

Corporate Profile

PCCW is the largest telecommunications provider in Hong Kong and is recognized as one of Asia's leading integrated communications companies. Its 2002 consolidated turnover was HK\$20,112 million (approximately US\$2,578 million). Ordinary shares of PCCW are listed on The Stock Exchange of Hong Kong Limited (SEHK: 0008), with an ADR listing on the New York Stock Exchange, Inc. (NYSE: PCW). The Group comprises the following main business areas:

Telecommunications Services (TSS)

TSS is the largest provider of fixed-line services in Hong Kong. With the most extensive digital network in Hong Kong, and a broadband network that covers almost all Hong Kong households, TSS provides services including local telephony, local data, international telecommunications, contact centers, business consulting and customer premises equipment sales. Its local data services include Internet access and multimedia content.

In late 2002, PCCW focused on the network expertise of TSS's Network and Services Business to create one of Asia's leading technical services companies, in terms of size and experience.

Opening for business on January 1, 2003, Cascade provides PCCW's telecommunications network operations with support and maintenance services, ensuring its world-class 99.999 percent network availability rate. In addition, Cascade is pursuing business opportunities in Hong Kong and throughout Asia Pacific.

Business eSolutions

This unit encompasses systems integration, applications development, network integration and application management services, as well as Internet Data Centers in Hong Kong and Greater China. It provides integrated communications and IT services in four main areas – finance, public sector, telecoms and enterprise.

Backed by PCCW's considerable telecommunications experience, this unit is in the business of designing, building and operating systems solutions and applications.

Business eSolutions is involved in PCCW's IT&T expansion in Greater China and has played central roles in forming IT ventures with China Telecom, plus Sinopec.

The Group's business broadband Internet access and telecoms directory businesses are also part of this division.

Infrastructure

PCCW Infrastructure manages an infrastructure and property portfolio in Hong Kong and Greater China. It works to boost financial returns from PCCW's property assets, while reducing real estate costs of other PCCW business units.

PCCW Infrastructure also engages in developments such as the Cyberport project, which is now well under way in conjunction with the Hong Kong Government. Cyberport is a campus-style, low-density project tailored to the IT industry. It is made up of commercial, retail, hotel, entertainment and residential facilities. The development covers a total of 5.7 million square feet and is designed to attract and nurture IT and multimedia-related activities in Hong Kong.

Phase-one of Cyberport's commercial sector, comprising about 250,000 square feet of office space, was completed in early 2002, while early sales of the development's Residence Bel-Air units commenced in early 2003.

In October 2001, PCCW Infrastructure opened Pacific Century Place Beijing, a two-million-square-foot multipurpose complex in China's capital city, providing office space, residential accommodation and retail outlets.

Asia and Beyond (Others)

Specialized PCCW units operate on a regional and global scale.

For example, Reach Ltd. (REACH) – our 50:50 strategic alliance with Australia's Telstra – is Asia's largest international carrier of combined voice, private line and IP data services.

REACH's extensive portfolio of products and services also includes satellite connectivity. The company has interests in more than 50 submarine cable and satellite systems, including the largest satellite earth station in Asia, plus operating licenses, backhaul and landing rights in most major markets including Japan, Korea, Taiwan, Hong Kong, Singapore, Australia, North America and Europe.

REACH is headquartered in Hong Kong, with a significant business presence in Australia and offices across North America, Europe, and Asia.

PCCW also has communications interests in India, and is active in the online and console games business via PCCW Japan (JASDAQ: 7954).