

## STATEMENT OF INCOME

Year ended 31st December, 2000

	NOTES	Year ended 31st December,		
		2000 RMB'000	1999 RMB'000	1998 RMB'000
GROSS SALES	5	4,704,201	4,001,475	4,280,467
TRANSPORTATION COSTS	5	<u>1,104,464</u>	<u>639,074</u>	<u>593,458</u>
NET SALES	5	3,599,737	3,362,401	3,687,009
COST OF GOODS SOLD	6	<u>1,983,520</u>	<u>1,613,832</u>	<u>1,961,949</u>
GROSS PROFIT		1,616,217	1,748,569	1,725,060
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	7	<u>636,436</u>	<u>625,280</u>	<u>540,076</u>
OPERATING INCOME		979,781	1,123,289	1,184,984
INTEREST EXPENSES	8	(5,012)	(10,450)	(87,603)
OTHER INCOME	9	<u>60,883</u>	<u>47,574</u>	<u>76,261</u>
INCOME BEFORE INCOME TAXES	10	1,035,652	1,160,413	1,173,642
INCOME TAXES	12	<u>287,292</u>	<u>335,293</u>	<u>356,282</u>
NET INCOME		<u>748,360</u>	<u>825,120</u>	<u>817,360</u>
DIVIDEND (restated - see note 3)	13	<u>231,400</u>	<u>148,200</u>	<u>144,400</u>
EARNINGS PER SHARE	14	<u>RMB0.29</u>	<u>RMB0.32</u>	<u>RMB0.35</u>
EARNINGS PER ADS.	14	<u>RMB 14.39</u>	<u>RMB15.87</u>	<u>RMB17.35</u>