

# The Company

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**K. Wah International Holdings Limited** was originally listed on The Hong Kong Stock Exchange in 1987 as K. Wah Stones (Holdings) Limited. The present name was adopted since 1989. Besides the core business of property investment and development in Hong Kong, Mainland China and South East Asia, it also holds 67% in K. Wah Construction Materials Limited which is one of the five major construction materials suppliers in Hong Kong while it also supplies to the market in the Mainland.

K. Wah International has always adopted a versatile yet prudent investment strategy. Its sales philosophy is to make modest profit with swift turnover. By constantly reviewing the fast changing market trend and taking advantage of soft property market sentiment in recent years, K. Wah has been actively upgrading the quality and quantity of its residential development property projects in Hong Kong. We believe that, going forward, K. Wah's market position will continue to grow.

In view of the excellent potential of the Mainland property market, K. Wah International has developed a number of property projects in the cities like Shanghai and Guangzhou in China. With a combination of savvy balance and progressive acquisitions, K. Wah has been able to sharply increase its land bank in the growing Shanghai market in core residential and commercial areas. The K. Wah portfolio is managed by a core team of multi-skilled professionals in project management, sales and marketing services. As a continual effort to improve productivity and operational effectiveness, the Company is keen on the localization of its management team in the Mainland through active training of local staff.

The Company also has property investment projects in Singapore.