

CHAIRMAN'S STATEMENT

主席報告

TO THE SHAREHOLDERS

On behalf of World Trade Bun Kee Ltd (the "Company") and its subsidiaries (the "Group"), I am pleased to report to shareholders the annual results of the Group for the year ended 31st December 2002.

FINANCIAL RESULTS

For the year ended 31st December 2002, the Group's turnover was HK\$393,590,000 (2001: HK\$479,113,000) representing a 17.85% decrease over last year.

DIVIDENDS

The directors have recommended a final dividend of HK\$0.02 per ordinary share to be payable to shareholders whose names appear on the Register of Members of the Company on 13th June 2003. Subject to the passing of the necessary resolution at the forthcoming Annual General Meeting, such dividend will be payable on 8th July 2003.

致股東

本人謹代表世貿彬記集團有限公司(「本公司」)及其附屬公司(「本集團」)，向股東欣然提呈本集團截至二零零二年十二月三十一日止年度之年度業績。

財務業績

截至二零零二年十二月三十一日止年度，本集團之營業額較去年減少17.85%，達393,590,000港元(二零零一年：479,113,000港元)。

股息

董事建議向於二零零三年六月十三日名列本公司股東名冊之股東派付末期股息每股普通股0.02港元。待應屆股東週年大會通過所需之決議案後，有關股息將於二零零三年七月八日派付。

BUSINESS REVIEW AND OUTLOOK

Hong Kong property market remains weak and the demand for the building materials contracted. It was not surprising that the Group reported diminished result. Our turnover for this year has decreased by 17.85% to HK\$393,590,000. Despite the highly competitive market conditions, the gross profit margin for the year ended 31st December 2002 increased from 27.79% to 29.64% when compared to last year. The main reason was that the Group has a comparative purchasing advantage and introduced new environmental product, which enhanced the profit margin of the Group. Finance cost decreased by HK\$2,064,000 or 58.8% as a result of the decrease in average interest rate in 2002. With the implementation of cost control, the selling and distribution costs and administrative expenses decreased by HK\$5,876,000 or 7.21% when compared to last year. The significant increase in other operating expenses was mainly attributed to the inclusion of the loss of stocks as a result of the fire accident in one of the Group's in-door warehouse in Yuen Long in November 2002. In this accident stocks amounted to HK\$18,384,000 was destroyed and written off. Fortunately the loss is covered by fire insurance policy. We had submitted the insurance claim to the insurance company, Asia Insurance Co., Ltd. and the quantity and loss amount for the destroyed stocks were mutually agreed. For prudence sake, no claim receivable is recorded as income for the year ended 31st December 2002. It is probable that the claim will be concluded soon. The insurance compensation will be recorded as income upon the conclusion. Due to the good relationship with the supplier, the Group refilled the destroyed stocks quickly. There was no material impact on the operation of the Group. Given the above, profit attributable to shareholders for the year ended 31st December 2002 was HK\$21,091,000, 51.83% lower than last year.

In 2002, the Group has supplied pipes, fittings and/or other related accessories to several large projects namely, One Beacon Hill, Lai Chi Kok Banyan Garden, Kwai Chung Container Port-Terminal 9 Development, Police Headquarter III, KCR East Rail extension, Kowloon Station development 4 The Harbourside, Le Parc Shenzhen (Phase III & IV), Shanghai German Centre, Nansha Puzhou Hotel and Shanghai Raffles Plaza.

業務回顧及展望

香港之地產市場仍然疲弱，而市場對建材之需求減少，相對而言本集團錄得較少之業績並不意外，我們於去年之營業額減少17.85%至393,590,000港元。縱使市場競爭極為激烈，然而截至二零零二年十二月三十一日止年度之邊際毛利與去年相比，由27.79%上升至29.64%。出現此上升之主要原因乃由於本集團擁有具競爭性的採購優勢，加上推出新的環保型產品，因而提高本集團之邊際溢利。此外，由於在二零零二年調低平均利率，因此財務費用亦減少2,064,000港元，即58.8%。隨著推行成本控制措施，銷售及分銷成本與行政管理費用較去年同期合共減少5,876,000港元，即7.21%。其他營經支出大幅增加主要是由於計入已損毀存貨之虧損所致。於二零零二年十一月，本集團位於元朗的其中一個室內貨倉發生火警，意外導致合共18,384,000港元之存貨損毀，並須予以撇銷。幸而有關虧損可由火災保險賠償所彌補。我們已向保險公司亞洲保險有限公司申請保險賠償，而雙方已就其損毀之存貨數量及損失金額達成共識。為審慎起見，應收賠償金額並無紀錄於截至二零零二年十二月三十一日止年度之收入內，而預期有關賠補事宜快將完成。在保險賠補事宜完成後，保險賠補將紀錄為收入。鑑於本集團與供應商之關係良好，因此本集團可迅速補充已損毀之存貨，而本集團之營運亦未受到重大影響。因此，截至二零零二年十二月三十一日止年度之股東應佔溢利為21,091,000港元，減少51.83%。

於二零零二年，本集團為下列多項大型工程供應喉管、管件及／或其他相關配件，包括筆架山1號、荔枝角泓景臺、葵涌9號貨櫃碼頭發展項目、警察總部第三期、九廣鐵路東鐵支線、九龍站發展項目第四期君臨天下、深圳黃埔雅苑(三期及四期)、上海德國中心、南沙蒲州酒店及上海來福仕廣場。

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While the Group remains cautious in the prevailing business environment, it is well equipped to cope with the challenges that lie ahead. The directors are confident that the Group will remain one of the strong market leaders and niche players in its core business. As at 31st December 2002, contracts on hand amounted to approximately HK\$100 million for the Group. The major projects which the Group will supply pipes, fittings and/or other related accessories include, Kowloon Station Development Package 3, Four Seasons Hotel, Tseung Kwan O Hong Kong Movie City, Kwun Tong Millennium City 5, Cyberport Residence Bel-Air, Kowloon Bay Enterprise Square III, Hong Kong Disneyland Hotel, Disney's Hollywood Hotel, Cheung Sha Wan KIL6275 residential development, HY99/18 Castle Peak Road widening work, Zhong Shan Shangri-La Hotel and Xian Shangri-La Golden Flower Hotel renovation work.

In order to explore new market and enlarge our customer base in the PRC, the Group will establish a subsidiary in Shanghai and it will start operation in May 2003.

In the coming year, the Group continues to strengthen the competitiveness of its existing business operations and will develop new business opportunities. To achieve better results, the Group is also actively implementing measures to improve cost control and work efficiency.

本集團對目前之經營環境保持審慎態度，亦積極裝備以迎接面前的各項挑戰。董事有信心本集團可繼續在其核心業務上，保持市場領導地位，成為業界翹楚。於二零零二年十二月三十一日，本集團手頭合約之金額約達100,000,000港元。本集團即將開始供應喉管、管件及／或其他相關配件之主要工程包括：九龍站發展項目第三期、四季酒店、將軍澳香港電影城、觀塘創紀之城5期、數碼港住宅貝沙灣、九龍灣企業廣場3期、香港迪士尼樂園酒店、迪士尼荷里活酒店、長沙灣KIL6275住宅發展項目、HY99/18青山路擴闊工程、中山香格里拉大酒店及西安香格里拉金花飯店之翻新工程。

為進一步拓展新中國市場，擴大客戶基礎，本集團將於上海設立附屬公司，該公司將於二零零三年五月開始營運。

本集團於來年將繼續提高其現有業務競爭力，開拓新的業務機會，為取得佳績，本集團亦積極推行改善成本控制及提升工作效能之措施。

USE OF PROCEEDS FROM THE INITIAL PUBLIC OFFERING

The proceeds from the issue of new shares for the listing on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") in December 2000, after deduction of related issuance expenses and utilised expenses previously reported, amounted to approximately HK\$22 million.

Up to date, the net proceeds have been applied as follows:

- approximately HK\$1 million for expansion of new products; and
- approximately HK\$3 million for working capital of the subsidiaries;

The net proceeds which have not yet been immediately applied for are now placed on short-term deposit with banks.

APPRECIATION

On behalf of the Board of Directors, I would like to take this opportunity to extend my sincere thanks and express my appreciation, to our business associates, customers and suppliers for their continued support, and to the management and staff for their valuable dedication and devotion to the Group throughout the years.

By Order of the Board
Tsang Sik Yin, Eric
Chairman

Hong Kong, 10th April 2003

初次公開售股之收益用途

於二零零零年十二月發行新股在香港聯合交易所有限公司（「聯交所」）上市之收益經扣除有關發行開支及先前呈報之已動用開支後，約達22,000,000港元。

截至目前為止，收益淨額已作以下用途：

- 約1,000,000港元用作開拓新產品；及
- 約3,000,000港元為附屬公司之營運資金。

尚未即時動用之收益淨額現存於銀行作短期存款。

鳴謝

本人謹代表董事會藉此機會向一直鼎力支持之業務夥伴、客戶及供應商以及多年來為本集團竭誠服務之管理層及員工致以最深切之謝意。

董事會代表
曾錫賢
主席

香港，二零零三年四月十日