截止二零零一年十二月三十一日止年度(除另有説明外,所有金額均以人民幣元爲單位) For the year ended 31st December, 2001 (Amounts expressed in RMB unless otherwise stated)

		集團		公司		
		Gro	oup	Company		
		2001	2000	2001	2000	
			(附注 43)		(附注 43)	
			(Note 43)		(Note 43)	
(a)	將淨利潤調節爲經營活動的現金流量					
(a)	Reconciliation of Net Profit to Cash Flow from					
` '	Operating Activities					
	淨利潤	102,887,744	91,697,252	94,215,555	92,797,441	
	Net profit		, ,	, ,	, ,	
		28,936,242	63,629,392	10,125,933	56,354,353	
	Provision for and write-off of bad debts					
	本期少數股東損益	16,784,904	19,283,984	_	_	
	Profit of minority shareholders for the year					
	を 存貨報廢損失及跌價(撤銷)準備	(1,487,814)	1,392,708	(1,370,470)	1,392,708	
	(Write-off) provision for diminution in inventory	) i				
	value and inventory obsolescence					
	固定資産折舊	509,632,257	248,553,338	133,013,745	112,148,231	
	Depreciation of fixed assets					
	無形資産攤銷	22,972,190	15,372,646	4,477,345	4,303,660	
	Amortisation of intangible assets					
	長期待攤費用攤銷	5,988,828	1,679,024	150,000	_	
	Amortisation of long-term deferred expense					
	待攤費用(增加)減少	(54,364)	18,001,847	(2,043,087)	-	
	(Increase)Decrease in deferred expenses					
	低值易耗品攤銷	49,780,979	33,852,045	10,325,419	8,641,659	
	Amortisation of low-value consumables					
	處置固定資産的損失(利潤)	2,031,807	8,891,421	(258,430)	312,855	
	Loss (Profit) on disposal of fixed assets					
	財務費用	116,568,964	95,363,483	49,948,445	51,354,979	
	Finance costs					
	投資(收益)虧損	(31,442,577)	(16,090,060)	52,063,155	14,274,023	
	Investment (income) loss					
	存貨的減少(增加)	196,974,535	(316,574,390)	24,692,408	(61,620,803)	
	Decrease (Increase) in inventories					
	遞延税款借項增加	(2,386,271)	(6,009,744)	(2,386,271)	(6,009,744)	
	Increase in deferred tax assets					

截止二零零一年十二月三十一日止年度(除另有說明外,所有金額均以人民幣元爲單位) For the year ended 31st December, 2001 (Amounts expressed in RMB unless otherwise stated)

		集團 Group		公司 Company					
		2001	2000	2001	2000				
			(附注 43)		(附注 43)				
			(Note 43)		(Note 43)				
	經營性應收項目的增加	(344,954,377)	(214,517,764)	(32,518,856)	(89,473,688)				
	Increase in operational receivable items								
	經營性應付項目的(減少)增加	(142,338,296)	289,571,503	(193,481,181)	68,223,285				
	(Decrease) Increase in operational payable items								
	經營活動産生的現金流量淨額	529,894,751	334,096,685	146,953,710	252,698,959				
	Net cash flow from operating activities								
(b)	現金及現金等價物淨(減少)增加額:								
(b)									
	現金的期末餘額	485,906,341	586,427,981	104,803,539	313,757,652				
	Cash on hand and at bank, end of year								
	减:現金的期初餘額	(586,427,981)	(449,108,660)	(313,757,652)	(161,159,239)				
	Less: Cash on hand and at bank, beginning of year								
	加:現金等價物的期末餘額	16,203,740	85,820,499	10,217,600	86,184,099				
	Add: Cash equivalents, end of year								
	减: 現金等價物的期初餘額	(85,820,499)	(43,492,101)	(86,184,099)	(43,492,101)				
	Less: Cash equivalents, beginning of year								
	現金及現金等價物淨(減少)增加額	(170,138,399)	179,647,719	(284,920,612)	195,290,411				
	Net (Decrease) Increase in Cash and Cash Equivalents								
(c)	貨幣資金								
(c)									
	現金及現金等價物	502,110,081	672,248,480	115,021,139	399,941,751				
	Cash and cash equivalents								
	短期銀行存款	47,284,391	111,799,667	47,284,391	91,660,284				
	Short-term bank deposits								
	其它貨幣資金	20,932,450	5,147,052	-	-				
	Other cash and bank balances								
	年末數	570,326,922	789,195,199	162,305,530	491,602,035				
	End of year								

截止二零零一年十二月三十一日止年度(除另有說明外,所有金額均以人民幣元爲單位) For the year ended 31st December, 2001 (Amounts expressed in RMB unless otherwise stated)

(d)於二零零一年内主要非現金交易:

(d) Major non-cash transactions during the year :

i) 本公司以賬面净值約24.658,000元的 其它應收款作爲收購附屬公司的部份代 價款。 i)The Company used net book value of other receivables of approximately RMB24,658,000 as part of the consideration to acquire subsidiaries.

ii) 本集團共獲豁免或無須支付合共約 9,439,000元的各類負債。 ii)The Group was exempt from the settlement or payment of liabilities totalling approximately RMB9,439,000.

iii) 本公司同意部分客户以各類固定資 產抵償合共約14,408,000元的應收賬款。 iii)The Company agreed to allow certain customers to settle the accounts rcceivable due from them totalling RMB14,408,000 with fixed assets of equivalent net book value.

法定代表人: 李桂榮

財務負責人: 孫玉國

會計主管: 王秀雲

Legal Representative: Li Gui Rong

Chief Financial Officer: Sun Yu Guo Accounting Supervisor: Wang Xiu Yun

附注爲本會計報表之組成部分。

截止二零零一年十二月三十一日止年度(除另有説明外、所有金額均以人民幣元爲單位) For the year ended 31st December, 2001 (Amounts expressed in RMB unless otherwise stated)

		集團			公司				
		Group				Company			
		淨資産	收益率	每股收益		淨資産收益率		每股收益	
		Return on Equity ("ROE")		Earnings Per Share ("EPS")		Return on Equity ("ROE")		Earnings Per Share ("EPS")	
報告期利潤		全面攤薄	加權平均	全面攤薄	加權平均	全面攤薄	加權平均	全面攤薄	加權平均
				人民幣元	人民幣元			人民幣元	人民幣元
Profit fo	Profit for the year		Weighted	Fully	Weighted	Fully	Weighted	Fully	Weighted
		Diluted	Average	Diluted	Average	Diluted	Average	Diluted	Average
				RMB	RMB			RMB	RMB
二零零一年度	2001								
主營業務利潤	Gross profit	52.65%	54.06%	1.5611	1.5875	22.31%	23.03%	0.6714	0.6828
營業利潤	Operating profit	2.41%	2.47%	0.0713	0.0725	5.61%	5.79%	0.1687	0.1715
淨利潤	Net profit	3.47%	3.56%	0.1029	0.1046	3.13%	3.23%	0.0942	0.0958
扣除非經常性損益	Net profit before	0.78%	0.80%	0.0231	0.0235	3.12%	3.22%	0.0939	0.0955
后的淨利潤	extraordinary items								
	2000								
(附注43)	(Note 43)								
主營業務利潤	Gross profit	53.84%	51.93%	1.3191	1.3191	29.22%	28.32%	0.7259	0.7259
營業利潤	Operating profit	4.01%	3.87%	0.0982	0.0982	6.10%	5.91%	0.1514	0.1514
淨利潤	Net profit	4.16%	4.01%	0.1019	0.1019	4.15%	4.02%	0.1031	0.1031
扣除非經常性損益	Net profit before	1.74%	1.67%	0.0425	0.0425	4.22%	4.09%	0.1048	0.1048
后的淨利潤	extraordinary items								

淨資產收益率和每股收益按《公開發行證券公司信息披露編報規則第9號-淨資產收益率和每股收益的計算及披露》方法計算。

ROE and EPS are calculated based on the method specified in "Listed Companies Disclosure Regulation No. 9 - Computation and Disclosure of ROE and EPS".

- 1. 全面攤薄淨資產收益率和每股收益的計算公式如下:
- 1. Fully diluted ROE and EPS are computed as follows:

全面攤薄淨資產收益率 = 報告期利潤÷ 期末淨資產 Fully diluted ROE = Profits for the year ÷ Net asset as at end of year

全面攤薄每股收益=報告期利潤÷期末 攤薄股份總數 Fully diluted EPS = Profits for the year  $\div$  Number of diluted shares as at end of year

# 净資産收益率和每股收益指標(續) Return On Equity And Earnings Per Share Index (Cont'd)

(按照中國會計準則編制) (Prepared in accordance with PRC accounting standards)

截止二零零一年十二月三十一日止年度(除另有說明外,所有金額均以人民幣元爲單位) For the year ended 31st December, 2001 (Amounts expressed in RMB unless otherwise stated)

2. 加權平均淨資產收益率的計算公式如

2. Weighted average ROE is computed as follows:

下:

$$ROE = \frac{P}{E0 + NP \div 2 + Ei \times Mi \div M0 - Ej \times Mj \div M0}$$

其中:P爲報告期利潤;

NP 爲報告期淨利潤;

E0 爲期初淨資産;

Ei 爲報告期發行新股或債轉股等新增淨 資産;

MO 爲報告期月份數;

Mi 爲新增淨資産下一月份起至報告期期 未的月份數;

Mj 爲減少淨資產下一月份起至報告期期 末的月份數。 P = Profits for the year

NP = Net profit for the year

E0 = Net assets as at beginning of the year

Ei = Increase in net assets due to issuance of new shares or conversion from bonds/debts to new shares during the year

Ej = Decrease in net assets due to repurchase of shares or cash dividend declared during the year

M0 = Number of months during the year

Mi = Number of months between the increase in net assets to end of the year.

Mj = Number of months between the decrease in net assets to end of the vear.

3. 加權平均每股收益的計算公式如下:

3. Weighted average EPS is computed as follows:

$$\begin{array}{c} \text{PPS=} & \\ \hline \text{S0} + \text{S1} + \text{Si} \times \text{Mi} \div \text{M0} - \text{Sj} \times \text{Mj} \div \text{M0} \end{array}$$

其中:P 爲報告期利潤;

SO 爲期初股份總數;

S1 爲報告期因公積金轉增股本或股票股利分配等增加股份數;

Si 爲報告期因發行新股或債轉股等增加 股份數;

Sj 爲報告期因回購或縮股等減少股份 數:

MO 爲報告期月份數;

Mi 為增加股份下一月份起至報告期期末 的月份數;

Mj 為減少股份下一月份起至報告期期末 的月份數。

4. 扣除非經常性損益后的淨利潤是指扣除補貼收人及營業外支出淨額。

P = Profit for the year

S0 = Number of shares as at beginning of the year

S1 = Increase in number of shares due to transfers from reserves or declaration of stock dividend during the year

Si = Increase in number of shares due to issuance of new shares or conversion of bonds/debts into new shares during the year.

Sj = Decrease in number of shares due in to repurchase or reduction of share capital during the year.

M0 = Number of months during the year.

Mi = Number of months between the increase in number of shares to end of the year

Mj = Number of months between the decrease in number of shares to end of the year

4.Net profit before extraordinary items represents net profit excluding subsidy income and the net amount of non-operating incomes and expenses.

(按照中國會計準則编制) (Prepared in accordance with PRC accounting standards) (除另有說明外,所有金額均以人民幣元爲單位) (Amounts expressed in RMB unless otherwise stated)

#### 1.公司組織及經營活動

青島啤酒股份有限公司(以下簡稱"本公司")根據中華人民共和國(以下簡稱"中國")《公司法》、《股份有限公司規範意見》及《關于到香港上市的公司執行〈股份有限公司規範意見〉的補充意見》以及其它適用的中國法律、法規和有關行政規章的規定,經青島市人民政府批準,於一九九三年六月十六日成立,並於一九九五年十二月二十七日取得按中外合資股份有限公司注册的營業執照。本公司發行的H股自一九九三年七月十五日開始在香港聯合交易所有限公司上市,而A股則自一九九三年八月二十七日開始在上海證券交易所上市。

本公司根據二零零一年二月二十八日通過之股東特別決議,藉增設100,000,000股每股面值1元之普通股,將法定股本由900,000,000,000元增加至1,000,000,000元。

於二零零一年三月七日,本公司已將新增股本共100,000,000股普通股按每股7.87元之價格發行與配售予公衆及機構投資者。扣除有關發行費用約29.271,000元后,共籌得約757,729,000元之淨額。是次增資活動所得已獲山東匯德會計師事務所驗證,并出具(2001)匯所驗字第1-006號驗資報告。

本公司的主要業務爲生産及銷售啤酒。 附屬公司及聯營公司主要從事啤酒生產、 銷售及國内啤酒貿易。

本集團及本公司於二零零一年度的主要 收購合併事項已詳列於本報告附注5。

#### 1. COMPANY BACKGROUND

Tsingtao Brewery Company Limited (the "Company") was established in accordance with the requirements of the "Company Law", the "Standard Opinion on Joint Stock Limited Companies", the "Addendum thereto in relation to the implementation of the "Standard Opinion on Joint Stock Limited Companies" by companies listed in Hong Kong" and other relevant laws, regulations and administrative rules of the People's Republic of China (the "PRC"). With the approval of the Qingdao Municipal People's Government, the Company was established on 16th June, 1993 and obtained the Sinoforeign Joint Stock Company business license on 27th December, 1995. The "H" shares of the Company were listed on The Stock Exchange of Hong Kong Limited on 15th July, 1993 and the "A" shares were listed on the Shanghai Stock Exchange on 27th August, 1993.

By a special resolution passed on 28th February, 2001, the authorised share capital was increased from RMB900,000,000 to RMB1,000,000,000 by the creation of 100,000,000 created "A" shares of RMB1 each.

On 7th March, 2001, the newly created 100,000,000 "A" shares were sold to the public via a public offering and placement of shares with institutional investors at a price of RMB7.87 per share. The issuance raised net proceeds of approximately RMB757,729,000 after deducting related issue expense of approximately RMB29,271,000. The net proceeds of the issuance had been verified by the Shandong Huide Certified Public Accountants who issued the capital verification report (2001) Hui Suo Jian Zi No. 1-006 thereon.

The Company is principally engaged in the production and distribution of beer products. The subsidiaries and associated companies are principally engaged in the production and domestic trading of beer products.

Please refer to Note 5 for the details of the Group and the Company's major acquisitions during the year.

(按照中國會計準則編制) (Prepared in accordance with PRC accounting standards) (除另有説明外,所有金額均以人民幣元爲單位) (Amounts expressed in RMB unless otherwise stated)

### 2.主要會計政策

#### a.會計年度

會計年度自公歷每年一月一日起至十二 月三十一日止。

#### b.合併會計報表的編制方法

本公司將投資持有50%以上權益性資本 的公司納人合併會計報表範圍。合併會 計報表採用下列方法編制:

- (1) 母、子公司因採用不同會計制度而產生的差數予以調整;
- (2) 母、子公司及子公司之間重大内部交易調整冲銷;
- (3) 投資權益、相互往來及其未實現利潤 全部沖銷。投資權益在抵銷時發生的合 併價差,在合併資產負債表中,以"長期 股權投資差毀"在長期投資項目中單獨 反映。
- (4) 於本年內收購或出售之附屬公司的損益自收購生效日起或截至出售生效日止計人合併損益。

#### c.會計制度, 記賬基礎及計價原則

本公司及其附屬公司(以下簡稱"本集團") 於二零零一年一月一日前原執行《股份 有限公司會計制度》。根據財政部《關於 印發〈企業會計制度〉的通知》(財會 [2000]25號),本集團從二零零一年一月 一日起執行中華人民共和國《企業會計 制度》。本集團以權責發生制爲記賬基 礎,各項資產均以取得或購建時的實際 成本計價。

#### 2. PRINCIPAL ACCOUNTING POLICIES

#### a. Financial year

The financial year runs from 1st January to 31st December of each calendar year.

### b. Basis of preparation of consolidated financial statements

Entities, in which the Company holds more than 50% equity interests, are included in the scope of consolidated financial statements. Consolidated financial statements are prepared based on the followings:

- (1) Differences arising from various accounting standards adopted by the parent company and subsidiaries are adjusted;
- (2) Significant intra-group transactions among the parent company and subsidiaries are eliminated:
- (3) Equity investments, intra-group balances and unrealised profits are eliminated. Goodwill/Negative goodwill arising from acquisitions are separately presented as "Long-term Equity Investment Differences" on the consolidated balance sheet.
- (4) The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal.

## c. Accounting standards, basis of recording and measurement

The Company and its subsidiaries (collectively referred to as the "Group") had adopted the "Accounting Regulations for Business Enterprises" of the PRC before 1st January, 2001. Pursuant to the requirements of Caikuai [2000] No. 25, "The Notice for Promulgation of Accounting Regulations for Business Enterprises", the Group and the Company adopted the Accounting Regulations for Business Enterprises starting from 1st January, 2001. The books and records are maintained on the accrual basis using the historical cost convention.