

# CLP at a Glance

## BUSINESS DESCRIPTION

### CLP Power

- Largest electric utility business in Hong Kong
- 2 million customer accounts in Kowloon, the New Territories, and outlying islands (about 80% of Hong Kong's total population)
- 8,263 megawatts (MW) of installed generating capacity
- Over 10,800 kilometres of transmission and distribution lines

## 2001 OPERATING HIGHLIGHTS

- Sold 28,531 million kilowatt hours (kWh) of electricity
- Tariff freeze maintained for fourth successive year
- Extended the supply arrangement with Guangdong into 2002
- New maximum local demand of 5,844MW

## 2002 OUTLOOK

- Benchmark business performance with other comparable utility companies around the world to further improve efficiency and drive down operating costs
- Evaluate technology to increase productivity and efficiency
- Prepare for 2003 Scheme of Control Interim Review

### CLP Power China

- Developer and investor in power projects in the Chinese mainland
- Interests in generating assets in the Chinese mainland (2,743 equity MW — including Daya Bay)

- Established CLP Guohua Power Company Limited, a joint venture with Beijing Guohua Electric Power Corporation (630 equity MW)
- Construction of Heze II (2x300 MW) and Liaocheng (2x600 MW) Power Stations, Shandong proceeded ahead of schedule
- Acquisition of a 49% stake in Shenmu Power Station (98 equity MW)

- Explore business opportunities with preferred strategic partners and in target provinces
- Build on longstanding network of relationships in the Chinese mainland

### CLP Power International

- Developer and investor in power projects in Asia-Pacific region
- Interests in generating assets in Australia, India, Malaysia, Taiwan and Thailand (2,675 equity MW)

- Acquired Powergen and non-Powergen interests in Yallourn, Australia (1,067 equity MW)
- Acquired development rights in BLCP power project, Thailand (1,434 MW)
- Construction of Ho-Ping Power Station (2x660 MW) made good progress

- Pursue regional opportunities to acquire high quality, efficient generation assets
- Complete and implement joint venture with Powergen UK plc

### CLP TeleCom

- Pursues the carrier and retail telecommunications businesses

- Launched narrowband and broadband Internet access
- Awarded an External Fixed Telecommunications Network Services Licence by the Government of the Hong Kong Special Administrative Region
- Offered "ChinaLink" to provide network service between Hong Kong and the Chinese mainland

- Achieve a viable business model in the highly competitive environment
- Manage "ChinaLink"

### CLP Property

- Developer of existing CLP Group properties that are no longer required for electricity purposes
- 2.1 million sq.ft. under development in Hong Kong, principally at Hok Un (Laguna Verde)

- Presale of Phases 4 and 5 of Laguna Verde joint venture development
- Conducted negotiation with Hong Kong Government on the land premium to pay for redeveloping Ellyridge, a surplus staff quarters building

- Continue sale of the remaining residential units at Laguna Verde
- Pursue redevelopment of Ellyridge