CONSOLIDATED INCOME STATEMENT

For the Year Ended 31 December, 2000 (Expressed in thousands of RMB, except per share data and number of shares)

Year ended 31 December,

| | Note | 2000 | 1999 |
|--|-------|--------------|--------------|
| | 11010 | | -999 |
| Revenue: | | | |
| Cellular Business | | 12,187,804 | 5,314,249 |
| Paging Business | | 8,483,490 | 9,046,911 |
| Long distance, Data and Internet Business | | 1,096,394 | 79,159 |
| 25.15 4.544.100, 24.44 4.14 1.1100.1000 | | -,-,-,-,- | 17,1-37 |
| Total service revenue | | 24 =6= 600 | 1/ //0 240 |
| Total Service Teveride | | 21,767,688 | 14,440,319 |
| Sales of telecommunication products | | 1,924,770 | 3,009,688 |
| | | | |
| Total revenue | 4 | 23,692,458 | 17,450,007 |
| | | | |
| Operating expenses: | | | |
| Leased lines | | (1,158,123) | (1,099,251) |
| Interconnection charges | | (1,379,465) | (693,090) |
| Depreciation and amortisation | | (5,734,315) | (3,691,019) |
| Personnel | | (1,769,840) | (1,713,172) |
| Selling and marketing | | (2,492,433) | (1,557,259) |
| General, administrative and other expenses | 7(iv) | (3,743,063) | (2,586,402) |
| Cost of telecommunication products sold | | (2,192,938) | (3,293,984) |
| | | | |
| Total operating expenses | 7 | (18,470,177) | (14,634,177) |
| | | | |
| Operating income | | 5,222,281 | 2,815,830 |
| Net financial income (charges) | 5 | 395,059 | (703,211) |
| Loss arising from terminations of CCF Arrangements | 11 | (1,193,838) | (224,270) |
| Other income (expenses), net | 8 | 59,229 | (129,343) |
| | | | |
| Income before taxation and minority interests | 6 | 4,482,731 | 1,759,006 |
| Taxation | 10 | (1,104,969) | (555,659) |
| | | , | 1,555. 557 |
| Income before minority interests | | 3,377,762 | 1,203,347 |
| Minority interests | | (143,711) | (364,200) |
| | | (11CF-) | ()-4,-00) |
| Net income | | 3,234,051 | 839,147 |
| | | ファーンサッマフェ | ~JZ,±4/ |

CONSOLIDATED INCOME STATEMENT (Cont'd)

For the Year Ended 31 December, 2000 (Expressed in thousands of RMB, except per share data and number of shares)

Year ended 31 December,

| | | | , |
|---|----------|------------|-----------|
| | Note | 2000 | 1999 |
| | | | |
| | | | |
| Basic net income per share (RMB) | 15 | 0.29 | 0.09 |
| Busic liet meonie per share (kmb) | 1) | 0.29 | 0.09 |
| D.I I | | | A1 / A |
| Diluted net income per share (RMB) | 15 | 0.29 | N/A |
| | | | |
| Number of shares outstanding for basic net income (in thousand) | 15 | 11,208,224 | 9,725,000 |
| | | | |
| Number of shares outstanding for diluted net income (in thousand) | 15 | 11,219,679 | N/A |
| | - | , , , , | |
| Basic net income per ADS (RMB) | 15 | 2.89 | 0.86 |
| busic net medine per 7,55 (kmb) | <u> </u> | 2.09 | 0.00 |
| 200 (2002) | | | |
| Diluted net income per ADS (RMB) | 15 | 2.88 | N/A |
| | | | |
| Number of ADS outstanding for basic net income (in thousand) | 15 | 1,120,822 | 972,500 |
| | | | |
| Number of ADS outstanding for diluted net income (in thousand) | 15 | 1,121,968 | N/A |
| 3 | , | , | , |