glossary

Agent in an agency relationship, an individual who is authorized to perform certain acts for

another party

Claim a demand made by an insured person or the beneficiary of an insurance policy in

respect of a loss which may come within the cover provided on the sum insured by

the policy

Embedded value represents the sum of a life insurance company's net worth and the value of the

expected cash-flow of its in-force business

General insurance also called "non-life insurance" or "property and casualty insurance": this includes

insurance such as motor, fire, accident, goods in transit, employees' compensation and property insurance, together with medical insurance which is short-term in nature

Group insurance life, accident and medical insurance taken out for groups of individuals (typically

employees of a common employer)

Insurance intermediaries Insurance intermediaries can be insurance agents or insurance brokers. A person shall

not act as both an insurance agent and an insurance broker at the same time. Effective from January 1,2000, insurance intermediaries and their technical representatives are required to satisfy the Qualifying Examination requirement (unless otherwise exempted) under the Insurance Intermediaries Quality Assurance Scheme (IIQAS)

LIMRA Life Insurance Marketing and Research Association. It also stands for a 13-month

persistency formula

Premium the amount of money which a policyholder agrees to pay to the insurer for the

insurance policy and/or as contributions to a retirement scheme

Reinsurance the sharing or spreading of a risk by an insurer ceding part of an insured risk to a

reinsurei

Underwriting the insurance function that is responsible for (1) assessing and classifying the degree

of risk a proposed insured represents and (2) making a decision concerning coverage

of that risk. Also called risk selection or selection of risks