

Accounting Data and Business Statistics Highlights

1. Profit for the Year and its Analysis

- (1) In accordance with the Accounting Standards for Business Enterprises and the Accounting Regulations for Joint Stock Limited Companies in the PRC (collectively "PRC GAAP"), the Company and its former subsidiaries (the "Group") has achieved a profit before taxation of Rmb 172,387,354, details of which are as follows:

	Rmb
Profit from principal operations	547,638,274
Operating profit	181,913,479
Net profit after extraordinary items (extraordinary items: nil)	168,603,658
Profit from other operations	8,689,270
Investment gain	2,353,192
Subsidy income	6,630,193
Non-operating expenses less income	18,509,510
Net cash inflow from operating activities	1,055,464,077
Decrease in cash and cash equivalents	148,280,940

- (2) The consolidated net profit of the Group as prepared in accordance with PRC GAAP was Rmb 168,603,658.
- (3) The consolidated net profit of the Group as prepared in accordance with the Accounting Principles Generally Accepted in Hong Kong ("HK GAAP") was Rmb 178,091,000.

The principal differences are:

	Rmb
(1) Reversal of amortization of intangible assets	4,104,000
(2) Recognition of technology development subsidy from the government	5,383,000

2. Principal Accounting Data and Financial Highlights

(1) For each of the three years ended 31st December 2000, as prepared in accordance with PRC GAAP:

Indicators	Unit	2000	1999	1998
1. Principal operating income	Rmb'000	3,500,738	2,844,099	2,541,814
2. Net profit/(loss)	Rmb'000	168,604	(374,179)	(616,858)
3. Total assets	Rmb'000	1,419,534	6,964,042	7,144,959
4. Shareholders' equity	Rmb'000	1,406,654	1,226,452	1,597,845
5. Earnings/(Loss) per share (fully diluted)	Rmb per share	0.13	(0.28)	(0.46)
Earnings/(Loss) per share (weighted average)	Rmb per share	0.13	(0.28)	(0.46)
6. Earnings/(Loss) per share after extraordinary items	Rmb per share	0.13	(0.28)	(0.46)
7. Net asset value per share	Rmb per share	1.06	0.92	1.20
8. Adjusted net asset value per share	Rmb per share	1.06	0.79	1.07
9. Return on net assets (fully diluted)	%	11.99	(30.51)	(38.61)
10. Return on net assets (weighted average)	%	12.81	(26.50)	(32.41)

Note: Return on net assets and earnings per share as calculated according to the "Information Disclosure for Companies Issuing Listed Securities" (No. 9) of the China Securities Regulatory Commission are as follows:

Profit for the year under review	Return on net assets		Earnings per share	
	Fully diluted %	Weighted average %	Fully diluted (Rmb per share)	Weighted average (Rmb per share)
Profit from principal operations	38.9	41.8	0.41	0.41
Operating profit	12.9	13.9	0.14	0.14
Net profit	12.0	12.8	0.13	0.13
Net profit, net of extraordinary items	12.0	12.8	0.13	0.13

2. Principal Accounting Data and Financial Highlights (Cont'd)

(2) For each of the three years ended 31st December 2000, as prepared in accordance with HK GAAP

Indicators	Unit	2000	1999	1998
1. Income from principal operations	Rmb'000	3,499,943	2,844,099	2,541,814
2. Net profit/(loss)	Rmb'000	178,091	(364,373)	(608,057)
3. Total assets	Rmb'000	1,419,534	6,938,993	7,114,128
4. Shareholders' equity	Rmb'000	1,406,654	1,194,646	1,559,019
5. Earnings/(Loss) per share	Rmb per share	0.13	(0.27)	(0.46)
6. Net asset value per share	Rmb per share	1.06	0.90	1.17
7. Adjusted net asset value per share	Rmb per share	1.06	0.77	1.04
8. Net cash flows from operating activities per share	Rmb per share	0.79	0.23	0.07
9. Return on net assets	%	12.66	(30.50)	(39)

(3) Formula for major financial indicators

Return on net assets on a fully diluted basis = Profit for the year under review ÷ Net assets at the end of the year

Earnings per share on a fully diluted basis = Profit for the year under review ÷ Total number of shares at the end of the year

The formula for the calculation of return on equity on a weighted average basis is as follows:

$$ROE = \frac{P}{E_o + NP/2 + E_i * M_i / M_o - E_j * M_j / M_o}$$

2. Principal Accounting Data and Financial Highlights (Cont'd)

Of which:

P represents profit for the year under review; NP represents net profit for the year under review; Eo represents net profit at the beginning of the year; Ei represents increase in net assets as a result of issue of new shares or the capitalisation of debts during the year under review; Ej represents decrease in net assets as a result of repurchase or declaration of cash dividend during the year under review; Mo represents number of months during the year under review; Mi represents number of months between the year after the occurrence of an increase in net assets and the end of the year under review; Mj represents number of months between the period after the occurrence of a decrease in net assets and the end of the year under review.

The formula for the calculation of earnings per share (EPS) on a weighted average basis is as follows:

$$\text{EPS} = \frac{P}{S_0 + S_1 + S_i \cdot M_i / M_o - S_j \cdot M_j / M_o}$$

Of which:

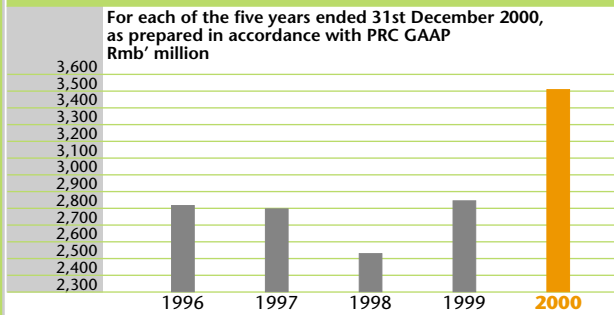
P represents profit for the year under review; S₀ represents number of shares at the beginning of the year; S₁ represents increase in the share capital or the number of shares as a result of transfer from the common reserve or the declaration of dividend in script during the year under review; S_i represents increase in the number of shares as a result of issue of new shares or the capitalisation of debts during the year under review; S_j represents decrease in the number of shares as a result of repurchase or cancellation of shares during the year under review; M_o represents number of months during the year under review; M_i represents number of months between the period after the occurrence of an increase in the number of shares and the end of the year under review; M_j represents number of months between the year after the occurrence of a decrease in the number of shares and the end of the year under review.

Net asset value per share = shareholders' equity at the end of the year ÷ Total number of ordinary shares at the end of the year

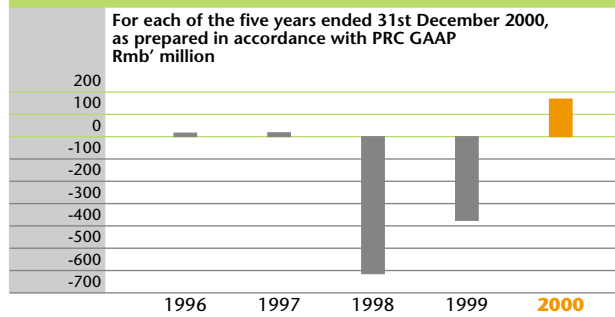
Adjusted net asset value per share = (Shareholders' equity at the end of the year — net account receivables aged three years or above — deferred expenses — net loss on current and fixed assets pending for disposal — pre-operating expenses — long-term deferred expenses — negative balance of the housing revolving fund) ÷ Total number of ordinary shares at the end of the year

Net cash flow from operating activities per share = Net cash flow from operating activities ÷ Total number of ordinary shares at the end of the year

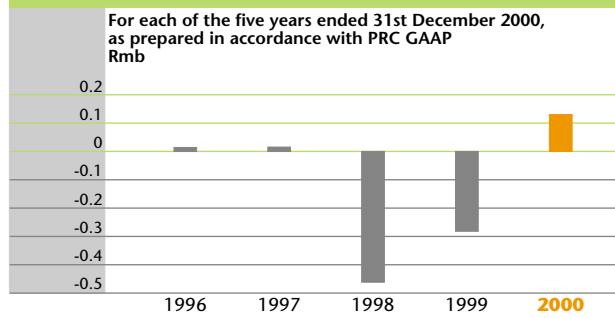
Principal Operating Income



Net Profit/Loss



Earning/Loss Per Share



Total Assets and Shareholders' Equity

