

# CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "Directors") of Anacle Systems Limited (the "Company") collectively and individually accept full responsibilities, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company and its subsidiaries (together the "Group"). The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

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# **DEFINITIONS**

"Audit Committee" the audit committee under the Board

"Board" the board of Directors

"CG Code" the Corporate Governance Code set out in Appendix 15 to the GEM Listing

Rules

"commercialisation" a product is considered commercially launched once our product generates

its first dollar of revenue

"Companies Ordinance" the Companies Ordinance (Chapter 622 of the laws of Hong Kong), as

amended, supplemented and otherwise modified from time to time

"Company" Anacle Systems Limited 安科系統有限公司, a company incorporated in

Singapore with limited liability, the issued Shares of which are listed on the

GEM (Stock code: 8353)

"Director(s)" the director(s) of the Company

"GEM" GEM operated by the Stock Exchange

"GEM Listing Rules" the Rules Governing the Listing of Securities on GEM, as amended,

supplemented or otherwise modified from time to time

"Group" the Company and its subsidiaries or, where the context so requires, all of

its subsidiaries

"HK\$" Hong Kong dollars, the lawful currency of Hong Kong

"Hong Kong" the Hong Kong Special Administrative Region of the PRC

"Listing" the listing of the Shares on GEM

"Listing Date" 16 December 2016 on which date dealings in the Shares commenced on

GEM

"Ordinary Share(s)" the ordinary share(s) of nil par value in the share capital of the Company

"Placing" the placing of the Shares on 16 December 2016

"PRC" the People's Republic of China excluding, for the purpose of this report,

 $Hong\,Kong, the\,Macau\,Special\,Administrative\,Region\,of\,the\,PRC\,and\,Taiwan$ 

"Prospectus" the prospectus issued by the Company on 30 November 2016 in connection

with the Placing

"Reporting Period" the six months ended 30 November 2020

# **DEFINITIONS**

"Required Standard of Dealings" the required standard of dealings in securities pursuant to Rules

5.48 to 5.67 of the GEM Listing Rules

"SFO" the Securities and Futures Ordinance (Chapter 571 of the laws of

Hong Kong), as amended, supplemented or otherwise modified from

time to time

"Share(s)" the Ordinary Share(s) in the share capital of the Company

"Shareholder(s)" the holder(s) of the Shares
"Singapore" the Republic of Singapore

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"S\$" or "Singapore dollars" the lawful currency of Singapore

"TESSERACT" an advanced Internet of Things, smart metering and controlling

platform for Starlight which handles big data in the software

In this report, the terms "associate", "close associate", "connected person", "core connected person", "controlling shareholder", "subsidiary" and "substantial shareholder" shall have the respective meanings ascribed thereto under the GEM Listing Rules, unless the context otherwise requires.

# **CORPORATE INFORMATION**

# **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Lau E Choon Alex (*Chief Executive Officer*)
Mr. Ong Swee Heng (*Chief Operating Officer*)

# **Non-Executive Directors**

Mr. Lee Suan Hiang (*Chairman*) Prof. Wong Poh Kam Dr. Chong Yoke Sin

# **Independent Non-Executive Directors**

Mr. Alwi Bin Abdul Hafiz Mr. Elango Subramanian Mr. Li Man Wai

# **BOARD COMMITTEES**

# **Audit Committee**

Mr. Li Man Wai (*Chairman*) Mr. Elango Subramanian Dr. Chong Yoke Sin

# **Remuneration Committee**

Mr. Alwi Bin Abdul Hafiz (*Chairman*) Prof. Wong Poh Kam Mr. Li Man Wai

# **Nomination Committee**

Mr. Lee Suan Hiang (*Chairman*) Mr. Alwi Bin Abdul Hafiz Mr. Elango Subramanian

#### **COMPLIANCE OFFICER**

Mr. Ong Swee Heng

# JOINT COMPANY SECRETARIES

Ms. Yue Sau Lan, ACS, ACIS Ms. Sylvia Sundari Poerwaka

# **AUTHORISED REPRESENTATIVES**

Mr. Lau E Choon Alex Mr. Ong Swee Heng

# INDEPENDENT AUDITOR

**BDO** Limited

#### HONG KONG SHARE REGISTRAR

Boardroom Share Registrars (HK) Limited Room 2103B 21/F., 148 Electric Road North Point Hong Kong

# HEADQUARTERS, REGISTERED OFFICE AND PRINCIPAL PLACE OF BUSINESS IN SINGAPORE

3 Fusionopolis Way #14-21 Symbiosis Singapore 138633

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG REGISTERED UNDER PART 16 OF THE COMPANIES ORDINANCE

31/F., 148 Electric Road North Point Hong Kong

# PRINCIPAL BANKER

DBS Bank Ltd 12 Marina Bay Boulevard, Level 3 Marina Bay Financial Centre Tower 3 Singapore 018982

# **COMPANY WEBSITE**

www.anacle.com

#### **GEM STOCK CODE**

8353

# FINANCIAL HIGHLIGHTS

	Six months ended 30	) November
	2020	2019
	(unaudited)	(unaudited)
	S\$	S\$
Revenue	10,240,167	8,080,441
Gross profit	4,081,142	3,174,931
Profit/(loss) before tax	1,962,375	(500,643)

26.7% REVENUE INCREASE

Public sector's investment in smart technology contributed to a 54.8% or \$\$3,073,103 increase in Simplicity's revenue. myBill's number of subscriptions were stabilising in the hundred thousand of subscriptions each month. One-off renewal rebate for myBill contributed to a temporary dip of 15.6% or \$\$142,557 in myBill's revenue. Starlight was facing installation constraints due to COVID-19 pandemic. As a result, revenue from Starlight dipped by 56.6% or \$\$29,043. Subscriptions for SpaceMonster continued to increase as more venues were coming onboard. SpaceMonster had 59.6% or \$\$58,223 increase in revenue.

28.5% GROSS PROFIT INCREASE

Manpower related costs for Simplicity have increased to support the increase in revenue. Challenges in employee retention have driven up both staff remuneration and outsourcing costs. Simplicity contributed to the increase in cost, most of which were manpower related. The decrease in myBill, Starlight and Spacemonster costs have partially offset the increase in Simplicity's cost.

S\$ 2,463,018
PROFIT BEFORE TAX
INCREASE

The turnaround to a profit before tax of \$\$1,962,375 from a loss before tax of \$\$500,643 was largely due both an increase in revenue and to the reduction in the Group's operating expenses as a result of the deemed disposal of the PRC joint venture. The Group lost significant control of the PRC joint venture on 27 September 2019 and financial results would no longer be consolidated into the financial statements of the Group.

**DIVIDEND** 

The Board has not declared the payment of a dividend for the six months ended 30 November 2020 (30 November 2019: S\$Nil).

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		Three mont 30 Nove		Six months ended 30 November		
		2020	2019	2020	2019	
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	
	Notes	S\$	S\$	S\$	S\$	
Revenue	3	6,477,108	4,353,606	10,240,167	8,080,441	
Cost of sales		(3,789,860)	(2,683,610)	(6,159,025)	(4,905,510)	
Gross profit		2,687,248	1,669,996	4,081,142	3,174,931	
Other revenue	4	324,071	6,219	627,976	19,416	
Other gains and (losses)	5	708	6,253	(8,788)	(466)	
Marketing and other operating expenses		(328,057)	(449,847)	(583,972)	(870,918)	
Administrative expenses		(936,766)	(1,081,870)	(1,660,206)	(2,319,021)	
Research and development costs		(256,795)	(239,942)	(479,418)	(460,221)	
Finance costs	6	(12,139)	(96)	(14,359)	(1,629)	
Impairment loss on investment in an associate		-	(42,735)	-	(42,735)	
Profit /(loss) before income tax Income tax expense	7 8	1,478,270	<b>(132,022)</b> 12,188	1,962,375	<b>(500,643)</b> 8,851	
·			·		·	
Profit/(loss)for the period		1,478,270	(119,834)	1,962,375	(491,792)	
Other comprehensive income Item that may be reclassified subsequently to profit or loss:						
Exchange difference arising from translation of foreign operations		720	3,976	(2,562)	(20,707)	
Total comprehensive income for the period		1,478,990	(115,858)	1,959,813	(512,499)	
Profit/(loss) for the period attributable to:						
Owners of the Company		1,478,891	(65,775)	1,962,753	(179,506)	
Non-controlling interests		(621)	(54,059)	(378)	(312,286)	
		1,478,270	(119,834)	1,962,375	(491,792)	
Total comprehensive income for the period attributable to:						
Owners of the Company		1,479,611	(67,363)	1,960,191	(193,581)	
Non-controlling interests		(621)	(48,495)	(378)	(318,918)	
Non-controlling interests		(021)	(40,470)	(370)	(310,710)	
		1,478,990	(115,858)	1,959,813	(512,499)	
Earnings/(loss) per share attributable to		Singapore cents	Singapore cents	Singapore cents	Singapore cents	
owners of the Company						
- Basic	10	0.37	(0.02)	0.49	0.05	
- Diluted	10	0.36	(0.02)	0.48	0.05	
			\-:-=/			

# **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As	at
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		ASut	
		30 November 2020	31 May 2020
		(unaudited)	(audited)
	Notes	\$\$	S\$
Non-current assets			
Property, plant and equipment	11	830,174	113,884
Intangible assets	12	1,295,198	1,741,074
Right-of-use assets	13	2,263,473	256,561
Total non-current assets		4,388,845	2,111,519
Current assets			
Trade receivables	14	3,310,258	6,331,514
Contract assets	15	161,762	701,809
Other receivables, deposits and prepayments	16	369,472	638,175
Inventories	10	1,080,137	1,118,531
Bank balances and cash		9,846,577	4,749,041
Total current assets		14,768,206	13,539,070
Current liabilities			
Trade payables	17	445,784	759,623
Contract liabilities	18	659,767	850,138
Other payables and accruals	19	1,852,218	1,478,271
Amount due to a director		10,155	9,890
Provision for warranty		41,000	41,000
Deferred government grants	20		390,343
Lease liabilities	21	80,077	
	21	463,299	188,002
Income tax payable		146	26,656
Total current liabilities		3,552,446	3,743,923
Net current assets		11,215,760	9,795,147
Total assets less current liabilities		15,604,605	11,906,666
Non-current liabilities			
Deferred tax liabilities		563	582
Lease liabilities	21	1,816,947	78,802
Total non-current liabilities		1,817,510	79,384
NET ASSETS		13,787,095	11,827,282
Capital and receives			
Capital and reserves	22	20.754.500	20 754 500
Share capital	22	20,756,598	20,756,598
Reserves		(6,920,277)	(8,880,468)
Equity attributable to expers of the Company		12 024 221	11 074 120
Equity attributable to owners of the Company		13,836,321	11,876,130
Non-controlling interests		(49,226)	(48,848)
TOTAL EQUITY		13,787,095	11,827,282
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# **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Attributable to owners of the Company						
	Ordinary share capital S\$	Share premium S\$	Share-based compensation reserve S\$	Exchange fluctuation reserve S\$	Accumulated losses S\$	Non- controlling interests S\$	Total S\$
At 31 May 2020 (audited)	20,756,598	(1,376,024)	688,754	51,157	(8,244,355)	(48,848)	11,827,282
Profit for the period Other comprehensive income	-	-	-	- (2,562)	1,962,753 -	(378)	1,962,375 (2,562)
Total comprehensive income	-	-	-	(2,562)	1,962,753	(378)	1,959,813
As at 30 November 2020 (unaudited)	20,756,598	(1,376,024)	688,754	48,595	(6,281,602)	(49,226)	13,787,095
At 31 May 2019 (audited)	20,756,598	(1,376,024)	1,385,381	71,375	(9,241,274)	328,613	11,924,669
Loss for the period Other comprehensive income	-	-	-	- (14,075)	(179,506) -	(312,286) (6,632)	(491,792) (20,707)
Total comprehensive income Recognition of share-based payment expenses Disposal of partial interests in subsidiary	-	-	- 16,883 -	(14,075) - -	(179,506) - -	(318,918)	(512,499) 16,883 (68,443)
As at 30 November 2019 (unaudited)	20,756,598	(1,376,024)	1,402,264	57,300	(9,420,780)	(58,748)	11,360,610

# **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

# Six months ended 30 November

	2020 (unaudited) S\$	2019 (unaudited) S\$		
Net cash generated from/(used in) operating activities	5,872,610	(633,279)		
Net cash (used in) investing activities	(3,030,084)	(203,655)		
Net cash generated from/(used in) financing activities	2,255,010	(103,325)		
Net increase/(decrease) in cash and cash equivalents	5,100,658	(940,259)		
Cash and cash equivalents at beginning of period	4,749,041	2,428,307		
Effect of foreign exchange rate changes	(3,122)	(15,126)		
Cash and cash equivalents at end of period	9,846,577	2,413,181		
Analysis of the balances of cash and cash equivalents  Bank balances and cash	9,846,577	1,472,922		

#### 1. GENERAL INFORMATION

The Company was incorporated as a limited private company in Singapore on 21 February 2006. On 25 November 2016, the Company was converted into a "public company limited by shares" under the Singapore Companies Act and the Company was renamed from Anacle Systems Pte. Ltd. to Anacle Systems Limited with immediate effect. The address of the Company's registered office and principal place of business is 3 Fusionopolis Way, #14-21 Symbiosis, Singapore 138633.

The principal activities of the Group are software development, provision of enterprise application software solutions and energy management solutions, and provision of support and maintenance services.

The unaudited condensed consolidated statement of comprehensive income and the unaudited condensed consolidated statement of changes in equity of the Group for the six months ended 30 November 2020 (the "2021 Interim Financial Statements") were approved for issue by the Board on 8 January 2021.

#### 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES

The 2021 Interim Financial Statements have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standards Board ("IASB") and the applicable disclosure requirements of the GEM Listing Rules. The 2021 Interim Financial Statements have been prepared under the historical cost basis.

The 2021 Interim Financial Statements are presented in Singapore Dollar ("S\$"), which is the same as the functional currency of the Company.

The 2021 Interim Financial Statements do not include all the information and disclosures required in the annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended 31 May 2020 (the "2020 Financial Statements").

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

The 2021 Interim Financial Statements have been prepared in accordance with all applicable International Financial Reporting Standards, International Accounting Standards and Interpretations (hereinafter collectively referred to as the "IFRSs") and the disclosure requirements of the Companies Ordinance. The accounting policies and methods of computation used in the preparation of the 2021 Interim Financial Statements are consistent with those used in the preparation of the 2020 Financial Statements.

#### (a) Business combination and basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries (the "Group"). Inter-company transactions and balances between group companies together with unrealised profits are eliminated in full in preparing the consolidated financial statements. Unrealised losses are also eliminated unless the transaction provides evidence of impairment on the asset transferred, in which case the loss is recognised in profit or loss.

The results of subsidiaries acquired or disposed of during the period are included in the consolidated statement of comprehensive income from the dates of acquisition or up to the dates of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the Group's interest and the non-controlling interest are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of.

# (b) Subsidiaries

A subsidiary is an investee over which the Company is able to exercise control. The Company controls an investee if all three of the following elements are present: power over the investee; exposure, or rights to, variable returns from the investee; and the ability to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment loss, if any. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

(c) Leases (accounting policies applied from 1 June 2019)

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16. This policy is applied to contracts entered into, on or after 1 June 2019.

#### (i) As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The rightof-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

- (c) Leases (accounting policies applied from 1 June 2019) (Continued)
  - (i) As a lessee (Continued)

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in "property, plant and equipment" and lease liabilities in "loans and borrowings" in the statement of financial position.

Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

- (c) Leases (accounting policies applied from 1 June 2019) (Continued)
  - (ii) As a lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative standalone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption

If an arrangement contains lease and non-lease components, then the Group applies IFRS 15 to allocate the consideration in the contract.

The Group applies the derecognition and impairment requirements in IFRS 9 to the net investment in the lease (see note 4(g)). The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Group recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of "other revenue".

Generally, the accounting policies applicable to the Group as a lessor in the comparative period were not different from IFRS 16 except for the classification of the sub-lease entered into during current reporting period that resulted in a finance

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

# (d) Revenue recognition (accounting policies applied from 1 June 2018)

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, excluding those amounts collected on behalf of third parties. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts. For contracts where the period between the payment and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component using the practical expedient in IFRS15.

<u>Contract revenue from projects of provision of enterprise application software solutions and energy</u> management solutions

The Group generate revenue from projects of provision of enterprise application software solutions and energy management solutions. The transaction price for the services are charged at a fixed contracted price. Invoices are issued according to contractual terms.

Revenue for projects are recognised by reference to the stage of completion when this can be measured reliably. The stage of completion is determined by reference to the work done at the end of reporting period as a percentage of total estimated work. Foreseeable losses from contracts are fully provided for when they are identified. The revenue is recognised over time as the Group's activities create or enhance an asset under the customer's control. Therefore, revenue for projects under IFRS15 was recognised on a similar basis in the comparative period under IAS 18.

Contract balances relating to system integration contracts in progress were presented in the statement of financial position under "contact assets" or "contract liabilities" respectively.

#### Revenue from rending of services including maintenance

Revenues are recognised over time as the benefits received and consumed simultaneously by the customer. The services are charged at a fixed rate with no significant variable consideration. The Group recognised revenue in the amount to which the entity has the right to invoice, which is representative to the value being delivered. Invoices for maintenance services are issued on a monthly basis and are usually payable within 30 days. No significant financial component existed. No significant financial component existed. IFRS 15 did not result in significant impact on the Group's accounting policies.

# Revenue from sales of hardware

Sales of hardware are recognised when the customer takes possession of and accepts the products. This is usually taken as the time when the goods are delivered and the customer has accepted the goods, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. There is generally only one performance obligation. Invoices are issued when the customer takes possession of and accepts the products and are usually payable within 30 days from the date of billing. No significant financial component existed. The transaction price is determined based on a stand-alone selling price specified in the contracts for sales of hardware.

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

(d) Revenue recognition (accounting policies applied from 1 June 2018) (Continued)

# Subscription income

Revenues are recognised over time as the benefits received and consumed simultaneously by the customer. The services are charged at a fixed rate with no significant variable consideration. The Group recognised revenue in the amount to which the entity has the right to invoice, which is representative to the value being delivered.

#### Rental income

Rental income from leasing of hardware is recognised on a straight-line basis over the term of the relevant lease.

#### Interest income

Interest income is recognised as it accrues under the effective interest method using the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the gross carrying amount of the financial asset. For financial assets measured at amortised cost that are not credit-impaired, the effective interest rate is applied to the gross carrying amount of the asset.

# (e) Government grants

Government grants are recognised when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as revenue in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are recognised as deferred capital grants and consequently are effectively recognised in profit or loss over the useful life of the asset.

# (f) Employee benefits

# (i) Short term employee benefits

Short term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. Short term employee benefits are recognised in the year when the employees render the related service.

# 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES (CONTINUED)

# (f) Employee benefits (Continued)

# (ii) Defined contribution retirement plan

Contributions to defined contribution retirement plans are recognised as an expense in profit or loss when the services are rendered by the employees.

The Group participates in the national pension schemes as defined by the laws of the countries in which it has operations. In particular, the Company makes contributions to the Central Provident Fund scheme in Singapore (the "CPF Scheme"), a state-managed retirement benefit scheme operated by the government of Singapore. The Company is required to contribute a specified percentage of payroll costs to the CPF Scheme to fund the benefits. The only obligation of the Company with respect to the CPF Scheme is to make the specified contributions.

# (g) Share-based payments

Where share options are awarded to employees and others providing similar services, the fair value of the options at the date of grant is recognised in profit or loss over the vesting period with a corresponding increase in the employee share option reserve within equity. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at the end of each reporting period so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also recognised in profit or loss over the remaining vesting period.

Where equity instruments are granted to persons other than employees and others providing similar services, the fair value of goods or services received is recognised in profit or loss unless the goods or services qualify for recognition as assets. A corresponding increase in equity is recognised. For cash-settled share based payments, a liability is recognised at the fair value of the goods or services received.

#### 3. SEGMENT REPORTING

The Group determines its operating segments based on the reports reviewed by the chief operating decision-maker that are used to make strategy decision.

The Group has three reportable segments. The segments are managed separately as each business offers different products and services and requires different business strategies. The following summary describes the operations in each of the Group's reportable segments:

- Simplicity and myBill a package of enterprise application software solutions that provides specific solutions for municipal services management, commercial real estate management, corporate real estate management, as well as industrial asset management;
- Starlight a one-stop cloud-based energy management solutions that provide real-time access to the
  energy profiles of buildings, including information such as energy consumption, power quality, demand
  analytics and carbon footprint profiles; and
- SpaceMonster an online venue booking platform.

Inter-segment transactions, if any, are priced by reference to prices charged to external parties for similar order. Central revenue and expenses are not allocated to the operating segments as they are not included in the measure of the segments' profit that is used by the chief operating decision-maker for assessment of segment performance.

# (a) Business segments

	Simplicity	& myBill	<b>Star</b> l S	•	SpaceN ed 30 Novemb		Total	
	2020 (unaudited) S\$	2019 (unaudited) S\$	2020 (unaudited) S\$	2019 (unaudited) S\$	2020 (unaudited) S\$	2019 (unaudited) S\$	2020 (unaudited) S\$	2019 (unaudited) S\$
Revenue from external customers	9,447,393	6,516,847	636,850	1,465,893	155,924	97,701	10,240,167	8,080,441
Gross profit	3,615,953	2,650,347	312,853	438,233	152,336	86,351	4,081,142	3,174,931
Depreciation and amortisation Write-down of	456,518	445,872	5,657	87,960	-	6,431	462,175	540,263
inventories	-	-	423	-	-	-	423	
Reportable segment profit/(loss)	3,195,343	2,051,270	(264,999)	(237,429)	152,336	86,351	3,082,680	1,900,192
				A	s at			
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	30 November 2020 (unaudited) \$\$	31 May 2020 (audited) S\$
Reportable segment assets	4,545,503	8,488,863	1,509,860	1,600,496	39,152	8,964	6,094,515	10,098,323
Additions to non- current assets	-	4,518	-	8,464	-	-		12,982
Reportable segment liabilities	1,686,360	1,530,024	186,463	296,438	-	(358)	1,872,823	1,826,104

# 3. SEGMENT REPORTING (Continued)

# (b) Reconciliation of reportable segment revenue, profit/(loss), assets and liabilities

	Three mon			Six months ended 30 November	
	2020 (unaudited)	2019 (unaudited)	(unaud		2019 (unaudited)
	S\$	S\$		S\$	S\$
Profit/(loss) before income tax					
Reportable segment profit	2,123,538	985,160	3,082		1,900,192
Other revenue	324,071	2,554		7,621	15,751
Other gains and (losses)	643	6,253		492)	(466)
Finance costs	(12,139)	(96)	(14,	359)	(1,629)
Unallocated expenses:	((0), 50()	(/21 520)	/010	,,,,	(1 (02 (20)
- Staff costs	(484,506)	(621,539)	(919,	040)	(1,403,439)
- Share-based payments	(10.072)	(8,336)	/0	720\	(16,883)
- Rental expenses	(18,873)	(197,438)		728)	(414,085)
<ul><li>Legal and professional fee</li><li>Depreciation</li></ul>	(33,630) (26,469)	(115,440)		234) 647)	(243,115)
- Depreciation of rights-of-use assets	(124,795)		(246,		
- Reinstatement cost	(124,773)	_		000)	_
- Others	(269,570)	(183,140)	(382,		(336,969)
	<u> </u>	-			
Consolidated profit/(loss) before income tax	1,478,270	(132,022)	1,962	2,375	(500,643)
			۸۵	at	
		30 Novem		al	21 May 2020
			naudited)		31 May 2020 (audited)
		(ui	S\$		S\$
Assets					
Reportable segment assets		6	,094,515		10,098,323
Bank balances and cash			,846,577		4,749,041
Right-of-use assets			,263,473		256,561
Property, plant and equipment			703,639		33,982
Unallocated corporate assets			248,847		512,682
Consolidated total assets		19	,157,051		15,650,589
			As	at	
		30 Novem			31 May 2020
			naudited)		(audited)
		(41	S\$		S\$
Liabilities					
Reportable segment liabilities		1	,872,823		1,826,104
Other payables and accruals			,136,101		1,302,928
Lease liabilities			,280,246		266,804
Unallocated corporate liabilities			80,786		427,471
Consolidated total liabilities		5	,369,956		3,823,307

# 3. SEGMENT REPORTING (Continued)

# (c) Disaggregation of revenue

In the following table, revenue is disaggregated by timing of recognition and primary geographical market:

	Simplicity and myBill		<u>Starli</u>	<u>ight</u>	<u>SpaceM</u>	<u>onster</u>	<u>Total</u>		
				months ende	d 30 Novemb				
	2020 S\$	2019 S\$	2020 S\$	2019 S\$	2020 S\$	2019 S\$	2020 S\$	2019 S\$	
Timing of revenue recognition Transferred over time									
- Project revenue	6,877,843	3,969,473	454,720	1,320,036	-	-	7,332,563	5,289,509	
- Maintenance services	1,797,952	1,720,079	128,020	86,652	114	3,801	1,926,086	1,810,532	
- Subscription	693,958	818,675	-	-	155,810	93,900	849,768	912,575	
Recognised at a point of time - Sale of equipment	77,640	8,620	24,809	30,240	-	-	102,449	38,860	
Other sources - Lease of equipment	-	-	29,301	28,965		-	29,301	28,965	
	9,447,393	6,516,847	636,850	1,465,893	155,924	97,701	10,240,167	8,080,441	
Primary geographical market									
Singapore	8,887,742	6,164,559	606,228	1,440,769	155,924	97,701	606,228	7,703,029	
Malaysia	6,870	25,911	25,415	18,583	-	-	25,415	44,494	
PRC	109,235	200,401	-	-	-	-	-	200,401	
Others	443,546	125,976	5,207	6,541	-	-	5,207	132,517	
	9,447,393	6,516,847	636,850	1,465,893	155,924	97,701	10,240,167	8,080,441	

The following table provides an analysis of the Group's non-current assets other than financial instruments and deferred tax assets ("Specified non-current assets")

	As	at
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$
Specified non-current assets		
Singapore	2,065,839	1,791,577
Malaysia	-	-
India	59,533	63,381
PRC	-	-
	2,125,372	1,854,958

# 3. SEGMENT REPORTING (Continued)

# (d) Information about major customers

Revenue from the Group's major customers, each of them accounted for 10% or more of the Group's revenue, are set out below:

	Six months ended 30 November		
	2020	2019	
	(unaudited) (unaudite		
	S\$	S\$	
Customer A	4,760,235	989,646	
Customer B	1,251,539	880,707	

# 4. OTHER REVENUE

	Three months ended 30 November		Six months ended 30 November	
	2020 (Unaudited) S\$	2019 (Unaudited) S\$	2020 (Unaudited) S\$	2019 (Unaudited) S\$
Government grants	323,745	5,576	625,123	18,147
Interest income Others	25 301	643	2,197 656	1,269
	324,071	6,219	627,976	19,416

# 5. OTHER LOSSES AND (GAINS)

	Three months ended 30 November		Six months ended 30 November	
	2020 (Unaudited) S\$	2019 (Unaudited) S\$	2020 (Unaudited) S\$	2019 (Unaudited) S\$
Net exchange losses/(gains)	(516)	5,669	8,492	12,388
Write-down of inventories	(65)	-	423	-
Provision for/(reversal of) expected credit loss	(127)	(11,924)	(127)	(11,924)
	(708)	(6,255)	8,788	464

# 6. FINANCE COSTS

	Three months ended 30 November		Six months ended 30 November	
	2020 (Unaudited) S\$	2019 (Unaudited) S\$	2020 (Unaudited) S\$	2019 (Unaudited) S\$
Interest on lease liabilities Interest on bank borrowings	12,139	- 96	14,359	1,629
	12,139	96	14,359	1,629

# 7. PROFIT/(LOSS) BEFORE INCOME TAX

Profit/(loss) before income tax is arrived at after charging/(crediting):

	Three months ended 30 November		Six months ended 30 November	
	2020	2019	2020	2019
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	S\$	S\$	S\$	S\$
Staff costs (including directors' emoluments)				
Salaries and allowances	2,303,778	2,155,140	4,452,899	4,654,620
Contributions on defined contribution retirement plans	200,572	221,477	387,090	450,097
Share-based payments	-	8,336	-	16,883
	2,504,350	2,384,953	4,839,989	5,121,600
	10.700	05.005	F./ /10	70.000
Depreciation of property, plant and equipment	40,722	35,205	56,610	73,093
Depreciation of right-of-use assets	114,617	-	246,468	-
Amortisation of intangible assets	220,027	211,329	445,876	506,134
Finance costs	12,139	96	14,359	1,629
Reinstatement cost	-	-	43,000	-
Auditor's remuneration	5,294	18,410	5,294	18,410

# 8. INCOME TAX EXPENSE

		Three months ended 30 November		is ended ember
	2020 (Unaudited) S\$	2019 (Unaudited) S\$	2020 (Unaudited) S\$	2019 (Unaudited) S\$
Current tax Deferred tax	-	12,188 -	-	8,851 -
	-	12,188	-	8,851

Pursuant to the corporate tax rules and regulations of Singapore, Malaysia and India, the corporate taxes of the Company, and the two wholly-owned subsidiaries namely, Anacle Systems Sdn Bhd and Anacle Systems (India) Private Limited, are calculated at 17%, 24% and 30.9% respectively for the six months ended 30 November 2020 and 30 November 2019.

#### 9. DIVIDEND

The Board has not declared the payment of a dividend for the six months ended 30 November 2020 (30 November 2019: S\$Nil).

# 10. EARNINGS/(LOSS) PER SHARE

For the six months ended 30 November 2020, the basic earnings per share of the Company was \$\$0.49 cents. The calculation is based on the profit attributable to the owners of the Company of \$\$1,962,753 and \$399,158,496 Ordinary Shares in issue. Diluted earnings per share of the Company was \$\$0.48 cents which was based on the profit attributable to the owners of the Company of \$\$1,962,753 and \$407,040,422 weighted average number of Ordinary Shares in issue.

For the six months ended 30 November 2019, the basic and diluted loss per share of the Company was S\$0.05 cents. The calculation is based on the loss attributable to the owners of the Company of S\$193,581 and 399,158,496 Ordinary Shares in issue. Basic and diluted loss per share are the same because the share options had no anti-dilutive effect on the basic loss per share.

# 11. PROPERTY, PLANT AND EQUIPMENT

During the Reporting Period, the Group acquired property, plant and equipment valued at \$\$774,922 (for the six months ended 30 November 2019: \$\$6,508).

#### 12. INTANGIBLE ASSETS

During the Reporting Period, the Group did not incur any additional development cost in respect of the intangible assets (for the six months ended 30 November 2019: S\$Nil).

#### 13. LEASE

# (a) Leases as lessee

The Group leases office properties. The leases typically run for a period of one to three years with an option to extend for another 3 years. Lease payments are renegotiated every one to three years to reflect market rentals. For certain leases, the Group is restricted from entering into any sub-lease arrangements.

	As	at
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$
As at beginning of period	256,561	1,044,009
Addition	2,257,359	156,161
Depreciation charge for the period	(246,468)	(773,649)
Deemed disposal of a subsidiary	-	(159,402)
Exchange alignment	(3,979)	(10,558)
As at end of period	2,263,473	256,561

# 13. LEASE (Continued)

# (b) Leases as lessor

The Group leases out its Starlight meters. All leases are classified as operating leases from a lessor perspective. The Group has classified these leases as operating leases, because they do not transfer substantially all of the risks and rewards incidental to the ownership of the assets.

Rental income recognised by the Group during the Reporting Period was \$\$29,301 (30 November 2019: \$\$28,965).

The following table sets out a maturity analysis of lease payments, showing the undiscounted lease payments to be received after the reporting date.

	As at		
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	
Within one year	31,450	58,800	

#### 14. TRADE RECEIVABLES

	As at		
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	
Trade receivables	3,399,128	6,420,427	
Less: provision for doubtful debts	(88,870)	(88,913)	
	3,310,258	6,331,514	

The credit period of the Group's trade receivables ranges from 30 days to 60 days.

The ageing analysis of trade receivables (net of impairment losses) at the end of the Reporting Period, based on the invoice date, is as follows:

	As	at
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$
Within 1 month	2,636,297	3,049,691
2 to 3 months	174,339	3,064,272
4 to 6 months	183,859	144,928
7 to 12 months	315,763	72,623
	3,310,258	6,331,514

Trade receivables that were neither past due nor impaired primarily relate to the Group's main customers for whom there was no recent history of default.

# 14. TRADE RECEIVABLES (Continued)

Trade receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there have not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

At the end of the Reporting Period, the Group's trade receivables are individually determined for impairment testing. The impairment losses recognised on trade receivables are expensed immediately for the amount by which the trade receivables' carrying amounts exceeds their recoverable amounts.

# 15. CONTRACT ASSETS

	As at		
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	
Unbilled revenue from contracts in progress Less: provision for expected credit loss	165,253 (3,491)	705,300 (3,491)	
	161,762	701,809	

# 16. OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

	As at		
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	
Deposits	202,448	231,593	
Prepayments	154,205	128,599	
Other receivables	12,819	277,983	
	369,472	638,175	

# 17. TRADE PAYABLES

The Group's trade payables are non-interest bearing. Generally, the credit term received from suppliers of the Group is 30 days.

The ageing analysis of trade payables, based on invoice date, as at the end of the Reporting Period is as follows:

	As at		
	30 November 2020 (unaudited) \$\$	31 May 2020 (audited) S\$	
Within 1 month	367,553	554,904	
2 to 3 months	44,703	176,624	
4 to 6 months	33,528	28,095	
	445,784	759,623	

# 18. CONTRACT LIABILITIES

	As	at
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$
Contract liabilities arising from:		
Construction projects of Simplicity and Starlight	18,450	120,813
Advance income received for maintenance services	641,317	729,325
	659,767	850,138

# 19. OTHER PAYABLES AND ACCRUALS

	As	at
	30 November 2020 (unaudited) \$\$	31 May 2020 (audited) S\$
Accruals	942,999	343,823
Other payables	539,592	630,643
Goods and Services Tax payables	369,627	499,416
Provision of onerous contract	-	4,389
	1,852,218	1,478,271

# 20. DEFERRED GOVERNMENT GRANTS

	As at		
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	
Cost			
At the beginning of period	1,265,969	246,300	
Addition	255,092	1,019,668	
At the end of period	1,521,061	1,265,968	
Amortisation			
At the beginning of period	875,626	165,257	
Released to profit or loss	565,358	710,368	
At the end of period	1,440,984	875,625	
Net carrying amount	80,077	390,343	

# 21. LEASE LIABILITIES

	As at			
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$		
Properties				
At the beginning of period	266,804	1,044,009		
Addition	2,257,359	156,161		
Interest expense	14,359	34,695		
Lease payments	(257,441)	(796,863)		
Deemed disposal of a subsidiary	-	(160,400)		
Exchange alignment	(835)	(10,798)		
At the end of period	2,280,246	266,804		

Future lease liabilities are payable as follows:

	Minimum lease payments S\$	Interest S\$	Present value S\$
At 30 November 2020			
Not later than one year	530,897	67,598	463,299
Later than one year and not later than five years	1,941,813	124,866	1,816,947
	2,472,710	192,464	2,280,246
At 31 May 2020			
Not later than one year	198,644	10,642	188,002
Later than one year and not later than five years	81,998	3,196	78,802
	280,642	13,838	266,804

# 21. LEASE LIABILITIES (Continued)

The present value of future lease payments are analysed as:

	As at		
	30 November 2020 (unaudited) S\$	31 May 2020 (audited) S\$	
Current liabilities	463,299	188,002	
Non-current liabilities	1,816,947	78,802	
	2,280,246	266,804	

# 22. SHARE CAPITAL

Issued and fully paid	Number of Shares	S\$
Ordinary Shares	399,158,496	20,756,598
As at 31 May 2020 (audited)	399,158,496	20,756,598
As at 30 November 2020 (unaudited)	399,158,496	20,756,598

# 23. SHARE BASED PAYMENTS

The Board of Directors of the Company approved and adopted a share option plan (the "2010 Plan") on 10 March 2010 and another share option plan (the "2013 Plan") on 18 December 2013 for the purpose of providing eligible individuals who are responsible for the management, growth and financial success of the Company or who otherwise render valuable services to the Company with the opportunity to acquire a proprietary interest, or increase their proprietary interest, in the Company and thereby encourage them to remain in the service of the Company.

Eligible individuals of both 2010 Plan and 2013 Plan include directors, officers, employees of the Company and its subsidiaries, and independent consultants, advisors and independent contractors who provide valuable services to the Company and its subsidiaries.

No options granted under the 2010 Plan and 2013 Plan shall have a term in excess of 10 years from the grant date. The maximum number of shares that may be granted over the term of the 2010 Plan and 2013 Plan shall not exceed 10% of the issued share capital of the Company, unless otherwise approved by the Board of Directors.

#### (a) The 2010 Plan

The terms and conditions of the grants and movements in the number of share options under the 2010 Plan during the Reporting Period were as follows:

# 23. SHARE BASED PAYMENTS (Continued)

# (a) The 2010 Plan

The terms and conditions of the grants and movements in the number of share options under the 2010 Plan during the Reporting Period were as follows:

			Number	r of shares issuable	e under share op	tions		
Category of participant	Date of grant	At the beginning of the period	Granted during the period	Exercised during the period	Forfeited during the period	Lapsed during the period	At the end of the period	Exercise price S\$
Employees	1-Aug-13	944,853	-	-	-	-	944,853	0.009
	1-May-15	2,730,000	-	-	-	-	2,730,000	0.009
	1-Jun-16	455,000	-	-	-	-	455,000	0.009
Total		2,764,853	-	-	-	-	2,764,853	

# (b) The 2013 Plan

		Number of shares issuable under share options						
Category of participant	Date of grant	At the beginning of the period	Granted during the period	Exercised during the period	Forfeited during the period	Lapsed during the period	At the end of the period	Exercise price S\$
Employees	1 -Jun -16	6,330,779	-	-	-	-	6,330,779	0.067

The options are exercisable once the vesting conditions are met. If the options are vested when the Company is privately held, the options shall expire on earlier of 10 years from vesting date or 3 years from the Listing date. If the options are vested when the Company is a public company, the options shall expire on 3 years from vesting date.

(c) The movement of number of outstanding share options and weighted average exercise prices of the share options during the Reporting Period are as follows:

	30 November 2020 (unaudited)		31 May 2020 (audited)		
	Weighted average exercise price S\$	exercise price Number		Weighted average exercise price Number S\$	
Outstanding at the beginning and at the end of period	0.049	9,095,632	0.049	9,095,632	

# 24. RELATED PARTY TRANSACTIONS

The remuneration of directors and other members of key management personnel during the Reporting Period were as follows:

	Three months ended 30 November		Six months ended 30 November	
	2020	2020 2019		2019
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	S\$	S\$	S\$	S\$
Salaries, allowances and benefits in kind	325,407	275,257	600,664	550,514
Share-based payments	-	829	-	4,154
Contributions on defined contribution retirement plans	20,808	18,360	39,168	36,720
	346,215	294,446	639,832	591,388

# 25. CAPITAL COMMITMENTS

er 2020	01.14 0000
audited) S\$	
107 140	195,122
	197,160

# MANAGEMENT DISCUSSION AND ANALYSIS

# **Business Review**

Established in 2006, the Group is a fast-growing IT company based in Singapore. We specialise in offering, via the on-premise model and SaaS delivery model, (i) enterprise application software which is designed to assist commercial property and building owners in managing their real estate assets and facilities, and (ii) energy management system which is designed to assist commercial property and building owners in monitoring and managing their energy consumption. Besides researching, designing, developing and implementing software and hardware solutions, we also provide upgrades, maintenance and after-sales support to our customers. Our products reach end-users across various countries and regions including Singapore, Malaysia, China and other Asian countries, and various industries including commercial real estate, education, healthcare, government, utilities and oil and gas. Our mission is to design and deliver practical and easy to use innovations that will have immediate positive impact to our customers.

The Group derived a majority of its revenue from Simplicity which is a self-developed enterprise application software solution that offers specific solutions for municipal services management, commercial real estate management, corporate real estate management, as well as industrial asset management. Starlight is a self-developed energy management solution that combines software and hardware components and is a one-stop energy management solution for commercial property and building owners to monitor energy usage in buildings, including energy consumption, power quality, energy analytics and carbon footprint profiles, which helps end-users better manage their energy usage and cut costs. SpaceMonster is an online portal designed to bring together and match people who need short-term meeting and leisure facilities with organisations that own or manage such venues. my Bill is a payper-use utilities revenue assurance platform for the liberalized electricity market in Singapore. In a newly liberalized and fully competitive electricity market, energy retailers will not know in advanced how many customers they can sign up. The my Bill platform is targeted at energy retailers that cannot afford multi-million dollar billing software by allowing them a pay-per-use scheme for electricity billing.

# MANAGEMENT DISCUSSION AND ANALYSIS Business Review

# **SIMPLICITY**

Six months ended 30 November 2020 S\$		Six months ended 30 November 2019 S\$
8,678,395	Total Simplicity Revenue	5,605,292
6,802,803	Simplicity Project Revenue	3,876,593
1,797,952	Simplicity Maintenance Services	1,720,079
77,640	Simplicity Sale of Equipment	8,620

**▲54.8**% (30 November 2019: **▲** 1.4%)

# **TOTAL SIMPLICITY REVENUE**

**▲75.5**% (30 November 2019: ▼7.0%)

# SIMPLICITY PROJECT REVENUE

**▲4.5**% (30 November 2019: **▲**28.2%)

SIMPLICITY MAINTENANCE SERVICES

The increase in Singapore's public sector smart technology projects contributed substantially to the increase in Simplicity's revenue.

As compared to the same quarter last financial year, the Group has increased its customer base and Simplicity's order book was healthier this year. The Singapore market remained the major source of revenue for Simplicity. Project revenue has a significant increase of 75.5%. Our recurring maintenance service customer base in Singapore has increased slightly which brought about a 4.5% increase in revenue. Overall, the increase in both maintenance services revenue and project revenue resulted in an overall increase of 54.8% in Simplicity's revenue.

# MANAGEMENT DISCUSSION AND ANALYSIS Business Review

# **STARLIGHT**

Six months ended 30 November 2020 S\$		Six months ended 30 November 2019 S\$
636,850	Total Starlight Revenue	1,465,893
454,720	Starlight Project Revenue	1,320,036
128,020	Starlight Maintenance Services	86,652
29,301	Starlight Leasing of Equipment	28,965
24,809	Starlight Sale of Equipment	30,240

**▼56.6%** (30 November 2019: **▼**2.0%) **TOTAL STARLIGHT REVENUE ▼65.6%** (30 November 2019: **▲** 2.5%)

STARLIGHT PROJECT REVENUE

**47.7%** (30 November 2019: ▼ 44.6%)

STARLIGHT RECURRING SERVICE REVENUE

**1.2**% (30 November 2019: **▲** 2.5%)

STARLIGHT LEASING REVENUE

Starlight project revenue was heavily affected by site installation constraints due to the COVID-19 pandemic.

Recurring service and leasing revenue have increased as the existing customer base remained stable.

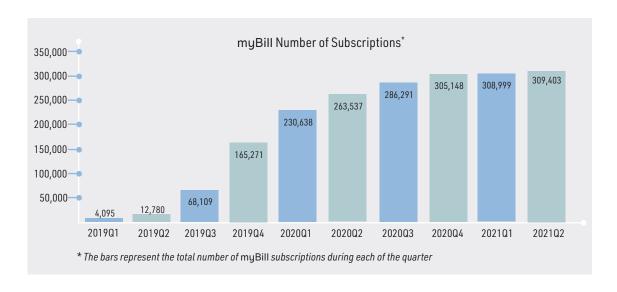
# MANAGEMENT DISCUSSION AND ANALYSIS Business Review

# myBill

Six months ended 30 November 2020 S\$		Six months ended 30 November 2019 S\$
768,998	Total myBill Revenue	911,555
693,958	myBill Subscription	818,675
75,040	myBill Project Revenue	92,880

myBill is a pay-per-use utilities revenue assurance platform for the liberalized electricity market in Singapore. In the newly liberalized and fully competitive electricity market, also known as the Open Electricity Market, energy retailers will not know in advanced how many customers they can sign up. The myBill platform is targeted at energy retailers that cannot afford multi-million dollar billing software by allowing them a pay-per-use scheme for electricity billing.

Subscription to myBiII platform has been increasing steadily since its launch in June 2018. We expect that the number of subscriptions will continue to increase in the coming quarters. A one-off contract renewal rebate for myBiII contributed to a temporary dip of 15.6% or \$\$142,557 in myBiII's revenue.



# MANAGEMENT DISCUSSION AND ANALYSIS Business Review

# **S**paceMonster

Six months ended 30 November 2020 S\$		Six months ended 30 November 2019 S\$
155,924	SpaceMonster Revenue	97,701

Demand in venue sharing services continued to increase and our SpaceMonster's revenue had a healthy growth of 59.6% in revenue as compared to last year's first quarter. Gross profit of SpaceMonster remained healthy at 97.7%.

# MANAGEMENT DISCUSSION AND ANALYSIS

# **Future Prospect and Outlook**

Our corporate objective is to achieve sustainable growth in our business and financial performance so that we can create long-term shareholder value.

With the focus on digitalization for many enterprises and public sector agencies due to the COVID-19 pandemic, the Singapore and Southeast Asian markets for enterprise application software remain robust and are expected to grow throughout 2021. Thus we expect Simplicity, myBill and SpaceMonster to continue to perform well.

However, the situation with Starlight is much more complex. We continue to witness relentless push for wide scale Smart City IoT projects throughout Southeast Asia, however until the COVID-19 pandemic situation improves, constraints on site installations will continue, limiting short term revenue.

# MANAGEMENT DISCUSSION AND ANALYSIS

# **Financial Review**

#### **REVENUE**

Revenue for the Group for the Reporting Period increased by S\$2,159,726 or 26.7% from S\$8,080,441 during the six months ended 31 November 2019 to S\$10,240,167 during the Reporting Period. Revenue from Simplicity increased sharply by 54.8% or by S\$3,073,103 due to an increased digitalisation project revenue from the Singapore public sector. The increase in Simplicity's revenue was partially offset by a decrease of S\$829,043 or 56.6% in Starlight's revenue and a decrease of S\$142,557 or 15.6% in myBill's revenue. Starlight was facing project installation challenges due to restrictive measures imposed by building management due to COVID-19. myBill's decrease in revenue was due to a one-time renewal rebate offered to myBill's major customer. Steady increase in venue-sharing service resulted in an increase of 59.6% or S\$58,223 in SpaceMonster's revenue. Detailed analysis of each business unit's revenue are discussed in the preceding Business Review section.

# **COST OF SALES**

During the Reporting Period, cost of sales for the Group increased by 25.6%. Simplicity's cost of sales increased by 66.5% or \$\$2,136,578. 52.7% of the increase was due to an increase in manpower related costs to support Simplicity's increased revenue and projects. We have outsourced some work overseas to overcome the local challenges in employee retention and manpower quota limitation. The increase in Simplicity's cost of sales was partially offset by the decrease in our other three segments, myBill, Starlight and SpaceMonster. During the Reporting Period, we developed a new value added service for myBill which eliminated a significant third-party cost. Our investment the development cost has reduced myBill's cost of sales by 26.3% or \$\$171,638. Starlight cost of sales decreased by 68.5% in line with the decrease in the revenue. The decrease of 68.4% or \$\$7,762 in SpaceMonster cost of sales was due to the amortisation expense. SpaceMonster's intangible asset has been fully amortised as at 31 May 2020.

# GROSS PROFIT AND GROSS PROFIT MARGIN

The Group's overall gross profit increased by \$\$906,211 or 28.5% during the Reporting Period. The increase in gross profit was due to an increase in revenue. Simplicity's gross profit was 38.4% as compared to 42.7% last year. myBill, our utilities revenue assurance platform is currently in its third year of operations and we are pleased to report that the number of subscriptions continued to increase. Our new value added service resulted in dropping of third party cost, creating an increase of gross profit to 37.3% from 28.3% last year. SpaceMonster has improved its profitability at 97.7% this Reporting Period as compared to 88.4% in the same period last year.

# MANAGEMENT DISCUSSION AND ANALYSIS Financial Review

#### ADMINISTRATIVE EXPENSES

The decrease of S\$658,815 was mainly due to the deemed disposal of our PRC joint venture. The administrative expenses of the PRC joint venture was no longer consolidated to the Group's. The administrative expenses of the Group's core operations in Singapore remained stable.

#### MARKETING AND OTHER OPERATING EXPENSES

Sales, marketing and distribution expenses have have decreased due to the deemed disposal of the PRC joint venture. In addition, COVID-19 restrictions in overseas travel and social gathering have contributed to much lesser spending on trade fair participation and overseas business travels.

# RESEARCH AND DEVELOPMENT COSTS

We continued to invest in improvements and enhancements to the existing products to better serve the evolving market. New features have been continuously added to enhance our customers' experience in using our Simplicity, Starlight and myBill products. By the end of financial year 2021, our Simplicity intangible asset will reached its remaining useful life. The technological advancement in architecture and customers' demand compel us to improve our software framework to keep up and move ahead of our competitors. During the Reporting Period, we developed an additional value-added service for myBill which would eliminate a third-party cost and would increase myBill's future gross profit.

# **NET PROFIT BEFORE TAX**

We had a net profit before tax of \$\$1,962,375 as compared to a net loss before tax of \$\$500,643 last year.

We ceased to consolidate the PRC joint venture after the loss of control in September 2019 and therefore any losses attributed to the joint venture did not affect our core operations in Singapore.

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 November 2020, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong ("SFO")) which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be recorded in the register referred to therein; or (c) pursuant to the Rules 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

# Long Positions in the Shares and the Underlying Shares

Name of Directors	Capacity / Nature of interest	Number of Shares / underlying Shares interested	Total interest	Approximate percentage of the Company's issued shares <sup>(1)</sup>
Mr. Lau E Choon Alex (" <b>Mr. Lau</b> ")	Beneficial interest	45,572,000	45,572,000	11.42%
Mr. Ong Swee Heng (" <b>Mr. Ong</b> ")	Beneficial interest	22,750,000	22,750,000	5.70%

### Notes:

Save as disclosed above, as at 30 November 2020, none of the Directors nor the chief executive of the Company had any interests and short positions in the shares, underlying shares or debentures of the Company and any of its associated corporations (within the meaning of Part XV of the SFO), which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be recorded in the register referred to therein; or (c) pursuant to the Rules 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange.

<sup>(1)</sup> The percentage of shareholding was calculated based on the Company's total number of issued Shares of 399,158,496 as at 30 November 2020, without taking into account the Shares to be issued upon exercise of the Pre-IPO share options

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

As at 30 November 2020, so far as was known to the Directors, the following persons/entities (other than the Directors and the chief executive of the Company) had interests or short positions in the Shares and underlying Shares as recorded in the register required to be kept by the Company under Section 336 of the SFO:

Name of Shareholders	Capacity/Nature of interest	Number of Shares held	Number of Underlying Shares held	Approximate percentage of Company's issued shares <sup>(8)</sup>
Ng Yen Yen (1)	Interest of spouse	45,572,000	-	11.42%
Lim Lay Hong (2)	Interest of spouse	22,750,000	-	5.70%
BAF Spectrum Pte. Ltd. <sup>(3)</sup>	Beneficial interest	39,565,162	-	9.91%
iGlobe Platinum Fund Limited (4)	Beneficial interest	82,326,335	-	20.62%
Majuven Fund 1 Ltd. <sup>(5)</sup>	Beneficial interest	36,528,219	-	9.15%
OWW Investments III Limited (6)	Beneficial interest	20,873,307	-	5.23%
M1 TeliNet Pte. Ltd. (7)	Beneficial interest	20,259,000	-	5.08%
M1 Limited (7)	Interest in a controlled corporation	20,259,000	-	5.08%

# Notes

- (1) Ms. Ng Yen Yen is the wife of Mr. Lau, the Chief Executive Officer and an executive Director, and is deemed to be interested in the shareholding interests of Mr. Lau in the Company pursuant to the disclosure requirements of the SFO.
- (2) Ms. Lim Lay Hong is the wife of Mr. Ong, the chief Operating Officer and an executive Director, and is deemed to be interested in the shareholding interests of Mr. Ong in the Company pursuant to the disclosure requirements of the SFO.
- (3) BAF Spectrum Pte. Ltd. is beneficially owned by Prof Wong Poh Kam, a non-executive Director, Shah Sanjeev Kumar, Chow Yen Lu Yale, Tan Hong Huat, Hellmut Schutte, William Klippgen, Chua Seng Kiat and five other second-tier investors.
- (4) iGlobe Platinum Fund Limited is beneficially owned by Asia Core Properties Inc. Pte. Ltd., Lee Hau Hian, Frank H. Levinson Revocable Living Trust, Gotthard Haug, Harry Harmain Diah, iGlobe Sapphire Pte. Ltd., iGlobe Partners (II) Pte. Ltd., Kepventure Pte. Ltd., Khattar Holdings Private Limited, Liu Lynn Ya-Lin, Melody Investment Holdings Pte. Ltd., Priya-Roshni Private Ltd., Quek Soo Hoon, Tay Thiam Song and Wong Mee Chun. iGlobe Platinum Fund Limited is owned as to approximately 21.1% by iGlobe Sapphire Pte. Ltd., which is in turn beneficially owned by Jean Philippe Sarraut, Hu Xiao Bao, Lee Suan Hiang, Quek Soo Hoon, Quek Soo Boon, Annie Koh, Yong Woon Sui, Koh Hiang Chin Melanie, Philip Yeo Liat Kok, Prof. Wong Poh Kam, Ng Kah Joo and Kitade Koichiro.
- (5) Majuven Fund 1 Ltd. is beneficially owned by Singapore Warehouse Company (Private) Ltd., Poems Pte. Ltd., Koh Boon Hwee, Lui Pao Chuen, Chua Sock Koong, Phuay Yong Hen, Lee Hsien Yang, Lim Ho Kee, Lee Ching Yen Stephen, Chow Helen, Chan Wing To, Low Teck Seng, Yoh Chie Lu, Chaly Mah Chee Kheong, Loo Yen Lay Madeleine, Sri Widati Erbawan Putri and Majuven Fund 1 LP.
- (6) OWW Investments III Limited is beneficially owned by Wang Zaian, Li Mingding, Zhao Yang, Li Wenli, Pan Chengjie, He Li, Tao Feng, Ying Jiong, Su Jinhuo, Zang Yi, Yu Hai, Pang Hongmei, Li Shengfa, Li Weiwei, Xian Youwei, Li Ting, Hong Liping, Chen Guilin, Gao Junsong, Zhang Aijun, Wu Jinxiang, Shen Jinlong, Xiao Bin, Yu Rong, Wang Ruihong, Wei Dong, Shi Yuanfeng, Tan Bien Chuan, Kai Wan Chung, Ye Yongqing, Xu Yongrui, Yang Qi, Liang Chengan, Qin Lei, Gu Weiping, Jia Bin, Chen Kunsheng, Huang Haidi, Sun Yuxing, Wan Shilong, Huang Renzhu, Anil Kanayalal Thawani, Xu Jiantang, Deng Bingxin, Mao Shizhang, Qian Jun, Yu Zhong, Liu Yang, Wu Wei, Zong Haixiao, Deng Kunlai, Sun Jian, Zhao Shangyang, Wu Xiaoxia and Li Xiaorong.
- (7) M1 Limited wholly owns M1 TeliNet Pte. Ltd. and is deemed to be interested in the Shares held by M1 TeliNet Pte. Ltd. pursuant to the disclosure requirements of the SFO.
- (8) The percentage of shareholding was calculated based on the Company's total number of issued Shares as at 30 November 2020 (i.e. 399, 158, 496 Shares).

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES (Continued)

Save as disclosed above, as at 30 November 2020, so far as is known by or otherwise notified to the Directors, no other person or entity (other than a Director or the chief executive of the Company) had interests and short positions in the Shares and underlying Shares as required to be recorded in the register to be kept by the Company pursuant to Section 336 of the SFO.

#### SHARE OPTION SCHEMES

# Pre-IPO Share Option Schemes

The Company adopted two Pre-IPO Share Option Schemes with the approval of the Board. The principal terms of the two Pre-IPO Share Option Schemes are substantially identical to each other.

The Pre-IPO Share Option Schemes are intended to promote the interests of the Company by providing eligible individuals who are responsible for the management, growth and financial success of the Company or who otherwise render valuable services to the Company with the opportunity to acquire a proprietary interest, in the Company and thereby encourage them to remain in the service of the Company.

These Pre-IPO share options are exercisable at either approximately \$\\$0.01 per share or \$\\$0.07 per share (as the case may be and taking into account the automatic adjustment due to the sub-division of shares of the Company that took place on 24 November 2016), each becoming exercisable in four equal tranches at the end of each year commencing from the grant date and shall expire (i) ten years from the day on which the Pre-IPO share options become exercisable; or (ii) three years from the Listing Date, whichever is earlier.

As at 30 November 2020 and the date of this report, the remaining 9,095,632 options were granted to 6 grantees under the terms of the Pre-IPO Share Option Schemes. These grantees comprised two members of senior management of the Group and four current/former employees of the Group.

All the above Pre-IPO share options have not been exercised as at 30 November 2020 and as at the date of this report.

# Post-IPO Share Option Scheme

The Company has conditionally adopted the Post-IPO Share Option Scheme which was approved by written resolutions passed by the Shareholders on 24 November 2016. Since the adoption of the Post-IPO Share Option Scheme, no share option has been granted, exercised or cancelled by the Company under the Post-IPO Share Option Scheme and there were no outstanding share options under the Post-IPO Share Option Scheme as at 30 November 2020 and as at the date of this report.

# CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted a code of conduct regarding securities transactions by Directors on terms no less exacting than the Required Standard of Dealings. The Company had made specific enquiries with all Directors and each of them has confirmed his compliance with the Required Standard of Dealings throughout the Reporting Period.

# DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN COMPETING BUSINESS

During the Reporting Period, none of the Directors or the controlling shareholders of the Company, or their respective close associates had an interest in any business which directly or indirectly competed or might compete with the business of the Group.

# PURCHASE, SALE AND REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries repurchased, sold or redeemed any of the Company's listed securities during the Reporting Period.

# **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to fulfilling its responsibilities to its Shareholders and protecting and enhancing Shareholders' value through solid corporate governance.

The Company's corporate governance practices are based on the principles and the code provisions of corporate governance as set out in the CG Code in Appendix 15 to the GEM Listing Rules and in relation to, among others, the Directors, chairman of the Board and chief executive officer, the Board composition, the appointment, reelection and removal of Directors, their responsibilities and remuneration and the communications with the Shareholders.

To the best knowledge of the Board, the Company has adopted and has complied with all applicable code provisions set out in the CG Code during the Reporting Period and thereafter to the date of this report.

# **DIVIDEND**

The Board has resolved not to declare the payment of a dividend for the six months ended 30 November 2020 (30 November 2019: S\$Nil).

# **AUDIT COMMITTEE**

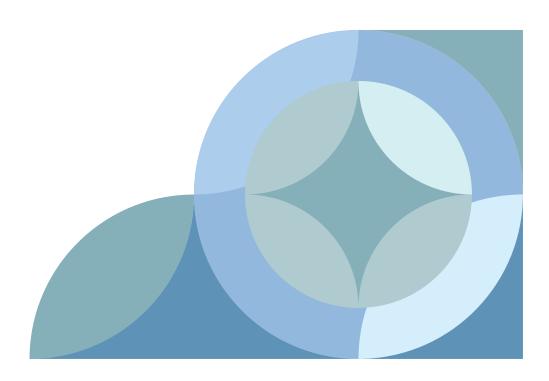
The Board established the Audit Committee on 24 November 2016 with written terms of reference in compliance with Rule 5.28 of the GEM Listing Rules and the CG Code. The Audit Committee comprises two independent non-executive Directors, namely Mr. Li Man Wai and Mr. Elango Subramanian and one non-executive Director, Dr. Chong Yoke Sin. Mr. Li Man Wai was appointed to serve as the chairman of the Audit Committee. The primary duties of the Audit Committee are mainly to make recommendations to the Board on the appointment and dismissal of the external auditor, review the financial statements and information and provide advice in respect of financial reporting and oversee the risk management and internal control procedures of the Company. The 2021 Interim Financial Statements have not been audited by the Company's auditors, but have been reviewed by the Audit Committee.

By order of the Board Anacle Systems Limited Lee Suan Hiang Chairman

Singapore, 8 January 2021



2021 Interim Report For the Six Months Period Ended 30 November 2020



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