

## CONSOLIDATED STATEMENT OF INCOME

Year ended December 31, 2001

	NOTES	Year ended December 31,		
		2001 RMB'000	2000 RMB'000	1999 RMB'000
GROSS SALES	4	6,369,649	4,704,201	4,001,475
TRANSPORTATION COSTS	4	(1,493,639)	(1,104,464)	(639,074)
NET SALES	4	4,876,010	3,599,737	3,362,401
COST OF GOODS SOLD	5	(2,812,583)	(1,983,520)	(1,613,832)
GROSS PROFIT		2,063,427	1,616,217	1,748,569
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	6	(759,631)	(636,436)	(625,280)
OPERATING INCOME		1,303,796	979,781	1,123,289
INTEREST EXPENSES	7	(61,519)	(5,012)	(10,450)
OTHER INCOME	8	117,896	60,883	47,574
INCOME BEFORE INCOME TAXES	9	1,360,173	1,035,652	1,160,413
INCOME TAXES	11	(389,228)	(287,292)	(335,293)
NET INCOME	12	970,945	748,360	825,120
APPROPRIATIONS TO RESERVES		141,698	114,627	117,129
DIVIDEND	13	235,340	231,400	148,200
EARNINGS PER SHARE	14	RMB0.35	RMB0.29	RMB0.32
EARNINGS PER ADS.	14	RMB17.29	RMB14.39	RMB15.87