# **ATLINKS GROUP LIMITED**

(Incorporated in the Cayman Islands with limited liability) Stock Code: 8043

**Annual Report** 



# CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "**Directors**") of Atlinks Group Limited (the "**Company**", together with its subsidiaries, the "**Group**", "**we**" or "**our**") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "**GEM Listing Rules**") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

# Content

# Page(s)

Corporate Information	3
Chairman's Statement	4
Management Discussion and Analysis	5
Biographical Details of Directors and Senior Management	9
Corporate Governance Report	12
Environmental, Social and Governance Report	22
Report of the Directors	41
Independent Auditor's Report	48
Audited Consolidated Financial Statements	53
Consolidated:	
Income Statement and Statement of Comprehensive Income	53
Statement of Financial Position	55
Statement of Changes in Equity	57
Statement of Cash Flows	58
Notes to the Consolidated Financial Statements	59
Financial Summary	100

# **Corporate Information**

# DIRECTORS

# **Executive Directors:**

Mr. Tong Chi Hoi Mr. Jean-Alexis René Robert Duc Ms. Ho Dora Mr. Long Shing

#### **Non-executive Directors:**

Mr. Long Hak Kan Mr. Didier Paul Henri Goujard

# Independent non-executive Directors:

Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

#### **AUDIT COMMITTEE**

Ms. Lam Lai Ting Maria Goretti *(Chairman)* Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

# **REMUNERATION COMMITTEE**

Ms. Lee Kit Ying Catherine *(Chairman)* Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian

# NOMINATION COMMITTEE

Mr. Long Hak Kan *(Chairman)* Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

# **RISK MANAGEMENT COMMITTEE**

Mr. Tong Chi Hoi *(Chairman)* Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian

# **COMPANY SECRETARY**

Ms. Ho Dora

# COMPLIANCE OFFICER

Ms. Ho Dora

# **AUTHORISED REPRESENTATIVES**

Mr. Long Shing Ms. Ho Dora

# **REGISTERED OFFICE**

Windward 3, Regatta Office Park P.O. Box 1350 Grand Cayman, KY1-1108 Cayman Islands

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 1818, 18/F, Nan Fung Commercial Centre, 19 Lam Lok Street, Kowloon Bay, Kowloon, Hong Kong

# PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN THE CAYMAN ISLANDS

Ocorian Trust (Cayman) Limited Windward 3, Regatta Office Park P.O. Box 1350 Grand Cayman, KY1-1108 Cayman Islands

# BRANCH SHARE REGISTRAR AND TRANSFER OFFICE IN HONG KONG

Tricor Investor Services Limited Level 54 Hopewell Centre 183 Queen's Road East Hong Kong

# LEGAL ADVISER TO THE COMPANY

*(as to the laws of Hong Kong)* CFN Lawyers in association with Broad & Bright Room Nos. 4101-4104, 41/F, Sun Hung Kai Centre 30 Harbour Road, Wanchai Hong Kong

# PRINCIPAL BANK

The Hongkong and Shanghai Banking Corporation Limited 1 Queen's Road Central Hong Kong

# **INDEPENDENT AUDITOR**

KPMG Certified Public Accountants Public Interest Entity Auditor Registered in accordance with the Financial Reporting Council Ordinance 8/F, Prince's Building, 10 Chater Road, Central, Hong Kong

# STOCK CODE

8043

# **COMPANY'S WEBSITE**

www.atlinks.com

# Chairman's Statement

#### Dear shareholders,

On behalf of the board of Directors (the "**Board**") of Atlinks Group Limited (the "**Company**") and its subsidiaries (together the "**Group**"), we are pleased to present to our shareholders the audited annual report of the Group for the financial year ended 31 December 2021 (hereafter referred as the "**Financial Year**").

# **OVERVIEW**

2021 was a challenging year. Component shortages mixed with supply chain issues had a big impact on manufacturing. As a result, we were not able to fulfill the strong demand from customers. On top of this, material prices went up and significant increases in shipping cost negatively impacted our margin. That being said, we were able to achieve revenue increase and slight gross profit margin improvement.

The result achieved operating under such a difficult environment reconfirmed our product strategy and the efficiency of our organization.

We will continue to focus on the elderly market aiming at the visually and hearing impaired under the Swissvoice and Amplicomms brands. Our goal for geographic expansion is on track, we have achieved a strong growth in 2021 and we expect to see more revenue growth in 2022.

Furthermore, we have once again been awarded by the prestigious Ecovadis – the award of sustainability as the Best Performer Worldwide in the category of Advanced Manufacturing among industrial leaders, the highest Platinum level. This type of recognition has continued to help us earn trust among our customers.

# APPRECIATION

I would like to take this opportunity to thank our management team for their continued dedication to growing and developing our business and capitalizing on strategies that benefit the long term growth of our Company. I would also like to thank our business partners for their continual support in our business and also would like to welcome many new partners as we venture into new business areas. Finally, I would also like to thank all our shareholders and investors for their continued support to the Group.

Long Hak Kan Chairman

14 March 2022

# Management Discussion and Analysis

# **BUSINESS ACTIVITIES**

We are a telecommunications and elderly product designing company and we sell our products through the telecom operators, large consumer retail chain stores and distributors mainly located in Europe, APAC and Latin America.

We derive our revenues principally from developing and selling home and business telecommunications products under the trademarks bearing the brand "Alcatel" ("**Licensed Marks**") and elderly products under the Swissvoice and Amplicomms brand, we also supply products under customer brand names for the European, Latin American and Asian markets.

# **BUSINESS REVIEW**

The Group's revenue increased from approximately EUR29.8 million for the year ended 31 December 2020 to approximately EUR34.1 million for the year ended 31 December 2021, representing an increase of approximately 14.2%. This was mainly due to increase in sales in home telephone segment in France and in other European countries.

The Group's gross profit margin increased from approximately 30.2% for the year ended 31 December 2020 to approximately 31.1% for the year ended 31 December 2021.

The following table shows the breakdown of our revenue by product categories.

	Year ended 31 December			
	2021		2020	
	EUR'000	% of total revenue	EUR'000	% of total revenue
Home telephone	24,732	72.6%	20,446	68.5%
Senior products Office telephone	6,174 3,081	18.1% 9.1%	6,090 2,976	20.4% 10.0%
Others (Note)	82	0.2%	318	1.1%
Total	34,069	100.0%	29,830	100.0%

Note: Others include IP devices and other miscellaneous products.

Sales of the home telephone segment for the year ended 31 December 2021 have increased approximately 21.0% with sales of approximately EUR24.7 million as compared to the corresponding period in 2020.

Sales of the senior products category were stable at approximately EUR6.2 million for the year ended 31 December 2021 as compared to that of the previous year.

Sales of office telephone was stable at approximately EUR3.1 million for the year ended 31 December 2021 as compared to that of the previous year. This was mainly driven by the consistent demand for VoIP (Voice over Internet Protocol) phones and wireless conference systems in Europe.

The following table sets out the breakdown of the Group's revenue by geographical location of the shipment destination of our products covering all our business segments (*Note 1*).

	Year ended 31 December			
	2021		2020	
	EUR'000	% of total revenue	EUR'000	% of total revenue
France Other European countries <i>(Note 2)</i> APAC/Russia/MEA <i>(Note 3)</i> Latin America <i>(Note 4)</i>	18,600 8,873 3,675 2,921	54.6% 26.0% 10.8% 8.6%	16,748 6,880 4,096 2,106	56.1% 23.1% 13.7% 7.1%
Total	34,069	100.0%	29,830	100.0%

Notes:

- 1. The geographical breakdown was prepared based on shipping destination without taking into account the re-export or onward sales (if any) of our products by our customers.
- 2. Other European countries include but are not limited to Germany, UK, Benelux, Spain, Italy, Portugal and Switzerland but excludes France.
- 3. APAC/Russia/MEA include but are not limited to Asia Pacific Region, Russia and Middle East area.
- 4. Latin America includes Argentina, Chile, Mexico, Peru and others.

Sales to France for the year ended 31 December 2021 have grown by approximately 11.1% to approximately EUR18.6 million as compared to the corresponding period in 2020.

Sales to other European countries for the year ended 31 December 2021 have grown by approximately 29.0% to approximately EUR8.9 million as compared to the corresponding period in 2020.

Our sales to Asia Pacific Region, Russia and Middle East area have dropped by approximately 10.3% to approximately EUR3.7 million for the year ended 31 December 2021 as compared to the corresponding period in 2020.

Sales to Latin America for the year ended 31 December 2021 have grown by approximately 38.7% to approximately EUR2.9 million as compared to the corresponding period in 2020.

# OUTLOOK

We have a strong order book on hand and customers demand has been robust. However, the economic impact from the ongoing COVID-19 outbreak mixed with the recent conflict between western countries and Russia makes it difficult to gauge our Group revenue expectation.

Material shortages and cost pressure are expected to continue in 2022. We foresee that these issues will impact our ability to fulfill customer demand and negatively affect our margin in the first half of 2022. Our team has put in place various measures to mitigate these issues such as product re-engineering. Once these measures that we put in place start to roll in, we anticipated this situation will improve for Atlinks in the 2nd half of 2022.

Our goal in 2022 is to gain market share in the home telephone business through the introduction of re-engineered products, products with enriched features to cover more price points on the shelf and to expand geographically. In the elderly market, we will continue to expand our product range aimed at the visually and hearing impaired, provide ancillary services for our mobile devices, and further strengthen the Swissvoice and Amplicomms brands.

We look at this complex business environment as an opportunity for Atlinks. We have a strong distribution network, a good engineering team, together with the measures that have been put in place, we are confident that Atlinks will emerge stronger, ready for more growth!

# FINANCIAL REVIEW

#### **Cost of Sales and Gross Profit**

The majority of the Group's cost of sales comprised of cost of inventories and depreciation and amortization. Cost of sales increased by approximately 12.7% from approximately EUR20.8 million for the year ended 31 December 2020 to approximately EUR23.5 million for the year ended 31 December 2021, which is in line with our increase in revenue. The Group's gross profit margin increased from approximately 30.2% for the year ended 31 December 2020 to approximately 31.1% for the year ended 31 December 2021.

#### **Selling and Distribution Expenses**

Sales and distribution expenses increased from approximately EUR3.0 million for the year ended 31 December 2020 to approximately EUR4.1 million for the year ended 31 December 2021, which mainly resulted from the increase in logistic expenses and sales commission.

#### Administrative Expenses

Administrative expenses was relatively stable at approximately EUR5.1 million for the year ended 31 December 2020 and approximately EUR5.3 million for the year ended 31 December 2021, respectively.

#### Profit attributable to the Equity Holders of the Company

The Group recorded a profit attributable to the equity holders of the Company of approximately EUR0.2 million for the year ended 31 December 2021, compared to a profit of approximately EUR0.5 million for the year ended 31 December 2020.

#### Dividend

During the financial year 2021, the Group declared and paid an interim dividend HK0.41 cents per share. The Board does not recommend the payment of a final dividend for the year ended 31 December 2021.

# Significant Investments held, Material Acquisitions and Disposals of Subsidiaries, and Future Plans for Material Investments or Capital Assets

On 23 June 2021, Atlinks Europe SAS (the "**Purchaser**"), an indirect wholly-owned subsidiary of the Company, entered into an agreement with SCI Belle Rive (the "**Vendor**") pursuant to which the Vendor agreed to sell, and the Purchaser agreed to purchase, a property located at Rueil-Malmaison (Hauts-De-Seine) (92500) 28 Boulevard Belle Rive (Lots 92, 53, 54, 55, 66 and 67) France for a total cash consideration of EUR750,000.

Save as disclosed above, there were neither significant investments held as at 31 December 2021 nor material acquisitions and disposals of subsidiaries during the year ended 31 December 2021. There is no plan for material investment or capital assets as at 31 December 2021.

# **Treasury Policies**

The Group adopts a conservative approach towards its treasury policies. The Group strives to reduce exposure to credit risk by performing ongoing credit evaluation of the financial conditions of its clients and credit review of the Group's loan portfolio. To manage liquidity risk, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and commitments can meet its funding requirements.

#### **Foreign Currency Exposure and Hedging Policies**

The Group is exposed to foreign currency risk primarily through sales and purchases that are denominated in a currency other than the functional currency of the operations to which they relate. The currency giving rise to this risk is primarily United States dollars ("**USD**") and there are no significant assets and liabilities denominated in other currencies. The Group is subject to foreign exchange rate risk arising from future commercial transactions and recognised assets and liabilities which are denominated in a currency other than EUR or HKD, which are the functional currencies of the major operating companies within the Group. The Group manages its foreign currency exposure by entering into forward derivatives contract.

The Group adopts a hedging policy to manage our exposure to foreign exchange risk in relation to USD. Due to our business nature, our goal is to control foreign exchange risk to an acceptable level by ensuring that we will only consider hedging operational flows and no hedging position will be taken without an underlying operational flow. As at 31 December 2021, the Group had no outstanding foreign exchange forward contracts in respect of EUR against USD (as at 31 December 2020: approximately USD4.5 million). Management will continue to evaluate the Group's foreign exchange risk management procedures and take actions as appropriate to minimise the Group's exposure whenever necessary.

#### **Employees and Remuneration Policies**

As at 31 December 2021, the Group had a total of 46 staff (2020: 43). Total staff costs (including Directors' emoluments) were approximately EUR3.8 million for the year ended 31 December 2021 (2020: approximately EUR3.5 million). Remuneration is determined with reference to market conditions and the performance, qualifications and experience and composition package of the Directors, senior management and other employees. Year-end bonus will be paid to employees as recognition of and reward for their contributions according to individual performance. Other benefits include contributions to statutory mandatory provident fund schemes and social insurance to employees.

#### **Liquidity and Financial Resources**

As at 31 December 2021, the Group's cash and cash equivalents amounted to approximately EUR5.0 million, representing a decrease of approximately EUR0.3 million as compared to that of approximately EUR5.3 million as at 31 December 2020. Historically, the Group has funded the liquidity and capital requirements primarily through operating cash flows and bank borrowings. As of 31 December 2021, we had various bank borrowings and overdrafts of approximately EUR10.7 million (as at 31 December 2020: approximately EUR6.4 million), including factoring loan for trade receivable, representing an increase of approximately EUR4.3 million as compared to that as at 31 December 2020.

Net current assets has remained relatively stable at approximately EUR4.9 million for the year ended 31 December 2020 and approximately EUR4.3 million for the year ended 31 December 2021 respectively.

The Group requires cash primarily for working capital. As of 31 December 2021, the Group had approximately EUR5.0 million in cash and bank balances (as at 31 December 2020: approximately EUR5.3 million), representing a decrease of approximately EUR0.3 million as compared to that as at 31 December 2020.

#### **Net Gearing Ratio**

As at 31 December 2021, the net gearing ratio of the Group was approximately 48% (as at 31 December 2020: approximately 27%). The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (borrowings as shown in the consolidated statement of financial position) less cash and bank balances. Total capital is calculated as "equity" as shown in consolidated statement of financial position plus net debt. The decrease of the net gearing ratio was mainly attributable to a decrease for bank borrowing and an increase in shareholders loan to support the Group's working capital.

#### **Contingent Liabilities**

As at 31 December 2021, the Company had no significant contingent liabilities (as at 31 December 2020: Nil).

#### **Capital Structure**

There has been no change in the Company's capital structure during the year. The capital structure of the Group comprises of issued share capital and reserves. The Directors review and manage the Group's capital structure regularly.

#### **Pledge of Assets**

At the end of the year, the Group's banking facilities were secured by:

- (i) certain of the Group's trade receivables with an aggregate amount of approximately EUR5,906,746 (2020: EUR4,991,715);
- (ii) pledged bank deposits with an aggregate amount of approximately EUR1,584,825 (2020: EUR1,237,657);
- (iii) a corporate guarantee from the Company with an aggregate amount of approximately EUR4,838,252 (2020: EUR4,520,148).

#### **Capital Commitments**

As at 31 December 2021, the Company had no capital commitment (as at 31 December 2020: Nil).

# **Biographical Details of Directors and Senior Management**

# **EXECUTIVE DIRECTORS**

**Mr. Tong Chi Hoi ("Mr. Tong")**, aged 56, is the chief executive officer of the Company. Mr. Tong is responsible for overseeing the Group's operation, business development, human resources, finance and administration. He was appointed as a Director on 28 June 2019. Mr. Tong is also a director of Atlinks Holdings Limited ("**ATL Holdings**"), Atlinks Asia Limited ("**ATL Asia**") and Swissvoice International SA ("**Swissvoice**"). Mr. Tong obtained his Bachelor of Engineering degree with First Class Honours from the University of London in August 1987. Mr. Tong has over 30 years of experience in telecommunication & electronic industry. Prior to his appointment as an executive Director, he was the President of Telecommunication Products of Vtech Telecommunications Limited from December 2006 to May 2019, a directly wholly-owned subsidiary of Vtech Holdings Limited being a company listed on the Main Board of the Stock Exchange (stock code: 303), President of CCT Tech (HK) Limited from November 1997 to October 2006 and as Senior Product Manager of Philips Consumer Communications from July 1994 to November 1997.

Ms. Ho Dora ("Ms. Ho"), aged 52, is the chief financial officer of the Company and responsible for overseeing the Group's operation, business development, human resources, finance and administration. She was appointed as a Director on 3 August 2017 and re-designated as an executive Director on 12 September 2017. Ms. Ho joined ATL Asia as head of finance in July 2010 and became head of finance and human resources in October 2010. Ms. Ho was promoted to finance and human resources director and chief financial officer in November 2012 and April 2013, respectively. Ms. Ho is also a director of Atlinks Industries Limited and Swissvoice and a supervisor of Atlinks Technology (Shenzhen) Limited ("ATL Shenzhen"). Ms. Ho obtained her Bachelor of Arts majoring in accounting and finance from University of Glamorgan in June 1993. She further obtained her Master of Business Administration from University of Wales College of Cardiff in July 1995. Ms. Ho was admitted as a member of the Association of Chartered Certified Accountants in 15 November 2004. Ms. Ho was admitted as a certified public accountant of the Hong Kong Institute of Certified Public Accountants in February 2005. She was admitted as a fellow of the Association of Chartered Certified Accountants in November 2009. She was certified as a fellow of the Hong Kong Institute of Certified Public Accountants in May 2012 and became a chartered manager of Chartered Management Institute in November 2013. She is also currently a Chartered Fellow of Chartered Management Institute. Ms. Ho has over 20 years of experience in financial services. Prior to joining the Group, she worked for AIA Shared Services (Hong Kong) Limited (formerly known as American International Data Centre Limited) from September 2007 to August 2009, with her last position held as a finance manager. From August 2009 to June 2010, Ms. Ho worked for AXA Technology Services Asia (HK) Limited (formerly known as AXA Technology Services South East Asia Limited), with her last position as head of finance in the finance department.

**Mr. Long Shing**, aged 40, is responsible for overall management of the Group's business in APAC (Asia Pacific region) and Russia. He was appointed as a Director on 3 August 2017 and re-designated as an executive Director on 12 September 2017. Mr. Long Shing joined the Group as sales and marketing director in July 2013 and is currently the director and legal representative of ATL Shenzhen. Mr. Long Shing obtained his Bachelor of Commerce degree from The University of British Columbia in May 2005. He began his career as a sales executive in NOK-Freudenberg Hong Kong Limited, a company that specialises in the production and sales of seals for the automotive industry as well as parts inside electronic hard disk drives, from February 2005 to October 2005. He worked as a sales executive in Kan Tsang Industrial Company Limited from November 2005 to June 2011. He also worked as a sales director in Kan Tsang Technology Limited, a company that engages in the research and development, manufacture, sale and marketing of electro acoustic components and headsets, from July 2011 to July 2013. Mr. Long Shing is the son of Mr. Long.

**Mr. Jean-Alexis René Robert Duc ("Mr. Duc")**, aged 49, is responsible for overall management of the Group's business operation in Europe. Mr. Duc was appointed as a Director on 3 August 2017 and re-designated as an executive Director on 12 September 2017. Mr. Duc obtained Brevet de Technicien Supérieur in International Trade from Institut Supérieur Européen de Gestion in July 1993 and he further obtained his Master equivalent degree in Marketing & Sales from Institut Supérieur de Gestion in September 1996. Mr. Duc has over 20 years of experience in the telecommunications industry. He worked as a sales representative in 3X International, a telecommunications company from February 1997 to August 1997. Mr. Duc then worked for Alcatel Business Systems, a telecommunications company from September 1997 to December 1999 with his last position as training manager. From January 2000 to February 2004, Mr. Duc worked as key account manager in Atlinks and then Thomson Telecom, a telecommunications company which acquired Atlinks in January 2004. From March 2004 to December 2008, Mr. Duc was promoted to customer director retail France of Thomson Telecom. In January 2009, he was promoted to commercial director of Europe, Middle East and Africa regions and carried on this position in ATL Europe in January 2010, before he was subsequently promoted to chief executive officer Atlinks Europe ("**ATL Europe**") in October 2012.

# NON-EXECUTIVE DIRECTORS

**Mr. Long Hak Kan ("Mr. Long")**, aged 72, was appointed as a Director on 30 August 2017 and re-designated as a non-executive Director and appointed as Chairman of the Company on 12 September 2017, respectively. Mr. Long obtained his Associate Degree of Radio from Southeast Radio Institute\* (東南無線電專科學校) in January 1982.

Mr. Long was also a director of the following companies:

Name of Organisation	Principal business activity	Position	Period of Service
Kan Tsang Industrial Company Limited Kan Tsang New Technology Development Limited	Electronics components trading Trading of electronic products	Director Director	March 1998 to present December 2015 to present

Mr. Long is the father of Mr. Long Shing.

Mr. Didier Paul Henri Goujard ("Mr. Goujard"), aged 72, is a non-executive Director of the Company. Mr. Goujard was appointed as chief executive officer, executive Director and chairman of the risk management committee of the Company on 21 December 2017. Mr. Goujard was redesignated as non-executive Director and resigned as chief executive officer and chairman of the risk management committee on 28 June 2019. Mr. Goujard obtained a DIPLOME d'INGENIEUR (SPÉCIALITÉ: ELECTRONIQUE) (Diploma in Engineering (specialty: Electronics)) from Conservatoire National des Arts et Métiers in June 1977. Mr. Goujard has over 30 years experience in the telecommunications industry. Prior to joining the Group, Mr. Goujard worked as a manager in Alcatel S.A., a French global telecommunications equipment company from April 1981 to September 1999. He then joined Thomson Alcatel RC, a joint venture specialized in telecommunications equipment products as operations manager from October 1999 to January 2000. From February 2000 to February 2006, Mr. Goujard was the general manager of Atlinks Hong Kong Limited, which was renamed to Thomson Asia Limited from March 2006 to February 2011. From March 2006 to July 2008, Mr. Goujard was the general manager of Thomson Asia Limited (currently known as Technicolor Asia Limited, a technological company in the media and entertainment industry). From August 2008 to December 2009, Mr. Goujard worked as market development EMEA (Europe, Middle East and Africa regions) director in Thomson Telecom SA. He then worked as managing director in Atlinks Group and as chief executive officer in ATL Europe, which was engaged in designing home and office telecommunications products, from January 2010 to January 2013.

# **INDEPENDENT NON-EXECUTIVE DIRECTORS**

**Ms. Lam Lai Ting Maria Goretti ("Ms. Lam")**, aged 51, was appointed as our independent non-executive Director on 21 December 2017. Ms. Lam is responsible for providing independent judgment and advises on the issue of strategy, performance, resources and standard of conduct of the Group, and reviewing the financial information of the Group on a regular basis. Ms. Lam obtained her Bachelor Degree of Economics from the University of Sydney in June 1993. She was admitted as a member of CPA Australia in April 1993 and was admitted to full membership of CPA Australia in May 1996. She was also admitted as a fellow of the Hong Kong Institute of Certified Public Accountants in January 2010. She is currently an authorised supervisor of the Hong Kong Institute of Certified Public Accountants. Ms. Lam worked as a staff accountant and a senior auditor in Arthur Andersen & Co from December 1992 to January 1996. She worked for United International Holdings Inc., a company that specialises in acquisitions and development of worldwide cable TV operations (currently known as UnitedGlobalCom) as a business development manager from February 1996 to October 1997. From June 1998 to April 1999 she worked as the regional strategic business development manager in American International Companies, Hong Kong. Ms. Lam then joined New World Telecommunications Limited (currently known as HKBN Enterprise Solutions Limited) with last position as the senior manager in business development department from August 1999 to March 2003.

Name of Organisation	Principal business activity	Position	Period of Service	
Crestar Limited	Business consulting & outsourcing service	Director	2003 to present	
Fukada Group Limited	Energy saving business	Director	2012 to present	
G-aijia Limited	Contracting works with listed building management	Director	2012 to present	
Eco Alliance Technologies Limited (Note 1)	Energy saving joint venture company	Director	2013 to present	

Ms. Lam was also a director of the following companies:

**Ms. Chan Cheuk Man Vivian ("Ms. Chan")**, aged 38, was appointed as our independent non-executive Director on 21 December 2017. Ms. Chan is responsible for providing independent judgment and advises on the issue of strategy, performance, resources and standard of conduct of the Group, and reviewing the financial information of the Group on a regular basis. Ms. Chan obtained her Bachelor of Laws degree and Bachelor of Commerce in Finance degree from The University of New South Wales in May 2006. She had also obtained her Graduate Diploma in Legal Practice from The College of Law in Australia in August 2006. In June 2007, she obtained the Postgraduate Certificate in Laws from The University of Hong Kong. Ms. Chan was admitted as a lawyer of the Supreme Court of New South Wales in August 2006 and a solicitor of the High Court of Hong Kong in December 2009. Ms. Chan was employed as an assistant solicitor in William W.L. Fan & Co from November 2009 to November 2013. Ms. Chan was then promoted as partner at William W.L. Fan & Co in December 2013 and was a partner of the firm until June 2015. Since September 2015, Ms. Chan was the principal of Vivian Chan Law Office.

**Ms. Lee Kit Ying Catherine ("Ms. Lee")**, aged 52, was appointed as our independent non-executive Director on 14 June 2019. Ms. Lee is responsible for providing independent judgment and advises on the issue of strategy, performance, resources and standard of conduct of the Group, and reviewing the financial information of the Group on a regular basis. Ms. Lee graduated from the University of London and obtained a Bachelor of Science in Economics on 1 August 1997 and obtained her Master of Technology Management in Global Logistics Management from The Hong Kong University of Science and Technology on 5 November 2003. Ms. Lee has over 27 years of experience in management and strategic planning of overall supply chain and merchandising performance.

Prior to Ms. Lee's appointment as an independent non-executive Director, Ms. Lee has served for Product Marketing Mayborn Limited as the Global Head of Strategic Projects (Operations) from December 2017 to October 2018, the Global Head of Asia Operations & Procurement from November 2010 to November 2017 and Head of Procurement from 31 August 2009 to October 2010.

Ms. Lee has served as the deputy managing director of Wiltec Industries (HK) Ltd) between November 2006 to June 2009. Ms. Lee served as the manager of the Asia operations of Atlinks Hong Kong Limited (previously known as Thomson Asia Limited and currently known as Technicolor Asia Limited, a technological company in the media and entertainment industry) from June 1998 to November 2006, a purchasing manager of Rightmark Technology Limited from November 1997 to June 1998, a purchasing manager of Lamex Trading Company Limited from September 1995 to November 1997, an assistant purchasing manager of Yip's Hang Cheung (Holdings) Limited (currently known as Yip's Chemical Holdings Limited, a company listed on the Main Board of the Stock Exchange, stock code: 408) from April 1993 to September 1995, and a purchaser of Coates Brothers (Hong Kong) Limited from June 1992 to March 1993.

# SENIOR MANAGEMENT

**Ms. Cesarini Claude Daniele Marie ("Ms. Cesarini")**, aged 57, joined ATL Asia as Managing Director in July 2010 and is primarily responsible for overseeing the operation and administration of Atlinks in Latin America. Ms. Cesarini obtained Brevet de Technicien Supérieur in International Business from Ministere de l'Education Nationale (France) in June 1986. Prior to joining the Group, Ms. Cesarini worked at Technicolor Inc. USA (formerly Thomson Inc. USA), a telecommunications services and products provider from 2003 to June 2010 with her last position as key account manager of sales and marketing in Latin America.

# **Corporate Governance Report**

The Company is committed to ensure a high standard of corporate governance in the interests of the shareholders and devote considerable effort to maintain high level of business ethics and corporate governance practices.

#### **CORPORATE GOVERNANCE PRACTICES**

The Board is responsible for performing the corporate governance duties as set out in the Corporate Governance Code (the "**CG Code**") and Corporate Governance Report contained in Appendix 15 of the GEM Listing Rules, which includes developing and reviewing the Company's policies and practices on corporate governance and reviewing the Company's compliance with the code provision in the CG Code and disclosures in this report.

The Company has complied with the principles and applicable code provisions of the CG Code during the year ended 31 December 2021.

#### **CORPORATE GOVERNANCE STRUCTURE**

The Board is primarily responsible for formulating strategies, monitoring performance and managing risks of the Group. At the same time, it also has the duty to enhance the effectiveness of the corporate governance practices of the Group. Under the Board, there are four board committees, namely the risk management committee, (the **"Risk Management Committee"**), the audit committee (the **"Audit Committee"**), the remuneration committee (the **"Remuneration Committee"**) and the nomination committee (the **"Nomination Committee"**). All board committees have been established with defined written terms of reference, which are posted on the websites of the Stock Exchange and Company. The board committees assist the Board in supervising certain functions of the senior management.

Pursuant to Rule 5.66 of the GEM Listing Rule, the Directors have also requested any employee of the Company or director or employee of a subsidiary of the Company who, because of his/her office or employment in the Company or a subsidiary, is likely to possess inside information in relation to the securities of the Company not to deal in securities of the Company when he/she would be prohibited from dealing by the code of conduct as if he/she was a Director.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

The Group had adopted Rules 5.46 to 5.67 of the GEM Listing Rules (the "**Model Code**") as its own code of conduct regarding Directors' securities transactions on terms no less exacting than the required standard of dealings.

Having made specific enquiry with all the Directors, all the Directors had confirmed compliance with the required standard of dealings set out in the Model Code and the code of conduct for Directors' securities transactions during the year ended 31 December 2021.

# **BOARD OF DIRECTORS**

At present, the Board comprises nine directors ("Directors") as follows:

#### **Executive Directors:**

Mr. Tong Chi Hoi *(Chief Executive Officer)* Mr. Jean-Alexis René Robert Duc *(ATL Europe's managing director)* Ms. Ho Dora *(Chief Financial Officer)* Mr. Long Shing *(Sales and marketing director of APAC and Russia)* 

#### **Non-executive Directors:**

Mr. Long Hak Kan *(Chairman)* Mr. Didier Paul Henri Goujard

#### Independent non-executive Directors:

Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

Biographical details of the Directors are set out in the section of "Biographical Details of Directors and Senior Management" on pages 9 to 11. Save for Mr. Long Shing being the son of Mr. Long Hak Kan, there are no family or other material relationships among members of the Board.

The Board has the responsibility for leadership and control of the Company. They are collectively responsible for promoting the success of the Group by directing and supervising the Group's affairs. The Board is accountable to the shareholders for the strategic development of the Group with the goal of maximising long-term shareholder value, while balancing broader stakeholder interests.

Pursuant to Code Provision C.5.1 of the CG Code, the Board is expected to meet regularly and Board meeting should be held at least four times a year at approximately quarterly intervals. Nine Board meetings and one general meeting were held during the year ended 31 December 2021.

The attendance record of each Director at Board meetings, Audit Committee meetings, Remuneration Committee meetings, Nomination Committee meetings, Risk Management Committee meetings and general meeting during the year ended 31 December 2021 is set out in the following table:

Name of Directors	Board Meetings (attendance/ total no. of meeting held)	Audit Committee Meetings (attendance/ total no. of meeting held)	Remuneration Committee Meetings (attendance/ total no. of meeting held)	Nomination Committee Meetings (attendance/ total no. of meeting held)	Risk Management Committee Meetings (attendance/ total no. of meeting held)	General Meeting (attendance/ total no. of meeting held)
Executive Directors						
Mr. Tong Chi Hoi	9/9	N/A	N/A	N/A	2/2	1/1
Mr. Jean-Alexis René Robert Duc	9/9	N/A	N/A	N/A	N/A	0/1
Ms. Ho Dora	9/9	7/7	1/1	1/1	2/2	1/1
Mr. Long Shing	9/9	N/A	N/A	N/A	N/A	1/1
Non-executive Directors						
Mr. Long Hak Kan	9/9	N/A	N/A	1/1	N/A	1/1
Mr. Didier Paul Henri Goujard	9/9	N/A	N/A	N/A	N/A	0/1
Independent non-executive Directors						
Ms. Lam Lai Ting Maria Goretti	9/9	7/7	1/1	N/A	2/2	1/1
Ms. Chan Cheuk Man Vivian	8/9	7/7	1/1	1/1	2/2	1/1
Ms. Lee Kit Ying Catherine	9/9	7/7	1/1	1/1	N/A	0/1

Code Provision C.5.3 of the CG Code stipulates that at least 14 days' notice should be given for a regular Board meeting. For other Board and committee meetings, reasonable notices are generally given. Board papers together with all appropriate, complete and reliable information are sent to all Directors at least 3 days before each Board meeting or committee meeting to keep the Directors apprised of the latest developments and financial position of the Company and to enable them to make informed decisions. All Directors are provided with details of agenda items for decisions making with reasonable notice and are welcome to include other matters in the agenda of each Board or committee meeting. Directors have access to the advice and services of the company secretary of the Company (the "**Company Secretary**") who is responsible for ensuring that the Board procedures are complied with in addition to advising the Board on compliance matters.

Minutes of Board meetings and meetings of Board committees are kept by the Company Secretary and are opened for inspection at request by Directors. During the year, the Board was given sufficient time to review and approve the minutes of Board meetings and meetings of Board committees. Directors are also provided with access to independent professional advice, where necessary, in carrying out their obligations as Directors, at the expense of the Company.

If potential conflict of interest involving a substantial shareholder or a Director arises which the Board has determined to be material, the matter will be dealt with by a physical Board meeting rather than a written resolution. Directors who are considered to have conflict of interests or material interests in the proposed transactions or issues to be discussed would not be counted in the quorum of meeting and would abstain from voting. The Directors may attend meetings in persons or through other means of electronic communication in accordance with the bye-laws of the Company.

The day-to-day management, administration and operation of the Company are delegated to the executive Directors and the senior management of the Company. The delegated functions and work tasks are periodically reviewed. Approval has to be obtained from the Board prior to any significant transactions entered into by the executive Directors and senior management.

All Directors assume the responsibilities owed to the shareholders of the Company for the well-being and success of the Company. They are aware of their duties to act in good faith and in the best interests of the Company.

The Board is responsible for maintaining proper accounting records so as to enable the Directors to monitor the Company's overall financial position. The Board updates shareholders on the operations and financial position of the Group through quarterly, half yearly and annual results announcements as well as the publication of timely announcements of other matters as prescribed by the relevant rules and regulations.

The Company has three independent non-executive Directors, at least one of whom has appropriate professional qualifications, accounting or related financial management expertise, in compliance with the GEM Listing Rules. Each of the independent non-executive Director has made an annual confirmation of his/her independence pursuant to Rule 5.09 of the GEM Listing Rules. The Company is of the view that all independent non-executive Directors meet the independence guidelines set out in Rule 5.09 of the GEM Listing Rules and are independent in accordance with the terms of the guidelines.

According to the Company's articles of association, newly appointed Directors shall hold office until the next following general meeting and shall be eligible for re-election at that meeting. Every Director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

To comply with Code Provision C.1.4 of the CG Code, all Directors will participate in continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. During the year ended 31 December 2021, the Directors were provided with timely updates on the latest developments of the business of the Group. From time to time, the Directors are informed of the relevant GEM Listing Rules and other applicable regulatory requirements, so as to ensure that he/she is aware of his/her responsibilities and obligations to maintain good corporate governance practices.

# CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Under Code Provision C.2.1 of the CG Code, the roles of the chairman and chief executive officer should be separated and should not be performed by the same individual.

During the year ended 31 December 2021, the chairman of the Board is Mr. Long Hak Kan whereas the chief executive officer of the Company is Mr. Tong. The roles of the chairman and the chief executive officer will be separate and distinct.

One of the important roles of the chairman is to provide leadership for the Board to ensure that the Board always acts in the best interest of the Group. The chairman takes primary responsibility for ensuring that good corporate governance practices and procedures are established and the Board works effectively and fully discharges its responsibilities, and that all key issues are discussed by the Board in a timely manner. The chairman has taken into account, where appropriate, any matters proposed by the Directors for inclusion in the agenda. The chairman has delegated the responsibility of drawing up the agenda for each Board meeting to the Company Secretary. With the support of the Company Secretary, the chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and have received adequate and reliable information in a timely manner.

# APPOINTMENT, RE-ELECTION AND REMOVAL

During the year, the Directors provided the Company and its subsidiaries with a wide range of expertise and experience. Their active participation in the Board and committee meetings brought independent judgment on issues relating to the Group's strategy, performance and management process, taking into account the interests of all shareholders of the Company. Each of the non-executive Directors and independent non-executive Directors ("**INED**") has entered into a service contract or appointment letter with the Company for three years but subject to termination in certain circumstance as stipulated in the relevant service contract or appointment letter. At each annual general meeting, one third of the Directors for the time being (of if their number is not a multiple of three, then the number nearest to but not less than one third) will retire from office by rotation provided that every Director shall be subject to retirement at an annual general meeting at least once every three years. Any Director appointment of fill a casual vacancy shall hold office until the first general meeting of members after his/her appointment and be eligible for re-election at such meeting and any Director appointed as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election.

# **CORPORATE GOVERNANCE FUNCTIONS**

The Board is responsible for performing corporate governance duties and has adopted written terms of reference on its corporate governance functions in compliance with the CG Code.

The duties of the Board in respect of the corporate governance functions include:

- (i) developing and reviewing the Company's policies and practices on corporate governance;
- (ii) reviewing and monitoring the training and continuous professional development of Directors and senior management;
- (iii) reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements;
- (iv) developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and Directors; and

(v) reviewing the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

During the year ended 31 December 2021 and up to the date of this report, the Board has performed the corporate governance duties in accordance with its terms of reference.

# **BOARD DIVERSITY POLICY**

The Company has adopted the board diversity policy (the "**Board Diversity Policy**"). The Board Diversity Policy sets out the approach to achieve diversity in the Board that should have a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Group's business and compliance with policies. The Board Diversity Policy is reviewed annually and regularly. The Board should ensure that its changes in composition will not result in any undue interference. The Board members should possess appropriate professionalism, experience and trustworthiness in performing duties and functions. The Board would diversify its members according to the Company's situations and need. While participating in nomination and recommendation of director as candidates for election during the year, each member of the Board may consider a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, or professional experience in achieving diversity for the benefit of the Company's various business development and management. The Board has to review the Board Diversity Policy and to disclose such policy or a summary of such policy in the corporate governance report, including any quantitative targets and standards and its progress with its implementation.

#### **BOARD COMMITTEES**

The Board has established four board committees, namely the Risk Management Committee, the Audit Committee, the Remuneration Committee and the Nomination Committee.

#### **RISK MANAGEMENT COMMITTEE**

As at 31 December 2021, the Risk Management Committee comprises three members namely:

Mr. Tong Chi Hoi *(Chairman)* Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian

During the year, the Risk Management Committee held two meetings. The principal duties of the Risk Management Committee are, among other things, to provide risk management measures regarding operations of the Group to the Board.

A majority of the members are independent non-executive Directors.

The written terms of reference of the Risk Management Committee are posted on the websites of the Stock Exchange and the Company.

#### AUDIT COMMITTEE

As at 31 December 2021, the Audit Committee comprises three members namely:

Ms. Lam Lai Ting Maria Goretti *(Chairman)* Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

During the year, the Audit Committee held seven meetings. The principal duties of the Audit Committee are, among other things, to review the financial reporting process and internal control system of the Group, review of the Group's financial information, review of the relationship with the external auditor of the Company and performance of the corporate governance functions delegated by the Board.

All the members are independent non-executive Directors (including an independent non-executive Director who possess the appropriate professional qualifications, accounting or related financial management expertise). There is no disagreement between the Board and the Audit Committee regarding the selection and appointment of the Company's auditors.

The Company's annual results and annual report for the year ended 31 December 2021 have been reviewed by the Audit Committee.

None of the members of the Audit Committee is a former partner of the Company's existing external auditor.

The written terms of reference of the Audit Committee are posted on the websites of the Stock Exchange and the Company.

# **REMUNERATION COMMITTEE**

As at 31 December 2021, the Remuneration Committee comprises three members namely:

Ms. Lee Kit Ying Catherine *(Chairman)* Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian

During the year, the Remuneration Committee held one meeting. The principal duties of the Remuneration Committee are, amongst other things, to make recommendations to the Board on the terms of remuneration packages, bonuses and other compensation payable to the Directors and senior management and on the Group's policy and structure for all remuneration of the Directors and senior management. The Remuneration Committee has reviewed the remuneration packages and emoluments of the Directors and senior management with reference to, among other things, the market level of salaries paid by comparable companies, the respective responsibilities and performance of the Directors and the senior management and considered that they are fair and reasonable during the year ended 31 December 2021.

All the members are independent non-executive Directors.

The written terms of reference of the Remuneration Committee are posted on the websites of the Stock Exchange and the Company.

# NOMINATION COMMITTEE

As at 31 December 2021, the Nomination Committee comprises three members namely:

Mr. Long Hak Kan *(Chairman)* Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

The Nomination Committee will meet as and when necessary in accordance with its terms of reference and may also deal with matters by way of circulation. The Nomination Committee held one meeting during the year. The Nomination Committee is mainly responsible for making recommendations to the Board on appointment of Directors and succession planning for the Directors.

A majority of the members are independent non-executive Directors.

The written terms of reference of the Nomination Committee are posted on the websites of the Stock Exchange and the Company.

# NOMINATION POLICY

The Nomination Committee will reference the nomination policy (the "**Nomination Policy**") adopted by the Group on 23 March 2020 for selecting and recommending candidates for directorship. A summary of the Nomination Policy is disclosed below.

#### **Selection Criteria**

The Nomination Committee will evaluate, select and recommend candidate(s) for directorship to the Board by giving due consideration to criteria, having due regard to the benefits of diversity on the Board, including but not limited to gender, age, experience, cultural and educational background, expertise, skills and know-how, sufficient time to effectively carry out their duties, their services on other listed and non-listed companies should be limited to reasonable numbers, qualifications including accomplishment and experience in the relevant industries the Company's business is involved in, independence, reputation for integrity, potential contributions that the individual(s) can bring to the Board and commitment to enhance and maximize shareholders' value.

#### **Nomination Process**

The Nomination Committee will recommend to the Board for the appointment of a Director in accordance with the following procedures and process:

- (a) By giving due consideration to the current composition and size of the Board, develop a list of desirable skills, perspectives and experience at the outset to focus the search effort;
- (b) To consult any source it deems appropriate in identifying or selecting suitable candidates, such as referrals from existing Directors, advertising, recommendations from an independent agency firms and proposals from shareholders of the Company with due consideration given the criteria;
- (c) To adopt any process it deems appropriate in evaluating the suitability of the candidates, such as interviews, background checks, presentations and third-party reference checks;

- (d) Upon considering a candidate suitable for the directorship, the Nomination Committee will hold a meeting and/or by way of written resolutions to, if thought fit, approve the recommendation to the Board for appointment;
- (e) To make the recommendation to the Board in relation to the proposed appointment and the proposed remuneration package; and
- (f) The Board will have the final authority on determining the selection of nominees.

# **DIVIDEND POLICY**

The Board adopted a dividend policy (the "**Dividend Policy**") on 23 March 2020. According to the Dividend Policy, in deciding whether to propose any dividend payout, the Board shall take into account, *inter alia*:

- the Group's actual and expected financial performance;
- shareholders' interests;
- retained earnings and distributable reserves of the Company and each member of the Group;
- the level of the Group's debts to equity ratio, return on equity and financial covenants to which the Group is subject;
- possible effects on the Group's creditworthiness;
- any restrictions on payment of dividends that may be imposed by the Group's lenders;
- the Group's expected working capital requirements and future expansion plans;
- liquidity position and future commitments at the time of declaration of dividend;
- taxation considerations;
- statutory and regulatory restrictions;
- general business conditions and strategies;
- general economic conditions, business cycle of the Group's business and other internal or external factors that may have an impact on the business or financial performance and position of the Company; and
- other factors that the Board deems appropriate.

The Company will continually review the Dividend Policy and reserves the right in its sole and absolute discretion to update, amend and/or modify the Dividend Policy at any time, and the Dividend Policy shall in no way constitute a legally binding commitment by the Company that dividends will be paid in any particular amount and/or in no way obligate the Company to declare a dividend at any time or from time to time.

# DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors are responsible for the preparation of the consolidated financial statements for each financial year which gives a true and fair view. In preparing the consolidated financial statements, the accounting principles generally accepted in Hong Kong have been adopted and the requirements of the Hong Kong Financial Reporting Standards (which also include Hong Kong Accounting Standards and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance were complied with. The Directors believe that they have selected suitable accounting policies and applied them consistently, and made judgments and estimates that are prudent and reasonable and have ensured that the consolidated financial statements are prepared on a going concern basis.

# INTERNAL CONTROLS AND RISK MANAGEMENT

The Board is responsible for maintaining sound and effective internal control systems in order to safeguard the Group's assets and shareholders' interests and review and monitor the effectiveness of the Company's internal control and risk management systems on a regular basis so as to ensure that internal control and risk management systems in place are adequate. The Company has established written policies and procedures applicable to all operating units to ensure the effectiveness of internal controls.

The Group's internal control systems include:

- monitoring the risk control condition in respect of market risks, credit risks, operational risks, liquidity risks and compliance risks;
- evaluating the Group's exposure to international sanction law risks on an ongoing basis and, in particular, prior to entering into any agreement or conducting any business dealings with new customers;
- deciding on risk profile, risk levels, tolerance and capacity and related resources allocation;
- reviewing and approving the risk management strategy, policies and guidelines of the Group;
- reviewing the risk reporting record of the Group and material risk management updates and reports of material breaches of risk limits and assessing the adequacy of proposals;
- engaging external legal advisers with the necessary expertise and experience in international sanction law, and the general managers of each respective country to assist them in evaluating and monitoring international sanction law risks in the daily operations; and
- monitoring and approving the use of monies deposited in the designated account for the purpose of deposit and deployment of all funds raised through the Listing.

The Board had performed annual review on the effectiveness of the Group's risk management and internal control systems, including but not limited to the Group's ability to cope with its business transformation and changing external environment; the scope and quality of the management's review on risk management and internal control systems; the extent and frequency of communication with the Board in relation to the result of the review of risk and internal control; significant failures or weaknesses identified and their related implications; and status of compliance with the Listing Rules. The Board considers the Group's risk management and internal control systems are effective.

The risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

To control risks in relation to any Countries subject to International Sanctions (as defined in the Prospectus) or any other government, individual or entity sanctioned by the U.S., the European Union, the United Nations or Australia, including, without limitation, any government, individual or entity that is the subject of any OFAC-administered sanctions. The Company have adopted the policies as stated in the section headed "Business-Our undertakings and internal control procedures" in the Prospectus and have continuously implemented the following policies as at the date of this report:

- 1. The Company has set up and maintained a separate bank account, which is designated for the sole purpose of the deposit and deployment of the proceeds from the Share Offer (as defined in the Prospectus) or any other funds raised through the Stock Exchange;
- 2. The Board has established a risk management committee to further enhance the existing internal risk management functions. The members of the committee comprise of Mr. Tong, Ms. Lam and Ms. Chan, and their responsibilities include, among others, monitoring the exposure to sanctions risks and the implementation of the related internal control procedures. The risk management committee will hold at least two meetings each year to monitor the exposure to sanctions risks;
- 3. The Company has continuously evaluated the sanctions risks prior to determining whether the Company should embark on any business opportunities in Countries subject to International Sanctions and with Sanctioned Persons (as defined in the Prospectus). According to the internal control procedures, the risk management committee has been established to review and approve all relevant business transaction documentation from customers or potential customers from Countries subject to International Sanctions and with Sanctioned Persons. In particular, the risk management committee has been established to review the information (such as identity and nature of business as well as the customers' ownership) relating to the counterparty to the contract along with the draft business transaction documentation and has checked the counterparty against the various lists of restricted parties and countries maintained by the U.S., the European Union, the United Nations or Australia, including, without limitation, any government, individual or entity that is the subject of any OFAC-administered sanctions which lists are publicly available, and determined whether the counterparty is, or is owned or controlled by, a person located in Countries subject to International Sanctions or a Sanctioned Person. Whether any potential sanctions risk is identified, the Company will seek advice from reputable external international legal counsel with necessary expertise and experience in International Sanctions matters;

- 4. The Directors has continuously monitored the use of proceeds from the Share Offer (as defined in the Prospectus), as well as any other funds raised through the Stock Exchange, to ensure that such funds will not be used to finance or facilitate, directly or indirectly, activities or business with, or for the benefit of, Countries subject to International Sanctions or Sanctioned Persons where this would be in breach of International Sanctions;
- 5. The risk management committee has been established to periodically review the internal control policies and procedures with respect to sanctions matters. As and when the risk management committee considers necessary, we will retain external international legal counsel with necessary expertise and experience in sanctions matters for recommendations and advice;
- 6. If necessary, external international legal counsel will provide training programs relating to the sanctions to the Directors, the senior management and other relevant personnel to assist them in evaluating the potential sanctions risks in our daily operations. Our external international legal counsel will provide current list of Countries subject to International Sanctions and Sanctioned Persons to the Directors, senior management and other relevant personnel, who will in turn disseminate such information throughout our domestic operations and overseas offices and branches; and
- 7. Regarding the distributor customers, the Company has used best efforts to ensure that the distributor customers has warranted to the Company, either in the contracts with such distributor customers, or through the customers' delivery of an annual certification to the Company, that they are complying with International Sanctions laws in the sale or delivery of the products. In addition, in the event that the distributor customers are selling or delivering products to countries/entities subject to international sanctions, they shall ensure that the end customers are not Sanctioned Persons or provide the identity of such end customers prior for the Company to confirm whether such end customers are Sanctioned Persons, and the products shall not be sold to such end customers if such sale could result in any breach of international sanctions laws.

# **EXTERNAL AUDITOR AND AUDITOR'S REMUNERATION**

PricewaterhouseCoopers ("**PwC**") resigned as the Company's auditor on 21 June 2021. KPMG was appointed as the Company's auditor on 21 June 2021 to fill the casual vacancy following the resignation of PwC and to hold office until the conclusion of the next general meeting of the Company. The statement of KPMG in respect of its reporting responsibilities and opinion on the Group's consolidated financial statements for the year ended 31 December 2021 is set out in the section headed "Independent Auditor's Report" in this annual report.

The Audit Committee of the Company is responsible for considering the appointment of the external auditor and reviewing any non-audit functions performed by the external auditor, including whether such non-audit functions could lead to any potential material adverse effect on the Company.

The fees paid/payable to KPMG for the year ended 31 December 2021 are set out as follows:

	Fee paid/ payable HK\$'000
Audit services Non-audit services	805 280
Total	1,085

# **COMPANY SECRETARY**

The company secretary is responsible for ensuring that Board procedures are followed and for facilitating communications among Directors as well as with shareholders and management.

Ms. Ho Dora is the Company Secretary. The biographical details of Ms. Ho are set out in the section headed "Biographical Details of Directors and Senior Management" of this annual report. In accordance with Rule 5.15 of the GEM Listing Rules, Ms. Ho had taken no less than 15 hours of relevant professional training during the year under review.

# **COMPLIANCE OFFICER**

The compliance officer of the Company is Ms. Ho whose biographical details are set out in the section headed "Biographical Details of Directors and Senior Management" of this annual report. Ms. Ho was appointed pursuant to Rule 5.19 of the GEM Listing Rules.

# **INVESTOR RELATIONS**

The Company believes that maintaining a high level of transparency is a key to enhance investor relations. It is committed to a policy of open and timely disclosure of corporate information to its shareholders and investment public.

The Company updates its shareholders on its latest business developments and financial performance through its quarterly, interim and annual reports. The corporate website of the Company (www.atlinks.com) has provided an effective communication platform to the public and the shareholders.

# INDUCTION AND CONTINUING PROFESSIONAL DEVELOPMENT

Each newly appointed director receives formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of director's responsibilities and obligations under the GEM Listing Rules and relevant statutory requirements.

Name of Directors	CPD Participation Yes/No
<b>Executive Directors</b> Mr. Tong Chi Hoi Mr. Jean-Alexis René Robert Duc Ms. Ho Dora	Yes Yes Yes
Mr. Long Shing <b>Non-executive Directors</b> Mr. Long Hak Kan Mr. Didier Paul Henri Goujard	Yes Yes Yes
<b>Independent non-executive Directors</b> Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine	Yes Yes Yes

Participation in CPD includes attending seminars, reading relevant materials in relation to the business of the Group, directors' duties, latest development of the GEM Listing Rules and other applicable regulatory requirements.

# SHAREHOLDER COMMUNICATION

The objective of shareholder communication is to provide our shareholders with detailed information about the Company so that they can exercise their rights as shareholders in an informed manner.

The Company uses a range of communication tools to ensure its shareholders are kept well informed of key business imperatives. These include annual general meeting, annual report, various notices, announcements and circulars. The annual general meeting and other general meetings of the Company are primary forums for communication between the Company and its shareholders. The Company provides shareholders with relevant information on the resolution(s) proposed at general meetings in a timely manner in accordance with the GEM Listing Rules. The information provided is reasonably necessary to enable shareholders to make an informed decision on the proposed resolution(s). All the resolutions proposed to be approved at the general meetings will be taken by poll and poll voting results will be published on the websites of the Stock Exchange and the Company after the meetings.

# **CONSTITUTIONAL DOCUMENTS**

The Company has no significant changes in the Company's constitutional documents during the year. A consolidated version of the Company's constitutional documents is available on the Company's website and the website of the Stock Exchange.

# PROCEDURES FOR SHAREHOLDERS TO CONVENE AN EXTRAORDINARY GENERAL MEETING

There are no provisions allowing shareholders to propose new resolutions at the general meetings under the Cayman Islands Companies Law (2012 Revision). However, shareholders are requested to follow article 64 of the Articles of Association of the Company which provides that extraordinary general meetings should be convened on the requisition of one or more Shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid-up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the secretary for the purpose of requiring an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition. Such meeting shall be held within 2 months after the deposit of such requisition, the requisitionist(s) may convene an extraordinary general meeting himself/themselves, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

# PROCEDURES FOR SHAREHOLDERS TO PROPOSE A PERSON FOR ELECTION AS A DIRECTOR

The provisions for a shareholder to propose a person for election as a director of the Company are laid down in Article 113 of the Company's Articles of Association. No person, other than a retiring Director, shall, unless recommended by the Board for election, be eligible for election to the office of Director at any general meeting, unless notice in writing of the intention to propose that person for election as a Director and notice in writing by that person of his willingness to be elected shall have been lodged at the principal place of business in Hong Kong or at the Hong Kong Branch Share Registrar. The period for lodgment of the notices required under this Article will commence no earlier than the day after the despatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such general meeting and the minimum length of the period during which such notices to the Company may be given will be at least 7 days.

# PROCEDURES FOR SENDING ENQUIRIES TO THE BOARD

Shareholders may send written enquiries to the Company, for the attention of Company Secretary, by email: enquiry@atlinks.com, or by post to Unit 1818, 18/F, Nan Fung Commercial Centre, 19 Lam Lok Street, Kowloon Bay, Kowloon, Hong Kong.

# **INFORMATION DISCLOSURE**

The Company discloses information in compliance with the GEM Listing Rules and publishes periodic reports and announcements to the public in accordance with the relevant laws and regulations. The primary focus of the Company is to ensure information disclosure is timely, fair, accurate, truthful and complete, thereby enabling shareholders, investors as well as the public to make rational and informed decisions.

# CONCLUSION

The Company believes that good corporate governance could ensure an effective distribution of the resources and shareholders' interests. The senior management will continue endeavors in maintaining, enhancing and increasing the Group's corporate governance level and quality.

# Environmental, Social and Governance Report

# **ABOUT THIS REPORT**

Atlinks Group Limited (the "**Company**"), together with its subsidiaries (the "**Group**"), is pleased to present this Environmental, Social and Governance Report (the "**Report**") to provide an overview of the Group's management on significant issues affecting the operation, and the performance of the Group in terms of environmental and social aspects. This Report is prepared by the Group with the professional assistance of APAC Compliance Consultancy and Internal Control Services Limited.

#### **Preparation Basis and Scope**

This Report is prepared in accordance with Appendix 20 to the Rules Governing the Listing of Securities on the GEM of The Stock Exchange of Hong Kong Limited ("**GEM Listing Rules**") – "Environmental, Social and Governance Reporting Guide" and complies with the principle of "comply or explain" provision in the GEM Listing Rules.

This Report summarises the performance of the Group in respect of corporate social responsibility, covering its operating activities – the design, development, markets and sale of fixed-line telephones, mobile devices, video, multimedia terminals, and other communication products dedicated to the elderly in both Hong Kong ("**HK**") and France. With the aim to optimise and improve the disclosure requirements in the Report, the Group has taken initiative to formulate policies, record relevant data as well as implement and monitor measures. This Report shall be published both in Chinese and English on the website of Stock Exchange. Should there be any discrepancy between the Chinese and the English versions, the English version shall prevail.

#### **Reporting Period**

This Report demonstrates our sustainability initiatives during the reporting period from 1 January 2021 to 31 December 2021.

#### **Contact Information**

The Group welcomes your feedback on this Report for our sustainability initiatives. Please contact us by enquiry@Atlinks. com.

# INTRODUCTION

The Group is principally engaged in designing, developing marketing and selling fixed-line telephones, mobile devices, video, multimedia terminals, and other communication products dedicated to the elderly in Hong Kong and France. Our customers mainly include telecom operators and professional and consumer retailers' channels covering APAC, Latin America, France and other European countries. We are dedicated to the development and sale of communication products to different categories of people and fulfilling their specific expectations by using adapted and convenient technologies to each category.

The Group is committed to responsible operation and value creation for stakeholders and community by integrating environmental and social factors into management considerations. Sustainability strategy is based on the compliance with the legal requirements in the area in which we operate and the opinions from stakeholders. Sustainability is crucial for the Group's growth in order to achieve business excellence and enhance capabilities for long-term competitiveness. The Group has established and implemented various policies to manage and monitor our operation risks relating to the environment and society. Details of the management approaches to sustainable development of different areas are illustrated in this Report.

# STAKEHOLDER ENGAGEMENT AND MATERIALITY ASSESSMENT

The Group understands the success of the Group's business depends on the support from its key stakeholders, who (a) have invested or will invest in the Group; (b) have the ability to influence the outcomes within the Group; and (c) are interested in or affected by or have the potential to be affected by the impact of the Group's activities, products, services and relationships. This allows the Group to understand risks and opportunities. The Group will continue to ensure effective communication and maintain good relationship with each of its key stakeholders.

Stakeholders are prioritised from time to time in view of the Group's roles and duties, strategic plan and business initiatives. The Group engages with its stakeholders to develop mutually beneficial relationships and to seek their views on its business proposals and initiatives as well as to promote sustainability in the marketplace, workplace, community and environment.

The Group acknowledges the importance of intelligence gained from the stakeholders' insights, inquiries and continuous interest in the Group's business activities. The Group has identified key stakeholders that are important to our business and established various channels for communication. The following table provides an overview of the Group's key stakeholders, and various platforms and methods of communication are used to reach, listen and respond.

# Environmental, Social and Governance Report

Stakeholders	Expectations	Engagement channels	Measures
Government	<ul> <li>Comply with the laws</li> <li>Proper tax payment</li> <li>Promote regional economic development and employment</li> </ul>	<ul> <li>On-site inspections and checks</li> <li>Research and discussion through work conferences, work reports preparation and submission for approval</li> <li>Annual reports</li> <li>Website</li> </ul>	<ul> <li>Operated, managed and paid taxes according to laws and regulations, strengthened safety management; accepted the government's supervision, inspection and evaluation (e.g. accepted 1-2 on-site inspections throughout the year), and actively undertook social responsibilities</li> </ul>
Shareholders and Investors	<ul> <li>Low risk</li> <li>Return on the investment</li> <li>Information disclosure and transparency</li> <li>Protection of interests and fair treatment of shareholders</li> </ul>	<ul> <li>Annual general meeting and other shareholder meetings</li> <li>Annual report, announcements</li> </ul>	<ul> <li>Issued notices of general meeting and proposed resolutions according to regulations, disclosed company's information by publishing announcements/circulars and three periodic reports in total in the year. Carried out different forms of investor activities with an aim to improve investors' recognition. Held results briefing once. Disclosed company contact details on website and in reports and ensured all communication channels are available and effective</li> </ul>
Employees	<ul> <li>Safeguard the rights and interests of employees</li> <li>Working environment</li> <li>Career development opportunities</li> <li>Self-actualisation</li> <li>Health and safety</li> </ul>	<ul> <li>Trainings, seminars, briefing sessions</li> <li>Cultural and sport activities</li> <li>Newsletters</li> <li>Intranet and emails</li> </ul>	<ul> <li>Provided a healthy and safe working environment; developed a fair mechanism for promotion; cared for employees by helping those in need and organising employee activities</li> </ul>
Customers	<ul> <li>Safe and high-quality products</li> <li>Stable relationship</li> <li>Information transparency</li> <li>Integrity</li> <li>Business ethics</li> </ul>	<ul> <li>Website, brochures</li> <li>Email and customer service hotline</li> <li>Regular meeting</li> </ul>	<ul> <li>Developing products and services that promote the healthiness and well-being of customers through the application of our consumer products</li> </ul>
Suppliers/Partners	<ul> <li>Long-term partnership</li> <li>Honest cooperation</li> <li>Fair, open</li> <li>Information resources sharing</li> <li>Risk reduction</li> </ul>	<ul> <li>Business meetings, supplier conferences, phone calls, interviews</li> <li>Regular meeting</li> <li>Review and assessment</li> <li>Tendering process</li> </ul>	<ul> <li>To select best suppliers and contractors, performed contracts according to agreements, enhanced daily communication, and established long-term cooperation with quality suppliers and contractors</li> </ul>

Through general communication with stakeholders, the Group understands the expectations and concerns from stakeholders. The feedbacks obtained allow the Group to make more informed decisions, and to better assess and manage the resulting impact.

The Group has adopted the principle of materiality in the ESG reporting by understanding the key ESG issues that are important to the business of the Group. All the key ESG issues and key performance indicators (KPIs) are reported in the Report according to recommendations of the ESG Reporting Guide (Appendix 20 of the GEM Listing Rules) and the guidelines of Global Reporting Initiative ("**GRI**").

The Group has evaluated the materiality and importance in ESG aspects through the following steps:

#### Step 1: Identification – Industry Benchmarking

- Relevant ESG areas were identified through the review of relevant ESG reports of the local and international industry peers.
- The materiality of each ESG area was determined based on the importance of each ESG area to the Group through internal discussion of the management and the recommendation of ESG Reporting Guide (Appendix 20 of the GEM Listing Rules).

#### Step 2: Prioritization – Stakeholder Engagement

• The Group discussed with key stakeholders on key ESG areas identified above to ensure all the key aspects to be covered.

#### Step 3: Validation – Determining Material Issues

• Based on the discussion with key stakeholders and internal discussion among the management, the Group's management ensured all the key and material ESG areas, which were important to the business development, were reported and in compliance with ESG Reporting Guide.

As a result of this process carried out in 2021, those important ESG areas to the Group were discussed in this Report.

# **ESG GOVERNANCE**

# Board's oversight of ESG issues

#### Board's overall vision and strategy in managing ESG issues

The board of directors ("**Board**") has a primary role in overseeing the management of the Group's sustainability issues. During the year, the Board and the ESG Committee spent significant time in evaluating the impact of ESG-related risks on our operation and formulating relevant policy in dealing with the risks. The oversight of the Board is to ensure the management to have all the right tools and resources to oversee the ESG issues in the context of strategy and long-term value creation.

#### **ESG** Committee

To demonstrate our commitment to transparency and accountability, our Group has established an ESG Committee, which has clear terms of reference that set out the powers delegated to it by the Board. We highly value the opinions of each stakeholder and treat them as the cornerstone for the development of the Group. During the reporting period, the ESG Committee consisted of Chief Financial Officer, Environmental Health and Safety Manager and executive assistant.

The ESG Committee is primarily responsible for reviewing and supervising the ESG process, and risk management of the Group. Different ESG issues are reviewed by the ESG Committee at the meetings, which holds annually. During the reporting period, the ESG Committee and the management reviewed the ESG governance and different ESG issues.

#### Board's ESG management approach and strategy for material ESG-related issues

In order to better understand the opinions and expectations of different stakeholders on our ESG issues, materiality assessment is conducted each year. We ensure various platforms and channels of communication are used to reach, listen and respond to our key stakeholders. Through general communication with stakeholders, the Group understands the expectations and concerns from stakeholders. The feedbacks obtained allow the Group to make more informed decisions, and to better assess and manage the resulting impact.

The Group has evaluated the materiality and importance in ESG aspects through the steps: (1) material ESG area identification by industry benchmarking; (2) key ESG area prioritization with stakeholder engagement; and (3) validation and determining material ESG issues based on results of communication among stakeholders and the management.

Hence, this can enhance understanding of their degree and change of attention to each significant ESG issue, and can enable us to more comprehensively plan our sustainable development work in the future. Those important and material ESG areas identified during our material assessment were discussed in this Report.

#### Board review progress against ESG-related goals and targets

The progress of target implementation and the performance of the goals and targets should be closely reviewed from time to time. Rectification may be needed if the progress falls short of expectation. Effective communication about the goals and target process with key stakeholders such as employees is essential, as this enables them to be engaged in the implementation process, and to feel they are part of the change that the company aspires to achieve.

Setting strategic goals for the coming three to five years enables the Group to develop a realistic roadmap and focus on results in achieving the visions.

Setting targets requires the ESG Committee to carefully examine the attainability of the targets which should be weighed against the company's ambitions and goals. During the year, our Group set targets on an absolute basis.

# A. ENVIRONMENTAL ASPECTS

As a fab-less company, the Group is aware of the impact of our business on the environment. The Group is committed to minimizing its environmental impacts by responsibly managing its business, reducing its carbon footprint and using resources effectively. Hence, the Group participates in several programs which helps mitigate the adverse effects on environments. We focus on eco-design, which helps reduce waste production, increase in recycling rates and lengthen the life-cycles of the products. We have also established relevant emissions reduction and energy saving initiatives to manage the emission and maintain green operations.

# A1. Emissions

The Group complies with the regulations of National Emission Reductions (2016/2284/EU) in European Union ("**EU**") and Air Pollution Control Ordinance (Cap. 311) in Hong Kong. During the reporting period, the Group had no material non-compliance regarding environmental issues. During the reporting period, the Group was not aware of any non-compliance with relevant laws and regulations that had significant impact on the Group related to air and greenhouse gas emissions, discharges into water and land, generation of hazardous and non-hazardous waste.

# Greenhouse Gas ("GHG") Emission

Greenhouse gas is considered as one of the major contributors to the climate change and global warming. Energy consumption accounts for a major part of our GHG emission. The Group endeavours to improve energy efficiency and reduce energy consumption by adopting energy saving initiatives mentioned in the section "Use of Resources" of this Report. GHG emissions decreased in 2021 there was installation of efficient lighting systems to enhance the effectiveness of energy saving measures during the year. Furthermore, the Group targets to reduce the GHG emission by 2% by 2030.

During the reporting period, the GHG emission was as follows:

GHG Emission <sup>1</sup>	Unit	2021 HK	2021 France	2021 Total	2020 Total
Scope <sup>2</sup> Total GHG emission intensity	tonnes of $CO_2$ -e tonnes of $CO_2$ -e tonnes of $CO_2$ -e/m <sup>2</sup>	14.80 14.80 0.036	0.10 0.10 0.001	14.90 14.90 0.019	19.68 19.68 HK: 0.047 France: 0.001

<sup>&</sup>lt;sup>1</sup> The calculation of the greenhouse gas emission is based on the "Corporate Accounting and Reporting Standard" from greenhouse gas protocol.

<sup>&</sup>lt;sup>2</sup> Scope 2: Indirect emissions from purchased electricity consumed by the Group.

#### Hazardous and Non-hazardous Wastes

The Group does not generate any hazardous wastes. Non-hazardous wastes generated from the Group includes paper and office wastes. The group implemented various environmental measures effectively to reduce non-hazardous wastes during the year. For instance, double-sided printing is recommended, lighting and electrical devices (computer, monitor, air-conditioning system, etc.) are turned off after office hours or when they are not in use. The increase in the amount of non-hazardous waste recycled was mainly attributable to the increase in the home telephone segment in France and Latin America and cleaning work for the relocation of France office during the year. Furthermore, the Group targets to reduce the non-hazardous wastes generated by 1% by 2030.

The wastes generated by the Group during the reporting period were as follows:

Waste Disposal	Unit	2021 HK	2021 France	2021 Total	2020 Total
Non-hazardous wastes generated	6				
Paper Plastic Waste Electrical and	tonnes tonnes tonnes	0.01 0.04 0.03	0.25 0.01 0.55	0.26 0.05 0.58	0.55 0.01 0.08
Electronic Equipment (WEEE) Batteries Coffee capsule Total Non-hazardous wastes	tonnes tonnes tonnes tonnes/m²	- - 0.08 0.0001	_ 0.06 0.87 0.0010	_ 0.06 0.95 0.0012	0.02 0.05 0.71 HK:0.0001
generated intensity Non-hazardous wastes recycled	6				France: 0.0008
Paper Plastic Waste Electrical and Electronic Equipment	tonnes tonnes tonnes	0.01 0.04 0.03	0.25 0.01 0.55	0.26 0.05 0.58	0.17 0.01 0.08
(WEEE) Batteries Coffee capsule Total Non-hazardous wastes recycled intensity	tonnes tonnes tonnes tonnes/m²	- 0.08 0.0001	_ 0.06 0.87 0.0010	_ 0.06 0.95 0.0012	0.02 0.05 0.32 HK: 0.0001 France: 0.0010

# A2. Use of resources

The Group places a great emphasis on environmental protection to ensure efficient use of energy and resources. With the implementation of the Group's Energy and Resources Policy, the Group strives to reduce the resources consumption by implementing energy and water efficiency initiatives and encouraging its employees, customers, business partners and the community to adopt environmentally responsible behaviour.

The Group considers environmental protection as an essential component of a sustainable and responsible business. The Group aims to promote resource saving and implement suitable energy saving measures in order to improve the energy saving performance. We are also exploring energy saving and green management measures for our business, and strive to reduce resource consumption as much as possible. Energy consumption decreased slightly in 2021 as the installation of efficient lighting systems to enhance the effectiveness of energy saving measures during the year. Furthermore, the Group targets to reduce the emission of air pollutants by 2% by 2030.

During the reporting period, the energy consumption was as follows:

Energy	Unit	2021 HK	2021 France	2021 Total	2020 Total
Purchased electricity Total energy consumption Energy consumption intensity	MWh MWh MWh/m²	39.99 39.99 0.10	10.43 10.43 0.03	50.42 50.42 0.06	52.20 52.20 HK: 0.09 France: 0.04

#### Water Consumption

The Group's HK and France offices are situated in commercial buildings where the water supply is solely controlled by the property management company. Hence, it is not feasible for the Group to provide water consumption data as there is no sub-meter to record water usage. In spite of this, the Group strives to reduce unnecessary water consumption by turning off the water taps when they are not in use and reporting to relevant authority immediately in case of leaking faucet.

# A3. The environment and natural resources

With the integration of policies and measures to reduce emissions and resources consumption, the Group strives to reduce the impacts on the environment and natural resources. The Group also provides trainings for employees to increase their awareness of environmental protection at work and in life.

# A4. Climate change

#### Governance

Our group addresses climate-related risks based on the nature of the risk to our operations. The physical impacts of climate change, including extreme weather events, or damage to facilities have immediate operational impacts and are treated as operational risks. Long-term challenges, such as emerging ESG issues and climate-related risks and opportunities, may be discussed by the Group's ESG Committee.

ESG Committee oversees climate-related issues and risks regularly and ensures that they are incorporated into our strategy.

To ensure ESG Committee to keep up with the latest trend of climate-related issues, climate competence training will be provided to ensure it has the necessary expertise and skills to oversee the management of climate-related issues.

Our ESG Committee provides effective governance for integrating and addressing ESG issues, including climate change, within our business. The ESG Committee is responsible for approving operational emissions targets for the Group and commissioning an ESG benchmarking, as well as gap analysis exercise to identify gaps in both disclosure and policy relative to the best practice standards. Moreover, the ESG Committee works closely with the Group's different operation departments, with an aim to develop consistent and enhanced approaches on addressing ESG risk issues and report to the management.

#### Strategy

Climate change risk forms part of our overall risk profile through its role in increasing the frequency and intensity of certain diseases, and the health and mortality impacts resulting from natural disasters. We assess the overall level of risk by taking into consideration a range of diverse risk factors across the many categories in our services range. This diversity of risk is combined with our business strategy and broad geographic footprint helps us mitigate risk and provide protection against the impacts of short-term climate change effects.

Our products and services continue to provide protection for people in our communities against weather and heatrelated disease. Besides, we continue to explore opportunities to engage our business partners and encourage them to develop climate resilience and reduce their operational carbon footprint by taking into consideration of different climate-related scenarios, including a "2° C or lower scenario" through the following steps:

#### Step 1: Set Future Images Assuming Climate Change Effects

As climate change measures proceeds, there is a possibility that the industry will be exposed to substantial changes, such as stricter policies including the introduction of and increases in carbon pricing, as well as advances in technology and changes in customer awareness.

In light of these climate change effects, based on the International Energy Agency ("**IEA**") scenarios and others, we developed multiple future images as the external environment that will surround our Group. With regard to the IEA scenarios, we put focus on the  $2^{\circ}$  scenario (2DS) and pictured future images in case where climate change measures do not progress and where such measures progress further "Beyond  $2^{\circ}$  scenario".

#### Step 2: Consider the Impacts

We considered the impacts on our Group for each of the future images developed in Step 1. We believe that in such a society, it will be possible to expand carbon dioxide reduction effects.

With regard to effects on raw material procurement and production, introduction of and increases in carbon pricing is anticipated in accordance with the global advance of climate change measures, leading to the possibility of higher raw material procurement and production costs.

On the other hand, in the case where climate change measures are not adequate throughout society, production interruptions and supply chain disruptions are likely to increase as a result of higher frequency and intensification of natural disasters such as flooding.

#### Step 3: Respond to the Strategies

Our Group will begin promoting the reduction of non-renewable energy in our daily operation. This strategy will allow for flexible and strategic responses to each demand for the regions where the emission factors of purchased electricity consumptions are high. By promoting real carbon emissions reductions throughout the world through comprehensive energy-saving policies and introduction of renewable energy, we are working to achieve zero carbon emission in our business.

We minimize carbon emissions through comprehensive energy-saving and introduction of renewable energy. With respect to renewable energy in particular, we have set a new target, achieve a reduction rate for purchased electricity in coming few years.

With regard to the ongoing confirmation of the suitability and progress of the Group's strategies, we believe that we will have opportunities for stable funding and sustainable increases in corporate value through appropriate information disclosure, dialogue with institutional investors and other stakeholders.

#### Risk Management

Our Group identifies the climate change related risks or to test the existing risk management strategies under climate change with the aid of risk assessment. Hence, the areas where new strategies are needed could be identified.

The risk assessment takes a standard risk-based approach using national data, local information and expert knowledge, which can identify how climate change may compound existing risks or create new ones. The risk assessment is conducted through the following steps:

#### Step 1: Establish the context

- Objective/goal
- Scale
- Time frame
- Climate change scenario for most climate variables and sea level

#### Step 2: Identify existing risk (past and current)

- Identify the record of occurrence of climatic hazard in the past in the area
- Risk management strategies in place to tackle future occurrence of the hazard

#### Step 3: Identify future risk and opportunities

- Explore climate change projections for the selected time frame(s) and emission scenario(s)
- Identify potential hazards
- Investigate whether any existing risk from Step 2 may get worse under future projected changes
- Identify new risks that can emerge under future projected changes

#### Step 4: Analyse and evaluate risk

• Identify a set of decision areas or systems (i.e., geographical areas, business operation, assets, ecosystems, etc.) that has the potential to be at risk in future

As outlined within the Governance section above, the Group has robust risk management and business planning processes that are overseen by the ESG committee in order to identify, assess and manage climate-related risks. The Group engages with government and other appropriate organizations in order to keep abreast of expected and potential regulatory and/or fiscal changes.

We continue to raise awareness of climate change in regard to monitoring of carbon and energy footprint in our daily operation. However, there remains gaps in understanding how such climate risks and opportunities may impact our operations, assets and profits. Our Group assesses how the business addresses climate change risks and opportunities and takes the initiative to monitor and reduce their environmental footprint.

#### Significant Climate-related Issues

During the reporting period, the significant climate-related physical risks and transition risks, which have impacted and/or may impact our Group's business and strategy in (i) operations, products and services, (ii) supply chain and value chain, (iii) adaptation and mitigation activities, (iv) investment in research and development, and (v) financial planning, as well as the steps taken to manage these risks, are as follows:

Climate-related risks description	Financial impact	Steps taken to manage the risks
<b>Physical Risk</b> Acute physical risks		
<ul> <li>Increased severity and frequency of extreme weather events such as cyclones and floods, strong wind.</li> <li>Hence, staff are easily injured. In addition, under the extreme weather events, the costs of transportation, communications and living increase, which may lead to financial loss.</li> </ul>	<ul> <li>Operating cost increases</li> <li>Capital cost increases due to the damage of facilities</li> </ul>	<ul> <li>Planned to adopted scenario analysis to disclose an organization's planning under future scenarios, most notably one with in a "2°C scenario".</li> <li>Established a natural disasters emergency plan.</li> </ul>
Chronic physical risks		
<ul> <li>Prolonged hot weather may increase the energy consumption.</li> <li>Climate change brings uncertainties to the operation and sales. Although direct losses will not be incurred by the company, this may still affect and limit the product sales and services significantly.</li> <li>Prolonged climate change may detriment the human's health. Continuation of temperature rise can increase the fatality rates and incidence rates of some diseases, especially the one related to cardiac and respiratory system; the spread of some climate-sensitive diseases such as malaria and dengue fever</li> </ul>	Revenue reduces from decreased operation capacity and the negative impacts of workforce.	<ul> <li>Planned improvements, retrofits, relocations, or other changes to facilities that may reduce their vulnerability to climate impacts and increase the climate resilience in long term.</li> <li>Engagement with local or national governments and local stakeholders on local resilience.</li> </ul>

may increase.

Climate-related risks description	Financial impact	Steps taken to manage the risks
<b>Transitional Risk</b> Policy risk		
<ul> <li>As a result of energy efficiency requirements, carbon-pricing mechanisms increase the price of fossil fuels, or policies to encourage sustainable land use, hindering the area of expansion, which increase the operation cost.</li> <li>Mandates on and regulation of existing products and services as of the tightened environmental and safety laws and standards of oil. We have to spend much compliance cost to update or maintain the equipment to fulfil the new regulations.</li> </ul>	<ul> <li>Operating cost increases due to increased insurance premiums for the Group.</li> <li>Risk of trade increases.</li> </ul>	<ul> <li>Planned to be involved in carbon trading and adoption of clean energy in the operations to reduce the carbon emissions.</li> <li>Monitor the updates of the relevant climate-related environmental policies, to avoid the unnecessary increase in cost and expenditure due to the violation of the climate-related environmental policies.</li> </ul>
Legal risk		
<ul> <li>Exposure to litigation. We have to adapt the tightened law and regulations issued by the government due to climate change, and they have the risk of litigation once they failed to obligate the new rules.</li> </ul>	<ul> <li>Operating cost increases for high compliance costs and increased insurance premiums for the Group.</li> </ul>	<ul> <li>Monitored the updates of environmental laws and regulations and implemented GHG emissions calculations in advance.</li> </ul>
<ul> <li>Enhanced emissions-reporting obligations. We may have to spend much time on fulfilling the report standards to comply the new obligations.</li> </ul>		
Technology risk		
<ul> <li>Developing the low carbon energy- saving products and energy saving technologies, the capital investment and R&amp;D expense increase consequently.</li> <li>More green building strategies with low-carbon, energy-saving technologies are adopted by industry peers. Lagging behind may weaken our competitive edges.</li> </ul>	<ul> <li>Capital investment in technology development increases.</li> </ul>	<ul> <li>Planned to invest in the innovations of energy-saving products.</li> <li>Examined the feasibility and benefits of applying the latest low-carbon and energy-saving technologies into our operation.</li> </ul>
technologies are adopted by industry peers. Lagging behind may weaken		technologies into our operati

Climate-related risks description	Financial impact	Steps taken to manage the risks
Market risk		
<ul> <li>More customers are considering climate-related risks and opportunities, which may lead to changes in customers' demand for products.</li> <li>Uncertainty in market signals. "How environmentally friendly the product is" becomes one of the factors to affect the product selling price.</li> <li>Increased cost of raw materials. More environmentally-friendly raw materials may be much expensive, which may increase the cost.</li> </ul>	<ul> <li>Revenue decreases for the change in revenue mix and sources.</li> <li>Operating cost increases as abrupt and unexpected shifts in energy costs.</li> <li>Production cost increases due to changing input prices and output requirements.</li> </ul>	<ul> <li>Tightened the control of the environmental hazardous materials in our products and studied the application of recycled materials.</li> </ul>
Reputational risk		
<ul> <li>Unable to fulfil the expectations of the customers, damage the Group's reputation and image.</li> <li>Stigmatization of our business sector, such as more stakeholder concern or negative stakeholder feedback on the product designed in a less environmentally-friendly way.</li> </ul>	<ul> <li>Revenue decreases from decreased demand for goods and the decrease in operation capacity.</li> <li>Operating costs increases from negative impacts on workforce management and planning.</li> </ul>	<ul> <li>Supported the green productions.</li> <li>Fulfilled the social responsibility by organizing more activities or executing actions to demonstrate how we place importance on climate change.</li> </ul>

During the reporting period, the primary climate-related opportunities and the corresponding financial impacts were as follows:

Financial Impact
<ul> <li>Operating cost reduces through efficiency</li> </ul>
gains and cost reductions
<ul> <li>Operating cost reduces through use of lowest cost abatement</li> </ul>
lowest cost abatement
<ul> <li>Returns on investment in low-emission technology increases</li> </ul>

Detailed description of climate-related opportunities	Financial Impact
Products and services	
<ul> <li>Development of products which have consider climate change adaptation</li> </ul>	<ul> <li>Research and development cost increases through new solutions to adaptations</li> </ul>
<ul> <li>Ability to diversify business activities</li> </ul>	needs
Markets	
<ul> <li>Access to new markets</li> </ul>	<ul> <li>Revenue increases through access to new and emerging markets</li> </ul>
Resilience	
<ul> <li>Participation in renewable energy programs and adoption of energy-efficiency measures</li> </ul>	<ul> <li>Market valuation increases through resilience planning, such as infrastructure, land and buildings</li> </ul>
<ul> <li>Resource substitution or diversification</li> </ul>	<ul> <li>Reliability of supply chain and ability to operate under various condition increases</li> </ul>
	<ul> <li>Revenue increases through new products and services related to ensuring resiliency</li> </ul>
Matrice and Terrate	

# Metrics and Targets

Our Group adopts the key metrics to assess and manage climate-related risks and opportunities. The energy consumption and greenhouse gas (GHG) emissions indicators are the key metrics used to assess and manage relevant climate-related risks where we consider such information is material and crucial for evaluating the impact of our operation on global climate change during the year. Our Group regularly tracks our energy consumption and GHG emissions indicators to assess the effectiveness of emission reduction initiatives, as well as set targets to contribute our effort to have minimal impact on global warming.

The details of time frames over which the target applies and base year from which progress is measured are described in the section A1: "Emissions" and section A2: "Use of Resources" of this Report. Our Group adopts absolute target to manage climate-related risks, opportunities and performance.

# B. SOCIAL ASPECTS

# **B1. Employment**

The Group believes that people are important assets and competent staff are the foundation for success and development of the Group. Policies are in place to stipulate key human resources management practices in recruitment, promotion, resignation, working hours, equal opportunities and compensation benefits. The principle of equal opportunities is applied in the recruitment and promotion policies. The Group promotes fair competition. All employees are hired based on the merits and treated equally, regardless of their nationality, race, gender, age, religion and marital status, etc.

The Group also advocates harmonious and work-life balance culture through organizing a diversified choice of employee gatherings events. Those activities can enable employees to relax and enhance the communications among employees.

The adoption of these human resources policies and procedures also ensures the Group's compliance with the relevant labour laws and regulations where it operates, including Employment Ordinance in Hong Kong and European Working Time Directive in EU respectively. During the reporting period, there was no non-compliance case (2020: nil) related to applicable employment laws and regulations.

#### Employees insurances and medical checks

All our employees are entitled to a personal and family medical insurance, as well as travellers' insurance when travelling on a company mission. Wherever the regulations require a medical check, they are duly performed. Records are kept in the human resources files.

#### Contract of progress, labour/management relations

The Contract of Progress ("**COP**") is the document which the managers and the employees set the objectives for the year. The objectives including both team and individuals. They are reviewed by the department managers on an annual basis in the meetings. Besides, the competences of the employees and training can be reviewed in the meetings as well.

As at 31 December 2021, the employee compositions (in percentage of employees) by gender, age group, employment type, geographical region and employment mode were as follows:

Employee compositions	2021	2020
By gender		
Male	50%	51%
• Female	50%	49%
By age group		
Age 30 or below	9%	9%
• Age 31-40	13%	14%
• Age 41-50	15%	34%
<ul> <li>Age 51 or above</li> </ul>	63%	43%
By geographical region		
<ul> <li>Hong Kong</li> </ul>	52%	51%
France	39%	40%
• Spain	9%	9%
By employment category		
<ul> <li>Senior management</li> </ul>	11%	12%
Middle management	_	-
General	82%	88%
<ul> <li>Contract/short term staff</li> </ul>	7%	_
By employment mode		
• Full-time	94%	91%
Part-time	6%	9%

The employee turnover rate during the year by gender, age group and geographical region were as follows:

Employee turnover rate	2021	2020
By gender		
Male	4%	26%
• Female	5%	10%
By age group		
Age 30 or below	29%	29%
• Age 31-40	18%	17%
• Age 41-50	_	26%
Age 51 or above	_	11%
By geographical region		
Hong Kong	6%	18%
• France	4%	18%
• Spain	_	25%
Overall	5%	18%

# B2. Health and safety

The Group is committed to providing a healthy and safe workplace for all its employees. We conduct risk assessment in order to help our employee identify potential hazard to health and safety. In 2021, no concluded cases (2020: nil, 2019: nil) regarding health and safety brought against the issuer or its employees were noted.

Besides, the following programs have been deployed in relation with the hazards and risk level identified by the Company and its employees within the framework of the "Occupational Health and Safety Management Systems". The series of implementations are listed below:

- Staff have been trained to the fire risk, by performing drills and the usage of fire extinguishers;
- First Aid Kit and first aid training;
- Driving safe chart published and sign by the company car drivers;
- A set of videos to recall the traffic rules has been provided to French staff, with a quiz test;
- Office exercising guidance;
- Ergonomic assessment on the use of computer and screen;
- E-mail management guidance for the stress reduction; and
- Anti-smoking campaign in the French subsidiary.

During the year, there were no work injury cases (2020: nil, 2019: nil) and lost days due to work injury (2020: nil, 2019: nil) during business operations. There was no work-related fatality case (2020: nil, 2019: nil) during the year. Employees were given paid sick leave for their recovery. Overall, no employees had serious accident during the reporting period.

# **B3.** Development and training

The aim of the staff training is to (i) contribute to the development of competencies within staff to better address existing and future needs of the Group; (ii) identify the technological and organizational evolutions; (iii) anticipate and accompany professional evolutions of the staff according to the Group's needs; and (iv) improve the level of expertise, knowledge and competency of the staff.

A training plan is established in accordance with the needs of the Group and the staff. There are trainings and awareness meetings organized yearly on the field of quality, environment, health and safety and sustainable development areas, for all the staff. The detailed breakdown of employees trained by gender and employee category is as follows:

During the reporting period, the percentage of employees received training by gender and employment category was as follows:

Percentage of employees received training	2021	2020
By gender		
Male	79%	26%
Female	54%	3%
By employment category		
Senior management	60%	33%
Middle management	_	_
General	66%	11%
Contract/short term	67%	_
Overall	67%	15%

During the reporting period, the composition of employees received training by gender and employment category was as follows:

Composition of employees received training	2021	2020
By gender		
• Male	57%	83%
• Female	43%	17%
By employment category		
Senior management	10%	17%
Middle management	_	_
General	83%	83%
Contract/short term	7%	_

Furthermore, the average training hours by gender and employment category during the reporting period was as follows:

2021	2020
3.14	0.22
1.73	0.05
1.20	0.22
_	-
2.64	0.13
0.83	0.22
	3.14 1.73 1.20  2.64

#### **B4.** Labour standards

#### Freedom of association and collective bargaining

The Group has always guaranteed the freedom of association in full compliance with current regulations. The employees are represented by electing their representatives. Human resources and management are in direct contact with the representatives and staff, with a formal and informal interchange of news and information.

Moreover, the Group respects the human rights of employees, and is strongly against the employment of child labour and forced labour. The Group strictly complies with the relevant laws and regulations, such as Employment Ordinance in HK and OSH Framework Directive (89/391 EEC) in EU respectively. According to the Labour and Employment Management Procedures of the Group, person under 16 is not allowed to work in the Group and there is zero tolerance to child labour and forced labour. Our suppliers are expected to follow the same standard of labour practices when working with us. During the reporting period, the Group did not have any case (2020: nil) related to child labour or forced labour.

#### **B5.** Supply chain management

Our suppliers are one of the main stakeholders and since many years ago, a process of selection and evaluation of suppliers is being applied with success. We evaluate our suppliers by audits and rate them to avoid child labour and any compulsory or forced labour. Moreover, we evaluate our suppliers by audits and rate them in the health and safety aspects. The Group emphasizes on the quality and safety of the products supplied, brand image and the corporate social responsibilities of the suppliers. Only those who fulfil the Group's criteria and comply with all the relevant national standard are qualified to be our suppliers.

The Group also emphasises on the selection of products that cause minimal impacts on the environment, for example, we purchase green cleaning products and reusable items instead of single-use disposable ones. To raise awareness and engage our suppliers to contribute to sustainable development, we welcome suppliers who demonstrate their commitment to sustainability.

#### Chemicals management

The Group complies with the regulations in force regarding the Restriction of Hazardous Substances (2002/95/EC) ("**RoHS**") and Restriction, Evaluation, Authorization of Chemicals (EC/2006/1907). We request the manufacturers to provide us every year a declaration of substances contained in each product and also their compliance with the RoHS regulation. Moreover, the Group performs suppliers audits to make sure the control on those substances is implemented properly at their manufacturing sites. In addition, we keep record of all the certificates issued by our vendors in our system.

### **B6.** Product responsibility

#### Protection of customers' rights and interests

The Group cares about the health and safety, therefore, our products comply with the Low voltage Directive (2014/35/EU) and Electromagnetic compatibility Directive (2014/30/EU). Tests are performed for safety products approval before deliver to the market, and records are kept for compliance demonstration. Besides, the Group makes an effort to improve customer service and some of the achievements are listed below:

- We have a web site with customer interface to allow customers to ask questions related to our products or services.
- We provide our user guides in an extended version, and we include in the packaging only a simpler version (less paper to print).
- We have a Call Center "Hot line" to provide support for the usage or what to do in case of doubts, or for any quality issues with the products.
- We provide 18 to 24 months warranty for better satisfaction.
- We have set up a service center to repair or refurbish the products.
- The service center has an integrated management system certified for Quality, Environment, and Health and Safety.
- The service center also manages the "WEEE" following the European Directive (2012/19/EU).

#### CUSTOMER PRIVACY

The Group is committed to protecting the confidentiality of the personal data and privacy of our customers. Therefore, the Group strictly complies with the Regulation (EU) 2016/679 in France and Personal Data (Privacy) Ordinance (Cap. 486) in Hong Kong.

#### **B7.** Anti-corruption

The Group has issued a Code of Conduct, applicable to all employees and consultants working on behalf of the Group. This Code of Conduct reflects the policy of the company to avoid any corruption, bribery or extortion, and respect of the rules and regulations related to these aspects. Every employee has the responsibility to ask questions, seek guidance, and report suspected violations in accordance with this Code of Conduct to the local or global Management, employee's representatives or the Management representative.

Moreover, we have a Code of Conduct Handbook with tools to help the understanding of corruption and bribery and to evaluate the risks by areas and countries where we operate.

In addition, the Group has been in strict compliance with the related local laws and regulations in EU and Hong Kong including Prevention of Bribery Ordinance and Money Laundering Directive (2001/97/EC). During the reporting period, there was no legal case (2020: nil) regarding corrupt practices brought against the Group or its employees.

The Group provided on-the-job anti-corruption training program to the employees during the year. Furthermore, the Group requests its employees and consultants to follow the training provided by United Nations "The Fight against corruption". At the end of the year, 65% of the Group of people have completed the training.

#### **B8.** Community investment

In 2021, the Group has continued to collaborate with local associations to promote the community development. In addition, we are committed to supporting and contributing to the society by implementing related policies and measures to understand the needs of the community. Contribution to the community and maintaining a harmonious relationship with the stakeholders in the region of operation are crucial for the sustainable development of the Group. Besides, the Group was awarded with "Sustainability Leadership Best Regional Performance (China)" and "Best Performer Worldwide in the category: advanced manufacturing" and "Sustainability Rating: Platinum level of recognition" from EcoVadis in March 2021.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING INDEX

Subject areas, aspects, general disclosures and Key Performance	Section	Page
Indicators (KPIs)		

A. Environme			
General Discl	-	"Environmental Aspects"	25
KPI A1.1	Greenhouse gas emissions in total and, where	"Emissions-Greenhouse Gas	25
	appropriate, intensity	Emission"	
KPI A1.2	Total hazardous waste produced and, where appropriate, intensity	-	-
KPI A1.3	Total non-hazardous waste produced and, where appropriate, intensity	"Emissions-Hazardous and Non-hazardous Wastes"	26
KPI A1.4	Description of how hazardous wastes is handled, reduction initiatives and results achieved	"Emissions – chemicals management"	37
A2: Use of Re		management	
General Discl		"Use of Resources"	26
			20
KPI A2.1	Direct and/or indirect energy consumption by type in total and intensity	"Use of Resources – Energy consumption"	21
KPI A2.2	Water consumption in total and intensity	_	_
KPI A2.3	Description of energy use efficiency initiatives and results achieved	"Use of Resources – Energy consumption"	26
KPI A2.4	Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency initiatives and results achieved	"Use of Resources – Water consumption"	27
A3: The Enviro	onment and Natural Resources		
General Discl	osure	"The Environment and Natural Resources"	27
KPI A3.1	Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them	"The Environment and Natural Resources"	27
A4: Climate C			
General Discl		"Climate Change"	27-29
KPI A4.1	Description of the significant climate-related issues which have impacted, and those which may impact, the issuer, and the actions taken to manage them	"Climate Change"	30-33
B. Social			
Employment a	and Labour Practices		
B1: Employme	ent		
General Discl	osure	"Employment"	33
KPI B1.1	Total workforce by gender, employment type, age group and geographical region	"Employment"	34
KPI B1.2	Employee turnover rate by gender, age group and geographical region	"Employment"	34
B2: Health and			
		"I look ood Cofet"	05
General Discl		"Health and Safety"	35
KPI B2.1	Number and rate of work-related fatalities	No case of work-related fatalities was observed	35
KPI B2.2	Lost days due to work injury	No case of lost days due to work injury was observed	35
KPI B2.3	Description of occupational health and safety measures adopted, how they are implemented and monitored	"Health and Safety"	35

Subject area Indicators	as, aspects, general disclosures and Key Performance (KPIs)	Section	Page
B3: Develop	ment and Training		
General Dis		"Development and Training"	35
KPI B3.1	The percentage of employee trained and employee category	"Development and Training"	3
KPI B3.2	The average training hours completed per employee by gender and employee category	"Development and Training"	30
B4: Labour \$			
General Dis	closure	"Labour Standards"	36
KPI B4.1	Description of measures to review employment practices to avoid child and forced labour	"Labour Standards"	-
KPI B4.2	Description of steps taken to eliminate such practices when discovered	-	
<b>Operating P</b>	ractices		
	Chain Management		
General Dis	-	"Supply Chain Management"	3
KPI B5.1	Number of suppliers by geographical region	_	
KPI B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored	"Supply Chain Management"	3
B6: Product	Responsibility		
General Dis	• •	"Product Responsibility"	3
KPI B6.1	Percentage of total products sold or shipped subject to	"Product Responsibility –	
	recalls for safety and health reasons	Protection of customers' rights and interests"	
KPI B6.2	Number of products and service related complaints	"Product Responsibility –	3
	received and how they are dealt with	Product external evaluations (Eco-rating)"	
KPI B6.3	Description and practices relating to observing and protecting intellectual property rights	"Product Responsibility – Customer Privacy"	3.
B7: Anti-cor	ruption		
General Dis	closure	"Anti-corruption"	38
KPI B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the case	-	
KPI B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored	"Anti-corruption"	38
KPI B7.3	Description of anti-corruption training provided to directors and staff	"Anti-corruption"	38
Community			
	nity Investment		
General Dise	closure	"Community Investment"	3
KPI B8.1	Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture,	-	
KPI B8.2	sport) Resources contributed (e.g. money or time) to the focus area	"Community Investment"	3

The Board has the pleasure in presenting the annual report of the Company together with the audited consolidated financial statements of the Group for the year ended 31 December 2021.

#### **BUSINESS REVIEW**

Details of business review are set out in the section headed "Management Discussion and Analysis" on pages 5 to 8.

#### PRINCIPAL ACTIVITIES AND GEOGRAPHICAL ANALYSIS OF OPERATIONS

The principal activity of the Company is investment holding. The Company, together with its subsidiaries are a home and office telecommunications product designing company and we sell our products through telecom operators, large consumer retail chain stores and distributors mainly located in Europe and Latin America. An analysis of the Group's performance for the year by operating segment in note 5 to the consolidated financial statements.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2021 are set out in the consolidated financial statements on pages 55 to 99 of this annual report.

During the financial year 2021, the Group declared and paid an interim dividend HK0.41 cents per share. The Board does not recommend the payment of a final dividend for the year ended 31 December 2021.

#### PRINCIPAL RISKS AND UNCERTAINTIES OF THE GROUP

Reliance on the Alcatel brand to manufacture products for the majority of our sales

We have entered into a licence agreement with Alcatel Lucent, due to expire in 2027. During the years ended 31 December 2020 and 31 December 2021, sales of products bearing the Licensed Marks accounted for approximately 74.9% and 76.5% of our revenue, respectively. A decrease in demand for the products sold under the Licensed Marks may adversely affect our operations and financial conditions.

#### No long-term purchase commitments from our five largest customers

We generally do not enter into any long-term agreements with our five largest customers to secure purchase obligations. The purchases by our five largest customers are made from time to time with no commitment to place future orders with us. Consequently there is no assurance that our five largest customers will continue to place orders with us at all or at the same level as which they historically have done. During the years ended 31 December 2020 and 31 December 2021, the sales of products to our five largest customers accounted for approximately 32.6% and 34.8% of our revenue, respectively. In the event there is a significant decrease in orders from our five largest customers and we are unable to obtain replacement orders, our results of operations would be adversely affected.

#### Dependence on our major suppliers for the manufacturing of our products

For the years ended 31 December 2020 and 31 December 2021, purchases from our five largest suppliers account for approximately 90.7% and 84.9% of our total purchases, respectively. During the same periods, purchases from our largest supplier accounted for approximately 32.2% and 30.3% respectively. Any shortage or delay in supply from our suppliers would adversely affect our business and results of operations if we cannot secure suitable alternative sources of manufacturing of our products immediately.

### **INTEREST CAPITALISED**

No interest was capitalised by the Group for the year ended 31 December 2021.

#### **DIVIDEND AND DISTRIBUTABLE RESERVES**

During the financial year 2021, the Group declared and paid an interim dividend HK0.41 cents per share. The Board does not recommend the payment of a final dividend for the year ended 31 December 2021 (2020: N/A). Any declaration of dividends proposed by our Directors and the amount of any such dividends will depend on various factors, including, without limitation, our results of operations, financial condition, future prospects and other factors which our Directors may determine are important. Details of our Group's dividend policy are set out in the section headed "Dividend Policy" on page 17. Any declaration and payment as well as the amount of dividends will be subject to the articles of association of the Company and the Companies Law. Dividends may be paid out of the Company's distributable profits as permitted under the relevant laws. At 31 December 2021, the aggregate amount of reserves available for distribution to equity shareholders of the company was EUR5,944,949 (2020: EUR6,120,350).

#### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Company's articles of association or the laws of Cayman Islands which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

### **FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the last five years is set out on page 100 of the annual report.

### PURCHASE, SALE OR REDEMPTION OF SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares during the year.

## SHARE OPTION SCHEME

The share option scheme of the Company (the "Share Option Scheme") was conditionally adopted pursuant to a resolution passed by the Company's shareholders on 21 December 2017 for the primary purpose is to attract, retain and motivate talented participants, to strive for future developments and expansion of the Group. Eligible participants of the Share Option Scheme include any employees, any executives, non-executive Directors (including independent non-executive Directors), advisors, consultants of the Company or any of its subsidiaries. No share options have been granted under the scheme since its adoption.

#### (1) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to attract and retain the best available personnel, to provide additional incentive to employees (full-time and part-time), directors, consultants, advisers, distributors, contractors, suppliers, agents, customers, business partners or service providers of the Group and to promote the success of the business of the Group.

#### (2) Who may join and basis of eligibility

The Board may, at its absolute discretion and on such terms as it may think fit, grant any employee (full-time or part-time), director, consultant or adviser of the Group, or any substantial shareholder of the Group, or any distributor, contractor, supplier, agent, customer, business partner or service provider of the Group, options to subscribe at a price calculated in accordance with paragraph (3) below for such number of Shares as it may determine in accordance with the terms of the Share Option Scheme.

The basis of eligibility of any participant to the grant of any option shall be determined by the Board (or as the case may be, our independent non-executive Directors) from time to time on the basis of his contribution or potential contribution to the development and growth of the Group.

#### (3) Price of shares of the Company (the "Share(s)")

The subscription price of a Share in respect of any particular option granted under the Share Option Scheme shall be a price solely determined by the Board and notified to a participant and shall be at least the higher of: (i) the closing price of our Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant of the option, which must be a business day; (ii) the average of the closing prices of our Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant of the stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant of the option; and (iii) the nominal value of a Share on the date of grant of the option.

#### (4) Grant of options and acceptance of offers

An offer for the grant of options must be accepted within seven days inclusive of the day on which such offer was made. The amount payable by the grantee of an option to the Company on acceptance of the offer for the grant of an option is HK\$1.00.

#### (5) Maximum number of Shares

The total number of Shares which may be allotted and issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of the Group (excluding, for this purpose, options which have lapsed in accordance with the terms of the Share Option Scheme or any other share option schemes of the Group) must not in aggregate exceed 10% of the total number of Shares in issue as at the listing date. The Company may refresh this limit at any time, subject to the shareholders' approval and the issue of a circular and in accordance with the GEM Listing Rules provided that the total number of Shares which may be allotted and issued upon exercise of all outstanding options to be granted under the Share Option Scheme and any other share option schemes of the Group must not exceed 10% of the Shares in issue as at the date of approval of the refreshed limit and for such purpose, options (including those outstanding, cancelled, lapsed or exercised in accordance with the Share Option Scheme and any other share option schemes of the Group) previously granted under the Share Option Scheme and any other share option schemes of the Group will not be counted. The above is subject to the condition that the maximum number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option Group shall not exceed 30% of the Share Capital of the Company in issue from time to time.

#### (6) Maximum entitlement of each Eligible Person

The total number of Shares issued and to be issued upon exercise of options granted to any participant (including both exercised and outstanding options) under the Share Option Scheme or any other share option schemes of the Company in any 12-month period up to the date of grant shall not exceed 1% of the Shares in issue. Any further grant of options in excess of such limit must be separately approved by Shareholders in general meeting with such grantee and his close associates abstaining from voting. In such event, the Company must send a circular to the Shareholders containing the identity of the grantee, the number and terms of the options to be granted (and options previously granted to such grantee), and all other information required under the GEM Listing Rules. The number and terms (including the subscription price) of the options to be granted must be fixed before the approval of the Shareholders and the date of the Board meeting proposing such further grant should be taken as the date of grant for the purpose of calculating the subscription price.

#### (7) Time of exercise of option

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as the Board may determine which shall not exceed ten years from the date of grant subject to the provisions of early termination thereof.

#### (8) Period of the Share Option Scheme

The Share Option Scheme will remain in force for a period of ten years commencing on the date on the adoption Date and shall expire at the close of business on the business day immediately preceding the tenth anniversary thereof unless terminated earlier by the Shareholders in general meeting.

No share options have been granted/exercised/cancelled/lapsed under the Share Option Scheme during the year ended 31 December 2021. As at 31 December 2021, the Company has no outstanding share option under the Share Option Scheme.

#### DIRECTORS

The directors of the Company (the "Director(s)") during the year and up to the date of this report were:

#### **Executive Directors:**

Mr. Tong Chi Hoi Mr. Jean-Alexis René Robert Duc Ms. Ho Dora Mr. Long Shing

#### **Non-executive Directors:**

Mr. Long Hak Kan Mr. Didier Paul Henri Goujard

#### Independent non-executive Directors:

Ms. Lam Lai Ting Maria Goretti Ms. Chan Cheuk Man Vivian Ms. Lee Kit Ying Catherine

## **BIOGRAPHICAL DETAILS OF DIRECTORS' AND SENIOR MANAGEMENT**

Biographical details of the directors of the Company and the senior management of the Group are set out on pages 9 to 11 of the annual report.

#### **EMOLUMENTS OF FIVE HIGHEST PAID INDIVIDUALS**

Details of the emoluments of the five highest paid individuals of the Group are set out in note 9 to the consolidated financial statements.

The emoluments of the senior management of our Group for the year ended 31 December 2021 falls within the following band:

#### Emolument bands (in HK\$)

Number of individual

2

Up to HK\$1,000,000 HK\$1,000,001 to up to HK\$1,500,000

## **DIRECTORS' SERVICE CONTRACTS**

Each of our Directors has entered into a service contract or an appointment letter (as the case may be) with the Company for an initial fixed term of five years for executive Directors and three years for non-executive and independent non-executive Directors and may only be terminated in accordance with the provisions of the service contract or the appointment letter (as the case may be) or by (i) the Company giving to any Director not less than three months' prior notice in writing or (ii) by any Director giving to the Company not less than three months' prior notice in writing.

None of the Directors proposed for re-election at the forthcoming annual general meeting has an unexpired service contract with the Company and/or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

## TERMS OF OFFICE FOR THE INDEPENDENT NON-EXECUTIVE DIRECTORS

Each of the independent non-executive Directors were appointed for a specific terms subject to the relevant provisions of the articles of association or any other applicable laws whereby the Directors shall vacate or retire from their office.

# DIRECTOR'S AND CHIEF EXECUTIVE'S INTERESTS AND/OR SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 31 December 2021, the interests and short positions of the Directors and the chief executives of the Company in the Shares, underlying Shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) (the "**SFO**")) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of part XV of the SFO (including interests and short positions in which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) have to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, were as follows:

Name of Director	Name of Group member/ associated corporation	Capacity/nature of interest	Number and class of securities	Approximate percentage of shareholding
Disting David Llaurei Oscilauri		latenet in a controlled	1 100 and <sup>1</sup> a success also and	11.000/
Didier Paul Henri Goujard (" <b>Mr. Goujard</b> ") <i>(Note 1)</i>	Eiffel Global Limited ("Eiffel Global")	Interest in a controlled corporation	1,183 ordinary shares	11.83%
Jean-Alexis René Robert Duc (" <b>Mr. Duc</b> ") <i>(Note 2)</i>	Eiffel Global	Beneficial owner	967 ordinary shares	9.67%
Ho Dora (" <b>Ms. Ho</b> ") <i>(Note 2)</i>	Eiffel Global	Beneficial owner	350 ordinary shares	3.5%
Long Hak Kan (" <b>Mr. Long</b> ") (Note 2)	Our Company	Interest of spouse	300,000,000 ordinary shares	75%
	Eiffel Global	Interest of spouse	7,500 ordinary shares	75%
	Talent Ocean Holdings Limited (" <b>TOHL</b> ")	Interest of spouse	510 ordinary shares	51%
Tong Chi Hoi (" <b>Mr. Tong</b> ")	TOHL	Interest in a controlled corporation	490 ordinary shares	49%

### Long positions in shares of the Company

#### Notes:

- (1) These Shares were held by Argento Investments Limited ("AIL"), which is wholly-owned by Mr. Goujard.
- (2) These Shares were held by Eiffel Global, which was in turn owned as to 75% by TOHL, 11.83% by AlL, 9.67% by Mr. Duc and 3.5% by Ms. Ho. TOHL is owned as to 51% by Chu Lam Fong ("**Ms. Chu**"). Mr. Long is the spouse of Ms. Chu. He is deemed or taken to be interested in the Shares of which Ms. Chu is interested in under the SFO.

Save as disclosed above, as at 31 December 2021, none of the Directors and chief executives of the Company had any interest or short position in the Shares, underlying shares and debentures of the Company or any of its associated corporations (as defined in Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange under Divisions 7 and 8 of Part XV of the SFO (including any interests or short positions which they are taken or deemed to have under such provisions of the SFO) or required to be entered in the register of the Company pursuant to section 352 of the SFO, or required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules.

### DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS

There is no contract of significance to which the Company or any of its subsidiaries and the controlling shareholders of the Company or any of its subsidiaries was a party and in which the Directors had a material interest, whether directly or indirectly, subsisted during or at the end of the year ended 31 December 2021.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 31 December 2021, to the best of the Directors' knowledge, the following shareholders had, or were deemed to have, interests or short positions, in the shares or underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO:

#### Long positions in shares of the Company

Name	Capacity	Number of shares	Percentage of shareholding
Eiffel Global	Beneficial owner	300,000,000	75%
TOHL (Note 1)	Interest of controlled corporation	300,000,000	75%
Ms. Chu	Interest of controlled corporation	300,000,000	75%
Mr. Tong	Interest of controlled corporation	300,000,000	75%
Mr. Long (Note 2)	Interest of spouse	300,000,000	75%
Ng Ching Yi Doris ("Ms. Ng") (Note 3)	Interest of spouse	300,000,000	75%

Notes:

- (1) TOHL is deemed or taken to be interested in all the Shares which are beneficially owned by Eiffel Global under the SFO. Eiffel Global is owned as to 75% by TOHL, 11.83% by AlL, 9.67% by Mr. Duc, and 3.5% by Ms. Ho respectively.
- (2) Mr. Long is the spouse of Ms. Chu and he is deemed or taken to be interested in all the Shares which are beneficially owned by Ms. Chu under the SFO.
- (3) Ms. Ng is the spouse of Mr. Tong and she is deemed or taken to be interested in all the Shares which are beneficially owned by Mr. Tong under the SFO.

Save as disclosed above, as at 31 December 2021, the Directors are not aware of any interests or short positions owned by any persons (other than the Directors or chief executives of the Company) in the shares or underlying shares of the Company which were required to be disclosed under Divisions 2 and 3 of Part XV of the SFO or which were required to be recorded in the register of the Company required to be kept under section 336 of the SFO.

#### **ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES**

At no time during the year ended 31 December 2021 was the Company or any of its subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of the acquisitions of shares in, or debentures of, the Company or any other body corporate.

#### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

#### MAJOR SUPPLIERS AND CUSTOMERS

The percentage of purchases and sales for the year attributable to the Group's major suppliers and customers are as follows:

	Percentage of the Group's total purchases
The largest supplier	30.3%
Five largest suppliers in aggregate	84.9%
	Percentage of the Group's total sales
The largest customer	11.5%
Five largest customers in aggregate	34.8%

None of the Directors, their associates or any shareholders (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had an interest in these major suppliers and customers.

## **KEY RELATIONSHIPS WITH CUSTOMERS**

The Group's customers include large consumer retail chain stores, telecom operators and distributors in Europe and Latin America. During the year ended 31 December 2021, the sales of our products to our largest customer and five largest customers accounted for approximately 11.5% and 34.8% of our revenue, respectively. Even though we do not enter into any long-term agreements with our five largest customers to secure purchase obligations, we were able to consistently maintain good and stable relationships with them.

# **KEY RELATIONSHIPS WITH SUPPLIERS**

Most of our suppliers are electronics manufacturers and suppliers in Hong Kong with factories in the PRC. Although we usually outsource the production of our products to a few manufacturing subcontractors, our Directors confirm that we are constantly looking for and would be able to secure alternative suppliers with comparable quality and prices as replacement in the event that our major manufacturing subcontractors ceased their business relationship with us. During the year ended 31 December 2021, our total purchases from our largest supplier and five largest suppliers accounted for approximately 30.3% and 84.9% of our revenue, respectively. Accordingly, we are dependent on the continuous supply of products from a few suppliers.

# COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

The Group recognises the importance of compliance with laws and regulations. The risk of non-compliance with the relevant requirements would subject us to fines, penalties or other liabilities which could lead to adverse impact on our financial position. The Board as a whole is responsible to ensure the Group complies with the relevant laws and regulations that have a significant impact on the Company. To the best knowledge of the Board, the Group is unaware of any material non-compliance with relevant laws and regulations during the year ended 31 December 2021.

# **KEY RELATIONSHIPS WITH EMPLOYEES**

The Group offers competitive remuneration packages to its employees and a year-end bonus will be paid to them as recognition and rewards for their contributions according to individual performance. The Group considers its employees the key to sustainable business growth. Workplace safety is priority of the Group, and so the Group organizes yearly trainings and awareness meetings for all its employees.

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE POLICIES

The Group believes that sound environmental, social and governance performance is of critical importance to the sustainability of its business and community. The Group is committed to enhancing environmental protection to minimize the impact of its activities on the environment, and compliance with applicable environmental laws. The Board is pleased to present the Environmental, Social and Governance ("**ESG**") report for the year ended 31 December 2021. This report has been prepared with reference to ESG Reporting Guide issued by the Stock Exchange and is set out in the section headed "Environmental, Social and Governance report" in this annual report.

## **CONNECTED TRANSACTIONS**

A summary of the related transactions entered into by the Group during the year ended 31 December 2021 is contained in note 32 to the consolidated financial statements. To the best knowledge of the Directors, none of the related party transactions constituted connected transaction that need to be disclosed under the GEM Listing Rules.

#### **Continuing Connected Transaction commencing in 2022**

On 29 November 2021, the Company announced that Atlinks Asia Limited, a wholly owned indirect subsidiary of the Company and Kan Tsang New Technology Development Limited ("Kan Tsang NT") had entered into a framework agreement in respect of the sale and purchase of certain products to be manufactured by Kan Tsang NT, for a term of three years commencing from 1 January 2022.

Kan Tsang NT, being a company wholly owned by Mr. Long Hak Kan, is a connected person of the Company and the transactions contemplated under the said framework agreement constitute continuing connected transactions of the Company under Chapter 20 of the GEM Listing Rules. For further details, please refer to the Company's announcement dated 29 November 2021 and the Company's circular dated 22 December 2021.

## PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the listed securities of the Company during the year ended 31 December 2021.

### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors, it is confirmed that there is a sufficient public float of at least 25% of the Company's issued shares at the year ended 31 December 2021 prior to issue of this report under the GEM Listing Rules.

#### NON-COMPETITION UNDERTAKING

On 21 December 2017, the Company entered into the Deed of Non-competition with each of the controlling shareholders ("**Controlling Shareholders**") of the Company. The independent non-executive Directors will review, on an annual basis, the Deed of Non-competition to ensure compliance with the non-competition undertaking by the controlling shareholders.

The Company wishes to disclose that each of the Controlling Shareholders provided a written confirmation (the "**confirmation**") to the Company on 14 March 2022 confirming that he/she/it has duly complied with the noncompetition covenants and undertakings in the Deed (the "**Undertakings**") for the year ended 31 December 2021. The independent non-executive Directors also noted that (a) the Controlling Shareholders declared that they had fully complied with the Undertakings for the year ended 31 December 2021; (b) no new competing business was reported by the Controlling Shareholders for the year ended 31 December 2021, and (c) there was no particular situation rendering the full compliance of the Undertakings being questionable. In view of the above, the independent non-executive Directors confirmed that all of the Undertakings were complied with by the Controlling Shareholders for the year ended 31 December 2021.

### **COMPETING BUSINESS**

During the year and up to the date of this report, the Directors are not aware of any business or interest of the Directors, controlling shareholders, the management of the Company and their respective associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person either directly or indirectly has or may have with the Group.

### PERMITTED INDEMNITY PROVISIONS

Pursuant to Article 191 of the Company's Articles of Association every Director, Secretary and other officers of the Company shall be entitled to be indemnified and secured harmless out of the assets and profits of the Company from and against any actions, cost, charges, losses, damages and expenses, as a result of any act done, concurred in or omitted in or about the execution of their duty. The Company has also maintained the Directors and officers liability insurance during the year.

## AUDITOR

PricewaterhouseCoopers ("**PwC**") resigned as the Company's auditor on 21 June 2021. KPMG was appointed on 21 June 2021 to fill the casual vacancy following the resignation of PwC and to hold office until the conclusion of the next general meeting of the Company.

The consolidated financial statements have been audited by KPMG and a resolution for the re-appointment as auditor of the Company will be proposed at the forthcoming annual general meeting.

Save as disclosed above, there has been no change in the auditor of the Company during the past three years.

## PUBLICATION OF INFORMATION ON WEBSITES

This annual report is available for viewing on the website of the Stock Exchange at www.hkexnews.hk and on the website of the Company at www.atlinks.com.

By the order of Board

Long Hak Kan Chairman

14 March 2022



To the shareholders of Atlinks Group Limited

(incorporated the Cayman Islands with limited liability)

# OPINION

We have audited the consolidated financial statements of Atlinks Group Limited ("**the Company**") and its subsidiaries ("**the Group**") set out on pages 53 to 99, which comprise the consolidated statement of financial position as at 31 December 2021, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flow for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2021 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("**HKSAs**") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("**the Code**") together with any ethical requirements that are relevant to our audit of the consolidated financial statements in the Cayman Islands, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Expected credit loss allowances for trade receivables

Refer to note 20 to the consolidated financial statements and the accounting policies in note 2.10.

#### The Key Audit Matter

As at 31 December 2021, the Group had gross trade receivables of EUR10,734,521(2020: EUR9,103,242) and allowance for expected credit losses ("**ECLs**") of EUR355,918(2020: EUR355,918).

Management measures the loss allowance at an amount equal to lifetime ECLs of the trade receivables based on estimated loss rates for each category of trade receivables grouped according to shared credit risk characteristics. The estimated loss rates take into account the ageing of trade receivable balances, the payment history of the Group's customers, current market conditions, and forward-looking information. Such assessment involves management judgement and estimation.

We identified the expected credit loss allowance for trade receivables as a key audit matter because determining the level of the loss allowance requires the exercise of management judgement, which is inherently subjective.

#### How the matter was addressed in our audit

Our audit procedures to assess the expected credit loss allowance for trade receivables included the following:

- obtaining an understanding of and assessing the design, implementation and operating effectiveness of key internal controls relating to credit control, debt collection and estimating the credit loss allowance;
- evaluating the Group's policy for estimating the credit loss allowance with reference to the requirements of the prevailing accounting standard;
- assessing whether trade receivable balances were categorised in the appropriate ageing bracket in the ageing reports by comparing individual items therein with relevant sales invoices and goods delivery notes, on a sample basis;
- obtaining an understanding of the key parameters and assumptions that management uses in its implementation of the expected credit loss model, including the basis of segmentation of the trade receivables based on shared credit risk characteristics of customers and the historical credit loss data used in management's estimated loss rates;
- assessing the appropriateness of management's estimates of loss allowances by examining the information used by management to derive such estimates, including testing the accuracy of the historical credit loss data and evaluating whether the historical loss rates are appropriately adjusted based on current market conditions and forward-looking information; and
- re-performing the calculation of the loss allowance as at 31 December 2021 based on the Group's ECL allowance policies.

# KEY AUDIT MATTERS (Continued)

#### Impairment assessment of intangible assets with indefinite life

Refer to note 16 to the consolidated financial statements and the accounting policies in note 2.8.

#### The Key Audit Matter

As at 31 December 2021, the Group had intangible assets of EUR3,379,157 (2020: EUR3,637,617)

Management performs impairment of intangible assets that have indefinite useful life annually, or more frequently if events or changes in circumstances indicates that it might be impaired. Intangible assets were allocated to cash generating units ("**CGUs**"), and the recoverable amount of each CGU was determined by management based on value-in-use calculations using cash flow projections. In carrying out the impairment assessments, significant management judgement was used to appropriately identify CGUs and to determine the key assumptions, including revenue growth rates, terminal growth rate and discount rate, used in the value-in-use calculations. Management has concluded that there is no impairment on intangible assets.

We identified the impairment assessment of intangible assets as a key audit matter due to the estimation of recoverable amount is subject to the higher degree of estimation uncertainty and the subjectivity in management's judgement involved.

#### How the matter was addressed in our audit

Our audit procedures in relation to management's impairment assessment of intangible assets included the following:

- obtaining an understanding of and assessing the design and implementation of key internal controls on management's process of assessment of impairment of intangible assets;
- assessing management's identification of CGUs based on the prevailing accounting standards and our understanding of the Group's business;
- with the assistance of our valuation specialists, assess the valuation methodology adopted by management with reference to the requirements of the prevailing accounting standards;
- evaluating the key assumptions, including revenue growth rates, adopted in the cash flow projections with reference to our understanding of the business, historical trends, available industry information and available market data;
- with the assistance of our valuation specialist, assessing whether the discount rates and terminal growth rate applied in cash flow projections were within a reasonable range by comparing with companies operating in the same industry;
- comparing the cashflow projections prepared at the end of last year for the purpose of impairment assessments with the actual performance of the businesses for the current year to assess how accurate the cash flow projects were, making enquires of management as to the reasons for any significant variations identified and considering if there was any indication of management bias; and
- performing sensitivity analyses on the key assumptions, including revenue growth rate, discount rates and terminal growth rates adopted in the discounted cashflow projections on the conclusions reached in the impairment assessments and assessing whether there were any indicators of management bias in the selection of these assumptions.

# INFORMATION OTHER THAN THE CONSOLIDATED FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting
  from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Yau Ngai Lun, Alan.

#### KPMG

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

14 March 2022

# **Consolidated Income Statement**

For the year ended 31 December 2021 (Expressed in EURO)

	Note	2021 EUR	2020 EUR
Revenue	5	34,068,881	29,829,719
Cost of sales	8	(23,464,230)	(20,816,053)
Gross profit		10,604,651	9,013,666
Selling and distribution expenses Administrative expenses	8 8	(4,144,639) (5,336,712)	(2,977,100) (5,116,857)
Other income Other net (loss)/gain	6	1,123,300 -	919,709 6
<ul> <li>Exchange difference</li> <li>Fair value changes on financial assets/liabilities</li> </ul>	7	(476,024)	411,278
at fair value through profit or loss		75,538	(43,003)
Operating profit		722,814	1,287,990
Finance income Finance costs	11 11	120 (405,875)	1,622 (412,448)
Finance costs, net	11	(405,755)	(410,826)
Profit before income tax		317,059	877,164
Income tax expense	12	(111,876)	(362,789)
Profit for the year		205,183	514,375
Attributable to: Equity holders of the Company Non-controlling interests		205,183 -	514,375 -
		205,183	514,375
Earnings per share – Basic and diluted (expressed in Euro cents per share)	13	0.05	0.13

The above consolidated income statement should be read in conjunction with the accompanying notes.

# **Consolidated Statement of Comprehensive Income**

For the year ended 31 December 2021 (Expressed in EURO)

	2021 EUR	2020 EUR
Profit for the year	205,183	514,375
Other comprehensive income/(loss)		
<i>Items that may be reclassified to profit or loss:</i> Currency translation differences	360,055	(377,609)
Items that will not be reclassified to profit or loss: Remeasurement of defined benefit retirement plans, net of tax	(44,192)	8,290
Other comprehensive income/(loss) for the year	315,863	(369,319)
Total comprehensive income for the year	521,046	145,056
Attributable to: Equity holders of the Company Non-controlling interests	521,046 -	145,056 -
	521,046	145,056

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# **Consolidated Statement of Financial Position**

At 31 December 2021 (Expressed in EURO)

	Note	2021 EUR	2020 EUR
ASSETS			
Non-current assets			
Property, plant and equipment Right-of-use assets Intangible assets Deferred income tax assets Prepayments, deposits and other receivables	15(a) 15(b) 16 27 21	1,555,317 255,295 3,379,157 961,196 39,572	550,675 457,497 3,637,617 992,749 37,817
		6,190,537	5,676,355
Current assets			
Inventories Deferred income tax assets Trade receivables Prepayments, deposits and other receivables Income tax recoverable Pledged bank deposits Cash and cash equivalents	19 27 20 21 22 22	6,731,543 - 10,378,603 3,335,650 - 1,584,825 5,019,181	7,525,923 21,151 8,747,324 2,123,509 14,342 1,237,657 5,327,808
		27,049,802	24,997,714
Total assets		33,240,339	30,674,069
EQUITY			
Equity attributable to the equity holders of the Company Share capital Reserves	23 23	417,819 7,891,235	417,819 7,545,590
		8,309,054	7,963,409
Non-controlling interests		_	
Total equity		8,309,054	7,963,409

	Note	2021 EUR	2020 EUR
LIABILITIES			
Non-current liabilities			
Lease liabilities	15(b)	122,537	221,168
Deferred income tax liabilities Retirement benefits obligation	27 29	_ 367,948	1,061 325,889
Other payables	25	1,768,642	2,076,619
		2,259,127	2,624,737
Current liabilities			
Trade payables Contract liabilities	24	5,113,582 118,849	6,260,640 169,804
Deferred income tax liabilities	27	-	43,785
Accruals, provision and other payables Financial liabilities at fair value through profit or loss	25 17	4,519,228 -	5,031,083 75,538
Loan from related parties	32(c)	2,049,092	1,915,960
Borrowings Income tax payable	26	10,662,116 73,810	6,368,804
Lease liabilities	15(b)	135,481	220,309
		22,672,158	20,085,923
Total liabilities		24,931,285	22,710,660
Total equity and liabilities		33,240,339	30,674,069

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

The consolidated financial statements on pages 53 to 99 were approved by the Board of Directors on 14 March 2022 and were signed on its behalf.

	)
Tong Chi Hoi	)
	) Executive Directors
Ho Dora	)
	)

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2021 (Expressed in EURO)

	Note	Share capital EUR	Merger reserve EUR	Share premium EUR	Other reserve EUR	Accumulated losses EUR	Total EUR	Non- controlling interest EUR	Total EUR
Balance at 1 January 2021		417,819	4,386,123	3,557,226	(83,759)	(314,000)	7,963,409	-	7,963,409
Comprehensive income									
Profit for the year		-	-	-	-	205,183	205,183	-	205,183
Other comprehensive income/(loss)									
Currency translation difference		-	-	-	360,055	-	360,055	-	360,055
Remeasurement of defined benefit retirement plans, net of tax		-	-	-	(44,192)	-	(44,192)	-	(44,192)
Other comprehensive income		-	-	-	315,863	-	315,863	-	315,863
Total comprehensive income for the year		-	-	-	315,863	205,183	521,046	-	521,046
Dividend paid	35	-	-	-	-	(175,401)	(175,401)	-	(175,401)
Balance at 31 December 2021		417,819	4,386,123	3,557,226	232,104	(284,218)	8,309,054	-	8,309,054

	Share capital EUR	Merger reserve EUR	Share premium EUR	Other reserve EUR	Retained earnings/ (accumulated losses) EUR	Total EUR	Non- controlling interest EUR	Total EUR
Balance at 1 January 2020	417,819	4,386,123	3,557,226	285,560	(828,375)	7,818,353	42,437	7,860,790
Comprehensive loss								
Profit for the year	-	-	-	-	514,375	514,375	-	514,375
Other comprehensive income/(loss)								
Currency translation difference	-	-	-	(377,609)	-	(377,609)	-	(377,609)
Remeasurement of defined benefit retirement plans, net of tax	-	-	-	8,290	-	8,290	-	8,290
Other comprehensive income	-	-	-	(369,319)	-	(369,319)	-	(369,319)
Total comprehensive income for the year	-	-	-	(369,319)	514,375	145,056	-	145,056
Transaction with owners								
Distribution to shareholders by certain subsidiary	-	-	-	-	-	-	(42,437)	(42,437)
Balance at 31 December 2020	417,819	4,386,123	3,557,226	(83,759)	(314,000)	7,963,409	-	7,963,409

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# **Consolidated Statement of Cash Flows**

For the year ended 31 December 2021 (Expressed in EURO)

	Note	2021 EUR	2020 EUR
Cash flows from operating activities			
Cash generated from operations Interest received Income tax paid Income tax refunded	28	(2,345,361) 120 (1,150) –	4,354,356 1,622 (3,261) 133,109
Net cash (out)/in flow from operating activities		(2,346,391)	4,485,826
Cash flows from investing activities			
Purchase of property, plant and equipment Purchase of intangible assets Proceeds from disposal of financial assets		(1,272,516) -	(537,916) (185,000)
at fair value through profit or loss Distribution by certain subsidiary			8,160 42,437
Net cash outflow from investing activities		(1,272,516)	(672,319)
Cash flows from financing activities			
Proceeds from bank borrowings Repayment of bank borrowings Proceeds from loans from related parties		34,717,948 (30,595,567) –	26,982,345 (29,912,883) 2,085,747
Interest paid Principal elements of lease payments		(404,482) (224,129)	(402,301) (246,216)
Loss on disposal of right of use asset Pledged bank deposit for bank loans		(4,591) (318,762)	1,056,836
Net cash in/(out) flow from financing activities		3,170,417	(436,472)
Net (decrease)/increase in cash and cash equivalents		(448,490)	3,377,035
Cash and cash equivalents at beginning of the year		5,327,808	2,481,656
Effects of exchange rate changes on cash and cash equivalents		139,863	(530,883)
Cash and cash equivalents at end of the year	22	5,019,181	5,327,808

The above consolidated statement of cash flow should be read in conjunction with the accompanying notes.

# Notes to the Consolidated Financial Statements

(Expressed in EURO unless otherwise indicated)

#### **1 GENERAL INFORMATION**

Atlinks Group Limited (the "**Company**") was incorporated in the Cayman Islands as an exempted company with limited liability under Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

The registered address of the Company is Windward 3, Regatta Office Park, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands. The Company is an investment holding company. The Company and its subsidiaries (the "**Group**") are principally engaged in designing, developing and selling home and office telecommunication products to retailers, telecommunication operators and distributors customers all around the world (except North America) under three brands, namely Alcatel, Swissvoice and Amplicomms.

The consolidated financial statements are presented in EURO ("EUR") unless otherwise stated.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This note provides a list of the significant accounting policies adopted in the preparation of these consolidated financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated. The consolidated financial statements are for the Group consisting of Atlinks Group Limited and its subsidiaries.

#### 2.1 Basis of preparation

#### (i) Compliance with HKFRS and HKCO

The consolidated financial statements of the Atlinks Group Limited have been prepared in accordance with Hong Kong Financial Reporting Standards (HKFRS) and the disclosure requirements of the Hong Kong Companies Ordinance.

#### (ii) Historical cost convention

The consolidated financial statements have been prepared on a historical cost basis, except for the following:

(a) financial assets and liabilities (financial assets/liabilities at fair value through profit or loss) and certain classes of property, plant and equipment – measured at revaluation model.

#### (iii) New and amended standards adopted by the Group

The Group has applied the following amendments to HKFRSs issued by the HKICPA to these financial statements for the current accounting period:

- Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16, Interest rate benchmark reform — phase 2
- Amendment to HKFRS 16, Covid-19-related rent concessions beyond 30 June 2021

Other than the amendment to HKFRS 16, the Group has not applied any new standard or interpretation that is not yet effective for the current accounting period. Impacts of the adoption of the amended HKFRSs are discussed in 2.2.

#### 2.1 Basis of preparation (Continued)

#### (iv) New standards and interpretations not yet adopted

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments, and a new standard, HKFRS 17, Insurance contracts, which are not yet effective for the year ended 31 December 2021 and which have not been adopted in these financial statements. These developments include the following which may be relevant to the Group.

		Effective for accounting period beginning on or after
Amendments to HKFRS 3 Amendments to HKFRS 16	Reference to the conceptual framework Property, plant and equipment:	1 January 2022 1 January 2022
	Proceeds before intended use	
Amendments to HKAS 37	Onerous contracts — cost of fulfilling a contract	1 January 2022
Annual improvements to HKFRSs 2018-2020 cycle		1 January 2022
Amendments to HKAS 1	Classification of Liabilities as Current or Non-current	1 January 2023
Amendments to HKAS 1 and HKFRS Practice Statement 2	Disclosure of accounting policies	1 January 2023
Amendments to HKAS 8	Definition of accounting estimates	1 January 2023
Amendments to HKAS 12	Deferred tax related to assets and liabilities arising from a single transaction	1 January 2023

The Group is in the process of making an assessment of what the impact of these developments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

#### 2.2 Changes in accounting policies

# Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16, Interest rate benchmark reform — phase 2

The amendments provide targeted reliefs from (i) accounting for changes in the basis for determining contractual cash flows of financial assets, financial liabilities and lease liabilities as modifications, and (ii) discontinuing hedge accounting when an interest rate benchmark is replaced by an alternative benchmark rate as a result of the reform of interbank offered rates ("IBOR reform"). The amendments do not have an impact on these financial statements as the Group does not have contracts that are indexed to benchmark interest rates which are subject to the IBOR reform.

# Amendment to HKFRS 16, Covid-19-related rent concessions beyond 30 June 2021 (2021 amendment)

The Group previously applied the practical expedient in HKFRS 16 such that as lessee it was not required to assess whether rent concessions occurring as a direct consequence of the COVID-19 pandemic were lease modifications, if the eligibility conditions are met (see note 2.24). One of these conditions requires the reduction in lease payments affect only payments originally due on or before a specified time limit. The 2021 amendment extends this time limit from 30 June 2021 to 30 June 2022.

With the extended time limit, certain rent concessions that were previously ineligible for the practical expedient because of the original time limit, become eligible. Accordingly, these rent concessions, which were previously accounted for as lease modifications, are now accounted for as negative variable lease payments, and are recognised in profit or loss in the period in which the event or condition that triggers those payments occurred. There is no impact on the opening balance of equity at 1 January 2021.

# 2.3 Principles of consolidation and equity accounting

#### **Subsidiaries**

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group (refer to Note 2.4).

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated income statement, statement of comprehensive income, statement of changes in equity and statement of financial position respectively.

#### **Business combinations** 2.4

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and •
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognizes any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred,
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

#### 2.5 Foreign currency translation

#### Functional and presentation currency (a)

Items included in the consolidated financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Company's functional currency is EUR. The consolidated financial statements are presented in EUR, which is the Group's presentation currency as the directors considered that EUR is the appropriate presentation currency as the Group's operation is substantially in Europe.

#### (b) Transactions and balances

Foreign currency transactions are translated into functional currency using exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in consolidated statements of comprehensive income, except when deferred in other comprehensive income ("OCI") as qualifying cash flow hedges and qualifying net investment hedges.

All foreign exchange gains and losses are presented in the consolidated income statement within "other gains, net".

#### (c) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the (a) closing rate at the date of that statement of financial position;
- income and expenses for each income statement are translated at average exchange rates (unless (b)this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting currency translation differences are recognised in other comprehensive income. (C)

#### 2.6 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors that make strategic decisions.

#### Property, plant and equipment 2.7

Property, plant and equipment (except for office premises held for own use) are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Office premises held for our own use are stated at their revalued amount, being their fair value at the date of the revaluation less any subsequent accumulated depreciation.

Revaluations are performed with sufficient regularity to ensure that the carrying amount of these assets does not differ materially from that which would be determined using fair values at the end of reporting period.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Changes arising on the revaluation of office premises held for our own use are generally dealt with in other comprehensive income and are accumulated separately in equity in the property revaluation reserve.

The only exceptions are as follows:

- when a deficit arises on revaluation, it will be charged to profit or loss to the extent that it exceeds the amount held in the reserve in respect of that same asset immediately prior to the revaluation; and
- when a surplus arises on revaluation, it will be credited to profit or loss to the extent that a deficit on revaluation in respect of that same asset had previously been charged to profit or loss.

#### 2.7 Property, plant and equipment (Continued)

Depreciation is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives or, in the case of leasehold improvements and certain leased plant and equipment, the shorter lease term as follows:

Leasehold improvements	33% or over the lease term, whichever is shorter
Testing equipment	20% to 50%
Furniture and office equipment	33% to 50%
Tooling	33% to 67%
Office premises held for own use	4%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's (except for assets measured at revaluation model) carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss. When revalued assets are sold, it is the Group's policy to transfer any amounts included in other reserves in respect of those assets to retained earnings.

#### 2.8 Intangible assets

Intangible assets that have an indefinite useful life or intangible assets not ready to use are not subject to amortisation and are tested annually for impairment. Intangible assets with definite useful lives are carried at cost less accumulated amortisation and impairment losses. Amortisation is calculated using the straight-line method to allocate their costs over their estimated useful lives, as follows:

Licensing right	6%
Design patent	10%
Domain name and website	10%
Trademarks	5% – Indefinite

The estimated useful life for licensing right is 18 years which is the licensed period granted under licensing agreement.

The estimated useful life for designed patent is 10 years.

The estimated useful life for domain name and website is 10 years.

The estimated useful life for a trademark ranging from 10 to 20 years. Other trademark has indefinite useful life as it has been established over 100 years and there is no foreseeable limit to the years over which the asset is expected to generate economic benefits for the Group.

#### 2.9 Impairment of non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued) 2.10 Financial assets

#### (i) Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income ("FVOCI").

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### (ii) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### (iii) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss ("FVPL"), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### **Debt instruments**

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest revenue from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.
- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest revenue from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as separate line item in the statement of profit or loss.
- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

#### **Equity instruments**

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in other gains/(losses) in the statement of profit or loss as applicable.

## 2.10 Financial assets (Continued)

## (iv) Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

In assessing whether the credit risk of a financial instrument (including a loan commitment) has increased significantly since initial recognition, the Group compares the risk of default occurring on the financial instrument assessed at the reporting date with that assessed at the date of initial recognition. In making this reassessment, the Group considers that a default event occurs when (i) the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or (ii) the financial asset is 180 days past due. The Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- failure to make payments of principal or interest on their contractually due dates;
- an actual or expected significant deterioration in a financial instrument's external or internal credit rating (if available);
- an actual or expected significant deterioration in the operating results of the debtor; and
- existing or forecast changes in the technological, market, economic or legal environment that have a significant adverse effect on the debtor's ability to meet its obligation to the Group.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Group uses practical expedients when estimating life time expected losses on the trade receivables, which is calculated using a provision matrix where a fixed provision rate applies depending on the number of days that a trade receivable is outstanding.

#### 2.11 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position where Atlinks Group Limited currently has a legally enforceable right to offset the recognised amounts, and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. Atlinks Group Limited has also entered into arrangements that do not meet the criteria for offsetting but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or the termination of a contract.

#### 2.12 Inventories

#### Finished goods

Inventories are carried at the lower of cost and net realizable value. Cost is determined using first in first out (FIFO) method. The cost of finished goods and work in progress comprises raw material, direct labour, other direct costs and related production overheads based on normal operating capacity.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated applicable selling expenses.

#### 2.13 Derivative financial instruments

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. Changes in fair value of the derivative financial instruments which do not qualify for hedge accounting are recognised immediately in the consolidated income statement. Interest income from derivative financial instruments are recognised on an accrual basis.

#### 2.14 Trade and other receivables

Trade receivables are amounts due from customers for goods sold in the ordinary course of business. Trade receivables are generally due for settlement within one year or less (or in the normal operating cycle of the business if longer), and therefore are all classified as current.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method. See Note 2.10(ii) for further information about the Group's accounting for trade receivables and Note 3.1(c) for a description of the Group's impairment policies.

#### 2.15 Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

#### 2.16 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

#### 2.17 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### 2.18 Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.19 Current and deferred income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

#### Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### Investment allowances and similar tax incentives

Companies within the Group may be entitled to claim special tax deductions for investments in qualifying assets or in relation to qualifying expenditure. The Group accounts for such allowances as tax credits, which means that the allowance reduces income tax payable and current tax expense. A deferred tax asset is recognised for unclaimed tax credits that are carried forward as deferred tax assets.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued) 2.20 Employee benefits

#### (a) Pension obligations

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan. For defined contribution plans, the Group pays contribution to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

A defined benefit plan is a pension plan that is not a defined contribution plan.

Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

The current service cost of the defined benefit plans, recognised in the consolidated income statement in employee benefit expenses, except where included in the cost of an asset, reflects the increase in the defined benefit obligation resulting from employee services in the current year, benefit changes, curtailments and settlements.

Past-service costs are recognised immediately in consolidated income statement.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expenses in the consolidated income statement.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the statement of financial position.

The obligation is calculated using the projected unit credit method, discounted to present value and reduced by entitlements accrued under the Group's retirement plans that are attributable to contributions made by the Group. The discount rate is the yield at the reporting date on high quality corporate bonds which have terms to maturity approximating the terms of the related liability.

Actuarial gains and losses are recognised in full in the period in which they occur, in consolidated statements of comprehensive income.

#### (b) Bonus plans

The Group recognises a liability and an expense for bonuses, based on a formula that takes into consideration the profit attributable to the Group's shareholders after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### (c) Long service payments

The Group's net obligation in respect of long service payments to its employees in Hong Kong upon cessation of their employment in certain circumstances under Hong Kong Employment Ordinance is the amount of future benefits that the employee have earned in return for their services in the current and prior periods.

#### 2.21 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### (i) Warranty claims

The Group generally offers eighteen-month to twenty four-month warranties for its products. Management estimates the related provision for future warranty claims based on historical warranty claim information, as well as recent trends that might suggest that past cost information may differ from future claims.

As the Company is continually upgrading its product designs, it is possible that the recent claim experience is not indicative of future claims that it will receive in respect of past sales. Any increase or decrease in the provision would affect profit or loss in future years.

#### (ii) Other provision

Provisions for restructuring costs are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Restructuring costs provision comprises employee termination payments. Provisions are not recognised for future operating losses.

#### 2.22 Revenue recognition

#### Sale of goods

The Group sells a range of home and office telecommunication products. Sales are recognised when control of the products has transferred, being when the products are delivered to the customers, the customer has full discretion over the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products.

Delivery occurs when the products have been shipped to the specified location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the Group has objective evidence that all criteria for acceptance have been satisfied.

Revenue from these sales is recognised based on the price specified in the contract, net of rebates, discounts, returns and value added taxes.

A receivable is recognised when the products are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

#### 2.23 Contract liabilities

A contract liability is recognised when the customer pays non-refundable consideration before the Group recognises the related revenue (see note 2.22). A contract liability would also be recognised if the Group has an unconditional right to receive non-refundable consideration before the group recognises the related revenue. In such cases, a corresponding receivable would also be recognised (see note 2.14).

#### 2.24 Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Contracts may contain both lease and non-lease components. The Group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. However, for leases of real estate for which the Group is a lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

#### **2.24 Leases** (Continued)

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable and
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

• where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received

If a readily observable amortising loan rate is available to the individual lessee (through recent financing or market data) which has a similar payment profile to the lease, then the group entities use that rate as a starting point to determine the incremental borrowing rate.

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability; and
- any lease payments made at or before the commencement date less any lease incentives received.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. While the Group revalues its land and buildings that are presented within property, plant and equipment, it has chosen not to do so for the right-of-use buildings held by the Group.

Payments associated with short-term leases of buildings and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less without a purchase option.

#### 2.25 Dividend distribution

Dividend distribution to the Group's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Group's shareholders or directors, where appropriate.

#### 2.26 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate.

# 3 FINANCIAL RISK MANAGEMENT

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks, including foreign exchange risk, interest rate risk, credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by management of the Group. Formal and informal management meetings are held to identify significant risks and to develop procedures to deal with any risks in relation to the Group's businesses.

#### (a) Foreign exchange risk

The Group is exposed to foreign currency risk primarily through sales and purchases that are denominated in a currency other than the functional currency of the operations to which they relate. The currency giving rise to this risk is primarily United States dollars ("US\$") and there are no significant assets and liabilities denominated in other currencies. The Group is subject to foreign exchange rate risk arising from future commercial transactions and recognised assets and liabilities which are denominated in a currency other than EUR or Hong Kong dollars ("HK\$"), which are the functional currencies of the major operating companies within the Group. The Group manages its foreign currency exposure by entering forward derivatives contract.

As HK\$ is pegged to US\$, management believed that the exchange rate risk for translations between HK\$ and US\$ does not have a material impact to the Group.

At 31 December 2021, if US\$ had strengthened/weakened against EUR by 5% with all other variables held constant, the profit before tax for the year would have been EUR197,529 lower/higher (2020: profit before tax for the year would have been EUR49,283 lower/higher),mainly as a result of foreign exchange loss/gain on revaluation of USD denominated cash and cash equivalents, trade receivables, prepayments, deposits and other receivables, trade payables, accruals, provision and other payables, loans from related parties and borrowings.

#### (b) Cash flow and fair value interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group's interest rate risk arises from borrowings. Borrowings at floating rates expose the Group to cash flow interest rate risk. The Group's policy is to maintain all of its borrowings in variable rate instruments.

As at 31 December 2021 and 2020, the Group's bank borrowings at variable rates were denominated in EUR and US\$. The Group regularly monitors its interest rate risk to ensure there are no undue exposures to significant interest rate movements and regular reporting is provided to the management for the Group's debt and interest rates exposure.

At 31 December 2021, if interest rates on borrowing had been 50 basis points higher/lower and all other variables held constant, the profit before tax for the year would have been EUR203,137 lower/higher (2020: profit before tax for the year would have been EUR9,613 lower/higher), mainly as a result of higher/lower interest expense on floating-rate borrowings.

#### (c) Credit risk

The credit risk of the Group mainly arises from cash and cash equivalents, trade receivables, deposit and other receivables. The carrying amounts of these balances represent the Group's maximum exposure to credit risk in relation to financial assets.

In respect of cash deposited at banks, the credit risk is considered to be low as the counterparties are reputable banks. The existing counterparties do not have defaults in the past. Therefore, expected credit loss rate of cash at bank is assessed to be close to zero and no provision was made as of 31 December 2021.

In respect of trade receivables, the Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9, which permits the use of the lifetime expected loss provision for trade receivables. The Group measures the expected credit losses on a combination of both individual and collective basis.

### 3 FINANCIAL RISK MANAGEMENT (Continued)

- 3.1 Financial risk factors (Continued)
  - (c) Credit risk (Continued)

The receivables relating to customers with known financial difficulties or with significant doubt on collection of receivables are assessed individually for provision for impairment allowance. As at 31 December 2021, the balance of loss allowance in respect of individually assessed receivables was EUR249,581 (2020: EUR249,581).

Expected credit losses are also estimated by grouping the remaining receivables from third party based on shared credit risk characteristics and the days past due and collectively assessed for the likelihood of loss allowance, taking into account the nature of the customer and its ageing category, and applying expected credit loss rates to the respective gross carrying amounts of the receivables.

The expected credit loss rates are based on corresponding historical credit losses experienced up to 2 years and are adjusted to reflect current and forward looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. As at 31 December 2021, the balance of loss allowance in respect of collectively assessed trade receivables was EUR106,337 (2020: EUR106,337).

Receivables for which an impairment provision was recognised were written off against the provision when there was no expectation of recovering additional cash.

As at 31 December 2021 and 2020, the ageing analysis of trade receivables based on due date, is as follows:

31 December 2021	Gross	Provision	Net
	EUR	EUR	EUR
Less than 30 days	8,763,270	_	8,763,270
31 to 60 days	471,369	_	471,369
61 to 90 days	167,361	_	167,361
More than 90 days	1,332,521	(355,918)	976,603
	10,734,521	(355,918)	10,378,603
31 December 2020	Gross	Provision	Net
	EUR	EUR	EUR
Less than 30 days 31 to 60 days 61 to 90 days More than 90 days	7,401,431 240,818 318,126 1,142,867	_ _ (355,918)	7,401,431 240,818 318,126 786,949
	9,103,242	(355,918)	8,747,324

The closing allowance for all trade receivables reconcile to the opening loss allowance are as follows:

	EUR
Loss allowance as at 1 January 2020 Decrease in loss allowance	395,219 (39,301)
Loss allowance as at 31 December 2020, 1 January 2021 and 31 December 2021	355,918

Note: Included in the trade receivable is an amount of EUR567,181 which is aged for more than 4.8 years and a specific loss allowance was provided on 10% of the overdue balance. The Group commenced legal proceeding in March 2020 and it is still in progress. The directors are of the opinion that no additional provision is necessary based on the latest available information including legal advice from lawyers.

## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

(c) Credit risk (Continued)

In respect of other receivables excluding prepayments, the credit quality is assessed with reference to historical information about the counterparties default rates and financial position of the counterparties. The directors are of the opinion that the credit risk of other receivables is low due to the sound collection history of the receivables due from them.

Therefore, expected credit loss rate of other receivables excluding prepayments is assessed to be close to zero and no loss allowance was made as of 31 December 2021 (2020: same).

#### (d) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements and its compliance with debt covenant, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from banks to meet their liquidity requirements in the short and longer term.

The table below analyses the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at each of respective reporting dates to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows (including interests payments computed using contractual rates, or if floating, based on the current rates at the year end dates for the year ended 31 December 2021 and 2020. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant. Balance due after 12 months are the contractual undiscounted cash flows.

	On demand EUR	Less than 1 year or on demand EUR	Between 1-5 years EUR	Over 5 years EUR	Total EUR
As at 31 December 2021 Trade payables Borrowings Loan from related parties Accruals License fee payable Lease liabilities	- 10,662,116 - - -	5,113,582 10,662,116 2,049,092 3,598,900 671,716 140,989	- - - 1,382,031 124,833	- - - 386,611 -	5,113,582 10,662,116 2,049,092 3,598,900 2,440,358 265,822
	10,662,116	22,236,395	1,506,864	386,611	24,129,870
	On demand EUR	Less than 1 year or on demand EUR	Between 1-5 years EUR	Over 5 years EUR	Total EUR
As at 31 December 2020 Trade payables Borrowings Loan from related parties Accruals License fee payable Lease liabilities	6,368,804  	6,260,640 6,368,804 1,915,960 3,205,707 1,539,687 254,400	- - 1,320,585 225,847	- - - 756,034 -	6,260,640 6,368,804 1,915,960 3,205,707 3,616,306 480,247
	6,368,804	19,545,198	1,546,432	756,034	21,847,664

## 3 FINANCIAL RISK MANAGEMENT (Continued)

- 3.1 Financial risk factors (Continued)
  - (d) Liquidity risk (Continued)

The table that follows summarises the maturity analysis of borrowings with a repayment on demand clause based on agreed scheduled repayments set out in the loan agreements. The amounts include interest payments computed using contractual rates. Taking into account the Group's financial position, the directors do not consider that it is probable that the bank will exercise its discretion to demand immediate repayment. The directors believe that such borrowings will be repaid in accordance with the scheduled repayment dates set out in the loan agreements.

	Less than 1 year EUR	Between 1 and 2 years EUR	Between 2 and 5 years EUR	More than 5 years EUR	Total EUR
As at 31 December 2021 Borrowings	9,444,987	467,243	604,267	241,588	10,758,085
As at 31 December 2020 Borrowings	6,010,242	356,594	44,530	_	6,411,366

#### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The capital structure of the Group consists of shareholders' equity and total borrowings. Capital is managed so as to maximise the return to shareholders while maintaining a capital base to allow the Group to operate effectively in the marketplace and sustain future development of the business. The Group monitors capital on the basis of the net gearing ratio and the Group will have sufficient financial resources and banking facilities to meet its commitments and working capital requirements. The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (borrowings as shown in the consolidated statement of financial position) less cash and bank balances. Total capital is calculated as "equity" as shown in consolidated statement of financial position plus net debt.

The gearing ratio as at 31 December 2021 and 2020 are as follows:

	2021 EUR	2020 EUR
Total borrowings Less: cash and cash equivalents	12,711,208 (5,019,181)	8,284,764 (5,327,808)
Net debt Total equity	7,692,027 8,309,054	2,956,956 7,963,409
Total capital	16,001,081	10,920,365
Net gearing ratio	48%	27%

## 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.3 Fair value estimation

The table below analyses the Group's financial assets/(liabilities) carried at fair value by level of the inputs to valuation techniques used to measure fair value. Such inputs are categorised into three levels within a fair value hierarchy as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

	Level 2 EUR
As at 31 December 2021 Financial liabilities at fair value through profit or loss	-
As at 31 December 2020	

#### As at 31 December 2020

Financial liabilities at fair value through profit or loss

#### Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market are determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

(75, 538)

Specific valuation techniques used to value financial instruments include:

- Quoted market prices from banks or dealer quotes for similar instruments.
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value.

There were no transfers between level 1, 2 and 3 for the year ended 31 December 2021 and 2020.

#### 4 CRITICAL ESTIMATES AND JUDGEMENTS

The preparation of consolidated financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Group's accounting policies.

Estimates and judgements are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

#### (a) Impairment of trade receivables

The Group makes provision for impairment in trade receivables based on an assessment of the risk of default and expected loss rates of receivables. This assessment is based on the credit history of its customers and other debtors, the current market condition as well as forward looking estimates at the end of each reporting period. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation.

#### (b) Impairment of intangible assets

The Group has significant intangible assets. The Group is required to estimate the useful lives of intangible assets in order to ascertain the amount of amortisation charges for each reporting period. The Group also reviews internal and external sources of information to identify indications that intangible assets may be impaired.

The useful lives are estimated at the time of purchase of these assets after considering future technology changes, business developments and the Group's strategies. The Group performs annual reviews to assess the appropriateness of the estimated useful lives. Such review takes into account any unexpected adverse changes in circumstances or events, including declines in projected operating results, negative industry or economic trends and rapid advancement in technology. The Group extends or shortens the useful lives and/ or makes impairment provisions according to the results of the review.

Determining intangible assets impairment requires an estimation of the value in use of the cash generating units. The value-in-use calculation requires the Group to estimate the future cash flows expected to arise from the cash generating unit and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, an impairment loss may arise.

## 4 CRITICAL ESTIMATES AND JUDGEMENTS (Continued)

#### (c) Provision for inventories

Inventories are carried at the lower of cost and net realisable value. The cost of inventories is written down to net realisable value when there is an objective evidence that the cost of inventories may not be recoverable. The cost of inventories may not be recoverable if those inventories are aged and damaged, if they have become wholly or partially obsolete, or if their selling prices have declined. The cost of inventories may also not be recoverable if the estimated costs to be incurred to make the sales have increased.

The amount written off to the consolidated income statement is the difference between the carrying value and net realisable value of the inventories. In determining whether the inventories can be recoverable, significant judgement is required. In making this judgement, the Group evaluates, among other factors, the duration and extent by all means to which the amount will be recovered.

#### 5 REVENUE AND SEGMENT INFORMATION

The chief operating decision-maker ("**CODM**") has been identified as the Company's executive directors, who review the Group's internal reporting in order to assess performance and allocate resources.

The Group's principal activity is trading and development of telecommunication equipment. For the purpose of resources allocation and assessment of performance, the CODM regularly reviews the Group's performance based on revenue and gross profit margin. No other discrete financial information was provided to the CODM. As the Group's resources are integrated and there are no discrete operating segment assets and liabilities reported to the CODM, accordingly, no separate segment information is presented.

#### (a) Revenue by product type

The Group is principally engaged in designing, development, and selling home and office telecommunication product. Revenue recognised for the year analysed by type of products is as follows:

	2021 EUR	2020 EUR
Revenue from contracts from customers recognised at a point in time Home telephone Senior products Office telephone Others (Note)	24,731,104 6,174,503 3,081,441 81,833	20,445,507 6,089,663 2,976,177 318,372
	34,068,881	29,829,719

Note: Others include IP devices and other miscellaneous products.

#### (b) Revenue by location

Revenue from external customers by country, based on the location to which the goods were delivered, is as follows:

	2021 EUR	2020 EUR
France Other European countries (Note i) APAC/Russia/MEA (Note ii) Latin America (Note iii)	18,599,163 8,873,177 3,674,897 2,921,644	16,747,698 6,880,049 4,095,510 2,106,462
	34,068,881	29,829,719

Notes:

- i. Other European countries include but are not limited to Germany, UK, Benelux, Spain, Italy, Portugal and Switzerland but excludes France.
- ii. APAC/Russia/MEA include but are not limited to Asia Pacific Region, Russia and Middle East area.
- iii. Latin America includes Argentina, Chile, Mexico, Peru and others.

## 5 **REVENUE AND SEGMENT INFORMATION** (Continued)

Revenue from customer contributing over 10% of the total revenue of the Group is as follows:

	2021 EUR	2020 EUR
Customer A	3,923,495	N/A <sup>1</sup>

1 No customer contributed over 10% of the total revenue of the Group for the year ended 31 December 2020.

## 6 OTHER INCOME

	2021 EUR	2020 EUR
Others	-	6

## 7 OTHER NET (LOSS)/GAIN

	2021 EUR	2020 EUR
Net foreign exchange (loss)/gain Net gain/(loss) on financial assets/liabilities at fair value through profit or loss	(476,024) 75,538	411,278 (43,003)
	(400,486)	368,275

## 8 EXPENSES BY NATURE

The following expenses are included in cost of sales, selling and distribution expenses and administrative expenses:

	2021 EUR	2020 EUR
Expenses related to short-term leases Employee benefit expenses other than directors' emoluments (Note 9) Legal and professional fees Auditor's remuneration Advertising and marketing expense Directors' emoluments (Note 10) Cost of inventories Freight and transportation Depreciation of property, plant and equipment (Note 15(a)) Depreciation of right-of-use assets (Note 15(b)) Reversal of loss allowance on trade receivables (Note 3.1(c)) Provision for/(reversal of) impairment of inventories (Note 19) Removal and decoration expense Provision for product warranty (Note 25) Commission fee Storage fee Amortisation of intangible assets (Note 16) Bank charges Accounts receivables insurance reimbursement Design and engineering expenses Office supplies Inspection fee	63,435 2,896,086 246,470 87,595 722,206 870,339 22,574,486 1,663,340 311,652 240,232 - 9,127 2,917 224,837 560,769 482,668 317,781 93,775 114,055 274,285 68,531 227,077 893,918	35,014 2,531,531 345,721 109,040 641,588 1,012,787 20,215,262 890,272 261,556 249,048 (39,301) (56,372) - 114,109 509,679 408,551 308,805 98,777 128,385 145,015 102,613 161,328 736,602
Total cost of sales, selling and distribution expenses and administrative expense	32,945,581	28,910,010

## 9 EMPLOYEE BENEFIT EXPENSES OTHER THAN DIRECTORS' EMOLUMENTS

	2021 EUR	2020 EUR
Salaries, bonus and allowances Retirement benefit expenses	2,243,010	1,936,606
<ul> <li>Defined contribution pension costs</li> <li>Defined benefit pension costs (Note 29)</li> <li>Other employee benefits</li> </ul>	606,112 18,853 28,111	507,073 (19,192) 107,044
	2,896,086	2,531,531

Notes:

- (a) Government subsidies of EUR133,143 for the year ended 31 December 2020 was recognised as a deduction to salaries, bonus and allowances. These subsidies are primarily related to subsidies from the Hong Kong Government under the Antiepidemic Fund. There are no unfulfilled conditions and other contingencies attached to the receipts of these subsidies. No such subsidy was received in 2021.
- (b) The Group participates in certain pension schemes for its employees in Hong Kong and France.

Under the Mandatory Provident Fund ("MPF"), each of the Group and its employees in Hong Kong make monthly contributions to the scheme at 5% of the employee's relevant income, as defined in the Hong Kong Mandatory Provident Fund Scheme Ordinance. Both the Group's and the employee's mandatory contributions are subject to a cap of HK\$1,500 per month. The Group has no further obligations for post-retirement benefits beyond the contributions.

Under the defined contribution scheme in France, each employee is entitled to receive a basic pension plus a complementary pension from defined contribution schemes, namely Association pour le regime de retraite complementaire des salaries ("ARRCO") and Association generale des institutions de retraite des cadres ("AGIRC") (solely for management). Under ARRCO-AGIRC, the Group makes monthly contributions of 9.87% (2020: 9.87%) and its employees make monthly contributions of 6.6% (2020: 6.6%) of the employee's relevant income to the scheme. For the years ended 31 December 2021 and 2020, the monthly social security is subject to a cap of EUR3,428.

Under the French Social Security Code, retirement allowances for life must by law be paid by the employer when employees retire (Note 29).

At 31 December 2021, the Group had no forfeited contributions available to reduce its future contributions to the retirement benefits schemes (2020: Nil).

#### (a) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year ended 31 December 2021 include three directors (2020: three), whose emoluments are reflected in the analysis presented in Note 10. The emoluments payable to the remaining two (2020: two) individuals during the years ended 31 December 2021 and 2020 are as follows:

	2021 EUR	2020 EUR
Salaries and other allowances Pension cost	198,573	196,980
<ul> <li>Defined contribution scheme</li> <li>Defined benefit scheme</li> </ul>	80,084 16,140	76,218 16,140
	294,797	289,338

The emoluments fell within the following bands:

	2021 EUR	2020 EUR
Emolument bands (in HK\$) NIL to HK\$1,000,000 HK\$1,000,000 to HK\$1,500,000	- 2	-2

During the years ended 31 December 2021 and 2020, no director or any members of the five highest paid individuals received any emoluments from the Group as an inducement to join, upon joining the Group, to leave the Group or as compensation for loss of office.

## 10 BENEFITS AND INTERESTS OF DIRECTORS

## (a) Directors' and chief executive's emoluments

The remuneration of each director and the chief executive is set out below:

#### For the year ended 31 December 2021

Name	Fee EUR	Salaries EUR	Other allowances EUR	Discretionary Bonuses EUR	Defined contribution pension cost EUR	Defined benefit pension costs EUR	Total EUR
Executive directors							
Tong Chi Hoi (Chief							
executive officer)	-	169,750	156,692	30,000	8,487	-	364,929
Ho Dora	-	145,419	52,231	16,322	15,996	-	229,968
Long Shing	-	43,145	13,058	4,353	3,418	-	63,974
Jean Alexis René Robert Duc	-	109,860	-	-	55,652	6,782	172,294
Non-executive directors							
Long Hak Kan (Chairman)	-	-	-	-	-	-	-
Didier Paul Henri Goujard	-	-	-	-	-	-	-
Independent non-executive directors							
Lam Lai Ting Maria Goretti	13,058	-	-	-	-	-	13,058
Chan Cheuk Man Vivian	13,058	-	-	-	-	-	13,058
Lee Kit Ying Catherine	13,058	-	-	-	-	-	13,058
	39,174	468,174	221,981	50,675	83,553	6,782	870,339

For the year ended 31 December 2020

Name	Fee EUR	Salaries EUR	Other allowances EUR	Discretionary Bonuses EUR	Defined contribution pension cost EUR	Defined benefit pension costs EUR	Total EUR
Executive directors							
Tong Chi Hoi (Chief							
executive officer)	-	176,271	180,791	128,800	8,814	-	494,676
Ho Dora	-	151,006	54,237	-	16,611	-	221,854
Long Shing	-	44,802	13,559	-	3,136	-	61,497
Jean Alexis René Robert Duc	-	117,193	-	20,000	55,914	976	194,083
Non-executive directors							
Long Hak Kan (Chairman)	-	-	-	-	-	_	-
Didier Paul Henri Goujard	-	-	-	-	-	-	-
Independent non-executive directors							
Lam Lai Ting Maria Goretti	13,559	_	-	_	-	_	13,559
Chan Cheuk Man Vivian	13,559	_	-	_	-	_	13,559
Lee Kit Ying Catherine	13,559	-	-	-	-	-	13,559
	40,677	489,272	248,587	148,800	84,475	976	1,012,787

The remuneration shown above represents remuneration received and receivable from the Group by these directors in their capacity as management to the Group during the years ended 31 December 2021 and 2020.

There was no arrangement under which a director waived or agreed to waive any emoluments during the years ended 31 December 2021 and 2020.

### 10 BENEFITS AND INTERESTS OF DIRECTORS (Continued)

## (b) Directors' retirement benefits and termination benefits

Save as disclosed in Note 10(a), the directors did not receive any other retirement benefits or termination benefits during the years ended 31 December 2021 and 2020.

(c) Consideration provided to third parties for making available directors' services During the years ended 31 December 2021 and 2020, no consideration was provided to or receivable by third parties for making available directors' services.

## (d) Information about loans, quasi-loans and other dealings in favour of directors, controlled bodies corporate by and connected entities with such directors

As at 31 December 2021 and 2020, there were no loans, quasi-loans and other dealing arrangements in favour of directors, their controlled bodies corporate and connected entities.

#### (e) Director's material interests in transactions, arrangements or contracts

Save as disclosed in Note 32, no significant transactions, arrangements and contracts in relation to the Group's business to which the Group was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted during the years ended 31 December 2021 and 2020.

## 11 FINANCE COSTS, NET

	2021 EUR	2020 EUR
<i>Finance income</i> Bank interest revenue Interest income from financial assets at fair value through profit or loss	120 -	1,612 10
	120	1,622
<i>Finance costs</i> Interest expense on factoring Interest expense on bank borrowings Interest expense on retirement benefit obligations (Note 29) Interest expense on loans from related parties (Note 32) Interest expense on license fee payables Interest expense on lease liabilities (Note 15(b))	154,132 59,102 1,393 77,764 105,716 7,768	146,398 53,939 2,794 76,663 118,799 13,855
	405,875	412,448
Finance costs, net	405,755	410,826

#### **12 INCOME TAX EXPENSE**

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit for the year ended 31 December 2021 (2020: 16.5%).

Corporate income tax on profits from a subsidiary operating in Mainland China has been calculated at 25% for the year ended 31 December 2021 (2020: 25%).

Corporate income tax on profits from a subsidiary operating in France has been calculated at 28% in accordance with the relevant France tax laws and regulations for the year ended 31 December 2021 (2020: 28%).

#### (a) Income tax expense

	2021 EUR	2020 EUR
<b>Current income tax:</b> Current tax on profits for the year Over provision in prior year	98,242 -	3,261 (17,950)
	98,242	(14,689)
Remeasurement of deferred tax by change in tax rate in France (Note 27) Deferred income tax expense (Note 27)	_ 13,634	64,000 313,478
	111,876	362,789

(b) The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the tax rate of the home country of the Company as follows:

	2021 EUR	2020 EUR
Profit before income tax	317,059	877,164
Calculated at a taxation rate of 16.5% (2020:16.5%) Expenses not deductible for tax purpose Income not subject to tax Effect of different tax rates in other jurisdictions Utilisation of tax loss not recognised Remeasurement of deferred tax by change in tax rate in France (Note) Over provision in prior years	52,315 154,645 (14,528) (67,734) (12,822) –	144,732 73,608 (94,212) 192,611 - 64,000 (17,950)
Income tax expense	111,876	362,789

Note: For the year ended 31 December 2021 and 2020, the applicable statutory Corporate Income Tax rate in France is 28%, According to the France Tax Department's promulgation on 5 October 2020, the applicable statutory Corporate Income Tax rate is stipulated at a rate of 25%, effective from 1 January 2022, hence deferred tax assets arising from subsidiary in France were re-measured at the applicable statutory Corporate Income Tax rate.

No deferred tax asset has been recognised in respect of the tax losses of EUR342,843 (2020: 394,132) due to the unpredictability of future profits streams in the Group's PRC operations.

### **13 EARNINGS PER SHARE**

#### (a) Basic earnings per share

Basic earnings per share for the years ended 31 December 2021 and 2020 are calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during year.

	Year ended 31 December		
	2021 EUR	2020 EUR	
Profit attributable to equity holders of the Company (EUR) Weighted average number of shares in issue (thousands)	205,183 400,000	514,375 400,000	
Basic earnings per share (expressed in Euro cents)	0.05	0.13	

#### (b) Diluted earnings per share

Diluted earnings per share is the same as the basic earnings per share as there were no potential dilutive ordinary shares during the respective years.

## 14 SUBSIDIARIES

The following is a list of subsidiaries as at 31 December 2021 and 2020:

Name of entity	Place of incorporation, kind of legal entity and date of incorporation	Principal activities	Issued shares and paid up capital	Ownerships in held by the G	
				2021 %	2020 %
Directly held Atlinks Industries Limited	British Virgin Islands, limited liability company, 13 July 2017	Investment holding	EUR1	100	100
Indirectly held Atlinks Holdings Limited	Hong Kong, limited liability company, 13 January 2012	Investment holding	EUR3,069,564	100	100
Atlinks Asia Limited	Hong Kong, limited liability company, 3 December 2009	Trading and development of telecommunication equipment	HK\$1	100	100
Atlinks Europe SAS	France, limited liability company, 30 October 2008	Trading and development of telecommunication equipment	EUR1,500,000	100	100
Atlinks Technology (Shenzhen) Limited	China, limited liability company, 6 March 2014	Trading and development of telecommunication equipment	HK\$1,700,000	100	100
Atlinks Mexico S.A. de C.V.	Mexico, limited liability company, 14 December 2009	Trading and development of electrical equipment including radio communication equipment	MXN50,000	100	100
Swissvoice International SA	Switzerland, limited liability company, 14 November 2016	Management of trademarks and trading of telecommunication equipment	CHF380,000	100	100

## 15(a) PROPERTY, PLANT AND EQUIPMENT

	Furniture and office equipment EUR	Leasehold improvements EUR	<b>Tooling</b> EUR	<b>Testing</b> equipment EUR	Office premises held for own use EUR	<b>Total</b> EUR
Year ended 31 December 2021 Opening net book amount Additions Currency translation difference Depreciation charge	58,434 12,000 247 (39,873)	16,777 252,419 495 (15,891)	471,249 182,158 42,736 (254,002)	4,215 1,959 300 (1,886)	- 823,980 - -	550,675 1,272,516 43,778 (311,652)
Closing net book amount	30,808	253,800	442,141	4,588	823,980	1,555,317
At 31 December 2021 Cost Accumulated depreciation	460,351 (429,543)	384,450 (130,650)	3,099,165 (2,657,023)	459,272 (454,685)	823,980 -	5,227,218 (3,671,901)
<b>Net book amount</b> <b>Representing:</b> Cost Valuation	30,808 30,808 –	253,800 253,800 -	442,142 442,142 -	4,587 4,587 -	823,980 - 823,980	1,555,317 731,337 823,980
Year ended 31 December 2020 Opening net book amount Additions Currency translation difference Depreciation charge	103,889 22,950 (1,033) (67,372)	36,729 	136,155 514,966 (15,752) (164,120)	16,550 (409) (11,926)	- - -	293,323 537,916 (19,008) (261,556)
Closing net book amount	58,434	16,777	471,249	4,215	-	550,675
At 31 December 2020 Cost Accumulated depreciation	437,214 (378,780)	128,761 (111,984)	2,701,771 (2,230,522)	449,916 (445,701)	-	3,717,662 (3,166,987)
Net book amount	58,434	16,777	471,249	4,215	-	550,675

For the year ended 31 December 2021 and 2020, depreciation expense amounted to EUR311,652 and EUR261,556 respectively, of which EUR254,002 and EUR164,120 has been charged in "cost of sales", and EUR57,650 and EUR97,436 has been charged in "administrative expenses".

#### 15(b) LEASES

#### (i) Amounts recognised in the consolidated statement of financial position

The consolidated statement of financial position shows the following amounts relating to leases:

	2021 EUR	2020 EUR
<b>Right-of-use assets</b> Office Equipment	232,686 22,609	367,060 90,437
	255,295	457,497
Lease liabilities Current Non-current	135,481 122,537	220,309 221,168
	258,018	441,477

During the year ended 31 December 2021, additions to the right-of-use assets amounted to EUR173,397 (2020: Nil).

#### (ii) Amounts recognised in the consolidated income statement

The consolidated income statement shows the following amounts relating to leases:

	Note	2021 EUR	2020 EUR
<b>Depreciation charge of right-of-use assets</b> Office Equipment		172,404 67,828	181,220 67,828
	8	240,232	249,048
Interest expense (included in finance cost)	11	7,768	13,855
Expense relating to short-term leases (included in administrative expenses)	8	63,435	35,014

For the year ended 31 December 2021, the total cash outflow for leases amounted to EUR224,129 (2020: EUR246,216).

#### (iii) The Group's leasing activities and how these are accounted for

The Group leases various offices and equipment. Rental contracts are typically made for fixed periods of 1 year to 5 years, but may have extension options as described in (iv) below.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

#### (iv) Extension and termination options

Extension and termination options are included in a number of property and equipment leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

## **16 INTANGIBLE ASSETS**

	Licensing right EUR	<b>Trademarks</b> EUR	<b>Design patent</b> EUR	Domain name and website EUR	<b>Total</b> EUR
Year ended 31 December 2021 Opening net book amount Amortisation Currency translation differences	1,890,207 (270,029) –	1,554,074 (26,280) 58,760	181,612 (19,491) 187	11,724 (1,981) 374	3,637,617 (317,781) 59,321
Closing net book amount	1,620,178	1,586,554	162,308	10,117	3,379,157
At 31 December 2021 Cost Accumulated depreciation	4,860,530 (3,240,352)	1,679,154 (92,600)	195,288 (32,980)	20,577 (10,460)	6,755,549 (3,376,392)
Net book amount	1,620,178	1,586,554	162,308	10,117	3,379,157
Year ended 31 December 2020 Opening net book amount Additions Amortisation Currency translation differences	2,160,236 _ (270,029) _	1,565,855 _ (26,526) 14,745	6,789 185,000 (10,250) 73	13,580 (2,000) 144	3,746,460 185,000 (308,805) 14,962
Closing net book amount	1,890,207	1,554,074	181,612	11,724	3,637,617
At 31 December 2020 Cost Accumulated depreciation	4,860,530 (2,970,323)	1,616,964 (62,890)	194,907 (13,295)	19,815 (8,091)	6,692,216 (3,054,599)
Net book amount	1,890,207	1,554,074	181,612	11,724	3,637,617

For the years ended 31 December 2021 and 2020, amortisation charge amounted to EUR317,781 and EUR308,805 respectively, of which EUR314,809 and EUR305,805 has been charged in "cost of sales", and EUR2,972 and EUR3,000 has been charged in "administrative expenses".

Impairment assessment on the trademark with indefinite useful life of the Group has been conducted by the management as at 31 December 2021 and 2020 according to HKAS 36 "Impairment of assets". For the purposes of impairment assessment, the recoverable amount of the trademark with indefinite useful life is determined based on value-in-use calculations which use cash flow projections based on financial budgets of the respective CGUs covering a five-year period.

Assumed growth rate is used to extrapolate the cash flows in the following years. The financial budgets are prepared based on a five-year business plan which is appropriate after considering the sustainability of business growth, stability of core business developments and achievement of business targets. The financial model assumes a terminal growth rate of 2% (2020: 3%) taking into account of long term gross domestic product growth, inflation rate and other relevant economic factors and a pre-tax discount rate of 11% (2020: 21.8%) per annum.

The directors of the Company believe that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause the carrying amount of the CGUs to exceed the its recoverable amount.

## 17 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

	2021 EUR	2020 EUR
Foreign exchange forward contracts	-	75,538
	-	75,538

## 17 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS (Continued)

The financial liabilities at fair value through profit or loss at 31 December 2020 mainly consist of the following contracts:

	2020 EUR
Foreign exchange forward contracts in respect of EUR against US\$ – Notional principal amounts – Maturities as at year end	US\$4,500,000 Range from 1 months to 4 months

## **18 FINANCIAL INSTRUMENTS BY CATEGORY**

	2021 EUR	2020 EUR
Financial assets Financial assets at amortised cost – Trade receivables – Deposits and other receivables – Pledged bank deposits – Cash and cash equivalents	10,378,603 789,125 1,584,825 5,019,181	8,747,324 924,609 1,237,657 5,327,808
	17,771,734	16,237,398
	17,771,734	16,237,398
	2021 EUR	2020 EUR
<b>Financial liabilities</b> Financial liabilities at fair value through profit or loss	-	75,538
Financial liabilities at amortised cost – Trade payables – Accruals of sales rebate – License fee payables – Loan from related parties – Bank borrowings – Lease liabilities	5,113,582 640,318 2,440,359 2,049,092 10,662,116 258,018	6,260,640 707,659 3,616,306 1,915,960 6,368,804 441,477
	21,163,485	19,310,846
	21,163,485	19,386,384

## **19 INVENTORIES**

	2021 EUR	2020 EUR
Finished goods Provision for impairment	7,016,369 (284,826)	7,797,697 (271,774)
	6,731,543	7,525,923

The cost of inventories included in cost of sales during the years ended 31 December 2021 and 2020 amounted to approximately EUR22,574,486 and EUR20,215,262 respectively.

Movements on the provision for impairment of inventories are as follows:

	EUR
At 1 January 2020	334,204
Reversal of provision for impairment of inventories	(56,372)
Exchange difference	(6,058)
At 31 December 2020 and 1 January 2021	271,774
Provision for impairment of inventories	9,127
Exchange difference	3,925
At 31 December 2021	284,826

## 20 TRADE RECEIVABLES

	2021 EUR	2020 EUR
Trade receivables Loss allowance	10,734,521 (355,918)	9,103,242 (355,918)
	10,378,603	8,747,324

The credit terms granted by the Group generally range between 30 to 90 days.

As at 31 December 2021 and 2020, the ageing analysis of trade receivables, net of loss allowance made, based on invoice date, is as follows:

	2021 EUR	2020 EUR
1 to 30 days 31 to 60 days 61 to 90 days More than 90 days	3,914,263 2,928,006 1,538,225 1,998,109	3,752,420 1,996,397 1,447,812 1,550,695
	10,378,603	8,747,324

The Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9, which permits the use of the lifetime expected loss provision for trade receivables. To measure the expected credit losses, these receivables have been grouped based on shared credit risk characteristics and the aging from billing. Note 3.1(c) provides further information about expected credit loss provision.

Credit losses are recognised in consolidated income statement within "administrative expenses". Note 2.10(iv) provides information about how credit losses are calculated.

## 20 TRADE RECEIVABLES (Continued)

The carrying amounts of trade receivables approximated their fair values as at 31 December 2021 and 2020, and were denominated in the following currencies:

	2021 EUR	2020 EUR
US\$ EUR RMB HKD	2,201,919 8,129,135 41,333 6,216	2,005,442 6,683,527 48,444 9,911
Total	10,378,603	8,747,324

As at 31 December 2021 and 2020, the Group had factored trade receivables of EUR5,906,746 and EUR4,991,715 respectively to banks for cash under certain receivables purchase agreements. As the Group still retained the risks associated with the default and delay in payment by the customers, the financial asset derecognition conditions as stipulated in HKFRS 9 have not been fulfilled. Accordingly, the proceeds from the factoring of trade receivables have been accounted for as the Group's liabilities and included in borrowings as "Factoring loans" (Note 26).

## 21 PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	2021 EUR	2020 EUR
Prepayments Deposits Other receivables	2,498,262 59,559	1,169,681 57,647
<ul> <li>VAT receivables</li> <li>Others (Note)</li> </ul>	87,834 729,567	67,036 866,962
	3,375,222	2,161,326
Less: non-current deposit	(39,572)	(37,817)
	3,335,650	2,123,509

Note: It mainly represents proceeds receivables from bank due to factoring of trade receivables.

The carrying amounts of deposits and other receivables approximated their fair values as at 31 December 2021 and 2020.

As at 31 December 2021 and 2020, the Group did not hold any collateral as security.

## 22 PLEDGED BANK DEPOSITS AND CASH AND CASH EQUIVALENTS

	2021 EUR	2020 EUR
Cash on hand Cash at bank	4,624 5,014,557	4,397 5,323,411
Cash and cash equivalents	5,019,181	5,327,808
Pledged bank deposits - as collateral for bank facilities	1,584,825	1,237,657
	6,604,006	6,565,465
Maximum exposure to credit risk	6,599,382	6,561,068

## 22 PLEDGED BANK DEPOSITS AND CASH AND CASH EQUIVALENTS (Continued)

The pledged bank deposits and cash and cash equivalents were denominated in the following currencies:

	<b>2021</b> 2020 <b>EUR</b> EUR	
HK\$ US\$ RMB EUR Others	103,660393,6422,134,0864,246,467356,6032,6523,962,7651,891,02746,89231,677	7 ) - 7
	<b>6,604,006</b> 6,565,465	; ;

## 23 SHARE CAPITAL AND RESERVES

(a) Share capital

	Number of ordinary shares	Nominal value of ordinary shares HK\$	Equivalent nominal value of ordinary shares EUR
Authorised: Ordinary share of HK\$0.01 each At 1 January 2020, 31 December 2020, 1 January 2021 and 31 December 2021	4,000,000,000	40,000,000	4,315,579
Issued and fully paid: At 1 January 2020, 31 December 2020, 1 January 2021 and 31 December 2021	400,000,000	4,000,000	417,819

#### (b) Reserves

	Merge reserve EUR (Note)	Share premium EUR	Other reserve EUR	Accumulated losses EUR	<b>Total</b> EUR
Balance at 1 January 2020	4,386,123	3,557,226	285,560	(828,375)	7,400,534
Comprehensive income: Profit for the year	-	-	-	514,375	514,375
Other comprehensive (loss)/income: Currency translation difference	_	_	(377,609)	_	(377,609)
Remeasurement of defined benefit retirement plans, net of tax	_	-	8,290	_	8,290
Balance at 31 December 2020 and 1 January 2021	4,386,123	3,557,226	(83,759)	(314,000)	7,545,590
<b>Comprehensive income:</b> Profit for the year	_	_	_	205,183	205,183
Other comprehensive income/(loss):					,
Currency translation difference	-	-	360,055	-	360,055
Remeasurement of defined benefit retirement plans, net of tax Dividend paid	-	-	(44,192) –	_ (175,401)	(44,192) (175,401)
Balance at 31 December 2021	4,386,123	3,557,226	232,104	(284,218)	7,891,235

Note: Merger reserves of the Group represented the difference between the share capitals of the subsidiaries acquired pursuant to the Reorganisation over the nominal value of the share capital of the Company in exchange thereof.

## 24 TRADE PAYABLES

	2021 EUR	2020 EUR
Trade payables	5,113,582	6,260,640

At 31 December 2021 and 2020, the ageing analysis of the trade payables based on invoice date were as follows:

	2021 EUR	2020 EUR
0-30 days 31-60 days 61-90 days Over 90 days	1,418,043 1,521,628 1,545,530 628,381	1,780,859 1,885,231 1,187,939 1,406,611
	5,113,582	6,260,640

The carrying amounts of trade payables approximated their fair values and were denominated in the following currencies:

	2021 EUR	2020 EUR
US\$ EUR RMB	5,031,590 53,518 28,474	6,237,965 _ 22,675
	5,113,582	6,260,640

## 25 ACCRUALS, PROVISION AND OTHER PAYABLES AND CONTRACT LIABILITIES

	2021 EUR	2020 EUR
Accruals for operating expenses Accruals of sales rebate License fee payable Other payables Provision for warranty Provision for litigation	3,008,582 590,318 2,440,359 90,997 148,271 9,343	2,498,048 707,659 3,616,306 178,075 98,271 9,343
	6,287,870	7,107,702
Less: non-current payable	(1,768,642)	(2,076,619)
Current portion	4,519,228	5,031,083
Contract liabilities	118,849	169,804

The Group receives deposits from customers when they enter into sales agreements. The deposits are recognised as contract liabilities until the control of the goods are transferred to the customers.

## 25 ACCRUALS, PROVISION AND OTHER PAYABLES (Continued)

Movement of these deposits during the year ended 31 December 2021 represented a decrease in contract liabilities as a result of recognising revenue.

Movements on the provision are as follows:

	Warranty EUR	Restructuring EUR
<b>At 1 January 2020</b>	98,271	153,598
Provision made	114,109	–
Amount utilised	(114,109)	(153,598)
At 31 December 2020 and 1 January 2021	98,271	-
Provision made	69,754	-
Amount utilised	(19,754)	-
At 31 December 2021	148,271	-

The carrying amounts of accruals and other payables approximated their fair values as at 31 December 2021 and 2020.

Restructuring costs provision mainly comprises employee termination payments, arising from a series of restructuring actions to reduce costs and enhance operational efficiency. The Group records its restructuring costs provision when it has a present legal or constructive obligation as a result of restructuring actions.

## 26 BORROWINGS

	2021 EUR	2020 EUR
Secured Factoring loans Bank borrowings	5,906,746 4,755,370	4,991,715 1,377,089
	10,662,116	6,368,804

The Group has the following undrawn borrowing facilities:

	2021 EUR	2020 EUR
Bank borrowings	964,183	1,767,136

The above secured borrowings and banking facilities are secured by the followings:

	2021 EUR	2020 EUR
Pledged bank deposits Trade receivables Corporate guarantee (provided by Atlinks Holdings Limited)	1,584,825 5,906,746 4,838,252	1,237,657 4,991,715 4,520,148
	12,329,823	10,749,520

As at 31 December 2021, the Group had drawn down a term loan of EUR 681,044 (equivalent to HK\$6,000,000) under the HKMCI SME Financing Scheme. The loan is guaranteed by The HKMC Insurance Limited and personal guarantees by Ms. Chu Lam Fong and Mr. Tong Chi Hoi.

In addition, the Group is required to comply with certain restrictive financial covenants imposed by the banks.

The carrying amounts of the secured borrowings approximate their fair value, as the impact of discounting is not significant.

## 26 BORROWINGS (Continued)

The carrying amounts of the borrowings were denominated in the following currencies:

	2021 EUR	2020 EUR
EUR US\$ HKD	6,986,684 2,994,387 681,045	5,642,997 725,807 -
	10,662,116	6,368,804

The effective interest rates per annum of the Group's borrowings as at 31 December 2021 and 2020 were 2.58% and 1.96% respectively.

The borrowings were repayable as follows:

	2021 EUR	2020 EUR
Within 1 year or repayable on demand	10,662,116	6,368,804

The borrowings were repayable, without taking into account the repayable on demand clauses, as follows:

	<b>2021</b> 2020 <b>EUR</b> EUR
Within 1 year Between 1 and 2 years Between 2 and 5 years Over 5 years	9,376,0475,973,523459,175351,409591,77243,872235,122-
	<b>10,662,116</b> 6,368,804

## 27 DEFERRED INCOME TAX ASSETS/(LIABILITIES)

	2021 EUR	2020 EUR
Deferred income tax assets: – to be recovered after more than 12 months – to be recovered within 12 months	961,196 -	992,749 21,151
	961,196	1,013,900
Deferred income tax liabilities: – to be recovered after more than 12 months – to be recovered within 12 months	:	(1,061) (43,785)
	-	(44,846)
Deferred income tax assets, net	961,196	969,054

## 27 DEFERRED INCOME TAX ASSETS/(LIABILITIES) (Continued)

The net movement on the deferred income tax account is as follows:

	EUR
At 1 January 2020	1,339,931
Charged to the consolidated income statement (Note 12)	(377,478)
Credited to other comprehensive income	9,336
Currency translation difference	(2,735)
At 31 December 2020 and 1 January 2021	969,054
Charged to the consolidated income statement (Note 12)	(13,634)
Credited to other comprehensive income	4,626
Currency translation difference	1,150
At 31 December 2021	961,196

The movements in deferred income tax assets and liabilities during the years ended 31 December 2021 and 2020, after taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

	Tax depreciation EUR	Fair value change of derivative financial instruments EUR	Tax losses EUR	Provision for retirement benefit EUR	Unrealised currency difference on foreign currency EUR	Lease EUR	<b>Total</b> EUR
As at 1 January 2020 Charged/(credited) to the consolidated income statement Charged to other comprehensive income Currency translation differences	(4,250) 3,353 – (164)	9,110 12,041 _ _	1,241,658 (355,449) – (2,573)	113,411 (13,634) 9,336 –	(18,179) (25,606) _ _	(1,819) 1,817 – 2	1,339,931 (377,478) 9,336 (2,735)
As at 31 December 2020 and 1 January 2021 Charged/(credited) to the consolidated income statement Charged to other comprehensive income Currency translation differences	(1,061) 7,413 - 369	21,151 (21,151) - -	883,636 (34,340) – 781	109,113 (9,341) 4,626 -	(43,785) 43,785 – –	- - -	969,054 (13,634) 4,626 1,150
As at 31 December 2021	6,721	-	850,077	104,398	-	-	961,196

As at 31 December 2021 and 2020, the Group had no material unrecognised deferred tax assets.

## 28 CASH FLOW INFORMATION

(a) Cash (used in) generated from operations

	2021 EUR	2020 EUR
Profit before income tax	317,059	877,163
Adjustments for: Depreciation of property, plant and equipment Depreciation of right-of-use assets Reversal of loss allowance of trade receivables Provision for/(reversal of) impairment of inventories Amortisation of intangible assets (Gain)/loss on financial assets at fair value through profit or loss Provision for product warranty Finance costs, net Foreign exchange difference	311,652 240,232 - 9,127 317,781 (75,538) 69,754 405,755 346,097	261,556 249,048 (39,301) (56,372) 308,805 43,003 114,109 410,826 (428,673)
Operating profit before working capital changes Changes in operating assets and liabilities: Inventories Trade receivables Prepayments, deposits and other receivables Trade payables Accruals, provisions and other payables Contract liabilities	1,941,919 836,276 (1,485,974) (1,081,439) (1,599,739) (896,100) (60,304)	1,740,164 (499,089) 250,039 (871,503) 2,833,785 785,865 115,095
Cash (used in)/generated from operations	(2,345,361)	4,354,356

## 28 CASH FLOW INFORMATION (Continued)

(b) Reconciliation of liabilities arising from financing activities:

	Borrowings EUR (Note)	Lease liabilities EUR	Pledged bank deposit EUR	Loans from related parties EUR	<b>Total</b> EUR
As at 1 January 2020 Proceeds from bank borrowings Repayment of bank borrowings Proceeds from loans from	9,417,387 26,982,345 (29,912,883)	697,647 _ _	(2,332,735) _ _	- - -	7,782,299 26,982,345 (29,912,883)
related parties Interest paid Principal elements of lease payments Pledged bank deposit for bank loans	_ (319,136) _ _	_ (13,855) (246,216) _	- - 1,056,836	2,085,747 (69,310) – –	2,085,747 (402,301) (246,216) 1,056,836
Non-cash items: Finance cost Foreign exchange movement	319,136 (118,045)	13,855 (9,954)	- 38,242	76,663 (177,140)	409,654 (266,897)
As at 31 December 2020 and 1 January 2021 Proceeds from bank borrowings Repayment of bank borrowings Proceeds from loans from	6,368,804 34,717,948 (30,595,567)	441,477 _ _	(1,237,657) - -	1,915,960 - -	7,488,584 34,717,948 (30,595,567)
related parties Interest paid Principal elements of lease payments Addition of new lease Disposal of right of use assets Pledged bank deposit for bank loans	_ (318,950) _ _ _ _ _	- (7,768) (224,129) 173,397 (142,631) -	_ _ _ _ (318,762)	_ (77,764) _ _ _ _	- (404,482) (224,129) 173,397 (142,631) (318,762)
Non-cash items: Finance cost Foreign exchange movement	318,950 170,931	7,768 9,904	- (28,406)	77,764 133,132	404,482 285,561
As at 31 December 2021	10,662,116	258,018	(1,584,825)	2,049,092	11,384,401

## 29 RETIREMENT BENEFITS OBLIGATIONS

To abide by the French Social Security Code, retiring allowances are to be paid by the employer when employees retire. It provides benefits to employees in the form of a guaranteed level of pension payable for life. The level of benefits provided depends on employees' length of service and their salaries in the final years leading up to retirement.

The amounts recognised in the consolidated statement of financial position are determined as follows:

	2021 EUR	2020 EUR
Present value of unfunded obligation	367,948	325,889
Liability in the consolidated statement of financial position	367,948	325,889

### **29 RETIREMENT BENEFITS OBLIGATIONS** (Continued)

The amounts recognised in the consolidated income statement are as follows:

	2021 EUR	2020 EUR
Current service cost Benefit payments	18,853 –	15,769 (34,961)
Total expenses, included in employee benefit expenses (Note 9)	18,853	(19,192)
Interest expense	1,393	2,794
Total expenses, included in finance cost, net (Note 11)	1,393	2,794

Movements in the retirement benefits obligations over the years is as follows:

	2021 EUR	2020 EUR
At the beginning of the year Current service cost Benefit payments	325,889 18,853 -	341,241 15,769 (34,961)
Interest expense	1,393	2,794
Remeasurement arising from experience adjustment and changes in actuarial assumptions	21,813	1,046
As at end of the year	367,948	325,889

The significant actuarial assumptions as follows:

	2021	2020
Discount rate	1.00%	0.35%
Inflation	1.90%	1.70%
Salary growth rate	2.50%	2.50%

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in France. These assumptions translate into an average life expectancy in years for a pensioner retiring at age 62.

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation	
For the year ended 31 December 2021		
<ul> <li>If discount rate increases by 0.25%</li> </ul>	Decrease by 2.40%	
<ul> <li>If discount rate decreases by 0.25%</li> </ul>	Increase by 2.40%	
For the year ended 31 December 2020		
- If discount rate increases by 0.25%	Decrease by 2.60%	

- If discount rate decreases by 0.25%

Decrease by 2.60% Increase by 2.70%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the consolidated statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

## **30 CONTINGENCIES**

As at 31 December 2021 and 2020, the Group did not have any significant contingent liabilities.

#### **31 COMMITMENTS**

#### (a) Capital commitments

As at 31 December 2021 and 2020, the Group had no commitment for capital expenditure.

#### 32 RELATED PARTY TRANSACTIONS

For the purposes of this consolidated financial statements, parties are considered to be related to the Group if the party has the ability, directly or indirectly, to exercise significant influence over the Group in making financial and operating decisions. Related parties may be individuals (being members of key management personnel, significant shareholders and/or their close family members) or other entities and include entities which are under the significant influence of related parties of the Group where those parties are individuals.

Parties are also considered to be related if they are subject to common control.

The directors are of the view that the following individuals and companies were related parties that had transactions or balances with the Group as at and during the years ended 31 December 2021 and 2020.

Name of related party	Relationship with the Group
Dong Guan Kan Tsang Electroacoutis Technology Co., Ltd. (" <b>Kan Tsang</b> ") Mr. Tong Chi Hoi	Controlled by Mr. Long Hak Kan (Chairman and non-executive director of the Group) Chief executive director of the Group
Ms. Chu Lam Fong	Spouse of Mr. Long Hak Kan (Chairman and Non-executive director of the Group)
Mr. Didier Paul Henri Goujard	Non-executive director of the Group

#### (a) Significant related party transactions

Other than those transactions and balances disclosed elsewhere in the consolidated financial statements, the following transactions were carried out with related parties for the year ended 31 December 2021 and 2020:

All of the transactions were carried out in the normal course of the Group's business and on terms as agreed between the transacting parties. They are summarised as follows:

	2021 EUR	2020 EUR
Inspection fee charged by a related party – Kan Tsang	151,720	100,617
	2021 EUR	2020 EUR
Interest expense on loans from related parties – Mr. Tong Chi Hoi – Ms. Chu Lam Fong – Mr. Dider Paul Henri Goujard	34,562 34,562 8,640	34,072 34,072 8,519
	77,764	76,663

## 32 RELATED PARTY TRANSACTIONS (Continued)

#### (b) Key management personnel compensation

Key management personnel are deemed to be the members of the Board of Directors of the Company who have responsibility for the planning, directing and controlling the activities of the Group.

Key management compensation are as follows:

	2021 EUR	2020 EUR
Basic salaries, allowances and benefits Discretionary bonuses Defined contribution pension costs Defined benefit pension costs	729,329 50,675 83,553 6,782	778,536 148,800 84,475 976
	870,339	1,012,787

#### (c) Balances with related parties

	2021 EUR	2020 EUR
Loans from related parties (Note (a)) – Mr. Tong Chi Hoi – Ms. Chu Lam Fong – Mr. Dider Paul Henri Goujard Inspection fee prepaid to Kan Tsang (Note (b))	910,707 910,707 227,678 (52,570)	851,538 851,538 212,884 (35,732)
	1,996,522	1,880,228

Notes:

- (a) The loans from Mr. Tong Chi Hoi, Ms. Chu Lam Fong and Mr. Didier Paul Henri Goujard are unsecured, interest bearing at 3.5%-4.5% (2020: HIBOR+2.5%) per annum, repayable on 22 March 2022 (2020: 20 February 2021) and dominated in HK\$. The loans will be reviewed quarterly for extension.
- (b) Prepayment was presented in the consolidated statement of financial position within "prepayments, deposits and other receivables" (Note 21) or "accruals, provision and other payables" (Note 25). The payables bear no interest with repayment date due within one year.

## 33 ULTIMATE HOLDING COMPANY

Management consider that Talent Ocean Holdings Limited as the ultimate holding company of the Group, which is a company incorporated in the British Virgin Islands and was wholly owned by Ms. Chu Lam Fong. On 8 July 2020, Ms. Chu Lam Fong transferred her 49% shareholding in Talent Ocean Holdings Limited to Mr. Tong Chi Hoi. Talent Ocean Holdings Limited is owned as to 51% by Ms. Chu Lam Fong and 49% by Mr. Tong Chi Hoi.

# 34 STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

Statement of financial position of the Company

Note	2021 EUR	2020 EUR
ASSETS		
Non-current assets Investment in subsidiaries	4,290,627	4,290,627
Current assets		
Amount due from subsidiaries Cash and cash equivalents	2,062,040 10,101	2,228,156 19,386
	2,072,141	2,247,542
Total assets	6,362,768	6,538,169
EQUITY		
Capital and reserves		
Share capital Reserves (a)	417,819 5,944,949	417,819 6,120,350
Total equity	6,362,768	6,538,169

Statement of financial position of the Company was approved by the Board of Directors on 14 March 2022 and was signed on its behalf

Tong Chi Hoi Executive Director Ho Dora Executive Director

# 34 STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (Continued)

#### Note:

#### (a) Reserve movement of the Company

	Merger Reserve EUR	Share premium EUR	Accumulated losses EUR	<b>Total</b> EUR
Balance at 1 January 2020	4,290,616	3,557,226	(1,727,492)	6,120,350
<b>Total comprehensive income</b> Profit for the year	-	-	-	-
Balance at 31 December 2020 and 1 January 2021	4,290,616	3,557,226	(1,727,492)	6,120,350
<b>Total comprehensive income</b> Profit for the year Dividend paid	-	- -	- (175,401)	_ (175,401)
Balance at 31 December 2021	4,290,616	3,557,226	(1,902,893)	5,944,949

#### 35 DIVIDEND

An interim dividend of HK0.41 cents (2020: Nil) per ordinary share was paid and declared during the year. No final dividend has been paid or declared by the Company as for the year ended 31 December 2021 and 2020.

#### **36 SUBSEQUENT EVENTS**

As of the approval date on these financial statements, the Group had no significant events after reporting period which need to be disclosed.

## **Financial Summary**

A summary of the published results and of the assets, liabilities and equity of the Group for the last five financial years, as extracted from this annual report and the accountant's report as contained in the Prospectus, is set out below.

	2021	2020	2019	2018	2017
	EUR	EUR	EUR	EUR	EUR
Revenue	34,068,881	29,829,719	31,592,701	35,839,865	35,841,693
Gross profit	10,604,651	9,013,666	8,260,549	10,219,514	10,259,989
Operating profit/(loss)	722,814	1,287,990	(1,619,839)	(458,213)	(453,024)
Finance costs, net	(405,755)	(410,826)	(477,910)	(348,046)	(411,207)
Income tax (expense)/credit	(111,876)	(362,789)	408,173	67,340	(321,309)
Profit/(loss) for the year Profit/(loss) for the year	205,183	514,375	(1,689,576)	(738,919)	(1,185,540)
attributable to equity holders of the Company	205,183	514,375	(1,683,571)	(735,233)	(1,168,505)
	2021	2020	2019	2018	2017
	EUR	EUR	EUR	EUR	EUR
Non-current assets	6,190,537	5,676,355	6,152,314	5,364,286	4,834,905
Current assets	27,049,802	24,997,714	22,437,050	24,679,730	23,623,272
Total assets	33,240,339	30,674,069	28,589,364	30,044,016	28,458,177
Non-current liabilities	2,259,127	2,624,737	3,193,795	3,008,857	3,281,703
Current liabilities	22,672,158	20,085,923	17,534,779	17,511,596	18,969,979
Total liabilities	24,931,285	22,710,660	20,728,574	20,520,453	22,251,682
Total equity	8,309,054	7,963,409	7,860,790	9,523,563	6,206,495