

Consolidated Profit and Loss Account

Year ended 31 March 2001

	Notes	Year ended 31 March 2001 HK\$'000	15 months ended 31 March 2000 HK\$'000
TURNOVER	3	1,286,703	1,099,268
Cost of sales and services		<u>(960,304)</u>	<u>(792,356)</u>
Gross profit		326,399	306,912
Other revenue	3	22,835	9,429
Sales and technical support costs		(190,198)	(191,227)
Distribution costs		(15,850)	(17,007)
Administrative expenses		(53,516)	(42,685)
Provision for outsourcing contract costs		<u>(9,543)</u>	<u>—</u>
PROFIT FROM OPERATING ACTIVITIES	4	80,127	65,422
Finance costs	5	(6,396)	(6,060)
Share of profits less losses of associates		<u>14,419</u>	<u>17,075</u>
PROFIT BEFORE TAX		88,150	76,437
Tax	8	<u>(13,735)</u>	<u>(11,765)</u>
PROFIT BEFORE MINORITY INTERESTS		74,415	64,672
Minority interests		<u>(866)</u>	<u>(546)</u>
NET PROFIT FROM ORDINARY ACTIVITIES ATTRIBUTABLE TO SHAREHOLDERS	9	73,549	64,126
Dividends	10	<u>(17,256)</u>	<u>(16,981)</u>
RETAINED PROFIT FOR THE YEAR/PERIOD		<u>56,293</u>	<u>47,145</u>
EARNINGS PER SHARE			
Basic	11	<u>25.8 cents</u>	<u>22.9 cents</u>
Diluted	11	<u>25.4 cents</u>	<u>22.2 cents</u>