# SLING GROUP HOLDINGS LIMITED 森浩集團股份有限公司

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(Incorporated in the Cayman Islands with limited liability) Stock code: 8285

# ANNUAL REPORT

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Note: This annual report was prepared in both Chinese and English versions. Where there is discrepancy between the Chinese and English versions, the English version shall prevail.

# **Corporate Information**

### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Yau Frederick Heng Chung (*Chairman*) Mr. Lee Tat Fai Brian (*Chief Executive Officer*) Mr. Yip Chun Wai (*Chief Financial Officer*)

#### **Non-executive Directors**

Mr. Yau Sonny Tai Nin Mr. Yau Tai Leung Sammy

#### Independent Non-executive Directors

Mr. Won Chik Kee Mr. Feng Dai Ms. Sit Ting Fong

#### AUDIT COMMITTEE

Mr. Won Chik Kee *(Chairman)* Mr. Feng Dai Ms. Sit Ting Fong

### **REMUNERATION COMMITTEE**

Mr. Feng Dai *(Chairman)* Mr. Won Chik Kee Ms. Sit Ting Fong

### NOMINATION COMMITTEE

Ms. Sit Ting Fong *(Chairlady)* Mr. Won Chik Kee Mr. Feng Dai

### **COMPLIANCE OFFICER**

Mr. Yau Frederick Heng Chung

# AUTHORISED REPRESENTATIVES

Mr. Yau Frederick Heng Chung Ms. Leung Sau Fong

### **AUDITORS**

#### Grant Thornton Hong Kong Limited

Level 12 28 Hennessy Road Wanchai Hong Kong

### **REGISTERED OFFICE**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 1, 21st Floor, Yen Sheng Centre 64 Hoi Yuen Road Kwun Tong Kowloon Hong Kong

### **COMPLIANCE ADVISER**

#### Kingsway Capital Limited

7/F, Tower 1 Lippo Centre 89 Queensway Hong Kong

# Corporate Information (Continued)

### **COMPANY SECRETARY**

Ms. Leung Sau Fong

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

SMP Partners (Cayman) Limited

Royal Bank House — 3rd Floor 24 Shedden Road, George Town Grand Cayman KY1-1110 Cayman Islands

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

#### **Tricor Investor Services Limited**

Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

## **PRINCIPAL BANKERS**

#### Bank of China (Hong Kong) Limited

24/F, Bank of China Tower 1 Garden Road Hong Kong

#### Standard Chartered Bank (Hong Kong) Limited

3/F, Standard Chartered Bank Building 4–4A Des Voeux Road Central Hong Kong

# WEBSITE

www.sling-inc.com.hk

# **STOCK CODE**

8285

# Chairman's Statement

Dear Shareholders,

On behalf of the board of Directors (the "Board") of the Company, I am pleased to present the annual results of the Company and its subsidiaries (collectively called the "Group") for the year ended 31 December 2019.

The Group successfully launched online channels on luggage and travel items under ELLE brand in 2019. The performance of the luggage sales has helped the Group in achieving 3.6% growth in total revenue over the same period in 2018. However, the sales on handbags has been sluggish. This is partly due to the overall weaker demand of the handbag segment since the beginning of the US-China trade war. In addition, other major brands in handbags have been investing heavily in online marketing and distribution. This has made the segment even more competitive in 2019.

During the 2nd half of 2019, we have taken steps to restructure and refocus the Group that will allow us to better compete going forward. We continue to believe that online is the key channel to drive sales, so we have taken steps to revamp our e-commerce team. Furthermore, we have streamlined operations such as merchandising planning, after-sales and quality control team. At the same time, we are investing in building out stronger brand-building functions such as visual design. Overall, the Group's headcount has shrunk, but yet, we have improved our speed to market and agility in this fast changing environment.

As we are putting together the annual report, we are in the midst of the COVID-19 virus pandemic. It has already had a major impact in China and is spreading around the world. Our business has been negatively impacted during this time, but our colleagues have remain safe and healthy. We are hopeful that the situation will be brought under control in the next few months. I would like to express my appreciation to our management and staff for their hard work and dedication especially during this trying times. Last but not least, I would also like to express my heartfelt gratitude to all of our business partners, customers and shareholders for their unwavering support.

Yau Frederick Heng Chung Chairman

Hong Kong, 24 March 2020

# Management's Discussion and Analysis

### **BUSINESS REVIEW**

During 2019, the Group has implemented business plans for handbag distribution and launching luggage and travel accessory items under ELLE brand. The result is mixed. While the sales of luggage and travel accessory items have met our expectation, the sales of handbags have faced weak demands and increasing competition from other brands. The Group recorded a total revenue of RMB146.1 million in which represents an increase of 3.6% compared to the same period of 2018. The main reason for such increase was attributable to RMB45.7 million revenue contribution from the sales of luggage, which has started from the second quarter of 2019. After the 25.0% and 1.6% drop in revenue in the first quarter and in the second quarter of 2019, respectively, overall revenue has increased among third quarter and fourth quarter of 2019 by approximately 28.7%, and 21.3%, respectively. The diversification to other product has worked well and achieved the Group's target.

Since the beginning of US-China trade war in 2018, the demands for women's handbags have been weak. The imposition of increasing tariffs impacted the economy in China and spilled over to the consumer spending. Lower consumption in China was witnessed during the year. Further, other major consumer brands with significant resources have moved forward in online marketing and distribution, which directly compete with our brands in all aspects. As a result, the revenue arising from the sales of handbag declined to RMB100.4 million.

Among the sale channels, the online retail sales accounted for 73.6% of total revenue in 2019. During the year, it witnessed an improvement with 21.1% revenue growth. The contributing factor is the launch of luggage and accessory items, primarily focuses on online channel. To support the product launching, the Group has allocated significant marketing resources for online promotion to gain exposure and to generate sales.

The revenue in offline retail sales dropped by 34.7% to RMB3.5 million in 2019. It accounted for 2.4% of total revenue. As part of the Group business strategy to contain direct operating costs in offline retail points and transfer them to third party retailers, the Group maintains only 3 self-operated stores. These stores remain to be important since they serve as new product display and allow consumers to gain product experience.

Similar to offline retailer sales, wholesale to offline retailers encountered sluggish sales and thus our retailers adjusted down their purchase orders. Wholesale to offline retailers dropped by 39.4% compared to the same period of last year. The offline retail points operated by third party retailers decreased from 90 to 86 owing to worse-than-expected sale performance. The number of third party offline retailers has increased from 34 to 35. Third party retailers have been restrained to open new store after witnessing sluggish offline sales. The Group continues to standby our incentive offer for new store opening and refurbishment once they consider the right timing. The retailers are more responsive to local consumers' needs when the market starts to turn upward. They also have the advantage to select the appropriate store location, negotiate for the best terms, and operate offline stores at reasonable costs.

The revenue in wholesale to online retailers in 2019 was down by 12.3% compared to corresponding period in 2018. Being the marketing plan to diversify into other B2C e-commerce platforms, the Group will continue to work on new and existing partnerships so as to reduce reliance on the No.1 B2C e-commerce platform.

In terms of revenue among the brands of ELLE and Jessie & Jane, the distribution is approximately 80.8% and 19.2%, respectively, in 2019, compared to 67.4% and 32.6% in the same period of 2018. Again, the sales of ELLE luggage and travel accessory contributed to the result.

Besides the design and distribution of women's handbags, the Group has offered marketing services in online market to other retailers by utilising our knowledge, experience and business relation. After further collaboration with the retailers, other income has built up. It achieved RMB5.5 million for the period.

#### **Principal Risks and Uncertainties**

Our Group faces several risk and uncertainty factors that may affect the operating results and business prospects. There may have other risks and uncertainties in addition to those listed below which are not known to the Group or which may not be material now but could turn out to be material in the future. The followings are the key risks and uncertainties identified by the Group.

#### Market and operational risk

If the Group fail to renew license agreement to the use of ELLE brand or maintain proper operation of the e-commerce platforms which are operated by third parties, it may result in monetary penalties and would have a material adverse effect on the Group.

Our products are sold in highly competitive markets that we compete in products development, product quality, competitive pricing; and adapt to fast changing consumer behaviour. The markets we serve are seasonal and sensitive to domestic economic conditions and events which may cause our operating results to fluctuate.

Our future success depends to a significant degree upon the continued contributions of our management team and key personnel.

#### Financial risk

The Group's business operation is exposed to risks from exchange rates, interest rates, credit and liquidity.

#### **Relationship with Key Stakeholders**

Business relationship with customers and suppliers are crucial for business success. The Company is dedicated to create fair manner while balancing interests of various stakeholders of our Group. We engage our employees, customers, business partners and community through variety of stakeholder engagement channels. The Group provides quality service and products to our customers. The Group also viewed our suppliers as strategic partner. Lastly the Group values its employees as one of its greatest strengths and assets and strive to provide equal opportunities to employees.

#### **FINANCIAL REVIEW**

#### Revenue

On turnover, the Group's total sales increased by RMB5.0 million to RMB146.1 million (2018: RMB141.1 million).

Revenue by sales channel, the Group achieved RMB107.6 million sales from online retail points (2018: RMB88.8 million), representing 73.6% of total sales (2018: 63.0%). Sales to online retailers dropped to RMB21.4 million (2018: RMB24.4 million). While the wholesale to online retailers was lower by 12.3%, online retail sales increased by 21.1%. Total sales related to these online businesses amounted to RMB129.0 million (2018: RMB113.2 million), representing 14.0% growth compared to 2018. Online businesses amounted to 88.3% of total sales (2018: 80.3%).

Offline retail sales dropped to RMB3.5 million (2018: RMB5.4 million). The sales to offline retailers declined to RMB13.6 million (2018: RMB22.5 million). Total sales related to these offline businesses recorded at RMB17.1 million (2018: RMB27.9 million). The offline businesses recorded 38.7% reduction. Offline businesses amounted to 11.7% of total sales (2018: 19.7%).

	2019 RMB'000	%	2018 RMB'000	%	Increase/ (Decrease) RMB'000	Grow/ (Drop) rate %
Retail Sales						
Online retail sales	107,578	73.6%	88,846	63.0%	18,732	21.1%
Offline retail sales	3,517	2.4%	5,388	3.8%	(1,871)	(34.7%)
Wholesales						
Wholesale to offline retailers	13,608	9.3%	22,454	15.9%	(8,846)	(39.4%)
Wholesale to online retailers	21,403	14.7%	24,393	17.3%	(2,990)	(12.3%)
	146,106	100.0%	141,081	100.0%	5,025	3.6%

Revenue generated from ELLE products increased to RMB118.1 million (2018: RMB95.1 million) with the revenue contribution from luggage sales. Jessie & Jane products continued to witness sale drop. The sales of Jessie & Jane products was lowered to RMB28.0 million (2018: RMB46.0 million), representing 39.1% reduction.

	2019 RMB'000	%	2018 RMB'000	%	Increase/ (Decrease) RMB'000	Grow/ (Drop) rate %
ELLE Jessie & Jane	118,096 28,010	80.8% 19.2%	95,123 45,958	67.4% 32.6%	22,973 (17,948)	24.2% (39.1%)
	146,106	100.0%	141,081	100.0%	5,025	3.6%

The Group's revenue increased by approximately RMB5.0 million, or 3.6%, from approximately RMB141.1 million in 2018 to approximately RMB146.1 million in 2019. The rise in revenue was attributable to the sales of luggage in online retail sale channel. Besides online retail encountered 21.1% sale growth, other sale channels of offline retail sales, the sales to offline retailers, and the sales to online retailers, recorded approximately 34.7%, 39.4% and 12.3% decline respectively.

For further detailed discussion on the Group's business performance, please refer to the paragraph headed "Business Review" above.

### Gross Profit and Gross Profit Margin

The Group's gross profit decreased by approximately RMB3.0 million, or 3.9%, from approximately RMB76.8 million to approximately RMB73.8 million. The drop was largely attributable to the 3.9% lower gross profit margin. Our gross profit margin for 2019 and 2018 were approximately 50.5% and 54.4% respectively, which represent 3.9% margin reduction. The lower gross margin was attributed to lower gross profit margin in distributing luggage and travel accessory items, as well as lower selling prices in women's handbag.

#### **Selling and Distribution Costs**

The Group's selling and distribution costs increased by approximately RMB5.6 million, or 8.7%, from approximately RMB64.2 million to approximately RMB69.8 million. The increase was mainly attributable to additional expenses in (i) marketing expenses, (ii) salary related to directly operated offline retail stores, (iii) amortisation of third party retailers' renovation subsidy, and (iv) royalty. The sales of luggage under ELLE brand since the second quarter of 2019 resulted in higher royalty payment, as well as higher marketing expenses through online platforms. Also, maintaining offline presence in self-managed stores and subsidizing third party retailers have posted increased operating expenses. Besides these, all other costs were reduced.

#### Administrative and Other Operating Expenses

The Group's administrative and other operating expenses decreased by approximately RMB1.4 million, or 5.1%, from approximately RMB27.5 million to approximately RMB26.1 million. The reduction was mainly attributable to controlling travelling expenses during the year and lower unrealised exchange losses.

### FINANCIAL RESOURCES, LIQUIDITY AND GEARING RATIO

As at 31 December 2019,

- (a) the Group's total assets decreased to approximately RMB86.1 million (2018: approximately RMB91.1 million) while the total equity decreased to approximately RMB47.1 million (2018: approximately RMB66.0 million);
- (b) the Group's current assets decreased to approximately RMB76.2 million (2018: approximately RMB82.1 million) while the current liabilities increased to approximately RMB34.7 million (2018: approximately RMB25.2 million);
- (c) the Group had approximately RMB11.0 million in cash and cash equivalents (2018: approximately RMB18.0 million), and the current ratio of the Group was approximately 2.2 times (2018: approximately 3.3 times);
- (d) the Group had bank borrowings of approximately RMB12.5 million (2018: approximately RMB6.1 million), leaving RMB43.0 million uncommitted banking facilities available for future utilisation;
- (e) the gearing ratio (calculated based on total debt divided by total equity as at the end of the year and multiplied 100%) of the Group was approximately 26.5% (2018: approximately 9.3%).

The share capital of the Group only comprises of ordinary shares. The Group actively and regularly reviews the capital structure and makes adjustments in light of changes in economic conditions. The Group monitors the capital structure on the basis of the net debt to equity ratio.

The Group is of the opinion that, after taking into consideration of the internal available financial resources and the current banking facilities, it has sufficient funds to finance internal operations and meet the financial obligations.

#### CAPITAL EXPENDITURE

As at 31 December 2019, the Group has approximately RMB0.7 million of capital expenditure (2018: approximately RMB2.5 million).

# SIGNIFICANT INVESTMENTS, MATERIAL ACQUISITIONS OR DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

Save as disclosed in note 25 to the consolidated financial statements, the Group had no significant investments, material acquisitions or disposals of subsidiaries and affiliated companies during the year ended 31 December 2019 (2018: Nil).

### **CONTINGENT LIABILITIES**

As at 31 December 2019, the Group had no material contingent liabilities or off-balance sheet obligation (2018: Nil).

### INDEBTEDNESS AND CHARGES ON GROUP'S ASSETS

Save as disclosed in note 20 to the consolidated financial statements, as at 31 December 2019, the Group did not have any assets pledged to secure general banking facilities (2018: Nil).

#### PROSPECT

Due to the US-China trade war since 2018, the consumer market in China has been weaken. The spending on fashion items, like women's handbag, have been affected. Since the outbreak of coronavirus in December 2019, all business and social activities in China virtually come to a standstill. The management forecasts the Group's business and financial performance in the first and second quarters of 2020 will be impacted until the return to normal daily life in China.

To cope with the challenging business environment, the management will further streamline business operation and focus on the fast growing online sales.

### FOREIGN CURRENCY EXPOSURE

The Group's businesses are solely operated in China. The sales and purchases are mainly denominated in Renminbi ("RMB") and customers rarely request to settle our billing by other foreign currencies such as United States dollar and Hong Kong dollar ("HKD").

The Directors are of the view that the Group's operation not subject to significant foreign exchange rate risks. Therefore, no hedging arrangements are made. However, the Group will review and monitor the relevant foreign exchange risk from time to time based on its business development requirements and may enter into foreign exchange hedging arrangements when applicable.

# COMPARISON OF BUSINESS OBJECTIVE AND STRATEGIES WITH ACTUAL BUSINESS PROGRESS

As set out in the Prospectus, the business objectives and strategies of the Group are (i) marketing investments in social media events; (ii) expansion of product design and development capacities; (iii) physical shop opening and refurbishment; and (iv) information technology system purchase and upgrade.

An analysis comparing the future plans and use of proceeds contained in the Prospectus with the Group's actual business progress for the period from the date of Listing to 31 December 2019 (the "Relevant Period") is set out below:

Business strategy	Implementation plan	Actual business progress
Marketing investment in social media events	Providing sponsorships to artists and television programmes, increasing our marketing efforts on social media and photoshoots, as well as participating in fashion shows and exhibitions.	<ul> <li>The Group has advertised through popular mobile platforms and online sale channels including WeChat, MicroBlog, Red, Tik Tok, JD.Com and Tmall. Also, the Group has applied the proceeds in sponsoring artists and TV programmes, as well as engaging celebrities to take Street Snap and photoshoots. To increase brand exposure, the Group participated in Paris Fashion Week in 2018 and various fashion exhibitions in China.</li> <li>The proceeds as allocated for marketing has been fully utilized as at 30 June</li> </ul>
Expansion of product design and development capacities	Recruitment of designers and engage one more overseas design consultant firm for fashion trend information for our brands.	2019. Two additional designer have been recruited for Jessie & Jane.
	Recruitment of one additional product development manager and one additional procurement executive.	One additional product development manager, responsible for costume jewelry, has been recruited for Jessie & Jane.

Business strategy	Implementation plan	Actual business progress
Physical shop opening and refurbishment	Providing subsidy on decoration costs of approximately RMB150,000 each, representing approximately 50% of each shop's decoration costs, to our third party retailers for the opening of 8 ELLE and 31 new Jessie & Jane offline retail points under new shop opening incentive scheme.	The Group has provided subsidy to third party retailers for the opening 9 new ELLE shops and 34 new Jessie & Jane retail points, as well as renovation of 3 ELLE shops and 2 Jessie & Jane shops, under new shop opening incentive scheme.
Information technology system purchase and upgrade	Upgrading our finance system and functions such as inventory reports, etc. and sales processing system.	The Group has updated part of the finance system.
	Purchasing of software licences including our product design and operating system softwares.	The Group is in the progress of seeking for appropriate software.
	Purchasing of servers and storage equipment.	The Group is in the progress of seeking for appropriate suppliers.

### USE OF NET PROCEEDS FROM THE COMPANY'S INITIAL PUBLIC OFFERING

The Group was listed on GEM of the Exchange on 16 January 2018.

As at the date of this Annual Report, the Group has applied RMB20.9 million proceeds in the designated areas, compared to the initial plan of RMB28.5 million. Due to the intent to boost sales, higher portion of the proceeds was used in marketing through social media in 2019 to expose our brands and products in the consumer market. The investment in design and new product category, as well as offline store opening and refurbishment, have been proceeded cautiously so as to match with market development. Faced with weak consumer sentiment on our products, our offline retail partners have delayed their new store opening. Similarly, the Group has slow down the plan to diversify into other product category, thus deferring the plan to recruit an overseas design consultant firm. Given the current social and economic conditions, the Directors will closely monitor the Group's business development in order to apply proceeds in more cautious manner as set out in the section headed "Future Plans and Use of Proceeds" in the Prospectus.

The use of IPO proceeds for the year ended 31 December 2019 are shown as below:

	Net proceeds RMB'000	Utilised amount from the Listing Date up to 31 December 2019 RMB'000	Unutilised amount as at 31 December 2019 RMB'000
<ol> <li>Marketing investment in social media events</li> <li>Design and new product category</li> <li>Physical shop opening and refurbishment</li> <li>IT system purchase and upgrade</li> </ol>	13,610 4,185 6,250 6,862	13,610 1,166 4,267 1,867	 3,019 1,983 4,995
Total use of net proceeds	30,907	20,910	9,997

### **HUMAN RESOURCES**

As at 31 December 2019, the Group had 73 employees (2018: 88) in Hong Kong and the PRC. We believe that hiring, motivating and retaining qualified employees are crucial to our success as a online and offline distributor. Total staff costs (including Directors' emoluments) were RMB18.0 million for the year ended 31 December 2019 (2018: RMB17.6 million). The remuneration packages of the Group's employees include salaries, bonus, retirement benefit scheme contributions and other benefits. The remuneration policies of the Group, including promotion, bonus, salary increment and other benefits, are formulated based on the Group's operating results, employees' individual performance, working experience, respective responsibilities, merit, qualifications and competence, as well as comparable to the prevailing market practice, standards and statistics. The remuneration policies of the Group are reviewed by the management of the Group regularly. The dedication and hard work of the Group's staff during the year ended 31 December 2019 are generally appreciated and recognized.

# **Directors and Senior Management**

### **EXECUTIVE DIRECTORS**

**Mr. Yau Frederick Heng Chung ("Mr. Fred Yau")**, aged 45, son of Mr. Yau Sonny Tai Nin, nephew of Mr. Yau Tai Leung Sammy, is our Chairman, executive Director and one of our Controlling Shareholders. He also sits on boards of various companies within the Group. He is primarily responsible for the overall business corporate strategic planning and development of our Group. He obtained a bachelor's degree in chemistry from Harvard University in the United States in June 1997.

Mr. Fred Yau has over 17 years of experience in the women's handbag industry. Since March 2002, he has become a director of Sling Incorporated Limited and has been responsible for our Group's strategic and development planning. Since March 2002, Mr. Fred Yau has also become an executive director of Yen Sheng Factory Limited and has been responsible for coordinating the operation of Yen Sheng Factory Limited, including marketing, sales and distribution, managing merchandising and production operation. Through his industry-related working experience, Mr. Fred Yau has accumulated industry knowledge and market understanding for the women's handbag industry.

**Mr. Lee Tat Fai Brian ("Mr. Brian Lee")**, aged 46, is our chief executive officer and executive Director. He is the son of Ms. Li Wing Chi Agnes who is one of our substantial shareholders through Summit Time Resources Limited. He also sits on boards of various companies within the Group. He is primarily responsible for the operation and management of our Group. He obtained a bachelor's degree in arts and a degree of bachelor of science in economics both from the University of Pennsylvania in the United States in May 1995.

Mr. Brian Lee has over 20 years of experience in the women's handbag industry. In 1999, he and his then business partners, together with the Yau Family, founded our Group with a view to develop women's handbags business. He has been a director of Sling Incorporated Limited since May 1999, and has been responsible for the operation and management of our Group, including the implementation and execution of our business plans. Through his industry-related working experience, he has accumulated industry knowledge and market understanding for the women's handbag industry.

**Mr. Yip Chun Wai ("Mr. Yip")**, aged 53, is our chief financial officer and executive Director. He is also a director of Senhao Shanghai. Mr. Yip joined our Group in December 2015 as chief financial officer. He is primarily responsible for the overall financial planning and management, as well as developing and maintaining relationship with banks in Hong Kong and the PRC.

Mr. Yip obtained a bachelor's degree in commerce from Dalhousie University in Canada in May 1992 and a degree of master of science in finance from the City University of Hong Kong in November 1998. He has obtained membership in the Hong Kong Securities and Investment Institute since November 2012.

Mr. Yip has over 20 years of experience in the banking and finance industry in Hong Kong. Prior to joining our Group, between June 2004 and September 2013, Mr. Yip worked in Hang Seng Bank Limited, a licensed bank in Hong Kong, with his last position as deputy head of relationship management department (team head) in the CMB relationship management department, where he was responsible for supervising the relationship management team regarding corporate and commercial clients and conducting financial forecast and analysis for corporate and commercial clients.

# Directors and Senior Management (Continued)

### NON-EXECUTIVE DIRECTORS

**Mr. Yau Sonny Tai Nin ("Mr. Sonny Yau")**, aged 72, father of Mr. Fred Yau and elder brother of Mr. Yau Tai Leung Sammy, is our non-executive Director and one of our Controlling Shareholders. Mr. Sonny Yau is also a director of Sling BVI and Sling Incorporated Limited. He is primarily responsible for supervising and providing strategic guidance to our Board. He obtained a bachelor's degree in science from Cornell University in the United States in May 1972.

Mr. Sonny Yau has over 44 years of experience in the handbag industry. Mr. Sonny Yau and the Yau Family founded Yen Sheng Group and Tai Heng Group, which are principally engaged in the provision of manufacturing services and sale of handbags, leather goods and travel goods as an original equipment manufacturer to customers both in and outside the PRC. Since February 1975, Mr. Sonny Yau has been leading Yen Sheng Factory Limited as the chief executive officer and the director of operation. He was mainly responsible for the business development of Yen Sheng Group, including strategic planning, setting the company's values, culture and behaviour, building the senior executive team and allocating resources of the company. Through his industry-related working experience, Mr. Sonny Yau has accumulated industry knowledge and market understanding for the women's handbag industry.

**Mr. Yau Tai Leung Sammy ("Mr. Sammy Yau")**, aged 66, younger brother of Mr. Sonny Yau and uncle of Mr. Fred Yau, is our non-executive Director and one of our Controlling Shareholders. Mr. Sammy Yau is also a director of Sling incorporated limited and Elite Grand. He is primarily responsible for supervising and providing strategic guidance to our Board.

Mr. Sammy Yau has over 42 years of experience in the handbag industry. The Yau Family, including Mr. Sammy Yau, founded Yen Sheng Group and Tai Heng Group, which are engaged in the provision of manufacturing services and sale of handbags, leather goods and travel goods as an original equipment manufacturer to customers both in and outside the PRC. Since February 1977, Mr. Sammy Yau has been leading Yen Sheng Factory as the director of sales and an executive director. He was mainly responsible for the business development of Yen Sheng Group, including strategic planning, sales and operation, and building the senior executive team. Through his industry-related working experience, Mr. Sammy Yau has accumulated industry knowledge and market understanding for the women's handbag industry.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Ms. Sit Ting Fong ("Ms. Sit")**, aged 45, was appointed as our independent non-executive Director on 31 January 2019. She is the chairlady of Nomination Committee, a member of each of Audit Committee and Remuneration Committee of the Board. She obtained a degree of bachelor of business administration with first class honours from the Chinese University of Hong Kong in December 1997, and a degree of master in business administration from Harvard University in the United States in June 2002.

Ms. Sit has close to 20 years of strategic consulting, private equity investment and portfolio management experience in the Greater China region. From October 2002 to March 2005, Ms. Sit was a consultant with Bain & Company in China, where she advised multinational corporations on market entry, business expansion, and operating strategies. Between May 2005 and June 2007, Ms. Sit worked at Crimson Investment as a Vice President, focused on growth capital investments in China, Taiwan and the United States. Between July 2007 and April 2011, Ms. Sit joined the Greater China Private Equity Unit of the D. E Shaw group, a global investment and technology development firm, as Vice President and later Director, responsible for the firm's private equity investment and portfolio management activities in the region. Ms. Sit is a founding member of Ascendent Capital Partners, a Greater China private equity investment management firm established in April 2011. She is currently the Head of Public Relations at Ascendent.

# Directors and Senior Management (Continued)

**Mr. Won Chik Kee ("Mr. Won")**, aged 50, was appointed as our independent non-executive Director on 15 December 2017. He is a chairman of Audit Committee, a member of each of Remuneration Committee and Nomination Committee of the Board. He obtained a diploma of accountancy from Lingnan College in January 1993, and a bachelor's degree of business from the Monash University in Australia in July 1996. Mr. Won has become an associate in (i) The Chartered Association of Certified Accountants since February 1995; (ii) the Hong Kong Society of Accountants (currently known as the Hong Kong Institute of Certified Public Accountants) since October 1995; and (iii) The Australian Society of Certified Practising Accountants since February 1996. He also has become a fellow of The Association of Chartered Certified Accountants since February 2000.

Mr. Won has been the sole proprietor of C K Won & Co, an accounting firm in Hong Kong, since February 1999. He is also the founder of Concord Asia Secretaries Limited, a company engaging in secretarial, consulting and accounting services since March 1998. Mr. Won worked as a junior accountant in the audit department of Kwan Wong Tan & Fong (a company which had merged with Deloitte Touche Tohmatsu Limited in 1997) from August 1992 to February 1994. He joined Deloitte Touche Tohmatsu Limited as a staff accountant II in February 1994, and was promoted to semi-senior accountant in January 1995, where he was responsible for overall control of small to medium sized audit assignments and to supervise junior audit staff. He left the firm in February 1996, and worked as a financial controller and the assistant of a director of Mae Holdings Limited (now known as Sheng Yuan Holdings Limited, the shares of which are listed on the Main Board of the Stock Exchange (stock code: 851)) from July 1996 to February 2001.

**Mr. Feng Dai ("Mr. Feng")**, aged 44, was appointed as our independent non-executive Director on 15 December 2017. He is a chairman of Remuneration Committee, a member of each of Audit Committee and Nomination Committee of the Board. He obtained a degree of bachelor of arts in engineering sciences from Harvard University in the United States in June 1997.

Between April 2004 and December 2014, Mr. Feng joined Warburg Pincus Asia LLC, a company principally engaged in investment advisory, where he had worked at various positions, including associate, principal and managing director. He was responsible for advising on private equity investments and post-investment management. Since March 2015, Mr. Feng has been working as the managing director of CareCapital Advisors Limited, a company principally engaged in management advisory. He was responsible for advising on business development and organizational management, with focus on the healthcare industry.

### SENIOR MANAGEMENT

**Ms. Jiang Ying**, aged 38, is the design director of the product design and development department of our Group. Ms. Jiang joined our Group in April 2014. She is primarily responsible for creation of product design theme, style and development in accordance with the brands' characteristics of our Group.

Ms. Jiang obtained a bachelor's degree in industrial design from University of Science and Technology Beijing (北京科技大學) in the PRC in July 2004. In October 2011, Ms. Jiang was awarded the Outstanding Female Designer of Shanghai Award by the Shanghai Municipal Commission of Economy and Informatisation\* (上海市經濟和信息化委員會), the Communist Party of the PRC Working Committee of Economy and Informatisation of the Shanghai Municipal\* (中共上海市經濟和信息化工作委員會) and the Women's Society of Shanghai City\* (上海市婦女聯合會).

**Mr. Fang Yan**, aged 47, is the design team leader of our Group. Mr. Fang joined our Group in March 2006 as the design team leader of our Group. He is primarily responsible for coordinating product development within different departments of our Group and creating designs of our products.

# Directors and Senior Management (Continued)

Mr. Fang obtained a diploma in fashion design from the First Institute of Art and Design in Hong Kong in August 1999.

Mr. Fang has over 20 years of experience in the design industry. Prior to joining our Group, between January 1994 and February 2006, Mr. Fang served as a senior designer in Yen Sheng Factory and he was responsible for designing and presenting products for clients.

**Ms. Xu Yijie**, aged 37, is the financial controller of our Group and a director of Senhao Shanghai. Ms. Xu joined our Group in January 2017 as the financial controller of Senhao Shanghai. She is primarily responsible for preparation of financial statements, tax report, financial analysis, budgeting and internal control of our Group.

Ms. Xu obtained a bachelor's degree in English language from Shanghai International Studies University (上海外國語大學) in the PRC in July 2004. She was admitted as a certified public accountant by CPA Australia in December 2016. She also obtained membership in Shanghai Institute of Certified Public Accountants in August 2010 and became an internal auditor approved by the China Institute of Internal Audit with the authorization from the Institute of Internal Auditors in November 2008.

Ms. Xu has over 10 years of experience in the finance and accounting industry in the PRC. Prior to joining our Group, between December 2013 and December 2016, Ms. Xu served as a finance manager in Perceptron Metrology Technology (Shanghai) Co., Ltd. (伯賽計量科技(上海)有限公司), a company which is engaged in software design, production and sales, where she was responsible for internal financial consulting.

**Mr. Li Zhaoqing**, aged 40, is the IT senior manager of our Group. Mr. Li joined our Group in March 2017. He is primarily responsible for managing our Group's information technology system and developing technologies applicable to the operations of our Group.

Mr. Li obtained a diploma in business administration from Shanghai Jiao Tong University in the PRC in July 2011 by completing online courses.

Mr. Li has over 15 years of experience in the information technology industry in the PRC. Prior to joining our Group, between September 2008 and March 2017, Mr. Li joined Belle Footwear (Shanghai) Company Limited\* (百麗鞋業(上海)有限公司), a company principally engaged in the trading of shoes, footwear products, sport shoes and apparel in the PRC and is a subsidiary of Belle International Holdings Limited, a company listed on the Main Board of the Stock Exchange between May 2007 and July 2017 (former stock code: 1880), as a manager of the information technology department where he was responsible for management of information technology system and information system planning.

# Corporate Governance Report

The Group is committed to ensuring high standards of corporate governance and business practices. The Company's corporate governance practices are based on the Corporate Governance Code (the "CG Code") as set out in Appendix 15 of the GEM Listing Rules. During the year ended 31 December 2019 period, the Company has complied with the applicable code provisions of the CG Code.

### **BOARD OF DIRECTORS**

The Board is responsible for the formulation of business policies and strategies of the Group, the nomination and appointment of directors, and to ensure the availability of resources as well as the effectiveness of its system of internal control and risk management. The senior management was delegated the authority and responsibilities by the Board for the day-to-day management and operations of the Group. In addition, the Board has also established Board committees and has delegated to these Board committees various duties and responsibilities as set out in their terms of reference respectively. Each Director shall ensure that he carries out his duty in good faith in compliance with the standard of applicable laws and regulations, and acts in the interests of the Company and its shareholders at all times.

#### **Board Composition**

Up to the date of this Annual Report, the Board comprised eight Directors, including three executive Directors, two nonexecutive Directors and three independent non-executive Directors. Details of their composition by category are as follows:

#### **Executive Directors**

Mr. Yau Frederick Heng Chung Mr. Lee Tat Fai Brian Mr. Yip Chun Wai

#### **Non-executive Directors**

Mr. Yau Sonny Tai Nin Mr. Yau Tai Leung Sammy

#### Independent Non-executive Directors

Mr. Won Chik Kee Mr. Feng Dai Ms. Sit Ting Fong

The details of Directors are set out in the section headed "Directors and Senior Management" on pages 14 to 17 of this Annual Report.

The Company is governed by the Board which has the responsibility for leadership and monitoring of the Company. The Directors are collectively responsible for promoting the success of the Group by directing and supervising the Group's affairs.

The Board sets strategies and directions for the Group's activities with a view to developing its business and enhancing shareholders' value. The Board has delegated the daily operation and day-to-day management of the Group as well as the implementation of the Board's policies and strategies to the executive Directors and management of the Group.

#### Number of Meetings and Directors' Attendance

The Board will conduct at least 4 regular meetings a year. Board members are provided with all agenda and adequate information for their review within reasonable time before the meetings. The Directors can attend meetings in person or through other means of electronic communication in accordance with the Company's articles of association (the "Articles").

During the Period, the Company held four Board meetings, four audit committee (the "Audit Committee") meetings, one remuneration committee (the "Remuneration Committee") meetings and one nomination committee (the "Nomination Committee") meetings. All minutes of the Board meetings and meetings of Board committees were recorded in sufficient detail the matters considered by the Board and the decisions reached. Details of the attendance of Directors are as follows:

Name of Directors	Board Meeting	Audit Committee	Remuneration Committee	Nomination Committee
Executive Directors:				
Mr. Yau Frederick Heng Chung	4/4	4/4	—	—
Mr. Lee Tat Fai Brian	4/4	0/4	_	_
Mr. Yip Chun Wai	4/4	4/4	_	—
Non-executive Directors:				
Mr. Yau Sonny Tai Nin	4/4	_	_	_
Mr. Yau Tai Leung Sammy	4/4	—	_	_
Independent Non-executive Directors:				
Mr. Won Chik Kee	4/4	4/4	1/1	1/1
Mr. Feng Dai	4/4	4/4	1/1	1/1
Ms. Sit Ting Fong	4/4	4/4	1/1	1/1

The company secretary of the Company ("Company Secretary") attended all the scheduled Board meetings to report matters arising from corporate governance, risk management, statutory compliance, accounting and finance.

#### Practice and Conduct of Meetings

Annual meeting schedules and draft agenda of each meeting are normally made available to Directors in advance. At least 14 days' notice should be given for a regular Board meeting. For other Board and committee meetings, reasonable notices are generally given.

Minutes of all Board meetings recording sufficient details of matters considered and decisions reached are duly kept by the Company Secretary at the meetings and open for inspection by the Directors.

The Company's Articles contain provisions requiring Directors to abstain from voting and not to be counted in the quorum at meetings for approving transactions in which such Directors or any of their associates have a material interest.

Board papers together with all appropriate, complete and reliable information are sent to all Directors at least 3 days before each Board meeting or Audit Committee meeting to keep the Directors apprised of the latest developments and financial position of the Company and to enable them to make informed decisions.

#### Appointment, Re-election of Directors and Removal of Directors

Each of the Executive Directors has entered into a service contract for a term of 3 years with the Company commencing from 15 December 2017 unless otherwise terminated by either party by giving to the other not less than three months' prior written notice.

Each of Non-executive Directors and two Independent Non-executive Directors have entered into a letter of appointment for a term of 2 years with the Company commencing from 15 December 2017 unless otherwise terminated by either party by giving to the other not less than three months' notice in writing.

One independent Non-executive Director has entered into a letter of appointment for a term of 2 years with the Company commencing from 31 January 2019 unless otherwise terminated by either party by giving to the other not less than three months' notice in writing.

In accordance with Article 105 of the Articles of the Company, at each annual general meeting (the "AGM") one-third of the Directors for the time being shall retire from office by rotation and re-election. Each Director shall retire from office at least once every three years.

In accordance with Article 109 of the Articles, any Director appointed by the Board either to fill a casual vacancy or as an addition to the existing Board shall hold office until the following general meeting (in the case of filling a causal vacancy) or the next following AGM (in the case of an additional Director) and shall then be eligible for election.

### DIRECTORS' CONTINUOUS TRAINING AND PROFESSIONAL DEVELOPMENT

To assist Directors' continuing professional development, the Company recommends Directors to participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the Board remains informed and relevant.

# DIRECTORS' CONTINUOUS PROFESSIONAL DEVELOPMENT

The training each director received during the year is summarized as below:

	Attending seminars/in house workshop relevant to the Company's business, Listing Rules Compliance, regulatory and statutory updates	Reading newspaper journals and other relevant materials regarding regulatory update and corporate governance matters
Executive Directors		
Mr. Yau Frederick Heng Chung	$\checkmark$	$\checkmark$
Mr. Lee Tat Fai Brian	$\checkmark$	$\checkmark$
Mr. Yip Chun Wai	$\checkmark$	$\checkmark$
Non-executive Directors		
Mr. Yau Sonny Tai Nin	$\checkmark$	$\checkmark$
Mr. Yau Tai Leung Sammy	$\checkmark$	$\checkmark$
Independent Non-executive Directors		
Mr. Won Chik Kee	$\checkmark$	$\checkmark$
Mr. Feng Dai	$\checkmark$	$\checkmark$
Ms. Sit Ting Fong	$\checkmark$	$\checkmark$

Up to the date of this Annual Report, all Directors have participated in continuous professional development by attending training course and reading relevant materials on the topics related to corporate governance and regulations under GEM Listing Rules. Records of the training received by the respective Directors are kept and updated by the Company Secretary of the Company.

#### **Independent Non-executive Directors**

Mr. Won Chik Kee and Mr. Feng Dai were appointed as the independent non-executive Directors with effect from 15 December 2017. Ms. Sit Ting Fong was appointed as the independent non-executive Directors with effect from 31 January 2019.

The Company has received from each of its independent non-executive Directors the written confirmation of their independence. The Company considers the independent non-executive Directors to be independent in accordance with Rule 5.09 of the GEM Listing Rules.

#### **Chairman and Chief Executive Officer**

Pursuant to the code provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive officer should be clearly established to ensure a balance of power and authority.

Mr. Yau Frederick Heng Chung serves as the chairman of the Board and is responsible for overall business corporate strategic planning and development of the Group. Mr. Lee Tat Fai Brian serves as the chief executive officer of the Company and is responsible for operation and management of the Group.

### **BOARD COMMITTEE**

#### Audit Committee

The Company established the Audit Committee on 15 December 2017 with written terms of reference. The full terms of reference setting out details of duties of the Audit Committee is available on the websites of the Stock Exchange and the Company.

The Audit Committee comprises three independent non-executive Directors, namely Mr. Won Chik Kee, Mr. Feng Dai and Ms. Sit Ting Fong. Mr. Won Chik Kee is the Chairman of the Audit Committee.

The primary duties of the Audit Committee are to assist the Board by providing an independent view of the effectiveness of the Company's internal control and risk management system, overseeing the balance, transparency and integrity of the Company's financial statements and the application of financial reporting principles, reviewing the relationship with the external auditor and its independence assessment and the adequacy of resources, qualifications and experience of the Company's accounting staff, their training programs and budget.

The Audit Committee has reviewed the Group's consolidated financial statements for the year ended 31 December 2019.

According to the current terms of reference, meetings of the Audit Committee shall be held at least twice a year.

During the year ended 31 December 2019, the Audit Committee held four meetings to review the quarterly financial results announcement and report for the three months ended 31 March 2019; the interim financial results announcement and report of the Group for the six months ended 30 June 2019; the quarterly financial results announcement and report for the nine months ended 30 September 2019; and the annual financial results announcement and report of the Group for the year ended 31 December 2018 as well as significant issues on the financial reporting and compliance procedures, internal control and risk management systems, and the effectiveness of the Group's internal audit.

Details of the number of Audit Committee meetings held and Directors attendance are set out in the section headed "Number of Meetings and Directors' Attendance" on page 19 in this Annual Report.

#### **Remuneration Committee**

The Company established the Remuneration Committee on 15 December 2017 which comprised three independent nonexecutive Directors, namely Mr. Won Chik Kee, Mr. Feng Dai and Ms. Sit Ting Fong. Mr. Feng Dai is the Chairman of the Remuneration Committee.

The primary duties of the Remuneration Committee are to make recommendation to the Board on the overall remuneration policy and structure relating to all Directors and senior management of the Group, review and approve the management's remuneration proposals. The full terms of reference setting out details of duties of the Remuneration Committee is available on the websites of the Stock Exchange and the Company.

The Remuneration Committee determines Directors' remuneration by reference to the benchmarking of the market. The Company also looks into individual Director's competence, duties, responsibilities, performance and the results of the Group in determining the exact level of remuneration for each Director.

During the year, the Remuneration Committee has reviewed and approved the remuneration package of the Directors of the Group.

Details of the number of Remuneration Committee meeting held and Directors attendance are set out in the section headed "Number of Meetings and Directors' Attendance" on page 19 in this Annual Report.

#### **Remuneration Policy**

The remuneration policy of the Group for the Directors and senior management members was based on their experience, level of responsibility and general market conditions. Any discretionary bonus and other merit payments are linked to the performance of the Group and the individual performance of the Directors and senior management members.

#### **Nomination Committee**

The Company established the Nomination Committee on 15 December 2017 which comprised three independent nonexecutive Directors, namely Mr. Won Chik Kee, Mr. Feng Dai and Ms. Sit Ting Fong. Ms. Sit Ting Fong is the Chairlady of the Nomination Committee.

The primary function of the Nomination Committee is to make recommendations to the Board regarding appointment of Directors and candidates to fill vacancies on the Board. The full terms of reference setting out details of duties of the Nomination Committee is available on the websites of the Stock Exchange and the Company.

The Board adopted the board diversity policy (the "Policy") in accordance with the requirement as set out in the CG Code. The Nomination Committee regularly monitors and reviews the implementation of the Policy. Details of the Policy are set out in the section headed "Board Diversity Policy" of this Annual Report.

During the year, the Nomination Committee has reviewed the structure, size and composition of the Board and the Policy as well as discussing matters regarding the retirement and re-election of Directors.

Details of the number of Nomination Committee meeting held and Directors attendance are set out in the section headed "Number of Meetings and Directors' Attendance" on page 19 in this Annual Report.

#### **Nomination Policy**

The Company adopted a nomination policy (the "Nomination Policy") on 21 March 2019. In conjunction to the board diversity policy, the Board shall consider a number of criteria on the appointment of directors, and succession planning for directors, as well as re-appointment of directors. The criteria include character and integrity, professional qualifications, skills, knowledge, experience, potential contributions to the Board, as well as willingness and ability to devote adequate time to discharge duties as a member of the Board and/or Board commitment(s).

When necessary, the nomination committee should seek independent professional advice to access a wider range of potential candidates.

### ACCOUNTABILITY AND AUDIT

#### Directors' and Auditor's Responsibilities for the Consolidated Financial Statements

All Directors acknowledge their responsibility to prepare the Group's consolidated financial statements for each financial period to give a true and fair view of the Group and of the results and cash flows for that period. In preparing the consolidated financial statements for the year ended 31 December 2019, the Board has selected suitable accounting policies and applied them consistently, made judgments and estimates that are prudent, fair and reasonable and prepared the consolidated financial statements of the Group on a going concern basis.

The Directors are responsible for taking all reasonable and necessary steps to safeguard the assets of the Group and to prevent and detect fraud and other irregularities. The statement of auditor about his reporting responsibilities on the consolidated financial statements is set out in the Independent Auditor's Report.

The Directors continue to adopt the going concern approach in preparing the consolidated financial statements and are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The reporting responsibilities of the Company's auditors, Grant Thornton Hong Kong Limited, are set out in the Independent Auditor's Report on pages 60 to 65 of this Annual Report.

### AUDITOR'S REMUNERATION

During the year ended 31 December 2019, the remuneration paid or payable to the Company's auditor was as follows:

Services rendered	RMB'000
Audit service for the year ended 31 December 2019	625
Total	625

### **RISK MANAGEMENT AND INTERNAL CONTROL**

The Board has overall responsibility for maintaining an adequate system of internal controls and risk management of the Company and for reviewing its effectiveness. The Board is committed to implementing an effective and sound internal controls system and risk management system to safeguard the interest of shareholders and the Group's assets. The Board has reviewed the effectiveness of the internal control system and risk management system of the Group through Audit Committee.

As the corporate and operation structure of the Group is not complex and a separate internal audit department may divert resources of the Group, the Company does not have an internal audit department. However, the Group engaged an external internal control consultant to conduct a review on the internal control system of the Group during the year. The review covered certain operational procedures and included recommendations for improvement and strengthening of the internal control system of the Group. No significant control failings or weakness have been identified by the external internal control consultant during the review. The Audit Committee has received the risk management and internal control evaluation reports prepared by the external professional firm. The reports summarised information relating to the work carried out in the following areas:

- the results of selective testing of internal control procedures, operation, and financial records of the Group;
- a general evaluation of risk management and internal control systems installed by the Group; and
- an outline of major control issues, if any, noticed during the year under review.

The results of the independent review and assessment were reported to the Audit Committee and the Board. Moreover, improvements in internal control and risk management measures as recommended by the external professional to enhance the risk management and internal control systems of the Group and mitigate risks of the Group were adopted by the Board. The Board considered the internal control and risk management systems effective and adequate.

#### **CORPORATE GOVERNANCE FUNCTIONS**

No corporate governance committee has been established and the Board is responsible for performing the corporate governance functions such as developing and reviewing the Group's policies, practices on corporate governance, training and continuous professional development of the directors and senior management, the Group's policies and practices on compliance with legal and regulatory requirements, etc.

The Directors has reviewed the Group's corporate governance policies and compliance with the Corporate Governance Code for the year ended 31 December 2019 and complied with the "comply or explain" principle in our corporate governance report.

#### Non-competition Undertaking

The independent Non-executive Directors have reviewed the confirmation given by Mr. Yau Sonny Tai Nin, Mr. Yau Frederick Heng Chung, Mr. Yau Tai Leung Sammy, Mr. Yau Nicholas Heng Wah, Ms. Hiang Siu Wei Cecilia and Yen Sheng Investment Limited, the controlling shareholders (the "Controlling Shareholders") of the Company, pursuant to which each of Mr. Yau Sonny Tai Nin, Mr. Yau Frederick Heng Chung, Mr. Yau Tai Leung Sammy, Mr. Yau Nicholas Heng Wah, Ms. Hiang Siu Wei Cecilia and Yen Sheng Investment Limited has confirmed that, for the year ended 31 December 2019, they and their respective associates have not breached any of the terms of undertaking contained in the non-competition undertaking dated 15 December 2017 as disclosed in the prospectus of the Company dated 29 December 2017.

# **BOARD DIVERSITY POLICY**

The Company has adopted a board diversity policy in accordance with the requirement as set out in the CG Code, which is summarized as below:

The Policy of the Company specifies that in designing the optimum composition the Board, Board diversity shall be considered from a number of aspects, including but not limited to skills, regional and industry experience, background, race, gender and other qualities of Directors. All Board members' appointment will be based on merit while taking into account diversity. Selection of candidates for the Board will be based on a range of diversity perspectives, including but not limited to gender, age, culture, ethnicity and educational background, professional experience, knowledge and skills.

The Nomination Committee will view the board diversity policy, as appropriate, to ensure its continued effectiveness from time to time.

### SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted Rules 5.48 to 5.67 of the GEM Listing Rules as its own code of conduct (the "Code of Conduct") regarding securities transactions by the Directors. The Company has confirmed, having made specific enquiry of the Directors, that all the Directors have complied with the Code of Conduct throughout the year ended 31 December 2019 and up to the date of this Annual Report.

### SHAREHOLDERS RIGHTS

#### Procedures for Shareholders to Convene an Extraordinary General Meeting

The following procedures for shareholders of the Company to convene an extraordinary general meeting (the "EGM") of the Company are prepared in accordance with Article 64 of the Articles:

- 1 One or more shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings may, by written requisition to the Board or the Company Secretary of the Company require an EGM to be called by the Board for the transaction of any business specified in such requisition.
- 2 The EGM shall be held within 2 months after the deposit of such requisition.
- 3 If the Directors fail to proceed to convene such meeting within 21 days of such deposit of requisition, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

#### **Procedures for Raising Enquiries**

- 1 Shareholders should direct their questions about their shareholdings, share transfer, registration and payment of dividend to the Company's branch share registrar in Hong Kong, details of which are set out in the section of headed "Corporate Information" of this Annual Report.
- 2 Shareholders may at any time raise any enquiry in respect of the Company to our investor relation team via email at the email address at info@sling-inc.com.hk.
- 3 Shareholders are reminded to lodge their questions together with their detailed contact information for the prompt response from the Company if it deems appropriate.

#### Procedures and Contact Details for Putting Forward Proposals at Shareholders' Meetings

- 1 To put forward proposals at the general meeting of the Company, a shareholder should lodge a written notice of his/ her/its proposal ("Proposal") with his/her/its detailed contact information at the Company's principal place of business at Unit 1, 21st Floor, Yen Sheng Centre, 64 Hoi Yuen Road, Kwun Tong, Kowloon.
- 2 The identity of the shareholder and his/her/its request will be verified with the Company's branch share registrar in Hong Kong and upon confirmation by the branch share registrar that the request is proper and in order and made by a shareholder, the Board will include the Proposal in the agenda for the general meeting.
- 3 The notice period to be given to all the shareholders for consideration of the Proposal raised by the shareholders concerned at the AGM or an EGM varies according to the nature of the Proposal as follows:
  - (i) At least 21 clear days' notice (notice period must include 20 business days and excludes the date of the notice and the date of the meeting) in writing if the Proposal constitutes a special resolution of the Company in an EGM or if the Proposal is put forward at an AGM of the Company; or
  - (ii) At least 14 clear days' notice (the notice period must include 10 business days and excludes the date of the notice and the date of the meeting) in writing if the Proposal constitutes an ordinary resolution of the Company at an EGM.

#### COMMUNICATION WITH SHAREHOLDERS AND INVESTORS

Information about the Group has been provided to the shareholders through financial reports and announcements in order to keep shareholders well informed of the business activities and directions of the Group. The Group has also established a corporate website www.sling-inc.com.hk as a channel to facilitate effective communication with the shareholders.

#### Significant Changes in the Constitutional Documents

The amended and restated memorandum and articles of association of the Company were adopted on 15 December 2017 to comply with the relevant provisions of the GEM Listing Rules.

A copy of the memorandum and articles of association of the Company is posted on the designated website of the GEM of the Stock exchange and the website of the Company.

There had been no changes in the memorandum and articles of association of the Company since the Listing Date to the date of this Annual Report.

#### **General Meetings with Shareholders**

The Company's AGM will be held on 22 June 2020.

#### **Investor Relations**

The Company believes that maintaining a high level of transparency is a key to enhancing investor relations. It is committed to a policy of open and timely disclosure of corporate information to its shareholders and investment public. The Company updates its shareholders on its latest business developments and financial performance through its annual, interim and quarterly reports. The corporate website of the Company www.sling-inc.com.hk has provided an effective communication platform to the public and the shareholders.

#### **COMPLIANCE ADVISER**

In accordance with Rule 6A.19 of the GEM Listing Rules, the Company has appointed Kingsway Capital Limited as its compliance adviser (the "Compliance Adviser"). Pursuant to Rule 6A.23 of the GEM Listing Rules, the Company will consult with and seek advice from the compliance adviser on a timely basis in matters, including among others, (i) publication of regulatory announcements, circulars or financial reports; (ii) contemplation of notifiable or connected transactions; (iii) change in the use of proceeds from the listing; and (iv) inquiry from the Stock Exchange of Hong Kong Limited.

### INTERESTS OF THE COMPLIANCE ADVISER

Save for the compliance adviser agreement between the Company and Kingsway Capital Limited, neither Kingsway Capital Limited, its directors, employees and close associates had any interest in relation to the Group which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

#### **COMPANY SECRETARY**

Ms. Leung Sau Fong is the Company Secretary of the Company. She is a director of a corporate secretarial services provider in Hong Kong. The primary contact person of the Company with Ms. Leung is Mr. Yip Chun Wai, the Chief Financial Officer of the Company.

All Directors have access to the advice and services of the Company Secretary to ensure that the Board procedures and all applicable laws are followed. Moreover, the Company Secretary is responsible for facilitating communications among Directors as well as with management.

During the year ended 31 December 2019, the Company Secretary confirmed that she had taken no less than 15 hours of relevant professional training.

# Environmental, Social and Governance Report

### **ABOUT THE REPORT**

The Group is pleased to publish the Environmental, Social and Governance ("ESG") Report (the "ESG Report") for the reporting period from 1 January 2019 to 31 December 2019 (the "Year"). The ESG Report summarises the efforts and achievement made by the Group in corporate social responsibility and sustainable development. As for the information on corporate governance, please refer to the Corporate Governance Report of this Annual Report.

#### Scope of the Report

The ESG Report focuses on the environmental and social performance of the Group's business in the design and sale of women's handbags. The disclosure of key performance indicators in the Year continues focusing on the office operation of an indirect wholly-owned subsidiary of the Company, Senhao Shangmao (Shanghai) Company Limited ("Senhao Shanghai"), in the People's Republic of China (the "PRC"). The ESG Report presents our sustainability approach and performance in the environmental and social aspects of our business in the Year. The Group will continue to strengthen information collection in order to enhance the performance in the environmental aspect and to disclose relevant information in sustainable development.

#### **Reporting Framework**

The ESG Report was prepared in accordance with the "Environmental, Social and Governance Reporting Guide" under Appendix 20 to the GEM Listing Rules published by the Stock Exchange.

#### **Information and Feedback**

For more details on the Group's environmental, social and corporate governance, please refer to the official website (http:// sling-inc.com.hk/) of the Group. Your opinions will be highly valued by the Company. Should you have any advice or suggestions, please email to info@sling-inc.com.hk.

#### **ESG Management**

Well management of ESG and sustainability development of business are indispensable. The Board is responsible for the Group's ESG management, monitoring on the formulation of ESG approach and reporting, and identification and control on the risks of ESG, so as to ensure that appropriate ESG management policies are in place. The Board has decentralised the power of ESG management and execution to the management of different departments, so that the ESG policies and measures are implemented by the management.

### STAKEHOLDER ENGAGEMENT

The Group highly values the communication with its stakeholders and takes their opinions as the basis for its formulation and implementation of short-term and long-term sustainability strategies. During the Year, stakeholder engagement and materiality assessment have been carried out, enabling us to understand the needs of stakeholders and identify our material topics with respect to ESG.

#### **Communication with Stakeholders**

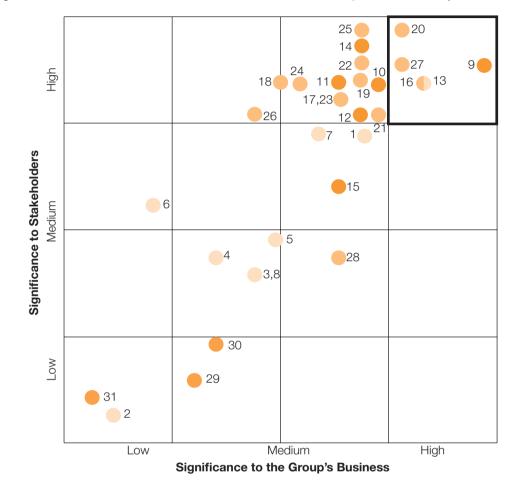
The Group promotes its sustainability approach and ESG practices to stakeholders through various effective communication channels, in order to understand and take corresponding measures in meeting stakeholders' requirements and expectations.

Stakeholders	Requirements and Expectations	Means of Communication and Response
Government and Regulators	<ul> <li>Compliance with national policies, laws and regulations</li> <li>Support local economic growth</li> <li>Drive local employment</li> <li>Pay taxes in full and on time</li> <li>Ensure production safety</li> </ul>	<ul><li>Report information regularly</li><li>Meet the regulators regularly</li><li>Release dedicated reports</li></ul>
Shareholders	<ul> <li>Returns</li> <li>Compliant operation</li> <li>Raise company value</li> <li>Transparency in information and effective communication</li> </ul>	<ul> <li>General Meetings</li> <li>Announcements</li> <li>Email, telephone communication and company website</li> </ul>
Business Partners	<ul> <li>Operate with integrity</li> <li>Equal Rivalry</li> <li>Performance of contracts</li> <li>Mutual benefit and win-win result</li> </ul>	<ul> <li>Review and appraisal meetings</li> <li>Business communications</li> <li>Exchanges and discussions</li> <li>Engagement and cooperation</li> </ul>
Customers	<ul> <li>Products and services of high quality</li> <li>Health and safety</li> <li>Performance of contracts</li> </ul>	<ul> <li>Customer service centre and hotlines</li> <li>Customer feedback surveys</li> <li>Social Media Platforms</li> <li>Calling for feedback</li> </ul>
Environment	<ul><li>Compliant emission</li><li>Energy saving and emission reduction</li></ul>	<ul> <li>Communicate with local environmental department</li> <li>Communicate with the locals</li> </ul>
Industry Employees	<ul> <li>Follow of industry standards</li> <li>Protection of rights</li> <li>Occupational health and safety</li> <li>Remunerations and benefits</li> <li>Career development</li> <li>Humanity cares</li> </ul>	<ul> <li>Visits and inspections</li> <li>Employee communication meetings</li> <li>Employee mailbox</li> <li>Training and workshop</li> <li>Employee activities</li> </ul>
Community and the Public	<ul><li>Improve community environment</li><li>Participation in charity</li><li>Transparent information</li></ul>	<ul><li>Company website</li><li>Announcements</li></ul>

#### **Materiality Assessment**

During the preparation of the ESG Report, we have entrusted an independent third-party consultant for the assistance in conducting a materiality assessment in a just and unbiased manner. The materiality assessment has been conducted based on the following three main phases:

- i. Identifying potential material topics in respect of the Group's ESG performance that might affect its business or stakeholders;
- ii. Conducting a questionnaire survey to understand the views and expectations of stakeholders on the Group's response to and disclosure of ESG issues;
- iii. Prioritising potential material topics based on a total of 38 valid questionnaires retrieved. By reviewing the result of the survey, the Group identifies the key issues and highlights them in the ESG Report.



The following chart shows the substantive matrix derived from the result of the questionnaire survey.

Environment and Resource		nployment and bour Practices	Operating Practices	Community Investment
1 Environme Compliance		Employment Compliance	<ul><li>16 Operational Compliance</li><li>17 Managing Environmental Risks</li></ul>	29 Charity 30 Promotion of
2 Fleet Emis Managem		Employees' Remuneration and	of Supply Chain 18 Managing Social Risks of Supply	Community Development
3 Greenhous Gas Emiss		Benefits Employees' Working	Chain 19 Procurement Practices	31 Poverty Alleviation
4 Waste Managem	ent 12	Hours and Rest Period Diversity and Equal	<ul><li>20 Quality Management</li><li>21 Customer Health and Safety</li></ul>	
5 Energy Consumpt	on 13	Opportunity Occupational Health	<ul><li>22 Responsible Sales and Marketing</li><li>23 Customer Service Management</li></ul>	
6 Use of Wa Resources		and Safety Training and Education	<ul><li>24 Intellectual Property Protection</li><li>25 Research and Development</li></ul>	
<ul><li>7 Green Offi</li><li>8 Respondir</li></ul>	g to	Labour and Forced	<ul><li>26 Information Security</li><li>27 Customer Privacy Protection</li></ul>	
Climate Cl	<u> </u>	Labour and Forced	27 Customer Privacy Protection 28 Anti-corruption	

By analysing the result of the questionnaire survey, the Group has identified 5 material topics which are disclosed in detail in the ESG Report.

Material Topics	Corresponding Sections
9 Employment Compliance	Cares on Employees
13 Occupational Health and Safety	Cares on Employees <ul> <li>Health and Safety</li> </ul>
16 Operational Compliance	Operating Practices
20 Quality Management	<ul><li>Operating Practices</li><li>Supply Chain Management</li><li>Quality Assurance</li><li>After Sales Services</li></ul>
27 Customer Privacy Protection	<ul><li>Operating Practices</li><li>Protection of Data and Privacy</li></ul>

### **PROTECTION TO THE ENVIRONMENT**

The Group primarily designs, promotes and sells women's handbags, small leather goods and travel goods, including handle bags, clutch bags, wallets, coin cases, cardholders and suitcases in the PRC. Although the Group does not manufacture products on its own, it recognises the importance of environmental protection. We keep a close watch on the relevant local laws and regulations related to wastewater, exhaust emissions and waste, including but not limited to the Law of the PRC on Prevention and Control of Water Pollution, Law of the PRC on the Prevention and Control of Environmental Pollution by Solid Waste and Law of the PRC on Prevention and Control of Atmospheric Pollution. Senhao Shanghai has provided training about environment, health and safety policy to employees and manufacturers for arousing their awareness of environmental protection.

#### Emission

Since the Group focuses on the development and designs of products, it engages manufacturers to produce its products and does not involve in any production process or the use of packaging material. Due to our business nature, no industrial wastewater or industrial exhaust gas is generated directly. Our wastewater is mainly domestic sewage which discharges to the municipal drainage system, while our major exhaust emissions are from vehicles. To reduce the exhaust emissions and maintain the efficiency of vehicles, Senhao Shanghai has adopted an effective fleet management. For example, Senhao Shanghai conducts regular inspection and maintenance for vehicles, as well as avoiding idling engine. During the Year, the exhaust emissions generated by the vehicles of Senhao Shanghai are as follows:

Emissions from Vehicles	2019	2018
Nitrogen oxides (kg)	1.04	0.86
Sulphur dioxides (kg)	0.04	0.03
Particulates (kg)	0.08	0.06

The non-hazardous waste generated by the Group, such as general waste, is collected and processed by the local environmental hygiene department for further handling. When there is hazardous waste generated, such as waste ink cartridge and electronic waste, Senhao Shanghai will collect them separately and handle properly. For example, obsolete computers are recycled by qualified companies. During the Year, no computer in the office of Senhao Shanghai was replaced (2018: 18 units), while other hazardous waste and non-hazardous waste generated are as follows:

Wastes	2019	2018
Hazardous waste generated (kg)	2	3
Hazardous waste generated per square metre (kg/m²)	0.002	0.004
Total non-hazardous waste generated (tonnes)	12	9
Non-hazardous waste generated per square metre (tonnes/m²)	0.02	0.01

#### **Resources Conservation**

Striving to become an environmentally friendly corporate, we bear the responsibility to protect the environment. To reduce energy consumption, Senhao Shanghai maximises the use of natural light, divides the office area into different light zones by using independent lighting switches and minimises unnecessary lighting fixtures. Energy-efficient electrical appliances are installed with regular cleansing of the lighting fixtures and filters of air-conditioners to maintain the efficiency of lighting and air-conditioning systems. Other measures are also employed to enhance the energy efficiency of air-conditioning system, such as avoiding the positioning of air-conditioners with direct sunlight exposure, applying anti-ultraviolet films on windows, as well as placing sealing strips on doors and windows, and carrying out regular leakage checks. In addition, regular monitoring on the energy consumption is carried out and appropriate follow-up will be taken if the usage is abnormal.

Employees' participation is also essential to resources conservation. To achieve our environmental targets, we always promote energy saving tips and other environmental protection measures to employees by means of emails and posters, such as switching off the lighting fixtures, air-conditioners and other electronic devices when not in use and adjusting the temperature of air-conditioners at an energy-efficient level. Senhao Shanghai allows employees to dress casually on every Friday and in hot weather, so as to minimise the use of air-conditioning. During the Year, details of energy consumption of Senhao Shanghai are as follows:

Energy Consumption	2019	2018
Total energy consumption (MWh)	87	133
Energy consumption per square metre (MWh/m <sup>2</sup> )	0.11	0.17
Purchased electricity (MWh)	63	114
Fuel consumption of vehicles (MWh)	24	19

The Group continues to raise employees' awareness on cherishing water resources, thus water saving reminders are put up in the toilet, for instance, the reminder of turning off the faucet tightly. Senhao Shanghai prefers dual-flush toilets and equipment with water-efficient labels, as well as reducing water pressure to the lowest practical level, in order to lower the water consumption. Regular water consumption monitoring and water pipe leakage tests are also conducted. For any dripping tap spotted, Senhao Shanghai will fix it promptly to prevent water wastage. The water consumption of Senhao Shanghai for the Year is as follows:

Water Consumption	2019	2018
Total water consumption (m <sup>3</sup> )	942	648
Water consumption per square metre (m <sup>3</sup> /m <sup>2</sup> )	1.20	0.82

#### **Green Operation**

In consideration of potential threats brought by climate change to the communities, the Group is dedicated to advocating green operation. Besides growing plants in the office area, recycling bins are in place for collecting recyclable material, such as waste paper, metals and plastics. The consumption of material is evaluated before the procurement of office equipment to avoid overstock. During the procurement stage, Senhao Shanghai gives priority to suppliers who obtained the certificate of environmental management system or with environmentally friendly products, if applicable. Employees are encouraged to reuse envelopes, folders, file cards and other stationery, and to reduce the use of disposable and non-recyclable products, for the purpose of waste reduction.

Furthermore, we emphasise the importance of minimising production waste and product waste. Thus, we encourage our manufacturers to minimise the use of packaging material to the greatest extent. In respect of obsolete products, we inspect the conditions of such products and arrange product repair, as and when necessary. If the products are in good and resalable conditions, they would be sold as discounted products to our customers through e-commerce platforms or to the third-party retailers who operate outlets. In respect of returned products, if they are not in good or reasonable condition, we would sell them at our employees and family sales which are opened to our employees and their families and friends.

In pursuit of paperless office, the Group executes information dissemination by means of electronic communication channels to reduce paper consumption and the use of ink. Senhao Shanghai has the computers and printers set to default duplex and economical modes, and reminds employees to use paper on both sides and to print double-sided with reminders placed next to printers. All discarded papers, except those printed with confidential information, are recycled by waste paper recycling companies. The removal of greenhouse gas emissions from recycling paper by Senhao Shanghai in the Year amounts to 38 kg CO<sub>2</sub>e. Moreover, Senhao Shanghai monitors paper consumption and printing volume regularly with a print quota set for users when necessary.

Our commitment to reducing greenhouse gas emissions across the business can also be reflected by holding video conferences in place of any unnecessary overseas business travel, while direct flights are chosen for inevitable business travel. The Group advocates the selection of low-carbon or local food and easily accessible locations when organising activities. Employees are encouraged to travel by public transport and to participate in events held by green groups, so as to reduce the carbon footprint. Moreover, we optimise the routes of transportation and goods delivery for third-party logistics service providers. During the Year, greenhouse gas emissions of Senhao Shanghai are as follows:

Greenhouse Gases	2019	2018
Total greenhouse gas emissions (tonnes CO2e)	70 <sup>1</sup>	111
Greenhouse gas emissions per square metre (tonnes CO2e/m2)	0.09	0.14

<sup>1</sup> The greenhouse gas emissions of the Year by scope are as follows: scope 1 – direct emissions: 6 tonnes CO<sub>2</sub>e; scope 2 – energy indirect emissions: 44 tonnes CO<sub>2</sub>e; and scope 3 – other indirect emissions: 20 tonnes CO<sub>2</sub>e.

#### **CARES ON EMPLOYEES**

Hiring, motivating and retaining qualified employees are always crucial to the Group's success as an online and offline distributor. The Group strictly complies with the local laws and regulations regarding employment, employee benefits, labour standards and occupational health and safety, including but not limited to the Employment Ordinance and Occupational Safety and Health Ordinance of Hong Kong, as well as the Labour Law of the PRC, Labour Contract Law of the PRC and Law of the PRC on the Prevention and Control of Occupational Diseases. We are dedicated to creating a harmonious, comfortable and injury-free workplace by understanding employees' needs, protecting their rights and safeguarding them from harms.

#### Health and Safety

The Group attaches great importance to the protection of health and safety of employees and closely observes the relevant local laws and regulations. Contributions are made to labour insurance for our employees in Hong Kong, while extra accident insurance and medical insurance are offered to employees in the PRC, so as to prevent and control occupational diseases. New employees in the PRC are officially on duty after the completion of physical checkups; in the meantime, existing employees undergo physical checkups annually.

Senhao Shanghai provides employees and manufacturers training on environment, health and safety policy for enhancing their safety awareness and skills, and getting familiar with relevant industrial health and safety knowledge. To achieve an injury-free workplace, personal protection equipment is given to employees according to the needs of the job position. Employees should also follow the safety rules and fire prevention measures, and maintain a clean and organised workplace. In case of any emergency, Senhao Shanghai has prepared an emergency plan for employees to evacuate safely, and its employees are provided with stringent first aid training.

#### **Employment and Welfare**

A non-discriminatory approach is adopted throughout our entire hiring process for the sake of respecting cultural and individual diversity. All applicants receive equal opportunities and are considered solely based on their academic knowledge, abilities and relevant work experience, regardless of age, gender, nationality, pregnancy or disability. Once employed, new employees are required to provide copies of identification documents for age verification to prevent child labour. To avoid any form of forced labour, we ensure employees clearly understand their job positions and entitled welfare before signing the employment contract. Employees are required to work overtime, they will be offered overtime payment or compensation leave in line with our internal policies. Outstanding wages will be paid to resigned employees on time, conforming to the relevant local laws and regulations. Exit meetings will be held to understand their reasons for leaving.

As at 31 December 2019, the Group had 73 employees, who are all full-time employees, in Hong Kong and the PRC. The numbers of employees categorised by age group, gender, and geographic region are as follows:

Number of Employees	2019	2018
Total	73	88
Total	73	00
By Age Group		
Below 30 years old	12	16
Between 30 to 50 years old	57	67
Over 50 years old	4	5
By Gender		
Female	52	66
Male	21	22
By Geographic Region		
Hong Kong	9	9
PRC	64	79

The Group endeavours to offer its employees attractive remuneration packages, which include salaries, bonus, retirement benefit scheme contributions and other benefits. Our remuneration policies, covering promotion, bonus and salary increment, are formulated on the basis of operating results of the Group, employees' individual performance, working experience, respective responsibilities, merits, qualifications, and competence, and are comparable to the prevailing market practice, standards and statistics. The remuneration policies are regularly reviewed by our management as well. Contributions are made to different insurances according to the local laws and regulations. For instance, Senhao Shanghai pays "Five Social Insurances and One Housing Fund" for employees, including basic endowment insurance, basic medical insurance, unemployment insurance, employment injury insurance, maternity insurance and the Housing Provident Fund. Apart from public holidays, employees are entitled to annual leave, marriage leave, funeral leave, maternity leave and paternity leave.

We also highly value the work-life balance of employees, thus leisure activities and sports events are often held for employees' pleasure. During the Year, Senhao Shanghai has organised birthday parties, annual party and scheduled a happy hour event for its employees.

#### **Training and Development**

In order to build an excellent team that is capable of coping with the rapid development and efficient operation of the Group, we conduct regular appraisals of employees' working performance and capability. Promotion is executed in terms of employees' abilities on a fair basis. To facilitate new employees' adaptation to the job, orientation in relation to our policies, structure and brand history is provided to new employees, while a senior shop assistant is assigned to acquaint the new shop assistant with the operation practice in retail shops. Apart from annual internal training, product-related training is organised before launching a new product. Subsidies are given to employees who are in pursuit of relevant professional qualifications related to the industry or their job positions. With respect to the development of our designers, they regularly visit local and international fashion centres, attend various trade and/or fashion exhibition, and actively observe the trends. They also seek inspiration through various channels, such as fashion shows, exhibitions and magazines, to acquire experience, as well as keep abreast of the latest fashion trends and seasonal theme.

#### **OPERATING PRACTICES**

Since the Group primarily designs, promotes and sells women's handbags, small leather goods and travel goods in the middle-end women's handbag market, we have operated in compliance with relevant laws and regulations in regard to retail industry, including but not limited to the Trade Description Ordinance, Trade Marks Ordinance, Copyright Ordinance and Prevention of Bribery Ordinance of Hong Kong, as well as the Law of the PRC on Protection of Consumer Rights and Interests, Trademark Law of the PRC, Advertising Law of the PRC, Product Quality Law of the PRC and Criminal Law of the PRC.

In pursuit of trendy handbags and services of high quality, rigorous supply chain management and quality control procedures have been implemented. As a client-oriented corporate, we strictly uphold our business ethics when dealing with customers, especially integrity and honesty. We respect others' copyrights and do not tolerate any infringement during the product design. Meanwhile, factual trade description is provided to consumers during our sales and advertisement.

#### **Supply Chain Management**

The Group strategically focuses its resources on the design and development of products, promotion of the brands and management of sales network. Having considered the capital investment needed in establishing and operating a factory for manufacturing products, we decided to engage suppliers as our products' manufacturers. Suppliers are generally responsible for procurement of raw materials for the manufacture of our products. Internal measures are implemented to govern the selection and evaluation of suppliers and to monitor their continuous performance.

In the event of engaging a new supplier, our quality control team from product design and development department will conduct on-site examinations of the candidate supplier's facilities to assess its production and technical capabilities, and working conditions of the manufacturing facilities, in order to ensure compliance with our manufacturing standards. We also request candidate suppliers to provide sample products for examination. Only those suppliers who pass our examinations will be selected. Regular reviews on suppliers' performance are also undertaken in different terms, such as on-time delivery, maintenance rate and return rate.

Providing products of high quality and safety depends on the selection of suitable suppliers. Whenever we finalise the product designs for the upcoming season, we select suppliers from our existing network based on various requirements, including the complexity of product design, experience of suppliers, level of craftsmanship, production capacity and effectiveness of quality control. Priority will be given to the suppliers who provide environmentally friendly products or obtain the certificate of environmental management system when applicable, so as to minimise the environmental impact. On the other hand, stringent selection of service providers of warehouse and logistic are conducted. The service provider of the warehouse is considered based on its location, environment, and equipment, while the logistics company is selected according to its delivery, management and performance pledge.

Apart from selling products directly through our online and offline retail points, third-party retailers are engaged for the products sales through their own online or offline retail points. Therefore, we implement standard procedures for our retailer-operated retail points and enter into cooperation agreements with third-party retailers. We select third-party retailers conscientiously based on their background, industry experience, scale of operation, financial condition, reputation and retail point location. Regular monitoring, review and assessment on the sales, financial, and operational performance of third-party retailers are undertaken in order to ensure the end customers enjoy wonderful shopping experience from the third-party retailers. The third-party retailers are also required to install our information management system and provide us with sales data on a weekly or monthly basis for a better understanding of their performance.

#### **Quality Assurance**

Our brand portfolio comprises of two brands, which are tailored to the preferences of consumers in varying age groups, including the licensed brand, ELLE, and the self-owned brand, Jessie & Jane. In order to design trendy and appealing products and keep abreast with the latest fashion trends and seasonal theme, our designers regularly visit local and international fashion centres, attend various trade and/or fashion exhibition, and actively observe the trends, while seeking inspiration through various channels, including fashion shows, exhibitions and magazines. After forming product plans with market researches and planning conducted, design team will create product designs, and designers will select raw materials and instruct the manufacturers to produce product prototypes. During the time of our review and comment on the prototypes, our licensor reviews modifies and/or approves our designs for ELLE products before launching the products.

As we engage manufacturers to produce the products, we place a strong emphasis on product quality and safety by implementing quality control measures to ensure the finished products produced by manufacturers are of high standard. We examine the quality of raw materials purchased by manufacturers on a sampling basis, perform our testing and have the raw materials tested by third-party laboratories, while our quality control personnel visits the production facilities of manufacturers before commencing product manufacturing, in order to ensure that the raw materials are up to our quality control standard and to control the potential safety hazards. Also, various quality checks are carried out by our on-site quality control personnel throughout the production process, including on-site inspections, examination of semi-finished products and finished products, and testing on finished products on a sampling basis, to assure the products manufactured are of good condition and consistent quality. If any defects or irregularities are discovered, we will review the findings and perform follow-up actions with the manufacturers. After the manufacturing process, manufacturers are responsible for packing the finished products according to our instructions. Our quality control personnel will inspect the packaging afterward on a sampling basis to ensure that the packaging of finished products is up to our requirements and specifications.

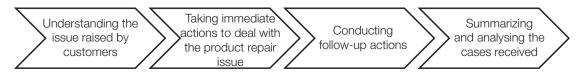
Besides, we have a clear operation guideline for our retail employees to assure that the quality of services provided by our retail employees is up to standard. We also engage online store operators for their IT support, customer service and delivery service, so as to facilitate the operation of the self-operated online retail points. The online store operators assist us to upload information and design our online stores' websites and/or third-party-operated e-commerce platforms. When an end customer purchases products from our self-operated online retail points, online store operators will arrange the delivery. To ensure that finished products are delivered to our warehouse and sales network on time, we keep close communication with the manufacturers, third-party retailers and third-party logistics companies regarding the time of delivery.

Further to the quality of services provided by third-party retailers, we conduct on-site supervision to the retailer-operated retail points from time to time to make sure they are operated in accordance with our policies and operational procedures. We place great emphasis on the training of employees at retail points, and provide in-house training on various retail operation matters to the third-party retailers. The moment when an employee joins the third-party retailers or before the commencement of their work at retailer-operated retail points, such training is conducted.

#### **After Sales Services**

Apart from the rigorous quality control procedures, we also provide top quality after sales services. For the products sold through third-party e-commerce platforms, customers are entitled to return the products within 7 days of receipt without giving a reason. For our products sold through the offline retail points operated by the Group or third-party retailers, end consumers are generally allowed to return the products within 7 days without giving a reason, provided that the products are in saleable condition when returned. If there is any product quality issue, we would allow returning the products within 90 days after purchased.

To further enhance customer satisfaction, we provide life-long maintenance service for the leather products of ELLE to our customers and only charge for the material costs. The online store operators are engaged to assist us to reply our end customers' queries about our products and services on a daily basis on our behalf, while a department is designated for handling complaints from our customers or third-party retailers. A well-established complaint handling procedure is implemented as follows:



Most of the complaints received in the Years were solved by repairing by manufacturers, while the remaining cases were caused by man-made loss or natural loss. If there is any product defect issue within the product warranty period, which is six months after the delivery of products by manufacturers to us, we would arrange the return of products to the manufacturers.

#### **Observation of Intellectual Property Rights**

Our licensed brand, ELLE, and our self-owned brand, Jessie & Jane, trademarks and other intellectual property rights are the keys to our success. To observe the intellectual property rights of the Group and other parties, we continue to abide by the laws and regulations related to intellectual property rights. Intellectual property protection clauses are set out in the agreements with our suppliers, third-party retailers and others, for instance limiting the number of brand labels used by the manufacturers, so as to protect our trademarks and other intellectual property rights. Meanwhile, we respect intellectual property rights and do not tolerate any breach of third parties' copyrights.

#### Protection of Data and Privacy

The Group always conforms to the laws and regulations in relation to data and privacy protection. Employees maintain the Group's information with the highest degree of confidentiality, including the information of sales, research and development and all sensitive information from clients. In the meantime, employees should refrain from disclosing any confidential information to third parties without our consent. Confidentiality clauses are listed in the agreements with suppliers, third-party retailers and other business partners to protect the trade secrets of both sides. In addition, we are committed to protecting our software system away from the virus by prohibiting employees to download software not related to work.

#### Anti-corruption

The Group upholds integrity throughout its operation and closely observes the laws and regulations regarding anti-corruption. Under the policy of conflict of interest, employees are strictly forbidden to undertake any activity which collides or competes with the interests of the Group during the employment. Employees are also required to make a declaration on any possible conflict of interest. During the Year, the Group has no legal cases regarding corrupt practices.

#### **CONTRIBUTION TO COMMUNITY**

The Group spared no efforts in making contributions to the community. We strive to encourage our employees to participate in different charitable events. In the future, we will continue to make a contribution to the community in various ways, so as to help the underprivileged.

## CONTENT INDEX OF ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING GUIDE

ESG Indicators	Summary	Sections	Page
Environmental			
Aspect A1: Emissions	General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non- hazardous waste.	<ul><li>Protection to Environment</li><li>Emission</li></ul>	34
Aspect A2: Use of Resources	General Disclosure Policies on the efficient use of resources, including energy, water and other raw materials.	<ul><li>Protection to Environment</li><li>Resources Conservation</li></ul>	35
Aspect A3: The Environment and Natural Resources	General Disclosure Policies on minimising the issuer's significant impact on the environment and natural resources.	<ul><li>Protection to Environment</li><li>Green Operation</li></ul>	35–36
Social			
Employment and Labour Pract	tices		
Aspect B1: Employment	General Disclosure Information on: (a) the policies; and (b) compliance with relevant laws and regulations that have a significant impact on the issuer relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare.	<ul><li>Cares on Employees</li><li>Employment and Welfare</li><li>Training and Development</li></ul>	36–38

ESG Indicators	Summary	Sections	Page
Aspect B2: Health and Safety	<ul> <li>General Disclosure</li> <li>Information on: <ul> <li>(a) the policies; and</li> <li>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</li> <li>relating to providing a safe working environment and protecting employees from occupational hazards.</li> </ul> </li> </ul>	<ul><li>Cares on Employees</li><li>Health and Safety</li></ul>	37
Aspect B3: Development and Training	General Disclosure Policies on improving employees' knowledge and skills for discharging duties at work. Description of training activities.	<ul><li>Cares on Employees</li><li>Training and Development</li></ul>	38
Aspect B4: Labour Standards	<ul> <li>General Disclosure</li> <li>Information on:</li> <li>(a) the policies; and</li> <li>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</li> <li>relating to preventing child and forced labour.</li> </ul>	Cares on Employees <ul> <li>Employment and Welfare</li> </ul>	37
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Aspect B5: Supply Chain Management	<b>General Disclosure</b> Policies on managing environmental and social risks of the supply chain.	<ul><li>Operating Practices</li><li>Supply Chain Management</li></ul>	39
Aspect B6: Product Responsibility	<ul> <li>General Disclosure</li> <li>Information on: <ul> <li>(a) the policies; and</li> <li>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</li> <li>relating to health and safety, advertising, labeling and privacy matters relating to products and services provided and methods of redress.</li> </ul> </li> </ul>	<ul> <li>Operating Practices</li> <li>Quality Assurance</li> <li>After Sales Services</li> <li>Observation of Intellectual Property Rights</li> <li>Protection of Data and Privacy</li> </ul>	39–4

ESG Indicators	Summary	Sections	Page
Aspect B7: Anti-corruption	<ul> <li>General Disclosure</li> <li>Information on: <ul> <li>(a) the policies; and</li> <li>(b) compliance with relevant laws and regulations that have a significant impact on the issuer</li> <li>relating to the prevention of bribery, extortion, fraud and money laundering.</li> </ul> </li> </ul>	Operating Practices <ul> <li>Anti-corruption</li> </ul>	41
Community			
Aspect B8: Community Investment	General Disclosure Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure that the communities' interests have been taken into consideration in its activities.	Contribution to Community	41

## Directors' Report

The Directors present their Annual Report and the audited consolidated financial statements for the year ended 31 December 2019.

#### **CORPORATE REORGANISATION**

The Company was incorporated in the Cayman Islands as exempted company with limited liability on 6 January 2017.

The Company completed the corporate reorganisation (the "Reorganisation") on 4 December 2017 in preparation for the Listing, pursuant to which the Company became the holding company of the companies now comprising the Group.

Details of the Reorganisation are set out in paragraph headed "Reorganisation" in the section headed "History, Reorganisation and Development" in the Prospectus. The Shares were listed on GEM of the Stock Exchange on 16 January 2018 by way of placing and public offer.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the Company is investment holding. Its subsidiaries are principally engaged in provision of design, promote and sell women's handbags, small leather goods and travel goods in the PRC. Details of the principal activities and other particulars of the subsidiaries are set out in note 14 to the consolidated financial statements. There were no significant changes in the nature of the Group's principal activities during the year. Further discussion and analysis of these activities as required by Schedule 5 to the Hong Kong Companies Ordinance, including a discussion of the principal risks and uncertainties facing the Group and an indication of likely future developments in the Group's business, can be found in the Management's Discussion and Analysis set out on pages 6 to 13 and "Environmental, Social and Governance Report" on page 29 to 44 of this Annual Report. This discussion forms part of this Directors' Report.

The analysis of the principal activities and geographical locations of the operations of the Group are set out in note 5 to the consolidated financial statements.

There is no significant event affecting the Group that has occurred after the year ended 31 December 2019. The Group has strictly complied with relevant laws and regulations which have a significant impact on the operations of the Group during the year.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2019 and the financial position of the Group at that date are set out in the consolidated financial statements on pages 66 to 127.

The directors do not recommend the payment of any dividend in respect of the year ended 31 December 2019 (2018: Nil).

#### **DIVIDEND POLICY**

The Company has adopted a dividend policy. The Board shall consider the following factors before declaring or recommending dividends:

- (a) the Company's current and future operations, actual and expected financial performance;
- (b) the Group's liquidity position, working capital and capital expenditure requirements and future expected capital needs;
- (c) any corporate development plans;
- (d) any restrictions on payments of dividends that may be imposed by the Group's lenders or other third parties;
- (e) the level of the Group's debt to equity ratio, return on equity and the relevant financial covenants;
- (f) retained earnings and distributable reserves of the Company and each of the members of the Group;
- (g) general economic conditions, the business cycle of the Group's business and other internal and external factors that may have an impact on the business or financial performance and position of the Company; and
- (h) any other factor that the Board deems appropriate and relevant.

The declaration and payment of dividends by the Company is also subject to any restrictions under the Laws of the Cayman Islands, the Articles of the Company and any applicable laws, rules and regulations.

#### PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group during the year are set out in note 13 to the consolidated financial statements of this annual report.

#### **SHARE CAPITAL**

Details of the movements in the share capital of the Company are set out in note 27 to the consolidated financial statements.

#### DISTRIBUTABLE RESERVES

As at 31 December 2019, the Company has RMB31.2 million reserves available for distribution calculated in accordance with the statutory provisions of the Cayman Islands (2018: RMB32.9 million).

#### ENVIRONMENTAL AND SOCIAL RESPONSIBILITY

Social responsibility is an important part of how we do business. We work towards making a positive impact on the welfare of our employees, customers and suppliers. In relation to the environmental, social and governance performance of the Company during the year ended 31 December 2019, please refer to the ESG Report on pages 29 to 44 of this Annual Report.

#### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Company's bye-laws/Articles and there was no restriction against such rights under the laws of Cayman Islands which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

#### PURCHASE, SALE OR REDEMPTION OF SECURITIES

The Shares were listed on GEM of the Stock Exchange on 16 January 2018. Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2019 and up to the date of this Annual Report.

The Company has not redeemed any of its shares during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the year.

#### **FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for each of the last five financial years is set out on page 128 of this Annual Report.

#### DIRECTORS OF THE COMPANY

The Directors of the Company during the year and up to the date of this Annual Report were as follows:

Executive Directors Mr. Yau Frederick Heng Chung Mr. Lee Tat Fai Brian Mr. Yip Chun Wai

Non-executive Directors Mr. Yau Sonny Tai Nin Mr. Yau Tai Leung Sammy

Independent non-executive Directors

Mr. Won Chik Kee Mr. Feng Dai Ms. Sit Ting Fong

Pursuant to Article 105 of the Articles, Mr. Lee Tat Fai Brian, Mr. Yip Chun Wai and Mr. Won Chik Kee, will retire from office by rotation at the AGM and, being eligible, will offer themselves for re-election.

Mr. Won Chik Kee and Mr. Feng Dai are independent non-executive Directors and were all appointed for a two-year term commencing on 15 December 2017. Ms. Sit Ting Fong was newly appointed as independent non-executive Director with effect from 31 January 2019 for a two-year term.

Each of the independent non-executive Directors has confirmed in writing his/her independence to the Company pursuant to Rule 5.09 of the GEM Listing Rules. The Company considers all the independent non-executive Directors are independent to the Company.

#### DIRECTORS' SERVICE CONTRACTS

Each of the executive Directors, being Mr. Yau Frederick Heng Chung, Mr. Lee Tat Fai Brian and Mr. Yip Chun Wai, entered into a service agreement with the Company on 15 December 2017 for an initial term of 3 years commencing from 15 December 2017.

Each of the non-executive Directors, being Mr. Yau Sonny Tai Nin and Mr. Yau Tai Leung Sammy, entered into a letter of appointment with the Company on 15 December 2017 for a term of 2 years commencing from 15 December 2017, which may be terminated by not less than 3 months' notice in writing served by either party on the other.

Each of the independent non-executive Directors, being Mr. Won Chik Kee, Mr. Feng Dai and Ms. Sit Ting Fong, has entered into a letter of appointment with the Company on 15 December 2017, 15 December 2017 and 31 January 2019, respectively, for a term of 2 years commencing from 15 December 2017, 15 December 2017 and 31 January 2019, which may be terminated by not less than 3 months' notice in writing served by either party on the other.

None of the directors who are proposed for re-election at the forthcoming AGM has a service contract with the Company which is not determinable within one year without payment of compensation, other than statutory compensation.

## DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

Apart from the contracts and agreements relating to the Reorganisation and saved as disclosed in this Annual Report, there was no transaction, arrangement or contract of significance to which the Company or any related companies (holding companies, subsidiaries, or fellow subsidiaries) was a party and in which a Director or an entity connected with a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

#### DIRECTORS' INTERESTS IN A COMPETING BUSINESS

The Directors confirm that none of the Controlling Shareholders, namely Mr. Yau Sonny Tai Nin, Mr. Yau Frederick Heng Chung, Mr. Yau Tai Leung Sammy, Ms. Yau Nicholas Heng Wah, Ms. Hiang Siu Wei Cecilia and Yen Sheng BVI, the Directors and their respective close associates (as defined in the GEM Listing Rules) is interested in any business apart from the business operated by our Group which competes or is likely to compete, directly or indirectly, with our Group's business during the year ended 31 December 2019 and up to the date of this Annual Report.

#### SHARE OPTION SCHEME

Our Company has conditionally adopted the share option scheme (the "Share Option Scheme") on 15 December 2017. Under the Share Option Scheme, the eligible participants of the scheme, including directors, fulltime employees of and advisers and consultants to our Company or our subsidiaries may be granted options which entitle them to subscribe for Shares, when aggregated with options granted under any other scheme, representing initially not more than 10% of the Shares in issue on 16 January 2018, the date of Listing. The Share Option Scheme will remain in force for a period of 10 years commencing on 15 December 2017.

No share option has been granted, exercised, lapsed or cancelled under the Share Option Scheme during the year and there was no share option outstanding as at 31 December 2019.

#### Summary of terms

The following is a summary of the principal terms of the Share Option Scheme conditionally adopted by a resolution in writing passed by all Shareholders on 15 December 2017:

#### (i) Purpose of the scheme

The purpose of the Share Option Scheme is to enable us to grant options to selected participants as incentives or rewards for their contribution to us. Our Directors consider the Share Option Scheme, with its broadened basis of participation, will enable us to reward the employees, our Directors and other selected participants for their contributions to us. Given that our Directors are entitled to determine any performance targets to be achieved as well as the minimum period that an option must be held before an option can be exercised on a case by case basis, and that the exercise price of an option cannot in any event fall below the price stipulated in the GEM Listing Rules or such higher price as may be fixed by our Directors, it is expected that grantees of an option will make an effort to contribute to our development so as to bring about an increased market price of the Shares in order to capitalise on the benefits of the options granted.

#### (ii) Who may join

Our Directors (which expression shall, for the purpose of this paragraph 18, include a duly authorised committee thereof) may, at its absolute discretion, invite any person belonging to any of the following classes of participants, to take up options to subscribe for Shares:

- (aa) any employee (whether full-time or part-time including any executive director but excluding any non-executive director) of our Company, any of our subsidiaries or any entity (the "Invested Entity") in which our Group holds an equity interest;
- (bb) any non-executive Directors (including independent non-executive Directors) of our Company, any of our subsidiaries or any Invested Entity;
- (cc) any supplier of goods or services to any member of our Group or any Invested Entity;
- (dd) any customer of any member of our Group or any Invested Entity;
- (ee) any person or entity that provide research, development or other technological support to any member of our Group or any Invested Entity;
- (ff) any shareholder of any member of our Group or any Invested Entity or any holder of any securities issued by any member of our Group or any Invested Entity;
- (gg) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of our Group or any Invested Entity; and

(hh) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement and growth of our Group,

and, for the purpose of the Share Option Scheme, the options may be granted to any company wholly owned by one or more persons belonging to any of the above classes of participants. For the avoidance of doubt, the grant of any options by our Company for the subscription of Shares or other securities of our Group to any person who fall within any of the above classes of participants shall not, by itself, unless our Directors otherwise determine, be construed as a grant of option under the Share Option Scheme.

The eligibility of any of the above class of participants to the grant of any option shall be determined by our Directors from time to time on the basis of our Directors' option as to his contribution to the development and growth of our Group.

#### (iii) Maximum number of Shares

- (aa) The maximum number of Shares which may be allotted and issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option schemes adopted by our Group shall not exceed 30% of the issued share capital of our Company from time to time.
- (bb) The total number of Shares which may be allotted and issued upon exercise of all options (excluding, for this purpose, options which have lapsed in accordance with the terms of the Share Option Scheme and any other share option scheme of our Group) to be granted under the Share Option Scheme and any other share option scheme of our Group must not in aggregate exceed 10% of the Shares in issue on the day on which trading of the Shares commence on GEM (the "General Scheme Limit").
- (cc) Subject to (aa) above but without prejudice to (dd) below, our Company may seek approval of our Shareholders in general meeting to refresh the General Scheme Limit provided that the total number of Shares which may be allotted and issued upon exercise of all options to be granted under the Share Option Scheme and any other share options scheme of our Group must not exceed 10% of the Shares in issue as at the date of approval of the limit and for the purpose of calculating the limit, options (including those outstanding, cancelled, lapsed or exercised in accordance with the Share Option Scheme and any other share option scheme of our Group) previously granted under the Share Option Scheme and any other share option scheme of our Group will not be counted. The circular sent by our Company to our Shareholders shall contain, among other information, the information required under Rule 23.02(2)(d) of the GEM Listing Rules and the disclaimer required under Rule 23.02(4) of the GEM Listing Rules.
- (dd) Subject to (aa) above and without prejudice to (cc) above, our Company may seek separate Shareholders' approval in general meeting to grant options beyond the General Scheme Limit or, if applicable, the refreshed limit referred to in (cc) above to participants specifically identified by our Company before such approval is sought. In such event, our Company must send a circular to our Shareholders containing a general description of the specified participants, the number and terms of options to be granted, the purpose of granting options to the specified participants with an explanation as to how the terms of the options serve such purpose and such other information required under Rule 23.02(2)(d) of the GEM Listing Rules and the disclaimer required under Rule 23.02(4) of the GEM Listing Rules.

#### (iv) Maximum entitlement of each participant

The total number of Shares issued and which may fall to be issued upon exercise of the options granted under the Share Option Scheme and any other share option scheme of our Group (including both exercised or outstanding options) to each participant in any 12-month period shall not exceed 1% of the issued share capital of our Company for the time being (the "Individual Limit"). Any further grant of options in excess of the Individual Limit in any 12-month period up to and including the date of such further grant shall be subject to the issue of a circular to our Shareholders and our Shareholders' approval in general meeting of our Company with such participant and his associates abstaining from voting. The number and terms (including the exercise price) of options to be granted to such participant must be fixed before Shareholders' approval and the date of board meeting for proposing such further grant should be taken as the date of grant for the purpose of calculating the exercise price under note (1) to Rule 23.03(9) of the GEM Listing Rules.

#### (v) Time of acceptance and exercise of option

An option may be accepted by a participant within 21 days from the date of the offer of grant of the option. An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period to be determined and notified by our Directors to each grantee, which period may commence on a day after the date upon which the offer for the grant of options is made but shall end in any event not later than 10 years from the date of grant of the option subject to the provisions for early termination thereof. Unless otherwise determined by our Directors and stated in the offer of the grant of options to a grantee, there is no minimum period required under the Share Option Scheme for the holding of an option before it can be exercised.

#### (vi) Subscription price for Shares and consideration for the option

The subscription price for Shares under the Share Option Scheme will be a price determined by our Directors, but shall not be less than the higher of (i) the closing price of Shares as stated in the Stock Exchange's daily quotations sheet for trade in one or more board lots of our Shares on the date of the offer of grant, which must be a business day; (ii) the average closing price of Shares as stated in the Stock Exchange's daily quotations for the five trading days immediately preceding the date of the offer of grant; and (iii) the nominal value of the Shares.

A nominal consideration of HK\$1 is payable on acceptance of the grant of an Option.

#### (vii) Period of the Share Option Scheme

The Share Option Scheme will remain in force for a period of 10 years commencing on the date on which the Share Option Scheme is adopted.

#### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY, ANY SPECIFIED UNDERTAKING OF THE COMPANY OR ANY ASSOCIATED CORPORATION

As at 31 December 2019, the interests and short positions of the Directors and chief executive of the Company in the Company's shares (the "Shares"), underlying Shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interest or short positions which they are taken or deemed to have under such provisions of the SFO); or pursuant to section 352 of the SFO to be entered in the register referred to therein; or pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors and to be notified to the Company and the Stock Exchange were as follows:

#### (i) Long position in the Shares

Name of director	Capacity/Nature of interest	Number of shares held/ interested in	Percentage of interest in the Company
Mr. Yau Tai Leung Sammy (Note)	Interests held jointly with other persons; Interest in a controlled corporation	291,838,960	52.1141%
Mr. Yau Sonny Tai Nin (Note)	Interests held jointly with other persons; Interest in a controlled corporation	291,838,960	52.1141%

Note: Yen Sheng Investment Limited ("Yen Sheng BVI") was beneficially owned by Mr. Yau Tai Leung Sammy and Mr. Yau Sonny Tai Nin as to approximately 49.3120% and 49.2321%, respectively. By virtue of the SFO, Mr. Yau Tai Leung Sammy and Mr. Yau Sonny Tai Nin are deemed to be interested in all the Shares held by Yen Sheng BVI.

#### (ii) Long position in the ordinary shares of associated corporations

Name of director	Position in the associated corporations	Percentage of interest in the associated corporation
Mr. Yau Tai Leung Sammy	Director of Yen Sheng BVI	49.31% in Yen Sheng BVI
Mr. Yau Sonny Tai Nin	Director of Yen Sheng BVI	49.23% in Yen Sheng BVI
Mr. Yau Frederick Heng Chung	Director of Yen Sheng BVI	0.69% in Yen Sheng BVI

Save as disclosed above, as at 31 December 2019, none of the Directors and the chief executive of the Company had any interests or short positions in any Shares, underlying Shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or the GEM Listing Rules.

#### DIRECTOR'S RIGHTS TO PURCHASE SHARES OR DEBENTURES

Save as otherwise disclosed in this Annual Report, at no time during the year was the Company or any of its holding companies, subsidiaries or fellow subsidiaries a party to any arrangements to enable the Directors and chief executives of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or an body corporate, and none of the Directors and chief executives or their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such right during the year.

## SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES OF THE COMPANY

As at 31 December 2019, so far as is known to the Directors, the following persons (not being a Director or chief executive of the Company), would have interest or short position in Shares or underlying Shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provision of Divisions 2 and 3 of Part XV of the SFO or which would be required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein:

Name	Long/Short position	Nature of interest	Shares held	Percentage of shareholding
Yen Sheng Investment Limited ("Yen Sheng BVI")	Long position	Beneficial owner	291,838,960	52.1141%
Yau Tai Leung Sammy (Note 1)	Long position	Interests held jointly with other persons; Interest in a controlled corporation	291,838,960	52.1141%
Chan Yee Ling Elaine (Note 2)	Long position	Interests of spouse	291,838,960	52.1141%
Yau Sonny Tai Nin (Note 1)	Long position	Interests held jointly with other persons; Interest in a controlled corporation	291,838,960	52.1141%
Hiang Siu Wei Cecilia (Note 3)	Long position	Interests of spouse	291,838,960	52.1141%
Summit Time Resources Limited	Long position	Beneficial owner	128,161,040	22.8859%
Li Wing Chi Agnes (Note 4)	Long position	Interest in a controlled corporation	128,161,040	22.8859%
Lee Shui Kwai Victor (Note 5)	Long position	Interests of spouse	128,161,040	22.8859%

Notes:

 Yen Sheng BVI was beneficially owned by Mr. Yau Tai Leung Sammy and Mr. Yau Sonny Tai Nin as to approximately 49.3120% and 49.2321%, respectively. By virtue of the SFO, Mr. Yau Tai Leung Sammy and Mr. Yau Sonny Tai Nin are deemed to be interested in all the Shares held by Yen Sheng BVI.

- 2. Ms. Chan Yee Ling Elaine is the spouse of Mr. Yau Tai Leung Sammy. By virtue of the SFO, Ms. Chan Yee Ling Elaine is deemed to be interested in all the Shares held by Mr. Yau Tai Leung Sammy.
- 3. Ms. Hiang Siu Wei Cecilia is the spouse of Mr. Yau Sonny Tai Nin. By virtue of the SFO, Ms. Hiang Siu Wei Cecilia is deemed to be interested in all the Shares held by Mr. Yau Sonny Tai Nin.
- 4. Summit Time Resources Limited was wholly owned by Ms. Li Wing Chi Agnes. By virtue of the SFO, Ms. Li Wing Chi Agnes is deemed to be interested in all the Shares held by Summit Time Resources Limited.
- 5. Mr. Lee Shui Kwai Victor is the spouse of Ms. Li Wing Chi Agnes. By virtue of the SFO, Mr. Lee Shui Kwai Victor is deemed to be interested in all the Shares held by Ms. Li Wing Chi Agnes.

Save as disclosed above, as at 31 December 2019, the Directors were not aware of any other persons/entities (other than the Directors and chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

#### MAJOR CUSTOMERS AND SUPPLIERS

The information on purchases and sales for the year attributable to the Group's major suppliers and customers is as follows:

	Percentage of the Gro	oup's total
	Purchases	Sales
The largest supplier	36.9%	_
Five largest suppliers combined	78.1%	_
The largest customer	_	13.4%
Five largest customers combined	_	36.8%

At no time during the year, the Directors, their close associates or any shareholder (which to the knowledge of the directors owns more than 5% of the Company's number of issued shares) had any interest in these major suppliers or customers.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors as at the latest practicable date prior to the issue of this Annual Report, at least 25% of the Company's total number of issued share was held by the public required under GEM Listing Rules.

#### **EMOLUMENT POLICY**

The emolument policy for the employees of the Group is set up by the Remuneration Committee on the basis of their merit, qualifications and competence. The emoluments of the directors of the Company are determined by the Remuneration Committee, having regard to the Group's operating results, individual performance and comparable market statistics.

#### **CONNECTED TRANSACTIONS**

During the year, the Group had the following connected and continuing connected transactions, certain details of which are disclosed in compliance with the requirements of Chapter 20 of the GEM Listing Rules. Further details of the transactions are included in note 31 to the consolidated financial statements.

#### **EXEMPTED CONTINUING CONNECTED TRANSACTION**

On 1 January 2019, a tenancy agreement was renewed with Unigrade International Limited (as landlord), a company incorporated in Hong Kong and wholly owned by Lee Sang Investment Company, Limited, and Sling Incorporated Limited (as tenant), in respect of a property situated at Unit 1, 21st Floor, Yen Sheng Centre, 64 Hoi Yuen Road, Kwun Tong, Hong Kong, for a term of 36 months commencing on 1 January 2019 and ending on 31 December 2021 (both days inclusive) at a monthly rental of HK\$26,033. Based on the fixed monthly rent under the tenancy agreement, the annual cap in respect of the annual rental payable by our Group to Unigrade International Limited for each of the three years ended 31 December 2021 will be RMB274,940. Each of the applicable percentage ratios as defined in Rule 19.07 of the GEM Listing Rules calculated with reference to the rental annual cap is less than 5% and the annual consideration is less than HK\$3,000,000. Accordingly, the entering into of the tenancy agreement constitutes an exempt continuing connected transaction of our Company under Rule 20.74 of the GEM Listing Rules, and is exempt from the reporting, annual review, announcement and independent shareholders' approval requirements under the GEM Listing Rules.

#### NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS

#### **Manufacturing Services**

Dongguan Taiheng Handbags Company Limited ("Dongguan Taiheng") had provided the services of producing samples and manufacturing of women's handbags, small leather goods and travel goods (the "Manufacturing Services") to our Group. Dongguan Taiheng was wholly owned by Tai Heng Factory Limited, which was in turn owned by Macia (Hong Kong) and Ms. Cecilia Hiang as to approximately 99.99% and 0.01%, respectively. Macia (Hong Kong) was owned by Ms. Cecilia Hiang, Mr. Sammy Yau and Mr. Sonny Yau as to 50.0%, 49.0% and 1.0%, respectively. Further, (i) Mr. Sammy Yau is our non-executive Director; (ii) each of Mr. Sammy Yau and Ms. Cecilia Hiang is one of our Controlling Shareholders; and (iii) Mr. Sammy Yau is a director of Sling Incorp. Pursuant to the GEM Listing Rules, Dongguan Taiheng is an associate of each of Mr. Sammy Yau and Ms. Cecilia Hiang and is therefore a connected person of our Company.

On 15 December 2017, Dongguan Taiheng and Sling Investment Limited ("Sling BVI") (on its own behalf and as trustee for the benefit of other members of our Group) entered into a manufacturing agreement (the "Manufacturing Agreement") pursuant to which Dongguan Taiheng will produce samples and manufacture women's handbags, small leather goods and travel goods for our Group upon receipt of placing orders from us, for a term commencing from 15 December 2017 and ending on 31 December 2019. Sling BVI has an option to renew the Manufacturing Agreement for a further period of three years, and for each exercise of a renewal option by Sling BVI, Dongguan Taiheng will be deemed to have granted a new option to Sling BVI for a further extension of three years on the condition that all applicable disclosure and/or Shareholders' approval requirements under the GEM Listing Rules shall have been complied with by our Company.

The prices payable by our Group under the Manufacturing Agreement will be determined based on the ordinary course of business, on commercial terms and a fair and reasonable basis, taking into account the general market conditions. Our Group will pay Dongguan Taiheng a purchase price per Individual Order in accordance with the quantity of order placed, the raw materials required for the relevant goods to be produced and the level of workmanship required.

We will obtain quotations from three potential suppliers, of which one would be Dongguan Taiheng and the other two would be Independent Third Parties, and will compare and negotiate terms of quotations with the suppliers. We require our suppliers to provide detailed cost breakdown of producing our products, which enables us to assess the prices and consumption of material required for production of our women's handbags. We will determine whether or not the purchase price per Individual Order is reasonable with reference to the pricing information from other suppliers who are Independent Third Parties, in relation to the manufacturing and production of similar quantity and type of products.

We require a reliable and efficient manufacturer for making samples of products that reflect our intended design and quality. With over 10 years business engagement, the Group considers the quality of finished goods produced by Dongguan Taiheng was in line with the design, product specifications and our expectations. The Manufacturing Services provided by Dongguan Taiheng is reliable and is beneficial to our Group and allow us to maintain the quality of the products that we are selling to customers.

Our Group has set annual caps on procurement from Dongguan Taiheng for the three years ended 31 December 2017, 2018 and 2019 that the total amount will not be more than RMB14,200,000, RMB15,500,000 and RMB16,900,000, respectively.

During the year ended 31 December 2019, procurement from Dongguan Taiheng by the Group amounted to RMB1.8 million.

Our Group has decided not to renew the Manufacturing Agreement. The continuing connected transactions will be discontinued upon the expiry of the Manufacturing Agreement on 31 December 2019.

The independent non-executive Directors of the Company have reviewed the continuing connected transactions set out above and have confirmed that the transactions have been entered into (1) in the ordinary and usual course of business of the Group; (2) on normal commercial terms or better; and (3) according to the agreement governing them on terms that are fair and reasonable and in the interests of the Company's shareholders as a whole.

The Company has engaged its auditors to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditors have issued their unqualified letter containing their findings and conclusions in respect of the continuing connected transactions set out above in accordance with Rule 20.54 of the GEM Listing Rule. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

#### NON-COMPETITION UNDERTAKING BY THE CONTROLLING SHAREHOLDERS

Each of the controlling Shareholders, namely Yen Sheng Investment Limited, Mr. Yau Sonny Tai Nin, Mr. Yau Tai Leung Sammy, Mr. Yau Frederick Heng Chung, Mr. Yau Nicholas Heng Wah and Ms. Hiang Siu Wei Cecilia, entered into the Non-Competition Undertaking in favour of the Company on 15 December 2017 (the "Undertaking"), details of which have been set out in the prospectus of the Company dated 29 December 2017.

The Company has received an annual confirmation from the Controlling Shareholders in respect of their compliance with the non-competition undertakings under the Undertaking for the year ended 31 December 2019. The independent non-executive Directors have also reviewed the compliance and enforcement of the non-competition undertakings under the Undertaking by the Controlling Shareholders and confirmed that the Controlling Shareholders have not been in breach of the Undertaking during the year.

#### PERMITTED INDEMNITY PROVISION

Subject to the applicable laws, every director of the Group's companies shall be entitled to be indemnified by the relevant company against all costs, charges, losses, expenses and liabilities incurred by him or her in the execution and discharge of his or her duties or in relation thereto pursuant to their respective Articles. Such provisions are put in force after the Listing and remained in force as of the date of this Annual Report. The Company has maintained liability insurance to provide appropriate cover for the directors of the Company and its subsidiaries.

#### **CORPORATE GOVERNANCE**

Information on the corporate government practices adopted by the Company is set out in the "Corporate Governance Report" on pages 18 to 28 of this Annual Report.

#### EVENTS AFTER THE REPORTING PERIOD

As from 31 December 2019 to the date of this Annual Report, save as disclosed in this Annual Report, the Board is not aware of any significant events requiring disclosure that have occurred.

#### **AUDITORS**

The Company's auditors, Grant Thornton Hong Kong Limited, retire and, being eligible, offer themselves for re-appointment at the forthcoming AGM. The Board has taken the recommendation of the Audit Committee that a resolution for the re-appointment of Grant Thornton Hong Kong Limited, as the independent auditors of the Company will be proposed at the forthcoming AGM. There is no change in auditor since the date of the Listing.

On behalf of the board Sling Group Holdings Limited Yau Frederick Heng Chung Chairman

Hong Kong

24 March 2020

## Independent Auditor's Report



To the members of Sling Group Holdings Limited (incorporated in the Cayman Islands with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of Sling Group Holdings Limited (the "Company") and its subsidiaries (the "Group") set out on pages 66 to 127, which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2019, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### **Key Audit Matter**

#### How the matter was addressed in our audit

#### Valuation of inventories

17 to the consolidated financial statements.

As at 31 December 2019, the Group has inventories of approximately RMB38,854,000 net of RMB1,412,000 impairment provision.

Inventories are carried at the lower of cost and net realisable value.

The Group estimates the net realisable value of inventories based on the current market condition and the historical experience in selling goods of similar • nature. It could change significantly as a result of changes in market conditions. The Group reassesses • the estimation at the end of each reporting period.

We focused on this area because the estimation of the net realisable value of inventories involved a high level of management judgement. These estimations are also subjected to uncertainty as a result of changes in market conditions.

Refer to significant accounting policies in note 2.8, Our audit procedures in relation to the assessment of sources of estimation uncertainty in note 4.1 and note management's estimate of impairment of inventories included:

- Understanding and evaluating the basis of estimation of the net realisable value of inventories through discussion with management on the general pattern of the Group's product lifecycle, marketing and retail pricing strategy, sales forecast of each individual stock keeping units ("SKUs") on a season by season basis and latest market conditions;
- Re-calculating on a sample basis, the inventory provision made on individual SKUs;
- Reviewing and analysing the ageing of inventories;
- Checking, on a sample basis, the volume and price of future sales of inventories by reviewing the volume and price of inventories sold subsequent to the end of reporting period; and
- Assessing the sufficiency of impairment where the estimated net realisable value is lower than the cost.

Based on the procedures performed, we consider management's judgement and estimate in assessment of the net realisable value of inventories, to be supported by available evidence.

#### **KEY AUDIT MATTERS** (Continued)

#### Key Audit Matter

#### How the matter was addressed in our audit

#### Valuation of put option liability

sources of estimation uncertainty in note 4.1 and note management's valuation of put option liability included: 25 to the consolidated financial statements.

On 29 January 2019, the Group and an independent third party established Sencai Maoyi (Shanghai) Company Limited ("Sencai Maoyi") for the purpose of engaging in the design and retail of luggage, clothes and accessories through online retail platforms in the People's Republic of China.

•

The Group has granted a put option which entitles the • non-controlling interest to sell all, but not some, of its equity interest in Sencai Maoyi to the Group 36 months after the establishment of Sencai Maoyi. A · liability of RMB3,658,000 for the estimated redemption amount was initially recognised with a related charge directly to equity at the date of grant. The liability was . subsequently remeasured to RMB3,801,000 at 31 RMB143,000 being recorded in the profit or loss.

Due to the significance of the put option liability and the corresponding uncertainty inherent in such estimates, we considered this as a key audit matter.

Refer to significant accounting policies in note 2.6, Our audit procedures in relation to the assessment of

- Obtaining the valuation of the put option liability prepared by management at initial recognition and 31 December 2019:
- Assessing the methodology adopted and the underlying assumptions applied by management in valuing the put option liability, which included the discount rate;
- Challenging the management on the forecasts adopted in valuing the put option liability;
- Testing the mathematical accuracy of the valuation model for the put option liability; and
- Subjecting the key assumptions to sensitivity analysis.

December 2019, with the remeasurement of We found the key assumptions made by management in relation to the valuation of put option liability to be reasonable based on available evidence.

#### **OTHER INFORMATION**

The directors are responsible for the other information. The other information comprises all the information in the 2019 annual report of the Company, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors assisted by the Audit Committee are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with our agreed terms of engagements and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Grant Thornton Hong Kong Limited

Certified Public Accountants Level 12 28 Hennessy Road Wanchai Hong Kong

24 March 2020

Ng Ka Kong Practising Certificate No.: P06919

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 December 2019

		2019	2018
	Notes	RMB'000	RMB'000
Revenue	5	146,106	141,081
Cost of sales		(72,344)	(64,315)
Gross profit Other revenue and income	6	73,762 6,056	76,766 6,607
Government grants Selling and distribution costs	6	2,929 (69,781)	3,086 (64,162)
Administrative and other operating expenses Listing expenses		(26,106)	(27,470) (106)
Finance costs	7	(761)	(227)
Loss before income tax Income tax (expense)/credit	8 9	(13,901) (2,201)	(5,506) 245
Loss for the year		(16,102)	(5,261)
Other comprehensive income Items that may be reclassified subsequently to the profit or loss: Exchange differences on translation of financial statements of foreign operations		448	2,850
Total comprehensive loss for the year		(15,654)	(2,411)
(Loss)/Profit for the year attributable to: Equity holders of the Company Non-controlling interests		(16,798) 696	(5,261) —
		(16,102)	(5,261)
<b>Total comprehensive (loss)/income for the year attributable to:</b> Equity holders of the Company Non-controlling interests		(16,350) 696	(2,411) —
		(15,654)	(2,411)
		RMB cents	RMB cents
Loss per share attributable to equity holders of the Company Basic and diluted	12	(3.00)	(0.95)

The Group has initially applied HKFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying the HKFRS 16 is recognised in retained profits at the date of initial application. See note 3.1.

The notes on pages 72 to 127 are an integral part of these consolidated financial statements.

## Consolidated Statement of Financial Position

As at 31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
ASSETS AND LIABILITIES			
Non-current assets			
Property, plant and equipment	13	4,703	2,236
Intangible assets	15	3,241	3,322
Financial asset at fair value through profit or loss ("FVTPL")	16	465	320
Deferred tax assets	26	1,524	3,144
		9,933	9,022
Current assets	17	38,854	38,888
Trade and other receivables	17	25,449	30,000 25,182
Amounts due from Controlling Shareholders	19a	20,440	20,102
Income tax recoverable	Tota	943	51
Restricted cash	20	4,006	242
Cash and bank balances	20	6,969	17,746
		76,230	82,118
Current liabilities	01	10.000	17 400
Trade and other payables Lease liabilities	21 22	19,022 2,566	17,463
Contract liabilities	22	2,500	802
Bank borrowings	23	12,541	6,147
Amount due to the then immediate holding company	19b	14	10
Income tax payable	100	-	733
		34,728	25,155
		,	,
Net current assets		41,502	56,963
Total assets less current liabilities		51,435	65,985
Non-current liabilities			
Lease liabilities	22	524	—
Put option liability	25	3,801	
		4,325	_
Net assets		47,110	65,985

## Consolidated Statement of Financial Position (Continued)

As at 31 December 2019

	Notes	2019 RMB'000	2018 RMB'000
EQUITY			
Share capital Reserves	27 28	4,470 41,454	4,470 61,515
Equity attributable to equity holders of the Company Non-controlling interests		45,924 1,186	65,985 —
Total equity		47,110	65,985

Yau Frederick Heng Chung	Lee Tat Fai Brian
Director	Director

The Group has initially applied HKFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying the HKFRS 16 is recognised in retained profits at the date of initial application. See note 3.1.

The notes on pages 72 to 127 are an integral part of these consolidated financial statements.

## Consolidated Statement of Changes in Equity

For the year ended 31 December 2019

	Attributable to equity holders of the Company						ıy			
	Share capital RMB'000 (note 27)	Share premium* RMB'000 (note 28)		reserve* RMB'000	Put option reserve* RMB'000 (note 28)	Translation reserve* RMB'000	Retained profits/ (Accumulated losses)* RMB'000	Sub-total RMB'000	Non- controlling interests RMB'000	Total equity RMB'000
As at 1 January 2018	9	_	10,520	220	_	(656)	18,816	28,909	_	28,909
Loss for the year Other comprehensive income: Exchange differences on translation of financial statements of foreign operations	_	-	-	_	_	2,850	(5,261)	(5,261) 2,850	_	(5,261) 2,850
Total comprehensive income/(loss) for the year	_	_	_	_	_	2,850	(5,261)	(2,411)	_	(2,411)
Issuance of ordinary shares pursuant to the Share Offer Issuance of ordinary shares pursuant	1,117	46,935	_	_	_	_	_	48,052	_	48,052
to the Capitalisation Issue Expenses incurred in connection with the issuance of ordinary shares Transfer to statutory reserve	3,344 	(3,344) (8,565) —		_ _ 568	-	-	(568)	(8,565) 	-	(8,565) 
Transactions with equity holders	4,461	35,026	_	568	_	_	(568)	39,487	_	39,487
As at 31 December 2018	4,470	35,026	10,520	788	_	2,194	12,987	65,985	_	65,985
As at 1 January 2019 Adjustment from the adoption of HKFRS 16 (note 3.1)	4,470	35,026 —	10,520 —	788	-	2,194	12,987 (53)	65,985 (53)	-	65,985 (53)
Adjusted as at 1 January 2019	4,470	35,026	10,520	788	_	2,194	12,934	65,932	-	65,932
(Loss)/Profit for the year Other comprehensive income: Exchange differences on translation of financial statements of foreign	-	-	-	-	-	-	(16,798)	(16,798)	696	(16,102)
operations Total comprehensive income/(loss)	-	-	-	-	-	448	-	448	-	448
for the year	-					448	(16,798)	(16,350)	696	(15,654)
Put option liability (note 25) Capital contribution from non- controlling interests Transfer to statutory reserve	-		-	- - 407	(3,658)  	-	_ _ (407)	(3,658)  	 490 	(3,658) 490 —
Transactions with equity holders	-	-	-	407	(3,658)	-	(407)	(3,658)	490	(3,168)
As at 31 December 2019	4,470	35,026	10,520	1,195	(3,658)	2,642	(4,271)	45,924	1,186	47,110

The Group has initially applied HKFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying the HKFRS 16 is recognised in retained profits at the date of initial application. See note 3.1.

\* The reserve accounts comprise the Group's reserves of RMB41,454,000 (2018: RMB61,515,000) in the consolidated statement of financial position.

The notes on pages 72 to 127 are an integral part of these consolidated financial statements.

## Consolidated Statement of Cash Flows

For the year ended 31 December 2019

		2019	2018
	Notes	RMB'000	RMB'000
Cash flows from operating activities		(10.001)	
Loss before income tax		(13,901)	(5,506)
Adjustments for:	0		107
Amortisation of intangible assets	8	298	197
Depreciation of property, plant and equipment	8	4,167	895
Write-down of inventories to net realisable value	8	275	—
Reversal of write-down of inventories to net realisable value	8	—	(169)
Fair value gains on financial asset at FVTPL	8	(131)	(102)
Credit losses of financial assets at amortised cost, net	8	796	203
Losses on written-off of property, plant and equipment	8	10	31
Unrealised exchange differences		709	4,362
Loss on modification of lease term	8	8	—
Interest income	6	(190)	(192)
Interest expenses	7	761	227
Operating loss before working capital changes		(7,198)	(54)
(Increase)/Decrease in inventories		(241)	6,304
(Increase)/Decrease in trade and other receivables		(1,116)	9,199
Increase in restricted cash		(3,764)	(54)
Increase/(Decrease) in trade and other payables		1,550	(28,171)
(Decrease)/Increase in contract liabilities		(217)	802
Increase in amount due to the then immediate holding company		4	2
Cash used in operations		(10,982)	(11,972)
Interest paid	7	(618)	(227)
Income taxes paid		(2,206)	(4,592)
Not each used in exercting activities		(10,000)	(16 701)
Net cash used in operating activities		(13,806)	(16,791)
Cash flows from investing activities			
Purchases of property, plant and equipment		(440)	(1,665)
Purchases of intangible assets		(217)	(796)
Interest received	6	190	192
Net cash used in investing activities		(467)	(2,269)

## Consolidated Statement of Cash Flows (Continued)

For the year ended 31 December 2019

Notes	2019 RMB'000	2018 RMB'000
Cash flows from financing activities		
Proceeds from issuance of ordinary shares	-	48,052
Payment for share issuance expenses	—	(8,565)
Proceeds from bank borrowings	15,677	—
Repayment of bank borrowings	(9,406)	(21,691)
Payment of lease liabilities	(3,116)	_
Capital contribution from non-controlling interests	490	_
Net cash generated from financing activities	3,645	17,796
Net decrease in each and each equivalents	(10,000)	(1.064)
Net decrease in cash and cash equivalents	(10,628)	(1,264)
Cash and cash equivalents at the beginning of the year	17,746	18,958
Effect of foreign exchange rate changes	(149)	52
Cash and cash equivalents at the end of the year 20	6,969	17,746

The Group has initially applied HKFRS 16 at 1 January 2019, using the modified retrospective approach. Under this approach, comparative information is not restated and the cumulative effect of initially applying the HKFRS 16 is recognised in retained profits at the date of initial application. See note 3.1.

The notes on pages 72 to 127 are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2019

## 1. GENERAL INFORMATION

Sling Group Holdings Limited (the "Company") was incorporated as an exempted company with limited liability in the Cayman Islands under the Companies Law (as revised) of the Cayman Islands on 6 January 2017. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands and its principal place of business is Unit 1, 21st Floor, Yen Sheng Centre, 64 Hoi Yuen Road, Kwun Tong, Kowloon, Hong Kong.

The Company is an investment holding company and its subsidiaries (collectively referred to as the "Group") are principally engaged in the design and sale of women's handbags, small leather goods, luggage and travel goods.

The Company's immediate and ultimate holding company is Yen Sheng Investment Limited ("Yen Sheng BVI"), a company incorporated in the British Virgin Islands ("BVI") and controlled by Mr. Yau Tai Leung Sammy ("Mr. Sammy Yau"), Mr. Yau Sonny Tai Nin ("Mr. Sonny Yau"), Mr. Yau Frederick Heng Chung ("Mr. Fred Yau"), Mr. Yau Nicholas Heng Wah ("Mr. Nicholas Yau") and Ms. Hiang Siu Wei Cecilia ("Ms. Cecilia Hiang").

The Company's shares are listed on GEM of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 16 January 2018.

In these consolidated financial statements, certain English name of the companies referred herein represent the management's best effort to translate the Chinese name of the companies as no English name has been registered.

The consolidated financial statements for the year ended 31 December 2019 were approved for issue by the board of directors on 24 March 2020.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

These consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the accounting principles generally accepted in Hong Kong.

The consolidated financial statements also comply with the applicable disclosure requirements of Hong Kong Companies Ordinance and include the applicable disclosure requirements of the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules").

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarised below. These policies have been consistently applied to all the years presented unless otherwise stated. The adoption of new and amended HKFRSs and the impacts on the Group's consolidated financial statements, if any, are disclosed in note 3.1.

The consolidated financial statements have been prepared on the historical cost basis except for financial asset at FVTPL which is stated at fair value. The measurement bases are fully described in the accounting policies below.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.1 Basis of preparation (Continued)

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Company's functional currency is HK\$. The Company's primary subsidiaries were incorporated in the People's Republic of China (the "PRC") and these subsidiaries considered RMB as their functional currency. As the development and operation of the Group during the years are within the PRC, the Group determined to present the consolidated financial statements in RMB, unless otherwise stated.

It should be noted that accounting estimates and assumptions are used in preparation of the consolidated financial statements. Although these estimates are based on management's best knowledge and judgement of current events and actions, actual results may ultimately differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 4.

### 2.2 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

Subsidiaries are entities controlled by the Group. The Group controls an entity when the Group is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power over the entity, only substantive rights relating to the entity (held by the Group and others) are considered.

The Group includes the income and expenses of a subsidiary in the consolidated financial statements from the date it gains control until the date when the Group ceases to control the subsidiary.

Intra-group transactions, balances and unrealised gains and losses on transactions between group companies are eliminated in preparing the consolidated financial statements. Where unrealised losses on sales of intra-group asset are reversed on consolidation, the underlying asset is also tested for impairment from the Group's perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Non-controlling interests represent the equity on a subsidiary not attributable directly or indirectly to the Company.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity attributable to the owners of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the owners of the Company.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.2 Basis of consolidation (Continued)

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. Where certain assets of the subsidiary are measured at revalued amounts or fair values and the related cumulative gain or loss has been recognised in the other comprehensive income and accumulated in equity, the amounts previously recognised in other comprehensive income and accumulated in equity are accounted for as if the Company had directly disposed of the related assets (i.e. reclassified to the profit or loss or transferred directly to retained profits). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under HKFRS 9 "Financial Instruments" or, when applicable, the cost on initial recognition of an interest in an associate or a joint venture.

In the Company's statement of financial position, subsidiary is carried at cost less any impairment loss unless the subsidiary is held for sale or included in a disposal group. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

The results of subsidiary are accounted for by the Company on the basis of dividends received and receivable at the reporting date. All dividends whether received out of the investee's pre or post-acquisition profits are recognised in the Company's profit or loss.

#### 2.3 Foreign currency translation

In the individual financial statements of the consolidated entities, foreign currency transactions are translated into the functional currency of the individual entity using the exchange rates prevailing at the dates of the transactions. At the reporting date, monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at that date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the reporting date retranslation of monetary assets and liabilities are recognised in the profit or loss.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. (i.e. only translated using the exchange rates at the transaction date).

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.3 Foreign currency translation (Continued)

In the consolidated financial statements, all individual financial statements of foreign operations, originally presented in a currency different from the Group's presentation currency, have been converted into RMB. Assets and liabilities have been translated into RMB at the closing rates at the reporting date. Income and expenses have been converted into RMB at the exchange rates ruling at the transaction dates, or at the average rates over the reporting period provided that the exchange rates do not fluctuate significantly. Any differences arising from this procedure have been recognised in other comprehensive income and accumulated separately in translation reserve in equity.

#### 2.4 Property, plant and equipment

Property, plant and equipment (other than cost of right-of-use assets as described in note 2.11) are stated at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset and any other costs directly attributable to bringing the assets to a working condition for their intended use.

Depreciation on property, plant and equipment is provided to write off the cost less their residual values over their estimated useful lives, using the straight-line basis, at the following rates per annum:

Leasehold improvement	Shorter of useful lives or lease period
Office equipment	20–50%
Computer equipment	20–50%
Motor vehicles	20%

Upon the application of HKFRS 16, accounting policy for depreciation of right-of-use assets is set out in note 2.11.

Estimates of residual value and useful life are reviewed, and adjusted if appropriate, at each reporting date.

Gain or loss arising on retirement or disposal is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the profit or loss.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other costs, such as repairs and maintenance are charged to the profit or loss during the financial period in which they are incurred.

#### 2.5 Intangible assets

Acquired intangible assets are recognised initially at cost. After initial recognition, intangible assets with finite useful lives are carried at cost less accumulated amortisation and any impairment losses. Amortisation for intangible assets with finite useful lives is provided on straight-line basis over their estimated useful lives. Amortisation commences when the intangible assets are available for use. The following useful lives are applied:

Computer software 1–5 years

Trademark which is classified as intangible asset with indefinite useful life is carried at cost less any subsequent accumulated impairment losses.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.5 Intangible assets (Continued)

The trademark has a legal life of 10 years and renewable every 10 years at minimal cost. The directors of the Company (the "Directors") are of the opinion that the Group would renew the trademark continuously and has the ability to do so.

As a result, the trademark is considered by the management of the Group as having an indefinite useful life because it is expected to contribute to net cash inflows indefinitely. The trademark will not be amortised until its useful life is determined to be finite. Instead it will be tested for impairment annually and whenever there is an indication that it may be impaired.

The assets' amortisation methods and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Intangible assets, with finite and indefinite useful lives, are tested for impairment as described below in note 2.16.

#### 2.6 Financial instruments

#### Recognition and derecognition

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all of its risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

#### **Financial assets**

#### Classification and initial measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with HKFRS 15, all financial assets are initially measured at fair value, in case of a financial asset not at FVTPL, plus transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVTPL are expensed in the consolidated statement of profit or loss and other comprehensive income.

Financial assets, other than those designated and effective as hedging instruments, are classified into the following categories:

- amortised cost;
- FVTPL; or
- fair value through other comprehensive income ("FVOCI").

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.6 Financial instruments (Continued)

#### Financial assets (Continued)

*Classification and initial measurement of financial assets (Continued)* The classification is determined by both:

- the entity's business model for managing the financial asset; and
- the contractual cash flow characteristics of the financial asset.

All income and expenses relating to financial assets that are recognised in the profit or loss are presented within finance costs, other revenue and income or other financial items, except for expected credit losses ("ECL") of trade receivables which is presented within administrative and other operating expenses.

#### Subsequent measurement of financial assets

#### **Debt investments**

#### Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVTPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows; and
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, these are measured at amortised cost using the effective interest method. Interest income from these financial assets is included in other revenue and income in the profit or loss. Discounting is omitted where the effect of discounting is immaterial. The Group's restricted cash, cash and bank balances, trade and other receivables (excluding prepaid expenses) and amounts due from Controlling Shareholders fall into this category of financial instruments.

#### Financial assets at FVTPL

Financial assets that are held within a different business model other than "hold to collect" or "hold to collect and sell" are categorised at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVTPL. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements under HKFRS 9 apply.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.6 Financial instruments (Continued)

#### **Financial liabilities**

#### Classification and measurement of financial liabilities

The Group's financial liabilities include bank borrowings, leases liabilities, trade and other payables, amount due to the then immediate holding company and put option liability.

Financial liabilities (other than lease liabilities) are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Group designated a financial liability at FVTPL.

Subsequently, financial liabilities (other than lease liabilities) are measured at amortised cost using the effective interest method except for derivatives which are not designated and effective as hedging instruments and financial liabilities designated at FVTPL, which are carried subsequently at fair value with gains or losses recognised in the profit or loss.

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in the profit or loss are included within finance costs.

Accounting policy of lease liabilities are set out in note 2.11.

#### Trade and other payables and amount due to the then immediate holding company

Trade and other payables and amount due to the then immediate holding company are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method.

#### Bank borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the profit or loss over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

#### Put option liability

The potential cash payments related to put options issued by the Group over the equity of subsidiaries are accounted for as financial liabilities when such options may only be settled other than by exchange of a fixed amount of cash or another financial asset for a fixed number of shares in the subsidiaries. The amount that may become payable under the option on exercise is initially recognised at the present value of redemption amount as "put option liability" with a corresponding charge directly to equity under "put option reserve".

The put option liability is subsequently re-measured as a result of the change in the expected performance at each reporting date, with any resulting gain or loss recognised in the profit or loss. In the event that the put option expires unexercised, the put option liability is derecognised with a corresponding adjustment to equity.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7 Impairment of financial assets and contract assets

HKFRS 9's impairment requirements use more forward-looking information to recognise ECL — the "ECL model". Instruments within the scope included loans and other debt-type financial assets measured at amortised cost and FVOCI, trade receivables, contract assets recognised and measured under HKFRS 15 and loan commitments and some financial guarantee contracts (for the issuer) that are not measured at FVTPL.

The Group considers a broader range of information when assessing credit risk and measuring ECL, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk ("Stage 1") and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low ("Stage 2").

"Stage 3" would cover financial assets that have objective evidence of impairment at the reporting date.

"12-month ECL" are recognised for the Stage 1 category while "lifetime ECL" are recognised for the Stage 2 category.

Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

#### Trade receivables and contract assets

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECL and recognises a loss allowance based on lifetime ECL at each reporting date. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. In calculating the ECL, the Group has established a provision matrix that is based on its historical credit loss experience and external indicators, adjusted for forward-looking factors specific to the debtors and the economic environment.

To measure the ECL, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. The contract assets relate to unbilled work in progress and have substantially the same risk characteristics as the trade receivables for the same types of contracts. The Group has therefore concluded that the ECL rates for trade receivables are a reasonable approximation of the loss rates for the contract assets.

For the year ended 31 December 2019

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7 Impairment of financial assets and contract assets (Continued)

#### Other financial assets measured at amortised cost

The Group measures the loss allowance for other receivables equal to 12-month ECL, unless when there has been a significant increase in credit risk since initial recognition, the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increase in the likelihood or risk of default occurring since initial recognition.

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial assets at the reporting date with the risk of default occurring on the financial assets at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment
  of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collateral held by the Group).

Detailed analysis of the ECL assessment of trade receivables and other financial assets measured at amortised cost are set out in note 33.4.

#### 2.8 Inventories

Inventories are carried at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less the estimated cost of completion and applicable selling expenses. Cost is determined using the weighted average basis.

For the year ended 31 December 2019

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.9 Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand, demand deposits with banks and short term highly liquid investments with original maturities of three months or less that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

#### 2.10 Contract assets and contract liabilities

A contract asset is recognised when the Group recognises revenue (see note 2.14) before being unconditionally entitled to the consideration under the payment terms set out in the contract. Contract assets are assessed for ECL in accordance with the policy set out in note 2.7 and are reclassified to receivables when the right to the consideration has become unconditional (see note 2.6).

A contract liability is recognised when the customer pays consideration before the Group recognises the related revenue (see note 2.14). A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related revenue. In such cases, a corresponding receivable would also be recognised (see note 2.6).

For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis.

#### 2.11 Leases

### Definition of a lease and the Group as a lessee

#### Policy applicable from 1 January 2019

For any new contracts entered into on or after 1 January 2019, the Group considers whether a contract is, or contains a lease. A lease is defined as "a contract, or part of a contract, that conveys the right to use an identified asset (the underlying asset) for a period of time in exchange for consideration". To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contracts contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group
  assesses whether it has the right to direct "how and for what purpose" the asset is used throughout the
  period of use.

For contracts that contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease and non-lease component on the basis of their relative stand-alone prices.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.11 Leases (Continued)

#### Definition of a lease and the Group as a lessee (Continued) Policy applicable from 1 January 2019 (Continued)

#### Measurement and recognition of leases as a lessee

At lease commencement date, the Group recognises a right-of-use asset and a lease liability on the consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the underlying asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any lease incentives received).

The Group depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term unless the Group is reasonably certain to obtain ownership at the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicator exists.

At the commencement date, the Group measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including insubstance fixed payments) less any lease incentives receivable, variable payments based on an index or rate, and amounts expected to be payable under a residual value guarantee. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payment of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate.

Subsequent to initial measurement, the liability will be reduced for lease payments made and increased for interest cost on the lease liability. It is remeasured to reflect any reassessment or lease modification, or if there are changes in in-substance fixed payments. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

The Group remeasures lease liabilities whenever:

- there are changes in lease term or in the assessment of exercise of a purchase option, in which case the related lease liability is remeasured by discounting the revised lease payments using a revised discount rate at the date of reassessment.
- the lease payments changes due to changes in market rental rates following a market rent review, in which cases the related lease liability is remeasured by discounting the revised lease payments using the initial discount rate.

When the lease is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.11 Leases (Continued)

#### Definition of a lease and the Group as a lessee (Continued) Policy applicable from 1 January 2019 (Continued)

#### Measurement and recognition of leases as a lessee (Continued)

The Group has elected to account for short-term leases using the practical expedients. Instead of recognising a right-of-use asset and lease liability, the payments in relation to these leases are recognised as an expense in the profit or loss on a straight-line basis over the lease term. Short-term leases are leases with a lease term of 12 month or less.

On the consolidated statement of financial position, right-of-use assets have been included in property, plant and equipment, the same line as it presents the underlying assets of the same nature that it owns.

Refundable rental deposits paid are accounted for under HKFRS 9 and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

#### Policy applicable before 1 January 2019

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

#### **Operating leases**

Where the Group has the right to use of assets held under operating leases, payments made under the leases are charged to the profit or loss on a straight-line basis over the lease terms except where an alternative basis is more representative of the time pattern of benefits to be derived from the leased assets. Lease incentives received are recognised in the profit or loss as an integral part of the aggregate net lease payments made. Contingent rental is charged to the profit or loss in the accounting period in which they are incurred.

#### 2.12 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.12 Provisions (Continued)

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future uncertain events not wholly within the control of the Group, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### 2.13 Share capital

Ordinary shares are classified as equity. Share capital is recognised at the amount of consideration of shares issued, after deducting any transaction costs associated with the issuing of shares (net of any related income tax benefit) to the extent they are incremental costs directly attributable to the equity transaction.

#### 2.14 Revenue recognition

Revenue mainly arises from the sales of goods as disclosed in note 1 to the consolidated financial statements.

To determine whether to recognise revenue, the Group follows a 5-step process:

- 1. Identifying the contract with a customer
- 2. Identifying the performance obligations
- 3. Determining the transaction price
- 4. Allocating the transaction price to the performance obligations
- 5. Recognising revenue when/as performance obligation(s) are satisfied

In all cases, the total transaction price for a contract is allocated amongst the various performance obligations based on their relative stand-alone selling prices. The transaction price for a contract excludes any amounts collected on behalf of third parties.

Revenue is recognised either at a point in time or over time, when (or as) the Group satisfies performance obligations by transferring the promised goods or services to its customers.

Where the contract contains a financing component which provides a significant financing benefit to the customer for more than 12 months, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction with the customer, and interest income is accrued separately under the effective interest method. Where the contract contains a financing component which provides a significant financing benefit to the Group, revenue recognised under that contract includes the interest expense accreted on the contract liability under the effective interest method.

Further details of the Group's revenue and other revenue and income recognition policies are as described below. The Group bases its estimates of return on historical pattern, taking into consideration the type of customers, the type of transactions and the specifics of each arrangement.

For the year ended 31 December 2019

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.14 Revenue recognition (Continued)

#### Sales of goods - retailers

Revenue is recognised when (or as) the Group transfers control of the assets to the retailers, control transfers at the point in time when the goods are delivered and accepted by the retailers. Acceptance refers to either of the situations that the retailers accepted the goods in accordance with the sales contracts; the acceptance provisions have lapsed; or the Group has objective evidence that all criteria for acceptance have been satisfied and there is no unfulfilled obligation that could affect the retailers' acceptance of the goods.

Retailers are offered with right of return (including exchange) within the limit as agreed in the sales contracts. Revenue is adjusted for expected returns (including exchanges) based on historical pattern.

#### Sales of goods - retail

The Group sells its goods to the end customers via a chain of self-operated retail points of the Group or over third-party online retail platforms. Revenue is recognised when (or as) the Group transfers control of the assets to the end customers when the Group can reasonably estimate the acceptance by the end customers. For offline retail sales, acceptance by the end customers is estimated based on historical experience on product returns. For online retail sales, acceptance can normally be estimated when online payment transaction is completed through third-party payment platforms. Revenue is adjusted for the value of expected returns.

The Group offers a variety of membership-based customer loyalty programs (the "Programs") to provide incentive to customers to buy their products. Under the Programs, customers who joined the membership are able to accumulate reward points through purchases of goods or promotion activities and could redeem these reward points for free products or vouchers entitling discount immediately or on a subsequent purchase. The reward points are recognised as a separately identifiable component of the initial sale transaction by allocating the fair value of the consideration received or receivable between the reward points and the other components of the sale such that the reward points are initially recognised as contract liability at their fair values. Revenue from the reward points is recognised when the points are redeemed or expired.

#### Service income

Service income is recognised when the relevant service is rendered.

#### Interest income

Interest income is recognised on a time proportion basis using the effective interest method. For financial assets measured at amortised cost that are not credit-impaired, the effective interest rate is applied to the gross carrying amount of the asset. For credit-impaired financial assets, the effective interest rate is applied to the amortised cost (i.e. gross carrying amount net of ECL allowance) of the asset.

#### 2.15 Government grants

Grants from the government are recognised at their fair values where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Government grants are deferred and recognised in the profit or loss over the period necessary to match them with the costs that the grants are intended to compensate.

For the year ended 31 December 2019

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.16 Impairment of non-financial assets (other than contract assets)

The Group's property, plant and equipment (including right-of-use assets), intangible assets and the Company's interest in a subsidiary are subject to impairment testing. Intangible assets with indefinite useful life or those not yet available for use are tested for impairment at least annually, irrespective of whether there is any indication that they are impaired. All other assets are tested for impairment whenever there are indications that the asset's carrying amount may not be recoverable.

An impairment loss is recognised as an expense immediately for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of fair value, reflecting market conditions less costs of disposal, and value in use. In assessing value in use, the estimated future cash flows are discounted to their present values using a pre-tax discount rate that reflects current market assessment of time value of money and the risk specific to the asset.

For the purposes of assessing impairment, where an asset does not generate cash inflows largely independent from those from other assets, the recoverable amount is determined for the smallest group of assets that generate cash inflows independently (i.e. a cash-generating unit). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level.

Impairment loss is charged pro rata to the other assets in the cash-generating unit, except that the carrying value of an asset will not be reduced below its individual fair value less cost of disposal, or value in use, if determinable.

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the asset's recoverable amount and only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### 2.17 Employee benefits

#### **Retirement benefits**

Retirement benefits to employees are provided through defined contribution plans.

The Group operates a defined contribution retirement benefit plan under the Mandatory Provident Fund ("MPF") Schemes Ordinance, for all of its employees who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees' basic salaries.

The employees of the Group's subsidiaries which operate in the PRC are required to participate in a central pension scheme operated by the local municipal government. The subsidiaries are required to contribute certain percentage of its payroll costs to the central pension scheme.

Contributions are recognised as an expense in the profit or loss as employees render services during the year. The Group's obligations under these plans are limited to the fixed percentage contributions payable.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.17 Employee benefits (Continued)

#### Short-term employee benefits

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the reporting date.

Non-accumulating compensated absences such as sick leave and maternity leave are not recognised until the time of leave.

#### 2.18 Borrowing costs

All borrowing costs are expensed when incurred.

#### 2.19 Accounting for income taxes

Income tax comprises current tax and deferred tax.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting period, that are unpaid at the reporting date. They are calculated according to the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognised as a component of tax expense in the profit or loss.

Deferred tax is calculated using the liability method on temporary differences at the reporting date between the carrying amounts of assets and liabilities in the consolidated financial statements and their respective tax bases. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences, tax losses available to be carried forward as well as other unused tax credits, to the extent that it is probable that taxable profit, including existing taxable temporary differences, will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised.

Deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither taxable nor accounting profit or loss.

Deferred tax liabilities are recognised for taxable temporary differences arising on interests in subsidiaries and associates, except where the Group is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax is calculated, without discounting, at tax rates that are expected to apply in the period the liability is settled or the asset realised, provided they are enacted or substantively enacted at the reporting date.

Changes in deferred tax assets or liabilities are recognised in the profit or loss, or in other comprehensive income or directly in equity if they relate to items that are charged or credited to other comprehensive income or directly in equity.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.19 Accounting for income taxes (Continued)

Current tax assets and current tax liabilities are presented in net if, and only if,

- (a) the Group has the legally enforceable right to set off the recognised amounts; and
- (b) intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

The Group presents deferred tax assets and deferred tax liabilities in net if, and only if,

- (a) the entity has a legally enforceable right to set off current tax assets against current tax liabilities; and
- (b) the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either:
  - (i) the same taxable entity; or
  - (ii) different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 2.20 Segment reporting

The Group identifies operating segments and prepares segment information based on the regular internal financial information reported to the chief operating decision maker (the "CODM") for their decisions about resources allocation to the Group's business components and for their review of the performance of those components.

#### 2.21 Related parties

For the purposes of these consolidated financial statements, a party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group.

For the year ended 31 December 2019

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.21 Related parties (Continued)

- (b) the party is an entity and if any of the following conditions applies:
  - (i) the entity and the Group are members of the same group.
  - (ii) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) the entity and the Group are joint ventures of the same third party.
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) the entity is controlled or jointly controlled by a person identified in (a).
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

## 3. ADOPTION OF NEW AND AMENDED HKFRSs

# 3.1 New and amended HKFRSs that are effective for annual periods beginning or after 1 January 2019

In the current year, the Group has applied for the first time the following new and amended HKFRSs issued by the HKICPA, which are relevant to the Group's operations and effective for the Group's consolidated financial statements for the annual period beginning on 1 January 2019:

HKFRS 16	Leases
Amendments to HKFRS 9	Payment Features with Negative Compensation
Amendments to HKAS 19	Plan Amendment, Curtailment or Settlement
Amendments to HKAS 28	Long-term Interests in Associates and Joint Ventures
Amendments to HKFRSs	Annual Improvements to HKFRSs 2015–2017 Cycle
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments

For the year ended 31 December 2019

### 3. ADOPTION OF NEW AND AMENDED HKFRSs (Continued)

# 3.1 New and amended HKFRSs that are effective for annual periods beginning or after 1 January 2019 (Continued)

The impact of the adoption of the new and amended HKFRSs are discussed below. Other than as noted below, the adoption of these new and amended HKFRSs had no material impact on how the results and financial position for the current and prior periods have been prepared and presented.

#### HKFRS 16 "Leases"

HKFRS 16 "Leases" replaces HKAS 17 "Leases" along with three Interpretations (HK(IFRIC)-Int 4 "Determining whether an Arrangement contains a Lease", HK(SIC)-Int 15 "Operating Leases-Incentives" and HK(SIC)-Int 27 "Evaluating the Substance of Transactions Involving the Legal Form of a Lease"). HKFRS 16 has been applied using the modified retrospective approach, with the cumulative effect of adopting HKFRS 16 being recognised in equity as an adjustment to the opening balance of "retained profits" for the current year. Prior periods have not been restated.

For contracts in place at the date of initial application, the Group has elected to apply the definition of a lease from HKAS 17 and HK(IFRIC)-Int 4 and has not applied HKFRS 16 to arrangements that were previously not identified as lease under HKAS 17 and HK(IFRIC)-Int 4.

#### As a Lessee

The Group has elected not to include initial direct costs in the measurement of the right-of-use asset for operating leases in existence at the date of initial application of HKFRS 16, being 1 January 2019. At this date, the Group has also elected to measure the right-of-use assets at its carrying amount as if HKFRS 16 had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate at the date of initial application.

Instead of performing an impairment review on the right-of-use assets at the date of initial application, the Group has relied on its historic assessment as to whether leases were onerous immediately before the date of initial application of HKFRS 16.

On transition, for leases previously accounted for as operating leases with a remaining lease term of less than 12 months, the Group has applied the optional exemptions to not recognise right-of-use assets but to account for the lease expense on a straight-line basis over the remaining lease term.

The weighted average incremental borrowing rate applied to lease liabilities recognised under HKFRS 16 was 4.75%.

For the year ended 31 December 2019

### 3. ADOPTION OF NEW AND AMENDED HKFRSs (Continued)

# 3.1 New and amended HKFRSs that are effective for annual periods beginning or after 1 January 2019 (Continued)

#### As a Lessee (Continued)

The following is a reconciliation of total operating lease commitments as at 31 December 2018 to the lease liabilities recognised as at 1 January 2019:

	RMB'000
Total operating lease commitments disclosed at 31 December 2018	6,963
Recognition exemptions:	
<ul> <li>Leases with remaining lease term of less than 12 months</li> </ul>	(2,734)
Operating leases liabilities before discounting	4,229
Discounting using incremental borrowing rate as at 1 January 2019	(82)
Total lease liabilities recognised under HKFRS 16 as at 1 January 2019	4,147
Classified as:	
Current lease liabilities	2,275
Non-current lease liabilities	1,872
	4,147

#### Total impact arising from transition to HKFRS 16

The following table summarises the impact of transition to HKFRS 16 on the Group's consolidated statement of financial position as at 1 January 2019:

	RMB'000
Increase in right-of-use assets presented in property plant and equipment	4,094
Increase in lease liabilities	4,147
Decrease in retained profits	(53)

For the year ended 31 December 2019

## 3. ADOPTION OF NEW AND AMENDED HKFRSs (Continued)

#### 3.2 Issued but not yet effective HKFRSs

At the date of authorisation of these consolidated financial statements, certain new and amended HKFRSs have been published but are not yet effective, and have not been adopted early by the Group.

HKFRS 17	Insurance Contracts <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and
	its Associate or Joint Venture <sup>3</sup>
Amendments to HKFRS 3	Definition of a Business <sup>4</sup>
Amendments to HKFRS 9, HKAS 39 and HKFRS 7	Interest Rate Benchmark Reform <sup>1</sup>
Amendments to HKAS 1 and HKAS 8	Definition of Material <sup>1</sup>
Amendments to HKFRSs	References to the Conceptual Framework in HKFRSs <sup>1</sup>

- <sup>1</sup> Effective for annual periods beginning on or after 1 January 2020
- <sup>2</sup> Effective for annual periods beginning on or after 1 January 2021
- <sup>3</sup> Effective date not yet determined
- <sup>4</sup> Effective for business combinations and asset acquisitions for which the acquisition date is on or after the beginning of the first annual period beginning on or after 1 January 2020

The directors of the Group anticipates that all of the pronouncements will be adopted in the Group's accounting policy for the first period beginning after the effective date of the pronouncement. The adoption of these new and amended HKFRSs are not expected to have a material impact on the Group's consolidated financial statements.

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### 4.1 Estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### Net realisable value of inventories

Net realisable value of inventories (note 17) is based on estimated selling price less any estimated costs to be incurred to completion and disposal with reference to prevailing market information. These estimates are based on the current market condition and the historical experience in selling goods of similar nature. It could change significantly as a result of changes in market conditions. The Group reassesses the estimation at the end of each reporting period.

For the year ended 31 December 2019

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

## 4.1 Estimation uncertainty (Continued)

# Estimation of impairment of trade and other receivables and other financial assets within the scope of ECL under HKFRS 9

The Group makes allowances on items subjects to ECL (including trade and other receivables and other financial assets) based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward-looking estimates at the end of each reporting period as set out in note 2.7.

As at 31 December 2019, the aggregate carrying amounts of trade and other receivables amounted to RMB19,261,000 (net of ECL allowance of RMB2,417,000) and RMB10,984,000 (net of ECL allowance of RMBNil) respectively.

As at 31 December 2018, the aggregate carrying amounts of trade and other receivables amounted to RMB18,462,000 (net of ECL allowance of RMB1,621,000) and RMB17,997,000 (net of ECL allowance of RMBNil) respectively.

When the actual future cash flows are different from expected, such difference will impact the carrying amounts of trade and other receivables and other financial assets within the scope of ECL under HKFRS 9.

### Impairment of property, plant and equipment and intangible assets

If circumstances indicate that the net book value of property, plant and equipment (note 13) and intangible assets (note 15) may not be recoverable, the asset may be considered impaired and an impairment loss may be recognised in accordance with HKAS 36 "Impairment of Assets". The carrying amounts of property, plant and equipment and intangible assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amounts may not be recoverable. When such a decline has occurred, the carrying amount is reduced to the recoverable amount. The recoverable amount is the greater of the fair value less costs of disposal and the value in use. It is difficult to precisely estimate selling prices because quoted market prices for the Group's assets are not readily available. In determining the value in use, expected cash flows generated by the asset are discounted to their present values, which requires significant estimation relating to the level of sales volume, selling prices and the amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of sales volume, selling prices and the amount of operating costs.

### Depreciation and amortisation

Property, plant and equipment (note 13) and intangible assets (note 15) with finite useful lives are depreciated or amortised on a straight-line basis over the estimated useful lives of the assets, after taking into account the estimated residual value, if any. The Group reviews the estimated useful lives of the assets regularly in order to determine the amount of depreciation and amortisation expense to be recorded during the year. The useful lives are based on the Group's historical experience with similar assets and taking into account anticipated technological changes. The depreciation and amortisation expense for future periods is adjusted if there are significant changes from previous estimates.

For the year ended 31 December 2019

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

#### 4.1 Estimation uncertainty (Continued)

#### Put option liability

The valuation of the put option liability in relation to the put option granted to a non-controlling interest requires the use of estimates, including the future business performance of the subsidiary, the probability of the non-controlling interest to exercise the put option in the future and the discount rate. The put option liability is remeasured as a result of the change in the expected performance at each reporting date, with any resulting gain or loss recognised in the profit or loss. As at 31 December 2019, the carrying amount of the put option liability is approximately RMB3,801,000. Remeasurement of the put option liability of RMB143,000 was recorded in the profit or loss for the year ended 31 December 2019. Details of the put option liability is disclosed in note 25.

#### 4.2 Critical accounting judgements

#### Income taxes

The Group is subject to income taxes in jurisdictions in which the Group operates. There are many transactions and calculations for which the ultimate tax determination is uncertain. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. The Group's income taxes are disclosed in note 9.

## 5. REVENUE AND SEGMENT REPORTING

#### 5.1 Revenue

The Group's principal activities are disclosed in note 1 to the consolidated financial statements. Revenue represents the fair value of consideration received and receivable from the sale of women's handbags, small leather goods, luggage and travel goods by the Group to external customers.

#### Disaggregation of revenue from contracts with customers

The Group derives revenue from the transfer of goods at a point in time through different channels were analysed as follows:

	2019 RMB'000	2018 RMB'000
Online retail sales Wholesale to online retailers Wholesale to offline retailers Offline retail sales	107,578 21,403 13,608 3,517	88,846 24,393 22,454 5,388
	146,106	141,081

For the year ended 31 December 2019

## 5. REVENUE AND SEGMENT REPORTING (Continued)

#### 5.2 Segment information

The Group's operating activities are attributable to a single reportable and operating segment focusing primarily on the wholesale and retail of women's handbags, small leather goods, luggage and travel goods. This operating segment has been identified on the basis of internal management reports reviewed by the CODM, being the executive directors of the Company. The CODM mainly reviews revenue derived from the wholesale and retail of women's handbags, small leather goods. The CODM reviews the overall results of the Group as a whole to make decisions about resources allocation. Accordingly, other than the entity-wide disclosure, no segment analysis is presented.

#### Geographical information

The following tables set out information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's property, plant and equipment (including right-of-use assets) and intangible assets ("specified non-current assets"). The geographical location of customers is based on the location at which the goods are delivered. The geographical location of the specified non-current assets is based on the physical location of the assets, in the case of property, plant and equipment (including right-of-use assets), and the location of the operations to which they are allocated, in the case of intangible assets.

	2019 RMB'000	2018 RMB'000
Revenue from external customers		
The PRC (excluding Hong Kong)	146,106	141,080
Hong Kong	-	1
	146,106	141,081
Specified non-current assets		
The PRC (excluding Hong Kong)	7,228	5,271
Hong Kong	716	287
	7,944	5,558

#### Information about major customers

During the year ended 31 December 2019, none of the Group's customers contributed more than 10% of the Group's revenue (2018: Nil).

For the year ended 31 December 2019

# 6. OTHER REVENUE AND INCOME AND GOVERNMENT GRANTS

	2019 RMB'000	2018 RMB'000
Other revenue Service income	E 494	5,943
Bank interest income	5,484 185	5,943 188
Dividend and interest income from financial asset at FVTPL	5	4
	5,674	6,135
Other income		
Reversal of write-down of inventories to net realisable value	-	169
Fair value gains on financial asset at FVTPL	131	102
Sundry income	251	201
	382	472
	6,056	6,607
Government grants (note)	2,929	3,086

Note: Government grants represented unconditional subsidies received from local governmental authorities by several subsidiaries of the Group.

# 7. FINANCE COSTS

	2019 RMB'000	2018 RMB'000
Interest charges on bank borrowings Finance charges on lease liabilities Remeasurement of put option liability	373 245 143	227 
	761	227

For the year ended 31 December 2019

# 8. LOSS BEFORE INCOME TAX

Loss before income tax is arrived at after charging/(crediting):

	2019 RMB'000	2018 RMB'000
Auditor's remuneration	651	647
Cost of inventories recognised as an expense	71,591	63,561
Write-down of inventories to net realisable value	275	_
Reversal of write-down of inventories to net realisable value	_	(169)
Fair value gains on financial asset at FVTPL	(131)	(102)
Credit losses of financial assets at amortised cost, net	796	203
Amortisation of intangible assets	298	197
Depreciation of property, plant and equipment		
<ul> <li>Owned assets</li> </ul>	983	895
<ul> <li>Right-of-use assets</li> </ul>	3,184	_
Losses on written-off of property, plant and equipment	10	31
Losses on modification of lease term	8	_
Staff costs (including directors' emoluments)		
<ul> <li>Salaries, allowances and other benefits</li> </ul>	14,998	14,742
<ul> <li>Contributions to retirement benefit schemes</li> </ul>	3,041	2,897
Operating lease charges on premises		
<ul> <li>Premises held under operating leases</li> </ul>	_	4,285
<ul> <li>Short-term leases and leases with lease term shorter than 12 months as at</li> </ul>		
initial application of HKFRS 16	2,773	_
Variable lease payments (note)	366	236
Exchange losses, net	728	1,550

Note: The variable lease payments refer to the lease rentals based on pre-determined percentages to realised sales less the basic rentals of the respective leases.

For the year ended 31 December 2019

# 9. INCOME TAX EXPENSE/(CREDIT)

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rate regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day.

Under the two-tiered profits tax rates regime, the first HK\$2,000,000 of assessable profits of qualifying entities will be taxed at 8.25%, and the assessable profits above HK\$2,000,000 will be taxed at 16.5%. The assessable profits of entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at 16.5%. For the year ended 31 December 2019, Hong Kong profits tax of Sling Incorporated Limited, a subsidiary of the Group, is calculated in accordance with the two-tiered profits tax rates regime. Hong Kong Profits Tax has been provided at the rate of 16.5% on the estimated assessable profit for the year ended 31 December 2018.

PRC Enterprise Income Tax (the "PRC EIT") in respect of the Group's operations in the PRC has been calculated at the rate of 25% (2018: 25%) on the estimated assessable profit for the year arising from the PRC.

	2019 RMB'000	2018 RMB'000
Current tax		
Hong Kong Profits Tax		
- Current year	111	—
<ul> <li>Over provision in respect of prior years</li> </ul>	-	(43)
PRC EIT		
- Current year	470	1,384
<ul> <li>Under-provision in respect of prior years</li> </ul>	—	340
	581	1,681
Deferred tax		
<ul> <li>Charged/(Credited) to the profit or loss (note 26)</li> </ul>	1,620	(1,926)
Income tax expense/(credit)	2,201	(245)

Reconciliation between income tax expense/(credit) and accounting loss at applicable tax rates:

	2019 RMB'000	2018 RMB'000
Loss before income tax	(13,901)	(5,506)
Tax on loss before income tax, calculated at the rates applicable in the tax jurisdiction concerned Tax effect on:	(3,738)	(883)
<ul> <li>Non-deductible expenses</li> <li>Non-taxable income</li> <li>Tax losses not recognised</li> <li>Recognition of deductible temporary differences previously not recognised</li> </ul>	419 (23) 5,558 11	415 (90) 8 8
<ul> <li>Unrecognised tax losses utilised</li> <li>Under-provision in respect of prior years</li> </ul>	(26)	- 297
Income tax expense/(credit)	2,201	(245)

For the year ended 31 December 2019

# 10. DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS

### 10.1 Directors' emoluments

Directors' emoluments, disclosed pursuant to the GEM Listing Rules, section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Discretionary bonuses RMB'000	Contributions to retirement benefit schemes RMB'000	Total RMB'000
Year ended 31 December 2019					
<b>Executive directors</b> Mr. Fred Yau Mr. Lee Tat Fai Brian ("Mr. Brian Lee") Mr. Yip Chun Wai	Ē	264 1,060 458	Ē	12 16 16	276 1,076 474
<b>Non-executive directors</b> Mr. Sammy Yau Mr. Sonny Yau	79 79	Ξ	Ξ	Ξ	79 79
Independent non-executive directors Mr. Tong Raymond Kwok Kong (note a) Mr. Won Chik Kee Mr. Feng Dai Ms. Sit Ting Fong (note b)	14 176 148 121	Ē			14 176 148 121
	617	1,782	-	44	2,443
Year ended 31 December 2018					
<b>Executive directors</b> Mr. Fred Yau Mr. Brian Lee Mr. Yip Chun Wai	_ _ _	328 1,164 439	 	15 15 15	343 1,179 538
<b>Non-executive directors</b> Mr. Sammy Yau Mr. Sonny Yau	101 101		-	- -	101 101
Independent non-executive directors Mr. Tong Raymond Kwok Kong (note a) Mr. Won Chik Kee Mr. Feng Dai Ms. Sit Ting Fong (note b)	169 169 160 —			- - -	169 169 160 —
	700	1,931	84	45	2,760

For the year ended 31 December 2019

## 10. DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS (Continued)

#### 10.1 Directors' emoluments (Continued)

Note:

- (a) Resigned on 31 January 2019.
- (b) Appointed on 31 January 2019.

#### 10.2 Five highest paid individuals

The five highest paid individuals of the Group during the year include two (2018: two) Directors whose emoluments are disclosed above. Details of the emoluments in respect of the remaining three (2018: three) highest paid individuals are as follows:

	2019 RMB'000	2018 RMB'000
Salaries, allowances and benefits in kind Discretionary bonuses Contributions to retirement benefit schemes	1,496 — 48	1,424 128 46
	1,544	1,598

The above individuals' emoluments are within the following bands:

	2019 Number of individuals	2018 Number of individuals
HK\$Nil to HK\$1,000,000	3	3

During the year ended 31 December 2019, no emoluments were paid by the Group to the Directors or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office (2018: Nil). No Directors or five highest paid individuals have waived or agreed to waive any emoluments during the year ended 31 December 2019 (2018: Nil).

## **11. DIVIDENDS**

No dividend was declared or paid by the Group during the year ended 31 December 2019 to its equity holders (2018: Nil).

For the year ended 31 December 2019

# 12. LOSS PER SHARE

The calculation of basic loss per share attributable to equity holders of the Company is based on the following:

	2019 RMB'000	2018 RMB'000
Loss Loss for the year attributable to equity holders of the Company	16,798	5,261
Number of shares Weighted average number of ordinary shares (in thousands)	560,000	554,630

The weighted average number of ordinary shares used to calculate the basic loss per share for the year ended 31 December 2018 includes (i) 1,000,000 ordinary shares in issue throughout the year; (ii) the 419,000,000 new ordinary shares issued pursuant to the Capitalisation Issue (note 27b), as if all these shares had been in issue throughout the year ended 31 December 2018; and (iii) 134,630,000 shares, representing the weighted average of 140,000,000 new ordinary shares issued pursuant to the Share Offer (note 27a).

There were no dilutive potential ordinary shares during both years and therefore, diluted loss per share equals to basic loss per share.

For the year ended 31 December 2019

# 13. PROPERTY, PLANT AND EQUIPMENT

	Leasehold improvement RMB'000	Office equipment RMB'000	Computer equipment RMB'000	Motor vehicles RMB'000	Right-of- use assets RMB'000	Total RMB'000
As at 1 January 2018						
Cost	2,605	1,196	64	288	_	4,153
Accumulated depreciation	(1,799)	(580)	(63)	(228)	_	(2,670)
Net book amount	806	616	1	60	_	1,483
Year ended 31 December 2018						
Opening net book amount	806	616	1	60	—	1,483
Additions	1,185	462	18	_	—	1,665
Written-off	_	(31)	_	-	_	(31)
Depreciation	(525)	(323)	(6)	(41)	—	(895)
Exchange differences	14		_		_	14
Closing net book amount	1,480	724	13	19	_	2,236
As at 31 December 2018						
Cost	2,674	1,147	86	288	—	4,195
Accumulated depreciation	(1,194)	(423)	(73)	(269)	_	(1,959)
Net book amount as at 31 December 2018	1,480	724	13	19	_	2,236
Adjustment from adoption of HKFRS 16 (note 3.1)	_		_		4,094	4,094
Net book amount as at 1 January 2019, adjusted	1,480	724	13	19	4,094	6,330
Year ended 31 December 2019						
Opening net book amount as at 1 January 2019,						
adjusted	1,480	724	13	19	4,094	6,330
Additions	318	116	6		3,044	3,484
Written-off	_	(10)		_	_	(10)
Modification of lease term	_	_	_	_	(934)	(934)
Depreciation	(609)	(362)	(12)	_	(3,184)	(4,167)
Exchange differences	5			_	(5)	
Closing net book amount	1,194	468	7	19	3,015	4,703
As at 31 December 2019						
Cost	2,536	1,225	92	288	4,744	8,885
Accumulated depreciation	(1,342)	(757)	(85)	(269)	(1,729)	(4,182)

For the year ended 31 December 2019

# **14. INTERESTS IN SUBSIDIARIES**

Particulars of the principal subsidiaries as at 31 December 2019 and 2018 are as follows:

Name of company	Place/Country of incorporation and operation	Type of legal entity	Particulars of registered/issued and paid up capital	Equity interest held by the Company		nd held by		Principal activity
				2019	2018			
Sling Investment Limited ("Sling BVI")	BVI	Limited liability company	HK\$10,000 divided into 1,000,000 shares of HK\$0.01 each	100%*	100%#	Investment holding		
Sling Incorp	Hong Kong	Limited liability company	7,937,431 ordinary shares	100%	100%	Design, marketing, sourcing and procurement of women's handbags, small leather goods and travel goods		
Elite Grand Limited	Hong Kong	Limited liability company	10,000 ordinary shares	100%	100%	Dormant		
Senhao Shangmao (Shanghai) Company Limited 森浩商貿 (上海) 有限公司	The PRC	Limited liability company	USD2,000,000	100%	100%	Wholesale and retail of handbags, wallets and luggage		
Senxuan Shangmao (Shanghai) Company Limited 森這商貿 (上海) 有限 公司	The PRC	Limited liability company	USD100,000	100%	100%	Retail and export of handbags, wallets and luggage		
Shenzhen Yaying Design Company Limited 深圳雅盈設計有限公司	The PRC	Limited liability company	RMB50,000	100%	100%	Inactive		
Zhejiang Zimaoqu Senying Shangmao Company Limited 浙江自貿區森盈商貿 有限公司 ("Senying Shangmao")	The PRC	Limited liability company	RMB1,000,000	100%	100%	Wholesale and retail of handbags, clothes and accessories		
Sencai Maoyi (Shanghai) Company Limited 森彩貿易(上海)有限公司 ("Sencai Maoyi")	The PRC	Limited liability company	RMB1,000,000	51% <sup>*</sup>	N/A	Wholesale and retail of luggage, clothes and accessories		

 $^{\scriptscriptstyle\#}$  The issued capital of Sling BVI was held by the Company directly.

Sencai Maoyi was incorporated on 29 January 2019.

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# **15. INTANGIBLE ASSETS**

	Trademark RMB'000	Computer software RMB'000	Total RMB'000
As at 1 January 2018			
Cost	2,250	839	3,089
Accumulated amortisation		(366)	(366)
Net book amount	2,250	473	2,723
Year ended 31 December 2018			
Opening net book amount	2,250	473	2,723
Additions	_	796	796
Amortisation		(197)	(197)
Closing net book amount	2,250	1,072	3,322
As at 31 December 2018 and 1 January 2019			
Cost	2,250	1,635	3,885
Accumulated amortisation		(563)	(563)
Net book amount	2,250	1,072	3,322
Year ended 31 December 2019			
Opening net book amount	2,250	1,072	3,322
Additions		217	217
Amortisation	-	(298)	(298)
Closing net book amount	2,250	991	3,241
As at 31 December 2019			
Cost	2,250	1,852	4,102
Accumulated amortisation		(861)	(861)
Net book amount	2,250	991	3,241

For the year ended 31 December 2019

# 16. FINANCIAL ASSET AT FVTPL

The Group entered into a life insurance policy (the "Policy") with an insurance company to insure a director of the Company. The Group is the policy holder and the beneficiary of the Policy. The Group is eligible to surrender the Policy at any time for cash equivalent to the net cash value.

The financial asset at FVTPL represents the carrying amount of the net cash value of the Policy as at 31 December 2019 which comprised of guaranteed cash value of RMB449,000 (2018: RMB309,000) together with accumulated annual dividends and its accrued interests of RMB16,000 (2018: RMB11,000).

The financial asset at FVTPL is denominated in Hong Kong dollars ("HK\$") and the fair value is determined by reference to the net cash value as provided by the insurance company (note 33.6).

### **17. INVENTORIES**

	2019 RMB'000	2018 RMB'000
Finished goods	38,854	38,888

As at 31 December 2019, the inventories with carrying amounts of RMB631,000 (2018: RMB641,000) were carried at net realisable values.

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# **18. TRADE AND OTHER RECEIVABLES**

	2019 RMB'000	2018 RMB'000
Trade receivables Less: ECL allowance	18,043 (2,180)	17,009 (1,384)
	15,863	15,625
Prepayments and other receivables		
Prepaid expenses	6,188	6,720
Rental and other deposits	2,814	2,235
Other receivables	821	839
Less: ECL allowance	(237)	(237)
	9,586	9,557
	25,449	25,182

The ageing analysis of trade receivables, based on the revenue recognition dates and net of ECL allowance, is as follows:

	2019 RMB'000	2018 RMB'000
0–90 days 91–180 days 181–365 days Over 365 days	9,429 2,241 2,850 1,343	8,447 4,166 2,061 951
	15,863	15,625

For the year ended 31 December 2019

# 18. TRADE AND OTHER RECEIVABLES (Continued)

The movement in ECL allowance of trade receivables is as follows:

	2019 RMB'000	2018 RMB'000
As at 1 January ECL recognised during the year ECL reversed during the year	1,384 1,277 (481)	1,153 305 (74)
As at 31 December	2,180	1,384

The movement in ECL allowance of other receivables is as follows:

	2019 RMB'000	2018 RMB'000
As at 1 January	237	385
Amount written-off during the year	-	(120)
ECL recognised during the year	-	227
ECL reversed during the year	-	(255)
As at 31 December	237	237

# 19. AMOUNTS DUE FROM/TO CONTROLLING SHAREHOLDERS/THE THEN IMMEDIATE HOLDING COMPANY

Amounts due are non-trade in nature, unsecured, interest-free and repayable on demand.

#### (a) Amounts due from Controlling Shareholders

	2019 RMB'000	2018 RMB'000
Yen Sheng BVI Summit Time	6 3	6 3
	9	9

# 19. AMOUNTS DUE FROM/TO CONTROLLING SHAREHOLDERS/THE THEN IMMEDIATE HOLDING COMPANY (Continued)

### (b) Amount due to the then immediate holding company

	2019 RMB'000	2018 RMB'000
Yen Sheng Factory Limited	14	10

## 20. CASH AND CASH EQUIVALENTS

	2019 RMB'000	2018 RMB'000
Cash and bank balances	6,969	11,468
Short-term bank deposits	—	6,278
	6,969	17,746
Restricted cash	4,006	242
Cash and cash equivalents presented in the consolidated statement		
of financial position	10,975	17,988
Less: restricted cash	(4,006)	(242)
Cash and cash equivalents presented in the consolidated statement		
of cash flows	6,969	17,746

Cash at banks earns interest at floating rates based on daily bank deposit rates.

For the year ended 31 December 2018, the short-term bank deposits earn 1.8% to 2.5% interest per annum. They have a maturity of 15 to 31 days and are eligible for immediate cancellation without receiving any interest for the last deposit period.

As at 31 December 2019, RMB3,926,000 (2018: Nil) restricted cash were pledged to a bank for securing bills payable (note 21).

Included in cash and cash equivalents of the Group of approximately RMB8,834,000 (2018: RMB10,301,000) as at 31 December 2019 are the balances denominated in RMB placed with banks and financial institutions in the PRC. RMB is not a freely convertible currency. Under the PRC's Foreign Exchange Control Regulations and Administration of Settlement and Sales and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for foreign currencies through banks that are authorised to conduct foreign exchange business.

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## 21. TRADE AND OTHER PAYABLES

	2019 RMB'000	2018 RMB'000
T		
Trade payables		10
- to a related company controlled by three of the Controlling Shareholders	-	43
- to third parties	5,100	7,312
Bills payables	3,926	
	9,026	7,355
Accrued charges and other payables		
Accrued expenses	8,053	6,838
Deposits received	1,413	1,754
Other tax payables	443	1,429
Other payables	87	87
	9,996	10,108
	19,022	17,463

As at 31 December 2019, bills payables are secured by restricted cash of RMB3,926,000 (2018: Nil) (note 20).

As at 31 December 2019 and 2018, accrued expenses mainly represents accrued commission and accrued shop management fee.

The Group was granted by its suppliers credit periods ranging from 0 to 90 days (2018: 0 to 90 days). Based on the date of goods received, the ageing analysis of trade payables and bills payables is as follows:

	2019 RMB'000	2018 RMB'000
0–90 days 91–180 days 181–365 days Over 365 days	7,882 1,000 32 112	7,053 146 — 156
	9,026	7,355

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## 22. LEASE LIABILITIES

The following table shows the remaining contractual maturities of the Company's lease liabilities:

	2019 RMB'000
Total minimum lease payments:	
— within one year	2,656
<ul> <li>after one year but within two years</li> </ul>	532
	3,188
Less: future finance charge	(98)
Present value of lease liabilities	3,090
Present value of lease liabilities:	
— within one year	2,566
<ul> <li>after one year but within two years</li> </ul>	524
	3,090
Less: Portion due within one year included under current liabilities	(2,566)
Portion due after one year included under non-current liabilities	524

Note: The Group has initially applied HKFRS 16 using the modified retrospective approach and adjusted the opening balances at 1 January 2019 to recognise lease liabilities relating to leases which were previously classified as operating leases under HKAS 17. Comparative information as at 31 December 2018 has not been restated. Further details on the impact of the transition to HKFRS 16 are set out in note 3.1.

During the year ended 31 December 2019, the total cash outflows for the leases are RMB6,255,000.

As at 31 December 2019, the Group has entered into 3 leases for various offices and retail shops with remaining lease term of 1 to 2 years. These leases do not contain option to renew the lease and are subjected to monthly fixed rental payment.

## 23. CONTRACT LIABILITIES

	2019 RMB'000	2018 RMB'000
Contract liabilities arising from receiving deposits of trading orders	585	802

Contract liabilities outstanding at the beginning of the year amounting to RMB802,000 (2018: RMB1,674,000) have been recognised as revenue during the year.

## 24. BANK BORROWINGS

	2019 RMB'000	2018 RMB'000
Unsecured bank borrowings, wholly repayable within one year or on demand	12,541	6,147

Note: As at 31 December 2019, unsecured bank borrowings of RMB12,541,000 (2018: RMB6,147,000) are repayable within one year or on demand. The bank borrowings bear interest rate at 1.75% (2018: 1.75%) per annum over HIBOR.

As at 31 December 2019 and 2018, the bank borrowings are guaranteed by a corporate guarantee given by the Company.

## **25. PUT OPTION LIABILITY**

	2019 RMB'000	2018 RMB'000
Sencai Maoyi		
Initial recognition	3,658	_
Remeasurement	143	—
	3,801	_

On 29 January 2019, Senxuan Shangmao, an indirect wholly-owned subsidiary of the Company, and Guangzhou Caige International Trading Company Limited ("Guangzhou Caige"), an independent third party, established Sencai Maoyi for the purpose of engaging in the design and retail of luggage, clothes and accessories through online retail platforms in the PRC. The registered capital of the Sencai Maoyi is RMB1,000,000 (owned as to 51% by Senxuan Shangmao and as to 49% by Guangzhou Caige).

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## 25. PUT OPTION LIABILITY (Continued)

Pursuant to the shareholder agreement between Senxuan Shangmao and Guangzhou Caige dated 26 March 2019, the Group has granted a put option which entitles Guangzhou Caige to sell all, but not some, of its equity interest in Sencai Maoyi to the Group. The put option is exercisable 36 months after the establishment of Sencai Maoyi. The exercise price is determined based on 4.5 times of the net profit of the latest one and a half financial year of Sencai Maoyu times Guangzhou Caige's shareholding ratio. The exercise price is formula based.

The amount that may become payable under the option on exercise is initially recognised at the present value of the redemption amount. The corresponding charge is accounted for directly as a reduction in the Group's equity since the risks and rewards have not been transferred to the Group until the option is exercised. The put option liability is subsequently re-measured as a result of the change in the expected performance at each reporting date, with any resulting gain or loss recognised in the profit or loss. In the event that the option expires unexercised, the written put option liability is derecognised with a corresponding adjustment to equity.

Given that the fair value of the put option liability varies with the non-financial variables that are specific to the parties in the contract, management of the Group has classified this put option liability as a financial liability at amortised cost.

## 26. DEFERRED TAX

The movement in deferred tax assets during the year is as follows:

	Provisions RMB'000	Tax losses RMB'000	Total RMB'000
As at 1 January 2018	1,218	_	1,218
Recognised in the profit or loss (note 9)	504	1,422	1,926
As at 31 December 2018 Recognised in the profit or loss (note 9)	1,722 (198)	1,422 (1,422)	3,144 (1,620)
As at 31 December 2019	1,524	_	1,524

During the year ended 31 December 2018, deferred assets of RMB1,422,000 were recognised associated with the tax losses amounting to approximately RMB5,688,000. During the year ended 31 December 2019, deferred assets of RMB1,422,000 were reversed and recognised in the profit or loss as it is not probable that future taxable profits against which the losses can be utilised will be available in the relevant tax jurisdictions and entities. As at 31 December 2019, the Group has estimated tax losses arising in the PRC of approximately RMB16,545,000 that will expire five years after the relevant accounting year end for offsetting against future taxable profits of the companies in which the losses arose.

As at 31 December 2019, the aggregate amount of temporary differences associated with the undistributed profits of the Company's PRC subsidiaries amounted to approximately RMB17,008,000 (2018: RMB30,761,000). Deferred income tax liabilities have not been recognised amounting to approximately RMB850,000 (2018: RMB1,538,000) in respect of the tax that would be payable on the distribution of these retained profits as the Company controls the dividend policy of these subsidiaries.

For the year ended 31 December 2019

## 27. SHARE CAPITAL

	2019 Number of		2018 Number of		
	shares	RMB'000	shares	RMB'000	
Authorised: Ordinary shares of HK\$0.01 each					
As at 31 December	1,110,000,000	9,243	1,110,000,000	9,243	
<b>Issued and fully paid:</b> Ordinary share of HK\$0.01 as at 1 January Issuance of ordinary shares pursuant to the	560,000,000	4,470	1,000,000	9	
Share Offer (note a) Issuance of ordinary shares pursuant to the	-	-	140,000,000	1,117	
Capitalisation Issue (note b)	-		419,000,000	3,344	
As at 31 December	560,000,000	4,470	560,000,000	4,470	

Note:

(a) On 15 January 2018, 140,000,000 shares of HK\$0.01 each of the Company were allotted and issued at a price of HK\$0.43 per share by way of public offer and placing (the "Share Offer").

The proceeds of HK\$1,400,000 (equivalent to approximately RMB1,117,000) represents the par value of the shares of the Company, were credited to the Company's share capital. The remaining proceeds of HK\$58,800,000 (equivalent to approximately RMB46,935,000), before issuing expenses, were credited to the Company's share premium account. The shares allotted and issued rank pari passu in all respects with the existing issued shares.

(b) Pursuant to the written resolutions of the shareholders passed on 15 December 2017, subject to the share premium account of the Company being credited as a result of the Share Offer, the Directors were authorised to allot and issue a total of 419,000,000 shares credited as fully paid at par to Yen Sheng BVI and Summit Time by way of capitalisation of the sum of HK\$4,190,000 (equivalent to approximately RMB3,344,000) standing to the credit of the share premium account of the Company (the "Capitalisation Issue"). The Capitalisation Issue was completed on 16 January 2018. The shares allotted and issued rank pari passu in all respects with the then existing issued shares.

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## 28. RESERVES

The amounts of the Group's reserves and the movements during the year ended 31 December 2019 and 2018 are presented in the consolidated statement of changes in equity.

#### Share premium

The share premium represents the difference between the par value of the shares of the Company and net proceeds received from the issuance of the shares of the Company.

Under the Companies Law of the Cayman Islands, the share premium account of the Company may be applied for payment of distributions or dividends to the shareholders provided that immediately following the date on which the distribution or dividend is proposed to be paid, the Company is able to pay its debts as they fall due in the ordinary course of business.

#### Capital reserve

Capital reserve represents the difference between the nominal values of the share capital of a subsidiary acquired by the Group and the nominal value of the Company's shares issued for the acquisition under the reorganisation in connection with the listing of the Company's shares on the Stock Exchange.

#### Statutory reserve

In accordance with the Company Law of the PRC, each of the subsidiaries of the Company that was registered in the PRC is required to appropriate 10% of the annual statutory profit after income tax (after offsetting any prior years' losses), determined in accordance with relevant accounting principles and financial regulations applicable to the enterprises established in the PRC (the "PRC GAAP"), to the statutory reserve until the balance of the reserve funds reaches 50% of the entity's registered capital.

#### Put option reserve

During the year ended 31 December 2019, the Group issued a put option over the equity of a subsidiary. The amount that may become payable under the option on exercise is initially recognised at the present value of the redemption amount. The corresponding charge of RMB3,658,000 is accounted for directly as a reduction in the Group's equity under "put option reserve" since the risks and rewards have not been transferred to the Group until the option is exercised.

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## 29. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	Notes	2019 RMB'000	2018 RMB'000
ASSETS AND LIABILITIES			
Non-current assets			
Interest in a subsidiary	14	9	9
Current assets			
Prepayments		211	210
Amount due from subsidiaries		40,306	34,833
Amounts due from Controlling Shareholders	19a	9	9
Bank balances		146	6,492
		40,672	41,544
Current liabilities			
Accrual and other payables		57	7
Amounts due to subsidiaries		300	309
		357	316
Net current assets		40,315	41,228
		40,010	41,220
Total assets less current liabilities		40,324	41,237
Net assets		40,324	41,237
EQUITY			
Share capital	27	4,470	4,470
Reserves (note)	21	35,854	36,767
Total equity		40,324	41,237

Approved and authorised for issue by the board of directors on 24 March 2020.

Yau Frederick Heng Chung Director

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## 29. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

#### Note:

The movements of the Company's reserves are as follows:

	Share capital RMB'000 (note 27)	Share premium RMB'000 (note 28)	Translation reserve RMB'000	Accumulated losses RMB'000	Total equity RMB'000
As at 1 January 2018	9	_	_	_	9
Loss for the year Other comprehensive income:	_	_	_	(2,127)	(2,127)
Exchange differences on translation of financial statements	_	_	3,868	-	3,868
Total comprehensive income/(loss) for the year	_	_	3,868	(2,127)	1,741
Issuance of ordinary shares pursuant to the Share Offer Issuance of ordinary shares pursuant to	1,117	46,935	_	_	48,052
the Capitalisation Issue	3,344	(3,344)	_	_	_
Expenses incurred in connection with the issuance of ordinary shares	_	(8,565)	_	_	(8,565)
Transactions with equity holders	4,461	35,026	_	_	39,487
As at 31 December 2018 and 1 January 2019	4,470	35,026	3,868	(2,127)	41,237
Loss for the year	_	_	_	(1,710)	(1,710)
Other comprehensive income: Exchange differences on translation of financial statements	-	-	797	-	797
Total comprehensive income/(loss) for the year	-	-	797	(1,710)	(913)
As at 31 December 2019	4,470	35,026	4,665	(3,837)	40,324

## **30. LEASE COMMITMENTS**

#### As a lessee

At the reporting date, the lease commitments for short-term leases (as at 31 December 2018: total future minimum lease payments payable by the Group under non-cancellable operating leases) are as follows:

	2019 RMB'000	2018 RMB'000
Within one year In the second to fifth years	Ξ	3,813 3,150
	_	6,963

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### 30. LEASE COMMITMENTS (Continued)

#### As a lessee (Continued)

As at 31 December 2018, the Group leases a number of premises which comprises offices, warehouses, retail shops and department store counters under operating leases. The leases run for an initial period of one to three years, with an option to renew and renegotiate the lease terms at the expiry dates or at dates as mutually agreed between the Group and respective landlords.

Certain retail shops and department store counters include payment obligations with rental varied with gross revenue. The contingent lease payments are determined generally by applying pre-determined percentages to realised sales less the basic rentals of the respective leases.

### **31. RELATED PARTY TRANSACTIONS**

Other than as disclosed in these consolidated financial statements, the Group entered into the following material related party transactions during the year.

#### (a) Transactions with related parties

	2019 RMB'000	2018 RMB'000
Sales of goods to a related company — Shanghai Xuandi Trading Company Limited 上海軒帝貿易有限公司 ("Shanghai Xuandi") (note a)	_	975
<ul> <li>Purchases of goods from a related company</li> <li>Dongguan Taiheng Handbags Company Limited</li> <li>東莞泰亨手袋有限公司 ("Dongguan Taiheng") (note b)</li> </ul>	1,832	3,131
Logistics fees paid to a related company — Shanghai Xuandi	_	57
Commission paid to a related company — Shanghai Xuandi	_	295
Operating leases charges paid to related companies — Unigrade (note c) — Shanghai Xuandi	Ξ	243 812
Finance charges on lease liabilities paid to a related company — Unigrade (note c)	33	_

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## 31. RELATED PARTY TRANSACTIONS (Continued)

#### (a) Transactions with related parties (Continued)

Note:

- (a) Shanghai Xuandi is a related company significantly influenced by Mr. Brian Lee. On 31 March 2018, Mr. Brian Lee disposed of his entire equity interests in Shanghai Xuandi.
- (b) Dongguan Taiheng is related company controlled by Mr. Sammy Yau, Mr. Sonny Yau and Ms. Cecilia Hiang. Such related party transactions constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the GEM Listing Rules.
- (c) Unigrade International Limited is a related company controlled by Mr. Sammy Yau, Mr. Sonny Yau, Mr. Fred Yau and Mr. Nicholas Yau. As at 31 December 2019, lease liabilities balance with Unigrade was RMB531,000.

The above transactions with related parties were conducted in the Group's normal course of business and at prices and terms no less than those charged to and contracted with other third party suppliers of the Group.

#### (b) Key management personnel remuneration

Key management of the Group are members of the board of directors and senior management. Included in employee benefit expenses are key management personnel remuneration which includes the following expenses:

	2019 RMB'000	2018 RMB'000
Salaries, allowances and other benefits Contributions to retirement benefit schemes	2,550 240	3,335 263
	2,790	3,598

## 32. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The changes in the Group's liabilities arising from financing activities can be classified as follows:

	Bank borrowings RMB'000	Lease liabilities RMB'000	Total RMB'000
1 January 2019 Impact on initial application of HKFRS 16 (note 3.1)	6,147 —	 4,147	6,147 4,147
1 January 2019 (adjusted)	6,147	4,147	10,294
Cash flows: – Repayment – Proceeds – Payment for lease liabilities Non-cash: – Entering into new leases – Modification of lease term – Unrealised exchange differences	(9,406) 15,677 — — — 123	– (3,116) 2,985 (926) –	(9,406) 15,677 (3,116) 2,985 (926) 123
31 December 2019	12,541	3,090	15,631
As at 1 January 2018 Cash flows:	26,395	_	26,395
- Repayment	(21,691)	_	(21,691)
Non-cash flows: — Unrealised exchange differences	1,443	_	1,443
31 December 2018	6,147	_	6,147

## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT

The Group is exposed to financial risks through its use of financial instruments in its ordinary course of operations and in its investment activities. The financial risks include market risk (including foreign currency risk and interest rate risk), credit risk and liquidity risk.

The Group's overall financial risk management policies focuses on the unpredictability and volatility at financial markets and seeks to minimise potential adverse effects on the financial position, financial performance and cash flows of the Group. No derivative financial instruments are used to hedge any risk exposures.

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## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.1 Categories of financial assets and liabilities

The carrying amounts presented in the consolidated statement of financial position relate to the following categories of financial assets and liabilities.

	2019 RMB'000	2018 RMB'000
Financial assets		
Financial assets at amortised cost:		
<ul> <li>Trade and other receivables</li> </ul>	19,261	18,462
<ul> <li>Amounts due from Controlling Shareholders</li> </ul>	9	9
<ul> <li>Restricted cash</li> </ul>	4,006	242
<ul> <li>Cash and bank balances</li> </ul>	6,969	17,746
Financial asset at FVTPL:		
<ul> <li>Investment in a life insurance policy</li> </ul>	465	320
	30,710	36,779
Financial liabilities		
Measured at amortised cost:		
<ul> <li>Trade and other payables</li> </ul>	18,492	15,947
- Bank borrowings	12,541	6,147
<ul> <li>Amount due to the then immediate holding company</li> </ul>	14	10
<ul> <li>Lease liabilities</li> </ul>	3,090	_
- Put option liability	3,801	_
	37,938	22,104

## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.2 Foreign currency risk

Foreign currency risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposures to foreign currency risk mainly arise from the entities within the Group's cash and cash equivalents which denominated in RMB and United States dollars ("US\$"). These are not the functional currencies of the entities within the Group to which these transactions relate.

The financial assets denominated in RMB and US\$, translated into RMB at the closing rates, are as follows:

	RMB RMB'000	US\$ RMB'000
As at 31 December 2019 Cash and cash equivalents	199	241
As at 31 December 2018 Cash and cash equivalents	6,503	236

The following table illustrates the sensitivity of the Group's loss after income tax for the year and equity as at 31 December 2019 in regards to an appreciation in the entities within the Group's functional currencies against RMB and US\$. The sensitivity rate is the rate used when reporting foreign currency risk internally to key management personnel and represents management's best assessment of the possible change in foreign exchange rate.

	Sensitivity rate %	Increase in loss for the year RMB'000	Decrease in equity RMB'000
<b>Year ended 31 December 2019</b> RMB US\$	5% 5%	8 10	8 10
Year ended 31 December 2018 RMB US\$	5% 5%	272 9	272 9

The same percentage depreciation in the entities within the Group's functional currencies against the foreign currencies would have the same magnitude on the Group's loss after income tax for the year and equity as at 31 December 2019 but of opposite effect.

The Group does not hedge its foreign currency risk with RMB and US\$. However, management monitors the foreign currency exposure and will consider hedging significant foreign currency exposure should the need arise.

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## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.3 Interest rate risk

Interest rate risk relates to the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's interest rate risk arises primarily from interest-bearing borrowings which bearing variable rates expose the Group to cash flow interest rate risk.

The following table illustrates the sensitivity of the Group's loss after income tax for the year and equity as at 31 December 2019 to a decrease of 50 basis points in the interest rate, assuming the interest-bearing borrowings outstanding at the reporting year were outstanding for the whole year and all the variables were held constant.

	Decrease in loss for the year RMB'000	Increase in equity RMB'000
Year ended 31 December 2019 Decrease by 50 basis points	(52)	52
Year ended 31 December 2018 Decrease by 50 basis points	(26)	26

An increase in 50 basis points in interest rate of the Group's interest-bearing borrowings would have the same magnitude on the Group's loss after income tax for the year and equity as at 31 December 2019 but of opposite effect.

The assumed changes in interest rates are considered to be reasonably possible based on observation of current market conditions and represents management's assessment of a reasonably possible change in interest rate over the next 12 month period.

#### 33.4 Credit risk

Credit risk refers to the risk that the counterparty to a financial instrument would fail to discharge its obligation under the terms of the financial instrument and cause a financial loss to the Group. The Group's exposure to credit risk mainly arises from cash with banks and financial institutions, as well as granting credit to customers in the ordinary course of its operations.

The Group's maximum exposure to credit risk for the components of the consolidated statement of financial position as at 31 December 2019 and 2018 is the carrying amount as disclosed in note 33.1.

## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.4 Credit risk (Continued)

#### (i) Trade receivables

The Group's policy is to deal only with credit worthy counterparties. Credit terms are granted to new customers after a credit worthiness assessment by the credit control department. Where available at reasonable cost, external credit ratings and/or reports on customers are obtained and used. Customers who are not considered creditworthy are required to pay in advance or on delivery of goods. Payment record of customers is closely monitored. It is not the Group's policy to request collateral from its customers.

In addition, as set out in note 2.7, the Group assesses ECL under HKFRS 9 on trade receivables based on provision matrix, the expected loss rates are based on the payment profile for sales in the past 24 months as well as the corresponding historical credit losses during that period. The historical rates are adjusted to reflect current and forwarding looking macroeconomic factors affecting the customer's ability to settle the amount outstanding. At each reporting date, the historical default rates are updated and changes in the forward-looking estimates are analysed. However, given the short period exposed to credit risk, the impact of these macroeconomic factors has not been considered significant within the reporting period.

Trade receivables are written-off (i.e. derecognised) when there is no reasonable expectation of recovery. Failure to make payments within 365 days after the credit period from the invoice date and failure to engage with the Group on alternative payment arrangement amongst other is considered indicators of no reasonable expectation of recovery.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer rather than the industry or country in which the customers operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers. At the end of the reporting period, 60% (2018: 54%) of the total trade receivables was due from the Group's top five individual customers.

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## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.4 Credit risk (Continued)

#### (i) Trade receivables (Continued)

On the above basis, the ECL for trade receivables as at 31 December 2019 and 2018 was determined as follows:

	Current RMB'000	1–365 days past due RMB'000	More than 365 days past due RMB'000	Total RMB'000
As at 31 December 2019				
ECL rate	3.3%	8%	13.0%-100.0%	
Gross carrying amount		0,0		
- trade receivables	7,648	7,857	2,538	18,043
Lifetime ECL	252	629	1,299	2,180
As at 31 December 2018				
ECL rate	4.0%	5.0%	100.0%	
Gross carrying amount	1.070	0.070	100.070	
<ul> <li>trade receivables</li> </ul>	4,623	11,771	615	17,009
Lifetime ECL	184	585	615	1,384

#### (ii) Other financial assets at amortised cost

Other financial assets at amortised cost include other receivables, amounts due from Controlling Shareholders, restricted cash and cash and bank balances. In order to minimise the credit risk of other receivables, the management of the Group has designated a team responsible for determination of credit limits and credit approvals. The management would make periodic collective and individual assessment on the recoverability of other receivables based on historical settlement records and past experience as well as current external information. Other monitoring procedures are in place to ensure that follow-up action is taken to recover overdue debts. In these regards, the credit risk of other receivables is considered to be low.

Besides, the management is of the opinion that there is no significant increase in credit risk on these other receivables since initial recognition as the risk of default is low after considering the factors as set out in note 2.7 and, thus, ECL recognised is based on 12-month ECL. The ECL rate applied for other receivables ranging from 3.3% to 100.0% (2018: 5.0% to 100.0%).

The credit risks on restricted cash and cash and bank balances are considered to be insignificant because the counterparties are banks/financial institutions with high credit ratings assigned by international creditrating agencies.

The Group's amounts due from Controlling Shareholders are considered to have low credit risk as they have a low risk of default and the counterparties have strong capacity to meet their contractual cash flow obligation in the near term.

## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.5 Liquidity risk

Liquidity risk relates to the risk that the Group will not be able to meet its obligations associated with its financial liabilities. The Group is exposed to liquidity risk in respect of settlement of its financing obligations and its cash flow management. The Group's objective is to maintain an appropriate level of liquid assets and committed lines of funding to meet its liquidity requirements in the short and longer term.

When the creditor has a choice of when the liability is settled, the liability is included on the basis of the earliest date when the Group can be required to pay. Where the settlement of the liability is in instalments, each instalment is allocated to the earliest period in which the Group is committed to pay.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining contractual maturity as at 31 December 2019. The amounts disclosed in the tables are the contractual undiscounted cash flows.

	Within one year or on demand RMB'000	Over 1 year but within 5 years RMB'000	Total undiscounted amount RMB'000	Carrying amount RMB'000
As at 31 December 2019				
Trade and other payables	18,492	_	18,492	18,492
Bank borrowings	12,541	_	12,541	12,541
Amount due to the then immediate holding	, i i i i i i i i i i i i i i i i i i i		, i i i i i i i i i i i i i i i i i i i	,
company	14	—	14	14
Lease liabilities	2,656	532	3,188	3,090
Put option liability	—	3,772	3,772	3,801
	33,703	4,304	38,007	37,938
As at 31 December 2018				
Trade and other payables	15,947	_	15,947	15,947
Bank borrowings	6,147	_	6,147	6,147
Amount due to the then immediate holding	0,111		0,111	0,111
company	10	_	10	10
	22,104	_	22,104	22,104

Bank borrowings with a repayment on demand clause are included in the "One year or on demand" time band in the above maturity analysis.

As at 31 December 2019, the aggregate undiscounted principal and interest of these bank borrowings payable within one year in accordance with the scheduled payment terms were RMB12,586,000 (2018: RMB6,169,000).

As at 31 December 2019 and 2018, taking into account of the Group's financial position, the Directors do not believe that it is probable that the bank will exercise its discretionary right to demand immediate repayment. Included in the above balances, the Directors believe that such bank borrowings will be repaid in accordance with the scheduled repayment dates as set out in the loan agreements.

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## 33. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENT (Continued)

#### 33.6 Fair value measurements of financial instruments

Financial assets measured at fair values in the consolidated statement of financial position are grouped into three Levels of a fair value hierarchy. The three Levels are defined based on the observability of significant inputs to the measurements, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which the financial asset or liability is categorised in its entirety is based on the lowest level of input that is significant to the fair value measurement.

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
As at 31 December 2019				
Financial asset:				
Financial asset at FVTPL				
<ul> <li>Investment in a life insurance policy</li> </ul>	-	465	_	465
As at 31 December 2018				
Financial asset:				
Financial asset at FVTPL				
<ul> <li>Investment in a life insurance policy</li> </ul>		320	—	320

The fair value measurement hierarchy of the Group's financial asset at FVTPL is as follows:

During the year ended 31 December 2019, there were no transfers between Level 1, Level 2 and Level 3 (2018: Nil).

The fair value of financial asset at FVTPL is determined by reference to the net cash value as provided by the insurance company.

Management considered the carrying amounts of other financial assets and liabilities of the Group are not materially different from their fair values as at 31 December 2019 and 2018 due to immediate or short term of maturity.

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## **34. CAPITAL MANAGEMENT**

The Group's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it continues to provide returns and benefits for shareholders. The Group manages capital by regularly monitoring its current and expected liquidity requirements.

The Group actively and regularly reviews its capital structure and makes adjustments in light of changes in economic conditions. The Group monitors its capital structure on the basis of the net debt to equity ratio. For this purpose, debt is defined as bank borrowings net of restricted cash and cash and cash equivalents. In order to maintain or adjust the ratio, the Group may adjust the amount of dividends paid to shareholders, issue new shares and raise new debt financing.

The net debt to equity ratio at each reporting date was:

	2019 RMB'000	2018 RMB'000
Bank borrowings Less: restricted cash cash and bank balances	12,541 (4,006) (6,969)	6,147 (242) (17,746)
Net debts	1,566	(11,841)
Total equity	47,110	65,985
Net debt to equity ratio	3.3%	N/A

## 35. EVENTS AFTER THE REPORTING DATE

After the outbreak of Coronavirus Disease 2019 (the "COVID-19 outbreak") in early 2020, a series of precautionary and control measures have been and continued to be implemented across the regions in which the Group has business operations. The Group will pay close attention to the development of the COVID-19 outbreak and evaluate its impact on the financial position and operating results of the Group.

# **Financial Summary**

The consolidated results of the Group for the years ended 31 December 2015, 2016, 2017, 2018 and 2019, and the consolidated assets and liabilities of the Group as at 31 December 2015, 2016, 2017, 2018 and 2019 are as follows:

Consolidated results	2015	2016	2017	2018	2019
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Revenue	192,448	210,481	208,983	141,081	146,106
Listing expenses	—	(1,990)	(13,169)	(106)	_
Profit/(Loss) before income tax	13,649	9,631	8,637	(5,506)	(13,901)
Income tax (expense)/credit	(3,547)	(3,374)	(4,798)	245	(2,201)
Profit/(Loss) for the year	10,102	6,257	3,839	(5,261)	(16,102)
Total comprehensive income/(loss) for the year attributable to equity holders of the Company	9,886	5,729	4,901	(2,411)	(16,350)
Consolidated assets and liabilities	2015	2016	2017	2018	2019
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Total assets	80,602	94,634	105,410	91,140	86,163
Total liabilities	(61,269)	(69,572)	(75,438)	(25,155)	(39,053)
Total equity	19,333	25,062	29,972	65,985	47,110