

CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and midsized companies to which a higher investment risk may be attached than other companies listed on the Main Board. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

This report, for which the directors (the "Directors") of C&N Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief (1) the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and (2) there are no other matters the omission of which would make any statement herein or this report misleading.

The original announcement is prepared in the English language. This report is translated into Chinese. In the event of any inconsistencies between the Chinese and the English version, the latter shall prevail.

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Highlights

- The Group's overall revenue amounted to approximately \$\$13,079,000 for the six months ended 30 June 2020, representing a decrease of approximately \$\$1,108,000 or 7.8% as compared to the six months ended 30 June 2019.
- The loss attributable to the owners of the Company was approximately \$\$579,000 for the six months ended 30 June 2020 as compared to a loss of approximately S\$947,000 for the six months ended 30 June 2019. The loss is mainly attributable to a decrease in sales volume and gross profit due to uncertainties in global business environment, as well as operational disruptions with the implementation of government control measures due to the recent Covid-19 outbreak.
- The Board does not recommend the payment of any dividend for the six months ended 30 June 2020.

Unaudited Interim Results

The board of Directors (the "Board") of the Company is pleased to present the unaudited condensed consolidated results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2020, together with the unaudited comparative figures for the corresponding period in 2019, as follows:

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| | | Three months ended 30 June | | Six mont | |
|--------------------------------------|-------|----------------------------|-------------|--------------|--------------|
| | | 2020 | 2019 | 2020 | 2019 |
| | Notes | <i>S\$</i> | S\$ | <i>S\$</i> | S\$ |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| | | | | | |
| Revenue | 3 | 6,658,289 | 6,639,352 | 13,079,404 | 14,187,322 |
| Cost of sales | | (6,163,175) | (6,187,663) | (12,275,923) | (12,845,488) |
| | | | | | |
| Gross profit | | 495,114 | 451,689 | 803,481 | 1,341,834 |
| Other income | 4 | 504,226 | 21,199 | 779,478 | 77,989 |
| Administrative expenses | | (917,032) | (1,036,419) | (2,114,431) | (2,315,068) |
| Finance costs | 5 | (13,731) | (26,396) | (27,844) | (56,704) |
| | | | | | |
| Profit/(loss) before tax | 6 | 68,577 | (589,927) | (559,316) | (951,949) |
| Income tax (expense)/credit | 7 | (19,840) | 9,701 | (19,840) | 4,502 |
| | | | | | |
| Profit/(loss) for the period and | | | | | |
| total comprehensive income | | | | | |
| for the period | | 48,737 | (580,226) | (579,156) | (947,447) |
| • | | | (1 - 7 - 7 | ,,, | . , , |
| Desire and all test assets a (least) | | | | | |
| Basic and diluted earnings/(loss) | 0 | 0.0004 | (0.0000) | (0.0000) | (0.0045) |
| per share | 8 | 0.0001 | (0.0009) | (0.0009) | (0.0015) |

Unaudited Consolidated Statement of Financial Position

As at 30 June 2020

| | Notes | 30 June 2020 <i>S\$</i> (Unaudited) | 31 December 2019 \$\$ (Audited) |
|---|----------------------|--|--|
| Non-current assets Property, plant and equipment Intangible assets Deferred tax assets Right-of-use assets Deposits | 10 | 7,764,584 332,045 94,607 4,973,037 52,500 | 8,643,323 371,889 94,607 4,939,806 52,500 |
| Total non-current assets | | 13,216,773 | 14,102,125 |
| Current assets Trade receivables Deposits and other receivables Contract assets Prepayments Pledged deposits Cash and bank balances Total current assets | 11 14 | 4,452,553 35,110 186,168 56,983 502,509 6,770,081 | 4,717,865 60,052 3,944 46,608 502,509 6,566,132 |
| Current liabilities Trade payables Contract liabilities Other payables and accruals Loans and borrowings Tax payable | 12 14 13 15 | 1,167,547 24,972 1,417,036 1,209,221 19,938 | 1,093,518 140,431 976,017 1,853,953 6,893 |
| Total current liabilities | | 3,838,714 | 4,070,812 |
| NET CURRENT ASSETS | | 8,164,690 | 7,826,298 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 21,381,463 | 21,928,423 |

Unaudited Consolidated Statement of Financial Position

As at 30 June 2020

| | Notes | 30 June 2020 <i>S\$</i> | 31 December 2019 \$\$ (Audited) |
|-------------------------------|-------|-------------------------------|---------------------------------|
| | | (Unaudited) | (Audited) |
| Non-current liabilities | | | |
| Loans and borrowings | 15 | 585,038 | 552,842 |
| Deferred tax liabilities | | 737,123 | 737,123 |
| | | | |
| Total non-current liabilities | | 1,322,161 | 1,289,965 |
| NET ASSETS | | 20,059,302 | 20,638,458 |
| FOURTY | | | |
| EQUITY Chara capital | 16 | 4 406 047 | 1 100 017 |
| Share capital | 16 | 1,106,317 | 1,106,317 |
| Reserves | | 18,952,985 | 19,532,141 |
| TOTAL EQUITY | | 20,059,302 | 20,638,458 |

Unaudited Condensed Consolidated Statement of Changes in Equity

| | Share capital S\$ | Share premium S\$ | Retained earnings | Total equity |
|--|-------------------|-------------------|-------------------|--------------|
| At 1 January 2019 (audited) Loss for the period and total comprehensive income | 1,106,317 | 19,773,348 | 738,948 | 21,618,613 |
| for the period | _ | _ | (947,447) | (947,447) |
| At 30 June 2019 (unaudited) | 1,106,317 | 19,773,348 | (208,499) | 20,671,166 |
| At 1 January 2020 (audited) Loss for the period and total comprehensive income | 1,106,317 | 19,773,348 | (241,207) | 20,638,458 |
| for the period | _ | _ | (579,156) | (579,156) |
| At 30 June 2020 (unaudited) | 1,106,317 | 19,773,348 | (820,363) | 20,059,302 |

Unaudited Consolidated Statement of Cash Flows

| | Six months en | 2019 |
|--|---|--|
| | S\$ (Unaudited) | <i>S\$</i> (Unaudited) |
| Cash flows from operating activities Loss before tax | (559,316) | (951,949) |
| Adjustments for: Depreciation of property, plant and equipment Depreciation of right-of-use assets Amortisation of intangible assets Loss/(gain) on disposal of property, plant and | 829,889 446,457 39,844 | 1,093,659 157,500 — |
| equipment Finance costs | 21,166 27,844 | (19,458) 51,492 |
| Decrease in trade receivables Increase in contract assets Decrease in deposits and other receivables (Increase)/decrease in prepayments Increase in trade payables Increase/(decrease) in other payables and accruals Decrease in contract liabilities | 805,884 265,312 (182,224) 24,942 (10,375) 74,029 441,019 (115,459) | 331,244 674,922 — 20 16,618 66,509 (74,487) (137,718) |
| Cash generated from operations Income tax paid | 1,303,128 (6,795) | 873,108 (30,527) |
| Net cash flows generated from operating activities | 1,296,333 | 842,581 |
| Cash flows from investing activities Purchase of items of property, plant and equipment Proceeds from disposal of items of property, plant and equipment | (47,000) 18,000 | (156,718) 536,700 |
| Net cash flows (used in)/from investing activities | (29,000) | 379,982 |

Unaudited Consolidated Statement of Cash Flows

| | Six months ended 30 June | | |
|---|--------------------------|-------------|--|
| | 2020 | 2019 | |
| | S\$ | S\$ | |
| | (Unaudited) | (Unaudited) | |
| Cash flows from financing activities | | | |
| Repayment of loans and borrowings | (65,703) | (65,662) | |
| Payment of principal portion of lease liabilities | (969,837) | (1,420,822) | |
| Interest paid | (27,844) | (46,280) | |
| | | | |
| Net cash flows used in financing activities | (1,063,384) | (1,532,764) | |
| | | | |
| Net increase/(decrease) in cash and cash | | | |
| equivalents | 203,949 | (310,201) | |
| Cash and cash equivalents at beginning of period | 6,566,132 | 8,702,552 | |
| | | | |
| Cash and cash equivalents at end of period | 6,770,081 | 8,392,351 | |

GENERAL INFORMATION AND GROUP REORGANISATION 1.

The Company is an exempted company with limited liability incorporated in the Cayman Islands. The Company's registered office address is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The principal place of business of the Company is 19th Floor, Prosperity Tower, 39 Queen's Road Central, Central, Hong Kong, The head office and principal place of business of the Group is at 3 Soon Lee Street, #06-03, Pioneer Junction, Singapore 627606.

The Group is principally engaged in offering various transport and storage services to the logistics industry in Singapore, primarily trucking and hubbing services.

These interim unaudited condensed consolidated financial statements have been prepared under the historical cost convention and are presented in Singapore Dollar ("S\$"), which is also the functional currency of the Company.

These interim unaudited condensed financial statements were approved by the Board of Directors of the Company on 11 August 2020.

2. BASIS OF PREPARATION AND CHANGES IN ACCOUNTING **POLICIES AND DISCLOSURES**

The unaudited condensed consolidated financial statements for the six months ended 30 June 2020 have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standards Board and the applicable disclosures required by the Rules Governing the Listing of Securities on the GEM of the Stock Exchange.

The unaudited condensed consolidated financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2019, which have been prepared in accordance with International Financial Reporting Standards ("IFRSs") which include International Accounting Standards ("IASs") and Interpretations promulgated by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance. The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Company's annual consolidated financial statements for the year ended 31 December 2019, except for the adoption of the new and revised IFRSs effective as of 1 January 2020.

3. REVENUE AND SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their services and has two reportable segments as follows:

- (a) The trucking segment refers to the provision of cargo transportation and other related services. The Group offers cargo transportation services, primarily of containers, from the customers designated pick up points to their designated delivery points within Singapore.
- The hubbing segment refers to the offering of the Group's container storage (b) facility at its logistic yard to its customers.

Revenue represents the value of services rendered, net of goods and services tax ("GST"), during the period.

An analysis of revenue is as follows:

| Three months ended | | | Six months ended | | |
|--------------------|-------------|-------------|------------------|-------------|--|
| | 30 J | lune | 30 June | | |
| | 2020 | 2019 | 2020 | 2019 | |
| | <i>S\$</i> | S\$ | <i>S\$</i> | S\$ | |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | |
| | | | | | |
| | | | | | |
| | 6,658,289 | 6,639,352 | 13,079,404 | 14,187,322 | |

Revenue from contracts with customers

Revenue from contracts with customers Disaggregated revenue information

| | Three months ended 30 June | | | | |
|---------------------------|----------------------------|--------------|-------------|-------------|--|
| | 2020 | 2019 | 2020 | 2019 | |
| | S\$ | S\$ | S\$ | S\$ | |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | |
| | (Onduditod) | (Orladaltod) | (Onduditod) | (Orladanou) | |
| Type of goods or services | | | | | |
| Trucking services | 5,525,096 | 5,467,121 | 10,674,976 | 11,957,334 | |
| Hubbing services | 1,133,193 | 1,172,231 | 2,404,428 | 2,229,988 | |
| · · | , , | | • • • | | |
| | 6,658,289 | 6,639,352 | 13,079,404 | 14,187,322 | |
| | | | | | |
| Timing of revenue | | | | | |
| recognition | | | | | |
| Services transferred at | | | | | |
| a point in time | 5,525,096 | 5,467,121 | 10,674,976 | 11,957,334 | |
| Services transferred | 3,323,030 | 0,407,121 | 10,014,510 | 11,007,004 | |
| over time | 1,133,193 | 1,172,231 | 2,404,428 | 2,229,988 | |
| | | | | | |
| | 6,658,289 | 6,639,352 | 13,079,404 | 14,187,322 | |

Geographical markets

All of the Group's revenue were generated in Singapore.

(ii) Performance obligations

Information about the Group's performance obligations is summarised below:

Trucking income

The performance obligation is satisfied at a point in time upon delivery of customer goods to the designated location.

Hubbing income

The performance obligation is satisfied over the respective storage periods on a straight-line basis.

The transaction prices allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) as at 30 June 2020 and 2019 are approximately S\$161,000 and S\$238,000 respectively, which are expected to be recognised in less than one year.

OTHER INCOME

Exchange (loss)/gain Gain on disposal of items of property, plant and equipment Government incentives

| Three months ended | | Six months ended | | | |
|--------------------|-------------|------------------|-------------|-------------|--|
| | 30 J | lune | 30 June | | |
| | 2020 | 2019 | 2020 | 2019 | |
| | S\$ | S\$ | <i>S\$</i> | S\$ | |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | |
| | | | | | |
| | (33,169) | _ | 181,901 | _ | |
| | | | | | |
| | | | | | |
| | _ | 19,458 | _ | 19,458 | |
| | 537,395 | 1,741 | 597,577 | 58,531 | |
| | | | | | |
| | 504,226 | 21,199 | 779,478 | 77,989 | |
| | 304,220 | 21,199 | 119,410 | 11,909 | |

There were no unfulfilled conditions or contingencies relating to the incentives from Singapore Government.

5. **FINANCE COSTS**

Three months ended Six months ended 30 June 30 June 2020 2019 2020 2019 S\$ S\$ S\$ S\$ (Unaudited) (Unaudited) (Unaudited) (Unaudited) Interest on bank and other loans 5,874 3,337 8,837 6,099 Interest on lease liabilities 7,857 23,059 19,007 50,605 13,731 26,396 27,844 56,704

PROFIT/(LOSS) BEFORE TAX 6.

The Group's profit/(loss) before tax is arrived at after charging/(crediting):

| | Three months ended | | Six months ended | |
|---|--|--|--|---|
| | 30 J | lune | 30 J | une |
| | 2020 | 2019 | 2020 | 2019 |
| | S\$ | S\$ | S\$ | S\$ |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| Depreciation of property, plant and equipment Amortisation of intangible assets Depreciation of right-of-use assets Employee benefits (excluding directors' remuneration) — Salaries and wages — CPF contribution | 411,888 19,923 224,277 1,931,989 156,357 | 540,420 - 80,271 2,351,619 134,325 | 829,889 39,844 446,457 3,962,484 329,265 | 1,093,659 - 157,500 4,570,220 349,283 |
| | 2,088,346 | 2,485,944 | 4,291,749 | 4,919,503 |
| Lease payments not included in the measurement of lease liabilities Exchange loss/(gain) | 226,714 33,169 | 309,342 (53,536) | 489,177 (181,901) | 661,461 6,444 |

7. **INCOME TAX EXPENSE/(CREDIT)**

| | Three months ended 30 June | | Six months ended 30 June | | |
|----|----------------------------|-------------|--------------------------|-------------|--|
| | 2020 | 2019 | 2020 | 2019 | |
| | S\$ | S\$ | S\$ | S\$ | |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | |
| ne | | | | | |
| | 19,840 | (9,701) | 19,840 | (4,502) | |

Current tax representing income tax expense/(credit) for the period

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.

No Hong Kong profits tax has been provided since no assessable profit arose in Hong Kong during the period (six months ended 30 June 2019: nil).

Singapore corporate income tax has been provided at the rate of 17% (six months ended 30 June 2019: 17%) on the chargeable income arising in Singapore during the period. Income tax expense of the Group relates wholly to the profits of its two operating subsidiaries.

8. EARNINGS/(LOSS) PER SHARE

| Three months ended | | Six months ended | |
|--------------------|-------------|------------------|-------------|
| 30 June | | 30 June | |
| 2020 | 2019 | 2020 | 2019 |
| <i>S\$</i> | S\$ | S\$ | S\$ |
| (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| | | | |
| | | | |
| 48,737 | (580,226) | (579,156) | (947,447) |
| | | | |
| | | | |
| 640,000,000 | 640,000,000 | 640,000,000 | 640,000,000 |
| | | | |
| | | | |
| 0.0001 | (0.0009) | (0.0009) | (0.0015) |
| | | | |

Profit/(loss) attributable to the owners of the Company

Number of ordinary shares in issue

Basic and diluted earnings/ (loss) per share

The calculation of the basic earnings/(loss) per share is based on the profit/(loss) for the period attributable to owners of the Company and the weighted average number of ordinary shares of 640,000,000 (2019: 640,000,000) in issue during the period.

9. DIVIDEND

The Board does not recommend the payment of dividend for the six months ended 30 June 2020 (six months ended 30 June 2019: nil).

PROPERTY, PLANT AND EQUIPMENT 10.

During the six months ended 30 June 2020, the Group acquired assets with aggregate cost of S\$470,000 (six months ended 30 June 2019: S\$156,718), of which S\$423,000 was funded under hire purchase. The asset is reclassified as right-of-use assets in line with IFRS 16. Items of plant and equipment with a net book value of S\$39,166 were disposed of during the six months ended 30 June 2020 (six months ended 30 June 2019; S\$517,242), resulting in a loss on disposal of S\$21,166 (six months ended 30 June 2019: gain of S\$19,458).

11. TRADE RECEIVABLES

| As at | As at |
|-------------|-------------|
| 30 June | 31 December |
| 2020 | 2019 |
| S\$ | S\$ |
| (Unaudited) | (Audited) |
| | |
| 4,452,553 | 4,717,865 |

External parties

Trade receivables are all non-interest-bearing and are generally repayable on terms of 30 to 60 days.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice dates, is as follows:

| | As at | As at |
|-------------------|-------------|-------------|
| | 30 June | 31 December |
| | 2020 | 2019 |
| | <i>S\$</i> | S\$ |
| | (Unaudited) | (Audited) |
| | | |
| Less than 30 days | 2,393,070 | 2,501,752 |
| 31 to 60 days | 1,711,183 | 1,822,988 |
| 61 to 90 days | 343,270 | 384,908 |
| More than 90 days | 5,030 | 8,217 |
| | | |
| Total | 4,452,553 | 4,717,865 |

12. TRADE PAYABLES

Trade payables are non-interest-bearing and are normally settled on terms of 30 days.

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice dates, is as follows:

| As at | As at |
|-------------|-------------|
| 30 June | 31 December |
| 2020 | 2019 |
| S\$ | S\$ |
| (Unaudited) | (Audited) |
| | |
| 872,092 | 889,195 |
| 254,738 | 169,435 |
| 40,717 | 34,888 |
| | |
| 1,167,547 | 1,093,518 |

Less than 30 days 31 to 60 days 61 to 90 days

Total

13. OTHER PAYABLES AND ACCRUALS

| As at 30 June | As at 31 December |
|---------------|-------------------|
| 2020 | 2019 |
| <i>S\$</i> | S\$ |
| (Unaudited) | (Audited) |
| | |
| 1,212,140 | 784,283 |
| 112,671 | 148,274 |
| 92,225 | 43,460 |
| | |
| 1,417,036 | 976,017 |

Accrued liabilities GST payable Other payables

Total

Other payables and accruals are non-interest-bearing and are normally repayable on demand.

14. CONTRACT ASSETS/CONTRACT LIABILITIES

| | As at 30 June 2020 \$\$ (Unaudited) | As at 31 December 2019 S\$ (Audited) |
|--|-------------------------------------|--------------------------------------|
| Contract assets Contract assets arising from: Trucking services | 186,168 | 3,944 |
| Contract liabilities Short-term advances received from customers Trucking services | 24,972 | 140,431 |

Contract assets primarily relate to the Group's right to consideration for work completed but not yet billed at reporting date for providing trucking services. Contract assets are transferred to receivables when the rights become unconditional (i.e invoiced). The expected timing of recovery or settlement for contract assets as at 30 June 2020 and 31 December 2019 is within one year. An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit loss. As at 30 June 2020 and 31 December 2019, the loss allowance was assessed to be minimal.

Contract liabilities primarily relate to the Group's obligation to transfer goods or services to customers for which the Group has received short-term advances from customers for sales of goods and services. The decrease in contract liabilities in 2020 was mainly due to the decrease in short-term advances received from customers in relation to the provision of trucking services at the end of the period/year.

15. LOANS AND BORROWINGS

| | As at 30 June 2020 <i>S\$</i> (Unaudited) | As at 31 December 2019 S\$ (Audited) |
|--|---|---|
| Current: Lease liabilities Bank loans — secured | 1,077,156 132,065 | 1,723,027 130,926 |
| | 1,209,221 | 1,853,953 |
| Non-current: Lease liabilities Bank loans — secured | 307,264 277,774 | 208,225 344,617 |
| | 585,038 | 552,842 |
| Total | 1,794,259 | 2,406,795 |
| Analysed into: Bank loans Within one year or on demand In the second year In the third to fifth years, inclusive Beyond five years | 132,065 117,259 133,501 27,014 | 130,926 134,932 165,626 44,059 |
| | 409,839 | 475,543 |
| Other borrowings: Within one year or on demand In the second year In the third to fifth years, inclusive | 1,077,156 160,879 146,385 | 1,723,027 208,225 — |
| | 1,384,420 | 1,931,252 |
| Total | 1,794,259 | 2,406,795 |

Notes:

(a) Leases

The lease obligations are secured by charges over the leased assets. For the six months ended 30 June 2020, the average effective interest rate of the leases was 2.71% (year ended 31 December 2019: 2.71%) per annum.

Bank loans and other loans (b)

For the six months ended 30 June 2020, the effective interest rates of the Group's bank loans and other loans ranged from 1.7% to 4.85% (year ended 31 December 2019: 1.7% to 4.85%) per annum.

The Group's secured bank loans are secured by:

- (i) mortgages over the Group's buildings situated in Singapore, which had an aggregate carrying amount of S\$921,697 (year ended 31 December 2019: S\$944,302) as at 30 June 2020;
- time deposits with carrying amounts of S\$502,509 (year ended 31 (ii) December 2019: S\$502,509) as at 30 June 2020; and
- joint and several personal guarantees provided by the directors of the (iii) Company.

16. SHARE CAPITAL

| | Number of ordinary shares (unaudited) | Nominal value of ordinary shares HK\$ (unaudited) | Share capital (equivalent to S\$) (unaudited) |
|--|--|---|---|
| Ordinary share of HK\$0.01 each Authorised At 1 January 2019, 31 December 2019 and 30 June 2020 | 5,000,000,000 | 50,000,000 | |
| Issued and fully paid At 1 January 2019, 31 December 2019 and 30 June 2020 | 640,000,000 | 6,400,000 | 1,106,317 |

17. RELATED PARTY DISCLOSURES

Compensation of key management personnel

| Three months ended 30 June | | Six months ended 30 June | |
|----------------------------|-------------|--------------------------|-------------|
| 2020 | 2019 | 2020 20 | |
| S\$ | S\$ | <i>S\$</i> | S\$ |
| (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| | | | |
| 189,344 | 255,471 | 465,587 | 595,428 |

Remuneration paid to key management personnel (including directors' remuneration)

The remuneration of the key management personnel of the Group is determined by having regard to the performance of individuals of the Group and market trends.

BUSINESS REVIEW

The Group is a provider of transport and storage services to the logistics industry in Singapore, offering trucking and hubbing services to customers. Trucking services refer to the delivery of cargo, primarily containers, from the customers' designated pick up point to their designated delivery point. Hubbing services refer to the handling and storage of laden and empty containers at the Group's logistics yard or other locations designated by our customers.

Led by our experienced management team, we have developed a reputation as a reliable transport and hubbing services provider equipped with a large vehicle fleet that is capable of handling large volumes of customer orders.

In the first half of 2020, the overall operating environment continued to be challenging for the Group. Based on advance estimates released by the Ministry of Trade and Industry, the Singapore economy contracted by 12.6 per cent on a year-on-year basis in the second quarter of 2020. In addition, government control measures were implemented to slow the spread of COVID-19, which included the suspension of non-essential services and closure of most workplace premises. With weak external demand amidst a global economic downturn precipitated by the COVID-19 pandemic, on a quarter-on-quarter seasonally-adjusted annualised basis, the economy shrank by 41.2 per cent in the second guarter of 2020. This has greatly impacted the demand for our services.

Our customers are mainly logistics service providers along the supply chain in Singapore. The cargo that we transport for our customers include various types of plastic resin, scrap steel, paper products and others. These cargoes are mainly for import/export business, hence any uncertainty in the global trade economy will directly impact our customers, and hence the Group.

Revenue

The Group's revenue comprised of revenue from provision of transport and hubbing services to the logistics industry in Singapore. For the six months ended 30 June 2020, the revenue of the Group decreased by approximately \$\$1,108,000 or approximately 7.8% to approximately S\$13,079,000 compared to the six months ended 30 June 2019. The decrease was mainly attributable to the declining global trade economy with the emergence of COVID-19, which greatly decreased trading volume and closure of ports around the world. The following table sets forth the revenue of the Group by revenue type for the periods indicated:

Trucking services Hubbing services

| Six months ended | Six months ended | |
|------------------|------------------|--|
| 30 June 2020 | 30 June 2019 | |
| S\$'000 % | S\$'000 % | |
| 10,675 81.6 | 11,957 84.3 | |
| 2,404 18.4 | 2,230 15.7 | |
| 13,079 100.0 | 14,187 100.0 | |

Revenue from trucking services

Revenue from trucking services decreased by approximately \$\$1,282,000 to \$\$10,675,000 for the six months ended 30 June 2020, representing approximately 10.7% decrease. The decrease was mainly due to the general decrease in volume from our customers with the unfavourable trade economy outlook and port closures in some countries.

Revenue from hubbing services

Revenue from hubbing services increased by 7.8% or approximately \$\$174,000. It is common for customers to request for us to truck the containers, and also provide storage space for these containers while waiting for vessels to arrive at port before we can truck the containers for export. Customers that require hubbing services are generally those whom have large volume in the import and export of goods, who are mainly freight forwarders and global logistics companies.

However, the increase in revenue from hubbing services will not be proportionate to the trend in revenue from trucking services due to the following reasons: (i) different customers and different job orders may have different service requirement, such as different sizes of containers and number of storage days, hence revenue earned will differ; and (ii) not all our customers require hubbing services.

For the six months ended 30 June 2020, with the uncertainty in the global trade economy, there were numerous instances whereby our customers' vessels were delayed, or closure of destination ports that prevented timely shipping. These resulted in our customers hubbing their cargoes with us for extended periods of time, and hence the increase in revenue from hubbing services despite a decrease in revenue from trucking services.

Gross profit

The overall gross profit decreased from approximately \$\$1,342,000 for the six months ended 30 June 2019 to approximately \$\$803,000 for the six months ended 30 June 2020, mainly due to a decrease in revenue. The overall gross profit margin decreased from approximately 9.5% for the six months ended 30 June 2019 to approximately 6.1% for the six months ended 30 June 2020. The table below sets forth a breakdown of gross profit and gross profit margin by revenue type for the periods indicated:

Trucking services Hubbing services

| Six months ended | Six months ended | |
|------------------|------------------|--|
| 30 June 2020 | 30 June 2019 | |
| Gross profit | Gross profit | |
| S\$'000 margin % | S\$'000 margin % | |
| | | |
| (97) (0.9)% | 874 7.3% | |
| 900 37.4% | 468 21.0% | |
| | | |
| 803 6.1% | 1,342 9.5% | |

Gross profit from trucking services

The gross profit margin for trucking services decreased from a gross profit margin of approximately 7.3% for the six months ended 30 June 2019 to a gross loss margin of approximately -0.9% for the six months ended 30 June 2020 mainly due to the decrease in trade volume. More than 35% of the costs for trucking services pertained to fixed costs like wages and depreciation. With the approximate decrease of 10.7% in revenue from trucking services, revenue was insufficient to cover trucking costs, resulting in a gross loss margin of approximately -0.9% for the six months ended 30 June 2020.

Gross profit from hubbing services

The gross profit margin for hubbing services increased from 21.0% for the six months ended 30 June 2019 to approximately 37.4% for the six months ended 30 June 2020 mainly due to a) an increase in revenue, and b) incurrence of non-recurring operating costs for maintenance works performed on the yards in 2019 which were not incurred in 2020.

Other income

Other income increased by approximately \$\$701,000 from approximately \$\$78,000 for the six months ended 30 June 2019 to approximately \$\$779,000 for the six months ended 30 June 2020. The increase was mainly attributed to exchange gain from the strengthening of Hong Kong dollars against Singapore dollars for cash balances maintained in Hong Kong dollars, and the receipt of government grants from the Jobs Support Scheme and Foreign Worker Level Rebate in 2020 to help Singapore businesses during the Covid-19 period.

Administrative expenses

Administrative expenses decreased by approximately \$\$201,000 or 8.7% from approximately S\$2,315,000 for the six months ended 30 June 2019 to approximately S\$2,114,000 for the six months ended 30 June 2020. The decrease is mainly due to lesser office activity with the implementation of government control measures in Singapore.

Income tax expense

The Group's income tax expense increased by approximately S\$15,000 from approximately \$\$5,000 to approximately \$\$20,000 for the six months ended 30 June 2020. The increase in tax expense was due to taxable income for a Singapore subsidiary.

Loss for the period

Due to the combined effect of the aforesaid factors, we recorded an unaudited loss of approximately \$\$579,000 for the six months ended 30 June 2020, as compared to the unaudited loss of approximately \$\$947,000 for the six months ended 30 June 2019. For the three months ended 30 June 2020, the Group received the incentives in the amount of S\$537,395 from the Singapore Government. Without taking into account of the incentives received, the loss for the six months ended 30 June 2020 is mainly attributable to a decrease in sales volume and gross profit due to uncertainties in global business environment, as well as operational disruptions with the implementation of government control measures in Singapore due to the recent Covid-19 outbreak.

Dividend

The Board takes into account the Group's overall results of operation, financial position and capital requirements, among other factors, in considering the declaration of dividends. The Board does not recommend the payment of dividend for the six months ended 30 June 2020.

Liquidity and Financial Resources

As at 30 June 2020, the Group had total assets of approximately \$\$25,220,000 (31 December 2019: S\$25,999,000), which was financed by total liabilities and shareholders' equity (comprising share capital, share premium and reserves) of approximately \$\$5.161,000 (31 December 2019: \$\$5,361,000) and approximately \$\$20,059,000 (31 December 2019: S\$20,638,000) respectively. The current ratio as at 30 June 2020 of the Group was approximately 3.1 times (31 December 2019: approximately 2.9 times).

As at 30 June 2020, the Group had cash and cash equivalents of approximately \$\$6,770,000 (31 December 2019: \$\$6.566,000) which were placed with major banks in Singapore and Hong Kong.

The loans and borrowings of the Group as at 30 June 2020 was approximately S\$1,794,000 (31 December 2019: S\$2,407,000). The gearing ratio (calculated based on loans and borrowings divided by total equity) of the Group as of 30 June 2020 was 8.9% (31 December 2019: 11.7%).

Capital structure

As at 30 June 2020, the Company's issued share capital amounted to HK\$6,400,000 divided by 640,000,000 Shares of HK\$0.01 each.

Foreign Exchange Exposure

The Group transacts mainly in Singapore dollars, which is the functional currency of all the Group's operating subsidiaries. However, the Group retains a large part of its proceeds from the Share Offer in Hong Kong dollars which contributed to an unrealised foreign exchange gain of approximately \$\$182,000 as at 30 June 2020 as Hong Kong dollars appreciated against Singapore dollars.

Future Plans for Material Investments and Capital Assets

Save as disclosed in the prospectus of the Company dated 6 October 2017 (the "Prospectus") in relation to, among other matters, the listing of its shares on GEM on 18 October 2017 (the "Listing") and in this report, the Group did not have other plans for material investments or capital assets as of 30 June 2020.

Material Acquisitions and Disposals of Subsidiaries, Associates and Joint Ventures During the six months ended 30 June 2020, the Group did not have any material acquisitions or disposals of subsidiaries, associates or joint ventures.

Significant Investments Held

The Group did not hold any significant investments during the six months ended 30 June 2020.

Contingent liabilities

Performance guarantees were given by financial institutions and insurance companies on behalf of the Group to certain suppliers. The Group in turn, provides a counter indemnity to the financial institutions and insurance companies. The aggregate amount of the performance guarantees given by the financial institutions and insurance companies was \$\$660,000 as at 30 June 2020 (31 December 2019; S\$660,000).

Capital commitments

As at 30 June 2020, the Group has committed approximately \$\$26,000 for the completion of the container tracking system.

Employee Information and Remuneration Policies

As at 30 June 2020, the Group had an aggregate of 169 employees (31 December 2019: 170).

The employees of the Group are remunerated according to their job scope and responsibilities. The local employees are also entitled to discretionary bonus depending on their respective performance. The foreign workers are employed on one or two year contractual basis and are remunerated according to their work skills.

Total staff costs, including Directors' emoluments, amounted to approximately S\$4,823,000 for the six months ended 30 June 2020 (six months ended 30 June 2019: approximately S\$5,309,000).

The Group did not experience any significant problem with our employees or disruptions to our operations due to labour disputes, nor did the Group experience any difficulty in the recruitment and retention of experienced employees. The Group continues to maintain a good relationship with our employees.

Comparison of business objectives with actual business progress

| Business strategies up to 30 June 2019 as stated in the Prospectus | Implen | nentation plan | Actual business progress up to 30 June 2020 | |
|--|--------|--|--|--|
| Purchase new vehicles to expand our current transportation fleet capabilities | _ | Purchase of 30 units of Euro VI compliant prime movers and 40 units of trailers | The Group has purchased 10 units of Euro VI and 10 units of trailers.[1] | |
| Purchase a new office to incorporate an increase in our workforce | _ | Purchase an industrial unit with area of around 1,000 square feet located at Pioneer Junction as additional office space | The Group is still sourcing for a satisfactory office unit. $^{\mbox{\tiny $ }}$ | |
| | - | Renovation of the new office | | |
| Strengthen our information technology system | - | Obtain quotation, finish installation and implementation test of tailor-made container tracing system | The Group has finished installation of the system, and is pending the completion of User-Acceptance Testing. | |
| | _ | Obtain quotation, finish installation and implementation test of tailor- made enterprise resources planning system | The Group has finished installation of the system, and is pending the completion of User-Acceptance Testing. | |
| | _ | Obtain quotation, purchase and finish installation and set-up of computer work stations, servers and ancillary equipment | The Group has purchased and finished installation and set-up of computer work stations, servers and ancillary equipment. | |
| Expand our workforce to support our business expansion | _ | Hire one financial controller and two finance executives in finance department, and three operation staffs in operation departments | The Group has hired a financial controller, finance executives and three operation staffs. | |
| | - | Hire additional 27 experienced truck drivers, with recruitment cost for the new workforce | The Group has hired 27 drivers, not factoring those drivers with a short turnover. | |

[1] As at 30 June 2019, approximately HK\$26,062,000 was allocated for the enhancement of capacity for transport and storage services through acquisition of new vehicles. As stated in the Prospectus, the Group intended to use the net proceeds to acquire Euro VI compliant prime movers that are more environmentally friendly. Based on our initial understanding, Euro VI compliant prime movers was set to come into force in Singapore from 1 January 2018, However, Euro VI was only available in the market in the fourth quarter of 2018.

In addition, being in the transportation business, the Group is dependent on the global trade movement. A number of the Group's customers had either put their expansion plans on hold or reduced the sales volume to the Group. Seeing the uncertainty of business volume from our customers and current fleet utilisation rate, management decided to monitor market conditions and wait for better visibility on our customers' growth. As such, acquisition of 10 units of Euro VI was made in 2019, after its introduction in the market in the last quarter of 2018. The Group has also purchased 10 units of trailers. The Group will continue to monitor the market to time the acquisition of the remaining vehicles, with the expected completion date in end of 2021.

As at 30 June 2019, approximately HK\$2,619,000 was allocated for the purchase of a new office to incorporate an increase in our workforce. Up to the date of this report, the Group has spoken to 3 owners of office units located at Pioneer Junction that had intention to sell. However, the units were priced above market price, which the Group is not willing to pay. The Group is currently sourcing for other alternate unit and expects to complete purchase in 2021, given the current unfavorable economy outlook.

Use of Proceeds

| | Planned use of proceeds as shown in the Prospectus (adjusted on a pro rata basis based on the actual net proceeds) HK\$^000 | Amount of the net proceeds utilised up to 31 December 2017 | Amount of the net proceeds utilised up to 31 December 2018 | Amount of the net proceeds utilised up to 31 December 2019 | Unutilised amount as at 30 June 2020 [1] |
|--|--|--|--|--|--|
| Enhancement of capacity for transport and storage services through acquisition of new vehicles | 26,062 | _ | _ | 8,823 | 17,239 |
| Expansion and enhancement of workforce to support increased | | | | | |
| business activities Information technology enhancement to | 7,923 | 336 | 4,544 | 7,923 | _ |
| support business activities Purchase of office to incorporate an | 4,147 | _ | _ | 4,147 | _ |
| increase in workforce | 2,619 | _ | _ | _ | 2,619 |
| Working capital and other general | 2,365 | 2,365 | 2,365 | 2,365 | |
| | 43,116 | 2,701 | 6,909 | 23,258 | 19,858 |

^[1] The unused proceeds are deposited in a licensed bank in Hong Kong.

As at the date of this report, the Board does not anticipate any changes to the plan as to the use of proceeds.

Prospects

The Group continues to strive towards providing customers with timely delivery and storage of their containers, enhancing overall competitiveness and market share in Singapore. In the first six months of 2020, the Group continues to see increasing challenge with the unprecedented impact of COVID-19 on the global economic outlook, which also impacted the general economic and market conditions in Singapore and the industry in which we operate. This has affected the business operations to a large extent.

The second half of 2020 continues to be confronted by the impact of the COVID-19 pandemic. Management is continuously monitoring the situation and in constant discussion with our customers to understand their changing business needs.

The future plans of the Group are detailed in the section headed "Future Plans and Use of Proceeds" in the Prospectus. As disclosed in the Prospectus, the Company expects to: (a) maintain growth in the industry and enhance overall competitiveness and market share in Singapore; (b) increase service capacity through the acquisition of new vehicles; (c) enhance and expand the Group's workforce to keep up with the Group's business expansion; (d) purchase a new office to incorporate an increase in workforce; and (e) enhance the Group's information technology system. With the uncertainty in the global trade economy, the Group is cautious with its expansion plans.

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND/OR SHORT POSITION IN SHARES. UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION

As at 30 June 2020, the interests and short positions of directors in the shares, underlying shares and debentures of the Company or any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) (the "SFO")) held by the Directors and chief executives of the Company (the "Chief Executives") which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register maintained by the Company pursuant to section 352 of the SFO, or which were notified to the Company and the Stock Exchange pursuant to rules 5.46 to 5.67 of the GEM Listing Rules were as follows:

DIRECTORS' INTEREST IN THE SHARES OF THE COMPANY

| Name of Director | Number of shares/ Position | Approximate percentage of shareholding | Capacity |
|-----------------------------------|-------------------------------------|--|--------------------------------|
| Mr. Chua Kang Lim ("Mr. Chua") | 325,000,000 (Note) Long position | 50.78% | Interest of controlled company |

Note: These shares are held by Ventris Global Limited ("Ventris"). The entire issued share capital of Ventris is legally and beneficially owned by Mr. Chua, Mr. Chua is deemed to be interested in the shares of the Company in which Ventris is interested under Part XV of the SFO.

DIRECTORS' INTEREST IN THE SHARES OF VENTRIS, AN ASSOCIATED CORPORATION OF THE COMPANY

| Director | Capacity/ Nature of interest | Number of shares in Ventris | Percentage of shareholding in Ventris |
|----------|---------------------------------|-----------------------------|---|
| Mr. Chua | Beneficial owner | 1 Long position | 100% |

Save as disclosed above, as at 30 June 2020, none of the Directors or the Chief Executive of the Company had any interests or short positions in the shares, debentures or underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO) or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein or which were required, pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange.

SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS' INTEREST AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

So far as the Directors and the Chief Executive are aware, as at 30 June 2020, other than the directors and chief executive, the following person had or were deemed or taken to have an interest and/or short position in the shares or the underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be recorded in the register of the Company required to be kept under section 336 of the SFO, or which would be, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company or any other members of the Group:

| Shareholder | Number of shares/Position | Approximate percentage of shareholding | Capacity |
|------------------------|------------------------------|--|------------------|
| Ventris Global Limited | 325,000,000 Long position | 50.78% | Beneficial owner |
| Dai Wangfei | 79,000,000 Long position | 12.34% | Beneficial owner |

Save as disclosed above, as at 30 June 2020, the Directors and the Chief Executive of the Company are not aware of any other person who had an interest or short position in the shares or underlying shares which would require to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who was directly or indirectly interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meeting of the Company.

DIRECTORS' INTEREST IN COMPETING BUSINESS

During the period under review, none of the Directors or the substantial shareholders or their respective associates (as defined in the GEM Listing Rules) of the Company had any interests in any businesses which competed or is likely to compete either directly or indirectly with the business of the Group.

SHARE OPTION SCHEME

On 25 September 2017, the then sole shareholder of the Company approved and adopted a share option scheme (the "Share Option Scheme") by way of written resolution passed on 25 September 2017 to enable the Company to grant options to eligible participants as incentives and rewards for their contribution to the Group. No option has been granted since its effective date and up to the date of this report.

PLEDGE OF ASSET

The Group's buildings with an aggregate carrying amount of approximately S\$922,000 (31 December 2019: approximately \$\$944,000) were mortgaged to secure the Group's bank loans as at 30 June 2020.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED **SECURITIES**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2020.

EVENTS AFTER THE REPORTING DATE

- On 21 May 2020, CA Transportation & Warehousing Pte Ltd ("CA Transportation") agreed to purchase a new Sany brand five layer reach stacker (Model no.: SRSC45H1) (the "Equipment") from Ten-League Port Engineering Solutions Pte. Ltd. at the purchase price of \$\$470,000. The balance of the purchase price of \$\$423,000 is funded by a hire purchase line provided by DBS Bank Ltd. DBS Bank Ltd. has let and CA Transportation has taken on hire the Equipment subject to the terms and conditions of the hire purchase agreement dated 14 July 2020.
- (b) The outbreak of novel coronavirus (COVID-19) continues to impact on the business operations of the Group, since it is a logistics company that is largely dependent on the global trade economy. At this point in time, management cannot determine the duration of the COVID-19 and therefore are not vet able to quantify the full financial impact. However, management will continue to closely monitor the evolving COVID-19 situation and assess the ongoing development and respond accordingly.

COMPLIANCE OF CODE OF CONDUCT FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiry of all Directors, all Directors confirmed that they have complied with the required standard of dealings and the code of conduct regarding securities transactions by directors adopted by the Company during the six months ended 30 June 2020.

COMPLIANCE WITH THE CORPORATE GOVERNANCE

The Company has adopted the principles and the code provisions set out in the Corporate Governance Code (the "CG Code") contained in Appendix 15 to the GEM Listing Rules. During the six months ended 30 June 2020, the Company had complied with all the code provisions set out in the CG Code with the exception of the following deviation:

Code Provision A.2.1

Code Provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

Mr. Chua is acting as the chairman and the chief executive officer. In view of Mr. Chua being the founder of our Group, and his responsibilities in corporate strategic planning and overall business development, the Board believes that it is in the interests of both our Group and our Shareholders to have Mr. Chua taking up both roles for effective management and business development. Therefore, the Directors consider the deviation from Code Provision A.2.1 of the CG Code to be appropriate in such circumstance. The Board will continue to review the effectiveness of the corporate governance structure of the Group in order to assess whether separation of the roles of the chairman and chief executive officer is necessary.

AUDIT COMMITTEE

The Company has established an audit committee with written terms of reference in compliance with the Rules 5.28 and 5.29 of the GEM Listing Rules and Code Provision C.3.3 of the CG Code. The primary duties of our audit committee are, among other things, to review and supervise the financial reporting process and internal control systems of the Group. The audit committee consists of three independent non-executive Directors, namely Mr. Kwong Choong Kuen, who has the appropriate auditing and financial related management expertise and serves as the chairman of the audit committee, Mr. Dax Teo Tak Sin and Ms. Grace Choong Mai Foong. The audit committee has reviewed the accounting principles and policies adopted by the Group and the consolidated financial statements of the Group for the six months ended 30 June 2020 and is of the opinion that such results complied with the applicable accounting standards, the requirements under the GEM Listing Rules and other applicable legal requirements, and that adequate disclosures had been made.

> By order of the Board **C&N Holdings Limited** Chua Kang Lim Chairman

Singapore, 11 August 2020

As at the date of this report, the Board comprises two executive directors, namely, Mr. Chua Kang Lim and Ms. Chua Sui Feng; and three independent non-executive directors, namely, Mr. Kwong Choong Kuen, Mr. Dax Teo Tak Sin and Ms. Grace Choong Mai Foong.

This report will remain on the GEM website at www.hkgem.com on the "Latest Company Announcements" page for at least 7 days from the date of its publication and on the Company's website at www.cnlimited.com.