

# TIAN TECK LAND LIMITED Interim Report

(Expressed in Hong Kong dollars)

The Board of Directors is pleased to announce the unaudited consolidated results of the Group for the half year ended 30 September 2001. These results have been reviewed in accordance with Statement of Auditing Standards 700 "Engagements to review interim financial reports" issued by the Hong Kong Society of Accountants, by KPMG, certified public accountants in Hong Kong. The review report issued by KPMG is attached.

## CONSOLIDATED PROFIT AND LOSS ACCOUNT for the six months ended 30 September 2001 — unaudited

	Note	Six months ended 2001 \$'000	30 September 2000 \$'000 (Restated)
Turnover Cost of services/sales	2	197,521 (64,831)	211,452 (78,749)
Other revenue Other net loss Selling expenses Administrative expenses		132,690 6,656 (2,307) (12,015) (50,750)	132,703 9,407 (347) (12,382) (50,524)
Profit from operations Finance cost Provision for impairment loss in respect of other properties	2 3(a)	74,274 (547) (6,500)	78,857 (769)
Profit from ordinary activities before taxation  Taxation	3 4	67,227 (11,325)	78,088 (11,467)
Profit from ordinary activities after taxation Minority interests		55,902 (27,505)	66,621 (32,181)
Profit attributable to shareholders		28,397	34,440
Dividends attributable to the interim period	5	18,989	18,989
Earnings per share	6	6.0 cents	7.3 cents

The notes on pages 5 to 9 form part of this interim financial report.

## CONSOLIDATED STATEMENT OF RECOGNISED GAINS AND LOSSES for the six months ended 30 September 2001 — unaudited

	Note	Six months ended 30 2001 \$'000	2000 \$'000
Deficit on revaluation of hotel properties	12	(85,015)	_
Premium in respect of shares issued to minority shareholders of a subsidiary	12	734	1,342
Exchange differences arising on translation of foreign subsidiaries' accounts	12	(37)	(18)
Net (losses)/gains not recognised in the profit and loss account		(84,318)	1,324
Net profit for the period		28,397	34,440
Total recognised (losses)/gains		(55,921)	35,764

## CONSOLIDATED BALANCE SHEET at 30 September 2001 — unaudited

	Note	30 Septem \$'000	nber 2001 \$'000	<b>31 Marc</b> <i>\$'000</i>	*h 2001 **000 (Restated)
Non-current assets Fixed assets Land held for development Other investments in securities	7		3,673,556 31,030 20,562		3,859,200 31,033 24,067
			3,725,148		3,914,300
Current assets Inventories Accounts receivable, deposits and		2,647		2,757	
prepayments Cash and cash equivalents	8 9	22,222 371,891		25,848 295,019	
		396,760		323,624	
Current liabilities Bank loans — secured Accounts payable, other payables and		4,800		1,600	
accruals Deposits received Provision for long service payments	10	47,540 27,107 11,617		46,136 33,280 16,010	
Tax payable Dividend payable		26,210 47,473		20,528 —	
		164,747		117,554	
Net current assets			232,013		206,070
Total assets less current liabilities			3,957,161		4,120,370
Non-current liabilities Bank loan — secured Government lease premiums payable Deferred taxation		(15,200) (2,602) (1,548)		(18,400) (2,602) (1,380)	
Minority interests			(19,350) (1,910,897)		(22,382) (1,967,680)
NET ASSETS		:	2,026,914		2,130,308
Capital and reserves Share capital Reserves	11 12		118,683 1,908,231		118,683 2,011,625
			2,026,914		2,130,308

The notes on pages 5 to 9 form part of this interim financial report.

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT for the six months ended 30 September 2001 — unaudited

	Six months ended 3 2001 \$'000	30 September 2000 \$'000
Net cash inflow from operating activities	79,814	83,836
Net cash inflow from returns on investments and servicing of finance	5,963	8,161
Tax paid	(5,475)	(3,379)
Net cash outflow from investing activities	(3,430)	(24,437)
Increase in cash and cash equivalents	76,872	64,181
Effect of foreign exchange rate changes	_	8
Cash and cash equivalents at 1 April	295,019	267,510
Cash and cash equivalents at 30 September	371,891	331,699
Analysis of the balances of cash and cash equivalents		
Deposits with bank maturing within three months of the balance sheet date  Cash at bank and in hand	363,505 8,386	322,799 8,900
	371,891	331,699

#### NOTES ON THE UNAUDITED INTERIM FINANCIAL REPORT

#### 1. Basis of preparation

This interim financial report is unaudited, but has been reviewed by KPMG in accordance with Statement of Auditing Standards 700 "Engagements to review interim financial reports", issued by the Hong Kong Society of Accountants ("HKSA"). KPMG's independent review report to the board of directors is included on page 14.

The interim financial report has been prepared in accordance with the requirements of the Main Board Listing Rules of The Stock Exchange of Hong Kong Limited, including compliance with Statement of Standard Accounting Practice 25 "Interim financial reporting" issued by the HKSA.

The financial information relating to the financial year ended 31 March 2001 included in the interim financial report does not constitute the Group's statutory accounts for that financial year but is derived from those accounts. Statutory accounts for the year ended 31 March 2001 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those accounts in their report dated 10 July 2001.

The same accounting policies adopted in the 2001 annual accounts have been applied to the interim financial report, except that the Group has adopted the following new or revised Statements of Standard Accounting Practice ("SSAPs") which became effective for the current accounting period.

#### (a) SSAP 9 (revised) "Events after the balance sheet date"

In prior years, dividends proposed or declared were recognised as a liability in the accounting period to which they related. With effect from 1 April 2001, in order to comply with SSAP 9 (revised), the Group recognises dividends proposed or declared as a liability in the accounting period in which they are declared by the directors (in case of interim dividends) or approved by the shareholders (in case of final dividends).

This change in accounting policy has been applied retrospectively, resulting in a prior period adjustment (note 12) by increasing both the opening balance of retained earnings and the shareholders' funds as at 31 March 2001 by \$47,473,000.

#### (b) SSAP 26 "Segment reporting"

In note 2 to this interim financial report, the Group has disclosed segment revenue and results as defined under SSAP 26. The Group has determined that business segments will be presented as the primary reporting format and by geographical segments as the secondary reporting format. Comparative information has been given.

Segment revenue, expense and results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis to that segment and are determined before intra-group balances and intra-group transactions are eliminated as part of the consolidation process.

#### (c) SSAP 30 "Business combinations"

Previously goodwill arising on the acquisition of subsidiaries and associates was charged directly to retained earnings in the year of acquisition. In accordance with SSAP 30, goodwill arising from acquisitions is capitalised and is amortised to the profit and loss account on a straight-line basis over its estimated useful life not exceeding 20 years. Any impairment of the goodwill will be recognised as an expense in the profit and loss account immediately.

The Group has taken advantage of the transitional provisions of SSAP 30 by not restating goodwill previously included in reserves. The directors consider that goodwill previously charged to retained earnings had been fully impaired prior to 1 April 2000. Accordingly, this change in accounting policy does not have any impact on the Group's profit for the current or prior period and net assets at the current or prior period end.

## 1. Basis of preparation (continued)

## (d) SSAP 31 "Impairment of assets"

SSAP 31 prescribes the procedures to be applied to ensure that assets are carried at not more than their recoverable amounts. The recoverable amount of an asset is defined to be the higher of its net selling price and its value in use. The Group determines the value in use of its assets, as the present value of estimated future cash flows together with estimated disposal proceeds at the end of its useful life. The Group is required to assess at each balance sheet date whether there are any indications that assets may be impaired, and if there are such indications, the recoverable amount of the assets is to be determined. Any resulting impairment losses identified are charged to the profit and loss account.

## 2. Segmental reporting

An analysis of the Group's revenue and results for the six months ended 30 September 2001 and 2000 by business segments is as follows:

	Turnover Six months ended 30 September		Segment profit/(loss) Six months ended 30 September		
	2001	2000	2001	2000	
	\$'000	\$'000	\$'000	\$'000	
Hotel operation	129,450	149,359	42,035	49,160	
Property investment Golf and recreational club	55,053	50,311	52,317	47,174	
operation	13,018	11,782	(3,181)	(975)	
	197,521	211,452	91,171	95,359	
Unallocated other					
revenue			6,656	9,407	
Unallocated operating income and expenses			(23,553)	(25,909)	
Profit from operations			74,274	78,857	

Segmental information is presented only in respect of the Group's business segments. No geographical analysis is shown as less than 10% of the Group's turnover and profit from operations were derived from activities outside Hong Kong.

## 3. Profit from ordinary activities before taxation

Profit from ordinary activities before taxation is arrived at after charging/(crediting):

		Six months ended 30 Septembe 2001 \$'000		
(a)	Finance cost: Interest on bank advances and other borrowings repayable within 5 years	547	769	
(b)	Other items: Net loss/(profit) on sale of fixed assets Dividend income from listed securities Net unrealised loss on other investments in securities carried at fair value Depreciation	26 (481) 3,589 12,522	(25) (411) 3,311 13,781	

## 4. Taxation

	Six months ended 30	September
	2001	2000
	\$'000	\$'000
Hong Kong profits tax	11,046	11,166
PRC taxation	47	38
Overseas taxation	64	_
Deferred taxation	168	263
	11,325	11,467

The provision for Hong Kong profits tax is calculated at 16% (2000: 16%) of the estimated assessable profits for the six months ended 30 September 2001. Taxation for overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant countries. PRC taxation is calculated based on the applicable rate of taxation in accordance with the relevant tax rules and regulations of the PRC.

#### 5. Dividends attributable to the interim period

	Six months ended 30 September		
	2001	2000	
	\$'000	\$'000	
Interim dividend declared after the interim period end of 4 cents			
(2000: 4 cents) per share	18,989	18,989	

The interim dividend declared after the interim period end has not been recognised as a liability at the interim period end date.

## 6. Earnings per share

The calculation of basic earnings per share is based on the profit attributable to shareholders of \$28,397,000 (2000: \$34,440,000) and 474,731,824 shares (2000: 474,731,824 shares) in issue during the period. There were no potential dilutive shares in existence during the six months ended 30 September 2001 and 2000.

## 7. Fixed assets

The hotel and investment properties were revalued at 30 September 2001 by the directors, who are not qualified valuers, using relevant market indices to update the professional valuations that were carried out at 31 March 2001. Revaluation deficit of the hotel properties, amounting to \$85,015,000 (after deduction of minority interests), has been transferred to the hotel properties revaluation reserve (see note 12).

No significant changes in the value of the investment properties since 31 March 2001 was identified and therefore, no adjustments are considered necessary in this respect.

## 8. Accounts receivable, deposits and prepayments

Included in accounts receivable, deposits and prepayments are accounts receivable (net of specific provisions for bad and doubtful debts) with the following ageing analysis:

	30 September 2001 \$'000	31 March 2001 \$'000
Current 1 to 3 months overdue More than 3 months overdue but less than 12 months overdue More than 12 months overdue	8,521 2,430 1,935 210	10,616 2,285 1,670 625
	13,096	15,196

Debts are generally due within 45 days in respect of hotel operation and 14 days in respect of the operation of investment properties from the date of billing. Debtors of the hotel operation with balances that are 60 days overdue are requested to settle all outstanding balances before any further credit is granted. For debtors of the operation of investment properties, legal action will be taken against overdue debtors wherever the situation is appropriate.

## 9. Cash and cash equivalents

	30 September	31 March
	2001	2001
	\$'000	\$'000
Deposits with bank	363,505	284,808
Cash at bank and in hand	8,386	10,211
	371,891	295,019

## 10. Accounts payable, other payables and accruals

Included in accounts payable, other payables and accruals are accounts payable with the following ageing analysis:

		30 September 2001 \$'000	31 March 2001 \$'000
		Ψ 000	φουσ
	Due within 1 month or on demand	6,845	6,127
	Due after 1 month but within 3 months	349	296
	Due after 3 months but within 6 months	84	329
	Retention monies payable after 12 months	3,077	3,172
		10,355	9,924
11.	Share capital		
		No. of shares	Amount \$'000
	Issued and fully paid:		
	At 1 April 2001 and 30 September 2001	474,732	118,683

## 12. Reserves

	Share premium \$'000		Hotel properties revaluation reserve \$'000	Exchange reserve	Capital reserve \$'000	Retained earnings \$'000	<b>Total</b> \$'000
At 1 April 2001  — as previously reported  — prior period adjustment in respect of dividends	3,147	490,222	872,772	(2,537)	57,969	542,579	1,964,152
(note 1(a))		_				47,473	47,473
— as restated	3,147	490,222	872,772	(2,537)	57,969	590,052	2,011,625
Dividends approved in respect of the previous financial year	_	_	_	_	_	(47,473)	(47,473)
Revaluation deficit (note 7) Premium in respect of shares	_	_	(85,015)	_	_	_	(85,015)
issued by a subsidiary to minority shareholders	_	_	_	_	734	_	734
Exchange differences	_	_	_	(32)	(5)	_	(37)
Profit for the period						28,397	28,397
At 30 September 2001	3,147	490,222	787,757	(2,569)	58,698	570,976	1,908,231

## 13. Capital commitments outstanding not provided for in the interim financial report

	30 September 2001 \$'000	31 March 2001 \$'000
Contracted for Authorised but not contracted for	607 4,507	2,502 4,987
	5,114	7,489

## INTERIM DIVIDEND

The Directors have resolved that an interim dividend of 4 cents (2000: 4 cents) per share be payable on or about 22 January 2002 to shareholders whose names appear on the register of members of the Company on 8 January 2002. The register of members of the Company will be closed from 3 January 2002 to 8 January 2002, both dates inclusive. Accordingly, transfers must be lodged with the Company's registrars by not later than 4:00 p.m. on Wednesday, 2 January 2002.

## **BUSINESS REVIEW**

- The Group achieved a profit from operations of approximately \$74.3 million for the half year
  ended 30 September 2001, representing a decrease of approximately 5.8% compared with the
  corresponding period in 2000. The decrease in profit from operations was mainly due to the
  decreased contribution from the operation of the Hyatt Regency Hotel (the "Hotel").
- The average room rate obtained at the Hotel during the half year ended 30 September 2001 was approximately \$778, representing a decrease of approximately 2.7% in comparison with the corresponding period in 2000.
- The average room occupancy of the Hotel during the half year ended 30 September 2001
  was approximately 70.4% as compared to approximately 79.7% for the half year ended 30
  September 2000.
- For the period under review, both the Hotel's average room rate and average room occupancy rate recorded declines against the corresponding period in 2000 due to the downturn of the United States and Japan economies.
- Rental income for the Hotel's shopping arcade for the half year ended 30 September 2001
  was approximately \$48.7 million, representing an increase of approximately 9.2% over that of the
  corresponding period in 2000. The increase was due to the higher rental charged on certain
  renewed tenancy agreements, as well as a number of previously vacant shops having been
  successfully leased to new tenants during the period under review.
- The four floors of Goodluck Industrial Centre in Lai Chi Kok and the investment property in Guangzhou continued to generate steady rental income during the period.
- As at 30 September 2001, the total number of employees of the Group (excluding the
  employees of the Hotel but including the Executive Directors and employees of the Group's
  resort operation) was 205, and the related costs incurred during the period amounted to \$12.8
  million
- The shareholders' funds for the Group as at 30 September 2001 were approximately \$2,027 million, and total borrowings of the Group were \$20 million. Accordingly, the Group's gearing ratio as at 30 September 2001 was approximately 1%.
- There has been no material change to the information disclosed in the Company's annual report for the year ended 31 March 2001 which necessitates additional disclosure to be made herein

#### OUTLOOK

Similar to other top grade hotels in Hong Kong, it is anticipated that the Hotel will be operating in a difficult environment. As mentioned above, the results of the Hotel have already been negatively affected by the economic slowdown in the United States and Japan during the period under review. The

situation has worsened as a result of the September 11th events in the United States and has led to many cancellations of hotel bookings. Although the data released by the Hong Kong Tourism Board ("HKTB") for the month of September 2001 did not show a drastic decrease in visitor arrivals, the HKTB has warned that the situation could worsen. The decrease in visitor arrivals was reflected in the top grade hotels category where occupancy fell to 71% for October 2001 as compared with 88% for October 2000. The Group will try to tackle these adverse factors by strengthening its marketing activities and by cost management.

Despite the sluggish retail market in Hong Kong, rental income from the Hotel's shopping arcade is expected to be maintained.

## **DIRECTORS' INTERESTS**

The following table shows the beneficial interests as at 30 September 2001 of the Directors in shares of HK\$0.25 each in the share capital of the Company, as recorded in the Company's register maintained pursuant to the Securities (Disclosure of Interests) Ordinance:

Name		Number	of shares	es .		
	Personal interests	Family interests	Corporate interests	Total beneficial interests		
Cheong Hooi Hong (Chairman) Cheong Kheng Lim (Deputy Chairman)	1,625,792	_	_	1,625,792		
& Managing Director)	45,279,872	115,292	_	45,395,164		
Cheong Keng Hooi	26,742,036	1,002,384	_	27,744,420		
Cheong Sim Lam	4,191,504	_	_	4,191,504		
Cheong Been Kheng	300,100	_	_	300,100		
Sin Cho Chiu, Charles	2,000	_	115,200	117,200		
Lau Wah Sum	_	_	_	_		

Note: The corporate interest of 115,200 shares represents 115,200 shares held by Chason Limited where Mr Sin Cho Chiu, Charles is taken to be interested in such shares under the Securities (Disclosure of Interests) Ordinance.

The following table shows the beneficial interests as at 30 September 2001 of the Directors in shares of HK\$1 each in the share capital of Associated International Hotels Limited (in which the Company had a 50.01% attributable interest):

	Number	of shares			
Personal interests	Family interests	Corporate interests	Total beneficial interests		
2,073,992	_	_	2,073,992		
25,169,715	34,000	_	25,203,715		
14,969,839	275,280	_	15,245,119		
2,659,155	24,000	_	2,683,155		
3,411,198	_	_	3,411,198		
242,000	_	120,000	362,000		
_	_	_	_		
	2,073,992 25,169,715 14,969,839 2,659,155 3,411,198	Personal interests         Family interests           2,073,992         —           25,169,715         34,000           14,969,839         275,280           2,659,155         24,000           3,411,198         —	interests         interests         interests           2,073,992         —         —           25,169,715         34,000         —           14,969,839         275,280         —           2,659,155         24,000         —           3,411,198         —         —		

Note: The corporate interest of 120,000 shares represents 120,000 shares held by Chason Limited where Mr Sin Cho Chiu, Charles is taken to be interested in such shares under the Securities (Disclosure of Interests) Ordinance.

The following table shows the beneficial interests as at 30 September 2001 of the Directors in shares of Malaysian Ringgit 1 each in the share capital of Austin Hills Country Resort Bhd., an indirectly held subsidiary of the Company:

		Number	of shares			
Name	Personal interests	Family interests	Corporate interests	Total beneficial interests		
Cheong Hooi Hong	_	_	_	_		
Cheong Kheng Lim	1	_	_	1		
Cheong Keng Hooi	_	_	_	_		
Cheong Sim Lam	_	3	_	3		
Cheong Been Kheng	_	_	_	_		
Sin Cho Chiu, Charles	_	_	_	_		
Lau Wah Sum	_	_	_	_		

The following table shows the beneficial interests as at 30 September 2001 of the Directors in shares of HK\$1 each in the share capital of Tian Teck Investment Holding Co., Limited (this company and its subsidiaries beneficially held 237,370,032 shares of HK\$0.25 each in the Company, representing 50.0009% of its issued share capital):

Name		Number	of shares	res		
	Personal interests	Family interests	Corporate interests	Total beneficial interests		
Cheong Hooi Hong	25	_	_	25		
Cheong Kheng Lim	25	_	_	25		
Cheong Keng Hooi	25	_	_	25		
Cheong Sim Lam	25	_	_	25		
Cheong Been Kheng	_	_	_	_		
Sin Cho Chiu, Charles	_	_	_	_		
Lau Wah Sum	_	_	_	_		

The following table shows the beneficial interests as at 30 September 2001 of the Directors in shares of HK\$1 each in the share capital of Yik Fok Investment Holding Company, Limited (which is an indirectly-owned subsidiary of Tian Teck Investment Holding Co., Limited), representing 0.00695% of Yik Fok Investment Holding Company, Limited's issued share capital:

		Number	of shares			
Name	Personal interests	Family interests	Corporate interests	Total beneficial interests		
Cheong Hooi Hong	10	_	_	10		
Cheong Kheng Lim	10	_	_	10		
Cheong Keng Hooi	10	_	_	10		
Cheong Sim Lam	10	_	_	10		
Cheong Been Kheng	1,350	_	_	1,350		
Sin Cho Chiu, Charles	_	_	_	_		
Lau Wah Sum	_		_			

Note: "Personal interests" consists of shares owned beneficially by the relevant director and registered in the director's name or in the name of the director's nominee. "Family interests" consists of shares owned beneficially by the spouse of the relevant director and registered in the spouse's name or in the name of the spouse's nominee (no shares being beneficially owned by any children aged under 18 of any of the directors). "Corporate interests" consists of shares beneficially owned by a corporation in which the relevant director is entitled to exercise or control the exercise of one third or more of the voting power in general meetings of that corporation or where the corporation or its directors are accustomed to act in accordance with the director's directions or instructions, and registered in the corporation's name or in the name of the corporation's nominee.

No director had any interest in or rights to subscribe for relevant securities other than as shown above.

#### SUBSTANTIAL SHAREHOLDERS

As at 30 September 2001, the following interests in shares in the Company were recorded in the register required to be kept under Section 16(1) of the Securities (Disclosure of Interests) Ordinance:

Name of person having disclosed an interest in shares in the Company

Number of shares of HK\$0.25 in which an interest was disclosed

Tian Teck Investment Holding Co., Limited

237,370,032

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SHARES

During the period, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's shares.

## PLEDGE OF ASSETS

As at 30 September 2001, certain land and buildings of the Company's subsidiary with an aggregate carrying value of approximately \$3,204,947,000 were mortgaged or charged to a bank for credit facilities of \$100 million granted to the subsidiary. Such banking facilities were utilised to the extent of \$20 million as at 30 September 2001.

## COMPLIANCE WITH THE CODE OF BEST PRACTICE

In the opinion of the Directors, the Company has complied with the Code of Best Practice, as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, throughout the period.

By Order of the Board Sin Cho Chiu, Charles Secretary

Hong Kong, 7 December 2001

## INDEPENDENT REVIEW REPORT TO THE BOARD OF DIRECTORS OF TIAN TECK LAND LIMITED

#### Introduction

We have been instructed by the company to review the interim financial report set out on pages 1 to 9.

## Directors' responsibilities

The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Statement of Standard Accounting Practice 25 "Interim financial reporting" issued by the Hong Kong Society of Accountants. The interim financial report is the responsibility of, and has been approved by, the directors.

## Review work performed

We conducted our review in accordance with Statement of Auditing Standards 700 "Engagements to review interim financial reports" issued by the Hong Kong Society of Accountants. A review consists principally of making enquiries of group management and applying analytical procedures to the interim financial report and based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit and therefore provides a lower level of assurance than an audit. Accordingly we do not express an audit opinion on the interim financial report.

#### Review conclusion

On the basis of our review which does not constitute an audit, we are not aware of any material modifications that should be made to the interim financial report for the six months ended 30 September 2001

## **KPMG**

Certified Public Accountants

Hong Kong, 7 December 2001