



abc*multiactive*

abc Multiactive Limited

(Incorporated in Bermuda with limited liability)

Stock code:8131

2020

FIRST QUARTERLY REPORT

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CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

The board of directors (the "Board") of the Company presents the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the three months ended 29 February 2020, together with the comparative figures:

		(Unaudited)	
		For the three months ended	
	Notes	29 February 2020 HK\$'000	28 February 2019 HK\$'000
Turnover	3	2,499	2,643
Cost of sales		<u>(473)</u>	<u>(326)</u>
Gross profit		2,026	2,317
Software research and development and operating expenses		(510)	(774)
Selling and marketing expenses		(192)	(340)
Administrative expenses		(2,088)	(2,115)
Unrealised exchange gain/(loss)		<u>3</u>	<u>(3)</u>
Loss from operating activities	4	(761)	(915)
Finance costs	5	<u>(959)</u>	<u>(581)</u>
Loss before taxation		(1,720)	(1,496)
Income tax credit	6	<u>114</u>	<u>80</u>
Loss for the period		<u>(1,606)</u>	<u>(1,416)</u>

		(Unaudited)	
		For the three months ended	
		29 February 2020 HK\$'000	28 February 2019 HK\$'000
	Note		
Other comprehensive income			
<i>Items that may be reclassified</i>			
<i>subsequently to profit or loss:</i>			
Other comprehensive income for the			
period, net of tax		—	—
		<hr/>	<hr/>
Total comprehensive loss for the			
period		(1,606)	(1,416)
		<hr/> <hr/>	<hr/> <hr/>
Loss for the period attributable to			
owners of the Company		(1,606)	(1,416)
		<hr/> <hr/>	<hr/> <hr/>
Total comprehensive loss for the period			
attributable to owners of the Company		(1,606)	(1,416)
		<hr/> <hr/>	<hr/> <hr/>
Loss per share			
– Basic and diluted	7	HK(0.53) cents	HK(0.47) cents
		<hr/> <hr/>	<hr/> <hr/>

NOTES:

1. BASIS OF PREPARATION

The unaudited financial statements have been prepared in accordance with accounting principles generally accepted in Hong Kong and complied with accounting standards issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The unaudited financial statements also include the applicable disclosure requirements of the Hong Kong Companies Ordinances and GEM Listing Rules. They are prepared under the historical cost convention.

The unaudited consolidated results for the three months ended 29 February 2020 have not been audited by the Company's auditors, but have been reviewed by the Company's audit committee.

The accounting policies and basis of preparation used in the preparation of the unaudited consolidated results are consistent with those used in the Company's annual financial statements for the year ended 30 November 2019, except for the adoption of certain new and revised Hong Kong Financial Reporting Standards ("HKFRSs") and Hong Kong Accounting Standards ("HKASs") as disclosed in note 2 below.

2. IMPACT ON NEW HKFRSs AND HKASs

The HKICPA has issued a number of new and revised HKFRSs and HKASs which are effective for accounting periods commencing on or after 1 January 2019. The Group has adopted, for the first time for the current year's financial statements. Except for in certain cases, giving rise to new and revised accounting policies and additional disclosures, the adoption of these new and revised standards and interpretation has had no material effect on these financial statements.

Changes in accounting policies

HKFRSs and HKASs that are effective for the three months ended 29 February 2020:

Amendments to HKFRSs	Annual Improvements to HKFRSs 2015-2017 Cycle ¹
Amendments to HKFRS 9	Prepayment Features with Negative Compensation ¹
HKFRS 16	Leases ¹
Amendments to HKAS 19	Plan Amendment, Curtailment or Settlement ¹
Amendments to HKAS 28	Long-term interests in Associates and Joint Ventures ¹
HK(IFRIC) Int 23	Uncertainty over Income Tax Treatment ¹

¹ Effective for annual periods beginning on or after 1 January 2019.

Except as described below, the application of all other new and amendments to HKFRSs and HKASs in the current period has had no material impact on the Group's financial performance and positions for the current and prior periods and/or on the disclosures set out in these unaudited consolidated financial statements.

HKFRS 16 Leases

The Group has adopted HKFRS 16 Leases for the first time in the current period from 1 December 2019. HKFRS 16 superseded HKAS 17 Leases (“HKAS 17”), and the related interpretations. The Group has adopted HKFRS 16 using the simplified transition approach and has not restated comparatives for the year prior to first adoption as permitted under the specific transition provisions in the standard.

Before the adoption of HKFRS 16, commitments under operating leases for future periods were not recognised by the Group as liabilities. Operating lease payments were recognised as expenses in the consolidated statement of profit or loss and other comprehensive income over the lease period on a straight-line basis.

At adoption of HKFRS 16, the Group recognised lease liabilities and right-of-use assets in relation to leases which had previously been classified as “operating leases” under the principles of HKAS 17. The lease liabilities were measured at the present value of the remaining lease payments, discounted using the lessee’s incremental borrowing rate as of 1 December 2019, with the relevant interest charged to consolidated statement of profit or loss and other comprehensive income over the lease period. The right-of-use assets were measured at the amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the consolidated statement of financial position immediately before the adoption of the HKFRS 16. The right-of-use assets were depreciated over the lease period on a straight-line basis.

As a result of the adoption of HKFRS 16, as of 1 December 2019, the Group recognised a right-of-use asset of approximately HK\$86,000, and a lease liability of approximately HK\$86,000 respectively. The depreciation on right-of-use asset and the interest expenses on lease liability charged to consolidated statement of profit or loss and other comprehensive income during the three months ended 29 February 2020 was approximately HK\$6,000 and approximately HK\$1,000 respectively.

In applying HKFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- reliance on previous assessments on whether leases are onerous;
- the accounting for certain operating leases with a remaining lease term of less than 12 months as of 1 December 2019 as short-term leases;
- the exclusion of initial direct costs for the measurement of the right-of-use asset at the date of initial application.
- the use of hindsight in determining the lease term when the contract contains option to extend or terminate the lease.

The Group has not applied the new and revised HKFRSs and HKASs, which have been issued but are not yet effective. The Group is in the process of making an assessment of the impact of these new and revised HKFRSs but is not yet in a position to state whether these new and revised HKFRSs and HKASs would have a material impact on its results of operations and financial position.

3. TURNOVER

The Group is principally engaged in the design and sales of computer software licenses, software rental and provision of related services; provision of maintenance services; sales of computer hardware and provision of fintech resources services. All significant intra-group transactions have been eliminated on consolidation.

An analysis of the Group's turnover for the period is as follows:

	(Unaudited)	
	For the three months ended	
	29 February 2020 HK\$'000	28 February 2019 HK\$'000
Disaggregation of revenue from contracts with customers		
Sales of computer software licences, software rental and provision of related services	1,251	787
Provision of maintenance services	1,158	1,433
Sales of computer hardware	28	135
Provision of fintech resources services	62	288
	<hr/> 2,499 <hr/>	<hr/> 2,643 <hr/>
Revenue from contracts with customers		2,643
Timing of revenue recognition		
A point in time	28	135
Over time	2,471	2,508
	<hr/> 2,499 <hr/>	<hr/> 2,643 <hr/>
Revenue from contracts with customers		2,643

4. LOSS FROM OPERATING ACTIVITIES
**Loss from operating activities is arrived
 at after charging/(crediting):**

Depreciation on property, plant and equipment	59	60
Depreciation on right-of-use asset	6	–
Operating lease payments in respect of		
– land and buildings	645	645
– plant and equipment	–	7
Directors' remunerations	15	15
Staff costs (excluding directors' remunerations)		
– salaries and allowances	1,804	1,943
– retirement benefit costs	76	89
Cost of computer hardware sold	4	124
Unrealised exchange (gain)/loss	(3)	3

**(Unaudited)
 For the three months ended**

29 February 2020 HK\$'000	28 February 2019 HK\$'000
59	60
6	–
645	645
–	7
15	15
1,804	1,943
76	89
4	124
(3)	3
959	581

5. FINANCE COSTS

Imputed interest expenses on promissory note	264	–
Imputed interest expenses on convertible bond	694	581
Interest expenses on lease liability	1	–

**(Unaudited)
 For the three months ended**

29 February 2020 HK\$'000	28 February 2019 HK\$'000
264	–
694	581
1	–
959	581

6. INCOME TAX CREDIT

	(Unaudited)	
	For the three months ended	
	29 February 2020 HK\$'000	28 February 2019 HK\$'000
Deferred tax		
Credit for the period	114	80

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

Accordingly, the Hong Kong profits tax is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million.

No provision for Hong Kong profits tax has been made as the Group had no estimated assessable profits for the period (2019: Nil).

The Group has unaudited tax losses arising in Hong Kong of approximately HK\$73,672,000 (As at 28 February 2019: approximately HK\$67,904,000) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. Deferred tax assets have not been recognised due to unpredictability of the future profit streams.

No income tax was recognised in consolidated statement of profit or loss and other comprehensive income during the period (2019: Nil).

7. LOSS PER SHARE

The calculation of basic loss per share attributable to owners of the Company for the three months ended 29 February 2020 is based on the unaudited net loss for the period of approximately HK\$1,606,000. (For the three months ended 28 February 2019 unaudited net loss: approximately HK\$1,416,000) and the weighted average number of 301,108,062 ordinary shares (2019: 301,108,062 ordinary shares).

Diluted loss per share

The calculation of diluted loss per share did not assume the exercise of the convertible bond and convertible preference shares existed during the period as the exercise of the convertible bond and convertible preference shares would reduce loss per share, therefore anti-dilutive. Diluted loss per share for the three months ended 29 February 2020 and 28 February 2019 were the same as the basic loss per share.

8. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 29 February 2020

	Attributable to owners of the Company							
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	Share capital	Share premium	Contributed surplus	Special reserve	Convertible bond reserve	Exchange reserve	Accumulated losses	Total equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 30 November 2018 as originally presented	42,464	113,656	37,600	10,828	11,830	-	(232,511)	(16,133)
Impact on initial application of HKFRS9 and HKFRS 15	-	-	-	-	-	-	(1,119)	(1,119)
Restated balance as at 1 December 2018	42,464	113,656	37,600	10,828	11,830	-	(233,630)	(17,252)
Loss and total comprehensive loss for the period	-	-	-	-	-	-	(1,416)	(1,416)
As at 28 February 2019	42,464	113,656	37,600	10,828	11,830	-	(235,046)	(18,668)
As at 1 December 2019	42,464	113,656	37,600	10,828	11,830	-	(238,595)	(22,217)
Loss and total comprehensive loss for the period	-	-	-	-	-	-	(1,606)	(1,606)
As at 29 February 2020	42,464	113,656	37,600	10,828	11,830	-	(240,201)	(23,823)

INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend for the three months ended 29 February 2020 (2019: Nil).

MANAGEMENT DISCUSSION AND ANALYSIS

Financial Review

The Group recorded an unaudited turnover of approximately HK\$2,499,000 for the three months ended 29 February 2020, slightly decreased by 5% from approximately HK\$2,643,000 for the corresponding period last year. Of the total unaudited turnover amount, (i) approximately HK\$1,251,000 or 50% was generated from software license sales and professional services, (ii) approximately HK\$1,158,000 or 46% was generated from maintenance services, (iii) approximately HK\$28,000 or 1% was generated from sales of computer hardware and (iv) approximately HK\$62,000 or 3% was generated from Fintech resources services. As at 29 February 2020, the Group had approximately HK\$2.2 million worth of service contracts and hardware sales contracts that were in progress. The unaudited net loss attributable to shareholders of the Company for the three months ended 29 February 2020 was approximately HK\$1,606,000, in which approximately HK\$959,000 was imputed interest expenses on convertible bond and promissory note and interest expenses on lease liability, whereas the Group recorded an unaudited net loss of approximately HK\$1,416,000 for the corresponding period last year after deducting the imputed interest of approximately HK\$581,000.

During the period, the Group continued to exercise prudent cost control measures by implementing tight expenses measures in its operations. The unaudited operating expenditures amounted to approximately HK\$2,790,000 for the three months ended 29 February 2020, decreased by 14% when compared to approximately HK\$3,229,000 for the corresponding period last year. The decreases were resulted by implementing effective cost control measures and enhancing the efficiency of resources allocation; meanwhile, part of research and development and operating expenses was allocated to cost of sales amounted to approximately HK\$356,000 (2019: approximately HK\$140,000) and capitalised in contract costs for ongoing projects amounted to approximately HK\$424,000 (2019: approximately HK\$478,000) which were not yet completed as at 29 February 2020 and 28 February 2019 respectively.

During the period, the depreciation expenses amounted to approximately HK\$65,000, remained stable when compared to that of approximately HK\$60,000 for the corresponding period last year. Depreciation expenses for the three months ended 29 February 2020 included approximately HK\$59,000 of depreciation on property, plant and equipment and approximately HK\$6,000 of depreciation on right-of-use asset.

The Group continues to invest in the development of its OCTO Straight Through Processing system ("OCTOSTP") including the development of the new C# version of OCTOSTP to upgrade its existing products and strengthen its customer support services. The Group also devoted resources in the development of its new product "FinReg Innovative Tools". The Group believes that these would help maintain its competitiveness in the market and achieve sustainable growth.

The Group has no provision made for impairment of trade receivables for the three months ended 29 February 2020.

Total unaudited staff costs (excluding directors' remuneration) are approximately HK\$1,880,000 for the three months ended 29 February 2020, decreased by 7% when compared to that of approximately HK\$2,032,000 for the corresponding period last year. The decrease was due to decrease in headcount as resulted by implementing effective cost control measures and enhancing the efficiency of resources allocation as well as project management has been reinforced.

Operation Review

For the three months ended 29 February 2020, the unaudited turnover from Financial Solutions and Fintech resources was approximately HK\$2,499,000, slightly decreased by 5% from approximately HK\$2,643,000 for the corresponding period last year. Of the total unaudited turnover, turnover of approximately HK\$2,409,000 represents sales of self-developed software, turnover of approximately HK\$62,000 was generated from Fintech resources services and turnover generated from resales of computer hardware and the third parties' products were approximately HK\$28,000. The decreases in turnover were mainly attributed to decrease in turnover derived from (i) fintech resources services and (ii) maintenance services as the Group provided professional services to existing customers to streamline and migrate functions and features of their existing system to enhance system performance, which offset the increase in turnover derived from software license sales and professional services.

The recent Coronavirus disease (COVID-19) (“COVID-19”) outbreak and unfavorable global economic conditions have posed threats to the Group, the potential and existing customers of the Group have slowed down business activities and decided to further delay the plan of their business expansion as well as implementation of IT infrastructure and upgrade projects. Notwithstanding the difficult business environment, the Group continue to improve its existing products for better user experience and simultaneously explore more new business opportunities and attain product diversification. The Group has taken several measures including (i) holding virtual seminars and making use of video conferencing software to follow up with customers; (ii) strengthening online media promotion; (iii) cooperating with new business partners for expansion of product base; (iv) seeking for new business opportunity by modifying the existing software of the Group to cater a new group of target customers; and (v) maintaining an efficient and lean cost structure with stringent control on fixed cost.

The Group targets to strive for expanding and diversifying its business lines and seeking new business opportunities to keep competition in the market and to achieve sustainable growth remain the top priorities of the Group. During the period, the Group has cooperated with different new business partners on cloud services, network security solutions, compliance solutions, IT managing services, CCTV solutions and mobile application design services to provide more innovative business solutions to the customers. To further accelerate business development, the Group has established a new sale and business product team to approach different customers to expand the customer base and to source and bring in new products and solutions. The team regularly carries out marketing campaigns through holding seminars, participating in exhibitions and making use of digital social media platform such as Facebook and YouTube to actively approach new and potential customers.

The Group has developed the new C# version of its core brokerage settlement system in 2019 and signed a sales contract for the upgraded C# version of its OCTOSTP system with a well-known Singapore brokerage firm for its Hong Kong operation. The first stage of development work and system integration test (“SIT Testing Criteria”) has been delivered on schedule. Due to the office relocation of the customer and outbreak of COVID-19, the coming stage of user acceptance test (“UAT Testing Criteria”) and parallel run testing of the upgrade C# version system live run are postponed and are expected to be completed in the middle of this year.

Moreover, after dedicated efforts in the development of our new product, “FinReg Innovative Tools”, our endeavors start to bear fruit. The Group is closely negotiating with more than ten potential customers. The Group actively carries out marketing campaign to promote its services and is confident that “FinReg Innovative Tools” would contribute positively to the Group’s profitability.

At the fourth quarter of the year 2019, the Stock Exchange has introduced a new spread table and continuous quoting market making obligations for Exchange Traded Funds (“ETFs”) and Leveraged and Inverse (“L&I”) Products tentatively scheduled for late February 2020. The Group has successfully completed the market rehearsal according to the Stock Exchange’s tentative timeline. The system enhancement and implementation for the rollout of the market change enhancement for ETFs and L&I was also completed in March 2020. The Group was awarded the satisfactory result that new sales contracts were signed with not less than five brokerage firms for system enhancement and calibration for the ETFs and L&I.

More information on the Group’s development and expansion plan are set out below in this report.

Prospects

Operational efficiency and increase its revenue growth will continue to be top priorities for the Group for 2020. In the coming year, the directors expect to be able to gain the benefits from its efforts spent on new products development and marketing promotion in 2019.

With a more efficient infrastructure and our well experience in the financial industry, the Group can dedicate more research and development focus on its OCTOSTP improvement and upgrading and more new diversify solutions such as “FinReg Innovative Tools” availability to be launched to the markets. The Group will continue to keep up with the market trend and the industry requirements and also will explore new business opportunities and widen the Group’s turnover stream from both existing and potential customers.

Besides, based on the Group’s experience on sourcing computer hardware and solutions and existing relationship with its customers, the Group believes that it is capable to extend its customer base to other departments of the brokerage houses and banks as well as explore its sale and business product team to approach other financial or non-financial corporations in Hong Kong. It is the belief of the directors of the Company that the Group has well-diversified products and services range, which maintains its market competitiveness and it is well equipped to face future challenges and believe that the Group will be strongly positioned to grow when market conditions improve.

SUPPLEMENTARY INFORMATION FOR THE THREE MONTHS ENDED 29 FEBRUARY 2020

The Board wishes to supplement the shareholders of the Company additional information in respect of the expansion plans of the Group.

Expansion Plans of the Group

The Group will further focus on its core business and technology development with product functionality improvement and expansion in the service areas offered to the customers. The Group has formulated and been implementing following expansion and development plans with the goal to improve its business performance.

(1) Sales of Computer Software Licences, Software Rental and Provision of Related Services

The Group's flagship product: OCTOSTP (Order routing, Credit control, Transaction settlement and Online trading) is primarily designed to provide advanced solution for front and back-office trading in brokerage houses and securities divisions of local and international banks in Hong Kong.

The Group intends to expand this segment by (i) upgrade of OCTOSTP system; (ii) expansion of customer base; and (iii) expansion of product base. Details of which are set out below.

(i) Upgrade of OCTOSTP system

The Group has been developing additional value-added products and service extensions during the recent years to cope with the Stock Exchange's several new launch products in the People's Republic of China ("PRC") and Hong Kong stock trading markets. In late 2019, the Stock Exchange has introduced a new spread table and continuous quoting market making obligations for Exchange Traded Funds ("ETFs") and Leveraged and Inverse ("L&I") Products effective in March 2020.

Additionally, the Group has also devoted its resources in developing the new C# version of its core brokerage settlement system (i.e. OCTOSTP). The C# version is an upgrade version of OCTOSTP Equity Back Office System to replace the old Visual Basic version. It is built upon and tightly integrated with the Group's core system and provided specifically enhanced functionality, better technical performance and more stabilization. The Group is well-positioned to further promote its upgraded system and attract new customers. In the last year, the Group has successfully signed a new contract for the upgraded C# version of OCTOSTP System to one well known brokerage house in Singapore that have local operation in Hong Kong. The first stage of development work and system integration test ("SIT Testing Criteria") has been on-time delivered with acceptance criteria by customer in accordance with the project schedule timeline. Due to the office relocation of the customer and outbreak of COVID-19, the coming stage of user acceptance test ("UAT Testing Criteria") and parallel run testing of the upgrade C# version system live run are postponed and are expected to be completed in the middle of this year.

At the fourth quarter of the year 2019, the market change enhancement for stock trading system - new spread table and continuous quoting market making obligations for Exchange Traded Funds ("ETFs") and Leveraged and Inverse ("L&I") Products tentatively scheduled for late February 2020 by the Stock Exchange's tentative timeline. All ETFs and L&I Products would be classified into 3 groups (A-C) based on their liquidity profile. To facilitate our customers for better preparation for the launch of the ETFs and L&I, the Group commence the implementation of system enhancements and calibration for the ETFs and L&I starting at the end of the year 2019. At the date of this report, the Group was awarded the satisfactory result that the new sales contracts with not less than five brokerage firms for system enhancement and calibration for the ETFs and L&I. The Group has successfully completed the market rehearsals according to the Stock Exchange's tentative timeline. The system enhancement and implementation for the rollout of ETFs and L&I was also completed in March 2020.

(iii) *Expansion of customer base*

Historically, the Group mainly focused its sales to brokerage houses and securities division of banks in Hong Kong. To broaden its customer base, the Group has been expanding its customer base to non-financial institutions and asset management houses as well.

The Group has also been carrying out marketing campaigns through holding seminars and participating in exhibitions regularly to approach new and potential customers actively. Since the fourth quarter of the year 2019, the Group actively hosted four seminars up to the date of this report to promote the Group's new products "FinReg Innovative Tools" and cooperated with three business partners including one well-known global cyber security company, a global leading vendor of IT infrastructure solutions and one well-known worldwide cloud services partner respectively to promote its newly launched "FinReg Innovative Tools" to brokerage houses and assets management houses. Upon the seminars, the Group has received satisfactory feedbacks and responses from a number of customers who have indicated their interests in the Group's new products and services. At the date of this report, the Group has signed a new sales contract with a new brokerage house customer to implement "FinReg Innovative Tools". The Group is also closely negotiating with not less than ten potential customers during the period.

Having accessed the COVID-19 situation in Hong Kong and to protect the health of participants in seminars, the Group has taken precaution measures. The Group makes use of online platform actively to provide customers with information about our latest development and services. The Group has held several Facebook live broadcasting up to the date of this report with business partners. The Group will continue to cooperate with various business partners throughout the Company's Facebook live to promote its products and services.

(iii) *Expansion of product base*

In order to strengthen the Group's competitiveness, the Group has also dedicated resources to develop "FinReg Innovative Tools" which helps customers deal with risk management and compliance of regulatory rules related to securities trading activities with automation and efficiencies. The expanded function of OCTOSTP for middle office operation is a universal platform that helps customers to improve business efficiency in the area including customer relationship management, marketing and also enhance its online customer services efficiency. In addition, the middle office module provides functions to improve brokerage house operation efficiency which covers risk and compliance management and administrative functions. Such functions include CCASS Report Generator function; CCASS Report Generator function will act for download, storage, filtering daily report, sending simultaneous transmissions of report/statement information. Customer can control the transmission of all information within CCASS Report Generator. It will assist customer to achieve the shortest possible response time even at the highest data through-put rates, ensuring fast and efficient downloading, storage and sending the report/statement services at all time.

(iv) *Strengthen of media promotion platform*

In order to promote the Group's ongoing products and services and introduction of its new products, the Group has strengthened the media promotion platform by revamped the Company's website, established the Company Facebook pages and throughout its Facebook live and YouTube channel respectively. The Group considers that the revamped website and throughout Company Facebook and YouTube media will provide a better interface with competitive contents to its existing and potential customers, and is able to align with the Group's latest developments to enhance and sustain its competitiveness. The Group also targets to cooperate with various business partners to promote its ongoing products and services through the Company Facebook live monthly. At the date of this report, the Group has cooperated with several business partners through its Facebook live to promote its ongoing products and services.

(2) Provision of Overseas Mortgage Loan Consultancy Services (New business for the Group in 2020)

To assist the overseas property owners affected by the worldwide outbreak of COVID-19 and in light of demand on resolving mortgage matters which include seeking for approval after committing into purchase agreement with the property developer from overseas property owners, the Group would commence a new mortgage loan consultancy service to give the owners one stop solution to choose the right package with a reputation of having high bank loan approval success rates. The Group's subsidiary, ABC Enterprise Limited has changed its company name to Canada Mortgage Limited to cope with the Group's business expansion plan. The principal activity of Canada Mortgage Limited is provision of the consultancy service on overseas property mortgage loan to customers. To implement the new business, the Group makes use of existing developed mobile apps architectural for further development of mortgage loan application platform for customer services handling. During the period, the Group is upgrading its existing web application architectural to develop the mobile platform for rollout the new business. Furthermore, the Group has built up a new business team including consultant and sales and marketing staff during the period. The Company Facebook page "Canada Mortgage" has been launched to promote the service. During the period, the Group is closely negotiating with customers for the provision of consultancy service. The Group is in progress of planning and preparation stage and it is expected to launch the new service in the second quarter of the year.

(3) Provision of Maintenance Services

The provision of maintenance services is part and parcel of the direct sale of OCTOSTP. After the direct purchase by the customers, the customers are required to pay a software maintenance fee to the Group. Should the segment of sales of computer software licences, software rental and provision of related services be expanded, the performance of this segment would improve accordingly.

(4) Sales of Computer Hardware

The Group intends to expand this segment by (i) expansion of customer base; (ii) expansion of product base; and (iii) establishment of new sales and business product team. Details of which are set out below.

(i) Expansion of customer base

Historically, the Group mainly provided the computer hardware and general software to brokerage houses and securities division of banks in Hong Kong. By leveraging the Group's experience and resources, the Group has expanded its customer base to non-financial related customers and will also to approach other departments of brokerage houses and banks.

(ii) Expansion of product base

The Group has explored and introduced additional diversified business solutions, such as providing the non-financial solution module, management services solutions and infrastructure services.

The Group has cooperated with not less than ten new business partners since the beginning of year 2019 on cloud services, network security solutions, compliance solutions, IT managing service, scanning and storage solutions, CCTV solutions and mobile application design services to provide more innovative business solutions.

(iii) Establishment of new sales and business product team

In 2019, the Group has established a new sales and business team with the target to expand the customer base as well as sourcing of new products and solutions to enrich the Group's product varieties. Since the establishment, cooperation with new partners for new products have been brought in by this new team.

(5) Provision of Fintech Resources Services

The Group intends to expand this segment by (i) recruitment of human resource professional; and (ii) cooperation with headhunt companies. The Group considers that a main key for this segment is to source and maintain a wide pool of IT professionals.

(i) Recruitment of human resource professional

The Group has recruited a human resource staff to source and identify IT professionals from time to time with the intention to provide the customers with suitable candidates on time.

(ii) Cooperation with headhunt companies

The Group has engaged a total of seven recruitment agencies to source and identify more professionals for secondment and recruitment services.

(iii) Recruitment portals

The Group has also begun to publish recruitment advertisements on well-known recruitment portals including jobsDB, CTgoodjobs, SCMP online, Indeed and LinkedIn etc. to expand its pool of IT professional candidates for the customers.

(iv) Participating in Career Fair

The Group has also started to participate in career fairs. Career fair enables the Group to meet a large pool of potential candidates from the crowd which is considered to be a cost effective approach.

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES

As at 29 February 2020, the interests and short positions of the directors and chief executives in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept under Section 352 of SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Rule 5.46 to 5.68 of the GEM Listing Rules were as follows:

Long positions in shares

No long positions of directors and chief executives in the shares of the Company and its associated corporations were recorded in the register or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules.

Long positions in underlying shares

a) The Company:

All options of the Company granted were expired on 27 May 2011.

No long positions of directors and chief executives in the underlying shares of the Company were recorded in the register or as otherwise notified to the Company and the Stock Exchange pursuant to rule 5.46 of the GEM Listing Rules.

No further options can be granted under the Company's share option scheme adopted on 22 January 2001 until the new requirements of Chapter 23 of the GEM Listing Rules are complied with.

b) Associated Corporation:

No long position of directors and chief executives in the underlying shares of the Associated Corporation were recorded in the register or as otherwise notified to the Company and the Stock Exchange pursuant to rule 5.46 of the GEM Listing Rules.

Long positions in debentures

No long positions of directors and chief executives in the debentures of the Company and its associated corporations were recorded in the register or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules.

Short positions in shares

No short positions of directors and chief executives in the shares of the Company and its associated corporations were recorded in the register or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules.

Short positions in underlying shares

No short positions of directors and chief executives in the underlying shares of the equity derivatives of the Company and its associated corporations were recorded in the register or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules.

Short positions in debentures

No short positions of directors and chief executives in the debentures of the Company and its associated corporations were recorded in the register.

Save as disclosed above, as at 29 February 2020, none of the directors nor the chief executive of the Company had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporation (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were required to be recorded in the register kept by the Company under Section 352 of the SFO, or otherwise notified to the Company and the Stock Exchange pursuant to Rules 5.46 of the GEM Listing Rules.

INTERESTS DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS

As at 29 February 2020, the following persons (other than the directors and chief executive of the Company) had interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO.

Long positions in shares

Name	Capacity	Nature of interest	Number of ordinary shares	Percentage of issued share capital
Maximizer International Limited	Beneficial owner	Corporate	177,793,941	59.05%
Pacific East Limited	Beneficial owner	Corporate	16,450,838	5.46%
DGM Trust Corporation (Note)	Trustee	Corporate	194,244,779	64.51%

Note:

DGM Trust Corporation is the trustee of The City Place Trust which wholly owns Maximizer International Limited, which holds 59.05% interest in the Company and wholly owns Pacific East Limited, which holds 5.46% interest in the Company. The City Place Trust is a discretionary trust and its beneficiaries include certain family members of Mr. Kau Mo Hui, but does not include Mr. Joseph Chi Ho Hui or Ms. Clara Hiu Ling Lam or any of their respective spouses or minor child. Mr. Kau Mo Hui is the father of Mr. Joseph Chi Ho Hui, an executive director of the Company and Mr. Samson Chi Yang Hui, the chief executive officer of the Company. Mr. Kau Mo Hui is also the father-in-law of Ms. Clara Hiu Ling Lam, an executive director of the Company.

Long positions in underlying shares

On 22 November 2018, pursuant to the conditional subscription agreement dated 28 August 2018 (as supplemented and amended by a supplemental agreement dated 10 October 2018) entered into between the Company and Maximizer International Limited:

1. 123,529,400 convertible preference shares were issued by the Company to Maximizer International Limited. Based on the initial conversion price of HK\$0.17 per new ordinary share upon the exercise of the conversion rights attaching to each the convertible preference share, a maximum number of 123,529,400 new ordinary shares shall be allotted and issued upon full exercise of the conversion rights attaching to the convertible preference shares.
2. five-year unlisted convertible bond with nil interest rate in the principal amount of HK\$29,699,876.20 was issued by the Company to Maximizer International Limited. Based on the initial conversion price of HK\$0.17 per new ordinary share upon the exercise of the conversion rights attaching to the convertible bond, a maximum number of 174,705,154 new ordinary shares shall be allotted and issued upon full exercise of the conversion rights attaching to the convertible bond.

Except for disclosed above, no long positions of other persons and substantial shareholders in the underlying shares of equity derivatives of the Company were recorded in the register.

Short positions in shares

No short positions of other persons and substantial shareholders in the shares of the Company were recorded in the register.

Short positions in underlying shares

No short positions of other persons and substantial shareholders in the underlying shares of equity derivatives of the Company were recorded in the register.

Apart from the foregoing, no other interests required to be recorded in the register kept under Section 336 of the SFO have been notified to the Company.

AUDIT COMMITTEE

Pursuant to the GEM Listing Rules, an audit committee was established on 22 January 2001, comprising three independent non-executive directors, namely Messrs. Kwong Sang Liu, Edwin Kim Ho Wong and William Keith Jacobsen. On 28 September 2004, Mr. Kwong Sang Liu was appointed as independent non-executive director and member of audit committee of the Company. On 29 August 2008, Mr. Edwin Kim Ho Wong was appointed as independent non-executive director and member of audit committee of the Company. Mr. William Keith Jacobsen was appointed as independent non-executive director and member of audit committee of the Company on 10 July 2009. Mr. Kwong Sang Liu is the chairman of the audit committee for the year.

The written terms of reference which describe the authorities and duties of the audit committee were prepared and adopted with reference to "A Guide for the Formation of an Audit Committee" published by the Hong Kong Institute of Certified Public Accountants. The terms of reference of the audit committee should also require it to review arrangement employees of the Company can use to raise concerns about possible improprieties in financial reporting, internal control or other matters. The audit committee should ensure that proper arrangements are in place for fair and independent investigation of these matters and for appropriate follow-up action and to act as the key representative body for overseeing the Company's relations with the external auditors. The audit committee provides an important link between the board of directors and the Company's auditors in matters coming within the scope of the Group audit. It also reviews the financial reporting process and the adequacy and effectiveness of the Group's internal control system.

During the three months ended 29 February 2020, the audit committee held a meeting for the purpose of reviewing the Company's reports and financial statements, and providing advice and recommendations to the Board of directors. The minutes of the audit committee meeting are kept by the company secretary.

The Group's unaudited results for the three months ended 29 February 2020 have been reviewed by the audit committee, which was of the opinion that the preparation of such results complied with the applicable accounting standard.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the three months ended 29 February 2020, the Company has not redeemed any of its listed securities. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed securities during the period.

By order of the Board
Joseph Chi Ho Hui
Chairman

As at the date of this report, the Board comprises the following directors:

Mr. Joseph Chi Ho HUI	<i>(Executive Director)</i>
Ms. Clara Hiu Ling LAM	<i>(Executive Director)</i>
Mr. Kwong Sang LIU	<i>(Independent Non-executive Director)</i>
Mr. Edwin Kim Ho WONG	<i>(Independent Non-executive Director)</i>
Mr. William Keith JACOBSEN	<i>(Independent Non-executive Director)</i>

Hong Kong, 9 April 2020

This report will remain on the GEM website on the "Latest Company Announcements" page for at least 7 days from the day of its posting and the website of the Company at www.hklistco.com.