# Directors' Report

The directors have pleasure in presenting their annual report and the audited financial statements for the year ended 30th September, 2000.

#### PRINCIPAL ACTIVITIES

The Company is an investment holding company. The principal activities of the Group are the manufacture and marketing of athletic footwear, athletic style leisure footwear, casual and outdoor footwear.

An analysis of the turnover of the Group by geographical market is as follows:

	US\$'000
United States of America	901,369
Europe	452,286
Asia	221,771
Canada	53,081
South America	25,458
Other areas	37,163
	1,691,128

The contribution to profit from operations by individual geographical market is not presented as the contribution to profit from operations from each geographical market as a proportion of turnover from that market is in line with the overall ratio of profit to turnover achieved by the Group.

## **RESULTS AND DIVIDENDS**

The results of the Group for the year ended 30th September, 2000 are set out in the consolidated income statement on page 30 of the annual report.

An interim dividend of 40 Hong Kong cents per share was paid during the year. The directors recommend a final dividend of 55 Hong Kong cents per share.

# FINANCIAL SUMMARY

A summary of the results, assets and liabilities of the Group for the past five financial years is set out on page 82 of the annual report.

## SHARE CAPITAL AND SHARE OPTIONS

Details of movements during the year in the issued share capital and share options of the Company are set out in notes 27 and 28 to the financial statements.

## **RESERVES**

Details of movements in the reserves of the Group and the Company during the year are set out in note 29 to the financial statements

#### INVESTMENT PROPERTIES

The Group's investment properties at 30th September, 2000 were revalued by an independent firm of professional property valuers on an open market value basis. Details of movements in the investment properties of the Group during the year are set out in note 11 to the financial statements.

# PROPERTY, PLANT AND EQUIPMENT

During the year, the Group incurred costs of approximately US\$56 million for construction of new factory buildings, dormitories, staff quarters and accommodation facilities, mainly in the People's Republic of China and Indonesia, acquired land and buildings at a cost of approximately US\$19 million and acquired plant and equipment at a cost of approximately US\$128 million for the purpose of expanding the Group's business as well as the improvement of recreational and welfare facilities for employees.

These and other movements during the year in the property, plant and equipment of the Group and the Company are set out in note 12 to the financial statements.

# PRINCIPAL SUBSIDIARIES, ASSOCIATES AND JOINTLY CONTROLLED ENTITIES

Details of the Company's principal subsidiaries, the Group's principal associates and jointly controlled entities at 30th September, 2000 are set out in notes 39, 40 and 41 to the financial statements.

## **BORROWINGS**

Bank borrowings of the Group and the Company which are repayable within one year or on demand are classified as current liabilities as set out in note 22 to the financial statements. A repayment analysis of bank and other borrowings is set out in notes 23 and 24 to the financial statements.

#### **DONATIONS**

During the year, the Group made charitable and other donations totalling approximately US\$0.2 million.

## **DIRECTORS AND DIRECTORS' SERVICE CONTRACTS**

The directors of the Company during the year and up to the date of this report were:

# Executive directors:

Tsai Chi Neng (Chairman)

David N.F. Tsai (Managing Director)

Li I Nan, Steve

Kung Sung Yen

Lu Chin Chu

Kuo Tai Yu

Lu Shang Ping

Edward Y. Ku

## Non-executive directors:

Choi Kwok Keung (Vice Chairman)

Yang Xiang-Dong

(resigned on 21st January, 2000)

(appointed on 21st January, 2000)

Henry Cornell

Shih Hung\*

John J.D. Sy\*

In accordance with clause 87 of the Company's Bye-laws, Messrs. Choi Kwok Keung, Shih Hung and John J.D. Sy retire and, being eligible, offer themselves for re-election.

The term of office of each of the non-executive directors is the period up to his retirement as required by the Company's Bye-laws.

None of the directors being proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

<sup>\*</sup> Independent non-executive directors

# **DIRECTORS' INTERESTS IN SECURITIES**

As at 30th September, 2000, the interests of directors in the ordinary shares of the Company as recorded in the register maintained by the Company pursuant to Section 29 of the Hong Kong's Securities (Disclosure of Interests) Ordinance (the "SDI Ordinance") were as follows:

# Number of ordinary shares held

	Personal	Family	Corporate	Other
Name of director	interest	interest	interest	interest
Tsai Chi Neng	_	_	_	174,682,750 <i>(a)</i>
David N.F. Tsai	_	_	_	174,682,750 <i>(a)</i>
Li I Nan, Steve	-	_	_	_
Kung Sung Yen	-	_	_	_
Lu Chin Chu	-	_	_	_
Kuo Tai Yu	-	_	_	_
Lu Shang Ping	-	_	2,243,345 <i>(b)</i>	_
Edward Y. Ku	-	_	_	_
Choi Kwok Keung	5,840,560	_	15,180,000 <i>(c)</i>	_
Yang Xiang-Dong	_	_	_	_
Shih Hung	_	_	_	_
John J.D. Sy	_	_	_	_

# Notes:

- (a) 89,747,411, 76,233,720 and 8,701,619 ordinary shares were held by Quicksilver Profits Limited, Red Hot Investments Limited and Moby Dick Enterprises Limited respectively, all of which were held by HSBC International Trustee Limited as trustee for The Tsai Family Trusts, two discretionary trusts the discretionary objects of which include Messrs. Tsai Chi Neng and David, N.F. Tsai and their respective family members.
- (b) 2,243,345 ordinary shares were held by Megamark Investment Limited, a company in which Mr. Lu Shang Ping has a beneficial interest.
- 15,180,000 ordinary shares were held by Hearty Choice Limited, a company in which Mr. Choi (c) Kwok Keung has a beneficial interest.

Save as disclosed above and other than certain nominee shares in subsidiaries held by Mr. Choi Kwok Keung in trust for the Group, none of the directors nor any of their associates had any interest as at 30th September, 2000 in the securities of the Company or any of its associated corporations as defined in the SDI Ordinance.

# DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Under the Company's share option scheme, certain directors of the Company have personal interests in share options to subscribe for shares in the Company as follows:

			Number of share options		
		Exercise	Outstanding	Outstanding	
	Date	price per	at	at	
Name of director	of grant	share	1.10.1999	30.9.2000	
		HK\$			
Tsai Chi Neng	28.4.1993	6.35	7,700,000	7,700,000	
David N.F. Tsai	12.12.1996	10.22	6,000,000	6,000,000	
Li I Nan, Steve	28.4.1993	6.35	1,466,666	1,466,666	
Kung Sung Yen	12.12.1996	10.22	2,500,000	2,500,000	
Lu Chin Chu	12.12.1996	10.22	2,500,000	2,500,000	
Kuo Tai Yu	12.12.1996	10.22	2,500,000	2,500,000	

Save as disclosed above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debt securities (including debentures) of, the Company or any other body corporate. Similarly, none of the spouses or children under the age of 18 of the directors had any rights to subscribe for securities of the Company or had exercised any such rights during the year.

## SUBSTANTIAL SHAREHOLDERS

As at 30th September, 2000, the register of substantial shareholders maintained under Section 16(1) of the SDI Ordinance showed that the following persons, in addition to the directors as stated under "Directors' interests in securities", are interested in 10% or more of the nominal value of the issued ordinary shares of the Company.

Number of ordinary

#### Name of shareholder

shares beneficially held

Pou Chen Corporation ("PCC") (Note) Wealthplus Holdings Limited ("Wealthplus") 285,387,350

259,378,581

Note: Of the 285,387,350 ordinary shares beneficially owned by PCC, 259,378,581 ordinary shares were held by Wealthplus as listed above, 23,911,169 ordinary shares were held by Win Fortune Investments Limited ("Win Fortune") and 2,097,600 ordinary shares were held by Top Score Investments Limited ("Top Score"). Both Wealthplus and Win Fortune are wholly-owned subsidiaries of PCC and Top Score is a 97.60% owned subsidiary of PCC.

Other than the interests disclosed above, the Company has not been notified of any other interests as at 30th September, 2000 representing 10% or more of the issued share capital of the Company.

# CONNECTED TRANSACTIONS AND DIRECTORS' INTERESTS IN CONTRACTS

Details of the discloseable connected transactions for the year are set out in note 38 to the financial statements. In the opinion of the directors who do not have any interest in the above transactions, the above transactions were carried out on normal commercial terms, in the ordinary and usual course of business of the Group, on terms that are fair and reasonable so far as the shareholders of the Company are concerned and within the relevant cap amounts as agreed by The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

During the year, the Company had given guarantees amounting to approximately US\$53.3 million to various banks in respect of credit facilities granted to P.T. Nikomas Gemilang ("PTNG") and P.T. Pou Chen Indonesia ("PCI") which is 93.82% and 90% owned by the Group respectively. In addition, the Group had given guarantee amounting to approximately US\$6 million to a bank in respect of credit facilities to P.T. KMK Global Sports ("KMK Global Sports"), with which the guarantee amount provided is in proportion to the Group's interest in the subsidiary. As at 30th September, 2000, only PTNG and KMK Global Sports had utilised these credit facilities amounting to approximately US\$26.4 million and US\$2.4 million respectively.

## CONNECTED TRANSACTIONS AND DIRECTORS' INTERESTS IN CONTRACTS (Continued)

As at 30th September, 2000, the Group advanced approximately US\$12.6 million to PTNG for financing its operations. The advance is unsecured, carries interest at commercial rate and has no fixed repayment term.

Save as disclosed above:

- (i) no contracts of significance subsisted at any time during the year to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly; and
- (ii) there were no transactions which need to be disclosed as connected transactions in accordance with the requirements of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules").

## MAJOR CUSTOMERS AND SUPPLIERS

During the year, the aggregate sales attributable to the Group's five largest customers comprised approximately 67% of the Group's total sales and the sales attributable to the Group's largest customer were approximately 30% of the Group's total sales.

The aggregate purchases during the year attributable to the Group's five largest suppliers were less than 30% of the Group's total purchases.

None of the directors, their associates or any shareholder which, to the knowledge of the directors, owned more than 5% of the Company's issued share capital had any interest in the share capital of any of the five largest customers of the Group.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company repurchased certain of its own ordinary shares through the Stock Exchange. The directors considered that, as the Company's share were trading at a discount to the net asset value per share, the repurchases would increase the net asset value per share of the Company.

Details of the repurchase are set out in note 27 to the financial statements.

Save as disclosed above, neither the Company nor any of the subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year.

# PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Bye-laws, or the laws of Bermuda, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## CORPORATE GOVERNANCE

The Company has complied throughout the year ended 30th September, 2000 with the Code of Best Practice, as set out in Appendix 14 of the Listing Rules.

## POST BALANCE SHEET EVENT

Details of a significant post balance sheet event is set out in note 43 to the financial statements.

## **AUDITORS**

A resolution will be submitted to the annual general meeting of the Company to re-appoint Messrs. Deloitte Touche Tohmatsu.

> On behalf of the Board DAVID N.F. TSAI MANAGING DIRECTOR

Hong Kong, 16th January, 2001