MINDTELL TECHNOLOGY LIMITED

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司) Stock code 股份代號: 8611

THIRD QUARTERLY REPORT 第三季度業績報告 2020



CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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Given that the companies listed on GEM are generally small and midsized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "Directors") of Mindtell Technology Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

香港聯合交易所有限公司 (「聯交所」)**GEM**之特色

由於GEM上市公司普遍為中小型公司,在GEM買賣之證券可能多可數於聯交所主板買賣之證券可承承受較大之市場波動風險,同時無法保證在GEM買賣之證券會有高流量之市場。

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The board of Directors (the "Board") is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively referred to as the "Group") for the three months and nine months ended 31 August 2020, together with the comparative unaudited figures for the corresponding periods of 2019, as follows:

董事會(「董事會」)欣然宣佈本公司及其附屬公司(統稱「本集團」)截至二零二零年八月三十一日止三個月及九個月之未經審核簡明綜合業績,連同於二零一九年同期之可比較未經審核數據載列如下:

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months and nine months ended 31 August 2020

簡明綜合損益及 其他全面收益表

截至二零二零年八月三十一日止三個月及九個月

			(Unaudited) (未經審核)			dited) 審核)
				ee months 1 August 一日止三個月	For the nii ended 3 截至八月三十	l August
		Notes 附註	2020 二零二零年 <i>RM</i> '000 <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 <i>RM'000</i> <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>
Revenue	收益	4	2,712	4,434	6,393	14,871
Cost of services and materials sold	服務及已售材料 成本		(2,615)	(3,837)	(5,671)	(10,459)
Gross profit	毛利		97	597	722	4,412
Other income Administrative	其他收入 行政開支	5	33	44	139	199
expenses Finance costs	融資成本	6	(2,041) (12)	(1,329) (21)	(7,110) (47)	(3,920) (57)
(Loss) Profit before income tax	除所得税前 (虧損)溢利	6	(1,923)	(709)	(6,296)	634
Income tax credit (expenses)	所得税抵免 (開支)	7	-	60	-	(8)

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

簡明綜合損益及 其他全面收益表

For the three months and nine months ended 31 August 2020

截至二零二零年八月三十一日止三個月及九個月

		(Unaudited) (未經審核)		(Unau (未經	dited) 審核)
			ree months 1 August 一日止三個月		ne months 1 August 一日止九個月
	Notes 附註	2020 二零二零年 <i>RM'</i> 000 <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 <i>RM'</i> 000 <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>
(Loss) Profit for the period 溢利 Other 其他全面 comprehensive		(1,923)	(649)	(6,296)	626
expenses Item that may be reclassified 分類至 subsequently to 項目 profit or loss	_ , , ,				
Exchange difference 換算海外的 on translation of 之匯兑 foreign operations		-	(270)	-	(270)
Total 本期間全に comprehensive (虧損) (loss) income for		/4 000\	(040)	(6.000)	050
the period		(1,923)	(919)	(6,296)	356
(Loss) Earnings 每股(虧損 per share, basic (基本) and diluted (馬幣名	及攤薄)				
(RM cents)	8	(0.49)	(0.17)	(1.61)	0.16

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine months ended 31 August 2020

簡明綜合權益變動表

截至二零二零年八月三十一日止九個月

Reserves 儲備

		Share capital 股本 RM'000 馬幣千元	Share premium 股份溢價 RM'000 馬幣千元	Capital reserve 資本儲備 RM'000 馬幣千元	Exchange reserve 匯兑儲備 RM'000 馬幣千元	Accumulated profits (losses) 累計溢利 (虧損) RM'000 馬幣千元	Total 總計 <i>RM'000</i> <i>馬幣千元</i>
At 1 December 2019 (Audited)	於二零一九年十二月一日 (經審核)	2,067	28,732	4,952	(354)	(2,167)	33,230
Loss for the period	本期間虧損	-	-	-	-	(6,296)	(6,296)
Other comprehensive expenses	其他全面開支	-	-	-	-	-	-
Total comprehensive loss for the period	本期間全面總虧損	-	-	-	-	(6,296)	(6,296)
At 31 August 2020 (Unaudited)	於二零二零年八月 三十一日(未經審核)	2,067	28,732	4,952	(354)	(8,463)	26,934
At 1 December 2018 (Audited)	於二零一八年十二月一日 (經審核)	2,067	28,732	4,952	-	(3,479)	32,272
Profit for the period	本期間溢利	-	-	-	-	626	626
Other comprehensive	其他全面開支:						
expenses: Exchange difference on translation of foreign operations	換算海外業務產生之 匯兇差額	-	-	-	(270)	-	(270)
Total comprehensive (loss) income for the period	本期間全面總(虧損)收益	-	_		(270)	626	356
At 31 August 2019	——————————— 於二零一九年八月				(270)		32.628

For the three months and nine months ended 31 August 2020

1. CORPORATE INFORMATION

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 27 February 2018. The Company's shares were listed on GEM of the Stock Exchange on 22 October 2018 (the "Listing"). The address of the Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands and its principal place of business in Hong Kong is Unit 1802, 18/F., Ruttonjee House, Ruttonjee Centre, 11 Duddell Street, Central, Hong Kong. The Group's headquarter is situated at B-7-7, Sky Park @ One City, Jalan USJ 25/1, 47650 Subang Jaya, Selangor, Malaysia.

The principal activity of the Company is investment holding. The Group is principally engaged in the provision of system integration and development services, IT outsourcing services and maintenance and consultancy services.

The unaudited condensed consolidated financial statements are presented in Malaysian Ringgit ("RM") and all amounts have been rounded to the nearest thousand ("RM'000"), unless otherwise indicated.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

1. 公司資料

本公司於二零一八年二月 二十十日在開曼群島註冊 成立為獲豁免有限公司。 本公司股份於二零一八年 十月二十二日在聯交所 GEM上市(「上市」)。本 公司註冊辦事處之地址為 Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cavman Islands , 其香港 主要營業地點為香港中環都 爹利街11號律敦治中心律 敦治大廈18樓1802室。本 集團之總部位於B-7-7, Sky Park @ One City, Jalan USJ 25/1, 47650 Subang Jaya, Selangor, Malaysia o

本公司之主要業務為投資控股。本集團主要從事提供系統整合及開發服務、資訊科技外判服務,以及維修及顧問服務。

未經審核簡明綜合財務報表 以馬幣(「馬幣」)呈列。除另 有説明外,所有金額均湊整 至最近千位(「馬幣千元」)。

For the three months and nine months ended 31 August 2020

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The unaudited condensed consolidated financial statements of the Group for the nine months ended 31 August 2020 (the "Third Quarterly Financial Statements") are prepared in accordance with the applicable disclosure requirements of Chapter 18 of the GEM Listing Rules.

The preparation of the Third Quarterly Financial Statements requires the management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a period to date basis. Actual results may differ from these estimates.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

2. 編製基準及主要會計政策

本集團截至二零二零年八月 三十一日止九個月之未經審 核簡明綜合財務報表(「第三 季度財務報表」)乃按GEM上 市規則第18章之適用披露規 定而編製。

編製第三季度財務報表規定管理層就對以迄今期間為基礎之會計政策應用、資產及負債、收入及開支之呈報額有影響之事宜作出判斷、估計及假設。實際結果可能有別於此等估算。

For the three months and nine months ended 31 August 2020

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (continued)

The Third Quarterly Financial Statements include an explanation of events and transactions that are significant to an understanding of the changes in financial performance of the Group since 30 November 2019. and therefore, do not include all of the information required for full set of financial statements prepared in accordance with the International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Boards (the "IASB"), which collective term includes all applicable individual IFRSs. International Accounting Standards (the "IASs") and Interpretations issued by the IASB. They shall be read in conjunction with the audited financial statements of the Group for the year ended 30 November 2019 (the "2019 Financial Statements").

The Third Quarterly Financial Statements have been prepared on the historical costs basis.

The accounting policies and methods of computation applied in the preparation of the Third Quarterly Financial Statements are consistent with those applied in the preparation of the 2019 Financial Statements except for the adoption of the new/revised IFRSs further described in the "Adoption of new/revised IFRSs" section which are relevant to the Group and effective for the Group's financial year beginning on 1 December 2019.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

2. 編製基準及主要會計政策

第三季度財務報表包括針對 白二零一九年十一月三十日 起就理解本集團財務表現的 變動而言屬重大的事件及交 易所作之解釋,因此,並不 包括根據國際會計準則委員 會(「國際會計準則委員會」) 頒佈之國際財務報告準則 (「國際財務報告準則」)(為 國際會計準則委員會頒佈之 所有適用個別國際財務報告 準則、國際會計準則(「國際 會計準則」)及詮釋之統稱) 編製之全份財務報表所規定 之全部資料。該等報表應與 本集團截至二零一九年十一 月三十日止年度的經審核財 務報表(「二零一九年財務報 表1)一併閱讀。

第三季度財務報表乃按歷史 成本基準編製。

除採用於「採用新訂/經修訂國際財務報告準則」一時闡述與本集團相目內之本集團財政年度生效新訂/經修訂國際財務報表報表報表報表與編製二零一九年財務報表所採用者相同。

For the three months and nine months ended 31 August 2020

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (continued)

Adoption of new/revised IFRSs

Except for IFRS 16, the adoption of other new/revised IFRSs that are relevant to the Group and effective from the current period had no material impacts on the Group's consolidated financial statements for the current and prior periods.

IFRS 16: Leases

IFRS 16 replaces IAS 17 and related interpretations for annual periods beginning on or after 1 January 2019. It significantly changes, among others, the lessee accounting by replacing the dual-model under IAS 17 with a single model which requires a lessee to recognise right-of-use assets and lease liabilities for the rights and obligations created by all leases with a term of more than 12 months, unless the underlying asset is of low value. For lessor accounting, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. IFRS 16 also requires enhanced disclosures to be provided by lessees and lessors.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

2. 編製基準及主要會計政策

採用新訂/經修訂國際財務 報告準則

除國際財務報告準則第16號外,採用其他與本集團相關且自本期間生效之新訂/經修訂國際財務報告準則對本集團於本期間及過往期間之綜合財務報表並無重大影響。

國際財務報告準則第**16**號: 租賃

國際財務報告準則第16號於 二零一九年一月一日或之後 開始之年度期間取代國際會 計準則第17號及相關詮釋。 其對(其中包括)承和人會計 處理有重大變動,以單一模 型取代國際會計準則第17號 項下的雙重模型。該單一模 型規定,除非相關資產屬低 價值,否則承租人須就因年 期超過12個月的所有租賃而 產牛的權利及責任確認使用 權資產及和賃負債。就出和 人會計處理而言,國際財務 報告準則第16號大致繼承了 國際會計準則第17號有關 出租人會計處理的規定。因 此,出租人繼續將其租賃分 類為經營租賃或融資租賃, 並且對兩類和賃進行不同之 會計處理。國際財務報告準 則第16號亦規定承租人及出 租人提供更詳盡披露資料。

For the three months and nine months ended 31 August 2020

2. **BASIS OF PREPARATION AND** PRINCIPAL ACCOUNTING POLICIES (continued)

> Adoption of new/revised IFRSs (continued)

IFRS 16: Leases (continued)

In accordance with the transitional provisions, the Group has applied IFRS 16 for the first time at 1 December 2019 (i.e. the date of initial application, the "DIA") using the modified retrospective approach in which comparative information has not been restated. Instead, the Group recognised the cumulative effect of initially applying IFRS 16 as an adjustment to the balance of accumulated profits/losses or other component of equity, where appropriate, at the DIA.

The Group also elected to use the transition practical expedient not to reassess whether a contract was. or contained, a lease at the DIA and the Group applied IFRS 16 only to contracts that were previously identified as leases applying IAS 17 and to contracts entered into or changed on or after the DIA that are identified as leases applying IFRS 16.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

編製基準及主要會計政策 (續)

> 採用新訂/經修訂國際財務 報告準則(續)

國際財務報告準則第16號: 和賃(續)

根據過渡條文,本集團於 二零一九年十二月一日(即 首次應用日期「首次應用日 期1)首次採用經修訂追溯法 應用國際財務報告準則第16 號,並無重列比較資料。而 本集團已於首次應用日期將 首次應用國際財務報告準則 第16號的累計影響確認為 累計溢利/虧損結餘或其他 權益組成部分(如適用)的調 整。

本集團亦已選擇採用過渡可 行權宜方法, 並無於首次應 用日期重新評估合約是否屬 於或包含一項和賃, 日本集 團僅將國際財務報告準則第 16號應用於先前根據國際會 計準則第17號識別為和賃的 合約及於首次應用日期或之 後訂立或變更並應用國際財 務報告準則第16號識別為和 賃的合約。

For the three months and nine months ended 31 August 2020

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (continued)

Adoption of new/revised IFRSs (continued)

IFRS 16: Leases (continued)

As lessee

Before the adoption of IFRS 16, lease contracts were classified as operating or finance lease in accordance with the Group's accounting policies applicable prior to the DIA.

Upon adoption of IFRS 16, the Group accounted for the leases in accordance with the transition provisions of IFRS 16 and the Group's accounting policies applicable from the DIA.

As lessee – leases previously classified as operating leases

The Group recognised right-of-use assets and lease liabilities for leases previously classified as operating leases at the DIA, except for leases for which the underlying asset is of low value, and the Group applied the following practical expedients on a lease-by-lease basis.

 (a) Applied a single discount rate to a portfolio of leases with reasonably similar characteristics.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

2. 編製基準及主要會計政策

採用新訂/經修訂國際財務報告準則(續)

國際財務報告準則第16號:租賃(續)

作為承租人

於採納國際財務報告準則第 16號前,租賃合約根據首次 應用日期前適用的本集團會 計政策分類為經營或融資租 賃。

於採納國際財務報告準則第 16號後,本集團根據國際財 務報告準則第16號的過渡條 文及自首次應用日期起適用 的本集團會計政策對租賃進 行入賬。

作為承租人一先前分類為經 營租賃的租賃

於首次應用日期,本集團就先前分類為經營租賃的租賃的租賃的租賃。 惟相關資產價值較低的租賃除外。本集團已按逐項租赁基準採用以下可行權宜方法。

(a) 對具有合理相似特徵 的租賃組合採用單一 貼現率。

For the three months and nine months ended 31 August 2020

2. **BASIS OF PREPARATION AND** PRINCIPAL ACCOUNTING **POLICIES** (continued)

> Adoption of new/revised IFRSs (continued)

IFRS 16: Leases (continued)

As lessee (continued)

As lessee - leases previously classified as operating leases (continued)

- (b) Adjusted the right-of-use assets at the DIA by the provision for onerous leases recognised immediately before the DIA by applying IAS 37, as an alternative to performing an impairment review at the DIA.
- Did not recognise right-of-use (c) assets and lease liabilities to leases for which the lease term ends within 12 months of the DIA.
- (d) Excluded initial direct costs from the measurement of the right-ofuse assets at the DIA.
- Used hindsight in determining (e) the lease term where the contract contains options to extend or terminate the lease.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

編製基準及主要會計政策 (續)

> 採用新訂/經修訂國際財務 報告準則(續)

國際財務報告準則第16號: 租賃(續)

作為承租人(續)

作為承租人一先前分類為經 營租賃的租賃(續)

- (b) 於首次應用日期,誘 過對緊接首次應用日 期前應用國際會計準 則第37號確認的虧損 性租賃計提撥備而調 整使用權資產,作為 於首次應用日期進行 減值審閱之替代方法。
- 概無就和期於首次應 (c) 用日期起12個月內結 束的和賃確認使用權 資產及和賃負債。
- 於首次應用日期計量 (d) 使用權資產時撇除初 步直接成本。
- 倘合約包含延長或終 (e) l 和 賃 之 選 擇 權 , 則 使用事後方式釐定和 期。

For the three months and nine months ended 31 August 2020

2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (continued)

Adoption of new/revised IFRSs (continued)

IFRS 16: Leases (continued)

As lessee (continued)

As lessee – leases previously classified as operating leases *(continued)*

At the DIA, except for those that were previously or will be accounted for as investment property using the fair value model, right-of-use assets were, on a lease-by-lease basis, measured at either.

- (a) their carrying amount as if IFRS 16 had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate at the DIA; or
- (b) an amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to the lease recognised immediately before the DIA.

Lease liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate at the DIA. The weighted average incremental borrowing rate applied to the lease liabilities at the DIA is 4.8%.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

2. 編製基準及主要會計政策

採用新訂/經修訂國際財務報告準則(續)

國際財務報告準則第16號:租賃(續)

作為承和人(續)

作為承租人一先前分類為經 營租賃的租賃(續)

於首次應用日期,除先前或 將作為投資物業使用公平值 模式入賬者外,使用權資產 乃根據逐項租賃基準按下列 其中一項計量。

- (a) 其賬面值,猶如國際 財務報告準則第16 號已自開始日期起應 用,惟須使用承租人 於首次應用日期的 增量借款利率進行貼 現;或
- (b) 相當於租賃負債的金額,並經緊接首次應用日期前確認之租賃有關的任何預付或應計租賃付款的金額調整。

租賃負債按餘下租賃付款之現值計量,並使用承租人於首次應用日期的增量借款利率貼現。於首次應用日期對租賃負債採用的加權平均增量借款利率為4.8%。

For the three months and nine months ended 31 August 2020

2. **BASIS OF PREPARATION AND** PRINCIPAL ACCOUNTING **POLICIES** (continued)

> Adoption of new/revised IFRSs (continued)

IFRS 16: Leases (continued)

As lessee (continued)

As lessee – leases previously classified as finance leases

The Group measures the carrying amount of the right-of-use assets and lease liabilities at the DIA at the carrying amount of the lease assets and lease liabilities immediately before that date measured applying IAS 17. The Group accounts for those leases applying IFRS 16 from the DIA.

Upon adoption of IFRS 16, right-of-use assets of approximately RM946,000 were recognised at cost, and to be depreciated over the lease period on a straight-line basis. Lease liabilities of approximately RM1,017,000 were recognised upon initial measurement. The interest expense in respect of lease liabilities and depreciation of right-of-use assets charged to profit or loss during the nine months ended 31 August 2020 was approximately RM16,000 and RM174,000, respectively.

Future changes in IFRSs

At the date of authorisation of the Third Quarterly Financial Statements, the Group has not early adopted the new/revised IFRSs that have been issued but are not yet effective. The Directors do not anticipate that the adoption of the new/revised IFRSs in future periods will have any material impact on the Group's consolidated financial statements.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

編製基準及主要會計政策 (續)

> 採用新訂/經修訂國際財務 報告準則(續)

國際財務報告準則第16號: 租賃(續)

作為承和人(續)

作為承租人一先前分類為融 資租賃的租賃

本集團應用國際會計準則第 17號按緊接計量日期前租賃 資產及租賃負債的賬面值計 量於首次應用日期的使用權 資產及租賃負債賬面值。本 集團自首次應用日期起應用 國際財務報告準則第16號將 該等租賃入賬。

於採用國際財務報告準則第 16號後,使用權資產約馬 幣946,000元按成本確認, 並將使用直線法於租賃期 內折舊。租賃負債約馬幣 1.017,000元於初次計量後 予以確認。截至二零二零年八月三十一日止九個月自損 益扣除的有關租賃負債利息 開支及使用權資產折舊分別 約為馬幣16,000元及馬幣 174.000元。

國際財務報告準則之未來變

於批准第三季度財務報表當 日,本集團並無提早採用已 頒佈惟尚未生效之新訂/經 修訂國際財務報告準則。董 事預期於未來期間採用該等 新訂/經修訂國際財務報告 準則對本集團之綜合財務報 表並無任何重大影響。

For the three months and nine months ended 31 August 2020

3. SEGMENT INFORMATION

Information reported to the executive directors of the Company, being identified as the chief operating decision makers (the "CODM"), for the purposes of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided. No operating segments identified by the CODM have been aggregated in arriving at the reportable segments of the Group.

Specifically, the Group's reportable and operating segments are:

- system integration and development services;
- (ii) IT outsourcing services; and
- (iii) maintenance and consultancy services.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

3. 分部資料

具體而言,本集團之可呈報 及經營分部為:

- (i) 系統整合及開發服務;
- (ii) 資訊科技外判服務;及
- (iii) 維修及顧問服務。

For the three months and nine months ended 31 August 2020

3. **SEGMENT INFORMATION** (continued)

Segment revenue and results

Segment revenue represents revenue derived from the system integration and development services, IT outsourcing services and maintenance and consultancy services.

Segment results represent the gross profit reported by each segment without allocation of other income. administrative expenses, finance costs and income tax expenses. This is the measure reported to the CODM of the Group for the purposes of resource allocation and performance assessment.

No analysis of the Group's assets and liabilities by operating segments is presented as it is not regularly provided to the CODM for review.

In addition, the Group's place of domicile is Malaysia, where the central management and control is located.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

分部資料(續)

分部收益及業績

分部收益指來自系統整合及 開發服務、資訊科技外判服 務以及維修及顧問服務之收 益。

分部業績指各分部已呈報毛 利,而並無分配之其他收 入、行政開支、融資成本及 所得税開支。就資源分配及 表現評估而言,此乃向本集 團之主要營運決策者呈報之 計量方法。

由於本集團按經營分部劃分 之資產及負債並無定期提供 予主要營運決策者進行審 閱,故並無呈列其分析。

此外,本集團之所在地為馬 來西亞,即中央管理及控制 之所在地。

For the three months and nine months ended 31 August 2020

3. **SEGMENT INFORMATION** (continued)

Segment revenue and results *(continued)*

The segment information provided to the CODM for the reportable segments for the nine months ended 31 August 2020 and 2019 is as follows:

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

3. 分部資料(續)

分部收益及業績(續)

截至二零二零年及二零一九 年八月三十一日止九個月, 就可呈報分部向主要營運決 策者提供之分部資料如下:

		System integration and development services 系統整合及 開發服務 RM'000 馬幣千元	IT outsourcing services 資訊科技 外判服務 RM'000 馬幣千元	Maintenance and consultancy services 維修及 顧問服務 RM'000 馬幣千元	Total 總計 <i>RM'</i> 000 <i>馬幣千元</i>
For the nine months ended 31 August 2020 (Unaudited) Revenue from external customers and reportable segment revenue	截至二零二零年八月 三十一日止九個月 (未經審核) 來自外部客戶之 收益及可呈報 分部收益	5,076	711	606	6,393
Reportable segment results	可呈報分部業績	(223)	356	589	722
Other information: Amortisation	<i>其他資料:</i> 攤銷	1,317	-	-	1,317
Addition of intangible assets	添置無形資產	2,724	-	-	2,724

For the three months and nine months ended 31 August 2020

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

3. **SEGMENT INFORMATION** (continued)

Segment revenue and results (continued)

3. 分部資料(續)

分部收益及業績(續)

		System			
		integration		Maintenance	
		and	IT	and	
		development	outsourcing	consultancy	
		services	services	services	Total
		系統整合及	資訊科技	維修及	
		開發服務	外判服務	顧問服務	總計
		RM'000	RM'000	RM'000	RM'000
		馬幣千元	馬幣千元	馬幣千元	馬幣千元
For the nine months ended 31 August 2019 (Unaudited) Revenue from external	截至二零一九年八月 三十一日止九個月 (未經審核) 來自外部客戶之收益及				
customers and reportable segment revenue	可呈報分部收益	13,777	581	513	14,871
Reportable segment results	可呈報分部業績	3,832	303	277	4,412
Other information:	其他資料:				
Amortisation	攤銷	241	-	-	241
Addition of intangible assets	添置無形資產	2,711	_	_	2,711
3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	7 - 7000 2 2 2	,		I	, ,
Research and development expenses	研發開支	152	-	_	152
expenses		152		_	152

For the three months and nine months ended 31 August 2020

3. **SEGMENT INFORMATION** (continued)

Reconciliation of reportable segment results

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

3. 分部資料(續)

可呈報分部業績之對賬

(Unaudited) (未經審核)

For the nine months ended 31 August

截至八月三十一日止九個月

	2020 二零二零年 <i>RM'000</i> 馬幣千元	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>
Reportable segment 可呈報 results	3分部業績 722	4,412
and expenses: 開支 Other income 其他	出收入及 [:: 以收入 139 提開支	199
expenses	(7,110) 於成本 (47)	(3,920) (57)
(Loss) Profit before 除所得income tax 溢和Income tax expenses 所得称		634 (8)
(Loss) Profit for the 本期間 period	(6 ,296)	626

For the three months and nine months ended 31 August 2020

3. **SEGMENT INFORMATION** (continued)

Geographical information -Revenue from external customers

The following table sets out information about the geographical location of the Group's revenue from external customers. The geographical location of revenue is based on the location of external customers.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

分部資料(續)

地區資料-來自外部客戶之 收益

下表載列本集團來自外部客 戶收益之地理資料。收益之 地理位置以外部客戶的位置 為依據。

(Unaudited) (未經審核) For the nine months ended 31 August

截至八月三十一日止九個月

	2020 二零二零年 <i>RM'000</i> 馬幣千元	2019 二零一九年 <i>RM'000</i> 馬幣千元
Malaysia 馬來西亞 Singapore 新加坡	6,393 -	14,833 38
	6,393	14,871

For the three months and nine months ended 31 August 2020

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

4. REVENUE

(Unaudited) (未經審核) (未經審核) (未經審核) For the three months ended 31 August 截至八月三十一日止三個月 2020 2019 2020 201

收益

		截至八月三十一日止三個月		截至八月三十	一日止九個月
		2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 RM'000 馬幣千元
System integration and development services: Services provided Sales of externally acquired/purchased hardware and software	系統整合及開發 服務: 所提供服務 銷售外部收購/ 購買之硬件及 軟件	1,189	3,603	4,061	12,615
IT outsourcing services Maintenance and	資訊科技外判服務 維修及顧問服務	2,173 309	4,001 159	1,015 5,076 711	1,162 13,777 581
consultancy services		230	274 4,434	6,393	513 14,871

For the three months and nine months ended 31 August 2020

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

OTHER INCOME

5. 其他收入

		、 For the thr ended 3	(Unaudited) (未經審核) For the three months ended 31 August 截至八月三十一日止三個月		idited) 審核) ne months 1 August 一日止九個月
		2020 二零二零年 <i>RM'</i> 000 <i>馬幣千元</i>	2019 二零一九年 RM'000 馬幣千元	2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 <i>RM</i> *000 <i>馬幣千元</i>
Exchange gains, net Interest income Others	匯兑收益淨額 利息收入 其他	- 1 32	40 4 -	99 40	40 154 5
		33	44	139	199

(LOSS) PROFIT BEFORE INCOME 6. 除所得税前(虧損)溢利 6. TAX

This is stated after charging:

此乃經扣除下列各項計算:

		(Unaudited) (未經審核) For the three months ended 31 August 截至八月三十一日止三個月		(Unaudited) (未經審核) For the nine months ended 31 August 截至八月三十一日止九個	
		2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 <i>RM'000</i> <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>
Finance costs Interest expenses on interest-bearing	融資成本 計息借貸之 利息開支				
borrowings Finance charges on obligations under finance leases	融資租賃責任之 融資費用	10	11	31	33 24
Finance charges on lease liabilities	租賃負債之融資費用	2	-	16	
		12	21	47	57

For the three months and nine months ended 31 August 2020

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

(LOSS) PROFIT BEFORE INCOME TAX (continued)

除所得税前(虧損)溢利(續)

		(Unaudited) (未經審核) For the three months ended 31 August 截至八月三十一日止三個月		、 For the ni	1 August
		2020 二零二零年 <i>RM'000</i> <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 <i>RM'</i> 000 <i>馬幣千元</i>
Other items Amortisation of intangible assets, included in	其他項目 無形資產攤銷 (計入行政開支)				
administrative expenses		533	109	1,317	241
Auditors' remuneration	核數師薪酬	17	25	30	39
Cost of materials sold Depreciation of property, plant and equipment	已售材料成本 物業、機器及 設備以及使用權	788	273	816	969
and right-of-use assets Impairment loss on trade	資產折舊 貿易應收款項之	99	99	299	310
receivables	減值虧損	98	-	436	-
Operating lease expenses	經營租賃開支	-	30	-	109
Research and development expenses	研發開支	-	152	-	152

For the three months and nine months ended 31 August 2020

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

INCOME TAX CREDIT (EXPENSES) 7.

所得税抵免(開支) 7.

		(Unaudited) (未經審核) For the three months ended 31 August 截至八月三十一日止三個月		(Unaudited) (未經審核) For the nine months ended 31 August 截至八月三十一日止九個月	
		2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 RM'000 馬幣千元
Current tax Malaysia corporate income tax ("Malaysia CIT")	即期税項 馬來西亞企業所得税 (「馬來西亞企業 所得税」)	-	60	-	(8)
Total income tax credit (expenses) for the period	本期間所得税 抵免(開支) 總額	-	60	-	(8)

The group entities established in the Cayman Islands and the British Virgin Islands are exempted from income tax. No provision for Hong Kong profits tax has been made as the Group had no assessable profits arising in or derived from Hong Kong.

於開曼群島及英屬處女群島 成立之集團實體獲豁免繳付 當地所得稅。由於本集團並 無於或自香港產生應課稅溢 利,故並無就香港利得稅計 提撥備。

For the three months and nine months ended 31 August 2020

7. INCOME TAX CREDIT (EXPENSES) (continued)

Malaysia CIT is calculated at 24% (2019: 24%) of the estimated assessable profits for the nine months ended 31 August 2020. Malaysia incorporated entities with paid-up capital of RM2.5 million or less enjoy tax rate of 17% (2019: 17%) on the first RM600,000 (2019: RM500,000) and remaining balance of the estimated assessable profits at tax rate of 24% (2019: 24%) for the nine months ended 31 August 2020.

Mixsol Sdn. Bhd. ("Mixsol") and Tandem Advisory Sdn. Bhd. ("Tandem") have obtained the pioneer status effective from 23 September 2011 and 7 December 2012, respectively. A pioneer status company is eligible for exemption from income tax on eligible activities and products for five years and subject to submitting a formal request to the Malaysia Investment Development Authority on or prior to expiration date and upon the Ministry of International Trade and Industry confirming that Mixsol and Tandem have been complying with all the applicable conditions as imposed, the tax relief period shall be extended for a further five years after each five-year tax relief period ends.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

所得税抵免(開支)(續)

馬來西亞企業所得稅於一 至二零二零年八月三應 一日止九個月按估計應之 之24%/二零一九本下之 24%/計算。繳足以本本為 下西亞企業實體於截至二零年八月三十一日 計應課稅溢利之首等 一日估計應課稅溢利之首等 一九年: 500,000元(二零一九年 (二零一九年:17%)繳稅。 上海額按稅率 24%/二零一九年: 124%)繳稅。

Mixsol Sdn. Bhd.(「Mixsol」)及 Tandem Advisory Sdn. Bhd. (「Tandem |) 已取得新興工 業地位,分別自二零一一年 九月二十三日及二零一二年 十二月七日生效。新興工業 地位之公司合資格可就合資 格活動及產品享有所得稅豁 免,為期五年。於每五年免 税期結束後,免税期可進一 步延長五年,惟須於屆滿日 期或之前向馬來西亞投資發 展局提交正式申請,並獲國 際貿易和工業局確認Mixsol及 Tandem已遵守所施加之所有 適用條件。

For the three months and nine months ended 31 August 2020

7. **INCOME TAX CREDIT (EXPENSES)** (continued)

The pioneer status for Mixsol has been renewed during the year ended 30 November 2016 and subject to next renewal on or prior to 22 September 2021. The renewal of the pioneer status for Tandem has been submitted and was rejected on 27 August 2019 due to change in government policy on the pioneers status. Upon the rejection, Tandem is subject to Malaysia CIT in the absence of approval for the extension of pioneer status for the nine months ended 31 August 2020.

The applicable tax rate is the weighted average of rates prevailing in the territories in which the Group's entities operate against profit or loss before tax. The change in applicable tax rate is caused by changes in the taxable results of the Group's subsidiaries in the respective countries in which the Group operates.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

所得税抵免(開支)(續) 7.

於截至二零一六年十一月三 十日止年度, Mixsol之新興 工業地位已予重續,並須於 二零二一年九月二十二日或 之前再次重續。Tandem新 興工業地位之重續申請經已 提交,惟由於有關新興工業 地位的政府政策變動,有關 申請已於二零一九年八月二 十七日遭拒絕。於有關拒絕 後, 在不被批准延續新興工 業地位之情況下,Tandem 須繳交截至二零二零年八月 三十一日止九個月之馬來西 亞企業所得税。

適用税率為本集團實體經營 所在地區就除稅前溢利或虧 損而言之現行加權平均税 率。適用税率之變動由本集 團經營所在各相關國家之本 集團附屬公司之應課税業績 變動所致。

For the three months and nine months ended 31 August 2020

8. (LOSS) EARNINGS PER SHARE

The calculation of basic and diluted (loss) earnings per share attributable to owners of the Company is based on the following information:

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

8. 每股(虧損)盈利

本公司擁有人應佔每股基本 及攤薄(虧損)盈利乃根據以 下資料計算:

		(Unaudited) (未經審核) For the three months ended 31 August 截至八月三十一日止三個月		(Unaudited) (未經審核) For the nine months ended 31 August 截至八月三十一日止九個月	
		2020 二零二零年 RM'000 馬幣千元	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>	2020 二零二零年 <i>RM'000</i> <i>馬幣千元</i>	2019 二零一九年 <i>RM'000</i> <i>馬幣千元</i>
(Loss) Profit for the period attributable to the owners of the Company, used in basic and diluted (loss) earnings per share	用作計算每股基本及 攤薄(虧損)盈利 之本公司擁有人 應佔本期間(虧 損)溢利	(4.002)	(0.40)	(0.000)	000
calculation		(1,923)	(649)	(6,296)	626

Number of shares

		股份數目			
	For the th	For the three months ended 31 August 截至八月三十一日止三個月		For the nine months ended 31 August 截至八月三十一日止九個月	
	截至八月三十				
	2020	2019	2020	2019	
	二零二零年	二零一九年	二零二零年	二零一九年	
Weighted average number 用作計算每股 of ordinary shares for basic and diluted (loss) earnings per share 均股數	員)盈利				
calculation	390,000,000	390,000,000	390,000,000	390,000,000	

For the three months and nine months ended 31 August 2020

8. (LOSS) EARNINGS PER SHARE (continued)

Diluted (loss) earnings per share are same as the basic (loss) earnings per share as there are no dilutive potential ordinary shares in existence during the nine months ended 31 August 2020 and 2019.

DIVIDENDS 9.

The Directors did not recommend a payment of an interim dividend for the nine months ended 31 August 2020 (2019: nil).

10. APPROVAL OF THE THIRD **QUARTERLY FINANCIAL STATEMENTS**

The Third Quarterly Financial Statements were approved and authorised for issue by the Board on 6 October 2020.

未經審核簡明綜合財務 報表附註

截至二零二零年八月三十一日止三個月及九個月

每股(虧損)盈利(續)

由於截至二零二零年及二零 一九年八月三十一日止九個 月,並無存在任何具潛在攤 薄影響之普通股, 每股攤薄 (虧損)盈利與每股基本(虧 損)盈利相同。

9. 股息

董事不建議就截至二零二零 年八月三十一日止九個月派 付中期股息(二零一九年: *舞*)。

10. 批准第三季度財務報表

董事會於二零二零年十月六 日批准及授權刊發第三季度 財務報表。

BUSINESS REVIEW

The Group is an IT service provider based in Malaysia and principally engaged in the design, procurement, installation and maintenance of customised systems application for corporate customers. Our services mainly include system integration and development services, IT outsourcing services and maintenance and consultancy services.

The successful listing of the Company's shares on GEM of the Stock Exchange (the "Listing") on 22 October 2018 (the "Listing Date") was an important milestone for the Group, enhancing our capital strength and reinforcing the Group's resources for future development.

管理層討論及分析

業務回顧

本集團是一間以馬來西亞為基地 之資訊科技服務供應商,專門為 企業客戶設計、採購、安裝及維 修個人化系統應用程式。我們之 服務主要包括系統整合及開發服 務、資訊科技外判服務以及維修 及顧問服務。

本公司股份於二零一八年十月二十二日(「上市日期」)於聯交所 GEM成功上市(「上市」)為本集團 的重要里程碑,加強我們之資本 實力及鞏固本集團未來發展之資 源。

管理層討論及分析

FINANCIAL REVIEW

Revenue

The Group's revenue was derived from three principal sources, namely, system integration and development services, IT outsourcing services and maintenance and consultancy services which are analysed in Note 4 to the Third Quarterly Financial Statements.

For the nine months ended 31 August 2020, the Group recorded a decrease in total revenue by approximately 57.0% to approximately RM6.4 million (nine months ended 31 August 2019: approximately RM14.9 million). The decrease in revenue was mainly due to significant decrease in revenue from the system integration and development services.

Details of changes in the revenue derived from system integration and development services, IT outsourcing services, and maintenances and consultancy services are analysed as below.

System integration and development services

For system integration and development services, the revenue decreased by approximately 63.2% from approximately RM13.8 million for the nine months ended 31 August 2019 to approximately RM5.1 million for the nine months ended 31 August 2020.

財務回顧

收益

本集團之收益源自三大業務來 源,即系統整合及開發服務、資 訊科技外判服務以及維修及顧問 服務,其分析載於第三季度財務 報表附註4。

截至二零二零年八月三十一日止 九個月,本集團錄得總收益減少 約 57.0% 至 約 馬 幣 6.400.000 元 (截至二零一九年八月三十一日止 九個月:約馬幣14.900.000元)。 收益減少主要由於系統整合及開 發服務的收益大幅下降所致。

來自系統整合及開發服務、資訊 科技外判服務以及維修及顧問服 務之收益變動詳情分析如下。

系統整合及開發服務

就系統整合及開發服務而言,收 益由截至二零一九年八月三十一 日止九個月約馬幣13,800,000 元減少約63.2%至截至二零二零 年八月三十一日止九個月約馬幣 5,100,000元。

The significant decrease in revenue was mainly due to (i) the outbreak of COVID-19 pandemic in early 2020 and the implementation of the Movement Control Order by the Government of Malaysia effective from 18 March 2020 which have seriously hindered the seeking out of potential customers and negotiation and securing of new projects, and caused the delay of completion of existing projects as customers slowed down the project progress; and (ii) the completion of several substantial projects and the intense competition in securing new projects.

IT outsourcing services

For IT outsourcing services, the revenue increased by approximately 22.4% from approximately RM581,000 for the nine months ended 31 August 2019 to approximately RM711,000 for the nine months ended 31 August 2020. The increase in revenue was mainly due to the increase in the number of IT outsourcing projects.

Maintenance and consultancy services

For maintenance and consultancy services, the revenue increased by approximately 18.1% from approximately RM513,000 for the nine months ended 31 August 2019 to approximately RM606,000 for the nine months ended 31 August 2020. The increase in revenue was mainly due to increase in the number of maintenance projects.

管理層討論及分析

收益大幅減少主要由於(i)二零二零年年初爆發COVID-19疫情及馬來西亞政府自二零二零年三月十八日起實施行動限制令並取得重新,嚴重與實施行動限制令並取得重新,並導致客戶減慢項目進度,以致延遲完成現有項目;及(ii)若項目已完成,以及取得新項目時面對激烈競爭所致。

資訊科技外判服務

就資訊科技外判服務而言,收益 由截至二零一九年八月三十一日 止九個月約馬幣581,000元上升約 22.4%至截至二零二零年八月三十 一日止九個月約馬幣711,000元。 收益增加乃主要由於資訊科技外 判項目數量增加。

維修及顧問服務

就維修及顧問服務而言,收益由 截至二零一九年八月三十一日止 九個月約馬幣513,000元上升約 18.1%至截至二零二零年八月三十 一日止九個月約馬幣606,000元。 收益上升乃主要由於維修項目數 量增加。

管理層討論及分析

Gross profit and gross profit margin

The following table sets forth a breakdown of gross profit and gross profit margin for the period indicated:

毛利及毛利率

下表載列所示期間毛利及毛利率 之明細:

(Unaudited) (未經審核) For the nine months ended

31 August 截至八月三十一日止九個月

		2020 二零二零年 <i>RM'000</i> 馬幣千元	2019 二零一九年 <i>RM'000</i> 馬幣千元
Revenue Cost of services and materials sold	收益 服務及已售材料成本	6,393 (5,671)	14,871 (10,459)
Gross profit	毛利	722	4,412
Gross profit margin	毛利率	11.3%	29.7%

The gross profit decreased from approximately RM4.4 million for the nine months ended 31 August 2019 to approximately RM722,000 for the nine months ended 31 August 2020.

The gross profit margin decreased from approximately 29.7% for the nine months ended 31 August 2019 to approximately 11.3% for the nine months ended 31 August 2020. The decrease was due to completion of several substantial projects of system integration and development services and higher costs incurred due to delay of project progress caused by COVID-19 pandemic for the nine months ended 31 August 2020.

毛利由截至二零一九年八月三十 一日止九個月約馬幣4,400,000元 減少至截至二零二零年八月三十 一日止九個月約馬幣722,000元。

毛利率由截至二零一九年八月三 十一日止九個月約29.7%減少至截 至二零二零年八月三十一日止九 個月約11.3%。有關減幅乃由於截 至二零二零年八月三十一日止九 個月已完成多個系統整合及開發 服務之重大項目,並因COVID-19 疫情造成的項目進度出現延誤以 致成本上升。

Administrative expenses

Administrative expenses increased by approximately 81.4% from approximately RM3.9 million for the nine months ended 31 August 2019 to approximately RM7.1 million for the nine months ended 31 August 2020. The increase was due to the combined effect of (i) the increase in staff costs since significant portion of staff costs for IT staff previously allocated to "cost of services" were included in administrative expenses during the nine months ended 31 August 2020 as most of the substantial projects were completed and they have been re-allocated to focus on tendering new projects, and staff costs for directors and administrative staff increased generally after listing; (ii) the increase in sales and marketing expenses as the Group has engaged in more marketing and promotional activities during the nine months ended 31 August 2020 for the purpose of identifying and securing potential customers, negotiating for new projects and bidding new tenders; and (iii) the increase in amortisation of intangible assets.

管理層討論及分析

行政開支

行政開支由截至二零一九年八 月三十一日止九個月約馬幣 3.900.000元增加約81.4%至截至 二零二零年八月三十一日止九個 月約馬幣7.100.000元。該增加乃 由於以下各項之綜合影響所致: (i)由於大部分重大項目已完成, 資訊科技員工已被重新分配至投 標新項目的工作,因此,先前分 配至「服務成本」的資訊科技員工 成本中的主要部分於截至二零二 零年八月三十一日止九個月計入 行政開支,而董事及行政員工的 員工成本普遍亦於上市後有所上 升,故員工成本增加;(ii)旨在物色 及獲得潛在客戶、磋商新項目及 進行新的投標,本集團於截至二 零二零年八月三十一日止九個月 進行更多營銷及推廣活動,令銷 售及營銷開支增加;及(iii)無形資 產攤銷增加。

Finance costs

The finance costs decreased from approximately RM57,000 for the nine months ended 31 August 2019 to approximately RM47,000 for the nine months ended 31 August 2020. The decrease was primarily due to the six-month moratorium measure on bank loans issued by Bank Negara Malaysia.

Income tax expenses

As the Group recorded a loss for the nine months ended 31 August 2020, no provision for income tax has been made (nine months ended 31 August 2019: income tax expenses of approximately RM8,000).

(Loss) Profit for the period

The Group recorded a loss of approximately RM6.3 million for the nine months ended 31 August 2020, as compared to a profit of approximately RM626,000 for the nine months ended 31 August 2019. The loss was mainly attributable to the decrease in revenue and gross profit and increase in administrative expenses as analysed above.

管理層討論及分析

融資成本

融資成本由截至二零一九年八月 三十一日止九個月約馬幣57.000 元減少至截至二零二零年八月三 十一日止九個月約馬幣47,000 元。該減少主要由於馬來西亞國 家銀行就銀行貸款頒佈六個月暫 緩還款措施所致。

所得税開支

截至二零二零年八月三十一日止 九個月,由於本集團錄得虧損, 故並無計提所得税撥備(截至二零 一九年八月三十一日止九個月: 所得税開支約馬幣8,000元)。

本期間(虧損)溢利

與截至二零一九年八月三十一日 止九個月的溢利約馬幣626,000元 相比,本集團於截至二零二零年 八月三十一日止九個月錄得虧損 約馬幣6.300.000元。虧損主要由 於卜文所分析之收益及毛利減少 及行政開支增加所致。

FUTURE BUSINESS AND DEVELOPMENT PLAN

Following the Listing, the Group consistently and actively pursues the following business strategies: (i) to be a major IT solution provider to the Digital Free Trade Zone in Malaysia; (ii) to capture new growth opportunities through our successful product, Square Intelligence; (iii) leveraging on the business networks of the pre-IPO investors of the Company to introduce IT products in the PRC into Malaysia, and diversifying our service offerings to our customers.

Details of the Group's future business and development plans are set out below:

(i) To be a major IT solution provider to the Digital Free Trade Zone in Malaysia

The Group has been recruiting IT specialist and outsourced to technology vendors in providing IT solution to the Digital Free Trade Zone in Malaysia. Since the Listing, the Group has already recruited 12 additional staff and outsourced partial development and upgrading works to technology vendors in providing IT solutions in Digital Free Trade Zone in Malaysia. The Group is still in the process of developing and rolling out the advanced version of our mobile payment application (i.e. Blackbutton) in order to localize the mobile payment product into Malaysia and integrating the payment operator with the banking infrastructure.

管理層討論及分析

未來業務及發展計劃

上市後,本集團持續積極推行以下業務策略:(i)成為馬來西亞數碼自由貿易區之主要資訊科技解決方案供應商:(ii)透過我們的成功產品Square Intelligence致力把握新增長機遇:(iii)憑藉本公司首次公開發售前投資者之業務網絡將中或資訊科技產品引進馬來西亞,並向客戶提供多元化服務。

本集團的未來業務及發展計劃詳 情載列如下:

(i) 成為馬來西亞數碼自由貿 易區之主要資訊科技解決 方案供應商

本集團一直就向馬來西亞 數碼自由貿易區提供資訊 科技解決方案聘請資訊科 技專才及外判予科技供應 商。自上市以來,本集團 經已就向馬來西亞數碼自 由貿易區提供資訊科技 解決方案聘請額外12名 員工以及外判部分發展 及升級工作予科技供應 商。本集團仍正開發及推 出流動付款應用程式(即 Blackbutton)的進階版, 以將流動付款產品融入馬 來西亞,並與銀行基礎設 施的付款營運商進行整合。

管理層討論及分析

Affected by the outbreak of COVID-19 pandemic and its economic impact on the global market, it is expected that it gives rise to an uncertain economic environment to the Malaysian market. In the coming years, the business in the information technology industry in Malaysia is expected to remain challenging and competitive. Looking forward, the Group will remain cautious and continue to pay close attention and focus on providing IT solutions by integrating the existing resources and optimising the business performance.

鑒於 COVID-19疫情爆發 及其對全球市場造成的經 濟影響,預期將為馬來西 亞市場帶來不明朗的經濟 環境。於未來數年,馬來 西亞資訊科技行業的業務 預期將充滿挑戰而競爭激 烈。展望將來,本集團將 保持謹慎,诱過整合現有 資源及優化業務表現,繼 續密切關注及專注於提供 資訊科技解決方案。

The Group is also currently evaluating the potential acquisitions or development of 4 new major intellectual properties to increase the product features and enhance the compatibility of Square Intelligence (i.e. NS3) and the customer relationship management system (i.e. CUSTPRO).

本集團亦正在評估潛在收 購或開發四項新主要知識 產權,以提升產品特性以 及提升Square Intelligence (即NS3)及客戶關係管理 系統(即CUSTPRO)的相容 性。

These functions include scalable mobility technology, statistical modeling of business performance, API technology, as well as building a digital banking feature on top of NS3 and CUSTPRO.

該等功能包括可擴展的流 動科技、業務表現的統計 模型、API技術以及在NS3 及CUSTPRO之上建立數碼 銀行功能。

管理層討論及分析

The Company is also exploring new markets by acquisition of service providers that possess government's service provider license (Taraf Bumiputra MOF). Only companies possessing this license can provide services, goods and sales to the governmental authorities and agencies. Given that the majority shareholders of the applicant must be Bumiputera in order to obtain the full license of Taraf Bumiputra MOF, the Company can lawfully be a minority shareholder of the company that possesses this license.

With reference to the use of the proceeds, the Company still considers that the development of the cloud services and the provision of services is feasible and prosperous in the long run because the target customers of cloud services can be diverse, including but not limited to customers in the secrecy information sector or e-commerce sector etc..

經參考所得款項用途,本發司仍認為雲端服務於長期務於長期務於長期務於長期務於雲端服務的目標於雲端服務的目標於雲端服務的目標於客戶等。

管理層討論及分析

(ii) To capture new growth opportunities through our successful product, Square Intelligence

Our Product, Square Intelligence (i.e. NS3), has been successful since its introduction to the Malaysian market. The Group has successfully secured a contract from Bursa Malaysia, the stock exchange of Malaysia, pursuant to which Bursa Malaysia agreed to use our products as a foundation to develop CDS e-Services solution platform.

The outbreak of COVID-19 pandemic in early 2020 around the world has certain impacts on the business operation and overall global economy. Due to suspension of operation in Malaysia and global travel restriction, it directly and indirectly affects the seeking out of potential customers and negotiation and securing of new projects of the Group. However, the Board will actively formulate more alternative business plans and perform a series of sales and marketing efforts in order to expand its existing market share. The Board expects that the expansion of our products will continuously generate a sustainable cash inflow to the Group through the aforesaid measures and means.

(ii) 透過我們的成功產品 Square Intelligence致力 把握新增長機遇

我們的產品 Square Intelligence (即NS3)自其引入馬來西亞市場以團子直取得成功。本集團交內重取得馬來西亞發易所(即馬來西亞交易所)的合約,據此,馬來西亞交易所亞島所同意使用我們的交品解為所同意使用我們發CDS電子。

COVID-19疫情於二零二零 年年初全球爆發,對業務 營運及整體環球經濟構成 若干影響。由於馬來西亞 的營運暫停及全球的旅遊 限制,本集團接觸潛在客 戶以及磋商取得新項目受 直接及間接影響。然而, 董事會將積極制訂更多替 代業務計劃,並進行一系 列銷售及營銷工作,以擴 展其現有市場份額。董事 會預期,我們產品的擴展 將诱過 上述措施及方式為 本集團帶來可持續的現金 流入。

管理層討論及分析

The Group is also currently evaluating new data science API plug-in to the Square Intelligence to enrich the business dashboard reporting with natural language processing (NLP) and text mining capabilities.

(iii) Leveraging on the business networks of the Pre-IPO Investors to introduce IT products in the PRC into Malaysia; and diversifying our service offerings to our customers

Various in-roads have been made to discuss with potential PRC partners regarding their interests in launching their services/products in Malaysia. However, with the change in Malaysian Government in May 2018. these potential partners decided to take a wait-and-see approach on their expansion plan. These potential partners are concerned about the likelihood of changes in government policy towards foreign investors, especially from the PRC. The discussions were resumed in late 2019 as the Malaysian Government settled in and showed their openness to PRC investors.

本集團目前亦在評估將新數據科技API嵌入至Square Intelligence,以擴闊具備自然語言處理(NLP)及文本挖掘能力的商業儀表盤報告。

(iii) 憑藉首次公開發售前投資 者之業務網絡,將中國資 訊科技產品引進馬來西 亞,並向客戶提供多元化 服務

管理層討論及分析

MANAGEMENT DISCUSSION AND ANALYSIS

In early 2020, we also negotiated for a potential cooperation project on co-working space with an operator in Hong Kong with an aim to further cooperate on data centre and cloud services in both Hong Kong and Malaysia and a non-legally binding memorandum of understanding (the "MOU") has been entered into before Chinese New Year in 2020. However, the possible cooperation project has been interrupted due to the outbreak of COVID-19 pandemic and the change of the Malaysian Government in February 2020. Despite further negotiation and discussion, no legally binding agreement has been entered into and the MOU has lapsed and ceased to have any effect. Details of the MOU and lapse of MOU are set out in the announcements of the Company dated 24 January 2020 and 26 May 2020.

二零二零年年初,我們亦 曾與一名香港營運商就共 享工作空間的潛在合作項 目進行磋商,旨在於香港 及馬來西亞就數據中心及 雲端服務淮一步合作, 並 於二零二零年農曆新年前 訂立一份不具法律約束 力的諒解備忘錄(「諒解 備忘錄|)。然而,由於 COVID-19疫情爆發及馬來 西亞於二零二零年二月撤 換政府,故有關潛在合作 項目受阻。儘管經過進一 步磋商及討論,惟並無訂 立具法律約束力協議,而 諒解備忘錄經已失效及不 再具有仟何效力。有關諒 解備忘錄及其失效的詳情 載於本公司日期為二零二 零年一月二十四日及二零 二零年五月二十六日的公 告。

At the date of this report, the Board confirms that there are no substantial changes in the Group's future business and development plans as disclosed in the prospectus of the Company dated 29 September 2018 (the "Prospectus"). All consideration of technology enhancement, acquisition of intellectual property, as well as research and development investment are to further enhance the competitive edge of our technical competence. Nevertheless, due to the sudden change of the Malaysian Government and the impact of COVID-19 pandemic, the Directors consider that it is necessary to further evaluate the situation while the overall direction of the Group's principal business remained the same in all material respects since the Listing. Further announcement will be made should there be any material change on the Group's future business and development plans.

MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

During the nine months ended 31 August 2020, the Group did not have any material acquisitions and disposals of subsidiaries and affiliated companies.

PRINCIPAL RISKS AND UNCERTAINTIES

The Board believes that all the major risk factors relevant to the Group have already been disclosed in the section headed "Risk factors" of the Prospectus. Please refer thereto for more information.

管理層討論及分析

於本報告日期,董事會確認,本 公司日期為二零一八年九月二十 九日之招股章程(「招股章程」) 所披露本集團的未來業務及發展 計劃並無任何重大改變。技術提 升、收購知識產權及研發投資的 所有考量均為進一步提升我們技 術能力的競爭優勢。儘管如此, 鑒於馬來西亞突然撤換政府及 COVID-19疫情帶來的影響,雖 然本集團主要業務的整體方向自 上市以來於所有重大方面均無改 變,惟董事認為有必要進一步評 估狀況。倘本集團的未來業務及 發展計劃出現任何重大變動,將 另行刊發公告。

附屬公司及聯屬公司之重大收購 及出售

於截至二零二零年八月三十一日 止九個月,本集團並無任何附屬 公司及聯屬公司之重大收購及出 售。

主要風險及不確定因素

董事會相信,有關本集團之所有 主要風險已於招股章程「風險因 素」一節披露。有關更多資料,請 參閱招股章程。

管理層討論及分析

FOREIGN EXCHANGE EXPOSURE

The Group has minimal exposure to foreign currency risk as most of the business transactions, assets and liabilities are principally denominated in Malaysian Ringgit and Hong Kong dollars. The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The management monitors our foreign currency exposure closely and will consider hedging significant foreign currency exposure should the need arise.

USE OF PROCEEDS

The net proceeds raised by the Company from the share offer of the Company were approximately RM30.5 million (equivalent to approximately HK\$58.6 million) (based on the final Offer Price (as defined in the Prospectus) of HK\$0.62 per offer share adjusted by the Downward Offer Price Adjustment (as defined in the Prospectus)). The Company intends to apply the net proceeds on a pro rata basis for the purposes as disclosed in the section headed "Future Plans and Use of Proceeds - Use of Proceeds" of the Prospectus and the price reduction announcement dated 16 October 2018, which are as follows:

approximately RM3.05 million (equivalent to approximately HK\$5.86 million), representing approximately 10% of the net proceeds, for strengthening our technical team by recruiting more IT specialists

外匯風險

由於大部分業務交易、資產及負 債主要以馬幣及港元計值,故本 集團面對的外匯風險極低。本集 團目前並無就外幣交易、資產及 負債設定外幣對沖政策。管理層 密切監察我們的外匯風險,並會 在有需要時考慮對沖重大外幣風

所得款項用涂

經下調發售價調整(定義見招股 章程)作出調整後,本公司自股 份發售籌募之所得款項淨額約 為馬幣30.500.000元(相當於約 58,600,000港元)(按最終發售價 (定義見招股章程)每股發售股份 0.62港元計算)。本公司擬按招股 章程「未來計劃及所得款項用途一 所得款項用途」一節及日期為二零 一八年十月十六日之發售價下調 公告所披露之用途按比例應用所 得款項淨額,詳情如下:

約馬幣3,050,000元(相當於 約5,860,000港元)(佔所得 款項淨額約10%)將用於招 聘更多資訊科技專才以加強 技術團隊

- approximately RM18.3 million (equivalent to approximately HK\$35.2 million), representing approximately 60% of the net proceeds, for purchase of hardware and equipment for establishment of IT infrastructure for the provision of cloud storage and cloud computing services
- approximately RM6.1 million (equivalent to approximately HK\$11.7 million), representing approximately 20% of the net proceeds, for research and development of advanced and adapted versions of our Group's existing IT products
- approximately RM3.05 million (equivalent to approximately HK\$5.86 million), representing approximately 10% of the net proceeds, as general working capital

As at the date of this report, there were no changes of the business plans from those disclosed in the Prospectus. However, the Board is in the process of evaluating the business plans due to the outbreak of COVID-19 pandemic.

管理層討論及分析

- 約馬幣18.300.000元(相當 於約35,200,000港元)(佔所 得款項淨額約60%)將用於 購買硬件及設備以建立資訊 科技基礎設施,從而提供雲 端儲存及雲端運算服務
- 約馬幣6.100.000元(相當於 約11.700.000港元)(佔所得 款項淨額約20%)將用於研 發本集團現有資訊科技產品 之谁階版及適應版
- 約馬幣3.050.000元(相當於 約5.860.000港元)(佔所得 款項淨額約10%)將用作一 般營運資金

截至本報告日期,招股章程所披 露之業務計劃概無變動。然而, 由於COVID-19疫情爆發,董事會 正在評估有關業務計劃。

管理層討論及分析

The table below sets out the proposed applications of the net proceeds up to 31 August 2020:

下表載列截至二零二零年八月 三十一日所得款項淨額的建議應 用方式:

		Planned use of proceeds up to 31 August 2020 截零年八月三十一項的計劃用途 RM million 馬幣百萬元	Actual use of proceeds up to 31 August 2020 截至 二零二十一日 所得款開始 所用途 RM million 馬幣百萬元	Total unutilised use of proceeds from the Listing Date to 31 August 2020 上市号二十一使期 所得素質用 所得數例 RM million 馬幣百萬元
Strengthening our technical team by recruiting more IT specialists Purchase of hardware and equipment for establishment of IT infrastructure for the	招聘更多資訊科技專才以加強 技術團隊 購買硬件及設備以建立資訊 科技基礎設施,從而提供	3.05	3.05	-
provision of cloud storage and cloud compu services	ting 雲端儲存及雲端運算服務	18.30	1.02	17.28
adapted versions of our Group's existing IT	研發本集團現有資訊科技 產品之進階版及適應版			
	一	****	6.10 3.05	-
Research and development of advanced and	研發本集團現有資訊科技 產品之進階版及適應版 一般營運資金 總計	6.10 3.05 30.50	6.	.10

管理層討論及分析

Expected completion timeline for utilising the remaining net proceeds

For the unutilised net proceeds up to 31 August 2020, the Company intends to utilise them in the manner as described below. The expected completion timeline for utilising the remaining unused net proceeds is set out below:

動用餘下所得款項淨額的預期完 成時間表

就截至二零二零年八月三十一日的未使用所得款項淨額而言,本公司擬按照以下所述方式動用有關款項。動用餘下未使用所得款項淨額的預期時間表載列如下:

Uses of proceeds

Details of uses of proceeds

Original plans for utilising the net utilising the remaining proceeds as set unused net proceeds out in the Prospectus (Note)

招股童程所載動用所得

款項淨額的原定計劃

所得款項用途

所得款項用途詳情

unused net proceeds
(Note)
動用餘下未使用所得款項淨額的預期時間表(附註)

Purchase of hardware and equipment for establishment of IT infrastructure for the provision of cloud storage and cloud computing services 購買硬件及設備以建立資訊科技基礎設施,從而提供雲端儲存及雲端運算服務

Establish a data centre in Cyberjaya with a total storage capacity of approximately 75 million MB 於馬來西亞春城建立一個

數據中心,總儲存量約為75,000,000 MB

From 1 June 2019 to 31 May 2020 to 31 May 2021 由二零一九年六月一日 至二零二零年 五月三十一日 五月三十一日 Toman Toma

Note:

The expected timeline for utilising the remaining unused proceeds is based on the best estimation of the present and future business market conditions in Malaysia made by the Board.

附註:

動用餘下未使用所得款項的預期時間表乃 基於董事會對馬來西亞目前及未來的商業 市場狀況作出的最佳估計。

管理層討論及分析

The delay in utilisation of the net proceeds are mainly due to the following reasons:

(i) The sudden change of the **Malaysian Government**

The Board has observed that the new Malaysian Government formed in May 2018 had put a pause on many major infrastructure projects implemented by the previous government during its handover. The Board was of the view that the progress of the implementation of the infrastructure projects, to a large extent, depends on the decision of the new Malaysian Government. Furthermore, following the handover of the Malaysian Government, there were various changes in the leadership of the Malaysian Government and the policies affecting the industry where the Group belongs. These various policy changes included the reforms of the Malaysian tax (e.g. replacing the Goods and Services Tax with the Sales and Services Tax) and the changes of the existing benefits (e.g. tax incentives) of the status of Malaysian Digital Economy Corporation (MDEC). The impacts of those policies on the Group started to appear in mid-2019. At that time, under those policies, many IT projects and cooperations with potential customers of the Group had been put on hold or the customers of the Group decided to

延遲動用所得款項淨額乃主要由 於以下原因所致:

馬來西亞突然撤換政府 (i)

董事會觀察到,於二零一 八年五月組成的新馬來西 亞政府於與上屆政府交接 期間暫停前任政府的眾多 主要基礎設施實施項目。 董事會認為,實施基礎設 施項目的進度很大程度上 取決於新馬來西亞政府的 決策。此外,於馬來西亞 政府交接後,馬來西亞政 府的領導層及影響本集團 所屬行業的政策出現多項 變動。該等政策變動包括 馬來西亞的稅務改革(例 如以銷售及服務税取代消 費税)及作為馬來西亞數 位經濟機構(MDEC)的地 位之現有優惠(例如税項 優惠)變動。該等政策對 本集團的影響於二零一九 年年中開始浮現。當時, 在該等政策下,本集團的 眾多資訊科技項目及與潛 在客戶的合作暫時擱置, 或本集團客戶決定延遲彼 等在技術方面的投資,乃 由於彼等認為政策變動對

管理層討論及分析

delay their investments in technology as they considered the policy changes were unfavorable to them. This had inevitably caused the Board to postpone its decision on the utilisation of the net proceeds until a more favourable market condition emerges. The Board was also alert to the potential impact on the sudden change of the Malaysian Government in February 2020, causing even more uncertainties. The Group continuously and regularly monitors any changes in government policies in relation to IT industry which may seriously affect the establishment of IT infrastructure for the provision of cloud storage and cloud computing services. The Group also evaluated its decisions and strategies on the size, extent and timing of the infrastructure of the cloud storage and cloud computing services to be built by the Group. After several internal discussions, it was decided to take a more conservative and prudent approach and minimise the utilisation of the net proceeds at the material time. Accordingly, it caused a delay in the utilisation of the net proceeds.

彼等不利。此無可避免地 導致董事會延遲其動用所 得款項淨額的決定,直至 較有利的市場狀況出現為 止。董事會亦得悉馬來西 亞於二零二零年二月突然 撤換政府的潛在影響,導 致更多不確定因素出現。 本集團持續及定期監察與 資訊科技行業有關,並可 能嚴重影響建立提供雲端 儲存及雲端運算服務的資 訊科技基礎設施的政府政 策變動。就本集團將建立 的雲端儲存及雲端運算服 務基礎設施而言,本集團 亦已評估有關其規模、程 度及時間的決定及策略。 經多次內部討論後,其決 定採取較為保守及謹慎的 方法,以及於關鍵時候減 少動用所得款項淨額。因 此,其導致延遲動用所得 款項淨額。

管理層討論及分析

(ii) The unexpected extension of time of reviewing services providers by our potential customers

As the actual number of the service providers was nearly two times greater than the number that the Group originally expected, the Group observed that substantially more time has been used by the Group's customers to thoroughly review the other service providers and us to purchase the hardware and the equipment for the establishment of IT infrastructure for the provision of cloud storage and cloud computing services. Since an infrastructure project will last for years, the Group's customers have to take a vigilant and prudent approach to identify the most appropriate service provider. As the Group's customers are still in the progress of reviewing the competitive strengths and weakness of each of the services providers, the utilisation of the net proceeds has been delayed.

潛在客戶意外延長審視服 (ii) 務供應商的時間

由於服務供應商的實際數 目較本集團原先預計數目 高出接 折兩倍,本集團注 意到本集團的客戶使用大 量額外時間全面審視其他 服務供應商及本集團,以 購買建立提供雲端儲存及 雲端運算服務的資訊科技 基礎設施之硬件及設備。 由於一項基礎設施項目為 期數年,本集團的客戶須 採取警惕及審慎的方式以 物色最為合適的服務供應 商。由於本集團的客戶仍 正審視各服務供應商的競 爭優勢及弱點,故動用所 得款項淨額被延遲。

管理層討論及分析

(iii) The unexpected postponement of alignment of its software systems

Due to the incompatibility among some of the existing hardware and software, the IT specialists and the technicians of the Group had to review the alignment of its software systems with the configurations of hardware equipment and perform further testing which had caused the unexpected delay before undertaking an upgrade to its hardware equipment for the provision of cloud storage and cloud computing services. Accordingly, it caused a delay in the utilisation of the net proceeds.

(iii) 出乎意料地延遲校準其軟 件系統

管理層討論及分析

MANAGEMENT DISCUSSION AND ANALYSIS

(iv) The acceptance of customers in the secrecy information sector

The customers of the Group in the secrecy information sector (such as central banks, stock exchange, employee provident fund, taxation authority, as well as banks and insurance companies in general) are the major target cloud storage and cloud computing customers. With the release of Risk Management in Technology (RMiT) by Central Bank of Malaysia on 18 July 2019 clarifying the use and adoption of cloud services, the potential options of cloud storage for these customers may be broadened. These customers are not prohibited from use of any public cloud after consulting Bank Negara Malaysia except for certain critical technology functions and confidential information. As a result, the customers in the secrecy information sector have the option to use renowned international public infrastructure i.e. "public cloud" (Google, Amazon AWS, Microsoft Azure, etc.). There was no clear directions or guidelines on adopting the private or public cloud before

保密資料行業客戶的接受 (iv) 程度

本集團的保密資料行業客 戶(一般而言例如中央銀 行、證券交易所、僱員公 **積金、税務機關以及銀行** 及保險公司)為主打雲端儲 存及雲端運算客戶群。隨 着馬來西亞中央銀行於二 零一九年七月十八日頒佈 技術風險管理文件(RMiT) 採用,此將為該等客戶提 供更多雲端儲存的潛在選 擇。於諮詢馬來西亞國家 银行後,該等客戶並無被 禁止使用任何公共雲端, 惟就若干關鍵技術功能及 機密資料而言則除外。因 此,保密資料行業的客戶 可選擇使用知名的國際公 共基礎設施(即「公共雲 端」)(谷歌、亞馬遜網絡服 務、Microsoft Azure等)。 於頒佈RMiT前,並未有採 用私人或公共雲端的清晰 指示或指引。此導致當地

管理層討論及分析

the release of RMiT. This has created an intense competition for local cloud service providers, and it may jeopardize our investment into private cloud storage and cloud computing. Some of the customers in secrecy information sector also fall back to reconsider on-premise IT infrastructure options. As the Group is reassessing the level of our customers' demand and the required scopes of our customers' expectations on using private infrastructure for the provision of cloud storage and cloud computing services, the utilisation of the net proceeds has been delayed.

雲端殷務供應爾情雲端別為危及保考科本求用實際所有人投資的工作。 一個人投資的工作。 一個人工作。 一個人工作, 一個人工作。 一個人工作。 一個人工作。 一個人工作。 一個人工作。 一個人工作。 一個人工作。 一個人工作, 一個人工作。 一個人工作。 一個人工作。 一個人工作, 一個人工作。 一個人工作, 一個人工作。 一個人工作, 一個人工作。 一個人工作, 一一一一一

Up to 31 August 2020, it is expected that there will be no impairment of the amount invested by the Group in the private cloud storage and cloud computing made as a result of RMiT. In order to protect the Group's investment in the private cloud storage and cloud computing, the Group is currently enhancing its competitive strength in private data protection and other unique features and services so as to distinguish itself from the public cloud services providers.

DIVIDENDS

The Board does not recommend the payment of an interim dividend for the nine months ended 31 August 2020 (nine months ended 31 August 2019: nil).

股息

董事會並不建議派付截至二零二零年八月三十一日止九個月之中期股息(截至二零一九年八月三十一日止九個月:無)。

其他資料

CORPORATE GOVERNANCE PRACTICES

The Company has adopted the principles and the code provisions in the Corporate Governance Code (the "CG Code") as set out in Appendix 15 to the GEM Listing Rules.

During the nine months ended 31 August 2020, the Company had complied with the CG Code, except for the deviation as stated below:

Code Provision A.2.1

Pursuant to code provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should be separated and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive officer should be clearly established and set out in writing.

企業管治常規

本公司已採納GEM上市規則附錄 十五所載企業管治守則(「企業管 治守則1)之準則及守則條文。

於截至二零二零年八月三十一日 止九個月,本公司已遵守企業管 治守則,惟下文所述之偏離情況 除外:

守則條文A.2.1條

根據企業管治守則守則條文A.2.1 條,主席與行政總裁之角色應有 區分,並不應由同一人兼任。主 席與行政總裁之間的職責分工應 明確規定並以書面載述。

其他資料

Mr. Chong Yee Ping is currently the Chairman of the Board and the Chief Executive Officer of the Company, and is responsible for formulating the overall business development strategy and planning of the Group. In view that Mr. Chong has been responsible for the overall management of the Group since its inception, the Board believes that it is in the best interest of the Group to continue to have Mr. Chong taking up both roles for effective management and business development. The Board considers that the balance of power and authority, accountability and independent decisionmaking under our present arrangement will not be impaired because of the diverse background and experience of the other executive Director, non-executive Directors and independent non-executive Directors. Further, the Audit Committee has free and direct access to the Company's external auditors and independent professional advisers when it considers necessary. Therefore, the Directors consider that the deviation from code provision A.2.1 of the CG Code is appropriate under such circumstance.

鍾宜斌先生目前為本公司之董事 會主席兼行政總裁,並負責制定 本集團之整體業務發展策略及規 劃。鑒於鍾先生自創立以來一直 負責本集團之整體管理,董事會 相信,鍾先生繼續兼任該等職務 符合本集團的最佳利益,以取得 有效之管理及業務發展。董事會 認為,基於其他執行董事、非執 行董事及獨立非執行董事之多元 化背景及經驗,目前安排無損權 力及職權、問責性及獨立決策之 平衡。此外,審核委員會可於其 認為有必要時自由及直接聯繫本 公司之外部核數師及獨立專業顧 問。因此,董事認為偏離企業管 治守則守則條文A.2.1條在此情況 下屬恰當。

其他資料

In order to maintain good corporate governance and to fully comply with code provision A.2.1 of the CG Code, the Board comprises six other experienced and highcalibre individuals including one other executive Director, two non-executive Directors and three independent nonexecutive Directors who would be able to offer advice from various perspectives. In addition, for major decisions of the Group, the Company will consult the relevant Board committees and the senior management. Considering the present size and the scope of business of the Group, the Board considers that it is not in the best interest of the Company and the shareholders as a whole to separate the roles of the chairman and the chief executive officer. because the separation would render the decision-making process of the Company less efficient than the current structure. Therefore, the Board considers that the present arrangement is beneficial to and in the interest of the Company and the shareholders as a whole.

為維持良好企業管治及全面遵守 企業管治守則守則條文A.2.1條, 董事會由另外六名具豐富經驗及 卓越才幹之人士組成,包括另外 一名執行董事、兩名非執行董事 及三名獨立非執行董事,彼等能 夠在不同方面提供意見。此外, 就本集團之重大決策而言,本公 司將會諮詢相關董事委員會及高 級管理層。經考慮本集團現時規 模及業務範疇,董事會認為區分 主席與行政總裁之角色並不符合 本公司及股東之整體最佳利益, 原因是相比現有架構,區分該等 角色將令本公司之決策禍程效率 降低。因此,董事會認為現時安 排對本公司及股東整體有利,並 符合彼等整體利益。

其他資料

DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the required standard of dealings set out in Rules 5.46 to 5.67 of the GEM Listing Rules (the "Standard of Dealings"), as the code of conduct regarding the Directors' securities transactions. Having made specific enquiries of all Directors, each of the Directors has confirmed that he/she has complied with the Standard of Dealings from the Listing Date and up to the date of this report.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

None of the Company or any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the nine months ended 31 August 2020.

SHARE OPTION SCHEME

The Company conditionally adopted a share option scheme (the "Share Option Scheme") on 19 September 2018. The purpose of the Share Option Scheme is to grant an option to subscribe for the shares of the Company (the "Option") to eligible persons as defined in the Share Option Scheme (including inter alia, directors, employees, suppliers, customers and consultants of the Group) as incentives or rewards for their contribution to the Group.

董事之證券交易

本公司已採納GEM上市規則第 5.46至5.67條所載交易規定標準 (「交易標準」),作為董事之證券 交易之操守守則。經向所有董事 作出特定查詢後,各董事已確認 自上市日期直至本報告日期已遵 守交易標準。

購買、出售或贖回上市證券

概無本公司或其任何附屬公司於 截至二零二零年八月三十一日止 九個月購買、出售或贖回本公司 任何上市證券。

購股權計劃

本公司於二零一八年九月十九日有條件地採納一項購股權計劃」)。購股權計劃旨 (「購股權計劃」)。購股權計劃旨 在向合資格人士(包括(其中包括) 本集團之董事、僱員、供應商、 客戶及顧問)(定義見購股權計 劃)授出購股權以認購本公司股份 (「購股權」),作為彼等對本集團 作出貢獻之獎勵或回報。

其他資料

Unless otherwise cancelled or amended. the Share Option Scheme will remain in force for a period of 10 years from the date of its adoption on 19 September 2018. During the nine months ended 31 August 2020, no Option has been granted by the Company. As of the date of this report, the Company had 39,000,000 Shares available for issue under the Share Option Scheme (representing 10% of the issued share capital of the Company as at the date of this report). An option may be accepted within 21 days from the date of offer. A sum of HK\$1.00 shall be payable on acceptance. Unless determined by the Directors otherwise, there is no minimum holding period before it can be exercised. The maximum entitlement of each participant and the exercise price shall be in accordance with the GEM Listing Rules. Details of the Share Option Scheme are set out in the paragraph headed "Share Option Scheme" of the section headed "Statutory and General Information" of the Prospectus.

除非以其他方式取消或修訂,否 則購股權將自其採納日期(二零 一八年九月十九日) 起計10年期 間一百有效。截至二零二零年 八月三十一日止九個月,本公司 **並無授出購股權。截至本報告日** 期,本公司根據購股權計劃有 39,000,000股可供發行之股份(佔 於本報告日期本公司已發行股本 之10%)。購股權可於要約之日 起21日內獲接納。接納時須支付 1.00港元之款項。除非董事另有 決定,並無可予行使前的最短持 有期限。每位參與者的最高配額 及行使價應符合GEM上市規則的 規定。有關購股權計劃之詳情載 列於招股章程 [法定及一般資料] 一節「購股權計劃」一段。

其他資料

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

At 31 August 2020, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO")), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO; or (b) pursuant to Section 352 of the SFO, to be recorded in the register referred therein; or (c) pursuant to Rule 5.46 of the GEM Listing Rules to be notified to the Company and the Stock Exchange, were as follows:

Long position in the shares or underlying shares of the Company:

董事及主要行政人員於本公司及 其相聯法團之股份、相關股份及 債券之權益及淡倉

於本公司股份或相關股份之好倉:

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Name of Directors 董事姓名	Capacity and nature of interest 身份及權益性質	Number of shares interested (Note 2) 擁有權益之 股份數目 (附註2)	of the Company's issued share capital 本公司已發行股本百分比
Mr. Chong Yee Ping (Note 1)	Interests of controlled corporation and person acting in concert	196,560,000 (L)	50.4%
鍾宜斌先生(附註1)	受控法團權益及一致行動人士		
Mr. Siah Jiin Shyang (Note 1)	Interests of controlled corporation and person acting in concert	196,560,000 (L)	50.4%
謝錦祥先生(附註1)	受控法團權益及一致行動人士		
Mr. Liu Yan Chee James 劉恩賜先生	Beneficial owner 實益擁有人	57,720,000 (L)	14.8%
Mr. Lam Pang 林鵬先生	Beneficial owner 實益擁有人	38,220,000 (L)	9.8%

其他資料

Notes:

Delicate Edge Limited is wholly and beneficially (1) owned by Mr. Chong Yee Ping whereas King Nordic Limited is wholly and beneficially owned by Mr. Siah Jiin Shyang. Each of Delicate Edge Limited and King Nordic Limited holds 98,280,000 shares representing 25.2% of the total issued share capital of the Company.

> Mr. Chong Yee Ping and Mr. Siah Jiin Shyang are parties acting in concert (having the meaning ascribed to it under the Hong Kong Code on Takeovers and Mergers (the "Takeovers Code")) as confirmed by them in writing. As such, each of Mr. Chong Yee Ping, Mr. Siah Jiin Shyang, Delicate Edge Limited and King Nordic Limited is deemed to be interested in 196,560,000 shares held by Delicate Edge Limited and King Nordic Limited in aggregate under the SFO.

The Letter "L" denotes as long positions in the (2)shares of the Company.

Save as disclosed above, at 31 August 2020, none of the Directors and chief executives of the Company and/or any of their respective associates had any interests and short positions in the shares, underlying shares and debentures of the Company and / or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or the GEM Listing Rules.

附註:

(1) Delicate Edge Limited由鍾宜斌先 生全資實益擁有,而King Nordic Limited由謝錦祥先生全資實益 擁有。 Delicate Edge Limited 及 King Nordic Limited 各 自 持 有 98,280,000股股份, 佔本公司已 發行股本總額25.2%。

> 誠如鍾官斌先生及謝錦祥先生書 面確認,彼等為一致行動人士(具 香港公司收購及合併守則(「收購 守則」)項下賦予該詞之涵義)。因 此,根據證券及期貨條例,鍾宜 斌先生、謝錦祥先生、Delicate Edge Limited 及 King Nordic Limited 各自被視為於 Delicate Edge Limited 及 King Nordic Limited合共持有之196,560,000股 股份中擁有權益。

(2)字母 [L|指本公司股份中之好倉。

除卜文所披露者外,於二零二零 年八月三十一日, 概無董事及本 公司主要行政人員及/或彼等各 自之聯繫人於本公司及/或其任 何相聯法團(定義見證券及期貨條 例第XV部)之股份、相關股份及債 券中擁有根據證券及期貨條例第 352條記錄於須由本公司存置的登 記冊內之任何權益及淡倉,或根 據證券及期貨條例第XV部或GEM 上市規則須知會本公司及聯交所 之權益及淡倉。

其他資料

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the paragraphs headed "Directors' and chief executives' interests and short positions in the shares, underlying shares and debentures of the Company and its associated corporations" and "Share Option Scheme" above, at no time during the nine months ended 31 August 2020 was the Company, its holding company, or any of its subsidiaries or associated corporations, a party to any arrangement that would enable the Directors and chief executives of the Company (including their respective spouse and children under 18 years of age) to acquire benefits by means of the acquisition of the shares or underlying shares in, or debentures of, the Company or any of its associated corporations.

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

So far as the Directors are aware, at 31 August 2020, the following persons have or are deemed or taken to have an interest and/or short position in the shares or the underlying shares of the Company which would fall to be disclosed under the provisions of Division 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

董事購入股份或債券之權利

主要股東於本公司股份及相關股份之權益及淡倉

據董事所悉,於二零二零年八月 三十一日,以下人士於本公司作 份或相關股份中擁有或被視作列 當作擁有根據證券及期貨條例第 XV部第2及第3分部的條文須作出 披露之權益及/或淡倉,或須須能 錄於根據證券及期貨條例第336條 須由本公司存置的登記冊內之權 益及/或淡倉。

其他資料

Long position in the shares or underlying shares of the Company:

於本公司股份或相關股份之好倉:

Number of Percentage of

Name of substantial shareholders	Capacity and nature of interest	Number of shares interested (Note 2) 擁有權益之 股份數目	the Company's issued share capital 本公司 已發行股本
主要股東名稱	身份及權益性質	(附註2)	百分比
Delicate Edge Limited (Note 1)	Beneficial owner and person acting in concert	196,560,000 (L)	50.4%
Delicate Edge Limited(附註1)	實益擁有人及一致行動人士		
King Nordic Limited (Note 1)	Beneficial owner and person acting in concert	196,560,000 (L)	50.4%
King Nordic Limited(附註1)	實益擁有人及一致行動人士		
Mr. Liu Yan Chee James 劉恩賜先生	Beneficial owner 實益擁有人	57,720,000 (L)	14.8%
Mr. Lam Pang 林鵬先生	Beneficial owner 實益擁有人	38,220,000 (L)	9.8%

Notes:

Delicate Edge Limited is wholly and beneficially owned by Mr. Chong Yee Ping whereas King Nordic Limited is wholly and beneficially owned by Mr. Siah Jiin Shyang. Each of Delicate Edge Limited and King Nordic Limited holds 98,280,000 shares representing 25.2% of the total issued share capital of the Company.

> Mr. Chong Yee Ping and Mr. Siah Jiin Shyang are parties acting in concert (having the meaning ascribed to it under the Takeovers Code) as confirmed by them in writing. As such, each of Mr. Chong Yee Ping, Mr. Siah Jiin Shyang, Delicate Edge Limited and King Nordic Limited is deemed to be interested in 196,560,000 shares held by Delicate Edge Limited and King Nordic Limited in aggregate under the SFO.

The Letter "L" denotes as long positions in the (2)shares of the Company.

附註:

(1) Delicate Edge Limited由鍾宜斌先 生全資實益擁有,而King Nordic Limited由謝錦祥先生全資實益 擁有。 Delicate Edge Limited 及 King Nordic Limited 各 自 持 有 98,280,000股股份, 佔本公司已 發行股本總額25.2%。

> 誠如鍾官斌先牛及謝錦祥先牛書 面確認,彼等為一致行動人士(具 收購守則項下賦予該詞之涵義)。 因此,根據證券及期貨條例,鍾 宜斌先生、謝錦祥先生、Delicate Edge Limited 及 King Nordic Limited 各自被視為於 Delicate Edge Limited 及 King Nordic Limited合共持有之196,560,000股 股份中擁有權益。

字母 [L|指本公司股份中之好倉。 (2)

其他資料

Save as disclosed above, at 31 August 2020, the Company has not been notified by any persons (other than the Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

COMPETING INTERESTS

None of the Directors and controlling shareholders of the Company nor their respective associates (as defined under the GEM Listing Rules) had any interest in any other companies at 31 August 2020 which may, directly or indirectly compete with the Group's business.

除上文所披露者外,於二零二零 年八月三十一日,本公司並無要行 獲任何人士(本公司董事或主要行 政人員除外)告知於本公司股份中擁有根據證券及期分部第2及第3分部之條外 須向本公司披露之權益或淡倉原 或根據證券及期貨條例第336條內 或根據證券及期貨條例第336條內 之權益或淡倉。

競爭權益

於二零二零年八月三十一日,概 無董事及本公司控股股東或彼等 各自之聯繫人(定義見GEM上市規 則)於或會與本集團業務直接或間 接構成競爭之任何其他公司擁有 任何權益。

其他資料

DEED OF NON-COMPETITION

Mr. Chong Yee Ping, Mr. Siah Jiin Shyang, Delicate Edge Limited and King Nordic Limited, being the controlling shareholders (as defined under the GEM Listing Rules) of the Company, have executed a deed of non-competition dated 19 September 2018 in favour of the Company (the "Deed of Non-Competition"). Details of the Deed of Non-Competition was set out in the section headed "Relationship with Controlling Shareholders" of the Prospectus.

The independent non-executive Directors of the Company have reviewed the status of compliance and confirmed that all the undertakings under the Deed of Non-Competition have been complied with by Mr. Chong Yee Ping, Mr. Siah Jiin Shyang, Delicate Edge Limited and King Nordic Limited up to the date of this report.

INTERESTS OF COMPLIANCE ADVISER

In accordance with Rule 6A.19 of the GEM Listing Rules, the Company has appointed VBG Capital Limited ("VBG") to be its compliance adviser. At 31 August 2020, save as the compliance adviser agreement entered into between the Company and VBG, neither VBG nor its directors, employees or close associates had any interest in relation to the Group which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

不競爭契據

鍾 宜 斌 先 生 、 謝 錦 祥 先 生 、 Delicate Edge Limited 及 King Nordic Limited(即本公司控股股東 (定義見GEM 上市規則))已簽訂日 期為二零一八年九月十九日以本 公司為受益人之不競爭契據(「不 競爭契據1)。有關不競爭契據之 詳情載於招股章程「與控股股東之 關係 |一節。

直至本報告日期,本公司獨立非 執行董事已審視不競爭契據的遵 守情況並確認鍾宜斌先生、謝錦 祥先生、Delicate Edge Limited及 King Nordic Limited已遵守所有不 競爭契據項下之承諾。

合規顧問之權益

根據GEM上市規則第6A.19條, 本公司已委任建泉融資有限公司 (「建泉」) 為合規顧問。於二零二 零年八月三十一日,除本公司與 建泉訂立之合規顧問協議外,建 泉及其董事、僱員或緊密聯繫人 概無擁有有關本集團須根據GEM 上市規則第6A.32條知會本公司之 仟何權益。

其他資料

AUDIT COMMITTEE

The Company established an Audit Committee with written terms of reference in compliance with Rule 5.28 of the GEM Listing Rules and the paragraph C.3 of CG Code and Corporate Governance Report as set out in Appendix 15 of the GEM Listing Rules.

The primary duties of the Audit Committee are to assist the Board in providing an independent view of the effectiveness of the Company's financial reporting process, internal control and risk management system, to oversee the audit process and to perform other duties and responsibilities as assigned by the Board. As at the date of this report, the Audit Committee consists of three independent non-executive Directors, namely Ms. Ho Suet Man Stella (chairman of the Audit Committee), Mr. Chan San Ping and Mr. Su Chi Wen.

The Audit Committee has reviewed with the management the accounting standards and practices adopted by the Group, and discussed financial reporting matters including the review of unaudited condensed consolidated financial statements for the nine months ended 31 August 2020 and is of the opinion that the preparation of such statements complied with applicable accounting standards and that adequate disclosures have been made in respect thereof.

審核委員會

本公司已成立審核委員會,並遵守GEM上市規則第5.28條及GEM上市規則附錄十五所載之企業管治守則及企業管治報告第C.3段以書面形式訂明之職權範圍。

其他資料

BOARD OF DIRECTORS

Executive Directors

Mr. Chong Yee Ping

(Chairman and Chief Executive Officer)

Mr. Liu Yan Chee James

Non-executive Directors

Mr. Siah Jiin Shyang

Mr. Lam Pang

Independent Non-executive Directors

Mr. Chan San Ping

Ms. Ho Suet Man Stella

Mr. Su Chi Wen

By order of the Board

Mindtell Technology Limited

Chong Yee Ping

Chairman and Chief Executive Officer

Hong Kong, 6 October 2020

董事會

執行董事

鍾官斌先生

(主席兼行政總裁)

劉恩賜先生

非執行董事

謝錦祥先生

林鵬先生

獨立非執行董事

陳生平先生

何雪雯女十

蘇熾文先生

承董事會命

Mindtell Technology Limited

鍾宜斌

主席兼行政總裁

香港,二零二零年十月六日

