first commence on the Stock Exchange, being 80,000,000 Shares (the "General Scheme Limit").
- (iii) Subject to (i) above and without prejudice to (iv) below, our Company may seek approval of our Shareholders in general meeting to refresh the General Scheme Limit provided that the total number of Shares which may be allotted and issued upon exercise of all options to be granted under the Share Option Scheme and any other share option scheme of our Group shall not exceed 10% of the Shares in issue as at the date of the approval of the limit and for the purpose of calculating the limit, options (including options outstanding, cancelled, lapsed or exercised in accordance with the Share Option Scheme and any other share option scheme of our Group) previously granted under the Share Option Scheme and any other share option schemes of our Group will not be counted.
- (iv) Subject to (i) above and without prejudice to (iii) above, our Company may seek separate shareholders' approval in general meeting to grant options under the Share Option Scheme beyond the General Scheme Limit, or if applicable, the extended limit referred to in (iii) above to eligible participants specifically identified by our Company before such approval is sought.

### (d) Maximum entitlement of each eligible participant

Subject to (e) below, the total number of Shares issued and which may fall to be issued upon exercise of the options under the Share Option Scheme and the options granted under any other share option scheme of our Group (including both exercised or outstanding options) to each grantee in any 12-month period shall not exceed 1% of the issued share capital of our Company for the time being. Where any further grant of options under the Share Option Scheme to a grantee would result in the Shares issued and to be issued upon exercise of all options granted and proposed to be granted to such person (including exercised, cancelled and outstanding options) under the Share Option Scheme and any other share option scheme of our Group in the 12-month period up to and including the date of such further grant representing in aggregate over 1% of the Shares in issue, such further grant must be separately approved by our Shareholders in general meeting with such grantees and his close associates (or his associates if the participant is a connected person) abstaining from voting.



### (e) Time of acceptance and exercise of an option

An offer under the Share Option Scheme may remain open for acceptance by the eligible participants concerned (and by no other person) for a period of up to 21 days from the date, which must be a business day, on which the offer is made.

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period to be determined and notified by our Directors to the grantee thereof, and in the absence of such determination, from the date of acceptance of the offer of such option to the earlier of (i) the date on which such option lapses under the relevant provisions of the Share Option Scheme; and (ii) the date falling 10 years from the offer date of that option.

An offer shall have been accepted by an eligible participant in respect of all Shares which are offered to such eligible participant when the duplicate letter comprising acceptance of the offer duly signed by the eligible participant together with a remittance in favour of our Company of HK\$1.00 by way of consideration for the grant thereof is received by our Company within such time as may be specified in the offer (which shall not be later than 21 days from the offer date). Such remittance shall in no circumstances be refundable.

Any offer may be accepted by an eligible participant in respect of less than the number of Shares which are offered provided that it is accepted in respect of a board lot for dealings in the Shares on GEM or an integral multiple thereof and such number is clearly stated in the duplicate letter comprising acceptance of the offer duly signed by such eligible participant and received by our Company together with a remittance in favour of our Company of HK\$1.00 by way of consideration for the grant thereof within such time as may be specified in the offer (which shall not be later than 21 days from the offer date). Such remittance shall in no circumstances be refundable.

### (f) Subscription price for Shares

The subscription price in respect of any option shall, subject to any adjustments made pursuant to paragraph(s) below, be at the discretion of our Directors, provided that it shall not be less than the highest of:

- (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet for trade in one or more board lots of the Shares on the offer date;
- (ii) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the offer date; and
- (iii) the nominal value of a Share.

### (g) Period of the Share Option Scheme

The Share Option Scheme will remain in force for a period of 10 years commencing on the date on which the Share Option Scheme is adopted.



### **DISCLOSURES OF INTERESTS**

# A. Directors' and Chief Executive's Interests and Short Positions in the Shares, Underlying Shares or Debentures

As at 31 December 2019, the interests and short positions of the Directors and chief executive of the Company in the shares, the underlying shares or debentures of the Company or any of its associated corporations (within the meanings of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) (the "SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which any such director or chief executive was taken or deemed to have under such provision of the SFO) or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required, pursuant to standard of dealings by Directors as referred to in Rule 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

### Interests in the company

			Percentage of interest
Name of Director	Capacity/nature of interest	Number of Shares	in the Company
Mr. Lam	Interest in controlled	600,000,000 (Long position)	75%
	corporation (Note)		

Note: The 600,000,000 Shares are held by Neo Concept, which is wholly and beneficially owned by Mr. Lam. By virtue of the SFO, Mr. Lam is deemed to be interested in all the Shares held by Neo Concept.

### Interests in associated corporations of the company

				Percentage of
			Number of shares	shareholding in
	Name of associated		in associated	associated
Name of Director	corporation	Nature of interest	corporation	corporation
Mr. Lam	Neo Concept	Beneficial owner	100 (Long position)	100%

Save as disclosed above, as at the date of this report, none of the Directors and chief executive of the Company had any interests or short positions in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange under Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or which would be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors, required to be notified to the Company and the Stock Exchange.



## B. Substantial Shareholders' and Other Persons' Interests and Short Positions in Shares, Underlying Shares and Debentures

So far as the Directors are aware, as at 31 December 2019, the following persons (other than the Directors and chief executive of the Company) had or deemed or taken to have an interest or short position in the Shares or underlying Shares which were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO, or which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO and the GEM Listing Rules.

Name	Capacity/nature of interest	Number of shares	Percentage of interest in the Company
Neo Concept	Beneficial owner	600,000,000 (Long position)	75%
Ms. Wong Ching Yuk	Interest of spouse (Note)	600,000,000 (Long position)	75%

Note: Ms. Wong Ching Yuk is the spouse of Mr. Lam. Under the SFO, Ms. Wong Ching Yuk is deemed to be interested in the same number of Shares in which Mr. Lam is interested.

Save as disclosed above, as at 31 December 2019, no person, other than the Directors and chief executive of the Company whose interests are set out in the section "Directors' and Chief Executive's Interests and Short Positions in the Shares, the Underlying Shares or Debentures" above, had notified the Company of an interest or short position in the Shares, underlying Shares or debentures of the Company that was required to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO or which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO.

### **MAJOR CUSTOMERS**

During the Year, the Group's five largest customers accounted for approximately 32.2% (2018: 34.4%) of the total revenue of the Group and the largest customer of the Group accounted for approximately 20.5% (2018: 20.4%) of the total revenue.

To the best of the knowledge of the Directors, none of the Directors or any of their respective close associates, or any shareholder (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had any interest in the Group's five largest customers.

### **MAJOR SUPPLIERS AND SUBCONTRACTORS**

During the Year, the Group's five largest suppliers (including the subcontractors) accounted for approximately 43.5% (2018: 46.0%) of the total purchases of the Group and the largest supplier of the Group accounted for approximately 19.4% (2018: 23.3%) of the total purchases.

To the best of the knowledge of the Directors, none of the Directors or any of their respective close associates, or any shareholder (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had any interest in the Group's five largest suppliers.

### **DIRECTORS**

The Directors during the Year and up to the date of this annual report were:



### **Non-executive Director**

Mr. Lam Cheung Chuen (Chairman)

### **Executive Directors**

Mr. Lam Kai Yuen Mr. Lam Kai Cheong

### **Independent non-executive Directors**

Mr. Moy Yee Wo, Matthew Mrs. So Chan Wai Hang Mr. Ho Yuk Hay

Information regarding directors' emoluments is set out in note 11 to the consolidated financial statements.

An annual confirmation of independence pursuant to the requirements under Rule 5.09 of the GEM Listing Rules has been received from each of the INEDs.

### **BIOGRAPHICAL DETAILS OF DIRECTORS**

Brief biographical details of the Directors are set out on pages from 12 to 14 of this annual report.

#### **DIRECTORS' SERVICE CONTRACTS**

Each of the executive Directors has entered into a service agreement with the Company for an initial term of three years commencing from the Listing Date and renewable automatically for successive terms of one year until terminated by the Director or the Company in accordance with the terms of the agreement. Each independent non-executive Directors was appointed under a letter of appointment for a fixed term of one year initially commencing from the Listing Date and renewable automatically for successive term of one year unless terminated by either party in accordance with the terms thereof.

Save as disclosed above, none of the Directors proposed for election at the forthcoming AGM has or is proposed to have a service contracts with the Company or any of its subsidiaries which is not determinable by the Group within one year without payment compensation, other than the statutory compensation.



### **DIRECTORS' RETIREMENT AND RE-ELECTION**

Pursuant to Article 108 of the Articles, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation at each annual general meeting of the Company, provided that every Director shall be subject to retirement by rotation at least once every three years. A retiring Director shall be eligible for re-election and shall continue to act as a Director throughout the meeting at which he retires. The Directors to retire by rotation every year shall include (so far as necessary to ascertain the number of Directors to retire by rotation) any Director who wishes to retire and not to offer himself for re-election. Any further Directors so to retire shall be those of the other Directors subject to retirement by rotation who have been longest in office since their last re-election or appointment and so that as between persons who became or were last re-elected Directors on the same day those to retire shall (unless they otherwise agree among themselves) be determined by lot. Any Director appointed by the Board pursuant to Article 112 shall not be taken into account in determining which particular Directors or the number of Directors who are to retire by rotation.

Pursuant to Article 112 of the Articles, any Director appointed by the Board to fill a casual vacancy shall hold office until the first general meeting of members of the Company after his appointment and be subject to re-election at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election.

In accordance with Articles 108 and 112 of the Articles, Mr. Lam Kai Cheong and Mr. Ho Yuk Hay will retire at the forthcoming AGM and, being eligible, offer themselves for re-election at the forthcoming AGM.

# DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS OF SIGNIFICANCE

Save as disclosed in the Prospectus and elsewhere in this annual report, no transactions, arrangements and contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which the Director or an entity connected the Director had a material interest, whether directly or indirectly, subsisted at any time during the Year.

### **CONTROLLING SHAREHOLDERS' INTEREST**

Save as disclosed in this annual report, there were no contracts of significance between the Company or any of its subsidiaries and a controlling shareholder or any of its subsidiaries or any contracts of significance for the provision of services to the Company or any of its subsidiaries by a controlling shareholder or any of its subsidiaries.

### **EMOLUMENTS OF THE DIRECTORS AND THE FIVE HIGHEST PAID INDIVIDUALS**

Details of the emoluments of the Directors and the five highest paid individuals of the Group are set out in note 11, to the consolidated financial statements in this annual report.

#### **EMOLUMENT POLICY**

The Remuneration Committee will review and determine the remuneration and compensation packages of the Directors and senior management with reference to their responsibilities, workload, time devoted to the Group and the performance of the Group. The Directors and other employees who have made valuable contribution to the Group may also receive options to be granted under the Scheme.



### **COMPETING INTERESTS**

The Directors are not aware of any business or interest of the Directors nor the controlling shareholder of the Company nor any of their respective close associates (as defined in the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflicts of interest which any such person has or may have with the Group during the year ended 31 December 2019.

### **DEED OF NON-COMPETITION**

The deed of non-competition dated 29 June 2017 has been entered into by Mr. Lam Cheung Chuen and Neo Concept Holdings Limited, being the controlling shareholders of the Company within the meaning of the GEM Listing Rules (collectively the "Controlling Shareholders") in favour of the Company and its subsidiaries regarding certain non-competition undertakings. The details of the deed of non-competition have been disclosed in the section headed "Relationship with the Controlling Shareholders" of the Prospectus.

The Company has received an annual declaration from each of the Controlling Shareholders confirming that he/she/it has complied with the non-competition undertakings provided to the Company under the said deed of non-competition during the Year. The independent non-executive Directors have reviewed the status of compliance and enforcement of the non-competition undertakings and confirmed that all the undertakings thereunder have been complied for the Year.

### INTEREST OF COMPLIANCE ADVISER

As at 31 December 2019, as notified by the Company's compliance adviser, Alliance Partners Capital Limited (the "Compliance Adviser"), except for the compliance adviser agreement entered into between the Company and the Compliance Adviser dated on 7 March 2017, neither the Compliance Adviser nor its directors, employees or close associates had any interests in relation to the Company which is required to be notified to the Group pursuant to Rule 6A.32 of the GEM Listing Rules.

### **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the Year.

### **PERMITTED INDEMNITY PROVISIONS**

At no time during the Year was there any permitted indemnity provisions (whether made by the Company or otherwise) being in force for the benefit of any Directors of the Company, or of its associated company.



### **RELATED PARTY TRANSACTIONS**

The related party transactions entered into by the Group with 史威特服飾(惠州)有限公司 Sweater Garment (Huizhou) Company Limited\* ("Sweater Garment (Huizhou)") during the Year as set out in note 24 to the consolidated financial statements are continuing connected transactions which are subject to the reporting, annual review and announcement requirements but are exempt from the independent shareholders' approval requirements pursuant to Chapter 20 of the GEM Listing Rules. Further details of these continuing connected transactions are set out in the section headed "Connected Transactions" in the Prospectus.

The Group has applied to the Stock Exchange for, and the Stock Exchange has granted it, a waiver from strict compliance with the announcement requirements under Chapter 20 of the GEM Listing Rules in respect of the continuing connected transactions with Sweater Garment (Huizhou) in relation to two tenancy agreements on the properties leased by the Company in Huizhou, the PRC. Further details of the said waiver are set out in the section below headed "Continuing Connected Transactions".

The related party transactions in relation to the key management personnel remuneration as disclosed in note 24 to the audited consolidated financial statements are connected transactions exempt from the reporting, annual review, announcement, circular and independent shareholders' approval requirements pursuant to the GEM Listing Rules.

Save as disclosed above, the Directors consider that those related party transactions disclosed in note 24 to the consolidated financial statements did not fall under the definition of "connected transactions" or "continuing connected transactions" (as the case may be) in Chapter 20 of the GEM Listing Rules which are required to comply with any of the reporting, announcement or independent shareholders' approval requirements under the GEM Listing Rules.

### **CONTINUING CONNECTED TRANSACTIONS**

# Tenancy Agreements entered into between Sweater Garment Huizhou, STL Garment Accessories and STL Apparel Accessories

The relevant connected person with whom we entered into the continuing connected transactions is Sweater Garment (Huizhou), which is owned as to 100% by Sweater Garment (HK) Limited. Sweater Garment (HK) Limited is beneficially owned as to 60% by Mr. Lam Cheung Chuen the non-executive Director and controlling shareholder of the Company. Therefore, Sweater Garment (Huizhou) is a subsidiary of a majority-controlled company (as defined under the GEM Listing Rules) of Mr. Lam Cheung Chuen and the connected person of the Group under Rule 20.07(4) of the GEM Listing Rules. Mr. Huang Yasan and Mr. Huang Qingzi, being the brother and cousin of the spouse of Mr. Lam Cheung Chuen, respectively, are also our connected persons. Each of them holds 20% of the issued share capital of Sweater Garment (HK) Limited, respectively.



On 1 March 2017, Sweater Garment (Huizhou) entered into a new tenancy agreements with 新天倫服裝配料(惠州)有限公司 (Sun Tin Lun Garment Accessories (Huizhou) Company Limited\*) ("STL Garment Accessories") and 新天倫服裝輔料(惠州)有限公司 STL Apparel Accessories (HZ) Co. Ltd ("STL Apparel Accessories"), respectively (collectively, the "**Current Tenancy Agreements**"), pursuant to which Sweater Garment (Huizhou) agreed to lease the following properties to the Group for a three-year term commencing on 1 January 2017 and ending on 31 December 2019, details as follows:

Address	Tenant	Use of the property	Gross floor area under the Current Tenancy Agreements (sq.m.)
1st, 2nd, 3rd and portion of the 5th Floor, No. 6 Taihao Road, Sandong Digital Industrial Park, Sandong Town, Huizhou City, Guangdong Province, PRC (" <b>Property 1</b> ")	STL Garment Accessories	Factory and office	18,557
Portion of the 5th Floor, No. 6 Taihao Road, Sandong Digital Industrial Park, Sandong Town, Huizhou City, Guangdong Province, PRC (" <b>Property 2</b> ")	STL Apparel Accessories	Office	1,006

The expected aggregate maximum annual amount payable by STL Garment Accessories and STL Apparel Accessories pursuant to the Current Tenancy Agreements is set out below:

	Annual Cap Year ended 31 December		
	2017	2018	2019
Rent payable in relation to Property 1	RMB2,586,372	RMB2,586,372	RMB2,586,372
Rent payable in relation to Property 2	RMB139,944	RMB139,944	RMB139,944

The Current Tenancy Agreements constitute continuing connected transactions of the Company under the GEM Listing Rules. Under the Current Tenancy Agreements, since each of the relevant percentage ratios calculated for the purpose of Chapter 20 of the GEM Listing Rules is less than 5%, the Current Tenancy Agreements are subject to the reporting, annual review and announcement requirements but exempt from the independent shareholders' approval requirement under the GEM Listing Rules.

The Group applied to the Stock Exchange for, and the Stock Exchange has granted it, a waiver from strict compliance with the announcement requirements under Chapter 20 of the GEM Listing Rules in respect of the non-exempt continuing connected transactions under the Current Tenancy Agreement mentioned above subject to (a) the above non-exempt continuing connected transactions will be carried out in compliance with the connected transactions in accordance with Chapter 20 of the GEM Listing Rules; and (b) the aggregate value of each of these non-exempt continuing connected transactions for each of the financial years ended 31 December 2017, 2018 and 2019 will not exceed the relevant annual caps.

During the Year, the rental expenses paid under the Current Tenancy Agreement amounted to approximately RMB2.7 million (2018: approximately RMB2.7 million), which was within the annual cap for the Year.

<sup>\*</sup> For identification purpose only



### **Annual Review**

Pursuant to Rule 20.53 of the GEM Listing Rules, the continuing connected transactions mentioned above have been reviewed by the INEDs who have confirmed that the transactions have been entered into (a) in the ordinary and usual course of business of the Group; (b) on normal commercial terms or better; and (c) according to the agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor has been engaged by the Company according to Rule 20.54 of the GEM Listing Rules to report on the continuing connected transactions mentioned above. The auditor has issued a letter to the Board confirming, among other things, that nothing has come to their attention that causes them to believe that such transactions:

- (a) have not been approved by the Board;
- (b) were not entered into, in all material respects, in accordance with the relevant agreement governing the transactions; and
- (c) have exceeded the cap.

A copy of this letter has been provided by the Company to the Stock Exchange.

### SUFFICIENCY OF PUBLIC FLOAT

To the best knowledge of the Directors and based on information that is publicly available to the Company, at least 25% of the Company's issued share capital were held by the public as at the date of this report.

### **AUDITOR**

As per the Company's announcement for "CHANGE OF AUDITOR" dated 1 November 2019, Messrs. Deloitte Touche Tohmatsu has resigned as the auditor of the Company with effect from 1 November 2019, as the Company could not reach a consensus with Messrs. Deloitte Touche Tohmatsu on the audit fee for the year ended 31 December 2019. On the same date, the Company appointed Messrs. McMillan Woods (Hong Kong) CPA Limited ("McMillan Woods") (formerly known as Links CPA Limited) as the new auditor of the Company, to fill the casual vacancy following the resignation of Deloitte and to hold office until the conclusion of the next annual general meeting of the Company.

The consolidated financial statements for the Year have been audited by McMillan Woods. McMillan Woods shall retire in the forthcoming AGM and, being eligible, offer themselves for re-appointment. A resolution for the reappointment of McMillan Woods as auditor of the Company will be proposed at the 2020 AGM.

The audited consolidated financial statements of the Group for the year ended 31 December 2019 have been reviewed by the audit committee of the Board. The audit committee is of the opinion that the audited consolidated financial statements of the Group for the year ended 31 December 2019 comply with the applicable accounting standards, the GEM Listing Rules and that adequate disclosures have been made.



### **CORPORATE GOVERNANCE**

Details of the corporate governance of the Company are set out in the section headed "Corporate Governance Report" on pages 16 to 28 of this report.

### **PRE-EMPTIVE RIGHTS**

There is no provisions for pre-emptive rights under the Articles or the laws of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

### **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or in existence during the Year.

### **CHARITABLE DONATIONS**

Charitable and other donations made by the Group during the Year amounted to RMB160,000 (2018: RMB533,000).

#### **EVENTS AFTER THE REPORTING PERIOD**

As per the Company's announcement for "CHANGE OF PRINCIPAL PLACE OF BUSINESS IN HONG KONG" dated 31 December 2019, the principal place of business of the Company in Hong Kong will be changed to Room 203, 2nd Floor, K83, 83 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong with effect from 1 January 2020.

As per the Company's announcement for "IMPACT OF NOVEL CORONAVIRUS (COVID-19) EPIDEMIC ON BUSINESS OPERATIONS" dated 17 February 2020, since the outbreak of the novel coronavirus (COVID-19) epidemic (the "**Epidemic**"), a number of provinces and municipalities in the People's Republic of China ("**PRC**") have taken emergency public health measures and various actions to prevent the spread of the Epidemic, including imposing restriction on the work resumption date after the Chinese New Year Holidays.

The Group's factories located in Huizhou of Guangdong Province (the "**Huizhou Factories**") have, after around three weeks' production halt, resumed production on 17 February 2020 after the Chinese New Year Holidays and the suspension period prescribed by the relevant government authority. However, due to the suspension or limited service of transportation facilities in certain area, certain workers are unable to return to the Huizhou Factories as planned, which result in a temporarily drop in the production capacity of the Huizhou Factories.



### **CLOSURE OF REGISTER OF MEMBERS**

In order to ascertain entitlements to attend and vote at the 2020 AGM, the register of members of the Company will be closed from Monday, 27 April 2020 to Monday, 4 May 2020, both days inclusive, during which period no transfer of the shares of the Company will be registered. Shareholder of the Company are reminded to ensure that all completed share transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on Friday, 24 April 2020.

On behalf of the Board

Reach New Holdings Limited Lam Cheung Chuen

Chairman and Non-Executive Director

Hong Kong, 23 March 2020





長青

#### TO THE SHAREHOLDERS OF REACH NEW HOLDINGS LIMITED

新達控股有限公司

(incorporated in the Cayman Islands with limited liability)

### **OPINION**

We have audited the consolidated financial statements of Reach New Holdings Limited (the "Company") and its subsidiaries (collectively referred to as "the Group") set out on pages 66 to 113, which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



### **KEY AUDIT MATTERS** (Continued)

#### **Kev audit matter**

### How our audit addressed the key audit matter

#### Allowance for credit losses

We identified the allowance for credit losses as a key audit matter due to the significance of the amount of trade receivables to the consolidated financial statements and the significant judgement and estimates involved by management in determining the allowance for credit losses.

As disclosed in notes 4(s) and 17 to the consolidated financial statements, in determining the allowance for credit losses, the Group takes into consideration the historical default rates and changes in forward-looking information. As at 31 December 2019, the carrying amount of the Group's trade receivables is approximately RMB10,634,000 (net of allowance for credit losses of approximately RMB815,000).

Our procedures in relation to the assessment of appropriateness of the allowance for credit losses included:

- Obtaining an understanding of management's process of assessing the allowance for credit losses of trade receivables including the use of provision matrix;
- Evaluating the appropriateness of groupings of trade receivables having similar loss patterns;
- Evaluating the reasonableness of management's determination of the provision rates based on internal credit ratings;
- Assessing the reasonableness of the historical default rates and taking into consideration of the forward-looking information; and
- Testing the accuracy of management's calculation of the allowance for credit losses for trade receivables.

### **OTHER INFORMATION**

The directors of the Company are responsible for the Other Information. The Other Information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the Other Information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.



### RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee assists the directors in discharging their responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



# **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### McMillan Woods (Hong Kong) CPA Limited

Certified Public Accountants

### Lo Ka Ki

Audit Engagement Director Practising Certificate Number: P06633 3/F., Winbase Centre 208 Queen's Road Central, Hong Kong

Hong Kong, 23 March 2020



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
Revenue	7	76,118	98,939
Cost of sales		(54,457)	(69,621)
Gross profit		21,661	29,318
Other income, gains and losses	8	155	1,269
Distribution and selling expenses		(5,265)	(4,989)
Administrative expenses		(20,993)	(26,521)
Loss before tax		(4,442)	(923)
Income tax expense	9	(704)	(1,861)
Loss and total comprehensive income for the year	10	(5,146)	(2,784)
Loss and total comprehensive income for the year attributable to:			
Owners of the Company		(5,145)	(2,784)
Non-controlling interests		(1)	
		(5,146)	(2,784)
Loss per share, basic and diluted (RMB cents)	13	(0.64)	(0.35)



## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 31 December 2019

		2019	2018
	Notes	RMB'000	RMB'000
NON-CURRENT ASSETS			
Property, plant and equipment	14	14,770	18,719
Intangible assets	15	1,358	351
Deposit for acquisition of intangible assets		_	1,110
		16,128	20,180
CURRENT ASSETS			
Inventories	16	2,970	4,153
Trade receivables	17	10,634	14,107
Prepayments and other receivables	17	3,254	2,235
Bank and cash balances	18	41,419	41,723
		58,277	62,218
CURRENT LIABILITIES			
Trade payables	19	3,478	4,825
Other payables	19	3,669	5,134
Contract liabilities		156	236
Tax payable		431	389
		7,734	10,584
NET CURRENT ASSETS		50,543	51,634
TOTAL ASSETS LESS CURRENT LIABILITIES		66,671	71,814
NON-CURRENT LIABILITY			
Deferred tax liability	20	55	55
NET ASSETS		66,616	71,759
CAPITAL AND RESERVES			
Share capital	21	6,890	6,890
Reserves		59,724	64,869
		66,614	71,759
Non-controlling interests		2	
TOTAL EQUITY		66,616	71,759

The consolidated financial statements on pages 66 to 113 were approved and authorised for issue by the Board of Directors on 23 March 2020 and are signed on its behalf by:

**Mr. Lam Cheung Chuen** *DIRECTOR* 

Mr. Lam Kai Yuen

DIRECTOR



## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2019

### **Attributable to owners of the Company**

	Share capital RMB'000	Share premium RMB'000	Other reserve RMB'000 (Note)	Accumulated profits RMB'000	<b>Total</b> RMB'000	Non- controlling interests RMB'000	<b>Total equity</b> RMB'000
At 1 January 2018	6,890	36,775	14,145	16,733	74,543	_	74,543
Loss and total comprehensive	0,000	30,7.73	,3	1 0 / 1 0 0	, 1,5 15		, ,,5 .5
income for the year	-	_	-	(2,784)	(2,784)	_	(2,784)
At 31 December 2018 and 1 January 2019	6,890	36,775	14,145	13,949	71,759	_	71,759
Incorporation of a subsidiary	_	_	_	-	_	3	3
Loss and total comprehensive income for the year	-	-	-	(5,145)	(5,145)	(1)	(5,146)
At 31 December 2019	6,890	36,775	14,145	8,804	66,614	2	66,616

Note: As part of the group reorganisation for the listing of the Company's shares on GEM of The Stock Exchange of Hong Kong Limited, there were series of restructuring within Reach New Holdings Limited (the "**Company**") and its subsidiaries mainly involved interspersing investment holding entities between the operating subsidiaries and investment holding companies. The difference between the Company's share capital and the combined paid-in capital of 新天倫服裝配料(惠州)有限公司 and 新天倫服裝輔料(惠州)有限公司, the indirect wholly-owned subsidiaries of the Company established in the People's Republic of China, was credited to other reserve on 30 November 2016.



## **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2019

		2019	2018
	Note	RMB'000	RMB'000
OPERATING ACTIVITIES			
Loss before tax		(4,442)	(923)
Adjustments for:			
Depreciation of property, plant and equipment		2,867	3,578
Amortisation of intangible assets		113	31
Allowance for credit losses on trade receivables		77	193
Reversal of allowance for inventories		_	(60)
Bank interest income		(178)	(70)
Loss on disposal of property, plant and equipment		328	31
Exchange gains, net		(224)	(1,063)
Operating (loss)/profit before movements in working capital		(1,459)	1,717
Decrease in inventories		1,183	20
Decrease in trade receivables		3,396	5,537
Increase in prepayments and other receivables		(1,019)	(930)
Decrease in trade payables		(1,347)	(3,558)
Decrease in other payables		(1,465)	(215)
Decrease in contract liabilities		(80)	(742)
Cash (used in)/generated from operations		(791)	1,829
Income tax paid		(662)	(2,099)
NET CASH USED IN OPERATING ACTIVITIES		(1,453)	(270)
INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(515)	(2,403)
Purchase of intangible assets	28	(10)	(290)
Deposit paid for acquisition of intangible assets	28	_	(1,110)
Repayment from ultimate holding company		_	18
Bank interest received		178	70
Proceeds on disposal of property, plant and equipment		1,269	7
NET CASH FROM/(USED IN) INVESTING ACTIVITIES		922	(3,708)
FINANCING ACTIVITIES			
Issue of shares on incorporation of a subsidiary contributed by non-controlling			
interests		3	_



## **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2019

		2019	2018
	Note	RMB'000	RMB'000
NET DECREASE IN CASH AND CASH EQUIVALENTS		(528)	(3,978)
CASH AND CASH EQUIVALENTS AT 1 JANUARY		41,723	44,638
Effect of foreign exchange rate changes		224	1,063
CASH AND CASH EQUIVALENTS AT 31 DECEMBER		41,419	41,723
ANALYSIS OF CASH AND CASH EQUIVALENTS  Bank and cash balances	18	41,419	41,723



For the year ended 31 December 2019

#### 1. GENERAL

Reach New Holdings Limited (the "Company") is a public limited company incorporated in the Cayman Islands as an exempted company and registered in the Cayman Islands with limited liability under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands on 22 January 2016 and its shares are listed on GEM of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") in July 2017. Its registered office is located at PO Box 1350, Clifton House, 75 Fort Street, Grand Cayman, KY1-1108, Cayman Islands. The address of its principal place of business is located at Sun Tin Lun Industrial Centre, No. 6 Taihao Road, Sandong Digital Industrial Park, Sandong Town, Huizhou City, Guangdong Province, the People's Republic of China (the "PRC"). Its parent company is Neo Concept Holdings Limited, a private company incorporated in the British Virgin Islands (the "BVI"). Its ultimate controlling party is Mr. Lam Cheung Chuen ("Mr. Lam"), who is the chairman and also a non-executive director of the Company.

The Company is an investment holding company. The principal activities of its subsidiaries are principally engaged in production and supply of garment accessories in the PRC.

The consolidated financial statements are presented in Renminbi ("RMB"), which is also the functional currency of the Company.

#### 2. BASIS OF PREPARATION

These consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"), which in collective term includes all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations and accounting principles generally accepted in Hong Kong. These consolidated financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") and with the disclosure requirements of the Hong Kong Companies Ordinance (Cap. 622). Significant accounting policies adopted by the Group are discussed below.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group. Note 3 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these consolidated financial statements.



For the year ended 31 December 2019

#### 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

#### (a) Application of new and revised HKFRSs

The HKICPA has issued a new HKFRS, HKFRS 16 Leases, and a number of amendments to HKFRSs that are first effective for the current accounting period of the Group.

None of the developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

HKFRS 16 Lease

HK(IFRIC) 23 Uncertainty over income tax treatments

Amendments to HKFRS 9 Financial Instruments: Prepayments Features with Negative Compensation

Amendments to HKAS 19 Employee Benefits

Amendments to HKFRS 3 Business Combinations

Amendments to HKAS 12 Income Taxess

Amendments to HKAS 28 Long-term Interests in Associate and Joint Ventures

Amendments to HKAS 23 Borrowing Costs

#### **HKFRS 16 Leases**

HKFRS 16 supersedes HKAS 17 Leases, and the related interpretations, HK(IFRIC) 4 Determining whether an Arrangement contains a Lease, HK(SIC) 15 Operating Leases — Incentives and HK(SIC) 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. HKFRS 16 introduced a single accounting model for lessees, which requires a lessee to recognise a right-of-use asset and a lease liability for all leases, except for leases that have a lease term of 12 months or less and leases of low-value assets.

Lessor accounting under HKFRS 16 is substantially unchanged from HKAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in HKAS 17. Therefore, HKFRS 16 did not have an impact or leases where the Group is the lessor. The lessor accounting requirements are brought forward from HKAS 17 substantially unchanged.

HKFRS 16 also introduces additional qualitative and quantitative disclosure requirements which aim to enable users of the financial statements to assess the effect that leases have on the financial position, financial performance and cash flows of an entity.

The Group has initially applied HKFRS 16 as from 1 January 2019. The Group has elected to use the modified retrospective approach and has therefore recognised the cumulative effect of initial application as an adjustment to the opening balance of equity at 1 January 2019. Comparative information has not been restated and continues to be reported under HKAS 17.

Further details of the nature and effect of the changes to previous accounting policies and the transition options applied are set out below:

#### (a) New definition of a lease

The change in the definition of a lease mainly relates to the concept of control. HKFRS 16 defines a lease on the basis of whether a customer controls the use of an identified asset for a period of time, which may be determined by a defined amount of use. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.



For the year ended 31 December 2019

# 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (Continued)

#### (a) Application of new and revised HKFRSs (Continued)

#### HKFRS 16 Leases (Continued)

(a) New definition of a lease (Continued)

The Group applies the new definition of a lease in HKFRS 16 only to contracts that were entered into or changed on or after 1 January 2019. For contracts entered into before 1 January 2019, the Group has used the transitional practical expedient to grandfather the previous assessment of which existing arrangements are or contain leases. Accordingly, contracts that were previously assessed as leases under HKAS 17 continue to be accounted for as leases under HKFRS 16 and contracts previously assessed as non-lease service arrangements continue to be accounted for as executory contracts.

#### (b) Lessee accounting and transitional impact

HKFRS 16 eliminates the requirement for a lessee to classify leases as either operating leases or finance leases, as was previously required by HKAS 17. Instead, the Group is required to capitalise all leases when it is the lessee, including leases previously classified as operating leases under HKAS 17, other than those short-term leases and leases of low-value assets which are exempt.

When recognising the lease liabilities for leases previously classified as operating leases, the Group has applied the incremental borrowing rates of the relevant group entities at the date of initial application.

To ease the transition to HKFRS 16, the Group applied the following recognition exemption and practical expedients at the date of initial application of HKFRS 16:

- (i) elected not to apply the requirements of HKFRS 16 in respect of the recognition of lease liabilities and right-ofuse assets to leases for which the remaining lease term ends within 12 months from the date of initial application of HKFRS 16, i.e. where the lease term ends on or before 31 December 2019;
- (ii) applied a single discount rate to a portfolio of leases with a similar remaining terms for similar class of underlying assets in a similar economic environment. Specifically, discount rate for certain leases of leasehold lands and properties was determined on a portfolio basis;
- (iii) used hindsight based on facts and circumstances as at date of initial application in determining the lease term for the Group's leases with extension options;
- (iv) excluded initial direct costs from measuring the right-of-use assets at the date of initial application; and
- (v) relied on the assessment of whether leases are onerous by applying HKAS 37 as an alternative to an impairment review.



For the year ended 31 December 2019

### 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

(Continued)

#### (a) Application of new and revised HKFRSs (Continued)

#### HKFRS 16 Leases (Continued)

#### (b) Lessee accounting and transitional impact (Continued)

For the purposes of measuring deferred tax for leasing transactions in which the Group recognises the right-of-use assets and the related lease liabilities, the Group first determines whether the tax deductions are attributable to the right-of-use assets or the lease liabilities.

For leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies HKAS 12 Income Taxes requirements to right-of-use assets and lease liabilities separately. Temporary differences relating to right-of-use assets and lease liabilities are not recognised at initial recognition and over the lease terms due to application of the initial recognition exemption.

The following table reconciles the operating lease commitments as disclosed in note 23 as at 31 December 2018 to the opening balance for lease liabilities recognised as at 1 January 2019:

	RMB'000
Operating lease commitments disclosed as at 31 December 2018	2,800
Less: commitments relating to lease exempt from capitalisation:	
— short-term leases and other leases with remaining lease term ending on or before	
31 December 2019	(2,800)
Lease liabilities recognised as at 1 January 2019	_

The right-of-use assets in relation to leases previously classified as operating leases have been recognised at an amount equal to the amount recognised for the remaining lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the consolidated statement of financial position at 31 December 2018.

Refundable rental deposits paid are accounted under HKFRS 9 Financial Instruments ("HKFRS 9") and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

#### (c) Impact of the financial results and cash flows of the Group

Under the recognition exemption and practical expedients of the initial application of HKFRS 16, the Group elected not to apply the requirements of HKFRS 16 in respect of the recognition of lease liabilities and right-of-use assets for which the remaining lease term ends within 12 months from the date of initial application of HKFRS 16, i.e. where the lease term ends on or before 31 December 2019. Therefore, the Group's results and cash flows had no material impact as compared to the results and cash flows if HKAS 17 had been applied during the year.



Effective for accounting periods

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2019

# 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (Continued)

#### (b) New and revised HKFRSs in issue but not yet effective

The Group has not early applied new and revised HKFRSs that have been issued but are not yet effective for the financial year beginning 1 January 2019. These new and revised HKFRSs include the following which may be relevant to the Group.

	beginning on or after
Amendments to HKFRS 3 Definition of a Business	1 January 2020
Amendments to HKAS 1 and HKAS 8 Definition of Material	1 January 2020
Amendments to HKFRS 9, HKAS 39 and HKFRS 7 Interest Rate Benchmark Reform	1 January 2020

The Group is in the process of making an assessment of what the impact of these amendments and new standards is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 5.

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below:



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (a) Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 December 2019. Subsidiaries are entities over which the Group has control. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group has power over an entity when the Group has existing rights that give it the current ability to direct the relevant activities, i.e. activities that significantly affect the entity's returns.

When assessing control, the Group considers its potential voting rights as well as potential voting rights held by other parties. A potential voting right is considered only if the holder has the practical ability to exercise that right.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date the control ceases.

The gain or loss on the disposal of a subsidiary that results in a loss of control represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that subsidiary and (ii) the Company's share of the net assets of that subsidiary plus any remaining goodwill and any accumulated foreign currency translation reserve relating to that subsidiary.

All intragroup transactions, balances and unrealised profits are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests represent the equity in subsidiaries not attributable, directly or indirectly, to the Company. Non-controlling interests are presented in the consolidated statement of financial position and consolidated statement of changes in equity within equity. Non-controlling interests are presented in the consolidated statement of profit or loss and consolidated statement of profit or loss and other comprehensive income as an allocation of profit or loss and total comprehensive income for the year between the non-controlling shareholders and owners of the Company.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling shareholders even if this results in the non-controlling interests having a deficit balance.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (a) Consolidation (Continued)

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e. transactions with owners in their capacity as owners). The carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the Company.

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment loss.

#### (b) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "**functional currency**"). The consolidated financial statements are presented in RMB, which is the Company's presentation currency.

#### (ii) Transactions and balances in each entity's financial statements

Transactions in foreign currencies are translated into the functional currency on initial recognition using the exchange rates prevailing on the transaction dates. Monetary assets and liabilities in foreign currencies are translated at the exchange rates at the end of each reporting period. Gains and losses resulting from this translation policy are recognised in profit or loss.

Non-monetary items that are measured at fair value in foreign currencies are translated using the exchange rates at the dates when the fair values are determined.

When a gain or loss on a non-monetary item is recognised in other comprehensive income, any exchange component of that gain or loss is recognised in other comprehensive income. When a gain or loss on a non-monetary item is recognised in profit or loss, any exchange component of that gain or loss is recognised in profit or loss.

#### (iii) Translation on consolidation

The results and financial position of all the Group entities that have a functional currency different from the Company's presentation currency are translated into the Company's presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses are translated at average exchange rates for the period (unless this average is not a
  reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case
  income and expenses are translated at the exchange rates on the transaction dates); and



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (b) Foreign currency translation (Continued)

#### (iii) Translation on consolidation (Continued)

 All resulting exchange differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve.

On consolidation, exchange differences arising from the translation of monetary items that form part of the net investment in foreign entities are recognised in other comprehensive income and accumulated in the foreign currency translation reserve. When a foreign operation is sold, such exchange differences are reclassified to consolidated profit or loss as part of the gain or loss on disposal.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

#### (c) Property, plant and equipment

Property, plant and equipment are stated in the consolidated statement of financial position at cost, less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised in profit or loss during the period in which they are incurred.

Depreciation of property, plant and equipment is calculated at rates sufficient to write off their cost less their residual values over the estimated useful lives on a straight-line basis. The principal annual rates are as follows:

Leasehold improvements	10%
Machinery	10%–50%
Motor vehicles	20%
Office equipment	20%
Furniture and fixtures	20%

The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at the end of each reporting period.

The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in profit or loss.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (d) Intangible assets

Intangible assets with finite useful lives that are acquired separately are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains and losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### (e) Leases

At inception of a contract, the Group assesses whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from that use.

#### The Group as lessee

Policy applicable from 1 January 2019

Where the contract contains lease component(s) and non-lease component(s), the Group has elected not to separate non-lease components and accounts for each lease component and any associated non-lease components as a single lease component for all leases.

At the lease commencement date, the Group recognises a right-of-use asset and a lease liability, except for short-term leases that have a lease term of 12 months or less and leases of low-value assets which, for the Group are primarily laptops and office furniture. When the Group enters into a lease in respect of a low-value asset, the Group decides whether to capitalise the lease on a lease-by-lease basis. The lease payments associated with those leases which are not capitalised are recognised as an expense on a systematic basis over the lease term.

Where the lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (e) Leases (Continued)

#### The Group as lessee (Continued)

Policy applicable from 1 January 2019 (Continued)

The right-of-use asset recognised when a lease is capitalised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use assets also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received. The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

Right-of-use assets in which the Group is reasonably certain to obtain ownership of the underlying leased assets at the end of the lease term are depreciated from commencement date to the end of the useful life. Otherwise, right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

Refundable rental deposits paid are accounted under HKFRS 9 and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment properties and lease liabilities separately in the consolidated statement of financial position.

Policy prior to 1 January 2019

In the comparative period, as a lessee the Group classified leases as finance leases if the leases transferred substantially all the risks and rewards of ownership to the Group. Leases which did not transfer substantially all the risks and rewards of ownership to the Group were classified as operating leases.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (e) Leases (Continued)

The Group as lessee (Continued)

Policy prior to 1 January 2019 (Continued)

Where the Group had the use of assets held under operating leases, payments made under the leases were charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis was more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received were recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals were charged to profit or loss in the accounting period in which they were incurred.

#### (f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average basis. The cost of finished goods and work in progress comprises raw materials, direct labour and an appropriate proportion of all production overhead expenditure, and where appropriate, subcontracting charges. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

#### (g) Contract liabilities

A contract liability is recognised when the customer pays consideration before the Group recognises the related revenue. A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related revenue. In such cases, a corresponding receivables would also be recognised.

#### (h) Recognition and derecognition of financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when the Group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss ("FVTPL")) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (h) Recognition and derecognition of financial instruments (Continued)

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

#### (i) Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace. All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

#### (j) Trade and other receivables

A receivable is recognised when the Group has an unconditional right to receive consideration. A right to receive consideration is unconditional if only the passage of time is required before payment of that consideration is due. If revenue has been recognised before the Group has an unconditional right to receive consideration, the amount is presented as a contract asset.

Receivables are stated at amortised cost using the effective interest method less allowance for credit losses.

#### (k) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated statement of cash flows. Cash and cash equivalents are assessed for expected credit loss ("ECL").

#### (I) Financial liabilities and equity instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument under HKFRSs. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (m) Trade and other payables

Trade and other payables are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost.

#### (n) Equity instruments

An equity instrument is any contract that evidence a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

#### (o) Revenue recognition

Revenue is recognised when control over a product of service is transferred to the customer, at the amount of promised consideration to which the Group is expected to be entitled, excluding those amounts collected on behalf of third parties. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

Revenue from the sale of goods is recognised when control of the goods has transferred, being when the goods have been shipped to the wholesale's specific location (delivery). Following delivery, the wholesaler has full discretion over the manner of distribution and price to sell the goods, has the primary responsibility when on selling the goods and bears the risks of obsolescence and loss in relation to the goods. A receivable is recognised by the Group when the goods are delivered to the wholesaler as this represents the point in time at which the right to consideration becomes unconditional, as only the passage of time is required before payment is due.

Interest income is recognised as it accrues using the effective interest method.

#### (p) Employee benefits

#### (i) Employee leave entitlements

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the end of the reporting period.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (ii) Pension obligations

The Group contributes to defined contribution retirement schemes which are available to all employees. Contributions to the schemes by the Group and employees are calculated as a percentage of employees' basic salaries. The retirement benefit scheme cost charged to profit or loss represents contributions payable by the Group to the funds.

#### (iii) Termination benefits

Termination benefits are recognised at the earlier of the dates when the Group can no longer withdraw the offer of those benefits, and when the Group recognises restructuring costs and involves the payment of termination benefits.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (q) Taxation

Income tax represents the sum of the current tax and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit recognised in profit or loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses or unused tax credits can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is recognised in profit or loss, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (q) Taxation (Continued)

For the purposes of measuring deferred tax for leasing transactions in which the Group recognises the right-of-use assets and the related lease liabilities, the Group first determines whether the tax deductions are attributable to the right-of-use assets or the lease liabilities.

For leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies HKAS 12 requirements to right-of-use assets and lease liabilities separately. Temporary differences relating to right-of-use assets and lease liabilities are not recognised at initial recognition and over the lease terms due to application of the initial recognition exemption.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

#### (r) Impairment of non-financial assets

The carrying amounts of non-financial assets are reviewed at each reporting date for indications of impairment and where an asset is impaired, it is written down as an expense through the consolidated statement of profit or loss to its estimated recoverable amount. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. If this is the case, recoverable amount is determined for the cash-generating unit to which the asset belongs. Recoverable amount is the higher of value-in-use and the fair value less costs of disposal of the individual asset or the cash-generating unit.

Value-in-use is the present value of the estimated future cash flows of the asset/cash-generating unit. Present values are computed using pre-tax discount rates that reflect the time value of money and the risks specific to the asset/cash-generating unit whose impairment is being measured.

Impairment losses for cash-generating units are allocated first against the goodwill of the unit and then pro rata amongst the other assets of the cash-generating unit. Subsequent increases in the recoverable amount caused by changes in estimates are credited to profit or loss to the extent that they reverse the impairment.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Impairment of financial assets

The Group recognises a loss allowance for ECL on trade receivables. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group always recognises lifetime ECL for trade receivables. The ECL on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

#### Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk for a particular financial instrument;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Impairment of financial assets (Continued)

#### **Significant increase in credit risk** (Continued)

- an actual or expected significant deterioration in the operating results of the debtor;
- significant increases in credit risk on other financial instruments of the same debtor; and
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Group assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if:

- (i) The financial instrument has a low risk of default,
- (ii) The debtor has a strong capacity to meet its contractual cash flow obligations in the near term, and
- (iii) Adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The Group considers a financial asset to have low credit risk when the asset has external credit rating of "investment grade" in accordance with the globally understood definition or if an external rating is not available, the asset has an internal rating of "performing". Performing means that the counterparty has a strong financial position and there is no past due amounts.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Impairment of financial assets (Continued)

#### **Definition of default**

The Group considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that receivables that meet either of the following criteria are generally not recoverable.

- when there is a breach of financial covenants by the counterparty; or
- information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### **Credit-impaired financial assets**

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- significant financial difficulty of the issuer or the counterparty;
- a breach of contract, such as a default or past due event;
- the lender(s) of the counterparty, for economic or contractual reasons relating to the counterparty's financial difficulty, having granted to the counterparty a concession(s) that the lender(s) would not otherwise consider;
- it is becoming probable that the counterparty will enter bankruptcy or other financial reorganisation; or
- The disappearance of an active market for that financial asset because of financial difficulties.

#### Write-off policy

The Group writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, including when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.



For the year ended 31 December 2019

#### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Impairment of financial assets (Continued)

#### Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date.

For financial assets, the ECL is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

If the Group has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Group measures the loss allowance at an amount equal to 12-month ECL at the current reporting date, except for assets for which simplified approach was used.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

#### (t) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a present legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditures expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow is remote.

#### (u) Events after the reporting period

Events after the reporting period that provide additional information about the Group's position at the end of the reporting period are adjusting events and are reflected in the consolidated financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.



For the year ended 31 December 2019

#### 5. CRITICAL JUDGEMENTS AND KEY ESTIMATES

#### **Critical judgements in applying accounting policies**

In the process of applying the accounting policies, the directors have made the following judgement that has the most significant effect on the amounts recognised in the consolidated financial statements (apart from those involving estimations, which are dealt with below).

#### Significant increase in credit risk

As explained in note 4(s), ECL are measured as an allowance equal to 12m ECL for stage 1 assets, or lifetime ECL for stage 2 or stage 3 assets. An asset moves to stage 2 when its credit risk has increased significantly since initial recognition. HKFRS 9 does not define what constitutes a significant increase in credit risk. In assessing whether the credit risk of an asset has significantly increased the Group takes into account qualitative and quantitative reasonable and supportable forward looking information.

#### **Key sources of estimation uncertainty**

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### (a) Income taxes

The Group is subject to income taxes in several jurisdictions. Significant estimates are required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. During the year, income tax expense of approximately RMB704,000 (2018: approximately RMB1,861,000) was charged to profit or loss based on the estimated profit from the Group's operation.

#### (b) Impairment of trade receivables

The management of the Group estimates the amount of impairment loss for ECL on trade receivables based on the credit risk of trade receivables. The amount of the impairment loss based on ECL model is measured as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition. Where the future cash flows are less than expected, or being revised downward due to changes in facts and circumstances, a material impairment loss may arise.

As at 31 December 2019, the carrying amount of trade receivables was approximately RMB10,634,000 (net of allowance for doubtful debts of approximately RMB815,000) (2018: approximately RMB14,107,000 (net of allowance for doubtful debts of approximately RMB738,000)).

#### (c) Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expense. These estimates are based on current market conditions and the historical experience of manufacturing and selling products of similar nature. It could change significantly as a result of changes in customer's taste and competitor's actions in response to severe industry cycles. The Group will reassess the estimates by the end of each reporting period.



For the year ended 31 December 2019

#### 6. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: foreign currency risk, credit risk, liquidity risk and interest rate risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### (a) Foreign currency risk

The Group has certain exposure to foreign currency risk as some of its business transactions, assets and liabilities are principally denominated in currencies other than the functional currencies of the Group's entities including Hong Kong dollars ("HK\$"). The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The Group monitors its foreign currency exposure closely and will consider hedging significant foreign currency exposure should the need arise.

As at 31 December 2019, if RMB had weakened 5 per cent against the HK\$ with all other variables held constant, consolidated loss before tax for the year could have been approximately RMB564,000 (2018: RMB672,000) lower, arising mainly as a result of the foreign exchange gain on bank balances denominated in HK\$. If RMB had strengthened 5 per cent against HK\$ with all other variables held constant, consolidated loss before tax for the year would have been approximately RMB564,000 (2018: approximately RMB672,000) higher, arising mainly as a result of the foreign exchange loss on bank balances denominated in HK\$.

#### (b) Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks. The Group's exposure to credit risk arising from deposits with banks is limited because the counterparties are banks and financial institutions with high credit-rating assigned by international credit-rating agencies, for which the Group considers to have low credit risk.

#### Trade receivables

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Trade receivables are due within 30 to 90 days from the date of billing. Normally, the Group does not obtain collateral from customers.

The Group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the Group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Group's different customer bases.



For the year ended 31 December 2019

#### 6. FINANCIAL RISK MANAGEMENT (Continued)

#### (b) Credit risk (Continued)

The following table provides information about the Group's exposure to credit risk and ECLs for trade receivables, as at 31 December 2019 and 2018:

		2019	
	Expected loss rate %	Gross carrying amount RMB'000	Loss allowance RMB'000
Current (not past due)	_	9,403	-
1–90 days past due	5	1,135	57
91–181 days past due	10	133	13
181–365 days past due	50	65	32
More than 365 days past due	100	713	713

11,449

815

		2018	
	Expected	Gross carrying	Loss
	loss rate	amount	allowance
	%	RMB'000	RMB'000
Current (not past due)	_	12,501	-
1–90 days past due	5	1,304	65
91–181 days past due	10	366	37
181–365 days past due	50	76	38
More than 365 days past due	100	598	598
		14,845	738

Expected loss rates are based on actual loss experience. These rates are adjusted to reflect differences between economic conditions during the period over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables.



For the year ended 31 December 2019

#### 6. FINANCIAL RISK MANAGEMENT (Continued)

#### (b) Credit risk (Continued)

Movement in the loss allowance for trade receivables during the year is as follows:

	2019	2018
	RMB'000	RMB'000
At 1 January	738	545
Impairment losses recognised for the year	115	401
Reversals	(38)	(208)
At 31 December	815	738

#### Financial assets at amortised cost

Other than trade receivables, all of the Group's financial assets at amortised cost are considered to have low credit risk, and the loss allowance recognised during the year was therefore limited to 12-month expected losses. Other receivables are considered to be low credit risk when they have a low of default and the debtors has a strong capacity to meet its contractual cash flow obligations in the near term.

#### (c) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and longer term.

As at 31 December 2019 and 2018, the maturity analysis based on contractual undiscounted cash flows of the Group's non-derivative financial liabilities were on demand or less than one year.

#### (d) Interest rate risk

The Group's exposure to interest-rate risk arises from its bank deposits. These deposits bear interests at variable rates that vary with then prevailing market condition.

Except as stated above, the Group does not have other significant interest-bearing assets and liabilities at the end of reporting period, its income and operating cash flows are substantially independent of changes in market interest rates.

Sensitivity analysis on cash flow interest-rate risk has not been presented as the reasonably possible changes in market interest rate will not have significant impact on the Group's financial statements.



For the year ended 31 December 2019

#### 6. FINANCIAL RISK MANAGEMENT (Continued)

#### (e) Categories of financial instruments at 31 December

	2019 RMB'000	2018 RMB'000
Financial assets:		
Financial assets measured at amortised cost	53,203	57,398
Financial liabilities:		
Financial liabilities at amortised cost	7,147	9,959

#### (f) Fair values

The carrying amounts of the Group's financial assets and financial liabilities as reflected in the consolidated statement of financial position approximate their respective fair values.

#### 7. REVENUE AND SEGMENT INFORMATION

#### Disaggregation of revenue from contracts with customers

	2019	2018
	RMB'000	RMB'000
Types of products — at point in time recognition:		
Sales of printed products	29,776	43,821
Sales of woven labels	15,791	21,461
Sales of printed labels	21,215	24,238
Others	9,336	9,419
	76,118	98,939
Types of customers		
	2019	2018
	RMB'000	RMB'000
Garment brand companies	1,790	2,110
Sourcing companies designated by garment brand companies	15,572	19,301
Garment manufacturers	58,756	77,528
	76,118	98,939

The Group sells garment accessories directly to customers and revenue is recognised when control of the goods has transferred, being when the goods have been shipped from the warehouse (delivery). Following delivery, customers have full discretion over the manner of distribution and price to sell the goods, have the primary responsibility when on selling the goods and bears the risks of obsolescence and loss in relation to the goods. The normal credit term is 30 to 90 days upon delivery.



For the year ended 31 December 2019

#### 7. REVENUE AND SEGMENT INFORMATION (Continued)

#### **Disaggregation of revenue from contracts with customers** (Continued)

Information reported to the chief executive officer of the Group, being the chief operating decision maker ("CODM") regularly review revenue analysis by major products as set out in the revenue analysis above for the purpose of resource allocation and assessment of performance. However, other than revenue analysis, no operating results and other discrete consolidated financial statements is regularly reviewed by the CODM for the purpose of resource allocation and assessment of performance of respective businesses which generate different types of revenue. The CODM reviews the operating results of the Group as a whole to make decisions about resource allocation and for performance assessment. The operation of the Group constitutes one single operating and reportable segment under HKFRS 8 "Operating Segments" and accordingly no separate segment information is presented.

#### **Geographical information**

The Group's revenue from operations are located in the PRC. Most of the Group's non-current assets and capital expenditure are located or utilised in the PRC.

#### Information about major customers

Revenue from a customer that individually contributing over 10% of the total sales are as follows:

	2019	2018
	RMB'000	RMB'000
Customer A	15,572	20,197

#### 8. OTHER INCOME, GAINS AND LOSSES

	2019	2018
	RMB'000	RMB'000
Bank interest income	178	70
Loss on disposal of property, plant and equipment	(328)	(31)
Exchange gains, net	224	1,063
Others	81	167
	155	1,269



For the year ended 31 December 2019

#### 9. INCOME TAX EXPENSE

	2019	2018
	RMB'000	RMB'000
Current tax:		
Provision for the year	704	1,822
Underprovision in prior years	_	39
	704	1,861

The Group is not subject to any income tax in the Cayman Islands and the BVI pursuant to the rules and regulations in those jurisdictions.

No provision for Hong Kong Profits Tax has been made as the Group had no assessable profits derived from or earned in Hong Kong for the year ended 31 December 2019 (2018: Nil).

The Group is subject to the PRC Enterprise Income Tax (the "**PRC EIT**") at a rate of 25% (2018: 25%) and dividend withholding tax at a rate of 5% (2018: 5%) for the year ended 31 December 2019.

Current tax provision represents provision for the PRC EIT.

The reconciliation between the income tax expense and the product of loss before tax multiplied by the PRC EIT rate is as follows:

	2019	2018
	RMB'000	RMB'000
Loss before tax	(4,442)	(923)
Tax at the PRC EIT rate of 25% (2018: 25%)	(1,110)	(231)
Tax effect of income not taxable for tax purpose	(122)	(283)
Tax effect of expenses not deductible for tax purpose	1,850	2,261
Tax effect of tax losses not recognised	86	75
Underprovision in prior years	-	39
Tax expense for the year	704	1,861



For the year ended 31 December 2019

### 10. LOSS FOR THE YEAR

	2019	2018
	RMB'000	RMB'000
Loss for the year has been arrived at after charging (crediting):		
Directors' emoluments (note 11)	3,261	3,336
Other staff costs		
— salaries and wages	19,986	27,131
— retirement benefits scheme contribution excluding directors	2,366	2,790
Total directors and other staff costs	25,613	33,257
Allowance for credit losses on trade receivables	77	193
Auditor's remuneration	645	922
Cost of inventories recognised as cost of sales	27,918	40,280
Depreciation on property, plant and equipment	2,867	3,578
Amortisation of intangible assets	113	31
Loss on disposal of property, plant and equipment	328	31
Minimum lease payments under operating leases	2,801	2,786
Reversal of allowance for inventories (included in cost of sales)		(60)



For the year ended 31 December 2019

#### 11. DIRECTORS' EMOLUMENTS AND EMPLOYEES' REMUNERATION

#### **Directors' emoluments**

Details of the emoluments paid or payable to directors are as follows:

	Salaries,			Retirement		
		allowance and benefits		benefits scheme		
	Fee			contribution	Total	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
2019						
Executive directors						
Mr. Lam Kai Yuen	_	917	-	16	933	
Mr. Lam Kai Cheong	_	917	_	16	933	
	_	1,834	_	32	1,866	

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

	Salaries, allowance and benefits			Retirement benefits scheme		
	Fee RMB'000	in kind RMB'000	Bonus RMB'000	contribution RMB'000	Total RMB'000	
Non-executive director						
Mr. Lam	_	917	_	1	918	

The non-executive director's emoluments shown above were for his service as director of the Company and its subsidiaries.



For the year ended 31 December 2019

### 11. DIRECTORS' EMOLUMENTS AND EMPLOYEES' REMUNERATION (Continued)

**Directors' emoluments** (Continued)

	Salaries, allowance and benefits			Retirement benefits scheme	
	Fee RMB'000	in kind RMB'000	Bonus RMB'000	contribution RMB'000	Total RMB'000
Independent Non-executive directors		'			
Mr. Ho Yuk Hay	159	_	_	_	159
Mr. May Yee Wo, Matthew	159	_	_	_	159
Mrs. So Chan Wai Hang	159	_	_	_	159
	477	_	_	_	477

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

	Salaries,		Retirement		
		allowance		benefits	
		and benefits		scheme	
	Fee	in kind	Bonus	contribution	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
2018					
Executive directors					
Mr. Lam Kai Yuen	_	878	67	15	960
Mr. Lam Kai Cheong	_	878	67	15	960
	_	1,756	134	30	1,920

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

		Salaries,		Retirement	
		allowance		benefits	
		and benefits		scheme	
	Fee	in kind	Bonus	contribution	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Non-executive director					
Mr. Lam	_	878	67	15	960

The non-executive director's emoluments shown above were for his service as director of the Company and its subsidiaries.



For the year ended 31 December 2019

#### 11. DIRECTORS' EMOLUMENTS AND EMPLOYEES' REMUNERATION (Continued)

**Directors' emoluments** (Continued)

		Salaries, allowance		Retirement benefits	
		and benefits		scheme	
	Fee	in kind	Bonus	contribution	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Independent Non-executive directors					
Mr. Ho Yuk Hay	152	_	_	_	152
Mr. May Yee Wo, Matthew	152	_	-	_	152
Mrs. So Chan Wai Hang	152	_		_	152
	456	_	_	_	456

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

Executive directors and non-executive director of the Group are entitled to bonus payments which based on the Group's performance for the relevant year.

#### **Employees' remuneration**

The five highest paid employees of the Group during the year included three directors (2018: three directors), details of whose emoluments are set out above. Details of the remuneration for the year of the remaining two (2018: two) highest paid employees who are neither a director nor chief executive of the Group are as follows:

	Year ended 31 December	
	2019	2018
	RMB'000	RMB'000
Salaries and allowances	1,122	1,280
Retirement benefits scheme contribution	26	30
	1,148	1,310



For the year ended 31 December 2019

#### 11. DIRECTORS' EMOLUMENTS AND EMPLOYEES' REMUNERATION (Continued)

#### Employees' remuneration (Continued)

Their emoluments fell within the following bands:

	2019	2018
	<b>Number of</b>	Number of
	employees	employees
Nil to HK\$1,000,000 (Equivalent to Nil to RMB800,000)	2	2

During the years ended 31 December 2019 and 2018, no emoluments were paid by the Group to the directors of the Company or any of the five highest paid individuals (including directors and employees) as an inducement to join or upon joining the Group or as compensation for loss of office. No director has waived or agreed to waive any emoluments during the years ended 31 December 2019 and 2018.

#### Directors material interests in transactions, arrangements or contracts

Save as disclosed in note 24 to the consolidated financial statements, no other significant transaction, arrangement and contract in relation to the Group's business to which the Company was a party and in which a director of the Company and the director's connected party had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

#### 12. DIVIDEND

No dividend in respect of the years ended 31 December 2019 and 2018 were declared and approved by the directors.

#### 13. LOSS PER SHARE

The calculation of the basic loss per share attributable to owners of the Company is based on the following data:

	2019	2018
	RMB'000	RMB'000
Loss:		
Loss for the year attributable to owners of the Company for the purpose of		
calculating basic loss per share	(5,145)	(2,784)
	2019	2018
	′000	′000
Number of shares:		
Weighted average number of ordinary shares for the purpose of		
calculating basic loss per share	800,000	800,000

No diluted loss per share is presented for the years ended 31 December 2019 and 2018 as there were no potential ordinary share in issue.



For the year ended 31 December 2019

### 14. PROPERTY, PLANT AND EQUIPMENT

					Furniture	
	Leasehold		Motor	Office	and	
	improvements RMB'000	Machinery RMB'000	vehicles RMB'000	equipment RMB'000	<b>fixtures</b> RMB'000	Total RMB'000
COST		111113 000		111111111111111111111111111111111111111		1.1112 000
At 1 January 2018	12,277	36.137	1,608	4,988	1.046	56.056
Additions	95	1,946	223	139	-	2,403
Disposal		(97)	(261)	(24)	(1)	(383)
At 31 December 2018 and						
1 January 2019	12,372	37,986	1,570	5,103	1,045	58,076
Additions	163	223	_	129	_	515
Disposal	_	(6,701)	_	_	_	(6,701)
At 31 December 2019	12,535	31,508	1,570	5,232	1,045	51,890
ACCUMULATED DEPRECIATION						
At 1 January 2018	5,849	24,151	1,083	4,177	864	36,124
Provided for the year	1,233	1,818	188	313	26	3,578
Eliminated on disposal		(88)	(235)	(21)	(1)	(345)
At 31 December 2018 and						
1 January 2019	7,082	25,881	1,036	4,469	889	39,357
Provided for the year	1,241	1,232	163	213	18	2,867
Eliminated on disposal		(5,104)	_	_	_	(5,104)
At 31 December 2019	8,323	22,009	1,199	4,682	907	37,120
CARRYING AMOUNTS						
At 31 December 2019	4,212	9,499	371	550	138	14,770
At 31 December 2018	5,290	12,105	534	634	156	18,719



For the year ended 31 December 2019

#### **15. INTANGIBLE ASSETS**

	RMB'000
COST	
At 1 January 2018	288
Addition	290
At 31 December 2018 and 1 January 2019	578
Addition	1,120
At 31 December 2019	1,698
ACCUMULATED AMORTISATION	
At 1 January 2018	196
Provided for the year	31
At 31 December 2018 and 1 January 2019	227
Provided for the year	113
At 31 December 2019	340
CARRYING AMOUNTS	
At 31 December 2019	1,358
At 31 December 2018	351

The intangible assets represent computer softwares acquired from independent third parties, which have finite useful lives of 10 years and are amortised on a straight-line basis.

#### **16. INVENTORIES**

	2019	2018
	RMB'000	RMB'000
Raw materials	2,196	3,046
Work in progress	306	452
Finished goods	468	655
	2,970	4,153

At the end of the reporting period, the Group's inventories are stated at cost.



For the year ended 31 December 2019

#### 17. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS

	2019 RMB′000	2018 RMB'000
Trade receivables	11,449	14,845
Less: allowance for credit losses	(815)	(738)
	10,634	14,107
Other receivables	1,150	1,568
Prepayments	2,104	667
	3,254	2,235

The Group allows credit periods ranging from 30 to 90 days to its trade customers. Before accepting any new customer, the Group makes enquiries to assess the potential customer's credit quality and defines credit limits by customer. Limits and scoring attributed to customer are reviewed annually. The following is an aging analysis of trade receivables net of allowance for doubtful debts presented based on the invoice date at the end of the reporting period:

	2019	2018
	RMB'000	RMB'000
Within 90 days	10,219	13,538
91–180 days	303	326
181–365 days	112	243
	10,634	14,107

Details of impairment assessment of trade and other receivables for the years ended 31 December 2019 and 2018 are set out in note 6(b) to the consolidated financial statements.



For the year ended 31 December 2019

#### **18. BANK AND CASH BALANCES**

The carrying amounts of the Group's bank balances are denominated in the following currencies:

	2019 RMB'000	2018 RMB'000
US\$	1	1
HK\$	12,132	19,747
RMB	29,286	21,975
	41,419	41,723

Conversion of RMB into foreign currencies is subject to the PRC's Foreign Exchange Central Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations. The Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

#### 19. TRADE AND OTHER PAYABLES

	2019	2018
	RMB'000	RMB'000
Trade payables	3,478	4,825
Other payables	2,184	3,336
Accrued expenses	1,485	1,798
	3,669	5,134

The credit period on trade payables ranging from 30 to 90 days. The aging analysis of the Group's trade payables below is presented based on the invoice date at the end of the reporting period:

	2019	2018
	RMB'000	RMB'000
Within 90 days	3,379	4,505
91–180 days	70	150
181–365 days	16	27
Over 1 year	13	143
	3,478	4,825



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#### 20. DEFERRED TAX LIABILITY

The following is the deferred tax liability recognised and movements thereon during the current and prior years:

Withholding tax on distributable profits RMB'000

At 1 January 2018, 31 December 2018, 1 January 2019 and 31 December 2019

55

Under the Law of the PRC on Enterprise Income Tax, withholding tax ranged from 5% to 10% is proposed on dividends declared in respect of profits earned by the PRC subsidiaries from 1 January 2008 onwards.

As at 31 December 2019, deferred tax has not been provided for temporary differences attributable to the remaining accumulated undistributed profits of two PRC subsidiaries amounting to an aggregate amount of approximately RMB29,458,000 (2018: RM30,330,000) as the directors of the Group do not expect to declare any additional dividends during the years ended 31 December 2019 and 2018 as mentioned above and the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

As at 31 December 2019, the Group has unused tax losses of approximately RMB861,000 (2018: RMB518,000), available for offset against future profits. No deferred tax asset has been recognised in respect of the tax losses due to the unpredictability of future profit streams. The tax losses of approximately RMB343,000, RMB298,000 and RMB220,000 will be expired in 2024, 2023 and 2022, respectively (2018: RMB298,000 and RMB220,000 will be expired in 2023 and 2022, respectively).



For the year ended 31 December 2019

#### 21. SHARE CAPITAL

	Number	
	of shares	HK\$
Ordinary shares of HK\$0.01 each		
Authorised:		
At 1 January 2018, 31 December 2018, 1 January 2019 and 31 December 2019	2,000,000,000	20,000,000
<b>Issued and fully paid:</b> At 1 January 2018, 31 December 2018, 1 January 2019 and 31 December 2019	800,000,000	8,000,000
	2019	2018
	RMB'000	RMB'000
Shown in the consolidated financial statements as	6,890	6,890

The Group's objective when managing capital are to safeguard the Group's ability to continue as a going concern and to maximise the return to the shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior years.

The capital structure of the Group consists of debt net of cash and cash equivalents and equity.

The management of the Group reviews the capital structure from time to time. As a part of this review, the management considers the cost of capital and the risks associated with each class of capital. Based on recommendations of the management, the Group will balance its overall capital structure through the payment of dividends, the issue of new shares, new debts or the redemption of existing debts.

The Group reviews a report from the share registrars weekly on substantial share interest showing the non-public float and it demonstrates continuing compliance with the 25% limit throughout the year. As at 31 December 2019, 25% (2018: 25%) of the shares were in public hands.



For the year ended 31 December 2019

#### 22. EMPLOYEE BENEFITS

#### **Hong Kong**

The Group participated in Mandatory Provident Fund Scheme ("MPF Scheme") for all its qualifying employees from year 2017. The assets of the MPF Scheme are held separately from those of the Group, in funds under the control of an independent trustee. During the year ended 31 December 2019, the retirement benefits scheme contribution arising from the MPF Scheme charged to profit or loss was approximately RMB92,000 (2018: RMB142,000).

#### The PRC

In accordance with the relevant rules and regulations of the PRC, the Group's PRC subsidiaries are required to make contributions to the retirement fund administered by the PRC government at 13% of the total monthly basic salaries of the current employees.

In addition, the Group's PRC subsidiaries are required by law to contribute 13.5% to 21.5% of basic salaries of the employees for social insurance in relating to staff welfare, medical, work injury and unemployment.

During the year ended 31 December 2019, the costs charged under such arrangements for the Group's PRC subsidiaries amounted to approximately RMB2,307,000 (2018: RMB2,693,000).

#### 23. OPERATING LEASE COMMITMENTS

#### As lessee

As at 31 December 2019, the Group had no commitment for future minimum lease payments under non-cancellable operating leases in respect of premises for factory and office.

As at 31 December 2018, the Group had commitments for future minimum lease payments under non-cancellable operating leases in respect of premises for factory and office which fall due as follows:

	2018		
	Premises	Premises	
	owned by	owned by	
	a related	independent	
	party	third party	Total
	RMB'000	RMB'000	RMB'000
Within one year	2,726	49	2,775
In the second to fifth year inclusive	_	25	25
	2,726	74	2,800

Operating lease payments represent rentals payable to a related party and independent third parties by the Group for certain of its premises. Leases are negotiated for terms ranging from one to three years (2018: one to three years) and rentals are fixed over the terms of the leases.



For the year ended 31 December 2019

#### 24. RELATED PARTY TRANSACTION

Apart from details of the balances with related parties disclosed elsewhere in the consolidated financial statements, the Group also entered into the following transaction with its related party during the year ended 31 December 2019:

Name of related company/party	Note	Nature of transaction	2019	2018
			RMB'000	RMB'000
史威特服飾(惠州)有限公司	(i)	Rental paid	2,726	2,726

Note:

(i) Mr. Lam has beneficial interest in this company.

#### **Compensation of key management personnel**

The remuneration of key management personnel during the year was approximately RMB4,409,000 (2018: RMB4,646,000) which is determined by reference to the performance of individuals and market trends.

No short-term employee benefits, post-employment benefits, other long term benefits and termination benefits are paid or payable to the key management personnel.



For the year ended 31 December 2019

#### 25. PARTICULARS OF SUBSIDIARIES OF THE COMPANY

The Company has direct and indirect equity interests in the following subsidiaries:

Name of subsidiaries	Date of incorporation/ establishment	Place of incorporation/ establishment	Legal form	Issued and fully paid-up share capital/ registered capital	Equity inte attributable Company a 31 Decem	to the as at	Principal activities
			Т		2019	2018	
Direct							
New Forest	1 December 2015	BVI	Private enterprise with	US\$1	100%	100%	Investment holding
Company Limited			limited liability	(2018: US\$1)			
RN Crypto (BVI)	4 September 2019	BVI	Private enterprise with	US\$1	100%	-	Investment holding
Company Limited			limited liability	(2018: Nil)			
Indirect							
Smart Trend Enterprises	15 April 2016	Hong Kong	Private enterprise with	HK\$1	100%	100%	Investment holding
Company Limited			limited liability	(2018: HK\$1)			
新天倫服裝輔料(惠州)	29 April 2007	PRC	Foreign investment	US\$1,000,000	100%	100%	Manufacturing and
有限公司(note)			enterprise with	(2018: US\$1,000,000)			sale of garment
			limited liability				accessories
新天倫服裝配料(惠州)	31 December 2001	PRC	Foreign investment	US\$2,400,000	100%	100%	Manufacturing and
有限公司			enterprise with	(2018: US\$2,400,000)			sale of garment
			limited liability				accessories
RN Standard Kepler	1 November 2019	Hong Kong	Private enterprise with	HK\$10,000	70%	-	Inactive
Limited			limited liability	(2018: Nil)			

None of the subsidiaries had issued any debt securities at the end of the year.

Note: On 11 March 2020, 新天倫服裝輔料(惠州)有限公司, changed its corporate name from 新天倫服裝輔料(惠州)有限公司 to 新達科技(惠州)有限公司 and its principal activities was changed from manufacturing and sale of garment accessories to sale of computer software and hardware and provision of information technology and business management consultancy.



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#### **26. SHARE OPTION SCHEME**

The Company conditionally adopted a share option scheme on 24 June 2017 (the "Scheme"). The terms of the Scheme are in accordance with the provision of Chapter 23 of the GEM Listing Rules.

No share option was granted or remained outstanding under the Scheme during both years since the adoption of the Scheme.

#### 27. STATEMENT OF FINANCIAL POSITION AND RESERVE OF THE COMPANY

	2019	2018
	RMB'000	RMB'000
NON-CURRENT ASSET		
Investment in subsidiaries	48,429	48,429
CURRENT ASSETS		
Prepayments and other receivables	103	133
Amounts due from subsidiaries	14,604	4,269
Bank and cash balances	7,581	19,684
	22,288	24,086
	22,200	24,000
CURRENT LIABILITIES		
Other payables	663	922
Amounts due to subsidiaries	1,947	1,913
	2,610	2,835
NET CURRENT ASSETS	19,678	21,251
NET ASSETS	68,107	69,680
CAPITAL AND RESERVES		
Share capital (note 21)	6,890	6,890
Reserves (note (a))	61,217	62,790
neserves (note (a))	01,217	02,790
	68,107	69,680



For the year ended 31 December 2019

#### 27. STATEMENT OF FINANCIAL POSITION AND RESERVE OF THE COMPANY (Continued)

Note a:

	Share premium RMB'000	Accumulated losses RMB'000	Capital reserve RMB'000	<b>Total</b> RMB'000
At 1 January 2018 Loss and total comprehensive income for the year	36,775 -	(21,360) (1,054)	48,429 –	63,844 (1,054)
At 31 December 2018 and 1 January 2019	36,775	(22,414)	48,429	62,790
Loss and total comprehensive income for the year	_	(1,573)	-	(1,573)
At 31 December 2019	36,775	(23,987)	48,429	61,217

#### 28. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

#### **Major non-cash transaction**

During the year ended 31 December 2019, the Group acquired intangible assets of computer software at cost of RMB1,120,000 under which RMB1,100,000 was settled by offset against deposit paid for acquisition of intangible assets made during the year ended 31 December 2018.

#### 29. CONTINGENT LIABILITIES

At the end of the reporting period, the Group has no any significant contingent liabilities (2018: Nil).

#### **30. CAPITAL COMMITMENTS**

Capital commitments contracted for at the end of the reporting period but not yet incurred are as follows:

	2019	2018
	RMB'000	RMB'000
Intangible assets	_	1,120



For the year ended 31 December 2019

#### 31. EVENT AFTER THE REPORTING PERIOD

Since January 2020, the outbreak of the new coronavirus ("COVID-19") has impact on the global business environment, which brought about additional uncertainties to the Group's operation. Up to the approval date on this report, COVID-19 has not resulted in material impact to the Group. The Group will keep continuous attention on the situation of COVID-19 and react actively to its impact on the financial position and operating results of the Group.

#### 32. APPROVAL OF FINANCIAL STATEMENTS

The consolidated financial statements were approved and authorised for issue by the Board of Directors on 23 March 2020.



## **FIVE YEARS' FINANCIAL SUMMARY**

The summary of the consolidated results of Reach New Holdings Limited (the "Company") and its subsidiaries (collectively referred to the "Group") for each of the two years ended 31 December 2015 and 2016 and of the assets, liabilities as at 31 December 2015 and 2016 have been extracted from the Prospectus. The consolidated results of the Group for the years ended 31 December 2017, 2018 and 2019 and the consolidated assets and liabilities of the Group as at 31 December 2017, 2018 and 2019 are set out in the audited consolidated financial statements.

#### **RESULTS**

		Year ended 31 December				
	2019	2018	2017	2016	2015	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
REVENUE	76,118	98,939	102,807	105,199	95,609	
(LOSS) PROFIT BEFORE TAXATION	(4,442)	(923)	(3,006)	15,346	8,696	
Income tax expense	(704)	(1,861)	(3,457)	(5,715)	(2,582)	
(LOSS) PROFIT FOR THE YEAR	(5,146)	(2,784)	(6,463)	9,631	6,114	

#### **ASSETS, LIABILITIES AND NON-CONTROLLING INTERESTS**

	As at 31 December				
	2019	2018	2017	2016	2015
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
TOTAL ASSETS	74,405	82,398	89,935	67,390	64,554
TOTAL LIABILITIES	(7,789)	(10,639)	(15,392)	(22,912)	(29,707)
	66,616	71,759	74,543	44,478	34,847
EQUITY:					
Equity attributable to owners of the Company	66,614	71,759	74,543	44,478	34,847
Non-controlling interests	2	-	-	_	_
	66,616	71,759	74,543	44,478	34,847