

## Extracts of Accounting Data and Business Data

### 1. TOTAL PROFIT OF THE COMPANY AND ITS SUBSIDIARIES (THE "GROUP") DURING THE YEAR AND ITS BREAKDOWN (RMB'000)

	Prepared under Prepared under PRC accounting standards 2000	Hong Kong accounting standards 2000
Total profit	197,087	123,357
Net profit (Note 1)	176,031	102,301
Net profit after extraordinary items (Note 2)	175,799	102,069
Including:		
Profit from principal operating activities	1,191,753	1,220,844
Loss from other operating activities	(2,298)	(2,298)
Operating profit	545,759	326,851
Investment income	2,676	2,676
Subsidies income	232	232
Net non-operating expenses	(351,580)	(390,423)
Net cash flow from operating activities	1,467,573	1,549,898
Net increase in cash and cash equivalents	458,516	452,918

Notes: (1) The Group's net profit determined under PRC accounting standards and Hong Kong accounting standards were RMB176,031,000 and RMB102,301,000, respectively. The difference in net profit was attributable to the provisions of housing subsidies aggregating RMB73,730,000 determined under Hong Kong accounting standards during the year.

(2) The extraordinary items deducted from net profit under Hong Kong and PRC accounting standards represent income from export subsidies amounting to RMB232,000.

### 2. MAJOR FINANCIAL DATA AND FINANCIAL INDICES (RMB)

#### (1) Prepared under PRC accounting standards

Index Items	2000	1999	1998
Turnover ('000)	8,185,687	6,668,436	6,429,425
Net profit/(loss) ('000)	176,031	13,112	(167,941)
Total assets ('000)	16,857,270	17,299,627	17,805,165
Shareholders' funds ('000)	11,887,985	11,861,932	11,848,820
Earnings/(loss) per share (RMB/share)			
- fully diluted	0.027	0.002	(0.026)
- weighted average	0.027	0.002	(0.026)

Net assets per share (RMB/share)	1.84	1.84	1.84
Adjusted net assets per share (RMB/share)	1.78	1.77	1.76
Net cash flow from operations per share (RMB/share)	0.2273	0.1668	0.0858
Return/(loss) on net assets (%)			
- fully diluted	1.48	0.11	(1.42)
- weighted average	1.48	0.11	(1.41)

Note: Deferred credit amounting to RMB1,373,630,913 was included in shareholders' funds in calculating the above financial indices.

## (2) Prepared under Hong Kong accounting standards

Index Items	2000	1999	1998
Turnover ('000)	8,185,687	6,668,436	6,429,425
Net profit/(loss) ('000)	102,301	13,112	(167,941)
Total assets ('000)	16,880,680	17,300,227	17,805,376
Shareholders' funds ('000)	11,835,128	11,861,932	11,848,820
Earnings/(loss) per share (RMB/share)			
- fully diluted	0.016	0.002	(0.026)
- weighted average	0.016	0.002	(0.026)
Net assets per share	1.83	1.84	1.84
Adjusted net assets per share (RMB/share)	1.77	1.77	1.76
Net cash flow from operations per share (RMB/share)	0.2401	0.1680	0.0659
Return/(loss) on net assets (%)			
- fully diluted	0.86	0.11	(1.42)
- weighted average	0.86	0.11	(1.41)

Note: Formulas of calculation of major financial indices

Earnings/(loss) per share = net profit/(loss) ÷ total number of ordinary shares at year-end

Net assets per share = shareholders' funds at year-end ÷ total number of ordinary shares at year-end

Adjusted net assets per share = (shareholders' funds at year-end - net receivables aged more than three years - deferred expenses - current and fixed assets pending for disposal - pre-operating expense - long term deferred expenditure - balance of housing revolving fund) ÷ total number of ordinary shares at year-end

Net cash flow from operations  
per share = net cash flow from operations/total number of ordinary shares at year-end.

Return/(loss) on net assets = net profit/(loss) ÷ shareholders' funds at year-end x 100%

**3. Profit data in compliance of "Regulation for the Preparation of Information Disclosure by Listed Securities Companies (No.9)" issued by China Securities Regulatory Commission:**

Profit during the period	Return on net assets (%)		Earnings per share (RMB/share)	
	Fully diluted	Weighted average	Fully diluted	Weighted average
Profit from principal activities	10.02	10.04	0.185	0.185
Operating profit	4.59	4.60	0.085	0.085
Net profit	1.48	1.48	0.027	0.027
Net profit after extraordinary items	1.48	1.48	0.027	0.027

Notes: (1) Totally diluted earnings/net assets ratio = profit for the period \* net assets at the end of the period

(2) Totally diluted earnings per share = profit for the period \* total number of shares at the end of the period

(3) The formula of weighted average earnings/net assets ratio (ROE) is as follows:

$$ROE = \frac{P}{E_0 + NP * 2 + E_i \times M_i * M_0 - E_j \times M_j * M_0}$$

Of which, P represents profit for the reporting period; NP represents net profit during the reporting period; E<sub>0</sub> represents net assets at the beginning of the period; E<sub>i</sub> represents increased net assets from issue of new shares or debentures converting to shares; E<sub>j</sub> represents decreased net assets from share repurchase or cash bonus; M<sub>0</sub> represents the number of months during the period; M<sub>i</sub> represents the number of months from the next month of increased net assets to the end of the reporting period; M<sub>j</sub> represents the number of months from the next month of decreased net assets to the end of the reporting period.

(4) The formula of weighted average earnings per share (EPS) is as follows:

$$EPS = \frac{P}{S_0 + S_1 + S_i \times M_i * M_0 - S_j \times M_j * M_0}$$

Of which, P represents profit for the reporting period; So represents total number of shares at the beginning of the period; S1 represents increased number of shares owing to surplus reserve converting to share capital or dividend distribution; Si represents increased number of shares owing to issue of new shares or debentures converting to shares during the period; Sj represents decreased number of shares owing to share repurchase or reduction of shares during the period; Mo represents the number of months for the reporting period; Mi represents the number of months from the next month of increased shares to the end of the reporting period; Mj represents the number of months from the next month of decreased shares to the end of the reporting period.

#### 4. MOVEMENTS IN SHAREHOLDERS' EQUITY DURING THE REPORTING PERIOD (RMB'000)

##### (1) Prepared under PRC accounting standards

Items	Share capital	Capital reserve	Surplus reserve	Including Statutory public welfare fund	Retained profits	Total
At 1 January 2000	6,455,300	3,491,345	345,064	172,532	196,593	10,488,302
Increase during the year	-	-	34,754	17,352	176,031	210,785
Decrease during the year	-	-	-	-	(184,733)	(184,733)
At 31 December 2000	6,455,300	3,491,345	379,818	189,884	187,891	10,514,354

Note: Deferred Credit amounting to RMB1,373,630,913 was not included in calculating the above shareholders' funds.

##### (2) Prepared under Hong Kong accounting standards

Items	Share capital	Capital reserve	Surplus reserve	Including Statutory public welfare fund	Retained profits	Total
At 1 January 2000	6,455,300	4,864,976	345,064	172,532	196,593	11,861,933
Increase during the year	-	-	34,754	17,352	102,301	137,055
Decrease during the year	-	-	-	-	(163,860)	(163,860)
At 31 December 2000	6,455,300	4,864,976	379,818	189,884	135,034	11,835,128

Reasons for the change:

1. Increase in surplus reserve and statutory public welfare fund was due to the amount transferred thereto on basis of the profit for the period.
2. Decrease in retained profit was due to profit distribution during the year.