ZHI SHENG GROUP HOLDINGS LIMITED 智昇集團控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 8370



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FINANCIAL RESULTS

The board of Directors of the Company (the "**Board**") is pleased to present the unaudited condensed consolidated results of the Group for the three months ended 30 September 2022, together with the comparative unaudited figures for the corresponding period in 2021 as follows:

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

	Notes		ree months September 2021 RMB'000
	Notes	(Unaudited)	(Unaudited)
Revenue	4	36,420	48,473
Cost of sales		(34,426)	(46,543)
Gross profit		1,994	1,930
Other income, net Selling and distribution expenses Administrative and other expenses Impairment loss on assets	5	1,651 (2,023) (5,105) (850)	740 (1,707) (14,296) (1,544)
Operating loss Finance costs	6	(4,333) (2,436)	(14,877) (1,623)
Loss before income tax Income tax (expense)/credit	7	(6,769) (354)	(16,500) 141
Loss for the period attributable to the owners of the Company		(7,123)	(16,359)
Other comprehensive expense/(gain) after income tax for the period: Item that may be reclassified subsequently to profit or loss: Exchange differences on translating foreign operations		(3,559)	21
Total comprehensive loss for the period attributable to the owners of the Company		(10,682)	(16,338)
Loss per share — Basic and diluted (RMB cents)	9	(0.79)	(1.80)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

	Share capital RMB'000	Share premium RMB'000	Convertible bonds equity reserve RMB'000	Share option reserve RMB'000	Other reserve RMB'000	Statutory reserve RMB'000	Foreign exchange reserve RMB'000	Retained earnings/ (accumulated losses) RMB'000	Total RMB'000
As at 1 July 2021 (Unaudited) Loss for the period Other comprehensive income: Exchange difference arising on translating of foreign operations	8,016 _	187,196 -	7,337		(11,131) _	4,521 _	(9,461) 	(25,307) (16,359)	161,171 (16,359) 21
Total comprehensive expense for the period		_	_	_	_	-	21	(16,359)	(16,338)
Recognition of shares based on share-based equity-settled payment expense Issue of convertible bonds Transfer to statutory reserve	- -	- -	1,062	9,530 	- -	- - 17	-	- (17)	9,530 1,062 -
As at 30 September 2021 (Unaudited)	8,016	187,196	8,399	9,530	(11,131)	4,538	(9,440)	(41,683)	155,425
As at 1 July 2022 (Audited)	8,016	187,196	22,217	16,575	(11,131)	4,608	(11,422)	(88,138)	127,921
Loss for the period Other comprehensive income: Exchange difference arising on translating of foreign operations	-	-	-	-	-	-	- (3,559)	(7,123)	(7,123) (3,559)
Total comprehensive expense for the period	-	-	-	-	-	-	(3,559)	(7,123)	(10,682)
Recognition of shares based on share-based equity-settled payment expense Transfer to statutory reserve	-	-	-	1,321	-	- 46	-	- (46)	1,321
As at 30 September 2022 (Unaudited)	8,016	187,196	22,217	17,896	(11,131)	4,654	(14,981)	(95,307)	118,560

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

1. CORPORATE INFORMATION

The Company was incorporated in the Cayman Islands with limited liability on 4 March 2016. The address of its registered office is Windward 3, Regetta Office Park, P.O. Box 1350, Grand Cayman KY1-1108, Cayman Islands. Its principal place of business in Hong Kong is at Room 747, 7/F, Star House, 3 Salisbury Road, Kowloon, Hong Kong and its headquarters is at 3/F, 222 Tianren Road, Gaoxin District, Chengdu City, Sichuan Province, the People's Republic of China (the "**PRC**").

The Company is an investment holding company. The Group is principally engaged in the manufacture and sales of furniture products in the PRC; and started to engage in the data centre business in the PRC and Hong Kong from January 2020. In June 2021, WNT, a subsidiary of the Company, and Gu'an Fu'ai entered into a buildout management agreement to commence buildout management service.

The shares of the Company were listed on GEM on 20 January 2017.

2. BASIS OF PREPARATION

Due to the resolution of the Board passed by the Company on 17 November 2021, the financial year end date will be changed from December 31 to June 30. Accordingly, the financial period reported by the Group for the first quarter of 2022/23 will cover the three months from 1 July 2022 to 30 September 2022, and the comparable data will cover the three months for the corresponding period in 2021.

The Group's unaudited condensed consolidated financial statements for the three months ended 30 September 2022 and the comparable figures for last year have not been audited, which have been prepared in accordance with Hong Kong Financial Reporting Standards 34 ("**HKFRS 34**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") and disclosure provisions under the Rules Governing the Listing of Securities on GEM of the Stock Exchange.

Other than the adoption of the new and revised Hong Kong Financial Reporting Standards ("**HKFRSs**") during the accounting period from 1 July 2022, the basis of preparation and accounting policies adopted in the preparation of such unaudited condensed consolidated financial statements are the same as those followed in the preparation of the audited financial statements of the Group for the eighteen months ended 30 June 2022.

The adoption of the new and revised HKFRSs has no material impact on such unaudited condensed consolidated financial statements. The Group did not early adopt the new and revised HKFRSs which had been issued but had not yet entered into force during the current accounting period of the Group.

The unaudited condensed consolidated financial statements are prepared on the historical cost basis.

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

3. SEGMENT REPORTING

The operating segments are determined with reference to the reports and financial information reviewed by the Company's executive directors responsible for financial and accounting matters for the purpose of assessment of performance and resource allocation.

For the three months ended 30 September 2022 (the "**Reporting Period**") and the corresponding period of last year, the Group has three reportable segments, which is manufacture and sale of furniture products, data centre business and buildout management service. The following summarises the operation of each reportable segment of the Group:

- Manufacture and sale of furniture products segment manufacture and sale of furniture products in the PRC for selling to the domestic PRC market;
- Data centre segment data centre business in the PRC and Hong Kong; and
- Buildout management service segment provide engineering and management service for buildout projects in the PRC.

	of furnitur For the thr	RMB'000 RMB'000		of furniture products Data centre man For the three months For the three months For the three months ended 30 September ended 30 September ender 2022 2021 2022 2021 RMB'000 RMB'000 RMB'000 RMB'000 RMB (Unaudited		managem For the th	RMB'000 RMB'000 (Unaudited		Total For the three months ended 30 September 2022 2021 RMB'000 RMB'000 (Unaudited) (Unaudited)	
	(onduartou)	(ondudicou)	(onuuunou)	lina rootatoa,	(onduation)		(onduantou)	(onduarcou)		
Segment revenue Sale of furniture products Information technology	8,439	11,915	-	-	-	-	8,439	11,915		
management service	_	_	502	261	-	_	502	261		
Internet access connection				201				201		
service	-	-	73	137	-	-	73	137		
Data centre operating and										
security service	-	-	-	250	-	-	-	250		
Rental of server racks	-	-	5,240	5,120	-	-	5,240	5,120		
Buildout management service	-	-	-	-	22,166	30,790	22,166	30,790		
	8,439	11,915	5,815	5,768	22,166	30,790	36,420	48,473		
Segment results	(4,838)	(5,566)	213	(975)	1,550	2,387	(3,075)	(4,154)		
Unallocated expenses							(2,142)	(11,419)		
Interest income							756	421		
Interest expense on										
convertible bonds							(2,308)	(1,348)		
Loss before income tax							(6,769)	(16,500)		

(a) Reportable segment revenue and results

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

For the convenience of comparison, the data center business for the corresponding period in 2021 was restated according to the annual audit opinion, and had been sub-divided into the data center segment and the buildout management service segment for examination.

Unallocated expenses during the Reporting Period mainly include share-based equity-settled payments, expenses of the Group's office in Hong Kong, which were not directly attributable to the business activities of any operating segment.

(b) Other segment information

	Manufactu of furnitur	re and sale e products	Data	centre		dout ent service	Unallo	ocated	To	tal
		ree months September								
	2022 RMB'000 (Unaudited)	2021 RMB'000 (Unaudited)								
Bank interest income	14	13	43	14	-	-	-	-	57	27
Interest income from										
other receivables	249	143	283	26	-	-	-	-	532	169
Interest income from										
loan receivables	-	-	-	-	-	-	756	420	756	420
Interest income arising										
from unwinding contract										
assets with significant										
financing component	59	21	-	-	-	-	-	-	59	21
Interest expense on lease										
liabilities	1	5	127	270	-	-	-	-	128	275
Interest expense on										
convertible bonds	-	-	-	-	-	-	2,308	1,348	2,308	1,348
Amortisation of intangible										
assets	-	-	-	1,402	-	-	-	-	-	1,402
Depreciation of right-of-use										
assets	97	191	921	3,506	-	-	-	-	1,018	3,697
Depreciation of property,										
plant and equipment	1,228	1,228	-	-	-	-	-	-	1,228	1,228
Loss on written off and										
disposal of property, plant										
and equipment	67	-	-	-	-	-	-	-	67	-
Impairment loss on trade and										
other receivables	850	1,543	-	-	-	-	-	-	850	1,543
Addition to property,										
plant and equipment	720	599	-	-	-	-	-	-	720	599
Share-based equity-settled										
payment expenses	-	-	-	-	-	-	1,369	9,530	1,369	9,530

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

(c) Geographical information

The Company is an investment holding company incorporated in the Cayman Islands and the principal place of the Group's operations is the PRC. Accordingly, the management determines the Group is domiciled in the PRC.

		ree months September
	2022	2021
	RMB'000	RMB'000
		(Unaudited
	(Unaudited)	and restated)
Revenue from external customers		
The PRC	36,407	48,212
Hong Kong, the PRC	13	261
	36,420	48,473

The geographical location of revenue allocated is based on the location at which the goods were delivered and the services were rendered. No geographical location of non-current assets is presented as all of the Group's non-current assets are physically based in the PRC.

(d) Information about major customer

The Group's customer base is diversified and includes only the following customers with whom transactions have exceeded 10% of the Group's revenue. During the Reporting Period, revenue attributed to Customer A from buildout management service segment are as follows:

		ee months September	
	2022	2021	From reporting segment
	RMB'000	RMB'000	
	(Unaudited)	(Unaudited)	
Customer A	22,166	30,790	Buildout management service

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

4. REVENUE

	For the thr ended 30 9 2022	ree months September 2021
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Revenue from contracts with customer		
within the scope of HKFRS 15		
Sale of furniture products	8,439	11,915
Information technology management service	502	261
Internet access connection service	73	137
Data centre operating and security service	-	250
Buildout management service	22,166	30,790
	31,180	43,353
Revenue from other sources		
Rental of server racks	5,240	5,120
	36,420	48,473

Disaggregation of revenue from contracts with customer within the scope of HKFRS 15 by the timing of revenue recognition is as follows:

	For the thr ended 30 S		
	2022 202		
	RMB'000	RMB'000	
	(Unaudited)	(Unaudited)	
Timing of revenue recognition			
At a point in time	8,439	11,915	
Over time	22,741	31,438	
	31,180	43,353	

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

During the Reporting Period, the Group's revenue was divided into three parts by reporting segment: sale of furniture products, data centre business and buildout management service with an analysis as follows:

		ree months September
	2022	2021
	RMB'000	RMB'000
		(Unaudited
	(Unaudited)	and restated)
Sale of furniture products	8,439	11,915
Data centre business	5,815	5,768
Buildout management service	22,166	30,790
	36,420	48,473

5. OTHER INCOME, NET

		For the three months ended 30 September		
	2022 RMB'000 (Unaudited)	2021 RMB'000 (Unaudited and restated*)		
Interest income arising from unwinding contract assets with significant financing components	59	21		
Bank interest income Interest income from Ioan receivables* Interest income from other receivables* Subsidy income and others	57 756 532 247	27 420 169 103		
	1,651	740		

Remark: *For the convenience of comparison, other income items for the corresponding period in 2021 were restated according to the annual audit categories.

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

6. FINANCE COSTS

	For the three for the three for the formed and the	
	2022 RMB'000 (Unaudited)	2021 RMB'000 (Unaudited)
Interest expense on bank borrowings Interest expense on lease liabilities Interest expense on convertible bonds	_ 128 2,308	_ 275 1,348
	2,436	1,623

7. INCOME TAX EXPENSE/(CREDIT)

	For the thr ended 30 S 2022 RMB'000 (Unaudited)	
Current tax — Tax for the period Deferred tax	414	269
— Current period	(60) 354	(410)

The Company is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of Cayman Islands and accordingly, is not subject to income tax in the Cayman Islands.

Provision was made for Hong Kong Profits Tax for the Reporting Period and the corresponding period of last year on a two-tiered profit tax basis, with provision for the first HK\$2 million of estimated assessable profits at a rate of 8.25%, and the estimated assessable profit in excess of HK\$2 million was provided at a rate of 16.5%.

Provision for the enterprise income tax in the PRC was calculated on a statutory tax rate of 25% of the estimated assessable profit as determined in accordance with the relevant income tax law in the PRC. Pursuant to the "Notice on Implementing Inclusive Tax Reduction and Exemption Policy for Small and Micro Enterprises (《關於實施小微 企業普惠性税收減免政策的通知》)", the Group's PRC entities are qualified as small and micro enterprises with an annual taxable income of RMB1 million or less, and are entitled to a 20% tax credit for their tax payable.

During the Reporting Period and the corresponding period of last year, except for individual subsidiaries that have made profits and have accrued income tax according to regulations, other subsidiaries are not required to pay corporate income tax due to losses or profits but need to make up for the losses for previous years.

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

8. DIVIDENDS

The Board does not recommend the payment of dividend for the results in respect of the first quarter for the three months ended 30 September 2022 (corresponding period in 2021: Nil). No shareholder has agreed to waive dividends.

9. LOSS PER SHARE

The loss per share is calculated by dividing loss attributable to the owners of the Company by the weighted average number of 907,333,333 and 907,333,333 ordinary shares in issue for the three months ended 30 September 2022 and 2021.

	For the three months ended 30 September	
	2022	2021
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
The loss used to calculate the		
basic loss per share	(7,123)	(16,359)
	'000 shares	'000 shares
Number of shares used to calculate the		
basic loss per share	907,333	907,333

Note: The calculation of the basic loss per share attributable to the owners of the Company is based on the loss for the Reporting Period of approximately RMB7.123 million (for the corresponding period of last year: a loss of approximately RMB16.359 million) and the weighted average number of 907,333,333 ordinary shares of the Company in issue (907,333,333 ordinary shares of the Company in issue for the corresponding period of last year).

There were no outstanding convertible bonds and share options which had antidilutive effect on the basic loss per share during the Reporting Period and the corresponding period of last year. Accordingly, the diluted loss per share was the same as the basic loss per share.

FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2022

10. CONVERTIBLE BONDS

On 15 January 2020, the Company issued zero coupon convertible bonds with a principal amount of HK\$12,400,000 for the acquisition of Polyqueue Limited. The convertible bonds will mature in four years from the issue date at their principal amount or can be converted into ordinary shares of the Company at the holder's option at initial conversion price HK\$0.24 per conversion share.

On 6 August 2021 the Company issued convertible loan notes with a nominal value of US\$8,000,000 at an interest rate of 4%. The notes are convertible at the option of the noteholders into fully paid ordinary shares with a par value of HK\$0.01 each of the Company on or after 6 August 2021 up to and including 6 February 2024 at an initial conversion price of HK\$0.5 per share. Any convertible notes not converted will be redeemed at maturity at 122% of their principal amount.

The fair value of the liability component was determined at the issue date of the convertible bonds and included in non-current financial liabilities, and was calculated using a market interest rate for an equivalent non-convertible bonds. The residual amount, representing the value of the equity conversion component, is included in convertible bond equity reserve.

The convertible bonds recognised in the consolidated statement of financial position is calculated as follows:

	As at 30 September 2022 RMB'000	As at 30 June 2022 RMB'000
As at the beginning of the period/year	64,835	7,041
Increase during the period/year: Fair value of the convertible bonds Less: transaction costs Less: Amount classified as equity	- - -	65,710 (1,815) (14,880)
Liability component on initial recognition	-	49,015
Interest expense Interest paid Exchange realignment	2,308 (1,128) 4,128	7,833 (1,035) 1,981
Liability component as at the end of period/year	70,143	64,835

The principal amount of the convertible bonds as at 30 September 2022 was approximately RMB67,806,000 (30 June 2022: RMB63,858,000).

BUSINESS REVIEW

The Group is principally engaged in the manufacture and sale of furniture products and sells its products to the domestic PRC market with a large proportion of its sales derived from Sichuan Province, Chongqing City and Guizhou Province; the Group sells its products to its customers mainly through two major sales channels, namely participating in tenders and direct sales. The Group operates a sales office, Sichuan Greenland Furniture Co., Limited (**"Sichuan Greenland**"), in Chengdu City and a branch office, Chongqing Branch Office (**"Chongqing Branch Office"**) of Sichuan Greenland, in Chongqing City

In addition, the Group started to engage in data centre business in the PRC and Hong Kong from 2020. It aims to establish diversified operations and strive for stable revenue, which is a strategic deployment to strengthen the Group's ability to overcome the economic difficulties. In June 2021, the Group commenced to carry out buildout management service business.

Manufacture and sale of furniture products business

During the Reporting Period, the Group achieved a revenue from manufacture and sale of furniture products segment of approximately RMB8.4 million, representing a decrease of approximately RMB3.5 million or approximately 29.2% as compared to the corresponding period of last year. Due to the prolonged novel coronavirus epidemic in various areas of China since January 2022, local governments have implemented multiple quarantine and pandemic control measures to control the epidemic in a timely manner, causing inevitable negative impact to the economy. The impact on the furniture industry has exceeded our previous expectations and the furniture industry is facing further reshuffle as there is a depression in the commercial real estate investment. During the Reporting Period, affected by the high temperature power curtailment policy of Sichuan Province in August, the power outage was suspended for half a month, and the half-month lockdown of Sichuan Province in September under the novel coronavirus epidemic, the Group's furniture production line in Chengdu was in a semi-shutdown state for almost the entire quarter.

Under the above circumstance, the Group decided to focus on consolidating the markets in the southwestern regions including Sichuan Province, together with coordinating the supply chain relationship between customers and suppliers by paying extra installation and delivery fees, loading and unloading expenses in order to ensure on time delivery of customers' orders in Sichuan Province. At the same time, the Company strictly controls various costs and expenses, and strives to eliminate the influence of various adverse factors. During the Reporting Period, the loss before income tax of manufacture and sale of furniture products segment was approximately RMB4.8 million (corresponding period of last year: loss before income tax of approximately RMB5.6 million).

Data centre business

During the Reporting Period, the Group achieved a revenue from the existing business of the data centre segment of approximately RMB5.8 million, representing a slight increase of approximately RMB0.05 million or approximately 0.8% as compared to the corresponding period of last year. Although the current revenue from the data centre segment is mainly the rental income from server rack rentals, the business is relatively stable. However, due to the pessimistic sentiment of the novel coronavirus epidemic that has lasted for more than two years, some customer did not renew their leases upon expiry or were undergoing business downsizing. As such, the Company strived to maintain existing long-term customers through keeping good communication with customers and enhancing customer stickiness. Based on the efforts above, the Company tapped into the inherent potential of long-term customers and assisted in their expansion and growth while endeavouring to develop new customer bases through various channels. Currently, the business is still slowly recovering. During the Reporting Period, the existing business of the data centre segment has contributed approximately RMB0.2 million to the Group's profit before income tax (corresponding period of last year: loss before income tax of approximately RMB1 0 million)

Buildout management service business

In June 2021, a subsidiary of the Group, 北京萬諾通科技有限公司 (Beijing Wannuotong Technology Company Limited, "WNT"), entered into a buildout management agreement with Gu'an Fu'ai Electronics Co. Ltd. ("Gu'an Fu'ai"), to provide engineering and management service as construction manager for buildout construction works and the profit of the relevant business is recognised according to the progress of the buildout management project. During the Reporting Period, the Group recognised a gross profit of approximately RMB2.1 million (corresponding period of last year: approximately RMB2.5 million).

During the Reporting Period, the Group recorded a revenue of approximately RMB36.4 million, representing a decrease of approximately RMB12.1 million or approximately 24.9% as compared to the corresponding period of last year. During the Reporting Period, the Group recorded a loss of approximately RMB7.1 million, as compared with the loss of approximately RMB16.4 million recorded by the Group for the corresponding period of last year. For details on the decrease of loss and analysis of revenue, cost, fees and other indicators for the Reporting Period, please refer to the section headed "Management Discussion and Analysis — Financial Review" of this report.

PROSPECTS

Looking forward, in the face of the relentless outbreak of the novel coronavirus epidemic, the escalating Russia-Ukraine war and the continuous restrictions on China's economy imposed by the US, it seems that the outbreak of global inflation crisis and economic recession are inevitable. The slump in real estate has made the entire furniture market very weak, and the Group still faces severe challenges in the future. Despite this, the Group remains confident in its efforts for improving the current operating conditions of the furniture segment, and will ensure that the market share in the Southwest market and a reasonable profit margin to achieve a balance by making use of its staff incentive mechanism in a timely manner.

In respect of data centre segment, apart from maintaining the existing business, the Company has been exploring opportunities for the expansion of the business scope of the Group to further improve the profitability of its data centre business. The Company will grasp the strategic opportunity arising from the development of data centers by the Chinese government in an effort to consolidate its strengthens and capability, take its business scale to a higher level and increase its market share and competitiveness.

The Group has commenced its buildout management services in June 2021, and the experience and expertise related to the buildout projects will constitute part of the track record of WNT, which may bring more business opportunities. Meanwhile, WNT will be able to establish a business network with professional investors, contractors and suppliers to further develop its data centre business, such as providing value-added services and installation and maintenance services to other data centres.

We believe that the above initiatives will effectively increase the future profitability of the Group, and will have a positive impact on its profitability and asset operation in the coming years.

FINANCIAL REVIEW

Revenue

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During the Reporting Period, the Group achieved a revenue of approximately RMB36.4 million, representing a decrease of approximately RMB12.1 million or approximately 24.9% as compared to the corresponding period of last year. Of which:

Manufacture and sale of furniture products segment: during the Reporting Period, the Group achieved a revenue from sales of furniture products of approximately RMB8.4 million, representing a decrease of approximately RMB3.5 million or approximately 29.2% as compared to the corresponding period of last year, which was mainly attributable to the facts that:

(i) Revenue from the five southwestern provinces and regions such as Sichuan and Chongqing (including the Chongqing Branch Office) decreased by approximately RMB3.2 million or 27.7% as compared to the corresponding period of last year. During the Reporting Period, except for the revenue of Sichuan Province, which increased by approximately RMB1.2 million or 18.0% as compared with the corresponding period of last year, other southwestern provinces such as Chongqing City and Guizhou Province all experienced a significant decrease year-on-year.

As a result of intensified market competition, the overall demand of the furniture industry was weak, and customers have become more cautious in purchasing or replacing furniture. Together with the effects a half-month suspension of power outage of Sichuan Province in August, and the half-month lockdown of Sichuan Province in September under the novel coronavirus epidemic during the Reporting Period, the Group's furniture production line in Chengdu was in a semi-shutdown state for almost the entire quarter. Under this circumstance, the Group decided to focus on consolidating the markets in the southwestern regions including Sichuan Province, together with coordinating the supply chain relationship between customers and suppliers by paying extra installation and delivery fees, loading and unloading expenses in order to ensure on time delivery of customers' orders in Sichuan Province.

(ii) The sales data of other provinces and regions other than the five southwest provinces and regions are relatively small in both years, of which the revenue of Beijing City and Zhejiang Province has dropped significantly as compared to last year; while the revenue of Guangdong Province has improved as compared to last year, which has made up for the decrease in revenue from the manufacture and sale of furniture products segment to a certain extent; and

Data centre segment: during the Reporting Period, the existing business of the data centre segment realised a revenue of approximately RMB5.8 million, representing a slight increase of approximately RMB0.05 million or approximately 0.8% as compared to the corresponding period of last year. Due to the impact of novel coronavirus epidemic, some customers' leases were not renewed upon expiry. Currently, the business is still slowly recovering. The total revenue of new customers is slightly more than the revenue lost from the existing customers, both of which were the main reasons for the increase in revenue of the data centre segment year-on-year.

Buildout management service segment: during the Reporting Period, the Group recognised the revenue generated from the buildout management services of approximately RMB22.2 million, representing a decrease of approximately RMB8.6 million or 28.0% as compared to the corresponding period of last year. The decrease in the revenue generated from the buildout management services was the main contributor to the decline in the Group's revenue.

Cost of sales

Cost of sales mainly comprised (i) raw materials used for production; (ii) cost of products purchased; (iii) labour costs; and (iv) production or operation overheads such as depreciation, amortisation of intangible assets, utilities bills, maintenance fee and rent; and (v) cost of the buildout management services. The Group's cost of sales for the Reporting Period was approximately RMB34.4 million, representing a decrease of approximately RMB12.1 million or 26.0% as compared to approximately RMB46.5 million for the corresponding period of last year. Of which:

Manufacture and sale of furniture products segment: cost of sales for the Reporting Period was approximately RMB9.0 million, representing a decrease of approximately RMB3.4 million or 27.2% as compared to the corresponding period of last year. The cost of sales dropped due to the decline in sales, but the decline in cost of sales was smaller than the decline in revenue, resulting in a larger decline in gross profit margin. Based on the composition analysis of cost of sales, of which: (i) the cost of raw materials used and products purchased decreased by approximately RMB3.6 million (during the Reporting Period, the provision for loss of inventories decreased by approximately RMB0.3 million as compared to the corresponding period of last year, further decreased the cost of materials of sales); (ii) wages of production staff increased by approximately RMB0.2 million, which was mainly attributable to the increase in temporary overtime wages in order to ensure on-time delivery of orders; and (iii) other production expenses were generally the same as compared to the corresponding period of last year.

Data centre segment: cost of sales of the existing business for the Reporting Period was approximately RMB5.3 million, representing a decrease of approximately RMB0.5 million or 9.3% as compared to the corresponding period of last year. The decrease in cost of sales were mainly attributable to the facts that: (i) the cost of sales for the corresponding period of last year included the amortisation of the intangible assets arising from the acquisition of the data centre of approximately RMB1.402 million in the corresponding period of last year, while the above mentioned intangible assets has completed the amortisation last year, so there were no expenses related to the amortisation during the Reporting Period; and (ii) increase in wages and other overhead as compared to the corresponding period of last year, which partially offset by the decrease in cost of sales resulting from (i) above.

Buildout management service segment: during the Reporting Period, the Group recognised the cost of the buildout management services of approximately RMB20.1 million, representing a decrease of approximately RMB8.2 million or 29.0% as compared to the corresponding period of last year, which was mainly attributable to the decrease of the recognition of the revenue in relation to buildout projects during the Reporting Period.

Gross profit

Gross profit slightly increased to approximately RMB1.994 million for the Reporting Period from approximately RMB1.93 million for the corresponding period of last year. Of which:

Manufacture and sale of furniture products segment: During the Reporting Period, the gross loss was approximately RMB546,000, and the gross loss increased by approximately RMB124,000 or 29.3% year-on-year. The gross profit margin of furniture decreased from approximately -3.5% in the corresponding period of last year to approximately -6.5% during the Reporting Period. As a result of the weakening of overall demand, the market competition was intensified; customers have become more cautious in purchasing or replacing furniture. Together with the effects a half-month suspension of power outage of Sichuan Province in August, and the half-month lockdown of Sichuan Province in September under the novel coronavirus epidemic during the Reporting Period, the Group's furniture production line in Chengdu was in a semi-shutdown state for almost the entire quarter. The sales revenue base is small, but certain cost of sales will not decline in proportion to sales income. As such, the Group adhered to its operation strategies last year and continued to compete for more orders at lower product prices in order to maintain effective operations.

Data centre segment: gross profit of the existing business for the Reporting Period was approximately RMB490,000. Gross profit increased by approximately RMB590,000 as compared to the corresponding period of last year. The increase in gross profit margin from approximately -1.7% for the corresponding period of last year to approximately 8.4% for the Reporting Period were mainly attributable to the facts that: (i) the amortisation of the intangible assets arising from the acquisition of the data centre of approximately RMB1.402 million in the corresponding period of last year, while the above mentioned intangible assets has completed the amortisation last year, so there were no expenses related to the amortisation during the Reporting Period; and (ii) increase in wages and other overhead as compared to the corresponding period of last year, which partially offset by the increase in gross profit resulting from (i) above.

Buildout management service segment: during the Reporting Period, the Group recognised the gross profit of the buildout management services of approximately RMB2.05 million, representing a decrease of approximately RMB402,000 or 16.4% as compared to the corresponding period of last year, which was mainly attributable to the decrease in the recognition of revenue relevant to buildout projects as compared to the corresponding period of last year.

Other income, net

During the Reporting Period, the Group's other income, net increased by approximately 123.1% to approximately RMB1.651 million from approximately RMB740,000 for the corresponding period of last year, which were mainly attributable to the facts that: (i) interest income of loan receivable during the Reporting Period increased by approximately RMB336,000 as compared to the corresponding period of last year, which was mainly attributable to the increase in interests of loans of RMB50.0 million granted by the Company to Mega Data Investment Limited ("SPV"). (ii) interest income from other receivables during the Reporting Period increased by approximately RMB363,000 as compared to the corresponding period of last year, mainly attributable to interest income from other receivables of data centre segment increased approximately RMB256,000, and dividend income from financial assets at fair value through profit or loss increased approximately RMB107,000; and (iii) the total increase of subsidy and other income, interest income arising from unwinding contract assets with significant financing component, interest income of deposit, etc. was approximately RMB212,000.

Selling and distribution expenses

During the Reporting Period, the Group's selling and distribution expenses increased by approximately RMB0.3 million or 18.5% from approximately RMB1.7 million to approximately RMB2.0 million as compared to the corresponding period of last year, of which: the data centre segment, the buildout management service segment did not incur any selling expenses during the Reporting Period. The increase in the selling and distribution expenses of the manufacture and sale of furniture products segment was mainly due to the fact that: the installation and delivery fees, loading and unloading expenses incurred increased by approximately RMB0.4 million since the Company wanted to ensure to deliver customer orders as scheduled under the impact of the power outage of Sichuan Province was suspended for half a month and the half-month lockdown of Sichuan Province in September under the novel coronavirus epidemic during the Reporting Period. During the Reporting Period, the increase in renovation expenses of showroom as compared to the corresponding period of last year.

Administrative and other expenses

Administrative and other expenses of the Group during the Reporting Period decreased by approximately RMB9.8 million or 62.4% from approximately RMB15.8 million to approximately RMB6.0 million, of which: administrative and other expenses of the data centre segment and buildout management service segment amounted to approximately RMB1.0 million, representing an increase of approximately RMB0.2 million or 24.1% as compared to the corresponding period of last year. The increases were mainly attributable to the increase in legal and professional fees incurred during the Reporting Period. Excluding the administrative expenses incurred from the data centre segment and buildout management service segment, the Group's administrative and other expenses for the Reporting Period amounted to approximately RMB5.0 million, representing a decrease of approximately RMB10.0 million or 67.1% as compared to the corresponding period of last year. The decreases were mainly attributable to the facts that: (i) the recognition of sharebased equity settled payment expenses of the Company was decreased by approximately RMB8.2 million as compared to the corresponding period of last year; (ii) the decrease of approximately RMB0.7 million in the provision for ECLs of trade and other receivables and prepayments of the Company as compared to the corresponding period of last year; and (iii) the decrease in legal and professional fees, tax year-on-year during the Reporting Period, together with the Group's stringent control of daily administrative expenses, resulting the decrease in expenses such as office expenses, entertainment expenses.

Finance Costs

The Group incurred finance costs of approximately RMB2.4 million for the Reporting Period, while the finance costs of the Group in corresponding period of last year was approximately RMB1.6 million, representing a year-on-year increase of approximately 50.1%. The increase of the Group's finance costs was mainly due to: (i) the interest expense arising from the issuance of convertible bonds by the Group increased by approximately RMB1.0 million as compared to the corresponding period of last year, which was mainly attributable to the completion of the placing of convertible bonds with a total principal amount of US\$8 million on August 6, 2021, and the imputed interest expense incurred increased by approximately RMB1.0 million year-on-year, as of the Reporting Period; (ii) the interest expense on lease liabilities incurred under the HKFRS 16 decreased by approximately RMB0.2 million year-on-year as compared to the corresponding period of last year.

Income Tax Expense

The Group's income tax expense for the Reporting Period was approximately RMB354,000, as compared to the income tax credit of approximately RMB141,000 in the corresponding period of last year. The income tax expense of the Group were due to the facts that: (i) during the Reporting Period, the subsidiaries under data centre segment began to accrue and pay income tax of approximately RMB414,000 after making up for the losses of the previous years. Apart from that, the Group was in a loss for the corresponding period, some of the subsidiaries recorded a profit which was not subject to income tax due to the compensation for the loss of the previous years; (ii) deferred tax credit in respect of the acquisition of data centre segment and the fair value adjustment of assets caused by the acquisition of subsidiaries in previous years decreased significantly during the Reporting Period as compared to the corresponding period of last year.

PLEDGE OF ASSETS

The Company entered into an agreement with 東莞市耀邦集團有限公司 (Dongguan Yaobang Group Company Limited, "**Yaobang Group**") on 25 January 2022, whereby the Company will provide a parcel of land and buildings located at Chengdu City as a pledge for a term of 36 months, to assist Yaobang Group in securing financing from the bank(s). At the extraordinary general meeting held on 12 April 2022 held by the Company, it was resolved to approve, confirm and ratify the above agreement. For details of the agreement, please refer to the announcement dated 25 January 2022 and the circular dated 25 March 2022 of the Company.

On 25 May 2022, the financing arrangement between Yaobang Group and a bank was finalized, which authorized its subsidiary to enter into a borrowing agreement with ICBC for a working capital amounted RMB45.0 million with a loan term of 12 months from the date of withdrawal.

Other than that, the Group had no guarantee contract in respect of asset pledge.

DISCLOSURE OF INTERESTS

(a) Interests and short positions of Directors and chief executive in shares, underlying shares and debentures of the Company and its associated corporations

As at 30 September 2022, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("**SFO**")) which were required (i) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO), or (ii) to be entered into the register required to be kept therein, pursuant to Section 352 of the SFO, or (iii) to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.68 of the GEM Listing Rules relating to the required standard of dealings by directors were as follows:

Name of Director	Capacity/ Nature of interest	Number of ordinary shares held/ interested	Approximate percentage of the Company's issued share capital (Note 5)
Mr. Ma Gary Ming Fai (" Mr. Ma ")	Interest in a controlled corporation (Note 1)	245,300,400 (Long position)	27.04%
Mr. Yi Cong	Interest of spouse	116,580,000	12.85%
(" Mr. Yi ")	(Note 2)	(Long position)	
Mr. Lai Ningning	Beneficial Owner	100,000,000	11.02%
(" Mr. Lai ")	(Note 3)	(Long position)	
Mr. Li Saint Chi	Beneficial owner	2,000,000	0.2204%
Sainti (" Mr. Li ")	(Note 4)	(Long position)	

Notes:

- Such shares are held by Sun Universal Limited, and its 100% equity interest is owned by Mr. Ma. Mr. Ma is deemed to be interested in the shares held by Sun Universal Limited for the purpose of Part XV of the SFO.
- Mr. Yi is the spouse of Ms. Zhang Gui Hong. Accordingly, Mr. Yi is deemed to be interested in all the shares which Ms. Zhang Gui Hong is interested for the purpose of Part XV of the SFO.
- 3. Pursuant to the Share Option Deed, the Company granted share options to Mr. Lai, and Mr. Lai has the right to request the Company to allot and issue up to 100,000,000 subscription shares at the subscription price. After Mr. Lai fully exercised the share options, his shareholding represents 11.02% of the existing issued share capital of the Company and approximately 9.93% of the Company's issued share capital enlarged by the issuance of subscription shares.
- 4. Pursuant to the Share Option Scheme, the Company granted share options to Mr. Li, and Mr. Li has the right to request the Company to allot and issue up to 2,000,000 subscription shares at the subscription price. Upon the share options are exercised by Mr. Li in full, his shareholding represents 0.2204% of the existing issued share capital of the Company and approximately 0.2199% of the Company's issued share capital enlarged by the issuance of subscription shares.
- 5. Based on the total number of 907,333,333 ordinary shares in issue as at 30 September 2022.

Save as disclosed above, as at 30 September 2022, none of the Directors nor the chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were required (i) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and/ or short positions which they were taken or deemed to have under such provisions of the SFO) or (ii) to be entered into the register required to be kept therein, pursuant to Section 352 of the SFO, or (iii) to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.68 of the GEM Listing Rules relating to the required standard of dealings by directors.

(b) Interests and short positions of the substantial shareholders in the shares and underlying shares

As at 30 September 2022, the following persons (not being a Director or chief executive of the Company) had or were deemed to have interests in shares or underlying shares of the Company which were recorded in the register required to be kept by the Company under Section 336 of the SFO, or which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO and the GEM Listing Rules.

Name of shareholder	Capacity/ Nature of interest	Number of ordinary shares held/interested	Approximate percentage of the Company's issued share capital (Note 6)
Sun Universal Limited (" Sun Universal ")	Beneficial Owner	245,300,400 (Long Position)	27.04%
Ms. Hung Fung King Margaret (" Ms. Hung ")	Interest of spouse (Note 1)	245,300,400 (Long Position)	27.04%
Brilliant Talent Global Limited	Beneficial Owner (Note 2)	116,580,000 (Long Position)	12.85%
Ms. Zhang Gui Hong (" Ms. Zhang ")	Interest in a controlled corporation (<i>Note 2</i>)	116,580,000 (Long Position)	12.85%
Even Joy Holdings Limited (" Even Joy ")	Beneficial Owner (Note 3)	46,800,000 (Long Position)	5.15%
Mr. Hung Kwong Yee (" Mr. Hung ")	Interest in a controlled corporation (Note 4)	46,800,000 (Long Position)	5.15%
Mr. Tsoi Tak (" Mr. Tsoi ")	Beneficial Owner (Note 5)	46,800,000 (Long Position)	5.15%

Notes:

- Ms. Hung is the spouse of Mr. Ma. Accordingly, Ms. Hung is deemed to be interested in the shares held by Mr. Ma for the purpose of Part XV of the SFO.
- The entire issued share capital of Brilliant Talent Global Limited is legally and beneficially owned by Ms. Zhang. Ms. Zhang is deemed to be interested in the shares held by Brilliant Talent Global Limited for the purpose of Part XV of the SFO.
- 3. Pursuant to the Placing Agreement (Note 10 to the financial statements), the Company conditionally allotted the convertible bonds to Even Joy such that the placee may convert up to 46,800,000 shares of the Company at the conversion price. Upon conversion in full, his shareholding represents 5.15% of the existing issued share capital of the Company. During the Reporting Period, Even Joy has not converted such convertible bonds.
- 4. The entire issued share capital of Even Joy is legally and beneficially owned by Mr. Hung. Pursuant to Part XV of the SFO, Mr. Hung is deemed to be interested in the shares held by Even Joy.
- 5. Pursuant to the Placing Agreement (Note 10 to the financial statements), the Company conditionally allotted the convertible bonds to Mr. Tsoi such that the placee may convert up to 46,800,000 shares of the Company at the conversion price. Upon conversion in full, his shareholding represents 5.15% of the existing issued share capital of the Company. During the Reporting Period, Mr. Tsoi has not converted the convertible bond.
- 6. Based on the total number of 907,333,333 ordinary shares in issue as at 30 September 2022.

Save as disclosed above, as at 30 September 2022, the Company had not been notified by any person who had interests or short positions in the shares, underlying shares or debentures of the Company required to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO.

SHARE OPTION SCHEME

On 19 December 2016, the Board of Directors and shareholders of the Company through a written resolution approved and conditionally adopted the Company's original share option scheme (the "Share Option Scheme"). On 1 June 2022, the Company granted a share option to Mr. Li Saint Chi Sainti ("Mr. Li", one of the independent non-executive Directors of the Company) at a consideration of HK\$1.00, which Mr. Li may exercise during the share option period, giving Mr. Li the right to require the Company to allot and issue up to 2,000,000 subscription shares at the subscription price in accordance with the terms and conditions of the Share Option Scheme. As of the Reporting Period, Mr. Li had not exercised the above share options.

Besides, on 2 June 2021, the Company granted a share option deed (the "**Share Option Deed**") to Mr. Lai Ningning ("**Mr. Lai**", one of the executive Directors of the Company) at a consideration of HK\$1.00, which may be exercised during the Share Option Deed period, giving Mr. Lai the right to require the Company to allot and issue up to 100,000,000 subscription shares at the subscription price, subject to the terms of the Share Option Deed. As of the Reporting Period, Mr. Lai had not exercised the above share option deed.

Save as disclosed above, as at 30 September 2022, no share option was granted, exercised, cancelled or lapsed pursuant to the Share Option Scheme.

COMPETING INTERESTS

Mr. Ma, an executive Director, is the sole shareholder of Myshowhome International Limited ("**Myshowhome International**", together with its subsidiaries, the "**Myshowhome Group**"). Myshowhome International holds 100% interest in Myshowhome (Hong Kong) Limited ("**Myshowhome HK**"), which in turn holds 100% interest in Dongguan Shangpin Furniture Co., Ltd. (東莞市尚品家具 有限公司) ("**Shangpin**"). Shangpin is a wholly foreign owned enterprise established under the laws of the PRC on 10 July 2012 with a registered capital of HK\$8 million and is principally engaged in the manufacturing of sofas and sofabeds for export to places outside the PRC. Mr. Ma confirms that Myshowhome International and Myshowhome HK are both investment holding companies. Mr. Ma has entered into a deed of non-competition in favour of the Company, and he and his close associates will abstain from voting on matters relating to the Group or Myshowhome Group where actual or potential conflicts of interest may arise.

Mr. Lai, an executive Director, has executed a non-competition undertaking in favour of the Company that he shall not and shall procure his associates not to engage in any Restricted Business unless the Company rejects such business opportunity. "Restricted Business" shall mean any business which competes or is likely to compete with the business currently and from time to time engaged by the Group (including but not limited to (i) the manufacture and sale of office furniture products in the PRC; and (ii) the data centre business in the PRC) but excluding Mr. Lai's interests in China Internet Exchange and/or the JV (together as the "**Excluded Companies**") and the relevant subsidiaries of such Excluded Companies. Details are set out in the circular issued on 16 July 2021 by the Company.

Save as disclosed above, for the three months ended 30 September 2022, none of the Directors or substantial Shareholder or any of their respective associates (as defined under the GEM Listing Rules) has any interest in a business apart from the Group's business which competes or is likely to compete, directly or indirectly, with the Group's business, and would require disclosure pursuant to Rule 11.04 of the GEM Listing Rules.

SIGNIFICANT EVENTS DURING THE REPORTING PERIOD

During the Reporting Period, the Group has no significant events that shall be disclosed but had not been disclosed.

EVENTS AFTER REPORTING PERIOD

As at the date of this report, there were no events that shall be disclosed but had not been disclosed.

AUDIT COMMITTEE

The Company established the Audit Committee (the "Audit Committee") on 19 December 2016 with written terms of reference. The full terms of reference setting out details of duties of the Audit Committee is available on the websites of the Stock Exchange and the Company.

The Audit Committee comprises three independent non-executive Directors, namely Mr. Chan Wing Kit, Ms. Cao Shao Mu and Mr. Li Saint Chi Sainti. Mr. Chan Wing Kit is the chairman of the Audit Committee.

The Audit Committee has reviewed the Group's unaudited consolidated financial statements for the three months ended 30 September 2022. The Audit Committee is of the view that the unaudited consolidated results are in compliance with the applicable accounting standards, the GEM Listing Rules and other legal requirements, and that the sufficient disclosure was made.

SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted Rules 5.48 to 5.67 of the GEM Listing Rules as its own code of conduct ("**Code of Conduct**") regarding securities transactions by the Directors. The Company has confirmed, having made specific enquiry of the Directors, that all the Directors have complied with the Code of Conduct throughout the three months ended 30 September 2022 and up to the date of this report.

CHANGE IN INFORMATION OF DIRECTORS

For the three months ended 30 September 2022, there was no change in the information of Directors required to be disclosed pursuant to Rule 17.50A(1) of the GEM Listing Rules.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the period from the Listing Date to the Reporting Period, the Company did not redeem any of its shares, and neither the Company nor any of its subsidiaries have purchased or sold any shares of the Company.

CORPORATE GOVERNANCE PRACTICES

The Group is committed to ensuring high standards of corporate governance and business practices. The Company's corporate governance practices are based on the Corporate Governance Code (the "**CG Code**") as set out in Appendix 15 of the GEM Listing Rules. During the period from the Listing Date to the Reporting Period, the Company has complied with the applicable code provisions of the CG Code.

By order of the Board Zhi Sheng Group Holdings Limited Yi Cong Executive Director

Hong Kong, 14 November 2022

As at the date of this report, the executive Directors are Mr. Yi Cong, Mr. Liang Xing Jun, Mr. Ma Gary Ming Fai and Mr. Lai Ningning; the non-executive Director is Mr. Luo Guoqiang; and the independent non-executive Directors are Mr. Chan Wing Kit, Ms. Cao Shao Mu and Mr. Li Saint Chi Sainti.