

## CHAIRMAN'S STATEMENT

### DIVIDEND

No dividend was paid or proposed during the year ended 31st December 2002, nor has any dividend been proposed since the balance sheet date (2001: Nil).

### BUSINESS REVIEW

The Group's consolidated turnover for the year 2002 was HK\$2.4 billion, representing a slight decrease of approximately 4% when compared to the previous year. The Group's operating profit was HK\$59 million, representing a reduction of approximately 17% from last year mainly due to squeezed profit margins resulting from severe competitions.

## 主席報告書

### 股息

董事會不派發或建議派發截至二零零二年十二月三十一日止年度之股息，而自結算日以來亦無建議派發任何股息（二零零一年：無）。

### 業務回顧

本集團於二零零二年度之綜合營業額為港幣二十四億元，較去年略為減少約4%。本集團之經營溢利較去年度相比下跌約17%至港幣五千九百萬元，主要由於競爭加劇導致邊際溢利收窄所致。



**Pentax-Multiple Led Array Photoplotter**

多組發光二極管式光繪機



**IS-Devmaster**  
水平顯影生產線

## Trading and Distribution

Despite the slowdown in the global electronics market, the turnover and the operating profit of the Group's Industrial Products Trading Division grew by approximately 13% and 87% respectively, compared to the previous year. The Group's operations in Taiwan, which continued to perform well in the second half of 2002 and achieved approximately 50% growth in profit in 2002, was the major source of the Group's profit mainly due to the great demand for its range of products in the market. Trading in electronic assembly-related products by the Electronic Equipment Department of the Industrial Products Trading Division in Hong Kong also contributed significantly to the profit of the Division and recorded approximately a 88% increase in profit for the whole year as compared to 2001. Trading in PCB related products in Hong Kong returned to profit for the whole year albeit a loss was recorded in the first half of 2002. However, operations in Singapore, which suffered from the deterioration in the electronics sector, incurred the largest operating loss within the Industrial Products Trading Division. The revenue of the China Trade Department increased by approximately 32% as compared to 2001 but a small operating loss was recorded mainly because of squeezed profit margins and additional overheads incurred in Shanghai for strengthening the sales force to prepare for the future market potential in China.

## 貿易及分銷

儘管全球電子業市場放緩，本集團工業產品貿易部之營業額及經營溢利仍較去年分別上升約13%及87%。由於台灣市場對本集團產品系列之需求殷切，本集團於台灣之業務在二零零二年下半年維持突出表現，並在二零零二年錄得約50%之溢利增長，為本集團溢利之主要來源。香港電子設備部門之電子裝配相關產品貿易，亦為工業產品貿易部溢利作出重大貢獻，全年溢利較二零零一年增長約88%。香港印刷電路板相關產品之貿易在二零零二年上半年雖然錄得虧損，惟全年而言則能轉虧為盈。然而，新加坡業務受電子業不景氣所拖累，錄得工業產品貿易部之最大額經營虧損。中國貿易部門之收益較二零零一年上升約32%，惟仍錄得輕微經營虧損，主要由於邊際溢利收窄，以及上海為預備應付中國未來之市場潛力而擴充銷售隊伍而導致額外經常性開支。



***Shoda-Auto Multi-V-Scoring System***

自動投料式數控V-槽切割機

## Manufacturing

In light of the general pessimism for the worldwide economic outlook, demand for electronic products continued to drop significantly. In spite of the Group's effort in maintaining a wide customer base and improving the quality of products and services, the turnover of the OEM Manufacturing Division declined by approximately 12% to HK\$1.4 billion as compared to 2001. Lower profit margins coupled with relocation expenses for the manufacturing facilities have adversely affected the results of the Division in 2002.

The Group has relocated all of its manufacturing facilities to WKK Technology Park in Changping, Dongguan, China in the last quarter of 2002.



*Systronic-Double-Side Roller Coating System for Liquid Resist*

雙面水平滾輪油墨塗佈機

## 製造

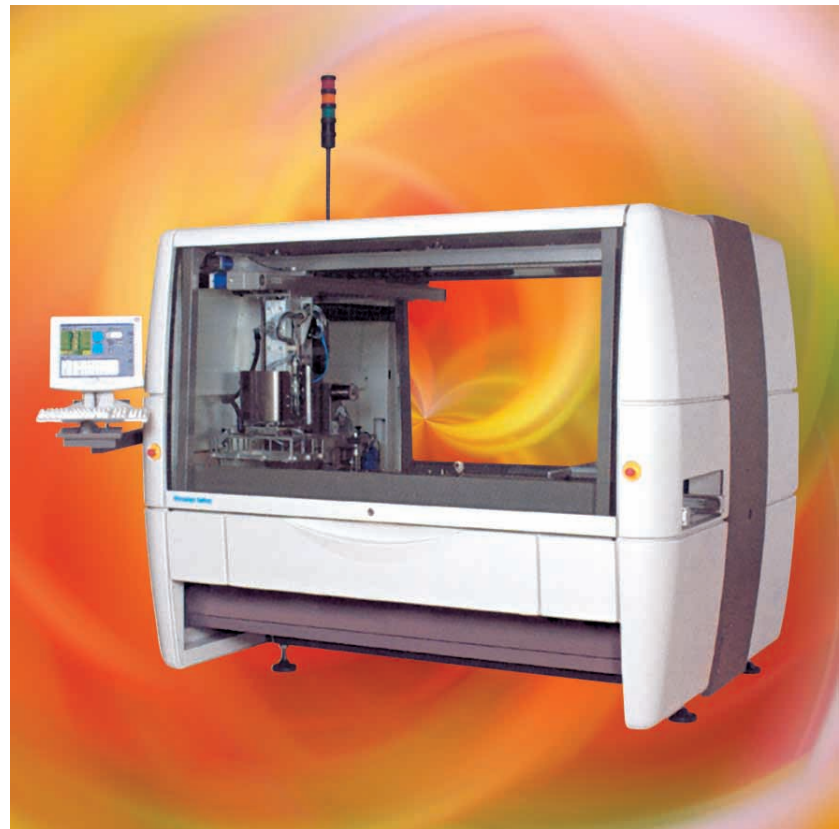
面對全球經濟前景普遍不明朗，對電子產品之需求持續急劇下降。儘管本集團已致力於維持廣闊之客戶基礎，並不斷提升產品及服務質素，原產品製造部之營業額仍較二零零一年下跌約12%至港幣十四億元。邊際溢利下跌加上遷移製造設施開支均對原產品製造部於二零零二年之業績造成不利影響。

本集團已於二零零二年第四季將所有製造設施遷往中國東莞常平之王氏港建科技城。



**Multiline-Optiline PE/ATP 5000**  
全自動內層蝕刻後自動對位沖孔機

**Selective Soldering System**  
自選式波峰焊機



## FINANCE

The Group has committed bank facilities and other financing facilities totalling HK\$895 million, of which HK\$566.7 million were drawn down as at 31st December, 2002.

As at 31st December, 2002, the Group's consolidated net borrowings amounted to HK\$485.2 million and its shareholders' equity amounted to HK\$508.4 million, resulting in a gearing ratio of 95%.

Most of the Group's sales are conducted in the same currencies as the corresponding purchase transactions. To manage its exchange risks, the Group has, where necessary, entered into forward contracts for foreign currencies for hedging purposes.



*Yamaha-Hybrid Placer i-CUBE*

高精度倒裝片置放機

## 財務

本集團已獲取銀行融資及其他財務融資合共港幣八億九千五百萬元，於二零零二年十二月三十一日已經動用其中港幣五億六千六百七十萬元。

於二零零二年十二月三十一日，本集團之綜合借款淨額為港幣四億八千五百二十萬元，股東權益為港幣五億零八百四十萬元，因此資本負債比率為95%。

本集團大部份銷售以相同於有關購買交易之貨幣單位進行。本集團在適當時候已訂立外幣遠期合約作對沖用途，以管理外匯風險。

## EMPLOYEES

As at 31st December, 2002, the Group had a total of 4,284 employees, of whom 364 were based in Hong Kong, 3,714 in the PRC and 206 overseas. The remuneration packages of the Group's employees are mainly based on their performance and experience, taking into account current industry practices. In addition to the provision of a provident fund scheme, medical allowance, in-house and external training programs, discretionary bonuses are also available to employees based on their performance. The remuneration policy and packages of the Group's employees are reviewed regularly.

## PROSPECTS

Despite the dim hopes for an economic recovery in the near future, the Directors expect that the demand for the industrial products distributed by the Group will remain strong for the coming year.

## 僱員

於二零零二年十二月三十一日，本集團共有僱員4,284名，其中364名駐香港，而有3,714名駐中國及206名駐海外。本集團主要根據僱員之工作表現及經驗，以及考慮現行業內慣例釐定僱員薪酬。除提供公積金計劃、醫療津貼、內部及外間培訓課程外，本集團亦會視乎僱員工作表現給予酌情花紅。本集團會定期檢討僱員之薪酬政策及薪酬水平。

## 前景

儘管經濟在短期內復甦之機會甚微，董事會預期本集團分銷之工業產品在未來一年將可保持強勁之需求。



Given the prevailing economic conditions, the operating environment for the Group's OEM Manufacturing Division is expected to be tough. However, with the Group's continuous efforts to explore opportunities and the Group's diversified customer base, the Directors are optimistic that the level of business for the coming year will be comparable to that of the previous year. After relocating to WKK Technology Park with much improved manufacturing facilities, the Group's OEM Manufacturing Division has positioned itself to benefit from the future turnaround of the electronic industry.

鑑於現時之經濟環境，預期本集團原產品製造部之經營環境將甚為困難。然而，本集團憑藉努力不懈地發掘商機和擁有多元化之客戶基礎，董事會深信來年之業務將可維持與去年相若之水平。本集團之原產品製造部已遷往製造設施更為完善之王氏港建科技城，以便從電子業日後之復甦中獲益。

By Order of the Board

**Senta Wong**

*Chairman*

Hong Kong, 4th April, 2003

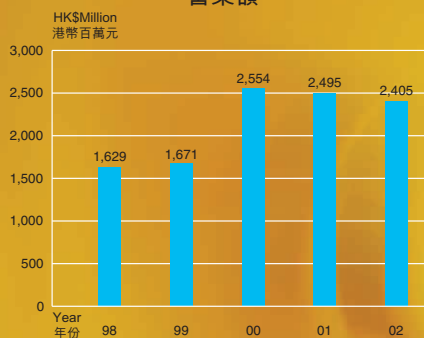
承董事會命

**王忠桐**

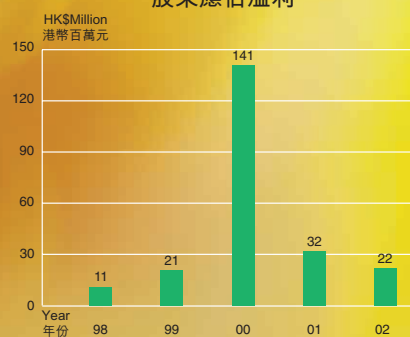
*主席*

香港，二零零三年四月四日

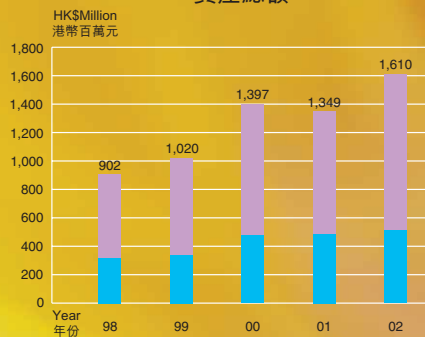
### Turnover 營業額



### Profit attributable to Shareholders 股東應佔溢利



### Total assets 資產總額



- Total assets  
資產總額
- Total shareholders' funds  
股東權益總額