

# ZACD GROUP LTD. 杰地集團有限公司<sup>\*</sup>

A company incorporated in Singapore with limited liability Stock code: 8313

# 2020 Annual Report

#### CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "EXCHANGE")

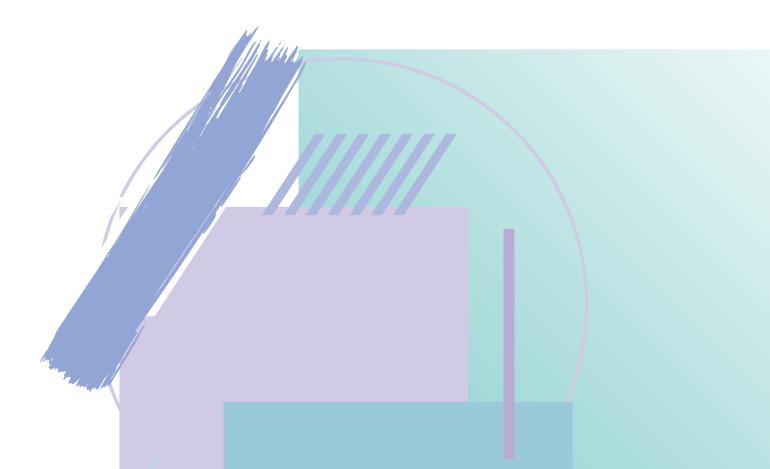
GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

Hong Kong Exchanges and Clearing Limited and The Exchange take no responsibility for the contents of this report, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.

This report, for which the directors of ZACD Group Ltd. (the "**Company**", together with its subsidiaries as the "**Group**") collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The directors of the Company, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

In the event of any inconsistency between the Chinese version and the English version, the latter shall prevail.



# Table Of Contents

CHAIRMAN'S STATEMENT	2
CORPORATE INFORMATION	8
FIVE-YEAR FINANCIAL SUMMARY	9
MANAGEMENT DISCUSSION AND ANALYSIS	10
DIRECTORS' PROFILE	25
ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT	31
REPORT OF THE DIRECTORS	45
CORPORATE GOVERNANCE REPORT	62
INDEPENDENT AUDITOR'S REPORT	72
CONSOLIDATED STATEMENT OF PROFIT OR LOSS	78
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	79
STATEMENTS OF FINANCIAL POSITION	80
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	82
CONSOLIDATED STATEMENT OF CASH FLOWS	83
NOTES TO THE FINANCIAL STATEMENTS	85



With our established track record of successful real estate fund investments in property development, we are poised for more joint venture opportunities with established developers and fund houses.

2

CHAIRMAN'S

STATEMENT



## CHAIRMAN'S STATEMENT

#### DEAR SHAREHOLDERS,

On behalf of the Board of Directors (the "**Board**") of ZACD Group Ltd. (the "**Group**"), I am pleased to present our annual report for the year ended 31 December 2020 ("**FY2020**"). FY2020 is the third year of our listing on the GEM of the Stock Exchange of Hong Kong Limited ("**HKEx**"). The Group has steadily progressed along its planned transformation blueprint, pivoting along with emerging opportunities despite the extremely difficult operating environment in 2020.

The Group's performance in FY2020 was affected by the extraordinary circumstances of the global COVID-19 pandemic. Operating revenue decreased by 64.3% or approximately S\$9.6 million from approximately S\$14.9 million to approximately S\$5.3 million in FY2020. This was mainly due to the decrease in investment management revenue and financial advisory fees and our strategic decision to rationalise the Group's MCST property management business, which also resulted in a cost savings in the form of a corresponding decrease in staff costs as a result of this transformation exercise. Our SPV investment management business and fund management business saw decrease in revenue from approximately \$\$3.3 million in 2019 to approximately \$\$580,000 in 2020 and approximately S\$5.1 million in 2019 to approximately S\$1.2 million in 2020 respectively. Our financial advisory services saw a decrease in revenue from approximately \$\$2.2 million in 2019 to approximately S\$783,000 in 2020.

Much of the Group's performance in FY2020 was attributable to a one-off S\$16.0 million impairment losses with respect to the ZACD Australia Hospitality Fund recognised by the Group. However, this does not affect the Group's longer term vision in identifying and developing new business segments and charting the course by being highly attuned to the increasingly volatile global business environment. Moving ahead, we intend to grow our business by expanding into emerging opportunities in the global equities market, in particular, the HKEx. We will also pivot our property management business by leveraging on our relatively robust financial strength to gain a strong foray into government contracts which requires strict financial qualifications. The Group will also build on its strength in property development and consultancy services to identify and bring to market good development opportunities.

### **BUSINESS REVIEW**

Our Group is an integrated asset manager headquartered in Singapore that offers solutions across the real estate value chain in Singapore and the Asia-Pacific region. The Group derives its revenue from investment management services, acquisitions and projects management services, property management and tenancy management services, as well as financial advisory services.

On the local front, in alignment with the Government's masterplan for the development of the Greater Southern Waterfront, ZACD, through its development fund, and its joint-venture partners, secured a rare site at the fringe of the Central Business District — the existing Landmark Tower — to be re-developed into a modern 396-unit, residential skyscraper called The Landmark, offering a mix of one-to three-bedroom apartments with panoramic views of Singapore's skyline.

Despite the challenges brought about by the COVID-19 pandemic, in the public launch at Q4 2020, The Landmark has outperformed expectations by selling out over 90% of its Phase 1 launch, or close to 30% of the total number of units and 22.5% of GDV. This is a remarkable achievement and should put the project in good stead throughout the rest of 2021.



Additionally, the Group is also in line with the government's 30 by 30 framework, which envisions that Singapore will be able to produce 30% of its food supplies by the year 2030. Capitalising on the Sungei Kadut Agri-Food Corridor, the Group acquired a freehold B2 Industrial land in Mandai Estate and turning it into a 10-storey modern purpose-built food factory with advanced design and hygiene consideration for the burgeoning food production, food supply and food logistics business. The project is targeted to be launched in Q1 of 2021.

The Group also continued to build on its financial advisory services arm, utilising our Securities and Futures Commission ("**SFC**") Type 1, 4 and 6 licenses to grow our revenue stream. The Group has created a new fund product to take advantage of the global easing environment in profiteering from Hong Kong IPO placements on unicorns and high growth market corporations. The fund was launched in March 2021 and the Group expects good returns and positive take up rate in this new product segment.

In 2020, the Australian real estate assets invested by ZACD Income Trust in particular the hospitality asset in Perth experienced disruptions from the impact by COVID-19 pandemic as a result from global travel bans and restrictions. Building upon our strength, there will be continual asset enhancement plans, albeit interrupted temporarily by the COVID-19 pandemic, to improve the performance of these assets. The Group continues to leverage upon the expertise of our existing hospitality team in Australia and allows us to continue to navigate the extraordinary business environment from a solid base.

We are also building upon the sector of being an integrated asset manager in the areas of property management and tenancy management services. In 2020, we continued to pivot our property management business by adapting our business model constantly to the local market conditions and taking advantage of the mild expansionary policies of the government. Our investors and clients see this segment of our business as an area where we have a natural advantage, as it enables us to provide a one-stop solution throughout the real estate value chain.

We also plan to continue to grow our business in this segment by participating in tenders on facilities management of Government-owned properties and other government contracts which requires specific financial standing and expertise.

As of 31 December 2020, our Group has 27 real estate projects and properties under our management with over S\$420 million of assets under management which represents a 15.0% year on year increase from 2019. The Group has over 326 clients, made up of individual and institutional investors, with repeat clients representing approximately 39.0% of our customer base. This bears testament to our robust track record and demonstrates the strong loyalty and trust accorded to us by our clients.

## FUTURE PROSPECTS

Looking forward, ZACD aims to maintain our unique heritage as a leading integrated asset manager in Singapore, with an expanded footprint in Asia Pacific and beyond. With our established track record of successful real estate fund investments in property development, we are poised for more joint venture opportunities with established developers and fund houses.

Nevertheless, despite the innovation push in charting our long-term relevance in the market, ZACD will strive to be true to our primary value, that of being cautious and always acting to safeguard our shareholders' and investors' interests, and continue to inspire confidence amongst them.

With the borders closed, after the onset of the global pandemic, we see opportunities back in our home ground. Before COVID-19, we had to look externally to the Asia Pacific region to return yield as local competition was compressing yield margins. As the pandemic enters a protracted phase, it is evident that Singapore's property prices remains stable, and with sound and clear government policies, it will emerge as one of the key investment destination, in a well-managed post COVID-19 environment. This is opened up opportunities for us to work with Ultra-high-net-worth ("**UHNW**") individuals who are seeking advisories in wealth management looking for a bespoke solution that is customised to their need from Real Estate to Financial Services.

Our prospects can be summarised into the following 4 major thrusts with a clear alignment with the bigger strategic landscape of government policies and the global environment.

- Streamlining of existing business to free up resources to focus on core revenue streams.
- 2) Taking advantage of the continued opportunities in the Hong Kong IPO market. With the global trend of Chinese companies returning to the Hong Kong exchange, from US and Europe, we see opportunities in the increasing liquidity of the Hong Kong market.
- 3) Resurgence of post COVID-19 property development opportunities in Singapore. We are confident that we now have the home grown advantage and expertise to capture the growth potential of the next wave of Singapore's constant real estate renewal and rejuvenation. Based on our experience, we intend to focus on higher margin projects with fast turnaround.
- 4) Capitalizing on our capital market expertise and expanding our family office business. With the overall framework geared to take advantage of the influx of UHNW individuals from Hong Kong and the region. This gives us the confidence that the family office business will continue to see remarkable growth in the years ahead.

#### Thrust 1: Streamlining of existing business.

With regards to the property management business, we considered that it is no longer commercially attractive to engage in residential and industrial projects and we believe that it is in the best interests of the Company and its shareholders as a whole to make a strategic move in this business segment from managing the residential and industrial properties to government and international projects in order to generate better margin for the Group. In order to allocate more resources and management efforts in the desired workhead for government and international projects, the Board decides to re-align the property management and tenancy management business with ZACD International at this stage.

# Thrust 2: Taking advantage of the continued opportunities in the Hong Kong IPO market.

We intend to capitalize on the current hot IPO momentum in Hong Kong and the post COVID-19 recovery in the global equities market sentiments. We see that Hong Kong continues to be the preferred offshore listing destination by many Chinese unicorns. Given the friction between the US and China, more Chinese companies are seeking Hong Kong listings including secondary listing for those already listed in the US. We will be designing products to specifically take advantage of this market segment.

# Thrust 3: Resurgence of post COVID-19 property development opportunities in Singapore.

With the post COVID-19 recovery underway, there is also a resurgence of residential development opportunities in Singapore, our home market. The Group successfully secured a rare freehold site at 2, 4 and 6 Mount Emily Road in February 2021 via a collective sale — the first collective sale of the year in Singapore. Nestled in the vicinity of the BBB (Bras Basah — Bugis — Bencoolen) historical and cultural precinct, the site is just 200m from the Little India MRT interchange and is one of the rare freehold sites within walking distance to the MRT station. With a land rate of only S\$1,115psf based on existing GFA, the site (which is adjacent to the new Mackenzie hotel belt under the Masterplan 2019) has the flexibility to be converted into other uses, including that of a hotel. The Group is still evaluating the best options for the development of this land parcel.

CHAIRMAN'S

STATEMENT

### Thrust 4: Capitalizing on our capital market expertise and expanding our family office business.

Another key growth is in that of family funds. In 2019, Asia-Pacific was home to 1,300 family offices, and the number of family offices in Singapore quadrupled from 2016 to 2018, according to the Monetary Authority of Singapore ("**MAS**"). The Singapore Government is looking to attract more family funds to Singapore, and has made changes to the country's Global Investor Programme in January 2020. Recently in early 2021, there have been reports of an increasing number of UHNW individuals calling Singapore home, and this trend looks set to continue.

In the next year, this will form a good part of our revenue base. With the growing influx of these UHNW individuals, we are also seeing sustained enquiries and we see the prospect of growing this sector in tandem with the government's subsidies framework in the Variable Capital Companies ("VCC") structure. We have also expanded our manpower and resources to gear up for the growth of family funds from Asia Pacific and North Asia. The Singapore Government has rolled out a series of new schemes in support of making Singapore the next preferred headquarter for family funds, clearly indicating more room for growth ahead for the Group.

These new schemes will be highly beneficial to ZACD, as we have a proven track record in integrated services, and are well positioned in our business structure to attract family funds to Singapore. With our specialties in project development and asset acquisitions, riding on our skills and expertise in the region, we are confident to grow our management of family offices for the long run. Our greater business strategy also includes using our strong network in Singapore to find opportunities to advise Small and Medium Enterprises ("**SMEs**") in our country on matters such as raising capital, trade sales and the process of listing their business on HKEx. In addition, ZACD will continue to increase its revenue by distributing ZACD fund products in Singapore and Hong Kong.

## **APPRECIATION**

I would like to thank our shareholders, customers, business partners and suppliers for their continual support and trust as we evolve and grow the business in a dynamic business environment.

Additionally, my appreciation to the invaluable contributions of my fellow board members, the hard work and dedication of our management and staff, in holding the fort and their positions as we navigate the uncharted waters of the COVID-19 pandemic. We look forward to a year of recovery and consolidation of our position ahead!

**Sim Kain Kain** *Chairman* Singapore, 26 March 2021



# CORPORATE INFORMATION

# **BOARD OF DIRECTORS**

#### EXECUTIVE DIRECTORS

Ms. Sim Kain Kain (*Chairman*) Mr. Yeo Choon Guan (Yao Junyuan) (*CEO*) Mr. Wee Hian Eng Cyrus (*Deputy CEO*) Mr. Siew Chen Yei (*Deputy CEO and CFO*) Mr. Patrick Chin Meng Liong (*CLO*)

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Kong Chi Mo Dato' Dr. Sim Mong Keang Mr. Lim Boon Yew

#### NON-EXECUTIVE DIRECTOR

Mr. Chew Hong Ngiap, Ken

## AUDIT COMMITTEE

Mr. Kong Chi Mo (*Chairman*) Dato' Dr. Sim Mong Keang Mr. Lim Boon Yew

#### **REMUNERATION COMMITTEE**

Dato' Dr. Sim Mong Keang *(Chairman)* Ms. Sim Kain Kain Mr. Kong Chi Mo Mr. Lim Boon Yew

## NOMINATION COMMITTEE

Mr. Lim Boon Yew *(Chairman)* Mr. Yeo Choon Guan (Yao Junyuan) *(CEO)* Mr. Kong Chi Mo Dato' Dr. Sim Mong Keang

#### AUTHORISED REPRESENTATIVES

Mr. Siew Chen Yei (*Deputy CEO and CFO*) Mr. Ip Pui Sum

## JOINT COMPANY SECRETARIES

*As to Hong Kong Law* Mr. Siew Chen Yei (*Deputy CEO and CFO*) Mr. Ip Pui Sum

As to Singapore Law Mr. Tan Kim Swee Bernard (Chen Jinrui Bernard)

#### COMPLIANCE OFFICER

Mr. Siew Chen Yei (Deputy CEO and CFO)

## COMPLIANCE ADVISER

Innovax Capital Limited

#### AUDITOR

Ernst & Young LLP

### **REGISTERED OFFICE**

2 Bukit Merah Central #22–00 Singapore 159835

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN SINGAPORE

2 Bukit Merah Central #22–00 Singapore 159835

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 2938, Level 29, Infinitus Plaza 199 Des Voeux Road Central Sheung Wan, Hong Kong

#### **PRINCIPAL BANK**

United Overseas Bank UOB Plaza 80 Raffles Place Singapore 048624

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN SINGAPORE

Tricor Singapore Pte Ltd 80 Robinson Road #02–00 Singapore 068898

## HONG KONG SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

### **STOCK CODE** 8313

COMPANY'S WEBSITE www.zacdgroup.com A summary of the results and of the assets, liabilities and equity of the Group for the last five financial years, as extracted from the published audited financial statements is set out below.

Results For the financial year ended 31 Decem				31 Decembe	ıber	
	2020	2019	2018	2017 c¢(000	2016	
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	
Revenue	5,325	14,919	11,786	18,583	11,493	
(Loss)/profit before tax	(20,330)	4,994	1,115	6,439	3,413	
(Loss)/profit for the year attributable to						
owners of the Company	(20,263)	4,622	1,081	6,630	3,587	
Assets, liabilities and equity		As at	31 Decembe	er		
	2020	2019	2018	2017	2016	
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	
Total non-current assets	2,103	3,595	4,581	5,423	17,480	
Total current assets	19,497	36,770	32,906	14,787	9,415	
Total current liabilities	2,155	2,566	2,173	4,299	4,398	
Net current assets	17,342	34,204	30,733	10,488	5,017	
Total assets less current liabilities	19,445	37,799	35,314	15,911	22,497	
Total non-current liabilities	2,854	214	225	443	172	
Net assets/Total equity	16,591	37,585	35,089	15,468	22,325	

# MANAGEMENT DISCUSSION AND ANALYSIS

10



# MANAGEMENT DISCUSSION AND ANALYSIS

The following management discussion and analysis ("**MD&A**") for the Group has been prepared and reviewed by the management for the year ended 31 December 2020, and includes information up to the date of the audit report (the "**Report Date**"). The MD&A should be read in conjunction with the Group's audited financial statements, as well as with the related notes to the financial statements for the year ended 31 December 2020. All amounts are expressed in Singapore Dollars unless otherwise stated.



The Group's MD&A is divided into the following sections:

- (1) Executive Overview;
- (2) Financial Review and Business Review;
- (3) Liquidity and Capital Resources;
- (4) Business Outlook; and
- (5) Use of Proceeds

## **EXECUTIVE OVERVIEW**

The Group managed a total of 28 investment structures under the PE structures and fund structures over 27 real estate projects and assets in Singapore, Malaysia, Indonesia and Australia. The Group provided ongoing acquisitions and projects management services to two real estate projects in Singapore, and tenancy management services to a property owner in Malaysia. The Group is currently executing ten corporate advisory mandates, including providing investment advisory services for a family office with an assets-under-management of approximately USD100 million.

# 12 MANAGEMENT DISCUSSION AND ANALYSIS

# FINANCIAL REVIEW AND BUSINESS REVIEW

The Group reported a net loss of approximately S\$20.3 million in 2020 as compared with a net profit of approximately S\$4.6 million in 2019, representing a significant decrease of approximately S\$24.9 million or 538.4%. The decrease was mainly attributable to the allowance for impairment losses of approximately S\$3.7 million in respect of the Group's Investment Management Fees Receivables and approximately S\$12.3 million in respect of the advance by the Group to ZACD Australia Hospitality Fund recognised by the Group, a drop in revenue of approximately \$\$9.6 million and approximately S\$953,000 of a one-off corporate finance activity carried out by the Group, partially offset by the decrease in expenses mainly in staff costs by approximately S\$941,000 and property repairs and maintenance outsourcing expenses by approximately S\$392,000 and decrease in income tax expenses by approximately \$\$439,000.

#### Revenue

The revenue of the Group decreased by 64.3% or approximately \$\$9.6 million from approximately S\$14.9 million in 2019 to approximately S\$5.3 million in 2020. The decrease was mainly attributable to the decrease in fees in the investment management business segment mainly as a result of lower dividends derived from the Investment SPVs and no acquisition fee was derived from the fund structures, decrease in property management fees as a result of contracts that had ceased and/or have not been renewed at the end of the contract term, decrease in fees in the financial advisory business segment due to investment advisory fee was derived from a family office in 2019, partially offset by the increase in acquisition fee derived in the acquisitions and projects management business segment.

The following table presents the breakdown of our operating segment information for the years ended 31 December 2020 and 2019:

	Investment management		_	Property		
Year ended 31 December 2020	SPV investment management S\$'000	Fund management S\$'000	Acquisitions and projects management S\$'000	management and tenancy management S\$'000	Financial advisory S\$'000	Total S\$'000
Segment revenue						
External customers	580	1,205	1,323	1,434	783	5,325
Segment results Reconciliation:	178	(4,018)	23	(155)	(651)	(4,623)
Other income and gains Corporate and unallocated						1,377
expenses					-	(17,084)
Loss before tax						(20,330)
	Investment i	management	_	Property		
	SPV		Acquisitions	management		
Year ended 31 December 2019	investment	Fund	and projects	and tenancy	Financial	Total
31 December 2019	management S\$'000	management S\$'000	management S\$'000	management S\$'000	advisory S\$'000	s\$'000
Segment revenue	0000	0000	0000	000	0000	0000
External customers	3,328	5,094	982	3,282	2,233	14,919
Segment results Reconciliation:	2,361	4,058	557	(177)	849	7,648
Other income and gains						1,183
Corporate and unallocated expenses					-	(3,837)
Profit before tax						4,994

# MANAGEMENT DISCUSSION AND ANALYSIS

#### (a) Investment Management Services

#### *i)* SPV investment management

Revenue decreased from approximately S\$3.3 million in 2019 to approximately S\$580,000 in 2020, representing a decrease of approximately S\$2.7 million or 82.6%. The decrease in revenue derived from the SPV investment management services was mainly due to dividends derived from four Investment SPVs in 2020 as compared to 11 Investment SPVs in 2019. The majority of the investment projects set up by the Group from 2010 to 2015 that were under the SPV investment

management structures are maturing or have matured. There was no investment SPV established from 2016 as the Group is now focusing on expanding fund structures in line with the Group's current business model.

#### ii) Fund management

Revenue decreased from approximately \$\$5.1 million in 2019 to approximately \$\$1.2 million in 2020, representing a decrease of approximately \$\$3.9 million or 76.3%. During 2020, the Group derived subscription fees of approximately \$\$529,000 and management fees of approximately



S\$119,000 from a new development fund (the "Mandai Fund") that was established in early 2020. While during 2019, the Group derived establishment fees of approximately \$\$560,000 from Landmark Tower Fund and subscription fees of approximately S\$81,000 from ZACD Income Trust. The Group derived lower management fees of approximately S\$148,000 from ZACD Income Trust in 2020 as compared to 2019 mainly due to the Group realising the management fees from the Australia assets' net property income for the first time in 2019 following the acquisition of the Australia assets by ZACD Income Trust and performance on the hospitality asset was affected by the bush fires in late 2019 and the COVID-19 outbreak, leading to lower management fees from the Australia assets' net property income in 2020.

#### (b) Acquisitions and Projects Management Services

Revenue increased from approximately S\$982,000 in 2019 to approximately S\$1.3 million in 2020, representing an increase of approximately S\$341,000 or 34.7%. The increase was mainly attributed to an acquisition fee of approximately S\$1.1 million derived from the developer SPV which the fund vehicle of the Company that was jointly established with an external business partner, following its efforts to secure and complete the acquisition of a freehold site in Mandai Singapore for industrial development in 2020.

#### (c) Property Management and Tenancy Management Services

Revenue decreased from approximately \$\$3.3 million in 2019 to approximately \$\$1.4 million in 2020, representing a

decrease of approximately S\$1.8 million or 56.3%. Reference is made to the voluntary announcement dated 28 December 2020, since 2018, the profitability of the property management and tenancy management business has shrunk over the past years largely due to the reducing number of the properties managed which comprises mainly the residential and industrial properties as a result of management contracts that had ceased and/or have not been renewed at the end of the contract term. Besides staff costs, key expenses incurred by this business segment entail the administrative costs of managing properties. As this business segment has not reached its desired economics of scale by managing mainly the residential and industrial properties and as a result it has been incurring losses. The Board considers that it is no longer commercially attractive to engage in residential and industrial projects and believes that it is in the best interests of the Company and its shareholders as a whole to make a strategic move in this business segment from managing the residential and industrial properties to government and international projects in order to generate better income for the Group. In order to allocate more resources and management efforts in the desired workhead for government and international projects, the Board decides to re-align the property management and tenancy management business with ZACD International Pte. Ltd. at this stage. As a result, the existing property management contracts entered into by ZACD POSH Pte. Ltd. that are for residential and industrial properties are either cease at the end of the contract term or novated to an independent third party managing agents by December 2020, and the only tenancy management services in respect of a dormitory in Malaysia will be novated to ZACD International Pte. Ltd.

ZACD GROUP LTD. ANNUAL REPORT 2020

#### (d) Financial Advisory Services

DISCUSSION AND ANALYSIS

MANAGEMENT

Revenue decreased from approximately S\$2.2 million in 2019 to approximately S\$783,000 in 2020, representing a decrease of approximately S\$1.4 million or 64.9%. The decrease was mainly due to investment advisory fee derived from a family office in 2019 when the Group was appointed to perform investment advisory services. There was no new appointment of investment advisory services in 2020.

#### Other income and gains

Other income and gains increased from approximately S\$1.2 million in 2019 to approximately S\$1.4 million in 2020, representing an increase of approximately S\$194,000 or 16.4%. The increase was mainly due to government grants in relation to the payout of Jobs Support Scheme announced by the Singapore Government to provide cashflow support to businesses during this period of economic uncertainty affected by the COVID-19 outbreak and foreign exchange gain, partially offset by lower interest income derived from bridging loans extended to ZACD Income Trust, ZACD (Development2) Ltd. and ZACD (Shunfu2) Ltd. as the bridging loans were fully repaid in 2019.

#### Staff costs

Staff costs consist of salaries, bonuses, commission, other allowances and retirement benefit scheme contributions. Total staff costs decreased from approximately S\$7.7 million in 2019 to S\$6.8 million in 2020, representing a decrease of approximately S\$941,000 or 12.2%.

As at 31 December 2020, the Group had 50 employees as compared to 98 as at 31 December 2019. While headcount decreased mainly in the property management services with the majority being site staff due to property management contracts had ceased, the Group continues to recruit professional staff to expand its other business segments for growth though remaining cautious in the implementation of its business expansion plan. Employees are remunerated according to their performance and work experience. On top of basic salaries, discretionary bonuses may be granted to eligible staff depending on the Group's achievements as well as the individual's performance.

#### Impairment losses on financial assets

Reference is made to the voluntary announcement dated 20 September 2019, the positive profit alert announcement dated 2 March 2020, the inside information and business update announcements dated 23 July 2020, 24 July 2020 and 6 August 2020 and the profit warning announcements dated 29 July 2020, 28 October 2020 and 1 February 2021 of the Company in relation to the establishment of a new fund, ZACD Australia Hospitality Fund and ZACD (Development4) Ltd., an indirect wholly-owned special purpose fund vehicle of the Company is the fund holding entity of this new fund pursuant to the Transaction with respect to the Australia Hotel Portfolio (the "Announcements"). Unless otherwise defined, capitalised terms used in this report shall have the same meanings as those defined in the Announcements.

Pursuant to the Announcements, the legal proceedings commenced on 6 August 2020 by the Company and ZACD Australia Hospitality Fund in the Supreme Court of New South Wales in Australia against the Trust Lawyer for *inter alia* the recovery of the ZACD Deposit and other ancillary reliefs is currently in progress. While the legal proceedings are still ongoing, the Board is of the view that the collectability of the Investment Management Fees Receivables and the recoverability of the bridging advance by the Group to ZACD Australia Hospitality Fund for funding the Transaction are not virtually certain at this stage. As such, subsequent to the allowance for impairment losses of approximately S\$3,677,000 in respect of the Group's Investment Management Fees Receivables and approximately S\$2,353,000 in respect of the partial bridging advance recognised by the Group in the interim period six months ended 30 June 2020, the Group further recognised the allowance for impairment loss on the remaining bridging advance of approximately S\$9,984,000 for the year ended 31 December 2020 which resulted in a total of approximately S\$12,337,000 of allowance for impairment losses recognised in respect of the bridging advance and a total of \$\$3,677,000 of allowance for impairment losses recognised in respect of the Group's Management Fee Receivables for the year ended 31 December 2020.

The Group also recognised the allowance for impairment losses of approximately S\$190,000 on trade receivables arising from the provision of property management services to a few MCST customers on residential and industrial properties and project management services to a developer on a residential property. While efforts to recover these debts are still ongoing, management had assessed these debts as doubtful and accordingly an allowance for impairment losses was recognised against these trade receivables.

#### Other expenses, net

Other expenses, net increased from approximately S\$2.6 million in 2019 to approximately S\$3.0 million in 2020, representing an increase of approximately S\$488,000 or 19.1%. The increase was mainly attributable to the increase in professional fees of approximately S\$907,000 mainly due to a one-off corporate finance activity carried out in the period six months ended 30 June 2020, partially offset by the decrease in the property repair and maintenance outsourcing expenses by approximately S\$392,000 as a result of the decrease in the number of property management contracts.

#### Income tax credit/(expense)

Income tax credit in 2020 is mainly due to over provision of income tax expenses in previous year and reversal of deferred tax assets, partially offset by the increase in the deferred tax liabilities as a result of capitalised contract cost. Singapore profits tax has been provided on the estimated assessable profits arising in Singapore at a rate of 17% during the current year. No provision for profits tax has been made in other countries/jurisdictions in which the Group operates as the Group did not generate any assessable profits arising in other countries/ jurisdictions for during the years ended 31 December 2019 and 2020.

# (Loss)/profit for the year attributable to owners of the Company

As a result of the foregoing, we recorded loss for the year attributable to the owners of the Group of approximately \$\$20.3 million in 2020 compared to profit of approximately \$\$4.6 million in 2019, representing a decrease by approximately \$\$24.9 million or 538.4%.

# MANAGEMENT DISCUSSION AND ANALYSIS

18

If the impairment losses on financial assets, the impairment loss on the capitalised contract costs and one-off corporate finance activity (collectively the "**One-off Events**") were excluded, the loss of the Group would be approximately S\$2.9 million for the current year and profit of approximately S\$4.6 million in the previous year, representing a decrease by approximately S\$7.5 million or 162.9%.

	Group	)
	2020	2019
	S\$'000	S\$'000
(Loss)/profit for the		
year	(20,263)	4,622
Impairment losses on		
financial assets	16,204	-
Impairment loss on		
capitalised contract		
costs	200	-
One-off corporate finance		
activity	953	_
_		
(Loss)/profit before		
the One-off Events	(2,906)	4,622

The Group's loss was also inevitably affected by the COVID-19 pandemic, as travel restrictions and lockdowns were imposed all around the world. The financial impact brought on by this one-off event however, cannot be reliably estimated.

# LIQUIDITY AND CAPITAL RESOURCES

ZACD GROUP LTD. ANNUAL REPORT 2020

The Group adopts a prudent financial management approach towards its treasury policy to ensure that the Group is positioned to achieve its business objectives and strategies and this maintained a healthy liquidity position throughout the financial year.

Trade receivables that were past due but not impaired relate to a number of customers that have sizable business operation, long business relationship and/or good track record with the Group. The management of the Group regularly reviews the recoverable amount of trade receivables by performing ongoing credit assessments, monitoring prompt recovery and laid down recovery procedures which include evaluating the risk level on a case-by-case basis having taken into account the relationship with respective customers, payment history, financial position and general economic environment; and designing appropriate follow-up actions, for example, making phone calls, issuing demand letters and initiating legal proceedings or actions. Management will then assess and make adequate impairment losses for irrecoverable amounts if necessary.

#### Bank borrowing

As at 31 December 2020, the Group had bank borrowing amounted to \$\$3.0 million (31 December 2019: Nil). The bank borrowing is a 5-year temporary bridging loan under Enterprise Financing Scheme ("**EFS**") as announced at Solidarity Budget 2020. The EFS is enhanced to help SMEs with their working capital needs. As at 31 December 2020, the gearing ratio of the Group, calculated based on the Group's total bank borrowing divided by total equity was approximately 0.2:1.

#### Cash and cash equivalents

Cash and cash equivalents amounted to approximately S\$12.7 million and approximately S\$18.3 million as at 31 December 2020 and 2019 respectively, which were placed with major banks in Singapore and Hong Kong. The decrease was mainly attributable to the bridging advances to ZACD (Development4) Ltd of approximately S\$12.3 million, partially offset by repayment from amount owing from related companies of approximately \$\$5.7 million and bank borrowing of S\$3.0 million. The cash balance is denominated in Singapore Dollar, Hong Kong Dollar and Australian Dollar. By becoming a global company with international operations, the Group is exposed to foreign currency exchange rate risks. The Group mitigates this risk by implementing working capital management.

#### Trade receivables

Total trade receivables amounted to approximately S\$4.9 million and approximately S\$10.7 million as at 31 December 2020 and 2019 respectively. It comprises of trade receivables of approximately S\$4.9 million and dividends receivables of approximately S\$69,000 as at 31 December 2020, as compared to approximately S\$8.6 million and approximately S\$2.1 million respectively in 2019.

Trade receivables decreased from approximately S\$8.6 million as at 31 December 2019 to approximately S\$4.9 million as at 31 December 2020, mainly contributed by the decrease in revenue in the fund management services, property management services and financial advisory services and the allowance for impairment losses of approximately S\$3,677,000 in respect of the Group's Investment Management Fees Receivables and approximately S\$190,000 in respect of the Group's property management and project management receivables.

#### Net current assets

The net current assets of the Group reduced from approximately S\$34.2 million as at 31 December 2019 to approximately S\$17.3 million as at 31 December 2020. This decrease was mainly due to the decrease in cash and cash equivalents of approximately S\$5.6 million, decrease in trade receivables of approximately S\$5.7 million, decrease in amount due from related parties of approximately S\$5.7 million and increase in bank borrowing of approximately \$\$255,000. This was partially offset by the decrease in trade payable, other payable and accruals of approximately \$\$252,000 and decrease in lease liabilities of approximately \$\$315,000. The current ratio (calculated by current assets divided by current liabilities) of the Group decreased from 14.3 times as at 31 December 2019 to 9.0 times as at 31 December 2020.

#### **Current liabilities**

Current liabilities comprised of trade payables, other payables, accruals, lease liabilities, bank borrowing, interest payable from bank borrowing, income tax payable and amount due to ultimate holding company and related parties. The Group's total current liabilities as at 31 December 2020 and 2019 amounted to approximately S\$2.2 million and approximately S\$2.6 million respectively. The decrease in current liabilities is largely attributable to the decrease in trade and other payables, lease liabilities and income tax payable, partially offset by the increase in bank borrowing and amounts due to related parties.

#### Investment in equity securities

The establishment shares were accounted for as investment in equity securities and were measured at fair value. The investment in equity securities amounted to approximately S\$1.5 million and approximately S\$2.3 million as at 31 December 2020 and 31 December 2019 respectively. The fair value was determined based on future dividend distributions expected to be received by the Group based on the Investment SPV's projected distributable profits, the current stage of the real estate development project and its sale progress, as well as the discount rate. The decrease in fair value in 2020 compared to 2019 was mainly due to the realisation of the fair value as the Group recorded dividend payouts from Investments SPVs during the year, with revisions made to future dividend distributions expected to be received by the Group for certain projects.

#### Charges on assets

As at 31 December 2020, the Group did not have any charges on assets.

#### **Financial guarantees**

20

On 20 March 2020, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of \$\$28,985,400 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to an industrial development project located at 7 Mandai Estate, Singapore (the "Mandai Development"). This amount represents 60.0% of the total liabilities of the underlying Development SPV under a facility agreement in the underlying Development SPV. In terms of the above, the Company, acting as the sponsor of the ZACD (Mandai) Ltd (the "Mandai Fund"), by way of indirectly holding the nominal share capital of the corporate entity of the Mandai Fund, is required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the purchase price, development premium, construction cost and related development costs of the Mandai Development. Mandai Fund is managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

On 7 August 2019, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$150,744,796 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to a residential redevelopment project located at 173 Chin Swee Road, Singapore (the "Landmark Development"). This amount represents 39.2% of the total liabilities of the underlying Development SPV under a facility agreement in the underlying Development SPV. In terms of the above, the Company, acting as the sponsor of the ZACD (Development2) Ltd. (the "LT Fund"), by way of indirectly holding the nominal share capital of the corporate entity of the LT Fund, is required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the purchase price, differential premium, construction cost and related development costs of the Landmark Development. LT Fund is managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

On 6 June 2018, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$38,015,040 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to a mixed-use development project located at Bukit Batok West Avenue 6, Singapore (the "BBW6 Development"). This amount represents 12.0% of the total liabilities of the underlying Development SPVs under a facility agreement in proportion of the shareholding of ZACD (BBW6) Ltd.'s (the "BBW6 Fund") in the underlying Development SPVs. In terms of the above, the Company, acting as the sponsor of the BBW6 Fund by way of indirectly holding the nominal share capital of the corporate entity of the BBW6 Fund, is required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the purchase price, development premium, construction cost and related development costs of the BBW6 Development (the "Previous Facility Agreement"). BBW6 Fund is managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

Following the issuance of the temporary occupation permit for the BBW6 Development by the Building and Construction Authority under the Building Control Act (Cap. 29) on 23 March 2020, and the confirmation of the final maturity date of the existing loan facilities on 23 July 2020 in accordance with the Previous Facility Agreement, the Development SPVs has been granted the refinancing loan facilities of S\$125,000,000 by the lender for the BBW6 Development, which will be applied towards firstly refinancing partially the existing outstanding loan facilities of S\$55,000,000 under the Previous Facility Agreement and partially repaying their existing shareholders' loans for S\$70,000,000, and thereafter if any funding their respective working capital requirements (the "Refinancing Facility **Agreement**"). Upon the security agent's satisfaction of the repayment of the existing outstanding loan facilities by the final maturity date of 23 July 2020 under the Previous Facility Agreement, the existing guarantee was released and discharged.

Pursuant to the Refinancing Facility Agreement, the Company is required to provide the guarantee in the lower sum of (i) 12.0% of all moneys and liabilities (whether actual, contingent or otherwise) owing or payable by the Development SPVs to the lender from time to time, estimated of approximately S\$15,000,000; and (ii) the aggregate of the principal amount of the refinancing loan facilities of S\$125,000,000 and any interest, commission, other banking charges, costs and expenses accrued thereon. Pursuant thereto, the Company has entered into the Deed of Guarantee in favour of the lender pursuant to which the Company agreed to provide the guarantee, which was executed by the lender and dated by the lender on 20 July 2020.

On 16 January 2018, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$152,800,000 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to a residential real estate project located at Shunfu Road in Singapore (the "Shunfu Development"). This amount represents 20.0% of the total liabilities of the underlying Development SPV under a facility agreement in proportion of the shareholding of ZACD (Shunfu) Ltd. and ZACD (Shunfu2) Ltd.'s (the "Shunfu Funds") in the underlying Development SPV. In terms of the above, the Company, acting as the sponsor of the Shunfu Funds by way of indirectly holding the nominal share capital of the corporate entity of the Shunfu Funds, are required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the purchase price, development premium, construction cost and related development costs of the Shunfu Development. Shunfu Funds are managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

#### **Contingent liabilities**

Reference is made to the voluntary announcement dated 20 September 2019, the positive profit alert announcement dated 2 March 2020, the inside information and business update announcements dated 23 July 2020, 24 July 2020 and 6 August 2020 and the profit warning announcements dated 29 July 2020, 28 October 2020 and 1 February 2021 of the Company in relation to the establishment of a new fund, ZACD Australia Hospitality Fund and ZACD (Development4) Ltd., an indirect wholly-owned special purpose fund vehicle of the Company is the fund holding entity of this new fund pursuant to the Transaction with respect to the Australia Hotel Portfolio (the "Announcements"). Pursuant to the Announcements, the legal proceedings commenced on 6 August 2020 by the Company and ZACD Australia Hospitality Fund in the Supreme Court of New South Wales in Australia against the Trust Lawyer for inter alia the recovery of the ZACD Deposit and other ancillary reliefs is currently in progress.

Subsequent to the Transaction with respect to the Australia Hotel Portfolio, the Group was in the midst of setting up a separate investment fund to invest US\$10 million ("ZACD US Fund") in a US hotel acquisition led by iProsperity Group in January 2020. The deposit of US\$10 million for this acquisition was funded by ZACD US Fund as a bridging loan to iProsperity Group to fulfil its payment obligation of the deposit for the acquisition and shall be refunded by iProsperity Group if the acquisition fails to complete (the "US Hotel Transaction"). This US\$10 million deposit payment was funded by an anchor investor through a bridging loan to ZACD US Fund as part of his early commitment to the fund and upon setup of the ZACD US Fund, US\$5 million will be converted into equity in the ZACD US Fund and US\$5 million will be repaid by ZACD US Fund to the anchor investor. The Company is currently working with the lawyers to seek various recovery actions against iProsperity Group and its administrators to recover this deposit.

Further external counsels are of the opinion, having studied the circumstances surrounding the mentioned cases as well as the documents in the matter, that there exists no evidence of any negligence, fraud or dishonesty on the part of the Group or any officer of the Company and its involved subsidiaries. Therefore, no provision for this contingent liability has been made in the Group's financial statements as at 31 December 2020. As at 31 December 2020, legal fees incurred in relation to legal actions taken against the Trust Lawyer and iProsperity Group amounted to S\$523,000 where S\$509,000 is currently reflected as a recoverable asset from ZACD Australia Hospitality Fund and S\$14,000 was charged to the profit or loss.

Other than as disclosed above, the Group did not have any contingent liabilities at the end of each of the reporting periods.

#### Commitments

At the end of the financial year, the Group had no significant commitments.

#### Dividends

An interim dividend of S\$1,000,000, representing 0.05 Singapore cents per ordinary share, in respect of the financial year ended 31 December 2019 was approved by the Board on 8 August 2019 and paid on 6 September 2019.

No dividend was paid or proposed by the Company for the financial year ended 31 December 2020.

#### Share option

On 13 December 2017, the Group has conditionally adopted a share option scheme (the "**Share Option Scheme**") under which employees of the Group including directors and other eligible participants may be granted options to subscribe for shares of the Group. No options have been issued under the Share Option Scheme as at 31 December 2020.

#### Events after the reporting period

Save as disclosed elsewhere in this report, no significant event that would materially affect the Group's operating and financial performance took place subsequent to 31 December 2020 and up to the date of this report.

## **BUSINESS OUTLOOK**

Since the outbreak of COVID-19 in early 2020, the Singapore government has taken emergency public health measures and various actions to prevent the spread of COVID-19. The measures include the closure of workplace premises, retail outlets except for those necessary to support the daily living needs of the population in Singapore. After the first half of 2020, the Singapore government then embark on a three-phased approach to resume activities safely and gradually. During the year under review, such measures coupled with global travel bans and restrictions as a result of the pandemic, had inevitably led to disruption to the normal operations of the Group and the Group's performance and business expansion plans were affected to various extents.

Although there has been progress in the COVID-19 vaccine development and deployment, restrictive measures are expected to relax, pointing to global economic recovery, the Group remains cautiously optimistic about its operation prospects in 2021. The Group will continue to strengthen its cost control measures substantially in order to mitigate the adverse impact from the prolonged pandemic. Notwithstanding that the degree of impact of COVID-19 pandemic will depend on the duration of the pandemic and the follow-through measures taken by the government in Singapore as well as other countries globally, the Group will continue to monitor the situation with the COVID-19 pandemic and the risks and uncertainties faced by the Group as a result thereof and make further adjustments to its operations and business strategies as and when required.

The Singapore economy is expected to see a gradual recovery over the course of the year, with the Ministry of Trade and Industry maintaining Singapore's 2021 GDP growth forecast at "4.0 to 6.0 per cent".

Private residential properties sales in Singapore have remained resilient and new projects launched in Q4 2020 have continued to perform well. The sales launch of the redevelopment project, The Landmark acquired by LT Fund in Q4 2020 has outperformed expectations by selling out over 90% of the units launched for sale.

As the economy recovers gradually in 2021, the demand for industrial space could increase. As such, prices and rentals of industrial space may remain stable. The freehold B2 industrial site in Mandai Estate acquired by Mandai Fund will be developed into a modern ramp up food factory and is targeted to launch in Q1 of 2021.

With respect to our global investments, the Australia real estate assets invested by ZACD Income Trust in particular the hospitality asset in Perth continue to experience business disruptions as the hospitality industry is impacted by global travel bans and restrictions. We hope to see improvement on the performance of the hospitality asset in the second half of 2021 with the gradual re-opening of the economy in Australia as well as across the world.

Despite the economic uncertainty affected by the COVID-19 pandemic, we view this as an opportunity to grow and expand the Group's pipeline projects for our investment management business and acquisitions and projects management business including source, identify and acquire assets with attractive returns and looking at distressed assets with redevelopment/turnaround potential when an attractive opportunity arises, focusing on Singapore as well as the Asia Pacific region. One such opportunity is a freehold residential site at Mount Emily which we successfully secured via a collective sale in February 2021 — the first collective sale of the year in Singapore.

The property management business segment has not reached its desired economies of scale by managing mainly the residential and industrial properties and as a result it has been incurring losses. A strategic move was made in December 2020 on this business segment to pivot from managing residential and industrial properties to government and international projects in order to generate better returns for the Group.

The Group also continued to build on its financial advisory services arm, utilising our Securities and Futures Commission Type 1, 4 and 6 licenses to grow our revenue stream. The Group has created a new fund product to take advantage of the global easing environment in profiteering from Hong Kong IPO placements on unicorns and high growth market corporations. The fund was launched in March 2021 and the Group expects good returns and positive take up rate in this new product segment.

The Group intends to continue to expand the corporate advisory team in Singapore and Hong Kong to manage and execute current advisory mandates and converting deal leads. The Group continues to focus on the new business segment in the family office management, particularly with family offices located in the Southeast Asia region.

## **USE OF PROCEEDS**

Total net proceeds raised from the Company's listing in January 2018 approximated HK\$125.2 million (S\$21.6 million) after deducting underwriting commissions and all related expenses. On 13 March 2020, the Directors resolved to change the use and allocation of the unutilised net proceeds to the bridging reserve fund to further enhance the competitive advantages of the investment management business and to expand the Group's future fund product offerings by further expanding the use of the bridging reserve fund as an initial investment capital to help the Group to seed-fund potential real estate projects where required. For details, please refer to the Company's announcement dated 13 March 2020.

Set out below are details of the use of proceeds up to 31 December 2020:

	Original allocation of net proceeds S\$'000	The reallocation of the use of net proceeds S\$'000	Revised use of net proceeds S\$'000	Utilised amount up to 31 December 2020 S\$'000
Bridging reserve fund (Note 1)	8,900	7,235	16,135	16,135 (100%)
Investment management Acquisitions and projects management	3,400	(2,651)	749	749 (100%)
(Note 2)	900	(325)	575	575 (100%)
Property and tenancy management	3,300	(1,589)	1,711	1,711 (100%)
Financial advisory	3,500	(2,670)	830	830 (100%)
General working capital	1,600	-	1,600	1,600 (100%)
	21,600	-	21,600	21,600 (100%)

Note 1: Included within bridging reserve fund category is \$\$12,337,000 of bridging loan and advances extended to ZACD (Development4) Ltd, the holding entity of a closed-ended real estate private equity fund, ZACD Australia Hospitality Fund, as at 31 December 2020. Allowance for impairment losses have been made for the full amount as at 31 December 2020.

Note 2: The segment was previously known as "Project consultancy and management". The change in the name of the business segment was mainly to better reflect the current business activities undertaken and to better position the Group's services to its clients in this segment.

# DIRECTORS' PROFILE



## STANDING LEFT TO RIGHT:

MR. KONG CHI MO Independent Non-executive Director MR. LIM BOON YEW Independent Non-executive Director MR. CHEW HONG NGIAP, KEN Non-executive Director DATO' DR. SIM MONG KEANG Independent Non-executive Director

## SITTING LEFT TO RIGHT:

MR. PATRICK CHIN MENG LIONG Executive Director and Chief Legal Officer

- MS. SIM KAIN KAIN Executive Director and Chairman
- MR. YEO CHOON GUAN (YAO JUNYUAN) Executive Director and Chief Executive Officer
- MR. WEE HIAN ENG CYRUS Executive Director and Deputy Chief Executive Officer

MR. SIEW CHEN YEI Executive Director, Deputy Chief Executive Officer and Chief Financial Officer

# DIRECTORS' PROFILE

MR. YEO CHOON GUAN (YAO JUNYUAN) (姚俊沅) ("Mr. Yeo") • Executive Director and Chief Executive Officer

aged 49, was appointed as the Director on 8 November 2016 and was re-designated as the Executive Director and Chief Executive Officer on 12 July 2017. He is also one of the Controlling Shareholders. As one of the Founders, Mr. Yeo is primarily responsible for overseeing the operations and strategic planning and development of the Group. He is also a Director of all of the subsidiaries. Mr. Yeo co-founded ZACD International Pte. Ltd. ("**ZACD International**") with Ms. Sim through ZACD Investments Pte. Ltd. ("**ZACD Investments**") in 2011.

Prior to founding ZACD Investments, Mr. Yeo specializes in the Industrial Project Marketing and Development sector. As a result of that, he was often consulted by various industrial developers in Singapore. In 2005, due to his foresight on the release of 30 years Industrial land development, he has led ZACD Investments to successfully joint venture and sell out several 30 years Industrial Projects. i.e. Penjuru Techub, One Commonwealth and Alexcier.

Following the success of several Industrial projects, In 2008, amidst the slowdown in the luxury property sector, Mr. Yeo also spotted the growth potential of the HDB upgraders market. He pioneered the first Executive Condominium development in Punggol with a joint-venture partner. This was followed by a slew of Executive Condominium and mass market Condominiums in Punggol/Sengkang.

Due to his success in the Industrial Development and the Mass market Condominium market, it has helped to position ZACD as choice joint venture partners amongst the developer circuit in Singapore.

Despite his busy schedule, he was also active in community services. Mr. Yeo was awarded the Public Service Medal in 2015 by the President of Singapore and has served as the Chairman of the Tampines North Citizens' Consultative Committee. He was also awarded the Teochew Entrepreneurs Award in 2016 and again in 2018, he was named grand winner of the Teochew Entrepreneurs Award (Asia Pacific) in the Prestige Award Category.

#### MS. SIM KAIN KAIN (沈娟娟) ("Ms. Sim") ●

Executive Director and Chairman of the Board

aged 55, was appointed as the Director on 8 November 2016 and was re-designated as the Executive Director and the Chairman of the Board on 12 July 2017. She is one of the Founder and also one of the Controlling Shareholders. Ms. Sim is primarily responsible for the marketing activities of the Group and the overall administrative management and the co-ordination of the Group's operational activities. She is also a Director of ZACD (Australia) Pty Ltd, ZACD Financial Group Limited ("**ZACD Financial**"), ZACD Fund Holdings Pte. Ltd. ("**ZACD Fund**"), ZACD Group Holdings Limited, ZACD International and ZACD Posh Pte. Ltd.

Ms. Sim co-founded ZACD International with Mr. Yeo through ZACD Investments in 2011. Ms. Sim has amassed extensive experience in International Investment sale. Prior to joining the Group, Ms. Sim was the Associate Director for International Investment Sales for Colliers International 1995-2000. She specialized in Australia and London market. During her tenure in Colliers, she had transacted over \$1 billion worth of property ranging from Commercial office building, hotel, shopping mall, residential enbloc and development sites. Ms. Sim also founded SLP International Property Consultants Pte. Ltd. with Mr. Yeo in April 2003 to engage in the real estate agency and consultancy business. Additionally, she also ran a boutique advertising agency from 2007 to 2016. As such, Ms. Sim is a conversant business lady experience in growing a company from startup to maturity, a skill that will be invaluable in the evolving business of the ZACD Group.

MR. WEE HIAN ENG CYRUS (黃獻英) ("Mr. Wee") ● Executive Director and Deputy Chief Executive Officer

aged 53, has over twenty-one (21) years of management experience and over fourteen (14) years of real estate industry experience covering a broad spectrum across sales & marketing, project development and investment.

Mr. Wee started his real estate career in 2001 with Isshin Realty as a General Manager, specialising as a real estate operator and developer that maintains an inclusive and dynamic structure to provide high quality advices and services to clients worldwide. Mr. Wee proceeded to join Surbana International Consultants Pte Ltd in 2007 as Vice President, where he was responsible for the growth and profitability of Company's consultancy business. Mr. Wee was then promoted to Senior Vice President, CEO's Office in 2011 and as Deputy Managing Director, Singapore in 2014. Prior to joining ZACD Group Ltd., Mr. Wee was with One Marina Property Services Pte Ltd as a Chief Executive Officer. He was responsible for the Company's relevance to the business community such as the accomplishment of One Marina's mission and vision and the accountability of One Marina to its diverse NTUC's group. Mr. Wee would provide directions to the Board to enable the execution of its growth plans so as to ensure profitability of the business functions.

Mr. Wee obtained his Bachelor's Degree of Engineering (Honours in Electrical & Electronic) from the National University of Singapore in 1992.

#### MR. SIEW CHEN YEI (蕭勁毅) ("Mr. Siew") ●-

Executive Director, Deputy Chief Executive Officer and Chief Financial Officer

aged 44, was appointed as the Director on 8 November 2016 and was re-designated as the Executive Director and Chief Financial Officer on 12 July 2017, and subsequently promoted to Deputy Chief Executive Officer on 11 March 2020 for the strategic business development especially in international market and, Mr. Siew is also the Company Secretary, Authorised Representative and Compliance Officer of the Company. Mr. Siew is primarily responsible for driving all aspects of the financial stewardship for the Group including capital raising, investing, financial reporting and treasury. He is also a Director of ZACD Financial and ZACD Fund, and a responsible officer of ZACD Financial in respect of Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. Mr. Siew has over twenty-one (21) years of experience in corporate finance, mergers and acquisitions, accounting and audit.

Mr. Siew obtained a Bachelor of Arts Degree in Financial Analysis from the University of Newcastle Upon Tyne in the United Kingdom in July 1998 and a Master of Business Administration Degree from London Business School to The University of London in the United Kingdom in August 2009. He became an associate of the Institute of Chartered Accountants in England and Wales in the United Kingdom in November 2001 and a Chartered Accountant with the Malaysian Institute of Accountants in July 2002.

# DIRECTORS' PROFILE

#### MR. PATRICK CHIN MENG LIONG (陳明亮) ("Mr. Chin") • Executive Director, Chief Legal Officer

aged 58, joined the Group in 2017 as Head of the Legal & Compliance Department and brought to the Group his experience in the legal sector. Mr. Chin was tasked to oversee the Department to ensure that it provided the necessary support to all other departments thus ensuring the continued smooth and efficient running of the Group as a whole.

Mr. Chin holds a second class upper honours double degree in Law and Political Science from Keele University in the U.K. Mr. Chin is a member of the Honourable Society of the Middle Temple in the U.K. and was admitted a Barrister-at-Law with honours of that Inn. Mr. Chin thereafter went on to undertake postgraduate studies in law after which he was called to the bar as an Advocate and Solicitor of the Supreme Court of Singapore. Mr. Chin was in practice for more than 25 years before joining the Group. Mr. Chin started his legal practice in the areas of commerce and banking and went on to litigation and has represented clients (corporate, individuals, local and foreign) at all levels of the Court hierarchy and has done so on many occasions in the Court of Appeal, Singapore's highest appellate Court.

Mr. Chin presently serves as Chairman of the Board of Visitors (Drug Rehabilitation Centres (DRC) & Anti Inhalent Abuse Centres (AIAC)) as well as Chairman of the Board of Visitors (Community Rehabilitation Centres (CRC)) of the Singapore Prisons Service under the Ministry of Home Affairs, Singapore, Mr. Chin is also Vice-Chair of the School Advisory Committee in Yuan Ching Secondary School.

For commendable public service in Singapore, Mr. Chin was awarded the Public Service Medal (PBM) in 2019 by the President of Singapore.

#### MR. CHEW HONG NGIAP, KEN (周宏業) ("Mr. Chew") •

#### Non-executive Director

aged 30, has four (4) years of legal and management experience and three (3) years of real estate industry experience covering sales & marketing, project development and investment. Mr. Chew has served at the Singapore offices of a regional law firm, global bank and a regional investment management firm. He is presently a project manager with Elitist Development Pte. Ltd. involved in the management of Elitist Development's investment, legal, sales & marketing and project development divisions.

Mr. Chew is admitted as a solicitor in Singapore, New South Wales, Australia, England and Wales, respectively. Mr. Chew holds a Bachelor of Laws Second Class (Upper Division) Honours from the University of Queensland in Australia, and a Master of Science in Real Estate from the National University of Singapore.

MR. KONG CHI MO (江智武) ("Mr. Kong") • Independent Non-executive Director

aged 45, was appointed as the Independent Non-executive Director on 13 December 2017. Mr. Kong is primarily responsible for providing independent advice and guidance to the Board. Mr. Kong is the chairman of the Audit Committee and a member of each of the Remuneration Committee and the Nomination Committee of the Company.

Mr. Kong has over twenty-two (22) years of experience in accounting, auditing, financial management, corporate finance, investor relations, company secretarial affairs and corporate governance. Presently, Mr. Kong holds the position of Independent Non-executive Director in AK Medical Holdings Limited (stock code: 01789) and Huazhang Technology Holding Limited (stock code: 01673), both these public companies listed on the main board of the Hong Kong Stock Exchange.

After graduation, Mr. Kong started his first career as a finance trainee in Hutchison Telecommunications (Hong Kong) Limited (an indirect wholly-owned subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 00215), a company listed on the main board of the Hong Kong Stock Exchange) from June 1997 to March 1998. Mr. Kong worked as a tax associate in PricewaterhouseCoopers from March 1998 to October 1999 and worked in KPMG from October 1999 to December 2007, during which he was promoted to audit senior manager in July 2006. Mr. Kong was the Independent Non-executive Director of Starlight Culture Entertainment Group Limited (stock code: 01159) from May 2017 to May 2019 and Aowei Holding Limited (stock code: 01370) from June 2013 to March 2020 and Mr. Kong held various positions, namely executive director, chief financial officer, company secretary and authorised representative, during his employment with China Vanadium Titano-Magnetite Mining Company Limited (stock code: 00893) from May 2008 to March 2020, all these public companies listed on the main board of the Hong Kong Stock Exchange.

Mr. Kong obtained his Bachelor's Degree in Business Administration from The Chinese University of Hong Kong in December 1997. Mr. Kong is a fellow of The Association of Chartered Certified Accountants (United Kingdom), a fellow of each of The Chartered Governance Institute (United Kingdom) and The Hong Kong Institute of Chartered Secretaries, a member of The Hong Kong Institute of Directors and an ordinary member of Hong Kong Securities and Investment Institute. Mr. Kong was also awarded the Chartered Governance Professional qualification from The Chartered Governance Institute (United Kingdom) and The Hong Kong Institute of Chartered Secretaries in September 2018.

# DIRECTORS' PROFILE

#### DATO' DR. SIM MONG KEANG (沈茂強) ("Dr. Sim") •

Independent Non-executive Director

aged 52, was appointed as the Independent Non-executive Director on 13 December 2017. Dr. Sim is primarily responsible for providing independent advice and guidance to the Board.

Dr. Sim has accumulated over twenty-two (22) years worth of experience in investment and business management. In June 2010, Dr. Sim was appointed as the Managing Director and the Chief Executive Officer of WE Holdings Ltd, a company listed on the Catalist board of the Singapore Exchange Securities Trading Limited ("**SGX-ST**"), after it was acquired through a reverse takeover by Plexus Components, which is owned by Dr. Sim. Since September 2015, Dr. Sim has been a Non-independent Non-executive Director of Global Invacom Group Limited, a company listed on the Mainboard of SGX- ST and the AIM Market of the London Stock Exchange and principally engaged in providing satellite communication equipment. He is currently the CEO of FSK Advisory Pte Ltd, a boutique talent acquisition and human resources consultancy firm.

Dr. Sim obtained a Diploma in Electronic Engineering from Ngee Ann Polytechnic in 1990, a Bachelor of Commerce Degree from Murdoch University, Australia in March 1998 and a Degree of Doctor of Philosophy in Business Administration from Honolulu University, the United States of America in November 2015.

Dr. Sim was awarded the Public Service Medal in 2020 by the President of Singapore.

#### MR. LIM BOON YEW (林文耀) ("Mr. Lim") -

Independent Non-executive Director

aged 46, has more than twenty (20) years of experience in the financial printing industry, specialising in business development, sales and marketing, strategy formulation and general management. He has worked in Singapore, Hong Kong and Beijing, the PRC. Presently, he is the managing director of A.Plus International Corporation Limited ("**API**"), a subsidiary of A.Plus Group Holdings, a company listed on the main board of The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**"). Mr. Lim joined API in January 2012 as the general manager and head of sales and marketing and was appointed as the director of API in February 2013. Prior to that position, Mr. Lim worked at another financial printing company from January 2000 to December 2011 where his last position was an assistant general manager, sales and marketing.

Mr. Lim obtained a Bachelor of Engineering degree from the Nanyang Technological University, Singapore, in July 1999 and a Master of Business Administration degree from The University of Chicago Booth School of Business, the United States of America, in March 2008. Mr. Lim is on the executive committee of the Singapore Chamber of Commerce (Hong Kong). He also serves on the committee of the Chicago Booth Alumni Club of Hong Kong.

## ABOUT THIS REPORT

We are pleased to present ZACD Group Ltd.'s Environmental, Social and Governance ("**ESG**") Report (the "**Report**") for 2020. The Group, as an asset manager offering integrated solutions across the real estate value chain in Singapore and the Asia-Pacific region, has always endeavoured to emulate industry best practices in corporate social responsibility ("**CSR**") through initiatives underpinned by our corporate values transparency, partnership and sustainability.

This report has been prepared in accordance with the "Environmental, Social and Governance Reporting Guide" of the GEM Listing Rules Appendix 20.

#### Governance Structure & Board Statement

In line with the Reporting Framework, our Board of Directors wishes to state that it considers sustainability issues as part of its strategic formulation. The Board, in close interaction with the management, determined the material ESG factors relevant to the organisation and oversees the management and monitoring of these material ESG factors. Apart from determining the material ESG factors set out in this report, the Board also determines the Group's response to the attendant risks and opportunities.

#### **Reporting Boundary**

Unless otherwise stated, the Report mainly discloses the ESG performance of ZACD Group Ltd. In 2020, the Board is pleased to announce that the Group has complied with and maintained strict standards in regards to its ESG-related goals. The scope of the Report is same as the previous year.

## STAKEHOLDER ENGAGEMENT

We believe that building trusted relationships with our stakeholders is key to sustainable business growth.

Over the years, we have built a strong rapport with our stakeholders — customers/investors, employees, business partners, shareholders, regulators and government agencies. We believe in consistent engagement with our stakeholders who have an interest in our business and who can impact or influence our operations, business approach and strategies. Through this approach, we gain invaluable insights on expectations and concerns, allowing us to make timely, informed management decisions, policies and strategies, which in turn drive greater value for our stakeholders.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

A summary of our stakeholders and how we engage with them is presented below.

STAKEHOLDERS	TOPICS & CONCERNS	HOW WE ENGAGE	HOW WE ACT
Customers/Investors	<ul> <li>Return on investment</li> <li>Information transparency</li> <li>Protection of interests</li> <li>Shorter turnaround time in response to feedback or complaints</li> </ul>	<ul> <li>Regular virtual meetings</li> <li>Regular phone and email correspondences</li> </ul>	<ul> <li>Timely distribution of information</li> <li>Safeguard measures in protecting confidentiality of customer information</li> <li>Consistent and open communication to establish mutual trust between the Group and customers/investors</li> </ul>
Employees	<ul> <li>Career development</li> <li>Fair wages</li> <li>Health and safety</li> <li>Work life balance</li> <li>Employee Engagement</li> </ul>	<ul> <li>Virtual Town Hall sessions</li> <li>Weekly department Meetings</li> </ul>	<ul> <li>Implementation of staggered working hours and working from home as the default working arrangement due to COVID-19</li> <li>Digitisation of HR Information Systems to improve efficiency</li> <li>Enhancement of employees' skills set through virtual in-house and external trainings and seminars</li> <li>Provision of sponsorships for training</li> <li>Merit-based performance appraisal for equal opportunity</li> </ul>
Business Partners	<ul> <li>Resource sharing</li> <li>Mutual growth and development</li> </ul>	<ul> <li>Regular virtual meetings</li> <li>Regular phone and email correspondences</li> </ul>	Facilitate opportunities for increased cooperation between business partners and the Group
Shareholders	Access to the Group's operational and financial performance	<ul> <li>AGMs</li> <li>Annual Reports</li> <li>Investor meetings and roadshows</li> </ul>	Investor feedback via     relationship managers
Regulators and government agencies	Compliance     Social responsibility	<ul> <li>Regulatory licensing and filings</li> <li>Notices and meetings</li> </ul>	Ensuring regulatory compliance
Community	<ul> <li>Improving and empowering local communities</li> <li>Environment protection</li> </ul>	<ul> <li>Charitable activities</li> <li>Community involvement projects</li> </ul>	<ul> <li>Organizing CSR programmes</li> <li>Contributing through corporate sponsorship and donations</li> <li>Employee volunteering</li> </ul>

#### **Reporting principles**

#### Materiality

Our approach to sustainability centers around the management of environmental, social and economic impacts of our business operations and their potential effect on our stakeholders. Our strategy is to manage our most significant sustainability, risks and opportunities with an aim to create long-term value for all stakeholders.

The ESG factors were thoughtfully selected through an internal materiality analysis undertaken by us. The first step entailed identifying potential material topics, with feedback garnered from relevant stakeholders. After which, these feedback were then prioritised with regards to their Environmental and Social impact to ZACD Group Ltd and its stakeholders.

#### Quantitative

Statistical standards, methods, assumptions and/ or calculation tools for qualitative key performance indicators herein and source of conversion factors are all explained in the definitions of the Report.

#### Consistency

The statistical methodologies applied to the data disclosed in this ESG Report shall be Consistent.

## ASSESSMENT OF MAJOR ISSUES

The following sets forth the ESG issues that were important to the Group during the Reporting Period based on the assessment conducted by Board.

## **ENVIRONMENTAL**

We are committed to minimising the environmental impact of our business through reduction of carbon footprint, resource efficiency and conservation through reusing and recycling waste.

#### **ASPECT A1: Emissions**

Due to the nature of our operations and the existing measures spearheaded by the Singapore government agencies to protect the environment, there are limited actions within our control that could effectively and meaningfully improve the environment. The impact of emissions from our operations is minimal, arising mainly from office electricity consumption, office waste and staff business travel. During the year of review, we are of the opinion that our actions have met our environmental sustainability objectives.

#### ASPECT A2: Use of Resources

#### Energy consumption

The Group generally does not require the usage of large amounts of resources for the day-to-day office operations. The Group has established energy and water saving initiatives in our daily operations. These include ensuring electrical appliances are switched off when they are not in use, automatic power-off of the air-conditioning systems after office hours and switching off all lights at the end of the working day. In our office, we have no control over the source of electricity generation and thus we do not monitor GHG emission as a KPI. Instead, we monitor our electricity consumption by kWh. The electricity consumed by the Group in our 47 staff office averages at a reduced rate of 5824kwh per month for the months before COVID-19 affected our workplace and subsequently, we proportionally maintained an optimised electricity consumption as employees started to return back to office in staggered arrangements.

#### Fuel consumption

In view of COVID-19 affecting the on-site work arrangements, the Group suspended the season parking from May to September 2020. Notably, when business resumed to a new normal, the Group's season parking lots also reduced by 20.58% in 2020 as compared to 2019.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

As the Group also encouraged staff to work remotely from home as much as possible during the initial phases of COVID-19, this undoubtedly helped to reduce the overall fuel consumption for staff who frequently drove to work.

#### Water consumption

While we do not consume a significant amount of water for it to be a material issue, we are nonetheless mindful of its value as a resource. A central water pipeline is controlled by the building management so no KPI is available. Nonetheless, staff are encouraged to reduce water wastage by turning off taps promptly and to use water efficiently. We also utilize a water filtration system at our main office, which obviates the need for externallypurchased and wasteful bottled water. In addition, our taps in the toilets are all automated so it ensures that the water is not left running after use.

#### Waste management

#### Hazardous waste

The Group's operations do not produce hazardous waste.

#### Non-hazardous waste

General waste from daily activities are cleared by our in-house personnel and collected by the building's outsourced contractor. As such, no KPI is available.

# ASPECT A3: The Environment and Natural Resources

To reduce our carbon footprint, in addition to company initiatives of efficient usage use of resources listed above, we also endeavour to reduce, reuse and recycle office waste. Our staff are reminded to prioritize email correspondences, to reduce printing and avoid paper wastage by utilising both sides of the paper as well as to dispose of office waste in the appropriate recycling bins. Staff are also encouraged to be mindful of their personal carbon footprint by considering carpooling and the use of public transportation in their daily commute to work and meetings. In 2020, not including the months where staff were mostly working remotely, our office reportedly managed to reduce the usage of photocopying paper and printer ink by half as compared to previous years through monthly tracking of paper purchases, monitoring of printer charges and frequency of toner changes. We believe that as our staff became used to corresponding via online tools and resources, this translated to a new habit of utilising digital documents rather than physical ones. (Refer to table below)

# Office resources consumption table comparison

Item	FY 2019	FY2020	Variance (+/-)
Average Monthly Paper Usage Average Monthly Printer Ink Usage (same printing rates)	6 reams S\$1,098.68	2 reams \$832.58 (minimal colour printing)	-66.66% -24.22%

#### ASPECT A4: Climate Change

Apart from the measures mentioned on energy conservation, waste management and efficient resource consumption, we do not have other significant climate change issues that have direct or indirect impact on the business.

## SOCIAL

# ASPECT B1: EMPLOYMENT AND LABOUR PRACTICES

Our people are our most important asset and form the core of our organisation. Our top priorities are to attract, recruit, retain and develop our human resources which is particularly crucial given the strong, ongoing competition for talents globally. We adopt a holistic view towards both recruitment and retention that looks beyond the provision of competitive financial rewards. We aim to provide professional and personal development, meaningful career growth path, work-life balance and to inculcate an inclusive culture that allow our people to develop fulfilling, long-term careers with us.

We have 47 employees as at 31 December 2020 of whom 38% were female and 62% were male. Our workforce is made up of 99% full-time employees and 1% part-time employees. Employees aged 31–50 years old accounted for 62% of the staff strength, with staff under 30 years old and above 50 years old accounting for 26% and 12% respectively.

#### Summary of Employee Profile

Gender Male: Female:	29 18
Age Distribution Under 30: 31–50: Above 50:	12 29 6
Employment Category Senior: Middle: Junior:	27 9 11
Geographical Singapore: Hong Kong:	44 3

#### **Diversity and Inclusion**

ZACD Group believes in Equal Employment Opportunities. Our human resource policies and procedures ensure equal opportunities and fairness in employment decisions. We do not discriminate on the basis of race, colour, age, gender, sexual orientation, ethnicity, disability, pregnancy, religion, political affiliation, union membership or marital status. Furthermore, we recognise the value a diverse workforce can potentially bring in terms of creativity, dynamism and the provision of new perspectives which are critical in the delivery of our products and services to meet the evolving needs of our global clientele.

During the reporting period, the Group did not receive any complaints of discriminatory practices.

#### Welfare and Benefits

We offer a comprehensive compensation and benefits package to our employees. Employees are entitled to annual leave as well as sick and hospitalisation leave in accordance with prevailing regulations. On top of these, full-time staff members including new hires, are eligible for other employment benefits such as birthday, marriage and family care leave as well as flexible work arrangements to encourage work-life balance. Staff are also entitled to examination leave to allow them to pursue further studies and encourage life-long learning for personal and professional growth.

We successfully implemented the Flexible Work Arrangement ("**FWA**") scheme for our employees who were offered the option of working at alternative work locations such as in the comforts of their homes. All these welfare benefits aim to boost employee work-life satisfaction, motivation and productivity at work.

For 2021, HR aims to introduce new retention methods as well as expand on the ones we currently have. We are looking to include medical specialist claims, at a tiered capped amount across different compensation levels, for all our employees as we have received employee feedback that it is essential. Having an attractive benefits package will elevate our employer brand. Moving forward in 2021, HR is planning to introduce flexible-benefits and corporate coverage to extend to employee family members as well.

### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

In 2019 to 2020, we conducted a market research for the purpose of benchmarking our remuneration packages across various compensation levels. FY2021 sees the introduction of a new appraisal formula (Business Performance Index x Employee Performance Index) which HR intends to implement in the computation of bonus entitlement. This improved formula supports overall alignment of business and employee performance for a fairer allotment of bonuses across the Group. As HR successfully implemented the Share Options to the Remuneration Committee in FY2020 as part of a retention strategy, we will continue to explore variations of this initiative to implement in FY2021.

In FY2021, we are looking to continue leveraging on HR events to expand our knowledge in creative HR strategies and HR best practices. This will also aid in gaining exposure on what other leading local and regional employer brands are doing in terms of HR strategy.

An area that we will continue to improve on is the adoption of HR digitalization and systems. HR continues to maximize digitization through the introduction of online employee feedback surveys periodically in the year, as well utilization of online payroll management platforms to reduce time taken to process employees' salaries.

HR aligns with the Group's goal of achieving a performance driven culture. We prioritize sustainability of the business by constantly reviewing internal processes and moving towards a leaner workforce, with 70% on full-time payroll and 30% on a non-full-time basis. This prepares us for a more efficient manpower planning in the event of another worldwide pandemic or during an unforeseen low period for the business. In addition, due to the COVID-19 outbreak, employers were required to implement strategic Business Continuity Plans ("**BCPs**") and crisis management measures to safeguard employee health. Regular communication and sessions conducted for listening to employee grievances helped HR to ensure that employees would be receptive to the crisis management measures that were introduced. HR took the lead and worked closely with IT, to create, implement and communicate BCPs across all divisions within a short timeframe.

#### Recruitment for 2021

With regards to our recruitment strategy for 2021. we will be looking to expand our coverage to include more regional recruitment sites and partners. This is in line with our business strategy for 2021 talent acquisition — to expand our regional portfolio. In order to do so, we will need employees who are knowledgeable about the real estate industry in the select countries as well as having a substantial regional network. The countries in focus for 2021 are - Singapore, Hong Kong, Indonesia and Australia. Our recruitment plan for 2021 also looks into creating additional revenue models to complement the existing revenue employees — with our newly formed Regional Business Development team, they have plans to expand the team in the countries of focus and work closely with the HQ Relationship Management team in Singapore to share knowledge, expertise and networks.

HR continues to spearhead the ZACD Youth Ventures initiative and will focus on hiring more graduates as part of our forward talent recruitment strategy. This includes active involvement in recruitment fairs, both locally and across the border.

#### Summary of Employee Turnover

Female:         17.2%         0%           Male:         28.6%         10.8%           Below 30:         12.9%         0%           30–50:         15.1%         28.6%			
Male:16%Employee Turnover by Age GroupBelow 30 years old:12%30–50 years old:16%Above 50 years old:0%GeographicalSingaporeFemale:17.2%Male:28.6%Below 30:12.9%30–50:15.1%	Employee Turnover by Ge	nder	
Below 30 years old:12%30–50 years old:16%Above 50 years old:0%GeographicalSingaporeFemale:17.2%Male:28.6%Below 30:12.9%30–50:15.1%28.6%			
30–50 years old:       16%         Above 50 years old:       0%         Geographical       Singapore       Hong Kong         Female:       17.2%       0%         Male:       28.6%       10.8%         Below 30:       12.9%       0%         30–50:       15.1%       28.6%	Employee Turnover by Ag	e Group	
Female:         17.2%         0%           Male:         28.6%         10.8%           Below 30:         12.9%         0%           30–50:         15.1%         28.6%	30-50 years old:	16%	
Male:         28.6%         10.8%           Below 30:         12.9%         0%           30–50:         15.1%         28.6%	Geographical	Singapore	Hong Kong
30–50: 15.1% 28.6%			0% 10.8%
	30–50:	15.1%	0% 28.6% 0%

#### Employee Engagement

ZACD advocates employee engagement and we demonstrate this through numerous ways. Town Hall Sessions are held annually for our Board of Directors to announce the Company's directions and financial performance to all employees. Our staff members are given the opportunity to voice out concerns directly to the BODs during the open-mic dialogue session.

HR Dialogue sessions are held bi-annually to announce new initiatives or amendments to existing company policies, as well as to provide a platform for colleagues to voice out concerns or suggestions pertaining to employee benefits. Employee engagement is a two-way process and it is vital that this process is consistently measured to highlight potential gaps in employee retention. ZACD addresses this through implementation of online Employee Happiness Index Surveys periodically to gather feedback on their working experiences, company policies, processes and events. The Group places great emphasis on building team spirit through encouraging staff participation in corporate and festive celebratory events. Monthly birthday celebrations are held across departments, often on the respective department head's initiative. Monthly team bonding budgets are set aside to encourage inter-department bonding sessions. While the COVID-19 pandemic disrupted the monthly social engagement activities, staff were still encouraged to bond in small groups and occasionally take time off work. The Company distributed healthcare packs to all staff, and sponsored NTUC FairPrice vouchers as a way to motivate our staff during the period of remote working. Birthdays celebrations were replaced with gifts sent to staff's houses as a form of appreciation for the good work and HR took intentional steps to arrange for regular calls with each department to ensure that the staff were coping well with the pandemic and changes in work arrangements. These small gestures helped to keep the staff engaged and up to date with Company happenings.

#### ASPECT B2: Health and Safety

The Group recognises the importance of providing all our employees, sub-contractors and visitors with a safe and healthy work environment, and to prevent workplace injuries and illnesses. We undertake various measures to comply with all statutory health and safety requirements. The Group is open to adopting all other reasonably practicable means to reduce or eliminate terror threats, hazards and the risk of injury to its employees and others (such as visitors, contractors, workers and member of public) and the risk of damage to its property.

The objectives of the Security & Workplace safety and Health Policy aim to:

- prevent injury or illness in the workplace;
- ensure compliance with regulatory requirements;
- continually improve the standard of health, safety and security within the workplace;

### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- do everything that is reasonably practicable to protect the physical property both of the Company and of staffs, contractors and all visitors to the Company; and
- integrate health, safety and security into the Company's management structures, systems and strategies.

The Company's Security and Workplace Safety & Health ("**WSH**") performance is continually assessed through communication and performance measurement. This way, continual improvements and setting of relevant objectives and targets can be implemented.

All managers and supervisors are responsible and accountable for the safety and health of our employees, sub-contractors and company property under their control. Managers and supervisors are responsible for ensuring compliance with all regulations, procedures and safe work practices in all work places, work-sites at all times.

The Work Safety Policy for all staff highlights the need to:

- Maintain a clean and orderly work area,
- Report all injuries and work-related incidents and accidents,
- Actively participate in safety improvement activities,
- Be responsible to prevent injury to oneself as well as to fellow colleagues,
- Work with contractors and suppliers to embrace the secure movement,
- Eliminate and minimize terror threats to our staff and the public by ensuring control measures are in place,

- Follow and comply to our Group and our client's safety requirements and relevant Codes of Practice,
- Value the safety and security of our employees, visitors and customers and mitigate risks, including those posed by terrorism, by preparing our employees and protecting our workplace,
- Strong safety programme that protects the health, safety and security of its staff, its property and the public from risk of harm, including that arising from terrorism.

#### **Standard Operating Procedures**

- Risk Assessment Team: To identify and evaluate the associated Security & WSH hazards including but not limited to potential terror threats and formulate necessary control measures to minimize the identified risk to an acceptable level. (Hazard Identification — Risk Evaluation — Risk Control)
- Brief and send employees to courses or training on our Safe Work Procedures such as, but not limited to Office Ergonomics, Electrical Safety, Use of Ladder, Use of Hand Tool, Working at Height, Painting Works, Handling of Materials on Site, Housekeeping, Heat Stress and Haze, Vehicle Safety and Contingency Response Plan for a Terror Attack (Run, Hide, Tell & Press, Tie & Tell).
- 3. Regular tool-box meeting is conducted during the full duration of the project by the Safety Supervisor.
- 4. Regular Risk Assessment check during the period of every project.
- 5. Basic and Sufficient Safety equipment such as, Safety Helmet, Safety Harness and Safety shoes provided for all Site-Employee. (PPE)

- 6. Ensuring control measures are being implemented as planned and correcting behavior when necessary.
- 7. Provide on-going guidance, coaching and assistance to employees when new control measures are implemented or existing measures are changed.
- 8. Yearly review of Risk Management System and Risk Assessment Team

# Summary of work injury and work-related fatalities

Lost day due to work injury: Nil

Number of injury: Nil

Number of work-related fatalities: Nil

#### Summary of COVID-19 testing

Number of tests done: 61

Number of positive test results: Nil

For the year ending 31 December 2020, there were no confirmed non-compliance incidents in relation to providing a safe working environment and protecting employees from occupational hazards. Given 2020 being the year when COVID-19 occurred, we also ensured that our workers residing at the affected dormitories were well taken care of and provided them with basic necessities while they were in quarantine. HR encouraged the staff to send GRAB vouchers as a goodwill gesture to their fellow colleagues in the dormitories, and the Management took the lead to give generously, with many staff following suit.

#### **ASPECT B3: Training and Development**

ZACD prioritizes personal and professional development in all divisions and have enrolled our staff members in various training programs tailored to their skillsets for them to leverage on their expertise. Training budgets are set aside for each department and our employees have utilized this by attending courses namely; Asset Management — Asset Enhancement Initiatives, Capitalisation Valuation, Investment & Valuation in Real Estate — Key Principles, to name a few. We believe in applied and continuous learning and that these courses will aid in our dynamic growth and sustainability. ZACD is currently moving towards the direction of organizing and conducting in-house training by our very own staff members who are ACTA-certified.

#### Summary of Training and Development

Number of employees trained:	12
By Gender Female: Male:	3, representing 25% 9 representing 75%
By Employment Category Senior: Middle: Junior:	2, representing 16.67% 8, representing 66.66% 2, representing 16.67%

### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

#### **Career Development**

Career progression is one of the key factors in promoting employee retention and ZACD adopts a merit-based performance analysis to advocate equal opportunity. Our Performance Appraisal Cycle is conducted annually in December, and moving forward HR is looking to implement mid-year reviews for staff to get more timely feedback from their supervisors. This provides more opportunities to recognise achievements and allow staff to work on areas of improvement before the year-end appraisal. ZACD has also conducted Leadership Retreats for the purpose of grooming our successors, to recognize middle management and to share our Company's goals and directions. ZACD has executed the Management Associate Program, a fast-track approach catered to fresh graduates to groom them into managerial positions.

#### Summary of Training Hours

By gender:	
Female: Male:	10.3 hours 10.6 hours
Average training hours completed category:	per employee
Senior: Middle: Junior:	15.2 hours 13.5 hours 6.3 hours

#### ASPECT B4: Labour Standards

Our recruitment policy and hiring process is based on merit and ability and is aligned with the regulations set out in the Employment Act. Due to the nature of our business which involves investment management, financial advisory, project consultancy services and property management services, the competency and background of our candidates are vital. In addition to having the relevant skills and experience, our candidates also undergo a screening process and previous employment reference checks.

We abide by the local Employment Act and internationally accepted labour and human rights principles which advocate freely-chosen employment, child labour avoidance, compliance with labour laws regarding working hours, wages and benefits, humane treatment, non-discrimination and freedom of association.

Our Legal & Compliance division, headed by our Head of Legal and supported by our Compliance Manager and Corporate Secretary, work closely with our Human Resources division and the Ministry of Manpower on the steps to manage and resolve workplace and labour conflicts, if any.

There were no incidents of human rights violations. forced labour or child labour in the reporting period.

#### ASPECT B5: Supply Chain Management

The Group is committed to conducting business with integrity. Our suppliers are selected based on their products, services, quality, technology, capability, cost effectiveness, business integrity and sustainability.

#### Number of suppliers by geographical region:

#### Singapore:

3

Our suppliers are the accounting service provider for POSH, NEEW contractors and the lawyers who we consult on a regular basis in regards to business and legal administration.

We have complied with the existing company procurement process whereby management approval is sought and given for the budget, selection of vendors and award of contract. All staff abide to the procurement policy of three quotes and award of vendor is made with management's approval. Waiver of three quotes evaluation requirement are made and approved by management. The Singapore Green Building Services — Green Mark certification is noted and will be assessed positively during the procurement process. Suppliers who are awarded this certification place a greater emphasis on the environmental impact of their operations and product performance, which are in line with the Group's ESG goals.

Separately, our property management arm follows a set of SOPs that are compliant with the Managing Agent agreement. Any other procurements that fall outside the Managing Agent Agreement adheres to the Group's Handbook for Business Conduct.

#### ASPECT B6: Product Responsibility

Product Responsibility for the Group refers to the provision of accurate and comprehensive marketing materials that enable our Customers/Investors to make well-informed decisions. Product responsibility also refers to having proper documentation control, regular updates as well as good investor relation practices for all for our services.

Health and Safety: As a provider of real estate investment products, financial advisory and management services, we do not manufacture products which have material health and safety impact and implications.

Marketing/Advertising: The Group respects Customers/Investors and Shareholders rights and is committed to providing accurate and timely information for their consideration to aid them in their investment decisions. The Group works with both external and internal legal counsel to conduct due diligence checks and careful review of all marketing collateral.

Labelling: In view of the Group's business nature, there were no products produced that required any labelling.

In the financial year under review, we had no complaints concerning breaches of customer privacy and information.

Regular Updates: The Group provides quarterly updates to our Customers/Investors and Shareholders with accurate information on their returns and project updates.

Investor Relations: We have in place a dedicated Relationship Manager and a team of company representatives to address Customers/Investors and Shareholders queries and concerns.

### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Domain name: The Senior IT Manager is responsible for monitoring the registration and processing renewal of the Group's domain name. Domain name purchase and renewals are processed via a vendor (usonyx.net). Two months prior to expiry of the domain name, an automated domain name renewal notification email from the vendor will be received by the IT department.

Trademarks: The Legal department is responsible for monitoring the registration of the Group's trademark in Singapore and Hong Kong. Registration of any new trademarks are processed internally by the Legal department directly with the authorities. Prior to submission of registration, the management and board will approve the trademark design prepared by the marketing department. The trademark application will then be signed by a director (i.e. an authorised signatory of the trademark owner).

The Group was not involved in any material dispute or infringement of intellectual property rights (intellectual property owned by the Group or third parties). In the event of identification of such infringement of intellectual property rights, the Group may consult external lawyers, and the appropriate legal remedies, depending on the nature of the infringement, will be taken.

Prevention of infringement: A disclaimer page regarding the content and trademarks used and displayed is put up on the Group's website. Forms and documents bearing the Group's trademarks (e.g. letterheads) are standardised and reviewed by the Legal department regularly to ensure that trademarks are used in accordance with the trademark registration records. Consumer Data Protection and Privacy Policies: The Group has a Data Protection Policy (including the Telemarketing Policy on compliance with the Do Not Call Provisions) that is available on the Group's official website. In addition, the Legal department provides regulatory updates to HODs and the consent form for data collection for business units, where needed.

#### ASPECT B7: Anti-corruption

We adopt a zero-tolerance approach to corruption and are committed to acting with integrity in all our business dealings and relationships.

Our corporate governance policies cover areas of Fraud, Whistle-Blowing, Money Laundering, Document Retention, and Conflict of Interest to facilitate the development of controls that will aid in the detection and prevention of any fraud, misappropriations and other irregularities. The Group prohibits employees from receiving any advantages offered by customers, suppliers, colleagues or any other parties, while they are performing duties under the Group.

All new employees are required to read, understand and be assessed on these policies during the orientation programme. We communicate our zero-tolerance towards corruption approach to all suppliers, sub-contractors and other service providers at the outset of our business relationship.

There was a training conducted by Compliance Asia Consulting Pte. Ltd. in October 2020 on Anti-money Laundering & Compliance for the representatives/ employees of ZACD Capital and ZACD Financial (total 29 attendees). This training covers:

• Compliance Obligations including Gifts and Entertainment, Personal Share Dealing, Personal Share Dealing, Transactions With Connected Parties, and Outside Activities of Employees

- Capital Markets Licence and Fund Management
- CMS Licensing Process & Requirements
- Key Compliance Obligations
- Insider Information
- Anti Money Laundering/Counter-Financing of Terrorism
- Cyber Security
- MAS
- Recent Regulatory Changes
- Q&A

In the financial year under review, there were no confirmed incidents or cases of suspected corruption.

#### ASPECT B8: COMMUNITY INVESTMENT

Corporate citizenship remains an integral part of ZACD Group's culture. We have a dedicated CSR team and

sub-committee of 8 full-time staff from various departments working together on the Group's CSR efforts. Our internal CSR team, "ZACD Cares" together with subcommittees have had another successful year of CSR activity in 2020. In 2020, our theme for CSR was "Small acts, BIG impacts", with a focus on incorporating small acts of kindness into everyday choices, to evoke long-term significant improvements in the community around us. This was especially crucial when COVID-19 struck and there was an urgent call to help those in society who were more adversely affected.

Our community initiatives place an emphasis on youth empowerment through education and recreation,

promotion of eco-friendly initiatives and befriending the elderly and less privileged.

We have been partners with TOUCH Community Services for many years, working with some of their ministries, namely TOUCH Young Arrows ("**TYA**") and TOUCH Senior Activity Centre ("**TSAC**"), in support of various needs of the community. This year, we also partnered new organisations such as Southwest Community Development Council ("**CDC**"), YOLO, a social media company, and overseas education learning centres set up by Singaporeans.

#### TOUCH Covid-19 Fundraiser ("Sit-Up for SG")

In 2020 when the COVID-19 pandemic struck our shores, the CSR Committee quickly rallied our staff to raise funds to provide healthcare relief packages for the vulnerable elderly in Singapore. Through a creative campaign, the CSR Committee rolled out a "Sit-up for Singapore" challenge for staff and their family and loved ones to pledge a certain amount of donations whilst carrying out a sit-up workout before donating. Through this campaign, ZACD and SLP successfully raised S\$3,539 to support TOUCH Community Services' efforts in reaching out to the elderly in the community.



#### ZACD-YOLO Fundraiser for Dormitory Workers

At the same time, ZACD also partnered with YOLO "You Le" to do a live streaming fundraiser via a series of eight Facebook Live Events to raise funds for Frontline & Migrant Workers over 8 consecutive weeks. The target was to raise S\$18,888, and at the end of the campaign, the Group managed to raise S\$11,820, of which S\$2,100 were utilized to purchase Vitamin C supplements for the workers who were residing at the dormitories and were greatly affected by the COVID-19 pandemic.



# Southwest CDC COVID-19 Relief Healthcare Packs

The remaining funds from the ZACD-YOLO Fundraiser were reallocated to support Southwest CDC's community outreach initiative to provide frontline healthcare workers with healthcare essentials such as face masks, hand sanitisers, and disinfectant soaps

#### ZACD Overseas Christmas Tree Wish Outreach

It is a yearly tradition at ZACD Group, that we organise a large-scale Christmas event for youth beneficiaries for them to have a fun day out and receive Christmas wish presents sponsored by ZACD staff. In 2020, the traditional Christmas event had to be postponed due to COVID-19 restrictions imposed by the Singapore government. In response, the CSR Committee touched base with two overseas education centres in Cambodia and Thailand that were solely managed by locals and Singaporeans to jointly organise a 'Christmas Wishing Tree' initiative in the office. Through this initiative, staff could pick a 'wish' from the company Christmas tree and sponsor the money for a gift to the children living in the slum villages where the education centres were based at. Within one week of the initiative, a total of eighty-six wishes totalling up to S\$1,360 in donations were granted to the children and the humanitarian workers based in each country reported to the Group that the gifts were received by the children with great joy as they did not usually get to experience Christmas celebrations.



The Directors hereby present their report and the audited consolidated financial statements of ZACD Group Ltd. (the "**Company**") and its subsidiaries (collectively the "**Group**") for the financial year ended 31 December 2020 (the "**Financial Year**").

#### **OPINION OF THE DIRECTORS**

In the opinion of the Directors,

- (i) the consolidated financial statements of the Group and the statement of financial position of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2020 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date; and
- (ii) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### **PRINCIPAL ACTIVITIES**

The principal activity of the Company is investment holding. Details of the principal activities of the principal subsidiaries are set out in Note 17 to the consolidated financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

#### **BUSINESS REVIEW**

Further discussion and analysis of these activities as required by Schedule 5 to the Companies Ordinance (Chapter 622 of the laws of Hong Kong), including a fair review of the Company's business, a description of the principal risks and uncertainties facing the Group, particulars of important events affecting the Group that have occurred since the end of the Financial Year and an indication of likely future development in the Group's business, can be found in the Management Discussion and Analysis set out on pages 10 to 24 of this Annual Report. This discussion forms part of this Report of the Directors. There is no material differences in the Group's business objectives as stated in the prospectus and the actual business progress in the Financial Year.

#### **RESULTS AND APPROPRIATIONS**

The Group's financial performance for the year ended 31 December 2020 is set out in the Consolidated Statement of Profit or Loss and Consolidated Statement of Comprehensive Income on pages 78 to 79 of this report and the financial position of the Group as at 31 December 2020 is set out in the Consolidated Statement of Financial Position on pages 80 to 81 of this report.

#### **DIVIDENDS POLICY**

The Board has adopted a dividend policy on 13 December 2017, which was ratified on 31 December 2018. In proposing any dividend pay-out, the Board shall take into account the following factors:

the Group's

- operations;
- earnings;
- financial condition;
- cash requirements and availability;
- capital expenditure;
- future development requirements; and
- other factors that the Board deems relevant.

The recommendation of the payment of dividends is subject to the absolute discretion of the Board, and any declaration of final dividends for the year will be subject to the approval of the Company's Shareholders.

No final dividend was paid or proposed by the Company for the financial year ended 31 December 2020.

There is no arrangement under which a shareholder has waived or agreed to waive any dividends for the Financial Year.

#### **USE OF PROCEEDS**

Total net proceeds raised from the Company's listing in January 2018 approximated HK\$125.2 million (S\$21.6 million) after deducting underwriting commissions and all related expenses. On 13 March 2020, the Directors resolved to change the use and allocation of the unutilised net proceeds to the bridging reserve fund to further enhance the competitive advantages of the investment management business and to expand the Group's future fund product offerings by further expanding the use of the bridging reserve fund as an initial investment capital to help the Group to seed-fund potential real estate projects where required. For details, please refer to the Company's announcement dated 13 March 2020.

Set out below are details of the use of proceeds up to 31 December 2020:

	Original allocation of net proceeds S\$'000	The reallocation of the use of net proceeds S\$'000	Revised use of net proceeds S\$'000	Utilised amount up to 31 December 2020 S\$'000
Bridging reserve fund (Note 1)	8,900	7,235	16,135	16,135 (100%)
Investment management	3,400	(2,651)	749	749 (100%)
Acquisitions and projects management (Note 2)	900	(325)	575	575 (100%)
Property and tenancy management	3,300	(1,589)	1,711	1,711 (100%)
Financial advisory	3,500	(2,670)	830	830 (100%)
General working capital	1,600	_	1,600	1,600 (100%)
	21,600	-	21,600	21,600 (100%)

Note 1: Included within bridging reserve fund category is \$\$12,337,000 of bridging loan and advances extended to ZACD (Development4) Ltd, the holding entity of a closed-ended real estate private equity fund, ZACD Australia Hospitality Fund, as at 31 December 2020. Allowance for impairment losses have been made for the full amount as at 31 December 2020.

Note 2: The segment was previously known as "Project consultancy and management". The change in the name of the business segment was mainly to better reflect the current business activities undertaken and to better position the Group's services to its clients in this segment.

#### SHARE CAPITAL

Details of movements of the share capital of the Group for the Financial Year are set out in Note 27 to the consolidated financial statements.

#### PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the Financial Year.

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's constitution or the Singapore Company Law which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

#### DISTRIBUTABLE RESERVES

As at 31 December 2020, the Company had no distributable reserve calculated under the Companies Act (Chapter 50) of Singapore.

#### MAJOR CUSTOMERS AND SUPPLIERS

During the Financial Year, sales to the Group's five (5) largest customers are related to the Group and accounted for 54.2% of the total sales and sales to the largest customer included therein amounted to 20.5% of the total sales. Due to the nature of the business, the Group has no major suppliers as the major cost mainly comprised of staff costs, professional and compliance fees.

Saved as disclosed in Note 30 to the consolidated financial statements of this Annual Report, none of the Directors of the Company or any of their associates or any shareholders (which, to the best knowledge of the Directors, own more than 5% of the Company's share capital) had any beneficial interest in the Group's five (5) largest customers.

#### DIRECTORS

The Directors of the Company during the Financial Year and up to the date of this Annual Report were as follows:

#### **Executive Directors**

Ms. Sim Kain Kain (Chairman)	(appointed on 8 November 2016)
Mr. Yeo Choon Guan (Yao Junyuan)	(appointed on 8 November 2016)
Mr. Siew Chen Yei	(appointed on 8 November 2016)
Mr. Wee Hian Eng Cyrus	(appointed on 31 December 2018 and will resign w.e.f. 8 April 2021)
Mr. Patrick Chin Meng Liong	(appointed on 11 March 2021)
Mr. Darren Chew Yong Siang	(appointed on 24 May 2018 and resigned on 30 November 2020)

#### Independent Non-executive Directors

Mr. Kong Chi Mo	(appointed on 13 December 2017)
Dato' Dr. Sim Mong Keang	(appointed on 13 December 2017)
Mr. Lim Boon Yew	(appointed on 31 January 2019)

#### **Non-executive Directors**

Mr. Chew Hong Ngiap, Ken	(appointed on 31 January 2019)

Pursuant to the Article 112 of the Constitution of the Company, one-third (1/3) of the Directors selected in accordance with Article 113 shall retire from office by rotation at each Annual General Meeting ("**AGM**") of the Company. However, a retiring Director shall be eligible for re-election.

As such, Mr. Siew Chen Yei, Mr. Lim Boon Yew and Mr. Chew Hong Ngiap, Ken will retire from office as Directors and being eligible, offer themselves for re-election at the forthcoming AGM in accordance with Articles 112 and 113 of the Constitution. Also, Mr. Patrick Chin Meng Liong will retire from office as Director and being eligible, offer himself for re-election at the forthcoming AGM in accordance with Articles 116 of the Constitution.

The Company has received annual confirmations of independence from all Independent Non-executive Directors, and as at the date of this report still considers them to be independent pursuant to Rule 5.09 of the GEM Listing Rules.

Further details of the Directors' profile are set out on pages 25 to 30 of this Annual Report.

#### DIRECTORS' SERVICE CONTRACTS AND LETTER OF APPOINTMENTS

Each of the Executive Directors has entered into a service contract with the Company for a fixed term of three (3) years which may be terminated before the expiration of the term by not less than three (3) months' notice in writing served by either party on the other.

Each of the Independent Non-executive Directors has signed an appointment letter with the Company for a term of three (3) years, which may be terminated before the expiration of the term by not less than two (2) months' notice in writing served by either party on the other. Their appointments are subject to the provisions of retirement and rotation of Directors under the Constitution.

The Non-executive Director has signed an appointment letter with the Company for a term of three (3) years, which may be terminated before the expiration of the term by not less than two (2) months' notice in writing served by either party on the other. His appointment is subject to the provisions of retirement and rotation of Directors under the Constitution.

Save as disclosed above, none of the Directors has entered into a service contract with any member of the Group (excluding contracts expiring or determinable by the employer within one (1) year without payment of compensation other than statutory compensation).

#### **EMOLUMENT POLICY**

The emolument policy of the Group is set on the basis of the employees' merit, qualifications and competence. The emoluments of the Directors are reviewed by the remuneration committee, with consideration to the Group's operation results and individual performance.

#### PERMITTED INDEMNITY PROVISION

Pursuant to the Article 191 of the Company's Constitution, every Director, Auditor, Secretary and other officer for the time being of the Company shall be entitled to be indemnified by the Company against all costs, charges, losses, expenses and liabilities incurred or to be incurred by him in the execution and discharge of his duties or in relation thereto.

#### DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Save as disclosed in this report, none of the Directors or a connected entity of a director had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to the business of the Group to which the holding company of the Company, or any of the Company's subsidiaries or fellow subsidiaries was a party during the Financial Year.

#### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Financial Year.

#### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the Financial Year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

#### DIRECTOR'S INTEREST IN SHARES AND DEBENTURES

The following Directors, who held office at the end of the Financial Year, had, according to the register of Directors' shareholdings required to be kept under section 164 of the Singapore Companies Act, Chapter 50, an interest in shares and share options of the Company and related corporations (other than wholly-owned subsidiaries) as stated below:

Direct interest		nterest	Deemed interest			
Name of Directors	At the beginning of Financial Year		At the beginning of Financial Year	At the end of Financial Year		
Ordinary shares of the ultimate holding company Yeo Choon Guan						
(Yao Junyuan)	867,000	867,000	833,000	833,000		
Sim Kain Kain	833,000	833,000	867,000	867,000		
Ordinary shares of the Company						
Yeo Choon Guan (Yao Junyuan)	_	_	1,328,800,000	1,298,600,000		
Sim Kain Kain	-	-	1,328,800,000	1,298,600,000		
Siew Chen Yei	22,000,000	22,000,000	-	-		

Except as disclosed in this report, no director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year, or date of appointment if later, or at the end of the Financial Year.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND LONG POSITIONS IN SHARES AND UNDERLYING SHARES AND DEBENTURES

At 31 December 2020, the interests and long positions of the Directors and chief executive in the share capital and underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong, the "**SFO**")), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, were as follows:

Number of

Long positions in ordinary shares of the Company:

Name of Director	Name of corporation	Nature of interest and capacity	Number of shares held	Percentage of total issued shares	Number of underlying shares interested	Percentage of total issued shares
Mr. Yeo	Our Company (Note 1)	Interest in a controlled corporation	1,298,600,000 ordinary shares	64.93%	-	-
Ms. Sim	Our Company (Note 1)	Interest in a controlled corporation	1,298,600,000 ordinary shares	64.93%	_	-
Mr. Siew	Our Company (Note 2)	Beneficial owner	22,000,000 ordinary shares	1.1%	-	-
Mr. Yeo	ZACD Investments Pte. Ltd.	Beneficial owner	867,000 ordinary shares	51%	-	-
Ms. Sim	ZACD Investments Pte. Ltd.	Beneficial owner	833,000 ordinary shares	49%	_	-
Mr. Yeo/ Ms. Sim	ZACD Treasury Limited (Note 3)	Interest in a controlled corporation	10,000 ordinary shares	100%	-	-
Mr. Yeo/ Ms. Sim	ZACD CRF (Woodlands) Pte. Ltd. (Note 4)	Interest in a controlled corporation	1,530 ordinary shares	51%	-	-

Name of Director	Name of corporation	Nature of interest and capacity	Number of shares held	Percentage of total issued shares	Number of underlying shares interested	Percentage of total issued shares
Mr. Yeo/ Ms. Sim	ZACD (Neew) Pte. Ltd. (Note 5)	Interest in a controlled corporation	2 ordinary shares	100%	194 ordinary shares	9,700%
Mr. Yeo/ Ms. Sim	ZACD (Tuas Bay) Pte. Ltd. (Note 6)	Interest in a controlled corporation	2 ordinary shares	100%	121 ordinary shares	6,050%
Mr. Yeo/ Ms. Sim	ZACD (Gambas) Pte. Ltd. (Note 7)	Interest in a controlled corporation	2 ordinary shares	100%	-	-
Mr. Yeo/ Ms. Sim	ZACD (Neew2) Pte. Ltd. (Note 8)	Interest in a controlled corporation	2 ordinary shares	100%	70 ordinary shares	3,500%
Mr. Yeo/ Ms. Sim	ZACD (Jurong) Pte. Ltd. (Note 9)	Interest in a controlled corporation	2 ordinary shares	100%	171 ordinary shares	8,550%
Mr. Yeo/ Ms. Sim	ZACD Development Sdn. Bhd. (Note 10)	Interest in a controlled corporation	100 ordinary shares	100%	-	-

Notes:

- Mr. Yeo and Ms. Sim are spouses and hold 51% and 49% of the total issued capital of ZACD Investments Pte. Ltd. ("ZACD Investments") respectively. As such, both of them are deemed to be interested in all the Shares held by ZACD Investments by virtue of the SFO.
- 2. Mr. Siew Chen Yei is a Director of the Company.
- 3. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. As such, both of them are deemed to be interested in all the shares of ZACD Treasury Limited held by ZACD Investments by virtue of the SFO.
- 4. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments, which in turn holds 51% of the total issued capital of ZACD CRF (Woodlands) Pte. Ltd.. As such, both of them are deemed to be interested in 51% of the total issued shares of ZACD CRF (Woodlands) Pte. Ltd. directly held by ZACD Investments by virtue of the SFO.

- 5. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. Pursuant to a convertible loan agreement dated 6 February 2015 (as amended by a supplemental deed dated 30 September 2016) entered into, between, among others, ZACD Investments and ZACD (Neew) Pte. Ltd., ZACD Investments agreed to make available to ZACD (Neew) Pte. Ltd. a non-interest bearing convertible loan in the principal amount of \$\$2,000,000, and the outstanding convertible loan representing not more than a certain amount shall be converted into 19.40% of the enlarged issued capital of ZACD (Neew) Pte. Ltd. after conversion upon the date of issue of a temporary occupation permit in relation to the underlying property acquired by ZACD (Neew) Pte. Ltd. As such, Mr. Yeo and Ms. Sim are deemed to be interested in (i) the shares of ZACD (Neew) Pte. Ltd. held by ZACD Investments and (ii) the underlying shares which are to be converted into by such convertible loan granted by ZACD Investments to ZACD (Neew) Pte. Ltd. by virtue of the SFO.
- 6. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. Pursuant to a convertible loan agreement dated 27 May 2013 (as amended by a supplemental deed dated 30 September 2016) entered into, between, among others, ZACD Investments and ZACD (Tuas Bay) Pte. Ltd., ZACD Investments agreed to make available to ZACD (Tuas Bay) Pte. Ltd. a non-interest bearing convertible loan in the principal amount of \$\$1,100,000, and the outstanding convertible loan representing not more than a certain amount shall be converted into 12.10% of the enlarged issued capital of ZACD (Tuas Bay) Pte. Ltd. after conversion upon the date of issue of a temporary occupation permit in relation to the underlying property acquired by ZACD (Tuas Bay) Pte. Ltd. As such, Mr. Yeo and Ms. Sim are deemed to be interested in (i) the shares of ZACD (Tuas Bay) Pte. Ltd. held by ZACD Investments and (ii) the underlying shares which are to be converted into by such convertible loan granted by ZACD Investments to ZACD (Tuas Bay) Pte. Ltd. by virtue of the SFO.
- 7. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. As such, both of them are deemed to be interested in all the issued shares of ZACD (Gambas) Pte. Ltd. held by ZACD Investments by virtue of the SFO.
- 8. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. Pursuant to a convertible loan agreement dated 6 August 2015 (as amended by a supplemental deed dated 30 September 2016) entered into, between, among others, ZACD Investments and ZACD (Neew2) Pte. Ltd., ZACD Investments agreed to make available to ZACD (Neew2) Pte. Ltd. a non-interest bearing convertible loan in the principal amount of \$\$300,000, and the outstanding convertible loan representing not more than a certain amount shall be converted into 7.00% of the enlarged issued capital of ZACD (Neew2) Pte. Ltd. after conversion upon the date of issue of a temporary occupation permit in relation to the underlying property acquired by ZACD (Neew2) Pte. Ltd. As such, Mr. Yeo and Ms. Sim are deemed to be interested in (i) the shares of ZACD (Neew2) Pte. Ltd. held by ZACD Investments and (ii) the underlying shares which are to be converted into by such convertible loan granted by ZACD Investments to ZACD (Neew2) Pte. Ltd. by virtue of the SFO.
- 9. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. Pursuant to a convertible loan agreement dated 13 February 2013 (as amended by a supplemental deed dated 30 September 2016) entered into, between, among others, ZACD Investments and ZACD (Jurong) Pte. Ltd., ZACD Investments agreed to make available to ZACD (Jurong) Pte. Ltd. a non-interest bearing convertible loan in the principal amount of \$\$3,830,000, and the outstanding convertible loan representing not more than a certain amount shall be converted into 17.10% of the enlarged issued capital of ZACD (Jurong) Pte. Ltd. after conversion upon the date of issue of a temporary occupation permit in relation to the underlying property acquired by ZACD (Jurong) Pte. Ltd. As such, Mr. Yeo and Ms. Sim are deemed to be interested in (i) the shares of ZACD (Jurong) Pte. Ltd. held by ZACD Investments and (ii) the underlying shares which are to be converted into by such convertible loan granted by ZACD Investments to ZACD (Jurong) Pte. Ltd. by virtue of the SFO.
- 10. Mr. Yeo and Ms. Sim hold 51% and 49% of the total issued capital of ZACD Investments respectively. As such, both of them are deemed to be interested in all the shares of ZACD Development Sdn. Bhd. held by ZACD Investments by virtue of the SFO.

Save as disclosed above, as at 31 December 2020, none of the Directors and chief executive of the Company had any other interests or short positions in any shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, to be entered in the register of members of the Company or which were required to be notified to the Company and the Stock Exchange or which were required to be notified to the Company and the Stock Exchange pursuant to Stock Exchange pursuant to Even the term of the Company and the Stock Exchange pursuant to Stock Exchange pursu

The Company has adopted a code of conduct for dealing in securities of the Company by the Directors in accordance with Rules 5.48 to 5.67 of the GEM Listing Rules on terms no less exacting than the required standard of dealings. Having made specific enquiries of the Directors, all Directors confirmed that they have complied with the required standard of dealings and the code of conduct regarding securities transactions by Directors adopted by the Company during the period from the date of listing up to the date of this report.

#### SHARE OPTION SCHEME

The Company's share option scheme was adopted pursuant to a Shareholders' resolution in writing passed on 13 December 2017 (the "**Scheme**") for the primary purpose of providing incentives or rewards to eligible persons as defined in the Scheme for their contribution or potential contribution to the Group.

The Scheme took effect on 16 January 2018 and will expire on 15 January 2028. Under the Scheme, the Board may, at its discretion, offer to any eligible persons options to subscribe for shares of the Company subject to the terms and conditions stipulated in the Scheme.

#### (a) Purpose of the Scheme

The purpose of the Scheme is to provide the eligible persons with the opportunity to acquire proprietary interests in our Company and to encourage them to work towards enhancing the value of our Company and our shares for the benefit of our Company and our shareholders as a whole. The Scheme will provide our Company with a flexible means of either retaining, incentivising, rewarding, remunerating, compensating and/or providing benefits to the eligible persons.

#### (b) Participants of the Scheme

Pursuant to the Scheme, the Board may at its absolute discretion grant options to any eligible directors (including executive directors, non-executive directors and independent non-executive directors) and full-time/part-time employees of any member of our Group and any advisers, consultants, suppliers, agents, customers, business partners, joint venture business partners, service providers of any member of our Group who the Board considers, in its sole discretion, have contributed or will contribute to our Group.

#### (c) Total number of shares available for issue under the Scheme

The overall limit on the number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Scheme and other share option schemes of our Company must not exceed 30% of the shares in issue from time to time. The shares which may be issued upon exercise of all options to be granted under the Scheme and other share option schemes of our Company shall not exceed 200,000,000 shares, representing 10% of the aggregate of our shares in issue on the date the shares commence trading on the Stock Exchange (the "Scheme Mandate Limit"). Options lapsed in accordance with the terms of the Scheme shall not be counted for the purpose of calculating the Scheme Mandate Limit.

As at 31 December 2020, no option has been granted or agreed to be granted under the Scheme.

#### (d) Maximum entitlement of each participant

The total number of shares issued and to be issued upon exercise of the options granted to each participant (including both exercised, cancelled and outstanding options) in any 12-month period shall not exceed 1% of our shares in issue, unless approved by the shareholders of the Company in the manner as stipulated in the Scheme.

#### (e) Option period

The period within which the shares must be taken up under an option shall be the period of time to be notified by the Board to each grantee at the time of making an offer, which shall be determined by the Board in its absolute discretion at the time of grant, but such period must not exceed ten (10) years from the date of grant of the relevant option.

The Scheme is subject to the provisions for early termination as set out in the Scheme thereof. No minimum period for which the option must be held before it can be exercised as specified in the Scheme.

#### (f) Subscription price

The subscription price per share in respect of an option granted under the Scheme is such price as determined by the Board of the Company at the time of the grant of the options, but in any case the subscription price shall be no less than the highest of:

- (i) the closing price of our shares as stated in the daily quotations sheet issued by the Stock Exchange on the date of grant; and
- (ii) the average closing price of our shares as stated in the daily quotations sheets issued by the Stock Exchange for the five (5) business days immediately preceding the date of grant.

#### (g) Payment on acceptance of option offer

An offer shall remain open for acceptance by the participant concerned for a period of fourteen (14) days from the date on which the letter containing an offer for the grant of an option is delivered to that participant, provided that no such offer shall be open for acceptance after the tenth (10th) anniversary of the date of adoption of the Scheme. S\$1.00 is payable by the grantee to our Company on acceptance of the offer of the option.

#### (h) Remaining life of the Scheme

The Scheme will expire on 15 January 2028 and no further options may be granted but the provisions of the Scheme shall in all other respects remain in force and effect and options which are granted during the life of the Scheme may continue to exercise in accordance with their respective terms of grant.

#### CONTRACT OF SIGNIFICANCE

No contracts of significance in relation to the Group's business in which the Company, any of its subsidiaries or fellow subsidiaries, or its parent company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted during or at the end of the Financial Year.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 31 December 2020, the following interests and short positions of 5% or more of the share capital of the Company were recorded in the register of interests required to be kept by the Company pursuant to section 336 of the SFO:

Name	Capacity/Nature of interest	Number of ordinary shares held	Percentage of total issued share capital of the Company
Mr. Yeo	Interest in a controlled Corporation (Note 1)	1,298,600,000	64.93%
Ms. Sim	Interest in a controlled Corporation (Note 1)	1,298,600,000	64.93%
ZACD Investments Pte. Ltd.	Beneficial owner (Note 1)	1,298,600,000	64.93%
Mr. Rachman Sastra	Beneficial owner and Interest in a controlled Corporation (Note 2)	199,750,000	9.99%
Harmonious Tidings Limited	Beneficial owner (Note 2)	150,000,000	7.5%

Notes:

- 1. Mr. Yeo and Ms. Sim are spouses and hold 51% and 49% of the total issued capital of ZACD Investments Pte. Ltd. respectively. As such, both of them are deemed to be interested in all the Shares held by ZACD Investments by virtue of the SFO.
- 2. Mr. Rachman Sastra is the ultimate shareholder of Harmonious Tidings Limited. As such, he is deemed to be interested in the shares held by Harmonious Tidings Limited.

Save as disclosed above, as at 31 December 2020, the Company had not been notified by any person who had interests or short positions in the shares, underlying shares or debentures of the Company which fall under the provisions of Divisions 2 and 3 of Part XV of the SFO to be disclosed to the Company, or which were recorded in the register required to be kept by the Company under section 336 of the SFO.

#### CONNECTED TRANSACTIONS

#### **Continuing connected transactions**

Certain of the related party transactions for the Financial Year as disclosed in Note 30 to the consolidated financial statements also constituted continuing connected transactions under the GEM Listing Rules, which are required to be disclosed in this report in accordance with Rule 18.09 of the GEM Listing Rules. Details of such continuing connected transactions (including continuing connected transactions under agreements signed in previous years) are set out below in accordance with the disclosure requirements of Rule 20.69 of the GEM Listing Rules:

- (1) the transaction date;
- (2) the parties to the transaction and a description of their connected relationship;
- (3) a brief description of the transaction and its purpose;
- (4) the total consideration and terms; and
- (5) the nature of the connected person's interest in the transaction.

Details of the abovementioned transaction were also disclosed in the prospectus of the Company dated 28 December 2017.

NO.	Brief description of transaction	Transaction Tenure	Name of the connected person and relationship with the Group	Total consideration and terms (S\$)	Nature of the connected person's interest in the transaction
1)	Provision of repair and maintenance services by Neew Pte Ltd.	,	Neew Pte Ltd (wholly- owned by the Controlling Shareholders)	163,000	Receiving service fee income

The Independent Non-executive Directors of the Company have reviewed the continuing connected transactions set out above and have confirmed that these continuing connected transactions were entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; and (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

Ernst & Young LLP, the Company's Auditors, were engaged to report on the Group's continuing connected transactions in accordance with International Standard on Assurance Engagements 3000 (Revised) Assurance Engagements Other Than Audits or Reviews of Historical Financial Information and with reference to Practice Note 740 Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules issued by the Hong Kong Institute of Certified Public Accountants. Ernst & Young LLP have issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed above by the Group in accordance with Rule 20.54 of the GEM Listing Rules. A copy of the Auditors' letter has been provided by the Company to the Stock Exchange.

Discussion on Auditor's unqualified conclusions in respect of the continuing connected transactions:

- a. nothing has come to the Auditor's attention that causes them to believe that the disclosed continuing connected transactions have not been approved by the Company's board of directors;
- b. for transactions involving the provision of goods or services by the Group, nothing has come to the Auditor's attention that causes them to believe that the transactions were not, in all material respects, in accordance with the pricing policies of the Group;
- c. nothing has come to the Auditor's attention that causes them to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions; and
- d. with respect to the aggregate amount of each of the continuing connected transactions set out in the above list of continuing connected transactions, nothing has come to the Auditor's attention that causes them to believe that the disclosed continuing connected transactions have exceeded the annual cap as set by the Company.

#### SUFFICIENCY OF PUBLIC FLOAT

As at the date of this report, based on the information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the Company's total number of issued shares capital were held by the public as required under the GEM Listing Rules.

#### DIRECTORS' INTERESTS IN A COMPETING BUSINESS

None of the Directors, controlling shareholders of the Company and their respective associates (as defined in the GEM Listing Rules) had any interests in any business which compete or may compete with the business of the Group or any other conflicts of interest which any person may have with the Group as at 31 December 2020.

#### INTEREST OF THE COMPLIANCE ADVISER

As at the date of this annual report, neither Innovax Capital Limited, the compliance adviser of the Company, nor any of its directors, employees and associates had any interest in relation to the securities of the Company or any member of the Group including options or rights to subscribe for such securities, which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.

#### EVENTS OCCURRING AFTER THE REPORTING PERIOD

Save as disclosed elsewhere in this report, no significant event that would materially affect the Group's operating and financial performance took place subsequent to 31 December 2020 and up to the date of this report.

#### AUDIT COMMITTEE

The members of the Audit Committee at the date of this report are as follows:

Kong Chi Mo	(Chairman, Independent Non-executive Director)
Sim Mong Keang	(Independent Non-executive Director)
Lim Boon Yew	(Independent Non-executive Director)

The Audit Committee reviews the Group's statutory consolidated financial statements, and the Independent Auditor's Report thereon, with the Auditor.

The Audit Committee may examine any aspect of the Group's financial affairs it deems appropriate and also reviews the Group's internal controls over its internal and external exposures to risks including operational, credit, market, legal and regulatory risks. It will keep under review the Group's system of accounting and internal financial controls, for which the Directors are responsible.

The Audit Committee has full access to, and the co-operation of, the Group's management and has full discretion to invite any Director or Executive Officer to its meetings. The Executive Directors including the Chief Financial Officer will normally attend meetings and the Auditor will have unrestricted access to the Audit Committee. The Audit Committee has reasonable resources available to enable it to discharge its functions properly and may require the Company to appoint third parties to undertake independent audits of specific areas as it deems appropriate.

#### AUDITOR

The consolidated financial statements have been audited by Ernst & Young LLP, who retire and, being eligible, offer themselves for re-appointment in the forthcoming AGM. Ernst & Young LLP have expressed their willingness to accept re-appointment as Auditor.

#### ON BEHALF OF THE BOARD

**Sim Kain Kain** *Chairman* 

Singapore, 26 March 2021

## CORPORATE GOVERNANCE REPORT

#### **CORPORATE GOVERNANCE PRACTICES**

ZACD Group Ltd. (the "**Company**") and the Board of Directors (the "**Board**") recognise the importance of incorporating elements of good corporate governance within the Group through, where it is applicable and practical to the Group, adopting the "Corporate Governance Code and Corporate Governance Report" (the "**CG Code**") as set out in Appendix 15 to the GEM Listing Rules. The Board and Management are committed to establish and maintain a higher standard of corporate governance to protect the interests of the Shareholders so as to achieve effective accountability.

In the opinion of the Board, the Company has complied with the CG Code during the financial year ended 31 December 2020. Details of the Group's corporate governance practices adopted by the Board are set out in the Corporate Governance Report on pages 62 to 71 of this report.

#### 1. BOARD OF DIRECTORS

#### 1.1 Composition of the Board

As at the date of this Annual Report, the Board consists of nine (9) Directors comprising five (5) Executive Directors, three (3) Independent Non-executive Directors (the "**INEDs**") and one (1) Non-executive Director. Details are as follows:

#### **Executive Directors**

Mr. Yeo Choon Guan (Yao Junyuan) (Chief Executive Officer) (appointed on 8 November 2016)

- Ms. Sim Kain Kain (Chairman) (appointed on 8 November 2016)
- Mr. Wee Hian Eng Cyrus (appointed on 31 December 2018 and will resign w.e.f. 8 April 2021)
- Mr. Siew Chen Yei (appointed on 8 November 2016)
- Mr. Patrick Chin Meng Liong (appointed on 11 March 2021)
- Mr. Darren Chew Yong Siang (appointed on 24 May 2018 and resigned on 30 November 2020)

#### Independent Non-executive Director

Mr. Kong Chi Mo (appointed on 13 December 2017) Dato' Dr. Sim Mong Keang (appointed on 13 December 2017) Mr. Lim Boon Yew (appointed on 31 January 2019)

#### Non-executive Director

Mr. Chew Hong Ngiap, Ken (appointed on 31 January 2019)

Biographical details of the Directors are set out in the section headed "Directors' Profile" of this Annual Report.

For the year ended 31 December 2020 and up to the date of this Annual Report, the Board has complied with the requirement of the GEM Listing Rules on appointment of at least three (3) INEDs, who shall jointly account for at least one third (1/3) of members of the Board and at least one of whom must have appropriate professional qualifications or accounting or relevant financial management expertise. The qualifications of the three (3) INEDs of the Company fully comply with Rules 5.05 (1) and (2) of the GEM Listing Rules.

None of the INEDs of the Company has any business or financial interests in the Company and its subsidiaries, nor do they hold any executive positions in the Company, which effectively guaranteed their independence. The Company has received from each of the INEDs an annual confirmation of their independence as per Rule 5.09 of the GEM Listing Rules. As at the date of this Annual Report, the Company is of the opinion that all the INEDs are independent in accordance with Rule 5.09 of the GEM Listing Rules.

Formal service agreements or appointment letters have been entered into with the Executive Directors, Non-executive Director and the INEDs. Each of the Executive Directors has entered into a service contract with the Company for a fixed term of three (3) years, which may be terminated before the expiration of the term by not less than three (3) months' notice in writing served by either party on the other. Each of the INEDs has signed an appointment letter with the Company for a term of three (3) years, which may be terminated before the expiration of the term by not less than three (3) months' notice in writing served by either party on the other. The Non-executive Director has signed an appointment letter with the Company for a term of three (3) years, which may be terminated before the expiration of the term by not less than two (2) months' notice in writing served by either party on the other. The Non-executive Director has signed an appointment letter with the Company for a term of three (3) years, which may be terminated before the expiration of the term by not less than two (2) months' notice in writing served by either party on the other. The Non-executive Director has signed an appointment letter with the Company for a term of three (3) years, which may be terminated before the expiration of the term by not less than two (2) months' notice in writing served by either party on the other.

CG Code provision A.2.1 stipulates that the roles of Chairman and Chief Executive should be separate and should not be performed by the same individual. Ms. Sim Kain Kain ("**Ms. Sim**") is the Chairman of the Board while her husband, Mr. Yeo Choon Guan (Yao Junyuan) ("**Mr. Yeo**"), is the Chief Executive Officer. In view of Ms. Sim and Mr. Yeo being founders of the Group and having been operating and managing the Group since 2011, the Board believes that the vesting of the roles of Chairman and Chief Executive Officer in Ms. Sim and Mr. Yeo, respectively, is beneficial to the business operations and management of the Group and will provide a strong and consistent leadership to the Group. The Board will continue to review and consider appointing Directors who are not related to other Board members for the roles of Chairman of the Board and Chief Executive Officer of the Company, respectively, at a time when it is appropriate and suitable by taking into account the circumstances of the Group as a whole.

Saved as disclosed above, other members of the Board do not have any relations between each other (including financial, business, family or other material or related relations). The Board is well-balanced in structure and each of its members is knowledgeable, richly experienced and talented in the business operation and development of the Company. All the Directors understand their joint and several responsibilities towards shareholders of the Company.

#### 1.2 Board Meetings

The Board shall hold Board meetings regularly, at least four (4) meetings in each year on quarterly basis, involving active participating, either in person or through electronic means of communication, of a majority of Directors. A notice of a regular Board meeting shall be delivered to all the Directors at least fourteen (14) days in advance for them to arrange the attendance for the meeting, with the matters to be discussed specified in agenda of the meeting. Board papers together with all appropriate, complete and reliable information are delivered to all Directors at least three (3) days before the regular Board meeting to ensure that the Directors have sufficient time to review the related documents and be adequately prepared for the meeting. The Board has held four (4) Board meetings during the financial year ended 31 December 2020.

# CORPORATE GOVERNANCE REPORT

#### **1.3** Functions and powers exercised by the Board and the Management

The rights and duties of the Board and the Management are specified in the Constitution, so as to guarantee an adequate balance and restriction mechanism for the excellent governance and internal control of the Company.

An Investment Committee has been established and is responsible for all investment and divestment decisions within the investment management services business segment. The Investment Committee consists of the Executive Directors and the Chief Investment Officer.

The Board shall be responsible for determining the Company's operation plans and investment programs and the setting of its internal management organisations, formulating basic management system of the Company, receiving the regular or other timely working reports of the Company's general manager or entrusted senior management, and approving the general manager's working reports.

The Board admits that it is the common responsibility of all the Directors to perform the duty of corporate governance, including:

- (a) to develop and review the Company's policies and practices on corporate governance;
- (b) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- (c) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to the Company's Directors and employees; and
- (d) to review the Company's compliance with CG Code and disclosure in the Corporate Governance Report.

#### **1.4 Directors' Appointment and Re-election**

Pursuant to the Article 112 of the Constitution of the Company, one-third (1/3) of the Directors selected in accordance with Article 113 shall retire from office by rotation at each Annual General Meeting ("**AGM**") of the Company. However, a retiring Director shall be eligible for re-election.

As such, Mr. Siew Chen Yei, Mr. Lim Boon Yew and Mr. Chew Hong Ngiap, Ken will retire from office as Directors and being eligible, offer themselves for re-election at the forthcoming AGM in accordance with Articles 112 and 113 of the Constitution. Also, Mr. Patrick Chin Meng Liong will retire from office as Director and being eligible, offer himself for re-election at the forthcoming AGM in accordance with Article 116 of the Constitution.

#### 1.5 Board Diversity Policy

The Board has adopted the Board Diversity Policy. The Nomination Committee shall review, at its discretion, the Board Diversity Policy of the Company. For designing the composition of the Board, Board diversity shall be considered from a number of aspects, including but not limited to age, cultural and educational background, professional experience, skills and knowledge. All Board members' appointment will be based on merit, and candidates will be considered against objective criteria, having due regard for the benefits of diversity of the Board. Selection of director candidates will be based on a range of diversity perspectives, including but not limited to gender, age, culture, race and educational background, professional experience, knowledge, skills and length of service.

#### **1.6 Nomination Policy**

The Nomination Committee ("**NC**") shall identify candidates who are qualified/suitable to become a member of the Company's Board and make recommendations to the Board on the selection of candidates nominated for directorships with a view to ensuring that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business.

In assessing the suitability of a proposed candidate, the NC may make reference to certain criteria such as Company's need, reputation for integrity, experience in principal business of the Company, balance of skills, knowledge and experience on the Board, the amount of time and effort that the candidate will devote to discharge his/her duties and responsibilities and, in case of INEDs, the independence requirements set out in the GEM Listing Rules (as amended from time to time), and take into account various aspects set out in the Board Diversity Policy of the Company, number of directorship in other listed/public companies and in case of INED, number of years he/she has already served.

#### 1.7 Training for Directors

The Company provides, as appropriate, the latest developments in the GEM Listing Rules and other applicable regulatory requirements and reading material on relevant topics will be issued to directors where appropriate. All directors of the Company are encouraged to attend relevant training courses at the Company's expenses.

#### 1.8 Directors' Insurance

The Company has arranged appropriate insurance cover in respect of legal litigation against its Directors.

### CORPORATE GOVERNANCE REPORT

#### 2. BOARD COMMITTEES

There are three (3) committees under the Board namely Audit Committee, Nomination Committee and Remuneration Committee.

#### 2.1 Audit Committee

The Audit Committee ("**AC**") was established pursuant to a resolution of the Board passed on 13 December 2017 in compliance with Rule 5.28 of the GEM Listing Rules and with written terms of reference in compliance with the CG Code. The primary duties of the AC include (i) making recommendations to the Board on the appointment and removal of External Auditors; (ii) reviewing and supervising the financial statements and material advice in respect of financial reporting; (iii) overseeing internal control and risk management procedures and corporate governance of the Company; (iv) supervising internal control systems of the Group; and (v) monitoring continuing connected transactions (if any).

The AC currently consists of all three (3) of the INEDs. The members of the AC are currently Mr. Kong Chi Mo, Dato' Dr. Sim Mong Keang and Mr. Lim Boon Yew and the Chairman is Mr. Kong Chi Mo.

The following tasks have been taken up by the AC during the year ended 31 December 2020:

- (a) reviewed the consolidated financial statements of the Group for the year ended 31 December 2020 including the audit findings report from External Auditors, Annual Results announcements and Annual Report;
- (b) reviewed the continuing connected transactions of the Company for the year ended 31 December 2020 and considered the exceeding annual cap. Opinions from the AC and INEDs are set out in the section headed "Report of the Directors";
- (c) directed and supervised the Company's internal audit department, reviewed the internal audit report, review adequacy and effectiveness of Group's internal controls including financial, operational and compliance controls and risk management; and
- (d) considered the re-appointment of the External Auditors.

#### 2.2 Nomination Committee

The NC was established pursuant to a resolution of the Board passed on 13 December 2017 with written terms of reference in compliance with the CG Code. The primary duties of the NC are to (i) review the structure, size, composition and diversity of the Board on a regular basis; (ii) identify individuals suitably qualified to become Board members; (iii) assess the independence of INEDs; (iv) make recommendations to the Board on relevant matters relating to the appointment or reappointment of Directors; and (v) make recommendations to the Board regarding the candidates to fill vacancies on the Board. The NC has held one (1) NC meetings during the financial year ended 31 December 2020.

The NC currently consists of one (1) Executive Director, Mr. Yeo, and all three (3) INEDs, namely Mr. Kong Chi Mo, Dato' Dr. Sim Mong Keang and Mr. Lim Boon Yew and is currently chaired by Mr. Lim Boon Yew.

#### 2.3 Remuneration Committee

The Remuneration Committee ("**RC**") was established pursuant to a resolution of the Board Directors passed on 13 December 2017 in compliance with Rule 5.34 of the GEM Listing Rules and with written terms of reference in compliance with the CG Code. The primary duties of the RC include (i) reviewing and making recommendations to the Board on the overall remuneration policy and structure relating to all Directors and senior management of the Group; (ii) reviewing other remuneration-related matters, including benefits-in-kind and other compensation payable to the Directors and senior management; and (iii) reviewing performance-based remunerations and establishing a formal and transparent procedure for developing policy in relation to remuneration. The RC has held two (2) RC meetings during the financial year ended 31 December 2020.

The RC currently consists of one (1) Executive Director, Ms. Sim, and all three (3) INEDs, namely Mr. Kong Chi Mo, Dato' Dr. Sim Mong Keang and Mr. Lim Boon Yew. It is currently chaired by Dato' Dr. Sim Mong Keang, an INED.

#### 2.4 Attendance Record of Directors and Committee Members

During the year ended 31 December 2020, the attendance of each member of the above committee meetings and the Board meetings are recorded as below:

Number of meetings attended/Number of meetings held				
Board Meeting	Committee Meeting	Committee Meeting	Committee Meeting	Annual General Meeting
4/4	N/A	N/A	1/1	1/1
3/4	N/A	1/1	N/A	1/1
4/4	N/A	N/A	N/A	1/1
4/4	N/A	N/A	N/A	1/1
N/A	N/A	N/A	N/A	N/A
4/4	N/A	N/A	N/A	1/1
4/4	4/4	1/1	1/1	1/1
4/4	4/4	1/1	1/1	1/1
4/4	4/4	1/1	1/1	1/1
4/4	N/A	N/A	N/A	1/1
	<b>Board</b> <b>Meeting</b> 4/4 3/4 4/4 4/4 4/4 4/4 4/4 4/4	Board Meeting         Audit Committee Meeting           4/4         N/A           4/4         N/A           3/4         N/A           4/4         A/4           4/4         4/4           4/4         4/4           4/4         4/4           4/4         4/4	Audit Board MeetingRemuneration Committee Meeting4/4N/AM/A4/4N/AN/A3/4N/A1/14/4N/AN/A4/4N/AN/A4/4N/AN/A4/4N/AN/A4/4A/AN/A4/4A/AN/A4/4A/A1/14/4A/AA/A4/4A/AA/A4/4A/AA/A4/4A/AA/A4/4A/AA/A4/4A/AA/A4/4A/AA/A4/4A/AA/A	Board MeetingAudit Committee MeetingRemuneration Committee MeetingNomination Committee Meeting4/4N/AN/A1/13/4N/A1/1N/A4/4N/AN/AN/A4/4N/AN/AN/A4/4N/AN/AN/A4/4N/AN/AN/A4/4N/AN/AN/A4/44/41/11/14/44/41/11/14/44/41/11/14/44/41/11/1

Notes: \* Appointed on 11 March 2021

# Resigned on 30 November 2020

## CORPORATE GOVERNANCE REPORT

#### 3. DIRECTORS' RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Board has confirmed its responsibility for preparing annual financial statements of the Company as of 31 December 2020.

The Board is responsible for submitting a well-defined assessment on the quarterly, interim and annual reports, share price sensitive information, and other matters that need to be disclosed according to the GEM Listing Rules and other regulatory provisions. The Management has provided relevant and necessary explanation and information to the Board so that the Board could make informed assessment on the financial data and position of the Company for examination and approval.

The Company does not have any significant uncertainty in any areas likely to give rise to the significant doubt of the Company's capability of sustained operations.

The responsibility of the Company's External Auditor, with respect to financial reporting are set out in the section headed "Independent Auditors' Report" in this Annual Report.

#### 4. CODE OF CONDUCT FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by Directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having been made specific enquiry, all the Directors confirmed that they have complied with the required standard dealings and its code of conduct regarding Director's securities transactions during the year ended 31 December 2020.

#### 5. JOINT COMPANY SECRETARIES

To maintain good corporate governance practices and compliance with the GEM Listing Rules and applicable laws, the Company appointed the followings as the joint Company Secretaries:

#### <u>As to Hong Kong Law</u>

Mr. Siew Chen Yei ("**Mr. Siew**") was appointed as one of the joint company secretaries of the Company in Hong Kong on 12 July 2017. Biographical details of Mr. Siew is set out in the section headed "Directors' Profile" of this Annual Report.

Mr. Ip Pui Sum (葉沛森) ("**Mr. Ip**"), aged 60, was appointed as one of the joint company secretaries of the Company in Hong Kong on 12 July 2017. Mr. Ip has been the founding partner of Sum, Arthur & Co., Certified Public Accountants since 1993 whose scope of services includes the provision of financial statement audit, accounting and company secretary services. Mr. Ip has been appointed as the company secretary of various companies listed on the Main Board. Mr. Ip obtained a higher diploma in accountancy from the Hong Kong Polytechnic University in November 1982 and a master's degree in business administration from Henley Management College in Brunel University in May 1997. Mr. Ip is a Certified Public Accountant (Practising) in Hong Kong, a fellow member of the Chartered Association of Certified Accountants and an associate member of the Chartered Institute of Management Accountants, the Institute of Chartered Secretaries and Administrators and the Hong Kong Institute of Company Secretaries.

#### As to Singapore Law

Mr. Tan Kim Swee Bernard (Chen Jinrui Bernard) ("**Mr. Tan**"), aged 45, was appointed as one of the joint company secretaries of the Company in Singapore on 8 November 2016. He is a practising solicitor in Singapore. Mr. Tan has over twenty-one (21) years of experiences in legal practice including the professional secretarial services sector in Singapore. He obtained a Bachelor of Laws degree from the National University of Singapore in August 2000.

Mr. Ip provides joint company secretarial support and assists Mr. Siew and Mr. Tan so as to enable them to acquire the requisite knowledge and experience (as required under Rule 5.14 of the GEM Listing Rules) in order to discharge their duties and responsibilities as Company Secretaries of the Company. During the Financial Year, Mr. Ip communicated with Mr. Siew and Mr. Tan on a regular basis regarding matters in relation to corporate governance, the GEM Listing Rules as well as other applicable laws and regulations of Hong Kong which are relevant to the operations and affairs of the Company.

#### 6. INTERNAL CONTROL

The Directors of the Company understand that the Board shall be responsible for maintaining an adequate internal control system to safeguard the investment of shareholders and assets of the Company and reviewing the effectiveness of the system. The Board has examined the effectiveness of the existing internal control system of the Company, and the Company considers that the internal control system is effective and adequate. In this regard, the Compliance and Internal Audit Departments have put in place a Risk Register identifying specific risk areas. There will be a Compliance Workplan whereby in various periods each year specific risk areas will be reviewed to ascertain that procedures and internal controls in-place are sufficient and properly enforced. These areas include, but are not limited to, Anti Money Laundering, Fund Management, Financial Advisory, Business Continuity Management, and Outsourcing. The reviews will be based on the risk value indicator allocated to that particular risk area. Thus, the higher the risk the more frequent a review of that area would be conducted — the frequency ranging from annual reviews to review once every two (2) to three (3) years.

#### 7. REMUNERATION POLICY FOR DIRECTORS AND SENIOR MANAGEMENT

Particulars of the Directors' remuneration for the year ended 31 December 2020 are set out in note 9 to the consolidated financial statements of this Annual Report.

The remuneration of the members of the senior management (other than the Directors) for the year ended 31 December 2020 by band is as follows:

#### **Remuneration Band in HKD**

Number of individuals

2

Nil to HKD1,000,000

## CORPORATE GOVERNANCE REPORT

#### 8. AUDITORS' REMUNERATION

The Audit Committee of the Company is responsible for considering the appointment of the External Auditor and reviewing any non-audit functions performed by the External Auditor, including whether such non-audit functions could give rise to any actual or potential material adverse effect on the Company. During the financial year ended 31 December 2020, the remuneration paid or payable to the External Auditor for audit and non-audit services are set out as follows:

Services rendered	Fee paid/payable \$\$'000
Statutory annual audit service	161
Review of interim results	20

#### 9. COMMUNICATIONS WITH SHAREHOLDERS AND INVESTORS

#### 9.1 Shareholders' Right to Requisite a Meeting

As one of the measures to safeguard Shareholders' interest and rights, it is proposed that separate resolutions can be tabled at Shareholders' meetings on each substantial issue, including the election of individual Directors. The voting results will be posted on the websites of the Stock Exchange and the Company after the Shareholder's meeting.

#### Procedures for Shareholders to convene an Extraordinary General Meeting (the "EGM")

The following procedures for shareholders to convene an EGM are subject to the Constitution (as amended from time to time), and the applicable legislation and regulation, in particular the GEM Listing Rules:

- (a) Any one or more member(s) holding at the date of the deposit of the requisition not less than ten percent (10%) of the total number of paid-up shares carrying the right of voting at general meetings of the Company (the "Eligible Shareholder(s)"), shall at all times have the right, by written requisition sent to the Company's principal place of business in Hong Kong as set out in the manner below, to require an EGM to be called by the Board for the transaction of any business specified in such requisition;
- (b) The Eligible Shareholder(s) who wish to convene an EGM must deposit a written requisition (the "Requisition"), signed by the Eligible Shareholder(s) concerned to the Board or Company Secretary at the Company's principal place of business in Hong Kong at Unit 2938, Level 29, Infinitus Plaza, 199 Des Voeux Road Central, Sheung Wan, Hong Kong;
- (c) The Requisition must state clearly the name of the Eligible Shareholder(s) concerned, his/her/ their shareholding in the Company, the reason(s) to convene an EGM and the proposed agenda;

- (d) The Company will check the Requisition and will be verified with the Company's share registrar in Hong Kong. If the Requisition is proper and in order, the Board will convene an EGM by serving sufficient notice in accordance with the requirements under the Constitution to all the registered shareholders, and such meeting shall be held within two (2) months after the deposit of the Requisition. On the contrary, if the request has been verified as not being in order, the Eligible Shareholder(s) concerned will be advised of the outcome and accordingly, an EGM will not be convened as requested.
- (e) If within twenty-one (21) days from the date of the deposit of the Requisition, the Board fails to proceed to convene such EGM, the Eligible Shareholder(s) may do so in the same manner, and all reasonable expenses incurred by the Eligible Shareholder(s) concerned as a result of the failure of the Board shall be reimbursed by the Company to the Eligible Shareholder(s) concerned.

### 9.2 Inquiry and Communication of Shareholders

The Company releases its announcements, financial data and other relevant data on its website www. zacdgroup.com, which serves as a channel facilitating effective communication. Shareholders may send any inquiry in writing to the Company's principal place of business in Hong Kong. The Company will properly handle all inquiries in due course.

The Board welcomes suggestions from shareholders, and encourages shareholders to attend general meetings to directly raise any issues that they may have to the Board and the Management. Usually, the Chairman of the Board and the Chairman of respective committees would attend AGM and other general meetings to answer questions put forward by shareholders.

Detailed voting procedures and all resolutions voted on shall be set out in circulars to shareholders.

For put forward any enquiries to the Board of the Company, shareholders may send written enquiries to the Company, details are as follow:

#### Hong Kong

Address: Unit 2938, Level 29, Infinitus Plaza, 199 Des Voeux Road Central, Sheung Wan, Hong Kong

# 10. CONSTITUTIONAL DOCUMENTS

During the financial year ended 31 December 2020, the Company did not make any changes to the Constitution. The latest Constitution of the Company is available on the GEM's website and the Company's website.

#### 11. DEED OF NON-COMPETITION BY THE CONTROLLING SHAREHOLDERS

Details of the Deed of Non-competition are set out in the section headed "Relationship with Controlling Shareholders" of the Prospectus of the Company dated 28 December 2017 and there is no change thereon up to the date of this report. The INEDs have reviewed the status of compliance by each of the controlling shareholders with the undertakings and as far as the INEDs can ascertain, there is no breach of any of the undertakings in the Deed of Non-competition.



Ernst & Young LLP One Raffles Quay North Tower, Level 18 Singapore 048583 Mailing Address: Robinson Road PO Box 384 Singapore 900734 Tel: +65 6535 7777 Fax: +65 6532 7662 ey.com

# To the Members of ZACD Group Ltd. **REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS**

# Opinion

We have audited the financial statements of ZACD Group Ltd. (the Company) and its subsidiaries (collectively, the Group), which comprise the statements of financial position of the Group and the Company as at 31 December 2020, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act), International Financial Reporting Standards (IFRSs) and Singapore Financial Reporting Standards (International) (SFRS(I)) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2020 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority (ACRA) *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled our responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Key Audit Matters (cont'd)

#### Valuation of investment in equity securities

Investment in equity securities relate to equity interests presently held or to be received by the Group in Investment Special Purpose Vehicles ("**SPVs**") that undertake investments in real estate development projects. In determining their classification as investment in equity securities held at fair value through other comprehensive income, management is required to exercise judgement and consider factors such as the contractual characteristics of the assets, the Group's intended plan for these assets, and whether the assets convey any right to the holder with respect to fixed or determinable payments.

Investment in equity securities are measured at fair value with the corresponding fair value change recognised in other comprehensive income. These assets accounted for approximately 6.8% of the Group's total assets as at 31 December 2020.

The fair value of these assets, which are not traded in an active market, is determined through the application of valuation technique. This technique involves the use of assumptions and estimates determined by management using their judgement. Estimation uncertainty exists for such assets given that they are not traded in an active market and the internal modelling technique adopted by management uses significant unobservable inputs. Accordingly, the investment in equity securities are classified as level 3 financial instruments under the fair value hierarchy.

The valuation of the investment in equity securities was considered a key audit matter given the degree of complexity involved in valuing these financial instruments and the significance of the judgements and estimates made by the management.

In Notes 3 and 35 to the Group's financial statements, the management has described the key sources of estimation involved in determining the fair value.

In the course of the audit, we assessed the appropriateness of the classification of these investment in equity securities held at fair value through other comprehensive income. We involved our internal valuation specialist to review the appropriateness of the valuation model and reasonableness of management's assumptions used to value the investment in equity securities. Key assumptions used in the valuation includes future dividend distribution cash flows expected to be received by the Group which are based on the Investment SPV's projected distributable profits, the level of uncertainty to be ascribed to such profits projection taking into consideration the current stage of the underlying real estate project's development data. We held discussions with management and perused correspondences with real estate developer partners to ascertain if there were any potential issues or events that could impact the economic outcome currently estimated by the management for key real estate projects. We also checked the arithmetic accuracy of management's fair value computation, and evaluated the adequacy of disclosures in the consolidated financial statements in Notes 15 and 35.

# **INDEPENDENT** AUDITOR'S REPORT

To the Members of ZACD Group Ltd.

# Key Audit Matters (cont'd)

# Specific allowance for impairment loss on financial assets and contingent liability considerations in relation to the Australia Hotel Portfolio Transaction and the US Hotel Transaction

Details on the Australia Hotel Portfolio Transaction and the US Hotel Transaction can be found in Note 33 to the Group's financial statements.

Specific allowance for impairment loss on financial assets and contingent liability considerations relating to the Australia Hotel Portfolio Transaction and the US Hotel Transaction were considered a key audit matter as significant management judgment are required to determine the amount of specific allowance and in assessing the probability or quantum of any related liability. Management judgment is also required in assessing whether the Group's risk of loss is remote, possible or probable and whether the matter is considered a contingent liability to be disclosed. Where the risk of loss is probable, management is required to estimate the provision amount based on the expected economic outflow.

Our audit procedures on the specific allowance for impairment loss includes obtaining an understanding on management's impairment assessment of the receivables relating to the Australia Hotel Portfolio Transaction. We assessed the reasonableness of management's assumptions and inputs used in determining whether the debtor is credit-impaired and the determination of the cash flows that the entity expects to recover from the debtor based on available information and circumstances specific to the debtor. We also assessed the adequacy of specific allowance made by the Group against this receivable by considering developments up to the date of the financial statements.

In relation to consideration relating to the contingent liability, we inquired with management and internal legal counsel of the Group to understand the process relating to the identification and assessment of the matter relating to the Australia Hotel Portfolio Transaction and the US Hotel Transaction. We reviewed management's assessment on whether it will have a material impact on the Group's financial statements. We also discussed with management on their evaluation of the probability and magnitude of losses, if any. We reviewed legal correspondences and requested written opinion from the Group's external legal counsel to evaluate management's assessment and evaluation of the Group's obligations and risk of loss.

#### **Other Information**

Management is responsible for other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# **Responsibilities of Management and Directors for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act, IFRSs and SFRS(I), and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

# **INDEPENDENT** AUDITOR'S REPORT

To the Members of ZACD Group Ltd.

# Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Lee Wei Hock.

Ernst & Young LLP Public Accountants and Chartered Accountants Singapore

26 March 2021

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2020

		Grou	ıp
	Note	2020 S\$'000	2019 S\$'000
Revenue	5	5,325	14,919
Other income and gains	5	1,377	1,183
Staff costs	6	(6,779)	(7,720)
Depreciation	14	(225)	(189)
Amortisation of right-of-use asset	23	(433)	(513)
Amortisation of capitalised contract costs	24	(93)	(59)
Impairment losses on financial assets	7	(16,204)	_
Impairment loss on capitalised contract costs	24	(200)	_
Marketing expenses		(14)	(37)
Other expenses, net		(3,047)	(2,559)
Interest expense		(37)	(31)
(Loss)/profit before tax	8	(20,330)	4,994
Income tax credit/(expense)	11	67	(372)
(Loss)/profit for the year attributable to owners of the			
Company		(20,263)	4,622
(Loss)/earnings per share attributable to owners of the	12		
Company — Basic (cents)	Ι∠	(1.01)	0.23
— Diluted (cents)		(1.01)	0.23
		(1.01)	0.23

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2020

		Grou	up
		2020	2019
	Note	S\$'000	S\$'000
(Loss)/profit for the year		(20,263)	4,622
Other comprehensive (loss)/income:			
Items that will not be reclassified to profit or loss			
Fair value changes on investment in equity securities	15	(828)	(1,127)
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translation of foreign operations		97	1
Other comprehensive loss for the year		(731)	(1,126)
Total comprehensive (loss)/income for the year			
attributable to owners of the Company		(20,994)	3,496

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF FINANCIAL POSITION

As at 31 December 2020

		Group		Company		
		2020	2019	2020	2019	
	Note	S\$'000	S\$'000	S\$'000	S\$'000	
Non-current assets						
Property, plant and equipment	14	236	435	64	170	
Right-of-use asset	23	117	547	117	466	
Investment in equity securities	15	1,469	2,297	_	-	
Investments in subsidiaries	17	_	_,	12,340	15,515	
Prepayments, deposits and other						
receivables	19	281	304	273	295	
Deferred tax assets	25	_	12	_	_	
Total non-current assets		2,103	3,595	12,794	16,446	
Current ecceto						
Current assets Trade receivables	16	4,940	10,675	525		
Amount due from ultimate holding	10	4,740	10,075	525	-	
company	18	5	1	_	1	
Amounts due from related parties	10	5	I	_	1	
(non-trade)	18	1,177	6,899	359	5,343	
Amounts due from subsidiaries	17	-	0,077	5,389	7,458	
Prepayments, deposits and other	17			5,507	7,400	
receivables	19	436	438	212	209	
Capitalised contract costs	24	275	415		207	
Loans and related receivables	20	2/5		_	_	
Cash and cash equivalents	21	12,664	18,342	8,553	14,495	
Total current assets		19,497	36,770	15,038	27,506	
					-	
Current liabilities						
Trade payables, other payables and	00	4 400	4 (04	450	010	
accruals	22	1,429	1,681	458	310	
Amount due to ultimate holding	10		4			
company	18	1	1	-	-	
Amounts due to related parties (non-	10		07(			
trade)	18	349	276	37	44	
Amounts due to subsidiaries	17	-	-	-	395	
Lease liabilities	23	121	436	121	354	
Income tax payable	0 (	-	172	-	-	
Bank borrowing	26	255	-	255	-	
Total current liabilities		2,155	2,566	871	1,103	

		Gro	oup	Com	pany
	Note	2020 S\$'000	2019 S\$'000	2020 S\$'000	2019 S\$'000
Net current assets		17,342	34,204	14,167	26,403
Non-current liabilities					
Other payables	22	39	93	8	12
Lease liabilities	23	-	121	-	121
Bank borrowing	26	2,750	_	2,750	_
Deferred tax liability	25	65	_	9	-
Total non-current liabilities		2,854	214	2,767	133
Net assets		16,591	37,585	24,194	42,716
Equity					
Share capital	27	29,866	29,866	38,853	38,853
Reserves	28	(13,275)	7,719	(14,659)	3,863
Total equity		16,591	37,585	24,194	42,716

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2020

Group	Note	Share capital (Note 27) S\$'000	Investment in equity securities revaluation reserve S\$'000	Exchange fluctuation reserve S\$'000	Capital reserve S\$'000	Retained profits/ (accumulated losses) S\$'000	Total equity S\$'000
At 1 January 2019		29,866	3,424*	(34)*	1,491*	342*	35,089
Profit for the year		-	-	-	-	4,622	4,622
Other comprehensive income/(loss) for the year:							
Exchange differences on translation of foreign							
operations		-	-	1	-	-	1
Fair value changes on investment in equity securities	15	-	(1,127)	-	-	-	(1,127)
Total comprehensive income/(loss) for the year		-	(1,127)	1	-	4,622	3,496
Distributions to owners							
Dividends	13	-	-	-	-	(1,000)	(1,000)
Distributions to owners		-	-	-	-	(1,000)	(1,000)
At 31 December 2019 and 1 January 2020		29,866	2,297*	(33)*	1,491*	3,964*	37,585
Loss for the year		-	-	-	-	(20,263)	(20,263)
Other comprehensive income/(loss) for the year:							
Exchange differences on translation of foreign							
operations		-	-	97	-	-	97
Fair value changes on investment in equity securities	15	-	(828)	-	-	-	(828)
Total comprehensive income/(loss) for the year		-	(828)	97	-	(20,263)	(20,994)
At 31 December 2020		29,866	1,469*	64*	1,491*	(16,299)*	16,591

\* These reserve accounts comprise the consolidated reserves of \$\$7,719,000 and -\$\$13,275,000 in the consolidated statements of financial position as at 31 December 2019 and 2020 respectively.

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

82

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2020

		Group		
		2020	2019	
	Note	S\$'000	S\$'000	
Cash flows from operating activities				
(Loss)/profit before tax		(20,330)	4,994	
Adjustments for:		(	.,,,,	
Depreciation	14	225	189	
Amortisation of right-of-use asset	23	433	513	
Amortisation of capitalised contract costs	24	93	59	
Impairment loss on capitalized contract costs	24	200	_	
Unrealised foreign exchange gains		(77)	(111	
Impairment loss on trade receivables	16	3,867	-	
Impairment loss on loans and related receivables	7	12,337	_	
Loss on disposal of property, plant and equipment		-	44	
Interest income		(25)	(563	
Interest expense		37	31	
Operating cash flows before changes in working capital		(3,240)	5,156	
Changes in working capital:		4.070	// 「1「	
Decrease/(increase) in trade receivables		1,868	(6,515	
Decrease in prepayments, deposits and other receivables		25	21	
Increase in capitalised contract costs		(153)	(474	
Decrease in trade payables, other payables and accruals		(279)	(326	
Increase in amounts due to related parties		94	6	
Cash used in operations		(1,685)	(2,132	
ncome tax paid		(28)	_	
nterest received		25	563	
nterest paid		(21)	(3	
Net cash flows used in operating activities		(1,709)	(1,572	
Cash flows from investing activities	11	(30)	(30	
Purchases of items of property, plant and equipment Increase)/decrease in an amount due from ultimate holding	14			
company		(4)	88	
Decrease/(Increase) in amounts due from related parties		5,722	(6,357	
oans granted to related parties		(14,422)		
Repayment from bridging loans and related interest receivables		2,086	19,968	
Net cash flows (used in)/generated from investing				
activities		(6,648)	13,669	

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2020

		Grou	р
		2020	2019
	Note	S\$'000	S\$'000
Cash flows from financing activities			
Decrease in amount due to ultimate holding company		_	(55)
(Decrease)/Increase in amounts due to related parties		(22)	22
Proceeds from bank borrowing	26	3,000	_
Repayment of obligations under finance leases		(26)	_
Dividends paid		-	(1,000)
Repayment of leases liabilities		(446)	(545)
Net cash flows generated from/(used in) financing			
activities		2,506	(1,578)
Net (decrease)/increase in cash and cash equivalents		(5,851)	10,519
Cash and cash equivalents at beginning of year		18,342	7,708
Effect of foreign exchange rate changes, net		173	115
Cash and cash equivalents at end of year	21	12,664	18,342

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

For the year ended 31 December 2020

# 1. CORPORATE INFORMATION

The Company is a company limited by shares, which is domiciled and incorporated in the Republic of Singapore ("**Singapore**"). The registered office of the Company, which is also its principal place of business, is located at 2 Bukit Merah Central #22-00, Singapore 159835.

The Company is an investment holding company. During the year, the Company's subsidiaries were principally engaged in the provision of the following services:

- (i) investment management services, which includes (a) special purpose vehicle ("**SPV**") investment management and (b) fund management;
- (ii) acquisitions and projects management;
- (iii) property management and tenancy management services; and
- (iv) financial advisory services.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 2.1 Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("**IFRS**") as issued by the International Accounting Standards Board and Singapore Financial Reporting Standards (International) ("**SFRS(I)**") as issued by the Singapore Accounting Standards Council ("**ASC**").

The financial statements have been prepared on a historical cost convention, except as disclosed in the accounting policies and explanatory notes below. The financial statements are presented in the Company's functional currency, Singapore Dollar ("S\$"), and all values are rounded to the nearest thousand (S\$'000), except when otherwise indicated.

The preparation of financial statements in conformity with IFRS and SFRS(I) requires management to exercise its judgement in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where estimates and assumptions are significant to the financial statements are disclosed in Note 3.

On 29 December 2017, the ASC issued SFRS(I), Singapore's equivalent of the IFRS which is available for application by Singapore-incorporated companies for annual periods beginning on or after 1 January 2018. Following the introduction and adoption of this new financial reporting framework, the Group has chosen to comply with both IFRS and SFRS(I).

For the purpose of SFRS(I), financial statements that have been prepared in accordance and complied with IFRS are deemed to have also complied with SFRS(I). SFRS(I) comprise standards and interpretations that are equivalent to IFRS. All references to SFRS(I) and IFRS are referred to collectively as "IFRS" in these financial statements, unless specified otherwise.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.2 New accounting standards effective on 1 January 2020

The accounting policies adopted are consistent with those of the previous financial year. The Group has adopted all the new and revised standards that are effective for annual financial period beginning on 1 January 2020. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

### 2.3 Standard issued but not yet effective

The Group has not adopted the following standards applicable to the Group that have been issued but not yet effective:

Description	Effective for annual periods beginning on or after
Amendments to IFRS 9 Financial Instruments, IAS 39 Financial Instruments: Recognition and Measurement, IFRS 7 Financial Instruments: Disclosures, IFRS 16 Leases: Interest Rate Benchmark Reform — Phase 2	1 January 2021
Amendments to IAS 16 Property, Plant and Equipment: Proceeds before Intended Use	1 January 2022
Amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets: Onerous Contracts — Cost of Fulfilling a Contract	1 January 2022
Annual Improvements to FRSs 2018–2020	1 January 2022
Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current	1 January 2023
Amendments to IFRS 10 <i>Consolidated Financial Statements and</i> IAS 28 Investments in Associates and Joint Venture	Date to be determined

The directors expect that the adoption of the standards above will have no material impact on the financial statements in the year of initial application.

### 2.4 Basis of consolidation and business combinations

The consolidated financial statements include the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the current year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it de-recognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.5 Current versus non-current classification

The Group presents assets and liabilities in the statements of financial position based on current/noncurrent classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realised within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

#### 2.6 Fair value measurement

The Group measures financial instruments such as unquoted investment in equity securities at fair value at the end of each reporting period. Fair value related disclosures for financial instruments that are measured at fair value or where fair values are disclosed, are summarised in the following notes:

- Disclosures for valuation methods, significant estimates and assumptions (Note 35)
- Quantitative disclosures of fair value measurement hierarchy (Note 35)
- Financial instruments (including those carried at amortised cost) (Note 34)

### 2.6 Fair value measurement (cont'd)

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group's management determines the policies and procedures for recurring fair value measurement, such as for unquoted investment in equity securities.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.6 Fair value measurement (cont'd)

At each reporting date, the Group's management analyses the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Group's accounting policies. For this analysis, the Group's management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The Group's management also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

### 2.7 Foreign currencies

The financial statements are presented in S\$, which is also the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

# (a) Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

#### 2.7 Foreign currencies (cont'd)

### (b) Group companies

On consolidation, the assets and liabilities of foreign operations are translated into S\$ at the rate of exchange prevailing at the reporting date and their statements of profit or loss are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognised in OCI. On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to profit or loss.

# 2.8 Cash dividend distribution to owners of the Company

The Company recognises a liability to make cash distributions to owners of the Company when the distribution is authorised and the distribution is no longer at the discretion of the Company. According to the corporate laws of Singapore, a distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

#### 2.9 Property, plant and equipment

Property, plant and equipment are initially recorded at cost. Subsequent to recognition, property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any. The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets, as follows:

Computers	3 years
Office equipment	3 years
Furniture and fittings	3 years
Renovation	Over shorter of remaining lease term and 3 years
Motor vehicles	10 years

An item of property, plant and equipment is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is included in profit or loss in the year the asset is de-recognised.

The residual values, useful lives and depreciation methods are reviewed at each financial year-end and adjusted prospectively, if appropriate.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.10 Financial instruments — initial recognition and subsequent measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# (a) Financial assets

### Initial recognition and measurement

Financial assets are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

All purchases and sales of financial assets are recognised or derecognised on the trade date which is the date that the Group commits to purchase or sell the asset.

# Subsequent measurement

# Investment in debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the contractual cash flow characteristics of the asset.

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, and through amortisation process.

#### Investment in equity securities

On initial recognition of an investment in equity instrument that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. Dividends from such investments are to be recognised in profit or loss when the Group's right to receive payments is established. Gains and losses on these financial assets are never recycled to profit or loss. Equity instruments designated at fair value through OCI are not subject to impairment assessment. The Group elected to classify irrevocably its non-listed equity instruments under this category.

### 2.10 Financial instruments — initial recognition and subsequent measurement (cont'd)

#### (a) Financial assets (cont'd)

#### Derecognition

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired.

#### (b) Financial liabilities

#### Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

Financial liabilities are recognised initially at fair value, plus, in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

#### Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

#### (c) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.11 Impairment of financial assets

The Group recognises an allowance for expected credit losses ("**ECLs**") for all financial assets not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

Loss allowances of the Group are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from default events that are possible within the 12 months after the reporting date (or for a shorter period if the expected life of the instrument is less than 12 months); or
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life
  of a financial instrument.

# (a) Simplified approach

The Group applies the simplified approach to provide for ECLs for all trade receivables. The simplified approach requires the loss allowance to be measured at an amount equal to lifetime ECLs.

# (b) General approach

The Group applies the general approach to provide for ECLs on all other financial assets not held at fair value through profit or loss. Under the general approach, the loss allowance is measured at an amount equal to 12-month ECLs at initial recognition.

At each reporting date, the Group assesses whether the credit risk of a financial instrument has increased significantly since initial recognition. When credit risk has increased significantly since initial recognition, loss allowance is measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and includes forward-looking information.

If credit risk has not increased significantly since initial recognition or if the credit quality of the financial instruments improves such that there is no longer a significant increase in credit risk since initial recognition, loss allowance is measured at an amount equal to 12-month ECLs.

#### 2.12 Impairment of non-financial assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or a cash-generating unit's fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or a cash-generating unit exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

Impairment losses are recognised in profit or loss in expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss.

#### 2.13 Cash and cash equivalents

Cash and cash equivalents in the consolidated statements of financial position comprise cash at banks and on hand and short-term deposits with a maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, as they are considered an integral part of the Group's cash management.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.14 Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the statement of profit or loss over the expected useful life of the relevant asset by equal annual instalment.

# 2.15 Revenue recognition

Revenue is recognised when the Group satisfies a performance obligation by transferring a promised good or service to the customer, which is when the customer obtains control of the good or service. A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied performance obligation. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

Revenue is measured based on the consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties. Revenue is measured at the fair value of consideration received or receivable, excluding discounts, rebates, and sales taxes or duties.

The specific recognition criteria described below must also be met before revenue is recognised.

# Rendering of services

The Group provides investment management, acquisitions and projects management, property management and tenancy management services and financial advisory services as described below.

#### (a) SPV investment management

The Group provides investment management services to investors of real estate projects by establishing and incorporating SPV (the "**Investment SPV**") through which the investors participate in the project by subscribing convertible loans that are issued by the Investment SPV and/or entering into trust deeds with the Group's ultimate holding company under the trust structure. Post establishment and incorporation of the Investment SPV, the Group continues to provide investment management services to the investors by managing the Investment SPV up to the time of project completion.

### 2.15 Revenue recognition (cont'd)

### **Rendering of services** (cont'd)

#### (a) SPV investment management (cont'd)

The Group derives investment management revenue from the investors of the Investment SPV comprising: (i) fixed pre-negotiated investment management fees receivable in cash; and (ii) establishment fees receivable in the form of equity shares (the "**Establishment Shares**") in the Investment SPV, that are owned by the investors upon conversion of their convertible loans as and when the underlying real estate project is substantially complete, together with the dividend income from such Establishment Shares or performance fees from the profits made by the investors through dividend distribution received by the Group's ultimate holding company on behalf of investors under the trust structure. The Group also derives performance fee from a major investor in return for providing a priority right to this investor to participate in real estate projects. Such fee is pegged to a stipulated percentage of all dividends and/or profit distributions to be received by the investor on its investments in the real estate projects.

The Group recognises the fixed pre-negotiated investment management fee revenue on a timeapportioned basis over the estimated real estate development period, and establishment fee revenue, based on the initial fair value of its right over the entitlement to the Establishment Shares which the Group is entitled to receive upon subscription of convertible loans in the Investment SPV by the investors, when it is probable that the Group will receive the Establishment Shares. Subsequent to initial recognition, the Group's entitlement to the Establishment Shares is accounted for as investment in equity securities in accordance with Note 2.10(a) above. The Group's entitlement to the dividend from the Establishment Shares is accounted for according to the accounting policies for "**Dividends**" set out below. Performance fee from the major investor is not recognised until it is highly probable that a significant reversal of the cumulative amount of the fee revenue recognised will not occur upon resolution of any uncertainty.

#### (b) Fund management

The Group renders fund management services by establishing and serving as manager of private real estate funds. Under this arrangement, the Group is responsible for the origination of the investment of the fund, establishment of the investment structure, placement to investors and management of the funds' investment portfolio where it actively sources for real estate deals and manages the investment process for the funds, manages the assets owned by the funds, and sources for avenues for divesting the investments in order to maximise the funds' internal rates of return.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.15 Revenue recognition (cont'd)

# Rendering of services (cont'd)

# (b) Fund management (cont'd)

Under the contracts entered into with the private real estate funds, the Group is entitled to fund establishment fee and fund management fees based on a percentage of committed capital and performance fees based on a percentage of return on equity of the fund upon divestment of all investments in the fund or expiration or early termination of the fund life. The fund management fees are received semi-annually or annually and are recognised on a straight-line basis over the contract terms. The fund establishment fees are recognised as and when the Group's rights and entitlement to the fees are established. Performance fees are not recognised until it is highly probable that a significant reversal of the cumulative amount of fee revenue recognised will not occur upon the resolution of any uncertainty.

Incremental costs of obtaining a contract are capitalised if these costs are recoverable. Capitalised contract costs are subsequently amortised on a systematic basis as the Group recognises the related revenue. An impairment loss is recognised in profit or loss to the extent that the carrying amount of the capitalised contract costs exceeds the remaining amount of consideration that the Group expects to receive in exchange for the services to which the contract costs relates less the costs that relate directly to providing the services and that have not been recognised as expenses.

# (c) Acquisitions and projects management (Note 1)

Acquisitions and projects management include the Group's services in sourcing, assessing and securing quality real estate assets for real estate developers and services rendered by the Group to real estate developers generally comprise services in the areas of tender consultancy and research, design development consultancy, project marketing, sales administration and handover and property defects management services, coordination of legal services, as well as finance and corporate services. These services are provided to real estate developers to help to address various needs during each major stage of real estate developments.

Note 1: The segment was previously known as "Project consultancy and management". The change in the name of the business segment was mainly to better reflect the current business activities undertaken and to better position the Group's services to its clients in this segment.

### 2.15 Revenue recognition (cont'd)

### **Rendering of services** (cont'd)

#### (d) Property management and tenancy management

The Group's property management services are primarily provided to real estate developers and property owners' association including property maintenance management services and ancillary services, such as accounting and financial services. Properties managed by the Group comprise residential properties as well as non-residential properties including commercial buildings, office buildings and industrial parks. Fixed pre-negotiated fees are specified in property management contracts which typically cover a one-year service period and are renewable on an annual basis. Such fees are recognised as revenue on a time-apportioned basis over the contractual service period.

The Group's tenancy management services are primarily provided to property owners and help the property owners oversee a full range of services including defect management, rental management, lease advisory services, administrative management and tenants care management. Revenue is recognised by the Group on an accrual basis in accordance with the terms of the underlying agreements.

#### (e) Financial advisory services

The Group's financial advisory services primarily relate to corporate finance advisory services and investment advisory services. Revenue is recognised by the Group as and when the services have been rendered.

#### Dividends

Revenue is recognised when the Group's right to receive the payment is established, which is generally when shareholders approve the dividend.

Dividend income derived from the Establishment Shares is classified under SPV investment management fees.

#### 2.16 Leases

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that asset is or these assets are not explicitly specified in an arrangement.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.16 Leases (cont'd)

### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### Right-of-use asset

The Group recognises right-of-use asset at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use asset is measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use asset includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use asset is depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use asset is subject to impairment.

#### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### Short-term leases

The Group applies the short-term lease recognition exemption to its short-term leases of office properties (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

# 2.17 Employee benefits

### (a) Defined contribution plans

The Group participates in the national/mandatory pension schemes as defined by the laws of the countries/jurisdictions in which it has operations. In particular, the Group makes contributions to the Central Provident Fund scheme in Singapore and the Mandatory Provident Fund retirement benefit scheme in Hong Kong. Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related employee service is received.

### (b) Employee leave entitlement

Employee entitlements to annual leave are recognised as a liability when they are accrued to the employees. The estimated liability for leave is recognised for services rendered by employees up to the end of the reporting period.

### 2.18 Taxes

#### (a) Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of each reporting date in the countries/jurisdiction where the Group operates and generates taxable income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### (b) Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.18 Taxes (cont'd)

### (b) Deferred tax (cont'd)

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

#### 2.18 Taxes (cont'd)

### (b) Deferred tax (cont'd)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### (c) Sales tax

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

#### 2.19 Deferred revenue

Deferred revenue represents advance receipts from customers for services that have yet to be rendered, and is recognised as revenue in profit or loss as and when these services are rendered.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.20 Contingencies

A contingent liability is:

- (a) a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) a present obligation that arises from past events but is not recognised because:
  - (i) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) the amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised in the statement of financial position, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

# 2.21 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in profit or loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### 2.22 Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control of the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group; or
- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

For the year ended 31 December 2020

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

# 2.23 Financial guarantee

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantees are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, financial guarantees are measured at the higher of the amount of expected credit loss determined in accordance with the policy set out in Note 2.11 and the amount initially recognised less, when appropriate, the cumulative amount of income recognised over the period of the guarantee.

### 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future periods.

Other disclosures relating to the Group's exposure to risks and uncertainties includes:

- Capital management (Note 36)
- Financial risk management objectives and policies (Note 36)

#### Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the financial statements:

### Consolidation of Investment SPVs and private real estate funds

The Group has been delegated decision-making rights to carry out activities as managers for Investment SPVs and private real estate funds for the benefit of their investors. Assessing whether the Group is making decisions as a principal or carrying out the decisions made by all the investors is a significant judgement. The Group considers the terms and conditions of the arrangement to assess whether it is an agent or a principal based on the scope of decision-making authority it has, rights held by other parties, its remuneration structure and exposure to variability of returns through other interests.

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (cont'd)

### Judgements (cont'd)

#### Consolidation of Investment SPVs and private real estate funds (cont'd)

As at 31 December 2020, the Group acted as managers for 21 (2019: 22) Investment SPVs and 7 (2019: 7) private real estate funds respectively. Having considered the fact patterns surrounding each of these Investment SPVs and private real estate funds in which the Group acts as a manager, the Group considers that it does not control all these Investment SPVs and private real estate funds.

#### Variable consideration from performance fees

Under its SPV investment management business, the Group derives performance fee from a major investor in return for providing a priority right to this investor to participate in real estate projects. Such fee is pegged to a stipulated percentage of all dividends and/or profit distributions that will be received by the investor on its investments in the real estate projects. In addition, the Group is entitled to performance fees under its fund management business. Such fees are based on a percentage of return on equity of the fund upon divestment of all investments in the fund or expiration or early termination of the fund life.

The Group recognises such performance fees when, and only when, it is assessed to be highly probable that a significant reversal of the cumulative fee revenue recognised will not occur in future periods. There are uncertainties on whether the major investor will be able to receive dividends and/or profit distributions from its project investments, and whether the fund will be able to achieve positive return on equity upon divestment of all its investments or at the end of its fund life. Assessment on whether a significant reversal of the cumulative fee revenue recognised will occur in future periods hence involves significant judgment on the part of management.

# Contingent liability considerations in relation to the Australia Hotel Portfolio Transaction and the ZACD US Fund

The Group consults with its legal counsels on matters related to litigation, and other experts within the Group with respect to matters in the ordinary course of business. As at 31 December 2020, the Group was involved in legal proceedings as disclosed in Note 33.

Assessment on whether the risk of loss is remote, possible or probable requires significant judgement given the complexities involved.

The significant contingent liabilities of the Group are disclosed in Note 33.

For the year ended 31 December 2020

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (cont'd)

### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

## Fair value measurement of investment in equity securities

The fair value of investment in equity securities held by the Group is measured using valuation techniques including the discounted cash flow ("**DCF**") model as these instruments do not have quoted prices in active markets. As these instruments relate to equity interests presently held or to be received by the Group in Investment SPVs that undertake investment in real estate development projects (Note 15), management expects the fair value to be eventually realised through dividend distributions and return of capital that the Group will receive from the Investment SPVs.

The inputs to the valuation models are taken from observable markets where possible, but where this is not feasible, a degree of estimation is required in establishing fair values. Key estimates include considerations of inputs such as future dividend distribution cash flows expected to be received by the Group based on the Investment SPV's projected distributable profits, the level of uncertainty to be ascribed to such profits projection taking into consideration the current stage of the real estate project's development and its sale progress, as well as the discount rate. Changes in assumptions relating to these factors could affect the reported fair value of the financial instruments. See Note 35 for further disclosures.

## Provision for expected credit losses of trade receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust historical credit loss experience with forward-looking information. At every reporting date, historical default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

The carrying amount of trade receivables as at 31 December 2020 are S\$4,940,000 (2019: S\$10,675,000).

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (cont'd)

### Estimates and assumptions (cont'd)

# Specific allowance for impairment loss on financial assets in relation to the Australia Hotel Portfolio Transaction

The Group's provision for specific allowance for impairment loss is established to recognise incurred impairment losses on specific financial assets.

Specific allowances for impairment loss on financial assets are assessed on an individual basis. Individual impairment losses are determined based on the likelihood of the outcome of the legal proceedings as disclosed in Note 33.

The total amount of the Group's specific allowance of impairment losses on financial assets of S\$16,204,000 (2019: S\$Nil) as disclosed in Note 7 is inherently uncertain being sensitive to the outcome of the legal proceedings.

## 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on its products and services and has the following reportable segments, as follows:

#### (a) Investment management

The Group provides investment management services for investors to invest into real estate projects or funds by setting up a single investment vehicle ("**Investment SPV**") or fund holding entity.

## (i) SPV investment management

The Group provides investment management services to investors of real estate development projects by establishing and incorporating Investment SPV through which the investors participate in the project by subscribing convertible loans that are issued by the Investment SPV and/or entering into trust deeds with the Group's ultimate holding company under the trust structure. With respect to a major investor, the Group also derives revenue in return for providing a priority right to this investor to participate in the Group's real estate development projects. Post establishment and incorporation of the Investment SPV, the Group continues to provide investment management services to the investors by managing the Investment SPV up to the time of project completion. The Group also holds the Establishment Shares received from investors to remunerate its SPV investment management services provided, through dividend distribution from the relevant Investment SPVs under the convertible loan structure. Under the trust structure, the Group derives performance fees from the profits made by the investors through dividend distribution received by the Group's ultimate holding company on behalf of investors.

For the year ended 31 December 2020

## 4. **OPERATING SEGMENT INFORMATION** (cont'd)

## (a) Investment management (cont'd)

## (ii) Fund management

The Group renders fund management services by establishing and serving as manager of private real estate funds. Under this arrangement, the Group is responsible for the origination of the investment of the fund, establishment of the investment structure, placement to investors and management of the funds' investment portfolio where it actively sources for real estate deals and manage the investment process for the funds, manages the assets owned by the funds, and sources for avenues for divesting the investments in order to maximise the funds' internal rates of return.

Under the contracts entered into with the private real estate funds, the Group is entitled to fund establishment fee and fund management fees based on a percentage of committed capital and performance fees based on a percentage of return on equity of the fund upon divestment of all investments in the fund or expiration or early termination of the fund life. The fund management fees are received quarterly or annually and are recognised on a straight-line basis over the contract terms. The fund establishment fees are recognised as and when the Group's rights and entitlement to the fees are established. Performance fees are not recognised until it is highly probable that a significant reversal of the cumulative amount of revenue recognised will not occur upon the resolution of any uncertainty.

## (b) Acquisitions and projects management (Note 1)

Acquisitions and projects management include the Group's services in sourcing, assessing and securing quality real estate assets for real estate developers and services rendered by the Group to real estate developers generally comprise services in the areas of tender consultancy and research, design development consultancy, marketing project management, sales administration and handover and property defects management services coordination of legal services, as well as finance and corporate services. These services are provided to real estate developers and help to address various needs during each major stage of real estate development projects.

Note 1: The segment was previously known as "Project consultancy and management". The change in the name of the business segment was mainly to better reflect the current business activities undertaken and to better position the Group's services to its clients in this segment.

### 4. **OPERATING SEGMENT INFORMATION** (cont'd)

#### (c) Property management and tenancy management

The Group's property management services primarily include maintenance management services and ancillary services, such as accounting and financial services. Properties managed by the Group comprise residential properties as well as non-residential properties including commercial buildings, office buildings and industrial parks.

The Group's tenancy management services primarily relate to defect management, rental management, lease advisory services, administrative management and tenants care management.

#### (d) Financial advisory

The Group's financial advisory services primarily relate to corporate finance advisory services and investment advisory services.

Management monitors the operating results of the Group's business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/(loss), which is a measure of adjusted profit/(loss) before tax. The adjusted profit/(loss) before tax is measured consistently with the Group's profit/ (loss) before tax except that unallocated other income and gains as well as head office and corporate expenses are excluded from such measurement.

Segment assets exclude unallocated head office and corporate assets as these assets are managed on a group basis.

Segment liabilities exclude unallocated head office and corporate liabilities as these liabilities are managed on a group basis.

For the year ended 31 December 2020

### 4. **OPERATING SEGMENT INFORMATION** (cont'd)

Year ended 31 December 2020	Investment SPV investment management S\$'000	management Fund management S\$'000	Acquisitions and projects management S\$'000	Property management and tenancy management S\$'000	Financial advisory \$\$'000	Total S\$'000
Segment revenue External customers	580	1,205	1,323	1,434	783	5,325
Segment results Reconciliation: Other income and gains Corporate and unallocated expenses	178	(4,018)	23	(155)	(651)	(4,623) 1,377 (17,084)
Loss before tax						(20,330)
Segment assets Reconciliation: Corporate and unallocated assets	2,274	1,577	3,445	887	3,133	11,316 10,284
Total assets						21,600
Segment liabilities Reconciliation: Corporate and unallocated liabilities	9	701	23	203	254	1,190 3,819
Total liabilities						5,009
Other segment information: Depreciation and amortisation of right-of-use asset Reconciliation: Corporate and unallocated expenses	16	122	112	49	102	401 349
Total						750
Capital expenditure*	3	7	8	8	4	30

\* Capital expenditure represents additions to property, plant and equipment.

## 4. **OPERATING SEGMENT INFORMATION** (cont'd)

	Investment management		Property				
Year ended 31 December 2019	SPV investment management S\$'000	Fund management S\$'000	Acquisitions and projects management S\$'000	management and tenancy management S\$'000	Financial advisory S\$'000	Total S\$'000	
Segment revenue							
External customers	3,328	5,094	982	3,282	2,233	14,919	
Segment results Reconciliation:	2,361	4,058	557	(177)	849	7,648	
Other income and gains Corporate and unallocated expenses					_	1,183 (3,837)	
Profit before tax						4,994	
Segment assets Reconciliation:	7,682	5,591	1,375	1,504	3,156	19,308	
Corporate and unallocated assets					-	21,057	
Total assets						40,365	
Segment liabilities Reconciliation:	63	942	27	578	278	1,888	
Corporate and unallocated liabilities					-	892	
Total liabilities						2,780	
<b>Other segment information:</b> Depreciation and amortisation of right-							
of-use asset Reconciliation:	115	118	31	40	182	486	
Corporate and unallocated expenses					_	216	
Total						702	
Capital expenditure*	9	13	3	45	2	72	

\* Capital expenditure represents additions to property, plant and equipment.

For the year ended 31 December 2020

## 4. **OPERATING SEGMENT INFORMATION** (cont'd)

## **Geographical information**

## (a) Revenue from external customers

	Group		
	2020	2019	
	S\$'000	S\$'000	
Singapore	4,638	9,664	
Malaysia	274	306	
Australia	75	3,152	
British Virgin Island	272	1,496	
Indonesia	_	5	
Other countries/jurisdictions	66	296	
	5,325	14,919	

The revenue information above is based on the locations of the customers.

## (b) Non-current assets

	Group		
	2020	2019	
	S\$'000	S\$'000	
Singapore	271	750	
Other countries/jurisdictions	82	232	
	353	982	

The non-current assets information above is based on the locations of the assets and excludes financial instruments and deferred tax assets.

## Information about major customers

Revenue from major customers contributing to 10% or more of the Group's revenue for each of the reporting periods is set out below:

	Group	
	2020	2019
	S\$'000	S\$'000
Customer A	-	3,008
Customer B*	1,092	-
Customer C*	653	-

\* There was no revenue from Customers B & C for the year ended 31 December 2019.

## 5. REVENUE, AND OTHER INCOME AND GAINS

Revenue represents the aggregate of service fee income earned from the provision of investment management services, acquisitions and projects management, property management and tenancy management services, and financial advisory services. An analysis of revenue, other income and gains is as follows:

	Investment	Investment management		Property		
Year ended 31 December 2020	SPV investment management S\$'000	Fund management S\$'000	Acquisitions and projects management S\$'000	management and tenancy management S\$'000	Financial advisory S\$'000	Total revenue \$\$'000
Primary geographical markets						
Singapore	563	1,205	1,248	1,395	227	4,638
Malaysia	17			39	218	274
Australia	-	-	75	-	-	75
British Virgin Island	-	-	-	-	272	272
Other countries/jurisdictions	-	-	-	-	66	66
	580	1,205	1,323	1,434	783	5,325
Timing of services						
At a point in time	496	587	1,209	-	-	2,292
Over time	84	618	114	1,434	783	3,033
	580	1,205	1,323	1,434	783	5,325
	Investment management			Property		
	SPV	0	Acquisitions	management		
	investment	Fund	and projects	and tenancy	Financial	
Year ended 31 December 2019	management	management	management	management	advisory	Total revenue
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Primary geographical markets						
Singapore	3,170	1,964	838	3,243	449	9,664
Malaysia	153	114	-	39	-	306
Australia	-	3,008	144	-	-	3,152
British Virgin Island	-	-	-	-	1,496	1,496
Indonesia	2	3	-	-	-	5
Other countries/jurisdictions	3	5	-	-	288	296
	3,328	5,094	982	3,282	2,233	14,919
Timing of services						
At a point in time	3,281	4,345	116	-	-	7,742
Over time	47	749	866	3,282	2,233	7,177
	3,328	5,094	982	3,282	2,233	14,919

For the year ended 31 December 2020

## 5. REVENUE, AND OTHER INCOME AND GAINS (cont'd)

	Group		
	2020	2019	
	S\$'000	S\$'00C	
Revenue			
Investment management			
<ul> <li>— SPV investment management fees</li> </ul>	580	3,328	
— Fund management fees	1,205	5,094	
Acquisitions and projects management fees	1,323	982	
Property management and tenancy management fees	1,434	3,282	
Financial advisory fees	783	2,233	
	5,325	14,919	
Other income and gains			
Interest income	25	563	
Government grants*	1,251	164	
Foreign exchange differences, net	77	111	
Income from transfer of unutilised tax losses	_	325	
Others	24	20	
	1,377	1,183	

\* Government grants were received/are receivable by certain subsidiaries and the Company in connection with employment of Singaporean and/or non-Singaporean workers under Special Employment Credit, Wage Credit Scheme, Government-Paid Leave Schemes, Jobs Support Scheme and enhancement/scale up of business capabilities under Capability Development Grant provided by the Singapore Government. There were no unfulfilled conditions or contingencies relating to these grants.

## 6. STAFF COSTS

	Group	
	2020	2019
	S\$'000	S\$'000
Employee benefit expense (including directors' remuneration (Note 9)):		
Salaries, bonuses, commission and other allowances Retirement benefit scheme contributions	6,177	6,965
(defined contribution scheme)	602	755
	6,779	7,720

#### 7. IMPAIRMENT LOSSES ON FINANCIAL ASSETS

	Group		
	2020	2019	
	S\$'000	S\$'000	
Impairment in relation to ZACD Australia Hospitality Fund (Note (a)):			
Trade receivables (Note 16)	3,677	_	
Loans and related receivables (Note 20)	-		
	16,014	-	
Impairment in relation to Property management and Project			
management (Note (b)):			
Trade receivables (Note 16)	190	-	
Total impairment losses for the year	16,204	_	

(a) Reference is made to the voluntary announcement dated 20 September 2019, the positive profit alert announcement dated 2 March 2020, the inside information and business update announcements dated 23 July 2020, 24 July 2020 and 6 August 2020 and the profit warning announcements dated 29 July 2020, 28 October 2020 and 1 February 2021 of the Company in relation to the establishment of a new fund, ZACD Australia Hospitality Fund and ZACD (Development4) Ltd., an indirect wholly-owned special purpose fund vehicle of the Company is the fund holding entity of this new fund pursuant to the Transaction with respect to the Australia Hotel Portfolio (the "Announcements"). Unless otherwise defined, capitalised terms used in this report shall have the same meanings as those defined in the Announcements.

Pursuant to the Announcements, the legal proceedings commenced on 6 August 2020 by the Company and ZACD Australia Hospitality Fund in the Supreme Court of New South Wales in Australia against the Trust Lawyer for inter alia the recovery of the ZACD Deposit and other ancillary reliefs is currently in progress. While the legal proceedings are still ongoing, the Board is of the view that the collectability of the Investment Management Fees Receivables and the recoverability of the bridging advance by the Group to ZACD Australia Hospitality Fund for funding the Transaction are not virtually certain at this stage. As such, subsequent to the allowance for impairment losses of approximately \$\$3,677,000 in respect of the Group's Investment Management Fees Receivables and approximately S\$2,353,000 in respect of the partial bridging advance recognised by the Group in the interim period six months ended 30 June 2020, the Group further recognised the allowance for impairment loss on the remaining bridging advance of approximately \$\$9,984,000 for the year ended 31 December 2020 which resulted in a total of approximately S\$12,337,000 of allowance for impairment losses recognised in respect of the bridging advance and a total of S\$3,677,000 of allowance for impairment losses recognised in respect of the Group's Management Fee Receivables for the year ended 31 December 2020.

For the year ended 31 December 2020

## 7. IMPAIRMENT LOSSES ON FINANCIAL ASSETS (cont'd)

(b) Included in the above balance was trade receivables arising from the provision of property management services to a few MCST customers on residential and industrial properties and project management services to a developer on a residential property. While efforts to recover these debts are still ongoing, management had assessed these debts as doubtful and accordingly an allowance for impairment losses was recognised against these trade receivables.

## 8. (LOSS)/PROFIT BEFORE TAX

The Group's (loss)/profit before tax is arrived at after charging/(crediting):

	Grou	qL
	2020	2019
	S\$'000	S\$'000
Auditor's remuneration	161	160
Professional fees	1,067	160
Referral fees	316	2
Travel and entertainment	194	357
Repair and maintenance services expense	163	555
Insurance expenses	154	137
IT Services	152	181
Directors' fees	92	89
Minimum lease payments under operating leases		
included in other expenses, net	55	33
Dividend income from the Establishment Shares		
included in SPV investment management fees	(479)	(3,077)

### 9. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION

During the financial year ended 31 December 2020, 9 (2019: 10) directors received remuneration from the Group for their appointment as directors of the Company or in capacity as employees of the Group. The remuneration of the directors as recorded in the financial statements is set out below:

	Group		
	2020	2019 S\$'000	
	S\$'000		
Fees	92	89	
Other emoluments:			
Salaries, allowances and benefits in kind	930	932	
Retirement benefit scheme contributions			
(defined contribution scheme)	46	48	
	1,068	1,069	

#### (a) Non-executive directors and independent non-executive directors

Mr. Kong Chi Mo, Mr. Sim Mong Keang and Mr. Cheung Ying Kwan were appointed as independent non-executive directors with effect from 13 December 2017. Mr. Cheung Ying Kwan resigned as independent non-executive director of the Company on 31 January 2019.

Mr. Lim Boon Yew and Mr. Chew Hong Ngiap, Ken were respectively appointed as independent non-executive director and non-executive director of the Company with effect from 31 January 2019.

## (b) Executive directors and chief executive

Mr. Yeo Choon Guan (Yao Junyuan), Ms. Sim Kain Kain and Mr. Siew Chen Yei were appointed as directors of the Company on 8 November 2016. Mr. Yeo Choon Guan (Yao Junyuan) was redesignated as the chief executive officer of the Company on 12 July 2017.

Mr. Darren Chew Yong Siang and Mr. Wee Hian Eng Cyrus were appointed as executive directors with effect from 24 May 2018 and 31 December 2018 respectively. Mr. Darren Chew Yong Siang resigned as executive director of the Company on 30 November 2020.

For the year ended 31 December 2020

## 9. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (cont'd)

## (b) Executive directors and chief executive (cont'd)

The remuneration of each of the directors of the Company for the years ended 31 December 2020 and 2019 is set out below:

	Fees \$\$'000	Salaries, allowances and benefits in kind S\$'000	Retirement benefit scheme contributions S\$'000	Total S\$'000
Year ended 31 December 2020				
Yeo Choon Guan (Yao Junyuan)	_	58	10	68
Sim Kain Kain	-	58	9	67
Siew Chen Yei	-	365	3	368
Kong Chi Mo	27	-	-	27
Sim Mong Keang	26	-	-	26
Darren Chew Yong Siang	-	159	12	171
Wee Hian Eng Cyrus	-	290	12	302
Chew Hong Ngiap, Ken	12	-	-	12
Lim Boon Yew	27	_	-	27
	92	930	46	1,068
Year ended 31 December 2019				
Yeo Choon Guan (Yao Junyuan)	-	60	10	70
Sim Kain Kain	-	62	11	73
Siew Chen Yei	-	353	3	356
Kong Chi Mo	26	-	-	26
Sim Mong Keang	26	-	-	26
Cheung Ying Kwan	2	-	-	2
Darren Chew Yong Siang	-	171	12	183
Wee Hian Eng Cyrus	-	286	12	298
Chew Hong Ngiap, Ken	11	-	-	11
Lim Boon Yew	24	-	_	24
	89	932	48	1,069

## 9. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (cont'd)

#### (b) **Executive directors and chief executive** (cont'd)

During the years ended 31 December 2019 and 2020, no remuneration was paid or payable by the Group to the directors as an inducement to join or upon joining the Group or as compensation for loss of office.

There was no arrangement under which a director waived or agreed to waive any remuneration during the years ended 31 December 2019 and 2020.

### 10. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year ended 31 December 2020 included three (2019: three) of the directors of the Company, details of whose remuneration are set out in Note 9 above.

Details of the remuneration of the remaining highest paid employees who are neither a director nor chief executive for the years are analysed as follows:

	Group	
	2020	2019
	\$\$'000	S\$'000
Salaries, bonuses, allowances and benefits in kind	427	304
Retirement benefit scheme contributions	12	23
	439	327

The number of non-director and non-chief executive highest paid employees whose remuneration fell within the following bands for the years ended 31 December 2019 and 2020 is as follows:

	Group	
	2020	2019
Nil to HKD1,000,000	2	2

For the year ended 31 December 2020

## 11. INCOME TAX (CREDIT)/EXPENSE

Singapore profits tax has been provided on the estimated assessable profits arising in Singapore at a rate of 17% during the current year. No provision for profits tax has been made in other countries/ jurisdictions in which the Group operates as the Group did not generate any assessable profits arising in other countries/jurisdictions during the years ended 31 December 2019 and 2020.

The major components of the income tax (credit)/expense during the year are as follows:

	Group	
	2020	2019
	S\$'000	S\$'000
Current:		
— Provision for current year	_	150
- Overprovision in prior years	(144)	_
Deferred taxation:		
- Origination and reversal of temporary differences	77	222
Total tax (credit)/expense for the year	(67)	372

A reconciliation of the (loss)/profit before tax at the statutory rates for the countries/jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the tax (credit)/expense at the Group's effective tax rates is as follows:

## Year ended 31 December 2020

	Singapo	re	Hong K	ong	PRC		Austral	ia	Total
	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000
(Loss)/profit before tax	(19,236)		(1,000)		17		(111)		(20,330)
Tax at the statutory tax rate	(3,270)	17	(165)	16.5	4	25	(33)	30	(3,464)
Expenses not deductible for tax	2,603		165		-		33		2,801
Income not subject to tax	(310)		-		(4)		-		(314)
Deferred tax asset not recognised	1,054		-		-		-		1,054
Overprovision in prior years	(144)		-		-		-		(144)
Tax credit at the Group's effective rate	(67)		-		-		-		(67)

### 11. INCOME TAX (CREDIT)/EXPENSE (cont'd)

## Year ended 31 December 2019

	Singapore	ł	Hong Ko	ong	PRC		Australi	а	Total
	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000	%	S\$'000
Profit/(loss) before tax	5,250		(265)		1		8		4,994
Tax at the statutory tax rate	893	17	(44)	16.5	_	25	2	30	851
Expenses not deductible for tax	100		44		-		-		144
Income not subject to tax	(571)		-		-		-		(571)
Effect of partial tax exemption and tax relief	(351)		-		-		-		(351)
Deferred tax asset not recognised	284		-		-		-		284
Others	17		-		-		(2)		15
Tax expense at the Group's effective rate	372		-		-		-		372

### 12. (LOSS)/EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of basic and diluted (loss)/earnings per share attributable to owners of the Company is based on the following data:

(20,263)	4,622
	(20,263)

#### 13. DIVIDENDS

An interim dividend of \$\$1,000,000, representing 0.05 Singapore cents per ordinary share, in respect of the financial year ended 31 December 2019 was approved by the Board on 8 August 2019 and paid on 6 September 2019.

No final dividend was paid or proposed by the Company for the financial year ended 31 December 2020.

For the year ended 31 December 2020

## 14. PROPERTY, PLANT AND EQUIPMENT

Group	Computers S\$'000	Office equipment S\$'000	Furniture and fittings S\$'000	Renovation S\$'000	Motor vehicles S\$'000	<b>Total</b> S\$'000
Cost:						
At 1 January 2019	316	88	132	385	215	1,136
Additions	-	16	-	_	56	72
Disposal	_	(3)	(9)	(72)	-	(84)
Exchange differences	-	(0)	-	-	(3)	(3)
At 31 December 2019 and 1 January 2020	316	101	123	313	268	1,121
Additions	27	3	-	-		30
Disposal	(9)	(53)	(30)	(143)	_	(235)
Exchange differences	-	-	-	-	12	12
At 31 December 2020	334	51	93	170	280	928
Accumulated depreciation:						
At 1 January 2019	288	44	40	161	4	537
Charge for the year	17	23	39	100	10	189
Disposal	-	(3)	(9)	(28)	-	(40)
At 31 December 2019 and 1 January 2020	305	64	70	233	14	686
Charge for the year	16	22	37	57	93	225
Disposal	(8)	(46)	(26)	(139)	-	(219)
At 31 December 2020	313	40	81	151	107	692
Net carrying amount:						
At 31 December 2019	11	37	53	80	254	435
At 31 December 2020	21	11	12	19	173	236

#### 14. **PROPERTY, PLANT AND EQUIPMENT** (cont'd)

During the year, the Group acquired a motor vehicle and copiers with cost of approximately S\$NIL (2019: S\$62,000) by means of finance lease. The motor vehicle and copiers are pledged as security for the related finance lease liabilities. The carrying amount of motor vehicles and copiers held under finance leases at the end of the reporting period was S\$99,000 (2019: S\$115,000).

	Computers S\$'000	Office equipment S\$'000	Furniture and fittings S\$'000	Renovation S\$'000	<b>Total</b> \$\$'000
Company					
Cost:					
At 1 January 2019	4	52	101	225	382
Additions	_	17	-	-	17
Disposal	-	-	-	(56)	(56)
At 31 December 2019 and 1 January 2020	4	69	101	169	343
Additions	27	3	-	-	30
Disposal	-	(51)	(27)	-	(78)
At 31 December 2020	31	21	74	169	295
Accumulated depreciation:					
At 1 January 2019	1	10	17	38	66
Charge for the year	1	21	34	63	119
Disposal	-	-	-	(12)	(12)
At 31 December 2019 and 1 January 2020	2	31	51	89	173
Charge for the year	9	23	33	60	125
Disposal	-	(44)	(23)	-	(67)
At 31 December 2020	11	10	61	149	231
Net carrying amount:					
At 31 December 2019	2	38	50	80	170
At 31 December 2020	20	11	13	20	64

For the year ended 31 December 2020

## 15. INVESTMENT IN EQUITY SECURITIES

Group	
2020	2019
S\$'000	S\$'000
996	1,299
473	998
1,469	2,297
	2020 \$\$'000 996

The fair value of each of the investments in equity instruments designated at fair value through other comprehensive income at the end of the reporting period is as follows:

	Group	
	2020	2019
	S\$'000	S\$'000
At fair value through other comprehensive income		
At fair value through other comprehensive income Unlisted equity shares, at fair value		
ZACD (Sennett) Pte. Ltd.	_	4
ZACD (Semiett) Fte. Ltd. ZACD (Punggol Drive) Pte. Ltd.	10	9
ZACD (Funger Drive) File. Ltd. ZACD (Woodlands) Pte. Ltd.	538	529
ZACD (Wooddands) Fte. Ltd. ZACD (Sengkang) Pte. Ltd.	1	JZ7 1
ZACD (Sengkang) Fite. Ltd.	2	2
ZACD (Runggol Central) Pte. Ltd.	28	26
ZACD (Punggol Field) Pte. Ltd.	57	52
ZACD (Woodlands2) Pte. Ltd.	23	21
ZACD (Pasir Ris) Pte. Ltd.	49	47
ZACD (Woodlands3) Pte. Ltd.	-	12
ZACD (Anchorvale) Pte. Ltd.	1	13
ZACD (Woodlands12) Pte. Ltd.	43	16
ZACD (Canberra) Pte. Ltd.	24	33
ZACD (CCK) Pte. Ltd.	220	534
	996	1,299
Contractual rights over unlisted equity shares, at fair value	770	1,277
ZACD (Neew) Pte. Ltd.	_	295
ZACD (Jurong) Pte. Ltd.	388	632
ZACD (Tuas Bay) Pte. Ltd.	85	71
	473	998
	1,469	2,297

## 15. INVESTMENT IN EQUITY SECURITIES (cont'd)

During the year ended 31 December 2020, the fair value change in respect of the Group's investment in equity securities recognised in other comprehensive income amounted to a loss of \$\$828,000 (2019: \$\$1,127,000).

The above financial assets were designated as investment in equity securities and have no fixed maturity date or coupon rate.

Investment in equity securities represent the Establishment Shares or contractual rights over the Establishment Shares to be awarded by the investors of Investment SPVs that the Group currently acts as a manager, as consideration for services rendered by the Group to the investors (that include independent third parties and the ultimate holding company) in relation to the establishment and incorporation of the Investment SPVs as real estate development investment structures. Through these Investment SPVs, the investors participate in real estate development projects by investing in convertible loans issued by the Investment SPVs.

Although the contractual rights over the Establishment Shares are earned by the Group upon the subscription of convertible loans in the Investment SPVs by the investors, the shares will only be received by the Group from the investors upon conversion of their convertible loans as and when the underlying real estate development project is substantially completed.

The Group receives dividend distributions from the Investment SPVs through the Establishment Shares it has received from the investors and as and when declared by the Investment SPVs. Such dividend distributions are included in revenue under SPV investment management fees (Note 5).

As at 31 December 2020, the Group held approximately between 9% and 18% equity shares in each of 16 SPVs (2019: between 9% and 18% equity shares in each of 16 SPVs). In addition, the Group also had contractual rights over the Establishment Shares to be awarded by the investors in 4 (2019: 4) Investment SPVs, which upon conversion, represent no more than 19% (2019: 19%) in the enlarged share capital of the respective Investment SPVs as at 31 December 2020.

## 16. TRADE RECEIVABLES

	Grou	ıp
	2020	2019
	\$\$'000	S\$'000
Trade receivables	8,807	10,675
Less: allowance for impairment losses (Note 7)	(3,867)	-
	4,940	10,675

For the year ended 31 December 2020

## 16. TRADE RECEIVABLES (cont'd)

The movement in the impairment allowances for trade receivables during the year is as follow:

	Group \$\$'000
At 31 December 2019 and 1 January 2020	_
Allowance for impairment losses (Note 7)	3,867
At 31 December 2020	3,867

The allowance for impairment loss was made against fund management fees receivables pursuant to the ZACD Australia Hospitality Fund (Note 7). Pursuant to the announcements made by the Company mentioned in Note 7, the management had assessed these receivables as doubtful debts and had accordingly provided a full allowance on the receivables which amounted to \$\$3,677,000.

The Group also provided the allowance for impairment loss on trade receivables in respect of the property management fees amounted to S\$190,000 (Note 7). Total allowance for impairment loss on trade receivables amounted to S\$3,867,000.

The Group's trading terms with its customers are mainly on credit settlement. The credit period is generally 30 days. The Group's dividend receivables are not governed by any credit terms. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by senior management. The Group does not hold any collateral or other credit enhancement over its trade receivable balances. Trade receivables are non-interest-bearing.

An aged analysis of the trade receivables (net of allowance), other than receivables not yet invoiced and dividend receivables, as at the end of each of the year, based on the invoice date, is as follows:

	Group	
	2020	2019
	S\$'000	S\$'000
Within 1 month	1,065	7,241
1 to 2 months	78	215
2 to 3 months	99	141
Over 3 months	3,629	952
	4,871	8,549

#### 16. TRADE RECEIVABLES (cont'd)

The aged analysis of the trade receivables (net of allowance) that are neither individually nor collectively considered to be impaired is as follows:

	Group	
	2020	2019
	S\$'000	S\$'000
	(0	0.404
Dividend receivables	69	2,126
Neither past due nor impaired	1,065	7,241
Less than 1 month past due	78	215
1 to 3 months past due	3,728	1,093
	4,940	10,675

Trade receivables that were neither past due nor impaired relate to a number of customers for whom there was no recent history of default.

Trade receivables that were past due but not impaired relate to a number of customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

As at 31 December 2019 and 2020, the Group had the following trade receivables from related parties which are repayable on credit terms similar to those offered to major customers of the Group.

	Grou	р
	2020	2019
	S\$'000	S\$'000
Related parties*	2,783	4,646

For the year ended 31 December 2020

### 16. TRADE RECEIVABLES (cont'd)

\* Particulars of trade receivables due from related parties are as follows:

	Group	
	2020 S\$'000	2019 S\$'000
BH-ZACD (Woodlands) Development Pte. Ltd.	8	8
Landmark JV Pte. Ltd.	1,185	1,185
Mandai 7 JV Pte. Ltd.	570	-
ZACD (AMK) Pte. Ltd.	-	624
ZACD (Development2) Ltd.	400	682
ZACD (Development4) Ltd.	509	582
ZACD (Anchorvale) Pte. Ltd.	14	24
ZACD (Woodlands3) Pte. Ltd.	16	17
ZACD (CCK) Pte. Ltd.	39	111
ZACD (Canberra) Pte. Ltd.	_	254
ZACD (Woodlands12) Pte. Ltd.	_	1,005
ZACD (Frontier) Pte. Ltd.	_	91
ZACD Investments Pte. Ltd.	_	63
ZACD (Mandai) Ltd.	42	_
	2,783	4,646

Relationships of the above related companies with the Company or the Group are set out in Note 30 to the financial statements.

## 17. INVESTMENTS IN SUBSIDIARIES

	Company		
	2020 S\$'000	2019 S\$'000	
Unlisted shares, at cost:			
At beginning of reporting year	15,515	15,515	
Addition	1,613	-	
Less: Allowance for impairment	(4,788)		
At end of reporting year	12,340	15,515	

During the financial year, an impairment loss of S\$4,788,000 (2019: S\$Nil) was recognised on certain subsidiaries following a review of their businesses. This impairment loss was determined by comparing the carrying value of the investments against the revalued net assets of the underlying subsidiaries as at the reporting date.

#### 17. INVESTMENTS IN SUBSIDIARIES (cont'd)

As at the date of this report, the Company had direct and indirect interests in its subsidiaries, all of which are private limited liability companies (or, if incorporated outside Singapore, have substantially similar characteristics to a private company incorporated in Singapore), the particulars of which are set out below:

Company name	Place and date of incorporation/ registration and business	Nominal value of issued ordinary/ registered share capital	Percentage of attributable t Company	o the	Principal activities
			2020	2019	
Held by the Company: ZACD International Pte. Ltd. <sup>1</sup>	Singapore 28 January 2011	S\$1,500,000	100%	100%	Investment management and acquisitions and projects management
ZACD Capital Pte. Ltd.1	Singapore 25 October 2011	S\$4,580,000	100%	100%	Investment management and fund management services
ZACD Financial Group Limited <sup>2</sup>	Hong Kong 7 October 2015	HKD11,600,000	100%	100%	Financial advisory services
ZACD Group Holdings Limited <sup>2</sup>	Hong Kong 7 October 2015	HKD10,000	100%	100%	Investment management services
ZACD POSH Pte. Ltd.1	Singapore 17 November 2016	S\$10,000	100%	100%	Property management and tenancy management services
ZACD (Australia) Pty Ltd. <sup>3</sup>	Australia 23 November 2016	AUD2	100%	100%	Business consulting services
ZACD Fund Holdings Pte. Ltd. <sup>1</sup>	Singapore 15 March 2017	S\$2	100%	100%	Fund holding
Held through ZACD International I 獅展商務諮詢(上海)有限公司 <sup>3/4</sup> (ZACD (China) Co., Ltd.*)	Pte. Ltd.: People's Republic of China (" <b>PRC</b> ") 13 July 2016	RMB1,000,000	-	100%	Business consultancy services

\* For identification purpose only.

For the year ended 31 December 2020

#### 17. INVESTMENTS IN SUBSIDIARIES (cont'd)

Company name	Place and date of incorporation/ registration and business	Nominal value of issued ordinary/ registered share capital	Percentage o attributable Compa 2020	to the	Principal activities
Light through ZAOD Fried Lighting					
Held through ZACD Fund Holdings	s Pte. Lta.:				
ARO II (Australia) Pty Ltd <sup>3/5</sup>	Australia 9 December 2020	AUD10	100%	_	Trustee
ARO II (Bay Road) Pty Ltd $^{3/5}$	Australia 9 December 2020	AUD120	100%	—	Trustee
ARO II (Murray Street) Pty Ltd <sup>3/5</sup>	Australia 9 December 2020	AUD10	100%	_	Trustee

- 1 The statutory financial statements of these entities for the years ended 31 December 2019 and 2020 prepared under Singapore Financial Reporting Standards were audited by Ernst & Young LLP, Singapore.
- 2 The statutory financial statements of these entities for the years ended 31 December 2019 and 2020 prepared under Hong Kong Financial Reporting Standards were audited by Ernst & Young, Hong Kong.
- 3 No statutory financial statements have been prepared for these entities since their incorporation.
- 4 獅展商務諮詢(上海)有限公司 is registered as a wholly-foreign owned enterprise under the laws of the PRC. On 3 November 2020, the enterprise has deregistered and the cost of investment has been fully disposed.
- 5 Acquired by the Group on 9 December 2020.

On 30 June 2020, the Company has additional investment S\$1,000,000 in ZACD Capital Pte. Ltd for 1,000,000 shares.

On 31 December 2020, the Company has additional investment HKD3,600,000 in ZACD Financial Group Limited for 3,600,000 shares.

As at 31 December 2020, the amounts due from subsidiaries of S\$5,389,000 (2019: S\$7,458,000), included in the current assets of the Company, are unsecured, non-interest bearing and repayable on demand.

As at 31 December 2020, the amounts due to subsidiaries of S\$Nil (2019: S\$395,000), included in the current liabilities of the Company, are unsecured, non-interest bearing and repayable on demand.

## 18. BALANCES WITH ULTIMATE HOLDING COMPANY AND RELATED PARTIES

The balances with ultimate holding company and related parties are unsecured, non-interest bearing and repayable on demand.

Particulars of the amounts due from the related parties of the Group and Company are as follows:

#### Group 31 December 2020

	31 December 2020 S\$′000	1 January 2020 S\$'000
		• • • •
Due from ultimate holding company		
ZACD Investments Pte. Ltd.	5	1
Due from related parties		
ZACD (Neew) Pte. Ltd.	6	6
SLP International Property Consultants Pte. Ltd.	172	231
SLP Malaysia Sdn. Bhd.	_	15
ZACD (Tohtuck) Ltd.	31	31
ZACD (Development2) Ltd.	_	2,002
ZACD (MCF1) Ltd.	24	24
ZACD (Development4) Ltd.	-	17
ZACD (Development5) Ltd.	30	18
ZACD (Mandai) Ltd.	_	2,953
Landmark JV Pte. Ltd.	2	-
Mandai 7 JV Pte. Ltd.	_	468
SLP Scotia Pte. Ltd.	27	54
Neew Pte. Ltd.	17	17
ARO II (Australia) Trust	17	14
ARO II (Murray Street) Trust	90	37
ARO II (Bay Road) Trust	5	2
ZACD (Shunfu2) Ltd.	-	325
ZACD Income Trust	-	4
ZACD (AMK) Pte. Ltd.	619	681
ZACD (Tribe) Pte. Ltd.	58	-
ZACD (MSPIF) Pte. Ltd.	55	-
Prosperous Decade Sdn. Bhd.	24	_
	1,177	6,899

For the year ended 31 December 2020

## 18. BALANCES WITH ULTIMATE HOLDING COMPANY AND RELATED PARTIES (cont'd)

Company

31 December 2020

	31 December 2020 S\$′000	1 January 2020 S\$'000
<b>Due from ultimate holding company</b> ZACD Investments Pte. Ltd.		1
ZACD Investments Pte. Ltu.	-	1
Due from related parties		
SLP International Property Consultants Pte. Ltd.	97	145
SLP Malaysia Sdn. Bhd.	-	15
ZACD (Tohtuck) Ltd.	31	31
ZACD (Development2) Ltd.	_	2,002
ZACD (MCF1) Ltd.	24	24
ZACD (Development4) Ltd.	_	18
ZACD (Development5) Ltd.	30	18
ZACD (Mandai) Ltd.	_	2,953
Mandai 7 JV Pte. Ltd.	_	18
SLP Scotia Pte. Ltd.	27	14
Neew Pte. Ltd.	13	9
ZACD (Shunfu2) Ltd.	_	96
ZACD (Tribe) Pte. Ltd.	58	-
ZACD (MSPIF) Pte. Ltd.	55	-
Prosperous Decade Sdn. Bhd.	24	_
	359	5,343

## 18. BALANCES WITH ULTIMATE HOLDING COMPANY AND RELATED PARTIES (cont'd)

Group

31 December 2019

	31 December 2019 S\$'000	1 January 2019 S\$'000
Due from ultimate holding company		
ZACD Investments Pte. Ltd.	1	89
Due from related parties		
ZACD (Neew) Pte. Ltd.	6	6
SLP International Property Consultants Pte. Ltd.	231	144
SLP Malaysia Sdn. Bhd.	15	_
ZACD Investments (ARO II) Limited	_	1
ZACD (Tohtuck) Ltd.	31	18
ZACD (Development2) Ltd.	2,002	4
ZACD (MCF1) Ltd.	. 24	15
ZACD (Development4) Ltd.	17	14
ZACD (Development5) Ltd.	18	_
ZACD (Mandai) Ltd.	2,953	_
Landmark JV Pte. Ltd.	_	2
Mandai 7 JV Pte. Ltd.	468	-
Magnificent Vine Group Holdings Pte. Ltd.	_	137
SLP Scotia Pte. Ltd.	54	1
Neew Pte. Ltd.	17	14
ARO II (Australia) Trust	14	11
ARO II (Murray Street) Trust	37	71
ARO II (Bay Road) Trust	2	34
ZACD (BBW6) Ltd.	_	6
ZACD (Shunfu) Ltd.	_	6
ZACD (Shunfu2) Ltd.	325	32
ZACD Income Trust	4	26
ZACD (AMK) Pte. Ltd.	681	-
	6,899	542

For the year ended 31 December 2020

## 18. BALANCES WITH ULTIMATE HOLDING COMPANY AND RELATED PARTIES (cont'd)

Company

31 December 2019

	31 December 2019 S\$'000	1 January 2019 S\$'000	
Due from ultimate holding company			
ZACD Investments Pte. Ltd.	1	89	
Due from related parties			
SLP International Property Consultants Pte. Ltd.	145	58	
SLP Malaysia Sdn. Bhd.	15	_	
ZACD (Tohtuck) Ltd.	31	18	
ZACD (Development2) Ltd.	2,002	4	
ZACD (MCF1) Ltd.	24	15	
ZACD (Development4) Ltd.	18	14	
ZACD (Development5) Ltd.	18	-	
ZACD (Mandai) Ltd.	2,953	-	
Landmark JV Pte. Ltd.	_	2	
Mandai 7 JV Pte. Ltd.	18	-	
Magnificent Vine Group Holdings Pte. Ltd.	_	137	
SLP Scotia Pte. Ltd.	14	1	
Neew Pte. Ltd.	9	-	
ZACD (BBW6) Ltd.	_	6	
ZACD (Shunfu) Ltd.	_	6	
ZACD (Shunfu2) Ltd.	96	32	
	5,343	293	

## 18. BALANCES WITH ULTIMATE HOLDING COMPANY AND RELATED PARTIES (cont'd)

Particulars of the amounts due to ultimate holding company and related parties of the Group and the Company are as follows:

	Group		Compa	any	
	2020	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000	
Due to ultimate holding company					
ZACD Investments Pte. Ltd.	1	1	-	-	
Due to related parties					
Magnificent Vine Group Holdings					
Pte. Ltd.	94	122	-	_	
SLP International Property					
Consultants Pte. Ltd.	124	148	36	42	
SLP Malaysia Sdn. Bhd.	-	1	-	1	
Creo Adworld Pte. Ltd.	-	4	-	_	
Neew Pte. Ltd.	1	1	1	1	
ARO II (Murray Street) Trust	130	-	-	-	
	349	276	37	44	

Relationships of the above related parties with the Company or the Group are set out in Note 30 to the financial statements.

All the balances with ultimate holding company and related parties of the Group and the Company are non-trade in nature.

For the year ended 31 December 2020

## 19. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	Group		Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Prepayments	143	166	72	103
Deposits	165	195	102	102
Other receivables	409	381	311	299
	717	742	485	504
Less: Amounts classified as				
current assets	(436)	(438)	(212)	(209)
Amounts classified as non-current				
assets	281	304	273	295

None of the above assets is either past due or impaired. Financial assets included in the above balances relate to deposits and receivables for which there was no recent history of default.

## 20. LOANS AND RELATED RECEIVABLES

	Group and Company	
	2020	2019
	S\$'000	S\$'000
Current		
Bridging loans funded to:		
ZACD (Development4) Ltd.	12,128	-
Advances to:		
ZACD (Development4) Ltd.	209	-
Less: allowance for impairment losses (Note 7)	(12,337)	-

#### 20. LOANS AND RELATED RECEIVABLES (cont'd)

Set out below is the movement in the allowance for impairment losses of loans and related receivables:

	Group S\$'000
At 31 December 2019 and 1 January 2020	-
Allowance for impairment losses (Note 7)	(12,337)
At 31 December 2020	(12,337)

#### Bridging facility to ZACD (Development4) Ltd.

On 1 March 2020, the Company entered into a S\$15,000,000 short term bridging facility agreement (the "**Facility**") with ZACD (Development4) Ltd. (the "**Borrower**"). The Borrower is the holding entity of a closed-ended real estate private equity fund, ZACD Australia Hospitality Fund, for the investment in a joint acquisition with an independent party of a portfolio of up to 23 hotels in Australia (the "**Australia Hotel Portfolio**"). The Company will be the sponsor of the fund by way of indirectly holding the nominal share capital of the Borrower, being the corporate entity of the fund. The fund is managed by ZACD Capital Pte. Ltd.

The Company has agreed to grant the Facility to the Borrower for drawdown for purposes of facilitating the Borrower to bridge the payment gap for acquisition of the Australia Hotel Portfolio and matters related or ancillary thereto.

The Facility under this agreement has a tenure of six (6) months commencing on the utilisation date and continue until 30 September 2020, or for an extended tenure until such date the parties may mutually agree in writing and if so extended, the outstanding amount shall be subject to an interest at the rate of six percent (6%) per annum or such other rate as agreed between the parties taking into account the then prevailing market rate of similar facilities arrangement.

As at 31 December 2020, S\$12,337,000 has been drawn down on the Facility by the Borrower as well as advances extended.

Pursuant to the announcements made by the Company (Note 7), the Group had recognised allowance for impairment losses of approximately S\$12,337,000 in respect of the loan and advances to the Borrower for the year ended 31 December 2020.

For the year ended 31 December 2020

## 21. CASH AND CASH EQUIVALENTS

	Group		Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Cash and bank balances	12,664	18,342	8,553	14,495

Cash at banks earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

Cash and bank balances denominated in foreign currencies are as follows:

	Group		Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Hongkong dollar (HKD)	254	181	254	181
Australia dollar (AUD)	711	5,966	711	5,966

## 22. TRADE PAYABLES, OTHER PAYABLES AND ACCRUALS

	Group		Company	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Tuesda usavaldas		70		
Trade payables	_	79	_	_
Other payables	103	261	60	90
Accruals	1,261	1,175	406	232
Deferred revenue	104	259	-	
	1,468	1,774	466	322
Less: amounts classified as current liabilities	(1,429)	(1,681)	(458)	(310)
Amounts classified as non-current				
liabilities	39	93	8	12

#### 22. TRADE PAYABLES, OTHER PAYABLES AND ACCRUALS (cont'd)

An aged analysis of the Group's trade payables as at 31 December 2019 and 2020, based on the invoice date, is as follows:

	Grou	Group	
	2020	2019 S\$'000	
	S\$'000		
Within 1 month	-	40	
More than 1 month		39	
	-	79	

Included in the Group's trade payables as at 31 December 2020 is an amount due to Neew Pte. Ltd., a company controlled by the Controlling Shareholders who are also the directors of the Company, which amounted to S\$ Nil (2019: S\$79,000).

The trade payables are non-interest-bearing and are normally settled on 30-day terms. Other payables are non-interest-bearing and have average payment terms of 1 to 3 months.

Deferred revenue relates to investment management fees received in advance by the Group for which related services were not yet rendered as at the end of the respective reporting period. As at 31 December 2020, investment management fees received in advance of S\$Nil (2019: S\$34,000), were classified under non-current liabilities because the related services were expected to be rendered after one year from the end of the respective reporting period.

Included in current and non-current trade payables, other payables and accruals are hire purchase payables relating to finance lease of motor vehicles and copiers (Note 14) which amounted to \$\$19,000 and \$\$39,000 (2019: \$\$23,000 and \$\$59,000) respectively.

#### 23. RIGHT-OF-USE ASSET AND LEASE LIABILITIES

#### Group as a lessee

The Group has lease contracts for office properties. The leases of office properties generally have lease terms between 1 and 3 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. Generally, the Group is restricted from assigning and subleasing the leased assets.

The Group also has a lease of office property with a lease term of less than 12 months. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for this lease.

For the year ended 31 December 2020

## 23. RIGHT-OF-USE ASSET AND LEASE LIABILITIES (cont'd)

### Group as a lessee (cont'd)

The carrying amounts of right-of-use asset and lease liabilities recognised and the movements during the year are as follows:

	Right-of-use asset S\$'000	Lease liabilities S\$'000
As at 31 December 2019 and 1 January 2020	547	557
Amortisation	(433)	
Interest expense	_	11
Payments	_	(446)
Exchange differences	3	(1)
As at 31 December 2020	117	121

The Group recognised rental expense from short-term leases of \$\$55,000 for the year ended 31 December 2020. (2019: \$\$33,000).

## 24. CAPITALISED CONTRACT COSTS

	2020 S\$'000	2019 S\$'000
Capitalised incremental costs of obtaining contracts		
<ul> <li>— commission costs paid to agents</li> </ul>		
At beginning of reporting period	415	_
Additions	153	474
Amortisation	(93)	(59)
Impairment loss (Note (a))	(200)	_
At end of reporting period	275	415

(a) The impairment loss relates to commission fees previously incurred in relation to the ZACD Australia Hospitality Fund. With the latest updates as announced by the Company (Note 7), management has impaired the unamortised commission fee expense in full.

#### 25. DEFERRED TAX ASSETS/(LIABILITIES)

The movements in deferred tax assets/(liabilities) during the current year are as follows:

	<b>2020</b> S\$'000
Gross deferred tax assets at 1 January 2019 Deferred tax debited to the consolidated statement of profit or loss	234
during the year (Note 11)	(222)
Gross deferred tax assets at 31 December 2019 and 1 January 2020 Deferred tax debited to the consolidated statement of profit or loss	12
during the year (Note 11)	(77)
Gross deferred tax liabilities at 31 December 2020	(65)

#### Unrecognised tax losses

The Group has tax losses of \$\$6,745,000 (2019: \$\$543,000) as at 31 December 2020. The tax losses arising in Singapore, subject to the agreement by the Inland Revenue Authority of Singapore, are available for offsetting against future taxable profits of the companies in which the losses arose.

Deferred tax assets have not been recognised in respect of these losses as they may not be used to offset taxable profits elsewhere in the Group. They have arisen in subsidiaries that have been loss-making for some time, and there are no other tax planning opportunities or evidence of recoverability in the near future. If the Group were able to recognise all unrecognised deferred tax assets, the profit for the year ended 31 December 2020 would increase by S\$1,146,000 (2019: S\$94,000).

There are no income tax consequences in relation to the payment of dividends by the Company to its shareholders.

~~~~

For the year ended 31 December 2020

#### 26. BANK BORROWING

|                               | Group    |         |
|-------------------------------|----------|---------|
|                               | 2020     |         |
|                               | \$\$'000 | S\$'000 |
| Current                       |          |         |
| Interest payable on bank loan | 5        | _       |
| Temporary bridging loan       | 250      |         |
|                               | 255      | -       |
| Non-current                   |          |         |
| Temporary bridging loan       | 2,750    | -       |
| Total bank borrowing          | 3,005    | -       |

## Temporary bridging loan ("TBL")

This related to a 5-year temporary bridging loan under Enterprise Financing Scheme ("**EFS**") as announced at Solidarity Budget 2020. The EFS is enhanced to help SMEs with their working capital needs.

The interest rate is fixed at 3.0% per annum or such other rate as may be approved by Enterprise Singapore under EFS.

The TBL is repayable over 60 monthly instalments with interest rate set out above and on the aggregate amount of the TBL that has been disbursed. For the first 12 monthly instalments commencing one month from the date of first drawdown, only interest is serviced. Thereafter, the monthly instalment payments (comprising principal and interest) shall commence one month from the due date of the last monthly interest payment. The monthly instalment payments is calculated based on the outstanding TBL amount over the remaining tenor of the TBL at the applicable interest rate.

144

## 27. SHARE CAPITAL

|                                                   | Group   |         |
|---------------------------------------------------|---------|---------|
|                                                   | 2020    | 2019    |
|                                                   | S\$'000 | S\$'000 |
| Issued and paid up capital:                       |         |         |
| 2,000,000,000 ordinary shares on 31 December 2020 |         |         |
| (2019: 2,000,000,000 shares)                      | 29,866  | 29,866  |

There was no movement in the Group's issued share capital during the period from 1 January 2019 to 31 December 2020.

#### 28. RESERVES

The amounts of the Group's reserves and the movements therein during each of the reporting periods for the years ended 31 December 2019 and 2020 are presented in the consolidated statement of changes in equity.

#### **Capital reserve**

The capital reserve represents the waiver of an amount due to the ultimate holding company of the Company.

For the year ended 31 December 2020

## 29. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

## Reconciliation of liabilities arising from financing activities

The table below details changes in the Group's liabilities arising from financing activities. Liabilities arising from financing activities are those from which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows from financing activities.

|                                           | At<br>beginning                      |                                    | Non-cash changes                  |                                |                                    | _                                           |  |
|-------------------------------------------|--------------------------------------|------------------------------------|-----------------------------------|--------------------------------|------------------------------------|---------------------------------------------|--|
|                                           | of<br>reporting<br>period<br>S\$'000 | Financing<br>cash flows<br>S\$'000 | Initial<br>recognition<br>S\$'000 | Interest<br>expense<br>S\$'000 | Exchange<br>differences<br>S\$'000 | At end of<br>reporting<br>period<br>S\$'000 |  |
| Year ended 31 December 2020               |                                      |                                    |                                   |                                |                                    |                                             |  |
| Amount due to ultimate holding            |                                      |                                    |                                   |                                |                                    |                                             |  |
| company                                   | 1                                    | -                                  | -                                 | -                              | -                                  | 1                                           |  |
| Amounts due to related companies          | 154                                  | (22)                               | -                                 | -                              | -                                  | 132                                         |  |
| Bank borrowings (Note 26)                 | -                                    | 3,000                              | -                                 | 5                              | -                                  | 3,005                                       |  |
| Obligation arise from finance lease (Note |                                      |                                    |                                   |                                |                                    |                                             |  |
| 22)                                       | 82                                   | (26)                               |                                   | 3                              | -                                  | 59                                          |  |
| Lease liabilities                         | 557                                  | (446)                              | -                                 | 11                             | (1)                                | 121                                         |  |
| Year ended 31 December 2019               |                                      |                                    |                                   |                                |                                    |                                             |  |
| Amount due to ultimate holding            |                                      |                                    |                                   |                                |                                    |                                             |  |
| company                                   | 56                                   | (55)                               | -                                 | -                              | -                                  | 1                                           |  |
| Amounts due to related companies          | 132                                  | 22                                 | -                                 | -                              | -                                  | 154                                         |  |
| Obligation arise from finance lease (Note |                                      |                                    |                                   |                                |                                    |                                             |  |
| 22)                                       | 54                                   | (17)                               | 42                                | 3                              | -                                  | 82                                          |  |
| Lease liabilities                         | -                                    | (531)                              | 1,060                             | 28                             | -                                  | 557                                         |  |

## 30. RELATED PARTY TRANSACTIONS

## Name of related companies Relationship with the Company or the Group

#### **Investment SPVs**:

| ZACD (Kaki Bukit) Pte. Ltd.      | ZACD (Kaki Bukit) Pte. Ltd. is a 21.8%-owned associate of the ultimate holding company.                                                           |
|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| ZACD (Punggol Central) Pte. Ltd. | ZACD (Punggol Central) Pte. Ltd. is 17.3%-owned by the Group.                                                                                     |
| ZACD (Punggol Drive) Pte. Ltd.   | ZACD (Punggol Drive) Pte. Ltd. is 18.2%-owned by the ultimate holding company.                                                                    |
| ZACD (Sennett) Pte. Ltd.         | ZACD (Sennett) Pte. Ltd. is a 29.9%-owned associate of the ultimate holding company.                                                              |
| ZACD (Woodlands) Pte. Ltd.       | ZACD (Woodlands) Pte. Ltd. is a 24.0%-owned associate of the ultimate holding company.                                                            |
| ZACD (Woodlands2) Pte. Ltd.      | ZACD (Woodlands2) Pte. Ltd. is a 31.8%-owned associate of the ultimate holding company.                                                           |
| ZACD (Woodlands3) Pte. Ltd.      | ZACD (Woodlands3) Pte. Ltd. is 15.2%-owned by the ultimate holding company.                                                                       |
| ZACD (Neew) Pte. Ltd.            | ZACD (Neew) Pte. Ltd. is a wholly-owned subsidiary of the ultimate holding company.                                                               |
| ZACD (Sengkang) Pte. Ltd.        | ZACD (Sengkang) Pte. Ltd. is 13.9%-owned by the ultimate holding company.                                                                         |
| ZACD (Punggol Field) Pte. Ltd.   | ZACD (Punggol Field) Pte. Ltd. is a 21.8%-owned associate of the ultimate holding company.                                                        |
| ZACD (Pasir Ris) Pte. Ltd.       | ZACD (Pasir Ris) Pte. Ltd. is 17.3%-owned by the ultimate holding company.                                                                        |
| ZACD (Anchorvale) Pte. Ltd.      | ZACD (Anchorvale) Pte. Ltd. is 12.7%-owned by the ultimate holding company.                                                                       |
| ZACD (AMK) Pte. Ltd.             | ZACD (AMK) Pte. Ltd. is 14.95%-owned by the Group.                                                                                                |
| ZACD (Frontier) Pte. Ltd.        | ZACD (Frontier) Pte. Ltd. was a wholly-owned subsidiary of the ultimate holding company. On 31 December 2019, it became 18.2%-owned by the Group. |

For the year ended 31 December 2020

## 30. RELATED PARTY TRANSACTIONS (cont'd)

| Name of related companies                             | Relationship with the Company or the Group                                                                                                        |
|-------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| ZACD (CCK) Pte. Ltd.                                  | ZACD (CCK) Pte. Ltd. is a 22.0%-owned associate of the ultimate holding company.                                                                  |
| ZACD (Woodlands12) Pte. Ltd.                          | ZACD (Woodlands12) Pte. Ltd. is 19.6% owned by of the ultimate holding company.                                                                   |
| ZACD (Canberra) Pte. Ltd.                             | ZACD (Canberra) Pte. Ltd. was a wholly owned subsidiary of the ultimate holding company. On 31 December 2019, it became 12.1%-owned by the Group. |
| Private real estate funds<br>managed by the Group:    |                                                                                                                                                   |
| ZACD (BBW6) Ltd. (" <b>BBW6</b> ")                    | BBW6 is managed by the Group and the Controlling Shareholders are key management personnel of BBW6.                                               |
| ZACD (Shunfu) Ltd. (" <b>Shunfu</b> ")                | Shunfu is managed by the Group and one of the Controlling Shareholders is a key management personnel of Shunfu.                                   |
| ZACD (Shunfu2) Ltd. (" <b>Shunfu2</b> ")              | Shunfu2 is managed by the Group and one of the Controlling Shareholders is a key management personnel of Shunfu2.                                 |
| ZACD (Development2) Ltd.<br>("Development2")          | Development2 is managed by the Group and one of the key management personnel of the Group is a key management personnel of Development2.          |
| ZACD (Development4) Ltd.<br>(" <b>Development4</b> ") | Development4 is managed by the Group and one of the key management personnel of the Group is a key management personnel of Development4.          |
| ZACD (Mandai) Ltd. (" <b>Mandai</b> ")                | Mandai is managed by the Group and one of the key management personnel of the Group is a key management personnel of Mandai.                      |
| ZACD (Tribe) Ltd. (" <b>Tribe</b> ")                  | Tribe is managed by the Group and one of the key management personnel of the Group is a key management personnel of Tribe.                        |
| ZACD (MCF1) Ltd. (" <b>MCF1</b> ")                    | MCF1 is managed by the Group and one of the key management personnel of the Group is a key management personnel of MCF1.                          |
| ZACD (Tohtuck) Ltd. (" <b>Tohtuck</b> ")              | Tohtuck is managed by the Group and one of the key management personnel of the Group is a key management personnel of Tohtuck.                    |

148

## 30. RELATED PARTY TRANSACTIONS (cont'd)

| Name of related companies                                                                  | Relationship with the Company or the Group                                                                                                                                                |
|--------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ZACD (Development5) Ltd.<br>(" <b>Development5</b> ")                                      | Development5 is managed by the Group and one of the key<br>management personnel of the Group is a key management<br>personnel of Development5.                                            |
| ZACD (MSPIF) Ltd. (" <b>MSPIF</b> ")                                                       | MSPIF is managed by the Group and one of the key management personnel of the Group is a key management personnel of MSPIF.                                                                |
| Prosperous Decade Sdn. Bhd.<br>(" <b>Prosperous Decade</b> ")                              | Prosperous Decade is managed by the Group and one of the key management personnel of the Group is a key management personnel of Prosperous Decade.                                        |
| Development SPVs:                                                                          |                                                                                                                                                                                           |
| BH-ZACD (Woodlands)<br>Development Pte. Ltd.                                               | BH-ZACD (Woodlands) Development Pte. Ltd. is 17.5%-owned by the ultimate holding company.                                                                                                 |
| BH-ZACD (Tuas Bay) Development Pte. Ltd.                                                   | BH-ZACD (Tuas Bay) Development Pte. Ltd. is a 40.0%-owned associate of the ultimate holding company.                                                                                      |
| Publique Realty (Jurong) Pte. Ltd.                                                         | Publique Realty (Jurong) Pte. Ltd. is a 45.0% owned associate of the ultimate holding company.                                                                                            |
| Landmark JV Pte. Ltd.<br>(" <b>Landmark JV</b> ")                                          | Landmark JV is 39.2%-owned by Development2. One of the key management personnel of the Group is a key management personnel of Landmark JV Pte. Ltd.                                       |
| Mandai 7 JV Pte. Ltd.<br>(" <b>Mandai 7 JV</b> ")                                          | Mandai 7 JV is 60.0%-owned by Mandai. One of the key<br>management personnel of the Group is a key management<br>personnel of Mandai 7 JV Pte. Ltd.                                       |
| Publique Realty Pte. Ltd.<br>(" <b>Publique Realty</b> ")                                  | Publique Realty is a 30.0%-owned associate of ZACD (Punggol<br>Field) Pte. Ltd. and one of the key management personnel of the<br>Group is a key management personnel of Publique Realty. |
| Common control of the<br>Controlling Shareholders:                                         |                                                                                                                                                                                           |
| Magnificent Vine Group Holdings<br>Pte. Ltd. (" <b>Magnificent Vine</b><br><b>Group</b> ") | Magnificent Vine Group is controlled by the Controlling<br>Shareholders who are also the directors of the Company.                                                                        |
| Neew Pte. Ltd.                                                                             | Neew Pte. Ltd. is controlled by the Controlling Shareholders who are also the directors of the Company.                                                                                   |

For the year ended 31 December 2020

#### 30. RELATED PARTY TRANSACTIONS (cont'd)

| Name of related companies                                                             | Relationship with the Company or the Group                                                                 |
|---------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| SLP International Property<br>Consultants Pte. Ltd.<br>(" <b>SLP International</b> ") | SLP International is controlled by the Controlling Shareholders who are also the directors of the Company. |
| SLP Scotia Pte. Ltd.                                                                  | SLP Scotia Pte. Ltd. is a subsidiary of SLP International.                                                 |
| Creo Adworld Pte. Ltd.                                                                | Creo Adworld Pte. Ltd. is a wholly-owned subsidiary of Magnificent Vine Group.                             |

(a) In addition to the transactions and balances detailed elsewhere in this report, the Group had the following material transactions with related parties during the years ended 31 December 2019 and 2020:

|                                                                       |       | Gro<br>2020 | u <b>p</b><br>2019 |
|-----------------------------------------------------------------------|-------|-------------|--------------------|
|                                                                       | Notes | \$\$'000    | 2019<br>S\$'000    |
| Investment management — dividend income:                              | (i)   |             |                    |
| ZACD (Sennett) Pte. Ltd.                                              | (1)   | _           | 53                 |
| ZACD (Woodlands) Pte. Ltd.                                            |       | -           | 186                |
| ZACD (Woodlands2) Pte. Ltd.                                           |       | -           | 380                |
| ZACD (Woodlands3) Pte. Ltd.                                           |       | 16          | 17                 |
| ZACD (AMK) Pte. Ltd.                                                  |       | -           | 623                |
| ZACD (Anchorvale) Pte. Ltd                                            |       | 14          | 22                 |
| ZACD (Pasir Ris) Pte. Ltd.                                            |       | 66          | 335                |
| ZACD (CCK) Pte. Ltd.                                                  |       | 383         | 111                |
| ZACD (Canberra) Pte. Ltd.                                             |       | -           | 254                |
| ZACD (Woodlands12) Pte. Ltd.                                          |       | -           | 1,005              |
| ZACD (Frontier) Pte. Ltd.                                             |       | _           | 91                 |
|                                                                       |       | 479         | 3,077              |
| Investment management — performance fee:<br>ZACD Investment Pte. Ltd. | (ii)  | _           | 63                 |
| Investment menogement fund menogement                                 |       |             |                    |
| Investment management — fund management                               | (:::) |             |                    |
| fees:<br>BBW6                                                         | (iii) | 85          | 114                |
| Shunfu                                                                |       | 85<br>39    | 39                 |
| Shuffu2                                                               |       | 38          | 38                 |
| Development2                                                          |       | 38<br>130   | 631                |
| Development4                                                          |       | 69          | 582                |
| Mandai                                                                |       | 648         | J02<br>            |
| mandar                                                                |       | 040         |                    |
|                                                                       |       | 1,009       | 1,404              |

## 30. RELATED PARTY TRANSACTIONS (cont'd)

(a) (cont'd)

|                                                        |       | Gro             |                 |
|--------------------------------------------------------|-------|-----------------|-----------------|
|                                                        | Notes | 2020<br>S\$'000 | 2019<br>S\$'000 |
| Projects management foos:                              | (i∨)  |                 |                 |
| Projects management fees:<br>Publique Realty Pte. Ltd. | (10)  | 112             | _               |
| Landmark JV Pte. Ltd.                                  |       | -               | 650             |
|                                                        |       | 112             | 650             |
| Property management and tenancy management             |       |                 |                 |
| fees:<br>BH-ZACD (Tuas Bay) Development Pte. Ltd.      | (V)   |                 | 41              |
| Publique Realty (Jurong) Pte. Ltd.                     |       | _               | 56              |
|                                                        |       | _               | 97              |
| Repair and maintenance services expense:               | (vi)  |                 |                 |
| Neew Pte. Ltd.                                         |       | 163             | 555             |
| Rental expenses:                                       | (vii) |                 |                 |
| ZACD Investments Pte. Ltd.                             |       | _               | 33              |
|                                                        |       | 163             | 588             |

For the year ended 31 December 2020

#### 30. RELATED PARTY TRANSACTIONS (cont'd)

(a) (cont'd)

Notes:

- (i) The dividend income was derived from the Establishment Shares of the Investment SPVs when the Group's right to receive payment is established. In the opinion of the directors, the Group charged an investor a higher percentage of the Establishment Shares compared with other investors as the Group granted the investor a priority right to participate in real estate projects. Further details were set out in Note 15 to the financial statements.
- (ii) The performance fee income derived from the ultimate holding company was related to the Group's right to receive payment when dividends were derived by the ultimate holding company from the Investment SPV under the trust structure adopted by the Group.
- (iii) The fund management income included fund establishment fee, fund management fees and acquisition fees and was related to the fund management services rendered by the Group. The fees were determined at terms stipulated in the respective service contracts.
- (iv) Projects management fee income was related to acquisitions and projects management rendered by the Group to these related parties who are real estate developers. The fees were determined at terms stipulated in the respective service contracts.
- (v) The property management and tenancy management fee income was related to property management and tenancy management services provided in relation to the properties managed by the Group and was determined at terms stipulated in the respective service contracts.
- (vi) The repair and maintenance services expense was related to building maintenance works rendered by the related party and was charged at terms mutually agreed between the relevant parties.
- (vii) The rental expenses were related to office space leased from the ultimate holding company. The rental expense was determined at monthly rentals of \$\$NIL (2019: \$\$16,200).

The above transactions were conducted on terms and conditions mutually agreed between the relevant parties. The directors of the Company are of the opinion that those related party transactions were conducted in the ordinary course of business of the Group.

(b) Compensation of key management personnel of the Group, including directors' remuneration as disclosed in Note 9 to the financial statements, is as follows:

|                                                     | Group   |         |
|-----------------------------------------------------|---------|---------|
|                                                     | 2020    | 2019    |
|                                                     | S\$'000 | S\$'000 |
| Short term employee benefits                        | 1,022   | 1,021   |
| Post-employment benefits                            | 46      | 48      |
| Total compensation paid to key management personnel | 1,068   | 1,069   |

152

#### 31. COMMITMENTS

## Finance lease commitments — Group as lessee

The Group has entered into a finance lease for a motor vehicle and copiers (Note 14). Future minimum lease payments under the finance lease together with the present value of the net minimum lease payments are as follows:

|                                                            | Group    |          |          |          |
|------------------------------------------------------------|----------|----------|----------|----------|
|                                                            | 2020     |          | 2019     |          |
|                                                            | Minimum  | Present  | Minimum  | Present  |
|                                                            | lease    | value of | lease    | value of |
|                                                            | payments | payments | payments | payments |
|                                                            | S\$'000  | S\$'000  | S\$'000  | S\$'000  |
| Within 1 year<br>After 1 year but not more than            | 22       | 19       | 24       | 23       |
| 5 years                                                    | 42       | 40       | 65       | 59       |
| Total minimum lease payments<br>Less: Amounts representing | 64       | 59       | 89       | 82       |
| finance charges                                            | (5)      | -        | (7)      | -        |
| Present value of minimum lease                             |          |          |          |          |
| payments                                                   | 59       | 59       | 82       | 82       |

At the end of each of the years, the Group had no other significant commitments.

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2020

#### 32. FINANCIAL GUARANTEES

On 20 March 2020, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$28,985,400 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to an industrial development project located at 7 Mandai Estate, Singapore (the "**Mandai Development**"). This amount represents 60.0% of the total liabilities of the underlying Development SPV under a facility agreement in the underlying Development SPV. In terms of the above, the Company, acting as the sponsor of the ZACD (Mandai) Ltd. (the "**Mandai Fund**"), by way of indirectly holding the nominal share capital of the corporate entity of the Mandai Fund, is required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the purchase price, development premium, construction cost and related development costs of the Mandai Development. Mandai Fund is managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

On 7 August 2019, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$150,744,796 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to a residential redevelopment project located at 173 Chin Swee Road, Singapore (the "Landmark Development"). This amount represents 39.2% of the total liabilities of the underlying Development SPV under a facility agreement in the underlying Development SPV. In terms of the above, the Company, acting as the sponsor of the ZACD (Development2) Ltd. (the "LT Fund"), by way of indirectly holding the nominal share capital of the corporate entity of the LT Fund, is required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the Landmark Development. LT Fund is managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

On 6 June 2018, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$38,015,040 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to a mixed-use development project located at Bukit Batok West Avenue 6, Singapore (the "**BBW6 Development**"). This amount represents 12.0% of the total liabilities of the underlying Development SPVs under a facility agreement in proportion of the shareholding of ZACD (BBW6) Ltd.'s (the "**BBW6 Fund**") in the underlying Development SPVs. In terms of the above, the Company, acting as the sponsor of the BBW6 Fund by way of indirectly holding the nominal share capital of the corporate entity of the BBW6 Fund, is required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the BBW6 Development (the "**Previous Facility Agreement**"). BBW6 Fund is managed by ZACD Capital Pte. Ltd. which acts as its fund manager.

#### 32. FINANCIAL GUARANTEES (cont'd)

Following the issuance of the temporary occupation permit for the BBW6 Development by the Building and Construction Authority under the Building Control Act (Cap. 29) on 23 March 2020, and the confirmation of the final maturity date of the existing loan facilities on 23 July 2020 in accordance with the Previous Facility Agreement, the Development SPVs has been granted the refinancing loan facilities of \$\$125,000,000 by the lender for the BBW6 Development, which will be applied towards firstly refinancing partially the existing outstanding loan facilities of \$\$55,000,000 under the Previous Facility Agreement and partially repaying their existing shareholders' loans for \$\$70,000,000, and thereafter if any funding their respective working capital requirements (the "**Refinancing Facility Agreement**"). Upon the security agent's satisfaction of the repayment of the existing outstanding loan facilities by the final maturity date of 23 July 2020 under the Previous Facility Agreement, the existing guarantee was released and discharged.

Pursuant to the Refinancing Facility Agreement, the Company is required to provide the guarantee in the lower sum of (i) 12.0% of all moneys and liabilities (whether actual, contingent or otherwise) owing or payable by the Development SPVs to the lender from time to time, estimated of approximately S\$15,000,000; and (ii) the aggregate of the principal amount of the refinancing loan facilities of S\$125,000,000 and any interest, commission, other banking charges, costs and expenses accrued thereon. Pursuant thereto, the Company has entered into the Deed of Guarantee in favour of the lender pursuant to which the Company agreed to provide the guarantee, which was executed by the lender and dated by the lender on 20 July 2020.

On 16 January 2018, the Company entered into a deed to provide a guarantee in the aggregate of the principal amount of S\$152,800,000 and any interest, commission, fees and expenses accrued thereon, to secure loan facilities in relation to a residential real estate project located at Shunfu Road in Singapore (the "**Shunfu Development**"). This amount represents 20.0% of the total liabilities of the underlying Development SPV under a facility agreement in proportion of the shareholding of ZACD (Shunfu) Ltd. and ZACD (Shunfu2) Ltd.'s (the "**Shunfu Funds**") in the underlying Development SPV. In terms of the above, the Company, acting as the sponsor of the Shunfu Funds by way of indirectly holding the nominal share capital of the corporate entity of the Shunfu Funds, are required by the security agent to provide the guarantee for the loan facilities which will be applied towards the payments of the Shunfu Development. Shunfu Funds are managed by ZACD Capital Pte. Ltd. which acts as its fund manager.



#### 33. CONTINGENT LIABILITIES

Reference is made to the voluntary announcement dated 20 September 2019, the positive profit alert announcement dated 2 March 2020, the inside information and business update announcements dated 23 July 2020, 24 July 2020 and 6 August 2020 and the profit warning announcements dated 29 July 2020, 28 October 2020 and 1 February 2021 of the Company in relation to the establishment of a new fund, ZACD Australia Hospitality Fund and ZACD (Development4) Ltd., an indirect wholly-owned special purpose fund vehicle of the Company is the fund holding entity of this new fund pursuant to the Transaction with respect to the Australia Hotel Portfolio (the "**Announcements**"). Pursuant to the Announcements, the legal proceedings commenced on 6 August 2020 by the Company and ZACD Australia Hospitality Fund in the Supreme Court of New South Wales in Australia against the Trust Lawyer for *inter alia* the recovery of the ZACD Deposit and other ancillary reliefs is currently in progress.

Subsequent to the Transaction with respect to the Australia Hotel Portfolio, the Group was in the midst of setting up a separate investment fund to invest US\$10 million ("**ZACD US Fund**") in a US hotel acquisition led by iProsperity Group. The deposit of US\$10 million for this acquisition was funded by ZACD US Fund as a bridging loan to iProsperity Group to fulfil its payment obligation of the deposit for the acquisition and shall be refunded by iProsperity Group if the acquisition fails to complete (the "**US Hotel Transaction**"). This US\$10 million deposit payment was funded by an anchor investor through a bridging loan to ZACD US Fund as part of his early commitment to the fund and upon setup of the ZACD US Fund, US\$5 million will be converted into equity in the ZACD US Fund and US\$5 million will be repaid by ZACD US Fund to the anchor investor. The Company is currently working with the lawyers to seek various recovery actions against iProsperity Group and its administrators to recover this deposit.

Further external counsels are of the opinion, having studied the circumstances surrounding the mentioned cases as well as the documents in the matter, that there exists no evidence of any negligence, fraud or dishonesty on the part of the Group or any officer of the Company and its involved subsidiaries. Therefore, no provision for this contingent liability has been made in the Group's financial statements as at 31 December 2020. As at 31 December 2020, legal fees incurred in relation to legal actions taken against the Trust Lawyer and iProsperity Group amounted to S\$523,000 where S\$509,000 is currently reflected as a recoverable asset from ZACD Australia Hospitality Fund and S\$14,000 was charged to the profit or loss.

Other than as disclosed above, the Group did not have any contingent liabilities at the end of each of the reporting periods.

## 34. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at 31 December 2019 and 2020 are as follows:

#### 31 December 2020

#### Group — financial assets

|                                                      | Fair value<br>through other<br>comprehensive<br>income<br>\$\$'000 | Financial<br>assets at<br>amortised cost<br>S\$'000 | Total<br>\$\$'000 |
|------------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------------------|-------------------|
| Investment in equity coourities                      | 1 440                                                              |                                                     | 1 440             |
| Investment in equity securities<br>Trade receivables | 1,469                                                              | -<br>4,940                                          | 1,469<br>4,940    |
| Financial assets included in                         | -                                                                  | 4,740                                               | 4,740             |
|                                                      |                                                                    |                                                     |                   |
| prepayments, deposits and other receivables          |                                                                    | 574                                                 | 574               |
| Amount due from ultimate holding                     | _                                                                  | 574                                                 | 574               |
| -                                                    |                                                                    | 5                                                   | 5                 |
| company                                              | -                                                                  | 5<br>1,177                                          | -                 |
| Amounts due from related parties                     | -                                                                  | •                                                   | 1,177             |
| Cash and cash equivalents                            |                                                                    | 12,664                                              | 12,664            |
|                                                      | 1,469                                                              | 19,360                                              | 20,829            |

Group — financial liabilities

|                                                                               | Financial<br>liabilities at<br>amortised<br>cost<br>S\$'000 |
|-------------------------------------------------------------------------------|-------------------------------------------------------------|
| Financial liabilities included in trade payables, other payables and accruals | 1,364                                                       |
| Lease liabilities                                                             | 121                                                         |
| Amount due to ultimate holding company                                        | 1                                                           |
| Amounts due to related parties                                                | 349                                                         |
|                                                                               | 1,835                                                       |

For the year ended 31 December 2020

## 34. FINANCIAL INSTRUMENTS BY CATEGORY (cont'd)

## 31 December 2020 (cont'd)

## Company — financial assets

|                                  | Financial<br>assets at<br>amortised |
|----------------------------------|-------------------------------------|
|                                  | Cost<br>S\$′000                     |
|                                  | 54 000                              |
| Trade receivables                | 525                                 |
| Deposits                         | 102                                 |
| Other receivables                | 311                                 |
| Amounts due from related parties | 359                                 |
| Amounts due from subsidiaries    | 5,389                               |
| Cash and cash equivalents        | 8,553                               |
|                                  | 15,239                              |

#### Company — financial liabilities

|                                | Financial      |
|--------------------------------|----------------|
|                                | liabilities at |
|                                | amortised      |
|                                | cost           |
|                                | \$\$'000       |
| Other payables                 | 466            |
| Lease liabilities              | 121            |
| Amounts due to related parties | 37             |
|                                | 624            |

## 34. FINANCIAL INSTRUMENTS BY CATEGORY (cont'd)

## 31 December 2019

## Group — financial assets

|                                                      | Fair value<br>through other<br>comprehensive<br>income<br>S\$'000 | Financial<br>assets at<br>amortised cost<br>\$\$'000 | Total<br>S\$'000 |
|------------------------------------------------------|-------------------------------------------------------------------|------------------------------------------------------|------------------|
| Investment in equity ecouvities                      | 2 207                                                             |                                                      | 2 207            |
| Investment in equity securities<br>Trade receivables | 2,297                                                             | -<br>10 / 75                                         | 2,297            |
|                                                      | -                                                                 | 10,675                                               | 10,675           |
| Financial assets included in                         |                                                                   |                                                      |                  |
| prepayments, deposits and other                      |                                                                   |                                                      |                  |
| receivables                                          | -                                                                 | 576                                                  | 576              |
| Amount due from ultimate holding                     |                                                                   |                                                      |                  |
| company                                              | -                                                                 | 1                                                    | 1                |
| Amounts due from related parties                     | -                                                                 | 6,899                                                | 6,899            |
| Cash and cash equivalents                            |                                                                   | 18,342                                               | 18,342           |
|                                                      | 2,297                                                             | 36,493                                               | 38,790           |

Group — financial liabilities

|                                                                                                    | Financial<br>liabilities at |
|----------------------------------------------------------------------------------------------------|-----------------------------|
|                                                                                                    | amortised                   |
|                                                                                                    | cost                        |
|                                                                                                    | S\$'000                     |
| Einensiel liebilities included in trade psychles, other psychles and essruels                      | 1 5 1 5                     |
| Financial liabilities included in trade payables, other payables and accruals<br>Lease liabilities | 1,515<br>557                |
| Amount due to ultimate holding company                                                             | 1                           |
| Amounts due to related parties                                                                     | 276                         |
|                                                                                                    |                             |
|                                                                                                    | 2,349                       |

For the year ended 31 December 2020

## 34. FINANCIAL INSTRUMENTS BY CATEGORY (cont'd)

## 31 December 2019 (cont'd)

## Company — financial assets

|                                          | Financial |
|------------------------------------------|-----------|
|                                          | assets at |
|                                          | amortised |
|                                          | cost      |
|                                          | S\$'000   |
|                                          |           |
| Deposits                                 | 102       |
| Other receivables                        | 299       |
| Amount due from ultimate holding company | 1         |
| Amounts due from related parties         | 5,343     |
| Amounts due from subsidiaries            | 7,458     |
| Cash and cash equivalents                | 14,495    |
|                                          | 27,698    |

#### Company — financial liabilities

|                                | Financial<br>liabilities at |
|--------------------------------|-----------------------------|
|                                | amortised                   |
|                                | cost                        |
|                                | S\$'000                     |
| Other payables                 | 90                          |
| Accruals                       | 232                         |
| Lease liabilities              | 475                         |
| Amounts due to related parties | 44                          |
| Amounts due to subsidiaries    | 395                         |
|                                | 1,236                       |

160

#### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

|                                 | Carrying amounts |        | Fair values |        |
|---------------------------------|------------------|--------|-------------|--------|
|                                 | 2020             | 2019   | 2020        | 2019   |
|                                 | \$'000           | \$'000 | \$'000      | \$'000 |
|                                 |                  |        |             |        |
| Financial assets                |                  |        |             |        |
| Investment in equity securities | 1,469            | 2,297  | 1,469       | 2,297  |

Management has assessed that the fair values of trade receivables, balances with the ultimate holding company and related parties, cash and cash equivalents, the current portion of financial assets included in prepayments, deposits and other receivables, the current portion of financial liabilities included in trade payables, other payables and accruals, and balances with subsidiaries, included in the Company's statement of financial position, approximate to their carrying amounts largely due to the short term maturities of these instruments.

The fair values of the non-current portion of financial assets included in prepayments, deposits and other receivables have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. In the opinion of the directors, the fair values approximate their carrying amounts because the effect of discounting is not material.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair value of the unlisted investment in equity securities has been estimated using a DCF valuation model and is valued under Level 3 of the fair value hierarchy. The valuation requires management to make certain assumptions about the model inputs, including the input base uncertainty as further explained below. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.

For the year ended 31 December 2020

#### 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (cont'd)

Below is a summary of significant unobservable inputs to the valuation of unlisted investment in equity securities together with a quantitative sensitivity analysis as at 31 December 2019 and 2020:

| 31 December<br>2020                               | Valuation<br>technique            | Significant<br>unobservable<br>input                     | Range of<br>uncertainty<br>discount | Sensitivity of fair value to the input                                                     |
|---------------------------------------------------|-----------------------------------|----------------------------------------------------------|-------------------------------------|--------------------------------------------------------------------------------------------|
| Unlisted<br>investment<br>in equity<br>securities | Discounted<br>cash flow<br>method | Input base<br>uncertainty for<br>projected cash<br>flows | 68%–96%                             | Decrease by 10 percentage points<br>would result in increase in fair<br>value by S\$20,000 |
|                                                   |                                   |                                                          |                                     | Increase by 18 percentage points would result in decrease in fair value by \$\$83,000      |
|                                                   |                                   |                                                          |                                     |                                                                                            |
| 31 December<br>2019                               | Valuation<br>technique            | Significant<br>unobservable<br>input                     | Range of<br>uncertainty<br>discount | Sensitivity of fair value to the input                                                     |
|                                                   |                                   | unobservable                                             | uncertainty                         | -                                                                                          |

Input base uncertainty for projected cash flows refers to the uncertainty discount that has been applied with respect to cash flow forecasts estimated by management on the payout of dividend from the Development SPV that the Investment SPVs invest in, which is directly related to the sale progress of individual underlying real estate development project as of each reporting date. There were key milestones in the underlying real estate development project which are significant in the determination of the uncertainty discount in the DCF model, including (i) sales units are not largely sold; (ii) sales units are largely sold but has not obtained temporary occupation permit ("**TOP**"); and (iii) sales units are largely sold and obtained TOP. The cash flows vary significantly at different stages given the dynamic market conditions and uncertainty over sales progress. The more advanced the sales progress of individual underlying real estate development project, the lower the uncertainty discount applied is in the DCF model, and vice versa. The sensitivity of fair value to the uncertainty discount rate used is reflective of the high degree of variability of cash flows in underlying real estate development project.

## 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (cont'd)

The fair value changes of the unlisted investment in equity securities was dealt with in investment in equity securities revaluation reserve.

#### Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### Assets measured at fair value:

#### 31 December 2020

|                                 | Fair value measurement using                       |                                                  |                                                    |         |
|---------------------------------|----------------------------------------------------|--------------------------------------------------|----------------------------------------------------|---------|
|                                 | Quoted prices<br>in active<br>markets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Total   |
|                                 |                                                    |                                                  |                                                    |         |
|                                 | \$\$'000                                           | \$\$'000                                         | S\$'000                                            | S\$'000 |
| Investment in equity securities | -                                                  | -                                                | 1,469                                              | 1,469   |

#### 31 December 2019

|                                 | Fair value measurement using          |                                     |                                       |         |
|---------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|---------|
|                                 | Quoted prices<br>in active<br>markets | Significant<br>observable<br>inputs | Significant<br>unobservable<br>inputs |         |
|                                 | (Level 1)                             | (Level 2)                           | (Level 3)                             | Total   |
|                                 | S\$'000                               | S\$'000                             | S\$'000                               | S\$'000 |
| Investment in equity securities | -                                     | -                                   | 2,297                                 | 2,297   |

For the year ended 31 December 2020

## 35. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (cont'd)

#### Fair value hierarchy (cont'd)

#### Assets measured at fair value: (cont'd)

The movements in fair value measurements within Level 3 during the years ended 31 December 2019 and 2020 are as follows:

|                                                       | Group   |         |
|-------------------------------------------------------|---------|---------|
|                                                       | 2020    | 2019    |
|                                                       | S\$'000 | S\$'000 |
|                                                       |         |         |
| Investment in equity securities — unlisted:           |         |         |
| At beginning of reporting period                      | 2,297   | 3,424   |
| Total losses recognised in other comprehensive income | (828)   | (1,127) |
| At end of reporting period                            | 1,469   | 2,297   |

The Group did not have any financial liabilities measured at fair value as at 31 December 2019 and 2020.

During the reporting periods, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities.

#### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise cash and cash equivalents. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as investment in equity securities, trade receivables, financial assets included in prepayments, deposits and other receivables, balances with the ultimate holding company and related parties, and financial liabilities included in trade payables, other payables and accruals, which mainly arise directly from its operations.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and foreign currency risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below.

#### Credit risk

Receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

The credit risk of the Group's financial assets, which comprise trade receivables, deposits and other receivables, amounts due from the ultimate holding company and related parties, a financial asset at fair value through profit or loss, and cash and cash equivalents, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

#### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### **Credit risk** (cont'd)

At the end of each reporting period, the Group had certain concentrations of credit risk with respect to trade receivables as follows:

|                                   | 2020 | 2019  |
|-----------------------------------|------|-------|
| Due from the largest debter       | 070/ | 0.00% |
| Due from the largest debtor       | 27%  | 28%   |
| Due from the five largest debtors | 76%  | 69%   |

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in Note 16 to the financial statements.

#### Liquidity risk

In order to manage liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The Group regularly reviews its major funding positions to ensure that it has adequate financial resources in meeting its financial obligations.

The maturity profile of the Group's and the Company's financial liabilities as at the end of each reporting period, based on contractual undiscounted payments, was as follows:

#### Group

|                                                   | On demand/no<br>fixed terms of<br>repayment<br>S\$'000 | Less than<br>1 year<br>S\$'000 | Total<br>S\$'000 |
|---------------------------------------------------|--------------------------------------------------------|--------------------------------|------------------|
| 31 December 2020                                  |                                                        |                                |                  |
| Financial liabilities included in trade payables, |                                                        |                                |                  |
| other payables and accruals                       | _                                                      | 1,364                          | 1,364            |
| Lease liabilities                                 | _                                                      | 121                            | 1,004            |
| Finance lease obligations                         | _                                                      | 64                             | 64               |
| Amount due to ultimate holding company            | 1                                                      | -                              | 1                |
| Amounts due to related parties                    | 349                                                    | -                              | 349              |
|                                                   | 350                                                    | 1,549                          | 1,899            |

For the year ended 31 December 2020

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

Liquidity risk (cont'd)

## Company

|                                | On demand/no<br>fixed terms of<br>repayment<br>S\$'000 | Less than<br>1 year<br>S\$'000 | Total<br>S\$'000 |
|--------------------------------|--------------------------------------------------------|--------------------------------|------------------|
| 31 December 2020               |                                                        |                                |                  |
| Accruals                       | -                                                      | 406                            | 406              |
| Other payables                 | -                                                      | 60                             | 60               |
| Lease liabilities              | -                                                      | 121                            | 121              |
| Finance lease obligations      | -                                                      | 13                             | 13               |
| Amounts due to related parties | 37                                                     | -                              | 37               |
|                                | 37                                                     | 600                            | 637              |

|                                                   | On demand/no<br>fixed terms of<br>repayment<br>\$\$'000 | Less than<br>1 year<br>S\$'000 | Total<br>S\$'000 |
|---------------------------------------------------|---------------------------------------------------------|--------------------------------|------------------|
| 31 December 2019                                  |                                                         |                                |                  |
| Financial liabilities included in trade payables, |                                                         |                                |                  |
| other payables and accruals                       | -                                                       | 1,515                          | 1,515            |
| Lease liabilities                                 | -                                                       | 568                            | 568              |
| Finance lease obligations                         | -                                                       | 89                             | 89               |
| Amount due to ultimate holding company            | 1                                                       | _                              | 1                |
| Amounts due to related parties                    | 276                                                     | -                              | 276              |
|                                                   | 277                                                     | 2,172                          | 2,449            |

166

#### 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### Liquidity risk (cont'd)

#### Company

|                                | On demand/no<br>fixed terms of<br>repayment<br>S\$'000 | Less than<br>1 year<br>S\$'000 | Total<br>S\$'000 |
|--------------------------------|--------------------------------------------------------|--------------------------------|------------------|
| 31 December 2019               |                                                        |                                |                  |
| Accruals                       | _                                                      | 232                            | 232              |
| Other payables                 | -                                                      | 90                             | 90               |
| Lease liabilities              | -                                                      | 485                            | 485              |
| Finance lease obligations      | _                                                      | 18                             | 18               |
| Amounts due to related parties | 44                                                     | -                              | 44               |
| Amounts due to subsidiaries    | 395                                                    | _                              | 395              |
|                                | 439                                                    | 825                            | 1,264            |

#### Foreign currency risk

The Group and the Company hold cash and short-term deposits denominated in foreign currencies for working capital purposes. At the end of the reporting period, such foreign currency balances are mainly in HKD and AUD.

#### Sensitivity analysis for foreign currency risk

The following table demonstrates the sensitivity of the Group's profit before tax to a reasonably possible change in the HKD and AUD exchange rates against the respective functional currencies of the Group entities, with all other variables held constant.

|                           |                                                                      | Group      |              | Company    |              |
|---------------------------|----------------------------------------------------------------------|------------|--------------|------------|--------------|
|                           |                                                                      | 2020       | 2019         | 2020       | 2019         |
|                           |                                                                      | S\$'000    | S\$'000      | S\$'000    | S\$'000      |
|                           |                                                                      | Profit     | Profit       | Profit     | Profit       |
|                           |                                                                      | before tax | before tax   | before tax | before tax   |
| (Decrease)/Ind<br>SGD/HKD | crease<br>— Strengthened: 4% (2019: 4%)<br>— Weakened: 4% (2019: 4%) | (10)<br>10 | (7)<br>7     | (10)<br>10 | (7)<br>7     |
| SGD/AUD                   | — Strengthened: 4% (2019: 4%)<br>— Weakened: 4% (2019: 4%)           | (28)<br>28 | (239)<br>239 | (28)<br>28 | (239)<br>239 |

For the year ended 31 December 2020

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

Foreign currency risk (cont'd)

#### Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

Certain subsidiaries of the Group are regulated by the Monetary Authority of Singapore (the "**MAS**") or the Hong Kong Securities and Futures Commission (the "**SFC**") and are required to comply with certain minimum capital requirements according to the rules of the MAS or the SFC. The Group has established a legal and compliance department which is operated by experienced compliance officers and is monitored by management. The principal roles of the legal and compliance department are to monitor the daily financial status and to review internal control of the Group regularly to ensure the regulated subsidiaries are in compliance with related regulations. The regulated subsidiaries have complied with the related regulations throughout the year or since the date when the licences were granted.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may return capital to the shareholder or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the year.

Capital of the Group comprises all components of shareholder's equity.

#### 37. EVENTS OCCURRING AFTER THE REPORTING PERIOD

Save as disclosed elsewhere in this report, no significant event that would materially affect the Group's operating and financial performance took place subsequent to 31 December 2020 and up to the date of this report.

#### 38. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the financial year ended 31 December 2020 were authorised for issue in accordance with a resolution of the Board of Directors of the Company on 26 March 2021.