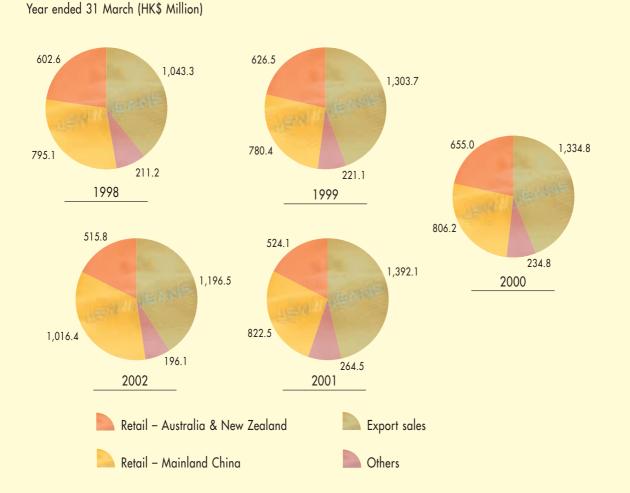
## FINANCIAL HIGHLIGHTS

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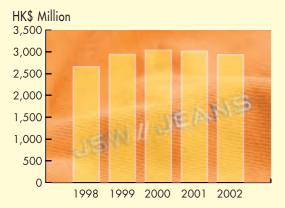
	Year ended 31 March								
	2002	2001	2000	1999	1998	1997	1996	1995	1994
		(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)
Turnover (HK\$'000) Increase/(Decrease) in	2,924,850	3,003,243	3,030,806	2,931,690	2,652,197	2,381,418	1,847,373	1,459,577	719,934
turnover in percentage Turnover analysis: 1. Retail	(2.61%)	(0.91%)	3.38%	10.5%	11.4%	28.9%	26.6%	103%	N/A
a. Mainland China b. Australia &	1,016,435	822,470	806,223	780,351	795,074	576,140	372,685	227,370	31,241
New Zealand	515,822	524,116	655,005	626,538	602,564	601,899	494,014	389,604	-
2. Export	1,196,541						798,694	697,701	540,495
3. Others	196,052	264,519	234,812	221,138	211,181	198,735	181,980	144,902	148,198
Operating margin (after finance costs) (%)	8.03%	10.2%	12.3%	10.1%	10.3%	8.06%	5.59%	4.11%	2.15%
Net profit attributable to shareholders (HK\$'000)	152,765	180,626	237,192	208,073	206,807	165,408	82,275	34,434	4,624
Increase/(Decrease) in net profit attributable to shareholders in percentage	(15.4%)	(23.8%)	14.0%	0.61%	25.0%	101%	139%	645%	N/A
Shareholders' equity (HK\$'000)	1,223,396	1,160,704	1,103,381	940,232	815,924	740,258	225,621	204,982	177,804
Working capital (HK\$'000)	879,366	837,717	798,256	600,942	449,509	478,050	41,850	65,470	73,670
Total liabilities to equity ratio	0.93	1.15	1.20	1.37	1.68	1.19	3.28	2.94	2.21
Net bank borrowings/(cash) to equity ratio	(0.45)	(0.34)	(0.29)	(0.08)	0.02	(0.16)	0.61	0.42	0.03
Current ratio	1.96	1.80	1.76	1.57	1.37	1.63	1.06	1.12	1.22
Inventory turnover (days)	61	63	71	80	109	80	67	60	63
Return on total assets (%)	6.46%	7.22%	9.77%	9.35%	9.47%	10.2%	8.52%	4.27%	0.81%
Return on equity (%)	12.5%	15.6%	21.5%	22.1%	25.3%	22.3%	36.5%	16.8%	2.60%
Return on sales (%)	5.22%	6.01%	7.83%	7.10%	7.80%	6.95%	4.45%	2.36%	0.64%
Earnings per share (HK cents) Basic Diluted	15.27 N/A	18.05 N/A	23.71 23.44	20.81 N/A	20.68 20.50	18.65 N/A	10.97 N/A	4.59 N/A	0.62 N/A
Dividend per share (HK cents)	10.20	10.80	10.80	5.50	10.58	6.30	6.75	3.89	1.88

### FINANCIAL HIGHLIGHTS

**TURNOVER BY ACTIVITIES** 

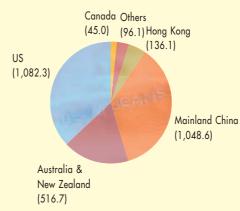


#### **TURNOVER**



#### **TURNOVER BY GEOGRAPHICAL LOCATIONS**

(HK\$ Million)



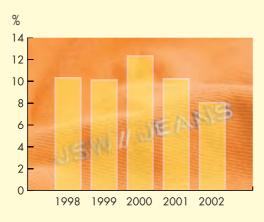
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### FINANCIAL HIGHLIGHTS

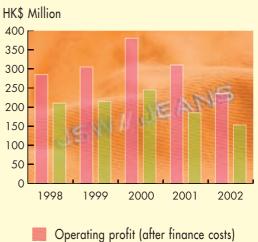
#### OPERATING MARGIN (AFTER FINANCE COSTS)

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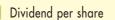
#### OPERATING PROFIT AND NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS



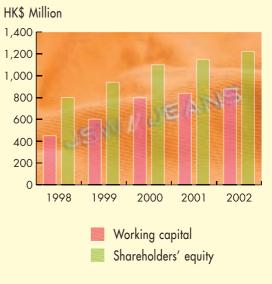
Net profit attributable to shareholders

#### BASIC EARNINGS PER SHARE AND DIVIDEND PER SHARE

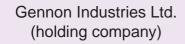




#### WORKING CAPITAL AND SHAREHOLDERS' EQUITY



# Group Business Structure



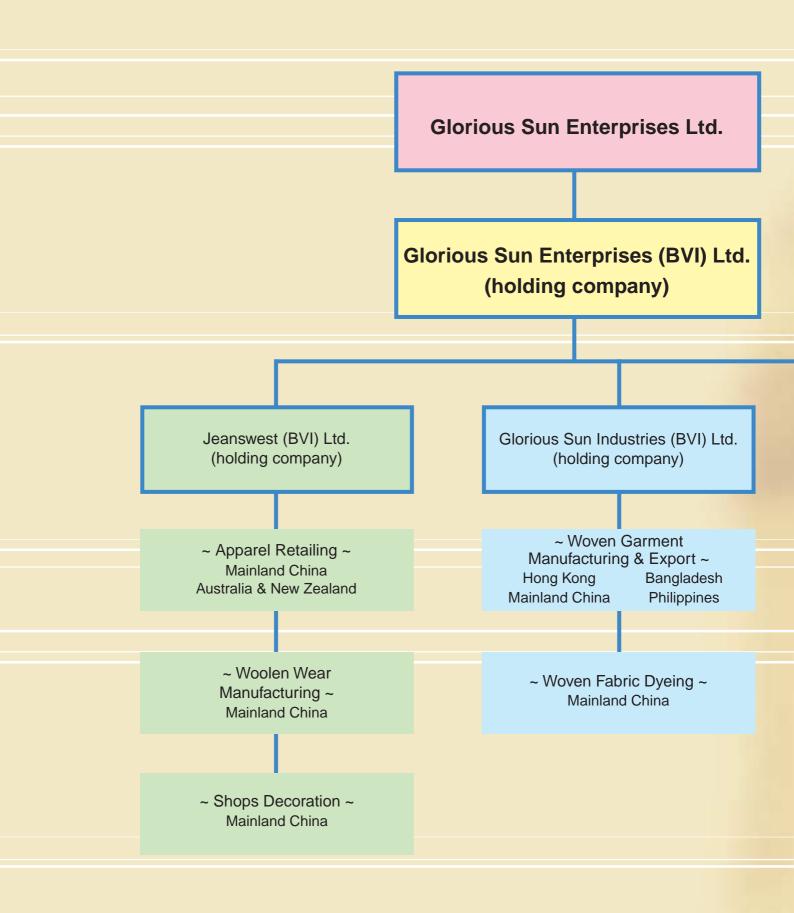
~ Knitted Garment Manufacturing & Export ~ Hong Kong Bangladesh Mainland China Indonesia Cambodia

> ~ Knitted Fabric Dyeing & Knitting ~ Mainland China

Rays The Glorious Investment (BVI) Ltd. (holding company)

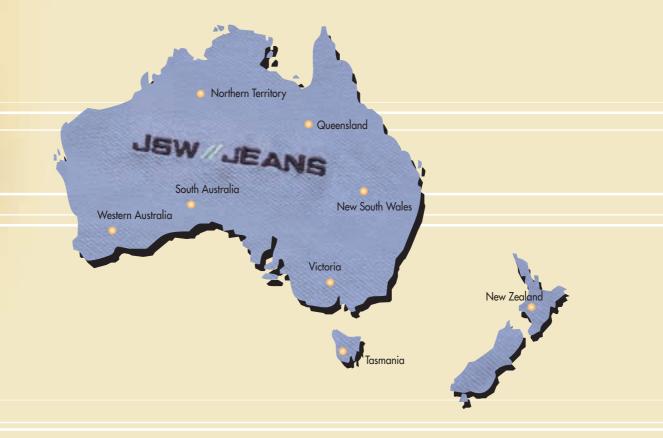
~ Woven Garment Manufacturing & Export ~ Hong Kong Mainland China Indonesia

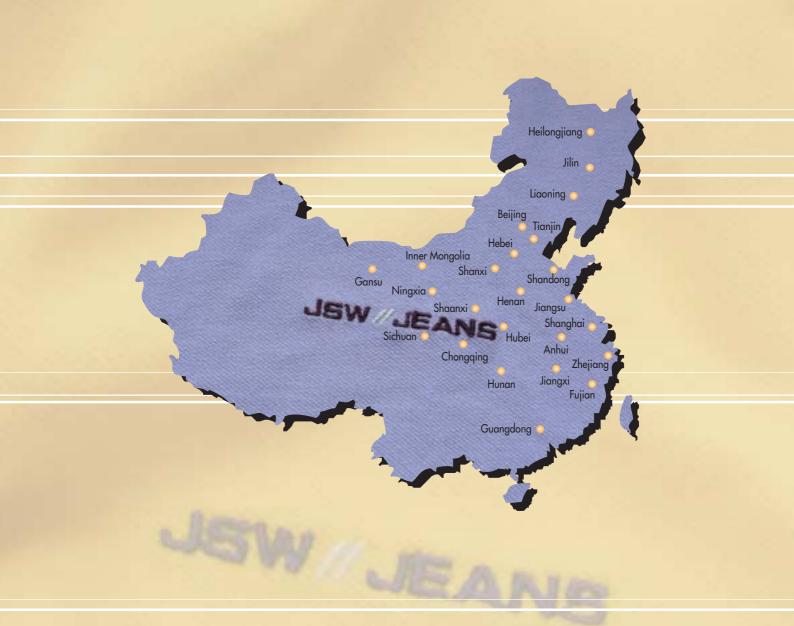
~ Apparel Wholesale ~ US



# **Jeanswest Retail Network In The PRC**

Directly managed shops	•	476
Franchised shops	•	51
Total no. of shops	•	527





# Jeanswest Retail Network In Australia And New Zealand

Directly managed shops : 191 Franchised shops : 6 Total no. of shops : 197