

# 2022

### THIRD QUARTERLY REPORT

Hyfusin Group Holdings Limited 凱富善集團控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 8512

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Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "Directors") of Hyfusin Group Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company and its subsidiaries (together, the "Group"). The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

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# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the nine months ended 30 September 2022

		Three mor	nths ended	Nine mon	Nine months ended		
	Notes	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK</i> \$'000 (unaudited)		
Revenue	3	184,613	249,511	523.918	588,553		
Cost of sales	O	(132,893)	(170,844)	(374,881)	(394,645)		
Gross profit		51,720	78,667	149,037	193,908		
Other income	4	1,643	461	2,550	1,159		
Other losses	5	(1,068)	(2,417)	(322)	(2,175)		
Selling and distribution expenses		(6,050)	(9,804)	(19,705)	(26,843)		
Administrative expenses	0	(24,392)	(34,549)	(60,984)	(69,413)		
Finance costs	6	(2,283)	(1,393)	(5,222)	(3,565)		
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Profit before income tax expenses	8 7	19,570	30,965	65,354	93,071		
Income tax expenses	/	(3,931)	(6,078)	(12,259)	(16,819)		
Profit for the period attributable to the owners of the Company		15,639	24,887	53,095	76,252		
Other comprehensive income (expense) for the period Items that may be classified subsequently to							
profit or loss: Fair value gain (loss) on debt instruments							
measured at fair value through other comprehensive income		27	(15)	(151)	(12)		
		27	(15)	(151)	(12)		
Total comprehensive income for the period attributable to the owners of the Company		15,666	24,872	52,944	76,240		
Earnings per share Basic and diluted (HK cents)	11	1.42	2.26	4.83	6.93		

### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the nine months ended 30 September 2022

Attributable	to owners	of the Company
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	Share capital HK\$'000	Share premium HK\$'000	Fair value through other comprehensive income ("FVTOC!") reserve HK\$'000	Other reserve HK\$'000	Retained earnings HK\$'000	<b>Total</b> HK\$'000
At 1 January 2021 (audited) Profit for the period Other comprehensive income: Fair value loss on debt instruments through other comprehensive income	11,000 - -	54,954 - -	44 - (12)	20,605	137,657 76,252	224,260 76,252 (12)
Total comprehensive (expense) income for the period		-	(12)	-	76,252	76,240
As at 30 September 2021 (unaudited)	11,000	54,954	32	20,605	213,909	300,500
At 1 January 2022 (audited) Profit for the period Other comprehensive income: Fair value loss on debt instruments through	11,000	54,954 -	30 -	20,605	243,868 53,095	330,457 53,095
other comprehensive income	-	-	(151)	-	-	(151)
Total comprehensive (expense) income for the period	-	-	(151)	-	53,095	52,944
As at 30 September 2022 (unaudited)	11,000	54,954	(121)	20,605	296,963	383,401

For the nine months ended 30 September 2022

#### 1. GENERAL AND BASIS OF PREPARATION

Hyfusin Group Holdings Limited (the "Company") was incorporated in the Cayman Islands as an exempted company and registered in the Cayman Islands with limited liability under the Companies Act, Cap. 22 (Law 3 of 1961, as amended, supplemented or otherwise modified from time to time) of the Cayman Islands on 5 July 2017. The shares of the Company (the "Shares") have been listed on GEM of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 19 July 2018 (the "Listing"). Its registered office is located at Windward 3, Regatta Office Park, PO Box 1350, Grand Cayman KY1-1108, Cayman Islands and principal place of business is located at Unit Nos. 4–8, 2/F, Aberdeen Marina Tower, 8 Shum Wan Road, Aberdeen, Hong Kong.

The Company is an investment holding company and its subsidiaries (the "**Group**") are principally engaged in manufacturing and sale of candle products. Its parent and ultimate holding company is AVW International Limited ("**AVW**"), a private company incorporated in the British Virgin Islands. Its ultimate controlling shareholders are Mr. Wong Man Chit and Mr. Wong Wai Chit, who are brothers and act in concert over AVW and the companies now comprising the Group.

The functional currency of the Company and its subsidiaries is United States Dollar ("**US\$**") while the presentation currency of the consolidated financial statements is Hong Kong dollars ("**HK\$**") as the directors of the Company (the "**Directors**") consider that HK\$ is preferable in presenting the operating results and financial position of the Group, which is more beneficial to the users of the consolidated financial statements.

The condensed consolidated financial statements of the Group have been prepared in accordance with the Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong, the disclosure requirements of the Hong Kong Companies Ordinance (Cap. 622) and the GEM Listing Rules.

The condensed consolidated financial statements of the Group have been prepared under the historical cost basis, except for certain financial instrument which have been measured at fair values.

For the nine months ended 30 September 2022

#### 2. PRINCIPAL ACCOUNTING POLICIES

#### Application of new and amendments to HKFRSs

The principal accounting policies used in the condensed consolidated financial statements for the nine months ended 30 September 2022 are the same as those followed in the preparation of the Group's annual report for the year ended 31 December 2021, except for the following new and amendments to HKFRSs issued by the HKICPA that are adopted for the first time for the current accounting period of the Group:

Amendments to HKFRS 3	Reference to Conceptual Framework
Amendment to HKFRS 16	Covid-19-Related Rent Concessions beyond 30 June
	2021
Amendments to HKAS 16	Property, Plant and Equipment: Proceeds before Intended Use
Amendments to HKAS 37 Amendments to HKFRSs	Onerous Contracts – Cost of Fulfilling a Contract Annual Improvements to HKFRSs 2018-2020

The application of the new and amendments to HKFRSs has no material effect on the amounts reported in the condensed consolidated financial statements and/or disclosures set out in the condensed consolidated financial statements.

#### New/revised HKFRSs that have been issued but are not yet effective

The following new/revised HKFRSs, potentially relevant to the Group's consolidated financial statements, have been issued, but are not yet effective and have not been early adopted by the Group. The Group's current intention is to apply these changes on the date they become effective.

HKFRS 17
Amendments to HKFRS 10
and HKAS 28
Amendments to HKAS 1

Amendments to HKAS 1 and HKFRS Practice Statement 2 Amendments to HKAS 8 Amendments to HKAS 12 Insurance Contracts and the related Amendments<sup>1</sup>
Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>2</sup>

Classification of Liabilities as Current or Non-current and related amendments to Hong Kong Interpretation 5 (2020)<sup>1</sup>

Definition of Accounting Estimates

Deferred Tax related to Assets and Liabilities arising from a Single Transaction<sup>1</sup>

Disclosure of Accounting Policies<sup>1</sup>

- <sup>1</sup> Effective for annual periods beginning on or after 1 January 2023
- <sup>2</sup> Effective for annual periods beginning on or after a date to be determined

The Group is in the process of making an assessment of what the impact of these new or revised HKFRSs is expected to be in the period of initial application. So far the Directors concluded that the adoption of the new HKFRSs will have no material impact on the amounts reported in the Group's condensed consolidated financial statements.

For the nine months ended 30 September 2022

#### 3. REVENUE AND SEGMENT INFORMATION

#### (i) Disaggregation of revenue from contracts with customers

	Three mor	nths ended	Nine months ended		
	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK</i> \$'000 (unaudited)	
	(unaudited)	(unaudited)	(unaddited)	(unauditeu)	
Sale of candle products Daily-use candles Scented candles Decorative candles Others (including diffusers)	42,479 118,093 4,761 19,280	45,660 170,626 7,000 26,225	83,996 368,268 9,310 62,344	119,225 398,581 11,363 59,384	
Total	184,613	249,511	523,918	588,553	
<b>Timing of revenue recognition</b> At a point in time	184,613	249,511	523,918	588,553	

The Group's market were department stores and buying agents headquartered in United States of America and United Kingdom.

The contracts for sales of goods to external customers are short-term and the contract prices are fixed and agreed with the customers.

# (ii) Performance obligations for contracts with customers Sale of candle products (revenue recognised at one point in time)

The Group sells candle products to external customers in which the revenue is recognised when the control of the goods has transferred to the customers, being when the goods have been shipped to the external customers' specific location.

### (iii) Transaction price allocated to the remaining performance obligation for contracts with customers

All performance obligations for sale of candle products are for periods of one year or less. As permitted under HKFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

For the nine months ended 30 September 2022

#### 3. REVENUE AND SEGMENT INFORMATION (CONTINUED)

#### Segment information

Information reported to the executive Directors, being the chief operating decision maker ("CODM"), regularly review revenue analysis by product type as set out in the revenue analysis above for the purpose of resource allocation and assessment of performance. However, other than revenue analysis, no operating results and other discrete financial information is regularly reviewed by the CODM for the purpose of resource allocation and assessment of performance of respective businesses. The CODM reviews the operating results (excluding listing expenses) of the Group as a whole to make decisions about resource allocation and for assessment of performance. The operation of the Group constitutes one single operating and reportable segment under HKFRS 8 Operating Segments and accordingly no separate segment information is presented.

#### Geographical Information

The Group's operations are located in Hong Kong and Vietnam.

Information about the Group's revenue from external customers is presented based on the location of the destination points of the customers.

#### Revenue from external customers

	Three mor	nths ended	Nine months ended		
	30.9.2022	30.9.2021	30.9.2022	30.9.2021	
	<i>HK</i> \$'000	<i>HK\$</i> '000	<i>HK</i> \$'000	<i>HK\$'000</i>	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
United States of America	156,843	209,080	455,415	532,484	
United Kingdom	26,928	38,719	64,096	49,023	
Others	842	1,712	4,407	7,046	
Total	184,613	249,511	523,918	588,553	

For the nine months ended 30 September 2022

#### 4. OTHER INCOME

	Three mor	nths ended	Nine months ended		
	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK</i> \$'000 (unaudited)	
Bank Interest income Interest income on debt instruments	98	-	141	11	
at FVTOCI	-	_	29	29	
Sample income	16	22	16	22	
Sundry income	1,529	439	2,364	1,097	
	1,643	461	2,550	1,159	

#### 5. OTHER LOSSES

	Three mor	nths ended	Nine months ended		
	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$</i> '000 (unaudited)	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	
Net foreign exchange gain (loss) Fair value gain (loss) on financial assets	641	25	1,089	(264)	
at fair value through profit or loss	-	-	-	2	
Write-off of trade receivables Impairment loss on	-	_	-	(101)	
trade receivables	(1,709)	(2,442)	(1,411)	(1,812)	
	(1,068)	(2,417)	(322)	(2,175)	

For the nine months ended 30 September 2022

#### 6. FINANCE COSTS

	Three mor	nths ended	Nine months ended		
	30.9.2022	30.9.2021	30.9.2022	30.9.2021	
	<i>HK</i> \$'000	<i>HK\$'000</i>	<i>HK</i> \$'000	<i>HK\$'000</i>	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Interest on bank borrowings	2,262	1,333	5,132	3,390	
Interest on lease liabilities	21	60	90	175	
	2,283	1,393	5,222	3,565	

#### 7. INCOME TAX EXPENSES

	Three mor	nths ended	Nine months ended		
	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	30.9.2022 <i>HK</i> \$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	
Current tax:					
- Hong Kong Profits Tax	2,166	2,230	8,566	11,283	
- Vietnam Corporate Income Tax	1,780	3,840	3,443	5,692	
	3,946	6,070	12,009	16,975	
Deferred taxation: Current period	(15)	8	250	(156)	
	3,931	6,078	12,259	16,819	

Under the two-tier profits tax regime, Hong Kong Profits Tax is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million for Fleming International Limited, the subsidiary of the Company incorporated in Hong Kong, for the nine months ended 30 September 2022 and 2021.

For Fleming International Vietnam Limited, the subsidiary of the Company incorporated in Vietnam, the statutory corporate tax rates are 20% for the nine months ended 30 September 2022 and 2021.

For the nine months ended 30 September 2022

#### 8. PROFIT BEFORE INCOME TAX EXPENSES

Profit before income tax expenses is arrived at after charging/(crediting):

	Three months ended		Nine months ended	
	30.9.2022	30.9.2021	30.9.2022	30.9.2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Auditor's remuneration Cost of inventories recognised	250	225	750	675
as an expense Allowance (reversal of allowance) of	132,893	170,844	374,881	394,645
inventories (included in cost of sales)	499	(415)	654	(54)
Write-off of trade receivables	-	_	-	101
Donations  Depreciation of right-of-use assets	68 905	6 902	96 2,713	96 2,713
Less: capitalised in inventories	(187)	(187)	(560)	(560)
	718	715	2,153	2,153
Depreciation of property,				
plant and equipment	2,127	776	5,568	2,352
Less: capitalised in inventories	(1,745)	(563)	(4,341)	(1,716)
	382	213	1,227	636
Employee benefit expenses (excluding directors' remuneration):				
- Salaries and allowances	11,366	23,974	38,651	58,783
- Discretionary bonus	1,530	1,001	3,825	3,125
<ul> <li>Retirement benefit scheme contribution</li> </ul>	1,918	2,565	6,961	7,968
Tatal atalf anata	44.044	07.540	40.407	00.070
Total staff costs Less: capitalised in inventories	14,814 (10,356)	27,540 (20,658)	49,437 (32,293)	69,876 (51,350)
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	4,458	6,882	17,144	18,526

For the nine months ended 30 September 2022

#### 9. DIRECTORS' REMUNERATION

Directors' and chief executive's remuneration for the nine months ended 30 September 2022 and 2021, disclosed pursuant to the applicable GEM Listing Rules and Hong Kong Companies Ordinance (Cap. 622), is as follows:

	Three months ended		Nine months ended	
	30.9.2022	30.9.2021	30.9.2022	30.9.2021
	<i>HK</i> \$'000	<i>HK\$'000</i>	<i>HK</i> \$'000	<i>HK\$</i> '000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Fees Salaries and other allowances Retirement benefits scheme	114	180	342	540
	1,800	1,800	5,400	5,400
contributions Other benefits Discretionary bonus	9	11	27	34
	327	490	1,326	1,788
	12,000	22,000	22,000	33,000
Total	14,250	24,481	29,095	40,762

For the nine months ended 30 September 2022

#### 10. DIVIDENDS

No dividends were paid, declared or proposed for the nine months ended 30 September 2022 and 2021.

#### 11. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the following data:

	Three months ended		Nine months ended	
	30.9.2022 HK\$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)	30.9.2022 HK\$'000 (unaudited)	30.9.2021 <i>HK\$'000</i> (unaudited)
Earnings				
Profit for the period attributable to owners of the Company for the purpose of basic earnings per share	15,639	24,887	53,095	76,252
	Three months ended		Nine months ended	
	30.9.2022 (unaudited)	30.9.2021 (unaudited)	30.9.2022 (unaudited)	30.9.2021 (unaudited)
Weighted average number of ordinary shares for the purpose of basic earnings per share	1,100,000,000	1,100,000,000	1,100,000,000	1,100,000,000

No diluted earnings per share for the both periods was presented as there were no potential ordinary shares in issue during both periods.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **BUSINESS REVIEW**

The Group is principally engaged in the manufacturing and sale of candle products with headquarters in Hong Kong and operations in Vietnam. The Group mainly manufactures and sells daily-use candles, scented candles, decorative candles and other products such as diffusers. The major customers of the Group are mostly U.S. and U.K. department store operators and buying agents.

The Group mainly manufactures candle products based on the requirements and specifications from its customers. The Group would also assess the design and specifications and put forward suggestions to its customers. The Group offers a wide variety of services to its customers ranging from product design, raw material selection and procurement, provision of sample candle before mass production, laboratory testing to recommendation to improve the product quality.

The Group targets in mid-to-high end candle products in overseas markets in different countries and regions, mainly in U.S. and U.K. markets. The candle market has an increasing preference over candle products which are scented and with colour additives. With the preference for candle products with scent and coloured additives for use in rooms and households, increasing demand for scented candle products has provided the impetus for the whole market. We are welcomed and favoured by consumers, and are therefore confident about the future business development of the Group.

The analysis of product segment of the Group for the nine months ended 30 September 2022 is set out in Note 3 to the condensed consolidated financial statements. Nevertheless the overall revenue decreased due to the decrease in the orders from customers, the scented candles remained the best selling product of the Group during the nine months ended 30 September 2022, which the sales of scented candles slightly dropped by approximately HK\$30.3 million or 7.6% as compared with the same period in 2021. The trend of preference for candle products with scent and coloured additives remains the same in the U.S. market.

In order to catch up the rapid growth of candle products especially in the U.S. market, the Group entered into the contracts with sales representatives for the sales incentive to sales representatives for the orders from customers introduced by them since 2018. The management of the Group gladly cooperates with sales representatives and expects the potential orders introduced by sales representatives in future.

In 2021, the Group was continuously awarded as one of the winners of "Business Partner Award Winner for Differentiate Owned Brands" from its major customer since 2020, as it helped its customers to evolve their category of candle products and increase their sales in candle products. The Group consistently offers compelling designs, competitive price while ensuring product quality, responsible sourcing, sustainability, and a commitment to business partners.

#### MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Based on the well established long-term relationships with the customers and with support from the experienced management team of the Group in the industry, the Group has confidence in capturing business opportunities and growth in future.

Since early 2020, the novel coronavirus ("COVID-19") pandemic has spread worldwide and caused significant threats to the global health and economy.

The outbreak of the COVID-19 has brought about additional uncertainties in the Group's operating environment and may affect the Group's operations and financial position.

Fortunately, the main businesses of the Group located in Vietnam and Hong Kong had not been affected, mainly attributable to (i) the effective management in stable supply of raw materials for production; and (ii) the Group's enhanced protection against the COVID-19 to ensure the production.

The Group has been closely monitoring the impact from the COVID-19 on the Group's businesses to ensure the safety of employees and stable operations. Based on the information currently available, the Directors confirmed that there was no material adverse change in the financial or trading position of the Group up to the date of this report. However, the actual impacts may differ from these estimates as the situation continues evolving and is subject to further information becomes available.

#### **FINANCIAL REVIEW**

#### Revenue

Revenue for the nine months ended 30 September 2022 amounted to approximately HK\$523.9 million, representing a decrease of approximately HK\$64.7 million or 11.0% as compared with that of approximately HK\$588.6 million for the same period in 2021.

The decrease in revenue was mainly due to the decrease in sales of scented candles and daily-use candles of approximately HK\$30.3 million and HK\$35.2 million respectively for the nine months ended 30 September 2022.

#### Gross profit and gross profit margin

Gross profit for the nine months ended 30 September 2022 amounted to approximately HK\$149.0 million, representing a decrease of approximately HK\$44.9 million or 23.2% as compared with that of approximately HK\$193.9 million for the same period in 2021.

The gross profit margin decreased to approximately 28.4% for the nine months ended 30 September 2022 as compared with that of approximately 32.9% for the same period in 2021. The decrease in the gross profit margin was mainly due to the increase in the unit price of the raw materials and the increase of production overhead for the nine months ended 30 September 2022.

#### MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

#### Other losses

Other losses for the nine months ended 30 September 2022 amounted to approximately HK\$0.3 million, representing a decrease of approximately HK\$1.9 million or 86.4% as compared with other losses of approximately HK\$2.2 million for the same period in 2021. The decrease was mainly due to the increase in net foreign exchange gain of approximately HK\$1.4 million for the nine months ended 30 September 2022.

#### Selling and distribution expenses

Selling and distribution expenses for the nine months ended 30 September 2022 amounted to approximately HK\$19.7 million, representing a decrease of approximately HK\$7.1 million or 26.5% as compared with that of approximately HK\$26.8 million for the same period in 2021.

The decrease was mainly due to (i) the decrease in transportation and declarations expenses of approximately HK\$4.3 million; and (ii) the decrease in marketing and promotion expenses of approximately HK\$2.3 million.

#### Administrative expenses

Administrative expenses for the nine months ended 30 September 2022 amounted to approximately HK\$61.0 million, representing a decrease of approximately HK\$8.4 million or 12.1% as compared with that of approximately HK\$69.4 million for the same period in 2021. The decrease in administrative expenses was mainly due to the decrease in salary, bonus and allowance of approximately HK\$11.2 million and net off by the increase in travelling, legal and professional expenses of approximately HK\$1.3 million.

#### Finance costs

Finance costs for the nine months ended 30 September 2022 amounted to approximately HK\$5.2 million, representing an increase of approximately HK\$1.6 million or 44.4% as compared to that of approximately HK\$3.6 million for the same period in 2021.

The increase was mainly due to the increase in interest rate of bank borrowings for business operation.

#### Profit for the period

The Group recorded net profit of approximately HK\$53.1 million for the nine months ended 30 September 2022, representing a decrease of approximately HK\$23.2 million or 30.4% as compared with net profit of approximately HK\$76.3 million for the same period in 2021.

Such decrease was mainly due to the decrease in gross profit of approximately HK\$44.9 million and offset by (i) the decrease in selling and distribution expenses of approximately HK\$7.1 million; (ii) the decrease in administrative expenses of approximately HK\$8.4 million; and (iii) the decrease in tax expenses of approximately HK\$4.5 million.

#### MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### Significant Investments, Material Acquisitions and Disposals of Subsidiaries and Capital Assets

As disclosed in the announcement of the Company dated 9 March 2022, Fleming International Vietnam Limited, an indirectly wholly-owned subsidiary of the Company, as transferee, entered into a transfer agreement with Pacific Investment and Production Joint Stock Company, as transferor, to acquire the land use right of a parcel of land situated at Long Binh (Amata) Industrial Park, Dong Nai Province, Vietnam (land plot No. 56 map sheet No. 10) with a gross floor area of 19,999.7 sq.m. for a lease term at the consideration of VND93,186,000,000 (excluding value-added tax) (equivalent to approximately HK\$31.9 million).

As at 30 September 2022, the total consideration of VND93,186,000,000 (equivalent to approximately HK\$31.9 million) was fully paid in accordance with the transfer agreement.

Save as disclosed above, the Group did not have any significant investments, material acquisitions and disposals of subsidiaries and capital assets during the nine months ended 30 September 2022.

#### **EVENT AFTER THE END OF REPORTING PERIOD**

There are no significant events affecting the Group after the reporting period and up to the date of this report.

#### DIVIDEND

The Board does not declare the payment of an interim dividend for the nine months ended 30 September 2022.

#### CORPORATE GOVERNANCE AND OTHER INFORMATION

### DIRECTORS' AND CHIEF EXECUTIVES' INTEREST IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 September 2022, the interests and short positions in the Shares, underlying Shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO") held by the Directors and chief executives of the Company (the "Chief Executives") which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have under such provisions of the SFO) or have been entered in the register maintained by the Company pursuant to section 352 of the SFO, or as otherwise have been notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules are as follows:

#### Long position in ordinary Shares

Name of Directors	Nature of interests	Numbers of Shares held	Approximate % of the total number of Shares in issue
Mr. Wong Wai Chit (Notes 1 & 2)	Interest in controlled corporation	643,500,000	58.5%
Mr. Wong Man Chit (Notes 1 & 3)	Interest in controlled corporation	643,500,000	58.5%

#### Notes:

- These 643,500,000 Shares are held by AVW International Limited ("AVW"), which is beneficially owned
  as to 50% by Mr. Wong Wai Chit and 50% by Mr. Wong Man Chit. Each of Mr. Wong Wai Chit and
  Mr. Wong Man Chit is deemed to be interested in the same number of Shares in which AVW is
  interested under the SFO.
- Ms. long Man Lai is the spouse of Mr. Wong Wai Chit. Ms. long Man Lai is deemed to be interested in the same number of Shares in which Mr. Wong Wai Chit is interested by virtue of the SFO.
- 3. Ms. Tse Sheung is the spouse of Mr. Wong Man Chit. Ms. Tse Sheung is deemed to be interested in the same number of Shares in which Mr. Wong Man Chit is interested by virtue of the SFO.

Save as disclosed above, as at 30 September 2022, none of the Directors or Chief Executives had any interests or short positions in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he was taken or deemed to have under such provisions of the SFO) or which was required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules to be notified to the Company and the Stock Exchange.

#### RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the paragraphs headed "DIRECTORS' AND CHIEF EXECUTIVES' INTEREST IN SHARES, UNDERLYING SHARES AND DEBENTURES" and "SHARE OPTION SCHEME" in this report, at no time during the nine months ended 30 September 2022 was the Company or any of its subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of Shares or debentures of the Company or any other body corporate.

#### **DIRECTORS' INTERESTS IN CONTRACTS**

None of the Directors nor their respective close associates had a material beneficial interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the nine months ended 30 September 2022.

# SUBSTANTIAL SHAREHOLDERS' INTEREST IN SHARES AND UNDERLYING SHARES

So far as the Directors and the Chief Executives are aware, as at 30 September 2022, other than the Directors and the Chief Executives, the following persons will have or be deemed or taken to have an interest and/or short position in the Shares or the underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be recorded in the register of the Company required to be kept under section 336 of the SFO, or who will be, directly or indirectly, to be interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company or any other members of the Group:

#### Long position in ordinary Shares

Name of shareholders	Nature of interests	Number of Shares held	Approximate % of the total number of Shares in issue
AVW (Note 1)	Beneficial owner	643,500,000	58.5%
Vibes Enterprises Company Limited (Note 2)	Beneficial owner	181,500,000	16.5%
Vibes Management Company Limited (Note 2)	Interest in controlled corporation	181,500,000	16.5%
Pioneer Unicorn Limited (Note 2)	Interest in controlled corporation	181,500,000	16.5%
Ms. Li Yin Ping (Note 2)	Interest in controlled corporation	181,500,000	16.5%
Ms. Zheng Xiaochun (Note 2)	Interest in controlled corporation	181,500,000	16.5%
Mr. Guan Le (Notes 2 & 3)	Interest of spouse	181,500,000	16.5%
Mr. Chan Sheung Chi (Notes 2 & 6)	Interest of spouse	181,500,000	16.5%
Ms. long Man Lai (Notes 1 & 4)	Interest of spouse	643,500,000	58.5%
Ms. Tse Sheung (Notes 1 & 5)	Interest of spouse	643,500,000	58.5%

#### Notes:

- AVW is beneficially owned as to 50% by Mr. Wong Wai Chit and 50% by Mr. Wong Man Chit, the
  executive Directors of the Company. Each of Mr. Wong Wai Chit and Mr. Wong Man Chit is deemed to
  be interested in the same number of Shares in which AVW is interested under the SFO.
- Vibes Enterprises Company Limited ("Vibes Enterprises") is wholly owned by Vibes Management Company Limited ("Vibes Management"). Vibes Management is wholly owned by Pioneer Unicorn Limited ("Pioneer Unicorn"), which is owned as to 50% by Ms. Li Yin Ping and 50% by Ms. Zheng Xiaochun. As such, Ms. Li Yin Ping and Ms. Zheng Xiaochun together indirectly control all the Shares held by Vibes Enterprises. Under the SFO, each of Vibes Management, Pioneer Unicorn, Ms. Li Yin Ping and Ms. Zheng Xiaochun is deemed to be interested in the same number of Shares in which Vibes Enterprises is interested.
- 3. Mr. Guan Le is the spouse of Ms. Zheng Xiaochun. Mr. Guan Le is deemed to be interested in the same number of Shares in which Ms. Zheng Xiaochun is interested by virtue of the SFO.
- 4. Ms. long Man Lai is the spouse of Mr. Wong Wai Chit. Ms. long Man Lai is deemed to be interested in the same number of Shares in which Mr. Wong Wai Chit is interested by virtue of the SFO.
- 5. Ms. Tse Sheung is the spouse of Mr. Wong Man Chit. Ms. Tse Sheung is deemed to be interested in the same number of Shares in which Mr. Wong Man Chit is interested by virtue of the SFO.
- Mr. Chan Sheung Chi is the spouse of Ms. Li Yin Ping. Mr. Chan Sheung Chi is deemed to be interested in the same number of Shares in which Ms. Li Yin Ping is interested by virtue of the SFO.

Save as disclosed above, as at 30 September 2022, according to the register of interests required to be kept by the Company under section 336 of the SFO, there was no person or corporation (other than the Directors and the Chief Executives) who had any interest or short position in the Shares or underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

#### SHARE OPTION SCHEME

The Company adopted the share option scheme (the "Share Option Scheme") on 23 June 2018 for the purpose to provide the Company with a flexible means of giving incentive and reward to employee, advisor, customer, service provider, agent, customer, partner or joint-venture partner of the Group (including a director of the Group) (the "Eligible Participants") for incentive or reward for their contribution to the Group.

Under the Share Option Scheme, the Board may make an offer to the Eligible Participants. The limit on the number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of the Group must not exceed 30% of the total number of Shares in issue from time to time.

Unless approved by the shareholders of the Company at the general meeting, the total number of Shares issued and to be issued upon exercise of the options granted and to be granted pursuant to the Share Option Scheme and any other share option schemes of the Group to each Eligible Participant (including both exercised and outstanding options) in any 12-month period up to and including the date of grant of the options must not exceed 1% of the Shares in issue.

The maximum number of Shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of the Group must not exceed 110,000,000, representing 10% of the total number of Shares in issue on the date of Listing and the date of this report unless the Company seeks the approval of the shareholders of the Company in general meeting for refreshing the 10% limit under the Share Option Scheme provided that options lapsed in accordance with the terms of the Share Option Scheme or any other share option schemes of the Group will not be counted for the purpose of calculating 10% limit.

Details of the principal terms of the Share Option Scheme are set out in paragraph headed "Share Option Scheme" in section headed "Statutory and General Information" in Appendix V to the prospectus of the Company dated 29 June 2018. The principal terms of the Share Option Scheme are summarised as follows:

The Share Option Scheme was adopted for a period of 10 years commencing from 23 June 2018 and remains in force until 23 June 2028. The Company may, by ordinary resolution in general meeting or, such date as the Board determined, terminate the Share Option Scheme at any time without prejudice to the exercise of options granted prior to such termination.

The exercise price per Share for each option granted shall be determined by the Board in its absolute discretion but in any event shall be at least the higher of:

- (1) the closing price of the Shares as stated in the daily quotations sheets issued by the Stock Exchange on the offer date of the option which must be a trading day;
- (2) the average of the closing prices of the Shares as shown in the daily quotations sheets issued by the Stock Exchange for the five consecutive business days immediately preceding the offer date of the option; and
- (3) the nominal value of the Shares on the offer date of the option.

Upon acceptance of the options, the Eligible Participant shall pay HK\$1.00 to the Company as consideration for the grant. The acceptance of an offer of the grant of the option must be made within the date as specified in the offer letter (which shall not be later than 21 days from, and inclusive of, the date of offer) issued by the Company. The exercise period of any option granted under the Share Option Scheme shall not be longer than 10 years commencing on the date of grant and expiring on the last day of such 10-year period subject to the provisions for early termination as contained in the Share Option Scheme.

#### **COMPETING INTERESTS**

For the nine months ended 30 September 2022, none of the Directors, the substantial shareholders of the Company and their respective associates (as defined under the GEM Listing Rules) had any interest in a business which had competed or might compete, either directly or indirectly, with the business of the Group.

#### COMPLIANCE ADVISER'S INTERESTS

As at the date of this report, save and except for the participation of TC Capital International Limited ("TC Capital") as the sponsor in relation to the Listing and acting as the compliance adviser of the Company, neither TC Capital nor its directors, employees or close associates had any interests in the Company or any member of the Group (including options or rights to subscribe for such securities), which is required to be notified to the Group pursuant to Rule 6A.32 of the GEM Listing Rules.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the required standard of dealings (the "Required Standard of Dealings") set out in Rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct for dealing in securities of the Company by the Directors. Having made specific enquiries of all the Directors, each of them have confirmed that they have complied with the Required Standard of Dealings for the nine months ended 30 September 2022. No incident of non-compliance was noted by the Company for the nine months ended 30 September 2022.

#### PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the nine months ended 30 September 2022 and up to the date of this report.

#### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company is committed to achieve high standards of corporate governance to safeguard the interests of the shareholders of the Company and enhance its corporate value. The Company's corporate governance practices are based on the principles and code provisions as set out in the Corporate Governance Code in Appendix 15 to the GEM Listing Rules (the "CG Code"). During the nine months ended 30 September 2022, to the best knowledge of the Board, the Company had complied with the code provisions in the CG Code.

#### **AUDIT COMMITTEE**

The audit committee of the Company (the "Audit Committee") has been established with written terms of reference in compliance with Rules 5.28 and 5.29 of the GEM Listing Rules and code provision D.3.3 of the CG Code. The Audit Committee currently comprises three independent non-executive Directors and is chaired by Mr. Chan Cheong Tat. The other members are Mr. Chu Kin Wang, Peleus and Mr. Ho Chi Wai. The primary duties of the Audit Committee are to review and supervise the Company's financial reporting process, the internal control systems of the Group and the monitoring of continuing connected transactions. All members of the Audit Committee are appointed by the Board.

The Audit Committee had reviewed the unaudited consolidated results of the Group for the nine months ended 30 September 2022 and is of the opinion that such results complied with the applicable accounting standards, the requirements under the GEM Listing Rules and other applicable legal requirements, and that adequate disclosures had been made.

As at the date of this report, the Directors are:

#### **EXECUTIVE DIRECTORS**

Mr. Wong Wai Chit (Chairman)

Mr. Wong Man Chit (Chief Executive Officer)

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Chan Cheong Tat

Mr. Ho Chi Wai

Mr. Chu Kin Wang, Peleus

Hong Kong, 7 November 2022