

# THIRD QUARTERLY REPORT 2021 第 三 季 度 業 績 報 告





SAU SAN TONG HOLDINGS LIMITED Stock Code 股份代號: 8200 修身堂控股有限公司

# CHARACTERISTICS OF THE GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Main Board of the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "Directors") of Sau San Tong Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors of the Company, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this report is accurate and complete in all material respects and not misleading or deceptive; and (2) there are no other matters the omission of which would make any statement herein or in this report misleading.

# QUARTERLY RESULTS FOR THE THREE MONTHS AND NINE MONTHS ENDED 31 DECEMBER 2021

The Board of Directors of the Company announces the unaudited consolidated financial results of the Company and its subsidiaries (the "Group") for the three months and nine months ended 31 December 2021 together with comparative figures of the corresponding period ended in 2020 as follows:

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UNAUDITED)

	Notes	For the thre ended 31 I 2021 <i>HK\$'000</i>			ne months December 2020 <i>HK\$'000</i>
Revenue	2				
<ul> <li>Distribution sale of cosmetic and skin care products</li> <li>Provision of beauty and</li> </ul>		397,706	526,593	1,170,328	1,254,455
slimming services		21,660	17,605	52,472	44,539
<ul> <li>Provision of franchise services</li> <li>Sale of health, beauty and</li> </ul>		93	151	122	293
related products		403	725	1,200	1,441
<ul> <li>Results from investments in securities</li> <li>Interest income from money</li> </ul>		65	2,972	16,856	6,924
lending		1,515	2,685	5,618	9,724
		421,442	550,731	1,246,596	1,317,376
Cost of sales		(384,601)	(505,746)	(1,127,767)	(1,207,089)
Gross profit		36,841	44,985	118,829	110,287
Other revenue	2	654	2,069	1,879	7,392
Other gains or losses	-	2,308	(3,674)	4,921	1,610
Selling and distribution costs		(13,034)	(10,310)	(39,686)	(42,672)
General and administrative					
expenses		(17,086)	(18,301)	(53,618)	(63,886)

		For the thre ended 31 I		For the nine months ended 31 December		
	Notes	2021	2020	2021	2020	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Profit from operations		9,683	14,769	32,325	12,731	
Finance costs		(88)	(283)	(362)	(732)	
		0.505	11.100	04 000	11.000	
Profit before taxation		9,595	14,486	31,963	11,999	
Income tax expense	3	(2,190)	(4,073)	(6,063)	(7,386)	
Profit for the period		7,405	10,413	25,900	4,613	
Attributable to:						
Owners of the Company		4,853	4,250	19,101	(5,359)	
Non-controlling interests		2,552	6,163	6,799	9,972	
Profit/(loss) for the period		7,405	10,413	25,900	4,613	
		HK cents	HK cents	HK cents	HK cents	
Earnings/(loss) per share	4					
Basic		6.47	5.66	25.45	(7.14)	
Diluted		6.04	N/A	23.78	N/A	

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# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME/(LOSS) (UNAUDITED)

	For the thr ended 31 I 2021 <i>HK\$'000</i>		For the nin ended 31 E 2021 <i>HK\$'000</i>	
Profit for the period	7,405	10,413	25,900	4,613
Other comprehensive income/(loss) for the period: Item that will not be reclassified to profit or loss: — Revaluation of property, plant and equipment upon transfer to investment property Item that may be reclassified subsequently to profit or loss: — Exchange differences on translation of financial statements of foreign operations, net of nil	3,574	_	3,574	_
tax	(1,011)	9,951	10	9,267
Total comprehensive profit for the period	9,968	20,364	29,484	13,880
Attributable to: Owners of the Company Non-controlling interests	6,558 3,410	11,778 8,586	20,907 8,577	(259) 14,139
	9,968	20,364	29,484	13,880

#### Notes:

#### 1. Basis of preparation and significant accounting policies

The results have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards, which collective term include all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations issued by the Hong Kong Institute of Certified Public Accountants, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance and also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the GEM of the Exchange. They have been prepared under historical cost basis, except that the investment property and the financial instruments classified as financial assets at fair value through profit or loss are stated at their fair values. The principal accounting policies used in the preparation of the results are consistent with those adopted in the preparation of the annual report of the Group for the year ended 31 March 2021.

#### 2. Revenue and other revenue

Revenue represents the invoiced value of goods supplied to customers, net of discounts, returns, value added tax or other sales taxes; service income from provision of beauty and slimming services, net of discounts; franchise income; net gains or losses on financial assets at fair value through profit or losses and interest income from provision of money lending service. The amount of each significant category of revenue recognised during the period is as follows:

	For the nine months ended 31 December		
	2021	2020	
	HK\$'000	HK\$'000	
Revenue			
Distribution sale of cosmetic and skin care products	1,170,328	1,254,455	
Provision of beauty and slimming services	52,472	44,539	
Provision of franchise services	122	293	
Sale of health, beauty and related products	1,200	1,441	
Results from investments in securities	16,856	6,924	
Interest income from money lending	5,618	9,724	
	1,246,596	1,317,376	

	For the nine months ended 31 December		
	2021		
	HK\$'000	HK\$'000	
ther revenue			
Bank interest income	1,003	1,091	
Other interest income	226	_	
Dividend income	_	92	
Government subsidies (note)	_	5,332	
Others	650	877	

*Note:* The government subsidies include both the Anti-epidemic Fund for beauty parlours and massage establishments and party rooms and Employment Support Scheme from the Government of Hong Kong Special Administrative Region (the "HKSAR") to provide relief to the Group affected by Coronavirus Disease-2019 ("Covid-19").

The amount of subsidies entitled is based on the Group's number of workers working in the beauty parlours and massage establishments and the Group is required to undertake and warrant that the Group does not implement redundancies during the subsidy period and spends all the wages subsidies on paying wages to the employees.

#### 3. Income tax expense

On 21 March 2018, the Hong Kong Legislative Council passed the Inland Revenue (Amendment) (No.7) Bill 2017 (the "Bill") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%.

The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%. Accordingly, the Hong Kong profits tax is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million.

Under the Law of the People's Republic of China (the "PRC") on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for both periods.

### Taxation in the consolidated statement of profit or loss (unaudited) represents:

	For the nine months ended 31 December		
	2021	2020	
	HK\$'000	HK\$'000	
Hong Kong profits tax	179	_	
PRC enterprise income tax	5,884	7,386	
	6,063	7,386	

#### 4. Earnings/(loss) per share

		months ended	For the nine months end 31 December		
	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>	2021 <i>HK\$'000</i>	2020 <i>HK\$'000</i>	
Profit/(loss)					
Profit/(loss) attributable to owners of					
the Company, used in the basic					
and diluted earnings/(loss) per					
share calculation	4,853	4,250	19,099	(5,359)	
Shares					
Weighted average number of					
ordinary shares in issue, used					
in the basic (loss)/earnings per					
share calculation	75,049,354	75,049,354	75,049,354	75,049,354	
Dilution effect of share options	5,253,458	_	5,253,458		
Weighted average number of					
ordinary shares in issue, used in					
the diluted earnings per share					
calculation	80,302,812	75,049,354	80,302,812	75,049,354	

All outstanding share options are cancelled during the period ended 31 December 2020. Accordingly, no diluted earnings/(loss) per share for the three months and nine months ended 31 December 2020 are presented.

#### 5. Consolidated statement of changes in equity

#### Attributable to owners of the Company

					Share-	The PRC			Accumulated			
					based	statutory			losses/		Non-	
	Share	Share	Merger	Exchange	payment	surplus	Other	Revalution	Retained		controlling	Total
	capital	premium	reserve	reserve	reserve	reserve	reserve	reserve	profits	Total	interests	equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April 2021 Change in equity for the period:	750	787,794	(3,637)	3,563	2,224	24,725	28,055	-	(43,198)	800,276	8,008	808,284
Profit for the year	_	_	_	_	-	_	-	-	19,101	19,101	6,799	25,900
Other comprehensive (loss)/income	_	_	_	(1,768)	-	_	-	3,574	-	1,806	1,778	3,584
Dividend paid to non-controlling												
interests	-	-	-	-	-	-	-	-	-	-	(9,212)	(9,212)
At 31 December 2021	750	787,794	(3,637)	1,795	2,224	24,725	28,055	3,574	(24,097)	821,183	7,373	828,556
At 1 April 2020	120,079	787,794	(3,637)	(2,136)	6,625	21,904	28,055	_	(139,911)	818,773	(4,619)	814,154
Change in equity for the period:												
Profit/(loss) for the period	_	_	-	_	_	_	-	-	(5,359)	(5,359)	9,972	4,613
Other comprehensive income	-	-	-	5,100	-	-	-	_	-	5,100	4,167	9,267
At 31 December 2020	120,079	787,794	(3,637)	2,964	6,625	21,904	28,055	-	(145,270)	818,514	9,520	828,034

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### **INTERIM DIVIDEND**

The Board does not recommend the payment of an interim dividend for the nine months ended 31 December 2021 (2020: Nil).

### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Business Review**

For the nine months ended 31 December 2021 (the "Period Under Review"), the Group's revenue amounted to approximately HK\$1,246,596,000 representing a decrease of approximately 5% from approximately HK\$1,317,376,000 in the corresponding period in last year. The decrease was mainly due to the decrease in the distribution sales of cosmetic and skin care products from Shanghai Dong Fang Ri Hua Sales Co. Ltd. ("Dong Fang") from approximately HK\$1,254,455,000 in the corresponding period in last year to approximately HK\$1,170,328,000 in the Period Under Review and the decrease of revenue generated from the interest income from money lending from approximately HK\$9,724,000 in the corresponding period in last year to approximately HK\$5,618,000 in the Period Under Review, representing a decrease of 42%.

The decrease of the Group's revenue was partially offset by the increase of revenue generated from the provision of beauty and slimming services from approximately HK\$44,539,000 in the corresponding period in last year to approximately HK\$52,472,000 in the Period Under Review, representing an increase of 18% and the net gains of approximately HK\$16,856,000 in the Period under Review from the investments in the Hong Kong Stock market and unlisted equity fund compared with the net gains of approximately HK\$6,924,000 in the corresponding period in last year.

During the Period Under Review, the gross profit was approximately HK\$118,829,000 representing an increase of 8% from approximately HK\$110,287,000 in the corresponding period in last year. The Group implemented strict cost control over the cost of sales and the operating costs. The cost of sales decreased from approximately HK\$1,207,089,000 in the corresponding period last year to HK\$1,127,767,000 in the Period Under Review and the general and administrative expense decreased from approximately HK\$63,886,000 in the corresponding period in last year to HK\$53,618,000 in the Period Under Review.

The Group recorded the gain attributable to owners of the Company amounted to approximately HK\$19,101,000 in the Period Under Review compared to the loss attributable to owners of the Company amounted to approximately HK\$5,359,000 in the corresponding period in last year.

### OUTLOOK

#### **Beauty, Slimming and Spa Centres**

During the Period Under Review, the slower Hong Kong and PRC economic growth and the threat of US-China trade war have negative impact on consumer confidence. In addition, the outbreak of the Covid-19 and a series of mandatory quarantine measures affected the operating environment and consumer sentiments in a certain extent. During the Period Under Review, the pandemic was brought under control. And the Hong Kong SAR Government launched a Consumption Voucher Scheme in August to stimulate local spending. The overall local economy is improved. The revenue generated from the beauty, slimming and spa centres in Hong Kong increased by approximately 18% from approximately HK\$44,539,000 in the corresponding period in last year to approximately HK\$52,472,000 during the Period Under Review.

The Group has a long history in the operation of beauty, slimming and spa centres in Hong Kong and the PRC. With extensive experience in the industry and committed efforts for innovations, the Group has continuously introduced sophisticated services and products of the highest quality for its customers, winning the long-term favour of its customers for its beauty and slimming products and services while successfully establishing brand advantages and customer loyalty. To further fortify its leading position in the industry, the Group has introduced a number of new beauty, slimming and anti-ageing treatments and machineries from time to time.

As the first listed beauty and slimming company in Hong Kong, the Group has consistently uphold the principles of quality products, professional services and honest operation. Backed by the strengths of the brand, the Group has won numerous awards over the years and enjoys sound reputation in Hong Kong and the PRC. It was strongly trusted by its customers. With increasingly intensive market competition, some industry players have resorted to all possible means including dishonest sales methods to secure their market shares. Coupled with various beauty and slimming incidents during recent years and seriously weak and outdated government supervision, customer confidence has been impaired. This, however, has at the same time encouraged the customer demand for quality beauty and slimming services. Maintaining the strategy of winning with quality, the Group will continue to leverage on its professional and outstanding beauty and slimming technologies, bring its brand visibility to the full play, and operate with honest and honour, in order to win over the consumers' trust, secure a wider business coverage in the high-end market and thereby realise sustainable growth and return.

#### **Distribution Business in the PRC**

Product distribution in the PRC is another core business of the Group and is carried out by the Group's subsidiary, Dong Fang. Dong Fang is one of the top three distributors of P&G in the greater China in terms of average sales in the PRC, and is the top distributor in the East China area. It is responsible for the overall distribution coverage in the Shanghai region and provides supply and sales services to its customers via various channels, including online platforms, electrical appliances merchants, department stores channel, local modernised retail malls, supermarkets, small-sized supermarkets, convenient stores, maternity stores and cosmetic stores headquartered or regionally headquartered in Shanghai. Products involved include OLAY skincare, Head & Shoulders, Vidal Sassoon, Pantene, Rejoice, Pampers, Crest, Safeguard, Whisper, Ariel, Oral-B and Gillette. Moreover, the Company is responsible for the SK-II business in East and West China areas, covering Shanghai city, Zhejiang Province, Jiangsu Province, Anhui Province, Henan Province, Shanxi Province, Sichuan Province and Chongqing city. In the Period Under Review, the revenue of the distribution business decreased to approximately HK\$1,170,328,000 (2020: approximately HK\$1,254,455,000). The Covid-19 continues to influence the economy in the PRC. The government has implemented strict zero-tolerance approach to Covid-19 including entry restrictions, and a varied length of guarantine period across different provinces. A surge in local coronavirus cases and containment measures hit businesses and consumer sentiment while employment fell. The economic activities were unavoidably affected. The sales performance of Dong Fang begun to slow down and fall back after the sales rebound last few months.

#### Health, Beauty and Related Products

The Group spares no efforts in keeping itself abreast of time and marching at the forefront of the market. Through heavily investing in the development and introduction of products embedding advanced technologies and safe ingredients to enrich its portfolio of health and beauty products, the Group targets to bring to its customers a wider array of sophisticated product choices. This will in turn further enhance the attraction of the brand name Sau San Tong and ensure the Group's leading market position.

Going forward, the Group will continue to launch different safe and effective products that meet the different needs of its customers, helping them to achieve beauty in a healthy way. We believe that the segment of distribution of health and beauty products will continue to make a stable contribution to the Group's results in the time ahead.

#### Franchise Co-Operation Business in the PRC

Building on its successful business in Hong Kong and a strong brand visibility, the Group started venturing into the enormous market in the PRC back in early 2004 and effectively laid a solid foundation in the beauty and slimming industry in China ahead of its counterparts, reaping a sizeable market share. Envying the outstanding achievement of "Sau San Tong", competitors, imitators and even fakers began to spring up like mushroom on the PRC market where the entry barrier to the industry was relatively low. To tackle the situation, apart from establishing highend flagship centres in China to help clearly identify ourselves, the Group specially combined the name of our founder, Dr. Cheung Yuk Shan, Shirley with its brand name to form the new brand of "張玉珊修身堂" to establish the uniqueness of the brand, using it to fully explore the PRC market while letting the market and consumer more easily distinguish the genuine "Sau San Tong" brand and its inherent quality and professional products and services, protecting the consumers' rights. The existing number of franchise co-operation shops also put "張玉珊修身堂" on the top position in the beauty and slimming industry in China.

#### **Securities Investments Business**

As a move to expand its diversified business, the Group has commenced the new segment of securities investments business in 2015 to put the idle funds of the Company into long and short-term investments in listed securities in Hong Kong and other recognised securities markets in the overseas as well as wealth management products purchased from banks and other financial institutions, with a view to generate additional income outside its retail business, to widen its revenue base and minimise the risks of the Group on the overall, in order to enhance the capital use of the Company as well as the interests of the Company and its shareholders on the overall. During the Period under Review, the Group has recorded net gains on financial assets at fair value though profit and loss of approximately HK\$16,856,000, compared with net gains of approximately HK\$6,924,000 in the corresponding period in last year.

#### **Money Lending Business**

In 2016, the Group commenced the business segment of provision of money lending services. The Group provided both secured and unsecured loans. During the Period Under Review, the Group recorded interest income of approximately HK\$5,618,000, representing a decrease of 42% from approximately HK\$9,724,000 in the corresponding period in last year. The decrease of interest income arose from the lower amount of aggregate loan principal lent to the borrowers.

## **USE OF PROCEEDS**

The Group completed the Rights Issue on 3 March 2017 resulting in net proceeds of approximately HK\$352,000,000. Details of the use of proceeds is as follows:

Use of net proceeds	The total allocation of the net proceeds HK\$' million	Actual amount utilised as at 30 September 2021 HK\$' million	Actual amount utilised during the period ended 31 December 2021 <i>HK\$' million</i>	Actual amount utilised as at 31 December 2021 HKS' million	Unutilised balance as at 31 December 2021 <i>HK\$' million</i>	Expected timeline for unutilised proceeds as at 31 December 2021 ( <i>Note</i> )
Acquisition of commercial, industrial and residential properties situated in the PRC and Hong Kong ("Properties Acquisition")	116	16	4.4	20.4	95.6	By 31 December 2022
Repayment of the outstanding amount due to Dr. Cheung Yuk Shan, Shirley under the Convertible Note	20	20	_	20	_	_
Development of the Group's money lending business	78	51.8	26.2	78	-	-
Renovation of offices and shops in the PRC and Hong Kong	60	10	1.1	11.1	48.9	By 31 December 2022
Development of securities investment business	30	30	-	30	-	-
General working capital of the Group and/or investment opportunities	48	48	-	48	_	_
Total	352	175.8	31.7	207.5	144.5	

In light of uncertain market conditions currently, the Board considers that it will be essential for the Group to cautiously control the pace, scale and scope of the Properties Acquisition and the development of the Group's money lending business given the uncertainties casted by the COVID-19 pandemic and the global economic and financial markets.

*Note:* The expected timelines for utilising the remaining net proceeds is based on the best estimation of the present and future business market situations made by the Group. It may be subject to further change based on the future development of the market conditions.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES

As at 31 December 2021, the interests or short positions of the Directors and the chief executive of the Company or their respective associates in shares and underlying shares (the "Shares") of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which are required to be notified to the Company and the Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, including interests and/or short positions which they are deemed or taken to have under such provisions of the SFO, or which will be required, pursuant to section 352 of the SFO or as otherwise notified to the Company and the Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules were as follows:

#### Long position in underlying shares of the Company

#### Share Option Scheme

The interests in the underlying shares of the Company arise from share options granted to the Director and the chief executive of the Company under the Company's share option scheme, details of which are as follows:

Name of director/ chief executive	Date of grant	Exercisable period	Subscription price per share	Aggregate long position in underlying shares of the Company	Approximate percentage interest in the Company's issued share capital
Mr. Mui Wai Sum	10 February 2021	10 February 2021 - 9 February 2026	HK\$0.87	750,494	1%
Mr. Chan Ka Kin	10 February 2021	10 February 2021 - 9 February 2026	HK\$0.87	750,494	1%
Mr. Takashi Togo	10 February 2021	10 February 2021 - 9 February 2026	HK\$0.87	750,494	1%
Ms. Kwan Fei Ying	10 February 2021	10 February 2021 - 9 February 2026	HK\$0.87	750,494	1%

Save as disclosed above, as at 31 December 2021, none of the Directors or chief executive of the Company or their respective associates has any personal, family, corporate or other interests or short positions in the shares of the Company or its associated corporations (within the meaning of Part XV of SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Exchange pursuant to the minimum standard of dealings by Directors and the chief executive of the Company as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules, are required to be notified to the Company and the Exchange.

# SHARE OPTION SCHEME

	Date of grant	Exercisable period	Subscription price per share HK\$	At 1 April 2021	Granted during the period	At 31 December 2021
Directors	10 February 2021	10 February 2021 - 9 February 2026	0.87	2,251,482	-	2,251,482
Chief Executive Officer	10 February 2021	10 February 2021 - 9 February 2026	0.87	750,494	-	750,494
Employees	10 February 2021	10 February 2021 - 9 February 2026	0.87	1,500,988	-	1,500,988
Other participant	10 February 2021	10 February 2021 - 9 February 2026	0.87	750,494	_	750,494
				5,253,458	_	5,253,458
Weighted average exerci	se price			HK\$0.87		HK\$0.87
Weighted average of rem	naining contractual life			4.87 years		4.12 years

# SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

As at 31 December 2021, according to the register kept by the Company pursuant to section 336 of the SFO, and so far as is known to the Directors or chief executive of the Company, the following persons (other than a Director or a chief executive of the Company) had, or was deemed or taken to have, an interest or short position in the Shares or underlying Shares which would fall to be disclosed to the Company and the Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or who were directly or indirectly interested in 10% or more of the nominal value of any class of share capital, including options in respect of such capital, carrying voting rights to vote in all circumstances at general meeting of any other member of the Group:

Long positions in shares, underlying share and debentures of the Company or its associated corporations:

Name of holder of Shares/underlying shares of the Company	Capacity	Number of shares and/ or underlying shares of the Company held	Approximate percentage of the total issued share capital of the Company
Yau Chung Chung	Beneficial owner	10,111,000	13.47%

Save as disclosed above and so far as is known to the Directors or chief executive of the Company, there is no person (other than a Director or chief executive of the Company) who, as at 31 December 2021, had an interest or short position in the Shares and underlying Shares which would fall to be disclosed to the Company and the Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, was, directly or indirectly, interested in 10% or more of the nominal value of any class of share capital, including options in respect of such capital, carrying rights to vote in all circumstances at general meeting of any other member of the Group.

### DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the heading "Directors and Chief Executive's Interests and Short Positions in Shares" above, at no time during the Period under Review were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Director or their respective spouse or children under 18 years of age, or were any such rights exercised by them; or was the Company, its holding company, or any of its subsidiaries or fellow subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

### **COMPETING INTERESTS**

None of the Directors or substantial shareholders of the Company or their respective associates (as defined in the GEM Listing Rules) has any interest in a business which compete or might compete with the business of the Group.

### **CORPORATE GOVERNANCE PRACTICES**

The Company has established a formal and transparent procedure to protect the interests of the shareholders of the Company. The Company applied the principles and complied with all the code provisions as set out in the Code on Corporate Governance Practices contained in Appendix 15 of the GEM Listing Rules throughout the Period Under Review, except that:

Code provision C.1.2 stipulates that the management shall provide all members of the Board with monthly updates. Management considers that quarterly updates and periodic instant updates when developments arising out of the ordinary business instead of monthly updates are sufficient for the Board to discharge its duties. Besides, during the Period Under Review, the Executive Directors have provided, and will continue to provide, to all Independent Non-executive Directors updates on any material changes to the position and prospects of the Company, which are considered to be sufficient to provide general updates of the Company's performance, position and prospects to the Board and allow them to give a balanced and understandable assessment of the same to serve the purpose required by the code provision C.1.2.

Code provision A2 stipulates the role of the chairman of the Board. The Company does not have the chairman of the Board and hence does not compiled with code provision A2.

# **AUDIT COMMITTEE**

The Group has established an audit committee with written terms of reference in compliance with the GEM Listing Rules. The audit committee comprises three Independent Non-executive Directors, namely Ms. Chiu Kam Hing, Kathy, Mr. Lau Wai Leung, Alfred and Mr. Au Siu Lun. The audit committee has reviewed the unaudited financial results of the Group for the three months and nine months ended 31 December 2021.

# CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct regarding securities transactions by the Directors. Having made specific enquiry of all Directors, the Company confirmed that all Directors have complied with the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the nine months ended 31 December 2021.

On behalf of the Board SAU SAN TONG HOLDINGS LIMITED Mui Wai Sum Executive Director

Hong Kong, 7 February 2022

As at the date of this report, the Board comprises Executive Directors namely Mr. Mui Wai Sum and Mr. Chan Ka Kin; Non-executive Directors namely Mr. Takashi Togo; Independent Nonexecutive Directors namely Ms. Chiu Kam Hing, Kathy, Mr. Lau Wai Leung, Alfred and Mr. Au Siu Lun.





SAU SAN TONG HOLDINGS LIMITED

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