## General Terms

| Att. | Attributable |
| :---: | :---: |
| ACT | Asia Container Terminals Limited |
| ATL | ATL Logistics Centre Hong Kong Limited |
| CEM | Companhia de Electricidade de Macau |
| CSXWT Hong Kong | CSX World Terminals Hong Kong Limited |
| Forex | Foreign exchange |
| FTNS | Fixed Telecommunications Network Services |
| FY | Fiscal year, 1 July to 30 June |
| GDP | Gross domestic product |
| GNRR | Guangzhou City Northern Ring Road |
| GFA | Gross floor area |
| Group | New World Development Company Limited and its subsidiary companies |
| Hip Hing or Hip Hing Construction | Hip Hing Construction Company Limited |
| HK | Hong Kong |
| HKCEC | Hong Kong Convention and Exhibition Centre |
| HK\$ | Hong Kong dollar(s), the lawful currency of Hong Kong |
| HK\$Bil or HK\$ Billion | billion of Hong Kong Dollars |
| HK\$Mil or HK\$ million or HK\$m | million of Hong Kong Dollars |
| HOS | Home Ownership Scheme |
| IDD | International Direct Dialing services |
| IP | Internet Protocal, the open protocal used for communication between |
|  | Network, LANs and WANs |
| KCRC | Kowloon Canton Railway Corporation |
| KLN | Kowloon |
| MTR | Mass Transit Railway |
| $\mathrm{n} / \mathrm{a}$ | not applicable |
| New World or NWD | New World Development Company Limited |


| General Terms (continued) |  |
| :---: | :---: |
| N.T. | New Territories |
| NWCEP or New World China Enterprises | New World China Enterprises Projects Limited |
| NWCL or New World China Land | New World China Land Limited |
| NWDS or New World Department Stores | New World Department Stores Limited |
| NWFB or New World First Bus | New World First Bus Services Limited |
| NWFF or New World First Ferry | New World First Ferry Services Limited |
| NWI or New World Infrastructure | New World Infrastructure Limited |
| NWM | New World Mobility |
| NWS or New World Services | New World Services Limited |
| NWS Holdings | NWS Holdings Limited |
| NWT or New World Telephone | New World Telephone Limited |
| PPC | Pacific Ports Company Limited |
| PRC or Mainland China | The People's Republic of China |
| PSPS | Private Sector Participation Scheme |
| Rd | Road |
| RMB | the lawful currency of The People's Republic of China |
| Sino-French | Sino-French Holdings (Hong Kong) Limited |
| TBD | To be determined |
| Tridant or Tridant Engineering | Tridant Engineering Company Limited |
| US | The United States of America |
| Urban Property Management | Urban Property Management Limited |
| URA | Urban Renewal Authority |
| US\$ | United States dollar(s), the lawful currency of the United States |
| WTO | World Trade Organisation |
| Young's or Young's Engineering | Young's Engineering Holdings Limited |

Financial Terms

| AOP or Attributable Operating Profit | Attributable profit before other non-recurrent income and charge and net financing costs |
| :---: | :---: |
| ARPU | Average Revenue per user per month |
| Current ratio | Current assets |
|  | Current liabilities |
| Earnings Per Share or EPS | Profit attributable to shareholders |
|  | Weighted average number of shares in issue during the year |
| EBIT | Earnings before interest and tax |
| EBITDA | Earnings before interest, tax, depreciation and amortisation |
| Gearing Ratio | Net Book Debt |
|  | Shareholders' funds |
| Interest Cover or Interest Coverage | Operating profit before interest plus share of results of associated companies and jointly controlled entities |
|  | Interest expense including capitalised interest |
| Net Debt | The aggregate of bank loans, other loans, overdrafts, convertible bonds, |

## Technical Terms

2.5G

CJV

EJV

IPLC

JCE

MVNO

WFE or FWOE

## Measurements

| km | kilometre(s) |
| :--- | :--- |
| $\mathrm{m}^{3}$ | cubic metre |
| Mbps | Million bits per second |
| MW | megawatt(s), equal to $1,000 \mathrm{~kW}$ |
| sq.ft. | square feet |
| sq.m. | square metre |
| TEU or TEUs | Twenty-Foot Container Equivalent Unit |

