Profit and Loss Account

(Prepared under PRC accounting standards)
Year ended 31 December 2001

| | | Notes V | 2001 RMB | 2000 RMB |
|---|---|----------|--|---|
| Principal operating income | | 31 | 9,412,203,734 | 7,079,062,219 |
| Less: | Cost of sales Sales tax and surcharges | 31 | (8,085,316,362) (74,161,622) | (5,885,036,266) (60,212,520) |
| Profit from principal operating activities | | | 1,252,725,750 | 1,133,813,433 |
| Add: Less: | Other operating profit/(loss) Selling expenses Administrative expenses Financial expenses | | 15,649,180 (78,065,312) (475,231,649) (130,935,613) | (2,496,316) (56,416,113) (353,596,952) (178,932,131) |
| Operating profit | | | 584,142,356 | 542,371,921 |
| Add: | Investment income Subsidies income Non-operating income Non-operating expenses | 36 | 669,937 2,927,383 8,592,156 (304,831,434) | 2,675,648 — 3,346,923 (354,865,219) |
| Profit before tax | | | 291,500,398 | 193,529,273 |
| Less: | Tax | | (87,982,011) | (20,522,914) |
| Net profit | | | 203,518,387 | 173,006,359 |
| Add: Less: | Retained profits at beginning of year Staff housing subsidies charged to retained | | 176,847,899 | 188,421,233 |
| Less. | profits Loss from sales of staff quarters charged to | 40 | (84,567,947) | (20,872,421) |
| | opening retained profits | 14 | (105,600,289) | |
| Profit available for distribution | | | 190,198,050 | 340,555,171 |
| Less: | Transfers to statutory surplus reserve Transfers to statutory public welfare fund | 29 29 | (20,351,839) (20,351,839) | (17,300,636) (17,300,636) |
| Profit available for distribution to shareholders | | | 149,494,372 | 305,953,899 |
| Less: | Ordinary shares dividend payable | 41 | (129,106,000) | (129,106,000) |
| Retained profits at end of year | | | 20,388,372 | 176,847,899 |

The attached notes are components of the Audited Financial Statements.

Authorised Company Representative:

Gu Zhanggen 15 April 2002 Chief Accountant: **Su Jiangang**15 April 2002

Head of Accounting Department:

Guang Yagang 15 April 2002